

Agenda Item: Discuss and Consider Purchase Of Two Water Slides For Beach Parks.

Background:

After meeting with Operations in early November regarding our options for adding two 30 ft high inflatable water slides, an agreement was reached to procure from U.S. based companies only. Outsourcing construction and shipping of such a large purchase simply leaves us at risk for financial loss. After diligent research regarding products and materials available, the best option is to purchase from QIM Marketing. This is a vetted and reliable company which has been used in the past to obtain different products regarding Stewart Beach. They are also the organizers for the Galveston Family Beach Challenge, whom we continue to have the pleasure of working with.

Staff Recommendation:

Staff recommends moving forward with the quote from QIM for \$28,500.00

Funding Source (if a budgetary item):

Funding Source is SB 5252, and RA 5252. Both items are only budgeted at \$14,000 each.

The additional \$500.00 can be sourced as \$250.00 from RA 5254 Portable Generator and SB 5252 Gator.



Water Slides

Vendor #1				Vendor #2				Vendor #3					
Site:	Beach Parks	Vendor	Qim International Marketing LLC		Vendor	Freestyle Slides		Vendor	Guangzhou Channal Infi Co				
Client:	Ulises Zamudio	Address	5050 Northwest Central Drive st 100		Address	2399 26th Ave N		Address	NO.18 First industrial district				
Project:	Water slides	City, State	Houston Texas		City, State	St. Petersburg,FL 33713		City, State	Baiyun Zone Guangzou PRC				
Date:	26-Nov-19	Contact	David Castaneda		Contact	Ron Crater		Contact	Kerry				
Requested By:	Ulises Zamudio	Phone No.	888-991-3776		Phone No.	727-251-0328		Phone No.	86-20-38690991				
Item:		Fax No.			Fax No.			Fax No.	86-20-3860991				
Item	Description	Quantity	Unit	Unit Rate	Extended	Quantity	Unit	Unit Rate	Extended	Quantity	Unit	Unit Rate	Extended
	Water Slides	2		\$ 14,250.00		2		\$ 74,900.00		2		\$ 14,300.00	
									\$ -				
									\$ -				
Total after Blowers and Shipping					28,500			125,400				43,600	

Selected Vendor: QIM international

Quotes Attached yes

Notes and Comments:

Authorized GPB Approval: _____

Manager Review: _____

Awarded Date: _____

Approved By: _____



QIM International Marketing, LLC
5450 Northwest Central Drive
Suite 100
Houston, TX 77092
(888)991-3776
david@qintm.com
www.qintm.com

INVOICE

BILL TO

Melody Smith
Galveston Park Board of
Trustees
601 23rd Street Rear
Galveston, TX 77550

INVOICE # 112471

DATE 11/22/2019

DUE DATE 12/13/2019

TERMS Due During Invoicing

DESCRIPTION	QTY	RATE	AMOUNT
Inflatable Products- Inflatable Slide 115x45x31 Blowers Repair Kit Reinforced PVC Packing Bags	2	12,000.00	24,000.00
Delivery Delivery Fee	2	2,250.00	4,500.00

Thank you for your business! We appreciate your prompt payment.

BALANCE DUE

\$28,500.00

FreeStyle Slides, Inc.
 2399 26th Ave N
 Saint Petersburg, FL 33713 US
 727-563-2003
 info@freestyleslides.com
 www.freestyleslides.com



Purchase Proposal

BILL TO
Galveston Island Park Board of Trustees 601 Tremont Street Galveston, TX 77550 Ph: 409-797-5000

SHIP TO
Galveston, TX

INVOICE #	DATE	TOTAL DUE		TERMS	ENCLOSED
1702	11/05/2019	\$125,400.00		50/50	

SHIP VIA
 Ocean Freight

DESCRIPTION	QTY	RATE	AMOUNT
FS H FreeStyle Hippo Slide Complete with all operational accessories and on-site administered setup / Colors: Blue and White / All Import Fees included	2	74,900.00	149,800.00
Discount Confidential Discount for 2 slide purchase per Ron Crater	1	-30,800.00	-30,800.00
Shipping Ocean and Ground Freight	1	6,400.00	6,400.00

50% Deposit required to start production.
 Balance plus shipping due prior to dispatch.

BALANCE DUE \$125,400.00

PAYMENT INSTRUCTIONS:

Wire Transfer Payments:
 Regions Bank, Gateway Office
 St. Petersburg, Florida, USA
 ABA# 062 0056 90
 International Swift Code: UPNBUS44
 Account # 004 667 5620
 FreeStyle Slides, Inc
 2399 26th Ave N
 St. Petersburg, FL 33713



Guangzhou Channal Inflatable Co., Ltd.

No.118 The First Industrial District.Taihe County,Baiyun Zone.Guangzhou , PRC.

Tel:86+20-38691822, Fax:86+20-38690991 http://www.channalinflatables.com

Contact Person: kerry Email: marketing@channalinflatables.com


Quotation

Attn: Ulises

Ref. No.: 00819110604

Email: nudio@galvestonparkboard.org

Date: 6-Nov-2019

Item No.	Picture	SIZE (m) L*W*H	QTY	Unit Price (EXW)	Blower Power	Blower QTY	Blower cost	Total Amount	Specification
CHSL313		50x15x11m	2	\$15,000.00	1500w	40	\$5,000.00	\$35,000.00	18OZ / 0.55mm Vinyl outside 1000D Vinyl for inside wall
Shipping	20ft container shipped to your address							\$8,600.00	
Amount								\$43,600.00	

Remarks:

- 1)EXW price
- 2)Blower in 110V or 220V with CE/UL certification.
- 3)Discount can be offered according to order quantity & detail
- 4)Customized design is acceptable

BANK INFORMATION (for USD):

Beneficial Bank: AGRICULTURAL BANK OF CHINA GUANGZHOU SANYUANLI SUB-BR

Beneficiary's Name: GUANGZHOU CHANNAL INFLATABLE CO.,LTD

A/C: 4406 7214 0400 00322

Swift Code: ABOCCNBJ190

Bank Add:No.1000 JIE FANG BEI RD., BAIYUN DIST.,GUANGZHOU CHINA

Factory Add: No118 First Industrial Distict.Taihe County Baiyun zone.Guangzhou.P.R.C.

Notice: Beneficiary's Name has to be filled in FULL or noted in the remark section