



Agenda Item:

Discuss and Consider Approval of Budgeted SEALVER PRO WB 575

Background:

Beach Patrol currently has two boats that are used for response to major incidents, extended searches, longer patrols, night calls (which are dangerous and illegal to respond to utilizing a normal jet ski). One boat is a 12-year-old rigid hull inflatable (RHI) boat that is no longer reliable and spends several months out of service for repairs. Due to the age of the boat, Beach Patrol mostly relies on one marine mechanic for repairs. The new boat would replace this boat and allow Beach Patrol to have two reliable boats.

The Rescue Sealver PRO WB 575 is a one-of-a-kind rigid inflatable rescue craft that couples with a personal watercraft (jet ski). Once the jet ski is attached it becomes the motor. Because Beach Patrol has several jet skis, it is much less likely that there will be a need to take this new product offline for repairs. Beach Patrol trains regularly on the personal watercraft so there is no additional skill set needed or any appreciable learning curve. It can also respond to shallow bayside calls in less than a foot of water, and it can be launched from both the beach and bay, which will be a huge asset for the multiple emergencies Beach Patrol responds to regularly.

Once the new boat is received the plan is to auction off the old boat and put the proceeds back into the budget to defray the cost of this purchase.

Staff Recommendation:

Recommendation is to approve purchase of the rescue SEALVER PRO WB 575.

Funding Source (if applicable): BP – 70 – 5252 \$37,575.00 (Shipping Agent Cost TBD)
(Not Financed)

50% is due when the boat is ordered. The remainder is due 10 days prior to shipping.



GALVESTON
PARK BOARD OF TRUSTEES

COMPETITIVE BID FORM

Galveston Island Beach Patrol

Project: SEALVER Waveboat PRO 575
Date: 10/10/22

	Vendor #1	Vendor #2	Vendor #3
Vendor	SEALVER WAVEBOATS		
Address	1203 RUE DE L'ARIESTE		
City, State	40460 SANGUINET FRANCE		
Contact	M. Patrick BARDON, CEO		
Phone	33-0-5 58 78 45 00		
Fax			
website	www.sealver.com		

Product Description	Price	Quantity	Total Cost	Price	Quantity	Total Cost	Price	Quantity	Total Cost
Waveboat PRO 575 (includes)	\$ 23,955.00	1	\$ 23,955.00			\$ -			\$ -
- Stem fitting	\$ -		\$ -						
- Peripheral rubbing strake	\$ -		\$ -						
- Vinylester, Kevlar, Glass Hull	\$ -		\$ -						
- Bow Towing Butterfly Patches	\$ -		\$ -						
- Lateral Carrying Handles (Molded PVC)	\$ -		\$ -						
- Overpressure Valves + Inflation Valves	\$ -		\$ -						
- Boatbuckle Stainless	\$ -		\$ -						
- Cockpit Self Draining + Anti Drain Valve	\$ -		\$ -						
- Safety Grab Line	\$ -		\$ -						
Outfitting:									
- Keel Shield	\$ 610.00	1	\$ 610.00						
- Navigation Lights (Electricity Pack)	\$ 1,135.00	1	\$ 1,135.00						
- LED Lighting Bard (Installed) 4 Sides	\$ 325.00	4	\$ 1,300.00						
- Giroled (Installed on top of the Ti-Top)	\$ 900.00	1	\$ 900.00						
- VHF Garmin fixe Marine 215 I + Wiring	\$ 2,095.00	1	\$ 2,095.00						
- Roll Bar	\$ 4,950.00	1	\$ 4,950.00						
- Bimini	\$ 1,600.00	1	\$ 1,600.00			\$ -			\$ -
			\$ -			\$ -			\$ -
Loading Fee	\$ 960.00	1	\$ 960.00			\$ -			\$ -
Document Fee	\$ 70.00	1	\$ 70.00			\$ -			\$ -
			\$ -			\$ -			\$ -
			\$ -			\$ -			\$ -
			\$ -			\$ -			\$ -
			\$ 37,575.00			\$ -			\$ -

Selected Vendor: SEALVER WAVEBOATS

Quotes Attached: Yes

Notes and Comments: SOLE SOURCE (no longer affiliated with any dealers in the U.S.)

Authorized GPB Approval: _____

Manager Review: _____

Approved By: _____

Awarded Date: _____



SEALVER

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October 5th, 2022

To whom it may concern

Galveston Island Beach
Patrol 601 Tremont, Suite
200 Galveston, TX 77550

Subject: Comparison between 2 SEALVER WAVEBOATS®, PRO WB 575 / LEISURE WB 575

SEALVER sas is the sole source provider and manufacturer of the SEALVER Waveboat® PRO RANGE including the PRO WB 575. SEALVER sas no longer uses JMC Wave Boat, U.S. as our dealer or representative. SEALVER sas is the sole dealer for the PRO WB 575, and the full PRO RIB RANGE.

SEALVER has developed a very light and reliable RIB, declined in 3 sizes and 2 totally different finishes: LEISURE and PRO. Hereunder you will find the main differences due to their different uses.

	PRO WB 575	LEISURE WB 575
Hull	Vinylester, Kevlar, glass hull It can be colored as for Search and rescue	Deep V-shaped polyester hull It can only be with classic colors
Floats	Hypalon Neoprene 1670 Dtex ORCA These can be colored as for Search and rescue	Hypalon 1100 Dtex Only classic colors
Deck	Flush deck, except for anchor hatch and checking trap doors, giving a much better accessibility all around inside the boat.	Storage at the front, middle seat: which will prevent users to have access to the water from the front of the boat.
Equipment	With liberate space for dedicated equipment we can install most of professional equipment needed for search and rescue teams. Every element is installed more safely in a harder hull.	Only leisure equipment will be installed on a classic polyester hull

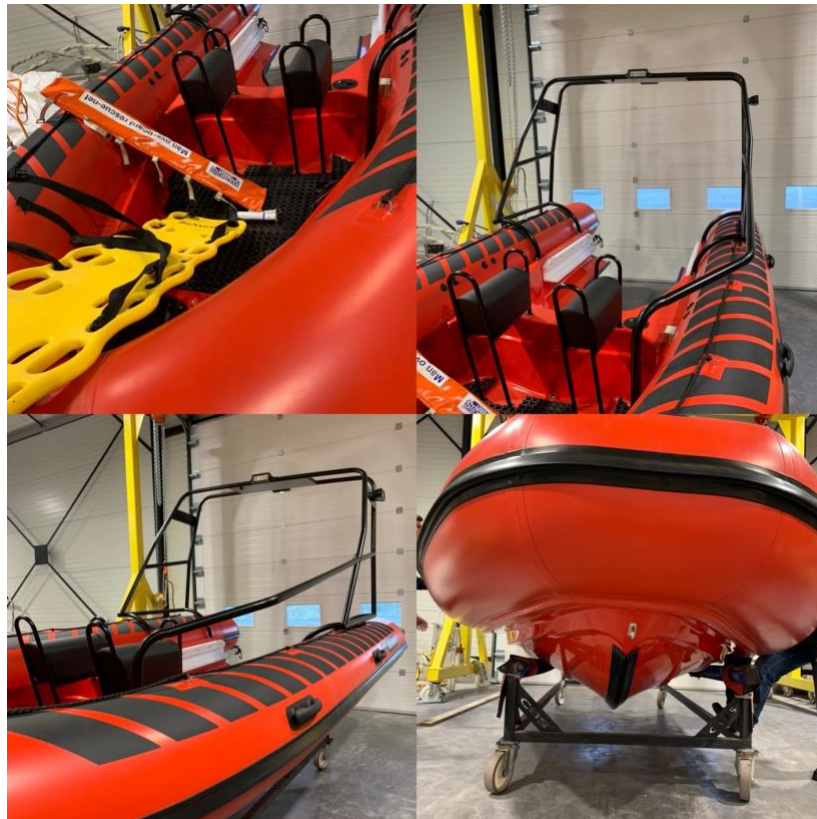
Even if the LEISURE units can have a lower entry pricing, they might suffer from premature wear, as they aren't made for daily intensive use.

SEMI-RIGIDE	WB575 SUNDECK	WB575 WAKE	WB626 SUNDECK	WB626 WAKE
Flotteurs Hypalon 1100 DTEX/ Hypalon tubes 1100 DTEX	<input checked="" type="checkbox"/> GRIS	<input checked="" type="checkbox"/> NOIR BLANC	<input checked="" type="checkbox"/> GRIS	<input checked="" type="checkbox"/> NOIR BLANC
Coffre/ Front storage	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Dossier / Rear seat	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Tour de Wakeboard / Bimini / Porte wake / Folding Bimini/Wake Rack	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<i>Tarif HT Conseil-Départ Usine hors motorisation/ Suggested retail price excluding VAT- EX-Factory prices</i>	15 468,00 €	20 400,00 €	16 995,00 €	22 338,00 €

There are many advantages in getting a PRO WB for a professional, for example :

- Strong, using reinforced materials for an intensive use
- Customizable with Pro accessories for specific needs : as search and rescue (lights, VHF, rescue net,...) ; get it the color you need
- Reliable, very low maintenance is required
- Fast and reactive, the potential of real jet power is very impressive
- Maneuverability, without any comparison face to an outboard
- Access everywhere, with low draft access to shallow water
- Security for rescue and interventions, no propeller = no danger
- Light boat, easy and fast to dock and undock from trailer
- Separable, Jetski detachable if during an intervention you need to go through a narrow pass
- Easy to handle, no specific training needed
- ...

A Pro model will fit your needs much better at medium and long terms than a Leisure model, as the one hereunder, the last we have delivered in Asia.



Sincerely,

M. Patrick BARDON
CEO and Founder