

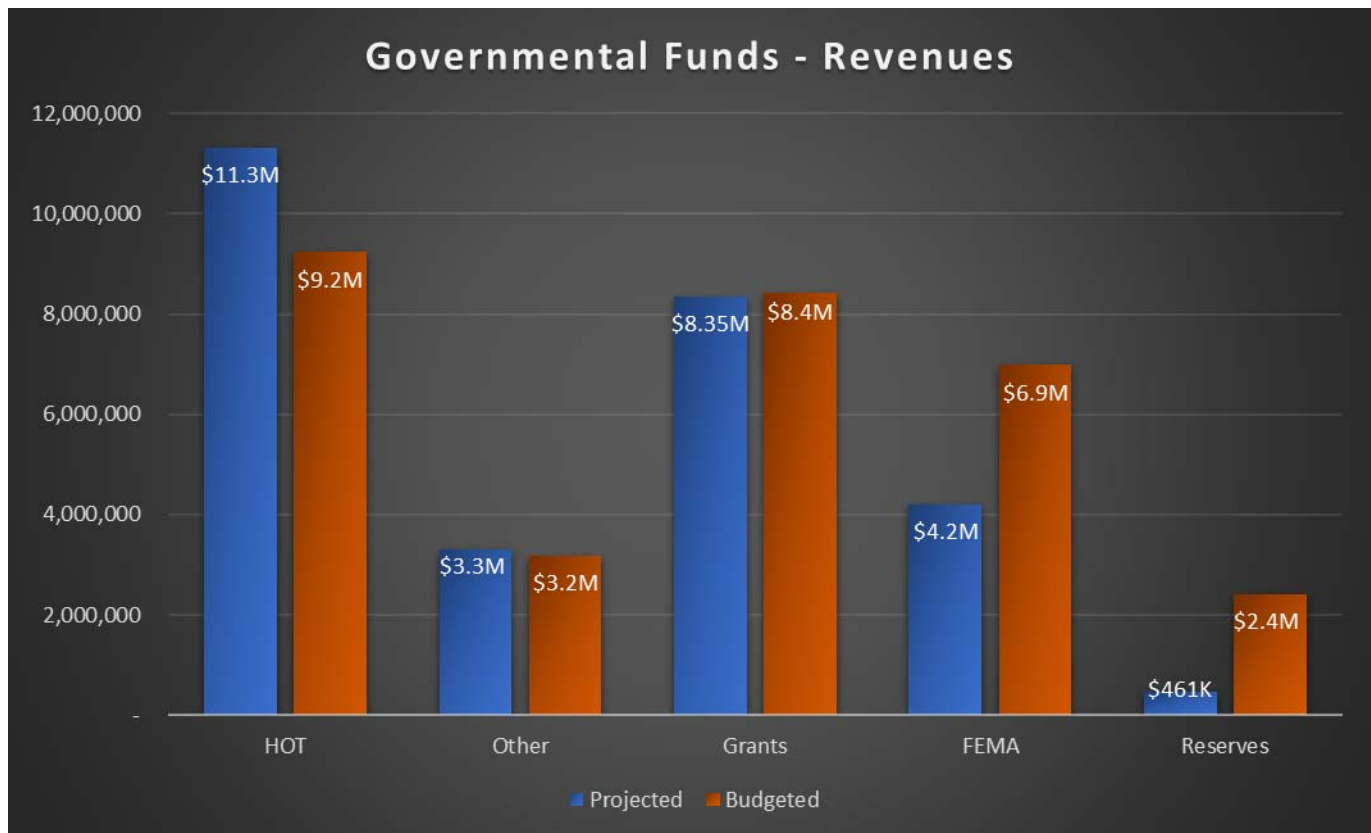


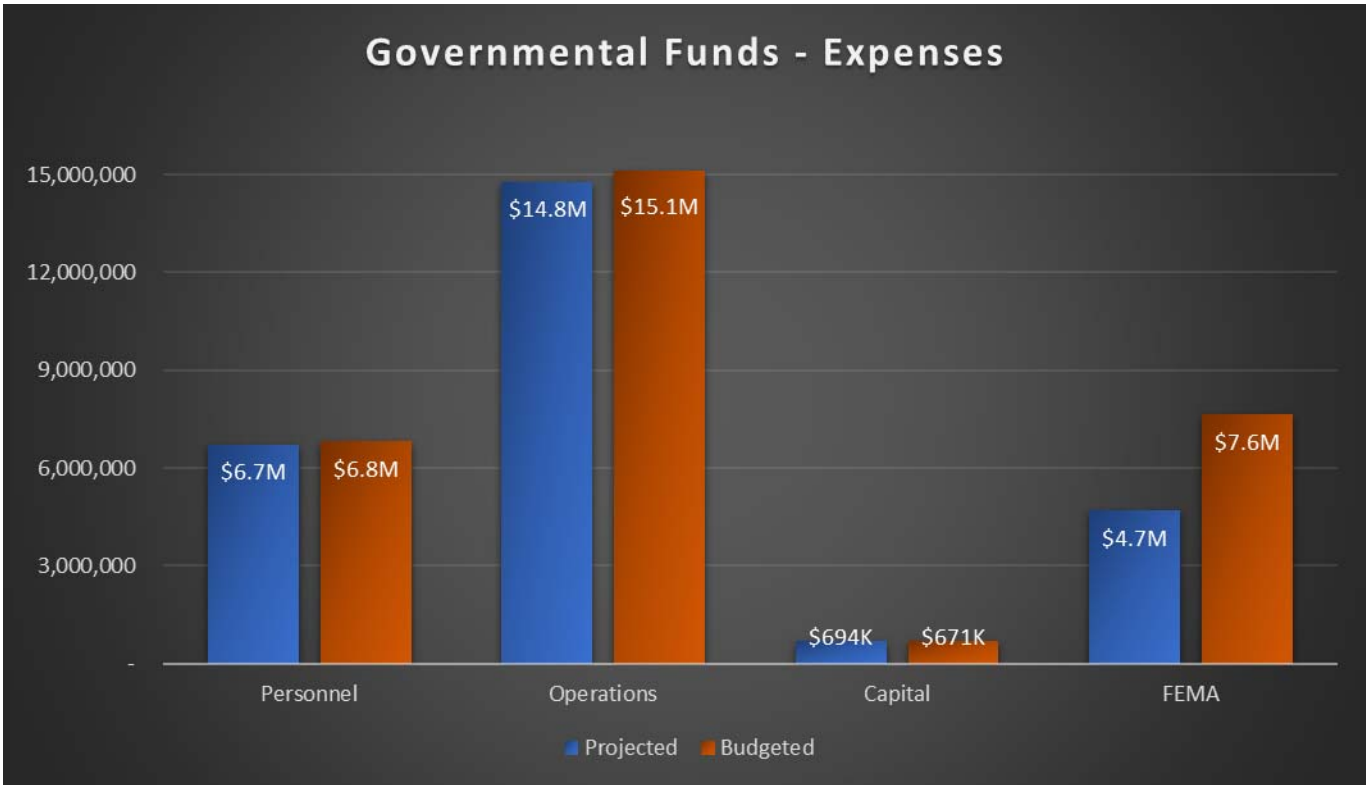
Agenda Item: Discuss and Review Fiscal Year 2021 Financial Projections

Background: Financial forecasting allows management to establish business goals that are realistic and feasible. It permits management to see not just where we're at, but where we're going. It helps with decision making and trend analysis. It also helps identify any necessary adjustments and assists in the budgeting process.

Projections are not static and are subject to change as conditions change and as decisions are made by management and the board. The process will be refined over time as staff becomes more familiar with it and as the Finance and Operations Committee provides feedback and guidance on presentation.

Below are aggregated revenue and expense projections for Governmental Funds (Beach Cleaning, Beach Patrol, General Fund, Nourished Beach, and Tourism Development):





Below are aggregated revenue and expense projections for Enterprise Funds (Dellanera Park, R.A. Apffel Park, Stewart Beach, Seawolf Park, Urban Park, and East End Lagoon):

