



**GALVESTON**  
PARK BOARD OF TRUSTEES

**Park Board of Trustees**  
of the City of Galveston

**Operating Budget**

**Fiscal Year October 1, 2018 through September 30, 2019**

**Board Approved**

Date 9-18-18

Signature Sheydenburg

# **PARK BOARD OF TRUSTEES**

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Spencer Priest, Chairperson  
John Zendt, Vice Chairperson  
Maureen Patton, Secretary/Treasurer  
Craig E. Brown, Council Member Representative  
Jan Collier  
Steven Creitz  
Dr. Victor Viser  
Jason Worthen  
Will Wright

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## **Administration and Department Managers:**

### **Executive Management:**

Kelly de Schaun  
Executive Director

Michael L Moser  
Controller

Carla Cotropia – Mills, Shirley L. L. P  
Legal Council

### **Management:**

Meg Winchester  
Director of the Galveston CVB

Reuben Trevino  
Director of Operations

Kimberly Danesi  
Human Resource Manager

Peter Davis  
Beach Patrol Director

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# The Park Board of Trustees of the City of Galveston

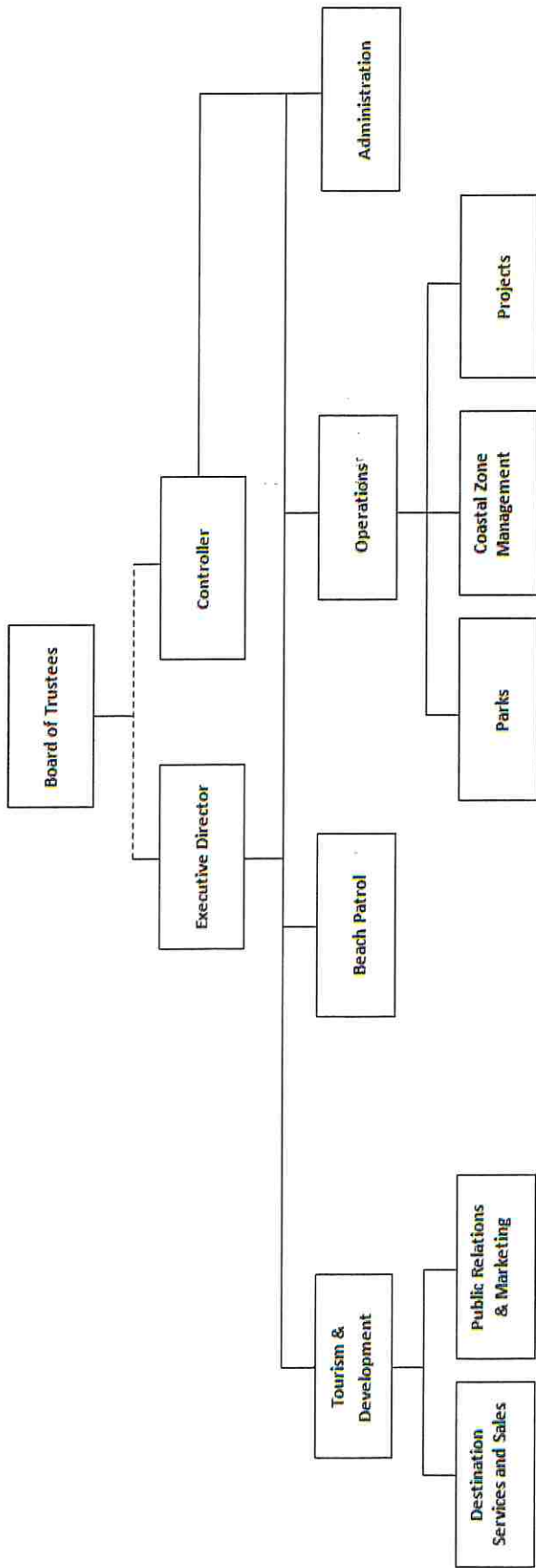
The Park Board of Trustees of the City of Galveston is a governmental entity created by a special act of the Texas Legislature in 1962 for the purpose of directing all tourism efforts for Galveston.

The State of Texas requires that a nine-member board be appointed by the City Council, with four members appointed on alternate years for two-year terms and a City Council representative appointed annually.

The Park Board employs a full-time, year-round staff with additional seasonal employees as needed.

**Vision Statement:** The Park Board of Trustees of the City of Galveston's (PBTG) **vision** is to lead Galveston and Texas in creating a tourist destination that promises memorable experiences and wonderful amenities and delivers lifelong memories that makes people want to return and to bring their friends and family.

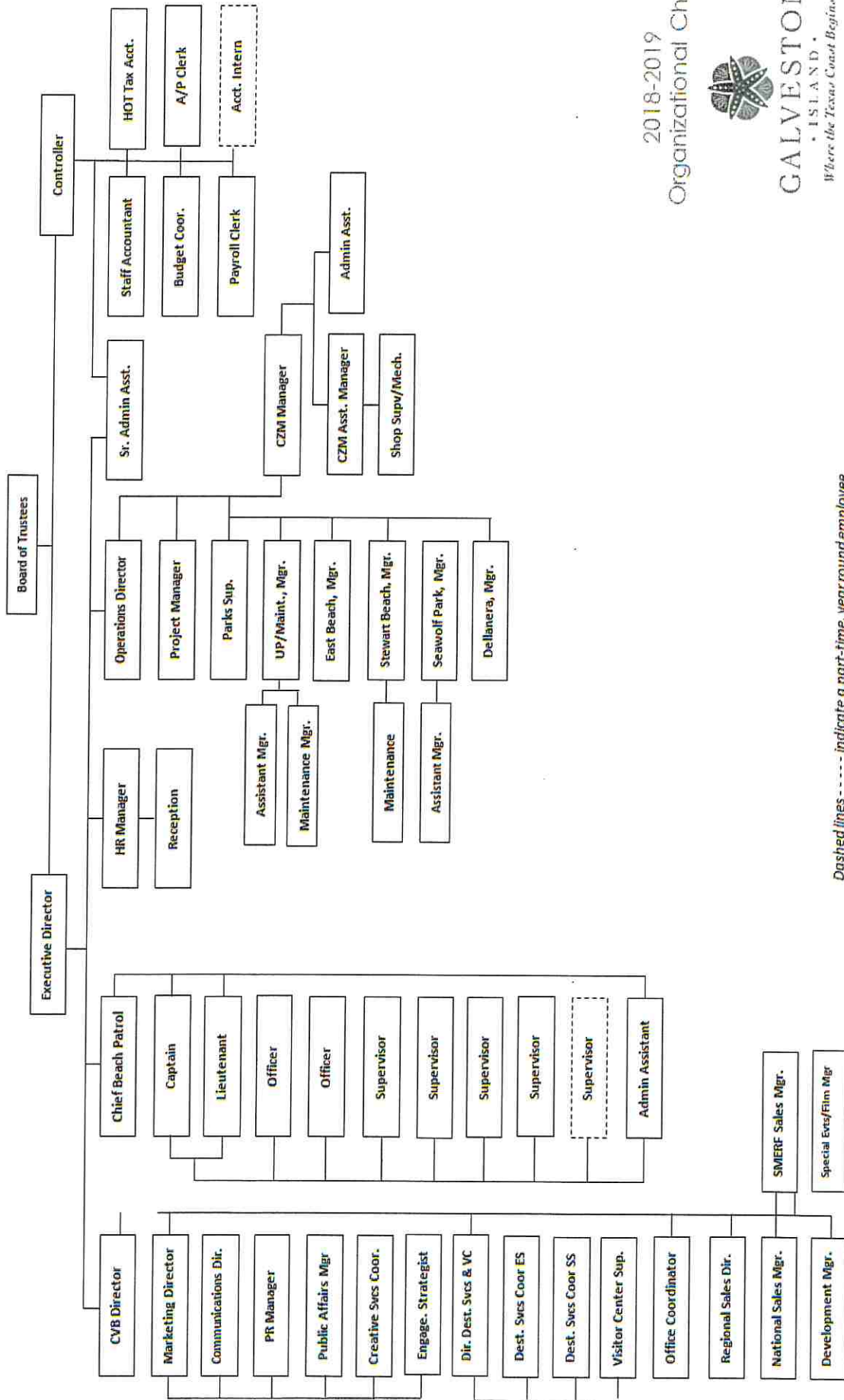
**Mission Statement:** The Park Board of Trustees of the City of Galveston's **mission** is to promote Galveston Island, its natural resources, attractions, and heritage; to attract visitors to Galveston Island; and to assure that Galveston's assets, for which the Board of Trustees is responsible, provide visitors and residents with exemplary experiences in an environment that is safe, clean, accessible, fun, and environmentally sensitive.



2018-2019  
Leadership



**GALVESTON**  
ISLAND  
*Where the Texas Coast Begins.*



2018-2019  
Organizational Chart



**GALVESTON**  
ISLAND  
*Where the Texas Coast Begins.*

Dashed lines ----- indicate a part-time, year round employee

# Park Board of Trustees

## Overview

❖ **Budgeted Personnel:**

Full time	97
Part time	21
Seasonal-Life Guards	135
Seasonal-Parks	29
Seasonal-Security Officers	<u>31</u>
	313

❖ **The Park Board of Trustees maintains and operates the following governmental and enterprise funds:**

**Governmental Funds:**

Tourism Development  
 Beach Cleaning  
 Beach Patrol  
 Debt Service  
 Grants  
 Nourished Beach  
  
 Sand Replenishment  
  
 General Administration  
 East End Lagoon

**Funded By:**

3 Cents City Hotel Occupancy Tax  
 .5 Cent City Hotel Occupancy Tax/.7666 State  
 .5 Cent City Hotel Tax/.6667 State  
 Oil Spill Settlement Funds  
 Grant Proceeds  
 .5667 Cent of State Hotel Occupancy Tax Rebate  
 Umbrella & Chair Concession Fees  
 Vehicle Admissions: \$2 from Stewart Beach  
 and \$1 from R. A. Apffel Beach Park  
 Inter-fund Transfers  
 Grant Funding & Donations

**Enterprise Funds:**

Dellanera RV Beach Park  
 R. A. Apffel Beach Park  
 Stewart Beach Park  
 Seawolf Park  
  
 Seawall Parking (Urban Park)

**Funded By:**

Beach & Camping Admissions/Concession Fees  
 Beach Admissions/Concession Fees  
 Beach Admissions/Concession Fees  
 Parking, Fishing, and Sub & Ship  
 Admissions  
 Parking Fees

## ❖ Funding

The Park Board of Trustees is funded principally by hotel occupancy tax and beach user fees. Hotel occupancy tax revenue received by the governmental funds is restricted and must be used only for the sole purpose intended. Hotel occupancy tax funds cannot be transferred to any other recipient except as payment for a service received or rendered.

### ➤ Hotel Occupancy Tax Received by the Park Board:

- **4 pennies divided as follows:**

- 3 pennies advertising and promotion
- ½ penny beach maintenance
- ½ penny beach patrol

### ➤ State Hotel Occupancy Tax Rebate Received by the Park Board:

- **2 pennies divided as follows:**

- .7666 Beach Maintenance
- .6667 Beach Patrol
- .5667 Nourished Beach (Seawall Beach)

## ❖ Beach User Fees

The use of beach user fees is controlled by the Texas General Land Office. Admissions collected at the beach parks can only be used for the operation of the beach parks and for beach services.

The beach park admission per vehicle is currently is \$12 daily and \$15 for weekends or special events. This fee is collected at R. A. Apffel and Stewart Beach Park. Dellanera Park collects Beach User fees for day parking. As per an agreement with the General Land Office, 29.7% of camping admissions and expenditures at Dellanera Park are transferred to beach user category.

## ❖ Other Income

- Concession Fees
- Admissions collected at Seawolf Park.
- Camping Admissions collected at Dellanera Park.
- GLO Beach Maintenance Grant
- Coop Advertising
- Reimbursements from City Government
- Inter-fund Transfers

❖ **Inter-Fund Transfers**

Inter-fund transfers are supported by a cost allocation study performed by Maximus, Inc. The transfers to the General Fund can be traced to the calculations of this study. This study has been approved and accepted by the General Land Office.

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## Financial Plan 2018-2019

The Park Board of Trustees' key functional areas are as follows: Beach Maintenance, Beach Patrol, East End Lagoon, Tourism Development, Beach Parks, Dellanera RV Park, Seawolf Park, and Administration. The Park Board of Trustees also operates and manages Seawall Parking and the collection of Hotel Occupancy Taxes (HOT). This budget provides for the continuation of current and new programs and also includes FEMA-Hurricane Ike recovery revenue and expenditures for ongoing rebuilding projects.

The Park Board of Trustees presents a balanced budget with a net bottom line of \$768,336.

### REVENUE

#### City Hotel Occupancy Tax (HOT) **\$8,160,000**

Four pennies of the Hotel Occupancy Tax collected for the City of Galveston are allocated to the Park Board. Of these four pennies, Tourism Development receives three pennies, Beach Maintenance receives one half penny, and Beach Patrol receives one half penny. Each penny is restricted to the fund to which it is allocated. The hotel tax penny's value has been budgeted at \$2,040,000 for this fiscal year.

#### State Hotel Occupancy Tax (HOT) **\$4,080,000**

A rebate of two pennies of Hotel Occupancy Tax is received from the State of Texas. The rebate is restricted to the following allocations: Beach Cleaning receives .7666, Beach Patrol receives .6667, and Nourished /Seawall Beach receives .5667.

#### Parking Admissions (Beach User) **\$2,723,039**

The beach parks, R. A. Apffel Park, Stewart Beach, and Dellanera Park are funded by a beach user/admission fee of \$12 weekdays and \$15 weekends/special events collected for each vehicle entering the parks' gates. Seawall Parking admissions range from a \$1 per hour to a max of \$8. Beach User fees have restricted uses as governed by the Texas General Land Office and can only be used for beach related expenditures. Two dollars of each admission fee collected at Stewart Beach and Dellanera Park and one dollar of each admission fee collected at R. A. Apffel Park will be used for beach replenishment, which is transferred into the Sand Replenishment fund.

#### Parking/Camping/Naval Display/ Fishing Pier Admissions (Unrestricted) **\$2,299,736**

Dellanera RV Park's beach was renourished in 2015. It accepts beach user admissions and has recreational vehicle camping facilities. Seawolf Park collects admissions for parking, fishing, and for museum tours of the submarine and ship located on the park grounds. The park is in full operation; however, it is still in the process of rebuilding from damages caused by Hurricane Ike in 2008. A new gate entrance facility was completed in June 2011 and a fishing bulkhead was completed in 2013. The renovation or the demolition of the park pavilion is currently being negotiated with FEMA and the City of Galveston.

#### Concessionaires/Vending/Rentals **\$ 612,079**

The Park Board of Trustees manages concession contracts ranging from beach umbrella services to snow cone vendors to horseback rides. Pavilion rental is collected at Stewart Beach and R. A. Apffel parks for weddings and special events.

#### Financing Proceeds – Financed Equipment and Capital Improvements **\$ 1,201,034**

The Park Board of Trustees finances some equipment purchases using a credit line with its depository institution. The credit line has a current rate of 1.75%, and is secured by a certificate of deposit.

#### Grants **\$ 4,158,245**

Anticipated grant proceeds are as follows: East End Lagoon \$1,389,825, Nourished Beach \$2,090,000 and Dellanera Park \$660,000. Each year the Park Board has been awarded a General Land Office Grant for Beach Maintenance with a current value of \$84,630.

#### FEMA **\$ 1,401,803**

The Park Board's infrastructure received severe damage from hurricane Ike and Harvey. The remaining FEMA projects and closeouts are scheduled in this budget.

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**Other Revenue**

**\$ 912,956**

Other revenues are derived from HOT Tax Registration fees, Investments, Donations, reimbursements from city government, lease space at Park Board Plaza, and other miscellaneous sources.

**Nonrecurring Revenue Source**

**\$ 2,293,526**

This revenue source is the use of fund balance reserves to complete ongoing projects, unforeseen tourism related business opportunities, and for the Park Board to maintain its current services. Budgeted within this category are special expense contingencies in the amount of \$1,021,963 which can only be used with the Park Board's approval. BP Oil Spill Settlement Reserves in the amount of \$579,822 are dedicated to capital improvement projects at R. A. Apffel and Stewart Beach Parks. Sand replenishment funds in the amount of \$293,895 are dedicated for repayment of the debt incurred to nourish Babe's Beach.

**Inter-fund Transfers**

**\$ 3,785,263**

Inter-fund transfers represent payments for general administration, accounting, human resources, maintenance, beach maintenance, and life guards.

**EXPENSES**

**General Fund Administration/Accounting**

**\$ 2,137,488**

The General Fund consists of the Park Board administration and accounting support. It is funded by transfers allocated from each fund. Capital outlays include a \$219,047 debt service payment, \$5,400 in equipment purchases, \$2,300 in landscaping, and \$85,000 for the Mardi Gras Warehouse demolition.

**Beach Cleaning**

**\$ 3,364,504**

The beach cleaning plan for the 2018/2019 fiscal year focuses upon maintenance and trash pickup on the island's beach areas using designated cleaning crews. Capital outlays include debt service of \$249,622, capital expenditures of \$65,000, and equipment purchases of \$111,817.

**Beach Patrol**

**\$ 3,106,773**

The Beach Patrol is responsible for lifeguard services on the island's beaches. Beach Patrol supports 14 full time, 1 part time, and 135 Seasonal Employees. Capital improvements include debt service of \$125,851 and equipment purchases of \$152,220. Included in the expense contingency, \$85,000 is earmarked for the purchase of two fiber glass life guard towers.

**Settlement (Debit Service)**

**\$ 603,303**

BP Oil Spill Settlement Funds in the amount of \$602,823 are being transferred to Stewart and R. A. Apffel parks for capital improvement projects.

**East End Lagoon**

**\$2,019,210**

In 2015 an inter-local agreement was entered into between the City of Galveston the Park Board of Trustees to manage the East End Lagoon project. Grants in the amount of \$1,403,100 are expected.

**Sand Replenishment Fund**

**\$ 294,825**

This fund is capitalized by a portion of the beach user admission fee paid by patrons of the beach parks. The funds are restricted and can only be used for beach renourishment projects. A transfer of \$294,053 to Nourished Beach is scheduled to pay for the debt service on the financing of the 61<sup>st</sup> to 103<sup>rd</sup> Street beach renourishment project.

**SEAWALL BEACH 10<sup>th</sup> to 61<sup>st</sup> Streets**

**\$3,972,642**

This fund maintains the nourished beach in front of the seawall from 10<sup>th</sup> street to 61<sup>st</sup> street. This fund supplies the seawall port-a-lets, seawall trash cans, and seawall sand and litter maintenance. Grants in the amount of \$2,280,000 are expected.

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**Tourism Development**

**\$6,650,000**

The Tourism Development Fund is responsible the Convention and Visitors Bureau, Visitor Information Center, and promoting tourism on Galveston Island.

**Beach Parks**

**Expenditures**

R.A. Apffel Park	\$ 872,139
Stewart Beach	\$ 2,117,572
Seawall Parking (Urban Park)	\$ 1,000,400

All expenditures related to the beach parks are for park personnel, amenities, and maintenance. The Stewart Beach budget includes routine maintenance of the pavilion's plumbing, sewer, and electrical. The budget also has capital improvements allocated for vehicles and park amenities.

The Park Board entered into an inter-local agreement with the City of Galveston to manage the Seawall Parking project in 2015.

**Dellanera Park**

**\$1,992,762**

A beach renourishment project in front of Dellanera Park was completed in the spring of 2015. The park has \$100,773 in capital projects scheduled.

**Seawolf Park**

**\$2,727,727**

Several FEMA projects related to Hurricane Ike are still underway at the park. The park pavilion received substantial damage from Hurricane Ike; negotiations with FEMA and the City of Galveston regarding the renovation or demolition of the pavilion are still underway. Scheduled FEMA projects amount to \$1,277,753. Capital projects in the amount of \$199,653 are scheduled in this budget.

**Park Board of Trustees**  
**Budget Summary - Fiscal Year 2018/2019**

	<u>2019 Budget</u>	<u>2018 Budget</u>	<u>% of Change from previous year</u>	<u>% of Operating Revenues/ Expenses</u>	<u>% of Budget</u>
<b>Revenues:</b>					
Hotel Tax Collections: City	8,160,000	8,000,000	2.00%	40.82%	25.80%
Hotel Tax Collections: State	4,080,000	4,000,000	2.00%	20.41%	12.90%
Hotel Occupancy Tax-STR Registratio	7,500	5,000	50.00%	0.04%	0.02%
Hotel Tax Contingency	-	-	0.00%	0.00%	0.00%
	<b>12,247,500</b>	<b>12,005,000</b>	<b>2.02%</b>	<b>61.27%</b>	<b>38.72%</b>
Admissions-Beach User	2,672,999	2,672,999	0.00%	13.37%	8.45%
Admissions-Park Pass-Beach User	50,040	50,040	0.00%	0.25%	0.16%
Admissions-Other	2,299,736	2,299,736	0.00%	11.51%	7.27%
	<b>5,022,775</b>	<b>5,022,775</b>	<b>0.00%</b>	<b>25.13%</b>	<b>15.88%</b>
Investment Revenue	87,500	41,500	110.84%	0.44%	0.28%
City of Galveston Reimbursement	450,400	426,000	5.73%	2.25%	1.42%
County Reimbursement	-	-	0.00%	0.00%	0.00%
Concessions/Umbrella Rentals	550,435	370,992	48.37%	2.75%	1.74%
Donations	12,320	12,320	100.00%	0.06%	0.04%
Financing Proceeds	1,201,034	187,600	540.21%	6.01%	3.80%
GLO Beach Maintenance Grant	84,630	84,630	0.00%	0.42%	0.27%
Junior Life Guard Program	30,000	27,000	11.11%	0.15%	0.09%
Rental/Lease Space	176,160	184,160	-4.34%	0.88%	0.56%
Special Event	15,500	20,000	-22.50%	0.08%	0.05%
Tourism Development-Sponsorships	25,000	0	0.00%	0.13%	0.08%
Miscellaneous	85,590	102,200	-16.25%	0.43%	0.27%
	<b>2,718,569</b>	<b>1,456,402</b>	<b>86.66%</b>	<b>13.60%</b>	<b>8.60%</b>
<b>Total Operating Revenues</b>	<b>19,988,844</b>	<b>18,484,177</b>	<b>8.14%</b>	<b>100.00%</b>	<b>63.20%</b>
FEMA Reimbursement Proceeds	1,401,803	811,012	72.85%		4.43%
Grants	4,158,245	7,675,000	-45.82%		13.15%
Nonrecurring Revenue Source	2,293,526	1,644,195	39.49%		7.25%
<b>Total Revenues Including FEMA, Grants, and Expended Reserves</b>	<b>27,842,418</b>	<b>28,614,384</b>	<b>-2.70%</b>		<b>88.03%</b>
Inter-fund Transfers	3,785,263	3,676,062	2.97%		11.97%
<b>Final Adjusted Budgeted Revenues</b>	<b>31,627,681</b>	<b>32,290,446</b>	<b>-2.05%</b>		<b>100.00%</b>
<b>Expenditures:</b>					
Personnel Expense	9,025,505	8,774,750	2.86%	36.00%	29.25%
Materials, Supplies, & Services	8,981,806	8,266,645	8.65%	35.83%	29.11%
Grants	4,421,520	7,900,000	-44.03%	17.64%	14.33%
Capital Outlays/Debit Service	2,640,592	1,559,691	69.30%	10.53%	8.56%
<b>Total Expenses Not Including FEMA and Interfund Transfers</b>	<b>25,069,422</b>	<b>26,501,086</b>	<b>-5.40%</b>	<b>100.00%</b>	<b>81.24%</b>
FEMA Expenditures	2,004,660	1,498,819	33.75%		6.50%
<b>Total Expenses Not Including Interfund Transfers</b>	<b>27,074,082</b>	<b>27,999,905</b>	<b>-3.31%</b>		<b>87.73%</b>
Inter-fund Transfers	3,785,263	3,676,062	2.97%		12.27%
<b>Total Expenses Not Including Depreciation</b>	<b>30,859,345</b>	<b>31,675,967</b>	<b>-2.58%</b>		<b>100.00%</b>
<b>Net Budget</b>	<b>768,336</b>	<b>614,479</b>			

## Summary By Fund Fiscal Year 2018/2019:

	Revenue					Expenses							Net Income	
	Revenue	Grants	FEMA	Inter-fund Transfers	Use of Reserves	Operating Expenditures	Grants	Debt Service	Capital Improvements	Expenses Contingencies	FEMA	Inter-fund Transfers		Total
<b>Governmental Funds</b>														
Beach Cleaning	3,157,414		156,251	237,197	-	2,631,643		249,622	176,817	0	3,036	303,386	3,364,504	186,357
Beach Patrol	2,481,568		42,574	500,511	82,120	2,465,695		125,851	152,220	85,000	-	278,007	3,106,773	0
Debt Svc (Settlement)	500		-	-	602,803	2		-	-	0	-	603,301	603,303	0
East End Lagoon	585,415	1,389,825	-	-	43,970	97,410	1,403,100	507,500	-	0	-	11,200	2,019,210	0
General Fund	201,216		28,598	1,916,154	-	1,773,889		219,047	7,700	85,000	45,352	6,500	2,137,488	8,480
Grants	0		-	-	0	-		-	-	0	-	-	0	0
Sand Replenishment	12,000		-	234,683	48,142	772		-	-	0	-	294,053	294,825	0
Nourished/Seawall Bez	1,350,568	2,090,000	179,607	293,895	58,572	417,760	2,280,000	313,191	55,000	0	266,084	640,607	3,972,642	0
Tourism Development	6,150,000		-	-	500,000	5,268,100		-	9,900	700,000	-	672,000	6,650,000	0
	13,938,681	3,479,825	407,030	3,182,440	1,335,607	12,655,271	3,683,100	1,415,211	401,637	870,000	314,472	2,809,054	22,148,745	194,837
<b>Enterprise Funds</b>														
Dellanera Park	1,086,363	660,000	387,058	-	-	579,542	720,000	32,022	100,773	0	401,949	158,476	1,992,762	140,659
Pocket Parks	0		-	-	-	-		-	-	0	-	-	0	0
R. A. Apfel Park	830,422		399,224	39,672	-	554,005	10,525	58,500	39,672	7,237	202,200	202,200	872,139	397,179
Stewart Beach Park	1,552,284		37,128	563,151	-	892,029	73,675	211,000	563,151	3,249	374,468	374,468	2,117,572	34,992
Seawall Parking	1,000,400		669	-	-	845,347	9,652	50,400	0	-	-	95,000	1,000,400	669
Seawolf Park	1,599,114		170,694	-	957,919	1,026,713	77,544	199,653	0	1,277,753	146,065	146,065	2,727,727	0
	6,068,563	660,000	994,773	602,823	957,919	3,897,637	720,000	203,418	620,326	602,823	1,690,188	976,209	8,710,600	573,498
	20,007,264	4,139,825	1,401,803	3,785,263	2,293,526	16,552,908	4,403,100	1,618,629	1,021,963	1,472,823	2,004,660	3,785,263	30,859,345	768,336

Summary	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Budget Increase or Decrease
<i>Revenue Summary</i>							
Beach Cleaning	2,945,286	2,999,842	3,032,183	3,225,418	3,305,602	3,550,862	7.42%
Beach Patrol	2,357,166	2,367,177	2,655,697	2,815,538	2,925,411	3,106,773	6.20%
Settlement	616,480	400,000	1,083	500	580,305	603,303	3.96%
Dellanera Park	1,464,168	680,442	749,522	964,500	1,223,099	2,122,421	73.53%
East End Lagoon	0	75,800	154,285	184,728	1,653,275	2,019,210	22.13%
General Fund	1,537,884	1,753,794	1,837,231	2,017,952	2,057,213	2,145,968	4.31%
Grant Fund	0	0	0	0	0	0	0.00%
Mardi Gras	0	0	0	0	0	0	0.00%
Seawall Beach 10th to 61st	4,547,806	1,318,050	1,423,383	1,493,211	7,625,795	3,972,642	-47.91%
Pocket Parks	383,955	342,302	186,983	0	120	0	-100.00%
R.A. Apffel Park	454,932	544,021	707,028	1,244,759	1,468,028	1,269,318	-13.54%
Sand Replenishment Fund	159,540	134,837	257,374	244,181	294,061	294,825	0.26%
Seawall Parking (Urban Park)	580,363	645,325	775,706	950,000	950,000	1,001,069	5.38%
Seawolf Park	1,094,242	1,176,739	1,506,005	1,494,539	2,528,947	2,727,727	7.86%
Stewart Beach	956,724	941,627	1,288,769	1,528,816	1,659,590	2,152,563	29.70%
Tourism Development	5,127,654	5,171,460	5,564,782	5,882,298	6,008,000	6,650,000	10.69%
<b>Total Revenue</b>	<b>22,226,200</b>	<b>18,551,417</b>	<b>20,140,029</b>	<b>22,046,441</b>	<b>32,279,446</b>	<b>31,616,681</b>	<b>-2.05%</b>
<i>Expense Summary</i>							
Beach Cleaning	2,525,328	2,585,540	2,551,988	2,772,792	3,274,317	3,364,504	2.75%
Beach Patrol	2,210,947	2,475,268	2,435,892	2,664,037	2,914,188	3,106,773	6.61%
Settlement	478	174,984	293,670	580,305	580,305	603,303	3.96%
Dellanera Park	1,384,436	574,702	597,923	734,558	999,615	1,981,762	98.25%
East End Lagoon	0	45,425	110,316	210,898	1,653,275	2,019,210	22.13%
General Fund	1,760,933	1,700,761	1,785,096	1,908,808	2,057,214	2,137,488	3.90%
Grant Fund	0	0	0	0	0	0	0.00%
Mardi Gras	0	0	0	0	0	0	0.00%
Seawall Beach 10th to 61st	4,600,230	1,303,594	1,500,706	1,337,789	7,621,625	3,972,642	-47.88%
Pocket Parks	241,222	251,924	355,615	0	120	0	-100.00%
R.A. Apffel Park	628,440	927,771	627,246	1,043,142	1,123,711	872,139	-22.39%
Sand Replenishment Fund	1,073,632	294,053	296,062	294,053	294,061	294,825	0.26%
Seawall Parking (Urban Park)	576,057	618,459	742,375	834,097	950,000	1,000,400	5.31%
Seawolf Park	1,020,866	1,036,623	1,218,149	1,270,277	2,528,947	2,727,727	7.86%
Stewart Beach	828,301	839,321	1,115,183	1,452,878	1,659,590	2,117,572	27.60%
Tourism Development	5,038,942	5,623,067	5,372,482	5,745,669	6,008,000	6,650,000	10.69%
<b>Total Expenses</b>	<b>21,889,813</b>	<b>18,451,494</b>	<b>19,002,702</b>	<b>20,849,302</b>	<b>31,664,967</b>	<b>30,848,345</b>	<b>-2.58%</b>
<b>Net Revenue &amp; Expense</b>	<b>336,388</b>	<b>99,923</b>	<b>1,137,328</b>	<b>1,197,139</b>	<b>614,479</b>	<b>768,336</b>	

Summary	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019
<i>Net Income - Includes FEMA Calculations -Excludes Depreciation</i>						
Beach Cleaning	419,957	414,302	480,195	452,626	31,285	186,357
Beach Patrol	146,219	(108,091)	219,805	151,501	11,223	(0)
Settlement	616,002	225,016	(292,587)	(579,805)	0	0
Dellanera Park	79,732	105,740	151,599	229,943	223,484	140,659
East End Lagoon	0	30,375	43,970	(26,170)	(0)	0
General Fund	(223,049)	53,033	52,135	109,145	(0)	8,480
Grant Fund	0	0	0	0	0	0
Mardi Gras	0	0	0	0	0	0
Seawall Beach 10th to 61st	(52,424)	14,456	(77,323)	155,422	4,170	0
Pocket Parks	142,733	90,378	(168,632)	0	0	0
R.A. Apffel Park	(173,508)	(383,750)	79,782	201,617	344,317	397,179
Sand Replenishment	(914,092)	(159,216)	(38,689)	(49,872)	0	0
Seawall Parking (Urban Park)	4,306	26,865	33,331	115,903	0	669
Seawolf Park	73,375	140,116	287,856	224,262	0	0
Stewart Beach	128,423	102,306	173,586	75,939	0	34,992
Tourism Development	88,712	(451,607)	192,299	136,629	0	(0)
Total	336,388	99,923	1,137,328	1,197,139	614,479	768,336
<i>Net Income Excludes FEMA and Depreciation Calculations</i>						
Beach Cleaning	446,658	417,535	480,195	454,799	23,510	33,142
Beach Patrol	115,892	(108,091)	219,805	151,501	11,223	(42,574)
Settlement	616,002	225,016	(292,587)	(579,805)	0	0
Dellanera Park	6,774	128,691	153,085	254,943	151,918	155,550
East End Lagoon	0	30,375	43,970	(26,170)	(0)	0
General Fund	(218,224)	94,155	59,164	124,659	7,057	25,234
Grant Fund	0	0	0	0	0	0
Mardi Gras	0	0	0	0	0	0
Seawall Beach 10th to 61st	(52,424)	14,456	(77,323)	155,422	4,170	86,477
Pocket Parks	(15,747)	(58,806)	(168,632)	0	0	0
R.A. Apffel Park	(171,601)	(331,786)	100,181	51,617	18,522	5,192
Sand Replenishment	(914,092)	(159,216)	(38,689)	(49,872)	0	0
Seawall Parking (Urban Park)	4,306	26,865	33,331	115,903	0	0
Seawolf Park	106,315	133,241	453,984	240,745	1,016,541	1,107,059
Stewart Beach	133,736	102,448	180,493	155,939	69,345	1,113
Tourism Development	88,712	(451,607)	192,299	136,629	0	(0)
Total	146,308	63,276	1,339,277	1,186,309	1,302,286	1,371,193
<i>Net Operating Income (Excludes Capital Expenditures)</i>						
Beach Cleaning	361,481	426,044	536,970	600,126	261,585	363,174
Beach Patrol	183,860	(296)	385,784	270,501	130,473	152,220
Settlement	616,002	225,016	(292,587)	(579,805)	0	0
Dellanera Park	85,067	112,054	160,453	297,843	292,434	241,432
East End Lagoon	0	30,375	43,970	(26,170)	(0)	507,500
General Fund	(208,236)	74,518	98,702	111,895	3,400	16,180
Grant Fund	0	0	0	0	0	0
Mardi Gras	0	0	0	0	0	0
Seawall Beach 10th to 61st	(33,855)	14,456	(77,323)	155,422	4,170	55,000
Pocket Parks	142,733	97,600	(168,632)	0	0	0
R.A. Apffel Park	(175,932)	(372,587)	80,460	202,217	344,317	455,679
Sand Replenishment	(914,092)	(159,216)	(38,689)	(49,872)	0	0
Seawall Parking (Urban Park)	8,282	37,304	51,309	122,284	6,381	669
Seawolf Park	77,309	146,415	301,530	330,637	147,475	199,653
Stewart Beach	134,686	113,704	176,937	136,610	54,356	245,992
Tourism Development	106,617	(410,113)	216,806	184,582	33,227	9,900
Total	383,922	335,273	1,475,692	1,756,269	1,277,818	2,247,398

Summary	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019
<i>Net Revenue &amp; Expense Including Depreciation and FEMA</i>						
Beach Cleaning	419,957	414,302	480,195	452,626	31,285	186,357
Beach Patrol	146,218	(108,091)	219,805	151,501	11,223	(0)
Settlement	616,002	225,016	(292,587)	(579,805)	0	0
Dellanera Park	(75,731)	(61,845)	(18,398)	96,892	55,899	(26,926)
East End Lagoon	0	30,375	43,970	(26,170)	(0)	0
General Fund	(223,049)	53,033	52,135	109,145	(0)	8,480
Grant Fund	0	0	0	0	0	0
Mardi Gras	0	0	0	0	0	0
Seawall Beach 10th to 61st	(52,424)	14,456	(77,323)	155,422	4,170	0
Pocket Parks	136,766	85,398	(177,850)	0	0	0
R.A. Apffel Park	(335,908)	(620,526)	(157,920)	(37,626)	109,857	162,719
Sand Replenishment	(914,092)	(159,216)	(38,689)	(49,872)	0	0
Seawall Parking	(0)	0	0	89,038	(24,634)	(23,965)
Seawolf Park	(221,849)	(161,865)	(24,172)	(77,720)	(301,982)	(301,982)
Stewart Beach	(43,328)	(156,083)	(107,560)	(181,467)	(250,845)	(215,854)
Tourism Development	88,712	(451,607)	192,299	136,629	0	(0)
<b>Total</b>	<b>(458,724)</b>	<b>(896,654)</b>	<b>93,906</b>	<b>238,593</b>	<b>(365,027)</b>	<b>(211,170)</b>

*Net Income not including Nonrecurring Revenue/Net FEMA/Contingency Place Holder Revenue & Expense:*

	2019 Net Income	Nonrecurring Revenue Source	FEMA/Other Use of Reserves	Contingency Place Holder- Revenue	Contingency Place Holder- Expense	Adjusted Net Income
Beach Cleaning	186,357	0	(153,215)	0	0	33,142
Beach Patrol	(0)	(82,120)	(42,574)	0	85,000	(39,694)
Settlement	0	(602,803)	0	0	0	(602,803)
Dellanera Park	140,659	0	14,891	0	0	155,550
East End Lagoon	0	(43,970)	0	0	0	(43,970)
General Fund	8,480	0	16,754	0	85,000	110,234
Mardi Gras	0	0	0	0	0	0
Seawall Beach 10th to 61st	0	(58,572)	86,477	0	0	27,905
Pocket Parks	0	0	0	0	0	0
R.A. Apffel Park	397,179	0	(391,987)	0	39,672	44,863
Sand Replenishment	0	(48,142)	0	0	0	(48,142)
Seawall Parking ( Urban Park)	669	0	669	0	0	1,338
Seawolf Park	0	(957,919)	1,107,059	0	0	149,140
Stewart Beach	34,992	0	(33,879)	0	563,151	564,264
Tourism Development	(0)	(500,000)	0	0	700,000	200,000
<b>Total</b>	<b>768,336</b>	<b>(2,293,526)</b>	<b>604,195</b>	<b>0</b>	<b>1,472,823</b>	<b>551,827</b>

## Cash Reserve Analysis

	Restricted Funds				Total
	Cap. Imp	Restricted	Beach User	Hotel Tax	
Cash (Estimated 9/30/2018)					
Beach Cleaning		74,802		3,918,431	3,918,431
Beach Patrol	0	615,800	0	2,239,763	2,314,565
Settlement				615,800	615,800
Dellanera Park			0	(590,534)	(590,534)
East End Lagoon		178,179		178,179	178,179
General Fund				(665,849)	(665,849)
Mardi Gras		0		0	0
Seawall Beach 10th to 61st			0	155,951	155,951
Pocket Parks			0	0	0
R.A. Apfel Park			0	(2,194,963)	(2,194,963)
Sand Replenishment			321,737	321,737	321,737
Seawall Parking			0	0	0
Seawolf Park				660,992	660,992
Stewart Beach			0	346,533	346,533
Tourism Development				0	0
Total Cash	0	868,781	321,737	5,328,273	5,328,273

	Restricted		Operating		Use of Cash Reserves	Net Restricted Reserves	Net Operating Reserves	FEMA Advanced Funding	Net Total Reserves
	Cash	Proposed Net Income	Remaining Cash	Cash					
Cash (Estimated 9/30/2019)									
USE OF CASH RESERVES									
Beach Cleaning	0	0	0	3,918,431	4,104,788	0	4,104,788		4,104,788
Beach Patrol	74,802	0	74,802	2,239,763	(82,120)	74,802	2,157,643		2,232,445
Settlement	615,800	0	615,800	0	(602,803)	12,997	0		12,997
Dellanera Park	0	0	0	(590,534)	(449,875)	0	(449,875)		(449,875)
East End Lagoon	178,179	0	178,179	140,659	(43,970)	178,179	(43,970)		134,209
General Fund	0	0	0	(665,849)	(657,369)	0	(657,369)		(657,369)
Seawall Beach 10th to 61st	0	0	0	155,951	155,951	0	97,379		97,379
Pocket Parks	0	0	0	0	0	0	0		0
R.A. Apfel Park	0	316,838	316,838	(2,194,963)	80,340	(2,114,623)	(2,114,623)		(1,797,784)
Sand Replenishment	321,737	0	321,737	0	0	316,838	316,838		273,595
Seawall Parking (Urban Park)	0	669	669	0	0	273,595	0		669
Seawolf Park	0	0	0	660,992	0	660,992	(296,927)		(296,927)
Stewart Beach	0	(707,169)	(707,169)	346,533	742,161	1,088,694	1,088,694		381,525
Tourism Development	5,328,273	(0)	5,328,273	0	0	(707,169)	0		4,828,273
Total	6,518,791	(389,661)	6,129,130	3,870,324	1,157,997	5,028,321	3,885,740	0	8,863,925

**Park Board of Trustees of the City of Galveston  
Schedule of Outstanding Debt as of September 30, 2018**

Type	Purpose	Amount	Date of Issue	Maturity Date	Amount Outstanding
Line of Credit	Equipment Purchases	\$ 540,000.00	11/15/2004	Revolving	\$ 13,313
Mortgage	29th Street Maintenance Facility	\$ 800,000	2/28/2008	2/23/2023	\$ 521,111
Commerical Loan	Beach Nourishment 61st to 103rd Street	\$ 2,500,000	5/28/2015	5/28/2025	\$ 1,817,743
Municipal Lease	Purchase/Remodel of 601 Tremont	\$ 2,232,041	3/15/2010	12/15/2024	\$ 1,138,573
Municipal Lease	Vehicle/Equipment Purchase	\$ 166,840	12/15/2016	12/15/2018	\$ 55,600
Municipal Lease	Vehicle/Equipment Purchase	\$ 33,220	1/16/2017	1/16/2019	\$ 11,069
Municipal Lease	Vehicle/Equipment Purchase	\$ 131,233	1/30/2017	1/30/2019	\$ 43,731
Municipal Lease	Vehicle/Equipment Purchase	\$ 220,667	1/10/2018	1/10/2020	\$ 144,833
				<b>Total</b>	<b>\$ 3,745,973</b>

**Budgeted Prior Year Principal and Interest to be paid in 2018/2019**

Type	Purpose	Principal	Interest	Total
Line of Credit	Equipment Purchases	\$ 9,327	\$ 325	\$ 9,652
Mortgage	29th Street Maintenance Facility	\$ 38,880	\$ 32,731	\$ 71,611
Municipal Lease	Purchase/Remodel of 601 Tremont	\$ 159,855	\$ 59,191	\$ 219,047
Commerical Loan	Beach Nourishment 61st to 103rd Street	\$ 205,895	\$ 88,000	\$ 293,895
Municipal Lease	Vehicle/Equipment Purchase	\$ 55,600	\$ 1,490	\$ 57,090
Municipal Lease	Vehicle/Equipment Purchase	\$ 10,692	\$ 766	\$ 11,458
Municipal Lease	Vehicle/Equipment Purchase	\$ 43,731	\$ 1,343	\$ 45,074
Municipal Lease	Vehicle/Equipment Purchase	\$ 71,301	\$ 4,533	\$ 75,834
	<b>TOTALS</b>	<b>\$ 595,283</b>	<b>\$ 188,379</b>	<b>\$ 783,662</b>

## Personnel Summary

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	<u>Full Time</u>	<u>Part Time</u>	<u>Seasonal</u>
<b>2018-2019</b>			
Beach Cleaning	29.50	0.00	0.00
Beach Patrol	14.00	1.00	135.00
Dellanera Park	3.60	4.00	0.00
East End Lagoon	0.25	0.00	0.00
General Fund	10.65	0.00	0.00
Pocket Park 1	0.00	0.00	0.00
Pocket Park 2	0.00	0.00	0.00
Pocket Park 3	0.00	0.00	0.00
R.A. Apffel Park	1.65	1.00	14.00
Seawall Parking (Urban Park)	4.70	10.00	0.00
Seawolf Park	10.83	3.00	0.00
Stewart Beach	2.82	0.00	15.00
Tourism Development	<u>19.00</u>	<u>2.00</u>	<u>0.00</u>
<b>Total Personnel</b>	<b><u>97.00</u></b>	<b><u>21.00</u></b>	<b><u>164.00</u></b>

<b>2017-2018</b>			
Beach Cleaning	29.50	0.00	0.00
Beach Patrol	10.00	1.00	143.00
Dellanera Park	3.50	3.00	0.00
East End Lagoon	0.25	0.00	0.00
General Fund	11.65	0.00	0.00
Pocket Park 1	0.00	0.00	0.00
Pocket Park 2	0.00	0.00	0.00
Pocket Park 3	0.00	0.00	0.00
R.A. Apffel Park	1.55	0.00	10.00
Seawall Parking (Urban Park)	5.10	9.00	0.00
Seawolf Park	12.73	1.00	0.00
Stewart Beach	2.72	0.00	15.00
Tourism Development	<u>18.00</u>	<u>2.00</u>	<u>0.00</u>
<b>Total Personnel</b>	<b><u>95.00</u></b>	<b><u>16.00</u></b>	<b><u>168.00</u></b>

### Position Changes 2018 to 2019

Beach Cleaning	0.00	0.00	0.00
Beach Patrol	4.00	0.00	-8.00
East End Lagoon	0.00	0.00	0.00
Dellanera Park	0.100	1.00	0.00
General Fund	-1.00	0.00	0.00
Pocket Park 1	0.00	0.00	0.00
Pocket Park 2	0.00	0.00	0.00
Pocket Park 3	0.00	0.00	0.00
R.A. Apffel Park	0.100	1.00	4.00
Seawall Parking (Urban Park)	-0.40	1.00	0.00
Seawolf Park	-1.90	2.00	0.00
Stewart Beach	0.10	0.00	0.00
Tourism Development	1.00	0.00	0.00
<b>Total Change</b>	<b><u>2.00</u></b>	<b><u>5.00</u></b>	<b><u>-4.00</u></b>
<b>Consolidated Change</b>	<b><u>3.00</u></b>		

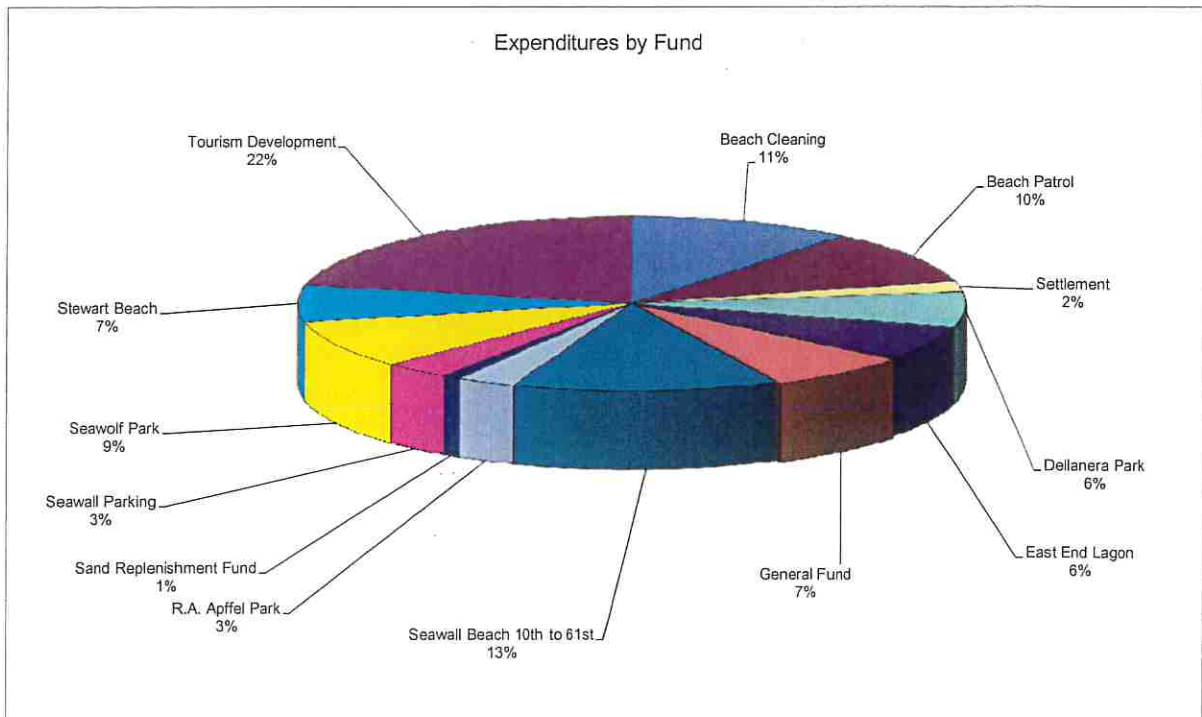
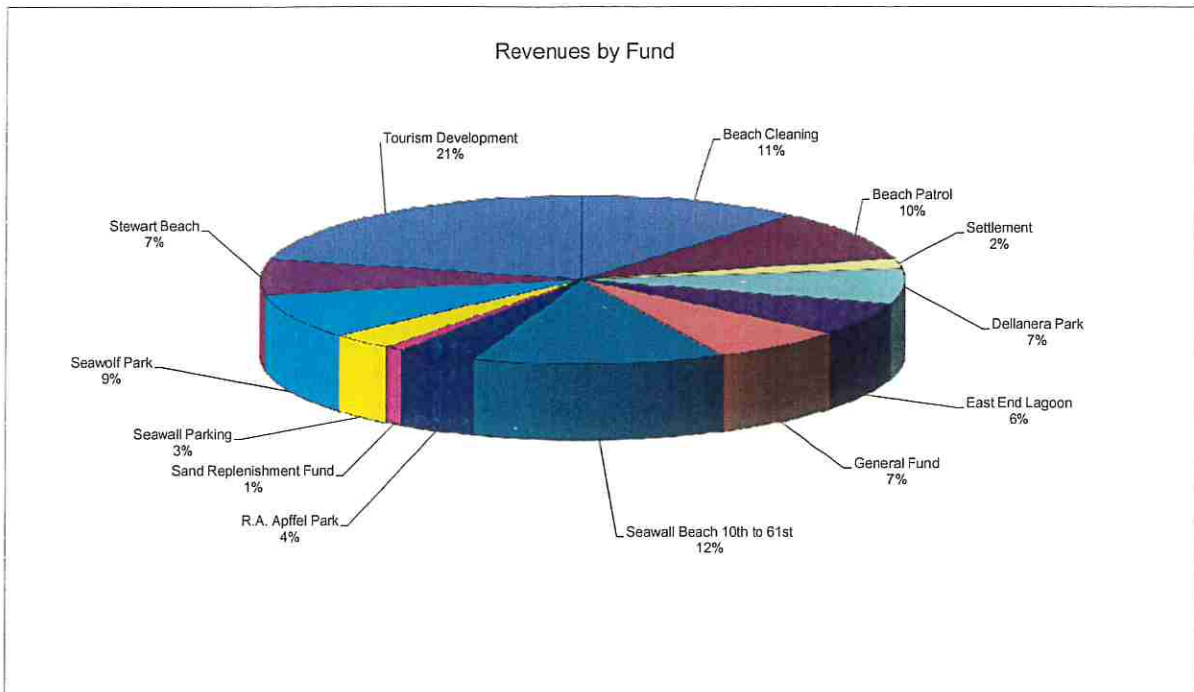
## Park Board of Trustees

Summary	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019
<b><i>Revenue Summary</i></b>						
Beach Cleaning	2,945,286	2,999,842	3,032,183	3,225,418	3,305,602	3,550,862
Beach Patrol	2,357,166	2,367,177	2,655,697	2,815,538	2,925,411	3,106,773
Settlement	616,480	400,000	1,083	500	580,305	603,303
Dellanera Park	1,464,168	680,442	749,522	964,500	1,223,099	2,122,421
East End Lagoon	0	75,800	154,285	184,728	1,653,275	2,019,210
General Fund	1,537,884	1,753,794	1,837,231	2,017,952	2,057,213	2,145,968
Seawall Beach 10th to 61st	4,547,806	1,318,050	1,423,383	1,493,211	7,625,795	3,972,642
Pocket Parks	383,955	342,302	186,983	0	120	0
R.A. Apffel Park	454,932	544,021	707,028	1,244,759	1,468,028	1,269,318
Seawall Parking ( Urban Park)	580,363	645,325	775,706	950,000	950,000	1,001,069
Seawolf Park	1,094,242	1,176,739	1,506,005	1,494,539	2,528,947	2,727,727
Stewart Beach	956,724	941,627	1,288,769	1,528,816	1,659,590	2,152,563
Tourism Development	5,127,654	5,171,460	5,564,782	5,882,298	6,008,000	6,650,000
<b>Total Income</b>	<b>22,226,200</b>	<b>18,551,417</b>	<b>20,140,029</b>	<b>22,046,441</b>	<b>32,279,446</b>	<b>31,616,681</b>
<b>Income less Debt Service &amp; FEMA</b>	<b>20,536,058</b>	<b>17,983,123</b>	<b>20,138,946</b>	<b>21,845,941</b>	<b>30,888,129</b>	<b>29,611,575</b>
<b><i>Personnel Expense Summary</i></b>						
Beach Cleaning	1,420,166	1,478,597	1,585,696	1,716,894	2,029,787	2,028,258
Beach Patrol	1,542,808	1,689,271	1,732,196	1,833,286	2,033,599	2,048,180
Settlement	0	0	0	0	0	0
Dellanera Park	198,293	137,322	145,475	212,719	233,412	260,995
East End Lagoon	0	18,902	21,379	21,873	21,873	22,505
General Fund	894,544	904,076	1,026,871	1,083,896	1,114,523	1,123,263
Seawall Beach 10th to 61st	77	0	1,692	5,000	20,000	20,000
Pocket Parks	123,427	172,311	101,527	0	0	0
R.A. Apffel Park	288,966	294,484	206,612	217,357	269,114	357,981
Seawall Parking (Urban Park)	112,833	213,684	301,364	354,870	427,423	441,450
Seawolf Park	502,165	557,920	519,419	566,794	619,936	594,645
Stewart Beach	317,343	292,879	314,069	352,708	441,706	449,251
Tourism Development	1,297,743	1,409,333	1,371,644	1,501,341	1,563,377	1,678,976
<b>Total Personnel Expense</b>	<b>6,698,366</b>	<b>7,168,778</b>	<b>7,327,944</b>	<b>7,866,738</b>	<b>8,774,750</b>	<b>9,025,505</b>
<b><i>As a Percentage of Revenue</i></b>	<b>30.14%</b>	<b>38.64%</b>	<b>36.38%</b>	<b>35.68%</b>	<b>27.18%</b>	<b>28.55%</b>
<b><i>As a Percentage of Revenue less debt service and FEMA</i></b>	<b>32.62%</b>	<b>39.86%</b>	<b>36.39%</b>	<b>36.01%</b>	<b>28.41%</b>	<b>30.48%</b>

## Park Board of Trustees

Summary	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019
<i><u>Personnel Expense Increase/Decrease over prior year</u></i>					
Beach Cleaning	58,431	107,099	131,198	312,893	(1,529)
Beach Patrol	146,463	42,925	101,090	200,313	14,581
Settlement	0	0	0	0	0
Dellanera Park	(60,970)	8,152	67,244	20,693	27,584
East End Lagoon	18,902	2,477	494	0	632
General Fund	9,532	122,795	57,025	30,626	8,741
Seawall Beach 10th to 61st	(77)	1,692	3,308	15,000	0
Pocket Parks	48,883	(70,784)	(101,527)	0	0
R.A. Apffel Park	5,517	(87,872)	10,746	51,757	88,867
Seawall Parking (Urban Park)	100,850	87,681	53,506	72,552	14,027
Seawolf Park	55,755	(38,501)	47,375	53,143	(25,291)
Stewart Beach	(24,464)	21,190	38,639	88,998	7,545
Tourism Development	111,590	(37,689)	129,697	62,036	115,599
<b>Decrease/Increase in Personnel Cost</b>	<b>470,412</b>	<b>159,166</b>	<b>538,794</b>	<b>908,012</b>	<b>250,755</b>
<i><u>Revenue Increase/Decrease over prior year</u></i>					
Beach Cleaning	54,556	32,341	193,235	80,184	245,260
Beach Patrol	10,011	288,520	159,841	109,873	181,362
Settlement	(216,480)	(398,917)	(583)	579,805	22,998
Dellanera Park	(783,727)	69,080	214,978	258,599	899,322
East End Lagoon	75,800	78,485	30,443	1,468,547	365,935
General Fund	215,910	83,436	180,722	39,261	88,755
Seawall Beach 10th to 61st	(3,229,756)	105,332	69,828	6,132,584	(3,653,153)
Pocket Parks	(41,653)	(155,319)	(186,983)	120	(120)
R.A. Apffel Park	89,089	163,007	537,731	223,269	(198,710)
Seawall Parking (Urban Park)	64,962	130,381	174,295	0	51,069
Seawolf Park	82,498	329,266	(11,467)	1,034,408	198,780
Stewart Beach	(15,097)	347,142	240,048	130,774	492,974
Tourism Development	43,806	393,321	317,516	125,702	642,000
<b>Increase/Decrease in Revenues</b>	<b>(3,650,081)</b>	<b>1,466,076</b>	<b>1,919,604</b>	<b>10,183,126</b>	<b>(663,530)</b>

## Summary of Revenues & Expenditures



Park Board of Trustees of the City of Galveston  
 Operating Budget-Summary of all Funds  
 Fiscal Year 2018 - 2019

Summary	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
<b>Revenue:</b>								
Camping	551,195	632,515	702,715	889,083	889,083	889,083	2.81%	0.00%
City Reimbursement	573,782	575,000	515,000	426,000	426,000	450,400	1.42%	5.73%
Concession Agreements	95,303	121,130	153,396	126,675	124,892	135,725	0.43%	8.67%
County Funds	12923	41496	0	0	0	0	0.00%	0.00%
Donations	0	0	0	3,100	12,320	12,320	0.04%	0.00%
Insurance Reimbursement	0	0	0	2,120	0	0	0.00%	0.00%
FEMA Reimbursement	1,073,663	168,293	0	200,000	811,012	1,401,803	4.43%	72.85%
Fishing	554,314	560,888	768,785	735,032	735,032	735,032	2.32%	0.00%
Grants	11,221	3,000	77,500	57,103	7,675,000	4,158,245	13.15%	(45.82%)
Hotel/Motel Tax City	6,696,540	6,702,720	7,356,448	7,837,064	8,000,000	8,160,000	25.80%	2.00%
Hotel/Motel Tax State	3,220,323	3,300,109	3,570,235	3,918,532	4,000,000	4,080,000	12.90%	2.00%
HOT-Short Term Rental Registration	14,800	9,200	12,250	10,000	5,000	7,500	0.02%	50.00%
Interest Income	4,721	7,392	39,449	85,498	41,500	87,500	0.28%	110.84%
Naval Display	183,495	209,474	330,237	247,719	247,719	247,719	0.78%	0.00%
Oil Spill Settlement	616,480	400,000	0	0	0	0	0.00%	0.00%
Park Pass	41,700	41,166	54,465	34,680	50,040	50,040	0.16%	0.00%
Pavilion Rental	54,144	55,553	58,500	58,144	69,644	61,644	0.19%	(11.49%)
Permit Reimbursement	0	0	0	18,359	0	0	0.00%	0.00%
Rent 601 Tremont	72,517	72,516	97,141	114,517	114,516	114,516	0.36%	0.00%
Sales Tax Discount	(1,081)	189	193	140	0	0	0.00%	0.00%
Sale Tax Payable	(32,481)	(33,510)	(34,878)	(38,476)	(38,476)	(38,476)	-0.12%	0.00%
State Funds	90,139	84,630	88,376	84,630	84,630	84,630	0.27%	0.00%
Vehicle Admissions (Beach User)	1,782,915	1,948,080	2,359,145	2,669,999	2,672,999	2,672,999	8.45%	0.00%
Vehicle Admissions (Unrestricted)	378,019	406,185	424,891	466,378	466,378	466,378	1.47%	0.00%
<b>Total</b>	<b>15,994,631</b>	<b>15,306,026</b>	<b>16,573,845</b>	<b>17,946,297</b>	<b>26,387,289</b>	<b>23,777,058</b>	<b>75.18%</b>	<b>(9.89%)</b>
<b>Tourist Development</b>								
Coop Convention Solicitation	0	0	3,241	0	0	0	0.00%	0.00%
Sponsorships	0	0	0	0	0	25,000	0.08%	0.00%
<b>Total</b>	<b>0</b>	<b>0</b>	<b>3,241</b>	<b>0</b>	<b>0</b>	<b>25,000</b>	<b>0.08%</b>	<b>0.00%</b>
<b>Other</b>								
Floats/Umbrellas - Beach Svc	215,080	166,324	216,364	190,000	207,600	377,960	1.20%	82.06%
Junior Lifeguards	21,675	27,130	31,920	29,151	27,000	30,000	0.09%	11.11%
Loan Proceeds-Financed Capital Imp.	2,515,777	0	0	78,100	187,600	1,201,034	3.80%	540.21%
Miscellaneous	34,735	100,423	54,565	110,435	102,200	85,590	0.27%	(16.25%)
Pavilion-Food , Beverage, Gift Shop	29,562	29,166	19,946	24,570	33,500	30,500	0.10%	(8.96%)
Special Event	17,966	4,530	17,525	17,326	20,000	15,500	0.05%	(22.50%)
Vending	2,178	0	2,473	1,000	0	1,250	0.00%	100.00%
Washers & Dryers	4,110	4,510	3,339	5,000	5,000	5,000	0.02%	0.00%
Unrealized Gain/Loss	-1,435	2,919	-552	0	0	0	0.00%	0.00%
Nonrecurring Revenue Source	0	0	0	0	1,644,195	2,293,526	7.25%	39.49%
<b>Total</b>	<b>2,839,649</b>	<b>335,001</b>	<b>345,582</b>	<b>455,582</b>	<b>2,227,095</b>	<b>4,040,360</b>	<b>12.77%</b>	<b>81.42%</b>
<b>Revenue Not Including Interfund Transfers</b>	<b>18,834,280</b>	<b>15,641,028</b>	<b>16,922,667</b>	<b>18,401,879</b>	<b>28,614,384</b>	<b>27,842,418</b>	<b>88.03%</b>	<b>(2.70%)</b>
<b>Transfers:</b>								
Beach Cleaning	348,465	362,319	230,997	234,997	234,997	237,197	0.75%	0.94%
Beach Patrol	393,998	397,897	513,843	500,511	500,511	500,511	1.58%	0.00%
Settlement	0	90,219	291,900	579,822	579,822	602,823	1.91%	3.97%
East End Lagoon	0	0	0	0	25,000	0	0.00%	(100.00%)
General Fund	1,428,697	1,617,360	1,686,173	1,807,154	1,807,154	1,916,154	6.06%	6.03%
Nourished Beach (Unrestricted)	1,073,474	293,895	293,895	293,895	293,895	293,895	0.93%	0.00%
Sand Replenishment	159,540	134,837	210,078	234,183	234,683	234,683	0.74%	0.00%
Tourism Development	0	30,327	0	0	0	0	0.00%	0.00%
<b>Total</b>	<b>3,404,174</b>	<b>2,926,855</b>	<b>3,226,887</b>	<b>3,650,562</b>	<b>3,676,062</b>	<b>3,785,263</b>	<b>11.97%</b>	<b>2.97%</b>
<b>Total Revenue</b>	<b>22,238,454</b>	<b>18,567,883</b>	<b>20,149,554</b>	<b>22,052,441</b>	<b>32,290,446</b>	<b>31,627,681</b>	<b>100%</b>	<b>(2.05%)</b>

Park Board of Trustees of the City of Galveston  
 Operating Budget-Summary of all Funds  
 Fiscal Year 2018 - 2019

Summary	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
<b>PERSONNEL EXPENSE</b>								
Salaries	4,434,161	5,020,005	5,298,798	5,563,168	5,954,755	6,145,286	19.91%	3.20%
Field Auditor	21,008	13,245	22,224	12,844	12,856	13,272	0.04%	3.24%
Incentive Salary-Tourism Development	91,722	94,516	62,059	62,059	75,513	67,174	0.22%	(11.04%)
Incentive Salary-Executive Director	0	(468)	0	0	0	0	0.00%	0.00%
Incentive Salary - Park Managers	38,779	33,484	0	17,212	0	0	0.00%	0.00%
Incentive Salary - Other Employees	118,280	125,466	0	0	0	0	0.00%	0.00%
Payroll Taxes	351,718	397,218	403,197	426,566	467,253	481,764	1.56%	3.11%
Worker's Compensation	120,558	94,324	119,223	144,880	201,764	204,692	0.66%	1.45%
Insurance - Employees	780,447	756,399	687,835	681,093	780,687	801,894	2.60%	2.72%
Insurance - Contingency	0	0	0	0	78,069	80,189	0.26%	2.72%
Contract Labor	366,325	257,855	258,612	314,400	432,340	409,580	1.33%	(5.26%)
TEC-unemployment	21,967	11,680	21,033	22,814	17,000	19,000	0.06%	11.76%
Pension Plan	134,613	134,867	146,055	161,836	224,335	238,421	0.77%	6.28%
Recovered Labor	0	0	1,572	0	0	0	0.00%	0.00%
Sick/Vacation Leave Accrual	16,315	4,784	13,077	30,011	30,011	25,364	0.08%	(15.49%)
Uniforms	25,772	45,638	49,809	59,327	66,988	71,121	0.23%	6.17%
Drug Testing	13,176	11,700	10,464	13,080	19,195	20,140	0.07%	4.92%
Special Seawall Security/Litter Patrol	27,297	0	0	0	0	0	0.00%	0.00%
Sand Security	125,075	128,475	128,213	122,000	140,224	139,005	0.45%	(0.87%)
Recruitment/Relocation Charges	3,867	3,686	10,589	7,301	16,600	12,500	0.04%	(24.70%)
Overtime Contingency	7,287	35,904	95,185	86,566	115,581	109,681	0.36%	(5.10%)
Salary Contingency	0	0	0	141,580	141,580	186,422	0.60%	31.67%
<b>Total Personnel</b>	<b>6,698,366</b>	<b>7,168,778</b>	<b>7,327,944</b>	<b>7,866,738</b>	<b>8,774,750</b>	<b>9,025,505</b>	<b>29.25%</b>	<b>2.86%</b>
<b>MATERIALS, SUPPLIES &amp; SERVICES</b>								
Advertising & Promotions	35,033	47,561	54,479	60,729	70,150	64,250	0.21%	(8.41%)
Advertising-R. A. Apffel	74,493	111,678	80,160	83,000	83,000	70,000	0.23%	(15.66%)
Advertising-Stewart Beach	72,787	83,758	69,152	70,000	70,000	83,000	0.27%	18.57%
Alarm Systems	11,935	14,675	13,430	14,653	14,160	15,080	0.05%	6.50%
Auto Mileage	9,869	7,853	9,150	11,325	14,885	18,665	0.06%	25.39%
Bad Debt Expense	0	12,883	162,675	0	0	0	0.00%	0.00%
Bank Fees	122,027	151,653	186,505	189,863	207,483	229,650	0.74%	10.68%
Buoy Construction	2,235	63	159	6,400	6,400	4,450	0.01%	(30.47%)
Buoys	10,921	4,140	11,758	11,000	11,400	11,400	0.04%	0.00%
Capital Asset Replacement Reserve	47,177	0	0	0	0	0	0.00%	0.00%
Car Counters and Cameras	2,585	4,918	3,297	5,000	6,500	3,500	0.01%	(46.15%)
Cash Over or Short	(460)	(1,683)	462	(643)	0	0	0.00%	0.00%
City - Seawall Parking - Capital Reserve Fund	75,989	96,799	116,356	142,500	142,500	142,500	0.46%	0.00%
City - Maintenance/Repair/& Operations Fund	231,660	92,076	35,928	0	0	0	0.00%	0.00%
Cleaning Supplies & Materials	13,563	10,959	15,159	19,185	25,016	22,981	0.07%	(8.13%)
Collateral	118,398	121,783	102,265	112,250	123,475	135,000	0.44%	9.33%
Commissions	0	292	0	3,150	3,450	0	0.00%	(100.00%)
Community Awareness	8,545	4,165	9,535	10,500	14,300	3,500	0.01%	(75.52%)
Contingency- City Funded	1,723	0	0	0	0	0	0.00%	0.00%
Contingency-Downtown Oversight (TD)	101,064	96,106	40,000	0	0	0	0.00%	0.00%
Contingency-Unforeseen Special Projects (TD)	497,691	509,737	140,391	250,000	250,000	700,000	2.27%	180.00%
Contingency-Board Approval Required	57,191	234,426	209,617	528,884	595,634	772,823	2.50%	29.75%
Contract Services	271,794	242,393	242,115	258,473	270,051	259,447	0.84%	(3.93%)
Convention Solicitation	64,112	51,720	37,904	52,700	68,110	63,500	0.21%	(6.77%)
Copy Leases	54,948	38,797	40,499	48,000	48,000	26,530	0.09%	(44.73%)
Cost of Sales	20,002	16,929	10,437	13,300	18,300	14,000	0.05%	(23.50%)
Coupons	594	0	0	0	0	0	0.00%	0.00%
Courier Service	7,541	7,597	7,682	7,960	8,950	8,710	0.03%	(2.68%)
Local Marketing	0	0	0	400	0	1,800	0.01%	100.00%
Credit Card Charges/Fees	160	431	198	350	100	100	0.00%	0.00%
CTA Expenses	0	0	0	13,425	13,425	14,540	0.05%	8.31%
Damaged & Spoiled Inventory	112	451	187	50	200	200	0.00%	0.00%
Data Processing/Software/Maintenance	90,383	102,516	113,825	145,614	142,983	168,262	0.55%	17.68%
Discounts	373	215	21	55	350	0	0.00%	(100.00%)
Dues & Subscriptions	13,601	11,155	12,127	21,885	16,125	29,158	0.09%	80.82%
Dumping Fees	29,223	27,915	26,792	32,000	50,000	66,000	0.21%	32.00%
Emergency Cleanup	41,629	0	0	0	0	0	0.00%	0.00%
Equipment Rental	11,687	14,100	11,498	32,950	75,650	81,500	0.26%	7.73%
FEMA/Storm Expense	883,583	131,647	201,949	189,171	1,498,819	2,004,660	6.50%	33.75%
First Aid Supplies	15,764	6,444	11,357	14,750	21,185	30,835	0.10%	45.55%
Fishing Bands	4,208	3,142	2,720	2,241	2,160	3,800	0.01%	75.93%
Floral/TD Client Services	748	716	734	1,400	2,300	2,250	0.01%	(2.17%)
Gasoline	109,051	83,625	99,167	125,560	166,000	156,500	0.51%	(5.72%)
Grant-CMP/Dune Restoration/Flag System	3,495,228	137,136	282,000	110,537	7,900,000	4,421,520	14.33%	(44.03%)

Park Board of Trustees of the City of Galveston  
 Operating Budget-Summary of all Funds  
 Fiscal Year 2018 - 2019

Summary	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
HOT-Misc Expns & Audit	0	22,497	44,584	54,640	72,640	68,982	0.22%	(5.04%)
Human Resource	21,427	21,423	9,414	22,000	32,076	9,335	0.03%	(70.90%)
Insurance - Claims	4,500	2,000	5,749	5,000	0	0	0.00%	0.00%
Insurance - Liability	88,291	94,554	84,916	88,156	87,134	76,562	0.25%	(12.13%)
Insurance - Property	278,477	316,927	343,347	400,269	400,389	424,527	1.38%	6.03%
Junior Lifeguard	21,842	22,215	27,396	30,000	27,000	30,000	0.10%	11.11%
Legal	183,707	187,875	110,239	111,175	151,525	148,000	0.48%	(2.33%)
Letter Response-Postage	16,003	15,400	0	6,500	18,000	10,000	0.03%	(44.44%)
Licenses/Permits	83,151	4,240	1,855	1,625	7,515	6,050	0.02%	(19.49%)
Maint & Repairs - Building	88,814	144,050	104,529	177,531	211,667	237,278	0.77%	12.10%
Maint & Repairs - Equipment	136,728	124,995	117,533	200,100	215,225	220,508	0.71%	2.45%
Marketing Coop/Sponsorship	14,280	28,820	25,979	54,700	57,600	35,100	0.11%	(39.06%)
Marketing Travel	148,459	140,741	122,972	174,495	217,537	189,362	0.61%	(12.95%)
Marketing Travel Reimbursement	0	0	0	(15,600)	(15,600)	(24,700)	-0.08%	58.33%
Media Placement	1,421,748	1,765,048	1,966,656	1,780,000	1,783,471	1,825,967	5.92%	2.38%
Meetings & Seminars	44,115	63,780	68,600	90,150	108,145	103,561	0.34%	(4.24%)
Memberships	48,272	55,040	57,591	66,345	68,674	136,276	0.44%	98.44%
Miscellaneous	31,811	14,644	17,299	18,617	37,250	75,363	0.24%	102.32%
Office Rent (Ashton Villa)	21,200	16,439	24,200	23,600	27,200	32,200	0.10%	18.38%
Office Rent (601 Tremont)	72,517	72,516	72,516	72,516	72,516	72,516	0.23%	0.00%
Office Rent (Beach Patrol & SW Parking)	21,500	21,500	32,144	32,144	32,144	32,144	0.10%	0.00%
Office Supplies	44,486	48,034	32,995	41,650	43,450	47,500	0.15%	9.32%
Outside Audit	61,907	62,031	63,000	62,993	62,211	62,999	0.20%	1.27%
Paper Goods	12,762	10,367	9,063	15,100	22,934	19,934	0.06%	(13.08%)
Photography	0	4,882	5,000	5,000	5,000	5,000	0.02%	0.00%
Planning - Nourished Beach	0	0	0	213	0	0	0.00%	0.00%
Port-a-lets	73,247	60,963	63,012	68,388	67,656	55,312	0.18%	(18.25%)
Preplacement	23,525	14,069	10,887	12,450	15,875	17,500	0.06%	10.24%
Production	4,995	4,500	4,500	5,000	5,000	10,000	0.03%	100.00%
Professional Fees	247,288	225,583	163,016	365,000	373,510	294,510	0.95%	(21.15%)
Project Management	0	5,273	4,348	8,862	16,900	1,560	0.01%	(90.77%)
Promotion Materials	36,947	41,245	34,452	32,100	33,050	37,780	0.12%	14.31%
Public Relations	68,525	70,699	53,994	70,200	71,000	76,100	0.25%	7.18%
Radios	37,683	62,570	35,003	41,539	55,530	57,300	0.19%	3.19%
Business Development	46,166	111,660	102,650	110,000	200,000	190,000	0.62%	(5.00%)
Signs	47,190	54,344	67,110	77,710	84,854	84,604	0.27%	(0.29%)
Small Tools & Equipment	10,763	27,362	23,807	31,520	35,915	32,513	0.11%	(9.47%)
Special Projects	207,319	179,057	257,263	275,500	289,000	301,300	0.98%	4.26%
Special Projects - New Programs	5,085	21,611	8,000	13,000	28,673	20,000	0.06%	(30.25%)
Stock-batteries, Oil, Fluid	5,436	6,227	4,974	12,000	12,000	10,500	0.03%	(12.50%)
Sub Vets/Grant Allocation	116,661	94,068	170,502	123,860	123,860	123,860	0.40%	0.00%
Supplies	9,100	16,776	14,927	23,630	28,750	25,990	0.08%	(9.60%)
Supplies-Welding	3,563	5,043	4,388	5,000	5,000	5,000	0.02%	0.00%
Telephone/Cells/Internet	196,793	176,826	179,502	179,785	182,835	180,250	0.58%	(1.41%)
Tickets	10,407	11,314	6,056	6,300	9,400	8,450	0.03%	(10.11%)
Tower Construction	25,193	17,418	1,977	15,600	17,550	25,050	0.08%	42.74%
Training	39,928	58,922	59,088	53,700	62,842	84,753	0.27%	34.87%
Trash Barrel Liners	14,991	11,806	12,627	18,500	20,900	24,000	0.08%	14.83%
Trash Barrels	10,204	10,813	6,890	28,750	38,500	54,600	0.18%	41.82%
Utilities	200,773	187,999	142,817	196,900	200,100	192,480	0.62%	(3.81%)
West End Access Points	0	211	0	0	0	0	0.00%	0.00%
<b>Total Materials, Supplies &amp; Services</b>	<b>10,916,939</b>	<b>7,217,144</b>	<b>7,307,093</b>	<b>7,882,829</b>	<b>17,665,464</b>	<b>15,407,986</b>	<b>49.93%</b>	<b>(12.78%)</b>
<b>CAPITAL OUTLAY &amp; DEBT SERVICE</b>								
Equipment Purchases	111,295	145,015	178,847	127,881	105,137	224,400	0.73%	113.44%
Gain/Loss On Sale of Equipment	(108,398)	2,654	(10,931)	(317)	0	0	0.00%	0.00%
Capital Improvements	7,095	6,937	7,900	207,247	330,400	597,334	1.94%	80.79%
Interest Payment - Capital Improvements	162,456	202,718	193,671	174,891	174,891	200,155	0.65%	14.45%
Landscaping	1,500	10,846	10,880	12,200	16,000	9,800	0.03%	(38.75%)
Leased Equipment - Current Year	6,759	69,898	142,802	166,802	166,802	190,429	0.62%	14.16%
Lease Payment-Prior Year	460,482	306,229	228,028	199,056	199,056	258,805	0.84%	30.02%
Principal Payment-Equipment	0	0	0	75,827	75,827	30,827	0.10%	(59.35%)
Principal Payment-Capital Improvements	241,398	410,886	399,107	491,586	491,578	1,128,842	3.66%	129.64%
<b>Total Capital Outlay</b>	<b>882,587</b>	<b>1,155,183</b>	<b>1,150,304</b>	<b>1,455,173</b>	<b>1,559,691</b>	<b>2,640,592</b>	<b>8.56%</b>	<b>69.30%</b>
<b>Total Expense not including Inter-fund Transfers</b>	<b>18,497,892</b>	<b>15,541,105</b>	<b>15,785,340</b>	<b>17,204,740</b>	<b>27,999,905</b>	<b>27,074,082</b>	<b>87.73%</b>	<b>(3.31%)</b>

Park Board of Trustees of the City of Galveston  
 Operating Budget-Summary of all Funds  
 Fiscal Year 2018 - 2019

Summary	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease																																																																																										
<b>TRANSFERS</b>																																																																																																		
General Fund Allocation	5,927	6,500	6,500	6,500	6,500	6,500	0.02%	0.00%																																																																																										
Beach Cleaning	330,046	415,213	253,320	253,320	253,320	303,386	0.98%	19.76%																																																																																										
Beach Patrol	220,131	266,781	233,340	233,340	233,340	278,007	0.90%	19.14%																																																																																										
Settlement	478	121,024	292,378	580,300	580,300	603,301	1.96%	3.96%																																																																																										
Dellanera Park	155,612	149,667	153,535	158,476	158,476	158,476	0.51%	0.00%																																																																																										
East End Lagoon	0	9,000	5,000	9,000	9,000	11,200	0.04%	24.44%																																																																																										
Nourished Beach	558,489	587,584	638,340	638,340	638,340	640,607	2.08%	0.36%																																																																																										
Pocket Park	54,359	38,240	48,064	0	0	0	0.00%	0.00%																																																																																										
R. A. Apffel	179,445	174,408	179,250	202,200	202,200	202,200	0.66%	0.00%																																																																																										
Sand Replenishment	1,073,632	294,053	294,053	294,053	294,053	294,053	0.95%	0.00%																																																																																										
Seawolf Park	114,729	126,153	120,466	146,065	171,065	146,065	0.47%	(14.61%)																																																																																										
Seawall Beach (Urban Park)	50,660	64,532	77,571	95,000	95,000	95,000	0.31%	0.00%																																																																																										
Stewart Beach	248,717	241,151	325,071	373,968	374,468	374,468	1.21%	0.00%																																																																																										
Tourist Development	411,950	432,548	600,000	660,000	660,000	672,000	2.18%	1.82%																																																																																										
<b>Total Transfers</b>	<b>3,404,174</b>	<b>2,926,855</b>	<b>3,226,887</b>	<b>3,650,562</b>	<b>3,676,062</b>	<b>3,785,263</b>	<b>12.27%</b>	<b>2.97%</b>																																																																																										
<b>Total Other Expense</b>	<b>21,902,066</b>	<b>18,467,960</b>	<b>19,012,227</b>	<b>20,855,302</b>	<b>31,675,967</b>	<b>30,859,345</b>	<b>100.00%</b>	<b>(2.58%)</b>																																																																																										
<b>Net Income</b>	<b>336,388</b>	<b>99,923</b>	<b>1,137,328</b>	<b>1,197,139</b>	<b>614,479</b>	<b>768,336</b>																																																																																												
<table border="1"> <tr> <td>Depreciation-Other Improvement</td> <td>264,195</td> <td>282,677</td> <td>286,228</td> <td>273,113</td> <td>282,677</td> <td>282,677</td> <td></td> <td></td> </tr> <tr> <td>Depreciation-Building</td> <td>187,408</td> <td>187,408</td> <td>187,408</td> <td>187,408</td> <td>187,408</td> <td>187,408</td> <td></td> <td></td> </tr> <tr> <td>Depreciation-Building Improvements</td> <td>130,072</td> <td>130,500</td> <td>141,176</td> <td>127,141</td> <td>125,519</td> <td>125,519</td> <td></td> <td></td> </tr> <tr> <td>Depreciation-Machine &amp; Equipment</td> <td>111,205</td> <td>196,823</td> <td>203,874</td> <td>166,908</td> <td>194,884</td> <td>194,884</td> <td></td> <td></td> </tr> <tr> <td>Depreciation-Auto &amp; Trucks</td> <td>25,224</td> <td>83,887</td> <td>105,453</td> <td>88,694</td> <td>73,734</td> <td>73,734</td> <td></td> <td></td> </tr> <tr> <td>Depreciation-Furniture &amp; Fixtures</td> <td>2,083</td> <td>41,360</td> <td>41,360</td> <td>41,360</td> <td>41,360</td> <td>41,360</td> <td></td> <td></td> </tr> <tr> <td>Depreciation-Naval Display</td> <td>50,327</td> <td>49,327</td> <td>49,327</td> <td>49,327</td> <td>49,327</td> <td>49,327</td> <td></td> <td></td> </tr> <tr> <td>Depreciation-Big Reef</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td></td> <td></td> </tr> <tr> <td>Depreciation-Play Ground Equip</td> <td>24,597</td> <td>24,597</td> <td>28,597</td> <td>24,597</td> <td>24,597</td> <td>24,597</td> <td></td> <td></td> </tr> <tr> <td><b>Total Depreciation Expense</b></td> <td><b>795,112</b></td> <td><b>996,577</b></td> <td><b>1,043,422</b></td> <td><b>958,546</b></td> <td><b>979,506</b></td> <td><b>979,506</b></td> <td></td> <td></td> </tr> </table>									Depreciation-Other Improvement	264,195	282,677	286,228	273,113	282,677	282,677			Depreciation-Building	187,408	187,408	187,408	187,408	187,408	187,408			Depreciation-Building Improvements	130,072	130,500	141,176	127,141	125,519	125,519			Depreciation-Machine & Equipment	111,205	196,823	203,874	166,908	194,884	194,884			Depreciation-Auto & Trucks	25,224	83,887	105,453	88,694	73,734	73,734			Depreciation-Furniture & Fixtures	2,083	41,360	41,360	41,360	41,360	41,360			Depreciation-Naval Display	50,327	49,327	49,327	49,327	49,327	49,327			Depreciation-Big Reef	0	0	0	0	0	0			Depreciation-Play Ground Equip	24,597	24,597	28,597	24,597	24,597	24,597			<b>Total Depreciation Expense</b>	<b>795,112</b>	<b>996,577</b>	<b>1,043,422</b>	<b>958,546</b>	<b>979,506</b>	<b>979,506</b>		
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<b>Net Income After Depreciation</b>	<b>(458,724)</b>	<b>(896,654)</b>	<b>93,906</b>	<b>238,593</b>	<b>(365,027)</b>	<b>(211,170)</b>																																																																																												

Park Board of Trustees  
 FEMA/Storm Repairs Summary

		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019
Beach Cleaning	FEMA Reimbursement	0	(1,562)	0	0	7,775	156,251
	FEMA Related Expenditures	26,700	1,672	0	2,174	0	3,036
	Net FEMA	(26,700)	(3,233)	0	(2,174)	7,775	153,215
Beach Patrol	FEMA Reimbursement	30,326	0	0	0	0	42,574
	FEMA Related Expenditures	0	0	0	0	0	0
	Net FEMA	30,326	0	0	0	0	42,574
General Fund	FEMA Reimbursement	0	(1,612)	0	0	50,773	28,598
	FEMA Related Expenditures	4,825	39,510	7,029	15,514	57,830	45,352
	Net FEMA	(4,825)	(41,122)	(7,029)	(15,514)	(7,057)	(16,754)
Seawall Beach	FEMA Reimbursement	0	0	0	0	0	179,607
	FEMA Related Expenditures	0	0	0	0	0	266,084
	Net FEMA	0	0	0	0	0	(86,477)
Tourism Development	FEMA Reimbursement	0	0	0	0	0	0
	FEMA Related Expenditures	0	0	0	0	0	0
	Net FEMA	0	0	0	0	0	0
Dellanera Park	FEMA Reimbursement	855,985	0	0	0	196,737	387,058
	FEMA Related Expenditures	783,027	22,951	1,486	25,000	125,171	401,949
	Net FEMA	72,958	(22,951)	(1,486)	(25,000)	71,566	(14,891)
Pocket Parks Cons.	FEMA Reimbursement	185,154	149,481	0	0	0	0
	FEMA Related Expenditures	26,674	298	0	0	0	0
	Net FEMA	158,481	149,183	0	0	0	0
R. A. Apffel Park	FEMA Reimbursement	(1,437)	0	0	200,000	392,054	399,224
	FEMA Related Expenditures	470	51,964	20,399	50,000	66,259	7,237
	Net FEMA	(1,907)	(51,964)	(20,399)	150,000	325,795	391,987
Stewart Beach	FEMA Reimbursement	0	0	0	0	33,655	37,128
	FEMA Related Expenditures	5,312	142	6,907	80,000	103,000	3,249
	Net FEMA	(5,312)	(142)	(6,907)	(80,000)	(69,345)	33,879
Seawolf Park	FEMA Reimbursement	3,633	21,986	0	0	130,018	170,694
	FEMA Related Expenditures	36,574	15,111	166,128	16,483	1,146,559	1,277,753
	Net FEMA	(32,940)	6,875	(166,128)	(16,483)	(1,016,541)	(1,107,059)
<b>Grand Total</b>	<b>FEMA Reimbursement</b>	<b>1,073,663</b>	<b>168,293</b>	<b>0</b>	<b>200,000</b>	<b>811,012</b>	<b>1,401,134</b>
	<b>FEMA Related Expenditures</b>	<b>883,583</b>	<b>131,647</b>	<b>201,949</b>	<b>189,171</b>	<b>1,498,819</b>	<b>2,004,660</b>
	<b>Net FEMA</b>	<b>190,080</b>	<b>36,646</b>	<b>(201,949)</b>	<b>10,829</b>	<b>(687,807)</b>	<b>(603,526)</b>

Park Board of Trustees  
Interfund Transfers - Budget 2017/2018

Inter-fund Transfers In (Revenue)

General Fund Administrative

Beach Cleaning (\$45K for MG Whse)	303,386
Beach Patrol	278,007
Dellanera - Parking	26,846
Dellanera - Pavilion	77,000
Mardi Gras	0
Seawall Beach (NB)-Parking	0
Seawall Beach (NB)-Other	115,607
Pocket Park 1 - Beach User	0
Pocket Park 1 - Pavilion	0
Pocket Park 2 - Beach User	0
Pocket Park 2 - Pavilion	0
Pocket Park 3 - Beach User	0
Pocket Park 3 - Pavilion	0
R.A. Apfel - Parking	62,295
R.A. Apfel - Pavilion	34,344
Sand Replenishment	158
Seawall Parking	95,000
Seawolf Park	141,065
Stewart Beach - Parking	109,968
Stewart Beach - Pavilion	0
Debt Service	478
Tourism Development	672,000
	<u>1,916,154</u>

Inter-fund Transfers Out (Expenses)

General Fund Administrative

Transfer-R.A. Apfel	0
Transfer-Beach Cleaning	6,500
Transfer-GRT	0
Transfer-TD Capital Lease	0
Transfer-BP Capital Lease	0
Transfer-Mardi Gras	0

Beach Cleaning

Transfer-General Fund	6,500
Transfer-Seawolf Park	5,000
Transfer - Dellanera	15,443
Transfer - R. A. Apfel	0
Transfer - East End Lagoon	11,200
Transfer - Stewart Beach	0
Transfer - Nourished Beach	199,054
Transfer-Pocket Park 1	0
Transfer-Pocket Park 2	0
Transfer- Pocket Park 3	0
Transfer- UP (Seawall Parking)	0
Jamaica Beach Funds	0
	<u>237,197</u>

Beach Cleaning

GF Allocation+ \$45K (MG Whse)	303,386
Tourist Development	0
Seawolf Park	0

Beach Patrol

Transfer-R. A. Apfel (Life Guard Svcs)	57,000
Transfer- Stewart Beach (LG Svcs)	84,000
Transfer-Nourished Beach (LG Svcs)	325,946
Transfer-Dellanera	33,565
Transfer-General Fund	0
Transfer -Pocket Park 1	0
Transfer- Pocket Park 2	0
Transfer- Pocket Park 3	0
	<u>500,511</u>

Beach Patrol

General Fund (\$40K-MG Whse)	278,007
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Park Board of Trustees  
Interfund Transfers - Budget 2017/2018

Inter-fund Transfers In (Revenue)		Inter-fund Transfers Out (Expenses)	
<b>East End Lagoon</b>		<b>East End Lagoon</b>	
Transfer-Seawolf PARK	0	Beach Cleaning	11,200
	<u>0</u>		<u>11,200</u>
	<u>0</u>		<u>11,200</u>
<b>Seawall Beach 10th to 61st</b>		<b>Seawall Beach 10th to 61st</b>	
Transfer from Beach Cleaning	0	Beach Cleaning Transfer	0
Transfer from R. A. Apffel	0	Beach Patrol-Life Guard Services	0
Transfer from Stewart Beach	0	Seawall Beach	0
Transfer Debit Service-Capital Imp.	0	Dellanera Park Capital Improvement	0
Transfer from Sand Replenishment	293,895	RA Boddecker Dr. Bridge Constructio	0
		General Fund Allocation	0
		Beach Patrol-Lifeguard Services	325,946
		Beach Cleaning Transfer	199,054
		General Fund Transfer	115,607
	<u>293,895</u>		<u>640,607</u>
	<u>293,895</u>		<u>640,607</u>
<b>Debt Service (Settlement)</b>		<b>Debt Service (Settlement)</b>	
Transfer-Sand Replenishment	0	Transfer - Tourism Development	0
		Transfer - General Fund	478
		Transfer - Grants	0
		Transfer-R A Apffel	39,672
		Transfer-Stewart Beach	563,151
		Transfer to Seawall Beach	0
	<u>0</u>		<u>603,301</u>
	<u>0</u>		<u>603,301</u>
<b>Tourism Development</b>		<b>Tourism Development</b>	
Transfer - General Fund (Capital Improvement)	0	General Fund Allocation	672,000
Transfer - Debt Service/Capital Improvement	0	GF CEO Cost Share-50%	0
Transfer-Beach Cleaning (R.A. Apffel Advertising)	0	Mardi Gras	0
Transfer-Beach Cleaning (Stewart Beach Advertising)	0		
	<u>0</u>		<u>672,000</u>
	<u>0</u>		<u>672,000</u>
<b>Dellanera Park</b>		<b>Dellanera Park</b>	
Beach User Transfer-Stewart Beach	0	Beach Cleaning Transfer	15,443
Beach User Transfer-Sand Replenishment	0	Beach Patrol	33,565
		General Fund Allocation	26,846
		General Fund Allocation	77,000
		Sand Replenishment Fund	5,622
	<u>0</u>		<u>158,476</u>
	<u>0</u>		<u>158,476</u>

Park Board of Trustees  
Interfund Transfers - Budget 2017/2018

Inter-fund Transfers In (Revenue)

Inter-fund Transfers Out (Expenses)

<u>R. A. Apffel Beach Park</u>	
Transfer-Pocket Park 3	0
Transfer-Pocket Park 2	0
Transfer-Stewart Beach	0
Transfer-General Fund	0
Transfer-Sand Replenishment	0
Transfer-Debit Service	39,672
	<u>39,672</u>

<u>R. A. Apffel Beach Park</u>	
Beach Cleaning Transfer	0
Beach Patrol Transfer	57,000
Nourished Beach	0
General Fund Transfer	62,295
General Fund Allocation	34,344
Beach Cleaning Transfer	0
Sand Replenishment	48,561
Stewart Beach	0
	<u>202,200</u>

<u>Sand Replenishment Fund</u>	
Transfer-R. A. Apffel (Beach User)	48,561
Transfer-Stewart Beach (Beach User)	180,500
Transfer-PP1 (Beach User)	0
Transfer-PP2 (Beach User)	0
Transfer-PP3 (Beach User)	0
Transfer-GRT	0
Transfer-Dellanera Park	5,622
Transfer-Seawall Parking	0
	<u>234,683</u>

<u>Sand Replenishment Fund</u>	
Transfer to Seawall Beach (NB)	293,895
Transfer - GRT	0
General Fund	158
Transfer-Dellanera Park	0
Transfer-Pocket Parks	0
Transfer-R. A. Apffel	0
Transfer-Stewart Beach	0
Transfer-Debt Service	0
	<u>294,053</u>

<u>Stewart Beach Park</u>	
Transfer - Pocket Park 1	0
Transfer-Beach Patrol	0
Transfer-Sand Replenishment	0
Transfer - Debit Service	563,151
	<u>563,151</u>

<u>Stewart Beach Park</u>	
Beach Cleaning Transfer	0
Beach Patrol-Life Guard Services	84,000
Nourished Beach	0
Dellanera Park Cap Improvement	0
Sand Replenishment Fund	180,500
General Fund Allocation	109,968
General Fund Allocation	0
R. A. Apffel	0
Transfer to Beach Patrol	0
	<u>374,468</u>

<u>Seawolf Park</u>	
Stewart Beach Transfer	0
Transfer-Pocket Park Two	0
Transfer-Pocket Park Three	0
	<u>0</u>

<u>Seawolf Park</u>	
General Fund Allocation	141,065
Beach Cleaning	5,000
East End Lagoon	0
	<u>146,065</u>

<u>Seawall Parking (Urban Park)</u>	
	0
	<u>0</u>

<u>Seawall Parking (Urban Park)</u>	
Beach Cleaning	0
General Fund	95,000
Sand Replenishment	0
	<u>95,000</u>

Total 3,785,263

3,785,263

**BEACH CLEANING  
ADOPTED BUDGET FISCAL YEAR 2018/2019**

REVENUES	3,157,414
INTERFUND TRANSFERS IN	237,197
NONRECURRING REVENUE SOURCE	-
<b>TOTAL REVENUE</b>	<b>3,394,611</b>

PERSONNEL EXPENSE	(2,028,258)
MATERIAL / SUPPLIES / SERVICES	(603,386)
DEBT SERVICE	(249,622)
<b>TOTAL OPERATING EXPENSE</b>	<b>(2,881,265)</b>

<b>NET INCOME</b>	<b>513,345</b>
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CAPITAL EXPENDITURES	(65,000)
LANDSCAPING	-
EQUIPMENT	(111,817)
<b>TOTAL CAPITAL EXPENDITURES</b>	<b>(176,817)</b>

<b>NET INCOME</b>	<b>336,528</b>
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INTERFUND TRANSFERS-OUT	(303,386)
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<b>NET INCOME</b>	<b>33,142</b>
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FEMA - REIMBURSEMENT	156,251
FEMA- EXPENSE	(3,036)
<b>NET FEMA</b>	<b>153,215</b>

<b>NET INCOME</b>	<b>186,357</b>
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<b>BEGINNING CASH RESERVE</b>	<b>3,918,431</b>
NET INCOME-2018/2019 FISCAL YEAR	186,357
<b>ENDING CASH RESERVE</b>	<b>4,104,788</b>

## Beach Cleaning

Summary	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
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### Income Summary-Does not include FEMA reimbursement

Revenue	2,945,286	3,001,403	3,032,183	3,225,418	3,297,827	3,394,611	100.00%	2.93%
<b>Total Revenue</b>	<b>2,945,286</b>	<b>3,001,403</b>	<b>3,032,183</b>	<b>3,225,418</b>	<b>3,297,827</b>	<b>3,394,611</b>		
Nonrecurring Revenue Sources	0	0	0	0	0	0	0.00%	0.00%
<b>Total Revenue Sources</b>	<b>2,945,286</b>	<b>3,001,403</b>	<b>3,032,183</b>	<b>3,225,418</b>	<b>3,297,827</b>	<b>3,394,611</b>		

### Expense Summary-Does not include FEMA related expenditures

Expenses	2,498,628	2,583,868	2,551,988	2,770,619	3,274,317	3,361,468	100.00%	2.66%
<b>Total Expense</b>	<b>2,498,628</b>	<b>2,583,868</b>	<b>2,551,988</b>	<b>2,770,619</b>	<b>3,274,317</b>	<b>3,361,468</b>		
<b>Net Income Before FEMA</b>	<b>446,658</b>	<b>417,535</b>	<b>480,195</b>	<b>454,799</b>	<b>23,510</b>	<b>33,142</b>		

FEMA Reimbursement	0	(1,562)	0	0	7,775	156,251
FEMA Related Expenditures	26,700	1,672	0	2,174	0	3,036
<b>Net FEMA</b>	<b>(26,700)</b>	<b>(3,233)</b>	<b>0</b>	<b>(2,174)</b>	<b>7,775</b>	<b>153,215</b>

<b>Net Income Including FEMA</b>	<b>419,957</b>	<b>414,302</b>	<b>480,195</b>	<b>452,626</b>	<b>31,285</b>	<b>186,357</b>
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### Use of Prior Years Cash

Capital Outlay	-58,476	11,742	56,775	147,500	230,300	176,817	5.26%
<b>Net Operating Income (Excludes Capital Improvements)</b>	<b>361,481</b>	<b>426,044</b>	<b>536,970</b>	<b>600,126</b>	<b>261,585</b>	<b>363,174</b>	

Estimated Cash Sept 30, 2018	3,918,431
Net Revenue	186,357
Non-Reoccurring Revenue Sources	0
<b>Cash reserve Sept 30, 2019</b>	<b>4,104,788</b>

### PERSONNEL SUMMARY

#### Operating

	Full Time	Part Time	Seasonal
Director Of Operations	0.50		
CZM Admin Assistant	1.00		
Operations Manager	1.00		
Assistant Ops Manager	1.00		
Supervisors	6.00		
Mechanics	2.00		
Operators & Drivers	16.00		
Laborer	2.00		
<b>Total</b>	<b>29.50</b>	<b>0.00</b>	<b>0.00</b>

## Beach Cleaning

Operating	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
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### Income

Budgeted Hotel Tax Per Penny = \$2,040,000

BC-70-4001	City Hotel/Motel Tax (.5)	837,108	837,897	919,618	979,633	1,000,000	1,020,000	28.73%	2.00%
BC-70-4003	State Hotel Tax Rebate (.7666)	1,234,350	1,264,932	1,368,471	1,501,973	1,533,200	1,563,864	44.04%	2.00%
BC-70-4005	State Funds	90,139	84,630	88,376	84,630	84,630	84,630	2.38%	0.00%
BC-70-4041	Concession Agreement-Unrestric	0	6,600	17,848	0	0	0	0.00%	0.00%
BC-70-4050	Lone/Line of Credit Proceeds	0	0	0	0	45,000	65,000	1.83%	44.44%
BC-70-4338	Special Events	4,346	3,030	6,873	5,826	0	5,500	0.15%	100.00%
BC-70-4650	Grant Proceeds-Recycling Container	0	3,000	0	0	0	18,420	0.52%	100.00%
BC-70-4660	County Funds/Ft Crockett Park	12,923	8,023	0	0	0	0	0.00%	0.00%
BC-70-4670	City Of Galveston Reimbursement	400,000	400,000	400,000	400,000	400,000	400,000	11.26%	0.00%
BC-70-4673	Permit Reimbursement	0	0	0	18,359	0	0	0.00%	0.00%
BC-70-4665	FEMA Reimbursement	0	-1,562	0	0	7,775	156,251	4.40%	1909.66%
BC-70-4750	Transfer-General Fund	5,927	6,500	6,500	6,500	6,500	6,500	0.18%	0.00%
BC-70-4730	Transfer-Seawolf Park	14,932	16,376	5,000	5,000	5,000	5,000	0.14%	0.00%
BC-70-4710	Transfer - Dellanera	27,606	15,443	15,443	15,443	15,443	15,443	0.43%	0.00%
BC-70-4712	Transfer - East End Lagoon	0	9,000	5,000	9,000	9,000	11,200	0.32%	24.44%
BC-70-4725	Transfer - R. A. Appfel	0	0	0	0	0	0	0.00%	0.00%
BC-70-4735	Transfer - Stewart Beach	0	0	0	0	0	0	0.00%	0.00%
BC-70-4720	Transfer - Nourished Beach	300,000	315,000	199,054	199,054	199,054	199,054	5.61%	0.00%
BC-70-4765	Transfer- UP (Seawall Parking)	0	0	0	0	0	0	0.00%	0.00%
	Nonrecurring Revenue Sources	0	0	0	0	0	0	0.00%	100.00%
	<b>Total Income</b>	<b>2,945,286</b>	<b>2,999,842</b>	<b>3,032,183</b>	<b>3,225,418</b>	<b>3,305,602</b>	<b>3,550,862</b>	<b>100.00%</b>	<b>7.42%</b>

### Expense

#### Personnel

BC-70-5000	Salaries-Administration	171,667	234,416	197,548	189,573	200,949	213,325	6.01%	6.16%
BC-70-5005	Salaries - Mechanics	142,900	162,313	145,566	152,800	155,771	153,192	4.31%	(1.66%)
BC-70-5010	Salaries-West End (Full-Time)	154,914	212,762	134,075	132,066	137,509	123,614	3.48%	(10.10%)
BC-70-5015	Salaries-Seawall (Full-Time)	77,233	79,728	164,076	190,119	248,872	259,147	7.30%	4.13%
BC-70-5020	Salaries-East (Full-Time)	144,196	140,345	151,478	150,895	161,783	165,194	4.65%	2.11%
BC-70-5030	Salaries - West End Access Point	0	0	127,717	117,364	154,419	158,662	4.47%	2.75%
BC-70-5042	Incentive	36,392	44,397	0	0	0	0	0.00%	0.00%
BC-70-5048	Contract Labor/Seawall	325,665	236,685	246,478	100,000	130,000	130,000	3.66%	0.00%
BC-70-5048	Contract Labor/West Parks	0	0	0	5,000	6,000	6,000	0.17%	0.00%
BC-70-5048	Contract Labor/West Access Points	0	0	0	100,000	134,000	110,000	3.10%	(17.91%)
BC-70-5048	Contract Labor/East Parks	0	0	0	55,000	70,000	70,000	1.97%	0.00%
BC-70-5048	RA & SB Recycle and Litter Patrol	0	0	0	33,000	40,000	40,000	1.13%	0.00%
BC-70-5048	Contract Labor-Wildlife Turtle Moni	0	0	0	7,000	10,000	0	0.00%	(100.00%)
BC-70-5050	Payroll Taxes	54,451	66,106	72,162	71,361	81,037	82,095	2.31%	1.31%
BC-70-5055	Pension Plan	25,427	27,660	27,817	31,449	52,965	53,657	1.51%	1.31%
BC-70-5060	Insurance - Employees	217,992	218,667	199,829	217,072	238,141	234,418	6.60%	(1.56%)
BC-70-5061	Insurance- Contingency	0	0	0	0	23,814	23,442	0.66%	(1.56%)
BC-70-5065	Worker's Compensation	49,474	23,185	50,805	73,216	85,523	85,749	2.41%	0.26%
BC-70-5070	TEC-Unemployment	0	0	4,580	500	500	5,000	0.14%	900.00%
BC-70-5075	Uniforms	8,086	11,350	12,992	20,000	25,000	27,000	0.76%	8.00%
BC-70-5078	Drug Testing/Background check	960	501	686	525	1,225	1,500	0.04%	22.45%
BC-70-5071	Sick Leave/Vacation Accrued	3,225	-44	4,599	0	0	2,938	0.08%	0.00%
BC-70-5079	Employee Recruitment	298	655	0	100	500	400	0.01%	(20.00%)
BC-70-5080	Salary Contingency (4% Merit)	0	0	0	31,779	31,779	42,925	1.21%	35.07%
BC-70-5038	Overtime Contingency	7,287	19,871	45,286	38,075	40,000	40,000	1.13%	0.00%
	<b>Total Personnel</b>	<b>1,420,166</b>	<b>1,478,597</b>	<b>1,585,696</b>	<b>1,716,894</b>	<b>2,029,787</b>	<b>2,028,258</b>	<b>60.28%</b>	<b>(0.08%)</b>

# Beach Cleaning

Operating	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
<i>Materials, Supplies &amp; Services</i>								
BC-70-5100 Alarm System	2,870	2,860	2,665	2,813	2,900	2,900	0.08%	0.00%
BC-70-5117 Bank Charges	0	0	155	0	0	0	0.00%	0.00%
BC-70-5120 Cleaning Supplies & Materials	590	131	156	600	1,500	1,000	0.03%	(33.33)%
BC-70-5125 Contract Services	18,304	24,419	27,792	36,016	41,950	34,685	0.98%	(17.32)%
BC-70-5135 Data Processing/Software	7,280	11,858	3,770	7,000	8,107	10,320	0.29%	27.30%
BC-70-5150 Floral/Client Amenities	65	75	233	200	300	500	0.01%	100.00%
BC-70-5155 Office Supplies	2,857	4,109	4,378	5,000	5,000	7,000	0.20%	40.00%
BC-70-5163 Licenses/Permits	0	20	20	150	150	150	0.00%	0.00%
BC-70-5164 Meeting and Seminars	3,966	6,147	7,455	13,000	13,000	20,650	0.58%	58.85%
BC-70-5165 Memberships	1,404	510	607	1,500	1,890	3,026	0.09%	60.11%
BC-70-5157 Paper Goods	275	582	289	800	1,200	1,200	0.03%	0.00%
BC-70-5170 Miscellaneous	2,997	932	1,188	1,500	3,000	3,000	0.08%	0.00%
BC-70-5162 Signage	0	810	690	650	700	700	0.02%	0.00%
BC-70-5185 Supplies	3,049	1,365	2,987	5,000	6,000	5,000	0.14%	(16.67)%
BC-70-5189 Telephone/Cells/Internet	21,208	16,563	13,453	15,000	16,000	17,000	0.48%	6.25%
BC-70-5190 Utilities Electricity/Water/Gas	19,823	16,111	10,876	17,400	17,400	15,840	0.45%	(8.97)%
BC-70-5195 FEMA Storm Repairs	26,700	1,672	0	2,174	0	3,036	0.09%	0.00%
BC-70-5200 Audit Fees	6,685	9,288	8,473	10,028	9,902	10,184	0.29%	2.85%
BC-70-5202 Legal	375	0	-4,468	500	10,000	10,000	0.28%	100.00%
BC-70-5204 Professional Fees	13,591	5,000	30,886	50,000	50,000	39,500	1.11%	(21.00)%
BC-70-5230 Insurance - Auto & Property	35,997	47,122	54,997	56,075	56,075	60,489	1.70%	7.87%
BC-70-5232 Insurance - Liability	12,040	17,479	18,805	17,782	17,782	16,772	0.47%	(5.68)%
BC-70-5234 Insurance - Claims	1,000	0	1,941	5,000	0	0	0.00%	0.00%
BC-70-5240 Maintenance & Repair (Building)	10,003	10,340	9,340	11,000	11,000	15,000	0.42%	36.36%
BC-70-5242 Maintenance & Repairs - Equipment	37,200	32,124	38,694	65,000	65,000	65,000	1.83%	0.00%
BC-70-5254 Small Tools and Equipment	2,001	7,000	4,921	7,000	11,400	5,000	0.14%	(56.14)%
BC-70-5256 Equipment Rental	10,500	2,472	10,295	20,000	30,000	32,900	0.93%	9.67%
BC-70-5260 Gasoline	51,592	38,376	55,895	72,410	100,000	90,000	2.53%	(10.00)%
BC-70-5370 Courier Service	13	13	0	0	0	0	0.00%	0.00%
BC-70-5401 Dumping Fees	29,223	27,915	22,884	30,000	50,000	60,000	1.69%	20.00%
BC-70-5407 Grant-Recycling Containers	-4,772	7,136	0	0	0	18,420	0.52%	0.00%
BC-70-5410 Stock - batteries, oil, fluid	5,436	6,227	4,974	12,000	12,000	10,500	0.30%	(12.50)%
BC-70-5415 Welding Supplies	3,563	5,043	4,388	5,000	5,000	5,000	0.14%	0.00%
BC-70-5420 Port-O-Lets	0	0	0	0	0	0	0.00%	0.00%
BC-70-5625 First Aid Supplies	63	686	65	1,000	1,500	1,000	0.03%	(33.33)%
BC-70-5635 Training	4,737	2,004	730	10,600	10,600	0	0.00%	(100.00)%
BC-70-5710 Trash Liners	2,963	1,789	1,821	4,000	5,000	5,000	0.14%	0.00%
BC-70-5720 Trash Barrels/Timbers	5,287	8,960	6,701	5,000	14,000	12,000	0.34%	(14.29)%
BC-70-7001 Special Projects - New	0	0	8,000	0	10,000	10,000	0.28%	0.00%
BC-70-7002 Special Projects - Unforeseen	0	9,611	0	1,000	6,673	10,000	0.28%	100.00%
BC-70-7100 Radio Equipment	7,894	18,617	1,549	7,000	10,000	3,650	0.10%	(63.50)%
BC-70-5930 West End Access Points	0	211	0	0	0	0	0.00%	0.00%
BC-70-5257 Capital Asset Replacement Reserve	15,503	0	0	0	0	0	0.00%	0.00%
BC-70-7003 Contingency-City Funded	1,723	0	0	0	0	0	0.00%	0.00%
<b>Total Materials, Supplies &amp; Services</b>	<b>364,007</b>	<b>345,574</b>	<b>357,603</b>	<b>499,197</b>	<b>605,029</b>	<b>606,422</b>	<b>18.02%</b>	<b>0.23%</b>
<b>Net Operating Income</b>	<b>1,161,113</b>	<b>1,175,671</b>	<b>1,088,884</b>	<b>1,009,327</b>	<b>670,786</b>	<b>916,182</b>		

## Beach Cleaning

Operating		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
<i>CAPITAL OUTLAY &amp; DEBT SERVICE</i>									
BC-70-5250	Capital Improvements	0	0	0	7,500	90,000	65,000	1.83%	(27.78%)
BC-70-5251	Principal Payment-Financed	55,472	56,999	39,231	54,367	54,367	60,547	1.71%	11.37%
BC-70-5156	Interest Payment - Financed	39,835	37,632	33,790	32,965	32,965	33,869	0.95%	2.74%
BC-70-5253	Lease Payment - Prior Year	374,279	239,784	225,573	68,549	68,549	155,206	4.37%	126.42%
BC-70-5830	Landscaping	0	0	3,390	5,000	5,300	0	0.00%	(100.00%)
BC-70-5252	Equipment Purchase	29,862	12,512	59,122	0	0	5,000	0.14%	100.00%
BC-70-5252	Equipment Purchase (Financed)	0	0	0	45,000	45,000	0	0.00%	(100.00%)
BC-70-5255	Gain/Loss Equipment Disposal	-88,338	-770	-5,737	0	0	0	0.00%	0.00%
BC-70-5253	Leased Equipment (New)	0	0	0	90,000	90,000	106,817	3.01%	18.69%
<b>Total Capital Outlay</b>		<b>411,109</b>	<b>346,156</b>	<b>355,369</b>	<b>303,381</b>	<b>386,181</b>	<b>426,439</b>	<b>12.67%</b>	<b>10.42%</b>
<b>Total Expense</b>		<b>2,195,282</b>	<b>2,170,327</b>	<b>2,298,668</b>	<b>2,519,472</b>	<b>3,020,997</b>	<b>3,061,118</b>		
<i>TRANSFERS</i>									
BC-70-8000	GF Allocation+ \$45K (MG Whse)	330,046	415,213	253,320	253,320	253,320	303,386	8.54%	19.76%
<b>Total Transfers</b>		<b>330,046</b>	<b>415,213</b>	<b>253,320</b>	<b>253,320</b>	<b>253,320</b>	<b>303,386</b>	<b>9.03%</b>	<b>19.76%</b>
<b>Total Expenses</b>		<b>2,525,328</b>	<b>2,585,540</b>	<b>2,551,988</b>	<b>2,772,792</b>	<b>3,274,317</b>	<b>3,364,504</b>		
<b>Net Revenue</b>		<b>419,957</b>	<b>414,302</b>	<b>480,195</b>	<b>452,626</b>	<b>31,285</b>	<b>186,357</b>		

**Park Board of Trustees**  
**Beach Cleaning**  
**Budget Year 2018-2019 Line Item Support**

<u>Acct#</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>
5038	Overtime	Contingency (Holidays, Vac, Weather Events, Emergencies, etc.)	\$ 40,000
5048	Contract Labor	Seawall	\$ 130,000
		West/Parks	\$ 6,000
		West End Access Points	\$ 110,000
		East Parks	\$ 70,000
		RA/SB-Recycle and Litter Patrol	\$ 40,000
			<u>\$ 356,000</u>
5075	Uniforms	Uniform Service	\$ 15,000
		PPE & Outer Wear	\$ 12,000
			<u>\$ 27,000</u>
5078	Drug Testing/Background Cks	Drug Tests (25 @ \$25)	\$ 625
		Background Checks (25 @ \$35)	\$ 875
			<u>\$ 1,500</u>
5079	Employment Recruitment	Empl Hiring Incentive Program	\$ 200
		Ads, etc.	\$ 200
			<u>\$ 400</u>
5080	Salary Contingency	4% Merit	<u>\$ 42,925</u>
5100	Alarms	Tool Room 12 @ \$85	\$ 1,020
		Maintenance Shop 12 @ \$115	\$ 1,380
		Contingency (Batteries/Code changes)	\$ 500
			<u>\$ 2,900</u>
5120	Cleaning Supplies	Misc for Facility	<u>\$ 1,000</u>
5125	Contract Services	Pot-of-Gold Dumpster 75 @ 300/ea	\$ 22,500
		Sparklets Rental (\$6/mth x 12)	\$ 72
		Sparklets Products & other Chgs	\$ 1,400
		Genesis Pest Control 12 @ 100/mth	\$ 1,200
		Fire Alarm Inspection (Annual)	\$ 150
		Fire Extinguisher Inspection (Annual)	\$ 375
		GPS Monitoring Svc (Evans)-Annual	\$ 6,000
		Elevator Inspection (n/a-load test)	\$ 180
		Elevator Mtc (Schindler) \$702/Qtr	\$ 2,808
			<u>\$ 34,685</u>

**Park Board of Trustees**  
**Beach Cleaning**  
**Budget Year 2018-2019 Line Item Support**

<u>Acct#</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>
5135	Data Processing/Software Maintenance	Facility Dude Software (Annual Renewal)	\$ 465
		Facility Dude Inventory (Annual Renewal)	\$ 730
		COG FASTER (Fleet Mgmt S/ware)	\$ 800
		GCS Antivirus/Web Filtering (annual)	\$ 145
		GCS Uattend Time Clock	\$ 460
		GCS Docs Vault (2 users)	\$ 170
		JOLT (Tasking Software)	\$ 550
		Misc Software & Upgrades	\$ 7,000
			<u>\$ 10,320</u>
5157	Paper Goods	Tissue, Hand Towels, Toilet Paper, etc	<u>\$ 1,200</u>
5162	Signage	Placards, Decals, etc.	<u>\$ 700</u>
5163	Licenses/Permits	Elevator Compliance Permit	\$ 20
		Fire Alarm Compliance Permit	\$ 25
		Miscellaneous	\$ 105
			<u>\$ 150</u>
5164	Meetings & Seminars	ASBPA (Registrations/Sponsorships)	\$ 4,000
		TRAPS (Mgr) El Paso	\$ 2,100
		Fred Pryor Seminars (8 @ \$200)	\$ 1,600
		GHLA	\$ 50
		Mgmt Training (5 Supvs @ 1530/ea)	\$ 7,650
		Sea Turtle Seminar/Training 25 @ \$50/ea	\$ 1,250
		Miscellaneous	\$ 4,000
			<u>\$ 20,650</u>
5165	Memberships	TRAPS (Mgr)	\$ 100
		ASBPA (Org w/ Pop 25,000-50,000)	\$ 750
		Natl Safety Council (Dept)	\$ 395
		SWANA (Solid Waste Assoc) Mgr	\$ 281
		Miscellaneous	\$ 1,500
			<u>\$ 3,026</u>
5185	Supplies	Misc supplies - nuts/bolts/paints/etc.	<u>\$ 5,000</u>

**Park Board of Trustees**  
**Beach Cleaning**  
**Budget Year 2018-2019 Line Item Support**

<u>Acct#</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>
5189	Telephone/Cell/Internet	Comcast (Network) \$540/mth	\$ 6,480
		Comcast (Dedicated Svc) \$180/mth	\$ 2,160
		Distinct Data Ph (2 lines @ \$35/ea)	\$ 840
		Distinct Data LD (\$3/mth x 12)	\$ 36
		T-Mobile (9 Cells @ 40/ea per mth)	\$ 4,320
		T-Mobile (1 Hot Spot @ \$30/mth)	\$ 360
		AT&T (3 lines @ \$40/ea)	\$ 1,440
		Misc (repairs, equipment, etc.)	\$ 1,364
			<u>\$ 17,000</u>
5190	Utilities	City of Galveston-Water (\$320/mth x 12)	\$ 3,840
		Electricity (\$1000 x 12)	\$ 12,000
			<u>\$ 15,840</u>
4665	FEMA Reimbursement	MF-107-Rolling Stock & Hvy Equip	Ike \$ (137,191)
		H-101 Beach Cleaning Cat B	Harvey \$ (19,060)
5195	FEMA	MF-107 Rolling Stock & Hvy Equip	Ike \$ 1,012
		MF-104 PB ATV & Club Cars	Ike \$ 1,012
		MF-101 Site Damage	Ike \$ 1,012
			<u>\$ - \$ (153,215)</u>
5204	Professional Fees	Coastal Strategies	\$ 3,500
		Depth of Closure Survey (33% pd by BC)	\$ 24,750
		Permit Consulting	\$ 10,000
		Maximus	\$ 1,250
			<u>\$ 39,500</u>
5240	M & R Building	Car Wash Repairs	\$ 2,000
		Elevator Repairs	\$ 2,000
		Misc (HVAC/Plumbing/Elec/etc.)	\$ 11,000
			<u>\$ 15,000</u>
5242	M & R Equipment	Equipment	\$ 45,000
		Vehicles	\$ 20,000
			<u>\$ 65,000</u>
5250	Capital Improvement (100% Offset in #4050)	Undercarriage Wash (Fin 3 yrs @ 1.75%)	\$ 15,000
		Parking Lot Pavement (Fin 3 yrs@1.75%)	\$ 50,000
			<u>\$ 65,000</u>

**Park Board of Trustees**  
**Beach Cleaning**  
**Budget Year 2018-2019 Line Item Support**

<u>Acct#</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>
5251	Principal-Financed (New)	Undercarriage Wash (Fin 3 yrs @ 1.75%)	\$ 5,000
5251	Principal-Financed (New)	Parking Lot Pavement (Fin 3 yrs@1.75%)	\$ 16,667
5251	Principal-Financed (Prior)	MNB Note	\$ 38,880
			<u>\$ 60,547</u>
5156	Interest-Financed (New)	Undercarriage Wash (Fin 3 yrs @ 1.75%)	\$ 263
5156	Interest-Financed (New)	Parking Lot Pavement (Fin 3 yrs@1.75%)	\$ 875
5156	Interest-Financed (Prior)	MNB Note	\$ 32,731
			<u>\$ 33,869</u>
5252	Equip Purchase	Pump 4" (2 @ \$2500/ea)	\$ 5,000
5253	Leased Equip (Prior Yr)	Trash Trk & Ops Dir Trk & Pickups	\$ 155,206
5253	Leased Equip (New)- 3 yr Term	2-Crew Trucks @ \$35,000/ea +3.5% Int	\$ 25,783
		Garbage Trk @ \$220,000 + 3.5% Int	\$ 81,033
			<u>\$ 262,023</u>
5254	Small Tools & Equipment	Misc Tools & Equip	\$ 5,000
5256	Equipment Rental	50' Boom Lift (1/5 Cost for 1 Yr Rental)	\$ 2,900
		Heavy Equip (Emergency Contingency)	\$ 30,000
			<u>\$ 32,900</u>
5401	Dumping Fees	Landfill Charges	\$ 60,000
5407	Grant Expense	TCEQ Grant (reimbursed on #4650)	\$ 18,420
5410	Stock-Batteries, Oil, Fluid	Oil	\$ 3,000
		Hydraulic Fluid	\$ 3,000
		Batteries	\$ 2,000
		Diesel Exhaust Fluid	\$ 1,500
		Misc- brake fluid/ windshield cleaner/ etc.	\$ 1,000
			<u>\$ 10,500</u>
5415	Welding Supplies	Welding Supplies, Acetylene, Rods, etc	\$ 1,400
		Bottle Rental \$300 x 12	\$ 3,600
			<u>\$ 5,000</u>
5625	First Aid Supplies	First Aid Kits & Supplies	\$ 1,000
5710	Trash Barrel Liners	100 cs @ \$50/ea	\$ 5,000
5720	Trash Barrels/Timbers	Trash Barrels (Poly) 750 @ \$16/ea	\$ 12,000

**Park Board of Trustees**  
**Beach Cleaning**  
**Budget Year 2018-2019 Line Item Support**

<u>Acct#</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>
7001	Special Projects - New	Environmental Education Initiative	<u>\$ 10,000</u>
7002	Special Projects Unforeseen	Surplus Whse Purchasing Opportunities	<u>\$ 10,000</u>
7100	Radio Expense	Galv Cty Emer Mgmt (Airtime) 15 x \$90	\$ 1,350
		Accessories & Repairs	\$ 2,300
			<u>\$ 3,650</u>

**BEACH PATROL  
ADOPTED BUDGET FISCAL YEAR 2018/2019**

REVENUES	2,481,568
INTERFUND TRANSFERS IN	500,511
NONRECURRING REVENUE SOURCE	82,120
<b>TOTAL REVENUE</b>	<b>3,064,199</b>

PERSONNEL EXPENSE	(2,048,180)
MATERIAL / SUPPLIES / SERVICES	(502,515)
DEBT SERVICE	(125,851)
<b>TOTAL OPERATING EXPENSE</b>	<b>(2,676,546)</b>

<b>NET INCOME</b>	<b>387,653</b>
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CAPITAL EXPENDITURES	-
EQUIPMENT PURCHASES	(152,220)
<b>TOTAL CAPITAL EXPENDITURES</b>	<b>(152,220)</b>

<b>NET INCOME</b>	<b>235,433</b>
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INTERFUND TRANSFERS-OUT	(278,007)
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<b>NET INCOME</b>	<b>(42,574)</b>
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FEMA - REIMBURSEMENT	42,574
FEMA- EXPENSE	-
<b>NET FEMA</b>	<b>42,574</b>

<b>NET INCOME</b>	<b>(0)</b>
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<b>BEGINNING CASH RESERVE 9/30/2018</b>	<b>2,314,565</b>
NET INCOME-2018/2019 FISCAL YEAR	(0)
<b>ENDING CASH RESERVE 9/30/2019</b>	<b>2,314,565</b>

# Beach Patrol

Summary	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Current Budget	Budget Increase or Decrease
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*Income Summary-Does not include FEMA reimbursement*

Budgeted Hotel Tax = \$2,040,000 per penny

Hotel Tax	1,910,764	1,938,153	2,109,934	2,285,876	2,333,400	2,380,068	79.81%	2.00%
Other	22,078	31,127	31,920	29,151	91,500	101,500	3.40%	10.93%
Interfund Transfers	393,998	397,897	513,843	500,511	500,511	500,511	16.78%	0.00%
<b>Total Income</b>	<b>2,326,839</b>	<b>2,367,177</b>	<b>2,655,697</b>	<b>2,815,538</b>	<b>2,925,411</b>	<b>2,982,079</b>	<b>100.00%</b>	<b>1.94%</b>

<b>Nonrecurring Revenue Sources</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>82,120</b>	<b>2.75%</b>	<b>0.00%</b>
<b>Total Revenue Sources</b>	<b>2,326,839</b>	<b>2,367,177</b>	<b>2,655,697</b>	<b>2,815,538</b>	<b>2,925,411</b>	<b>3,064,199</b>	<b>102.75%</b>	<b>4.74%</b>

*Expense Summary-Does not include FEMA related expenditures*

Expenses Operating Expenses	1,902,232	2,037,735	2,040,916	2,205,707	2,455,291	2,550,695	85.53%	3.89%
Equipment Purchases	88,585	170,752	161,636	224,990	225,557	278,071	9.32%	23.28%
Interfund Transfers	220,131	266,781	233,340	233,340	233,340	278,007	9.32%	19.14%
<b>Total Expense</b>	<b>2,210,947</b>	<b>2,475,268</b>	<b>2,435,892</b>	<b>2,664,037</b>	<b>2,914,188</b>	<b>3,106,773</b>	<b>100.00%</b>	<b>6.61%</b>

<b>Net Income Not Including FEMA</b>	<b>115,892</b>	<b>(108,091)</b>	<b>219,805</b>	<b>151,501</b>	<b>11,223</b>	<b>(42,574)</b>		
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FEMA Reimbursement	30,326	0	0	0	0	42,574		
FEMA Expenditures	0	0	0	0	0	0		
<b>Net FEMA</b>	<b>30,326</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>42,574</b>		

<b>Net Income Including FEMA</b>	<b>146,218</b>	<b>(108,091)</b>	<b>219,805</b>	<b>151,501</b>	<b>11,223</b>	<b>(0)</b>		
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<b>Capital Outlay</b>	<b>37,641</b>	<b>107,795</b>	<b>165,979</b>	<b>119,000</b>	<b>119,250</b>	<b>152,220</b>		
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<b>Net Operating Income (Excludes Capital Improvements)</b>	<b>183,860</b>	<b>(296)</b>	<b>385,784</b>	<b>270,501</b>	<b>130,473</b>	<b>152,220</b>		
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**Estimated Cash Sept 30, 2018**

Hotel Tax						\$0
Cash						\$2,239,763
Junior Guard Funds						\$74,802
<b>Total Cash</b>						<b>\$2,314,565</b>
<b>2019 Net Income</b>						<b>(0)</b>
<b>Non-Reoccurring Revenue Sources</b>						<b>(82,120)</b>
<b>Estimated Reserve Cash September 30, 2019</b>						<b>\$2,232,445</b>

<b>PERSONNEL SUMMARY</b>	<b>Full Time</b>	<b>Part Time</b>	<b>Seasonal</b>
<b>Operating</b>			
Chief	1		
Captain	1		
Lieutenant	1		
Sergeant/Officers	1		
Supervisors	5		
FT Sr Guards	4		
Life Guards (PT & Seasonal)		1	135
Office Assistant	1		
<b>Total</b>	<b>14</b>	<b>1</b>	<b>135</b>

# Beach Patrol

Operating	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Current Budget	Budget Increase or Decrease
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## Income

Budgeted Hotel Tax Per Penny = \$2,040,000

BP-70-4001	City Hotel/Motel Tax (.5)	837,108	837,897	919,618	979,633	1,000,000	1,020,000	32.83%	2.00%
BP-70-4003	State Hotel Tax Rebate (.6667)	1,073,656	1,100,256	1,190,316	1,306,243	1,333,400	1,360,068	43.78%	2.00%
BP-70-4050	Loan Proceeds (Financed Equip)	0	0	0	0	64,500	71,500	2.30%	10.85%
BP-70-4585	Miscellaneous	403	3,997	0	0	0	0	0.00%	0.00%
BP-70-4600	Junior Lifeguards	21,675	27,130	31,920	29,151	27,000	30,000	0.97%	11.11%
BP-70-4665	FEMA Reimbursement	30,326	0	0	0	0	42,574	1.37%	100.00%
BP-70-4725	Transfer-R. A. Apffel (Life Guard Svcs)	57,000	57,000	57,000	57,000	57,000	57,000	1.83%	0.00%
BP-70-4735	Transfer- Stewart Beach (LG Svcs)	84,000	84,000	84,000	84,000	84,000	84,000	2.70%	0.00%
BP-70-4720	Transfer-Nourished Beach (LG Svcs)	200,000	210,000	325,946	325,946	325,946	325,946	10.49%	0.00%
BP-70-4710	Transfer-Dellenera	33,000	33,565	33,565	33,565	33,565	33,565	1.08%	0.00%
BP-70-4752	Transfer -Pocket Park 1	6,666	6,666	6,666	0	0	0	0.00%	0.00%
BP-70-4754	Transfer- Pocket Park 2	6,666	6,666	6,666	0	0	0	0.00%	0.00%
BP-70-4756	Transfer- Pocket Park 3	6,666	0	0	0	0	0	0.00%	0.00%
	<b>Nonrecurring Revenue Sources</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>82,120</b>	<b>2.64%</b>	<b>100.00%</b>
	<b>Total Revenue Sources</b>	<b>2,357,166</b>	<b>2,367,177</b>	<b>2,655,697</b>	<b>2,815,538</b>	<b>2,925,411</b>	<b>3,106,773</b>	<b>100.00%</b>	<b>6.20%</b>

## Expenses

### PERSONNEL

BP-70-5000	Salaries - Seasonal & PT	871,617	857,946	896,593	1,045,078	1,053,605	873,997	28.13%	(17.05%)
BP-70-5003	Salaries - Full Time	370,450	496,145	544,943	484,556	577,327	731,682	23.55%	26.74%
BP-70-5044	Salaries-Training	0	18,034	7,324	0	0	0	0.00%	0.00%
BP-70-5034	Salaries-West Seawall	27,297	0	0	0	0	0	0.00%	0.00%
BP-70-5038	Overtime	0	0	12,225	16,117	33,000	33,000	1.06%	0.00%
BP-70-5042	Incentive	34,528	33,687	0	0	0	0	0.00%	0.00%
BP-70-5050	Payroll Taxes	86,525	98,265	97,024	117,017	124,767	122,834	3.95%	(1.55%)
BP-70-5055	Pension Plan	24,537	25,632	25,657	19,132	28,867	36,584	1.18%	26.73%
BP-70-5060	Insurance Employees	73,619	85,637	69,338	47,967	77,817	110,663	3.56%	42.21%
BP-70-5060	Insurance Contingency	0	0	0	0	7,782	11,066	0.36%	42.21%
BP-70-5065	Worker's Compensation	36,313	37,720	33,619	32,962	56,782	56,651	1.82%	(0.23%)
BP-70-5070	Unemployment	270	285	2,160	8,000	1,000	1,000	0.03%	0.00%
BP-70-5075	Uniforms	10,447	25,364	28,934	28,427	30,538	32,043	1.03%	4.93%
BP-70-5078	Drug Testing/Background Check	7,279	5,923	6,130	8,000	12,585	12,900	0.42%	2.50%
BP-70-5071	Sick Leave/Vacation Accrual	-3,644	2,277	1,259	3,867	3,867	3,065	0.10%	(20.75%)
BP-70-5079	Employee Recruitment	3,569	2,357	6,990	4,000	7,500	7,500	0.24%	0.00%
BP-70-5080	Salary Contingency (2% Merit)	0	0	0	18,163	18,163	15,195	0.49%	(16.34%)
	<b>Total Personnel</b>	<b>1,542,808</b>	<b>1,689,271</b>	<b>1,732,196</b>	<b>1,833,286</b>	<b>2,033,599</b>	<b>2,048,180</b>	<b>65.93%</b>	<b>0.72%</b>

# Beach Patrol

Operating		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Current Budget	Budget Increase or Decrease
<i>MATERIALS, SUPPLIES &amp; SERVICES</i>									
BP-70-5100	Alarm Contract	0	1,250	900	1,100	1,100	1,050	0.03%	(4.55%)
BP-70-5115	Advertising/Recruitment	0	458	0	500	500	0	0.00%	(100.00%)
BP-70-5117	Bank Charges	0	0	0	0	0	0	0.00%	0.00%
BP-70-5120	Cleaning Supplies	0	200	978	1,000	1,000	1,000	0.03%	0.00%
BP-70-5125	Contract Services	5,313	5,276	5,403	4,200	4,420	4,300	0.14%	(2.71%)
BP-70-5135	Data Processing/Software	13,436	5,158	6,999	12,790	10,000	12,945	0.42%	29.45%
BP-70-5137	Discounts	-2	-47	-41	0	0	0	0.00%	0.00%
BP-70-5155	Office Supplies	3,112	3,891	2,603	3,000	2,500	2,500	0.08%	0.00%
BP-70-5157	Paper Goods	0	0	0	500	1,000	0	0.00%	(100.00%)
BP-70-5162	Signage	17,610	27,130	38,886	39,000	39,154	39,154	1.26%	0.00%
BP-70-5163	Licenses/Permits	92	25	25	85	25	385	0.01%	1440.00%
BP-70-5164	Meetings & Seminars	12,388	20,017	20,587	25,000	39,300	20,000	0.64%	(49.11%)
BP-70-5165	Memberships	3,420	9,117	6,158	8,625	8,625	8,755	0.28%	1.51%
BP-70-5170	Miscellaneous	70	0	0	0	0	0	0.00%	0.00%
BP-70-5175	Office Rental	21,500	21,500	21,500	21,500	21,500	21,500	0.69%	0.00%
BP-70-5185	Supplies	2,709	5,378	4,550	3,500	3,950	5,690	0.18%	44.05%
BP-70-5189	Telephone/Cells/Internet	35,019	19,543	15,053	17,222	17,222	17,400	0.56%	1.03%
BP-70-5195	FEMA/Storm Expense	0	0	0	0	0	0	0.00%	0.00%
BP-70-5200	Audit Fee	4,584	8,356	7,616	9,998	9,873	8,957	0.29%	(9.28%)
BP-70-5202	Legal	970	225	769	500	500	500	0.02%	0.00%
BP-70-5204	Professional Fees	1,000	0	0	0	0	1,250	0.04%	100.00%
BP-70-5230	Insurance -Auto/Property	314	337	3,920	4,864	4,864	4,747	0.15%	(2.41%)
BP-70-5232	Insurance-Liability	10,397	12,218	17,480	18,641	18,641	16,634	0.54%	(10.77%)
BP-70-5234	Insurance - Claims	0	0	2,000	0	0	0	0.00%	0.00%
BP-70-5242	M & R - Equipment/Vehicle	48,664	38,346	32,577	35,000	41,025	41,025	1.32%	0.00%
BP-70-5240	M&R - Building	165	5,529	1,204	181	0	0	0.00%	0.00%
BP-70-5254	Small Tools & Equipment	3,779	8,652	5,271	6,015	6,015	5,945	0.19%	(1.16%)
BP-70-5256	Equipment Rental	0	0	0	0	0	0	0.00%	0.00%
BP-70-5260	Gasoline	34,220	22,170	19,497	30,000	35,000	35,000	1.13%	0.00%
BP-70-5370	Courier Service	118	0	0	200	200	300	0.01%	50.00%
BP-70-5601	Buoys	10,921	4,140	11,758	11,000	11,400	11,400	0.37%	0.00%
BP-70-5605	Buoy Construction	2,235	63	159	6,400	6,400	4,450	0.14%	(30.47%)
BP-70-5610	Community Awareness	8,290	2,900	7,266	8,000	11,500	3,500	0.11%	(69.57%)
BP-70-5615	Junior Lifeguards	21,842	22,215	27,396	30,000	27,000	30,000	0.97%	11.11%
BP-70-5625	First Aid Supplies	15,701	5,627	11,292	13,000	18,135	28,135	0.91%	55.14%
BP-70-5630	Tower Construction	25,193	17,418	1,977	15,600	17,550	25,050	0.81%	42.74%
BP-70-5635	Training	23,098	10,680	19,805	20,000	27,343	30,893	0.99%	12.98%
BP-70-7002	Contingency-Unforseen Special Projects	20,701	0	0	0	0	0	0.00%	0.00%
BP-70-7006	Contingency-Board Approval Required	0	47,289	0	0	0	85,000	2.74%	0.00%
BP-70-7100	Radio Rental/Expenses	12,565	23,404	15,133	25,000	35,950	35,050	1.13%	(2.50%)
<b>Total Materials &amp; Supplies</b>		<b>359,424</b>	<b>348,464</b>	<b>308,720</b>	<b>372,421</b>	<b>421,692</b>	<b>502,515</b>	<b>16.17%</b>	<b>19.17%</b>
<b>Net Operating Income</b>		<b>454,934</b>	<b>329,442</b>	<b>614,781</b>	<b>609,831</b>	<b>470,120</b>	<b>556,078</b>		

# Beach Patrol

Operating		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Current Budget	Budget Increase or Decrease
<i>CAPITAL OUTLAY &amp; DEBIT SERVICE</i>									
BP-70-5245	Leasehold Improvements	0	1,350	0	500	750	0	0.00%	(100.00%)
BP-70-5252	Equipment Purchase (Cash)	30,654	67,745	53,718	10,000	10,000	10,000	0.32%	0.00%
BP-70-5252	Equipment Purchase (Financed)	6,987	0	0	64,500	64,500	71,500	2.30%	10.85%
BP-70-5253	Leased Equipment-Current Year	0	38,700	112,260	44,000	44,000	70,720	2.28%	60.73%
BP-70-5255	Gain/Loss on Sale of Assets	-11,924	0	-4,343	-317	0	0	0.00%	0.00%
BP-70-5253	Lease Payment-Prior Year	62,824	62,957	0	83,775	83,775	103,599	3.33%	23.66%
BP-70-5251	Principal Payment-Financed	0	0	0	21,500	21,500	21,500	0.69%	0.00%
BP-70-5156	Interest Payment-Financed	44	0	0	1,032	1,032	753	0.02%	(27.08%)
<b>Total Capital Outlay</b>		<b>88,585</b>	<b>170,752</b>	<b>161,636</b>	<b>224,990</b>	<b>225,557</b>	<b>278,071</b>	<b>8.95%</b>	<b>23.28%</b>
<b>Total Operating Expense</b>		<b>1,990,816</b>	<b>2,208,487</b>	<b>2,202,552</b>	<b>2,430,697</b>	<b>2,680,848</b>	<b>2,828,766</b>	<b>91.05%</b>	<b>5.52%</b>
<i>TRANSFERS</i>									
BP-70-8000	General Fund (\$40K-MG Whse)	220,131	266,781	233,340	233,340	233,340	278,007	8.95%	19.14%
BP-70-8001	Stewart Beach	0	0	0	0	0	0	0.00%	0.00%
		<b>220,131</b>	<b>266,781</b>	<b>233,340</b>	<b>233,340</b>	<b>233,340</b>	<b>278,007</b>	<b>8.95%</b>	<b>19.14%</b>
<b>Total Expenses</b>		<b>2,210,947</b>	<b>2,475,268</b>	<b>2,435,892</b>	<b>2,664,037</b>	<b>2,914,188</b>	<b>3,106,773</b>	<b>100.00%</b>	<b>6.61%</b>
<b>Net Income</b>		<b>146,218</b>	<b>(108,091)</b>	<b>219,805</b>	<b>151,501</b>	<b>11,223</b>	<b>(0)</b>		

**Park Board of Trustees  
Beach Patrol  
Budget Year 2018-2019 - Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>
5038	Overtime	Misc & Emergency Contingency	\$ 33,000
5075	Uniforms	Lifeguard Shirts (SS 250@\$8, UV 125@\$32)	\$ 6,000
		Lifeguard Shorts (220@ \$32, Class B 20@ \$50)	\$ 8,040
		Women's Swimsuits (96@\$34.50)	\$ 3,312
		Broadbrim Hats (143@\$17)	\$ 2,431
		Raincoats (175@\$12)	\$ 2,100
		Whistles & Lanyards (200@\$5)	\$ 1,000
		Police Shirts (20@\$50)	\$ 1,000
		Police Pants (10@\$75)	\$ 750
		Duty Gun belt & Accessories (1@\$225)	\$ 225
		Police Equipment	\$ 2,500
		Patches	\$ 250
		Jackets (10@\$125)	\$ 1,250
		Polo Shirts (48@\$35)	\$ 1,680
		Fins (43@\$35)	\$ 1,505
			<u>\$ 32,043</u>
	<b>Drug Testing &amp; Security</b>		
5078	Clearance	Drug Screening (215 @ \$25)	\$ 5,375
		Background Checks (215 @ \$35)	\$ 7,525
			<u>\$ 12,900</u>
5079	Recruitment	Recruitment - Media Advertising	\$ 4,000
		Recruitment - Empl Incentive for New Hires	\$ 1,500
		Recruitment Video	\$ 2,000
			<u>\$ 7,500</u>
5100	Alarm Contract	Alarm \$75/mth	\$ 900
		Misc: Battery, Code Changes, Fobs, etc	\$ 150
			<u>\$ 1,050</u>
5125	Contract Services	Sparklets Rental (\$2/mth x 12)	\$ 24
		Sparklets Products & other Chgs	\$ 376
		Direct TV (\$60/mth x 8 mths)	\$ 480
		MMI Cleaning Svc (2 x mth Nov-Mar=10@\$90 & 4 x mth Apr-Oct=28@\$90)	\$ 3,420
			<u>\$ 4,300</u>

**Park Board of Trustees  
Beach Patrol  
Budget Year 2018-2019 - Line Item Support**

<b>5135</b>	<b>Data Processing/Software Maintenance</b>	GCS Uattend Time Clock	\$ 460
		GCS Antivirus/Web Filtering (annual)	\$ 145
		GCS 911 Database Mtc (\$100/mth)	\$ 1,200
		GCS Docs Vault Mtc (Annual Renewal) BP System	\$ 1,520
		GCS Docs Vault Mtc (GF System)	\$ 170
		CGS-Dispatch Program (\$100/mth)	\$ 1,200
		When To Work Scheduling Software - Annual Mtc	\$ 500
		Dispatch Program Upgrade	\$ 2,800
		Website Mgmt/Digital Media (\$250/mth)	\$ 3,000
		Website Flag system (\$100/mth)	\$ 1,200
		Misc (Spanish, S/Ware, etc)	\$ 750
			<u>\$ 12,945</u>
<b>5162</b>	<b>Signage</b>	Submerged Rocks 10@\$116	\$ 1,160
		No Lifeguard on duty 10@\$116	\$ 1,160
		No Swimming 40@\$116	\$ 4,640
		No Swimming Icon 40 @ \$90	\$ 3,600
		Dangerous Currents 50 @ \$196	\$ 9,800
		Surf Condition 50@\$195	\$ 9,750
		Poles (4x6x16)70@ \$35	\$ 2,450
		No Surfing 4@ \$116	\$ 464
		Vinyl Lettering 35 @ \$1	\$ 35
		Red Flags 30@ \$9	\$ 270
		Yellow Flags 30 @ \$9	\$ 270
		Green Flags 30 @ \$9	\$ 270
		Purple Flags 30 @ \$9	\$ 270
		Orange Flags 30 @ \$9	\$ 270
		Logo Flag 30 @ \$59	\$ 1,770
		Arrows 30 @ \$10	\$ 300
		Flag Clips 300 @ \$1	\$ 300
		Rip Current Signs 25 @ \$70	\$ 1,750
		Posts (4x4x10) 25 @ \$25	\$ 625
			<u>\$ 39,154</u>
<b>5163</b>	<b>Licenses/Permits</b>	Fire Alarm Compliance Permit (Annual)	\$ 25
		EMS License (6 @ \$60/ea)	\$ 360
			<u>\$ 385</u>
<b>5164</b>	<b>Meetings &amp; Seminars</b>	USLA- Fall Conference (3@\$1500)	\$ 4,500
		USLA- Spring Conference (3@\$2500)	\$ 7,500
		Intl Lifesaving Conference (Chief)	\$ 3,000
		Law Enforcement Education (1@\$3000)	\$ 3,000
		Supervisor/Staff Meetings	\$ 1,000
		Miscellaneous	\$ 1,000
			<u>\$ 20,000</u>

**Park Board of Trustees  
Beach Patrol  
Budget Year 2018-2019 - Line Item Support**

<b>5165</b>	<b>Memberships</b>	TCLEDDS	\$ 325
		CLEAT (5@\$480)	\$ 2,400
		TCOLE	\$ 130
		USLA 135 @ \$40/ea	\$ 5,400
		USLA Agency Mbrship	\$ 500
			<u>\$ 8,755</u>
<b>5185</b>	<b>Supplies</b>	Sunscreen 12 cs@\$100	\$ 1,200
		Gatorade 24/Case 10@\$150	\$ 1,500
		Rope, Cords (10@\$50)	\$ 500
		PWC Lube (4@\$10)	\$ 40
		Shackles (100@\$4)	\$ 400
		Lag Bolts (100@\$2.50)	\$ 250
		Nuts, Bolts, Screws	\$ 600
		Miscellaneous	\$ 1,200
			<u>\$ 5,690</u>
<b>5189</b>	<b>Telephone/Cell/Internet</b>	Distinct Data Ph (9 lines @ \$35/ea)	\$ 3,780
		Distinct Data LD (\$10/mth x 12)	\$ 120
		Comcast (Dedicated Svc) \$810/mth	\$ 9,720
		Cell Reimburse (3 @ \$75/mth each)	\$ 2,700
		AT&T (1 line @ \$40/mth)	\$ 480
		T-Mobile 1-Cell (BP on Call) @ \$40/mth	\$ 480
		Misc (repairs, equipment, etc.)	\$ 120
			<u>\$ 17,400</u>
<b>4665</b>	<b>FEMA Reimbursement</b>	BP-H100 Beach Patrol Cat G	\$ (3,386)
		BP-H101 Beach Patrol Cat B	\$ (39,188)
<b>5195</b>	<b>FEMA</b>	BP-H100 & H101 Beach Patrol Cat G & B	\$ -
			<u>\$ (42,574)</u>
<b>5204</b>	<b>Professional Fees</b>	Maximus	\$ 1,250
<b>5242</b>	<b>M &amp; R Equipment</b>	Tires 10@ \$200	\$ 2,000
		Oil & Lube 60 @ \$60	\$ 3,600
		Vehicle Inspections/Registrations 15 @ \$43.33/ea	\$ 650
		Pump Repairs 2 @ \$150	\$ 300
		Brake Repairs 6 @ 500	\$ 3,000
		PWC Repairs 5 @\$750	\$ 3,750
		Trailer Repairs 5 @ \$300	\$ 1,500
		Emergency Lights/Sirens 10 @ \$250	\$ 2,500
		Boat engine/Hull/Equipment 2 @\$2000	\$ 4,000
		Truck Repairs 15@275	\$ 4,125
		ATV Repairs 2 @ \$300	\$ 600
		Multipurpose improvements	\$ 3,000
		Other-Unscheduled Repairs	\$ 12,000
			<u>\$ 41,025</u>

**Park Board of Trustees  
Beach Patrol  
Budget Year 2018-2019 - Line Item Support**

<b>5252</b>	<b>Equipment Purchase</b>	PWC (1 ea) Fin 3 Yr Term	\$ 12,000
		(Ttl Financed = \$71,500	
		Prin = \$23,834	
		1.75% Int 1st Yr = \$1,252)	
		Paddleboards (10 @ \$1,000/ea) Financed 3 Yr Term	\$ 10,000
		Outfitting Vehicles (5 @ \$7500/ea) Fin 3 Yr Term	\$ 37,500
		Sirens/Lights (4 @ \$3,000/ea) Financed 3 Yr Term	\$ 12,000
		PWC Sleds (5 @ \$1,000/ea)	\$ 5,000
		Aluminum PWC Trailer	\$ 2,000
		Laptop Computers w/ Case (2ea)	\$ 3,000
			<u>\$ 81,500</u>
<b>5253</b>	<b>Leased Equip (Prior Yr)</b>	Vehicle Leases (Prior Years)	\$ 103,599
<b>5253</b>	<b>Leased Equip (New)- 3 yr Te</b>	4-2019 Chevy Colorado Trks (\$33,000/ea 3 yr Lease)	\$ 48,620
		1-2019 4WD Van (JG/SLP) (\$60,000 3 yr Lease)	\$ 22,100
			<u>\$ 174,319</u>
<b>5254</b>	<b>Small Tools &amp; Equipment</b>	King Pelican Lights 5 @ \$63	\$ 315
		Hoses 2 @ \$25	\$ 50
		Paint Brushes 10 @ \$2.50	\$ 25
		PVC Poles 70 @ \$5	\$ 350
		Tool Kits 2 @ \$45	\$ 90
		Bearing buddy 3 @ \$30	\$ 90
		Battery Jump Pack 4 @ \$75	\$ 300
		Q Beams 5 @ \$25 & Binoculars 5 @ \$50	\$ 375
		Drill 2 @ \$200	\$ 400
		Pump Supplies 2 @ \$75	\$ 150
		Saber Lights 5 @ \$30	\$ 150
		Copier/Fax/Scanner	\$ 750
		GPS Handheld Units (2 @ \$450/ea)	\$ 900
		Miscellaneous	\$ 2,000
			<u>\$ 5,945</u>
<b>5601</b>	<b>Buoys</b>	Rescue Buoys 60 @ \$50	\$ 3,000
		Marine Buoys 8 @ \$75	\$ 600
		Ring Buoys 100 @ \$35	\$ 3,500
		Throw Bags 100 @ \$25	\$ 2,500
		Miscellaneous	\$ 1,800
			<u>\$ 11,400</u>
<b>5605</b>	<b>Buoys Construction</b>	Buoy boxes 3 @ \$650	\$ 1,950
		Hardware: Poles, Wood Fasteners, Paint, Striping	\$ 2,500
			<u>\$ 4,450</u>
<b>5610</b>	<b>Community Awareness</b>	Updated Water Safety Video	\$ 2,000
		Jesse Tree Assistance	\$ 400
		Wave Watchers	\$ 500
		Miscellaneous	\$ 600
			<u>\$ 3,500</u>

**Park Board of Trustees  
Beach Patrol  
Budget Year 2018-2019 - Line Item Support**

<b>5615</b>	<b>Junior Life Guard</b>	Uniforms 150 @ \$53	\$ 7,950
		Advertising	\$ 2,500
		USLA Membership 150 @ \$18	\$ 2,700
		Friday Arts/Craft	\$ 250
		Competition-Ribbons/Medals/Trophies/T-Shirts/Refreshments	\$ 2,000
		Field Trips	\$ 5,000
		Paddleboards 4 @ \$900	\$ 3,600
		Jr. Guard BBQ	\$ 600
		Texas A & M Pool	\$ 5,400
			<u>\$ 30,000</u>
<b>5625</b>	<b>First Aid Supplies</b>	AED (2 ea)	\$ 4,790
		AED Batteries 6@\$229	\$ 1,374
		AED Pads/Adult 18@\$40	\$ 720
		AED Pads/Pedi 18@\$32	\$ 576
		4x4 Gauze, Sterile; 25/bx 96@\$7.05	\$ 677
		Alcohol 16oz 36@\$2.45	\$ 88
		Antiseptic Hand Cleaner 15@\$8.15	\$ 122
		B/P Kits 12@\$37.95	\$ 455
		Back Board Straps 4@\$100	\$ 400
		Backboards 4@\$130	\$ 520
		Band Aids 1" (100/bx) 96@\$5.37	\$ 516
		Body Sheets 24@\$1.50	\$ 36
		B-V-M/Adult & Pedi 15ea@\$14.30 x 2	\$ 429
		Combi-Tubes 18@\$60	\$ 1,080
		CPAP	\$ 4,000
		CPR Microshields 150@\$6.96	\$ 1,044
		Extracation Collars/Adult & Pedi 24ea@\$8.95 x 2	\$ 430
		Eye Rinse 36@\$2.20	\$ 79
		Germicidal Hand Wipes; PAWS 20@\$6.35	\$ 127
		Gloves M,L,XL (100/bx) 15ea@\$8.60 x 3	\$ 387
		Glucose, Oral 27@\$4.50	\$ 122
		Head Immobilizer 12@\$5.95	\$ 71
		Hot Packs 120@\$1.60	\$ 192
		Hydrogen Peroxide 16oz 100@\$2.10	\$ 210
		Iodine Preps (100/bx) 2@\$4.40	\$ 9
		King Tubes	\$ 6,000
		Needles 18ga 2@\$7.86	\$ 16
		Oxygen Bottles 6@\$86.10	\$ 517
		Oxygen Masks/Adult NRB 36@\$1.60	\$ 58
		Oxygen Masks/Pedi NRB 36@\$2.22	\$ 80
		Oxygen Regulators 6@\$131.00	\$ 786
		Razors 18@\$6.00	\$ 108
		Self Adherent Wrap 10@\$40.25	\$ 403
		Splints; Disposable 36@\$13.20	\$ 475
		Tape; Adhesive 1"-96ea 2"-48ea @\$3.50	\$ 504
		Tape; Transpore 1" & 2" 48ea@\$1.95 x 2	\$ 187
		Trauma Shears 15@\$6.15	\$ 92
		Triangular Bandages 48@\$8.29	\$ 398
		Tweezers/Hemostats 18@\$3.25	\$ 59
			<u>\$ 28,135</u>

**Park Board of Trustees  
Beach Patrol  
Budget Year 2018-2019 - Line Item Support**

<b>5630</b>	<b>Tower Construction</b>	Repair 5 @ \$1,110	\$ 5,550
		New (including stairs & coating) 3 @ \$6,500	\$ 19,500
			<u>\$ 25,050</u>
<b>5635</b>	<b>Training</b>	Emergency Response Textbooks 35 @ \$70/ea	\$ 2,450
		Emergency Response Video	\$ 265
		Lifeguard DVD Set	\$ 175
		Bouys-Competition 20 @ \$55/ea	\$ 1,100
		Rope-Competition Course	\$ 750
		USLA competition (airfare, lodging, per diem)	\$ 5,470
		Red Cross Certificates 143 @ \$32	\$ 4,576
		Swift water/Urban Flooding (4) Lodging, Diem, fee	\$ 2,540
		Scuba (3) Lodging, Diem, Course Fee	\$ 1,890
		Red Cross Training (2 staff) Fee & Per Diem-2 days	\$ 500
		CPR Mannequin - Replacement Lung bag 3@\$59	\$ 177
		Active Shooter Training (2 Staff)	\$ 2,100
		Ammunition	\$ 2,000
		PR 24 Refresher Course	\$ 250
		EMS On-Line Continuing Edu (10 @ \$70/ea)	\$ 700
		EMT Course Reimbursement (3 @\$1200)	\$ 3,600
		Supervisor Training	\$ 850
		Pool Rental	\$ 1,500
			<u>\$ 30,893</u>
<b>7006</b>	<b>Contingency-Bd Approval</b>	Fiberglass Towers (2 ea) includes Shpg	<u>\$ 85,000</u>
<b>7100</b>	<b>Radios</b>	Motorola APX 6000 (handheld) 1 @ \$3,000	\$ 3,000
		Motorola APX 4000 (handheld) 4 @ \$2,200	\$ 8,800
		Galveston CO 911 District 100 @ \$90	\$ 9,000
		Radio Bags 150 @ \$50	\$ 7,500
		Motorola APX 6500 (vehicle) 1 @ \$3,750	\$ 3,750
		Annual Repair & Maintenance Radios 10 @ \$300	\$ 3,000
			<u>\$ 35,050</u>

**DEBT SERVICE (SETTLEMENT FUND)  
ADOPTED BUDGET FISCAL YEAR 2018/2019**

REVENUES	500
INTERFUND TRANSFERS IN	-
NONRECURRING REVENUE SOURCE	602,803
<b>TOTAL REVENUE</b>	<b>603,303</b>

PERSONNEL EXPENSE	-
MATERIAL / SUPPLIES / SERVICES	(2)
DEBT SERVICE	-
<b>TOTAL OPERATING EXPENSE</b>	<b>(2)</b>

<b>NET INCOME</b>	<b>603,301</b>

CAPITAL EXPENDITURES	-
EQUIPMENT PURCHASES	-
<b>TOTAL CAPITAL EXPENDITURES</b>	<b>-</b>

<b>NET INCOME</b>	<b>603,301</b>

INTERFUND TRANSFERS-OUT	(603,301)

<b>NET INCOME</b>	<b>-</b>

FEMA - REIMBURSEMENT	-
FEMA- EXPENSE	-
<b>NET FEMA</b>	<b>-</b>

<b>NET INCOME</b>	<b>-</b>

<b>BEGINNING CASH RESERVE</b>	<b>615,800</b>
NET INCOME-2018/2019 FISCAL YEAR	(602,803)
<b>ENDING CASH RESERVE</b>	<b>12,997</b>

## Debt Service (Settlement Fund)

Summary	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
<b>Income</b>								
DS-70-4001	Hotel Tax	0	0	0	0	0	0.00%	0.00%
DS-70-4008	Sales Tax	0	0	0	0	0	0.00%	0.00%
DS-70-4585	Misc Income (Oil Spill Settlement)	616,480	400,000	0	0	0	0.00%	0.00%
DS-70-4760	Transfer-Sand Replenishment	0	0	0	0	0	0.00%	0.00%
DS-70-4104/5	Interest	0	0	1,083	500	500	0.00%	0.00%
DS-70-9999	Prior Fiscal Year Balance	0	0	0	0	0	0.00%	0.00%
<b>Total Income</b>		<b>616,480</b>	<b>400,000</b>	<b>1,083</b>	<b>500</b>	<b>500</b>	<b>100.00%</b>	<b>0.00%</b>
<b>Nonrecurring Revenue Source</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>579,805</b>	<b>602,803</b>	<b>0.00%</b>
<b>Total Revenue Sources</b>		<b>616,480</b>	<b>400,000</b>	<b>1,083</b>	<b>500</b>	<b>580,305</b>	<b>603,303</b>	
<b>Expense</b>								
DS-70-5200	Outside Audit Fees	0	0	1,292	5	5	2	0.00%
DS-70-5202	Legal (under 5170 in Abila/error)	0	53,960	0	0	0	0	0.00%
DS-70-5500	Principal Payment	0	0	0	0	0	0	0.00%
DS-70-5501	Interest Payment	0	0	0	0	0	0	0.00%
DS-70-5505	Bond Administration/Bank Charges	0	0	0	0	0	0	0.00%
DS-70-5204	Professional Fees	0	0	0	0	0	0	0.00%
DS-70-5510	Post Monitoring	0	0	0	0	0	0	0.00%
DS-70-8005	Transfer - Tourism Development	0	30,327	0	0	0	0	0.00%
DS-70-8000	Transfer - General Fund	478	478	478	478	478	478	0.08%
DS-70-8009	Transfer - R A Apffel	0	90,219	153,417	369,867	369,867	39,672	6.58%
DS-70-8001	Transfer - Stewart Beach	0	0	138,483	209,955	209,955	563,151	93.34%
DS-70-8008	Transfer - Seawolf Park	0	0	0	0	0	0	0.00%
DS-70-8008	Transfer to Seawall Beach	0	0	0	0	0	0	0.00%
<b>Total Expense</b>		<b>478</b>	<b>174,984</b>	<b>293,670</b>	<b>580,305</b>	<b>580,305</b>	<b>603,303</b>	<b>100.00%</b>
<b>Net Income</b>		<b>616,002</b>	<b>225,016</b>	<b>(292,587)</b>	<b>(579,805)</b>	<b>0</b>	<b>0</b>	
<b>Unrestricted Funds (9/30/18)</b>								
	BP-Oil Spill Funding	0	0	0	1,379	616,479	615,800	
	Texas City Y					0	0	
						0	0	
<b>Total Restricted Funds</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>1,379</b>	<b>616,479</b>	<b>615,800</b>	
Net Income							0	
Nourished Beach Transfer							0	
General Fund Transfer								
<b>Total Restricted Funds (Balance 9/30/19)</b>							<b>0</b>	

**EAST END LAGOON  
ADOPTED BUDGET FISCAL YEAR 2018/2019**

REVENUES	585,415
GRANTS	1,389,825
INTERFUND TRANSFERS IN	-
NONRECURRING REVENUE SOURCE	43,970
<b>TOTAL REVENUE</b>	<b>2,019,210</b>

PERSONNEL EXPENSE	22,505
MATERIAL / SUPPLIES / SERVICES	74,905
GRANTS	1,403,100
DEBT SERVICE	507,500
<b>TOTAL OPERATING EXPENSE</b>	<b>2,008,010</b>

<b>NET INCOME</b>	<b>11,200</b>
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CAPITAL EXPENDITURES	-
EQUIPMENT PURCHASES	-
<b>TOTAL CAPITAL EXPENDITURES</b>	<b>-</b>

<b>NET INCOME</b>	<b>11,200</b>
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INTERFUND TRANFERS-OUT	11,200
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<b>NET INCOME</b>	<b>0</b>
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FEMA - REIMBURSEMENT	-
FEMA- EXPENSE	-
<b>NET FEMA</b>	<b>-</b>

<b>NET INCOME</b>	<b>0</b>
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BEGINNING CASH RESERVE *	\$ 178,179
NET INCOME-2018/2019 FISCAL YEAR	\$ (43,970)
<b>ENDING CASH RESERVE *</b>	<b>\$ 134,209</b>
* Encumbered for Future Grants	

# East End Lagoon

Summary	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
<i>Income Summary-Does not include FEMA Reimbursement</i>								
Income	0	75,800	154,285	184,728	1,628,275	1,975,240	100.00%	21.31%
Transfers	0	0	0	0	25,000	0	0.00%	0.00%
<b>Total Income</b>	<b>0</b>	<b>75,800</b>	<b>154,285</b>	<b>184,728</b>	<b>1,653,275</b>	<b>1,975,240</b>	<b>100.00%</b>	<b>19.47%</b>
<b>Nonrecurring Revenue Source</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>43,970</b>	<b>2.23%</b>	<b>100.00%</b>
Adjusted Total Income	0	75,800	154,285	184,728	1,653,275	2,019,210		
<i>Expense Summary-Does not include FEMA Expenditures</i>								
Administrative Expense	0	45,425	110,316	210,898	1,653,275	2,019,210	100.00%	22.13%
<b>Total Expense</b>	<b>0</b>	<b>45,425</b>	<b>110,316</b>	<b>210,898</b>	<b>1,653,275</b>	<b>2,019,210</b>	<b>100.00%</b>	<b>22.13%</b>
<b>Net Income</b>	<b>0</b>	<b>30,375</b>	<b>43,970</b>	<b>(26,170)</b>	<b>(0)</b>	<b>0</b>		
<b>FEDERAL REIMBURSEMENT</b>								
FEMA Reimbursement	0	0	0	0	0	0		
FEMA Related Expenditures	0	0	0	0	0	0		
Net FEMA	0	0	0	0	0	0		
<b>Net Income</b>	<b>0</b>	<b>30,375</b>	<b>43,970</b>	<b>(26,170)</b>	<b>(0)</b>	<b>0</b>		
Capital Outlays	0	0	0	0	0	507,500		
<b>Net Revenue Less Capital</b>	<b>0</b>	<b>30,375</b>	<b>43,970</b>	<b>(26,170)</b>	<b>(0)</b>	<b>507,500</b>		
<b>ESTIMATED CASH SEPT 30, 2018</b>								
Estimated Cash Sept 30, 2018						\$178,179		
Nonrecurring Revenue Source						(\$43,970)		
Net Income 2018/2019						\$0		
<b>Net Cash Reserve</b>						<b>\$134,209</b>		

PERSONNEL SUMMARY	Full Time	Part-time	Seasonal
Project Manager	0.25		
<b>Total</b>	<b>0.25</b>	<b>0.00</b>	<b>0.00</b>

## East End Lagoon

Summary		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
<b>Income</b>									
EL-70-4585	Miscellaneous Income	0	0	0	100,000	100,000	83,790	4.15%	(16.21%)
EL-70-4670	City Reimbursement	0	75,000	75,000	26,000	26,000	0	0.00%	(100.00%)
EL-70-4665	FEMA Reimbursement	0	0	0	0	0	0	0.00%	0.00%
EL-70-4650	Grant Proceeds	0	0	77,500	57,103	1,500,000	1,389,825	68.83%	(7.35%)
EL-70-4050	Loan Proceeds	0	0	0	0	0	500,000	24.76%	100.00%
EL-70-4041	Concession Fees	0	800	1,785	1,625	2,275	1,625	0.08%	(28.57%)
	<b>Nonrecurring Revenue Source</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>43,970</b>	<b>2.18%</b>	<b>100.00%</b>
	<b>Total Income</b>	<b>0</b>	<b>75,800</b>	<b>154,285</b>	<b>184,728</b>	<b>1,628,275</b>	<b>2,019,210</b>	<b>100.00%</b>	<b>24.01%</b>
<b>Transfers</b>									
EL-70-4720	Transfer-Seawolf Park	0	0	0	0	25,000	0	0.00%	(100.00%)
	<b>Total Transfers</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>25,000</b>	<b>0</b>	<b>0.00%</b>	<b>100.00%</b>
<b>Expense</b>									
<i>PERSONNEL</i>									
EL-70-5000	Salaries	0	16,154	18,933	18,850	18,850	19,230	0.95%	2.01%
EL-70-5042	Incentive Salary	0	774	0	0	0	0	0.00%	0.00%
EL-70-5050	Payroll Taxes	0	1,384	1,429	1,442	1,442	1,471	0.07%	2.02%
EL-70-5055	Pension Plan	0	549	965	943	943	961	0.05%	1.96%
EL-70-5060	Insurance - Employees	0	0	0	0	0	0	0.00%	0.00%
EL-70-5061	Insurance - Contingency	0	0	0	0	0	0	0.00%	0.00%
EL-70-5065	Worker's Compensation	0	41	52	72	72	74	0.00%	1.80%
EL-70-5075	Uniforms	0	0	0	0	0	0	0.00%	0.00%
EL-70-5078	Drug Testing/Background Checks	0	0	0	0	0	0	0.00%	0.00%
EL-70-5080	Salary Contingency (4% Merit)	0	0	0	566	566	769	0.04%	35.90%
	<b>Total Personnel</b>	<b>0</b>	<b>18,902</b>	<b>21,379</b>	<b>21,873</b>	<b>21,873</b>	<b>22,505</b>	<b>1.11%</b>	<b>2.89%</b>
<i>MATERIALS, SUPPLIES &amp; SERVICES</i>									
EL-70-5115	Advertising & Promotions	0	0	0	0	0	300	0.01%	100.00%
EL-70-5117	Bank Fees	0	0	5	0	0	0	0.00%	0.00%
EL-70-5162	Signage	0	0	0	3,500	4,000	2,000	0.10%	(50.00%)
EL-70-5163	Licenses/Permits	0	0	0	0	0	3,000	0.15%	100.00%
EL-70-5170	Miscellaneous	0	0	0	0	0	33,502	1.66%	0.00%
EL-70-5200	Audit Fees	0	0	602	488	482	89	0.00%	(81.54%)
EL-70-5202	Legal	0	0	-621	0	0	0	0.00%	0.00%
EL-70-5204	Professional Fees	0	17,075	9,450	62,000	62,000	27,750	1.37%	(55.24%)
EL-70-5242	M & R Equipment	0	448	188	1,000	1,000	5,000	0.25%	400.00%
EL-70-5407	Grant	0	0	72,000	110,537	1,500,000	1,350,000	66.86%	(10.00%)
EL-70-5407	Grant-Matching/Proceeds	0	0	0	0	50,000	53,100	2.63%	6.20%
EL-70-5420	Port-O-Lets	0	0	2,312	2,500	4,920	3,264	0.16%	(33.66%)
	<b>Total Materials, Supplies &amp; Services</b>	<b>0</b>	<b>17,523</b>	<b>83,937</b>	<b>180,025</b>	<b>1,622,402</b>	<b>1,478,005</b>	<b>73.20%</b>	<b>(8.90%)</b>
<i>CAPITAL OUTLAY &amp; DEBT SERVICE</i>									
EL-70-5252	Equipment Purchases	0	0	0	0	0	0	0.00%	0.00%
EL-70-5250	Capital Improvements	0	0	0	0	0	0	0.00%	0.00%
EL-70-5251	Principal Payment	0	0	0	0	0	500,000	24.76%	100.00%
EL-70-5156	Interest-Debt Service	0	0	0	0	0	7,500	0.37%	100.00%
EL-70-5830	Landscaping	0	0	0	0	0	0	0.00%	0.00%
EL-70-5253	Leased Equipment	0	0	0	0	0	0	0.00%	0.00%
	<b>Total Capital Outlay</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>507,500</b>	<b>25.13%</b>	<b>0.00%</b>
EL-70-8000	Transfer-General Fund	0	0	0	0	0	0	0.00%	0.00%
EL-70-8006	Transfer-Beach Patrol	0	0	0	0	0	0	0.00%	0.00%
EL-70-8003	Transfer-Beach Cleaning	0	9,000	5,000	9,000	9,000	11,200	0.55%	24.44%
	<b>Total Transfers</b>	<b>0</b>	<b>9,000</b>	<b>5,000</b>	<b>9,000</b>	<b>9,000</b>	<b>11,200</b>	<b>0.55%</b>	<b>24.44%</b>
	<b>Total Expense</b>	<b>0</b>	<b>45,425</b>	<b>110,316</b>	<b>210,898</b>	<b>1,653,275</b>	<b>2,019,210</b>	<b>100.00%</b>	<b>22.13%</b>
	<b>Net Income</b>	<b>0</b>	<b>30,375</b>	<b>43,970</b>	<b>-26,170</b>	<b>0</b>	<b>0</b>		

**Park Board of Trustees  
East End Lagoon  
Budget Year 2018-2019 - Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Income</u>
4041	Concession Fees	Artist Boat	\$ 650
		Fruit Cup Vendor	\$ 975
			<u>\$ 1,625</u>
4050	Loan Proceeds	Kempner (start up funds for RESTORE)	<u>\$ 500,000</u>
4585	Miscellaneous	Misc-Grant/Donation (Kempner)	\$ 83,790
		Misc-Grant/Donation (GINTC)	0.00
			<u>\$ 83,790</u>
4650	Grant Proceeds	CMP Cycle 21 (75% Reimb)	\$ 6,000
		CMP Cycle 22 (75% Reimb)	\$ 33,825
		RESTORE (Contingency)	\$ 1,350,000
			<u>\$ 1,389,825</u>
4699	Nonrecurring Revenue	Prev Yrs allocated funds-Not Spent	<u>\$ 43,970</u>

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>
5000-5080	Salary	Salary/Taxes/Fringe (25%-Proj Mgr)	<u>\$ 22,505</u>
5115	Advertising & Promotions	RFQ/RFP/Bid Notices	<u>\$ 300</u>
5156	Interest Expense	Kempner Loan (1.5%)	<u>\$ 7,500</u>
5162	Signage	Code of Conduct/Wayfinding/US Dept of Interior/Design	<u>\$ 2,000</u>
5163	Permits	City of Galv & Others as req'd	<u>\$ 3,000</u>
5170	Miscellaneous	Miscellaneous	<u>\$ 33,502</u>
5200	Audit Fees	Annual	<u>\$ 89</u>
5204	Professional Fees	RESTORE	\$ 2,000
		Grant Support	\$ 2,000
		Business Plan Development	\$ 23,750
			<u>\$ 27,750</u>
5242	M & R Equipment	Gates/Bollards/etc.	<u>\$ 5,000</u>

**Park Board of Trustees  
East End Lagoon  
Budget Year 2018-2019 - Line Item Support**

<b>5251</b>	<b>Principal Payment</b>	Repay Kempner Loan (in/out with #4050)	<u>\$ 500,000</u>
<b>5407</b>	<b>Grant-Matching Proceeds</b>	RESTORE Ph 1A (contingency)	\$ 1,350,000
		CMP Cycle 21 (25% PB Match-\$2K)	\$ 8,000
		CMP Cycle 22 (25% PB Match-\$11,275)	\$ 45,100
			<u>\$ 1,403,100</u>
<b>5420</b>	<b>Port-O-Lets</b>	2 units @ \$136/ea x 12 servicings (1 mth)	<u>\$ 3,264</u>
<b>8003</b>	<b>Transfer-Beach Cleaning</b>	Misc Cleaning & Mtc Work	\$ 500
		Cleaning EEL & Trail	\$ 5,200
		Trail Parking Mtc	\$ 1,000
		Cleaning Big Reef	\$ 4,500
			<u>\$ 11,200</u>

**GENERAL FUND  
ADOPTED BUDGET FISCAL YEAR 2018/2019**

REVENUES	201,216
INTERFUND TRANSFERS IN	1,916,154
NONRECURRING REVENUE SOURCE	-
<b>TOTAL REVENUE</b>	<b>2,117,370</b>

PERSONNEL EXPENSE	(1,123,263)
MATERIAL / SUPPLIES / SERVICES	(735,626)
DEBT SERVICE	(219,047)
<b>TOTAL OPERATING EXPENSE</b>	<b>(2,077,936)</b>

<b>NET INCOME</b>	<b>39,434</b>
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CAPITAL EXPENDITURES	-
LANDSCAPING	(2,300)
EQUIPMENT PURCHASES	(5,400)
<b>TOTAL CAPITAL EXPENDITURES</b>	<b>(7,700)</b>

<b>NET INCOME</b>	<b>31,734</b>
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INTERFUND TRANSFERS-OUT	(6,500)
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<b>NET INCOME</b>	<b>25,234</b>
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FEMA - REIMBURSEMENT	28,598
FEMA- EXPENSE	(45,352)
<b>NET FEMA</b>	<b>(16,754)</b>

<b>NET INCOME</b>	<b>8,480</b>
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<b>BEGINNING CASH RESERVE</b>	<b>(665,849)</b>
NET INCOME-2018/2019 FISCAL YEAR	8,480
<b>ENDING CASH RESERVE</b>	<b>(657,369)</b>

General Fund-Consolidated

Summary	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
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*Income Summary-Does not include FEMA Reimbursement*

Income	109,187	138,046	151,057	210,798	152,716	201,216	9.50%	31.76%
Transfers	1,428,697	1,617,360	1,686,173	1,807,154	1,807,154	1,916,154	90.50%	6.03%
<b>Total Income</b>	<b>1,537,884</b>	<b>1,755,406</b>	<b>1,837,231</b>	<b>2,017,952</b>	<b>1,959,870</b>	<b>2,117,370</b>	<b>100.00%</b>	<b>8.04%</b>
<b>Nonrecurring Revenue Source</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>46,570</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
<b>Adjusted Total Income</b>	<b>1,537,884</b>	<b>1,755,406</b>	<b>1,837,231</b>	<b>2,017,952</b>	<b>2,006,440</b>	<b>2,117,370</b>		

*Expense Summary-Does not include FEMA Expenditures*

Administrative Expense	1,275,522	1,154,475	1,205,259	1,296,773	1,380,145	1,496,613	71.54%	8.44%
Accounting Expense	480,585	506,777	572,808	596,520	619,239	595,523	28.46%	(3.83%)
<b>Total Expense</b>	<b>1,756,108</b>	<b>1,661,251</b>	<b>1,778,067</b>	<b>1,893,294</b>	<b>1,999,384</b>	<b>2,092,136</b>	<b>100.00%</b>	<b>4.64%</b>
<b>Net Income</b>	<b>(218,224)</b>	<b>94,155</b>	<b>59,164</b>	<b>124,659</b>	<b>7,057</b>	<b>25,234</b>		

FEMA Reimbursement	0	-1,612	0	0	50,773	28,598		
FEMA Related Expenditures	4,825	39,510	7,029	15,514	57,830	45,352		
Net FEMA	-4,825	-41,122	-7,029	-15,514	-7,057	-16,754		
<b>Net Income</b>	<b>(223,049)</b>	<b>53,033</b>	<b>52,135</b>	<b>109,145</b>	<b>(0)</b>	<b>8,480</b>		
<b>Capital Outlays</b>	<b>14,814</b>	<b>21,485</b>	<b>46,567</b>	<b>2,750</b>	<b>3,400</b>	<b>7,700</b>		
<b>Net Revenue Less Capital</b>	<b>(208,236)</b>	<b>74,518</b>	<b>98,702</b>	<b>111,895</b>	<b>3,400</b>	<b>16,180</b>		

Estimated Cash Sept 30, 2018	(S665,849)
<b>Nonrecurring Revenue Source</b>	\$0
Net Income 2018/2019	\$8,480
<b>Net Cash Reserve</b>	<b>(S657,369)</b>

<i>PERSONNEL SUMMARY</i>	<u>Full Time</u>	<u>Part-time</u>	<u>Seasonal</u>
<b>Administration</b>			
Executive Director	1.00		
Director of Operations (20%)	0.20		
Sr Administrative Assistant	1.00		
Office Assistant/Receptionist	1.00		
Director of Human Resources	1.00		
Project Manager (75%)	0.75		
Subtotal	4.95	0.00	0.00
<b>Accounting</b>			
Controller	1.00		
Staff Accountant	2.00		
Payroll Clerk/Field Auditor (70%)	0.70		
Budget Coordinator	1.00		
A/P Clerk	1.00		
Subtotal	5.70	0.00	0.00
<b>Total</b>	<b>10.65</b>	<b>0.00</b>	<b>0.00</b>

## General Fund - Consolidated

Summary	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease	
<b>Income</b>									
Consol-4100	Interest Income	4,721	7,392	37,660	75,000	29,000	75,000	3.49%	158.62%
Consol-4040	Concession Agreement - Parking	600	2,400	3,564	3,600	3,200	3,600	0.17%	12.50%
Consol-4585	Miscellaneous	772	46,538	286	7,682	1,000	600	0.03%	(40.00%)
Consol-4426 & 4427	Rent - 601 Tremont	72,517	72,516	97,141	114,517	114,516	114,516	5.34%	0.00%
Consol-4580	HOT-Short Term Rental Registration	14,800	9,200	12,250	10,000	5,000	7,500	0.35%	50.00%
Consol-4665	FEMA Reimbursement	0	-1,612	0	0	50,773	28,598	1.33%	(43.67%)
Consol-4685	Gain on Sale of Asset	0	0	157	0	0	0	0.00%	0.00%
Consol-4050	Financing/Loan Proceeds	15,777	0	0	0	0	0	0.00%	0.00%
<b>Total Income</b>		<b>109,187</b>	<b>136,434</b>	<b>151,057</b>	<b>210,798</b>	<b>203,489</b>	<b>229,814</b>	<b>10.71%</b>	<b>12.94%</b>

<b>Nonrecurring Revenue Source</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>46,570</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
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<b>Adjusted Total Income</b>	<b>109,187</b>	<b>136,434</b>	<b>151,057</b>	<b>210,798</b>	<b>250,059</b>	<b>229,814</b>
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## Transfers

Consol-4700	Beach Cleaning (MG Whse \$45K)	330,046	415,213	253,320	253,320	253,320	303,386	14.14%	19.76%
Consol-4705	Beach Patrol (MG Whse \$40K)	220,131	266,781	233,340	233,340	233,340	278,007	12.95%	19.14%
Consol-4710	Dellanera - Parking	19,299	21,823	23,436	26,846	26,846	26,846	1.25%	0.00%
Consol-4710	Dellanera - Pavilion	72,896	76,541	77,000	77,000	77,000	77,000	3.59%	0.00%
Consol-4720	Seawall Beach-Other	58,489	62,584	113,340	113,340	113,340	115,607	5.39%	2.00%
Consol-4752	Pocket Park 1 - Beach User	10,111	9,019	9,736	0	0	0	0.00%	0.00%
Consol-4754	Pocket Park 2 - Beach User	4,160	3,815	2,759	0	0	0	0.00%	0.00%
Consol-4756	Pocket Park 3 - Beach User	2,171	0	0	0	0	0	0.00%	0.00%
Consol-4725	R.A. Apffel - Parking	39,540	41,209	50,557	62,295	62,295	62,295	2.90%	0.00%
Consol-4725	R.A. Apffel - Pavilion	34,344	34,344	34,344	34,344	34,344	34,344	1.60%	0.00%
Consol-4760	Sand Replenishment	158	158	158	158	158	158	0.01%	0.00%
Consol-4730	Seawolf Park	99,797	109,777	115,466	141,065	141,065	141,065	6.57%	0.00%
Consol-4735	Stewart Beach - Parking	72,891	76,962	94,668	109,968	109,968	109,968	5.12%	0.00%
Consol-4735	Stewart Beach - Pavilion	1,576	1,576	0	0	0	0	0.00%	0.00%
Consol-4740	Debt Service	478	478	478	478	478	478	0.02%	0.00%
Consol-4745	Tourism Development	411,950	432,548	600,000	600,000	600,000	612,000	28.52%	2.00%
Consol-4745	Tourism Development (Unrestricted)	0	0	0	60,000	60,000	60,000	2.80%	0.00%
Consol-TBA	Seawall Parking	50,660	64,532	77,571	95,000	95,000	95,000	4.43%	0.00%
<b>Total Transfers</b>		<b>1,428,697</b>	<b>1,617,360</b>	<b>1,686,173</b>	<b>1,807,154</b>	<b>1,807,154</b>	<b>1,916,154</b>	<b>89.29%</b>	<b>6.03%</b>
<b>Total Revenue</b>		<b>1,537,884</b>	<b>1,753,794</b>	<b>1,837,231</b>	<b>2,017,952</b>	<b>2,057,213</b>	<b>2,145,968</b>	<b>100.00%</b>	<b>4.31%</b>

General Fund-Consolidated

Administration/Accounting	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
<b>Expense</b>								
<i>PERSONNEL</i>								
Consol-5000 Salaries	637,388	693,015	823,716	836,559	830,655	839,659	39.13%	1.08%
Consol-5038 Overtime	0	0	450	2,000	7,650	1,200	0.06%	(\$4.31%)
Consol-5042 Incentive - Executive Director	0	-468	0	0	0	0	0.00%	0.00%
Consol-5002 Salaries-Auditor	0	-8,286	0	0	0	0	0.00%	0.00%
Consol-5042 Incentive-Staff	43,790	41,596	0	0	0	0	0.00%	0.00%
Consol-5048 Contract Labor	7,332	7,744	0	0	0	6,240	0.29%	100.00%
Consol-5050 Payroll Taxes	50,684	50,451	59,369	63,997	63,545	64,234	2.99%	1.08%
Consol-5055 Pension Plan	27,726	27,751	34,438	42,189	41,533	41,983	1.96%	1.08%
Consol-5060 Insurance - Employees	115,275	102,454	101,833	106,039	120,714	108,434	5.05%	(10.17%)
Consol-5061 Insurance - Contingency	0	0	0	0	12,071	10,843	0.51%	(10.17%)
Consol-5065 Worker's Compensation	887	1,763	1,869	2,592	3,144	3,212	0.15%	2.15%
Consol-5070 TEC Unemployment	0	15	0	0	0	0	0.00%	0.00%
Consol-5071 Sick Leave/Vacation Accrual	11,108	-13,247	4,849	4,560	4,560	13,013	0.61%	185.37%
Consol-5075 Uniforms	0	0	197	200	200	400	0.02%	100.00%
Consol-5078 Drug Testing/Background Checks	355	614	149	240	430	460	0.02%	6.98%
Consol-5079 Employee recruitment/relocation	0	674	0	600	5,100	0	0.00%	(100.00%)
Consol-5080 Salary Contingency (4% Merit)	0	0	0	24,920	24,920	33,586	1.57%	34.78%
<b>Total Personnel</b>	<b>894,544</b>	<b>904,076</b>	<b>1,026,871</b>	<b>1,083,896</b>	<b>1,114,523</b>	<b>1,123,263</b>	<b>52.34%</b>	<b>0.78%</b>
<i>MATERIALS, SUPPLIES &amp; SERVICES</i>								
Consol-5100 Alarm System	3,600	4,605	3,695	4,350	4,350	4,350	0.20%	0.00%
Consol-5110 Auto Mileage Reimbursement	58	615	368	150	650	300	0.01%	(53.85%)
Consol-5115 Advertising	0	1,099	186	800	1,500	1,000	0.05%	(33.33%)
Consol-5116 Bad Debt Expense	0	0	0	0	0	0	0.00%	0.00%
Consol-5117 Bank Charges	15,097	8,849	1,525	16,000	12,000	20,000	0.93%	66.67%
Consol-5123 HOT- Credit Card Fees	160	431	198	350	100	100	0.00%	0.00%
Consol-5124 HOT- Misc Expsn & Audit	0	22,497	44,584	54,640	72,640	68,982	3.21%	(5.04%)
Consol-5118 Cash Over/Short	13	0	32	0	0	0	0.00%	0.00%
Consol-5120 Cleaning Supplies	1,711	437	0	325	350	400	0.02%	14.29%
Consol-5125 Contract Services	56,319	56,150	52,877	68,784	68,784	74,486	3.47%	8.29%
Consol-5130 Copy Leases	31,091	19,645	20,800	24,000	24,000	13,265	0.62%	(44.73%)
Consol-5135 Data Processing/Software	39,131	45,227	58,126	67,213	67,213	76,439	3.56%	13.73%
Consol-5140 Dues & Subscriptions	2,017	1,247	700	1,145	2,840	1,795	0.08%	(36.80%)
Consol-5192 Emergency Cleanup	28,270	0	0	0	0	0	0.00%	0.00%
Consol-5150 Floral	683	581	486	700	1,000	750	0.03%	(25.00%)
Consol-5152 Human Resources	21,427	21,423	9,414	22,000	32,076	9,335	0.44%	(70.90%)
Consol-5153 Project Management	0	5,273	4,348	8,862	16,900	1,560	0.07%	(90.77%)
Consol-5155 Office Supplies	18,844	19,713	13,113	16,500	19,000	19,200	0.89%	1.05%
Consol-5157 Paper Goods	1,160	1,975	1,186	2,000	2,100	2,000	0.09%	(4.76%)
Consol-5162 Signage	1,696	0	0	0	0	250	0.01%	100.00%
Consol-5163 Licenses/Permits	0	45	45	45	45	145	0.01%	222.22%
Consol-5164 Meetings & Seminars	19,358	23,846	15,115	19,400	20,420	28,625	1.33%	40.18%
Consol-5165 Memberships	3,331	3,630	5,064	2,950	4,150	3,260	0.15%	(21.45%)
Consol-5170 Miscellaneous	11,548	2,770	8,682	11,646	11,000	11,000	0.51%	0.00%
Consol-5185 Supplies	41	0	33	0	0	0	0.00%	0.00%
Consol-5189 Telephone	32,470	25,167	27,919	24,200	24,200	28,050	1.31%	15.91%
Consol-5190 Utilities Electricity/Water/Gas	30,907	25,283	19,059	27,000	30,000	27,240	1.27%	(9.20%)
Consol-5195 Fema Storm Repairs	4,825	39,510	7,029	15,514	57,830	45,352	2.11%	(21.58%)
Consol-5200 Audit Fees	10,048	5,399	4,793	6,854	6,767	769	0.04%	(88.64%)
Consol-5202 Legal Fees	136,507	86,070	64,762	70,000	85,000	85,000	3.96%	0.00%
Consol-5204 Professional Fees	15,253	13,758	0	3,000	3,000	5,000	0.23%	66.67%
Consol-5230 Insurance -Auto/Property	70,912	75,719	81,643	88,348	88,348	91,687	4.27%	3.78%
Consol-5232 Insurance - Liability	10,159	9,510	10,451	7,145	7,145	6,288	0.29%	(11.99%)
Consol-5240 M & R Building	4,102	20,809	9,365	20,000	20,000	32,200	1.50%	61.00%
Consol-5242 M & R Equipment	5,173	1,292	3,780	4,000	4,000	4,000	0.19%	0.00%
Consol-5254 Small Tools & Equipment	0	1,188	600	600	1,000	1,000	0.05%	0.00%
Consol-5256 Equipment Rental	0	0	0	0	0	2,000	0.09%	100.00%
Consol-5260 Gasoline	6,062	734	1,918	2,150	2,300	2,500	0.12%	8.70%
Consol-5355 Sponsorship	0	0	0	100	0	7,000	0.33%	100.00%
Consol-5365 Postage	3	0	0	0	0	0	0.00%	0.00%
Consol-5370 Courier Service	297	302	130	200	500	300	0.01%	(40.00%)
Consol-5625 First Aid Supplies	0	0	0	50	200	200	0.01%	0.00%
Consol-5635 Training	0	0	0	0	0	17,770	0.83%	100.00%
Consol-5800 Commissions Paid	0	0	0	3,150	3,150	0	0.00%	(100.00%)
Consol-7000 Special Projects	0	0	0	0	0	0	0.00%	0.00%
Consol-7006 Contingency-Board Approval	36,489	0	9,450	0	16,750	85,000	3.96%	407.46%
Consol-7100 Radios	203	90	90	90	90	2,380	0.11%	2544.44%
<b>Total Materials, Supplies &amp; Services</b>	<b>618,966</b>	<b>544,889</b>	<b>481,564</b>	<b>594,260</b>	<b>711,398</b>	<b>780,978</b>	<b>36.54%</b>	<b>9.78%</b>

General Fund-Consolidated

Summary		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
<i>CAPITAL OUTLAY DEBT SERVICE</i>									
Consol-5252	Equipment Purchases	8,380	7,214	35,302	2,750	3,400	5,400	0.25%	58.82%
Consol-5250	Capital Improvements	0	0	0	0	0	0	0.00%	0.00%
Consol-5251	Principal Payment	132,932	141,002	148,415	153,818	153,810	159,855	7.45%	3.93%
Consol-5160	Interest-Debt Service	93,751	82,809	75,178	67,583	67,583	59,191	2.76%	(12.42%)
Consol-5830	Landscaping	0	4,598	1,600	0	0	2,300	0.11%	100.00%
Consol-5253	Leased Equipment	6,433	9,673	9,665	0	0	0	0.00%	0.00%
Consol-5255	Gain/Loss Equipment Disposal	0	0	0	0	0	0	0.00%	0.00%
Total Capital Outlay		241,496	245,297	270,160	224,151	224,793	226,747	10.57%	0.87%
<i>INTER-FUND TRANSFERS</i>									
Consol-8009	Transfer-R.A. Apfel	0	0	0	0	0	0	0.00%	0.00%
Consol-8016	Transfer-GRT	0	0	0	0	0	0	0.00%	0.00%
Consol-8005	Transfer-Tourism Development	0	0	0	0	0	0	0.00%	0.00%
Consol-8006	Transfer - Beach Patrol	0	0	0	0	0	0	0.00%	0.00%
Consol-8003	Transfer-Beach Cleaning	5,927	6,500	6,500	6,500	6,500	6,500	0.30%	0.00%
Total Transfers		5,927	6,500	6,500	6,500	6,500	6,500	0.30%	0.00%
Total Expense		1,760,933	1,700,761	1,785,096	1,908,808	2,057,214	2,137,488	99.75%	3.90%
Net Income		(223,049)	53,033	52,135	109,145	(0)	8,480		

General Fund-Administration

Administration	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
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Income

GF-50-10094107	Interest Income	4,721	7,392	37,660	75,000	29,000	75,000	3.49%	158.62%
GF-50-4041	Concession Agreement -Unrestricted	600	2,400	3,564	3,600	3,200	3,600	0.17%	12.50%
GF-50-4585	Miscellaneous	772	46,538	286	7,682	1,000	600	0.03%	(40.00%)
GF-50-4426	Rent 601 Tremont (TD)	72,517	72,516	72,516	72,517	72,516	72,516	3.38%	0.00%
GF-50-4427	Rent 601 Tremont (USPS)	0	0	24,625	42,000	42,000	42,000	1.96%	0.00%
GF-50-4590	HOT-Short Term Rental Registration	14,800	9,200	12,250	10,000	5,000	7,500	0.35%	50.00%
GF-50-4665	FEMA Reimbursement	0	-1,612	0	0	50,773	28,598	1.33%	(43.67%)
GF-50-4682	Gain on Sale of Asset	0	0	157	0	0	0	0.00%	0.00%
GF-50-4050	Loan/Line of Credit Proceeds	15,777	0	0	0	0	0	0.00%	0.00%
	<b>Nonrecurring Revenue Source</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>46,570</b>	<b>0</b>	<b>0.00%</b>	<b>(100.00%)</b>
	<b>Total Income</b>	<b>109,187</b>	<b>136,434</b>	<b>151,057</b>	<b>210,798</b>	<b>250,059</b>	<b>229,814</b>	<b>10.71%</b>	<b>(8.10%)</b>

Transfers

GF-50-4700	Beach Cleaning (\$45K for MG Whse)	330,046	415,213	253,320	253,320	253,320	303,386	14.14%	19.76%
GF-50-4705	Beach Patrol	220,131	266,781	233,340	233,340	233,340	278,007	12.95%	19.14%
GF-50-4710	Dellanera - Parking	19,299	21,823	23,436	26,846	26,846	26,846	1.25%	0.00%
GF-50-4710	Dellanera - Pavilion	72,896	76,541	77,000	77,000	77,000	77,000	3.59%	0.00%
GF-50-4720	Seawall Beach (NB)-Other	58,489	62,584	113,340	113,340	113,340	115,607	5.39%	2.00%
GF-50-4752	Pocket Park 1 - Beach User	10,111	9,019	9,736	0	0	0	0.00%	0.00%
GF-50-4754	Pocket Park 2 - Beach User	4,160	3,815	2,759	0	0	0	0.00%	0.00%
GF-50-4756	Pocket Park 3 - Beach User	2,171	0	0	0	0	0	0.00%	0.00%
GF-50-4725	R.A. Apffel - Parking	39,540	41,209	50,557	62,295	62,295	62,295	2.90%	0.00%
GF-50-4725	R.A. Apffel - Pavilion	34,344	34,344	34,344	34,344	34,344	34,344	1.60%	0.00%
GF-50-4760	Sand Replenishment	158	158	158	158	158	158	0.01%	0.00%
GF-50-4730	Seawolf Park	99,797	109,777	115,466	141,065	141,065	141,065	6.57%	0.00%
GF-50-4735	Stewart Beach - Parking	72,891	76,962	94,668	109,968	109,968	109,968	5.12%	0.00%
GF-50-4735	Stewart Beach - Pavilion	1,576	1,576	0	0	0	0	0.00%	0.00%
GF-50-4740	Debt Service	478	478	478	478	478	478	0.02%	0.00%
GF-50-4745	Tourism Development	411,950	432,548	600,000	600,000	600,000	612,000	28.52%	2.00%
GF-50-4745	Tourism Development (Unrestricted)	0	0	0	60,000	60,000	60,000	2.80%	0.00%
GF-50-4765	Seawall Parking	50,660	64,532	77,571	95,000	95,000	95,000	4.43%	0.00%
	<b>Total Transfers</b>	<b>1,428,697</b>	<b>1,617,360</b>	<b>1,686,173</b>	<b>1,807,154</b>	<b>1,807,154</b>	<b>1,916,154</b>	<b>89.65%</b>	<b>6.03%</b>

# General Fund-Administration

Administration	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease	
<b>Expense</b>									
<i>PERSONNEL</i>									
GF-50-5000	Salaries	366,562	365,658	432,382	430,809	420,458	436,661	20.35%	3.85%
GF-50-5002	Salary-Auditor	0	-468	0	0	0	0	0.00%	0.00%
GF-50-5038	Overtime	0	0	450	1,000	3,430	1,000	0.05%	(70.85%)
GF-50-5042	Incentive Salary	23,200	21,206	0	0	0	0	0.00%	0.00%
GF-50-5048	Contract Labor	7,332	7,744	0	0	0	6,240	0.29%	100.00%
GF-50-5050	Payroll Taxes	27,963	25,420	31,696	32,957	32,165	33,405	1.56%	3.85%
GF-50-5055	Pension Plan	15,827	11,337	14,555	21,537	21,023	21,833	1.02%	3.85%
GF-50-5060	Insurance - Employees	51,293	49,703	53,454	53,687	64,319	56,785	2.65%	(11.71%)
GF-50-5061	Insurance - Contingency	0	0	0	0	6,432	5,679	0.26%	(11.71%)
GF-50-5065	Worker's Compensation	183	939	952	1,739	1,575	1,670	0.08%	6.04%
GF-50-5070	TEC Unemployment	0	15	0	0	0	0	0.00%	0.00%
GF-50-5071	Sick/Vacation Liability Accrual	7,444	-16,803	4,851	5	5	11,199	0.52%	223879.80%
GF-50-5075	Uniforms	0	0	0	100	100	200	0.01%	100.00%
GF-50-5078	Drug Testing/Background Checks	355	614	149	180	320	340	0.02%	6.25%
GF-50-5079	Recruitment/Relocation	0	674	0	500	4,600	0	0.00%	(100.00%)
GF-50-5080	Salary Contingency-4% Merit	0	0	0	12,614	12,614	17,466	0.81%	38.47%
<b>Total Personnel</b>		<b>500,159</b>	<b>466,038</b>	<b>538,491</b>	<b>555,128</b>	<b>567,041</b>	<b>592,478</b>	<b>27.72%</b>	<b>4.49%</b>
<i>MATERIALS, SUPPLIES &amp; SERVICES</i>									
GF-50-5100	Alarm System	3,600	4,605	3,695	4,350	4,350	4,350	0.20%	0.00%
GF-50-5110	Auto Mileage Reimbursement	58	615	368	100	500	150	0.01%	(70.00%)
GF-50-5115	Advertising & Promotional	0	1,099	186	500	1,000	1,000	0.05%	0.00%
GF-50-5116	Bad Debt Expense	0	0	0	0	0	0	0.00%	0.00%
GF-50-5117	Bank Charges	15,097	8,849	1,525	16,000	12,000	20,000	0.93%	66.67%
GF-50-5118	Cash Over/Short	13	0	32	0	0	0	0.00%	0.00%
GF-50-5120	Cleaning Supplies	1,711	437	0	300	300	350	0.02%	16.67%
GF-50-5123	Credit Card Charges - HOT	160	205	0	350	100	100	0.00%	0.00%
GF-50-5124	HOT Misc Exps & Audit	0	0	0	42,000	60,000	60,000	2.80%	0.00%
GF-50-5125	Contract Services	54,863	55,768	52,367	67,307	67,307	73,012	3.40%	8.48%
GF-50-5130	Copy Leases	31,091	19,645	20,800	24,000	24,000	13,265	0.62%	(44.73%)
GF-50-5135	Data Processing/Software	14,685	22,146	35,034	37,648	37,648	50,464	2.35%	34.04%
GF-50-5140	Dues & Subscriptions	2,017	600	700	600	1,295	750	0.03%	(42.08%)
GF-50-5150	Floral/Client Amenities	683	581	486	700	1,000	750	0.03%	(25.00%)
GF-50-5152	Human Resources	21,427	21,423	9,414	22,000	32,076	9,335	0.44%	(70.90%)
GF-50-5153	Project Management	0	5,273	4,348	8,862	16,900	1,560	0.07%	(90.77%)
GF-50-5155	Office Supplies	13,004	11,228	7,597	10,000	12,000	12,000	0.56%	0.00%
GF-50-5157	Paper Goods	1,160	1,975	1,186	2,000	2,000	2,000	0.09%	0.00%
GF-50-5162	Signage	1,696	0	0	0	0	250	0.01%	100.00%
GF-50-5163	Licenses/Permits	0	45	45	45	45	145	0.01%	222.22%
GF-50-5164	Meetings & Seminars	18,918	23,591	14,990	17,600	17,600	26,225	1.22%	49.01%
GF-50-5165	Memberships	3,051	3,350	4,685	2,570	3,770	2,880	0.13%	(23.61%)
GF-50-5170	Miscellaneous	11,283	2,647	8,598	11,146	10,000	10,000	0.47%	0.00%
GF-50-5189	Telephone/Cells/Internet	29,404	23,428	25,962	17,500	17,500	20,400	0.95%	16.57%
GF-50-5190	Utilities/Elec/Gas/Water	30,907	25,283	19,059	27,000	30,000	27,240	1.27%	(9.20%)
GF-50-5192	Emergency Cleanup	28,270	0	0	0	0	0	0.00%	0.00%
GF-50-5195	FEMA Storm Repairs	4,825	39,510	7,029	15,514	57,830	45,352	2.11%	(21.58%)
GF-50-5200	Audit Fees	2,512	2,699	2,397	4,360	4,305	577	0.03%	(86.60%)
GF-50-5202	Legal Fees	136,507	86,070	64,762	70,000	85,000	85,000	3.96%	0.00%
GF-50-5204	Professional Fees	15,253	13,758	0	3,000	3,000	5,000	0.23%	66.67%
GF-50-5230	Insurance - Auto/Property	70,912	75,719	81,643	88,173	88,173	91,338	4.26%	3.59%
GF-50-5232	Insurance - Liability	10,159	9,510	10,451	6,798	6,798	5,988	0.28%	(11.92%)
GF-50-5234	Insurance-Claims	0	0	0	0	0	0	0.00%	0.00%
GF-50-5240	M & R Building	4,102	20,809	9,365	20,000	20,000	32,200	1.50%	61.00%
GF-50-5242	M & R Equipment	4,377	1,275	3,714	3,500	3,500	3,500	0.16%	0.00%
GF-50-5254	Small Tools & Equipment	0	0	70	250	500	500	0.02%	0.00%
GF-50-5256	Equipment Rental	0	0	0	0	0	2,000	0.09%	100.00%
GF-50-5260	Gasoline	6,062	734	1,918	2,000	2,000	2,500	0.12%	25.00%
GF-50-5320	Public Relations	0	0	0	0	0	0	0.00%	0.00%
GF-50-5355	Sponsorships	0	0	0	100	0	7,000	0.33%	100.00%
GF-50-5365	Postage	3	0	0	0	0	0	0.00%	0.00%
GF-50-5370	Courier Service	261	280	69	100	400	200	0.01%	(50.00%)
GF-50-5510	Post Monitoring	0	0	0	0	0	0	0.00%	0.00%
GF-50-5625	First Aid Supplies	0	0	0	0	100	100	0.00%	0.00%
GF-50-5635	Training	0	0	0	0	0	14,380	0.67%	100.00%
GF-50-5800	Commissions Paid	0	0	0	3,150	3,150	0	0.00%	(100.00%)
GF-50-7000	Special Projects	0	0	0	0	0	0	0.00%	0.00%
GF-50-7006	Contingency-Board Approval	5,168	0	9,450	0	16,750	85,000	3.96%	407.46%
GF-50-7100	Radios	203	90	90	90	90	2,380	0.11%	2544.44%
<b>Total Materials, Supplies &amp; Services</b>		<b>543,441</b>	<b>483,248</b>	<b>402,034</b>	<b>529,612</b>	<b>642,987</b>	<b>719,241</b>	<b>33.65%</b>	<b>11.86%</b>

**General Fund-Administration**

Administration	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease	
<i><b>CAPITAL OUTLAY &amp; DEBT SERVICE</b></i>									
GF-50-5252	Equipment Purchases	1,810	5,078	35,302	2,000	2,400	2,400	0.11%	0.00%
GF-50-5250	Capital Improvements	0	0	0	0	0	0	0.00%	0.00%
GF-50-5251	FEE/Capital - Financed	128,987	136,152	143,594	151,507	151,507	159,855	7.45%	5.51%
GF-50-5156	Interest-Debt Service	93,590	82,697	75,102	67,540	67,540	59,191	2.76%	(12.36)%
GF-50-5830	Landscaping	0	4,598	1,600	0	0	2,300	0.11%	100.00%
GF-50-5253	Leased Equipment	6,433	9,673	9,665	0	0	0	0.00%	0.00%
GF-50-5255	Gain/Loss Equipment Disposal	0	0	0	0	0	0	0.00%	0.00%
<b>Total Capital Outlay</b>		<b>230,821</b>	<b>238,199</b>	<b>265,263</b>	<b>221,047</b>	<b>221,447</b>	<b>223,747</b>	<b>10.47%</b>	<b>1.04%</b>
GF-50-8009	Transfer-R.A. Apfel	0	0	0	0	0	0	0.00%	0.00%
GF-50-8016	Transfer - GRT	0	0	0	0	0	0	0.00%	0.00%
GF-50-8005	Transfer-Tourism Development	0	0	0	0	0	0	0.00%	0.00%
GF-50-8006	Transfer-Beach Patrol	0	0	0	0	0	0	0.00%	0.00%
GF-50-8003	Transfer-Beach Cleaning	5,927	6,500	6,500	6,500	6,500	6,500	0.30%	0.00%
<b>Total Transfers</b>		<b>5,927</b>	<b>6,500</b>	<b>6,500</b>	<b>6,500</b>	<b>6,500</b>	<b>6,500</b>	<b>0.30%</b>	<b>0.00%</b>
<b>Total Expense</b>		<b>1,280,348</b>	<b>1,193,985</b>	<b>1,212,288</b>	<b>1,312,287</b>	<b>1,437,975</b>	<b>1,541,965</b>	<b>72.14%</b>	<b>7.23%</b>

## General Fund-Accounting

Accounting		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
<b>Expense</b>									
<i>PERSONNEL</i>									
GF-60-5000	Salaries	270,826	327,357	391,334	405,750	410,197	402,998	18.78%	(1.76%)
GF-60-5002	Salaries - Auditor	0	-8,286	0	0	0	0	0.00%	0.00%
GF-60-5038	Overtime	0	0	0	1,000	4,220	200	0.01%	(95.26%)
GF-60-5042	Incentive Salary	20,590	20,389	0	0	0	0	0.00%	0.00%
GF-60-5048	Contract Labor	0	0	0	0	0	0	0.00%	0.00%
GF-60-5050	Payroll Taxes	22,721	25,031	27,673	31,040	31,380	30,829	1.44%	(1.75%)
GF-60-5055	Pension Plan	11,899	16,414	19,882	20,652	20,510	20,150	0.94%	(1.76%)
GF-60-5060	Insurance - Employees	63,982	52,751	48,379	52,352	56,395	51,648	2.41%	(8.42%)
GF-60-5061	Insurance - Contingency	0	0	0	0	5,640	5,165	0.24%	(8.42%)
GF-60-5065	Worker's Compensation	704	825	917	853	1,569	1,541	0.07%	(1.76%)
GF-60-5070	TEC-unemployment	0	0	0	0	0	0	0.00%	0.00%
GF-60-5071	Sick Leave/Vacation Accrual	3,663	3,557	-2	4,555	4,555	1,814	0.08%	(60.18%)
GF-60-5075	Uniforms	0	0	197	100	100	200	0.01%	100.00%
GF-60-5078	Drug Testing/Back Ground Checks	0	0	0	60	110	120	0.01%	9.09%
GF-60-5079	Recruitment/Relocation	0	0	0	100	500	0	0.00%	(100.00%)
GF-60-5080	Salary Contingency-4% Merit	0	0	0	12,306	12,306	16,120	0.75%	30.99%
<b>Total Personnel</b>		<b>394,385</b>	<b>438,038</b>	<b>488,380</b>	<b>528,768</b>	<b>547,482</b>	<b>530,786</b>	<b>25.37%</b>	<b>(3.05%)</b>
<i>MATERIALS, SUPPLIES &amp; SERVICES</i>									
GF-60-5100	Alarm System	0	0	0	0	0	0	0.00%	0.00%
GF-60-5110	Auto Mileage Reimbursement	0	0	0	50	150	150	0.01%	0.00%
GF-60-5115	Advertising/Promotions	0	0	0	300	500	0	0.00%	(100.00%)
GF-60-5117	Bank Charges	0	0	0	0	0	0	0.00%	0.00%
GF-60-5123	Credit Card Fees-HOT	0	226	198	0	0	0	0.00%	0.00%
GF-60-5124	HOT Misc Expns	0	22,497	44,584	12,640	12,640	8,982	0.42%	(28.94%)
GF-60-5118	Cash Over/Short	0	0	0	0	0	0	0.00%	0.00%
GF-60-5120	Cleaning Supplies	0	0	0	25	50	50	0.00%	0.00%
GF-60-5125	Contract Services	1,456	383	509	1,477	1,477	1,474	0.07%	(0.20%)
GF-60-5130	Copy Leases	0	0	0	0	0	0	0.00%	0.00%
GF-60-5135	Data Processing Fee	24,446	23,081	23,092	29,565	29,565	25,975	1.21%	(12.14%)
GF-60-5140	Dues & Subscriptions	0	647	0	545	1,545	1,045	0.05%	(32.36%)
GF-60-5150	Floral/Client Amenities	0	0	0	0	0	0	0.00%	0.00%
GF-60-5155	Office Supplies	5,841	8,485	5,516	6,500	7,000	7,200	0.34%	2.86%
GF-60-5157	Paper Goods	0	0	0	0	100	0	0.00%	(100.00%)
GF-60-5163	License/Permits	0	0	0	0	0	0	0.00%	0.00%
GF-60-5164	Meetings & Seminars	440	255	125	1,800	2,820	2,400	0.11%	(14.89%)
GF-60-5165	Memberships	280	280	380	380	380	380	0.02%	0.00%
GF-60-5170	Miscellaneous	265	122	84	500	1,000	1,000	0.05%	0.00%
GF-60-5185	Supplies	41	0	33	0	0	0	0.00%	0.00%
GF-60-5189	Telephone/Cells/Internet	3,066	1,738	1,957	6,700	6,700	7,650	0.36%	14.18%
GF-60-5190	Utilities Electricity, Gas, Water	0	0	0	0	0	0	0.00%	0.00%
GF-60-5200	Audit Fees	7,536	2,700	2,396	2,494	2,462	192	0.01%	(92.20%)
GF-60-5202	Legal	0	0	0	0	0	0	0.00%	0.00%
GF-60-5204	Professional Services	0	0	0	0	0	0	0.00%	0.00%
GF-60-5230	Insurance-Auto/Property	0	0	0	175	175	349	0.02%	99.43%
GF-60-5232	Insurance-Liability	0	0	0	347	347	300	0.01%	(13.54%)
GF-60-5240	M & R Building	0	0	0	0	0	0	0.00%	0.00%
GF-60-5242	M & R Equipment	796	17	66	500	500	500	0.02%	0.00%
GF-60-5254	Small Tool & Equipment	0	1,188	530	350	500	500	0.02%	0.00%
GF-60-5260	Gasoline	0	0	0	150	300	0	0.00%	(100.00%)
GF-60-5370	Courier Service	36	22	61	100	100	100	0.00%	0.00%
GF-60-5625	First Aid Supplies	0	0	0	50	100	100	0.00%	0.00%
GF-60-5635	Training	0	0	0	0	0	3,390	0.16%	100.00%
GF-60-7000	Special Projects	0	0	0	0	0	0	0.00%	0.00%
GF-60-7006	Contingency-Board Approval	31,322	0	0	0	0	0	0.00%	0.00%
<b>Total Materials, Supplies &amp; Services</b>		<b>75,526</b>	<b>61,641</b>	<b>79,531</b>	<b>64,648</b>	<b>68,411</b>	<b>61,737</b>	<b>2.95%</b>	<b>(9.76%)</b>
<i>CAPITAL OUTLAY &amp; DEBT SERVICE</i>									
GF-60-5252	Equipment Purchases	6,570	2,136	0	750	1,000	3,000	0.14%	200.00%
GF-60-5251	Principal-Debt Service	3,944	4,850	4,821	2,311	2,303	0	0.00%	(100.00%)
GF-60-5156	Interest-Debt Service	161	112	76	43	43	0	0.00%	(100.00%)
GF-60-5253	Leased Equipment	0	0	0	0	0	0	0.00%	0.00%
		<b>10,675</b>	<b>7,098</b>	<b>4,897</b>	<b>3,104</b>	<b>3,346</b>	<b>3,000</b>	<b>0.14%</b>	<b>(10.34%)</b>
<b>Accounting Expense</b>		<b>480,585</b>	<b>506,777</b>	<b>572,808</b>	<b>596,520</b>	<b>619,239</b>	<b>595,523</b>	<b>27.86%</b>	<b>(3.83%)</b>

**Park Board of Trustees  
General Fund  
Budget Year 2018-2019 - Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	Administration Accounting	
			Dept 50 Cost	Dept 60 Cost
5048	Contract Labor	Intern (20 hrs/wk for 26 wks @ \$12/hr)	\$ 6,240	\$ -
5078	Drug/Background Checks	Drug Testing 6 @ \$25	\$ 100	\$ 50
		Back Ground Checks 6 @ \$35	\$ 140	\$ 70
		Credit Bureau Compliance Fee	\$ 100	\$ -
			<u>\$ 340</u>	<u>\$ 120</u>
5080	Salary Contingency	4% Merit	<u>\$ 17,466</u>	<u>\$ 16,120</u>
5100	Alarm Systems	Fire/Security/Elevator \$300/mth x 12	\$ 3,600	\$ -
		Battery Replacement	\$ 250	\$ -
		Misc (Update Codes, Fobs)	\$ 500	\$ -
			<u>\$ 4,350</u>	<u>\$ -</u>
5115	Advertising & Promotional	RFP/RFQ/Budget Workshop Postings	<u>\$ 1,000</u>	<u>\$ -</u>
5120	Cleaning Supplies	Miscellaneous	<u>\$ 350</u>	<u>\$ 50</u>
5124	HOT Misc Expns (Not Reimbursable)	DestinationNext HOT Portal \$100/mth		\$ 1,200
		On-Line Program Upgrade		\$ 5,000
		Milage Reimbursement		\$ 500
		Intuit/QB Mthly Svc Fees \$25/mth		\$ 300
		GoToMy PC.com \$25/mth		\$ 300
		Postage (Regist Ltrs-Invisibles)		\$ 900
		Office Supplies		\$ 650
		Distinct Data (HOT Toll Free) \$11/mth		\$ 132
		HOT Audits (20 @ \$2000/ea + Travel)	\$ 60,000	\$ -
			<u>\$ 60,000</u>	<u>\$ 8,982</u>

**Park Board of Trustees  
General Fund  
Budget Year 2018-2019 - Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	Administration Accounting	
			Dept 50 <u>Cost</u>	Dept 60 <u>Cost</u>
5125	Contract Services	Backflow Inspection (Annual)	\$ 250	
		Aramark Coffee Service	\$ 1,800	\$ 600
		Carpet Cleaning \$125/mth	\$ 1,500	
		Sparklets Rental (\$6/mth x 12)	\$ 48	\$ 24
		Sparklets Products & other Chgs	\$ 800	\$ 100
		Elevator Inspection (Annual)	\$ 180	
		Elevator Mtc Contract (Schindler)	\$ 2,506	
		Fire Alarm Inspection (Annual)	\$ 250	
		Fire Extinguisher Inspection (Annual)	\$ 75	
		Fire Sprinkler Inspection (Annual)	\$ 250	
		Ford Audio Mtc (Boardroom Sound System)	\$ 370	
		Grounds Keeping - 601 Tremont (\$300/mth)	\$ 3,600	
		HVAC Johnson Controls-Planned Svc	\$ 25,203	
		HVAC Johnson Controls-Maintenance	\$ 7,831	
		Insect/Rodent Control (\$100/mth)	\$ 1,200	
		Janitorial Services \$800/mth	\$ 9,600	
		Pitney Bowes (Machine Lease) \$1521/Qtr	\$ 6,084	
		Pitney Bowes (Supplies)	\$ 500	
		Plant Mtc (\$410/mth) Mainland Floral	\$ 4,920	
		PO Box Rental (Annual Fee)	\$ 175	
		Records Mgmt Svcs (Annual Fee)	\$ 750	\$ 750
		Records Mgmt Svcs (\$120/mth)	\$ 1,440	
		Window Washing-601 Tremont (\$920/qtr)	\$ 3,680	
			<u>\$ 73,012</u>	<u>\$ 1,474</u>
5130	Copier Lease/Mtc	Copier Lease \$800/mth	\$ 9,600	\$ -
		Service & Supplies \$791.10/Qtr	\$ 3,165	
		Copy Count Overages	\$ 500	
			<u>\$ 13,265</u>	<u>\$ -</u>

**Park Board of Trustees  
General Fund  
Budget Year 2018-2019 - Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<b>Administration    Accounting</b>	
			<b>Dept 50</b>	<b>Dept 60</b>
			<u>Cost</u>	<u>Cost</u>
	<b>Data Processing/ Software</b>			
5135	<b>Maintenance</b>	GCS Email Hosting	\$ 10,200	
		GCS Mtc (labor block) \$1062.50/mth	\$ 12,750	
		GCS Remote Backup (\$302.50/mth)	\$ 3,630	
		GCS Anti-virus/Web Filtering (\$550/mth)	\$ 145	\$ 145
		GCS DocsVault Mtc	\$ 510	\$ 425
		GCS DocsVault Features Training (2 ea)	\$ 700	
		CivicPlus-Annual Fee (Mtc/Hosting)	\$ 1,654	
		Swagit Board Meeting Videostreaming/Index	\$ 10,740	
		Sage/Abila Software Mtc/Support \$930/mth		\$ 11,160
		Advantage Business/Wycom Mtc (annual)		\$ 525
		NPT Cloud Hosting \$1060/mth		\$ 12,720
		Facility Dude Software (Annual Renewal)	\$ 465	\$ -
		Prezi	\$ 245	\$ -
		Ring Central	\$ 725	
		Update to Office365 (One time fee)	\$ 7,700	
		Miscellaneous	\$ 1,000	\$ 1,000
			<u>\$ 50,464</u>	<u>\$ 25,975</u>
5140	<b>Dues &amp; Subscriptions</b>	Guidry News	\$ 600	
		Payroll Compliance Manual		\$ 545
		Miscellaneous	\$ 150	\$ 500
			<u>\$ 750</u>	<u>\$ 1,045</u>
5150	<b>Floral/Client Amentias</b>	Sympathy Flowers, Etc	\$ 750	\$ -
5152	<b>Human Resources</b>	Engagement Survey	\$ 1,975	
		Employee Appreciation/Orientation	\$ 2,360	
		Recruitment Materials	\$ 5,000	
			<u>\$ 9,335</u>	<u>\$ -</u>
5153	<b>Project Manager</b>	Milage	\$ 500	
		Software (Dropbox, Microsoft Project,Smartsheet,Wrike)	\$ 1,060	
			<u>\$ 1,560</u>	<u>\$ -</u>
5157	<b>Paper Goods</b>	Toilet Paper/Napkins/Tissues for Restrooms	\$ 2,000	\$ -
5163	<b>Licenses/Permits</b>	Fire Alarm Compliance Permit	\$ 25	\$ -
		Elevator Compliance Permit	\$ 20	
		Notary License Renewal	\$ 100	
			<u>\$ 145</u>	<u>\$ -</u>

**Park Board of Trustees  
General Fund  
Budget Year 2018-2019 - Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	Administration	Accounting
			Dept 50 <u>Cost</u>	Dept 60 <u>Cost</u>
5164	Meetings & Seminars	Accounts Payable Seminar	\$ -	\$ 300
		Business Meetings/Staff Meetings		\$ 300
		Client Entertainment/Meetings Exec. Dir.	\$ 2,000	
		Conferences: ASBPA/TRAPS/Other (PM)	\$ 500	
		Controller/Accounting Workshop		\$ 1,000
		GEDP Summit	\$ 1,000	
		GHLA	\$ 750	\$ 300
		HR Houston Annual Conference	\$ 765	
		IEDC Leadership Training	\$ 4,000	
		PMI National Conference (PM)	\$ 3,400	
		PMI Local Conference (PM)	\$ 900	
		Professional Development	\$ 1,000	\$ 500
		Public Budget Workshop	\$ 1,000	
		Seatrade	\$ 2,500	
		SHRM/Destinations Intl Conference (HR)	\$ 2,410	
		TTIA (Board & Exec Committee Obligations)	\$ 4,000	
		Miscellaneous	\$ 2,000	
		<u>\$ 26,225</u>	<u>\$ 2,400</u>	
5165	Memberships	GEDP	\$ 1,000	
		GFOA	\$ -	\$ 280
		GHLA	\$ 250	
		IEDC (Intl Economic Development Corp)	\$ 500	
		HR Houston	\$ 200	
		PMI Membership	\$ 190	\$ -
		Sam's Club	\$ 100	
		SHRM (HR)	\$ 200	
		Staples	\$ 100	\$ 100
		STROAG (Short Term Rental Owners Assoc)	\$ 50	
		TRAPS (Exec Dir)	\$ 100	
		TRAPS/ASBPA (PM)	\$ 190	
			<u>\$ 2,880</u>	<u>\$ 380</u>
5189	Telephone/Cell/Internet	T-Mobile (5 Hot Spots @ \$30/mth ea)	\$ 1,080	\$ 720
		T-Mobile (2 Cells @ 40/ea per mth)	\$ -	\$ 960
		Comcast (Network) \$317/mth	\$ 3,804	
		Comcast (Dedicated Svc) \$540/mth	\$ 3,240	\$ 3,240
		AT&T (3 lines @ \$40/ea + LD @ \$55/mth)	\$ 3,060	
		Distinct Data Ph (15 lines @ \$35/ea)	\$ 3,780	\$ 2,520
		Distinct Data LD (\$70/mth x 12)	\$ 720	\$ 120
		Cell Reimburse (5 @ \$75/mth each)	\$ 4,500	
		Misc (repairs, equipment, etc.)	\$ 216	\$ 90
			<u>\$ 20,400</u>	<u>\$ 7,650</u>

**Park Board of Trustees  
General Fund  
Budget Year 2018-2019 - Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Administration Accounting</u>	
			<u>Dept 50</u> <u>Cost</u>	<u>Dept 60</u> <u>Cost</u>
5190	Utilities	City of Galveston-Water (\$420 x 12) Electric (\$1,850 x 12)	\$ 5,040 \$ 22,200 \$ 27,240	\$ -
5195	FEMA (all IKE)	PW 14497- MG102 Mardi Gras Whse PW 14407- MG101 Mardi Gras Whse (Ins) PW 7503 - AV100 Ashton Villa Mold PW 14635- AV101 Ashton Villa A/C Damage	\$ 1,012 \$ 42,316 \$ 1,012 \$ 1,012	
4665	FEMA Reimbursement	PW 14635- AV101 Ashton Villa A/C Damage	\$ (28,598) \$ 16,754	\$ -
5204	Professional Fees	Miscellaneous	\$ 5,000	\$ -
5240	M & R Building	Replace Network Switched in Server Room Preventative & Ongoing Mtc (Park Plaza)	\$ 7,200 \$ 25,000 \$ 32,200	\$ -
5242	M & R Equipment	Autos/Equip Misc Mtc & Repairs	\$ 3,500	\$ 500
5252	Equipment Purchases	Computer (\$1200/ea) Stand Up Desk	\$ 2,400 \$ - \$ 2,400	\$ 2,400 \$ 600 \$ 3,000
5254	Small Tools & Equipment	Miscellaneous	\$ 500	\$ 500
5256	Equipment Rental	50' Boom Lift (1/5 Cost for 1 Yr Rental)	\$ 2,000	\$ -
5355	Sponsorship	Misc Sponsorships	\$ 7,000	
5635	Training	Payroll & HR Training (Abila) Toast Masters (HR) Tourism College (HR) PMP Certification Work (PM) Training: Dude University (PM)	\$ 3,390 \$ 2,875 \$ 1,515 \$ 4,200 \$ 2,400 \$ 14,380	\$ 3,390
5830	Landscaping	Replacement Plants/Bed Mulch Sprinkler System	\$ 1,800 \$ 500 \$ 2,300	\$ -
7006	Contingency-Bd Approval	Mardi Gras Whse Project	\$ 85,000	\$ -
7100	Radios	Airtime (2 @ \$90) GCEM New Handheld Radio	\$ 180 \$ 2,200 \$ 2,380	\$ - \$ -

**SAND REPLINISHMENT FUND  
ADOPTED BUDGET FISCAL YEAR 2018/2019**

REVENUES	12,000
INTERFUND TRANSFERS IN	234,683
NONRECURRING REVENUE SOURCE	48,142
<b>TOTAL REVENUE</b>	<b>294,825</b>

PERSONNEL EXPENSE	-
MATERIAL / SUPPLIES / SERVICES	(772)
DEBT SERVICE	-
<b>TOTAL OPERATING EXPENSE</b>	<b>(772)</b>

<b>NET INCOME</b>	<b>294,053</b>
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CAPITAL EXPENDITURES	-
LANDSCAPING	-
EQUIPMENT PURCHASES	-
<b>TOTAL CAPITAL EXPENDITURES</b>	<b>-</b>

<b>NET INCOME</b>	<b>294,053</b>
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INTERFUND TRANSFERS-OUT	(294,053)
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<b>NET INCOME</b>	<b>-</b>
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FEMA - REIMBURSEMENT	-
FEMA- EXPENSE	-
<b>NET FEMA</b>	<b>-</b>

<b>NET INCOME</b>	<b>-</b>
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<b>BEGINNING CASH RESERVE</b>	<b>321,737</b>
NET INCOME-2018/2019 FISCAL YEAR	(48,142)
<b>ENDING CASH RESERVE</b>	<b>273,595</b>

## Sand Replenishment-Restricted

Summary	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease	
<b>Income</b>									
SR-51-4725	Transfer-R. A. Apffel (Beach User)	48,561	41,855	37,349	48,561	48,561	48,561	16.47%	0.00%
SR-51-4735	Transfer-Stewart Beach (Beach User)	90,250	78,613	146,402	180,000	180,500	180,500	61.22%	0.00%
SR-51-4752	Transfer-PP1 (Beach User)	11,730	8,729	13,895	0	0	0	0.00%	0.00%
SR-51-4753	Transfer-PP2 (Beach User)	4,338	3,345	8,342	0	0	0	0.00%	0.00%
SR-51-4754	Transfer-PP3 (Beach User)	1,850	0	0	0	0	0	0.00%	0.00%
SR-51-4758	Transfer-GRT (Beach User)	0	0	0	0	0	0	0.00%	0.00%
SR-51-4710	Transfer-Dellanera Park	2,811	2,295	4,091	5,622	5,622	5,622	1.91%	0.00%
SR-51-4765	Transfer-Seawall Parking	0	0	0	0	0	0	0.00%	0.00%
SR-51-4100	Interest Income	0	0	706	9,998	12,000	12,000	4.07%	0.00%
SR-51-4585	Misc Income	0	0	46,590	0	0	0	0.00%	0.00%
<b>Total Income</b>		<b>159,540</b>	<b>134,837</b>	<b>257,374</b>	<b>244,181</b>	<b>246,683</b>	<b>246,683</b>	<b>83.67%</b>	<b>0.00%</b>
<b>Nonrecurring Revenue Source</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>47,378</b>	<b>48,142</b>	<b>16.33%</b>	<b>1.61%</b>
<b>Total Revenue Sources</b>		<b>159,540</b>	<b>134,837</b>	<b>257,374</b>	<b>244,181</b>	<b>294,061</b>	<b>294,825</b>		
<b>Expense</b>									
SR-51-5117	Bank Charges	0	0	0	0	0	0	0.00%	0.00%
SR-51-5200	Audit Fees	0	0	2,009	0	8	772	0.26%	9550.00%
SR-51-5715	Sand Hauling/Replenishment	0	0	0	0	0	0	0.00%	0.00%
SR-51-8008	Transfer to Seawall Beach (NB)	1,073,474	293,895	293,895	293,895	293,895	293,895	99.68%	0.00%
SR-51-8016	Transfer to Grants	0	0	0	0	0	0	0.00%	0.00%
SR-51-8000	Transfer to General Fund	158	158	158	158	158	158	0.05%	0.00%
SR-51-8007	Transfer to Dellanera Park	0	0	0	0	0	0	0.00%	0.00%
SR-51-8009	Transfer to R. A. Apffel Park	0	0	0	0	0	0	0.00%	0.00%
SR-51-8001	Transfer to Stewart Beach Park	0	0	0	0	0	0	0.00%	0.00%
SR-51-8019	Transfer to Pocket Parks	0	0	0	0	0	0	0.00%	0.00%
SR-51-8018	Transfer to Debit Service	0	0	0	0	0	0	0.00%	0.00%
<b>Total Expense</b>		<b>1,073,632</b>	<b>294,053</b>	<b>296,062</b>	<b>294,053</b>	<b>294,061</b>	<b>294,825</b>	<b>100.00%</b>	<b>0.26%</b>
<b>Net Income</b>		<b>(914,092)</b>	<b>(159,216)</b>	<b>(38,689)</b>	<b>(49,872)</b>	<b>0</b>	<b>0</b>		
<b>Restricted (Beach User) Funds (9/30/2018)</b>									
Sand Replenishment Fund						476,863	321,737		
<b>Non-Recurring Revenue Source</b>						<b>-47,378</b>	<b>-48,142</b>		
Net Income 9/30/2018							0		
<b>Total Restricted Beach User Funds 9/30/2019</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>429,485</b>	<b>273,595</b>		

**NOURISHED BEACH  
ADOPTED BUDGET FISCAL YEAR 2018/2019**

REVENUES	1,350,568
GRANTS	2,090,000
INTERFUND TRANSFERS IN	293,895
NONRECURRING REVENUE SOURCE	58,572
<b>TOTAL REVENUE</b>	<b>3,793,035</b>

PERSONNEL EXPENSE	(20,000)
MATERIAL / SUPPLIES / SERVICES	(397,760)
GRANTS	(2,280,000)
DEBT SERVICE	(313,191)
<b>TOTAL OPERATING EXPENSE</b>	<b>(3,010,951)</b>

<b>NET INCOME</b>	<b>782,084</b>
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CAPITAL EXPENDITURES	(55,000)
LANDSCAPING	-
EQUIPMENT PURCHASES	-
<b>TOTAL CAPITAL EXPENDITURES</b>	<b>(55,000)</b>

<b>NET INCOME</b>	<b>727,084</b>
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INTERFUND TRANSFERS-OUT	(640,607)
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<b>NET INCOME</b>	<b>86,477</b>
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FEMA - REIMBURSEMENT	179,607
FEMA- EXPENSE	(266,084)
<b>NET FEMA</b>	<b>(86,477)</b>

<b>NET INCOME</b>	<b>(0)</b>
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<b>BEGINNING CASH RESERVE</b>	<b>155,951</b>
NET INCOME-2018/2019 FISCAL YEAR	(58,572)
<b>ENDING CASH RESERVE</b>	<b>97,379</b>

**Nourished Beach - Consolidated  
Seawall Beach 10th to 103rd Streets**

Summary	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
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*Income Summary - Does not include FEMA reimbursement*

Vehicle Admissions	0	0	0	0	0	0	0.00%	0.00%
Other Income	4,547,806	1,318,050	1,423,383	1,493,211	7,625,795	3,734,463	100.00%	(51.03%)
<b>Total Revenue</b>	<b>4,547,806</b>	<b>1,318,050</b>	<b>1,423,383</b>	<b>1,493,211</b>	<b>7,625,795</b>	<b>3,734,463</b>	<b>100.00%</b>	<b>(51.03%)</b>

<b>Nonrecurring Revenue Sources</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>58,572</b>	<b>0.00%</b>	<b>0.00%</b>
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<b>Total Revenue Sources</b>	<b>4,547,806</b>	<b>1,318,050</b>	<b>1,423,383</b>	<b>1,493,211</b>	<b>7,625,795</b>	<b>3,793,035</b>		
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*Expense Summary - Does not include FEMA related expenditures*

Vehicle Admissions	0	0	0	0	0	0	0.00%	0.00%
Other Expense	4,600,230	1,303,594	1,500,706	1,337,789	7,621,625	3,706,558	93.30%	(51.37%)
<b>Total Expense</b>	<b>4,600,230</b>	<b>1,303,594</b>	<b>1,500,706</b>	<b>1,337,789</b>	<b>7,621,625</b>	<b>3,706,558</b>	<b>93.30%</b>	<b>(51.37%)</b>

<b>Net Income</b>	<b>(52,424)</b>	<b>14,456</b>	<b>(77,323)</b>	<b>155,422</b>	<b>4,170</b>	<b>86,477</b>		
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<b>FEMA Reimbursement</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>179,607</b>		
<b>FEMA Related Expenditures</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>266,084</b>		
<b>Net FEMA</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>(86,477)</b>		
<b>Net Income Including FEMA</b>	<b>(52,424)</b>	<b>14,456</b>	<b>(77,323)</b>	<b>155,422</b>	<b>4,170</b>	<b>0</b>		

<b>Capital Outlay</b>	<b>18,569</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>55,000</b>		
<b>Net Operating Income</b>	<b>(33,855)</b>	<b>14,456</b>	<b>(77,323)</b>	<b>155,422</b>	<b>4,170</b>	<b>141,477</b>		
<b>Cash Reserve - 9/30/2018</b>								
Beach User						0		
Hotel Tax						\$0		
Operating Cash						\$155,951		
<b>Estimated Available Cash</b>						<b>\$155,951</b>		
Current year Change						\$0		
Non-Reoccurring Revenue Sources						<b>(58,572)</b>		
<b>Cash Reserve - 9/30/2019</b>						<b>\$97,379</b>		

**PERSONNEL SUMMARY**

Vehicle Admissions	Full Time	Part-time	Seasonal
Manager			
Security			
Collections			
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>

**Nourished Beach - Consolidated  
Seawall Beach 10th to 103rd Streets**

Consolidated	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease	
Budgeted Hotel Tax = \$2,040,000 per penny.									
Consol-4200	Vehicle Admissions	0	0	0	0	0	0.00%	0.00%	
Consol-4210	Park Pass Revenue	0	0	0	0	0	0.00%	0.00%	
Consol-4003	State Hotel Tax Funds (.56670)	912,317	934,921	1,011,448	1,110,316	1,133,400	29.10%	2.00%	
Consol-4050	Loan/Line of Credit Proceeds	2,500,000	0	0	0	0	55,000	1.38%	
Consol-4100	Interest Income	0	0	0	0	0	0.00%	0.00%	
Consol-4041	Concession Agreement-Unrestricted	5,541	17,731	23,592	11,000	11,000	20,500	0.52%	86.36%
Consol-4335	Umbrella & Float Rentals	56,474	71,503	94,448	78,000	72,500	119,000	3.00%	64.14%
Consol-4385	Miscellaneous Income	0	0	0	0	0	0.00%	0.00%	
Consol-4650	Grant Proceeds	0	0	0	0	6,115,000	2,090,000	52.61%	(65.82%)
Consol-4665	FEMA Reimbursement	0	0	0	0	0	179,607	4.52%	100.00%
Consol-4700	Transfer from Beach Cleaning	0	0	0	0	0	0.00%	0.00%	
Consol-4670	City of Galveston Reimbursement	0	0	0	0	0	0.00%	0.00%	
Consol-4725	Transfer from R. A. Apffel	0	0	0	0	0	0.00%	0.00%	
Consol-4735	Transfer from Stewart Beach	0	0	0	0	0	0.00%	0.00%	
Consol-4760	Transfer from Sand Replenishment	1,073,474	293,895	293,895	293,895	293,895	293,895	7.40%	0.00%
Consol-4740	Transfer Debit Service-Capital Imp.	0	0	0	0	0	0	0.00%	0.00%
	<b>Nonrecurring Revenue Sources</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>58,572</b>	<b>1.47%</b>	<b>0.00%</b>
	<b>Total Revenue</b>	<b>4,547,806</b>	<b>1,318,050</b>	<b>1,423,383</b>	<b>1,493,211</b>	<b>7,625,795</b>	<b>3,972,642</b>	<b>100.00%</b>	<b>(47.91%)</b>

**Expense**

<i>PERSONNEL</i>									
Consol-4680	Recovered Labor	0	0	1,572	0	0	0	0.00%	0.00%
Consol-5000	Salaries	0	0	0	0	0	0	0.00%	0.00%
Consol-5031	Security	0	0	0	0	0	0	0.00%	0.00%
Consol-5048	Contract Labor	0	0	0	5,000	20,000	20,000	0.50%	0.00%
Consol-5050	Payroll Taxes	0	0	120	0	0	0	0.00%	0.00%
Consol-5055	Pension Plan	0	0	0	0	0	0	0.00%	0.00%
Consol-5060	Insurance - Employees	0	0	0	0	0	0	0.00%	0.00%
Consol-5065	Worker's Compensation	0	0	0	0	0	0	0.00%	0.00%
Consol-5070	TEC-unemployment	0	0	0	0	0	0	0.00%	0.00%
Consol-5075	Uniforms	77	0	0	0	0	0	0.00%	0.00%
Consol-5078	Drug Testing/Background Check	0	0	0	0	0	0	0.00%	0.00%
Consol-5080	Salary Contingency	0	0	0	0	0	0	0.00%	0.00%
	<b>Total Personnel</b>	<b>77</b>	<b>0</b>	<b>1,692</b>	<b>5,000</b>	<b>20,000</b>	<b>20,000</b>	<b>0.50%</b>	<b>100.00%</b>

**Nourished Beach - Consolidated  
Seawall Beach 10th to 103rd Streets**

Consolidated		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
<i>MATERIALS, SUPPLIES &amp; SERVICES</i>									
Consol-5116	Bad Debt Expense	0	3,066	0	0	0	0	0.00%	0.00%
Consol-5117	Bank Charges	0	0	137	100	0	200	0.01%	100.00%
Consol-5120	Cleaning Supplies	590	102	7	500	1,000	1,000	0.03%	0.00%
Consol-5125	Contract Services	5,700	5,700	4,985	10,000	12,800	7,800	0.20%	(39.06%)
Consol-5155	Office Supplies	14	0	0	0	0	0	0.00%	0.00%
Consol-5160	Planning	0	0	0	213	0	0	0.00%	0.00%
Consol-5162	Signage	3,000	70	6,855	10,000	12,500	12,500	0.31%	0.00%
Consol-5163	Licenses/Permits	79,500	1,000	100	500	500	600	0.02%	20.00%
Consol-5164	Meetings and Seminars	6,057	6,695	10,351	9,000	9,000	10,000	0.25%	0.00%
Consol-5165	Memberships	0	0	0	1,000	1,000	0	0.00%	(100.00%)
Consol-5170	Miscellaneous	0	0	0	300	1,000	1,000	0.03%	100.00%
Consol-5182	Reimbursement-City of Galveston	0	0	166,032	0	0	0	0.00%	0.00%
Consol-5185	Materials & Supplies	375	4,239	657	4,000	5,000	5,000	0.13%	100.00%
Consol-5187	Tickets	0	0	0	0	0	0	0.00%	0.00%
Consol-5189	Telephone/Cells/Internet	0	0	0	0	0	0	0.00%	0.00%
Consol-5190	Utilities	0	0	0	0	0	0	0.00%	0.00%
Consol-5192	Emergency Cleanup	759	0	0	0	0	0	0.00%	0.00%
Consol-5195	FEMA/Storm Repair	0	0	0	0	0	266,084	6.70%	0.00%
Consol-5200	Audit	1,781	3,603	3,472	2,080	2,054	4,730	0.12%	130.28%
Consol-5202	Legal Fees	27,776	38,002	22,074	30,000	40,000	40,000	1.01%	0.00%
Consol-5204	Professional Fees	210,038	130,886	95,709	198,000	198,375	150,750	3.79%	(24.01%)
Consol-5230	Insurance - Property	0	0	0	0	0	0	0.00%	0.00%
Consol-5232	Insurance - Liability	5,628	4,887	0	0	0	0	0.00%	0.00%
Consol-5240	M & R Building	156	0	0	0	0	0	0.00%	0.00%
Consol-5242	M & R Equipment	19,759	11,597	9,723	49,000	50,000	45,000	1.13%	(10.00%)
Consol-5254	Small Tools & Equipment	1,176	999	686	3,500	4,000	3,330	0.08%	(16.75%)
Consol-5256	Equipment Rental	0	0	0	10,000	40,000	30,000	0.76%	100.00%
Consol-5260	Gasoline	0	0	0	0	0	0	0.00%	0.00%
Consol-5407	Grant-CEPRA	3,500,000	130,000	170,000	0	6,230,000	2,280,000	57.39%	(63.40%)
Consol-5420	Port-o-Lets	35,023	35,371	34,739	41,000	30,000	26,000	0.65%	(13.33%)
Consol-5610	Community Awareness	255	1,265	2,268	2,500	2,800	0	0.00%	(100.00%)
Consol-5625	First Aid Supplies	0	0	0	500	1,000	500	0.01%	(50.00%)
Consol-5710	Trash Barrel Liners	7,997	7,006	7,283	10,000	10,000	14,000	0.35%	40.00%
Consol-5720	Trash Barrels	4,800	1,853	189	23,000	23,000	41,600	1.05%	80.87%
Consol-7100	Radios	1,946	6,211	0	3,000	3,000	3,250	0.08%	8.33%
Consol-7000	Special Projects	30,000	30,000	30,000	0	0	0	0.00%	0.00%
Consol-7006	Contingency (Board Approval Only)	0	0	0	0	0	0	0.00%	0.00%
<b>Total Materials, Supplies &amp; Services</b>		<b>3,942,332</b>	<b>422,549</b>	<b>565,661</b>	<b>408,193</b>	<b>6,677,029</b>	<b>2,943,844</b>	<b>74.10%</b>	<b>(55.91%)</b>
<b>Net Operating Income</b>		<b>605,398</b>	<b>895,501</b>	<b>856,030</b>	<b>1,080,018</b>	<b>928,766</b>	<b>1,008,798</b>		

**Nourished Beach - Consolidated  
Seawall Beach 10th to 103rd Streets**

Consolidated		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
<i>CAPITAL OUTLAY &amp; DEBT SERVICE</i>									
Consol-5250	Capital Improvements	0	0	0	0	0	55,000	1.38%	0.00%
Consol-5251	Financed	52,994	212,886	211,461	215,113	215,113	224,229	5.64%	4.24%
Consol-5156	Interest	27,769	80,575	83,551	71,143	71,143	88,963	2.24%	25.05%
Consol-5252	Equipment Purchase	1,209	0	0	0	0	0	0.00%	0.00%
Consol-5253	Leased Equipment	17,360	0	0	0	0	0	0.00%	0.00%
Consol-5830	Landscaping	0	0	0	0	0	0	0.00%	0.00%
<b>Total Capital Outlay</b>		<b>99,333</b>	<b>293,461</b>	<b>295,013</b>	<b>286,256</b>	<b>286,256</b>	<b>368,191</b>	<b>9.27%</b>	<b>28.62%</b>
<b>Total Expense</b>		<b>4,041,741</b>	<b>716,010</b>	<b>862,366</b>	<b>699,449</b>	<b>6,983,285</b>	<b>3,332,035</b>	<b>83.87%</b>	<b>(52.29%)</b>
<i>TRANSFERS</i>									
Consol-8003	Beach Cleaning Transfer	300,000	315,000	199,054	199,054	199,054	199,054	5.01%	0.00%
Consol-8006	Beach Patrol-Life Guard Services	200,000	210,000	325,946	325,946	325,946	325,946	8.20%	0.00%
Consol-8000	General Fund Allocation	58,489	62,584	113,340	113,340	113,340	115,607	2.91%	2.00%
<b>Total Transfers</b>		<b>558,489</b>	<b>587,584</b>	<b>638,340</b>	<b>638,340</b>	<b>638,340</b>	<b>640,607</b>	<b>16.13%</b>	<b>0.36%</b>
<b>Total Expense</b>		<b>4,600,230</b>	<b>1,303,594</b>	<b>1,500,706</b>	<b>1,337,789</b>	<b>7,621,625</b>	<b>3,972,642</b>	<b>100.00%</b>	<b>(47.88%)</b>
<b>Net Income</b>		<b>(52,424)</b>	<b>14,456</b>	<b>(77,323)</b>	<b>155,422</b>	<b>4,170</b>	<b>0</b>		

**Nourished Beach - Beach User**  
**Seawall Beach 10th to 103rd Streets**

Beach User		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
<b>Revenue</b>									
NB-51-4200	Vehicle Admissions	0	0	0	0	0	0	0.00%	0.00%
NB-51-4210	Park Pass Revenue	0	0	0	0	0	0	0.00%	0.00%
Total Admissions		0	0	0	0	0	0	0.00%	0.00%
<b>Expense</b>									
<i>PERSONNEL</i>									
NB-51-5000	Salaries	0	0	0	0	0	0	0.00%	0.00%
NB-51-5048	Contract Labor	0	0	0	0	0	0	0.00%	0.00%
NB-51-5050	Payroll Taxes	0	0	0	0	0	0	0.00%	0.00%
NB-51-5055	Pension Plan	0	0	0	0	0	0	0.00%	0.00%
NB-51-5060	Insurance - Employees	0	0	0	0	0	0	0.00%	0.00%
NB-51-5065	Worker's Compensation	0	0	0	0	0	0	0.00%	0.00%
NB-51-5070	TEC-unemployment	0	0	0	0	0	0	0.00%	0.00%
NB-51-5075	Uniforms	0	0	0	0	0	0	0.00%	0.00%
NB-51-5078	Drug Testing/Back Ground Check	0	0	0	0	0	0	0.00%	0.00%
NB-51-5080	Salary Contingency	0	0	0	0	0	0	0.00%	0.00%
Total Personnel		0	0	0	0	0	0	0.00%	0.00%
<i>MATERIALS, SUPPLIES &amp; SERVICES</i>									
NB-51-5100	Alarm System	0	0	0	0	0	0	0.00%	0.00%
NB-51-5110	Auto Mileage Reimbursement	0	0	0	0	0	0	0.00%	0.00%
NB-51-5115	Advertising & Promotions	0	0	0	0	0	0	0.00%	0.00%
NB-51-5120	Cleaning Supplies	0	0	0	0	0	0	0.00%	0.00%
NB-51-5125	Contract Services	0	0	0	0	0	0	0.00%	0.00%
NB-51-5140	Dues & Subscriptions	0	0	0	0	0	0	0.00%	0.00%
NB-51-5155	Office Supplies	0	0	0	0	0	0	0.00%	0.00%
NB-51-5157	Paper Goods	0	0	0	0	0	0	0.00%	0.00%
NB-51-5162	Signage	0	0	0	0	0	0	0.00%	0.00%
NB-51-5170	Miscellaneous	0	0	0	0	0	0	0.00%	0.00%
NB-51-5185	Materials & Supplies	0	0	0	0	0	0	0.00%	0.00%
NB-51-5189	Telephone/Cells/Internet	0	0	0	0	0	0	0.00%	0.00%
NB-51-5190	Utilities	0	0	0	0	0	0	0.00%	0.00%
NB-51-5200	Outside Audit	0	0	0	0	0	0	0.00%	0.00%
NB-51-5202	Legal Fees	0	0	0	0	0	0	0.00%	0.00%
NB-51-5204	Professional Fees	0	0	0	0	0	0	0.00%	0.00%
NB-51-5240	M & R Building	0	0	0	0	0	0	0.00%	0.00%
NB-51-5242	M & R Equipment	0	0	0	0	0	0	0.00%	0.00%
NB-51-5254	Small Tools & Equipment	0	0	0	0	0	0	0.00%	0.00%
NB-51-5256	Equipment Rental	0	0	0	0	0	0	0.00%	0.00%
NB-51-5260	Gasoline	0	0	0	0	0	0	0.00%	0.00%
NB-51-5420	Port-o-Lets	0	0	0	0	0	0	0.00%	0.00%
NB-51-5910	Car Counters/Cameras	0	0	0	0	0	0	0.00%	0.00%
Total Materials, Supplies & Services		0	0	0	0	0	0	0.00%	0.00%
Net Operating Income		0	0	0	0	0	0		
<i>CAPITAL OUTLAY &amp; DEBT SERVICE</i>									
NB-51-5250	Capital Improvements	0	0	0	0	0	0	0.00%	0.00%
NB-51-5252	Equipment Purchase	0	0	0	0	0	0	0.00%	0.00%
NB-51-5253	Leased Equipment (Debit Service)	0	0	0	0	0	0	0.00%	0.00%
NB-51-5830	Landscaping	0	0	0	0	0	0	0.00%	0.00%
Total Capital Outlay		0	0	0	0	0	0	0.00%	0.00%
Total Expense		0	0	0	0	0	0	0.00%	0.00%

**Nourished Beach - Beach User**  
**Seawall Beach 10th to 103rd Streets**

Beach User	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
<i>TRANSFERS</i>								
NB-51-8003	0	0	0	0	0	0	0.00%	0.00%
NB-51-8006	0	0	0	0	0	0	0.00%	0.00%
NB-51-4720	0	0	0	0	0	0	0.00%	0.00%
NB-51-8007	0	0	0	0	0	0	0.00%	0.00%
NB-51-8000	0	0	0	0	0	0	0.00%	0.00%
<b>Total Transfers</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
<b>Total Parking Expense</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
<b>Net Parking Income</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>		

**Nourished Beach  
Seawall Beach 10th to 103rd Streets**

10th to 61st Streets		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
<b>Income</b>									
Budgeted Hotel Tax = \$2,040,000 per penny.									
NB-70-4003	State Hotel Tax Funds (.56670)	912,317	934,921	1,011,448	1,110,316	1,133,400	1,156,068	29.10%	2.00%
NB-70-4050	Loan/Line of Credit Proceeds	2,500,000	0	0	0	0	55,000	1.38%	0.00%
NB-70-4100	Interest Income	0	0	0	0	0	0	0.00%	0.00%
NB-70-4041	Concession Agreement-Unrestricted	5,541	17,731	23,592	11,000	11,000	20,500	0.52%	86.36%
NB-70-4335	Umbrella & Float Revenue	56,474	71,503	94,448	78,000	72,500	119,000	3.00%	64.14%
NB-70-4585	Miscellaneous Income	0	0	0	0	0	0	0.00%	0.00%
NB-70-4665	FEMA Reimbursement	0	0	0	0	0	179,607	4.52%	100.00%
NB-70-4650	Grant Proceeds	0	0	0	0	6,115,000	2,090,000	52.61%	(65.82%)
NB-70-4670	City of Galveston Reimbursement	0	0	0	0	0	0	0.00%	0.00%
NB-70-4700	Transfer from Beach Cleaning	0	0	0	0	0	0	0.00%	0.00%
NB-70-4725	Transfer from R. A. Apffel	0	0	0	0	0	0	0.00%	0.00%
NB-70-4735	Transfer from Stewart Beach	0	0	0	0	0	0	0.00%	0.00%
NB-70-4760	Transfer from Sand Replenishment	1,073,474	293,895	293,895	293,895	293,895	293,895	7.40%	0.00%
NB-70-4740	Transfer Debit Service-Capital Im (a)	0	0	0	0	0	0	0.00%	0.00%
NB-70-4699	Nonrecurring Revenue Sources	0	0	0	0	0	58,572	1.47%	0.00%
<b>Total Income</b>		<b>4,547,806</b>	<b>1,318,050</b>	<b>1,423,383</b>	<b>1,493,211</b>	<b>7,625,795</b>	<b>3,972,642</b>	<b>98.53%</b>	<b>(47.91%)</b>
<b>Expense</b>									
	Expenses	3,942,408	422,549	567,353	413,193	6,697,029	2,963,844	74.61%	(55.74%)
	Capital Outlay	99,333	293,461	295,013	286,256	286,256	368,191	9.27%	28.62%
	Transfers	558,489	587,584	638,340	638,340	638,340	640,607	16.13%	0.36%
<b>Total Expense</b>		<b>4,600,230</b>	<b>1,303,594</b>	<b>1,500,706</b>	<b>1,337,789</b>	<b>7,621,625</b>	<b>3,972,642</b>	<b>100.00%</b>	<b>(47.88%)</b>
<b>Net Income</b>		<b>(52,424)</b>	<b>14,456</b>	<b>(77,323)</b>	<b>155,422</b>	<b>4,170</b>	<b>0</b>		
<b>Capital Outlays</b>		<b>99,333</b>	<b>293,461</b>	<b>295,013</b>	<b>286,256</b>	<b>286,256</b>	<b>368,191</b>		
<b>Net Operating Income</b>		<b>46,909</b>	<b>307,917</b>	<b>217,690</b>	<b>441,678</b>	<b>290,426</b>	<b>368,191</b>		

**Nourished Beach**  
**Seawall Beach 10th to 103rd Streets**

10th to 61st Streets		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
<b>Salary Expense</b>									
NB-70-4680	Recovered Labor	0	0	1,572	0	0	0	0.00%	0.00%
NB-70-5025	Salaries - Hauling	0	0	0	0	0	0	0.00%	0.00%
NB-70-5030	Salaries - Landscaping	0	0	0	0	0	0	0.00%	0.00%
NB-70-5032	Seawall Security (SB User Fee)	0	0	0	0	0	0	0.00%	0.00%
NB-70-5033	Seawall Maintenance Labor	0	0	0	0	0	0	0.00%	0.00%
NB-70-5034	Sand Security (SB User Fee)	0	0	0	0	0	0	0.00%	0.00%
NB-70-5700	Beach Party Security (SB User Fee)	0	0	0	0	0	0	0.00%	0.00%
NB-70-5048	Contract Labor	0	0	0	5,000	20,000	20,000	0.50%	0.00%
NB-70-5050	Payroll Taxes	0	0	120	0	0	0	0.00%	0.00%
NB-70-5055	Pension Plan	0	0	0	0	0	0	0.00%	0.00%
NB-70-5075	Uniforms	77	0	0	0	0	0	0.00%	0.00%
NB-70-5078	Drug Testing/Background Checks	0	0	0	0	0	0	0.00%	0.00%
NB-70-5065	Worker Comp	0	0	0	0	0	0	0.00%	0.00%
<b>Total Salary Expense</b>		<b>77</b>	<b>0</b>	<b>1,692</b>	<b>5,000</b>	<b>20,000</b>	<b>20,000</b>	<b>0.50%</b>	<b>0.00%</b>
<b>MATERIALS, SUPPLIES &amp; SERVICES</b>									
NB-70-5115	Advertising & Promotional	0	0	394	0	0	500	0.01%	100.00%
NB-70-5116	Bad Debt Expense	0	3,066	0	0	0	0	0.00%	0.00%
NB-70-5117	Bank Charges	0	0	137	100	0	200	0.01%	100.00%
NB-70-5120	Cleaning Supplies	590	102	7	500	1,000	1,000	0.03%	0.00%
NB-70-5123	Concessionaire Revenue Reserve	0	0	0	0	0	0	0.00%	0.00%
NB-70-5125	Contract Service	5,700	5,700	4,985	10,000	12,800	7,800	0.20%	(39.06%)
NB-70-5137	Discounts	0	0	0	0	0	0	0.00%	0.00%
NB-70-5155	Office Supplies	14	0	0	0	0	0	0.00%	0.00%
NB-70-5160	Planning	0	0	0	213	0	0	0.00%	0.00%
NB-70-5162	Signage	3,000	70	6,855	10,000	12,500	12,500	0.31%	0.00%
NB-70-5163	Licenses/Permits	79,500	1,000	100	500	500	600	0.02%	20.00%
NB-70-5164	Meetings & Seminars	6,057	6,695	10,351	9,000	9,000	10,000	0.25%	11.11%
NB-70-5165	Memberships	0	0	0	1,000	1,000	0	0.00%	(100.00%)
NB-70-5166	Travel	0	0	0	0	0	0	0.00%	0.00%
NB-70-5170	Miscellaneous	0	0	0	300	1,000	1,000	0.03%	0.00%
NB-70-5182	Reimbursement-City of Galveston	0	0	166,032	0	0	0	0.00%	0.00%
NB-70-5185	Supplies	375	4,239	657	4,000	5,000	5,000	0.13%	0.00%
NB-70-5192	Emergency Cleanup	759	0	0	0	0	0	0.00%	0.00%
NB-70-5195	FEMA/Storm Repairs	0	0	0	0	0	266,084	6.70%	100.00%
NB-70-5200	Audit Fees	1,781	3,603	3,472	2,080	2,054	4,730	0.12%	130.28%
NB-70-5202	Legal	27,776	38,002	22,074	30,000	40,000	40,000	1.01%	0.00%
NB-70-5202	Legal-Concession Drug/Background	0	0	0	0	0	0	0.00%	0.00%
NB-70-5204	Professional Services	210,038	130,886	95,709	198,000	198,375	150,750	3.79%	(24.01%)
NB-70-5230	Insurance-Auto/property	0	0	0	0	0	0	0.00%	0.00%
NB-70-5232	Insurance - Liability	5,628	4,887	0	0	0	0	0.00%	0.00%
NB-70-5234	Insurance - Claims	0	0	0	0	0	0	0.00%	0.00%
NB-70-5240	Maintenance & Repairs - Bldgs.	156	0	0	0	0	0	0.00%	0.00%
NB-70-5242	Maintenance & Repairs - Equip.	19,759	11,597	9,723	49,000	50,000	45,000	1.13%	(10.00%)
NB-70-5254	Small Tools and Equipment	1,176	999	686	3,500	4,000	3,330	0.08%	(16.75%)
NB-70-5256	Equipment Rental	0	0	0	10,000	40,000	30,000	0.76%	(25.00%)
NB-70-5407	Grant Match	3,500,000	130,000	170,000	0	6,230,000	2,280,000	57.39%	(63.40%)
NB-70-5610	Community Awareness	255	1,265	2,268	2,500	2,800	0	0.00%	(100.00%)
NB-70-5625	First Aid Supplies	0	0	0	500	1,000	500	0.01%	(50.00%)
NB-70-5420	Port-O-Lets (incl'd 5705)	35,023	35,371	34,739	41,000	30,000	26,000	0.65%	(13.33%)
NB-70-5710	Trash Barrel Liners	7,997	7,006	7,283	10,000	10,000	14,000	0.35%	40.00%
NB-70-5720	Trash Barrels	4,800	1,853	189	23,000	23,000	41,600	1.05%	80.87%
NB-70-7100	Radios	1,946	6,211	0	3,000	3,000	3,250	0.08%	8.33%
NB-70-7000	Special Projects	30,000	30,000	30,000	0	0	0	0.00%	0.00%
NB-70-7006	Contingency (Board Approval Only)	0	0	0	0	0	0	0.00%	0.00%
<b>Total Materials &amp; Supplies</b>		<b>3,942,332</b>	<b>422,549</b>	<b>565,661</b>	<b>408,193</b>	<b>6,677,029</b>	<b>2,943,844</b>	<b>74.10%</b>	<b>(55.91%)</b>

**Nourished Beach**  
**Seawall Beach 10th to 103rd Streets**

10th to 61st Streets		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
<i>CAPITAL OUTLAY &amp; DEBT SERVICE</i>									
NB-70-5250	Capital Improvement	0	0	0	0	0	55,000	1.38%	0.00%
NB-70-5251	Financed	52,994	212,886	211,461	215,113	215,113	224,229	5.64%	4.24%
NB-70-5253	Leases- Prior Year	0	0	0	0	0	0	0.00%	0.00%
NB-70-5252	Equipment Purchases	1,209	0	0	0	0	0	0.00%	0.00%
NB-70-5253	Leased Equipment	17,360	0	0	0	0	0	0.00%	0.00%
NB-70-5156	Interest	27,769	80,575	83,551	71,143	71,143	88,963	2.24%	25.05%
NB-70-5830	Landscaping	0	0	0	0	0	0	0.00%	0.00%
<b>Total Capital Outlay</b>		<b>99,333</b>	<b>293,461</b>	<b>295,013</b>	<b>286,256</b>	<b>286,256</b>	<b>368,191</b>	<b>9.27%</b>	<b>28.62%</b>
<i>TRANSFERS</i>									
NB-70-8006	Beach Patrol-Lifeguard Services	200,000	210,000	325,946	325,946	325,946	325,946	8.20%	0.00%
NB-70-8003	Beach Cleaning Transfer	300,000	315,000	199,054	199,054	199,054	199,054	5.01%	0.00%
NB-70-8000	General Fund Transfer	58,489	62,584	113,340	113,340	113,340	115,607	2.91%	2.00%
<b>Total Transfers</b>		<b>558,489</b>	<b>587,584</b>	<b>638,340</b>	<b>638,340</b>	<b>638,340</b>	<b>640,607</b>	<b>16.13%</b>	<b>0.36%</b>
<b>Total Expenses</b>		<b>4,600,230</b>	<b>1,303,594</b>	<b>1,500,706</b>	<b>1,337,789</b>	<b>7,621,625</b>	<b>3,972,642</b>	<b>100.00%</b>	<b>(47.88%)</b>

**Park Board of Trustees**  
**Nourished Beach - Seawall Beach 10th to 103rd Streets**  
**Budget Year 2018-2019 Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>
5048	Contract Labor	Miscellaneous	\$ 20,000
5115	Advertising/Promotional	Bid Notices (Concessions), RFP/RFQ's	\$ 500
5120	Cleaning Supplies	Misc (Soap, Degreaser, Graffiti Remover, etc)	\$ 1,000
5125	Contract Service	Rodent Ctrl-10th to 61st (\$475/mth x 12)	\$ 5,700
		Rodent Ctrl-Babe's Beach (\$175/mth x 12)	\$ 2,100
			\$ 7,800
5162	Signage	Icon Signage/Code of Conduct/Misc	\$ 12,500
5163	Licenses/Permits	COG Beach Maintenance Permit	\$ 500
		USACE Permit	\$ 100
			\$ 600
5164	Meetings & Seminars	ASBPA Natl Summit (DC)-Regist (3 attendees)	\$ 1,000
		ASPBA -Travel/Lodging/etc (3 attendees)	\$ 9,000
			\$ 10,000
4665	FEMA Reimbursement	H-100 Damage (Survey) Harvey	\$ (179,607)
5195	FEMA	H-100 Damage (Survey) Harvey	\$ 266,084
			\$ 86,477
5204	Professional Services	Signage Consultant	\$ 1,500
		National Advocate-Thorn Run Ptrns	\$ 45,000
		Coastal Strategies Consulting Contract	\$ 29,000
		Enviro Education	\$ 25,000
		Depth of Closure Survey (67% pd by NB)	\$ 50,250
			\$ 150,750
5242	M & R Equipment	Tractor/Wheel Loader Overhaul/Repairs/Mtc	\$ 40,000
		Crushed Concrete/Limestone for Ramps	\$ 5,000
			\$ 45,000
5250	Capital Improvements	New Railing for ADA Ramp @ 57th St. Offset in #4050-Loan Proceeds (Financed 3 yrs via Line of Credit @ 1.75% Int)	\$ 55,000
5254	Small Tools & Equip	Misc-Gigs, Tools, Trimmers, etc.	\$ 3,330
5256	Equipment Rental	Emergency Contingency (Seaweed, etc)	\$ 30,000

**Park Board of Trustees**  
**Nourished Beach - Seawall Beach 10th to 103rd Streets**  
**Budget Year 2018-2019 Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>
5407	Grant Match	PB Match-Engr/Design-Sediment Tech (GLO)	\$ 75,000
		IDC Match-Engr/Design-Sediment Tech (GLO)	\$ 75,000
		PB Match-Engr/Design-End of Seawall	\$ 15,000
		IDC Match-Engr/Design-(Pass-thru)	\$ 15,000
		CAP Match Section 204	\$ 100,000
		BUDM PH 1 Restore (IDC Pass thru Match)	\$ 2,000,000
			<u>\$ 2,280,000</u>
5420	Port-a-Lets	Seawall: 22 Singles & 1 ADA Minimum	\$ 20,000
		Extra Cleanings	\$ 5,000
		Enclosure Mtc	\$ 1,000
			<u>\$ 26,000</u>
5710	Trash Barrel Liners	Liners (700 cs @ \$20/cs)	<u>\$ 14,000</u>
5720	Trash Barrels	Btm of Seawall: 350 @ \$16/ea	\$ 5,600
		Top of Seawall: 120 @ \$300/ea	\$ 36,000
			<u>\$ 41,600</u>
7100	Radio Equipment	Airtime (Galv Emerg Mgmt) 5 @ \$90/ea	\$ 450
		New Handheld Radio 1 @ \$2200	\$ 2,200
		Accessories/Repairs	\$ 600
			<u>\$ 3,250</u>

**TOURISM DEVELOPMENT  
ADOPTED BUDGET FISCAL YEAR 2018/2019**

REVENUES	6,150,000
INTERFUND TRANSFERS IN	-
NONRECURRING REVENUE SOURCE	500,000
<b>TOTAL REVENUE</b>	<b>6,650,000</b>

PERSONNEL EXPENSE	(1,678,976)
MATERIAL / SUPPLIES / SERVICES	(4,289,124)
DEBT SERVICE	-
<b>TOTAL OPERATING EXPENSE</b>	<b>(5,968,100)</b>

<b>NET INCOME</b>	<b>681,900</b>
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CAPITAL EXPENDITURES	(400)
LANDSCAPING	-
EQUIPMENT PURCHASES	(9,500)
<b>TOTAL CAPITAL EXPENDITURES</b>	<b>(9,900)</b>

<b>NET INCOME</b>	<b>672,000</b>
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INTERFUND TRANFERS-OUT	(672,000)
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<b>NET INCOME</b>	<b>(0)</b>
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FEMA - REIMBURSEMENT	-
FEMA- EXPENSE	-
<b>NET FEMA</b>	<b>-</b>

<b>NET INCOME</b>	<b>(0)</b>
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<b>BEGINNING CASH RESERVE</b>	<b>5,328,273</b>
NET INCOME-2018/2019 FISCAL YEAR	(500,000)
<b>ENDING CASH RESERVE</b>	<b>4,828,273</b>

# Tourism Development

Summary	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percentage of Income	Budget Increase or Decrease
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## Income Summary

Budgeted Hotel Tax = \$2,040,000 per penny

TD-61-4001	Hotel/Motel Tax (3 Pennies)	5,022,324	5,026,927	5,517,212	5,877,798	6,000,000	6,120,000	99.51%	2.00%
TD-61-4007	Return of Hotel Tax (debt service)	0	0	0	0	0	0	0.00%	0.00%
TD-61-4050	Loan/Line of Credit Proceeds	0	0	0	0	0	0	0.00%	0.00%
TD-61-4305	Visitor Center Gift Shop Sales	3,029	6,938	4,376	4,500	8,000	5,000	0.08%	0.00%
TD-61-4463	Co-op Conv Solicitation/Mkt Trv	0	0	3,241	0	0	0	0.00%	0.00%
TD-61-4465	City wide Rebates	0	0	0	0	0	0	0.00%	0.00%
TD-61-4510	Sponsorship-Special Projects	0	0	0	0	0	25,000	0.41%	0.00%
TD-61-4338	ATM Lease	0	0	0	0	0	0	0.00%	0.00%
TD-61-4585	Misc Income	3,968	4,347	503	0	0	0	0.00%	0.00%
TD-61-4675	Sales Tax Discounts	-246	3	2	0	0	0	0.00%	0.00%
TD-61-4680	Recovered Labor	0	0	0	0	0	0	0.00%	0.00%
TD-61-4685	Unrealized Gain/Loss	-1,435	2,919	-552	0	0	0	0.00%	0.00%
TD-61-4670	City of Galveston Reimbursement	100,014	100,000	40,000	0	0	0	0.00%	0.00%
TD-61-4750	Transfer - General Fund (Capital Improvement)	0	0	0	0	0	0	0.00%	0.00%
TD-61-4740	Transfer - Debt Service/Capital Improvement	0	30,327	0	0	0	0	0.00%	0.00%
TD-61-4700	Transfer-Beach Cleaning (R.A. Appfel Advertising)	0	0	0	0	0	0	0.00%	0.00%
TD-61-4700	Transfer-Beach Cleaning (Stewart Beach Advertising)	0	0	0	0	0	0	0.00%	0.00%

**Total Revenue** 5,127,654 5,171,460 5,564,782 5,882,298 6,008,000 6,150,000 100.00% 2.36%

TD-61-4699 **Nonrecurring Revenue Source** 0 0 0 0 0 500,000 8.13% 0.00%

**Total Revenue Sources** 5,127,654 5,171,460 5,564,782 5,882,298 6,008,000 6,650,000

## Expense Summary

TD-62	Advertising & Publicity	1,687,211	2,024,214	2,193,441	2,061,608	2,060,016	2,141,712	32.21%	3.97%
TD-62	Beach Park Advertising	147,280	195,436	149,312	153,000	153,000	153,000	2.30%	0.00%
TD-62	<b>Total Advertising/Public Relations</b>	<b>1,834,491</b>	<b>2,219,650</b>	<b>2,342,754</b>	<b>2,214,608</b>	<b>2,213,016</b>	<b>2,294,712</b>	<b>34.51%</b>	<b>3.69%</b>
TD-63	Tourism Development	52,864	46,277	29,417	44,464	55,091	0	0.00%	(100.00%)
TD-64	Department Inactive	0	0	0	0	0	0	0.00%	0.00%
TD-65	Special Projects	46,682	47,418	42,291	47,000	47,000	47,000	0.71%	0.00%
TD-66	Convention Sales -Corporate	56,908	36,995	34,659	45,070	54,409	57,849	0.87%	6.32%
TD-67	Sports Tourism	0	395	17,187	23,025	24,385	25,320	0.38%	3.83%
TD-68	SMERF	51,502	45,360	27,486	20,100	51,574	50,015	0.75%	(3.02%)
TD-80	Austin Regional Sales Director	69,157	77,249	51,327	79,235	86,515	96,530	1.45%	11.58%
TD-69	Visitor's Center/Convention Services	127,656	101,892	89,827	123,058	141,256	138,801	2.09%	(1.74%)
TD-70	Administration	2,799,682	3,047,831	2,737,535	3,149,109	3,334,754	3,939,773	59.24%	18.14%

**Total Expense** 5,038,942 5,623,067 5,372,482 5,745,669 6,008,000 6,650,000 100.00% 10.69%

**Net Income Not Including FEMA** 88,712 (451,607) 192,299 136,629 0 (0)

# Tourism Development

FEMA Reimbursement	0	0	0	0	0	0
FEMA Related Expenditures	0	0	0	0	0	0
Net FEMA	0	0	0	0	0	0
<i>Net Income</i>	<b>88,712</b>	<b>(451,607)</b>	<b>192,299</b>	<b>136,629</b>	<b>0</b>	<b>(0)</b>
Capital Outlay	17,905	41,494	24,507	47,953	33,227	9,900
<i>Net Operating Income</i>	<b>106,617</b>	<b>(410,113)</b>	<b>216,806</b>	<b>184,582</b>	<b>33,227</b>	<b>9,900</b>

Estimated Cash Sept. 30, 2018	Hotel Tax Cash	\$5,328,273
		\$0
Total Estimated Reserve Cash		<b>\$5,328,273</b>
Non-Reoccurring Revenue Source		<b>(500,000)</b>
Net Income		<b>(50)</b>
Reserve Cash Sept. 30, 2019		<b>\$4,828,273</b>

## PERSONNEL SUMMARY

(NOTE: all salary figures are combined in Dept 70)

Dept Code	Name of Department	Employee Title	Full Time	Part Time
Dept 62	Advertising & Publicity	Director of Marketing	1.00	
Dept 62	Advertising & Publicity	Director of Public Relations	1.00	
Dept 62	Advertising & Publicity	Public Relations Manager	1.00	
Dept 62	Advertising & Publicity	Public Affairs Manager	1.00	
Dept 62	Advertising & Publicity	Engagement Strategist	1.00	
Dept 62	Advertising & Publicity	Creative Svcs Coordinator	1.00	
Dept 62	Advertising & Publicity	Marketing Coordinator	1.00	
Dept 66	Convention Sales-Corporate	National Sales Manager	1.00	
Dept 67	Sports Tourism	Special Events Manager	1.00	
Dept 68	Social, Military, Educational, Religious, & Fraternal	Sales Manager	1.00	
Dept 80	Austin Regional Sales	Regional Sales Director	1.00	
Dept 69	Visitor Center	Director - VC	1.00	
Dept 69	Visitor Center	Convention Svcs Mgr	1.00	
Dept 69	Visitor Center	Destination Svcs Coordinator	1.00	
Dept 69	Visitor Center	Supervisor - VC	1.00	
Dept 69	Visitor Center	Visitor Info Specialist	1.00	2.00
Dept 70	Administration	Director - CVB	1.00	
Dept 70	Administration	Office Manager	1.00	
Dept 70	Administration	Development Manager	1.00	
	<b>Total</b>		<b>19.00</b>	<b>2.00</b>

# Tourism Development

Consolidated All Departments	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percentage of Expense	Budget Increase or Decrease
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## Expenses

### PERSONNEL

Consol-5000	Salaries	912,421	1,010,290	1,040,358	1,114,510	1,121,936	1,206,850	18.15%	7.57%
Consol-5038	Overtime	0	0	1,995	819	0	0	0.00%	0.00%
Consol-5042	Incentive Pay	91,722	94,516	62,059	62,059	75,513	67,174	1.01%	(11.04%)
Consol-5048	Contract Labor	0	0	0	5,000	15,000	15,000	0.23%	0.00%
Consol-5050	Payroll Taxes	74,089	82,082	80,893	85,260	85,828	92,324	1.39%	7.57%
Consol-5055	Pension Plan	43,239	45,789	44,805	48,247	54,506	58,752	0.88%	7.79%
Consol-5060	Insurance-Employees	170,908	169,562	131,745	139,573	147,750	163,189	2.45%	10.45%
Consol-5061	Insurance-Contingency	0	0	0	0	14,775	16,319	0.25%	10.45%
Consol-5065	Worker's Compensation	2,954	2,684	2,631	3,754	5,200	5,541	0.08%	6.55%
Consol-5070	TEC-Unemployment	2,070	0	1,479	0	500	500	0.01%	0.00%
Consol-5071	Sick Leave/Vacation Accrual	-472	2,354	4,467	5,921	5,921	2,384	0.04%	(59.73%)
Consol-5075	Uniforms	410	1,122	915	2,000	2,050	1,750	0.03%	(14.63%)
Consol-5078	Drug Testing/Background Checks	402	933	297	240	240	420	0.01%	75.00%
Consol-5079	Recruitment/Relocation	0	0	0	300	500	500	0.01%	0.00%
Consol-5080	Salary Contingency (4% Merit)	0	0	0	33,658	33,658	48,274	0.73%	43.43%
<b>Total Personnel</b>		<b>1,297,743</b>	<b>1,409,333</b>	<b>1,371,644</b>	<b>1,501,341</b>	<b>1,563,377</b>	<b>1,678,976</b>	<b>25.25%</b>	<b>7.39%</b>

### MATERIALS, SUPPLIES & SERVICES

Consol-5110	Auto/Mileage Reimbursement	9,292	7,166	8,782	11,175	14,235	18,365	0.28%	29.01%
Consol-5115	Advertising & Promotions	823	507	449	1,000	1,100	500	0.01%	(54.55%)
Consol-5117	Bank Charges	556	1,403	659	1,550	1,600	1,100	0.02%	(31.25%)
Consol-5118	Cash Over/Short	16	-34	0	0	0	0	0.00%	0.00%
Consol-5120	Cleaning Supplies	253	129	59	260	260	75	0.00%	(71.15%)
Consol-5125	Contract Services	44,232	32,783	29,435	33,900	33,900	27,975	0.42%	(17.48%)
Consol-5130	Copy Leases	23,858	19,152	19,699	24,000	24,000	13,265	0.20%	(44.73%)
Consol-5135	Data Processing/Software Maint	28,481	34,724	35,566	45,451	44,503	56,818	0.85%	27.67%
Consol-5140	Dues & Subscriptions	11,584	9,908	11,427	20,740	13,285	27,363	0.41%	105.97%
Consol-5150	Floral/Client Amenities	0	60	16	500	1,000	1,000	0.02%	0.00%
Consol-5155	Office Supplies	10,526	11,632	6,463	9,200	9,500	9,500	0.14%	0.00%
Consol-5157	Paper Goods	472	740	365	800	800	900	0.01%	12.50%
Consol-5162	Signage	1,569	0	0	60	0	500	0.01%	100.00%
Consol-5164	Meetings & Seminars	3,646	4,760	5,008	8,850	10,435	7,410	0.11%	(28.99%)
Consol-5165	Memberships	35,583	33,970	37,509	38,165	39,294	100,736	1.51%	156.36%
Consol-5167	CTA Expenses	0	0	0	13,425	13,425	14,540	0.22%	8.31%
Consol-5170	Miscellaneous	8,756	296	1,393	2,850	10,375	11,975	0.18%	15.42%
Consol-5175	Office Rent (601 Tremont)	72,517	72,516	72,516	72,516	72,516	72,516	1.09%	0.00%
Consol-5175	Office Rent (Visitor Center)	21,200	16,439	24,200	23,600	27,200	32,200	0.48%	18.38%
Consol-5182	Reimburse City of Galveston	0	0	10	0	0	0	0.00%	0.00%
Consol-5189	Telephone/Cell/Internet	44,631	45,056	50,916	49,154	50,164	51,000	0.77%	1.67%
Consol-5190	Electricity/Water/Gas	15	0	0	0	0	0	0.00%	0.00%
Consol-5192	Emergency Cleanup	12,600	0	0	0	0	0	0.00%	0.00%
Consol-5200	Outside Audit	20,217	15,794	14,985	19,749	19,502	18,810	0.28%	(3.55%)
Consol-5202	Legal	4,793	2,808	4,568	2,000	5,000	5,000	0.08%	0.00%
Consol-5204	Professional Fees	7,850	26,489	15,972	16,000	16,375	16,250	0.24%	(0.76%)
Consol-5230	Insurance - Auto/Property	5,171	5,763	6,541	7,753	7,753	9,172	0.14%	18.30%
Consol-5232	Insurance - Liability	24,773	24,514	17,493	17,932	17,932	15,207	0.23%	(15.20%)
Consol-5240	M & R Building	794	0	0	0	600	0	0.00%	(100.00%)
Consol-5242	M & R Equipment	3,193	705	2,200	3,700	5,700	7,100	0.11%	24.56%
Consol-5254	Small Tools & Equipment	0	299	214	1,100	1,500	2,538	0.04%	69.20%
Consol-5260	Gasoline	586	664	735	800	1,000	1,000	0.02%	0.00%

# Tourism Development

Consolidated All Departments		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percentage of Expense	Budget Increase or Decrease
<b>MATERIALS, SUPPLIES &amp; SERVICES</b>									
Consol-5300	Marketing Travel	148,459	140,741	122,972	174,495	217,537	189,362	2.85%	(12.95%)
Consol-5300R	Marketing Travel Reimbursement	0	0	0	-15,600	-15,600	-24,700	-0.37%	58.33%
Consol-5302	Sales Events	0	0	0	0	0	20,000	0.30%	100.00%
Consol-5305	Media Placement	1,421,748	1,765,048	1,966,656	1,780,000	1,783,471	1,825,967	27.46%	2.38%
Consol-5310	Preplacement	23,525	14,069	10,887	12,450	15,875	17,500	0.26%	10.24%
Consol-5315	Media Production	4,995	4,500	4,500	5,000	5,000	10,000	0.15%	100.00%
Consol-5320	Public Relations	68,525	70,699	53,994	70,200	71,000	76,100	1.14%	7.18%
Consol-5325	Local Marketing	0	0	0	400	0	1,800	0.03%	100.00%
Consol-5335	Photography	0	4,882	5,000	5,000	5,000	5,000	0.08%	0.00%
Consol-5345	Advertising- Stewart Beach	72,787	83,758	69,152	70,000	70,000	83,000	1.25%	18.57%
Consol-5348	Advertising-R. A. Apffel.	74,493	111,678	80,160	83,000	83,000	70,000	1.05%	(15.66%)
Consol-5355	Business Development	46,166	111,660	102,650	110,000	200,000	190,000	2.86%	(5.00%)
Consol-5355	Marketing Coop/Sponsorship	14,280	28,820	25,979	54,600	57,600	28,100	0.42%	(51.22%)
Consol-5340	Promotion Materials	36,947	41,245	34,452	32,100	33,050	37,780	0.57%	14.31%
Consol-5365	Letter Response: Postage	16,000	15,400	0	6,500	18,000	10,000	0.15%	(44.44%)
Consol-5370	Courier/Shipping Service	7,112	7,282	7,552	7,550	8,250	8,110	0.12%	(1.70%)
Consol-5385	Collateral	118,398	119,848	102,265	110,250	121,250	132,700	2.00%	9.44%
Consol-5390	Site Tours/Convention Solicitation	64,112	51,720	37,904	52,700	68,110	63,500	0.95%	(6.77%)
Consol-5800	Commissions Paid	0	69	0	0	100	0	0.00%	(100.00%)
Consol-5635	Training	11,992	46,189	38,202	22,000	23,799	36,090	0.54%	51.65%
Consol-6010	Cost of Sales - Gift Shop	7,749	463	756	7,300	7,300	3,000	0.05%	(58.90%)
Consol-7000	Special Projects	177,319	147,538	165,681	272,200	285,700	283,000	4.26%	(0.95%)
Consol-7004	Contingency - Downtown Oversight	101,064	96,106	40,000	0	0	0	0.00%	0.00%
Consol-7002	Contingency-Unforeseen Spcl Projec	497,691	509,737	140,391	250,000	250,000	700,000	10.53%	180.00%
<b>Total Materials, Supplies &amp; Services</b>		<b>3,311,345</b>	<b>3,739,623</b>	<b>3,376,331</b>	<b>3,536,375</b>	<b>3,751,396</b>	<b>4,289,124</b>	<b>64.50%</b>	<b>14.33%</b>
<b>CAPITAL OUTLAY &amp; DEBT SERVICE</b>									
Consol-5245	Lease Hold Improvements	7,095	0	0	647	0	400	0.01%	100.00%
Consol-5156	Interest Expense	0	0	0	0	0	0	0.00%	0.00%
Consol-5253	Leased Equipment	0	21,092	20,548	20,727	20,727	0	0.00%	(100.00%)
Consol-5252	Equipment Purchase	10,810	20,401	3,959	26,579	12,500	9,500	0.14%	(24.00%)
<b>Total Capital Outlay</b>		<b>17,905</b>	<b>41,494</b>	<b>24,507</b>	<b>47,953</b>	<b>33,227</b>	<b>9,900</b>	<b>0.15%</b>	<b>(70.20%)</b>
<b>Other Administration Expense</b>		<b>4,626,992</b>	<b>5,190,450</b>	<b>4,772,482</b>	<b>5,085,669</b>	<b>5,348,000</b>	<b>5,978,000</b>	<b>89.89%</b>	<b>11.78%</b>
<b>TRANSFERS</b>									
Consol-8000	General Fund Allocation	411,950	432,548	600,000	600,000	600,000	612,000	9.20%	2.00%
Consol-8000	General Fund (from TD Unrestricted)	0	0	0	60,000	60,000	60,000	0.90%	0.00%
<b>Total Inter-fund Transfers</b>		<b>411,950</b>	<b>432,548</b>	<b>600,000</b>	<b>660,000</b>	<b>660,000</b>	<b>672,000</b>	<b>10.11%</b>	<b>1.82%</b>
<b>Total Administration Expenses</b>		<b>5,038,942</b>	<b>5,622,998</b>	<b>5,372,482</b>	<b>5,745,669</b>	<b>6,008,000</b>	<b>6,650,000</b>	<b>100.00%</b>	<b>10.69%</b>
<b>Net Income</b>		<b>88,712</b>	<b>(451,537)</b>	<b>192,299</b>	<b>136,629</b>	<b>0</b>	<b>(0)</b>		

# Tourism Development

Advertising & Publicity	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percentage of Expense	Budget Increase or Decrease
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## Expense

### PERSONNEL

TD-62-5000	Salaries	0	0	0	0	0	0.00%	0.00%
TD-62-5042	Incentive Pay	0	0	0	0	0	0.00%	0.00%
TD-62-5048	Contract Labor	0	0	0	0	0	0.00%	0.00%
TD-62-5075	Uniforms	0	12	90	500	500	0.01%	0.00%
TD-62-5078	Drug Testing/Background Checks	0	0	0	0	0	0.00%	0.00%
TD-62-5080	Salary Contingency	0	0	0	0	0	0.00%	0.00%
<b>Total Personnel</b>		<b>0</b>	<b>12</b>	<b>90</b>	<b>500</b>	<b>500</b>	<b>0.01%</b>	<b>0.00%</b>

### MATERIALS, SUPPLIES & SERVICES

TD-62-5110	Mileage Reimbursement	1,546	1,673	3,163	1,500	1,500	7,590	0.11%	406.00%
TD-62-5115	Advertising & Promotional	0	0	0	0	0	0	0.00%	0.00%
TD-62-5116	Bad Debt Expense	0	0	0	0	0	0	0.00%	0.00%
TD-62-5125	Contract Services	21,573	21,074	18,304	22,000	22,000	22,000	0.33%	0.00%
TD-62-5135	Data Processing/Software Mtc	0	0	0	1,898	500	1,800	0.03%	260.00%
TD-62-5140	Dues & Subscriptions	0	8	342	7,950	495	495	0.01%	0.00%
TD-62-5155	Office Supplies	701	1,394	249	1,350	1,500	1,500	0.02%	0.00%
TD-62-5162	Signage	1,569	0	0	0	0	0	0.00%	0.00%
TD-62-5164	Meeting & Seminars	1,000	0	1,624	2,000	2,340	2,760	0.04%	17.95%
TD-62-5165	Memberships	2,060	3,790	3,265	3,000	3,550	4,500	0.07%	26.76%
TD-62-5170	Miscellaneous	0	250	25	500	2,000	2,000	0.03%	0.00%
TD-62-5189	Telephone/Cell Phones/Fax	4,280	5,843	6,880	8,160	8,160	10,000	0.15%	22.55%
TD-62-5190	Utilities	15	0	0	0	0	0	0.00%	0.00%
TD-62-5204	Professional Fees	2,850	0	0	0	0	0	0.00%	0.00%
TD-62-5242	M & R - Equipment	0	0	155	1,000	1,500	1,500	0.02%	0.00%
TD-62-5254	Small Tools & Equipment	0	0	0	700	1,000	1,000	0.02%	0.00%
TD-62-5300	Marketing Travel	2,000	2,778	1,739	3,500	3,000	5,000	0.08%	66.67%
TD-62-5305	Media Placement (Advertising)	1,421,748	1,765,048	1,966,656	1,780,000	1,783,471	1,825,967	27.46%	2.38%
TD-62-5310	PrePlacement	17,529	0	0	5,000	5,000	5,000	0.08%	0.00%
TD-62-5315	Media Production	4,995	4,500	4,500	5,000	5,000	10,000	0.15%	100.00%
TD-62-5320	Public Relations	68,525	70,699	53,994	70,200	71,000	76,100	1.14%	7.18%
TD-62-5335	Photography	0	4,882	5,000	5,000	5,000	5,000	0.08%	0.00%
TD-62-5340	Promotion Materials	8,888	9,950	11,616	10,000	10,000	10,000	0.15%	0.00%
TD-62-5390	Site Tours/Convention Solicitation	12,760	11,083	9,623	10,000	12,000	12,000	0.18%	0.00%
TD-62-5370	Courier Service	529	837	1,445	1,350	1,000	1,000	0.02%	0.00%
TD-62-5385	Collateral	111,745	113,596	99,214	100,000	110,000	124,500	1.87%	13.18%
TD-62-5635	Training	2,037	1,373	3,119	6,000	7,000	9,000	0.14%	28.57%
<b>Total Materials, Supplies &amp; Services</b>		<b>1,686,349</b>	<b>2,018,777</b>	<b>2,190,914</b>	<b>2,046,108</b>	<b>2,057,016</b>	<b>2,138,712</b>	<b>32.16%</b>	<b>3.97%</b>

### CAPITAL OUTLAY

TD-62-5252	Equipment Purchase	862	5,426	2,437	15,000	2,500	2,500	0.04%	0.00%
<b>Total Capital Outlay</b>		<b>862</b>	<b>5,426</b>	<b>2,437</b>	<b>15,000</b>	<b>2,500</b>	<b>2,500</b>	<b>0.038%</b>	

**Total Expense**      **1,687,211**    **2,024,214**    **2,193,441**    **2,061,608**    **2,060,016**    **2,141,712**    **32.21%**    **3.97%**

### Beach Park Advertising

TD-62-5345	Advertising-Stewart Beach	72,787	83,758	69,152	70,000	70,000	83,000	1.25%	18.57%
TD-62-5348	Advertising-R. A. Apffel	74,493	111,678	80,160	83,000	83,000	70,000	1.05%	(15.66%)
		<b>147,280</b>	<b>195,436</b>	<b>149,312</b>	<b>153,000</b>	<b>153,000</b>	<b>153,000</b>	<b>2.30%</b>	<b>0.00%</b>

**Total Expense**      **1,834,491**    **2,219,650**    **2,342,754**    **2,214,608**    **2,213,016**    **2,294,712**    **34.51%**    **3.69%**

## Tourism Development

Tour and Travel (INACTIVE)		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percentage of Expense	Budget Increase or Decrease
<b>Expense</b>									
<i>PERSONNEL</i>									
TD-63-5000	Salaries	0	0	0	0	0	0	0.000%	0.00%
TD-63-5042	Incentive Pay	0	0	0	0	0	0	0.000%	0.00%
TD-63-5048	Contract Labor	0	0	0	0	0	0	0.000%	0.00%
TD-63-5050	Payroll Taxes	0	0	0	0	0	0	0.000%	0.00%
TD-63-5055	Pension Plan	0	0	0	0	0	0	0.000%	0.00%
TD-63-5060	Insurance-Employees	0	0	0	0	0	0	0.000%	0.00%
TD-63-5061	Insurance-Contingency	0	0	0	0	0	0	0.000%	0.00%
TD-63-5065	Worker's Compensation	0	0	0	0	0	0	0.000%	0.00%
TD-63-5070	TEC-Unemployment	0	0	0	0	0	0	0.000%	0.00%
TD-63-5075	Uniforms	0	0	0	0	0	0	0.000%	0.00%
TD-63-5078	Drug Testing/Background Checks	0	0	0	0	0	0	0.000%	0.00%
<b>Total Personnel</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.000%</b>	
<i>MATERIALS, SUPPLIES &amp; SERVICES</i>									
TD-63-5100	Alarm System	0	0	0	0	0	0	0.00%	0.00%
TD-63-5115	Advertising & Promotional	0	0	0	0	0	0	0.00%	0.00%
TD-63-5110	Mileage Reimbursement	226	262	423	400	472	0	0.00%	(100.00%)
TD-63-5135	Data Processing/Software Mtc	0	17	0	150	200	0	0.00%	(100.00%)
TD-63-5140	Dues/Subscriptions	0	0	0	0	0	0	0.00%	0.00%
TD-63-5125	Contract Services	0	0	0	0	0	0	0.00%	0.00%
TD-63-5150	Floral/Client Amenities	0	0	0	0	0	0	0.00%	0.00%
TD-63-5155	Office Supplies	231	204	0	250	250	0	0.00%	(100.00%)
TD-63-5164	Meetings & Seminars	0	0	0	75	0	0	0.00%	0.00%
TD-63-5165	Memberships	9,528	2,200	1,539	1,000	1,100	0	0.00%	(100.00%)
TD-63-5170	Miscellaneous	0	0	0	250	1,000	0	0.00%	(100.00%)
TD-63-5189	Telephone/Cell/Internet	657	2,395	1,654	1,260	1,260	0	0.00%	(100.00%)
TD-63-5234	Insurance Claims	0	0	0	0	0	0	0.00%	0.00%
TD-63-5242	M&R-Equipment	0	0	0	100	200	0	0.00%	(100.00%)
TD-63-5300	Marketing Travel	17,285	21,800	13,723	25,000	29,760	0	0.00%	(100.00%)
TD-63-5310	Preplacement	2,073	6,669	4,090	0	0	0	0.00%	0.00%
TD-63-5355	Marketing Co-op/Sponsorships	1,800	0	0	6,000	6,000	0	0.00%	(100.00%)
TD-63-5340	Promotion Materials	3,020	1,718	960	2,000	2,550	0	0.00%	(100.00%)
TD-63-5370	Courier Service	238	173	271	300	500	0	0.00%	(100.00%)
TD-63-5385	Collateral	815	0	0	500	700	0	0.00%	(100.00%)
TD-63-5390	Convention Solicitation/Site Tours	16,991	10,592	6,758	5,000	10,000	0	0.00%	(100.00%)
TD-63-5635	Training	0	249	0	200	399	0	0.00%	(100.00%)
TD-63-7000	Special Projects	0	0	0	700	700	0	0.00%	(100.00%)
<b>Total Expenditures</b>		<b>52,864</b>	<b>46,277</b>	<b>29,417</b>	<b>43,185</b>	<b>55,091</b>	<b>0</b>	<b>0.00%</b>	<b>(100.00%)</b>
<i>CAPITAL OUTLAYS</i>									
TD-63-5252	Equipment Purchases	0	0	0	1,279	0	0	0.000%	0.00%
<b>Total Expense</b>		<b>52,864</b>	<b>46,277</b>	<b>29,417</b>	<b>44,464</b>	<b>55,091</b>	<b>0</b>	<b>0.000%</b>	<b>(100.00%)</b>

## Special Projects

Special Projects	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percentage of Expense	Budget Increase or Decrease
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### Expense

#### PERSONNEL

TD-65-5000	Salaries	0	0	0	0	0	0.00%	0.00%
TD-65-5042	Incentive Pay	0	0	0	0	0	0.00%	0.00%
TD-65-5048	Contract Labor	0	0	0	0	0	0.00%	0.00%
TD-65-5050	Payroll Taxes	0	0	0	0	0	0.00%	0.00%
TD-65-5055	Pension Plan	0	0	0	0	0	0.00%	0.00%
TD-65-5060	Insurance-Employees	0	0	0	0	0	0.00%	0.00%
TD-65-5061	Insurance - Contingency	0	0	0	0	0	0.00%	0.00%
TD-65-5065	Worker's Compensation	0	0	0	0	0	0.00%	0.00%
TD-65-5070	TEC-Unemployment	0	0	0	0	0	0.00%	0.00%
TD-65-5075	Uniforms	0	0	0	0	0	0.00%	0.00%
TD-65-5078	Drug Testing/Background Checks	0	0	0	0	0	0.00%	0.00%
<b>Total Personnel</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>

#### MATERIALS, SUPPLIES & SERVICES

TD-65-5110	Mileage	0	0	0	0	0	0.00%	0.00%
TD-65-5115	Advertising & Promotions	0	0	0	0	0	0.00%	0.00%
TD-65-5130	Copy Lease	0	0	0	0	0	0.00%	0.00%
TD-65-5135	Data Processing/Soft Maintenance	0	0	0	0	0	0.00%	0.00%
TD-65-5140	Dues & Subscriptions	0	0	0	0	0	0.00%	0.00%
TD-65-5155	Office Supplies	0	0	0	0	0	0.00%	0.00%
TD-65-5164	Meetings, Seminars	0	0	0	0	0	0.00%	0.00%
TD-65-5165	Memberships	0	0	0	0	0	0.00%	0.00%
TD-65-5166	Travel	0	0	0	0	0	0.00%	0.00%
TD-65-5170	Miscellaneous	0	0	0	0	0	0.00%	0.00%
TD-65-5189	Telephone/Cell Phone/Fax	0	0	0	0	0	0.00%	0.00%
TD-65-5202	Legal	0	0	0	0	0	0.00%	0.00%
TD-65-5242	M & R - Equipment	0	0	0	0	0	0.00%	0.00%
TD-65-5254	Small Tools & Equipment	0	0	0	0	0	0.00%	0.00%
TD-65-5260	Gasoline	0	0	0	0	0	0.00%	0.00%
TD-65-5370	Courier Service	0	0	0	0	0	0.00%	0.00%
TD-65-5385	Collateral	0	0	0	0	0	0.00%	0.00%
TD-65-7000	Special Projects	46,682	47,418	42,291	47,000	47,000	0.71%	0.00%
TD-65-7100	Radio Expense	0	0	0	0	0	0.00%	0.00%
<b>Total Expenditures</b>		<b>46,682</b>	<b>47,418</b>	<b>42,291</b>	<b>47,000</b>	<b>47,000</b>	<b>0.71%</b>	<b>0.00%</b>

#### CAPITAL OUTLAYS

TD-65-5252	Equipment Purchase	0	0	0	0	0	0.00%	0.00%
<b>Total Expense</b>		<b>46,682</b>	<b>47,418</b>	<b>42,291</b>	<b>47,000</b>	<b>47,000</b>	<b>0.71%</b>	<b>0.00%</b>

# Tourism Development

Convention Sales-National		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percentage of Expense	Budget Increase or Decrease
<b>Expense</b>									
<i>PERSONNEL</i>									
TD-66-5000	Salaries	0	0	0	0	0	0	0.000%	0.00%
TD-66-5042	Incentive Salary	0	0	0	0	0	0	0.000%	0.00%
TD-66-5048	Contract Labor	0	0	0	0	0	0	0.000%	0.00%
TD-66-5050	Payroll Taxes	0	0	0	0	0	0	0.000%	0.00%
TD-66-5055	Pension Plan	0	0	0	0	0	0	0.000%	0.00%
TD-66-5060	Insurance-Employees	0	0	0	0	0	0	0.000%	0.00%
TD-66-5061	Insurance Contingency	0	0	0	0	0	0	0.000%	0.00%
TD-66-5065	Worker's Compensation	0	0	0	0	0	0	0.000%	0.00%
TD-66-5070	TEC-Unemployment	0	0	0	0	0	0	0.000%	0.00%
TD-66-5075	Uniforms	0	0	0	0	0	0	0.000%	0.00%
TD-66-5078	Drug Testing/Background Checks	0	0	0	0	0	0	0.000%	0.00%
<b>Total Personnel</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.000%</b>	
<i>MATERIALS, SUPPLIES &amp; SERVICES</i>									
TD-66-5110	Mileage Reimbursement	1,931	700	595	2,000	2,449	2,080	0.03%	(15.07%)
TD-66-5115	Advertising & Promotions	0	0	449	0	0	0	0.00%	0.00%
TD-66-5135	Data Processing/Software	0	260	195	300	500	500	0.01%	0.00%
TD-66-5140	Dues & Subscriptions	926	107	85	200	200	200	0.00%	0.00%
TD-66-5150	Floral/Client Amenities	0	0	0	0	0	0	0.00%	0.00%
TD-66-5155	Office Supplies	56	254	358	300	250	500	0.01%	100.00%
TD-66-5164	Meetings & Seminars	989	409	218	1,000	1,000	800	0.01%	(20.00%)
TD-66-5165	Memberships	465	469	475	1,510	1,510	809	0.01%	(46.42%)
TD-66-5170	Miscellaneous	261	0	0	300	1,000	1,050	0.02%	5.00%
TD-66-5189	Telephone/Cells/Internet	2,518	168	1,791	2,160	2,160	2,400	0.04%	11.11%
TD-66-5242	M & R - Equipment	0	0	0	300	500	500	0.01%	0.00%
TD-66-5254	Small Tools and Equipment	0	0	0	0	0	500	0.01%	100.00%
TD-66-5260	Gasoline	0	0	0	0	0	0	0.00%	0.00%
TD-66-5300	Marketing Travel	33,281	16,710	21,803	20,000	26,240	27,430	0.41%	4.54%
TD-66-5310	Preplacement	0	0	0	0	0	7,000	0.11%	100.00%
TD-66-5355	Sponsorships	350	0	0	4,000	4,000	1,000	0.02%	(75.00%)
TD-66-5340	Promotion Materials	4,982	3,243	559	1,000	1,000	1,780	0.03%	78.00%
TD-66-5370	Courier/Shipping Service	244	129	148	500	500	600	0.01%	20.00%
TD-66-5385	Collateral	0	0	0	1,000	1,100	200	0.00%	(81.82%)
TD-66-5635	Training	0	0	0	1,500	1,500	500	0.01%	(66.67%)
TD-66-7000	Special Projects	0	5,121	0	0	0	0	0.00%	0.00%
TD-66-5390	Convention Solicitation/Site Tours	8,467	7,543	7,725	8,000	10,000	10,000	0.15%	0.00%
<b>Total Expenditures</b>		<b>54,472</b>	<b>35,113</b>	<b>34,401</b>	<b>44,070</b>	<b>53,909</b>	<b>57,849</b>	<b>0.87%</b>	<b>7.31%</b>
<i>CAPITAL OUTLAYS</i>									
TD-66-5252	Equipment Purchases	2,437	1,882	258	1,000	500	0	0.00%	(100.00%)
<b>Total Expense</b>		<b>56,908</b>	<b>36,995</b>	<b>34,659</b>	<b>45,070</b>	<b>54,409</b>	<b>57,849</b>	<b>0.870%</b>	<b>6.32%</b>

# Tourism Development

Sports Tourism	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percentage of Expense	Budget Increase or Decrease
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## Expense

### PERSONNEL

TD-67-5000	Salaries	0	0	0	0	0	0.00%	0.00%
TD-67-5042	Incentive Salary	0	0	0	0	0	0.00%	0.00%
TD-67-5048	Contract Labor	0	0	0	0	0	0.00%	0.00%
TD-67-5050	Payroll Taxes	0	0	0	0	0	0.00%	0.00%
TD-67-5055	Pension Plan	0	0	0	0	0	0.00%	0.00%
TD-67-5060	Insurance-Employees	0	0	0	0	0	0.00%	0.00%
TD-67-5061	Insurance Contingency	0	0	0	0	0	0.00%	0.00%
TD-67-5065	Worker's Compensation	0	0	0	0	0	0.00%	0.00%
TD-67-5070	TWC-Unemployment	0	0	0	0	0	0.00%	0.00%
TD-67-5075	Uniforms	0	0	249	200	250	0.00%	0.00%
TD-67-5078	Drug Testing/Background Checks	0	0	0	0	0	0.00%	0.00%
TD-67-5080	Salary Contingency	0	0	0	0	0	0.00%	0.00%
<b>Total Personnel</b>		<b>0</b>	<b>0</b>	<b>249</b>	<b>200</b>	<b>250</b>	<b>0.00%</b>	<b>100.00%</b>

### MATERIALS, SUPPLIES & SERVICES

TD-67-5110	Mileage Reimbursement	0	0	118	250	335	235	0.00%	(29.85%)
TD-67-5135	Data Processing/Software	0	0	0	0	0	0	0.00%	0.00%
TD-67-5140	Dues & Subscriptions	0	0	0	0	0	0	0.00%	0.00%
TD-67-5155	Office Supplies	0	0	0	200	250	250	0.00%	0.00%
TD-67-5164	Meetings & Seminars	0	0	0	75	75	175	0.00%	133.33%
TD-67-5165	Memberships	0	0	795	845	845	845	0.01%	0.00%
TD-67-5170	Miscellaneous	0	0	0	500	875	675	0.01%	(22.86%)
TD-67-5189	Telephone/Cell/Internet	0	0	1,806	1,260	1,260	1,300	0.02%	3.17%
TD-67-5242	M&R Equipment	0	0	0	300	500	500	0.01%	0.00%
TD-67-5254	Small tools and equipment	0	0	0	0	0	0	0.00%	0.00%
TD-67-5260	Gasoline	0	0	0	0	0	0	0.00%	0.00%
TD-67-5300	Marketing Travel	0	0	12,001	9,995	9,995	12,890	0.19%	28.96%
TD-67-5310	Preplacement	0	0	0	3,950	3,950	0	0.00%	(100.00%)
TD-67-5355	Marketing Co-op/Sponsorships	0	0	0	100	100	100	0.00%	0.00%
TD-67-5340	Promotion Materials	0	0	121	200	200	1,100	0.02%	450.00%
TD-67-5370	Courier/Shipping Service	0	0	5	100	150	150	0.00%	0.00%
TD-67-5385	Collateral	0	0	0	250	250	250	0.00%	0.00%
TD-67-5390	Convention Solicitation/Site Tours	0	0	262	3,500	3,750	5,000	0.08%	33.33%
TD-67-5635	Training	0	395	1,829	1,300	1,600	1,600	0.02%	0.00%
<b>Total Expenditures</b>		<b>0</b>	<b>395</b>	<b>16,938</b>	<b>22,825</b>	<b>24,135</b>	<b>25,070</b>	<b>0.38%</b>	<b>3.87%</b>

### CAPITAL OUTLAYS

TD-67-5252	Equipment Purchases	0	0	0	0	0	0	0.00%	0.00%
<b>Total Expense</b>		<b>0</b>	<b>395</b>	<b>17,187</b>	<b>23,025</b>	<b>24,385</b>	<b>25,320</b>	<b>0.381%</b>	<b>3.83%</b>

# Tourism Development

SMERF Social, Military, Educational, Religious, and Fraternal		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percentage of Expense	Budget Increase or Decrease
<b>Expense</b>									
<i>PERSONNEL</i>									
TD-68-5000	Salaries	0	0	0	0	0	0	0.00%	0.00%
TD-68-5048	Contract Labor	0	0	0	0	0	0	0.00%	0.00%
TD-68-5050	Payroll Taxes	0	0	0	0	0	0	0.00%	0.00%
TD-68-5055	Pension Plan	0	0	0	0	0	0	0.00%	0.00%
TD-68-5060	Insurance-Employees	0	0	0	0	0	0	0.00%	0.00%
TD-68-5061	Insurance-Contingency	0	0	0	0	0	0	0.00%	0.00%
TD-68-5065	Worker's Compensation	0	0	0	0	0	0	0.00%	0.00%
TD-68-5070	TWC-Unemployment	0	0	0	0	0	0	0.00%	0.00%
TD-68-5075	Uniforms	0	0	0	0	0	0	0.00%	0.00%
TD-68-5078	Drug Testing/Background Checks	0	0	0	0	0	0	0.00%	0.00%
TD-68-5080	Salary Contingency	0	0	0	0	0	0	0.00%	0.00%
<b>Total Personnel</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	
<i>MATERIALS, SUPPLIES &amp; SERVICES</i>									
TD-68-5110	Auto/Mileage Reimbursement	192	241	90	300	540	340	0.01%	(37.04%)
TD-68-5115	Advertising	0	0	0	0	0	0	0.00%	0.00%
TD-68-5125	Contract Services	0	0	0	0	0	0	0.00%	0.00%
TD-68-5135	Data Processing/Software Mtc	0	0	0	0	0	200	0.00%	100.00%
TD-68-5140	Dues & Subscriptions	831	0	0	0	0	0	0.00%	0.00%
TD-68-5155	Office Supplies	56	359	0	100	250	250	0.00%	0.00%
TD-68-5164	Meetings & Seminars	249	0	0	200	400	0	0.00%	(100.00%)
TD-68-5165	Memberships	1,992	1,094	1,543	2,000	2,259	705	0.01%	(68.79%)
TD-68-5170	Miscellaneous	95	0	0	250	1,000	800	0.01%	(20.00%)
TD-68-5189	Telephone/Cell/Internet	1,481	1,322	1,662	250	1,260	1,300	0.02%	3.17%
TD-68-5242	M&R Equipment	0	0	0	0	0	200	0.00%	100.00%
TD-68-5260	Gasoline	0	0	0	0	0	0	0.00%	0.00%
TD-68-5300	Marketing Travel	30,909	28,537	13,589	8,000	23,715	22,470	0.34%	(5.25%)
TD-68-5302	Sales Events	0	0	0	0	0	0	0.00%	0.00%
TD-68-5310	Preplacement	3,500	3,750	1,697	1,000	4,250	0	0.00%	(100.00%)
TD-68-5340	Promotion Materials	3,238	1,225	1,110	400	900	2,050	0.03%	127.78%
TD-68-5355	Sponsorships	0	0	2,250	2,000	5,000	5,000	0.08%	0.00%
TD-68-5370	Courier/Shipping Service	105	1,369	39	100	1,000	600	0.01%	(40.00%)
TD-68-5385	Collateral	0	0	0	0	0	250	0.00%	100.00%
TD-68-5390	Convention Solicitation/Site Tours	4,738	6,234	5,506	5,000	10,000	15,500	0.23%	55.00%
TD-68-5635	Training	0	0	0	0	0	350	0.01%	100.00%
TD-68-7000	Special Projects	3,625	0	0	500	1,000	0	0.00%	(100.00%)
<b>Total Expenditures</b>		<b>51,010</b>	<b>44,132</b>	<b>27,486</b>	<b>20,100</b>	<b>51,574</b>	<b>50,015</b>	<b>0.75%</b>	<b>(3.02%)</b>
<i>CAPITAL OUTLAYS</i>									
TD-68-5252	Equipment Purchases	492	1,228	0	0	0	0	0.00%	0.00%
<b>Total Expense</b>		<b>51,502</b>	<b>45,360</b>	<b>27,486</b>	<b>20,100</b>	<b>51,574</b>	<b>50,015</b>	<b>0.752%</b>	<b>(3.02%)</b>

# Tourism Development

Austin Sales Director	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percentage of Expense	Budget Increase or Decrease
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## Expense

### PERSONNEL

TD-80-5000	Salaries	0	0	0	0	0	0.00%	0.00%
TD-80-5042	Incentive Salary	0	0	0	0	0	0.00%	0.00%
TD-80-5048	Contract Labor	0	0	0	0	0	0.00%	0.00%
TD-80-5050	Payroll Taxes	0	0	0	0	0	0.00%	0.00%
TD-80-5055	Pension Plan	0	0	0	0	0	0.00%	0.00%
TD-80-5060	Insurance-Employees	0	0	0	0	0	0.00%	0.00%
TD-80-5061	Insurance-Contingency	0	0	0	0	0	0.00%	0.00%
TD-80-5065	Worker's Compensation	0	0	0	0	0	0.00%	0.00%
TD-80-5070	TWC-Unemployment	0	0	0	0	0	0.00%	0.00%
TD-80-5075	Uniforms	0	0	0	0	0	0.00%	0.00%
TD-80-5078	Drug Testing/Background Checks	0	0	0	0	0	0.00%	0.00%
<b>Total Personnel</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	

### MATERIALS, SUPPLIES & SERVICES

TD-80-5110	Auto/Mileage Reimbursement	2,528	1,856	1,738	3,225	3,225	2,825	0.04%	(12.40%)
TD-80-5135	Data Processing/Software Mtc	0	260	337	300	500	500	0.01%	0.00%
TD-80-5140	Dues & Subscriptions	831	0	0	200	200	230	0.00%	15.00%
TD-80-5150	Floral/Client Amenities	0	0	0	0	0	0	0.00%	0.00%
TD-80-5155	Office Supplies	0	254	0	250	250	250	0.00%	0.00%
TD-80-5164	Meetings & Seminars	255	154	245	500	1,200	675	0.01%	(43.75%)
TD-80-5165	Memberships	865	870	989	1,000	1,220	950	0.01%	(22.13%)
TD-80-5170	Miscellaneous	3,820	206	0	250	1,000	700	0.01%	(30.00%)
TD-80-5189	Telephone/Cell/Internet	2,245	1,454	1,811	2,160	2,160	2,000	0.03%	(7.41%)
TD-80-5204	Professional Fees	5,000	0	0	0	0	0	0.00%	0.00%
TD-80-5242	M&R Equipment	0	0	0	0	0	500	0.01%	100.00%
TD-80-5254	Small Tools & Equip	0	0	0	0	0	500	0.01%	100.00%
TD-80-5260	Gasoline	0	0	0	0	0	0	0.00%	0.00%
TD-80-5300	Marketing Travel	22,525	27,623	13,961	45,000	49,535	62,050	0.93%	25.26%
TD-80-5300R	Marketing Travel Reimbursement	0	0	0	-15,600	-15,600	-24,700	-0.37%	58.33%
TD-80-5340	Promotion Materials	2,038	1,168	319	750	650	4,450	0.07%	584.62%
TD-80-5310	Preplacement	423	3,650	5,100	2,500	2,675	5,500	0.08%	105.61%
TD-80-5355	Marketing Co-op/Sponsorships	12,130	26,070	19,907	24,500	24,500	21,000	0.32%	(14.29%)
TD-80-5370	Courier/Shipping Service	760	330	1,134	1,000	1,000	660	0.01%	(34.00%)
TD-80-5385	Collateral	935	0	0	500	1,000	500	0.01%	(50.00%)
TD-80-5390	Convention Solicitation/Site Tours	9,801	8,860	5,785	11,900	12,000	12,000	0.18%	0.00%
TD-80-5635	Training	0	561	0	500	500	5,940	0.09%	1088.00%
<b>Total Expenditures</b>		<b>69,157</b>	<b>75,817</b>	<b>51,327</b>	<b>78,935</b>	<b>86,015</b>	<b>96,530</b>	<b>1.45%</b>	<b>12.22%</b>

### CAPITAL OUTLAYS

TD-80-5252	Equipment Purchases	0	1,432	0	300	500	0	0.00%	(100.00%)
<b>Total Expense</b>		<b>69,157</b>	<b>77,249</b>	<b>51,327</b>	<b>79,235</b>	<b>86,515</b>	<b>96,530</b>	<b>1.45%</b>	<b>11.58%</b>

# Tourism Development

Visitor's Center	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percentage of Expense	Budget Increase or Decrease	
<b>Expenses</b>									
<i>PERSONNEL</i>									
TD-69-5000	Salaries	0	0	0	0	0	0.00%	0.00%	
TD-69-5042	Incentive Pay	0	0	0	0	0	0.00%	0.00%	
TD-69-5048	Contract Labor	0	0	0	0	0	0.00%	0.00%	
TD-69-5050	Payroll Taxes	0	0	0	0	0	0.00%	0.00%	
TD-69-5055	Pension Plan	0	0	0	0	0	0.00%	0.00%	
TD-69-5060	Insurance-Employees	0	0	0	0	0	0.00%	0.00%	
TD-69-5061	Insurance Contingency	0	0	0	0	0	0.00%	0.00%	
TD-69-5065	Worker's Compensation	0	0	0	0	0	0.00%	0.00%	
TD-69-5070	TEC-Unemployment	0	0	0	0	0	0.00%	0.00%	
TD-69-5075	Uniforms	410	0	233	800	800	500	0.01%	(37.50%)
TD-69-5078	Drug Testing/Background Checks	188	792	120	0	0	180	0.00%	100.00%
<b>Total Personnel</b>		<b>598</b>	<b>792</b>	<b>353</b>	<b>800</b>	<b>800</b>	<b>680</b>	<b>0.01%</b>	<b>(15.00%)</b>
<i>MATERIALS, SUPPLIES &amp; SERVICES</i>									
TD-69-5110	Auto/Mileage Reimbursement	108	172	56	500	640	480	0.01%	(25.00%)
TD-69-5115	Advertising & Promotion	823	507	0	1,000	1,100	500	0.01%	(54.55%)
TD-69-5116	Bad Debts	0	0	0	0	0	0	0.00%	0.00%
TD-69-5117	Bank Charges	0	1,274	659	1,500	1,500	1,000	0.02%	(33.33%)
TD-69-5118	Cash Over/Short	0	0	0	0	0	0	0.00%	0.00%
TD-69-5120	Cleaning Supplies	253	129	59	260	260	75	0.00%	(71.15%)
TD-69-5125	Contract Services	5,445	4,430	3,982	4,080	4,080	4,950	0.07%	21.32%
TD-69-5135	Data Processing/Software	315	169	195	600	600	750	0.01%	25.00%
TD-69-5140	Dues & Subscriptions	500	524	500	795	795	850	0.01%	6.92%
TD-69-5155	Office Supplies	4,147	3,871	1,307	4,000	4,000	4,000	0.06%	0.00%
TD-69-5157	Paper Goods	472	740	365	800	800	900	0.01%	12.50%
TD-69-5162	Signage	0	0	0	60	0	500	0.01%	100.00%
TD-69-5164	Meetings & Seminars	15	9	0	500	520	600	0.01%	15.38%
TD-69-5165	Memberships	830	610	350	900	900	1,195	0.02%	32.78%
TD-69-5167	CTA Expenses	0	0	0	13,425	13,425	14,540	0.22%	8.31%
TD-69-5170	Miscellaneous	854	0	1,368	300	2,000	950	0.01%	(52.50%)
TD-69-5175	Office Rent (Ashton, Tanger, CofC)	21,200	16,439	24,200	23,600	27,200	32,200	0.48%	18.38%
TD-69-5189	Telephone/Cell/Internet	6,761	3,276	3,942	4,840	4,840	6,000	0.09%	23.97%
TD-69-5195	FEMA Storm Repairs	0	0	0	0	0	0	0.00%	0.00%
TD-69-5230	Insurance - Auto/Property	5,405	5,718	5,846	7,001	7,001	8,566	0.13%	22.35%
TD-69-5232	Insurance - Liability	0	0	0	0	0	12	0.00%	100.00%
TD-69-5240	M & R Building	113	0	0	0	600	0	0.00%	(100.00%)
TD-69-5242	M & R Equipment	362	64	102	1,000	1,000	900	0.01%	(10.00%)
TD-69-5254	Small Tools & Equipment	0	299	214	400	500	538	0.01%	7.60%
TD-69-5260	Gasoline	0	0	0	0	0	0	0.00%	0.00%
TD-69-5300	Marketing Travel	8,486	10,342	9,395	13,000	13,885	15,415	0.23%	11.02%
TD-69-5325	Local Marketing	0	0	0	400	0	1,800	0.03%	100.00%
TD-69-5340	Promotional Materials	10,036	17,306	13,616	13,550	13,550	13,500	0.20%	(0.37%)
TD-69-5365	Letter Response: Postage	16,000	15,400	0	6,500	18,000	10,000	0.15%	(44.44%)
TD-69-5370	Courier/Shipping Service	4,204	3,971	3,974	3,500	3,500	4,500	0.07%	28.57%
TD-69-5385	Collateral	4,903	5,004	2,553	7,000	7,200	6,000	0.09%	(16.67%)
TD-69-5390	Site Tours/Convention Solicitation	319	1,017	415	300	360	1,000	0.02%	177.78%
TD-69-5800	Commissions Pd(1% Conserve Galv)	0	69	0	0	100	0	0.00%	(100.00%)
TD-69-5635	Training	500	479	0	500	800	1,000	0.02%	25.00%
TD-69-6010	Cost of Sales - Gift Shop	7,749	463	756	7,300	7,300	3,000	0.05%	(58.90%)
TD-69-7000	Special Projects	14,824	8,550	14,356	0	0	0	0.00%	0.00%
<b>Total Materials, Supplies &amp; Services</b>		<b>114,624</b>	<b>100,832</b>	<b>88,211</b>	<b>117,611</b>	<b>136,456</b>	<b>135,721</b>	<b>2.04%</b>	<b>(0.54%)</b>

## Tourism Development

Visitor's Center		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percentage of Expense	Budget Increase or Decrease
<i>CAPITAL OUTLAYS</i>									
TD-69-5245	Leasehold Improvements	7,095	0	0	647	0	400	0.01%	100.00%
TD-69-5253	Leased Equipment	0	0	0	0	0	0	0.00%	0.00%
TD-69-5252	Equipment Purchase	5,340	268	1,263	4,000	4,000	2,000	0.03%	(50.00%)
TD-69-5255	Gain/Loss Sale of Asset	0	0	0	0	0	0	0.00%	0.00%
	<b>Total Capital Outlay</b>	<b>12,434</b>	<b>268</b>	<b>1,263</b>	<b>4,647</b>	<b>4,000</b>	<b>2,400</b>	<b>0.04%</b>	<b>(40.00%)</b>
	<b>Other Visitor's Center Expense</b>	<b>127,656</b>	<b>101,892</b>	<b>89,827</b>	<b>123,058</b>	<b>141,256</b>	<b>138,801</b>	<b>2.09%</b>	<b>(1.74%)</b>

# Tourism Development

Administration/ Director of Sales	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percentage of Expense	Budget Increase or Decrease	
<b>Expenses</b>									
<i>PERSONNEL</i>									
TD-70-5000	Salaries	912,421	1,010,290	1,040,358	1,114,510	1,121,936	1,206,850	18.15%	7.57%
TD-70-5042	Incentive Salary-Sales Commissions	91,722	94,516	62,059	62,059	75,513	67,174	1.01%	(11.04%)
TD-70-5038	Overtime	0	0	1,995	819	0	0	0.00%	0.00%
TD-70-5048	Contract Labor	0	0	0	5,000	15,000	15,000	0.23%	0.00%
TD-70-5050	Payroll Taxes	74,089	82,082	80,893	85,260	85,828	92,324	1.39%	7.57%
TD-70-5055	Pension Plan	43,239	45,789	44,805	48,247	54,506	58,752	0.88%	7.79%
TD-70-5060	Insurance-Employees	170,908	169,562	131,745	139,573	147,750	163,189	2.45%	10.45%
TD-70-5061	Insurance-Contingency	0	0	0	0	14,775	16,319	0.25%	10.45%
TD-70-5065	Worker's Compensation	2,954	2,684	2,631	3,754	5,200	5,541	0.08%	6.55%
TD-70-5070	TEC-Unemployment	2,070	0	1,479	0	500	500	0.01%	0.00%
TD-70-5071	Sick Leave/Vacation Accrual	-472	2,354	4,467	5,921	5,921	2,384	0.04%	(59.73%)
TD-70-5075	Uniforms	0	1,110	343	500	500	500	0.01%	0.00%
TD-70-5078	Drug Testing/Background Checks	214	141	177	240	240	240	0.00%	0.00%
TD-70-5079	Recruitment/Relocation	0	0	0	300	500	500	0.01%	0.00%
TD-70-5080	Salary Contingency (4% Merit)	0	0	0	33,658	33,658	48,274	0.73%	43.43%
<b>Total Personnel</b>		<b>1,297,145</b>	<b>1,408,529</b>	<b>1,370,952</b>	<b>1,499,841</b>	<b>1,561,827</b>	<b>1,677,546</b>	<b>25.23%</b>	<b>7.41%</b>

<i>MATERIALS, SUPPLIES &amp; SERVICES</i>									
TD-70-5110	Auto/Mileage Reimbursement	2,760	2,262	2,599	3,000	5,074	4,815	0.07%	(5.10%)
TD-70-5117	Bank Charges	556	129	0	50	100	100	0.00%	0.00%
TD-70-5118	Cash Over/Short	16	-34	0	0	0	0	0.00%	0.00%
TD-70-5125	Contract Services	17,215	7,280	7,150	7,820	7,820	1,025	0.02%	(86.89%)
TD-70-5130	Copy Leases	23,858	19,152	19,699	24,000	24,000	13,265	0.20%	(44.73%)
TD-70-5135	Data Processing/Software Maint	28,166	34,018	34,839	42,203	42,203	53,068	0.80%	25.74%
TD-70-5140	Dues & Subscriptions	8,495	9,269	10,500	11,595	11,595	25,588	0.38%	120.68%
TD-70-5150	Floral/Client Amenities	0	60	16	500	1,000	1,000	0.02%	0.00%
TD-70-5155	Office Supplies	5,334	5,296	4,548	2,750	2,750	2,750	0.04%	0.00%
TD-70-5164	Meetings & Seminars	1,137	4,188	2,921	4,500	4,900	2,400	0.04%	(51.02%)
TD-70-5165	Memberships	19,844	24,937	28,553	27,910	27,910	91,732	1.38%	228.67%
TD-70-5170	Miscellaneous	3,727	-160	0	500	1,500	5,800	0.09%	286.67%
TD-70-5175	Office Rent (601 Tremont)	72,517	72,516	72,516	72,516	72,516	72,516	1.09%	0.00%
TD-70-5182	Reimburse City of Galveston	0	0	10	0	0	0	0.00%	0.00%
TD-70-5185	Supplies	0	0	0	0	0	0	0.00%	0.00%
TD-70-5189	Telephone/Cell/Internet	26,689	30,597	31,370	29,064	29,064	28,000	0.42%	(3.66%)
TD-70-5190	Electricity/Water/Gas	0	0	0	0	0	0	0.00%	0.00%
TD-70-5192	Emergency Cleanup	12,600	0	0	0	0	0	0.00%	0.00%
TD-70-5195	FEMA	0	0	0	0	0	0	0.00%	0.00%
TD-70-5200	Audit Fees	20,217	15,794	14,985	19,749	19,502	18,810	0.28%	(3.55%)
TD-70-5202	Legal	4,793	2,808	4,568	2,000	5,000	5,000	0.08%	0.00%
TD-70-5204	Professional Fees	0	26,489	15,972	16,000	16,375	16,250	0.24%	(0.76%)
TD-70-5230	Insurance - Auto/Property	-234	45	695	752	752	606	0.01%	(19.41%)
TD-70-5232	Insurance - Liability	24,773	24,514	17,493	17,932	17,932	15,195	0.23%	(15.26%)
TD-70-5240	M & R Building	681	0	0	0	0	0	0.00%	0.00%
TD-70-5242	M & R Equipment	2,832	641	1,942	1,000	2,000	3,000	0.05%	50.00%
TD-70-5260	Gasoline	586	664	735	800	1,000	1,000	0.02%	0.00%
TD-70-5300	Marketing Travel	33,973	32,952	36,760	50,000	61,407	44,107	0.66%	(28.17%)
TD-70-5302	Sales Events	0	0	0	0	0	20,000	0.30%	100.00%

## Tourism Development

Administration/Director of Sale:		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percentage of Expense	Budget Increase or Decrease
<b>MATERIALS, SUPPLIES &amp; SERVICES</b>									
TD-70-5310	Preplacement	0	0	0	0	0	0	0.00%	0.00%
TD-70-5340	Promotion Materials	4,745	6,635	6,150	4,200	4,200	4,900	0.07%	16.67%
TD-70-5352	Development Funding	46,166	111,660	102,650	110,000	200,000	190,000	2.86%	(5.00%)
TD-70-5355	Sponsorships	0	2,750	3,822	18,000	18,000	1,000	0.02%	(94.44%)
TD-70-5365	Letter Response: Postage	0	0	0	0	0	0	0.00%	0.00%
TD-70-5370	Courier/Shipping Service	1,032	473	537	700	600	600	0.01%	0.00%
TD-70-5385	Collateral	0	1,248	498	1,000	1,000	1,000	0.02%	0.00%
TD-70-5390	Site Tours/Convention Solicitation	11,035	6,392	1,829	9,000	10,000	8,000	0.12%	(20.00%)
TD-70-5635	Training	9,455	43,132	33,254	12,000	12,000	17,700	0.27%	47.50%
TD-70-7000	Special Projects	107,188	83,949	109,034	224,000	237,000	236,000	3.55%	(0.42%)
TD-70-7002	Contingency-Unforeseen Spcl Projec	497,691	509,737	140,391	250,000	250,000	700,000	10.53%	180.00%
TD-70-7004	Contingency-Downtown Oversight	101,064	96,106	40,000	0	0	0	0.00%	0.00%
<b>Total Materials, Supplies &amp; Services</b>		<b>1,088,907</b>	<b>1,175,497</b>	<b>746,034</b>	<b>963,541</b>	<b>1,087,200</b>	<b>1,585,227</b>	<b>23.84%</b>	<b>45.81%</b>
<b>CAPITAL OUTLAY &amp; DEBT SERVICE</b>									
TD-70-5250	Capital Improvements	0	0	0	0	0	0	0.00%	0.00%
TD-70-5156	Interest Expense	0	0	0	0	0	0	0.00%	0.00%
TD-70-5253	Leased Equipment	0	21,092	20,548	20,727	20,727	0	0.00%	(100.00%)
TD-70-5252	Equipment Purchase	1,680	10,165	0	5,000	5,000	5,000	0.08%	0.00%
<b>Total Capital Outlay</b>		<b>1,680</b>	<b>31,258</b>	<b>20,548</b>	<b>25,727</b>	<b>25,727</b>	<b>5,000</b>	<b>0.08%</b>	<b>(80.57%)</b>
<b>Other Administration Expense</b>		<b>2,387,732</b>	<b>2,615,283</b>	<b>2,137,535</b>	<b>2,489,109</b>	<b>2,674,754</b>	<b>3,267,773</b>	<b>49.1%</b>	<b>22.17%</b>
<b>TRANSFERS</b>									
TD-70-8000	General Fund Allocation	411,950	432,548	600,000	600,000	600,000	612,000	9.20%	2.00%
TD-70-8000	General Fund (from TD Unrestricted)	0	0	0	60,000	60,000	60,000	0.90%	0.00%
<b>Total Inter-fund Transfers</b>		<b>411,950</b>	<b>432,548</b>	<b>600,000</b>	<b>660,000</b>	<b>660,000</b>	<b>672,000</b>	<b>10.1%</b>	<b>1.82%</b>
<b>Total Administration Expenses</b>		<b>2,799,682</b>	<b>3,047,831</b>	<b>2,737,535</b>	<b>3,149,109</b>	<b>3,334,754</b>	<b>3,939,773</b>	<b>59.2%</b>	<b>18.14%</b>





Park Board of Trustees  
 Tourism Development Fund  
 Budget Year 2018-2019

Acct #	Account Description	Expense Explanation	DEPARTMENT											Total	
			Advertising PR 62	Tours & Travel 63 (Inactive)	Inactive 64	Special Projects 65	National Sales 66	Sports Tourism 67	SMERF 68	Austin Sales 80	Visitor's Ctr 69	Admin 70			
5165 Memberships															
		American Marketing Assn (AMA)	\$ 300												\$ 300
		Bandmasters													\$ 80
		C-Crewe Galveston Chamber	\$ 100				\$ 50	\$ 50						\$ 100	\$ 300
		CMCA													\$ 250
		DMAI Mint													\$ 19,000
		ESPA (\$365/ea)													\$ 1,095
		Galveston Chamber of Commerce													\$ 10,000
		Historic Downtown Strand Seaport Ptnrshp	\$ 250												\$ 250
		Houston Society of Association Executives													\$ 80
		Houston & Beyond													\$ 15,000
		IAEE (All)													\$ 650
		MPI-HAC													\$ 510
		MPI-THCC													\$ 475
		NASC													\$ 795
		NATJA - N Amer Travel Journalists Assoc.	\$ 500												\$ 500
		Oil & Gas Admin International													\$ 250
		PCMA													\$ 970
		PRSA	\$ 1,400												\$ 1,400
		RCMA													\$ 250
		SATW	\$ 700												\$ 700
		Staples													\$ 100
		TACVB (All)													\$ 1,200
		TMEA	\$												\$ 75
		THLA Annual													\$ 36,000
		TS&E													\$ 500
		TTIA-Texas Travel Industry Assn. (All)													\$ 475
		Ydink/Ystay	\$ 1,250												\$ 7,802
			\$ 4,500												\$ 1,250
															\$ 100,736
5167 CTA Expenses															
		Binders and Printing													\$ 2,000
		Candy, Snacks, Water													\$ 500
		Contract Renewal Fee													\$ 10,500
		CTA Certificates													\$ 270
		CTA Pins													\$ 270
		Networking Events													\$ 4,000
		Reimbursement													\$ (3,000)
															\$ 14,540
															\$ 18,000
		Visitor Center (Ashton Villa) \$1500/mth													\$ 10,000
		Chamber of Commerce													\$ 4,200
		Tanger \$350/mth													\$ 72,516
		601 Tremont (\$18,128.94/qtr)													\$ 32,200
															\$ 72,516
															\$ 104,716
5189 Telephone/Cells/Internet															
		Cell Reimburse (17 @ \$75/mth ea)	\$ 6,300												\$ 2,700
		Internet Svc Reimburse (4 @ \$75/mth ea)	\$ 900												\$ 900
		Comcast Cable (\$108.25/mth)													\$ 1,299
		Comcast (Network) \$317/mth													\$ 3,804
		Comcast (Dedicated Svc) \$540/mth													\$ 6,480
		T-Mobile (15-Hot Spots @ \$30/mth)	\$ 2,520												\$ 720
		Ring Central (\$75/mth)													\$ 900
		Distinct Data LD (\$251/mth x 12)													\$ 840
		AT&T (1 line @ \$40/mth)	\$ 280												\$ 480
		Misc (repairs, equipment, etc.)	\$ 10,000												\$ 2,325
															\$ 51,000

Park Board of Trustees  
 Tourism Development Fund  
 Budget Year 2018-2019

Acct #	Account Description	Expense Explanation	DEPARTMENT							Total										
			Advertising/PR 62	Tours & Travel 63 (Inactive)	Inactive 64	Special Projects 65	National Sales 66	Sports Tourism 67	SMERF 68		Austin Sales 80	Visitor's Ctr 69	Admin 70							
5204	Professional Fees	Maximus Annual (1/16 of \$7500) National Advocate	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,250	\$ 15,000	\$ 16,250	\$ 1,250	\$ 15,000	\$ 16,250
5242	M & R Equipment	Miscellaneous	\$ 1,500	\$ -	\$ -	\$ -	\$ 500	\$ 500	\$ 200	\$ 500	\$ 900	\$ 500	\$ 900	\$ 3,000	\$ -	\$ -	\$ -	\$ 400	\$ -	\$ -
5245	Leasehold Improvements	Childrens Area, Displays, etc.	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
5252	Equipment	Computer Hardware	2,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,000	\$ 500	\$ 5,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
5254	Small Tools and Equip	Miscellaneous	\$ 1,000	\$ -	\$ -	\$ -	\$ 500	\$ -	\$ -	\$ -	\$ 500	\$ 538	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
5300	Marketing Travel	Misc Opportunities (see Detail Sheets) Coop (Reimbursed)	\$ 5,000	\$ -	\$ -	\$ 27,430	\$ 12,890	\$ 22,470	\$ 62,050	\$ 15,415	\$ 44,107	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
5302	Sales Events	Connect FAM	\$ 5,000	\$ -	\$ -	\$ 27,430	\$ 12,890	\$ 22,470	\$ 37,350	\$ 15,415	\$ 44,107	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
5310	Preplacement	GI Hula Hut Adventure Coop Lunches IMEX Preplacement MPI-TEC	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
5315	Media Production	Pre-paid Media Advertising SWSC Sponsorship for Table	\$ 5,000	\$ -	\$ -	\$ 7,000	\$ -	\$ -	\$ 2,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
5320	Public Relations	Miscellaneous	\$ 10,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		Dallas Travel & Adventure Show Individual Media FAMs Miscellaneous New York Media Mission - Oct NATJA Conference & Media Mktplace - May OKC Media Mission Plano Balloon Festival - Sept PRSA Travel & Tourism Conference Regional Media Missions - Quarterly SATW Convention & Media Mkt Place Texas Book Festival - Nov Texas Tourism Media Missions - TBA Travel Writer FAM Fall - Nov Travel Writer FAM Spring - Apr	\$ 1,625	\$ 5,000	\$ 6,000	\$ 2,525	\$ 2,475	\$ 2,475	\$ 3,675	\$ 7,150	\$ 18,450	\$ 2,645	\$ 1,900	\$ 9,200	\$ 6,490	\$ 6,490	\$ 76,100	\$ -	\$ -	\$ -
5325	Local Marketing	Winter Texans VIC Open House	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000	\$ 800	\$ 1,800	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
5335	Photography	Galveston Tourism Images	\$ 5,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -





**DELLANERA PARK  
ADOPTED BUDGET FISCAL YEAR 2018/2019**

REVENUES	1,075,363
GRANTS	660,000
INTERFUND TRANSFERS IN	-
NONRECURRING REVENUE SOURCE	-
<b>TOTAL REVENUE</b>	<b>1,735,363</b>

PERSONNEL EXPENSE	(260,995)
MATERIAL / SUPPLIES / SERVICES	(307,547)
GRANTS	(720,000)
DEBT SERVICE	(32,022)
<b>TOTAL OPERATING EXPENSE</b>	<b>(1,320,564)</b>

<b>NET INCOME</b>	<b>414,799</b>
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CAPITAL EXPENDITURES	(91,273)
LANDSCAPING	(2,000)
EQUIPMENT	(7,500)
<b>TOTAL CAPITAL EXPENDITURES</b>	<b>(100,773)</b>

<b>NET INCOME</b>	<b>314,026</b>
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INTERFUND TRANSFERS-OUT	(158,476)
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<b>NET INCOME</b>	<b>155,550</b>
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FEMA - REIMBURSEMENT	387,058
FEMA- EXPENSE	(401,949)
<b>NET FEMA</b>	<b>(14,891)</b>

<b>NET INCOME</b>	<b>140,659</b>
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<b>BEGINNING CASH RESERVE</b>	<b>(590,534)</b>
NET INCOME 2018/2019 FISCAL YEAR	140,659
<b>ENDING CASH RESERVE</b>	<b>(449,875)</b>

# Dellanera Park

Summary	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
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*Income Summary-Does not include FEMA Reimbursement*

Beach User (Dept 51)	192,993	218,226	239,033	314,470	314,470	914,470	52.70%	190.80%
Unrestricted (Dept 52)	415,190	462,215	510,489	650,030	711,892	820,893	47.30%	15.31%
<b>Total Income</b>	<b>608,183</b>	<b>680,442</b>	<b>749,522</b>	<b>964,500</b>	<b>1,026,362</b>	<b>1,735,363</b>	<b>100.00%</b>	<b>69.08%</b>

Nonrecurring Revenue Sources	0	0	0	0	0	0	0.00%	0.00%
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<b>Total Revenue Sources</b>	<b>608,183</b>	<b>680,442</b>	<b>749,522</b>	<b>964,500</b>	<b>1,026,362</b>	<b>1,735,363</b>		
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*Expense Summary- Does not include FEMA related expenditures*

Restricted (Dept 51)	216,450	187,220	207,568	257,008	336,497	969,223	61.35%	188.03%
Unrestricted (Dept 52)	384,959	364,530	388,869	452,549	537,946	610,590	38.65%	13.50%
<b>Total Expense</b>	<b>601,409</b>	<b>551,751</b>	<b>596,437</b>	<b>709,558</b>	<b>874,444</b>	<b>1,579,813</b>	<b>100.00%</b>	<b>80.66%</b>

<b>Net Income</b>	<b>6,774</b>	<b>128,691</b>	<b>153,085</b>	<b>254,943</b>	<b>151,918</b>	<b>155,550</b>		
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FEMA Reimbursement	855,985	0	0	0	196,737	387,058		
FEMA Related Expenditures	783,027	22,951	1,486	25,000	125,171	401,949		
<b>Net FEMA Proceeds</b>	<b>72,958</b>	<b>(22,951)</b>	<b>(1,486)</b>	<b>(25,000)</b>	<b>71,566</b>	<b>(14,891)</b>		

<b>Net Income Before Depreciation</b>	<b>79,732</b>	<b>105,740</b>	<b>151,599</b>	<b>229,943</b>	<b>223,484</b>	<b>140,659</b>		
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Depreciation on Capital Assets	155,463	167,585	169,997	133,051	167,585	167,585		
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<b>Net Income After Depreciation</b>	<b>(75,731)</b>	<b>(61,845)</b>	<b>(18,398)</b>	<b>96,892</b>	<b>55,899</b>	<b>(26,926)</b>		
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Capital Outlay	5,335	6,314	8,855	67,900	68,950	100,773		
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<b>Net Income Excluding Capital Assets</b>	<b>(70,396)</b>	<b>(55,531)</b>	<b>(9,543)</b>	<b>164,792</b>	<b>124,849</b>	<b>73,847</b>		
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Beach User - Reserved Cash Sept 30, 2018						\$0		
Unrestricted Cash Sept 30, 2018						(\$590,534)		
Use of Cash Reserves						\$0		
<b>Total Cash</b>						<b>(\$590,534)</b>		
Net Revenue						\$140,659		
<b>Cash Reserve 9/30/2019</b>						<b>(\$449,875)</b>		

# Dellanera Park

## Personnel Summary

	Full Time	Part Time	Seasonal
<b>Vehicle Admissions (51)</b>			
Receptionists (3 @ 10%)	0.10	0.20	0
Subtotal	0.10	0.20	0
<b>R. V. Park (52)</b>			
Manager	1.000		
Maintenance	1.000	1.00	
Park Mtc Mgr (20%)	0.200		
Admin Asst (20%)	0.200		
Reception/Store Clerk (3 @ 90%)	0.900	1.80	
Field Auditor (8%)	0.080		
Umbrella Attendant (100%)		1.00	
Park Supt (12%)	0.120		
Subtotal	3.500	3.80	0.00
<b>Total</b>	<b>3.60</b>	<b>4.00</b>	<b>0.00</b>

Consolidated	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
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### Income

#### PAVILION INCOME

CONSOL-4300	Gross Sales- Store	7,062	5,783	2,060	6,070	7,500	7,500	0.43%	0.00%
CONSOL-6005	Cost of Sales - Store	(6,074)	(6,471)	(4,557)	(4,000)	(5,000)	(5,000)	-0.29%	0.00%
CONSOL-4305	Gross Sales - Gift Shop	19,471	16,446	13,510	14,000	18,000	18,000	1.04%	0.00%
CONSOL-6010	Cost of Sales - Gift Shop	(6,180)	(9,995)	(5,125)	(2,000)	(6,000)	(6,000)	-0.35%	0.00%
	<b>Net Pavilion Income</b>	<b>14,279</b>	<b>5,762</b>	<b>5,889</b>	<b>14,070</b>	<b>14,500</b>	<b>14,500</b>	<b>0.84%</b>	<b>0.00%</b>

#### CAMPING & OTHER INCOME

CONSOL-4200	Vehicle Admissions	22,487	22,210	24,871	33,732	33,732	33,732	1.94%	0.00%
CONSOL-4210	Park Pass Revenue	6,800	8,159	5,456	16,680	16,680	16,680	0.96%	0.00%
CONSOL-4650	Grant Proceeds	0	0	0	0	60,000	660,000	38.03%	1000.00%
CONSOL-4665	FEMA Reimbursement	855,985	0	0	0	196,737	387,058	22.30%	96.74%
CONSOL-4735	Beach User Transfer-Stewart Beach	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4215-4218	Camping Admissions	551,195	632,515	702,715	889,083	889,083	889,083	51.23%	0.00%
CONSOL-4041	Concessionaire Agreements	450	500	1,023	675	2,267	1,325	0.08%	(41.55%)
CONSOL-4310	Vending Machines	0	0	464	250	0	250	0.01%	100.00%
CONSOL-4315	Viewer Income	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4330	Washers & Dryers	4,110	4,510	3,339	5,000	5,000	5,000	0.29%	0.00%
CONSOL-4335	Floats & Umbrellas	4,352	2,096	5,787	5,000	5,100	23,520	1.36%	361.18%
CONSOL-4340	Pavilion Rental	309	0	0	0	0	0	0.00%	0.00%
CONSOL-4585	Miscellaneous	4,225	4,677	-30	0	0	0	0.00%	0.00%
CONSOL-2310	Loan Proceeds-Capital Improvement	0	0	0	0	0	91,273	5.26%	0.00%
CONSOL-4675	Sales Tax Discounts	-25	13	8	10	0	0	0.00%	0.00%
CONSOL-4760	Transfer-Sand Replenishment	0	0	0	0	0	0	0.00%	0.00%
	<b>Nonrecurring Income</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
	<b>Total Camping/Other Income</b>	<b>1,449,889</b>	<b>674,679</b>	<b>743,634</b>	<b>950,430</b>	<b>1,208,599</b>	<b>2,107,921</b>	<b>121.47%</b>	<b>74.41%</b>
	<b>Total Pavilion &amp; Camping</b>	<b>1,464,168</b>	<b>680,442</b>	<b>749,522</b>	<b>964,500</b>	<b>1,223,099</b>	<b>2,122,421</b>	<b>122.30%</b>	<b>73.53%</b>

# Dellanera Park

Consolidated	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
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## Expense

### PERSONNEL

CONSOL-5000	Salaries	132,536	82,947	93,091	155,612	166,020	185,773	11.76%	11.90%
CONSOL-5002	Field Auditor	5,393	5,667	5,778	3,428	3,428	3,539	0.22%	3.25%
CONSOL-5038	Overtime	0	0	4,967	2,675	4,575	4,875	0.31%	6.56%
CONSOL-5042	Incentive Salary	5,460	6,429	0	0	0	0	0.00%	0.00%
CONSOL-5048	Contract Labor	452	2,052	1,348	0	0	0	0.00%	0.00%
CONSOL-5050	Payroll Taxes	11,129	7,347	8,176	12,167	12,963	14,482	0.92%	11.72%
CONSOL-5055	Pension Plan	2,604	1,047	776	1,281	6,305	6,923	0.44%	9.81%
CONSOL-5060	Insurance - Employee	36,514	25,673	30,769	25,912	22,474	25,367	1.61%	12.87%
CONSOL-5061	Insurance - Contingency	0	0	0	0	2,247	2,537	0.16%	12.87%
CONSOL-5065	Worker's Compensation	2,480	2,045	2,035	2,533	5,268	5,860	0.37%	11.24%
CONSOL-5070	TEC-Unemployment	2,754	703	0	500	1,000	1,000	0.06%	0.00%
CONSOL-5071	Sick Leave/Vacation Accrual	-2,273	2,427	-2,866	2,427	2,427	1,038	0.07%	(57.24%)
CONSOL-5075	Uniforms	491	566	349	600	600	928	0.06%	54.67%
CONSOL-5078	Drug Testing/Background Check	754	417	349	400	520	600	0.04%	15.38%
CONSOL-5079	Employee Recruitment	0	0	702	100	500	500	0.03%	0.00%
CONSOL-5080	Salary Contingency (4% Merit)	0	0	0	5,084	5,084	7,572	0.48%	48.95%
<b>Total Personnel</b>		<b>198,293</b>	<b>137,322</b>	<b>145,475</b>	<b>212,719</b>	<b>233,412</b>	<b>260,995</b>	<b>16.52%</b>	<b>11.82%</b>

### MATERIALS, SUPPLIES & SERVICES

CONSOL-5100	Alarm	1,160	1,170	1,250	1,200	1,200	1,400	0.09%	16.67%
CONSOL-5110	Auto Mileage Reimbursement	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5115	Advertising & Promotions	17,141	28,335	25,354	20,000	28,800	26,450	1.67%	(8.16%)
CONSOL-5116	Bad Debt Expense	0	-9	0	0	0	0	0.00%	0.00%
CONSOL-5117	Bank Charges	11,311	14,147	23,865	30,000	30,000	35,000	2.22%	16.67%
CONSOL-5118	Cash over/short	289	-61	-2,398	-694	0	0	0.00%	0.00%
CONSOL-5120	Cleaning Supplies	2,860	2,365	3,007	3,500	3,500	3,500	0.22%	0.00%
CONSOL-5125	Contract Services	35,146	31,489	39,369	28,340	28,340	39,418	2.50%	39.09%
CONSOL-5135	Data Processing/Software/Mainten	495	2,613	5,161	6,696	6,696	3,750	0.24%	(44.00%)
CONSOL-5137	Discounts	376	302	82	55	350	0	0.00%	(100.00%)
CONSOL-5140	Dues & Subscriptions	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5155	Office Supplies	1,665	1,825	1,651	1,700	1,700	2,500	0.16%	47.06%
CONSOL-5157	Paper Goods & Supplies	1,324	1,651	1,593	2,500	2,500	2,500	0.16%	0.00%
CONSOL-5162	Signage	946	7,331	445	1,500	1,500	3,500	0.22%	133.33%
CONSOL-5163	Licenses/Permits	500	600	245	100	2,100	600	0.04%	(71.43%)
CONSOL-5165	Memberships	45	644	55	750	750	858	0.05%	14.40%
CONSOL-5164	Meetings and Seminars	205	799	728	5,500	5,700	5,000	0.32%	(12.28%)
CONSOL-5170	Miscellaneous	724	700	110	150	2,000	2,000	0.13%	0.00%
CONSOL-5185	Materials & Supplies	571	588	422	1,130	1,000	1,000	0.06%	0.00%
CONSOL-5187	Tickets	2,678	2,346	668	1,800	2,000	2,200	0.14%	10.00%
CONSOL-5189	Telephone/Cells/Internet	9,858	8,618	10,489	18,089	18,089	15,000	0.95%	(17.08%)
CONSOL-5190	Utilities Electricity/Gas/Water	72,184	69,566	53,291	74,400	74,400	72,000	4.56%	(3.23%)
CONSOL-5195	FEMA/Storm Repair	783,027	22,951	1,486	25,000	125,171	401,949	25.44%	221.12%
CONSOL-5200	Audit Fees	4,944	4,065	4,501	2,038	2,012	3,025	0.19%	50.35%
CONSOL-5202	Legal	630	1,530	59	1,000	1,000	1,500	0.09%	50.00%
CONSOL-5204	Professional Fees	7,943	2,500	6,000	6,000	9,260	10,510	0.67%	13.50%

# Dellanera Park

Consolidated		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
<i>MATERIALS, SUPPLIES &amp; SERVICES</i>									
CONSOL-5230	Insurance - Property	18,497	19,984	23,208	24,117	24,117	25,875	1.64%	7.29%
CONSOL-5232	Insurance - Liability	4,683	5,497	5,292	4,532	4,532	3,401	0.22%	(24.96%)
CONSOL-5234	Insurance - Claims	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5240	M & R Building	25,068	17,371	14,647	28,000	30,510	31,860	2.02%	4.42%
CONSOL-5242	M & R Equipment	2,440	18,412	4,980	3,000	4,500	5,500	0.35%	22.22%
CONSOL-5254	Small tools and equipment	65	1,036	742	1,800	1,800	1,800	0.11%	0.00%
CONSOL-5256	Equipment Rental	0	4,691	195	250	450	2,900	0.18%	544.44%
CONSOL-5260	Gasoline	1,016	3,656	2,927	2,500	3,700	3,500	0.22%	(5.41%)
CONSOL-5370	Courier Service	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5407	Grants	0	0	0	0	120,000	720,000	45.58%	500.00%
CONSOL-5625	First Aid Supplies	0	0	0	100	200	400	0.03%	100.00%
CONSOL-5910	Car Counters & Cameras	0	0	0	0	0	0	0.00%	0.00%
CONSOL-6000	29.7% Related Beach User	124,550	108,451	123,201	169,222	247,620	276,141	17.48%	11.52%
CONSOL-6025	29.7% to Beach User	(124,550)	(108,451)	(123,201)	(169,222)	(247,620)	(276,141)	-17.48%	11.52%
CONSOL-6020	Damaged/Spoiled	112	451	187	50	200	200	0.01%	0.00%
CONSOL-5800	Commissions - 1% to Conserve	0	222	0	0	200	0	0.00%	(100.00%)
CONSOL-7000	Special Project	0	0	60,000	0	0	0	0.00%	0.00%
CONSOL-7100	Radios	4,468	3,956	450	360	500	400	0.03%	(20.00%)
CONSOL-5257	Capital Asset Replacement Reserv	11,344	0	0	0	0	0	0.00%	0.00%
<b>Total Materials, Supplies &amp; Services</b>		<b>1,023,715</b>	<b>281,340</b>	<b>290,059</b>	<b>295,463</b>	<b>538,777</b>	<b>1,429,496</b>	<b>90.49%</b>	<b>165.32%</b>
<b>Net Operating Income</b>		<b>242,160</b>	<b>261,780</b>	<b>313,988</b>	<b>456,319</b>	<b>450,910</b>	<b>431,930</b>		

# Dellanera Park

Consolidated		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
<b>CAPITAL OUTLAY &amp; DEBT SERVICE</b>									
CONSOL-5250	Capital Improvements	0	-100	7,900	60,000	61,050	91,273	5.78%	49.51%
CONSOL-5251	FFE/Capital-Financed	0	0	0	0	0	30,424	1.93%	100.00%
CONSOL-5255	Gain/Loss Sale of Asset	0	0	-744	0	0	0	0.00%	0.00%
CONSOL-5156	Interest Payment - Debt Service	51	4	0	0	0	1,597	0.10%	100.00%
CONSOL-5253	Lease Payments - Prior Year	1,430	55	0	0	0	0	0.00%	0.00%
CONSOL-5250	FEMA Projects	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5830	Landscaping	1,500	1,659	0	500	500	2,000	0.13%	300.00%
CONSOL-5253	Leased Equipment	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5252	Equipment Purchases	3,835	4,755	1,699	7,400	7,400	7,500	0.47%	1.35%
<b>Total Capital Outlay</b>		<b>6,816</b>	<b>6,373</b>	<b>8,855</b>	<b>67,900</b>	<b>68,950</b>	<b>132,795</b>	<b>8.41%</b>	<b>92.60%</b>
<b>Total Operating Expenses</b>		<b>1,228,824</b>	<b>425,035</b>	<b>444,388</b>	<b>576,082</b>	<b>841,139</b>	<b>1,823,286</b>	<b>115.41%</b>	<b>116.76%</b>
<b>TRANSFERS</b>									
CONSOL-8003	Beach Cleaning Transfer	27,606	15,443	15,443	15,443	15,443	15,443	0.98%	0.00%
CONSOL-8006	Beach Patrol	33,000	33,565	33,565	33,565	33,565	33,565	2.12%	0.00%
CONSOL-8017	Sand Renourishment Fund	2,811	2,295	4,091	5,622	5,622	5,622	0.36%	0.00%
CONSOL-8000	General Fund Allocation	92,195	98,364	100,436	103,846	103,846	103,846	6.57%	0.00%
<b>Total Transfers</b>		<b>155,612</b>	<b>149,667</b>	<b>153,535</b>	<b>158,476</b>	<b>158,476</b>	<b>158,476</b>	<b>10.03%</b>	<b>0.00%</b>
<b>Total Expense</b>		<b>1,384,436</b>	<b>574,702</b>	<b>597,923</b>	<b>734,558</b>	<b>999,615</b>	<b>1,981,762</b>	<b>125.44%</b>	<b>98.25%</b>
<b>Net Income: Dellanera Park</b>		<b>79,732</b>	<b>105,740</b>	<b>151,599</b>	<b>229,943</b>	<b>223,484</b>	<b>140,659</b>		
<b>Depreciation on Capitalized Equipment</b>									
DP-90-6500	Depreciation-Other Improvement	96,919	105,481	103,530	96,900	105,481	105,481		
DP-90-6505	Depreciation-Building	0	0	0	0	0	0		
DP-90-6510	Depreciation-Building Improvement	24,027	21,727	24,848	23,349	21,727	21,727		
DP-90-6515	Depreciation-Machine & Equipment	30,208	30,208	31,450	0	30,208	30,208		
DP-90-6525	Depreciation-Auto & Trucks	2,007	7,867	7,867	10,500	7,867	7,867		
DP-90-6530	Depreciation-Furniture & Fixtures	0	0	0	0	0	0		
DP-90-6550	Depreciation-Play Ground Equip	2,302	2,302	2,302	2,302	2,302	2,302		
<b>Total Depreciation Expense</b>		<b>155,463</b>	<b>167,585</b>	<b>169,997</b>	<b>133,051</b>	<b>167,585</b>	<b>167,585</b>		
<b>Net Income After Depreciation</b>		<b>(75,731)</b>	<b>(61,845)</b>	<b>(18,398)</b>	<b>96,892</b>	<b>55,899</b>	<b>(26,926)</b>		

# Dellanera Park

Beach User-Restricted	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
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## Income

Admissions based on 2,811 vehicles @ \$12.00 per vehicle

DP-51-4200	Vehicle Admissions	22,487	17,620	20,780	28,110	28,110	28,110	1.62%	0.00%
DP-51-4200	VA-Sand Replenishment Fund	0	4,590	4,091	5,622	5,622	5,622	0.32%	0.00%
DP-51-4210	Park Pass Revenue	6,800	8,159	5,456	16,680	16,680	16,680	0.96%	0.00%
DP-51-4650	CEPRA Grant	0	0	0	0	0	600,000	34.57%	100.00%
DP-51-4665	FEMA Reimbursement	0	0	0	0	0	387,058	22.30%	100.00%
DP-51-4760	Transfer Sand Replenishment	0	0	0	0	0	0	0.00%	0.00%
DP-51-4735	Beach User Transfer-Stewart Beach	0	0	0	0	0	0	0.00%	0.00%
DP-51-4215	Camping Admiss (29.7% of Income)	163,705	187,857	208,707	264,058	264,058	264,058	15.22%	0.00%
<b>Total Parking</b>		<b>192,993</b>	<b>218,226</b>	<b>239,033</b>	<b>314,470</b>	<b>314,470</b>	<b>1,301,528</b>	<b>75.00%</b>	<b>313.88%</b>

## Expense

### PERSONNEL

DP-51-5000	Salaries	5,082	1,841	4,784	4,450	5,022	5,388	0.34%	7.29%
DP-51-5038	Overtime	0	0	353	175	275	300	0.02%	9.09%
DP-51-5048	Contract Labor	452	0	0	0	0	0	0.00%	0.00%
DP-51-5050	Payroll Taxes	386	394	386	340	384	412	0.03%	7.35%
DP-51-5055	Pension Plan	0	0	0	110	110	125	0.01%	13.45%
DP-51-5060	Insurance - Employee	0	0	0	0	0	0	0.00%	0.00%
DP-52-5061	Insurance - Contingency	0	0	0	0	0	0	0.00%	0.00%
DP-51-5065	Worker's Compensation	104	188	-12	107	78	83	0.01%	6.60%
DP-51-5075	Uniforms	0	0	0	0	0	0	0.00%	0.00%
DP-51-5080	Salary Contingency (4% Merit)	0	0	0	151	151	216	0.01%	42.74%
<b>Total Personnel</b>		<b>6,024</b>	<b>2,423</b>	<b>5,511</b>	<b>5,333</b>	<b>6,020</b>	<b>6,524</b>	<b>0.40%</b>	<b>8.37%</b>

### MATERIALS, SUPPLIES & SERVICES

DP-51-5118	Cash Over /Short	-17	10	-9	-4	0	0	0.00%	0.00%
DP-51-5155	Office Supplies	0	0	0	0	0	0	0.00%	0.00%
DP-51-5162	Signage	0	0	0	0	0	0	0.00%	0.00%
DP-51-5163	Licenses/Permits	0	0	0	0	0	500	0.03%	100.00%
DP-51-5164	Meetings & Seminars	0	0	0	0	0	150	0.01%	100.00%
DP-51-5125	Contract Services	0	0	0	0	0	0	0.00%	0.00%
DP-51-5170	Miscellaneous	0	0	0	100	500	500	0.03%	0.00%
DP-51-5187	Tickets	0	0	192	0	0	1,800	0.11%	100.00%
DP-51-5195	FEMA/ Storm Expense	0	0	0	0	0	281,913	17.84%	100.00%
DP-51-5230	Insurance - Auto/Property	840	902	0	0	0	150	0.01%	0.00%
DP-51-5232	Insurance - Liability	2,206	2,310	2,138	881	881	732	0.05%	(16.91%)
DP-51-5204	Professional Fees	0	0	0	0	0	1,250	0.08%	100.00%
DP-51-5240	M & R Building	0	0	0	0	0	0	0.00%	0.00%
DP-51-5242	M & R Equipment	130	0	0	0	0	0	0.00%	0.00%
DP-51-5407	Grants	0	0	0	0	0	600,000	37.98%	100.00%
DP-51-5910	Car Counters & Cameras	0	0	0	0	0	0	0.00%	0.00%
DP-51-6000	29.7% Related Beach User	124,550	108,451	123,201	169,222	247,620	276,141	17.48%	11.52%
<b>Total Materials, Supplies &amp; Services</b>		<b>127,710</b>	<b>111,672</b>	<b>125,522</b>	<b>170,199</b>	<b>249,001</b>	<b>1,163,136</b>	<b>73.62%</b>	<b>367.12%</b>

## Net Operating Income

<b>59,260</b>	<b>104,132</b>	<b>108,000</b>	<b>138,938</b>	<b>59,448</b>	<b>131,868</b>
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# Dellanera Park

Beach User-Restricted	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
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### *CAPITAL OUTLAY & DEBT SERVICE*

DP-51-5250	Improvements	0	0	0	0	0	0.00%	0.00%
DP-51-5250	FEMA Projects	0	0	0	0	0	0.00%	0.00%
DP-51-5250	GeoTube Maintenance Reserve	0	0	0	0	0	0.00%	0.00%
<b>Total Capital Outlay</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>

### *TRANSFERS*

DP-51-8003	Beach Cleaning Transfer	27,606	15,443	15,443	15,443	15,443	15,443	0.98%	0.00%
DP-51-8006	Beach Patrol	33,000	33,565	33,565	33,565	33,565	33,565	2.12%	0.00%
DP-51-8012	Sand Replenishment Fund	2,811	2,295	4,091	5,622	5,622	5,622	0.36%	0.00%
DP-51-8000	General Fund Allocation	19,299	21,823	23,436	26,846	26,846	26,846	1.70%	0.00%
<b>Total Transfers</b>		<b>82,716</b>	<b>73,126</b>	<b>76,535</b>	<b>81,476</b>	<b>81,476</b>	<b>81,476</b>	<b>5.16%</b>	<b>0.00%</b>

**Total Expense**      216,450      187,220      207,568      257,008      336,497      1,251,136

**Net Income: Vehicle Admissions**      (23,457)      31,006      31,465      57,462      (22,028)      50,392

# Dellanera Park

Pavilion & Camping-Unrestricti	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
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## Income

### PAVILION INCOME

DP-52-4300	Gross Sales- Store	7,062	5,783	2,060	6,070	7,500	7,500	0.43%	0.00%
DP-52-6005	Cost of Sales - Store	-6,074	-6,471	-4,557	-4,000	-5,000	-5,000	-0.29%	0.00%
DP-52-4305	Gross Sales - Gift Shop	19,471	16,446	13,510	14,000	18,000	18,000	1.04%	0.00%
DP-52-6010	Cost of Sales - Gift Shop	-6,180	-9,995	-5,125	-2,000	-6,000	-6,000	-0.35%	0.00%
<b>Net Pavilion Income</b>		<b>14,279</b>	<b>5,762</b>	<b>5,889</b>	<b>14,070</b>	<b>14,500</b>	<b>14,500</b>	<b>0.84%</b>	<b>0.00%</b>

### CAMPING & OTHER INCOME

DP52-4215-4218	Camping Admissions (RV Park)	527,951	613,543	699,942	889,083	889,083	889,083	51.23%	0.00%
DP-52-4041	Concessionaire Agreements	450	500	1,023	675	2,267	1,325	0.08%	(41.55%)
DP-52-4310	Vending Machines	0	0	464	250	0	250	0.01%	100.00%
DP-52-4315	Viewer Income	0	0	0	0	0	0	0.00%	0.00%
DP-52-4330	Washers & Dryers	4,110	4,510	3,339	5,000	5,000	5,000	0.29%	0.00%
DP-52-4335	Floats & Umbrellas	4,352	2,096	5,787	5,000	5,100	23,520	1.36%	361.18%
DP-52-4340	Pavilion Rental	309	0	0	0	0	0	0.00%	0.00%
DP-52-4585	Miscellaneous	4,225	4,677	-30	0	0	0	0.00%	0.00%
DP-52-4675	Sales Tax Discounts	-25	13	8	10	0	0	0.00%	0.00%
DP-52-4050	Loan Proceeds-Line of Credit	0	0	0	0	0	91,273	5.26%	100.00%
DP-52-4650	Grant Proceeds (IDC Pass-thru)	0	0	0	0	60,000	60,000	3.46%	0.00%
DP-52-4665	FEMA Project Reimbursement	855,985	0	0	0	196,737	0	0.00%	(100.00%)
DP-52-4666	Insurance Reimbursement	0	0	0	0	0	0	0.00%	0.00%
DP-52-4215	To Beach User (29.7%)	(140,461)	(168,885)	(205,934)	(264,058)	(264,058)	(264,058)	-15.22%	0.00%
<b>Nonrecurring Income</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
<b>Total Camping/Other Income</b>		<b>1,256,896</b>	<b>456,453</b>	<b>504,600</b>	<b>635,960</b>	<b>894,129</b>	<b>806,393</b>	<b>46.47%</b>	<b>(9.81%)</b>
<b>Total Pavilion &amp; Camping</b>		<b>1,271,175</b>	<b>462,215</b>	<b>510,489</b>	<b>650,030</b>	<b>908,629</b>	<b>820,893</b>	<b>47.30%</b>	

## Expense

### PERSONNEL

DP-52-5000	Salaries	127,454	81,107	88,307	151,162	160,998	180,385	11.42%	12.04%
DP-52-5002	Field Auditor	5,393	5,667	5,778	3,428	3,428	3,539	0.22%	3.25%
DP-52-5038	Overtime	0	0	4,614	2,500	4,300	4,575	0.29%	6.40%
DP-52-5042	Incentive Salary	5,460	6,429	0	0	0	0	0.00%	0.00%
DP-52-5042	Incentive-Employees	0	0	0	0	0	0	0.00%	0.00%
DP-52-5048	Contract Labor	0	2,052	1,348	0	0	0	0.00%	0.00%
DP-52-5050	Payroll Taxes	10,743	6,953	7,790	11,826	12,579	14,070	0.89%	11.85%
DP-52-5055	Pension Plan	2,604	1,047	776	1,171	6,195	6,798	0.43%	9.74%
DP-52-5060	Insurance - Employee	36,514	25,673	30,769	25,912	22,474	25,367	1.61%	12.87%
DP-52-5061	Insurance - Contingency	0	0	0	0	2,247	2,537	0.16%	12.87%
DP-52-5065	Worker's Compensation	2,377	1,857	2,048	2,426	5,190	5,777	0.37%	11.31%
DP-52-5070	TEC-Unemployment	2,754	703	0	500	1,000	1,000	0.06%	0.00%
DP-52-5071	Sick Leave/Vacation Accrual	-2,273	2,427	-2,866	2,427	2,427	1,038	0.07%	(57.24%)
DP-52-5075	Uniforms	491	566	349	600	600	928	0.06%	54.67%
DP-52-5078	Drug Testing/Back Ground Check	754	417	349	400	520	600	0.04%	15.38%
DP-52-5079	Employee Recruitment	0	0	702	100	500	500	0.03%	0.00%
DP-52-5700	Beach Party Security	0	0	0	0	0	0	0.00%	0.00%
DP-52-5080	Salary Contingency-4% Merit	0	0	0	4,933	4,933	7,357	0.47%	49.14%
<b>Total Personnel</b>		<b>192,269</b>	<b>134,900</b>	<b>139,964</b>	<b>207,385</b>	<b>227,391</b>	<b>254,471</b>	<b>16.11%</b>	<b>11.91%</b>

# Dellanera Park

Pavilion & Camping-Unrestricti		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
<i>MATERIALS, SUPPLIES &amp; SERVICES</i>									
DP-52-5100	Alarm	1,160	1,170	1,250	1,200	1,200	1,400	0.09%	16.67%
DP-52-5110	Auto Mileage Reimbursement	0	0	0	0	0	0	0.00%	0.00%
DP-52-5115	Advertising & Promotions	17,141	28,335	25,354	20,000	28,800	26,450	1.67%	(8.16%)
DP-52-5116	Bad Debt Expense	0	-9	0	0	0	0	0.00%	0.00%
DP-52-5117	Bank Charges	11,311	14,147	23,865	30,000	30,000	35,000	2.22%	16.67%
DP-52-5118	Cash over/short	306	-71	-2,390	-690	0	0	0.00%	0.00%
DP-52-5120	Cleaning Supplies	2,860	2,365	3,007	3,500	3,500	3,500	0.22%	0.00%
DP-52-5125	Contract Services	35,146	31,489	39,369	28,340	28,340	39,418	2.50%	39.09%
DP-52-5135	Data Processing/Software/Mainten	495	2,613	5,161	6,696	6,696	3,750	0.24%	(44.00%)
DP-52-5137	Discounts	376	302	82	55	350	0	0.00%	(100.00%)
DP-52-5140	Dues & Subscriptions	0	0	0	0	0	0	0.00%	0.00%
DP-52-5155	Office Supplies	1,665	1,825	1,651	1,700	1,700	2,500	0.16%	47.06%
DP-52-5157	Paper Goods & Supplies	1,324	1,651	1,593	2,500	2,500	2,500	0.16%	0.00%
DP-52-5162	Signage	946	7,331	445	1,500	1,500	3,500	0.22%	133.33%
DP-52-5163	Licenses/Permits	500	600	245	100	2,100	100	0.01%	(95.24%)
DP-52-5165	Memberships	45	644	55	750	750	858	0.05%	14.40%
DP-52-5164	Meetings and Seminars	205	799	728	5,500	5,700	4,850	0.31%	(14.91%)
DP-52-5170	Miscellaneous	724	700	110	50	1,500	1,500	0.09%	0.00%
DP-52-5185	Supplies	571	588	422	1,130	1,000	1,000	0.06%	0.00%
DP-52-5187	Tickets	2,678	2,346	476	1,800	2,000	400	0.03%	(80.00%)
DP-52-5189	Telephone/Cells/Internet	9,858	8,618	10,489	18,089	18,089	15,000	0.95%	(17.08%)
DP-52-5190	Utilities Electricity/Gas/Water	72,184	69,566	53,291	74,400	74,400	72,000	4.56%	(3.23%)
DP-52-5195	FEMA/Storm Repair	783,027	22,951	1,486	25,000	125,171	120,036	7.60%	(4.10%)
DP-52-5200	Audit Fees	4,944	4,065	4,501	2,038	2,012	3,025	0.19%	50.35%
DP-52-5202	Legal	630	1,530	59	1,000	1,000	1,500	0.09%	50.00%
DP-52-5204	Professional Fees	7,943	2,500	6,000	6,000	9,260	9,260	0.59%	0.00%
DP-52-5230	Insurance - Property	17,657	19,082	23,208	24,117	24,117	25,725	1.63%	6.67%
DP-52-5232	Insurance - Liability	2,477	3,187	3,154	3,651	3,651	2,669	0.17%	(26.90%)
DP-52-5234	Insurance - Claims	0	0	0	0	0	0	0.00%	0.00%
DP-52-5240	M & R Building	25,068	17,371	14,647	28,000	30,510	31,860	2.02%	4.42%
DP-52-5242	M & R Equipment	2,310	18,412	4,980	3,000	4,500	5,500	0.35%	22.22%
DP-52-5254	Small tools and equipment	65	1,036	742	1,800	1,800	1,800	0.11%	0.00%
DP-52-5256	Equipment Rental	0	4,691	195	250	450	2,900	0.18%	544.44%
DP-52-5260	Gasoline	1,016	3,656	2,927	2,500	3,700	3,500	0.22%	(5.41%)
DP-52-5370	Courier Service	0	0	0	0	0	0	0.00%	0.00%
DP-52-5407	Grants	0	0	0	0	120,000	120,000	7.60%	0.00%
DP-52-5625	First Aid Supplies	0	0	0	100	200	400	0.03%	100.00%
DP-52-6020	Damaged/Spoiled	112	451	187	50	200	200	0.01%	0.00%
DP-52-5800	Commissions - (incl's 6035)	0	222	0	0	200	0	0.00%	(100.00%)
DP-52-7000	Special Project	0	0	60,000	0	0	0	0.00%	0.00%
DP-52-7100	Radios	4,468	3,956	450	360	500	400	0.03%	(20.00%)
DP-52-5257	Capital Asset Replacement Reserv	11,344	0	0	0	0	0	0.00%	0.00%
<b>Total Materials, Supplies &amp; Services</b>		<b>1,020,556</b>	<b>278,118</b>	<b>287,738</b>	<b>294,486</b>	<b>537,396</b>	<b>542,501</b>	<b>34.34%</b>	<b>0.95%</b>
<b>Net Operating Income</b>		<b>58,350</b>	<b>49,197</b>	<b>82,788</b>	<b>148,159</b>	<b>143,842</b>	<b>23,921</b>		

## Dellanera Park

Pavilion & Camping		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
<i>CAPITAL OUTLAY &amp; DEBT SERVICE</i>									
DP-52-5250	Capital Improvements	0	-100	7,900	60,000	61,050	91,273	5.78%	49.51%
DP-52-5251	FFE/Capital-Financed	0	0	0	0	0	30,424	1.93%	100.00%
DP-52-5156	Interest Expense	51	4	0	0	0	1,597	0.10%	100.00%
DP-52-5253	Lease Payments - Prior Year	1,430	55	0	0	0	0	0.00%	0.00%
DP-52-5250	FEMA Projects-Capital Improv	0	0	0	0	0	0	0.00%	0.00%
DP-52-5255	Gain/Loss Sale of Asset	0	0	-744	0	0	0	0.00%	0.00%
DP-52-5830	Landscaping	1,500	1,659	0	500	500	2,000	0.13%	300.00%
DP-52-5253	Lease Purchase-Current Year	0	0	0	0	0	0	0.00%	0.00%
DP-52-5252	Equipment Purchases	3,835	4,755	1,699	7,400	7,400	7,500	0.47%	1.35%
<b>Total Capital Outlay</b>		<b>6,816</b>	<b>6,373</b>	<b>8,855</b>	<b>67,900</b>	<b>68,950</b>	<b>132,795</b>	<b>8.41%</b>	<b>92.60%</b>
<b>Total Operating Expenses</b>		<b>1,219,641</b>	<b>419,391</b>	<b>436,556</b>	<b>569,771</b>	<b>833,737</b>	<b>929,767</b>	<b>58.85%</b>	<b>11.52%</b>
<i>TRANSFERS</i>									
DP-52-6025	29.7% to Beach User Expns	(124,550)	(108,451)	(123,201)	(169,222)	(247,620)	(276,141)	-17.48%	11.52%
DP-52-8000	General Fund Allocation	72,896	76,541	77,000	77,000	77,000	77,000	4.87%	0.00%
<b>Total Transfers</b>		<b>(51,654)</b>	<b>(31,910)</b>	<b>(46,201)</b>	<b>(92,222)</b>	<b>(170,620)</b>	<b>(199,141)</b>	<b>-12.61%</b>	<b>16.72%</b>
<b>Total Expense</b>		<b>1,167,987</b>	<b>387,482</b>	<b>390,355</b>	<b>477,549</b>	<b>663,117</b>	<b>730,626</b>	<b>46.25%</b>	<b>10.18%</b>
<b>Net Income: Pavilion &amp; Campin</b>		<b>103,189</b>	<b>74,734</b>	<b>120,134</b>	<b>172,481</b>	<b>245,512</b>	<b>90,267</b>		

**Park Board of Trustees  
Dellanera Park**

**Budget Year 2018-2019 - Line Item Support**

Acct#	Name	Description	Beach User	Unrestricted
			Dept 51 Income	Dept 52 Income
4215-421	Camping Admissions	<b>WINTER SEASON (10/1/18-3/31/19)</b>		
		Lagoon Side-based on 75% Occupancy		
		Weekday: 23 Sites @ \$41/day x 130 days		\$ 91,942.50
		Weekend: 23 Sites @ \$44/day x 50 days		\$ 37,950.00
		Ocean Front-based on 75% Occupancy		
		Weekend: 21 Sites @ \$42/day x 130 days		\$ 85,995.00
		Weekend: 21 Sites @ \$47/day x 50 days		\$ 37,012.50
		Pull Thru - based on 75% Occupancy		
		Weekend: 21 Sites @ \$45/day x 130 days		\$ 92,137.50
		Weekend: 21 Sites @ \$50/day x 50 days		\$ 39,375.00
		<b>SUMMER SEASON (4/1/19-9/30/19)</b>		
		Lagoon Side-based on 85% Occupancy		
		Weekday: 23 Sites @ \$46/day x 130 days		\$ 116,909.00
		Weekend: 23 Sites @ \$49/day x 50 days		\$ 47,897.50
		Ocean Front-based on 85% Occupancy		
		Weekend: 21 Sites @ \$49/day x 130 days		\$ 113,704.50
		Weekend: 21 Sites @ \$54/day x 50 days		\$ 48,195.00
		Pull Thru - based on 85% Occupancy		
		Weekend: 21 Sites @ \$54/day x 130 days		\$ 125,307.00
		Weekend: 21 Sites @ \$59/day x 50 days		\$ 52,657.50
			\$ -	\$ 889,083

Account #	Name	Description	Cost	Cost
5078	Drug Test/Background Cks	Drug Tests (10 @ \$25)	\$	250
		Background Checks (10 @ \$35)	\$	350
			\$ -	\$ 600
5080	Salary Contingency	4% Merit -FT & PT	\$ 216	\$ 7,357
5100	Alarm System	Office \$60 x 12	\$	720
		Laundry \$35 x 12	\$	420
		Updates/Batteries	\$	260
			\$ -	\$ 1,400
5115	Advertising/Publicity	Good Sam	\$	10,100
		TACO	\$	800
		OnLine Ads (Facebook, Google, etc)	\$	4,000
		Paint Logo/Ad on Building	\$	10,000
		Daily Coffee Svc/Sunday Pastries for Guests	\$	1,000
		Miscellaneous	\$	550
			\$ -	\$ 26,450
5117	Bank Charges	Credit Card Processing Fees	\$ -	\$ 35,000

**Park Board of Trustees  
Dellanera Park**

**Budget Year 2018-2019 - Line Item Support**

<u>Acct#</u>	<u>Name</u>	<u>Description</u>	<u>Beach User</u>	<u>Unrestricted</u>
			<u>Dept 51</u>	<u>Dept 52</u>
			<u>Income</u>	<u>Income</u>
<b>5125</b>	<b>Contract Services</b>	Sparklets Rental (\$2/mth x 12)		\$ 24
		Sparklets Products & other Chgs		\$ 376
		Dumpsters 70 @ \$275		\$ 19,250
		Pest Control 12 x \$120		\$ 1,440
		Direct TV 12 x \$160		\$ 1,920
		Trugreen Week Ctrl/Fertilizer (Qtrly @ \$453)		\$ 1,812
		Lawn Care Svc \$1200/mth x 12		\$ 14,400
		Annual Fire Extinguisher Inspection		\$ 70
		Backflow Inspection (Annual)		\$ 126
			\$ -	\$ 39,418
<b>5135</b>	<b>Data Process/Software Mtc</b>	ResNexus Reservation System 12 x \$190	\$ -	\$ 2,280
		GCS Antivirus/Web Filtering (annual)		\$ 145
		JOLT Tasking Software		\$ 120
		Survey Monkey Software		\$ 240
		Facility Dude Software (Annual)		\$ 465
		Misc Software & Upgrades		\$ 500
			\$ -	\$ 3,750
<b>5157</b>	<b>Paper Goods</b>	Toilet Paper/Napkins/Towels	\$ -	\$ 2,500
<b>5162</b>	<b>Signage</b>	M&R Front Entrance Signs	\$ -	\$ 2,000
		Replace Old/Damaged Signs		\$ 1,500
			\$ -	\$ 3,500
<b>5163</b>	<b>Licenses/Permits</b>	COG Beach Permit	\$ 500	
		COG Alarm Permit		\$ 25
		COG RV Park Operations Permit		\$ 25
		COG Dumpster Permit		\$ 50
			\$ 500	\$ 100
<b>5164</b>	<b>Meetings &amp; Seminars</b>	TRAPS (Park Mgr) El Paso		\$ 2,100
		TRAPS (Ops Dir)-1/5 of Cost		\$ 420
		TRAPS (Park Supt)-1/5 of Cost		\$ 420
		NRPA (Park Supt)-1/5 of Cost		\$ 560
		Turtle Class/Training (3 @ \$50/ea)	\$ 150	\$ -
		Supervisory Training		\$ 850
		Miscellaneous		\$ 500
			\$ 150	\$ 4,850
<b>5165</b>	<b>Memberships</b>	TRAPS (Mgr)		\$ 100
		TRAPS (Ops Dir)-1/5 of Cost		\$ 20
		TRAPS (Park Supt)-1/5 of Cost		\$ 20
		NRPA (Park Supt)-1/5 of Cost		\$ 34
		NRPA (Ops Dir)-1/5 of Cost		\$ 34
		TACO (TX Assoc of Campground Owners)		\$ 650
			\$ -	\$ 858

**Park Board of Trustees  
Dellanera Park**

**Budget Year 2018-2019 - Line Item Support**

Acct#	Name	Description	Beach User	Unrestricted
			Dept 51 Income	Dept 52 Income
5170	Miscellaneous	Miscellaneous	\$ 500	\$ 1,500
5187	Tickets	Admission tickets	\$ 1,600	
		Season Passes	\$ 200	
		RV Parking Tags		\$ 400
			\$ 1,800	\$ 400
5189	Telephone/Cell/Internet	Cell Reimburse (1 @ \$75/mth)		\$ 900
		Comcast (Network) \$540/mth		\$ 6,480
		Comcast (Dedicated Svc) \$225/mth		\$ 2,700
		Distinct Data Ph (3 lines @ \$35/ea)		\$ 1,260
		Distinct Data LD \$1/mth x 12)		\$ 12
		AT&T (1 lines @ \$40/mth + LD @ \$55/mth)		\$ 1,140
		T-Mobile (1 Hot Spot @ \$30/mth)		\$ 360
		Misc (repairs, equipment, etc.)		\$ 2,148
			\$ -	\$ 15,000
5190	Utilities	City of Galveston-Water (\$1850 x 12)		\$ 22,200
		Electric (\$4150 x 12)		\$ 49,800
			\$ -	\$ 72,000
5195	FEMA	DP-101 RV Park Site Utilities (Ike)		\$ 118,778
		DP-103 RV Building Damage (Ike)		\$ 1,258
		DP-SAS-009 Seascape & DP Beaches (Ike)	\$ 1,012	
		DP-H100 Cat G Survey (Harvey)	\$ 280,901	
4665	FEMA Reimbursement	DP-SAS-009 Seascape & DP Beaches (Ike)	\$ (196,737)	
		DP-H100 Cat G Survey (Harvey)	\$ (189,609)	
		DP-H101 Cat B (Harvey)	\$ (712)	
			\$ (105,145)	\$ 120,036
5204	Professional Fees	Coastal Strategies Consulting Contract		\$ 6,000
		Signage Consultant		\$ 1,500
		Grant Writing Support		\$ 1,760
		Maximus	\$ 1,250	
			\$ 1,250	\$ 9,260
5240	M & R Building	Replace HVAC in Office/Mtc Rooms		\$ 10,000
		Resurface floors in RR/Showers		\$ 5,000
		Power Pedestal M & R		\$ 8,000
		Paint Bldg Exterior		\$ 3,000
		Plumbing Repairs/Mtc Supplies		\$ 2,000
		Lift Station Pump M&R		\$ 3,860
			\$ -	\$ 31,860

**Park Board of Trustees  
Dellanera Park**

**Budget Year 2018-2019 - Line Item Support**

<u>Acct#</u>	<u>Name</u>	<u>Description</u>	<u>Beach User</u>		<u>Unrestricted</u>
			<u>Dept 51</u>	<u>Dept 52</u>	
			<u>Income</u>		<u>Income</u>
5242	M & R Equipment	Truck Repair & Parts		\$	2,000
		Washer/Dryer Repairs/Mtc		\$	1,000
		Golf Carts M&R		\$	1,000
		Trailer Repairs		\$	1,000
		Miscellaneous		\$	500
			\$ -	\$	5,500
5250	Capital Improvements (All Financed via Line of Cr 3 yrs @ 1.75% Int)	Replace Elec Panels (1-3) @ \$13,424/ea		\$	40,272
		Replace Elec Panels (P2, LP3) @ \$7,951/ea		\$	15,902
		Repave Asphalt w/ Drainage & Striping		\$	8,000
		Replace Exterior Ramp		\$	6,789
		Replace Exterior Stairs		\$	20,310
			\$ -	\$	91,273
5252	Equipment Purchases	Washers & Dryers (2 of Each)		\$	7,500
5254	Small Tools & Equip	Power Tools 4 @ \$100/ea		\$	400
		Electrical Tools		\$	300
		Replacement Parts		\$	200
		Hardware		\$	400
		Air Compressor		\$	500
			\$ -	\$	1,800
5256	Equipment Rental	50' Boom Lift (1/5 Cost for 1 Yr Rental)		\$	2,900
5407	Grants	PB Match-Engr/Design-End of Seawall (GLO)		\$	60,000
		IDC Match-Engr/Design (Pass-thru)-(GLO)		\$	60,000
		CEPRA 1615 (IDC) Beach/Dune (Harvey)	\$ 150,000	\$	-
		CEPRA 1615 (GLO) Beach/Dune (Harvey)	\$ 450,000	\$	-
			\$ 600,000	\$	120,000
5830	Landscaping	Palm Tree	\$ -	\$	500
		Flowers		\$	500
		Soil		\$	500
		Grass Seed		\$	500
				\$	2,000
7100	Radios	Galv Cty Emerg Mgmt. (3 ea x \$90)		\$	270
		Replacement Parts		\$	130
			\$ -	\$	400

**POCKET PARKS 1 AND 2  
ADOPTED BUDGET FISCAL YEAR 2018/2019**

REVENUES	-	
INTERFUND TRANSFERS IN	-	
NONRECURRING REVENUE SOURCE	-	
<b>TOTAL REVENUE</b>	-	



PERSONNEL EXPENSE	-	
MATERIAL / SUPPLIES / SERVICES	-	
DEBT SERVICE	-	
<b>TOTAL OPERATING EXPENSE</b>	-	



<b>NET INCOME</b>		-
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CAPITAL EXPENDITURES	-	
LANDSCAPING	-	
EQUIPMENT	-	
<b>TOTAL CAPITAL EXPENDITURES</b>	-	



<b>NET INCOME</b>		-
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INTERFUND TRANSFERS-OUT		-
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<b>NET INCOME</b>		-
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FEMA - REIMBURSEMENT	-	
FEMA- EXPENSE	-	
<b>NET FEMA</b>	-	



<b>NET INCOME</b>		-
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BEGINNING CASH RESERVE 9/30/2018		-
NET INCOME FISCAL YEAR 2018/2019		-
<b>ENDING CASH RESERVE 9/30/2019</b>		-

Pocket Park Consolidated

Summary	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
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Income Summary

Vehicle Admissions	164,427	165,316	156,606	0	0	0	0.00%	0.00%
Other Income	34,374	27,505	30,377	0	0	0	0.00%	0.00%
<b>Total Revenue</b>	<b>198,801</b>	<b>192,821</b>	<b>186,983</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
<b>Nonrecurring Revenue Source</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>120</b>	<b>0</b>		
<b>Total Revenue Sources</b>	<b>198,801</b>	<b>192,821</b>	<b>186,983</b>	<b>0</b>	<b>120</b>	<b>0</b>		

Expense Summary

Vehicle Admissions	214,098	251,244	355,612	0	0	0	0.00%	0.00%
Other Expense	450	383	3	0	120	0	0.00%	(100.00%)
<b>Total Expense</b>	<b>214,548</b>	<b>251,627</b>	<b>355,615</b>	<b>0</b>	<b>120</b>	<b>0</b>	<b>0.00%</b>	<b>(100.00%)</b>

Net Income

	(15,747)	(58,806)	(168,632)	0	0	0		
FEMA Reimbursement	185,154	149,481	0	0	0	0		
FEMA Related Expenditures	26,674	298	0	0	0	0		
Net FEMA Proceeds	158,481	149,183	0	0	0	0		
Net Income Before Depreciation	142,733	90,378	(168,632)	0	0	0		
Depreciation Expense	5,967	4,980	9,218	0	0	0		
Net Income After Depreciation	136,766	85,398	(177,850)	0	0	0		
Capital Outlay	0	7,222	0	0	0	0		
Net Operating Income Excluding Capital Outlays	136,766	92,619	(177,850)	0	0	0		

PERSONNEL SUMMARY

Vehicle Admissions	Fulltime	Parttime	Seasonal
Manager	0	0	0
Relief Manager	0	0	0
Maintenance Man	0	0	0
Parking Attendant	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>

Cash Reserves

Cash 9/30/2018- Operating Cash	0
Cash 9/30/18- Beach user	0
<b>Total Cash 9/30/2018</b>	<b>0</b>
Nonrecurring Revenue Source	0
Beach user net income	0
Unrestricted net income	0
<b>Cash 9/30/2019</b>	<b>0</b>

Pocket Park Consolidated

Beach User (51)		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
<b>Revenue</b>									
Consol-4200	Vehicle Admissions	125,424	91,061	123,458	0	0	0	0.00%	0.00%
Consol-4200	VA-Sand Replenishment	17,918	24,148	22,237	0	0	0	0.00%	0.00%
Consol-4210	Park Pass Revenue	21,085	16,634	10,911	0	0	0	0.00%	0.00%
Consol-4660	County Pledge/Reimbursement	0	33,473	0	0	0	0	0.00%	0.00%
Consol-4665	FEMA Reimbursement	185,154	149,481	0	0	0	0	0.00%	0.00%
Consol-4050	Loan Proceeds-Financed	0	0	0	0	0	0	0.00%	0.00%
Consol-4585	Misc Income	0	0	0	0	0	0	0.00%	0.00%
Consol-4586	Donation Income	0	0	0	0	0	0	0.00%	0.00%
Consol-4760	Transfer-Sand Replenishment	0	0	0	0	0	0	0.00%	0.00%
Consol-4699	Nonrecurring Revenue Source	0	0	0	0	120	0	0.00%	0.00%
<b>Total Admissions</b>		<b>349,581</b>	<b>314,797</b>	<b>156,606</b>	<b>0</b>	<b>120</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
<b>Expense</b>									
<i>PERSONNEL (51)</i>									
Consol-5000	Salaries	100,709	155,521	87,398	0	0	0	0.00%	0.00%
Consol-5002	Field Auditor	0	0	0	0	0	0	0.00%	0.00%
Consol-5031	Security	6,150	0	0	0	0	0	0.00%	0.00%
Consol-5038	Overtime	0	0	1,794	0	0	0	0.00%	0.00%
Consol-5048	Contract Labor	0	0	2,696	0	0	0	0.00%	0.00%
Consol-5050	Payroll Taxes	8,527	12,659	6,934	0	0	0	0.00%	0.00%
Consol-5055	Pension Plan	3,077	17	0	0	0	0	0.00%	0.00%
Consol-5060	Employee Insurance	0	0	0	0	0	0	0.00%	0.00%
Consol-5061	Employee Insurance Contingency	0	0	0	0	0	0	0.00%	0.00%
Consol-5065	Worker's Compensation	3,791	3,535	2,704	0	0	0	0.00%	0.00%
Consol-5075	Uniforms	1,174	579	0	0	0	0	0.00%	0.00%
Consol-5078	Drug Testing/Background Check	0	0	0	0	0	0	0.00%	0.00%
Consol-5079	Employee Recruitment	0	0	0	0	0	0	0.00%	0.00%
Consol-5080	Salary Contingency	0	0	0	0	0	0	0.00%	0.00%
<b>Total Personnel</b>		<b>123,427</b>	<b>172,311</b>	<b>101,527</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
<i>MATERIALS, SUPPLIES &amp; SERVICES (51)</i>									
Consol-5100	Alarm System	0	0	0	0	0	0	0.00%	0.00%
Consol-5115	Advertising & Promotions	0	0	0	0	0	0	0.00%	0.00%
Consol-5116	Bad Debt Expense	0	0	162,675	0	0	0	0.00%	0.00%
Consol-5117	Bank Charges	0	212	1,165	0	0	0	0.00%	0.00%
Consol-5118	Cash Over/Short	(21)	110	(30)	0	0	0	0.00%	0.00%
Consol-5120	Cleaning Supplies	734	693	847	0	0	0	0.00%	0.00%
Consol-5125	Contract Services	3,000	600	0	0	0	0	0.00%	0.00%
Consol-5135	Data Processing/Software/Maintenance	0	0	275	0	0	0	0.00%	0.00%
Consol-5155	Office Supplies	0	0	0	0	0	0	0.00%	0.00%
Consol-5157	Paper Goods	232	659	0	0	0	0	0.00%	0.00%
Consol-5162	Signage	1,575	3,764	720	0	0	0	0.00%	0.00%
Consol-5163	License/Permits	1,500	1,000	0	0	0	0	0.00%	0.00%
Consol-5170	Miscellaneous	154	2,034	(0)	0	0	0	0.00%	0.00%
Consol-5185	Materials & Supplies	219	0	0	0	0	0	0.00%	0.00%
Consol-5187	Tickets	0	370	624	0	0	0	0.00%	0.00%
Consol-5189	Telephone/Cells/Internet	0	1,044	1,576	0	0	0	0.00%	0.00%
Consol-5190	Utilities	537	191	1,563	0	0	0	0.00%	0.00%
Consol-5195	FEMA/ Storm Expense	26,674	298	0	0	0	0	0.00%	0.00%
Consol-5200	Outside Audit	1,307	1,479	1,590	0	0	0	0.00%	0.00%
Consol-5202	Legal Fees	192	180	3,353	0	0	0	0.00%	0.00%
Consol-5204	Professional Fees	3,054	5,225	0	0	0	0	0.00%	0.00%
Consol-5230	Insurance - Property	481	323	622	0	0	0	0.00%	0.00%
Consol-5232	Insurance - Liability	1,918	1,391	1,445	0	0	0	0.00%	0.00%
Consol-5240	M & R Building	6,854	4,604	1,909	0	0	0	0.00%	0.00%
Consol-5242	M & R Equipment	0	380	366	0	0	0	0.00%	0.00%
Consol-5254	Small Tools & Equipment	1,384	510	963	0	0	0	0.00%	0.00%
Consol-5256	Equipment Rental	0	2,063	66	0	0	0	0.00%	0.00%
Consol-5260	Gasoline	0	63	0	0	0	0	0.00%	0.00%
Consol-5407	Grant	0	0	20,000	0	0	0	0.00%	0.00%
Consol-5420	Port-o-Lets	10,881	4,633	6,292	0	0	0	0.00%	0.00%
Consol-5625	First Aid Supplies	0	0	0	0	0	0	0.00%	0.00%
Consol-7000	Special Projects	0	0	0	0	0	0	0.00%	0.00%
Consol-7100	Radio Expense	0	1,775	0	0	0	0	0.00%	0.00%
Consol-5910	Car Counters/Cameras	0	0	0	0	0	0	0.00%	0.00%
Consol-5257	Capital Asset Replacement Reserve	2,277	0	0	0	0	0	0.00%	0.00%
<b>Total Materials, Supplies &amp; Services</b>		<b>62,952</b>	<b>33,600</b>	<b>206,021</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
<b>Net Operating Income</b>		<b>163,201</b>	<b>108,886</b>	<b>(150,942)</b>	<b>0</b>	<b>120</b>	<b>0</b>		

Pocket Park Consolidated

Beach User	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
<i>CAPITAL OUTLAY (51)</i>								
Consol-5250	Improvements	0	5,687	0	0	0	0.00%	0.00%
Consol-5251	Financed Equip/Improvements	0	0	0	0	0	0.00%	0.00%
Consol-5252	Equipment Purchase	0	1,535	0	0	0	0.00%	0.00%
Consol-5156	Interest Expense	33	169	0	0	0	0.00%	0.00%
Consol-5253	Leased Equipment	0	0	0	0	0	0.00%	0.00%
Consol-5265	Gain/Loss on Sale of Asset	0	0	0	0	0	0.00%	0.00%
Consol-5830	Landscaping	0	0	0	0	0	0.00%	0.00%
	<b>Total Capital Outlay</b>	<b>33</b>	<b>7,390</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
	<b>Total Expense</b>	<b>186,413</b>	<b>213,301</b>	<b>307,548</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
<i>TRANSFERS (51)</i>								
Consol-8003	Beach Cleaning Transfer	0	0	0	0	0	0.00%	0.00%
Consol-8006	Beach Patrol-Life Guard Services	19,998	13,332	13,332	0	0	0.00%	0.00%
Consol-8008	Pocket Park Transfers	0	0	0	0	0	0.00%	0.00%
Consol-8001	Stewart Beach	0	0	0	0	0	0.00%	0.00%
Consol-8017	Sand Replenishment (Restricted)	17,918	12,074	22,237	0	0	0.00%	0.00%
Consol-8000	General Fund Allocation	16,443	12,834	12,495	0	0	0.00%	0.00%
	<b>Total Transfers</b>	<b>54,359</b>	<b>38,240</b>	<b>48,064</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
	<b>Total Parking Expense</b>	<b>240,772</b>	<b>251,542</b>	<b>355,612</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
	<b>Net Parking Income</b>	<b>108,809</b>	<b>63,255</b>	<b>(199,006)</b>	<b>0</b>	<b>120</b>	<b>0</b>	

Pocket Park Consolidated

Other Income & Expense (52)	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
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Income

Consol-4335	Umbrellas & Float Rentals	26,058	13,349	19,559	0	0	0	0.00%	0.00%
Consol-4340	Pavilion Rental	5,229	10,650	9,450	0	0	0	0.00%	0.00%
Consol-4041	Concession-Unrestricted (Snow Cone)	4,050	3,500	1,360	0	0	0	0.00%	0.00%
Consol-4675	Sales Tax Discounts	-963	6	7	0	0	0	0.00%	0.00%
Consol-4585	Miscellaneous Income	0	0	0	0	0	0	0.00%	0.00%
<b>Other Income</b>		<b>34,374</b>	<b>27,505</b>	<b>30,377</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>

Expense

*PERSONNEL (52)*

Consol-5000	Salaries	0	0	0	0	0	0	0.00%	0.00%
Consol-5050	Payroll Taxes	0	0	0	0	0	0	0.00%	0.00%
Consol-5055	Pension Plan	0	0	0	0	0	0	0.00%	0.00%
Consol-5060	Insurance - Employees	0	0	0	0	0	0	0.00%	0.00%
Consol-5065	Worker's Compensation	0	0	0	0	0	0	0.00%	0.00%
Consol-5070	Salary Contingency	0	0	0	0	0	0	0.00%	0.00%
<b>Total Personnel</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>

*MATERIALS, SUPPLIES & SERVICES (52)*

Consol-5115	Advertising & Promotions	0	0	67	0	0	0	0.00%	0.00%
Consol-5117	Bank Fees	0	0	329	0	0	0	0.00%	0.00%
Consol-5125	Contract Services	0	0	0	0	0	0	0.00%	0.00%
Consol-5162	Signage	0	0	0	0	0	0	0.00%	0.00%
Consol-5170	Miscellaneous	0	0	0	0	0	0	0.00%	0.00%
Consol-5195	FEMA/ Storm Expense	0	0	0	0	0	0	0.00%	0.00%
Consol-5200	Outside Audit	0	0	0	0	0	0	0.00%	0.00%
Consol-5202	Legal	450	383	(473)	0	0	0	0.00%	0.00%
Consol-5230	Insurance - Property	0	0	0	0	120	0	0.00%	(100.00%)
Consol-5232	Insurance - Liability	0	0	80	0	0	0	0.00%	0.00%
Consol-5240	M & R Building	0	0	0	0	0	0	0.00%	0.00%
Consol-5242	M & R Equipment	0	0	0	0	0	0	0.00%	0.00%
Consol-5256	Equipment Rental	0	0	0	0	0	0	0.00%	0.00%
<b>Total Materials, Supplies &amp; Services</b>		<b>450</b>	<b>383</b>	<b>3</b>	<b>0</b>	<b>120</b>	<b>0</b>	<b>0.00%</b>	<b>(100.00%)</b>

<b>Net Operating Income</b>	<b>33,924</b>	<b>27,123</b>	<b>30,374</b>	<b>0</b>	<b>(120)</b>	<b>0</b>
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*CAPITAL OUTLAY (52)*

Consol-5250	Improvements	0	0	0	0	0	0	0.00%	0.00%
Consol-5252	Equipment Purchases	0	0	0	0	0	0	0.00%	0.00%
<b>Total Capital Outlay</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>

<b>Total Expense</b>	<b>450</b>	<b>383</b>	<b>3</b>	<b>0</b>	<b>120</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
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*TRANSFERS (52)*

Consol-8000	General Fund Allocation	0	0	0	0	0	0	0.00%	0.00%
Consol-8006	Transfer to Seawolf Park	0	0	0	0	0	0	0.00%	0.00%
<b>Total Transfers</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>

<b>Total Other Expense</b>	<b>450</b>	<b>383</b>	<b>3</b>	<b>0</b>	<b>120</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
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<b>Net Income: Other</b>	<b>33,924</b>	<b>27,123</b>	<b>30,374</b>	<b>0</b>	<b>(120)</b>	<b>0</b>
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**Depreciation on Capitalized Assets**

PP-90-6500	Depreciation-Other Improvement	0	0	0	0	0	0
PP-90-6505	Depreciation-Building	0	0	0	0	0	0
PP-90-6510	Depreciation-Building Improvements	3,960	4,980	7,977	0	0	0
PP-90-6515	Depreciation-Machine & Equipment	0	0	1,242	0	0	0
PP-90-6525	Depreciation-Auto & Trucks	2,007	0	0	0	0	0
PP-90-6530	Depreciation-Furniture & Fixtures	0	0	0	0	0	0
PP-90-6550	Depreciation-Play Ground Equip	0	0	0	0	0	0
<b>Total Depreciation Expense</b>		<b>5,967</b>	<b>4,980</b>	<b>9,218</b>	<b>0</b>	<b>0</b>	<b>0</b>

<b>Net Income After Depreciation</b>	<b>136,766</b>	<b>85,398</b>	<b>(177,850)</b>	<b>0</b>	<b>0</b>	<b>0</b>
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# Pocket Park 1

Summary	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019
<b><u>Income Summary</u></b>						
Vehicle Admissions	101,111	90,193	97,362	0	0	0
Other Income	1,350	1,685	3,411	0	0	0
<b>Total Income</b>	<b><u>102,461</u></b>	<b><u>91,878</u></b>	<b><u>100,773</u></b>	<b><u>0</u></b>	<b><u>0</u></b>	<b><u>0</u></b>
<b><u>Expense Summary</u></b>						
Vehicle Admissions	86,049	131,277	118,360	0	0	0
Other Expense	450	383	20,029	0	0	0
<b>Total Expense</b>	<b><u>86,499</u></b>	<b><u>131,660</u></b>	<b><u>138,389</u></b>	<b><u>0</u></b>	<b><u>0</u></b>	<b><u>0</u></b>
<b><u>Net Income</u></b>	<b>15,962</b>	<b>-39,782</b>	<b>-37,616</b>	<b>0</b>	<b>0</b>	<b>0</b>
FEMA Reimbursement	0	27,921	0	0	0	0
FEMA Related Expenditures	7,063	0	0	0	0	0
Net FEMA Proceeds	<b>(7,063)</b>	<b>27,921</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b><u>Net Income Including FEMA</u></b>	<b><u>8,899</u></b>	<b><u>-11,861</u></b>	<b><u>-37,616</u></b>	<b><u>0</u></b>	<b><u>0</u></b>	<b><u>0</u></b>
<b><u>Capital Outlay</u></b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Net Operating Income</b>	<b><u>8,899</u></b>	<b><u>-11,861</u></b>	<b><u>-37,616</u></b>	<b><u>0</u></b>	<b><u>0</u></b>	<b><u>0</u></b>

## **PERSONNEL SUMMARY**

<b><u>Vehicle Admissions</u></b>	<b><u>Full Time</u></b>	<b><u>Parttime</u></b>	<b><u>Seasonal</u></b>
Manager	0		
Asst Manager	0		
Maintenance Man	0		
Gate/Parking Attendant	-		0
<b>Total</b>	<b><u>0</u></b>	<b><u>0</u></b>	<b><u>0</u></b>

# Pocket Park 1

Vehicle Admissions	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019
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## Income

P1-51-4200	Vehicle Admissions	82,106	64,461	78,012	0	0	0
P1-51-4200	VA-Sand Replenishment	11,730	17,458	13,895	0	0	0
P1-51-4050	Loan Proceeds-Line of Credit	0	0	0	0	0	0
P1-51-4665	FEMA Reimbursement	0	27,921	0	0	0	0
P1-51-4210	Park Pass Revenue	7,275	8,274	5,456	0	0	0
P1-51-4586	Donation Income	0	0	0	0	0	0
<b>Total Admissions</b>		<b>101,111</b>	<b>118,114</b>	<b>97,362</b>	<b>-</b>	<b>0</b>	<b>0</b>

## Expense

### PERSONNEL

P1-51-5000	Salaries	40,964	84,101	42,660	0	0	0
P1-51-5002	Field Auditor	0	0	0	0	0	0
P1-51-5031	Security	0	0	0	0	0	0
P1-51-5700	Beach Party Security	0	0	0	0	0	0
P1-51-5038	Overtime	0	0	897	0	0	0
P1-51-5042	Salary Incentive	0	0	0	0	0	0
P1-51-5048	Contract Labor	0	0	1,348	0	0	0
P1-51-5050	Payroll Taxes	3,251	6,673	3,383	0	0	0
P1-51-5055	Pension Plan	1,026	6	0	0	0	0
P1-51-5060	Employee Insurance	0	0	0	0	0	0
P1-51-5061	Employee Insurance Contingency	0	0	0	0	0	0
P1-51-5065	Worker's Compensation	1,234	1,911	1,368	0	0	0
P1-51-5070	TEC-unemployment	0	0	0	0	0	0
P1-51-5075	Uniforms	390	579	0	0	0	0
P1-51-5078	Drug Testing/Background Check	0	0	0	0	0	0
P1-51-5080	Salary Contingency-3% Merit	0	0	0	0	0	0
<b>Total Personnel</b>		<b>46,865</b>	<b>93,270</b>	<b>49,656</b>	<b>0</b>	<b>0</b>	<b>0</b>

# Pocket Park 1

Vehicle Admissions		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019
<i>MATERIALS, SUPPLIES &amp; SERVICES</i>							
P1-51-5100	Alarm System	0	0	0	0	0	0
P1-51-5110	Auto Mileage Reimbursement	0	0	0	0	0	0
P1-51-5115	Advertising & Promotions	0	0	0	0	0	0
P1-51-5116	Bad Debt Expense	0	0	27,921	0	0	0
P1-51-5117	Bank Charges	0	83	618	0	0	0
P1-51-5118	Cash Over/Short	-39	68	-111	0	0	0
P1-51-5120	Cleaning Supplies	0	0	0	0	0	0
P1-51-5125	Contract Services	0	0	0	0	0	0
P1-51-5135	Data Processing/Software	0	0	0	0	0	0
P1-51-5140	Dues & Subscriptions	0	0	0	0	0	0
P1-51-5155	Office Supplies	0	0	0	0	0	0
P1-51-5157	Paper Goods	0	0	0	0	0	0
P1-51-5162	Signage	0	1,086	360	0	0	0
P1-51-5163	Licenses/Permits	500	500	0	0	0	0
P1-51-5170	Miscellaneous	0	2,034	0	0	0	0
P1-51-5185	Materials & Supplies	0	0	0	0	0	0
P1-51-5187	Tickets	0	185	313	0	0	0
P1-51-5189	Telephone/Cells/Internet	0	364	788	0	0	0
P1-51-5190	Utilities	0	0	189	0	0	0
P1-51-5195	FEMA/ Storm Repairs	7,063	0	0	0	0	0
P1-51-5200	Audit Fees	490	635	795	0	0	0
P1-51-5202	Legal Fees	192	180	1,463	0	0	0
P1-51-5204	Professional Fees	729	3,000	0	0	0	0
P1-51-5230	Insurance - Property	0	0	79	0	0	0
P1-51-5232	Insurance - Liability	1,332	684	673	0	0	0
P1-51-5233	Insurance - Security	0	0	0	0	0	0
P1-51-5234	Insurance - Claims	0	0	0	0	0	0
P1-51-5240	M & R Building	0	857	0	0	0	0
P1-51-5242	M & R Equipment	0	0	0	0	0	0
P1-51-5254	Small Tools & Equipment	0	0	0	0	0	0
P1-51-5256	Equipment Rental	0	0	0	0	0	0
P1-51-5260	Gasoline	0	0	0	0	0	0
P1-51-5420	Port-o-Lets	5,196	3,417	5,319	0	0	0
P1-51-5910	Car Counters/Cameras	0	0	0	0	0	0
P1-51-7100	Radios	0	500	0	0	0	0
P1-51-5257	Capital Asset Replacement Reserve	2,277	0	0	0	0	0
<b>Total Materials, Supplies &amp; Services</b>		<b>17,740</b>	<b>13,593</b>	<b>38,406</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Net Operating Income</b>		<b>36,506</b>	<b>11,251</b>	<b>9,300</b>	<b>0</b>	<b>0</b>	<b>0</b>

# Pocket Park 1

Vehicle Admissions		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019
<i>CAPITAL OUTLAY</i>							
P1-51-5250	Improvements	0	0	0	0	0	0
P1-51-5251	Principal Payment - Financed	0	0	0	0	0	0
P1-51-5156	Interest Payment-Financed	0	0	0	0	0	0
P1-51-5252	Equipment Purchase	0	0	0	0	0	0
P1-51-5253	Leased Equipment	0	0	0	0	0	0
P1-51-5830	Landscaping	0	0	0	0	0	0
<b>Total Capital Outlay</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Total Expense</b>		<b>64,604</b>	<b>106,863</b>	<b>88,063</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>TRANSFERS</i>							
P1-51-8003	Beach Cleaning Transfer	0	0	0	0	0	0
P1-51-8006	Beach Patrol-Life Guard Services	6,666	6,666	6,666	0	0	0
P1-51-8001	Transfer-Stewart Beach	0	0	0	0	0	0
P1-51-8007	Dellanera Park Capital Improvement	0	0	0	0	0	0
P1-51-8012	Sand Replenishment Fund	11,730	8,729	13,895	0	0	0
P1-51-8000	General Fund Allocation	10,111	9,019	9,736	0	0	0
<b>Total Transfers</b>		<b>28,507</b>	<b>24,414</b>	<b>30,297</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Total Parking Expense</b>		<b>93,111</b>	<b>131,277</b>	<b>118,360</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Net Parking Income</b>		<b>7,999</b>	<b>-13,163</b>	<b>-20,998</b>	<b>0</b>	<b>0</b>	<b>0</b>

# Pocket Park 1

Other Income & Expense	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019
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## Income (52)

P1-52-4405	Beach Service	0	0	0	0	0	0
P1-52-4041	Concession-Unrestricted	1,350	1,500	199	0	0	0
P1-52-4335	Umbrella & Float Rentals	0	184	3,213	0	0	0
P1-52-4585	Miscellaneous (incl's 5675)	0	0	0	0	0	0
<b>Other Income</b>		<b>1,350</b>	<b>1,685</b>	<b>3,411</b>	<b>0</b>	<b>0</b>	<b>0</b>

## Expense

### *PERSONNEL (52)*

P1-52-5000	Salaries	0	0	0	0	0	0
P1-52-5050	Payroll Taxes	0	0	0	0	0	0
P1-52-5055	Pension Plan	0	0	0	0	0	0
P1-52-5060	Insurance - Employees	0	0	0	0	0	0
P1-52-5065	Worker's Compensation	0	0	0	0	0	0
P1-52-5070	Salary Contingency	0	0	0	0	0	0
<b>Total Personnel</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

### *MATERIALS, SUPPLIES & SERVICES (52)*

P1-52-5115	Advertising & Promotions	0	0	0	0	0	0
P1-52-5125	Contract Services	0	0	0	0	0	0
P1-52-5170	Miscellaneous	0	0	0	0	0	0
P1-52-5195	Emergency Storm Expense	0	0	0	0	0	0
P1-52-5200	Outside Audit	0	0	0	0	0	0
P1-52-5202	Legal	450	383	23	0	0	0
P1-52-5230	Insurance - Property	0	0	0	0	0	0
P1-52-5232	Insurance - Liability	0	0	6	0	0	0
P1-52-5240	M & R Building	0	0	0	0	0	0
P1-52-5242	M & R Equipment	0	0	0	0	0	0
P1-52-5256	Equipment Rental	0	0	0	0	0	0
P1-52-5407	Grant	0	0	20,000	0	0	0
P1-52-7000	Special Projects	0	0	0	0	0	0
<b>Total Materials, Supplies &amp; Services</b>		<b>450</b>	<b>383</b>	<b>20,029</b>	<b>0</b>	<b>0</b>	<b>0</b>

<b>Net Operating Income</b>	<b>900</b>	<b>1,302</b>	<b>-16,618</b>	<b>0</b>	<b>0</b>	<b>0</b>
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# Pocket Park 1

Other Income & Expense		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019
<i><b>CAPITAL OUTLAY</b></i>							
P1-52-5250	Improvements	0	0	0	0	0	0
P1-52-5252	Equipment Purchases	0	0	0	0	0	0
<b>Total Capital Outlay</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Total Expense</b>		<b>450</b>	<b>383</b>	<b>20,029</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i><b>TRANSFERS</b></i>							
P1-52-8000	General Fund Allocation	0	0	0	0	0	0
P1-52-8006	Transfer to Seawolf Park	0	0	0	0	0	0
<b>Total Transfers</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Total Other Expense</b>		<b>450</b>	<b>383</b>	<b>20,029</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Net Income: Other</b>		<b>900</b>	<b>1,302</b>	<b>-16,618</b>	<b>0</b>	<b>0</b>	<b>0</b>

## Pocket Park 2

Summary	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019
<i><u>Income Summary</u></i>						
Vehicle Admissions	41,603	74,968	59,244	0	0	0
Other Income	31,674	25,821	26,966	0	0	0
<b>Total Income</b>	<b><u>73,277</u></b>	<b><u>100,789</u></b>	<b><u>86,210</u></b>	<b><u>0</u></b>	<b><u>0</u></b>	<b><u>0</u></b>
<i><u>Expense Summary</u></i>						
Vehicle Admissions	67,658	114,287	216,977	0	0	0
Other Expense	0	0	249	0	120	0
<b>Total Expense</b>	<b><u>67,658</u></b>	<b><u>114,287</u></b>	<b><u>217,226</u></b>	<b><u>0</u></b>	<b><u>120</u></b>	<b><u>0</u></b>
<b>Net Income</b>	<b>5,619</b>	<b>(13,498)</b>	<b>(131,016)</b>	<b>0</b>	<b>(120)</b>	<b>0</b>
FEMA Reimbursement	185,154	65,913	0	0	0	0
FEMA Related Expenditures	19,611	298	0	0	0	0
<b>Net FEMA Proceeds</b>	<b>165,543</b>	<b>65,616</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Net Income Including FEMA</b>	<b><u>171,163</u></b>	<b><u>52,117</u></b>	<b><u>(131,016)</u></b>	<b><u>0</u></b>	<b><u>(120)</u></b>	<b><u>0</u></b>
<b>Capital Outlay</b>	<b>33</b>	<b>7,390</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Net Operating Income</b>	<b>171,196</b>	<b>59,508</b>	<b>(131,016)</b>	<b>0</b>	<b>(120)</b>	<b>0</b>

### *PERSONNEL SUMMARY*

<u>Vehicle Admissions</u>	Fulltime	Partime	Seasonal
Manager	0		
Relief Manager	0		
Maintenance Man	0		
Gate Attendants	-		0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>

## Pocket Park 2

Vehicle Admissions		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019
<b>Income</b>							
P2-51-4200	Vehicle Admissions	30,368	26,600	45,446	0	0	0
P2-51-4200	VA-Sand Replenishment	4,338	6,690	8,342	0	0	0
P2-51-4660	County Pledge/Reimbursement	0	33,473	0	0	0	0
P2-51-4665	FEMA-Reimbursement	185,154	65,913	0	0	0	0
P2-51-4210	Park Pass Revenue	6,896	8,205	5,456	0	0	0
P2-51-4050	Loan Proceeds	0	0	0	0	0	0
P2-51-4586	Donation Income	0	0	0	0	0	0
P2-51-4585	Miscellaneous Income	0	0	0	0	0	0
<b>Total Admissions</b>		<b>226,757</b>	<b>140,881</b>	<b>59,244</b>	<b>0</b>	<b>0</b>	<b>0</b>

## Expense

### PERSONNEL

P2-51-5000	Salaries	30,646	71,448	44,738	0	0	0
P2-51-5002	Field Auditor	0	0	0	0	0	0
P2-51-5031	Security	3,075	0	0	0	0	0
P2-51-5700	Beach Party Security	0	0	0	0	0	0
P2-51-5038	Overtime	0	0	897	0	0	0
P2-51-5042	Salary Incentive	0	0	0	0	0	0
P2-51-5048	Contract Labor	0	0	1,347	0	0	0
P2-51-5050	Payroll Taxes	2,698	5,705	3,551	0	0	0
P2-51-5055	Pension Plan	1,026	6	0	0	0	0
P2-51-5060	Employee Insurance	0	0	0	0	0	0
P2-51-5061	Employee Insurance Contingency	0	0	0	0	0	0
P2-51-5065	Worker's Compensation	1,287	1,624	1,336	0	0	0
P2-51-5070	TEC-unemployment	0	0	0	0	0	0
P2-51-5075	Uniforms	296	0	0	0	0	0
P2-51-5078	Drug Testing/Background Check	0	0	0	0	0	0
P2-51-5079	Employee Recruitment	0	0	0	0	0	0
P2-51-5080	Salary Contingency (3% Merit)	0	0	0	0	0	0
<b>Total Personnel</b>		<b>39,027</b>	<b>78,783</b>	<b>51,870</b>	<b>0</b>	<b>0</b>	<b>0</b>

## Pocket Park 2

Vehicle Admissions		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019
<i>MATERIALS, SUPPLIES &amp; SERVICES</i>							
P2-51-5100	Alarm System	0	0	0	0	0	0
P2-51-5110	Auto Mileage Reimbursement	0	0	0	0	0	0
P2-51-5115	Advertising & Promotions	0	0	0	0	0	0
P2-51-5116	Bad Debt Expense	0	0	134,754	0	0	0
P2-51-5117	Bank Charges	0	129	547	0	0	0
P2-51-5118	Cash Over/Short	-43	42	81	0	0	0
P2-51-5120	Cleaning Supplies	734	693	847	0	0	0
P2-51-5125	Contract Services	0	0	0	0	0	0
P2-51-5135	Data Processing/Software Maintenance	0	0	0	0	0	0
P2-51-5140	Dues & Subscriptions	0	0	0	0	0	0
P2-51-5155	Office Supplies	0	0	0	0	0	0
P2-51-5157	Paper Goods	232	659	0	0	0	0
P2-51-5162	Signage	1,200	2,678	360	0	0	0
P2-51-5163	Licenses/Permits	500	500	0	0	0	0
P2-51-5170	Miscellaneous	154	0	0	0	0	0
P2-51-5185	Supplies	219	0	0	0	0	0
P2-51-5187	Tickets	0	185	312	0	0	0
P2-51-5189	Telephone/Cells/Internet	0	156	788	0	0	0
P2-51-5190	Utilities	120	191	1,374	0	0	0
P2-51-5195	FEMA/Storm Repairs	19,611	298	0	0	0	0
P2-51-5200	Audit Fees	457	636	795	0	0	0
P2-51-5202	Legal Fees	0	0	1,890	0	0	0
P2-51-5204	Professional Fees	1,293	-775	0	0	0	0
P2-51-5230	Insurance - Property	207	222	543	0	0	0
P2-51-5232	Insurance - Liability	294	415	772	0	0	0
P2-51-5233	Insurance - Security	0	0	0	0	0	0
P2-51-5234	Insurance - Claims	0	0	0	0	0	0
P2-51-5240	M & R Building	4,115	3,747	1,909	0	0	0
P2-51-5242	M & R Equipment	0	362	366	0	0	0
P2-51-5254	Small Tools & Equipment	1,384	510	963	0	0	0
P2-51-5256	Equipment Rental	0	2,063	66	0	0	0
P2-51-5260	Gasoline	0	63	0	0	0	0
P2-51-5370	Courier Service	0	0	0	0	0	0
P2-51-5420	Port-o-Lets	2,568	536	974	0	0	0
P2-51-5625	First Aid Supplies	0	0	0	0	0	0
P2-51-7100	Radio Expense	0	1,275	0	0	0	0
P2-51-5910	Car Counters/Cameras	0	0	0	0	0	0
P2-51-5257	Capital Replacement Reserve	0	0	0	0	0	0
<b>Total Materials, Supplies &amp; Services</b>		<b>33,044</b>	<b>14,586</b>	<b>147,340</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Net Operating Income</b>		<b>154,686</b>	<b>47,513</b>	<b>(139,967)</b>	<b>0</b>	<b>0</b>	<b>0</b>

## Pocket Park 2

Vehicle Admissions		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019
<i>CAPITAL OUTLAY</i>							
P2-51-5250	Improvements	0	5,687	0	0	0	0
P2-51-5251	Financed Equip/Improvements	0	0	0	0	0	0
P2-51-5252	Equipment Purchase	0	1,535	0	0	0	0
P2-51-5156	Interest-Financed Assets	33	169	0	0	0	0
P2-51-5253	Leased Equipment	0	0	0	0	0	0
P2-51-5265	Gain/Loss on Sale of Asset	0	0	0	0	0	0
P2-51-5830	Landscaping	0	0	0	0	0	0
<b>Total Capital Outlay</b>		<b>33</b>	<b>7,390</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Total Expense</b>		<b>72,104</b>	<b>100,759</b>	<b>199,210</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>TRANSFERS</i>							
P2-51-8003	Beach Cleaning Transfer	0	0	0	0	0	0
P2-51-8006	Beach Patrol-Life Guard Services	6,666	6,666	6,666	0	0	0
P2-51-8009	Pocket Park 3	0	0	0	0	0	0
P2-51-8012	Sand Replenishment	4,338	3,345	8,342	0	0	0
P2-51-8000	General Fund Allocation	4,160	3,815	2,759	0	0	0
<b>Total Transfers</b>		<b>15,165</b>	<b>13,826</b>	<b>17,767</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Total Parking Expense</b>		<b>87,269</b>	<b>114,585</b>	<b>216,977</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Net Parking Income</b>		<b>139,488</b>	<b>26,296</b>	<b>(157,734)</b>	<b>0</b>	<b>0</b>	<b>0</b>

## Pocket Park 2

Other Income & Expense	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019
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### Income

P2-52-4335	Umbrella & Float Rentals	26,058	13,164.75	16,346.95	0	0	0
P2-52-4340	Pavilion Rental	5,229	10,650	9,450	0	0	0
P2-52-4041	Concession-Unrestricted	1,350	2,000	1,162	0	0	0
P2-52-4666	Insurance Reimbursement	0	0	0	0	0	0
P2-52-4675	Sales Tax Discounts	-963	6	7	0	0	0
P2-52-4585	Miscellaneous (Sponsor)	0	0	0	0	0	0
<b>Other Income</b>		<b>31,674</b>	<b>25,821</b>	<b>26,966</b>	<b>0</b>	<b>0</b>	<b>0</b>

### Expense

#### PERSONNEL

P2-52-5000	Salaries	0	0	0	0	0	0
P2-52-5050	Payroll Taxes	0	0	0	0	0	0
P2-52-5055	Pension Plan	0	0	0	0	0	0
P2-52-5070	Salary Contingency	0	0	0	0	0	0
<b>Total Personnel</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

#### MATERIALS, SUPPLIES & SERVICES

P2-52-5115	Advertising & Promotions	0	0	67	0	0	0
P2-52-5117	Bank Fees	0	0	329	0	0	0
P2-52-5135	Data Processing/Software Mgmt	0	0	275	0	0	0
P2-52-5125	Contract Services	0	0	0	0	0	0
P2-52-5195	Emergency Storm Expense	0	0	0	0	0	0
P2-52-5200	Outside Audit	0	0	0	0	0	0
P2-52-5202	Legal	0	0	-496	0	0	0
P2-52-5230	Insurance - Property	0	0	0	0	120	0
P2-52-5232	Insurance - Liability	0	0	74	0	0	0
P2-52-5240	M & R Building	0	0	0	0	0	0
P2-52-5242	M & R Equipment	0	0	0	0	0	0
P2-52-5256	Equipment Rental	0	0	0	0	0	0
<b>Total Materials, Supplies &amp; Services</b>		<b>0</b>	<b>0</b>	<b>249</b>	<b>0</b>	<b>120</b>	<b>0</b>

<b>Net Operating Income</b>		<b>31,674</b>	<b>25,821</b>	<b>26,717</b>	<b>0</b>	<b>-120</b>	<b>0</b>
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#### CAPITAL OUTLAY

P2-52-5250	Improvements	0	0	0	0	0	0
P2-52-5252	Equipment Purchases	0	0	0	0	0	0
<b>Total Capital Outlay</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

<b>Total Expense</b>		<b>0</b>	<b>0</b>	<b>249</b>	<b>0</b>	<b>120</b>	<b>0</b>
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#### TRANSFERS

P2-52-8000	General Fund Allocation	0	0	0	0	0	0
P2-52-8006	Seawolf Park	0	0	0	0	0	0
<b>Total Transfers</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

<b>Total Other Expense</b>		<b>0</b>	<b>0</b>	<b>249</b>	<b>0</b>	<b>120</b>	<b>0</b>
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<b>Net Income: Other</b>		<b>31,674</b>	<b>25,821</b>	<b>26,717</b>	<b>0</b>	<b>-120</b>	<b>0</b>
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### Pocket Park 3

Summary	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019
<i>Income Summary</i>						
Vehicle Admissions	21,713	154	0	0	0	0
Other Income	1,350	0	0	0	0	0
<b>Total Income</b>	<b>23,063</b>	<b>154</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Expense Summary</i>						
Vehicle Admissions	60,392	5,679	0	0	0	0
Other Expense	0	0	0	0	0	0
<b>Total Expense</b>	<b>60,392</b>	<b>5,679</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Net Income</b>	<b>(37,329)</b>	<b>(5,525)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
FEMA Reimbursement	0	55,647	0	0	0	0
FEMA Related Expenditures	0	0	0	0	0	0
Net FEMA Proceeds	0	55,647	0	0	0	0
<b>Net Income Including FEMA</b>	<b>(37,329)</b>	<b>50,122</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Capital Outlay</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

#### *PERSONNEL SUMMARY*

<u>Vehicle Admissions</u>	<u>Fulltime</u>	<u>Partime</u>	<u>Seasonal</u>
Manager	0		
Relief Manager	0		
Maintenance Man	0		
Parking Attendant	0		
Concession/Special Event Manager	0		
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>

### Pocket Park 3

Vehicle Admissions	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019
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#### Revenue

1500 Vehicles @ \$8

P3-51-4200	Vehicle Admissions	12,950	0	0	0	0
P3-51-4200	VA-Sand Replenishment	1,850	0	0	0	0
P3-51-4210	Park Pass Revenue	6,913	154	0	0	0
P3-51-4050	Loan Proceeds	0	0	0	0	0
P3-51-4665	FEMA Reimbursement	0	55,647	0	0	0
P3-51-4585	Miscellaneous	0	0	0	0	0
Total Admissions		21,713	55,801	0	0	0

#### Expense

##### PERSONNEL

P3-51-5000	Salaries	29,099	-28	0	0	0
P3-51-5002	Field Auditor	0	0	0	0	0
P3-51-5031	Security	3,075	0	0	0	0
P3-51-5048	Contract Labor	0	0	0	0	0
P3-51-5050	Payroll Taxes	2,578	281	0	0	0
P3-51-5055	Pension Plan	1,026	6	0	0	0
P3-51-5060	Insurance - Employees	0	0	0	0	0
P3-51-5065	Worker's Compensation	1,270	0	0	0	0
P3-51-5075	Uniforms	488	0	0	0	0
P3-51-5078	Drug Testing/Background Check	0	0	0	0	0
P3-51-5079	Employee Recruitment	0	0	0	0	0
P3-51-5080	Salary Contingency	0	0	0	0	0
Total Personnel		37,536	259	0	0	0

##### MATERIALS, SUPPLIES & SERVICES

P3-51-5100	Alarm System	0	0	0	0	0
P3-51-5110	Auto Mileage Reimbursement	0	0	0	0	0
P3-51-5115	Advertising & Promotions	0	0	0	0	0
P3-51-5117	Bank Charges	0	0	0	0	0
P3-51-5118	Cash Over/Short	60	0	0	0	0
P3-51-5120	Cleaning Supplies	0	0	0	0	0
P3-51-5125	Contract Services	3,000	600	0	0	0
P3-51-5135	Data Processing/Soft Maintenance	0	0	0	0	0
P3-51-5155	Office Supplies	0	0	0	0	0
P3-51-5157	Paper Goods	0	0	0	0	0
P3-51-5162	Signage	375	0	0	0	0
P3-51-5163	License	500	0	0	0	0
P3-51-5170	Miscellaneous	0	0	0	0	0
P3-51-5185	Materials & Supplies	0	0	0	0	0
P3-51-5187	Tickets	0	0	0	0	0
P3-51-5190	Telephone/Cells/Internet	0	523	0	0	0
P3-51-5190	Utilities	418	0	0	0	0
P3-51-5195	FEMA/ Storm Expense	0	0	0	0	0
P3-51-5200	Audit Fees	360	207	0	0	0
P3-51-5202	Legal Fees	0	0	0	0	0
P3-51-5204	Professional Fees	1,032	3,000	0	0	0
P3-51-5230	Insurance - Property	275	101	0	0	0
P3-51-5232	Insurance - Liability	291	292	0	0	0
P3-51-5240	M & R Building	2,740	0	0	0	0
P3-51-5242	M & R Equipment	0	17	0	0	0
P3-51-5254	Small Tools & Equipment	0	0	0	0	0
P3-51-5256	Equipment Rental	0	0	0	0	0
P3-51-5420	Port-o-Lets	3,118	680	0	0	0
P3-51-5625	First Aid Supplies	0	0	0	0	0
P3-51-7100	Radio Expense	0	0	0	0	0
P3-51-5257	Capital Asset Replacement Reserve	0	0	0	0	0
Total Materials, Supplies & Services		12,169	5,421	0	0	0

Net Operating Income (27,991) 50,122 0 0 0 0

### Pocket Park 3

Vehicle Admissions		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019
<i>CAPITAL OUTLAY</i>							
P3-51-5250	Improvements	0	0	0	0	0	0
P3-51-5252	Equipment Purchase	0	0	0	0	0	0
P3-51-5253	Leased Equipment	0	0	0	0	0	0
P3-51-5156	Interest Expense-Financed Assets	0	0	0	0	0	0
p3-51 -5265	Gain/Loss Sale of Asset	0	0	0	0	0	0
P3-51-5830	Landscaping	0	0	0	0	0	0
<b>Total Capital Outlay</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Total Expense</b>		<b>49,704</b>	<b>5,679</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>TRANSFERS</i>							
P3-51-8003	Beach Cleaning Transfer	0	0	0	0	0	0
P3-51-8006	Beach Patrol-Life Guard Services	6,666	0	0	0	0	0
P3-51-4725	R. A. Apffel Park	0	0	0	0	0	0
P3-51-8012	Sand Replenishment (Restricted)	1,850	0	0	0	0	0
P3-51-8000	General Fund Allocation	2,171	0	0	0	0	0
<b>Total Transfers</b>		<b>10,687</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Total Parking Expense</b>		<b>60,392</b>	<b>5,679</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Net Parking Income</b>		<b>(38,679)</b>	<b>50,122</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

## Pocket Park 3

Other Income & Expense	Actual	Actual	Actual	Projected	Adopted	Adopted
	2015	2016	2017	Actual 2018	Budget 2018	Budget 2019

### Income

P3-52-4405	Umbrellas and Chairs	0	0	0	0	0	0
p3-52-4340	Pavilion Rental	0	0	0	0	0	0
P3-52-4041	Concession-Unrestricted (Snow Cone	1,350	0	0	0	0	0
P3-52-4585	Miscellaneous (Sponsor)	0	0	0	0	0	0
<b>Other Income</b>		<b>1,350</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

### Expense

#### PERSONNEL

P3-52-5000	Salaries	0	0	0	0	0	0
P3-52-5050	Payroll Taxes	0	0	0	0	0	0
P3-52-5055	Pension Plan	0	0	0	0	0	0
P3-52-5060	Insurance - Employees	0	0	0	0	0	0
P3-52-5065	Worker's Compensation	0	0	0	0	0	0
P3-52-5070	Salary Contingency	0	0	0	0	0	0
<b>Total Personnel</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

#### MATERIALS, SUPPLIES & SERVICES

P3-52-5115	Advertising & Promotions	0	0	0	0	0	0
P3-52-5125	Contract Services	0	0	0	0	0	0
P3-52-5170	Miscellaneous	0	0	0	0	0	0
P3-52-5195	Emergency Storm Expense	0	0	0	0	0	0
P3-52-5200	Outside Audit	0	0	0	0	0	0
P3-52-5202	Legal	0	0	0	0	0	0
P3-52-5230	Insurance - Property	0	0	0	0	0	0
P3-52-5232	Insurance - Liability	0	0	0	0	0	0
P3-52-5240	M & R Building	0	0	0	0	0	0
P3-52-5242	M & R Equipment	0	0	0	0	0	0
P3-52-5256	Equipment Rental	0	0	0	0	0	0
<b>Total Materials, Supplies &amp; Services</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

<b>Net Operating Income</b>	<b>1,350</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
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#### CAPITAL OUTLAY

P3-52-5250	Improvements	0	0	0	0	0
P3-52-5252	Equipment Purchases	0	0	0	0	0
<b>Total Capital Outlay</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

<b>Total Expense</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
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#### TRANSFERS

P3-52-8000	General Fund Allocation	0	0	0	0	0
P3-52-8006	Transfer to Seawolf Park	0	0	0	0	0
<b>Total Transfers</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

<b>Total Other Expense</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
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<b>Net Income: Other</b>	<b>1,350</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
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**R A APFFEL PARK  
ADOPTED BUDGET FISCAL YEAR 2018/2019**

REVENUES	830,422
INTERFUND TRANSFERS IN	39,672
NONRECURRING REVENUE SOURCE	-
<b>TOTAL REVENUE</b>	<u><b>870,094</b></u>

PERSONNEL EXPENSE	(357,981)
MATERIAL / SUPPLIES / SERVICE	(235,696)
DEBT SERVICE	(10,525)
<b>TOTAL OPERATING EXPENSE</b>	<u><b>(604,202)</b></u>

<b>NET INCOME</b>	<u><b>265,892</b></u>
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CAPITAL EXPENDITURES	(17,000)
LANDSCAPING	(1,000)
EQUIPMENT	(40,500)
<b>TOTAL CAPITAL EXPENDITURES</b>	<u><b>(58,500)</b></u>

<b>NET INCOME</b>	<u><b>207,392</b></u>
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INTERFUND TRANSFERS-OUT	(202,200)
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<b>NET INCOME</b>	<u><b>5,192</b></u>
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FEMA - REIMBURSEMENT	399,224
FEMA- EXPENSE	(7,237)
<b>NET FEMA</b>	<u><b>391,987</b></u>

<b>NET INCOME</b>	<u><u><b>397,179</b></u></u>
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BEGINNING CASH RESERVE 9/30/2018	(2,194,963)
NET INCOME FISCAL YEAR 2018/2019	397,179
<b>ENDING CASH RESERVE 9/30/2019</b>	<b>(1,797,784)</b>

# R.A. Apffel Park

Summary	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
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## Income Summary - Does Not Include FEMA Reimbursement

Beach User Fees-Dept 51	397,095	412,930	505,568	617,767	629,107	659,107	75.75%	4.77%
Sales Tax Refund	0	0	0	0	0	0	0.00%	0.00%
Law Suit Contingency	0	0	0	0	0	0	0.00%	0.00%
FEMA - Beach User								
Grant-TX Parks & Wildlife	0	0	0	0	0	0	0.00%	0.00%
Other Income-Dept 52	59,274	131,091	201,460	426,992	446,867	210,987	24.25%	(52.79%)

**Total Revenue**      456,369      544,021      707,028      1,044,759      1,075,974      870,094      100.00%      (19.13%)

**Nonrecurring Revenue Source**      0      0      0      0      0      0

**Total Revenue Sources**      456,369      544,021      707,028      1,044,759      1,075,974      870,094

## Expense Summary-Does Not Include FEMA Related Expenses

Beach User Fees - Dept 51	593,156	813,519	554,811	942,181	1,007,157	734,256	84.89%	(27.10%)
Other Expense-Dept 52	34,814	62,288	52,036	50,961	50,295	130,647	15.11%	159.76%

**Total Expense**      627,970      875,807      606,847      993,142      1,057,452      864,902      100.00%      (18.21%)

**Net Income**      (171,601)      (331,786)      100,181      51,617      18,522      5,192

FEMA Reimbursement	(1,437)	0	0	200,000	392,054	399,224		
FEMA Related Expenditures	470	51,964	20,399	50,000	66,259	7,237		
<b>Net FEMA</b>	<b>(1,907)</b>	<b>(51,964)</b>	<b>(20,399)</b>	<b>150,000</b>	<b>325,795</b>	<b>391,987</b>		

**Net Income Including FEMA**      (173,508)      (383,750)      79,782      201,617      344,317      397,179

**Depreciation Expense**      162,401      236,776      237,702      239,243      234,460      234,460

**Net Income After Depreciation**      (335,908)      (620,526)      (157,920)      (37,626)      109,857      162,719

**Capital Outlays**      -2,425      11,163      678      600      0      58,500

**Net Income Excluding  
Capital Assets**      (174,025)      (320,623)      100,859      52,217      18,522      63,692

# R.A. Apffel Park

Cash Reserves 9/30/2018:	
Beach User	\$0
Operating Cash	(\$2,194,963)
Nonrecurring Revenue	\$0
<b>Total Cash</b>	<b>(\$2,194,963)</b>
<b>Net Revenue</b>	<b>\$397,179</b>
<b>Cash Adjusted by Net Income 9/30/2019</b>	<b>(\$1,797,784)</b>

<b>PERSONNEL SUMMARY</b>	<b>Full Time</b>	<b>Part Time</b>	<b>Seasonal</b>
<b><u>Vehicle Admissions (51)</u></b>			
Field Auditor (7%)	0.07		
Dir of Operations (5%)	0.05		
Manager (95%)	0.95		
Relief Manager			1.00
Parks Mtc Mgr (20%)	0.20		
Admin Asst (20%)	0.20		
Gate Attendant			6.00
Pavilion Attendant			2.00
Maintenance		1.00	1.00
Subtotal	1.47	1.00	10.00
<b><u>Concessions (52)</u></b>			
Manager (5%)	0.05		
Park Supt (13%)	0.13		
Umb/Chair Attendant			4.00
Subtotal	0.18	0.00	4.00
<b>TOTAL</b>	<b>1.65</b>	<b>1.00</b>	<b>14.00</b>

# R.A. Apffel Park

Consolidated	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
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## Income

Vehicle Admission Based on 40716 vehicles @ \$12 & 7845 Vehicles @ \$15

CONSOL-4200	Vehicle Admissions	339,929	362,099	462,763	447,876	447,876	447,876	51.47%	0.00%
CONSOL-4200	Vehicle Admissions \$1(NB)	48,561	38,657	37,349	48,561	48,561	48,561	5.58%	0.00%
CONSOL-4201	Vehicle Admissions Special Eve	0	3,198	0	109,830	109,830	109,830	12.62%	0.00%
CONSOL-4210	Park Pass Revenue	6,909	8,134	5,456	9,000	16,680	16,680	1.92%	0.00%
CONSOL-4008	Sales Tax Refund	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4585	Miscellaneous	1,696	842	0	0	0	0	0.00%	0.00%
CONSOL-4665	FEMA Reimbursement	-1,437	0	0	200,000	392,054	399,224	45.88%	1.83%
CONSOL-4666	Insurance Reimbursement	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4650	Grant-TX Parks & Wildlife	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5202	Legal	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4756	Transfer-Pocket Park 3	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4754	Transfer-Pocket Park 2	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4041	Management Contract	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4041	Lease Agreements	15,564	32,000	22,100	25,125	17,000	25,875	2.97%	52.21%
CONSOL-4300	Concession Sales	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4340	Pavilion Rental	7,913	7,372	5,550	10,000	20,000	10,000	1.15%	(50.00%)
CONSOL-4335	Floats & Umbrellas	20,000	0	12,000	12,000	20,000	125,440	14.42%	527.20%
CONSOL-4338	Special Event	13,620	1,500	8,123	10,000	20,000	10,000	1.15%	(50.00%)
CONSOL-4585	Misc Income	2,178	0	271	0	0	0	0.00%	0.00%
CONSOL-4586	Donations Income	0	0	0	2,500	6,160	6,160	0.71%	0.00%
CONSOL-4650	Grant	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4050	Loan/Line of Credit Proceeds	0	0	0	0	0	30,000	3.45%	100.00%
CONSOL-4740	Transfer- Debit Service	0	90,219	153,417	369,867	369,867	39,672	4.56%	(89.27%)
CONSOL-4760	Transfer-Sand Replenishment	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4735	Transfer-Stewart Beach	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4750	Transfer-General Fund	0	0	0	0	0	0	0.00%	0.00%
	<b>Nonrecurring Revenue Source</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
	<b>Total Revenue</b>	<b>454,932</b>	<b>544,021</b>	<b>707,028</b>	<b>1,244,759</b>	<b>1,468,028</b>	<b>1,269,318</b>	<b>100.00%</b>	<b>(13.54%)</b>

## Personnel Expense

CONSOL-5000	Salaries	156,441	166,453	98,129	122,063	153,643	226,542	25.98%	47.45%
CONSOL-5002	Field Auditor	5,487	5,573	5,778	2,994	3,000	3,097	0.36%	3.23%
CONSOL-5031	Security	66,740	69,398	67,079	55,000	61,954	67,000	7.68%	8.14%
CONSOL-5031	Special Event Security	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5038	Overtime	0	0	650	100	0	250	0.03%	100.00%
CONSOL-5042	Incentive	7,083	6,346	0	0	0	0	0.00%	0.00%
CONSOL-5048	Contract Labor	7,928	5,477	1,826	2,400	2,400	2,400	0.28%	0.00%
CONSOL-5050	Payroll Taxes	17,944	18,451	12,887	9,567	16,723	22,693	2.60%	35.70%
CONSOL-5055	Pension Plan	2,980	2,052	618	1,458	4,110	4,583	0.53%	11.52%
CONSOL-5060	Insurance - Employees	11,845	11,105	8,875	5,908	7,636	8,013	0.92%	4.94%
CONSOL-5061	Insurance-Contingency	0	0	0	0	764	801	0.09%	4.94%
CONSOL-5065	Worker's Compensation	7,859	5,380	3,992	4,637	7,693	10,940	1.25%	42.20%
CONSOL-5070	TEC	0	3,412	6,172	6,712	4,500	2,000	0.23%	(55.56%)
CONSOL-5071	Sick Leave/Vacation Accrued	2,310	-1,225	-1,658	0	0	1,602	0.18%	100.00%
CONSOL-5075	Uniforms	1,222	1,216	1,047	1,800	2,000	2,000	0.23%	0.00%
CONSOL-5078	Drug Testing/Background Chec	1,129	845	775	900	1,225	660	0.08%	(46.12%)
CONSOL-5079	Employee Recruitment	0	0	443	1,351	1,000	1,100	0.13%	10.00%
CONSOL-5080	Salary Contingency (4% Merit)	0	0	0	2,466	2,466	4,300	0.49%	74.37%
	<b>Total</b>	<b>288,966</b>	<b>294,484</b>	<b>206,612</b>	<b>217,357</b>	<b>269,114</b>	<b>357,981</b>	<b>41.05%</b>	<b>33.02%</b>

# R.A. Appfel Park

Consolidated		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
<b>Operating Expense</b>									
CONSOL-5100	Alarm System	1,190	1,445	1,685	1,580	1,580	1,600	0.18%	1.27%
CONSOL-5110	Auto Mileage Reimbursement	52	72	0	0	0	0	0.00%	0.00%
CONSOL-5115	Advertising & Promotions	0	0	666	750	750	1,000	0.11%	33.33%
CONSOL-5116	Bad Debt Expense	0	9,826	0	0	0	0	0.00%	0.00%
CONSOL-5117	Bank Fees	545	331	1,590	680	550	2,150	0.25%	290.91%
CONSOL-5118	Cash Over Short	431	343	12	0	0	0	0.00%	0.00%
CONSOL-5120	Cleaning Supplies	936	1,768	1,793	2,000	2,000	2,000	0.23%	0.00%
CONSOL-5125	Contract Services	24,037	21,147	19,431	14,377	14,377	13,503	1.55%	(6.08%)
CONSOL-5135	Data Processing/Software	495	589	1,121	1,788	1,788	2,030	0.23%	13.53%
CONSOL-5137	Discounts	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5140	Dues & Subscriptions	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5155	Office Supplies	1,137	1,501	735	1,250	1,250	1,300	0.15%	4.00%
CONSOL-5157	Paper goods	4,209	2,313	2,974	2,000	5,000	3,000	0.34%	(40.00%)
CONSOL-5162	Signage	4,854	5,150	3,578	5,000	5,000	5,000	0.57%	0.00%
CONSOL-5163	License/Permits	517	500	50	50	2,050	550	0.06%	(73.17%)
CONSOL-5164	Meetings and Seminars	0	550	3,966	5,000	5,350	7,850	0.90%	46.73%
CONSOL-5165	Memberships	145	10	350	300	300	378	0.04%	26.00%
CONSOL-5170	Miscellaneous	1,610	703	320	200	500	1,300	0.15%	160.00%
CONSOL-5185	Materials and Supplies	1,222	1,022	1,404	2,000	2,500	2,000	0.23%	(20.00%)
CONSOL-5187	Tickets	1,928	4,004	1,452	1,500	2,000	2,000	0.23%	0.00%
CONSOL-5189	Telephone	19,636	19,749	21,165	11,000	11,115	11,300	1.30%	1.66%
CONSOL-5190	Utilities	6,076	11,237	2,529	5,500	5,700	3,900	0.45%	(31.58%)
CONSOL-5195	FEMA / Storm Expense	470	51,964	20,399	50,000	66,259	7,237	0.83%	(89.08%)
CONSOL-5192	Emergency Cleanup	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5200	Outside Audit	4,214	2,858	3,288	1,626	1,606	3,369	0.39%	109.78%
CONSOL-5202	Legal Fees	2,623	1,242	954	775	1,525	1,500	0.17%	(1.64%)
CONSOL-5204	Professional Fees	3,465	6,000	0	0	1,500	2,750	0.32%	83.33%
CONSOL-5230	Insurance - Property	41,392	53,201	53,309	54,391	54,391	66,212	7.59%	21.73%
CONSOL-5232	Insurance - Liability	6,224	5,412	4,149	5,578	4,556	4,186	0.48%	(8.12%)
CONSOL-5234	Insurance - Claims	1,000	1,000	0	0	0	0	0.00%	0.00%
CONSOL-5240	Mtc & Repairs-Building	8,023	19,958	9,876	18,000	20,000	20,000	2.29%	0.00%
CONSOL-5242	Mtc & Repairs-Equip	7,525	8,119	7,064	9,000	9,000	11,000	1.26%	22.22%
CONSOL-5254	Small Tools and Equipment	434	2,458	2,092	1,355	2,200	2,200	0.25%	0.00%
CONSOL-5256	Equipment Rental	540	0	172	500	700	3,000	0.34%	328.57%
CONSOL-5260	Gasoline	1,907	3,307	5,293	3,400	3,000	5,000	0.57%	66.67%
CONSOL-5370	Courier Service	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5401	Dumping Fees	0	0	1,954	1,000	0	3,000	0.34%	100.00%
CONSOL-5420	Port-o-lets	11,765	5,335	3,178	6,000	8,960	5,616	0.64%	(37.32%)
CONSOL-5625	First Aid Supplies	0	0	0	0	0	200	0.02%	100.00%
CONSOL-5710	Trash Barrel Liners	1,036	0	654	500	1,000	1,000	0.11%	0.00%
CONSOL-5720	Trash Barrels/Timbers	117	0	0	250	500	0	0.00%	(100.00%)
CONSOL-5910	Car Counters & Cameras	0	3,473	750	0	0	0	0.00%	0.00%
CONSOL-5920	Betta Beach Productions	0	0	0	0	0	0	0.00%	0.00%
CONSOL-6005	Cost of Sales-Snack Bar	0	0	0	0	0	0	0.00%	0.00%
CONSOL-6006	Cost of Sales-Bar/Alcohol	0	0	0	0	0	0	0.00%	0.00%
CONSOL-6010	Cost of Sales-Gift Shop	0	0	0	0	0	0	0.00%	0.00%
CONSOL-7001	Special Projects - New	0	0	0	0	0	0	0.00%	0.00%
CONSOL-7006	Contingency-Board Approval	0	194,637	60,185	369,163	369,163	39,672	4.55%	(89.25%)
CONSOL-7100	Radio Expense	360	3,989	770	785	540	6,130	0.70%	1035.19%
CONSOL-5257	Cap Asset Replacement Reserve	0	0	0	0	0	0	0.00%	0.00%
<b>Total Operating Expense</b>		<b>160,114</b>	<b>445,211</b>	<b>238,906</b>	<b>577,298</b>	<b>606,710</b>	<b>242,933</b>	<b>27.85%</b>	<b>(59.96%)</b>
<b>Total Expense</b>		<b>449,081</b>	<b>739,695</b>	<b>445,518</b>	<b>794,655</b>	<b>875,824</b>	<b>600,914</b>	<b>68.90%</b>	<b>(31.39%)</b>

# R.A. Apffel Park

Consolidated	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
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## Capital Outlay & Debit Service

CONSOL-5251	Debt Service-Principal	0	0	0	22,786	22,786	10,000	1.15%	(56.11%)
CONSOL-5156	Debt Service-Interest	183	775	489	252	252	525	0.06%	108.33%
CONSOL-5253	Lease Payments-Prior Year	2,157	1,731	1,311	22,649	22,649	0	0.00%	(100.00%)
CONSOL-5250	Capital Improvement	0	0	0	0	0	17,000	1.95%	100.00%
CONSOL-5255	Gain/Loss on Sale of Equip	-5,185	3,424	-222	0	0	0	0.00%	0.00%
CONSOL-5830	Landscaping	0	0	400	0	0	1,000	0.11%	100.00%
CONSOL-5252	Lease Purchase	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5252	Equipment Purchase (Cash)	0	7,739	500	0	0	27,500	3.15%	100.00%
CONSOL-5252	Equipment Purchase (Financed)	2,760	0	0	600	0	13,000	1.49%	100.00%
<b>Total Capital Outlay</b>		<b>-86</b>	<b>13,668</b>	<b>2,478</b>	<b>46,287</b>	<b>45,687</b>	<b>69,025</b>	<b>7.91%</b>	<b>51.08%</b>

## Interfund Transfers

CONSOL-8003	Beach Cleaning Transfer	0	0	0	0	0	0	0.00%	0.00%
CONSOL-8007	Beach Patrol Transfer	57,000	57,000	57,000	57,000	57,000	57,000	6.54%	0.00%
CONSOL-8008	Nourished Beach	0	0	0	0	0	0	0.00%	0.00%
CONSOL-8001	Stewart Beach	0	0	0	0	0	0	0.00%	0.00%
CONSOL-8017	Sand Replenishment Fund	48,561	41,855	37,349	48,561	48,561	48,561	5.57%	0.00%
CONSOL-8000	General Fund Transfer	73,884	75,553	84,901	96,639	96,639	96,639	11.08%	0.00%
<b>Total Transfers</b>		<b>179,445</b>	<b>174,408</b>	<b>179,250</b>	<b>202,200</b>	<b>202,200</b>	<b>202,200</b>	<b>23.18%</b>	<b>0.00%</b>

<b>Total Consolidated Expenses</b>	<b>628,440</b>	<b>927,771</b>	<b>627,246</b>	<b>1,043,142</b>	<b>1,123,711</b>	<b>872,139</b>	<b>100.00%</b>	<b>(22.39%)</b>
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<b>Net Income</b>	<b>(173,508)</b>	<b>(383,749)</b>	<b>79,782</b>	<b>201,617</b>	<b>344,317</b>	<b>397,179</b>
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## Depreciation on Capitalized Equipment

RA-90-6500	Depreciation-Other Improvemen	0	0	0	0	0	0
RA-90-6505	Depreciation-Building	109,154	109,154	109,154	109,154	109,154	109,154
RA-90-6510	Depreciation-Bldg Improvemen	0	0	2,427	0	0	0
RA-90-6515	Depreciation-Machine & Equip	43,562	70,378	62,535	70,670	70,670	70,670
RA-90-6525	Depreciation-Auto & Trucks	7,602	27,534	33,874	29,707	24,924	24,924
RA-90-6530	Depreciation-Furniture & Fixtur	2,083	29,712	29,712	29,712	29,712	29,712
RA-90-6535	Depreciation-Naval Display	0	0	0	0	0	0
RA-90-6545	Depreciation-Big Reef	0	0	0	0	0	0
RA-90-6550	Depreciation-Play Ground Equi	0	0	0	0	0	0
<b>Total Depreciation Expense</b>		<b>162,401</b>	<b>236,776</b>	<b>237,702</b>	<b>239,243</b>	<b>234,460</b>	<b>234,460</b>

<b>Net Income After Depreciation</b>	<b>(335,908)</b>	<b>(620,526)</b>	<b>(157,920)</b>	<b>(37,626)</b>	<b>109,857</b>	<b>162,719</b>
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# R.A. Apffel Park

Beach User Fees	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
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## Income

Vehicle Admission Based on 40716 vehicles @ \$12 & 7845 Vehicles @ \$15

RA-51-4200	Vehicle Admissions	339,929	362,099	462,763	447,876	447,876	447,876	35.28%	0.00%
RA-51-4200	VA-Sand Replenishment Fund	48,561	38,657	37,349	48,561	48,561	48,561	3.83%	0.00%
RA-51-4200	Vehicle Admissions Spec Events		3,198	0	109,830	109,830	109,830	8.65%	0.00%
RA-51-4210	Park Pass Revenue	6,909	8,134	5,456	9,000	16,680	16,680	1.31%	0.00%
RA-51-4585	Miscellaneous Income	1,696	842	0	0	0	0	0.00%	0.00%
RA-51-4586	Donations Income	0	0	0	2,500	6,160	6,160	0.49%	0.00%
RA-51-4665	FEMA Reimbursement	-1,437	0	0	200,000	392,054	399,224	31.45%	1.83%
RA-51-4666	Insurance Reimbursement	0	0	0	0	0	0	0.00%	0.00%
RA-51-4650	Grant-TX Parks & Wildlife	0	0	0	0	0	0	0.00%	0.00%
RA-51-4050	Loan/Line of Credit Proceeds	0	0	0	0	0	30,000	2.36%	100.00%
RA-51-4750	Transfer-General Fund	0	0	0	0	0	0	0.00%	0.00%
RA-51-4760	Transfer-Sand Replenishment	0	0	0	0	0	0	0.00%	0.00%
RA-51-4756	Transfer-Pocket Park 3	0	0	0	0	0	0	0.00%	0.00%
RA-51-4754	Transfer-Pocket Park 2	0	0	0	0	0	0	0.00%	0.00%
	<b>Nonrecurring Revenue</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
	<b>Total Revenue</b>	<b>395,658</b>	<b>412,930</b>	<b>505,568</b>	<b>817,767</b>	<b>1,021,161</b>	<b>1,058,331</b>	<b>83.38%</b>	<b>3.64%</b>

## Personnel Expense

RA-51-5000	Salaries	156,441	150,802	86,325	109,944	141,348	173,128	19.85%	22.48%
RA-51-5002	Field Auditor	5,487	5,573	5,778	2,994	3,000	3,097	0.36%	3.23%
RA-51-5031	Security	66,740	69,398	67,079	55,000	61,954	67,000	7.68%	8.14%
RA-51-5038	Overtime	0	0	631	100	0	250	0.03%	100.00%
RA-51-5042	Incentive	7,083	6,346	0	0	0	0	0.00%	0.00%
RA-51-5048	Contract Labor	7,928	5,477	1,826	2,400	2,400	2,400	0.28%	0.00%
RA-51-5050	Payroll Taxes	17,944	17,236	11,985	8,640	15,782	18,607	2.13%	17.90%
RA-51-5055	Pension Plan	2,980	1,986	231	948	3,495	3,947	0.45%	12.92%
RA-51-5060	Insurance - Employees	11,845	11,105	8,975	5,908	7,636	8,013	0.92%	4.94%
RA-51-5061	Insurance-Contingency	0	0	0	0	764	801	0.09%	4.94%
RA-51-5065	Worker's Compensation	7,859	5,024	3,684	4,389	7,253	8,575	0.98%	18.23%
RA-51-5070	TEC-Unemployment	0	3,412	6,172	6,712	4,500	2,000	0.23%	(55.56%)
RA-51-5071	Sick Leave/Vacation Accrual	2,310	-1,225	-1,658	0	0	1,602	0.18%	100.00%
RA-51-5075	Uniforms	1,222	1,216	1,047	1,800	2,000	2,000	0.23%	0.00%
RA-51-5078	Drug Testing/Backgrd Check	1,129	845	775	900	1,225	660	0.08%	(46.12%)
RA-51-5079	Employee Recruitment	0	0	443	1,351	1,000	1,100	0.13%	10.00%
RA-51-5080	Salary Contingency (4% Merit)	0	0	0	2,097	2,097	3,791	0.43%	80.76%
	<b>Total</b>	<b>288,966</b>	<b>277,196</b>	<b>193,291</b>	<b>203,183</b>	<b>254,454</b>	<b>296,970</b>	<b>34.05%</b>	<b>16.71%</b>

# R.A. Apffel Park

Beach User Fees		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
<b>Operating Expense</b>									
RA-51-5100	Alarm System	1,190	1,445	1,685	1,580	1,580	1,600	0.18%	1.27%
RA-51-5110	Auto Mileage Reimbursement	52	72	0	0	0	0	0.00%	0.00%
RA-51-5115	Advertising & Promotions	0	0	199	0	0	0	0.00%	0.00%
RA-51-5116	Bad Debt Expense	0	0	0	0	0	0	0.00%	0.00%
RA-51-5117	Bank Fees	545	302	1,459	500	500	1,800	0.21%	260.00%
RA-51-5118	Cash Over Short	431	343	12	0	0	0	0.00%	0.00%
RA-51-5120	Cleaning Supplies	936	1,768	1,793	2,000	2,000	2,000	0.23%	0.00%
RA-51-5125	Contract Services	24,037	21,147	19,431	14,377	14,377	13,503	1.55%	(6.08%)
RA-51-5135	Data Processing/Software	495	196	1,121	1,788	1,788	2,030	0.23%	13.53%
RA-51-5137	Discounts	0	0	0	0	0	0	0.00%	0.00%
RA-51-5140	Dues & Subscriptions	0	0	0	0	0	0	0.00%	0.00%
RA-51-5155	Office Supplies	1,137	1,501	735	1,250	1,250	1,300	0.15%	4.00%
RA-51-5157	Paper goods	4,209	2,313	2,974	2,000	5,000	3,000	0.34%	(40.00%)
RA-51-5162	Signage	4,854	5,150	3,578	5,000	5,000	5,000	0.57%	0.00%
RA-51-5163	License/Permits	517	500	50	50	2,050	550	0.06%	(73.17%)
RA-51-5164	Meetings and Seminars	0	550	3,966	5,000	5,350	7,850	0.90%	46.73%
RA-51-5165	Memberships	145	10	350	300	300	378	0.04%	26.00%
RA-51-5166	Travel/Seminars	0	0	0	0	0	0	0.00%	0.00%
RA-51-5170	Miscellaneous	1,610	703	320	200	500	500	0.06%	0.00%
RA-51-5175	Office Lease/Rent	0	0	0	0	0	0	0.00%	0.00%
RA-51-5185	Materials and Supplies	1,222	1,022	1,404	2,000	2,500	2,000	0.23%	(20.00%)
RA-51-5187	Tickets	1,928	4,004	1,452	1,500	2,000	2,000	0.23%	0.00%
RA-51-5189	Telephone/Cell/Internet	19,636	19,749	21,165	11,000	11,115	11,300	1.30%	1.66%
RA-51-5190	Utilities	6,076	11,237	2,529	5,500	5,700	3,900	0.45%	(31.58%)
RA-51-5192	Emergency Cleanup	0	0	0	0	0	0	0.00%	0.00%
RA-51-5195	FEMA/Storm Expense	470	51,964	20,399	50,000	66,259	7,237	0.83%	(89.08%)
RA-51-5200	Audit Fees	4,214	2,858	3,288	1,626	1,606	3,369	0.39%	109.78%
RA-51-5202	Legal Fees	2,431	1,242	1,229	500	1,250	1,500	0.17%	20.00%
RA-51-5204	Professional Fees	3,465	6,000	0	0	1,500	2,750	0.32%	83.33%
RA-51-5230	Insurance - Property	41,392	53,201	53,309	54,391	54,391	66,062	7.57%	21.46%
RA-51-5232	Insurance - Liability	5,945	5,004	100	4,340	4,340	3,695	0.42%	(14.86%)
RA-51-5234	Insurance - Claims	1,000	1,000	0	0	0	0	0.00%	0.00%
RA-51-5240	Mtc & Repairs-Building	8,023	19,958	9,876	18,000	20,000	20,000	2.29%	0.00%
RA-51-5242	Mtc & Repairs-Equipment	7,525	8,119	7,064	9,000	9,000	11,000	1.26%	22.22%
RA-51-5254	Small Tools & Equipment	434	2,458	2,092	1,355	2,200	2,200	0.25%	0.00%
RA-51-5256	Equipment Rental	540	0	172	500	700	3,000	0.34%	328.57%
RA-51-5260	Gasoline	1,907	3,307	5,293	3,400	3,000	5,000	0.57%	66.67%
RA-51-5370	Courier Service	0	0	0	0	0	0	0.00%	0.00%
RA-51-5401	Dumping Fees	0	0	1,954	1,000	0	3,000	0.34%	100.00%
RA-51-5420	Port-o-lets	11,765	5,335	3,178	6,000	8,960	5,616	0.64%	(37.32%)
RA-51-5625	First Aid Supplies	0	0	0	0	0	200	0.02%	100.00%
RA-51-5710	Trash Barrel Liners	1,036	0	654	500	1,000	1,000	0.11%	0.00%
RA-51-5720	Trash Barrels/Timbers	117	0	0	250	500	0	0.00%	(100.00%)
RA-51-5910	Car Counters & Cameras	0	3,473	750	0	0	0	0.00%	0.00%
RA-51-7001	New Projects	0	0	0	0	0	0	0.00%	0.00%
RA-51-7006	Contingency-Board Approval	0	194,637	60,185	369,163	369,163	39,672	4.55%	(89.25%)
RA-51-7100	Radio Expense	360	3,989	770	785	540	1,130	0.13%	109.26%
<b>Total</b>		<b>159,644</b>	<b>434,555</b>	<b>234,534</b>	<b>574,855</b>	<b>605,419</b>	<b>235,142</b>	<b>26.96%</b>	<b>(61.16%)</b>
<b>Total Expense</b>		<b>448,610</b>	<b>711,751</b>	<b>427,825</b>	<b>778,038</b>	<b>859,873</b>	<b>532,112</b>	<b>61.01%</b>	<b>(38.12%)</b>

## R.A. Apffel Park

Beach User Fees	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
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### Capital Outlay & Debt Service

RA-51-5251	Debit Service-Principal	0	0	0	22,786	22,786	10,000	1.15%	(56.11%)
RA-51-5156	Debit Service Interest	183	775	489	252	252	525	0.06%	108.33%
RA-51-5253	Lease Payments-Prior Year	2,157	1,731	1,311	22,649	22,649	0	0.00%	(100.00%)
RA-51-5255	Gain/Loss Sale of Asset(4682)	-5,185	3,424	-222	0	0	0	0.00%	0.00%
RA-51-5250	Capital Improvement	0	0	0	0	0	17,000	1.95%	100.00%
RA-51-5830	Landscaping	0	0	400	0	0	1,000	0.11%	100.00%
RA-51-5253	Lease Purchase (Current Year)	0	0	0	0	0	0	0.00%	0.00%
RA-51-5252	Equipment Purchase (Cash)	0	7,739	500	0	0	0	0.00%	0.00%
RA-51-5252	Equipment Purchase (Financed)	2,760	0	0	600	0	13,000	1.49%	100.00%
<b>Total Capital Outlay</b>		<b>-86</b>	<b>13,668</b>	<b>2,478</b>	<b>46,287</b>	<b>45,687</b>	<b>41,525</b>	<b>4.76%</b>	<b>(9.11%)</b>

### Interfund Transfers

RA-51-8003	Beach Cleaning Transfer	0	0	0	0	0	0	0.00%	0.00%
RA-51-8006	Beach Patrol Transfer	57,000	57,000	57,000	57,000	57,000	57,000	6.54%	0.00%
RA-51-8008	Nourished Beach	0	0	0	0	0	0	0.00%	0.00%
RA-51-8012	Sand Replenishment Fund	48,561	41,855	37,349	48,561	48,561	48,561	5.57%	0.00%
RA-51-8000	General Fund Transfer	39,540	41,209	50,557	62,295	62,295	62,295	7.14%	0.00%
<b>Total Transfers</b>		<b>145,101</b>	<b>140,064</b>	<b>144,906</b>	<b>167,856</b>	<b>167,856</b>	<b>167,856</b>	<b>19.25%</b>	<b>0.00%</b>

<b>Total Parking Expense</b>	<b>593,626</b>	<b>865,483</b>	<b>575,209</b>	<b>992,181</b>	<b>1,073,416</b>	<b>741,493</b>	<b>85.02%</b>	<b>(30.92%)</b>
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<b>Net Income</b>	<b>(197,968)</b>	<b>(452,553)</b>	<b>(69,642)</b>	<b>(174,414)</b>	<b>(52,255)</b>	<b>316,838</b>
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# R.A. Apffel Park

Other Income & Expense	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
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## Income

RA-52-4041	Management Contract	0	0	0	0	0	0.00%	0.00%	
RA-52-4041	Concession-Unrestricted	15,564	32,000	22,100	25,125	17,000	25,875	2.04%	52.21%
RA-52-4050	Loan/Line of Credit Proceeds	0	0	0	0	0	0	0.00%	0.00%
RA-52-4300	Concession Sales	0	0	0	0	0	0	0.00%	0.00%
RA-52-4335	Umbrella Rentals	20,000	0	12,000	12,000	20,000	125,440	9.88%	527.20%
RA-52-4340	Pavilion Rental	7,913	7,372	5,550	10,000	20,000	10,000	0.79%	(50.00%)
RA-52-4338	Special Event	13,620	1,500	8,123	10,000	20,000	10,000	0.79%	(50.00%)
RA-52-4585	Miscellaneous	2,178	0	271	0	0	0	0.00%	0.00%
RA-52-4650	Grant	0	0	0	0	0	0	0.00%	0.00%
RA-52-4585	Miscellaneous	0	0	0	0	0	0	0.00%	0.00%
RA-52-4735	Transfer-Stewart Beach	0	0	0	0	0	0	0.00%	0.00%
RA-52-4740	Transfer - Debt Service	0	90,219	153,417	369,867	369,867	39,672	3.13%	(89.27%)
RA-52-4750	Transfer-General Fund	0	0	0	0	0	0	0.00%	0.00%

**Other Income**      **59,274**      **131,091**      **201,460**      **426,992**      **446,867**      **210,987**      **16.62%**      **(52.79%)**

## Expenses

### Personnel Expense

RA-52-5000	Salaries	0	15,651	11,803	12,120	12,295	53,415	6.12%	334.44%
RA-52-5038	Overtime	0	0	19	0	0	0	0.00%	0.00%
RA-52-5050	Payroll Taxes	0	1,215	902	927	941	4,086	0.47%	334.24%
RA-52-5055	Pension	0	66	387	510	615	637	0.07%	3.53%
RA-52-5060	Insurance - Employees	0	0	-100	0	0	0	0.00%	0.00%
RA-52-5061	Insurance-Contingency	0	0	0	0	0	0	0.00%	0.00%
RA-52-5065	Worker's Compensation	0	356	309	249	440	2,364	0.27%	437.00%
RA-52-5070	TEC-Unemployment	0	0	0	0	0	0	0.00%	0.00%
RA-52-5075	Uniforms	0	0	0	0	0	0	0.00%	0.00%
RA-52-5078	Drug Testing/Backgrd Check	0	0	0	0	0	0	0.00%	100.00%
RA-52-5079	Employment Recruit/Relocate	0	0	0	0	0	0	0.00%	0.00%
RA-52-5080	Salary Contingency (4% Merit)	0	0	0	369	369	509	0.06%	38.05%
<b>Total</b>		<b>0</b>	<b>17,288</b>	<b>13,320</b>	<b>14,175</b>	<b>14,660</b>	<b>61,012</b>	<b>7.00%</b>	<b>316.17%</b>

### Operating Expense

RA-52-5117	Bank Charges	0	29	132	180	50	350	0.04%	600.00%
RA-52-5100	Alarm System	0	0	0	0	0	0	0.00%	0.00%
RA-52-5110	Auto Mileage	0	0	0	0	0	0	0.00%	0.00%
RA-52-5115	Advertising/Promotions	0	0	467	750	750	1,000	0.11%	33.33%
RA-52-5116	Bad Debt Expense	0	9,826	0	0	0	0	0.00%	0.00%
RA-52-5135	Data Processing/Software Mtc	0	393	0	0	0	0	0.00%	0.00%
RA-52-5170	Miscellaneous	0	0	0	0	0	800	0.09%	100.00%
RA-52-5200	Audit Fees	0	0	0	0	0	0	0.00%	0.00%
RA-52-5202	Legal	192	0	-275	275	275	0	0.00%	(100.00%)
RA-52-5230	Insurance - Property	0	0	0	0	0	150	0.02%	100.00%
RA-52-5232	Insurance - Liability	278	408	4,049	1,238	216	491	0.06%	127.31%
RA-52-5234	Insurance - Claims	0	0	0	0	0	0	0.00%	0.00%
RA-52-5240	Mtc & Repairs-Building	0	0	0	0	0	0	0.00%	0.00%
RA-52-5242	Mtc & Repairs-Equipment	0	0	0	0	0	0	0.00%	0.00%
RA-52-7100	Radio Expense	0	0	0	0	0	5,000	0.57%	100.00%
<b>Total</b>		<b>470</b>	<b>10,656</b>	<b>4,372</b>	<b>2,443</b>	<b>1,291</b>	<b>7,791</b>	<b>0.89%</b>	<b>503.49%</b>

## R.A. Apffel Park

Other Income & Expense	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
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### Capital Outlay & Debt Service

RA-52-5250	Improvements	0	0	0	0	0	0.00%	0.00%
RA-52-5252	Equipment Purchase (Cash)	0	0	0	0	27,500	3.15%	100.00%
RA-52-5252	Equipment Purchase (Financed)	0	0	0	0	0	0.00%	0.00%
RA-52-5251	Debit Service-Principal	0	0	0	0	0	0.00%	0.00%
RA-52-5156	Debit Service Interest	0	0	0	0	0	0.00%	0.00%
<b>Total</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>27,500</b>	<b>3.15%</b>	<b>0.00%</b>

### Interfund Transfers

RA-52-8000	General Fund Allocation	34,344	34,344	34,344	34,344	34,344	34,344	3.94%	0.00%
RA-52-8003	Beach Cleaning Transfer	0	0	0	0	0	0	0.00%	0.00%
RA-52-8001	Stewart Beach	0	0	0	0	0	0	0.00%	0.00%
<b>Total Transfers</b>		<b>34,344</b>	<b>34,344</b>	<b>34,344</b>	<b>34,344</b>	<b>34,344</b>	<b>34,344</b>	<b>3.94%</b>	<b>0.00%</b>

<b>Total Expense</b>	<b>34,814</b>	<b>62,288</b>	<b>52,036</b>	<b>50,961</b>	<b>50,295</b>	<b>130,647</b>	<b>14.98%</b>	<b>159.76%</b>
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<b>Net Income: Other</b>	<b>24,460</b>	<b>68,804</b>	<b>149,424</b>	<b>376,031</b>	<b>396,572</b>	<b>80,340</b>		
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**Park Board of Trustees  
R. A. Appfel Beach Park  
Budget Year 2018-2019 - Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Beach User</u>		<u>Unrestricted</u>
			<u>Dept 51</u>	<u>Dept 52</u>	<u>Cost</u>
			<u>Cost</u>	<u>Cost</u>	
5048	Contract Labor	Sand Castle 20 parkers @ 8 hrs x \$15/hr	\$ 2,400	\$ -	
5075	Uniforms	Mgr Shirts, Seasonal Shirts, & PPE	\$ 2,000	\$ -	
5078	Drug/Background Checks	Drug Testing 11 @ \$25	\$ 275	\$ -	
		Back Ground Checks 11 @ \$35	\$ 385	\$ -	
			\$ 660	\$ -	
5079	Employee Recruitment	Job Postings/Meetings	\$ 600	\$ -	
		Interview Travel/Relocation	\$ 500	\$ -	
			\$ 1,100	\$ -	
5080	Salary Contingency	4% Merit	\$ 3,791	\$ 509	
5100	Alarms	Alarm (\$65-Pav; \$50-Fire) x 12	\$ 1,380		
		Batteries/Personnel code changes	\$ 220		
			\$ 1,600	\$ -	
5115	Advertising/Promotions	Splash Day Sound System		\$ 750	
		DJ/Other Music		\$ 250	
				\$ 1,000	
5120	Cleaning Supplies	Miscellaneous supplies	\$ 2,000	\$ -	
5125	Contract Services	Pot-of-Gold (Dumpsters )40 @ \$275	\$ 11,000		
		Pest Control \$120 @12	\$ 1,440		
		Money Counters Contract (annual)	\$ 600		
		Backflow Inspection (Annual)	\$ 378		
		Fire Extinguisher Inspection	\$ 35		
		Fire Alarm Inspection (Annual)	\$ 50		
			\$ 13,503	\$ -	
5135	Data Process/Software Mtc	GCS Uattend Time Clock (\$46/mth x 12)	\$ 460		
		GCS Antivirus/Web Filtering (annual)	\$ 145		
		JOLT Tasking Software	\$ 120		
		Facility Dude Software (Annual)	\$ 465		
		Survey Monkey	\$ 240		
		When to Work (Scheduling Software	\$ 100		
		Misc Software & Upgrades	\$ 500		
	\$ 2,030	\$ -			
5157	Paper Goods	Toilet Paper/Paper Towels	\$ 3,000	\$ -	
5162	Signage	New, Replacement,A-Frame & Banners	\$ 5,000	\$ -	

**Park Board of Trustees**  
**R. A. Appfel Beach Park**  
**Budget Year 2018-2019 - Line Item Support**

Account #	Name	Description	Beach User	
			Dept 51 Cost	Unrestricted Dept 52 Cost
5163	Licenses/Permits	COG Dumpster Permit	\$ 25	
		COG Beach Mtc Permit	\$ 500	
		Alarm Permit	\$ 25	
			<u>\$ 550</u>	<u>\$ -</u>
5164	Meetings & Seminars	TRAPS (Park Mgr) El Paso	\$ 2,100	
		TRAPS (Ops Dir)-1/5 of Cost	\$ 420	
		TRAPS (Park Supt)-1/5 of Cost	\$ 420	
		NRPA (Park Mgr) Baltimore	\$ 2,800	
		NRPA (Park Supt)-1/5 of Cost	\$ 560	
		Sea Turtle Seminar/Training 4 @ \$50/ea	\$ 200	
		Supervisory Training	\$ 850	
		Contingency	\$ 500	
		<u>\$ 7,850</u>	<u>\$ -</u>	
5165	Memberships	TRAPS (Mgr)	\$ 100	
		TRAPS (Ops Dir)-1/5 of Cost	\$ 20	
		TRAPS (Park Supt)-1/5 of Cost	\$ 20	
		NRPA (Mgr)	\$ 170	
		NRPA (Park Supt)-1/5 of Cost	\$ 34	
		NRPA (Ops Dir)-1/5 of Cost	\$ 34	
				<u>\$ 378</u>
5170	Miscellaneous	Miscellaneous	<u>\$ 500</u>	<u>\$ -</u>
5185	Materials & Supplies	Screws, nuts bolts, gas cans, rope, chains, locks, trash pickers, oil for machines, grass cutter line, pvc pipe, water hoses Water	\$ 2,000	
			<u>\$ 2,000</u>	<u>\$ -</u>
5187	Tickets	Park Season Passes	\$ 200	\$ -
		Gate Tickets	\$ 1,500	\$ -
		Pay Parking Fee Slips	\$ 300	\$ -
			<u>\$ 2,000</u>	<u>\$ -</u>
5189	Telephone/Cell/Internet	T-Mobile (2 CC Readers@ 40/ea per mth)	\$ 960	
		T-Mobile (3 Hot Spots @ \$30/ea per mth)	\$ 1,080	
		Cell Reimbursement (Mgr) \$75/mth	\$ 900	
		Comcast (Dedicated Svc) \$45/mth	\$ 540	
		Distinct Data Ph (1 line @ \$35/mth)	\$ 420	
		Distinct Data LD \$1/mth x 12)	\$ 12	
		AT&T Managed Router (Internet) \$440/mth	\$ 5,280	
		AT&T (Phone-3 lines)	\$ 1,440	
		Misc (repairs, equipment, etc.)	\$ 668	
		<u>\$ 11,300</u>	<u>\$ -</u>	

**Park Board of Trustees  
R. A. Apffel Beach Park  
Budget Year 2018-2019 - Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Beach User</u>	
			<u>Dept 51 Cost</u>	<u>Unrestricted Dept 52 Cost</u>
5190	Utilities	City of Galveston-Water (\$75 x 12) Electricity (\$250 x 12)	\$ 900 \$ 3,000	\$ -
4665	FEMA Reimbursement	EB-102 Pavilion Replacement (Ike) RA-H100 RA Cat G/roof (Harvey) RA-H101 RA Cat B (Harvey)	\$ (392,054) \$ (6,419) \$ (751)	
5195	FEMA	EB-102 Pavilion Replacement (Ike) BR-100 Big Reef (Ike) RA-H100 RA Cat G/roof (Harvey)	\$ 1,012 \$ 1,225 \$ 5,000	\$ -
5204	Professional Fees	Signage Consultant Maximus	\$ 1,500 \$ 1,250	\$ - \$ -
5240	M & R Building	Plumbing Electrical HVAC Paint Roof Repairs Sprinkler/Fire System (flush/repairs) Bollards Fencing Masonry Misc Mtc & Repairs	\$ 2,000 \$ 3,000 \$ 1,000 \$ 3,000 \$ 3,000 \$ 2,000 \$ 2,000 \$ 500 \$ 1,000 \$ 2,500	\$ -
5242	M & R Equipment	Mgr Truck Security Truck Mule/ATV/Golf Cart Equip Repairs (Bobcat, Tractor, Rake) Volley Ball Cranks Miscellaneous	\$ 3,000 \$ 2,000 \$ 2,000 \$ 2,000 \$ 1,000 \$ 1,000	\$ -
5250	Capital Improvements	*Gravel under Pavilion All Financed via Line of Cr 3 yrs @ 1.75% Int) Offset in #4050-Loan Proceeds	\$ 10,000 \$ 7,000	\$ -
5252	Equipment Purchase	Broyhill Truck Dumpster Containers (2 ea) Trk Financed via Line of Cr 3 yrs @ 1.75% Int Offset in #4050-Loan Proceeds	\$ 13,000	\$ - \$ 17,500 \$ 10,000 \$ 27,500

**Park Board of Trustees  
R. A. Appfel Beach Park  
Budget Year 2018-2019 - Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<b>Beach User</b>		<b>Unrestricted</b>
			<b>Dept 51</b>	<b>Dept 52</b>	
			<b>Cost</b>	<b>Cost</b>	<b>Cost</b>
5254	Small Tools & Equipment	Miscellaneous	\$ 2,200	\$ -	
5256	Equipment Rental	50' Boom Lift (1/5 Cost for 1 Yr Rental)	\$ 2,900	\$ -	
		Miscellaneous	\$ 100		
			\$ 3,000		
5420	Port-o-Lets	Special Events 28@ \$100	\$ 2,800		
		4 mths x 4 wks x 2 x \$88/ea (Donation)	\$ 2,816		
			\$ 5,616	\$ -	
5710	Trash Barrel Liners	\$50 per case	\$ 1,000	\$ -	
5830	Landscaping	Around Pavilion	\$ 1,000	\$ -	
7006	Contingency-Bd Aprv Reqd	Drainage Project	\$ 39,672		
7100	Radios	Airtime (9 ea @ 90) GCEM	\$ 630	\$ 180	
		Misc Parts/Repairs/Batteries	\$ 500	\$ 420	
		2 new radios for Umb (\$2200/ea)		\$ 4,400	
			\$ 1,130	\$ 5,000	

**STEWART BEACH PARK  
ADOPTED BUDGET FISCAL YEAR 2018/2019**

REVENUES	1,552,284
INTERFUND TRANSFERS IN	563,151
NONRECURRING REVENUE SOURCE	-
<b>TOTAL REVENUE</b>	<u><b>2,115,435</b></u>

PERSONNEL EXPENSE	(449,251)
MATERIAL / SUPPLIES / SERVICE	(1,005,929)
DEBT SERVICE	(73,675)
<b>TOTAL OPERATING EXPENSE</b>	<u><b>(1,528,855)</b></u>

<b>NET INCOME</b>	<u><b>586,581</b></u>
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CAPITAL EXPENDITURES	(185,000)
LANDSCAPING	(1,000)
EQUIPMENT	(25,000)
<b>TOTAL CAPITAL EXPENDITURES</b>	<u><b>(211,000)</b></u>

<b>NET INCOME</b>	<u><b>375,581</b></u>
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<b>INTERFUND TRASFERS-OUT</b>	<b>(374,468)</b>
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<b>NET INCOME</b>	<u><b>1,113</b></u>
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FEMA - REIMBURSEMENT	37,128
FEMA- EXPENSE	(3,249)
<b>NET FEMA</b>	<u><b>33,879</b></u>

<b>NET INCOME</b>	<u><u><b>34,992</b></u></u>
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<b>BEGINNING CASH RESERVE - 9/30/2018</b>	<b>346,533</b>
NET INCOME-FISCAL YEAR 2018/2019	34,992
<b>ENDING CASH RESERVE - 9/30/2019</b>	<b>381,525</b>

Stewart Beach

Summary	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percentage of Budget	Budget Increase or Decrease
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*Income Summary-Does Not Include FEMA Reimbursement*

Beach User Fees - Dept 51	729,468	770,296	946,685	1,092,720	1,105,840	1,315,840	62.20%	18.99%
Other Income - Dept 52	227,256	171,331	342,084	436,096	450,749	799,595	37.80%	77.39%
<b>Total Revenue</b>	<b>956,724</b>	<b>941,627</b>	<b>1,288,769</b>	<b>1,528,816</b>	<b>1,556,589</b>	<b>2,115,435</b>	<b>100%</b>	<b>35.90%</b>

<b>Nonrecurring Revenue Source</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>69,346</b>	<b>0</b>		
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<b>Total Revenue Sources</b>	<b>956,724</b>	<b>941,627</b>	<b>1,288,769</b>	<b>1,528,816</b>	<b>1,625,935</b>	<b>2,115,435</b>		
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*Expense Summary-Does Not Include FEMA Related Expenditures*

Beach User Fees - Dept 51	815,584	810,272	1,049,537	1,307,117	1,498,670	2,056,888	97.28%	37.25%
Other Income - Dept 52	7,405	28,907	58,738	65,761	57,920	57,435	2.72%	(0.84%)
<b>Total Expense</b>	<b>822,989</b>	<b>839,179</b>	<b>1,108,275</b>	<b>1,372,878</b>	<b>1,556,590</b>	<b>2,114,323</b>	<b>100%</b>	<b>35.83%</b>

<b>Net Income</b>	<b>133,736</b>	<b>102,448</b>	<b>180,493</b>	<b>155,939</b>	<b>69,345</b>	<b>1,113</b>	<b>0.00%</b>	
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FEMA Reimbursement	0	0	0	0	33,655	37,128		
FEMA Related Expenses	5,312	142	6,907	80,000	103,000	3,249		
<b>Net FEMA</b>	<b>(5,312)</b>	<b>(142)</b>	<b>(6,907)</b>	<b>(80,000)</b>	<b>(69,345)</b>	<b>33,879</b>		

<b>Net Income Including FEMA</b>	<b>128,423</b>	<b>102,306</b>	<b>173,586</b>	<b>75,939</b>	<b>0</b>	<b>34,992</b>		
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Depreciation Expense	171,751	258,389	281,146	257,406	250,845	250,845		
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<b>Net Income After Depreciation</b>	<b>(43,328)</b>	<b>(156,083)</b>	<b>(107,560)</b>	<b>(181,467)</b>	<b>(250,845)</b>	<b>(215,854)</b>		
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Capital Outlay	6,263	11,397	3,351	60,671	54,356	211,000		
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<b>Net Operating Income Excluding Capital Outlays</b>	<b>134,686</b>	<b>113,704</b>	<b>176,937</b>	<b>136,610</b>	<b>54,356</b>	<b>245,992</b>		
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Beach User (Reserved) Cash Sept 30, 2018	\$0
Unrestricted Cash Sept 30, 2018	\$346,533
Nonrecurring Revenue Source	\$0
<b>Total Cash Reserve</b>	<b>\$346,533</b>
<b>Net Income</b>	<b>\$34,992</b>
<b>Remaining Cash Reserve 9/30/2019</b>	<b>\$381,525</b>

## Stewart Beach

<i>PERSONNEL SUMMARY</i>	<u>Full time</u>	<u>Part Time</u>	<u>Seasonal</u>
<b><u>Vehicle Admissions</u></b>			
Field Auditor (7%)	0.07		
Admin Asst (20%)	0.20		
Manager (95%)	0.95		
Director of Ops (10%)	0.10		
Parks Mtc Mgr (20%)	0.20		
Relief Manager			1.00
Gate Attendant			8.00
Pavilion Attendant			3.00
Maintenance	1.00		3.00
Subtotal	<u>2.52</u>	<u>0.00</u>	<u>15.00</u>
<b><u>Pavilion</u></b>			
Manager (5%)	0.05		
Park Supt (25%)	0.25		
Subtotal	<u>0.30</u>		<u>0.00</u>
<b>Total</b>	<b><u>2.82</u></b>	<b><u>0.00</u></b>	<b><u>15.00</u></b>

# Stewart Beach

CONSOLIDATED	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percentage of Budget	Budget Increase or Decrease
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## Income

Vehicle admissions based on 90,250 vehicles @ \$12

CONSOL-4200	Vehicle Admissions	631,750	604,156	794,827	900,000	902,500	902,500	42.66%	0.00%
CONSOL-4200	Vehicle Adm. Beach Nourishment	90,250	157,226	146,402	180,000	180,500	180,500	8.53%	0.00%
CONSOL-4210	Park Pass Revenue	6,906	8,239	5,456	9,000	16,680	16,680	0.79%	0.00%
CONSOL-4338	Special Event Revenue	0	0	1,250	1,500	0	0	0.00%	0.00%
CONSOL-4340	Community Room Rental	19,194	16,031	11,356	16,000	17,500	19,500	0.92%	11.43%
CONSOL-4405	Beach Service	108,196	79,376	84,569	95,000	110,000	110,000	5.20%	0.00%
CONSOL-4410	Snow Cone Concession	17,500	5,833	0	17,500	17,500	17,500	0.83%	0.00%
CONSOL-4416	Pavilion Concession	32,481	28,999	29,000	29,000	29,000	29,500	1.39%	1.72%
CONSOL-4420	Horse Back Rides	6,000	0	0	0	0	0	0.00%	0.00%
CONSOL-4425	BP & UP Office (Rent)	21,500	21,500	32,144	32,144	32,144	32,144	1.52%	0.00%
CONSOL-4041	Miscellaneous Concessions	5,800	18,667	45,123	18,850	18,850	10,000	0.47%	(46.95%)
CONSOL-4041	Helicopter Rides	0	0	0	8,000	8,000	10,000	0.47%	25.00%
CONSOL-4436	Water Slide	1,016	0	0	7,800	7,800	7,800	0.37%	0.00%
CONSOL-4585	Miscellaneous Income	4,909	1,600	158	1,347	0	0	0.00%	0.00%
CONSOL-4586	Donations Income	0	0	0	600	6,160	6,160	0.29%	0.00%
CONSOL-4650	Grant Proceeds	11,221	0	0	0	0	0	0.00%	0.00%
CONSOL-4665	FEMA Reimbursement	0	0	0	0	33,655	37,128	1.76%	10.32%
CONSOL-4666	Insurance Reimbursement	0	0	0	2,120	0	0	0.00%	0.00%
CONSOL-4050	Loan Proceeds-Cap Improvements	0	0	0	0	0	210,000	9.93%	100.00%
CONSOL-4705	Transfer-Beach Patrol	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4752	Transfer - Pocket Park 1	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4740	Transfer- Debt Service	0	0	138,483	209,955	209,955	563,151	26.62%	168.22%
CONSOL-4760	Transfer - Sand Replenishment	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4699	Nonrecurring Revenue Source	0	0	0	0	69,346	0	0.00%	(100.00%)
<b>Total Admissions</b>		<b>956,724</b>	<b>941,627</b>	<b>1,288,769</b>	<b>1,528,816</b>	<b>1,659,590</b>	<b>2,152,563</b>	<b>100.00%</b>	<b>29.70%</b>

## Expense

### PERSONNEL

CONSOL-5000	Salaries	161,242	168,322	195,471	210,592	270,222	278,905	13.19%	3.21%
CONSOL-5002	Field Auditor	5,487	5,573	5,778	2,994	3,000	3,097	0.15%	3.23%
CONSOL-5031	Security	52,185	48,478	50,794	55,000	60,000	60,000	2.84%	0.00%
CONSOL-5038	Overtime	0	0	1,030	856	850	850	0.04%	0.00%
CONSOL-5042	Incentive	6,606	4,069	0	0	0	0	0.00%	0.00%
CONSOL-5048	Contract Labor	24,948	5,898	1,596	2,000	4,940	4,940	0.23%	0.00%
CONSOL-5050	Payroll Taxes	17,014	17,284	18,675	16,339	25,492	26,163	1.24%	2.63%
CONSOL-5055	Pension Plan	1,447	2,061	4,933	3,917	6,240	6,596	0.31%	5.71%
CONSOL-5060	Insurance - Employees	27,605	21,985	25,107	33,608	34,602	35,401	1.67%	2.31%
CONSOL-5061	Insurance - Contingency	0	0	0	0	3,460	3,540	0.17%	2.31%
CONSOL-5065	Worker's Compensation	6,436	4,937	5,955	8,717	12,339	12,664	0.60%	2.64%
CONSOL-5070	TEC-unemployment	9,209	5,377	6,642	5,000	6,500	6,500	0.31%	0.00%
CONSOL-5071	Sick Leave/Vacation Accrual	2,663	6,492	(5,159)	6,492	6,492	818	0.04%	(87.41%)
CONSOL-5075	Uniforms	1,503	1,192	1,720	1,600	1,600	2,000	0.09%	25.00%
CONSOL-5078	Drug Testing/Background Check	999	1,212	1,257	1,100	1,225	1,500	0.07%	22.45%
CONSOL-5079	Employment Recruitment	0	0	271	750	1,000	1,000	0.05%	0.00%
CONSOL-5080	Salary Contingency	0	0	0	3,744	3,744	5,277	0.25%	40.94%
<b>Total Personnel</b>		<b>317,343</b>	<b>292,879</b>	<b>314,069</b>	<b>352,708</b>	<b>441,706</b>	<b>449,251</b>	<b>21.25%</b>	<b>1.71%</b>

# Stewart Beach

CONSOLIDATED		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percentage of Budget	Budget Increase or Decrease
<i>MATERIALS, SUPPLIES &amp; SERVICES</i>									
CONSOL-5100	Alarm System	1,855	2,185	2,070	2,430	1,850	2,540	0.12%	37.30%
CONSOL-5115	Advertising & Promotions	442	1,562	8,711	17,500	17,500	17,500	0.83%	0.00%
CONSOL-5117	Bank Fees	633	739	4,190	2,500	2,500	4,700	0.22%	88.00%
CONSOL-5118	Cash Over/Short	194	393	2,904	330	0	0	0.00%	0.00%
CONSOL-5120	Cleaning Supplies	2,446	2,555	5,738	5,000	7,000	6,000	0.28%	(14.29%)
CONSOL-5125	Contract Services	37,378	30,032	27,611	28,000	30,624	20,180	0.95%	(34.10%)
CONSOL-5135	Data Processing/Software	571	1,897	1,249	1,788	1,788	2,100	0.10%	17.45%
CONSOL-5140	Dues & Subscriptions	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5155	Office Supplies	1,134	1,340	1,663	1,500	1,500	2,000	0.09%	33.33%
CONSOL-5157	Paper Goods	3,975	2,368	1,752	3,000	4,000	4,000	0.19%	0.00%
CONSOL-5162	Signage	2,215	5,173	9,486	7,000	10,000	10,000	0.47%	0.00%
CONSOL-5163	Licenses/Permits	950	1,000	1,320	545	2,045	570	0.03%	(72.13%)
CONSOL-5164	Meeting/Seminars	404	1,330	4,685	4,900	4,900	8,450	0.40%	72.45%
CONSOL-5165	Memberships	735	675	775	525	525	378	0.02%	(28.00%)
CONSOL-5170	Miscellaneous	3,842	6,935	5,607	1,246	7,100	9,500	0.45%	33.80%
CONSOL-5185	Materials & Supplies	818	1,054	1,610	2,000	2,000	2,000	0.09%	0.00%
CONSOL-5187	Tickets	2,762	4,003	1,452	2,000	2,500	2,500	0.12%	0.00%
CONSOL-5189	Telephone/Cells/Internet	14,250	14,404	16,359	17,000	17,925	15,500	0.73%	(13.53%)
CONSOL-5190	Utilities	31,587	31,489	32,331	33,000	33,000	36,000	1.70%	9.09%
CONSOL-5195	FEMA/ Storm Expense	5,312	142	6,907	80,000	103,000	3,249	0.15%	(96.85%)
CONSOL-5200	Outside Audit	4,404	3,844	4,435	2,965	2,928	4,873	0.23%	66.43%
CONSOL-5202	Legal Fees	4,427	2,779	1,410	1,450	2,500	1,500	0.07%	(40.00%)
CONSOL-5204	Professional Fees	(17,436)	13,501	5,000	20,000	21,500	29,250	1.38%	36.05%
CONSOL-5230	Insurance - Property	68,102	71,518	78,565	125,737	125,737	125,732	5.95%	(0.00%)
CONSOL-5232	Insurance - Liability	7,765	7,261	6,147	6,424	6,424	5,421	0.26%	(15.61%)
CONSOL-5234	Insurance - Claims	0	1,000	877	0	0	0	0.00%	0.00%
CONSOL-5240	M & R Building	30,824	47,747	45,875	55,350	70,000	70,000	3.31%	0.00%
CONSOL-5242	M & R Equipment	5,464	7,250	13,529	14,000	18,000	15,000	0.71%	(16.67%)
CONSOL-5254	Small Tools & Equipment	752	1,660	1,297	2,500	2,500	2,500	0.12%	0.00%
CONSOL-5256	Equipment Rental	647	1,815	770	1,500	3,000	3,400	0.16%	13.33%
CONSOL-5260	Gasoline	13,127	11,870	8,413	7,000	12,000	12,000	0.57%	0.00%
CONSOL-5370	Courier Service	0	0	0	10	0	0	0.00%	0.00%
CONSOL-5401	Dumping Fees	0	0	1,954	1,000	0	3,000	0.14%	100.00%
CONSOL-5407	Grant	0	0	20,000	0	0	0	0.00%	0.00%
CONSOL-5420	Port-o-Lets	200	1,718	2,661	3,000	7,888	4,544	0.21%	(42.39%)
CONSOL-5710	Trash Barrel Liners	0	0	0	500	1,000	1,000	0.05%	0.00%
CONSOL-5720	Trash Barrels	0	0	0	500	1,000	1,000	0.05%	0.00%
CONSOL-5910	Car Counters/Cameras	1,565	1,225	2,547	2,000	3,500	3,500	0.17%	0.00%
CONSOL-7000	Special Projects	0	0	0	0	0	15,000	0.71%	100.00%
CONSOL-7001	Special Projects - New	5,085	12,000	0	12,000	12,000	0	0.00%	(100.00%)
CONSOL-7006	Contingency-Board Approval	0	(7,500)	139,982	159,721	209,721	563,151	26.64%	168.52%
CONSOL-7100	Radios	10,247	4,529	1,220	1,324	1,320	1,140	0.05%	(13.64%)
CONSOL-5257	Capital Asset Replacement Reserve	7,220	0	0	0	0	0	0.00%	0.00%
<b>Total Materials, Supplies &amp; Services</b>		<b>253,895</b>	<b>291,491</b>	<b>471,100</b>	<b>627,246</b>	<b>750,775</b>	<b>1,009,178</b>	<b>47.73%</b>	<b>34.42%</b>
<b>Net Operating Income</b>		<b>60,512</b>	<b>19,786</b>	<b>9,658</b>	<b>(79,954)</b>	<b>(289,981)</b>	<b>(555,929)</b>	<b>-26.32%</b>	<b>91.71%</b>

# Stewart Beach

CONSOLIDATED	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percentage of Budget	Budget Increase or Decrease
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## CAPITAL OUTLAY & DEBT SERVICE

CONSOL-5250	Capital Improvements	0	0	0	50,700	50,700	185,000	8.75%	264.89%
CONSOL-5250	Debt Service Principal	0	0	0	19,469	19,469	70,000	3.31%	259.55%
CONSOL-5250	Debt Service Interest	(349)	700	448	231	231	3,675	0.17%	1490.91%
CONSOL-5253	Lease Payments - Prior Year	2,432	1,702	1,144	18,585	18,585	0	0.00%	(100.00%)
CONSOL-5252	Equipment Purchase	7,651	10,709	1,795	8,971	2,656	25,000	1.18%	841.27%
CONSOL-5253	Leased Equipment	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5255	Gain/Loss on Sale of Equipment	(1,388)	0	(934)	0	0	0	0.00%	0.00%
CONSOL-5830	Landscaping	0	689	2,490	1,000	1,000	1,000	0.05%	0.00%
<b>Total Capital Outlay</b>		<b>8,347</b>	<b>13,800</b>	<b>4,943</b>	<b>98,956</b>	<b>92,641</b>	<b>284,675</b>	<b>13.46%</b>	<b>207.29%</b>
<b>Total Expense</b>		<b>579,584</b>	<b>598,170</b>	<b>790,112</b>	<b>1,078,910</b>	<b>1,285,122</b>	<b>1,743,104</b>	<b>82.44%</b>	<b>35.64%</b>

## TRANSFERS

CONSOL-8003	Beach Cleaning Transfer	0	0	0	0	0	0	0.00%	0.00%
CONSOL-8006	Beach Patrol-Life Guard Services	84,000	84,000	84,000	84,000	84,000	84,000	3.97%	0.00%
CONSOL-8008	R. A. Apffel	0	0	0	0	0	0	0.00%	0.00%
CONSOL-8017	Sand Replenishment (Restricted)	90,250	78,613	146,402	180,000	180,500	180,500	8.54%	0.00%
CONSOL-8006	SeaWolf Park	0	0	0	0	0	0	0.00%	0.00%
CONSOL-8000	General Fund Allocation	74,467	78,538	94,668	109,968	109,968	109,968	5.20%	0.00%
<b>Total Transfers</b>		<b>248,717</b>	<b>241,151</b>	<b>325,071</b>	<b>373,968</b>	<b>374,468</b>	<b>374,468</b>	<b>17.71%</b>	<b>0.00%</b>
<b>Total Parking Expense</b>		<b>828,301</b>	<b>839,321</b>	<b>1,115,183</b>	<b>1,452,878</b>	<b>1,659,590</b>	<b>2,117,572</b>	<b>100.15%</b>	<b>27.60%</b>
<b>Net Consolidated Income</b>		<b>128,423</b>	<b>102,306</b>	<b>173,586</b>	<b>75,939</b>	<b>0</b>	<b>34,992</b>		

## Depreciation on Capitalized Assets

SB-90-6500	Depreciation-Other Improvement	8,257	11,797	11,797	10,814	11,797	11,797
SB-90-6505	Depreciation-Building	0	0	0	0	0	0
SB-90-6510	Depreciation-Bldg Improvements	102,085	102,414	104,546	102,414	102,414	102,414
SB-90-6515	Depreciation-Machine & Equip	36,243	76,792	86,857	76,793	76,793	76,793
SB-90-6525	Depreciation-Auto & Trucks	2,870	33,442	44,003	33,442	25,898	25,898
SB-90-6530	Depreciation-Furniture & Fixtures	0	11,648	11,648	11,648	11,648	11,648
SB-90-6535	Depreciation-Naval Display	0	0	0	0	0	0
SB-90-6545	Depreciation-Big Reef	0	0	0	0	0	0
SB-90-6550	Depreciation-Play Ground Equip	22,295	22,295	22,295	22,295	22,295	22,295
<b>Total Depreciation Expense</b>		<b>171,751</b>	<b>258,389</b>	<b>281,146</b>	<b>257,406</b>	<b>250,845</b>	<b>250,845</b>
<b>Net Income After Depreciation</b>		<b>(43,328)</b>	<b>(156,083)</b>	<b>(107,560)</b>	<b>(181,467)</b>	<b>(250,845)</b>	<b>(215,854)</b>

# Stewart Beach

BEACH USER FEES	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percentage of Budget	Budget Increase or Decrease
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## Income

Vehicle admissions based on 90,250 vehicles @ \$12

SB-51-4200	Vehicle Admissions	631,750	604,156	794,827	900,000	902,500	902,500	42.66%	0.00%
SB-51-4200	Vehicle Adm. Beach Nourishment	90,250	157,226	146,402	180,000	180,500	180,500	8.53%	0.00%
SB-51-4210	Park Pass Revenue	6,906	8,239	5,456	9,000	16,680	16,680	0.79%	0.00%
SB-51-4585	Miscellaneous Income	562	675	0	1,000	0	0	0.00%	0.00%
SB-51-4586	Donations Income	0	0	0	600	6,160	6,160	0.29%	0.00%
SB-51-4665	FEMA Reimbursement	0	0	0	0	33,655	37,128	1.76%	10.32%
SB-51-4666	Insurance Reimbursement	0	0	0	2,120	0	0	0.00%	0.00%
SB-51-4050	Loan/Line of Credit Proceeds	0	0	0	0	0	210,000	9.93%	100.00%
SB-51-4760	Transfer - Sand Replenishment	0	0	0	0	0	0	0.00%	0.00%
SB-51-4752	Transfer - Pocket Park I	0	0	0	0	0	0	0.00%	0.00%
	<b>Nonrecurring Revenue Source</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>69,346</b>	<b>0</b>	<b>0.00%</b>	<b>(100.00%)</b>
	<b>Total Admissions</b>	<b>729,468</b>	<b>770,296</b>	<b>946,685</b>	<b>1,092,720</b>	<b>1,208,841</b>	<b>1,352,968</b>	<b>63.96%</b>	<b>11.92%</b>

## Expense

### PERSONNEL

SB-51-5000	Salaries	161,242	147,109	173,435	190,000	248,891	256,962	12.15%	3.24%
SB-51-5002	Field Auditor	5,487	5,573	5,778	2,994	3,000	3,097	0.15%	3.23%
SB-51-5031	Security	52,185	48,478	50,794	55,000	60,000	60,000	2.84%	0.00%
SB-51-5038	Overtime	0	0	1,030	856	850	850	0.04%	0.00%
SB-51-5042	Incentive	6,606	4,069	0	0	0	0	0.00%	0.00%
SB-51-5048	Contract Labor	24,948	5,898	1,596	2,000	4,940	4,940	0.23%	0.00%
SB-51-5050	Payroll Taxes	17,014	15,627	17,028	14,764	23,860	24,484	1.16%	2.62%
SB-51-5055	Pension Plan	1,447	1,995	4,025	2,930	5,173	5,499	0.26%	6.30%
SB-51-5060	Insurance - Employees	27,605	21,985	25,107	23,167	24,409	24,879	1.18%	1.93%
SB-51-5061	Insurance - Contingency	0	0	0	0	2,441	2,488	0.12%	1.93%
SB-51-5065	Worker's Compensation	4,932	4,455	5,394	8,306	11,575	11,879	0.56%	2.62%
SB-51-5070	TEC-unemployment	9,209	5,377	6,642	5,000	6,500	6,500	0.31%	0.00%
SB-51-5071	Sick Leave/Vacation Accrual	2,663	6,492	-5,159	6,492	6,492	818	0.04%	(87.41%)
SB-51-5075	Uniforms	1,503	1,192	1,720	1,600	1,600	2,000	0.09%	25.00%
SB-51-5078	Drug Testing/Background Check	999	1,212	1,257	1,100	1,225	1,500	0.07%	22.45%
SB-51-5079	Employee Recruitment	0	0	271	750	1,000	1,000	0.05%	0.00%
SB-51-5080	Salary Contingency-4% Merit	0	0	0	3,104	3,104	4,399	0.21%	41.73%
	<b>Total Personnel</b>	<b>315,840</b>	<b>269,461</b>	<b>288,918</b>	<b>318,062</b>	<b>405,060</b>	<b>411,295</b>	<b>19.45%</b>	<b>1.54%</b>

# Stewart Beach

BEACH USER FEES		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percentage of Budget	Budget increase or Decrease
<i>MATERIALS, SUPPLIES &amp; SERVICES</i>									
SB-51-5100	Alarm System	1,855	2,185	2,070	1,850	1,850	1,960	0.09%	5.95%
SB-51-5115	Advertising & Promotions	442	1,384	0	0	0	0	0.00%	0.00%
SB-51-5117	Bank Fees	633	739	4,190	2,500	2,500	4,500	0.21%	80.00%
SB-51-5118	Cash Over/Short	194	393	2,904	330	0	0	0.00%	0.00%
SB-51-5120	Cleaning Supplies	2,446	2,555	5,738	5,000	7,000	6,000	0.28%	(14.29%)
SB-51-5125	Contract Services	37,178	30,032	27,611	28,000	30,624	20,180	0.95%	(34.10%)
SB-51-5135	Data Processing/Software	571	1,505	1,249	1,788	1,788	2,100	0.10%	17.45%
SB-51-5140	Dues & Subscriptions	0	0	0	0	0	0	0.00%	0.00%
SB-51-5155	Office Supplies	1,134	1,340	1,663	1,500	1,500	2,000	0.09%	33.33%
SB-51-5157	Paper Goods	3,975	2,368	1,752	3,000	4,000	4,000	0.19%	0.00%
SB-51-5162	Signage	2,215	5,173	9,486	7,000	10,000	10,000	0.47%	0.00%
SB-51-5163	Licenses/Permits	950	1,000	1,320	545	2,045	570	0.03%	(72.13%)
SB-51-5164	Meeting/Seminars	404	1,330	4,685	4,900	4,900	8,450	0.40%	72.45%
SB-51-5165	Memberships	735	675	775	525	525	378	0.02%	(28.00%)
SB-51-5170	Miscellaneous	3,842	6,906	5,316	1,000	7,000	9,500	0.45%	35.71%
SB-51-5185	Materials & Supplies	818	1,054	1,610	2,000	2,000	2,000	0.09%	0.00%
SB-51-5187	Tickets	2,762	4,003	1,452	2,000	2,500	2,500	0.12%	0.00%
SB-51-5189	Telephone/Cells/Internet	14,250	14,404	15,054	17,000	17,925	15,500	0.73%	(13.53%)
SB-51-5190	Utilities	31,587	31,489	32,331	33,000	33,000	36,000	1.70%	9.09%
SB-51-5195	FEMA/Storm Repairs	4,712	142	6,907	80,000	103,000	3,249	0.15%	(96.85%)
SB-51-5200	Audit Fees	4,404	3,844	4,435	2,965	2,928	4,873	0.23%	66.43%
SB-51-5202	Legal Fees	4,557	2,779	2,354	1,000	2,500	1,500	0.07%	(40.00%)
SB-51-5204	Professional Fees	(17,436)	13,501	5,000	20,000	21,500	29,250	1.38%	36.05%
SB-51-5230	Insurance - Property	68,102	71,518	78,565	125,737	125,737	125,583	5.94%	(0.12%)
SB-51-5232	Insurance - Liability	6,719	6,030	5,645	5,750	5,750	4,871	0.23%	(15.29%)
SB-51-5234	Insurance - Claims	0	1,000	877	0	0	0	0.00%	0.00%
SB-51-5240	M & R Building	27,614	45,665	42,184	50,000	70,000	70,000	3.31%	0.00%
SB-51-5242	M & R Equipment	5,464	7,250	13,498	14,000	15,000	15,000	0.71%	0.00%
SB-51-5254	Small Tools & Equipment	752	1,660	1,297	2,500	2,500	2,500	0.12%	0.00%
SB-51-5256	Equipment Rental	647	1,815	770	1,500	3,000	2,900	0.14%	(3.33%)
SB-51-5260	Gasoline	13,127	11,870	8,413	7,000	12,000	12,000	0.57%	0.00%
SB-51-5370	Courier Service	0	0	0	10	0	0	0.00%	0.00%
SB-51-5401	Dumping Fees	0	0	1,954	1,000	0	3,000	0.14%	100.00%
SB-51-5420	Port-o-Lets	200	1,718	2,661	3,000	7,888	4,544	0.21%	(42.39%)
SB-51-5710	Trash Barrel Liners	0	0	0	500	1,000	1,000	0.05%	0.00%
SB-51-5720	Trash Barrels	0	0	0	500	1,000	1,000	0.05%	0.00%
SB-51-5910	Car Counters/Cameras	1,565	1,225	2,547	2,000	3,500	3,500	0.17%	0.00%
SB-51-7000	Special Projects	0	0	0	0	0	15,000	0.71%	100.00%
SB-51-7001	New Special Projects	5,085	12,000	0	12,000	12,000	0	0.00%	(100.00%)
SB-51-7006	Contingency-Board Approval	0	(7,500)	139,982	159,721	209,721	563,151	26.64%	168.52%
SB-51-7100	Radios	10,247	4,529	1,220	1,324	1,320	1,140	0.05%	(13.64%)
SB-51-5257	Capital Asset Replacement Reserve	7,220	0	0	0	0	0	0.00%	0.00%
<b>Total Materials, Supplies &amp; Services</b>		<b>248,969</b>	<b>287,578</b>	<b>437,513</b>	<b>602,446</b>	<b>729,501</b>	<b>989,699</b>	<b>46.81%</b>	<b>35.67%</b>
<b>Net Operating Income</b>		<b>66,941</b>	<b>47,117</b>	<b>68,396</b>	<b>(20,508)</b>	<b>(232,061)</b>	<b>(498,494)</b>	<b>-23.60%</b>	<b>114.81%</b>

# Stewart Beach

BEACH USER FEES		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percentage of Budget	Budget Increase or Decrease
<i><b>CAPITAL OUTLAY &amp; DEBT SERVICE</b></i>									
SB-51-5250	Capital Improvements	0	0	0	50,700	50,700	185,000	8.75%	264.89%
SB-51-5251	Debt Service Principal	0	0	0	19,469	19,469	70,000	3.31%	259.55%
SB-51-5156	Debt Service Interest	(349)	700	448	231	231	3,675	0.17%	1490.91%
SB-51-5253	Lease Payments - Prior Year	2,432	1,702	1,144	18,585	18,585	0	0.00%	(100.00%)
SB-51-5252	Equipment Purchase	7,651	10,709	1,795	2,656	2,656	25,000	1.18%	841.27%
SB-51-5253	Lease Purchase (Current Year)	0	0	0	0	0	0	0.00%	0.00%
SB-51-5255	Gain/Loss on Sale of Equipment	(1,388)	0	(934)	0	0	0	0.00%	0.00%
SB-51-5830	Landscaping	0	689	2,490	1,000	1,000	1,000	0.05%	0.00%
<b>Total Capital Outlay</b>		<b>8,347</b>	<b>13,800</b>	<b>4,943</b>	<b>92,641</b>	<b>92,641</b>	<b>284,675</b>	<b>13.46%</b>	<b>207.29%</b>
<b>Total Expense</b>		<b>573,156</b>	<b>570,839</b>	<b>731,374</b>	<b>1,013,149</b>	<b>1,227,202</b>	<b>1,685,669</b>	<b>79.73%</b>	<b>37.36%</b>
<i><b>TRANSFERS</b></i>									
SB-51-8003	Beach Cleaning Transfer	0	0	0	0	0	0	0.00%	0.00%
SB-51-8006	Beach Patrol-Life Guard Services	84,000	84,000	84,000	84,000	84,000	84,000	3.97%	0.00%
SB-51-4720	Nourished Beach	0	0	0	0	0	0	0.00%	0.00%
SB-51-8007	Dellanera Park Cap Improvement	0	0	0	0	0	0	0.00%	0.00%
SB-51-8012	Sand Replenishment Fund	90,250	78,613	146,402	180,000	180,500	180,500	8.54%	0.00%
SB-51-8000	General Fund Allocation	72,891	76,962	94,668	109,968	109,968	109,968	5.20%	0.00%
<b>Total Transfers</b>		<b>247,141</b>	<b>239,575</b>	<b>325,071</b>	<b>373,968</b>	<b>374,468</b>	<b>374,468</b>	<b>17.71%</b>	<b>0.00%</b>
<b>Total Parking Expense</b>		<b>820,296</b>	<b>810,414</b>	<b>1,056,445</b>	<b>1,387,117</b>	<b>1,601,670</b>	<b>2,060,137</b>	<b>97.44%</b>	<b>28.62%</b>
<b>Net Parking Income</b>		<b>(90,828)</b>	<b>(40,118)</b>	<b>(109,760)</b>	<b>(294,397)</b>	<b>(392,830)</b>	<b>(707,169)</b>		

# Stewart Beach

Other Income & Expense	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percentage of Budget	Budget Increase or Decrease
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## Income

SB-52-4340	Pavilion Rental	19,194	16,031	11,356	16,000	17,500	19,500	0.92%	11.43%
SB-52-4405	John's Beach Service	108,196	79,376	84,569	95,000	110,000	110,000	5.20%	0.00%
SB-52-4420	Horse Rides	6,000	0	0	0	0	0	0.00%	0.00%
SB-52-4410	Snow Cone Concession	17,500	5,833	0	17,500	17,500	17,500	0.83%	0.00%
SB-52-4416	Pavilion Concession	32,481	28,999	29,000	29,000	29,000	29,500	1.39%	1.72%
SB-52-4338	Special Event Revenue	0	0	1,250	1,500	0	0	0.00%	0.00%
SB-52-4425	BP & UP Office (Rent)	21,500	21,500	32,144	32,144	32,144	32,144	1.52%	0.00%
SB-52-4041	Concession-Unrestricted	5,800	18,667	45,123	18,850	18,850	10,000	0.47%	(46.95%)
SB-52-4041	Helicopter	0	0	0	8,000	8,000	10,000	0.47%	25.00%
SB-52-4436	Water Slide	1,016	0	0	7,800	7,800	7,800	0.37%	0.00%
SB-52-4585	Miscellaneous	4,348	925	158	347	0	0	0.00%	0.00%
SB-52-4650	Grant Proceeds	11,221	0	0	0	0	0	0.00%	0.00%
SB-52-4665	FEMA Reimbursement	0	0	0	0	0	0	0.00%	0.00%
SB-52-4740	Transfer-Debit Service	0	0	138,483	209,955	209,955	563,151	26.62%	168.22%
SB-52-4705	Transfer-Beach Patrol	0	0	0	0	0	0	0.00%	0.00%
<b>Other Income</b>		<b>227,256</b>	<b>171,331</b>	<b>342,084</b>	<b>436,096</b>	<b>450,749</b>	<b>799,595</b>	<b>11.18%</b>	<b>77.39%</b>

## Expense

### PERSONNEL

SB-52-5000	Salaries	0	21,213	22,036	20,592	21,331	21,943	1.04%	2.87%
SB-52-5050	Payroll Taxes	0	1,656	1,647	1,575	1,632	1,679	0.08%	2.86%
SB-52-5055	Pension Plan	0	66	908	987	1,067	1,097	0.05%	2.83%
SB-52-5060	Insurance - Employees	0	0	0	10,441	10,193	10,522	0.50%	3.23%
SB-52-5061	Insurance - Contingency	0	0	0	0	1,019	1,052	0.05%	3.23%
SB-52-5065	Worker's Compensation	1,503	482	561	411	763	785	0.04%	2.87%
SB-52-5070	TEC-Unemployment	0	0	0	0	0	0	0.00%	0.00%
SB-52-5080	Salary Contingency 4% Merit	0	0	0	640	640	878	0.04%	37.14%
<b>Total Personnel</b>		<b>1,503</b>	<b>23,418</b>	<b>25,151</b>	<b>34,646</b>	<b>36,646</b>	<b>37,956</b>	<b>1.79%</b>	<b>3.58%</b>

### MATERIALS, SUPPLIES & SERVICES

SB-52-5100	Alarm System	0	0	0	580	0	580	0.03%	100.00%
SB-52-5115	Advertising & Promotions	0	178	8,711	17,500	17,500	17,500	0.83%	0.00%
SB-52-5125	Contract Services	200	0	0	0	0	0	0.00%	0.00%
SB-52-5135	Data Process/Software Mtc	0	393	0	0	0	0	0.00%	0.00%
SB-52-5117	Bank Charges	0	29	292	246	100	200	0.01%	100.00%
SB-52-5185	Supplies	0	0	0	0	0	0	0.00%	0.00%
SB-52-5189	Telephone/Cells/Internet	0	0	1,305	0	0	0	0.00%	0.00%
SB-52-5202	Legal	(130)	0	(944)	450	0	0	0.00%	0.00%
SB-52-5230	Insurance - Property	0	0	0	0	0	149	0.01%	0.00%
SB-52-5232	Insurance - Liability	1,046	1,230	502	674	674	550	0.03%	0.00%
SB-52-5240	M & R Building	3,210	2,083	3,691	5,350	0	0	0.00%	0.00%
SB-52-5242	M & R Equipment	0	0	31	0	3,000	0	0.00%	(100.00%)
SB-52-5256	Equipment Rental	0	0	0	0	0	500	0.02%	100.00%
SB-52-5407	Grant	0	0	20,000	0	0	0	0.00%	0.00%
<b>Total Materials, Supplies &amp; Services</b>		<b>4,926</b>	<b>3,913</b>	<b>33,587</b>	<b>24,800</b>	<b>21,274</b>	<b>19,479</b>	<b>0.89%</b>	<b>(8.44%)</b>

### Net Operating Income

<b>220,827</b>	<b>144,000</b>	<b>283,346</b>	<b>376,651</b>	<b>392,830</b>	<b>742,161</b>
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# Stewart Beach

Other Income & Expense		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percentage of Budget	Budget Increase or Decrease
<i>CAPITAL OUTLAY &amp; DEBT SERVICE</i>									
SB-52-5250	Improvements	0	0	0	0	0	0	0.00%	0.00%
SB-52-5252	Equipment Purchases	0	0	0	6,315	0	0	0.00%	0.00%
<b>Total Capital Outlay</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>6,315</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
<b>Total Expense</b>		<b>6,429</b>	<b>27,331</b>	<b>58,738</b>	<b>65,761</b>	<b>57,920</b>	<b>57,435</b>	<b>2.69%</b>	
<i>TRANSFERS</i>									
SB-52-8000	General Fund Allocation	1,576	1,576	0	0	0	0	0.00%	0.00%
SB-52-8009	R. A. Apffel	0	0	0	0	0	0	0.00%	0.00%
SB-52-8006	Transfer to Beach Patrol	0	0	0	0	0	0	0.00%	0.00%
<b>Total Transfers</b>		<b>1,576</b>	<b>1,576</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
<b>Total Other Expense</b>		<b>8,005</b>	<b>28,907</b>	<b>58,738</b>	<b>65,761</b>	<b>57,920</b>	<b>57,435</b>	<b>2.69%</b>	<b>(0.84%)</b>
<b>Net Income: Other</b>		<b>219,251</b>	<b>142,424</b>	<b>283,346</b>	<b>370,336</b>	<b>392,830</b>	<b>742,161</b>		

**Park Board of Trustees  
Stewart Beach Park  
Budget Year 2018-2019**

Acct #	Name	Description	Beach User	Unrestricted
			Dept 51 Cost	Dept 52 Cost
5048	Contract Labor	Spec Events Parking Attendants 38ea @ 13/hr x 10 hrs	\$ 4,940	\$ -
5078	Drug Testing/Backgrd Cks	Drug Tests (25 @ \$25) Background Checks (25 @ \$35)	\$ 625 \$ 875 \$ 1,500	\$ -
5080	Salary Contingency	4% Merit (FT & PT)	\$ 4,399	\$ 878
5100	Alarm System	Office \$80 x 12/mths Elevator Phone \$75 x 4 Qtrly Pavilion \$45 x 12/mths Concessionaire Ofc \$45 x 12/mths Fees: Batteries/Chg Codes/etc	\$ 960 \$ 300 \$ 540 \$ - \$ 160 \$ 1,960	\$ 540 \$ 40 \$ 580
5115	Advertising	Concessionaire Bids/Notices Natl Event Ads (special events)	\$ -	\$ 2,500 \$ 15,000 \$ 17,500
5125	Contract Services	Dumpsters (42 @ \$300/dump) Sewer Cleanout (4 @ 175) Pest Control 12 @ \$140 Elevator Inspection (Including load test) Elevator Mtc Contract (Kone \$1010/qtr) Fire Extinguisher Inspector Money Counters Contract (annual)	\$ 12,600 \$ 700 \$ 1,680 \$ 325 \$ 4,040 \$ 35 \$ 800 \$ 20,180	\$ -
5135	Data Processing/Software/ Maintenance	GCS Uattend Time Clock (\$46/mth x 12) GCS Antivirus/Web Filtering (annual) GCS DocsVault Mtc (Annual) 2 users JOLT Tasking Software Facility Dude Software (Annual) Survey Monkey Misc Software & Upgrades	\$ 460 \$ 145 \$ 170 \$ 120 \$ 465 \$ 240 \$ 500 \$ 2,100	\$ -
5157	Paper Goods	Toilet tissue/Paper Towels	\$ 4,000	\$ -
5162	Signage	Replacement &/or New	\$ 10,000	\$ -
5163	Licenses/Permits	COG Beach Permit COG Dumpster Permit Elevator Compliance Permit (Dept of License) Alarm Permit	\$ 500 \$ 25 \$ 20 \$ 25 \$ 570	\$ -

**Park Board of Trustees  
Stewart Beach Park  
Budget Year 2018-2019**

Beach User		Unrestricted
Dept 51	Dept 52	Dept 52
Cost	Cost	Cost

Acct #	Name	Description	Dept 51 Cost	Dept 52 Cost
5164	Meetings & Seminars	TRAPS (Park Mgr) El Paso	\$ 2,100	
		TRAPS (Ops Dir)-1/5 of Cost	\$ 420	
		TRAPS (Park Supt)-1/5 of Cost	\$ 420	
		NRPA (Park Mgr) Baltimore	\$ 2,800	
		NRPA (Park Supt)-1/5 of Cost	\$ 560	
		Sea Turtle Seminar/Training 6 @ \$50/ea	\$ 300	
		Supervisory Training	\$ 850	
		Self Defense Class	\$ 500	
		Contingency	\$ 500	
		<u>\$ 8,450</u>	<u>\$ -</u>	
5165	Memberships	TRAPS (Mgr)	\$ 100	
		TRAPS (Ops Dir)-1/5 of Cost	\$ 20	
		TRAPS (Park Supt)-1/5 of Cost	\$ 20	
		NRPA (Mgr)	\$ 170	
		NRPA (Park Supt)-1/5 of Cost	\$ 34	
		NRPA (Ops Dir)-1/5 of Cost	\$ 34	
		<u>\$ 378</u>	<u>\$ -</u>	
5170	Miscellaneous	AIA Sand Castle Shuttle Bus	\$ 6,000	
		Holiday W/end Staff/Security Lunches	\$ 2,500	
		Miscellaneous	\$ 1,000	
		<u>\$ 9,500</u>	<u>\$ -</u>	
5185	Materials & Supplies	Nuts/Bolts/Gloves/Nails/ETC	\$ 2,000	\$ -
5189	Telephone/Cell/Internet	Comcast (Network) \$540/mth	\$ 6,480	
		Comcast (Dedicated Svc) \$135/mth	\$ 1,620	
		Distinct Data Ph (3 lines @ \$35/ea)	\$ 1,260	
		Distinct Data LD (\$3/mth x 12)	\$ 36	
		T-Mobile (2 Cells @ 40/ea per mth)	\$ 960	
		T-Mobile (2 CC Readers @ 40/ea per mth)	\$ 960	
		T-Mobile (3 Hot Spots @ \$30/mth)	\$ 1,080	
		Verison (2 cells @ \$45/ea for 8 mths)	\$ 720	
		AT&T (2 lines @ \$40/ea)	\$ 960	
		Misc (repairs, equipment, etc.)	\$ 1,424	
		<u>\$ 15,500</u>	<u>\$ -</u>	
5190	Utilities	City of Galveston-Water (\$1450 x 12)	\$ 17,400	
		Electricity (\$1550 x 12)	\$ 18,600	
		<u>\$ 36,000</u>	<u>\$ -</u>	
5195	FEMA/Storm Repairs	SB-101 Building Damage (Ike)	\$ 1,012	
		SB-102 Beach Site (Ike)	\$ 1,012	
		SP-108 SW Ticket Booth AP Stewart (Ike)	\$ 1,225	
4665	(FEMA Reimbursement)	SB-101 Building Damage (Ike)	\$ (23,846)	
		SB-102 Beach Site (Ike)	\$ (9,809)	
		SB-H101 SB Cat B (Harvey)	\$ (1,090)	\$ -
		SB-H100 SB Cat G (Harvey)	\$ (2,383)	
		<u>\$ (33,879)</u>		

**Park Board of Trustees  
Stewart Beach Park  
Budget Year 2018-2019**

Acct #	Name	Description	Beach User		Unrestricted	
			Dept 51 Cost		Dept 52 Cost	
5204	Professional Fees	Coastal Strategies Consulting Contract	\$	11,500		
		Grant Writing Support	\$	5,000		
		Signage Consultant	\$	1,500		
		Maximus	\$	1,250		
		SB Architectural	\$	10,000		
			\$	29,250	\$	-
5240	M & R Building	Electrical Maintenance	\$	10,000		
		Plumbing Maintenance	\$	10,000		
		HVAC Maintenance	\$	5,000		
		Fencing/Doors Mtc & Replacement	\$	5,000		
		Concrete Work	\$	10,000		
		Elevator Maintenance	\$	20,000		
		Misc Mtc & Repairs	\$	10,000		
			\$	70,000	\$	-
5242	M & R Equipment	Equip Repair Contingency	\$	4,000		
		Vehicle Mtc & Repair	\$	4,500		
		ATV (4 ea) Mtc & Repair	\$	4,000		
		Golf Cart M & R (2 ea)	\$	2,500		
			\$	15,000	\$	-
5250	Capital Improvements	Concrete Work on Building	\$	65,000		
	All Financed via Line of Cr	New Ticket Booths (2 ea)	\$	120,000		
	3 yrs @ 1.75% Int)					
	Offset in #4050 Loan Proceeds		\$	185,000	\$	-
5252	Equipment Purchase	Broyhill Truck Dumpster Container (2 ea)	\$	13,000	\$	-
	All Financed via Line of Cr	Mini Split A/C	\$	12,000		
	3 yrs @ 1.75% Int)		\$	-		
	Offset in #4050 Loan Proceeds		\$	25,000	\$	-
5254	Small Tools & Equip	Misc Cordless & Hand Tools	\$	2,500	\$	-
5256	Equipment Rental	50' Boom Lift (1/5 Cost for 1 Yr Rental)	\$	2,900	\$	-
		Generator for Special Events			\$	500
			\$	2,900	\$	500
5420	Port-a-Lets	Special events (6 ea-3 times/yr x \$96)	\$	1,728		
		4 mths x 4 wks x 2 x \$88/ea (Donation)	\$	2,816		
			\$	4,544	\$	-
5830	Landscaping	Plants & Shrubs	\$	1,000	\$	-
5910	Car Counter & Camera	Expand System & repairs	\$	3,500	\$	-

**Park Board of Trustees  
Stewart Beach Park  
Budget Year 2018-2019**

<u>Acct #</u>	<u>Name</u>	<u>Description</u>	<u>Beach User</u>		<u>Unrestricted</u>
			<u>Dept 51</u>	<u>Dept 52</u>	
			<u>Cost</u>	<u>Cost</u>	
7000	Special Projects	Educational Outreach (Marine Debris Task Force, Water Quality Awareness, Interpretors & Bucket Brigade)	\$ 15,000	\$ -	
7006	Contingency-Bd Aprv Reqd	Drainage Project Pavilion Project	\$ 119,015 \$ 444,136		
			\$ 563,151		
7100	Radios	GCEM Airtime 8ea @ \$90 Contingency	\$ 720 \$ 420		
			\$ 1,140	\$ -	

**SEAWOLF PARK  
ADOPTED BUDGET FISCAL YEAR 2018/2019**

REVENUES	1,599,114
INTERFUND TRANSFERS IN	-
NONRECURRING REVENUE SOURCE	957,919
<b>TOTAL REVENUE</b>	<b>2,557,033</b>

PERSONNEL EXPENSE	(594,645)
MATERIAL / SUPPLIES / SERVICES	(432,068)
DEBT SERVICE	(77,544)
<b>TOTAL OPERATING EXPENSE</b>	<b>(1,104,256)</b>

<b>NET INCOME</b>	<b>1,452,777</b>
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CAPITAL EXPENDITURES	(133,261)
LANDSCAPING	(3,500)
EQUIPMENT	(62,892)
<b>TOTAL CAPITAL EXPENDITURES</b>	<b>(199,653)</b>

<b>NET INCOME</b>	<b>1,253,124</b>
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INTERFUND TRANSFERS-OUT	(146,065)
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<b>NET INCOME</b>	<b>1,107,059</b>
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FEMA - REIMBURSEMENT	170,694
FEMA- EXPENSE	(1,277,753)
<b>NET FEMA</b>	<b>(1,107,059)</b>

<b>NET INCOME</b>	<b>-</b>
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<b>BEGINNING CASH RESERVE</b>	<b>660,992</b>
NET INCOME FISCAL YEAR 2018/2019	(957,919)
<b>ENDING CASH</b>	<b>(296,927)</b>

# Seawolf Park

Summary	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
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## INCOME SUMMARY-Does Not Include FEMA Reimbursement

Vehicle Admissions	345,538	372,674	390,013	427,902	427,902	427,902	16.73%	0.00%
Pavilion Food & Beverage	0	0	1,738	750	0	1,000	0.04%	100.00%
Concession & Bait Camp	6,300	4,100	8,000	3,500	8,000	8,000	0.31%	0.00%
Naval Display	183,495	209,474	335,531	247,719	247,719	247,719	9.69%	0.00%
Fishing-Admissions	555,119	562,191	770,549	736,438	736,232	736,232	28.79%	0.00%
Fishing-Grants	0	0	0	0	0	0	0.00%	0.00%
Interfund Transfers	0	0	0	0	0	0	0.00%	0.00%
Loan Proceeds-Finance Cap Impr	0	0	0	78,100	78,100	178,261	6.97%	128.25%
FEMA Reimbursement								
Other Income	156	6,314	175	130	0	(0)	0.00%	0.00%

**Total Revenue**      **1,090,608**    **1,154,753**    **1,506,005**    **1,494,539**    **1,497,953**    **1,599,114**    **100.00%**    **6.75%**

**Nonrecurring Revenue Source**      **0**      **0**      **0**      **0**      **900,976**      **957,919**      **37.46%**      **(100.00%)**

Total Revenue Sources      **1,090,608**    **1,154,753**    **1,506,005**    **1,494,539**    **2,398,929**    **2,557,033**    **100.00%**    **6.59%**

## EXPENSE SUMMARY-Does Not Include FEMA Related Expenditures

Vehicle Admissions	128,032	122,645	73,759	92,814	105,277	106,576	7.35%	1.23%
Pavilion Food & Beverage	1,488	0	0	0	0	0	0.00%	0.00%
Pavilion Rent & Gift Shop	0	0	0	0	0	0	0.00%	0.00%
Naval Display	181,210	155,726	248,973	206,768	236,408	221,932	15.31%	(6.12%)
Fishing	106,104	110,982	83,751	104,633	114,502	100,315	6.92%	(12.39%)
Fishing-Pier Construction	0	0	0	0	0	0	0.00%	0.00%
FEMA Expense								
Other Expense	567,459	632,159	645,539	849,579	926,201	1,021,151	70.43%	10.25%

**Total Expense**      **984,293**    **1,021,512**    **1,052,021**    **1,253,794**    **1,382,388**    **1,449,974**    **100.00%**    **4.89%**

**Net Income**      **106,315**    **133,241**    **453,984**    **240,745**    **1,016,541**    **1,107,059**

FEMA-Reimbursement	3,633	21,986	0	0	130,018	170,694
FEMA-Expense	36,574	15,111	166,128	16,483	1,146,559	1,277,753
Net FEMA	(32,940)	6,875	(166,128)	(16,483)	(1,016,541)	(1,107,059)

**Net Income**      **73,375**    **140,116**    **287,856**    **224,262**      **0**      **0**

**Depreciation Expense**      **295,224**    **301,981**    **312,028**    **301,981**    **301,982**    **301,982**

**Net Income After Depreciation**      **(221,849)**    **(161,865)**    **(24,172)**    **(77,720)**    **(301,982)**    **(301,982)**

**Capital Outlay**      **3,934**      **6,298**      **13,674**      **106,375**      **147,475**      **199,653**

**Net Operating Income  
Excluding Capital Outlays**      **77,309**    **146,415**    **301,530**    **330,637**    **147,475**    **199,653**

Estimated Unrestricted Cash Sept. 30, 2018

<b>Nonrecurring Income Source</b>	\$660,992
	<b>(\$957,919)</b>
Net Income 2018/2019	\$0
<b>Adjusted Cash</b>	<b>(\$296,927)</b>

# Seawolf Park

<u>PERSONNEL SUMMARY</u>		<u>Fulltime</u>	<u>Part-time</u>	<u>Seasonal</u>
<u>Vehicle Admissions (45)</u>				
Gate Attendant		2.00	1.00	0.00
	Subtotal	2.00	1.00	0.00
<u>Submarine &amp; Ship (54)</u>				
Gate Attendant		2.00	1.00	0.00
	Subtotal	2.00	1.00	0.00
<u>Fishing (55)</u>				
Gate Attendant		2.00	1.00	0.00
	Subtotal	2.00	1.00	0.00
<u>Operating (70)</u>				
Manager		1.00		
Assistant Manager		1.00		
Parks Supt (25%)		0.25		
Field Auditor (8%)		0.08		
Parks Mtc Mgr (20%)		0.20		
Director of Ops (10%)		0.10		
Admin Asst (20%)		0.20		
Maintenance		2.00		
	Subtotal	4.83	0.00	0.00
	<b>TOTAL</b>	<b>10.83</b>	<b>3.00</b>	<b>0.00</b>

# Seawolf Park

Consolidated Budget	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
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## Income:

77,729.67 @ \$6/Vehicle

CONSOL-4042	Bait Stand Lease	1,800	4,100	3,500	3,500	3,500	3,500	0.13%	0.00%
CONSOL-4041	Concession Fees	4,500	0	4,500	0	4,500	4,500	0.16%	0.00%
CONSOL-4200	Vehicle Admissions	378,019	406,185	424,891	466,378	466,378	466,378	17.10%	0.00%
CONSOL-4200	Vehicles Admissions (Trans Sub & Ship)	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4200	Sales Tax	(32,481)	(33,510)	(34,878)	(38,476)	(38,476)	(38,476)	-1.41%	0.00%
CONSOL-4200	Fishing Admissions	554,314	560,888	768,785	735,032	735,032	735,032	26.95%	0.00%
CONSOL-4200	Admissions - Sub & Destroyer	183,495	209,474	330,237	247,719	247,719	247,719	9.08%	0.00%
CONSOL-4200	Admissions - Sub & Destroyer (Trans In)	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4300	Food & Beverage	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4310	Vending Machines	0	0	1,738	750	0	1,000	0.04%	100.00%
CONSOL-4310	Sales Tax-Vending	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4305	Sub & Ship Gift Shop Sales	0	0	0	0	0	0	0.00%	0.00%
CONSOL-6005	Cost of Sales-Food/Bev/Vending	0	0	0	0	0	0	0.00%	0.00%
CONSOL-6010	Cost of Sales- S& S Gift Shop	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4315	Viewer Review	0	0	0	0	0	0	0.00%	0.00%
CONSOL-6035	Viewer Commission	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4320	Catering Revenue	0	0	0	0	0	0	0.00%	0.00%
CONSOL-6005	Cost of Sales-Catering	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4340	Rental Income	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4585	Miscellaneous Revenue	808	7,449	7,059	1,406	1,200	1,200	0.04%	0.00%
CONSOL-2310	Loan Proceeds-Financed Cap Imp	0	0	0	78,100	78,100	178,261	6.54%	128.25%
CONSOL-4650	Grants / Donations	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4666	FEMA Reimbursement	3,633	21,986	0	0	130,018	170,694	6.26%	31.28%
CONSOL-4666	Insurance Reimbursement	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4740	Transfer-Debit Service	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4674	Sales Tax Discounts	153	168	175	130	0	0	0.00%	0.00%
CONSOL-4734	Stewart Beach Transfer	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4754	Pocket Park Two	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4754	Pocket Park Three	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5800	Commissions Paid	0	0	0	0	0	0	0.00%	0.00%
CONSOL-9999	Overnight Program	0	0	0	0	0	0	0.00%	0.00%
	<b>Nonrecurring Income Source</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>900,976</b>	<b>957,919</b>	<b>35.12%</b>	<b>6.32%</b>
	<b>Total Revenue</b>	<b>1,094,242</b>	<b>1,176,739</b>	<b>1,506,005</b>	<b>1,494,539</b>	<b>2,528,947</b>	<b>2,727,727</b>	<b>100.00%</b>	<b>7.86%</b>

## Expense

### PERSONNEL

CONSOL-5000	Salaries	313,610	368,606	343,728	368,496	387,381	384,636	14.10%	(0.71)%
CONSOL-5002	Field Auditor	4,642	4,716	4,889	3,428	3,428	3,539	0.13%	3.25%
CONSOL-5038	Overtime	0	16,033	18,829	18,925	21,586	21,586	0.79%	0.00%
CONSOL-5042	Incentive-Manager	19,630	16,639	0	17,212	0	0	0.00%	0.00%
CONSOL-5048	Contract Labor	0	0	4,669	0	0	5,000	0.18%	100.00%
CONSOL-5050	Payroll Taxes	24,440	31,193	27,679	28,453	31,296	30,614	1.12%	(2.18)%
CONSOL-5065	Worker's Compensation	9,448	9,352	8,900	12,122	14,690	14,247	0.52%	(3.01)%
CONSOL-5060	Insurance - Employees	115,058	90,632	87,708	74,693	93,257	75,509	2.77%	(19.03)%
CONSOL-5061	Insurance - Contingency	0	0	0	0	9,326	7,551	0.28%	(19.03)%
CONSOL-5055	Pension Plans	3,576	2,308	5,115	10,571	19,541	19,409	0.71%	(0.68)%
CONSOL-5031	Security	0	10,600	10,340	12,000	18,270	12,005	0.44%	(34.29)%
CONSOL-5075	Uniforms	1,208	2,487	2,067	2,700	3,000	3,000	0.11%	0.00%
CONSOL-5070	TEC-Unemployment	7,663	0	0	1,102	1,000	1,000	0.04%	0.00%
CONSOL-5071	Sick Leave/Vacation Accrual	2,367	4,917	3,192	4,917	4,917	(578)	-0.02%	(111.75)%
CONSOL-5078	Drug Testing	523	437	119	450	520	600	0.02%	15.38%
CONSOL-5079	Recruitment	0	0	2,183	0	0	1,000	0.04%	100.00%
CONSOL-5080	Salary Contingency (4% Merit)	0	0	0	11,725	11,725	15,527	0.57%	32.43%
	<b>Total Personnel</b>	<b>502,165</b>	<b>557,920</b>	<b>519,419</b>	<b>566,794</b>	<b>619,936</b>	<b>594,645</b>	<b>21.80%</b>	<b>(4.08)%</b>

# Seawolf Park

Consolidated Budget		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
<i>MATERIALS, SUPPLIES &amp; SERVICES</i>									
CONSOL-5100	Alarms	1,260	1,160	1,165	1,180	1,180	1,240	0.05%	5.08%
CONSOL-5110	Auto Mileage Reimbursement	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5115	Advertising & Promotions	16,628	15,600	18,652	20,000	20,000	17,000	0.62%	(15.00%)
CONSOL-5116	Bad Debt Expense	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5117	Bank Charges	6,317	8,226	12,139	9,500	9,500	14,500	0.53%	52.63%
CONSOL-5118	Cash Over/Short	-783	-2,457	-277	-281	0	0	0.00%	0.00%
CONSOL-5120	Cleaning Supplies	3,443	2,580	2,321	3,500	4,400	4,000	0.15%	(9.09%)
CONSOL-5125	Contract Services	42,363	34,797	35,212	34,856	34,856	37,100	1.36%	6.44%
CONSOL-5135	Data Processing/Software/Mtc	495	382	1,036	1,697	1,697	1,930	0.07%	13.73%
CONSOL-5137	Discounts	0	-40	-20	0	0	0	0.00%	0.00%
CONSOL-5410	Dues & Subscriptions	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5155	Office Supplies	1,924	2,175	1,479	2,000	2,000	2,500	0.09%	25.00%
CONSOL-5157	Paper Goods	1,115	79	741	1,500	2,500	2,500	0.09%	0.00%
CONSOL-5162	Signage	12,740	3,850	1,256	9,000	10,000	9,000	0.33%	(10.00%)
CONSOL-5163	Licenses/Permits	75	50	50	75	75	50	0.00%	(33.33%)
CONSOL-5164	Meetings & Seminars	238	500	3,227	6,000	6,000	5,700	0.21%	(5.00%)
CONSOL-5165	Memberships	1,002	168	0	660	660	808	0.03%	22.42%
CONSOL-5170	Miscellaneous	357	0	0	675	1,275	1,000	0.04%	(21.57%)
CONSOL-5185	Supplies	95	2,656	1,128	3,000	3,300	3,300	0.12%	0.00%
CONSOL-5187	Tickets	2,690	406	1,668	1,000	2,550	1,750	0.06%	(31.37%)
CONSOL-5189	Telephone/Cells/Internet	16,845	19,703	18,441	19,812	19,812	16,000	0.59%	(19.24%)
CONSOL-5190	Utilities	39,643	34,122	23,166	39,600	39,600	37,500	1.37%	(5.30%)
CONSOL-5192	Emergency Cleanup	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5195	FEMA/ Storm Expense	36,574	15,111	166,128	16,483	1,146,559	1,277,753	46.84%	11.44%
CONSOL-5200	Outside Audit	3,723	6,250	3,873	3,855	3,807	4,445	0.16%	16.76%
CONSOL-5202	Legal Expense	2,656	698	17,852	4,000	5,000	1,500	0.05%	(70.00%)
CONSOL-5204	Professional Fees	2,530	5,150	0	10,000	11,500	11,500	0.42%	0.00%
CONSOL-5230	Insurance - Property	37,611	42,960	36,899	37,797	37,797	39,278	1.44%	3.92%
CONSOL-5232	Insurance - Liability	4,706	6,126	3,525	5,732	5,732	4,949	0.18%	(13.66%)
CONSOL-5234	Insurance - Claims	2,500	0	932	0	0	0	0.00%	0.00%
CONSOL-5240	Maintenance & Repairs-Building	2,825	17,663	10,918	25,000	25,350	40,570	1.49%	60.04%
CONSOL-5242	Maintenance & Repairs-Equip	5,925	5,765	3,707	6,900	7,000	7,000	0.26%	0.00%
CONSOL-5254	Small Tools & Equipment	1,173	2,893	4,219	3,650	2,500	5,700	0.21%	128.00%
CONSOL-5256	Equipment Rentals	0	3,059	0	700	1,500	4,400	0.16%	193.33%
CONSOL-5260	Gasoline	541	569	516	1,800	3,000	3,000	0.11%	0.00%
CONSOL-5408	50% Sub & Ship Admissions	116,661	94,068	170,502	123,860	123,860	123,860	4.54%	0.00%
CONSOL-5420	Port-a-Lets	15,378	13,906	13,830	15,888	15,888	15,888	0.58%	0.00%
CONSOL-5625	First Aid Supplies	0	131	0	100	150	150	0.01%	0.00%
CONSOL-5720	Trash Barrels	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5710	Trash Barrel Liners	2,995	3,011	2,870	3,000	3,000	3,000	0.11%	0.00%
CONSOL-5805	Coupons	594	0	0	0	0	0	0.00%	0.00%
CONSOL-5815	Fishing Bands	4,208	3,142	2,720	2,241	2,160	3,800	0.14%	75.93%
CONSOL-6020	Damaged/Spoiled Inventory	0	0	0	0	0	0	0.00%	0.00%
CONSOL-7000	Special Projects	0	1,519	1,582	3,300	3,300	3,300	0.12%	0.00%
CONSOL-7001	Special Projects-New Programs	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5910	Car Counter & Cameras	1,020	220	0	3,000	3,000	0	0.00%	(100.00%)
CONSOL-7100	Radio Expense	0	0	3,131	2,680	2,680	3,850	0.14%	43.66%
CONSOL-7006	Contingency (Board Approval Only)	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5257	Capital Asset Replacement Reserve	10,833	0	0	0	0	0	0.00%	0.00%
<b>Total Materials &amp; Supplies</b>		<b>398,899</b>	<b>346,197</b>	<b>564,590</b>	<b>423,760</b>	<b>1,563,188</b>	<b>1,709,821</b>	<b>62.68%</b>	<b>9.38%</b>
<i>CAPITAL OUTLAY &amp; DEBT SERVICE</i>									
CONSOL-5250	Capital Improvements	0	0	0	87,900	127,900	133,261	4.89%	4.19%
CONSOL-5251	Principal Payment Capital Imp	0	0	0	26,033	26,033	73,787	2.71%	183.44%
CONSOL-5156	Interest Payment - Capital Imp	1,139	55	0	1,250	1,250	3,757	0.14%	200.57%
CONSOL-5253	Lease Payment - Prior Year	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5830	Landscaping	0	2,500	3,000	4,000	7,500	3,500	0.13%	(53.33%)
CONSOL-5255	Gain/Loss on Sale of Equipment	-1,563	0	5,573	0	0	0	0.00%	0.00%
CONSOL-5253	Leased Equipment	0	18	0	12,075	12,075	12,892	0.47%	6.76%
CONSOL-5252	Equipment Purchases	5,498	3,781	5,101	2,400	0	50,000	1.83%	100.00%
<b>Total Capital Outlay</b>		<b>5,074</b>	<b>6,353</b>	<b>13,674</b>	<b>133,658</b>	<b>174,758</b>	<b>277,196</b>	<b>10.16%</b>	<b>58.62%</b>
<b>Other Operating Expense</b>		<b>906,137</b>	<b>910,470</b>	<b>1,097,683</b>	<b>1,124,212</b>	<b>2,357,882</b>	<b>2,581,662</b>		<b>9.49%</b>

# Seawolf Park

Consolidated Budget		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
<i>Transfers</i>									
CONSOL-8000	General Fund Allocation	99,797	109,777	115,466	141,065	141,065	141,065	5.17%	0.00%
CONSOL-8020	East End Lagoon	0	0	0	0	25,000	0	0.00%	0.00%
CONSOL-8003	Beach Cleaning	14,932	16,376	5,000	5,000	5,000	5,000	0.18%	0.00%
Total Transfers		114,729	126,153	120,466	146,065	171,065	146,065	5.35%	(14.61%)
Total Other Operating Expenses		1,020,866	1,036,623	1,218,149	1,270,277	2,528,947	2,727,727	100.00%	7.86%
Net Income		73,375	140,116	287,856	224,262	(0)	(0)		

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## Depreciation on Capitalized Assets

SW-90-6500	Depreciation-Other Improvement	159,019	165,399	170,901	165,399	165,399	165,399		
SW-90-6505	Depreciation-Building	78,254	78,254	78,254	78,254	78,254	78,254		
SW-90-6510	Depreciation-Building Improvement	0	1,378	1,378	1,378	1,378	1,378		
SW-90-6515	Depreciation-Machine & Equipmen	1,192	1,192	1,737	1,192	1,192	1,192		
SW-90-6525	Depreciation-Auto & Trucks	6,432	6,432	6,432	6,432	6,432	6,432		
SW-90-6530	Depreciation-Furniture & Fixtures	0	0	0	0	0	0		
SW-90-6535	Depreciation-Naval Display	50,327	49,327	49,327	49,327	49,327	49,327		
SW-90-6545	Depreciation-Big Reef	0	0	0	0	0	0		
SW-90-6550	Depreciation-Play Ground Equip	0	0	4,000	0	0	0		
Total Depreciation Expense		295,224	301,981	312,028	301,981	301,982	301,982		
Net Income After Depreciation		(221,849)	(161,865)	(24,172)	(77,720)	(301,982)	(301,982)		

# Seawolf Park

Vehicle Admissions		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
<b>Income:</b>									
77,729.67 @ \$6/Vehicle									
SW-45-4200	Vehicle & Bus Admissions	378,019	406,185	424,891	466,378	466,378	466,378	29.16%	0.00%
SW-45-4201	Vehicles Admissions (Sub & Ship)	0	0	0	0	0	0	0.00%	0.00%
	Sales Tax	(32,481)	(33,510)	(34,878)	(38,476)	(38,476)	(38,476)	-2.41%	0.00%
	<b>Net Vehicle Admissions</b>	<b>345,538</b>	<b>372,674</b>	<b>390,013</b>	<b>427,902</b>	<b>427,902</b>	<b>427,902</b>	<b>26.76%</b>	<b>0.00%</b>
<b>Expenses:</b>									
<i>PERSONNEL</i>									
SW-45-5000	Salaries	117,058	108,216	60,705	63,133	63,133	63,708	2.34%	0.91%
SW-45-5038	Overtime	0	2,017	4,165	5,000	5,887	5,887	0.22%	0.00%
SW-45-5050	Payroll Taxes	8,056	9,007	4,599	4,830	4,830	4,874	0.18%	0.90%
SW-45-5055	Pension Plan	534	680	1,351	1,350	3,157	3,185	0.12%	0.90%
SW-45-5060	Employee Insurance	-13	0	0	10,008	16,516	14,862	0.54%	(10.02%)
SW-45-5061	Insurance Contingency	0	0	0	0	1,652	1,486	0.05%	(10.02%)
SW-45-5065	Worker's Compensation	1,376	2,505	1,271	1,400	2,259	2,280	0.08%	0.91%
SW-45-5080	Salary Contingency (4% Merit)	0	0	0	1,894	1,894	2,548	0.09%	34.55%
	<b>Total Personnel</b>	<b>127,012</b>	<b>122,425</b>	<b>72,091</b>	<b>87,615</b>	<b>99,328</b>	<b>98,830</b>	<b>3.62%</b>	<b>(0.50%)</b>
<i>MATERIALS, SUPPLIES &amp; SERVICES</i>									
SW-45-5100	Alarm Systems	0	0	0	0	0	0	0.00%	0.00%
SW-45-5118	Cash Over/Short	0	0	0	0	0	0	0.00%	0.00%
SW-45-5170	Miscellaneous	0	0	0	0	0	0	0.00%	0.00%
SW-45-5187	Tickets	0	0	1,668	1,000	1,750	1,750	0.06%	0.00%
SW-45-5232	Insurance-Liability	0	0	0	1,199	1,199	996	0.04%	(16.93%)
SW-45-5240	Maintenance & Repair-Building	0	0	0	0	0	0	0.00%	0.00%
SW-45-5242	Maintenance & Repair-Equipment	0	0	0	0	0	0	0.00%	0.00%
SW-45-5805	Coupons	0	0	0	0	0	0	0.00%	0.00%
SW-45-5910	Car Counter & Cameras	1,020	220	0	3,000	3,000	0	0.00%	(100.00%)
	<b>Total Materials, Supplies &amp; Services</b>	<b>1,020</b>	<b>220</b>	<b>1,668</b>	<b>5,199</b>	<b>5,949</b>	<b>2,746</b>	<b>0.10%</b>	<b>(53.84%)</b>
	<b>Net Operating Income</b>	<b>217,506</b>	<b>250,030</b>	<b>316,254</b>	<b>335,088</b>	<b>322,625</b>	<b>326,326</b>		
<i>CAPITAL OUTLAY</i>									
SW-45-5252	Equipment Purchase	0	0	0	0	0	5,000	0.18%	100.00%
SW-45-5250	Capital Improvements	0	0	0	0	0	0	0.00%	0.00%
	<b>Total Capital Outlay</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>5,000</b>	<b>0.18%</b>	<b>0.00%</b>
	<b>Total Expense</b>	<b>128,032</b>	<b>122,645</b>	<b>73,759</b>	<b>92,814</b>	<b>105,277</b>	<b>106,576</b>	<b>3.91%</b>	<b>1.23%</b>
	<b>Net Income</b>	<b>217,506</b>	<b>250,030</b>	<b>316,254</b>	<b>335,088</b>	<b>322,625</b>	<b>321,326</b>		

# Seawolf Park

Food & Beverage		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
<b>Income</b>									
SW-52-4300	Food & Beverage/Commissions	0	0	0	0	0	0	0.00%	0.00%
SW-52-4310	Vending Machines	0	0	1,738	750	0	1,000	0.06%	100.00%
SW-52-4310	Sales Tax-Vending	0	0	0	0	0	0	0.00%	0.00%
SW-52-6005	Cost of Sales	0	0	0	0	0	0	0.00%	0.00%
<b>Total Food &amp; Beverage</b>		<b>0</b>	<b>0</b>	<b>1,738</b>	<b>750</b>	<b>0</b>	<b>1,000</b>	<b>0.06%</b>	<b>0.00%</b>
<b>Expense</b>									
<i>PERSONNEL</i>									
SW-52-5000	Salaries	1,386	0	0	0	0	0	0.00%	0.00%
SW-52-5050	Payroll Taxes	103	0	0	0	0	0	0.00%	0.00%
SW-52-5055	Pension Plan	0	0	0	0	0	0	0.00%	0.00%
SW-52-5060	Employee Insurance	0	0	0	0	0	0	0.00%	0.00%
SW-52-5065	Worker's Compensation	0	0	0	0	0	0	0.00%	0.00%
SW-52-5075	Uniforms	0	0	0	0	0	0	0.00%	0.00%
<b>Total Personnel</b>		<b>1,488</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
<i>MATERIALS, SUPPLIES, &amp; SERVICES</i>									
SW-52-5157	Paper Goods	0	0	0	0	0	0	0.00%	0.00%
SW-52-5120	Cleaning Supplies	0	0	0	0	0	0	0.00%	0.00%
SW-52-6020	Damaged Spoiled	0	0	0	0	0	0	0.00%	0.00%
SW-52-5137	Discounts	0	0	0	0	0	0	0.00%	0.00%
SW-52-5195	FEMA Storm Repairs	0	0	0	0	0	0	0.00%	0.00%
SW-52-5242	M&R Equipment	0	0	0	0	0	0	0.00%	0.00%
<b>Total Materials &amp; Supplies</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
<i>Capital Outlay</i>									
SW-52-5252	Equipment Purchases	0	0	0	0	0	0	0.00%	0.00%
SW-52-5250	Capital Improvement	0	0	0	0	0	0	0.00%	0.00%
<b>Total Capital Outlay</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
<b>Total Expense</b>		<b>1,488</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
<b>Net Income - Dept 52</b>		<b>(1,488)</b>	<b>0</b>	<b>1,738</b>	<b>750</b>	<b>0</b>	<b>1,000</b>		

## Seawolf Park

Pavilion Rental & Catering		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
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### Rental & Lease Income

SW-52-4340	Pavilion Rental	0	0	0	0	0	0	0.00%	0.00%
SW-52-4585	Miscellaneous Revenue	0	0	0	0	0	0	0.00%	0.00%
<b>Total Rental Income</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>

### Pavilion Catering Income:

SW-57-4320	Catering Revenue	0	0	0	0	0	0	0.00%	0.00%
SW-57-6005	Cost of Sales	0	0	0	0	0	0	0.00%	0.00%
<b>Total Catering Income</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>

### Sub & Ship Gift Shop

#### *MATERIALS, SUPPLIES, & SERVICES*

SW-54-4305	Gift Shop	0	0	0	0	0	0	0.00%	0.00%
SW-54-6010	Cost of Sales	0	0	0	0	0	0	0.00%	0.00%
<b>Total Gift Shop Sales</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>

### Net Income Rent & Catering

<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
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# Seawolf Park

Submarine & Destroyer	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
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## Income

Admission rate \$5. Income Calculated 36,699 Adults @ \$5.00

SW-54-4200	Admissions - Sub & Destroyer	183,495	209,474	330,237	247,719	247,719	247,719	15.49%	0.00%
SW-54-4201	Parking Admissions	0	0	0	0	0	0	0.00%	0.00%
SW-54-4585	Miscellaneous Income	0	0	5,295	0	0	0	0.00%	0.00%
SW-54-4665	FEMA Reimbursement	0	0	0	0	0	0	0.00%	0.00%
SW-54-4650	Grants / Donations (CHF)	0	0	0	0	0	0	0.00%	0.00%
<b>Total Income</b>		<b>183,495</b>	<b>209,474</b>	<b>335,531</b>	<b>247,719</b>	<b>247,719</b>	<b>247,719</b>	<b>15.49%</b>	<b>0.00%</b>

## Expense

### PERSONNEL

SW-54-5000	Salaries	51,982	53,431	65,646	50,000	67,288	61,628	2.26%	(8.41%)
SW-54-5038	Overtime	0	403	6,613	5,000	5,887	5,887	0.22%	0.00%
SW-54-5050	Payroll Taxes	3,873	4,238	5,464	3,825	5,148	4,715	0.17%	(8.42%)
SW-54-5055	Pension Plan	807	135	-5	1,367	3,365	3,081	0.11%	(8.43%)
SW-54-5060	Employee Insurance	-3	0	0	18,000	22,124	14,888	0.55%	(32.71%)
SW-54-5061	Insurance Contingency	0	0	0	0	2,212	1,489	0.05%	(32.71%)
SW-54-5065	Worker's Compensation	1,376	1,224	1,271	1,500	2,408	2,205	0.08%	(8.42%)
SW-54-5080	Salary Contingency (4% Merit)	0	0	0	2,019	2,019	2,465	0.09%	22.10%
<b>Total Personnel</b>		<b>58,037</b>	<b>59,430</b>	<b>78,990</b>	<b>81,711</b>	<b>110,451</b>	<b>96,358</b>	<b>3.53%</b>	<b>(12.76%)</b>

### MATERIALS, SUPPLIES & SERVICES

SW-54-5115	Advertising	0	0	463	0	0	0	0.00%	0.00%
SW-54-5100	Alarm System	0	0	0	0	0	0	0.00%	0.00%
SW-54-5120	Cleaning Supplies	0	417	24	0	0	0	0.00%	0.00%
SW-54-5137	Discounts	0	-40	0	0	0	0	0.00%	0.00%
SW-54-5157	Paper Goods	316	79	0	0	0	0	0.00%	0.00%
SW-54-5162	Signage	0	0	0	0	0	0	0.00%	0.00%
SW-54-5164	Meetings & Seminars	0	0	0	0	0	0	0.00%	0.00%
SW-54-5165	Memberships	200	0	0	160	160	160	0.01%	0.00%
SW-54-5187	Tickets	2,690	406	0	0	800	0	0.00%	(100.00%)
SW-54-5170	Miscellaneous	0	0	0	175	275	0	0.00%	(100.00%)
SW-54-5190	Utilities- Electricity	2,560	0	-1,962	0	0	0	0.00%	0.00%
SW-54-5195	FEMA/Storm Repairs	0	0	0	0	0	0	0.00%	0.00%
SW-54-5202	Legal	0	0	0	0	0	0	0.00%	0.00%
SW-54-5230	Insurance-Property	172	185	166	168	168	179	0.01%	6.55%
SW-54-5232	Insurance-Liability	526	1,181	357	694	694	576	0.02%	(17.00%)
SW-54-5234	Insurance-Claims	0	0	0	0	0	0	0.00%	0.00%
SW-54-5240	M & R - Building	48	0	433	0	0	0	0.00%	0.00%
SW-54-5242	M & R - Equipment	0	0	0	0	0	0	0.00%	0.00%
SW-54-5254	Small Tools & Equipment	0	0	0	0	0	0	0.00%	0.00%
SW-54-5408	Sub & Ship Admissions 50%	116,661	94,068	170,502	123,860	123,860	123,860	4.54%	0.00%
SW-54-5815	Wrist Bands	0	0	0	0	0	800	0.03%	100.00%
<b>Total Materials &amp; Supplies</b>		<b>123,173</b>	<b>96,296</b>	<b>169,983</b>	<b>125,057</b>	<b>125,957</b>	<b>125,575</b>	<b>4.60%</b>	<b>(0.30%)</b>

### Net Operating Income

<b>2,285</b>	<b>53,748</b>	<b>86,558</b>	<b>40,951</b>	<b>11,311</b>	<b>25,787</b>
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### CAPITAL OUTLAY

SW-54-5250	Capital Improvements	0	0	0	0	0	0	0.00%	0.00%
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<b>Total Expense</b>	<b>181,210</b>	<b>155,726</b>	<b>248,973</b>	<b>206,768</b>	<b>236,408</b>	<b>221,932</b>
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### Net Income

<b>2,285</b>	<b>53,748</b>	<b>86,558</b>	<b>40,951</b>	<b>11,311</b>	<b>25,787</b>
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## Seawolf Park

Fishing		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
<b>Income</b>									
SW-55-4200	Fishing Admissions	554,314	560,888	768,785	735,032	735,032	735,032	50.69%	0.00%
SW-55-4042	Bait Camp	1,800	4,100	3,500	3,500	3,500	3,500	0.24%	0.00%
SW-55-4585	Miscellaneous Income	805	1,303	1,764	1,406	1,200	1,200	0.08%	0.00%
SW-55-4665	FEMA Reimbursement	0	0	0	0	0	0	0.00%	0.00%
<b>Total Fishing</b>		<b>556,919</b>	<b>566,291</b>	<b>774,049</b>	<b>739,938</b>	<b>739,732</b>	<b>739,732</b>	<b>51.02%</b>	<b>0.00%</b>
<b>Expenses</b>									
<i>PERSONNEL</i>									
SW-55-5000	Salaries	90,334	93,024	65,553	67,080	67,080	60,879	2.23%	(9.24%)
SW-55-5038	Overtime	0	1,613	5,163	5,000	5,887	5,887	0.22%	0.00%
SW-55-5050	Payroll Taxes	6,600	7,279	5,134	5,132	5,132	4,657	0.17%	(9.25%)
SW-55-5055	Pension Plan	441	538	1,901	3,354	3,354	3,044	0.11%	(9.24%)
SW-55-5060	Employee Insurance	-10	0	0	16,000	22,057	14,875	0.55%	(32.56%)
SW-55-5061	Insurance Contingency	0	0	0	0	2,206	1,488	0.05%	(32.56%)
SW-55-5065	Worker's Compensation	1,376	2,151	1,250	1,600	2,400	2,179	0.08%	(9.24%)
SW-55-5080	Salary Contingency (4% Merit)	0	0	0	2,013	2,013	2,435	0.09%	20.97%
<b>Total Personnel</b>		<b>98,741</b>	<b>104,605</b>	<b>79,001</b>	<b>100,179</b>	<b>110,129</b>	<b>95,444</b>	<b>3.50%</b>	<b>(13.33%)</b>
<i>MATERIALS, SUPPLIES &amp; SERVICES</i>									
SW-55-5240	Maintenance & Repair -Building	106	0	0	0	0	0	0.00%	0.00%
SW-55-5185	Supplies	0	0	0	0	0	0	0.00%	0.00%
SW-55-5125	Contract Services	0	0	0	0	0	0	0.00%	0.00%
SW-55-5230	Insurance-Property	172	185	139	141	141	150	0.01%	6.38%
SW-55-5232	Insurance-Liability	2,283	3,050	1,891	2,072	2,072	1,721	0.06%	(16.94%)
SW-55-5805	Coupons	594	0	0	0	0	0	0.00%	0.00%
SW-55-5815	Wrist Bands (Fishing)	4,208	3,142	2,720	2,241	2,160	3,000	0.11%	38.89%
<b>Total Materials &amp; Supplies</b>		<b>7,363</b>	<b>6,377</b>	<b>4,750</b>	<b>4,454</b>	<b>4,373</b>	<b>4,871</b>	<b>0.18%</b>	<b>11.39%</b>
<b>Net Operating Income</b>		<b>450,815</b>	<b>455,309</b>	<b>690,297</b>	<b>635,305</b>	<b>625,230</b>	<b>639,417</b>		
<i>Capital Outlay</i>									
SW-55-5550	Capital Improvements	0	0	0	0	0	0	0.00%	0.00%
<b>Total Expenses</b>		<b>106,104</b>	<b>110,982</b>	<b>83,751</b>	<b>104,633</b>	<b>114,502</b>	<b>100,315</b>		
<b>Other Income</b>									
SW-55-4315	Viewer Income	0	0	0	0	0	0	0.00%	0.00%
SW-55-6035	Viewer Commissions	0	0	0	0	0	0	0.00%	0.00%
<b>Total Other Income</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
<b>Net Income - Dept 55</b>		<b>450,815</b>	<b>455,309</b>	<b>690,297</b>	<b>635,305</b>	<b>625,230</b>	<b>639,417</b>		

# Seawolf Park

Operating	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
<b>Income</b>								
SW-70-4735	Stewart Beach Transfer	0	0	0	0	0	0.00%	0.00%
SW-70-4050	Loan Proceeds-Financed Cap Impr	0	0	0	78,100	78,100	11.15%	128.25%
SW-70-4585	Miscellaneous Income	3	6,146	0	0	0	0.00%	0.00%
SW-70-4041	Concessions	4,500	0	4,500	0	4,500	0.28%	0.00%
SW-70-4740	Transfer-Debit Service	0	0	0	0	0	0.00%	0.00%
SW-70-4665	FEMA Reimbursement	3,633	21,986	0	0	130,018	10.67%	31.28%
SW-70-4666	Insurance Reimbursement	0	0	0	0	0	0.00%	0.00%
SW-70-4675	Sales Tax Discounts	153	168	175	130	0	0.00%	0.00%
	<b>Nonrecurring Income Source</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>900,976</b>	<b>66.06%</b>	<b>6.32%</b>
	<b>Total Income</b>	<b>8,290</b>	<b>28,300</b>	<b>4,675</b>	<b>78,230</b>	<b>1,113,594</b>	<b>88.17%</b>	<b>17.76%</b>

## Expense

<i>PERSONNEL</i>									
SW-70-5000	Salaries	52,851	113,935	151,824	188,283	189,880	198,422	7.27%	4.50%
SW-70-5002	Field Auditor	4,642	4,716	4,889	3,428	3,428	3,539	0.13%	3.25%
SW-70-5038	Overtime	0	12,000	2,888	3,925	3,925	3,925	0.14%	0.00%
SW-70-5042	Incentive	19,630	16,639	0	17,212	0	0	0.00%	0.00%
SW-70-5050	Payroll Taxes	5,808	10,669	12,482	14,666	16,186	16,368	0.60%	1.13%
SW-70-5065	Worker's Compensation	5,319	3,472	5,108	7,622	7,622	7,583	0.28%	(0.51%)
SW-70-5060	Insurance - Employees	115,083	90,632	87,708	30,685	32,560	30,884	1.13%	(5.15%)
SW-70-5061	Insurance - Contingency	0	0	0	0	3,256	3,088	0.11%	(5.15%)
SW-70-5055	Pension Plans	1,793	956	1,868	4,500	9,665	10,098	0.37%	4.48%
SW-70-5031	Security	0	10,600	10,340	12,000	18,270	12,005	0.44%	(34.29%)
SW-70-5048	Contract Labor	0	0	4,669	0	0	5,000	0.18%	100.00%
SW-70-5075	Uniforms	1,208	2,487	2,067	2,700	3,000	3,000	0.11%	0.00%
SW-70-5070	TEC-Unemployment	7,663	0	0	1,102	1,000	1,000	0.04%	0.00%
SW-70-5071	Sick Leave/Vacation Accrual	2,367	4,917	3,192	4,917	4,917	-578	-0.02%	(111.75%)
SW-70-5078	Drug Testing/Background Check	523	437	119	450	520	600	0.02%	15.38%
SW-70-5079	Recruitment /Relocation	0	0	2,183	0	0	1,000	0.04%	100.00%
SW-70-5080	Salary Contingency (4% Merit)	0	0	0	5,799	5,799	8,078	0.30%	39.31%
	<b>Total Personnel</b>	<b>216,887</b>	<b>271,459</b>	<b>289,338</b>	<b>297,289</b>	<b>300,028</b>	<b>304,014</b>	<b>11.15%</b>	<b>1.33%</b>

<i>MATERIALS, SUPPLIES &amp; SERVICES</i>									
SW-70-5100	Alarm Systems	1,260	1,160	1,165	1,180	1,180	1,240	0.05%	5.08%
SW-70-5110	Auto Mileage Reimbursement	0	0	0	0	0	0	0.00%	0.00%
SW-70-5115	Advertising & Promotions	16,628	15,600	18,189	20,000	20,000	17,000	0.62%	(15.00%)
SW-70-5116	Bad Debt Expense	0	0	0	0	0	0	0.00%	0.00%
SW-70-5118	Cash Over/Short	-783	-2,457	-277	-281	0	0	0.00%	0.00%
SW-70-5117	Bank Charges	6,317	8,226	12,139	9,500	9,500	14,500	0.53%	52.63%
SW-70-5120	Cleaning Supplies	3,443	2,164	2,297	3,500	4,400	4,000	0.15%	(9.09%)
SW-70-5125	Contract Services	42,363	34,797	35,212	34,856	34,856	37,100	1.36%	6.44%
SW-70-5135	Data Processing/Software/Maintena	495	382	1,036	1,697	1,697	1,930	0.07%	13.73%
SW-70-5137	Discounts	0	0	-20	0	0	0	0.00%	0.00%
SW-70-5140	Dues and Subscriptions	0	0	0	0	0	0	0.00%	0.00%
SW-70-5155	Office Supplies	1,924	2,175	1,479	2,000	2,000	2,500	0.09%	25.00%
SW-70-5157	Paper Goods	799	0	741	1,500	2,500	2,500	0.09%	0.00%
SW-70-5162	Signage	12,740	3,850	1,256	9,000	10,000	9,000	0.33%	(10.00%)
SW-70-5163	License/Permits	75	50	50	75	75	50	0.00%	(33.33%)
SW-70-5164	Meetings & Seminars	238	500	3,227	6,000	6,000	5,700	0.21%	(5.00%)
SW-70-5165	Memberships	802	168	0	500	500	648	0.02%	29.60%
SW-70-5170	Miscellaneous	357	0	0	500	1,000	1,000	0.04%	0.00%
SW-70-5185	Supplies	95	2,656	1,128	3,000	3,300	3,300	0.12%	0.00%
SW-70-5189	Telephone/Cells/Internet	16,845	19,703	18,441	19,812	19,812	16,000	0.59%	(19.24%)
SW-70-5190	Utilities	37,084	34,122	25,129	39,600	39,600	37,500	1.37%	(5.30%)
SW-70-5192	Emergency Cleanup	0	0	0	0	0	0	0.00%	0.00%
SW-70-5195	FEMA/Storm Expense	36,574	15,111	166,128	16,483	1,146,559	1,277,753	46.84%	11.44%
SW-70-5200	Audit Fees	3,723	6,250	3,873	3,855	3,807	4,445	0.16%	16.76%
SW-70-5202	Legal Expense	2,656	698	17,852	4,000	5,000	1,500	0.05%	(70.00%)
SW-70-5204	Professional Fees	2,530	5,150	0	10,000	11,500	11,500	0.42%	0.00%
SW-70-5230	Insurance - Property	37,267	42,590	36,594	37,488	37,488	38,949	1.43%	3.90%
SW-70-5232	Insurance - Liability	1,897	1,895	1,277	1,767	1,767	1,656	0.06%	(6.28%)
SW-70-5234	Insurance - Claims	2,500	0	932	0	0	0	0.00%	0.00%
SW-70-5240	Maintenance & Repairs-Building	2,671	17,663	10,485	25,000	25,350	40,570	1.49%	60.04%
SW-70-5242	Maintenance & Repairs-Equip	5,925	5,765	3,707	6,900	7,000	7,000	0.26%	0.00%
SW-70-5254	Small Tools & Equipment	1,173	2,893	4,219	3,650	2,500	5,700	0.21%	128.00%
SW-70-5256	Equipment Rentals	0	3,059	0	700	1,500	4,400	0.16%	193.33%

# Seawolf Park

Operating		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percent of Budget	Budget Increase or Decrease
<b>MATERIALS, SUPPLIES &amp; SERVICES</b>									
SW-70-5260	Gasoline	541	569	516	1,800	3,000	3,000	0.11%	0.00%
SW-70-5420	Port-a-Lets	15,378	13,906	13,830	15,888	15,888	15,888	0.58%	0.00%
SW-70-5625	First Aid Supplies	0	131	0	100	150	150	0.01%	0.00%
SW-70-5720	Trash Barrels	0	0	0	0	0	0	0.00%	0.00%
SW-70-5710	Trash Barrel Liners	2,995	3,011	2,870	3,000	3,000	3,000	0.11%	0.00%
SW-70-7000	Special Projects	0	1,519	1,582	3,300	3,300	3,300	0.12%	0.00%
SW-70-7001	New Special Projects	0	0	0	0	0	0	0.00%	0.00%
SW-70-7100	Radio Expense	0	0	3,131	2,680	2,680	3,850	0.14%	43.66%
SW-70-7006	Contingency (Board Approval Only)	0	0	0	0	0	0	0.00%	0.00%
SW-70-5257	Capital Asset Replacement Reserve	10,833	0	0	0	0	0	0.00%	0.00%
<b>Total Materials &amp; Supplies</b>		<b>267,343</b>	<b>243,305</b>	<b>388,189</b>	<b>289,050</b>	<b>1,426,909</b>	<b>1,576,629</b>	<b>57.80%</b>	<b>10.49%</b>
<b>CAPITAL OUTLAY &amp; DEBT SERVICE</b>									
SW-70-5250	Capital Improvements	0	0	0	87,900	127,900	133,261	4.89%	4.19%
SW-70-5251	Principal Payment - Financed	0	0	0	26,033	26,033	73,787	2.71%	183.44%
SW-70-5255	Gain/Loss Sale of Asset	-1,563	0	5,573	0	0	0	0.00%	0.00%
SW-70-5156	Interest Payment- Financed	1,139	55	0	1,250	1,250	3,757	0.14%	200.57%
SW-70-5253	Leased Equip Pymt - Prior Year	0	0	0	0	0	0	0.00%	0.00%
SW-70-5830	Landscaping	0	2,500	3,000	4,000	7,500	3,500	0.13%	(53.33%)
SW-70-5253	Leased Equipment (New)	0	18	0	12,075	12,075	12,892	0.47%	6.76%
SW-70-5252	Equipment Purchases	5,498	3,781	5,101	2,400	0	45,000	1.65%	100.00%
<b>Total Capital Outlay</b>		<b>5,074</b>	<b>6,353</b>	<b>13,674</b>	<b>133,658</b>	<b>174,758</b>	<b>272,196</b>	<b>9.98%</b>	<b>55.76%</b>
<b>Other Operating Expense</b>		<b>489,304</b>	<b>521,117</b>	<b>691,200</b>	<b>719,997</b>	<b>1,901,695</b>	<b>2,152,839</b>		
<b>Transfers</b>									
SW-70-8000	General Fund Allocation	99,797	109,777	115,466	141,065	141,065	141,065	5.17%	0.00%
SW-70-8020	East End Lagoon	0	0	0	0	25,000	0	0.00%	(100.00%)
SW-70-8003	Beach Cleaning	14,932	16,376	5,000	5,000	5,000	5,000	0.18%	0.00%
<b>Total Transfers</b>		<b>114,729</b>	<b>126,153</b>	<b>120,466</b>	<b>146,065</b>	<b>171,065</b>	<b>146,065</b>	<b>5.35%</b>	<b>(14.61%)</b>
<b>Total Other Operating Expenses</b>		<b>604,033</b>	<b>647,270</b>	<b>811,666</b>	<b>866,062</b>	<b>2,072,760</b>	<b>2,298,904</b>		
<b>Operating Payroll Expense</b>									
<b>PERSONNEL</b>									
SW-70-5035	Payroll - Janitorial	0	0	0	0	0	0	0.00%	0.00%
SW-70-5050	Payroll Taxes	0	0	0	0	0	0	0.00%	0.00%
SW-70-5065	Worker's Compensation	0	0	0	0	0	0	0.00%	0.00%
SW-70-5080	Salary Contingency	0	0	0	0	0	0	0.00%	0.00%
<b>Total Operating Payroll</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
<b>Net Income - Dept 70</b>		<b>(595,743)</b>	<b>(618,970)</b>	<b>(806,991)</b>	<b>(787,832)</b>	<b>(959,166)</b>	<b>(987,530)</b>		
<b>NET INCOME</b>		<b>73,375</b>	<b>140,116</b>	<b>287,856</b>	<b>224,262</b>	<b>(0)</b>	<b>0.00</b>		

**Park Board of Trustees  
Seawolf Park  
Budget Year 2018-2019 - Line Item Support**

Acct#	Name	Description	Department			
			45	54	55	70
5031	Security	343 hrs @ \$35 (Weekends/Holidays)	\$ -	\$ -	\$ -	\$ 12,005
5075	Uniforms	Shirts/Hoodies/Hats/etc	\$ -	\$ -	\$ -	\$ 3,000
5078	Drug Test/Bckgrd Cks	Drug Tests (10 @ \$25)				\$ 250
		Background Checks (10 @ \$35)				\$ 350
			\$ -	\$ -	\$ -	\$ 600
5080	Salary Contingency	4% Merit (Full & Part Time)	\$2,548	\$2,465	\$ 2,435	\$ 8,078
5100	Alarms	Office \$90/mth				\$ 1,080
		Updates/Batteries				\$ 160
			\$ -	\$ -	\$ -	\$ 1,240
5115	Advertising & Promo	Billboard & Advertising by TD				\$ 16,800
		Published Notices/Job Postings/etc.				\$ 200
			\$ -	\$ -	\$ -	\$ 17,000
5120	Cleaning Supplies	Kleen/Dolphin/etc	\$ -	\$ -	\$ -	\$ 4,000
5125	Contract Services	Sparklets Rental \$2/mth				\$ 24
		Sparklets Products & Supplies				\$ 776
		Dumpster (Pot-O-Gold) 72 @ \$275/ea				\$ 19,800
		Pest Control (Genesis) \$150/mth				\$ 1,800
		Grounds Mtc (Beach Town) \$1200/mth				\$ 14,400
		Fire Extinguisher Inspection				\$ 300
			\$ -	\$ -	\$ -	\$ 37,100
5135	Data Processing	GCS Antivirus/Web Filtering (Annual)				\$ 145
		GCS Uattend Time Clock				\$ 460
		JOLT Tasking Software				\$ 120
		Survey Monkey Software				\$ 240
		Facility Dude Software (Annual)				\$ 465
		Misc Software & Upgrades				\$ 500
			\$ -	\$ -	\$ -	\$ 1,930
5157	Paper Goods	Paper Towels/Toilet Paper	\$ -	\$ -	\$ -	\$ 2,500
5162	Signage	Replace Damaged/Old Signs				\$ 3,000
		Code of Conduct (2-replacements)				\$ 2,000
		Wayfinding/Park Map (4 @ \$1000/ea)				\$ 4,000
			\$ -	\$ -	\$ -	\$ 9,000

**Park Board of Trustees  
Seawolf Park  
Budget Year 2018-2019 - Line Item Support**

Acct#	Name	Description	Department			
			45	54	55	70
5163	Licenses/Permits	Alarm Permit				\$ 25
		Dumpster Permit				\$ 25
			\$ -	\$ -	\$ -	\$ 50
5164	Meetings & Seminars	TRAPS (Mgr) El Paso, TX				\$ 2,100
		TRAPS (Ops Dir) 1/5 of Cost				\$ 420
		TRAPS (Park Supt) 1/5 of Cost				\$ 420
		NRPA/Baltimore (Park Supt) 1/5 of Cost				\$ 560
		Supervisory Training				\$ 1,700
		Miscellaneous				\$ 500
			\$ -	\$ -	\$ -	\$ 5,700
5165	Memberships	Historic Naval Ships Association		\$ 160		
		TRAPS (Mgr & Asst Mgr) \$100/ea				\$ 200
		TRAPS (Ops Dir) 1/5 of Cost				\$ 20
		TRAPS (Park Supt) 1/5 of Cost				\$ 20
		NRPA (Mgr & Asst Mgr) \$170/ea				\$ 340
		NRPA (Ops Dir) 1/5 of Cost				\$ 34
		NRPA (Park Supt) 1/5 of Cost				\$ 34
			\$ -	\$ 160	\$ -	\$ 648
5170	Miscellaneous	Miscellaneous				\$ 1,000
5185	Supplies	Nuts/Bolts/Gloves/Nails/etc.				\$ 1,500
		Consumables				\$ 1,800
			\$ -	\$ -	\$ -	\$ 3,300
5187	Tickets	Vehicles (70/bxs of 1000 @ \$25/bx)				\$1,750
			\$1,750	\$ -	\$ -	\$ -
5189	Phone/Cell/Internet	Distinct Data Ph (2 lines @ \$35/ea)				\$ 840
		Distinct Data LD (\$1/mth x 12)				\$ 12
		Galv Internet (\$447/qtr)				\$ 1,788
		Comcast (Network) \$540/mth				\$ 6,480
		Comcast (Dedicated Svc) \$90/mth				\$ 1,080
		T-Mobile (2 Cells @ 40/mth)				\$ 960
		T-Mobile (2 Hot Spots @ \$30/mth)				\$ 720
		Cell Reimburse (1 @ \$75/mth)				\$ 900
		AT&T (3 lines@ \$40/ea per mth + LD @ \$55/mth)				\$ 2,100
		Misc (repairs, equipment, etc.)				\$ 1,120
	\$ -	\$ -	\$ -	\$ 16,000		
5190	Utilities	City of Galveston-Water (\$775 x 12)				\$ 9,300
		Electricity (\$2350 x 12)				\$ 28,200
			\$ -	\$ -	\$ -	\$ 37,500

**Park Board of Trustees  
Seawolf Park  
Budget Year 2018-2019 - Line Item Support**

Acct#	Name	Description	Department			
			45	54	55	70
					Cost	Reimb
5195	FEMA	SP-100 Stewart Righting & Moorings	Ike		\$ 286,071	\$ -
4665	FEMA Reimb	SP-106 Cavalla Repairs	Ike		\$ 17,347	\$ -
		SP-107 Park Site Restoration	Ike		\$ 58,503	\$ -
		SP-110 Pavilion	Ike		\$ 446,213	\$ -
		SP-111 Pavilion Contents (ALT)	Ike		\$ 1,012	\$ -
		SP-117 Cavalla Re-seat & Moorings (ALT)	Ike		\$ 225,277	\$ -
		SP-122 Electrical Service (ALT)	Ike		\$ 107,255	\$ -
		BB-105 Baja Beach Club (ALT)	Ike		\$ 94,445	\$ -
		GF-RHL028M Park Board Plaza (ALT)	Ike		\$ 40,372	\$ -
		Bulkhead	Ike		\$ 1,258	\$ (159,568)
		SW-H100 PW 6464 SW Park Cat G	Harvey		\$ -	\$ (8,238)
		SW-H101 PW 5675 SW Park Cat B	Harvey		\$ -	\$ (2,888)
		<b>All Dept 70</b>			<b>\$1,277,753</b>	<b>\$ (170,694)</b>
5204	Professional Fees	Grant Writing Support				\$ 10,000
		Signage Study				\$ 1,500
					\$ -	\$ -
					\$ -	\$ 11,500
5240	M & R Building	A/C Unit-2 Restrooms @ 2260/ea				\$ 4,520
		A/C Unit-Restroom Trailer				\$ 2,400
		HVAC Main-Condenser				\$ 5,240
		Electrical Systems				\$ 2,500
		Toilet Repairs/Parts (4 @.1700)				\$ 6,800
		Underwater Depris Removal (Pier/Bulk)				\$ 4,000
		Repairs to Picnic Areas (Lumber, etc)				\$ 2,340
		Playground Mulch				\$ 10,000
		Miscellaneous				\$ 2,770
					\$ -	\$ -
					\$ -	\$ 40,570
5242	M & R Equipment	Golf Carts Maintenance				\$ 800
		Tires (Golf Cart \$200 & Gator \$320)				\$ 520
		Replace Fishing Lights On Pier(3 @ 1000)				\$ 3,000
		Miscellaneous				\$ 2,680
					\$ -	\$ -
					\$ -	\$ 7,000
5250	Capital Improvement	Repaint Building				\$ 20,000
	( Financed via Line of Cr	Resurface Parking Lot				\$ 16,400
	3 yrs @ 1.75% Int)	Replace Pier Lights with LED				\$ 25,000
	Offset in Loan Proceeds	Covered Picnic Shelters (5 @ \$1800/ea)				\$ 9,000
	Acct#4050	Walkway Lights - South Side				\$ 30,000
		Waste Water Treatment Plant				\$ 32,861
					\$ -	\$ -
					\$ -	\$ 133,261
5252	Equipment Purchase	Golf Carts (3 Electric)-Financed				\$ 10,000
		Manager Truck (leased)				\$ 35,000
		New Car Counter (pay cash)			\$5,000	
					\$5,000	\$ -
					\$ -	\$ 45,000

**Park Board of Trustees  
Seawolf Park  
Budget Year 2018-2019 - Line Item Support**

Acct#	Name	Description	Department			
			45	54	55	70
5253	Leased Equipment	Manager Truck \$35,000 (3 yr @ 3-1/2%)	\$ -	\$ -	\$ -	\$ 12,892
5254	Small Tools & Equip	Hand Tools & power Equip (Drills, etc)				\$ 1,000
		Computer for Asst Mgr				\$ 1,000
		Picnic Tables (20 @ \$120/ea)				\$ 2,200
		Miscellaneous				\$ 1,500
			\$ -	\$ -	\$ -	\$ 5,700
5256	Equipment Rental	50' Boom Lift (1/5 Cost for 1 Yr Rental)				\$ 2,900
		Miscellaneous				\$ 1,500
			\$ -	\$ -	\$ -	\$ 4,400
5420	Port-a-Lets	13 ea + 1 ADA + 2 Wash Stations	\$ -	\$ -	\$ -	\$ 15,888
5815	Fishing Bands	Wristbands-Sub/Ship (Yellow & Blue)		\$ 800		
		Wristbands-Fish (150/bxs of 1000@\$20/bx)			\$ 3,000	
			\$ -	\$ 800	\$ 3,000	\$ -
5830	Landscaping	Landscaping (Floral, Plants, Beds, etc)	\$ -	\$ -	\$ -	\$ 3,500
7000	Special Projects	Fall Flounder or Red Drum Tournament				\$ 1,000
		Black Drum Tournament				\$ 1,000
		Easter Egg Hunt				\$ 1,300
			\$ -	\$ -	\$ -	\$ 3,300
7100	Radios	1ea-New Radio for Asst Mgr				\$ 3,400
		Airtime for 5 @ \$90/ea				\$ 450
			\$ -	\$ -	\$ -	\$ 3,850

**URBAN PARK (SEAWALL PARKING)**  
**ADOPTED BUDGET FISCAL YEAR 2018/2019**

REVENUES	950,000
INTERFUND TRANSFERS IN	-
CITY REIMBURSEMENTS	50,400
NONRECURRING REVENUE SOURCE	-
<b>TOTAL REVENUE</b>	<u><b>1,000,400</b></u>

PERSONNEL EXPENSE	(441,450)
MATERIAL / SUPPLIES / SERVICES	(403,897)
DEBT SERVICE	(9,652)
<b>TOTAL OPERATING EXPENSE</b>	<u><b>(855,000)</b></u>

<b>NET INCOME</b>	<u><b>145,400</b></u>
CAPITAL EXPENDITURES	(50,400)
EQUIPMENT	-
<b>TOTAL CAPITAL EXPENDITURES</b>	<u><b>(50,400)</b></u>

<b>NET INCOME</b>	<u><b>95,000</b></u>
INTERFUND TRANSFERS-OUT	(95,000)
<b>NET INCOME</b>	<u><b>0</b></u>

FEMA - REIMBURSEMENT	669
FEMA- EXPENSE	-
<b>NET FEMA</b>	<u><b>669</b></u>

<b>NET INCOME</b>	<u><u><b>669</b></u></u>
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<b>BEGINNING CASH RESERVE 9/30/2018</b>	<b>-</b>
<b>NET INCOME FISCAL YEAR 2018/2019</b>	<b>669</b>
<b>ENDING CASH RESERVE 9/30/2019</b>	<u><u><b>669</b></u></u>

## Seawall Parking (Urban Park)

Summary	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percentage of Budget	Budget increase or Decrease
<i>Income Summary-Does Not Include FEMA Reimbursement</i>								
Beach User Fees - Dept 51	580,363	645,325	775,706	950,000	950,000	1,000,400	100.00%	5.31%
Other Income - Dept 52	0	0	0	0	0	0	0.00%	0.00%
<b>Total Revenue</b>	<b>580,363</b>	<b>645,325</b>	<b>775,706</b>	<b>950,000</b>	<b>950,000</b>	<b>1,000,400</b>	<b>100%</b>	<b>5.31%</b>
<b>Nonrecurring Revenue Source</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>		
<b>Total Revenue Sources</b>	<b>580,363</b>	<b>645,325</b>	<b>775,706</b>	<b>950,000</b>	<b>950,000</b>	<b>1,000,400</b>		
<i>Expense Summary-Does Not Include FEMA Related Expenditures</i>								
Beach User Fees - Dept 51	576,057	618,459	742,375	834,097	950,000	1,000,400	100.00%	5.31%
Other Income - Dept 52	0	0	0	0	0	0	0.00%	0.00%
<b>Total Expense</b>	<b>576,057</b>	<b>618,459</b>	<b>742,375</b>	<b>834,097</b>	<b>950,000</b>	<b>1,000,400</b>	<b>100%</b>	<b>5.31%</b>
<b>Net Income</b>	<b>4,306</b>	<b>26,865</b>	<b>33,331</b>	<b>115,903</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	
=====								
FEMA Reimbursement	0	0	0	0	0	669		
FEMA Related Expenses	0	0	0	0	0	0		
Net FEMA	0	0	0	0	0	669		
<b>Net Income Including FEMA</b>	<b>4,306</b>	<b>26,865</b>	<b>33,331</b>	<b>115,903</b>	<b>0</b>	<b>669</b>		
=====								
Depreciation Expense	4,306	26,865	33,331	26,865	24,634	24,634		
<b>Net Income After Depreciation</b>	<b>(0)</b>	<b>0</b>	<b>0</b>	<b>89,038</b>	<b>(24,634)</b>	<b>(23,965)</b>		
=====								
Capital Outlay	3,976	10,439	17,978	6,381	6,381	0		
<b>Net Operating Income Excluding Capital Outlays</b>	<b>8,282</b>	<b>37,304</b>	<b>51,309</b>	<b>122,284</b>	<b>6,381</b>	<b>669</b>		

## Seawall Parking (Urban Park)

Beach User (Reserved) Cash Sept 30, 2018	\$0
Unrestricted Cash Sept 30, 2018	\$0
Nonrecurring Revenue Source	\$0
<b>Total Cash Reserve</b>	<b>\$0</b>
<b>Net Income</b>	<b>\$669</b>
<b>Remaining Cash Reserve 9/30/2019</b>	<b>\$669</b>

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<i>PERSONNEL SUMMARY</i>	<u>Full time</u>	<u>Seasonal</u>	<u>Part time</u>
<b><u>Vehicle Admissions (Department 51)</u></b>			
Park Supt (25%)	0.25		
Director of Ops (5%)	0.05		
UP & Mtc Mgr (60%)	0.20		
Assistant Manager	1.00		
Assistant Manager-Mtc	1.00		
Call Center	2.00	-	
Admin Asst (20%)	0.20		
Ambassador			5.00
Seawall Custodian			5.00
<b>TOTAL</b>	<b>4.70</b>	<b>0.00</b>	<b>10.00</b>

## Seawall Parking (Urban Park)

CONSOLIDATED	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percentage of Budget	Budget increase or Decrease
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### Income

Vehicle admissions based on Dir of Ops projections

CONSOL-4200	Vehicle Admissions	506,595	645,325	747,238	950,000	950,000	950,000	94.96%	0.00%
CONSOL-4200	Vehicle Adm. Beach Nourishment	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4210	Park Pass Revenue	0	0	27,188	0	0	0	0.00%	0.00%
CONSOL-4338	Special Event Revenue	0	0	1,280	0	0	0	0.00%	0.00%
CONSOL-4430	Miscellaneous Concessions	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4585	Miscellaneous Income	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4665	FEMA Reimbursement	0	0	0	0	0	669	0.07%	100.00%
CONSOL-4670	City Reimbursement	73,768	0	0	0	0	50,400	5.04%	100.00%
	Nonrecurring Revenue Source	0	0	0	0	0	0	0.00%	0.00%
	<b>Total Admissions</b>	<b>580,363</b>	<b>645,325</b>	<b>775,706</b>	<b>950,000</b>	<b>950,000</b>	<b>1,001,069</b>	<b>100.07%</b>	<b>5.38%</b>

### Expense

#### PERSONNEL

CONSOL-5000	Salaries	86,839	157,008	228,654	274,035	315,813	324,879	32.47%	2.87%
CONSOL-5038	Overtime	0	0	7,958	7,000	7,920	7,920	0.79%	0.00%
CONSOL-5048	Contract Labor	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5050	Payroll Taxes	6,915	11,997	17,849	20,964	24,160	24,853	2.48%	2.87%
CONSOL-5055	Pension Plan	0	0	931	2,648	9,325	8,972	0.90%	(3.78%)
CONSOL-5060	Insurance - Employees	11,631	30,684	32,629	30,321	38,296	40,901	4.09%	6.80%
CONSOL-5061	Insurance - Contingency	0	0	0	0	3,830	4,090	0.41%	6.80%
CONSOL-5065	Worker's Compensation	916	3,682	6,660	4,276	11,053	9,755	0.98%	(11.74%)
CONSOL-5070	TEC-unemployment	0	1,888	0	1,000	2,000	2,000	0.20%	0.00%
CONSOL-5071	Sick Leave/Vacation Accrual	1,032	833	4,392	1,827	1,827	1,084	0.11%	(40.66%)
CONSOL-5075	Uniforms	1,155	1,761	1,588	2,000	2,000	2,000	0.20%	0.00%
CONSOL-5078	Drug Testing/Background Check	776	818	702	1,225	1,225	1,500	0.15%	22.45%
CONSOL-5079	Employment Recruitment	0	0	0	100	500	500	0.05%	0.00%
CONSOL-5080	Salary Contingency (4% Merit)	0	0	0	9,475	9,475	12,995	1.30%	37.15%
	<b>Total Personnel</b>	<b>112,833</b>	<b>213,684</b>	<b>301,364</b>	<b>354,870</b>	<b>427,423</b>	<b>441,450</b>	<b>44.13%</b>	<b>3.28%</b>

## Seawall Parking (Urban Park)

CONSOLIDATED		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percentage of Budget	Budget increase or Decrease
<i>MATERIALS, SUPPLIES &amp; SERVICES</i>									
CONSOL-5115	Advertising & Promotions	0	0	0	179	0	0	0.00%	0.00%
CONSOL-5117	Bank Fees	46,994	66,520	80,756	75,000	95,000	85,500	8.55%	(10.00%)
CONSOL-5121	PBP Convenience Fees	40,574	51,226	59,987	54,533	56,333	66,500	6.65%	18.05%
CONSOL-5118	Cash Over/Short	(600)	23	219	2	0	0	0.00%	0.00%
CONSOL-5120	Cleaning Supplies	0	0	253	2,500	4,006	4,006	0.40%	0.00%
CONSOL-5125	Contract Services	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5135	Data Processing/Software	0	69	521	1,191	1,191	1,930	0.19%	62.05%
CONSOL-5155	Office Supplies	3,273	1,849	911	1,500	1,000	1,000	0.10%	0.00%
CONSOL-5157	Paper Goods	0	0	164	2,000	3,834	3,834	0.38%	0.00%
CONSOL-5162	Signage	985	1,066	5,193	2,000	2,000	2,000	0.20%	0.00%
CONSOL-5163	Licenses/Permits	17	0	0	75	525	0	0.00%	(100.00%)
CONSOL-5164	Meeting/Seminars	415	4,772	4,328	5,000	5,150	7,500	0.75%	45.63%
CONSOL-5165	Memberships	45	680	225	370	370	453	0.05%	22.43%
CONSOL-5170	Miscellaneous	1,753	275	0	50	1,000	1,086	0.11%	8.60%
CONSOL-5175	Office Rent	0	0	10,644	10,644	10,644	10,644	1.06%	0.00%
CONSOL-5185	Materials & Supplies	0	476	2,135	3,000	5,000	2,000	0.20%	(60.00%)
CONSOL-5187	Tickets	349	185	192	0	350	0	0.00%	(100.00%)
CONSOL-5190	Telephone/Cells/Internet	2,875	6,980	4,132	8,308	8,308	9,000	0.90%	8.33%
CONSOL-5190	Utilities	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5195	FEMA/ Storm Expense	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5200	Outside Audit	0	1,096	2,071	3,306	3,265	2,974	0.30%	(8.91%)
CONSOL-5202	Legal Fees	2,310	0	0	950	1,000	1,500	0.15%	50.00%
CONSOL-5204	Professional Fees	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5230	Insurance - Property	0	0	3,644	1,187	1,187	1,335	0.13%	12.47%
CONSOL-5232	Insurance - Liability	0	259	48	4,390	4,390	3,704	0.37%	(15.63%)
CONSOL-5233	Insurance - Security	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5234	Insurance - Claims	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5240	M & R Building	0	28	1,395	20,000	34,207	27,648	2.76%	(19.17%)
CONSOL-5242	M & R Equipment	1,384	558	726	9,500	10,000	14,883	1.49%	48.83%
CONSOL-5254	Small Tools & Equipment	0	667	2,802	4,000	3,000	2,500	0.25%	(16.67%)
CONSOL-5256	Equipment Rental	0	0	0	0	0	2,900	0.29%	100.00%
CONSOL-5260	Gasoline	0	2,215	3,974	5,500	6,000	4,500	0.45%	(25.00%)
CONSOL-5625	First Aid Supplies	0	0	0	0	0	250	0.02%	100.00%
CONSOL-5635	Training	100	50	350	1,100	1,100	0	0.00%	(100.00%)
CONSOL-5385	Collateral	0	1,935	0	2,000	2,225	2,300	0.23%	3.37%
CONSOL-5401	Dumping Fees	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5420	Port-o-Lets	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5710	Trash Barrel Liners	0	0	0	500	900	0	0.00%	(100.00%)
CONSOL-7006	Contingency - Board Approval	0	0	0	0	0	0	0.00%	0.00%
CONSOL-7100	Radios	0	0	12,661	1,300	1,450	1,450	0.14%	0.00%
CONSOL-5258	City - Capital Reserve Fund	75,989	96,799	116,356	142,500	142,500	142,500	14.24%	0.00%
CONSOL-5259	City - Maintenance/Repair Operations	231,660	92,076	35,928	0	0	0	0.00%	0.00%
<b>Total Materials, Supplies &amp; Services</b>		<b>408,588</b>	<b>329,804</b>	<b>349,614</b>	<b>362,585</b>	<b>405,935</b>	<b>403,897</b>	<b>40.37%</b>	<b>(0.50%)</b>
<b>Net Operating Income</b>		<b>(14,827)</b>	<b>101,837</b>	<b>96,260</b>	<b>232,544</b>	<b>116,642</b>	<b>104,653</b>	<b>10.46%</b>	<b>(10.28%)</b>

## Seawall Parking (Urban Park)

CONSOLIDATED		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percentage of Budget	Budget increase or Decrease
<b>CAPITAL OUTLAY &amp; DEBT SERVICE</b>									
CONSOL-5250	Improvements	0	0	0	0	0	50,400	5.04%	100.00%
CONSOL-5250	Debt Service Principal	0	0	0	9,327	9,327	9,327	0.93%	0.00%
CONSOL-5250	Debt Service Interest	0	0	215	435	435	325	0.03%	(25.33%)
CONSOL-5253	Lease Payments - Prior Year	0	0	0	5,498	5,498	0	0.00%	(100.00%)
CONSOL-5252	Equipment Purchase	3,650	8,625	17,650	4,681	4,681	0	0.00%	(100.00%)
CONSOL-5253	Leased Equipment	326	414	328	0	0	0	0.00%	0.00%
CONSOL-5255	Gain/Loss on Sale of Equipment	0	0	(4,367)	0	0	0	0.00%	0.00%
CONSOL-5830	Landscaping	0	1,400	0	1,700	1,700	0	0.00%	(100.00%)
<b>Total Capital Outlay</b>		<b>3,976</b>	<b>10,439</b>	<b>13,826</b>	<b>21,641</b>	<b>21,642</b>	<b>60,052</b>	<b>6.00%</b>	<b>177.49%</b>
<b>Total Expense</b>		<b>525,397</b>	<b>553,927</b>	<b>664,804</b>	<b>739,097</b>	<b>855,000</b>	<b>905,400</b>	<b>90.50%</b>	<b>5.89%</b>
<b>TRANSFERS</b>									
CONSOL-8003	Beach Cleaning Transfer	0	0	0	0	0	0	0.00%	0.00%
CONSOL-8006	Beach Patrol-Life Guard Services	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4720	NB (Nourishment)	0	0	0	0	0	0	0.00%	0.00%
CONSOL-8007	Dellanera Park Capital Improvement	0	0	0	0	0	0	0.00%	0.00%
CONSOL-8008	R. A. Apffel	0	0	0	0	0	0	0.00%	0.00%
CONSOL-8017	Sand Replenishment Fund (Restricted)	0	0	0	0	0	0	0.00%	0.00%
CONSOL-8006	SeaWolf Park	0	0	0	0	0	0	0.00%	0.00%
CONSOL-8000	General Fund Allocation	50,660	64,532	77,571	95,000	95,000	95,000	9.50%	0.00%
<b>Total Transfers</b>		<b>50,660</b>	<b>64,532</b>	<b>77,571</b>	<b>95,000</b>	<b>95,000</b>	<b>95,000</b>	<b>9.50%</b>	<b>0.00%</b>
<b>Total Parking Expense</b>		<b>576,057</b>	<b>618,459</b>	<b>742,375</b>	<b>834,097</b>	<b>950,000</b>	<b>1,000,400</b>	<b>100.00%</b>	<b>5.31%</b>
<b>Net Consolidated Income</b>		<b>4,306</b>	<b>26,865</b>	<b>33,331</b>	<b>115,903</b>	<b>0</b>	<b>669</b>		

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### Depreciation on Capitalized Assets

UP-90-6500	Depreciation-Other Improvement	0	0	0	0	0	0		
UP-90-6505	Depreciation-Building	0	0	0	0	0	0		
UP-90-6510	Depreciation-Building Improvements	0	0	0	0	0	0		
UP-90-6515	Depreciation-Machine & Equipment	0	18,253	20,054	18,253	16,021	16,021		
UP-90-6525	Depreciation-Auto & Trucks	4,306	8,613	13,276	8,613	8,613	8,613		
UP-90-6530	Depreciation-Furniture & Fixtures	0	0	0	0	0	0		
UP-90-6535	Depreciation-Naval Display	0	0	0	0	0	0		
UP-90-6545	Depreciation-Big Reef	0	0	0	0	0	0		
UP-90-6550	Depreciation-Play Ground Equip	0	0	0	0	0	0		
<b>Total Depreciation Expense</b>		<b>4,306</b>	<b>26,865</b>	<b>33,331</b>	<b>26,865</b>	<b>24,634</b>	<b>24,634</b>		
<b>Net Income After Depreciation</b>		<b>(0)</b>	<b>0</b>	<b>0</b>	<b>89,038</b>	<b>(24,634)</b>	<b>(23,965)</b>		

## Seawall Parking (Urban Park)

BEACH USER FEES	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percentage of Budget	Budget increase or Decrease
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### Income

Vehicle admissions based on Dir of Ops projections

UP-51-4200	Vehicle Admissions	506,595	645,325	747,238	950,000	950,000	950,000	94.96%	0.00%
UP-51-4200	Vehicle Adm. Beach Nourishment	0	0	0	0	0	0	0.00%	0.00%
UP-51-4210	Park Pass Revenue	0	0	27,188	0	0	0	0.00%	0.00%
UP-51-4338	Special Event Revenue	0	0	1,280	0	0	0	0.00%	0.00%
UP-51-4585	Miscellaneous Income	0	0	0	0	0	0	0.00%	0.00%
UP-51-4665	FEMA Reimbursement	0	0	0	0	0	669	0.07%	100.00%
UP-51-4666	Insurance Reimbursement	0	0	0	0	0	0	0.00%	0.00%
UP-51-4670	City Reimbursement	73,768	0	0	0	0	50,400	5.04%	100.00%
UP-51-4040	Loan Proceeds-Capital Improvements	0	0	0	0	0	0	0.00%	0.00%
UP-51-4760	Transfer - Sand Replenishment	0	0	0	0	0	0	0.00%	0.00%
UP-51-4752	Transfer - Pocket Park I	0	0	0	0	0	0	0.00%	0.00%
	<b>Nonrecurring Revenue Source</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
	<b>Total Admissions</b>	<b>580,363</b>	<b>645,325</b>	<b>775,706</b>	<b>950,000</b>	<b>950,000</b>	<b>1,001,069</b>	<b>100.07%</b>	<b>5.38%</b>

### Expense

#### PERSONNEL

UP-51-5000	Salaries	86,839	157,008	228,654	274,035	315,813	324,879	32.47%	2.87%
UP-51-5038	Overtime	0	0	7,958	7,000	7,920	7,920	0.79%	0.00%
UP-51-5042	Incentive	3,570	5,013	0	0	0	0	0.00%	0.00%
UP-51-5048	Contract Labor	0	0	0	0	0	0	0.00%	0.00%
UP-51-5050	Payroll Taxes	6,915	11,997	17,849	20,964	24,160	24,853	2.48%	2.87%
UP-51-5055	Pension Plan	0	0	931	2,648	9,325	8,972	0.90%	(3.78%)
UP-51-5060	Insurance - Employees	11,631	30,684	32,629	30,321	38,296	40,901	4.09%	6.80%
UP-51-5061	Insurance - Empl Contingency	0	0	0	0	3,830	4,090	0.41%	6.80%
UP-51-5065	Worker's Compensation	916	3,682	6,660	4,276	11,053	9,755	0.98%	(11.74%)
UP-51-5070	TEC-unemployment	0	1,888	0	1,000	2,000	2,000	0.20%	0.00%
UP-51-5071	Sick Leave/Vacation Accrual	1,032	833	4,392	1,827	1,827	1,084	0.11%	(40.66%)
UP-51-5075	Uniforms	1,155	1,761	1,588	2,000	2,000	2,000	0.20%	0.00%
UP-51-5078	Drug Testing/Background Check	776	818	702	1,225	1,225	1,500	0.15%	22.45%
UP-51-5079	Employee Recruitment	0	0	0	100	500	500	0.05%	0.00%
UP-51-5080	Salary Contingency (4% Merit)	0	0	0	9,475	9,475	12,995	1.30%	37.15%
	<b>Total Personnel</b>	<b>112,833</b>	<b>213,684</b>	<b>301,364</b>	<b>354,870</b>	<b>427,423</b>	<b>441,450</b>	<b>44.13%</b>	<b>3.28%</b>

# Seawall Parking (Urban Park)

BEACH USER FEES		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percentage of Budget	Budget increase or Decrease
<i>MATERIALS, SUPPLIES &amp; SERVICES</i>									
UP-51-5100	Alarm System	0	0	0	0	0	0	0.00%	0.00%
UP-51-5110	Auto Mileage Reimbursement	466	0	0	0	0	0	0.00%	0.00%
UP-51-5115	Advertising & Promotions	0	0	0	179	0	0	0.00%	0.00%
UP-51-5117	Bank Fees	46,994	66,520	80,756	75,000	95,000	85,500	8.55%	(10.00%)
UP-51-5121	PBP Convenience Fees	40,574	51,226	59,987	54,533	56,333	66,500	6.65%	18.05%
UP-51-5166	Bad Debt Expense	0	0	0	0	0	0	0.00%	0.00%
UP-51-5118	Cash Over/Short	(600)	23	219	2	0	0	0.00%	0.00%
UP-51-5120	Cleaning Supplies	0	0	253	2,500	4,006	4,006	0.40%	0.00%
UP-51-5125	Contract Services	0	0	0	0	0	0	0.00%	0.00%
UP-51-5135	Data Processing/Software	0	69	521	1,191	1,191	1,930	0.19%	62.05%
UP-51-5137	Discounts	0	0	0	0	0	0	0.00%	0.00%
UP-51-5140	Dues & Subscriptions	0	0	0	0	0	0	0.00%	0.00%
UP-51-5155	Office Supplies	3,273	1,849	911	1,500	1,000	1,000	0.10%	0.00%
UP-51-5157	Paper Goods	0	0	164	2,000	3,834	3,834	0.38%	0.00%
UP-51-5162	Signage	985	1,066	5,193	2,000	2,000	2,000	0.20%	0.00%
UP-51-5163	Licenses/Permits	17	0	0	75	525	0	0.00%	(100.00%)
UP-51-5164	Meeting/Seminars	415	4,772	4,328	5,000	5,150	7,500	0.75%	45.63%
UP-51-5165	Memberships	45	680	225	370	370	453	0.05%	22.43%
UP-51-5170	Miscellaneous	1,753	275	0	50	1,000	1,086	0.11%	8.60%
UP-51-5175	Office Rent	0	0	10,644	10,644	10,644	10,644	1.06%	0.00%
UP-51-5185	Supplies	0	476	2,135	3,000	5,000	2,000	0.20%	(60.00%)
UP-51-5187	Tickets	349	185	192	0	350	0	0.00%	(100.00%)
UP-51-5189	Telephone/Cells/Internet	2,875	6,980	4,132	8,308	8,308	9,000	0.90%	8.33%
UP-51-5190	Utilities	0	0	0	0	0	0	0.00%	0.00%
UP-51-5195	FEMA/Storm Damage Expense	0	0	0	0	0	0	0.00%	0.00%
UP-51-5200	Audit Fees	0	1,096	2,071	3,306	3,265	2,974	0.30%	(8.91%)
UP-51-5202	Legal Fees	2,310	0	0	950	1,000	1,500	0.15%	50.00%
UP-51-5204	Professional Fees	0	0	0	0	0	0	0.00%	0.00%
UP-51-5230	Insurance - Property	0	0	3,644	1,187	1,187	1,335	0.13%	12.47%
UP-51-5232	Insurance - Liability	0	259	48	4,390	4,390	3,704	0.37%	(15.63%)
UP-51-5234	Insurance - Claims	0	0	0	0	0	0	0.00%	0.00%
UP-51-5240	M & R Building	0	28	1,395	20,000	34,207	27,648	2.76%	(19.17%)
UP-51-5242	M & R Equipment	1,384	558	726	9,500	10,000	14,883	1.49%	48.83%
UP-51-5254	Small Tools & Equipment	0	667	2,802	4,000	3,000	2,500	0.25%	(16.67%)
UP-51-5256	Equipment Rental	0	0	0	0	0	2,900	0.29%	100.00%
UP-51-5260	Gasoline	0	2,215	3,974	5,500	6,000	4,500	0.45%	(25.00%)
UP-51-5370	Courier Service	0	0	0	0	0	0	0.00%	0.00%
UP-51-5385	Collateral	0	1,935	0	2,000	2,225	2,300	0.23%	3.37%
UP-51-5401	Dumping Fees	0	0	0	0	0	0	0.00%	0.00%
UP-51-5420	Port-o-Lets	0	0	0	0	0	0	0.00%	0.00%
UP-51-5625	First Aid Supplies	0	0	0	0	0	250	0.02%	100.00%
UP-51-5635	Training	100	50	350	1,100	1,100	0	0.00%	(100.00%)
UP-51-5710	Trash Barrel Liners	0	0	0	500	900	0	0.00%	(100.00%)
UP-51-7100	Radios	0	0	12,661	1,300	1,450	1,450	0.14%	0.00%
UP-51-7006	Contingency-Board Approval	0	0	0	0	0	0	0.00%	0.00%
UP-51-5258	City - Capital Reserve Fund	75,989	96,799	116,356	142,500	142,500	142,500	14.24%	0.00%
UP-51-5259	City - Maintenance/Repair/Operations	231,660	92,076	35,928	0	0	0	0.00%	0.00%
<b>Total Materials, Supplies &amp; Services</b>		<b>408,588</b>	<b>329,804</b>	<b>349,614</b>	<b>362,585</b>	<b>405,935</b>	<b>403,897</b>	<b>40.37%</b>	<b>(0.50%)</b>
<b>Net Operating Income</b>		<b>(14,827)</b>	<b>101,837</b>	<b>96,260</b>	<b>232,544</b>	<b>116,642</b>	<b>104,653</b>	<b>10.46%</b>	<b>(10.28%)</b>

## Seawall Parking (Urban Park)

BEACH USER FEES		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percentage of Budget	Budget increase or Decrease
<i>CAPITAL OUTLAY &amp; DEBT SERVICE</i>									
UP-51-5250	Capital Improvements	0	0	0	0	0	50,400	5.04%	100.00%
UP-51-5251	FFE/Capital-Financed	0	0	0	9,327	9,327	9,327	0.93%	0.00%
UP-51-5156	Interest Expense	0	0	215	435	435	325	0.03%	(25.33%)
UP-51-5253	Lease Payments - Prior Year	0	0	0	5,498	5,498	0	0.00%	(100.00%)
UP-51-5252	Equipment Purchase	3,650	8,625	17,650	4,681	4,681	0	0.00%	(100.00%)
UP-51-5253	Lease Purchase (Current Year)	326	414	328	0	0	0	0.00%	0.00%
UP-51-5255	Gain/Loss on Sale of Equipment	0	0	(4,367)	0	0	0	0.00%	0.00%
UP-51-5830	Landscaping	0	1,400	0	1,700	1,700	0	0.00%	(100.00%)
<b>Total Capital Outlay</b>		<b>3,976</b>	<b>10,439</b>	<b>13,826</b>	<b>21,641</b>	<b>21,642</b>	<b>60,052</b>	<b>6.00%</b>	<b>177.49%</b>
<b>Total Expense</b>		<b>525,397</b>	<b>553,927</b>	<b>664,804</b>	<b>739,097</b>	<b>855,000</b>	<b>905,400</b>	<b>90.50%</b>	<b>5.89%</b>
<i>TRANSFERS</i>									
UP-51-8003	Beach Cleaning Transfer	0	0	0	0	0	0	0.00%	0.00%
UP-51-8006	Beach Patrol-Life Guard Services	0	0	0	0	0	0	0.00%	0.00%
UP-51-8007	Dellanera Park Capital Improvement	0	0	0	0	0	0	0.00%	0.00%
UP-51-8017	Sand Replenishment Fund	0	0	0	0	0	0	0.00%	0.00%
UP-51-8000	General Fund Allocation	50,660	64,532	77,571	95,000	95,000	95,000	9.50%	0.00%
<b>Total Transfers</b>		<b>50,660</b>	<b>64,532</b>	<b>77,571</b>	<b>95,000</b>	<b>95,000</b>	<b>95,000</b>	<b>9.50%</b>	<b>0.00%</b>
<b>Total Parking Expense</b>		<b>576,057</b>	<b>618,459</b>	<b>742,375</b>	<b>834,097</b>	<b>950,000</b>	<b>1,000,400</b>	<b>100.00%</b>	<b>0.00%</b>
<b>Net Parking Income</b>		<b>4,306</b>	<b>26,865</b>	<b>33,331</b>	<b>115,903</b>	<b>0</b>	<b>669</b>		

## Seawall Parking (Urban Park)

Other Income & Expense	Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percentage of Budget	Budget increase or Decrease
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### Income

UP-52-4041	Miscellaneous-Concessions	0	0	0	0	0	0.00%	0.00%
UP-52-4585	Miscellaneous	0	0	0	0	0	0.00%	0.00%
UP-52-4665	FEMA Reimbursement	0	0	0	0	0	0.00%	0.00%
<b>Other Income</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>

### Expense

#### PERSONNEL

UP-52-5000	Salaries	0	0	0	0	0	0.00%	0.00%
UP-52-5042	Incentive	0	0	0	0	0	0.00%	0.00%
UP-52-5048	Contract Labor	0	0	0	0	0	0.00%	0.00%
UP-52-5050	Payroll Taxes	0	0	0	0	0	0.00%	0.00%
UP-52-5055	Pension Plan	0	0	0	0	0	0.00%	0.00%
UP-52-5060	Insurance - Employees	0	0	0	0	0	0.00%	0.00%
UP-52-5061	Insurance - Contingency	0	0	0	0	0	0.00%	0.00%
UP-52-5065	Worker's Compensation	0	0	0	0	0	0.00%	0.00%
UP-52-5070	TEC-Unemployment	0	0	0	0	0	0.00%	0.00%
UP-52-5080	Salary Contingency	0	0	0	0	0	0.00%	0.00%
<b>Total Personnel</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>

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#### MATERIALS, SUPPLIES & SERVICES

UP-52-5115	Advertising & Promotions	0	0	0	0	0	0.00%	0.00%
UP-52-5116	Bad Debt Expense	0	0	0	0	0	0.00%	0.00%
UP-52-5125	Contract Services	0	0	0	0	0	0.00%	0.00%
UP-52-5170	Miscellaneous	0	0	0	0	0	0.00%	0.00%
UP-52-5185	Supplies	0	0	0	0	0	0.00%	0.00%
UP-52-5195	Emergency Storm Expense	0	0	0	0	0	0.00%	0.00%
UP-52-5200	Outside Audit	0	0	0	0	0	0.00%	0.00%
UP-52-5202	Legal	0	0	0	0	0	0.00%	0.00%
UP-52-5230	Insurance - Property	0	0	0	0	0	0.00%	0.00%
UP-52-5232	Insurance - Liability	0	0	0	0	0	0.00%	0.00%
UP-52-5240	M & R Building	0	0	0	0	0	0.00%	0.00%
UP-52-5242	M & R Equipment	0	0	0	0	0	0.00%	0.00%
UP-52-5260	Gasoline	0	0	0	0	0	0.00%	0.00%
UP-52-5256	Equipment Rental	0	0	0	0	0	0.00%	0.00%
UP-52-7001	Special Projects-New Programs	0	0	0	0	0	0.00%	0.00%
<b>Total Materials, Supplies &amp; Services</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>

### Net Operating Income

0      0      0      0      0      0

## Seawall Parking (Urban Park)

Other Income & Expense		Actual 2015	Actual 2016	Actual 2017	Projected Actual 2018	Adopted Budget 2018	Adopted Budget 2019	Percentage of Budget	Budget increase or Decrease
<i>CAPITAL OUTLAY &amp; DEBT SERVICE</i>									
UP-52-5250	Improvements	0	0	0	0	0	0	0.00%	0.00%
UP-52-5252	Equipment Purchases	0	0	0	0	0	0	0.00%	0.00%
<b>Total Capital Outlay</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
<b>Total Expense</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	
<i>TRANSFERS</i>									
UP-52-8000	General Fund Allocation	0	0	0	0	0	0	0.00%	0.00%
<b>Total Transfers</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
<b>Total Other Expense</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
<b>Net Income: Other</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>		

**Park Board of Trustees  
Seawall Parking (Urban Park)  
Budget Year 2018-2019**

Account #	Name	Description	Beach User		Unrestricted	
			Dept 51 Cost		Dept 52 Cost	
5075	Uniforms	Shirts/Hoodies/Hats	\$ 2,000		\$ -	
5078	Drug Testing/Background Cks	Drug Tests (25 @ \$25)	\$ 625			
		Background Checks (25 @ \$35)	\$ 875			
			\$ 1,500		\$ -	
5079	Employee Recruitment	Postings/Travel/Etc.	\$ 500		\$ -	
5080	Salary Contingency	4% Merit	\$ 12,995		\$ -	
5117	Bank Fees	Cr Card Proc-estimated 9% of Income	\$ 85,500		\$ -	
5120	Cleaning Supplies	Rags 4 bx@\$30	\$ 120			
		Enzyme Urine Remover 5@ \$75	\$ 375			
		Gloves 20@ \$50/cs	\$ 1,000			
		Hand Soap 10 @ \$100/cs	\$ 1,000			
		Stainless Polish 7 @ \$128/cs	\$ 896			
		Miscellaneous	\$ 615			
			\$ 4,006		\$ -	
5121	PBP Convenience Fees	Trans Fee 0.25/ea-estimated 7% of income	\$ 66,500		\$ -	
5135	Data Processing/Software/ Maintenance	GCS Uattend Time clocks	\$ 460			
		GCS Antivirus/Web Filtering (annual)	\$ 145			
		Facility Dude Software (Annual)	\$ 465			
		JOLT Tasking Software	\$ 120			
		Survey Monkey Software	\$ 240			
		Misc Software & Upgrades	\$ 500			
			\$ 1,930		\$ -	
5157	Paper Goods	Paper Towels/Toilet Paper	\$ 3,834		\$ -	
5162	Signage	Free Parking Signs 25 @ \$75	\$ 1,000			
		Replacement Poles (275 @ \$32)	\$ 1,000			
			\$ 2,000		\$ -	
5164	Meetings/Seminars	TRAPS (Ops Dir) 1/5 of Cost	\$ 420			
		TRAPS (Park Supt) 1/5 of Cost	\$ 420			
		NRPA (Parks Mtc Mgr)	\$ 2,800			
		NRPA/Baltimore (Park Supt) 1/5 of Cost	\$ 560			
		Supervisory Training	\$ 2,550			
		Sea Turtle Seminar/Training (8 at \$50/ea)	\$ 400			
		Parking Security Training	\$ 350			
			\$ 7,500			

**Park Board of Trustees  
Seawall Parking (Urban Park)  
Budget Year 2018-2019**

Account #	Name	Description	Beach User		Unrestricted	
			Dept 51 Cost		Dept 52 Cost	
5165	Memberships	TRAPS (Parks Mtc Mgr)	\$	100		
		TRAPS (Ops Dir) 1/5 of Cost	\$	20		
		TRAPS (Park Supt) 1/5 of Cost	\$	20		
		NRPA (Parks Mtc Mgr)	\$	170		
		NRPA (Ops Dir) 1/5 of Cost	\$	34		
		NRPA (Park Supt) 1/5 of Cost	\$	34	\$	-
		Tx Parking Institute, etc	\$	75		
			\$	453	\$	-
5185	Supplies	Misc & Water	\$	2,000	\$	-
5189	Telephone/Cell/Internet	Distinct Data Ph (4 lines @ \$35/ea)	\$	1,680	\$	-
		Distinct Data LD (\$1/mth x 12)	\$	120		
		Comcast (Dedicated Svc) \$180/mth	\$	2,160		
		Cell Reimburse (1 @ \$75/mth)	\$	900		
		T-Mobile (7 Cells @ 40/ea per mth)	\$	3,360	\$	-
		T-Mobile (2 Hot Spot @ \$30/mth ea)	\$	720		
		Misc (repairs, equipment, etc.)	\$	60		
			\$	9,000	\$	-
5240	M & R Bldg	Rest Rooms (5 ea)	\$	6,000		
		Planters	\$	1,500		
		Benches Repairs/Mtc	\$	5,000		
		Bus Stops & Lighted Bollards	\$	13,648		
		Trash Cans & Bike Racks	\$	1,500		
			\$	27,648	\$	-
5242	M & R Equip	Trucks (4 ea) & Trailers (2 ea)	\$	2,548		
		Segways (4 ea)	\$	7,035		
		Segway Batteries (2 @ \$2650/ea)	\$	5,300		
			\$	14,883	\$	-
5250	Capital Improvements	Pay Stations (4 @ \$9,600/ea)	\$	38,400		
		New Sign Poles (200 @ \$20/ea)	\$	4,000		
		New Signs (100 @ \$80/ea)	\$	8,000		
			\$	50,400	\$	-
5254	Sm Tools & Equip	Window AC Unit for Office	\$	500		
		Tree Trimming tools, etc.	\$	500		
		Spare Parts for Pay Stations	\$	1,500		
			\$	2,500	\$	-
5256	Equipment Rental	50' Boom Lift (1/5 Cost for 1 Yr Rental)	\$	2,900		
5385	Collateral	Parking Brochures	\$	2,000	\$	-
		Turtle Stickers	\$	300		
			\$	2,300	\$	-
7100	Radios	GCEM Airtime 5 ea @ \$90	\$	450		
		Contingency (Supplies/Parts/etc)	\$	1,000		
			\$	1,450	\$	-