

Agenda Item: Discuss and Consider Reduction in Debt Balance from Stewart Beach Concessionaire

Background: Austin Kimbrough dba SSK has been operating the gift shop and concession stand at Stewart Beach since January 13, 2015. The term of his agreement is five years and expires January 2020. The terms and conditions of the contract requires a payment of \$4,928 on the first of each month beginning March 1, 2019 through August 1, 2019. One payment was made on March 1, 2019, but no additional payments have been made this year. The total balance due for the 2019 season is \$24,640.

The vendor’s operations have always been a great asset for Stewart Beach and reflect well on the park. Up until this year, Mr. Kimbrough has made all required payments in a timely manner. Mr. Kimbrough expressed to staff during the summer that sales were down and he was unable to make his payments. He continued to operate the rest of the season without payment. Attached are financial documents from Mr. Kimbrough for the past 5 years for your consideration in this matter. He is requesting forgiveness on 2 to 3 months’ of rent.

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019
Car Counts	90,227	75,524	72,701	82,399	62,190
Gift Shop	\$ 29,000	\$29,000	\$29,000	\$ 29,000	\$ 4,928

March	\$4,928	PAID
April	\$4,928	PAST DUE
May	\$4,928	PAST DUE
June	\$4,928	PAST DUE
July	\$4,928	PAST DUE
August	\$4,928	PAST DUE

Staff Recommendation:

This item was presented to the Finance and Operations Committee at their November 19, 2019 Meeting. Staff presented that the car counts in 2019 at Stewart Beach Park were down 25% when compared to the previous fiscal year. The Umbrella and Chair concession revenue received by the Park board for Stewart Beach Park was down 27% when compared to the previous fiscal year. Staff shared that this concessionaire has paid in full and on time his previous years and has been a good partner of the Park Board. Staff recommended a reduction in the concession fee charged in fiscal year 2019 charged to Austin Kimbrough be reduced 27% or \$8,022.62. The adjusted remaining concessions fee due to the Park Board for fiscal year 2019 would be \$16,617.38 The Finance and Operations Committee approved staff’s recommendation by a vote of 3-1 and directed staff to add this concession area to the available list for the bid posting starting December 1, 2019.