

**Tourism Development  
PROPOSED BUDGET FISCAL YEAR 2023**

**OPERATIONS**

OPERATING REVENUES		8,625,250
<b>TOTAL OPERATING REVENUE</b>		<b>8,625,250</b>
PERSONNEL EXPENSE	(2,640,217)	
MATERIAL / SUPPLIES / SERVICES	(7,852,665)	
<b>TOTAL OPERATING EXPENSE</b>		<b>(10,492,882)</b>
<b>NET OPERATING INCOME</b>		<b>(1,867,632)</b>

**OTHER REVENUE/EXPENSE**

INTERFUND TRANSFERS IN		-
BUDGETED CASH USE		3,355,500
<b>TOTAL OTHER REVENUE</b>		<b>3,355,500</b>
INTERFUND TRANSFERS-OUT	(1,467,868)	
<b>TOTAL OTHER EXPENSE</b>		<b>(1,467,868)</b>
<b>NET INCOME AFTER TRANSFERS</b>		<b>20,000</b>

**CAPITAL OUTLAY**

LOAN PROCEEDS FOR CAPITAL EXP.		-
<b>TOTAL OTHER REVENUE</b>		-
CAPITAL EXPENDITURES	-	
LANDSCAPING	-	
EQUIPMENT	(20,000)	
<b>TOTAL CAPITAL EXPENDITURES</b>		<b>(20,000)</b>
<b>NET INCOME AFTER CAPITAL</b>		-

**GRANTS**

GRANT REVENUE		-
GRANT EXPENSE	-	
<b>NET GRANTS</b>		-

**FEMA**

FEMA - REIMBURSEMENT		-
FEMA- EXPENSE	-	
<b>NET FEMA</b>		-

<b>NET INCOME AFTER FEMA &amp; GRANTS</b>		-
---	--	---

<b>BEGINNING CASH RESERVE</b>		<b>9,200,000</b>
NET CASH IMPACT FY2023		(3,355,500)
<b>ENDING CASH</b>		<b>5,844,500</b>



**Tourism Development - FY2023 DRAFT Budget**

**Revenue**

<b>Account Code</b>	<b>Account Title</b>	<b>FY2022 Budget</b>	<b>FY2023 Budget</b>
4001	Hotel/Motel Tax Monthly	6,243,750	8,043,750
4007	Hotel Tax Contingency	-	-
4050	Loan/Line of Credit Proceeds	-	-
4305	Gross Sales - Gift Shop	-	-
4338	Special Event Revenue	-	-
4460	Advertising	581,500	581,500
4510	Corporate Sponsors	-	-
4585	Miscellaneous Income	-	-
4650	Grant Proceeds	-	-
4670	City of Galveston Reimbursemen	-	-
4675	Sales Tax Discounts	-	-
4680	Recovered Labor	-	-
4685	Unrealized Gain/Loss	-	-
4699	Nonrecurring Revenue Source	1,753,670	3,355,500
4700	Transfer - Beach Cleaning	-	-
4740	Transfer - Debt Service	-	-
4750	Transfer - General Fund	-	-
<b>Total 61 - TD Revenue</b>		<b>8,578,920</b>	<b>11,980,750</b>

**Tourism Development - FY2023 DRAFT Budget**

**Dept 62 - Advertising & Publicity - Expense**

<b>Account Code</b>	<b>Account Title</b>	<b>FY2022 Budget</b>	<b>FY2023 Budget</b>
5000	Salaries	-	-
5042	Incentive Salary	-	-
5048	Contract Labor	-	-
5050	Payroll Taxes	-	-
5060	Employee Insurance	-	-
5061	Employee Insurance Contingency	-	-
5065	Workers Compensation	-	-
5070	TEC - Unemployment	-	-
5075	Uniforms	750	3,000
5078	Drug Testing/Background CK	-	-
<b>Total Personnel Expense:</b>		<b>750</b>	<b>3,000</b>

5110	Auto/Mileage Reimbursement	6,700	5,500
5115	Advertising & Promotional	-	66,000
5117	Bank Charges	-	-
5125	Contract Services	-	-
5130	Copy Lease	-	-
5135	Data Process/Soft Maintenance	17,504	22,320
5140	Dues & Subscriptions	2,317	2,850
5155	Office Supplies	2,000	-
5162	Signage	-	-
5164	Meetings & Seminars	2,360	3,400
5165	Memberships	3,640	3,690
5170	Miscellaneous	2,400	3,000
5189	Telephone/Cells/Internet	7,500	9,360
5242	M & R - Equip.	1,750	-
5252	Equipment Purchase	9,500	-
5254	Small Tools & Equipment	2,000	18,500
5260	Gasoline	-	-
5300	Marketing Travel	11,900	-
5305	Media Placement	1,796,800	2,000,000
5310	Preplacement	5,000	5,000
5315	Media Production	10,000	20,000
5320	Public Relations	-	-
5335	Photography	10,000	34,400
5340	Promotion Materials	42,250	49,000
5345	Advertising Stewart Beach	60,000	100,000
5348	Advertising-R.A. Apffel	60,000	100,000
5370	Courier Service	1,000	1,000
5385	Collateral	147,500	55,000
5390	Site Tours/Convention Solicita	20,000	30,000
5635	Training	11,000	30,000
<b>Total Mat's., Supp., Srv's, &amp; Capital Expense:</b>		<b>2,233,121</b>	<b>2,559,020</b>

**Total 62 - Advertising & Public Relations 2,233,871 2,562,020**

**Tourism Development - FY2023 DRAFT Budget**

**Dept 63 - Destination Services - Expense**

<b>Account Code</b>	<b>Account Title</b>	<b>FY2022 Budget</b>	<b>FY2023 Budget</b>
5000	Salaries	-	-
5042	Incentive Salary	-	-
5048	Contract Labor	28,080	-
5050	Payroll Taxes	-	-
5060	Employee Insurance	-	-
5061	Employee Insurance Contingency	-	-
5065	Workers Compensation	-	-
5075	Uniforms	1,200	1,200
5078	Drug Testing/Background CK	-	-
5080	Salary Contingency	-	-
<b>Total Personnel Expense:</b>		<b>29,280</b>	<b>1,200</b>

5100	Alarm Systems	-	-
5110	Auto/Mileage Reimbursement	1,130	2,650
5115	Advertising & Promotional	-	-
5135	Data Process/Soft Maintenance	27,546	31,739
5155	Office Supplies	4,600	5,000
5162	Signage	-	1,000
5164	Meetings & Seminars	1,000	1,000
5165	Memberships	2,395	2,880
5167	CTA Expenses	13,750	30,250
5170	Miscellaneous	1,400	5,328
5175	Office Rent	4,320	22,400
5189	Telephone/Cells/Internet	5,940	5,220
5234	Insurance - Claims	-	-
5242	M & R - Equip.	11,370	8,000
5252	Equipment Purchase	19,678	20,000
5254	Small Tools & Equipment	-	5,500
5300	Marketing Travel	27,405	53,460
5302	Promotional Travel	-	-
5304	Sales Events	-	-
5310	Preplacement	-	-
5325	Local Marketing	-	2,500
5340	Promotion Materials	10,000	36,800
5355	Sponsorship/Mktg Coop	-	-
5370	Courier Service	3,000	2,300
5385	Collateral	2,000	5,000
5390	Site Tours/Convention Solicita	4,000	4,000
5635	Training	750	1,000
7000	Special Projects	-	-
<b>Total Mat's., Supp., Srvc's, &amp; Capital Expense:</b>		<b>140,284</b>	<b>246,027</b>

**Total 63 - Destination Services      169,564      247,227**

**Tourism Development - FY2023 DRAFT Budget**

**Dept 64 - Public Relations - Expense**

<b>Account Code</b>	<b>Account Title</b>	<b>FY2022 Budget</b>	<b>FY2023 Budget</b>
5042	Incentive Salary	-	-
5048	Contract Labor	-	-
5050	Payroll Taxes	-	-
5060	Employee Insurance	-	-
5061	Employee Insurance Contingency	-	-
5065	Workers Compensation	-	-
5070	TEC - Unemployment	-	-
5075	Uniforms	500	1,000
5078	Drug Testing/Background CK	-	-
5080	Salary Contingency	-	-
<b>Total Personnel Expense:</b>		<b>500</b>	<b>1,000</b>

5110	Auto/Mileage Reimbursement	5,050	6,100
5125	Contract Services	61,600	64,680
5130	Copy Lease	-	-
5135	Data Process/Soft Maintenance	3,000	5,680
5140	Dues & Subscriptions	2,050	2,904
5155	Office Supplies	1,000	1,500
5164	Meetings & Seminars	4,850	5,850
5165	Memberships	2,600	4,355
5170	Miscellaneous	1,000	-
5189	Telephone/Cells/Internet	4,200	6,000
5190	Utilities/Elec/Gas/Water	-	-
5204	Professional Fees	-	-
5242	M & R - Equip.	1,000	1,500
5252	Equipment Purchase	3,000	-
5254	Small Tools & Equipment	1,000	5,700
5300	Marketing Travel	5,545	5,800
5320	Public Relations	78,500	152,490
5340	Promotion Materials	5,000	7,500
5370	Courier Service	250	1,250
5385	Collateral	-	-
5390	Site Tours/Convention Solicita	7,500	8,000
5635	Training	3,500	4,800
<b>Total Mat's., Supp., Srvc's, &amp; Capital Expense:</b>		<b>190,645</b>	<b>284,109</b>

**Total 64 - Public Relations      191,145      285,109**

**Tourism Development - FY2023 DRAFT Budget**

**Dept 65 - Special Projects Expense**

<b>Account Code</b>	<b>Account Title</b>	<b>FY2022 Budget</b>	<b>FY2023 Budget</b>
5165	Memberships	-	-
7000	Special Projects	135,000	40,000
<b>Total 65 - Special Projects</b>		<b>135,000</b>	<b>40,000</b>

**Tourism Development - FY2023 DRAFT Budget**

**Dept 66 - National Sales - Expense**

<b>Account Code</b>	<b>Account Title</b>	<b>FY2022 Budget</b>	<b>FY2023 Budget</b>
5000	Salaries	-	-
5042	Incentive Salary	-	-
5048	Contract Labor	-	-
5050	Payroll Taxes	-	-
5060	Employee Insurance	-	-
5061	Employee Insurance Contingency	-	-
5065	Workers Compensation	-	-
5070	TEC - Unemployment	-	-
5075	Uniforms	250	250
5078	Drug Testing/Background CK	-	-
<b>Total Personnel Expense:</b>		<b>250</b>	<b>250</b>

5110	Auto/Mileage Reimbursement	2,060	2,100
5115	Advertising & Promotional	-	-
5135	Data Process/Soft Maintenance	695	695
5140	Dues & Subscriptions	200	100
5150	Floral /Client Amenities	-	-
5155	Office Supplies	500	500
5164	Meetings & Seminars	800	700
5165	Memberships	830	1,129
5170	Miscellaneous	980	450
5189	Telephone/Cells/Internet	2,230	2,160
5242	M & R - Equip.	400	400
5252	Equipment Purchase	-	-
5254	Small Tools & Equipment	400	400
5260	Gasoline	-	-
5300	Marketing Travel	27,815	34,695
5302	Promotional Travel	-	-
5304	Sales Events	-	-
5310	Preplacement	-	-
5340	Promotion Materials	1,700	2,900
5350	City Wide Conventions	-	-
5355	Sponsorship/Mktg Coop	500	-
5365	Letter Response:Postage	-	-
5370	Courier Service	500	600
5385	Collateral	200	200
5390	Site Tours/Convention Solicita	10,000	10,000
5635	Training	750	750
7000	Special Projects	-	-
<b>Total Mat's., Supp., Srvc's, &amp; Capital Expense:</b>		<b>50,560</b>	<b>57,779</b>
<b>Total 66 - National Sales</b>		<b>50,810</b>	<b>58,029</b>



**Tourism Development - FY2023 DRAFT Budget**

**Dept 67 - Sports Tourism - Expense**

<b>Account Code</b>	<b>Account Title</b>	<b>FY2022 Budget</b>	<b>FY2023 Budget</b>
5000	Salaries	-	-
5042	Incentive Salary	-	-
5048	Contract Labor	-	-
5050	Payroll Taxes	-	-
5060	Employee Insurance	-	-
5061	Employee Insurance Contingency	-	-
5065	Workers Compensation	-	-
5070	TEC - Unemployment	-	-
5075	Uniforms	250	500
5078	Drug Testing/Background CK	-	-
5080	Salary Contingency	-	-
<b>Total Personnel Expense:</b>		<b>250</b>	<b>500</b>

5110	Auto/Mileage Reimbursement	235	785
5135	Data Process/Soft Maintenance	3,100	1,550
5140	Dues & Subscriptions	-	-
5150	Floral /Client Amenities	-	-
5155	Office Supplies	500	750
5164	Meetings & Seminars	175	700
5165	Memberships	1,195	2,260
5170	Miscellaneous	1,375	2,200
5189	Telephone/Cells/Internet	900	1,800
5242	M & R - Equip.	500	500
5252	Equipment Purchase	-	-
5254	Small Tools & Equipment	-	1,000
5260	Gasoline	-	-
5300	Marketing Travel	24,840	64,875
5302	Promotional Travel	-	-
5304	Sales Events	-	-
5310	Preplacement	-	-
5340	Promotion Materials	1,500	6,000
5355	Sponsorship/Mktg Coop	-	2,000
5365	Letter Response:Postage	-	-
5370	Courier Service	500	650
5385	Collateral	250	500
5390	Site Tours/Convention Solicita	5,875	10,000
5635	Training	800	-
7000	Special Projects	-	-
<b>Total Mat's., Supp., Srvs, &amp; Capital Expense:</b>		<b>41,745</b>	<b>95,570</b>

**Total 67 - Sports Tourism            41,995            96,070**

**Tourism Development - FY2023 DRAFT Budget**

**Dept 68 - SMERF - Expense**

<b>Account Code</b>	<b>Account Title</b>	<b>FY2022 Budget</b>	<b>FY2023 Budget</b>
5000	Salaries	-	-
5042	Incentive Salary	-	-
5048	Contract Labor	-	-
5050	Payroll Taxes	-	-
5060	Employee Insurance	-	-
5061	Employee Insurance Contingency	-	-
5065	Workers Compensation	-	-
5070	TEC - Unemployment	-	-
5075	Uniforms	-	250
5078	Drug Testing/Background CK	-	-
5080	Salary Contingency	-	-
<b>Total Personnel Expense:</b>		<b>-</b>	<b>250</b>

5110	Auto/Mileage Reimbursement	510	420
5115	Advertising & Promotional	-	-
5125	Contract Services	-	-
5135	Data Process/Soft Maintenance	340	140
5140	Dues & Subscriptions	-	-
5150	Floral /Client Amenities	-	-
5155	Office Supplies	250	400
5164	Meetings & Seminars	605	1,505
5165	Memberships	1,080	2,050
5170	Miscellaneous	1,000	1,000
5189	Telephone/Cells/Internet	900	1,800
5242	M & R - Equip.	200	-
5252	Equipment Purchase	-	-
5260	Gasoline	-	-
5300	Marketing Travel	22,114	26,255
5302	Promotional Travel	-	-
5304	Sales Events	-	-
5310	Preplacement	-	-
5340	Promotion Materials	1,650	1,550
5350	City Wide Conventions	-	-
5355	Sponsorship/Mktg Coop	2,700	2,500
5365	Letter Response:Postage	-	-
5370	Courier Service	100	450
5385	Collateral	250	500
5390	Site Tours/Convention Solicita	14,400	13,000
5635	Training	3,800	500
7000	Special Projects	-	-
<b>Total Mat's., Supp., Srvc's, &amp; Capital Expense:</b>		<b>49,899</b>	<b>52,070</b>

**Total 68 - SMERF            49,899            52,320**

**Tourism Development - FY2023 DRAFT Budget**

**Dept 69 - Visitor's Center - Expense**

<b>Account Code</b>	<b>Account Title</b>	<b>FY2022 Budget</b>	<b>FY2023 Budget</b>
5000	Salaries	-	-
5042	Incentive Salary	-	-
5048	Contract Labor	-	15,000
5050	Payroll Taxes	-	-
5060	Employee Insurance	-	-
5061	Employee Insuance Contingency	-	-
5065	Workers Compensation	-	-
5070	TEC - Unemployment	-	-
5075	Uniforms	500	500
5078	Drug Testing/Background CK	400	400
<b>Total Personnel Expense:</b>		<b>900</b>	<b>15,900</b>

5110	Auto/Mileage Reimbursement	-	-
5115	Advertising & Promotional	-	-
5117	Bank Charges	1,240	1,800
5120	Cleaning Supplies	-	-
5125	Contract Services	20,000	20,000
5135	Data Process/Soft Maintenance	-	-
5140	Dues & Subscriptions	-	-
5155	Office Supplies	500	500
5157	Paper Goods	-	-
5162	Signage	-	-
5164	Meetings & Seminars	-	-
5165	Memberships	-	-
5175	Office Rent	10,000	10,000
5185	Supplies	-	-
5232	Insurance - Liability	6,000	-
5240	M&R- Bldgs.	-	-
5242	M & R - Equip.	1,000	1,000
5245	Leasehold Improvements	-	-
5252	Equipment Purchase	16,000	-
5253	Leased Equipment	-	-
5254	Small Tools & Equipment	-	13,000
5255	Loss on Sale of Asset	-	-
5260	Gasoline	500	-
5300	Marketing Travel	-	-
5340	Promotion Materials	2,000	-
5365	Letter Response:Postage	10,000	40,000
5370	Courier Service	500	4,000
5385	Collateral	-	-
5390	Site Tours/Convention Solicita	-	-
5635	Training	-	-
6010	Cost of Sales - Gift Shop	-	-
7000	Special Projects	5,000	-
<b>Total Mat's., Supp., Srvc's, &amp; Capital Expense:</b>		<b>72,740</b>	<b>90,300</b>

**Total 69 - Visitor's Center      73,640      106,200**

**Tourism Development - FY2023 DRAFT Budget**

**Dept 70 - Administration - Expense**

Account Code	Account Title	FY2022 Budget	FY2023 Budget
5000	Salaries	1,520,568	1,821,600
5038	Overtime	1,000	1,000
5042	Incentive Salary	90,213	152,395
5048	Contract Labor	5,000	5,000
5050	Payroll Taxes	116,323	139,360
5055	Pension Plan	74,048	79,600
5060	Employee Insurance	167,400	253,000
5061	Employee Insurance Contingency	18,414	25,300
5065	Workers Compensation	4,932	5,000
5070	TEC - Unemployment	500	4,000
5071	Leave Liability Accrual Expens	2,122	2,500
5075	Uniforms	500	1,000
5078	Drug Testing/Background CK	500	600
5079	Employment Recruiting/Relocate	-	-
5080	Salary Contingency	35,267	127,512
<b>Total Personnel Expense:</b>		<b>2,036,787</b>	<b>2,617,867</b>

5110	Auto/Mileage Reimbursement	2,750	2,750
5115	Advertising & Promotional	-	-
5117	Bank Charges	1,000	1,000
5118	Cash Over/Short	-	-
5125	Contract Services	41,025	41,100
5130	Copy Lease	14,765	20,400
5135	Data Process/Soft Maintenance	58,438	64,875
5140	Dues & Subscriptions	32,288	35,200
5150	Floral /Client Amenities	1,000	1,000
5155	Office Supplies	1,980	2,000
5156	Interest Expense	-	-
5164	Meetings & Seminars	14,900	17,400
5165	Memberships	102,595	110,175
5170	Miscellaneous	4,700	4,700
5175	Office Rent	72,516	78,600
5180	Relocation Expense	-	-
5182	Reimbursement-City of Galvesto	-	-
5185	Supplies	-	-
5189	Telephone/Cells/Internet	28,780	42,620
5190	Utilities/Elec/Gas/Water	-	-
5192	Emergency Cleanup	-	-
5195	FEMA Storm Repairs	-	-
5200	Audit Fees	20,000	20,000
5202	Legal Fees	10,000	10,000
5204	Professional Fees	61,500	67,500
5230	Insurance - Auto/Property	1,472	1,200
5232	Insurance - Liability	12,100	12,700
5234	Insurance - Claims	-	-
5240	M&R- Bldgs.	-	-
5242	M & R - Equip.	9,000	9,000

**Tourism Development - FY2023 DRAFT Budget**

**Dept 70 - Administration - Expense**

<b>Account Code</b>	<b>Account Title</b>	<b>FY2022 Budget</b>	<b>FY2023 Budget</b>
5245	Leasehold Improvements	-	-
5250	Capital Improvements	-	-
5252	Equipment Purchase	7,000	-
5253	Leased Equipment	-	-
5254	Small Tools & Equipment	-	7,000
5260	Gasoline	1,000	2,000
5300	Marketing Travel	39,025	38,310
5302	Promotional Travel	15,000	15,750
5304	Sales Events	-	-
5310	Preplacement	-	-
5340	Promotion Materials	6,000	7,200
5350	City Wide Conventions	-	-
5352	Business Development	263,000	266,000
5355	Sponsorship/Mktg Coop	1,500	1,500
5365	Letter Response:Postage	-	-
5370	Courier Service	600	2,200
5385	Collateral	1,000	146,000
5390	Site Tours/Convention Solicita	8,000	12,000
5635	Training	27,000	43,600
5700	Beach Party Security	-	-
7000	Special Projects	460,500	287,000
7001	New Special Projects	-	-
7002	Unforseen Special Projects	1,200,000	2,988,000
7003	Contingency-Adv City Funded	-	-
7004	Contingency-Downtown Oversight	-	-

**Total Mat's., Supp., Srvc's, & Capital Expense: 2,520,434 4,358,780**

8000	Transfer - General Fund	682,525	860,368
8009	Transfer - R.A. Apffel East Beach	-	272,500
8010	Transfer - Seawolf Park	308,758	335,000

**Total Transfers: 991,283 1,467,868**

**Total 70 - Administration 5,548,504 8,444,515**

**Tourism Development - FY2023 DRAFT Budget**

**Dept 80 - Austin Sales - Expense**

<b>Account Code</b>	<b>Account Title</b>	<b>FY2022 Budget</b>	<b>FY2023 Budget</b>
5000	Salaries	-	-
5042	Incentive Salary	-	-
5050	Payroll Taxes	-	-
5060	Employee Insurance	-	-
5061	Employee Insurance Contingency	-	-
5065	Workers Compensation	-	-
5070	TEC - Unemployment	-	-
5075	Uniforms	100	250
5078	Drug Testing/Background CK	-	-
5080	Salary Contingency	-	-
<b>Total Personnel Expense:</b>		<b>100</b>	<b>250</b>

5110	Auto/Mileage Reimbursement	3,500	4,375
5135	Data Process/Soft Maintenance	500	500
5140	Dues & Subscriptions	100	200
5150	Floral /Client Amenities	-	-
5155	Office Supplies	350	350
5164	Meetings & Seminars	800	950
5165	Memberships	950	950
5170	Miscellaneous	800	800
5189	Telephone/Cells/Internet	2,000	2,000
5242	M & R - Equip.	500	-
5252	Equipment Purchase	-	-
5254	Small Tools & Equipment	2,500	500
5300	Marketing Travel	26,142	47,385
5301	Marketing Travel Reimbursement	-	(21,500)
5302	Promotional Travel	-	-
5304	Sales Events	-	-
5310	Preplacement	-	-
5340	Promotion Materials	4,750	11,250
5350	City Wide Conventions	-	-
5355	Sponsorship/Mktg Coop	26,000	24,500
5365	Letter Response:Postage	-	-
5370	Courier Service	1,500	3,000
5385	Collateral	500	250
5390	Site Tours/Convention Solicita	13,000	13,000
5635	Training	500	500
7000	Special Projects	-	-
<b>Total Mat's., Supp., Srvc's, &amp; Capital Expense:</b>		<b>84,392</b>	<b>89,010</b>

**Total 80 - Austin Sales            84,492            89,260**

**TD Grand Total Expense:            8,578,920    11,980,750**

**TD Grand Total Revenue Over/(Under) Expense:            -            -**

**Tourism Development - FY2023 DRAFT Budget**

**Breakdown of Budgeted Cash Use**

<b>Expense Description</b>	<b>Amount</b>
Special Projects TBD	325,000
Incubator	75,000
25th Street Lighting Program	200,000
Broadway Banner Program	75,000
Berma Shave Program (Vintage Sign-Harborside)	50,000
Destination Experience Assets	233,000
Holiday Projects	100,000
Juneteenth Book & Curriculum	150,000
Leasehold Improvements	60,000
Multicultural Experience Development	75,000
NEA Grant Support	50,000
Perception Study	50,000
Shoulder Season Advertising Campaign	500,000
Trolley Audio Tour Development	75,000
Visitor Center Interactive Experiences	40,000
Washed Ashore	200,000
Wayfinding Program	400,000
Mobile Kiosk	10,000
Mobile VIC	10,000
Event Advertising - DP/RA/SB/SW	66,000
Promotional Materials - DP/RA/SB/SW	4,000
<b>Total Tourism Development Expense:</b>	<b>2,748,000</b>
<b>R.A. Apffel East Beach Transfer:</b>	
Mower	7,500
Side-by-Side Vehicle	15,000
Mobile Storage Trailer	15,000
Sprinkler System Retrofit	40,000
Pavilion concrete/structural work	40,000
Pavilion roof anchor refurbishing	50,000
West ticket booth renovation / utility extension	100,000
ADA Beach Access Grant Match	5,000
<b>Total R.A. Apffel Expense:</b>	<b>272,500</b>
<b>Seawolf Park Transfer:</b>	
Erosion Fill (Channel Side Rip Rap)	180,000
Playground Repairs	15,000
Landscaping (Remodel, Floral, Plants, Beds, etc)	53,500
2 Golf Carts	18,000
RV Loan Payment	46,000
Ticket Booth interior re-model	20,000
Hand Tools & power Equip (Drills, etc)	2,500
<b>Total Seawolf Expense:</b>	<b>335,000</b>
<b>Total Expense:</b>	<b>3,355,500 *</b>

\* All the expenses listed above are one-time non-recurring expenses