



GALVESTON
PARK BOARD OF TRUSTEES

Park Board of Trustees
of the City of Galveston

Operating Budget

Fiscal Year October 1, 2019 through September 30, 2020

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PARK BOARD OF TRUSTEES

Spencer Priest, Chair
Jan Collier, Vice-Chair
Maureen Patton, Secretary/Treasurer
David Collins, Council Member Representative
Steven Creitz
Marty Fluke
Dave Jacoby
Jason Worthen
Will Wright

Administration and Department Managers:

Executive Management:

Kelly de Schaun
Executive Director

Michael L Moser
Controller

Carla Cotropia – Mills, Shirley L. L. P
Legal Council

Management:

Michael Woody
Chief Tourism Officer

Reuben Trevino
Director of Operations

Kimberly Danesi
Human Resource Director

Peter Davis
Beach Patrol Director

Park Board of Trustees of the City of Galveston

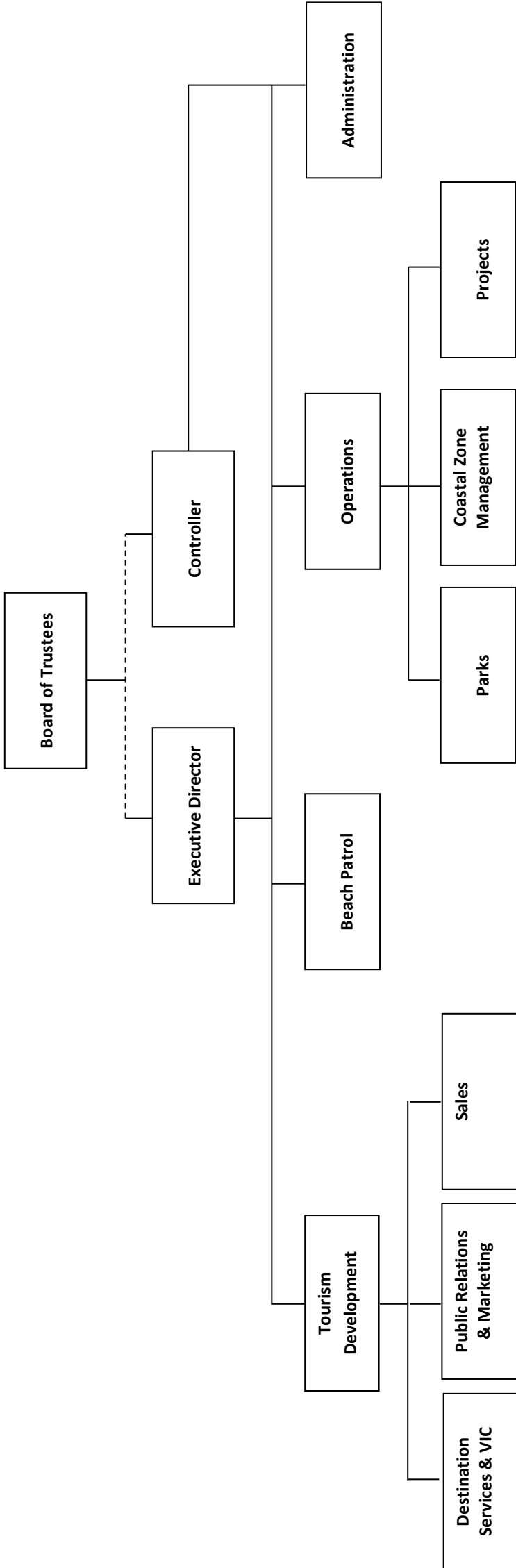
The Park Board of Trustees of the City of Galveston is a governmental entity created by a special act of the Texas Legislature in 1962 for the purpose of directing all tourism efforts for Galveston.

The State of Texas requires that a nine-member board be appointed by the City Council, with four members appointed on alternate years for two-year terms and a City Council representative appointed annually.

The Park Board employs a full-time, year-round staff with additional season employees as needed.

Vision Statement: The Park Board of Trustees' (PBTG) vision is to lead Galveston and Texas in creating a tourist destination that promises memorable experiences and wonderful amenities and delivers lifelong memories that makes people want to return - and to bring their friends and family.

Mission Statement: The Park Board of Trustees' mission is to promote Galveston Island, its natural resources, attractions, and heritage; to attract visitors to Galveston Island; and to assure that Galveston's assets, for which the Board of Trustees is responsible, provide visitors and residents with exemplary experiences in an environment that is safe, clean, accessible, fun, and environmentally sensitive.



2019-2020



GALVESTON
 * ISLAND *
Where the Texas Coast Begins.

Park Board of Trustees Of the City of Galveston

Overview

❖ Budgeted Personnel:

| | |
|----------------------------|-----------|
| Full time | 103.5 |
| Part time | 20 |
| Seasonal-Life Guards | 117 |
| Seasonal-Parks | 28 |
| Seasonal-Security Officers | <u>33</u> |
| | 301.5 |

❖ The Park Board of Trustees maintains and operates the following governmental and enterprise funds:

Governmental Funds:

Tourism Development
Beach Cleaning
Beach Patrol
Debt Service
Grants
Nourished Beach

General Administration
East End Lagoon

Funded By:

3 Cents City Hotel Occupancy Tax
.5 Cent City Hotel Occupancy Tax/.7666 State
.5 Cent City Hotel Tax/.6667 State
Oil Spill Settlement Funds
Grant Proceeds
.5667 Cent of State Hotel Occupancy Tax Rebate
Umbrella & Chair Concession Fees
Inter-fund Transfers
Grant Funding and Donations

Enterprise Funds:

Dellenara RV Beach Park
R. A. Apffel Beach Park
Stewart Beach Park
Seawolf Park

Seawall Parking (Urban Park)

Funded By:

Beach and Camping Admissions
Beach Admissions/Concession Fees
Beach Admissions/Concession Fees
Parking, Fishing, and Sub & Ship
Admissions
Beach Admissions

❖ Funding

The Park Board of Trustees is funded principally by hotel occupancy tax and beach user fees. Hotel occupancy tax revenue received by the governmental funds is restricted and must be used only for the sole purpose intended. Hotel occupancy tax funds cannot be transferred to any other recipient except as payment for a service received or rendered.

➤ **Hotel Occupancy Tax Received by the Park Board:**

• **4 pennies divided as follows:**

- 3 pennies advertising and promotion
- ½ penny beach maintenance
- ½ penny beach patrol

➤ **State Hotel Occupancy Tax Rebate Received by the Park Board:**

• **2 pennies divided as follows:**

- .7666 Beach Maintenance
- .6667 Beach Patrol
- .5667 Nourished Beach (Seawall Beach)

❖ **Beach User Fees**

The use of beach user fees is controlled by the Texas General Land Office. Admissions collected at the beach parks can only be used for the operation of the beach parks and for beach services.

The beach park admission per vehicle is currently is \$12 daily and \$15 for weekends or special events. This fee is collected at R. A. Apffel and Stewart Beach Park. Dellanera Park collects Beach User admission fees for day parking. As per an agreement with the General Land Office, 29.7% of camping admissions and expenditures at Dellanara Park are transferred to beach user category.

❖ **Other Income**

- Concession Fees
- Admissions collected at Seawolf Park.
- Camping Admissions collected at Dellanera Park.
- GLO Beach Maintenance Grant
- Coop Advertising
- Reimbursements from County & City Governments
- Inter-fund Transfers

❖ **Inter-Fund Transfers**

Inter-fund transfers are supported by a cost allocation study performed by Maximus, Inc. The transfers to the General Fund can be traced to the calculations of this study. This study has been approved and accepted by the General Land Office.

Financial Plan 2019-2020

The Park Board of Trustees key functional areas are as follows: Beach Maintenance, Beach Patrol, East End Lagoon, Tourism Development, Beach Parks, Dellanera RV Park, Seawolf Park, and Administration. The Park Board of Trustees also operates and manages Seawall Parking and the collection of hotel occupancy taxes (HOT). This budget provides for the continuation of current and new programs and also includes FEMA-Hurricane Ike-Harvey recovery revenue and expenditures for ongoing rebuilding projects.

The Park Board of Trustees presents a balanced budget with a net bottom line of \$483,569.

REVENUE

City Hotel Occupancy Tax (HOT) **\$8,206,637**

Four pennies of the Hotel Occupancy Tax collected for the City of Galveston are allocated to the Park Board. Of these four pennies, Tourism Development receives three pennies, Beach Maintenance receives one half penny, and Beach Patrol receives one half penny. Each penny is restricted to the fund to which it is allocated. The hotel tax penny's value has been budgeted at \$2,051,659 for this fiscal year.

State Hotel Occupancy Tax (HOT) **\$4,103,318**

A rebate of two pennies of Hotel Occupancy Tax is received from the State of Texas. The rebate is restricted to the following allocations: Beach Cleaning receives .7666, Beach Patrol receives .6667, and Nourished /Seawall Beach receives .5667.

Parking Admissions (Beach User) **\$2,957,167**

The beach parks, R. A. Apffel Park, Stewart Beach, and Dellanera Park are funded by a beach user/admission fee of \$12 weekdays and \$15weekends/special events collected for each vehicle entering the parks' gates. Currently Seawall Parking admissions range from a \$1 per hour to a max of \$8. Beginning June 1, 2020, the fee rate will change to \$2 per hour with a minimum purchase of 2 hours, with a max charge of \$16 for eight hours or more. Beach User fees have restricted uses as governed by the Texas General Land Office and can only be used for beach related expenditures.

Parking/Camping/Naval Display/ Fishing Pier Admissions (Unrestricted) **\$2,449,507**

Dellanera RV Park's beach was renourished in 2015. It accepts beach user admissions and has recreational vehicle camping facilities. Seawolf Park collects admissions for parking, fishing, and for museum tours of the submarine and ship located on the park grounds. The park is in full operation; however, it is still in the process of rebuilding from damages caused by Hurricane Ike in 2008. A new gate entrance facility was completed in June 2011 and a fishing bulkhead was completed in 2013. The demolition of the park pavilion is currently being negotiated with FEMA.

Concessionaires/Vending/Rentals **\$ 513,423**

The Park Board of Trustees manages concession contracts ranging from beach umbrella services to snow cone vendors to horseback rides. Pavilion rental is collected at Stewart Beach and R. A. Apffel parks for weddings and special events.

Financing Proceeds – Financed Equipment and Capital Improvements **\$ 825,600**

The Park Board of Trustees finances some equipment purchases using a credit line with its depository institution. The credit line has a current rate of 1.950% and is secured by a certificate of deposit.

Grants **\$ 2,235,005**

Anticipated grant proceeds are as follows: East End Lagoon \$1,384,425 and Nourished Beach \$850,580.

FEMA **\$ 5,030,433**

The Park Board's infrastructure received severe damage from hurricane Ike and Harvey. The remaining FEMA projects and closeouts are scheduled in this budget.

Other Revenue**\$ 828,586**

Other revenues are derived from coop advertising, contracts for service, reimbursements from county & city governments, and lease space at Park Board Plaza.

Nonrecurring Revenue Source**\$ 5,045,900**

This revenue source is the use of fund balance reserves to complete ongoing projects, unforeseen tourism related business opportunities, and for the Park Board to maintain its current services. Budgeted within this category are special expense contingencies in the amount of \$1,366,000 which can only be used with the Park Board's approval. BP Oil Spill Settlement Reserves in the amount of \$350,000 are dedicated to capital improvement projects at Stewart Beach Parks. Sand replenishment and Beach Cleaning funds in the amount of \$1,669,133 are dedicated for payoff of the debt incurred to nourish Babe's Beach. Capital and equipment purchases are scheduled at \$292,182. Fund FEMA projects netting \$918,585 in expense.

Inter-fund Transfers**\$ 5,102,506**

Inter-fund transfers represent payments for general administration, accounting, human resources, maintenance, beach maintenance, and lifeguards.

EXPENSES**General Fund Administration/Accounting****\$ 2,706,394**

The General Fund consists of the Park Board administration and accounting support. It is funded by transfers allocated from each fund, investment revenue, and leases for space at 601 Tremont. Capital outlays include debt service payment of \$168,664, equipment purchases in the amount of \$12,550, and \$357,266 for the Mardi Gras Warehouse reconstruction.

Beach Cleaning**\$ 5,139,615**

The beach cleaning plan for the 2019/2020 fiscal year focuses upon maintenance and trash pickup on the island's beach areas using designated cleaning crews. Capital outlays include debt service of \$262,478, capital expenditures \$20,000 and equipment purchases of \$57,994.

Beach Patrol**\$ 3,161,850**

The Beach Patrol is responsible for lifeguard services on the island's beaches. Beach Patrol supports 14 full time, 1 part time, and 117 Seasonal Employees. Capital improvements include debt service of \$94,827 and equipment purchases of \$189,534. Included in the expense contingency \$111,000 earmarked for the purchase two fiber glass lifeguard towers.

Settlement (Debit Service)**\$ 350,134**

BP Oil Spill Settlement Funds in the amount of \$350,000 are being transferred to Stewart Beach Park for capital improvement projects.

East End Lagoon**\$1,992,027**

In 2015 an inter-local agreement was entered into between the City of Galveston the Park Board of Trustees to manage the East End Lagoon project. Grants in the amount of \$1,384,425 are expected.

Sand Replenishment Fund**\$ 334,564**

A transfer of \$334,564 to Nourished Beach is scheduled to pay for the debt service on the financing of the 61st to 103rd street beach nourishment project.

SEAWALL BEACH 10th to 61st Streets**\$8,341,528**

This fund maintains the nourished beach in front of the seawall from 10th street to 61st street. This fund supplies the seawall port-a-lets, seawall trash cans, and seawall sand and litter maintenance. Grants in the amount of \$865,000 are expected, FEMA expense in the amount of \$4,680,797 and debt service of \$1,691,769 is scheduled.

Tourism Development**\$7,051,874**

The Tourism Development Fund is responsible the Convention and Visitors Bureau, Visitor Information Center, and promoting tourism on Galveston Island.

| Beach Parks | Expenditures |
|------------------------------|---------------------|
| R.A. Apffel Park | \$ 780,244 |
| Stewart Beach | \$ 1,826,950 |
| Seawall Parking (Urban Park) | \$ 1,195,341 |

All expenditures related to the beach parks are for park personnel, amenities, and maintenance. The Stewart Beach budget includes routine maintenance of the pavilion's plumbing, sewer, and electrical. The budget also has capital improvements allocated for vehicles and park amenities.

The Park Board entered into an inter-local agreement with the City of Galveston to manage the Seawall Parking project in 2015.

Dellanera Park **\$1,112,895**

A beach renourishment project in front of Dellanera Park was completed in the spring of 2015. The park has \$93,861 in capital projects scheduled, \$24,500 in landscaping projects, and \$19,700 in equipment purchases.

Seawolf Park **\$2,821,097**

Several FEMA projects related to Hurricane Ike are still underway at the park. The park pavilion received substantial damage from Hurricane Ike; negotiations with FEMA and the City of Galveston regarding the demolition of the pavilion are still underway. Scheduled FEMA projects amount to \$1,083,170. Capital projects in the amount of \$172,693 and revenue sharing with the City of Galveston in the amount \$250,000 are scheduled in this budget.

Park Board of Trustees
Budget Summary - Fiscal Year 2019/2020

| | <u>2020 Budget</u> | <u>2019 Budget</u> | <u>% of Change from previous year</u> | <u>% of Operating Revenues/ Expenses</u> | <u>% of Budget</u> |
|-------------------------------------------------------------------------|--------------------|--------------------|---------------------------------------------------|------------------------------------------------------|--------------------|
| Revenues: | | | | | |
| Hotel Tax Collections: City | 8,206,637 | 8,160,000 | 0.57% | 41.27% | 22.00% |
| Hotel Tax Collections: State | 4,103,318 | 4,080,000 | 0.57% | 20.64% | 11.00% |
| Hotel Occupancy Tax-STR Registration | 10,000 | 7,500 | 33.33% | 0.05% | 0.03% |
| Hotel Tax Contingency | - | - | 0.00% | 0.00% | 0.00% |
| | 12,319,955 | 12,247,500 | 0.59% | 61.96% | 33.03% |
| Admissions-Beach User | 2,957,167 | 2,672,999 | 10.63% | 14.87% | 7.93% |
| Admissions-Park Pass-Beach User | 3,750 | 50,040 | -92.51% | 0.02% | 0.01% |
| Admissions-Other | 2,449,506 | 2,299,736 | 6.51% | 12.32% | 6.57% |
| | 5,410,423 | 5,022,775 | 7.72% | 27.21% | 14.51% |
| Investment Revenue | 119,750 | 87,500 | 36.86% | 0.60% | 0.32% |
| City of Galveston Reimbursement | 288,400 | 450,400 | -35.97% | 1.45% | 0.77% |
| County Reimbursement | - | - | 0.00% | 0.00% | 0.00% |
| Concessions/Umbrella Rentals | 581,589 | 550,435 | 5.66% | 2.92% | 1.56% |
| Donations | 3,000 | 12,320 | 100.00% | 0.02% | 0.01% |
| Financing Proceeds | 825,600 | 1,201,034 | -31.26% | 4.15% | 2.21% |
| GLO Beach Maintenance Grant | 100,097 | 84,630 | 18.28% | 0.50% | 0.27% |
| Junior Life Guard Program | 31,030 | 30,000 | 3.43% | 0.16% | 0.08% |
| Rental/Lease Space | 178,834 | 176,160 | 1.52% | 0.90% | 0.48% |
| Special Event | 25,560 | 15,500 | 64.90% | 0.13% | 0.07% |
| Tourism Development-Sponsorships | 0 | 25,000 | 0.00% | 0.00% | 0.00% |
| Miscellaneous | 0 | 85,590 | -100.00% | 0.00% | 0.00% |
| | 2,153,860 | 2,718,569 | -20.77% | 10.83% | 5.77% |
| Total Operating Revenues | 19,884,239 | 19,988,844 | -0.52% | 100.00% | 53.31% |
| FEMA Reimbursement Proceeds | 5,030,433 | 1,401,803 | 258.85% | | 13.49% |
| Grants | 2,235,005 | 4,158,245 | -46.25% | | 5.99% |
| Nonrecurring Revenue Source | 5,045,900 | 2,293,526 | 120.01% | | 13.53% |
| Total Revenues Including FEMA, Grants, and Expended Reserves | 32,195,576 | 27,842,418 | 15.63% | | 86.32% |
| Inter-fund Transfers | 5,102,506 | 4,560,263 | 11.89% | | 13.68% |
| Final Adjusted Budgeted Revenues | 37,298,082 | 32,402,681 | 15.11% | | 100.00% |
| Expenditures: | | | | | |
| Personnel Expense | 9,503,555 | 9,025,505 | 5.30% | 36.99% | 25.81% |
| Materials, Supplies, & Services | 9,578,013 | 8,981,805 | 6.64% | 37.28% | 26.02% |
| Grants | 2,260,900 | 5,196,520 | -56.49% | 8.80% | 6.14% |
| Capital Outlays/Debit Service | 4,348,449 | 2,640,592 | 64.68% | 16.93% | 11.81% |
| Total Expenses Not Including FEMA and Interfund Transfers | 25,690,916 | 25,844,421 | -0.59% | 100.00% | 69.78% |
| FEMA Expenditures | 6,021,091 | 2,004,660 | 200.35% | | 16.36% |
| Total Expenses Not Including Interfund Transfers | 31,712,007 | 27,849,081 | 13.87% | | 86.14% |
| Inter-fund Transfers | 5,102,506 | 4,560,263 | 11.89% | | 13.86% |
| Total Expenses Not Including Depreciation | 36,814,513 | 32,409,345 | 13.59% | | 100.00% |
| Net Budget | 483,569 | (6,664) | | | |

Summary By Fund Fiscal Year 2019/2020:

| | Revenue | | | | | Expenses | | | | | | | Net Income | |
|---------------------------|------------|-----------|-----------|----------------------|-----------------|------------------------|------------|--------------|----------------------|---------------|-----------|----------------------|------------|---------|
| | Revenue | Grants | FEMA | Inter-fund Transfers | Use of Reserves | Operating Expenditures | Grants | Debt Service | Capital Improvements | Contingencies | FEMA | Inter-fund Transfers | | Total |
| Governmental Funds | | | | | | | | | | | | | | |
| Beach Cleaning | 2,954,729 | - | - | 236,449 | 1,948,437 | 5,139,615 | | 282,478 | 77,994 | 0 | 135,427 | 1,837,352 | 5,139,615 | 0 |
| Beach Patrol | 2,424,906 | - | - | 425,000 | 311,944 | 3,161,850 | | 94,827 | 189,534 | 111,000 | - | 449,808 | 3,161,850 | 0 |
| Debt Svc (Settlement) | 4,000 | - | - | - | 346,134 | 350,134 | 3 | - | - | 0 | - | 350,131 | 350,134 | 0 |
| East End Lagoon | 551,625 | 1,384,425 | - | - | 55,977 | 1,992,027 | | 507,500 | - | 0 | - | 36,449 | 1,992,027 | 0 |
| General Fund | 252,600 | - | - | 2,278,287 | 175,507 | 2,706,394 | | 219,047 | 369,816 | 0 | 42,840 | - | 2,706,394 | 0 |
| Grants | 0 | - | - | - | - | 0 | | - | - | 0 | - | - | 0 | 0 |
| Sand Replenishment | 3,750 | - | - | 0 | 330,814 | 334,564 | 849 | - | - | 0 | - | 333,715 | 334,564 | 0 |
| Nourished/Seawall Bea | 1,302,470 | 850,580 | 4,212,717 | 1,812,769 | 162,991 | 8,341,528 | | 1,691,769 | - | 0 | 4,680,797 | 740,607 | 8,341,528 | 0 |
| Tourism Development | 6,159,477 | - | - | - | 892,397 | 7,051,874 | | - | 174,270 | 755,000 | - | 684,763 | 7,051,874 | 0 |
| | 13,653,557 | 2,235,005 | 4,212,717 | 4,752,506 | 4,224,201 | 29,077,986 | 13,071,961 | 2,260,900 | 2,775,621 | 866,000 | 4,859,064 | 4,432,825 | 29,077,986 | 0 |
| Enterprise Funds | | | | | | | | | | | | | | |
| Dellanera Park | 1,085,553 | 0 | - | - | 27,343 | 1,112,895 | 674,145 | 17,261 | 138,061 | 0 | 49,198 | 234,231 | 1,112,895 | 0 |
| Pocket Parks | 0 | - | - | - | - | 0 | - | - | - | 0 | - | - | 0 | 0 |
| R. A. Apfel Park | 756,537 | - | 392,054 | - | - | 1,148,591 | 607,550 | 11,930 | 63,500 | 0 | 26,429 | 70,835 | 780,244 | 368,347 |
| Stewart Beach Park | 1,592,172 | - | - | 350,000 | - | 1,942,172 | 943,560 | 42,454 | 215,000 | 500,000 | 3,230 | 122,706 | 1,826,950 | 115,222 |
| Seawall Parking | 1,195,341 | - | - | - | - | 1,195,341 | 1,042,288 | 4,741 | 61,575 | 0 | - | 86,737 | 1,195,341 | 0 |
| Seawolf Park | 1,601,079 | - | 425,662 | - | 794,356 | 2,821,097 | 1,376,063 | 33,999 | 172,693 | 0 | 1,083,170 | 155,172 | 2,821,097 | 0 |
| | 6,230,681 | 0 | 817,716 | 350,000 | 821,699 | 8,220,096 | 4,643,606 | 110,385 | 650,829 | 500,000 | 1,162,027 | 669,680 | 7,736,527 | 483,569 |
| | 19,884,239 | 2,235,005 | 5,030,433 | 5,102,506 | 5,045,900 | 37,298,082 | 17,715,567 | 2,260,900 | 2,886,006 | 1,366,000 | 6,021,091 | 5,102,506 | 36,814,513 | 483,569 |

| Summary | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Budget Increase or Decrease |
|----------------------------------|------------------------|------------------------|------------------------|--------------------------------------|------------------------------------|------------------------------------|--------------------------------------------|
| <i>Revenue Summary</i> | | | | | | | |
| Beach Cleaning | 2,999,842 | 3,032,183 | 3,393,274 | 3,243,016 | 3,550,862 | 5,139,615 | 44.74% |
| Beach Patrol | 2,367,177 | 2,655,697 | 2,963,333 | 2,817,124 | 3,106,773 | 3,161,850 | 1.77% |
| Settlement | 400,000 | 1,083 | 6,365 | 9,524 | 603,303 | 350,134 | -41.96% |
| Dellanera Park | 680,442 | 749,522 | 793,220 | 874,964 | 2,122,421 | 1,083,895 | -48.93% |
| East End Lagoon | 75,800 | 154,285 | 129,125 | 85,165 | 2,019,210 | 1,992,027 | -1.35% |
| General Fund | 1,753,794 | 1,837,231 | 2,044,739 | 2,179,739 | 2,145,968 | 2,706,394 | 26.12% |
| Grant Fund | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% |
| Mardi Gras | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% |
| Seawall Beach 10th to 61st | 1,318,050 | 1,423,383 | 2,121,179 | 4,450,799 | 4,747,642 | 8,341,528 | 75.70% |
| Pocket Parks | 342,302 | 186,983 | -800 | 0 | 0 | 0 | 0.00% |
| R.A. Apffel Park | 544,021 | 707,028 | 649,101 | 619,321 | 1,269,318 | 1,148,591 | -9.51% |
| Sand Replenishment Fund | 134,837 | 257,374 | 217,120 | 211,480 | 294,825 | 334,564 | 13.48% |
| Seawall Parking (Urban Park) | 645,325 | 775,706 | 824,563 | 837,432 | 1,001,069 | 1,195,341 | 19.41% |
| Seawolf Park | 1,176,739 | 1,506,005 | 1,299,105 | 1,442,898 | 2,727,727 | 2,821,097 | 3.42% |
| Stewart Beach | 943,419 | 1,288,769 | 1,340,678 | 1,182,313 | 2,152,563 | 1,942,172 | -9.77% |
| Tourism Development | 5,171,460 | 5,564,782 | 6,210,472 | 5,885,650 | 6,650,000 | 7,051,874 | 6.04% |
| Total Revenue | 18,553,208 | 20,140,029 | 21,991,474 | 23,839,425 | 32,391,681 | 37,269,082 | 15.06% |
| <i>Expense Summary</i> | | | | | | | |
| Beach Cleaning | 2,585,540 | 2,551,988 | 2,785,504 | 3,444,426 | 4,139,504 | 5,139,615 | 24.16% |
| Beach Patrol | 2,477,060 | 2,435,892 | 2,361,400 | 2,515,945 | 3,106,773 | 3,161,850 | 1.77% |
| Settlement | 174,984 | 293,670 | 29,106 | 41,480 | 603,303 | 350,134 | -41.96% |
| Dellanera Park | 574,702 | 597,923 | 669,557 | 707,409 | 1,981,762 | 1,083,895 | -45.31% |
| East End Lagoon | 45,425 | 110,316 | 160,479 | 73,539 | 2,019,210 | 1,992,027 | -1.35% |
| General Fund | 1,700,761 | 1,785,096 | 1,910,003 | 2,021,636 | 2,137,488 | 2,706,394 | 26.62% |
| Grant Fund | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% |
| Mardi Gras | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% |
| Seawall Beach 10th to 61st | 1,303,594 | 1,500,706 | 1,193,674 | 4,156,097 | 4,747,642 | 8,341,528 | 75.70% |
| Pocket Parks | 251,924 | 353,492 | -1,576 | 0 | 0 | 0 | 0.00% |
| R.A. Apffel Park | 927,771 | 627,246 | 592,632 | 646,134 | 872,139 | 780,244 | -10.54% |
| Sand Replenishment Fund | 294,053 | 296,062 | 294,062 | 293,895 | 294,825 | 334,564 | 13.48% |
| Seawall Parking (Urban Park) | 618,459 | 742,375 | 788,457 | 819,837 | 1,000,400 | 1,195,341 | 19.49% |
| Seawolf Park | 1,036,623 | 1,218,149 | 1,047,622 | 1,253,759 | 2,727,727 | 2,821,097 | 3.42% |
| Stewart Beach | 839,321 | 1,115,183 | 1,053,815 | 1,275,560 | 2,117,572 | 1,826,950 | -13.72% |
| Tourism Development | 5,623,067 | 5,372,482 | 5,469,596 | 6,086,210 | 6,650,000 | 7,051,874 | 6.04% |
| Total Expenses | 18,453,286 | 19,000,578 | 18,354,331 | 23,335,926 | 32,398,346 | 36,785,513 | 13.54% |
| Net Revenue & Expense | 99,922 | 1,139,451 | 3,637,142 | 503,499 | (6,665) | 483,569 | |

| Summary | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 |
|------------------------------------------------------------------------------|----------------|------------------|------------------|-----------------------------|---------------------------|---------------------------|
| <i><u>Net Income - Includes FEMA Calculations -Excludes Depreciation</u></i> | | | | | | |
| Beach Cleaning | 414,302 | 480,195 | 607,770 | (201,410) | (588,643) | 0 |
| Beach Patrol | (109,883) | 219,805 | 601,933 | 301,180 | (0) | 0 |
| Settlement | 225,016 | (292,587) | (22,741) | (31,956) | 0 | 0 |
| Dellanera Park | 105,740 | 151,599 | 123,663 | 167,555 | 140,659 | 0 |
| East End Lagoon | 30,375 | 43,970 | (31,354) | 11,626 | 0 | 0 |
| General Fund | 53,033 | 52,135 | 134,736 | 158,104 | 8,480 | 0 |
| Grant Fund | 0 | 0 | 0 | 0 | 0 | 0 |
| Seawall Beach 10th to 61st | 14,456 | (77,323) | 927,505 | 294,702 | 0 | 0 |
| Pocket Parks | 90,378 | (166,509) | 776 | 0 | 0 | 0 |
| R.A. Apffel Park | (383,750) | 79,782 | 56,469 | (26,813) | 397,179 | 368,347 |
| Sand Replenishment | (159,216) | (38,689) | (76,942) | (82,415) | 0 | 0 |
| Seawall Parking (Urban Park) | 26,865 | 33,331 | 36,106 | 17,595 | 669 | 0 |
| Seawolf Park | 140,116 | 287,856 | 251,484 | 189,139 | (0) | (0) |
| Stewart Beach | 104,098 | 173,586 | 286,863 | (93,247) | 34,992 | 115,222 |
| Tourism Development | (451,607) | 192,299 | 740,875 | (200,560) | (0) | 0 |
| Total | 99,922 | 1,139,451 | 3,637,142 | 503,499 | (6,665) | 483,569 |
| <i><u>Net Income Excludes FEMA and Depreciation Calculations</u></i> | | | | | | |
| Beach Cleaning | 417,535 | 480,195 | 609,944 | (218,819) | (741,858) | 135,427 |
| Beach Patrol | (109,883) | 219,805 | 601,933 | 301,180 | (42,574) | 0 |
| Settlement | 225,016 | (292,587) | (22,741) | (31,956) | 0 | 0 |
| Dellanera Park | 128,691 | 153,085 | 173,352 | 167,755 | 155,550 | 49,198 |
| East End Lagoon | 30,375 | 43,970 | (31,354) | 11,626 | 0 | 0 |
| General Fund | 94,155 | 59,164 | 152,267 | 157,958 | 25,234 | 42,840 |
| Grant Fund | 0 | 0 | 0 | 0 | 0 | 0 |
| Seawall Beach 10th to 61st | 14,456 | (77,323) | 426,611 | 294,702 | 86,477 | 468,080 |
| Pocket Parks | (58,806) | (166,509) | 776 | 0 | 0 | 0 |
| R.A. Apffel Park | (331,786) | 100,181 | 60,805 | (55,738) | 5,192 | 2,722 |
| Sand Replenishment | (159,216) | (38,689) | (76,942) | (82,415) | 0 | 0 |
| Seawall Parking (Urban Park) | 26,865 | 33,331 | 36,106 | 17,595 | 0 | 0 |
| Seawolf Park | 133,241 | 453,984 | 261,981 | 245,722 | 1,107,059 | 657,508 |
| Stewart Beach | 104,240 | 180,493 | 290,471 | (111,656) | 1,113 | 118,452 |
| Tourism Development | (451,607) | 192,299 | 740,875 | (200,560) | (0) | 0 |
| Total | 63,276 | 1,341,400 | 3,224,083 | 495,393 | 596,192 | 1,474,227 |
| <i><u>Net Operating Income (Excludes Capital Expenditures)</u></i> | | | | | | |
| Beach Cleaning | 426,044 | 536,970 | 674,025 | (129,635) | (411,826) | 77,994 |
| Beach Patrol | (2,088) | 385,784 | 778,904 | 420,493 | 152,220 | 189,534 |
| Settlement | 225,016 | (292,587) | (22,741) | (31,956) | 0 | 0 |
| Dellanera Park | 112,054 | 160,453 | 122,640 | 212,891 | 241,432 | 138,061 |
| East End Lagoon | 30,375 | 43,970 | (31,354) | 11,626 | 507,500 | 507,500 |
| General Fund | 74,518 | 98,702 | 141,806 | 169,845 | 16,180 | 369,816 |
| Grant Fund | 0 | 0 | 0 | 0 | 0 | 0 |
| Seawall Beach 10th to 61st | 14,456 | (77,323) | 927,505 | 294,702 | 55,000 | 0 |
| Pocket Parks | 97,600 | (166,509) | 776 | 0 | 0 | 0 |
| R.A. Apffel Park | (372,587) | 80,460 | 54,370 | (12,963) | 455,679 | 431,847 |
| Sand Replenishment | (159,216) | (38,689) | (76,942) | (82,415) | 0 | 0 |
| Seawall Parking (Urban Park) | 37,304 | 51,309 | 37,106 | 18,765 | 669 | 61,575 |
| Seawolf Park | 146,415 | 301,530 | 254,383 | 239,884 | 199,652 | 172,693 |
| Stewart Beach | 115,495 | 176,937 | 299,595 | 6,951 | 245,992 | 330,222 |
| Tourism Development | (410,113) | 216,806 | 801,612 | (178,653) | 9,900 | 174,270 |
| Total | 335,272 | 1,477,815 | 3,961,684 | 939,534 | 1,472,398 | 2,453,512 |

| Summary | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 |
|-------------------------------------------------------------------------|------------------|----------------|------------------|-----------------------------|---------------------------|---------------------------|
| <i>Net Revenue & Expense Including Depreciation and FEMA</i> | | | | | | |
| Beach Cleaning | 414,302 | 480,195 | 607,770 | (201,410) | (588,643) | 0 |
| Beach Patrol | (109,883) | 219,805 | 601,933 | 301,180 | (0) | 0 |
| Settlement | 225,016 | (292,587) | (22,741) | (31,956) | 0 | 0 |
| Dellanera Park | (61,845) | (18,398) | (83,004) | 9,348 | (26,926) | (158,207) |
| East End Lagoon | 30,375 | 43,970 | (31,354) | 11,626 | 0 | 0 |
| General Fund | 53,033 | 52,135 | 134,736 | 158,104 | 8,480 | 0 |
| Grant Fund | 0 | 0 | 0 | 0 | 0 | 0 |
| Seawall Beach 10th to 61st | 14,456 | (77,323) | 927,505 | 294,702 | 0 | 0 |
| Pocket Parks | 85,398 | (175,727) | (7,262) | 0 | 0 | 0 |
| R.A. Apffel Park | (620,526) | (157,920) | (151,637) | (185,438) | 162,719 | 209,721 |
| Sand Replenishment | (159,216) | (38,689) | (76,942) | (82,415) | 0 | 0 |
| Seawall Parking | 0 | 0 | 0 | (1) | (23,965) | (11,308) |
| Seawolf Park | (161,865) | (24,172) | (58,570) | (136,631) | (301,982) | (325,770) |
| Stewart Beach | (154,291) | (107,560) | 32,467 | (257,892) | (215,854) | (49,423) |
| Tourism Development | (451,607) | 192,299 | 740,875 | (200,560) | (0) | 0 |
| Total | (896,655) | 96,029 | 2,613,776 | (321,344) | (986,171) | (334,987) |

Net Income not including Nonrecurring Revenue/Net FEMA/Contingency Place Holder Revenue & Expense:

| | 2019 Net Income | Nonrecurring Revenue Source | FEMA/Other Use of Reserves | Contingency Place Holder- Revenue | Contingency Place Holder- Expense | Adjusted Net Income |
|-------------------------------|--------------------|-----------------------------------|----------------------------------|-----------------------------------------|-----------------------------------------|------------------------|
| Beach Cleaning | 0 | (1,948,437) | 135,427 | 0 | 0 | (1,813,010) |
| Beach Patrol | 0 | (311,944) | 0 | 0 | 111,000 | (200,944) |
| Settlement | 0 | (346,134) | 0 | 0 | 0 | (346,134) |
| Dellanera Park | 0 | (27,343) | 49,198 | 0 | 0 | 21,855 |
| East End Lagoon | 0 | (55,977) | 0 | 0 | 0 | (55,977) |
| General Fund | 0 | (175,507) | 42,840 | 0 | 0 | (132,667) |
| Seawall Beach 10th to 61st | 0 | (162,991) | 468,080 | 0 | 0 | 305,088 |
| Pocket Parks | 0 | 0 | 0 | 0 | 0 | 0 |
| R.A. Apffel Park | 368,347 | 0 | (365,625) | 0 | 0 | 2,722 |
| Sand Replenishment | 0 | (330,814) | 0 | 0 | 0 | (330,814) |
| Seawall Parking (Urban Park) | 0 | 0 | 0 | 0 | 0 | 0 |
| Seawolf Park | (0) | (794,356) | 657,508 | 0 | 0 | (136,848) |
| Stewart Beach | 115,222 | 0 | 3,230 | 0 | 500,000 | 618,452 |
| Tourism Development | 0 | (892,397) | 0 | 0 | 755,000 | (137,397) |
| | 483,569 | (5,045,900) | 990,658 | 0 | 1,366,000 | (2,205,673) |

Cash Reserve Analysis

| Cash (Estimated 9/30/2019) | Restricted Funds | | | | Total |
|----------------------------|------------------|----------------|----------------|------------------|-------------------|
| | Cap. Imp | Restricted | Beach User | Hotel Tax | |
| Beach Cleaning | | 74,802 | 0 | 0 | 3,478,536 |
| Beach Patrol | | 594,542 | 0 | 0 | 2,126,667 |
| Settlement | 0 | | | | 594,542 |
| Dellanera Park | | 64,938 | 0 | | (641,420) |
| East End Lagoon | | | | | 64,938 |
| General Fund | | | | | (225,388) |
| Seawall Beach 10th to 61st | | | | | 564,970 |
| Pocket Parks | | | | | 0 |
| R.A. Appfel Park | | | | | (2,103,264) |
| Sand Replenishment | | | | | 330,814 |
| Seawall Parking | | | | | 132,288 |
| Seawolf Park | | | | | 1,067,295 |
| Stewart Beach | | | | | 675,500 |
| Tourism Development | | | | | 5,668,613 |
| Total Cash | 0 | 734,282 | 463,102 | 5,668,613 | 11,734,091 |

| Cash (Estimated 9/30/2020) USE_OF_CASH RESERVES | Restricted | | | Operating | | Use of Cash Reserves | Net Restricted Reserves | Net Operating Reserves | FEMA Advanced Funding | Net Total Reserves |
|----------------------------------------------------|------------------|---------------------|------------------|------------------|-------------------------|----------------------|-------------------------|------------------------|-----------------------|--------------------|
| | Cash | Proposed Net Income | Remaining Cash | Cash | Unrestricted Net income | | | | | |
| Beach Cleaning | 0 | 0 | 0 | 3,478,536 | 0 | 3,478,536 | 0 | 1,530,099 | | 1,530,099 |
| Beach Patrol | 74,802 | 0 | 74,802 | 2,051,865 | 0 | 2,051,865 | 74,802 | 1,739,921 | | 1,814,723 |
| Settlement | 594,542 | 0 | 594,542 | 0 | 0 | 0 | 248,408 | 0 | | 248,408 |
| Dellanera Park | 0 | 0 | 0 | (641,420) | 0 | (641,420) | 0 | (668,763) | | (668,763) |
| East End Lagoon | 64,938 | 0 | 64,938 | | | | 64,938 | (55,977) | | 8,961 |
| General Fund | 0 | 0 | 0 | (225,388) | 0 | (225,388) | 0 | (400,895) | | (400,895) |
| Seawall Beach 10th to 61st | 0 | 0 | 0 | 564,970 | 0 | 564,970 | 0 | 401,979 | | 401,979 |
| Pocket Parks | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | 0 |
| R.A. Appfel Park | 0 | 356,372 | 356,372 | (2,103,264) | 11,975 | (2,091,289) | 356,372 | (2,091,289) | | (1,734,917) |
| Sand Replenishment | 330,814 | 0 | 330,814 | 0 | 0 | 0 | 0 | 0 | | 0 |
| Seawall Parking (Urban Park) | 132,288 | 0 | 132,288 | 0 | 0 | 0 | 132,288 | 0 | | 132,288 |
| Seawolf Park | 0 | 0 | 0 | 1,067,295 | (0) | 1,067,295 | 0 | 272,939 | | 272,939 |
| Stewart Beach | 0 | (470,230) | (470,230) | 675,500 | 585,452 | 1,260,952 | (470,230) | 1,260,952 | | 790,722 |
| Tourism Development | 5,668,613 | 0 | 5,668,613 | 0 | 0 | 0 | 4,776,216 | 0 | | 4,776,216 |
| Total | 6,865,997 | (113,857) | 6,752,140 | 4,868,094 | 597,427 | 5,465,521 | 5,182,794 | 1,988,966 | 0 | 7,171,761 |

**Park Board of Trustees of the City of Galveston
Schedule of Outstanding Debt as of September 30, 2019**

| Type | Purpose | Amount | Date of Issue | Maturity Date | Amount Outstanding |
|-----------------|----------------------------------------|---------------|---------------|---------------|---------------------|
| Line of Credit | Equipment Purchases | \$ 540,000.00 | 11/15/2004 | Revolving | \$ 6,000 |
| Mortgage | 29th Street Maintenance Facility | \$ 800,000 | 2/28/2008 | 2/23/2023 | \$ 476,169 |
| Commerical Loan | Beach Nourishment 61st to 103rd Street | \$ 2,500,000 | 5/28/2015 | 5/28/2025 | \$ 1,669,133 |
| Municipal Lease | Purchase/Remodel of 601 Tremont | \$ 2,232,041 | 3/15/2010 | 12/15/2024 | \$ 995,020 |
| Municipal Lease | Vehicle/Equipment Purchase | \$ 220,667 | 1/10/2018 | 1/10/2020 | \$ 73,532 |
| Municipal Lease | Vehicle/Equipment Purchase | \$ 204,576 | 9/20/2018 | 9/20/2020 | \$ 70,824 |
| Municipal Lease | Vehicle/Equipment Purchase | \$ 180,347 | 2/20/2019 | 9/15/2021 | \$ 62,441 |
| Municipal Lease | Vehicle/Equipment Purchase | \$ 69,487 | 8/20/2019 | 8/20/2021 | \$ 45,487 |
| Municipal Lease | Vehicle/Equipment Purchase | \$ 133,680 | 9/27/2019 | 9/27/2021 | \$ 87,574 |
| | | | | Total | \$ 3,486,180 |

Budgeted Prior Year Principal and Interest to be paid in 2019/2020

| Type | Purpose | Principal | Interest | Total |
|-----------------|----------------------------------------|---------------------|-------------------|---------------------|
| Line of Credit | Equipment Purchases | \$ 4,664 | \$ 77 | \$ 4,741 |
| Mortgage | 29th Street Maintenance Facility | \$ 41,400 | \$ 30,211 | \$ 71,611 |
| Commerical Loan | Beach Nourishment 61st to 103rd Street | \$ 1,669,133 | \$ 22,636 | \$ 1,691,769 |
| Municipal Lease | Purchase/Remodel of 601 Tremont | \$ 168,664 | \$ 50,383 | \$ 219,047 |
| Municipal Lease | Vehicle/Equipment Purchase | \$ 73,532 | \$ 2,302 | \$ 75,834 |
| Municipal Lease | Vehicle/Equipment Purchase | \$ 68,159 | \$ 2,665 | \$ 70,824 |
| Municipal Lease | Vehicle/Equipment Purchase | \$ 57,819 | \$ 4,622 | \$ 62,441 |
| Municipal Lease | Vehicle/Equipment Purchase | \$ 22,335 | \$ 1,665 | \$ 24,000 |
| Municipal Lease | Vehicle/Equipment Purchase | \$ 44,560 | \$ 1,546 | \$ 46,106 |
| | TOTALS | \$ 2,150,266 | \$ 116,107 | \$ 2,266,372 |

Personnel Summary

| | <u>Full Time</u> | <u>Part Time</u> | <u>Seasonal</u> |
|---------------------------------------------|----------------------|---------------------|----------------------|
| <u>2019-2020</u> | | | |
| Beach Cleaning | 33.00 | 0.00 | 0.00 |
| Beach Patrol | 14.00 | 1.00 | 117.00 |
| Dellanera Park | 4.52 | 3.00 | 0.00 |
| East End Lagoon | 0.25 | 0.00 | 0.00 |
| General Fund | 12.25 | 0.00 | 0.00 |
| R.A. Apffel Park | 2.53 | 0.00 | 13.00 |
| Seawall Parking (Urban Park) | 4.65 | 10.00 | 0.00 |
| Seawolf Park | 10.65 | 4.00 | 0.00 |
| Stewart Beach | 2.65 | 0.00 | 15.00 |
| Tourism Development | <u>19.00</u> | <u>2.00</u> | <u>0.00</u> |
| Total Personnel | <u>103.50</u> | <u>20.00</u> | <u>145.00</u> |
| <u>2018-2019</u> | | | |
| Beach Cleaning | 29.50 | 0.00 | 0.00 |
| Beach Patrol | 14.00 | 1.00 | 135.00 |
| Dellanera Park | 3.60 | 4.00 | 0.00 |
| East End Lagoon | 0.25 | 0.00 | 0.00 |
| General Fund | 10.65 | 0.00 | 0.00 |
| R.A. Apffel Park | 1.65 | 1.00 | 14.00 |
| Seawall Parking (Urban Park) | 4.70 | 10.00 | 0.00 |
| Seawolf Park | 10.83 | 3.00 | 0.00 |
| Stewart Beach | 2.72 | 0.00 | 15.00 |
| Tourism Development | <u>19.00</u> | <u>2.00</u> | <u>0.00</u> |
| Total Personnel | <u>96.90</u> | <u>21.00</u> | <u>164.00</u> |
| <u>Position Changes 2019 to 2020</u> | | | |
| Beach Cleaning | 3.50 | 0.00 | 0.00 |
| Beach Patrol | 0.00 | 0.00 | -18.00 |
| East End Lagoon | 0.00 | 0.00 | 0.00 |
| Dellanera Park | 0.920 | -1.00 | 0.00 |
| General Fund | 1.60 | 0.00 | 0.00 |
| R.A. Apffel Park | 0.880 | -1.00 | -1.00 |
| Seawall Parking (Urban Park) | -0.05 | 0.00 | 0.00 |
| Seawolf Park | -0.18 | 1.00 | 0.00 |
| Stewart Beach | -0.07 | 0.00 | 0.00 |
| Tourism Development | 0.00 | 0.00 | 0.00 |
| Total Change | <u>6.60</u> | <u>-1.00</u> | <u>-19.00</u> |
| Consolidated Change | <u>-13.40</u> | | |

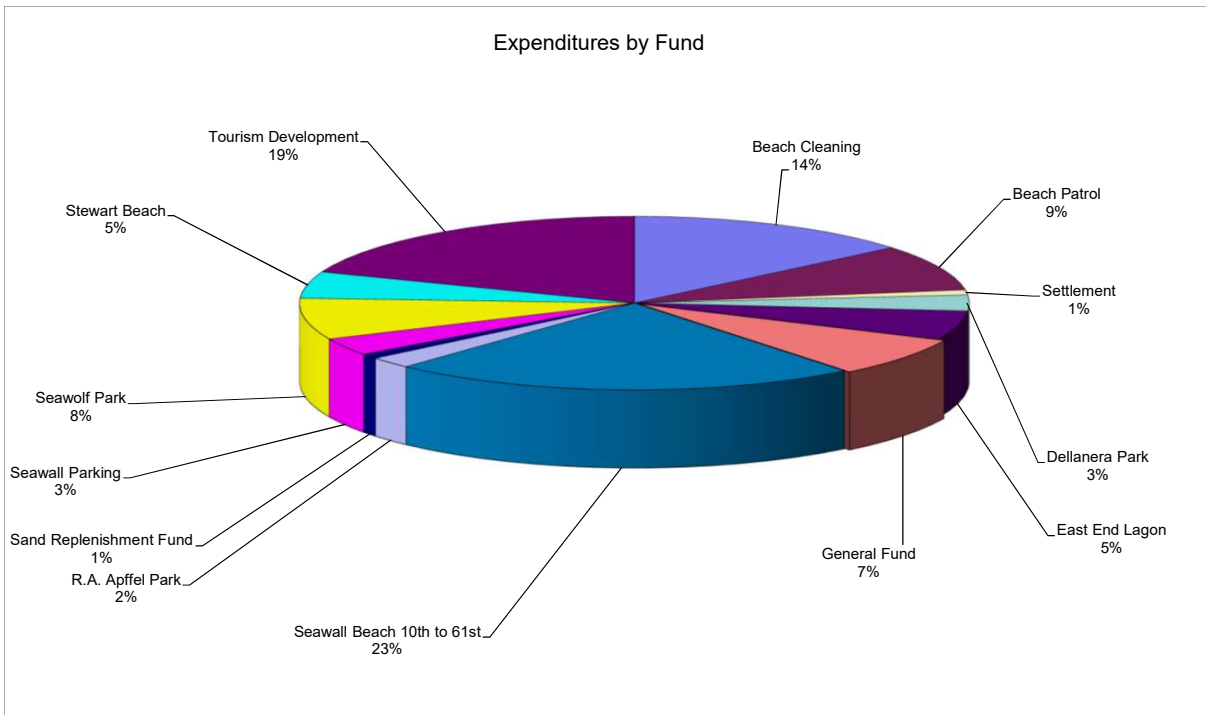
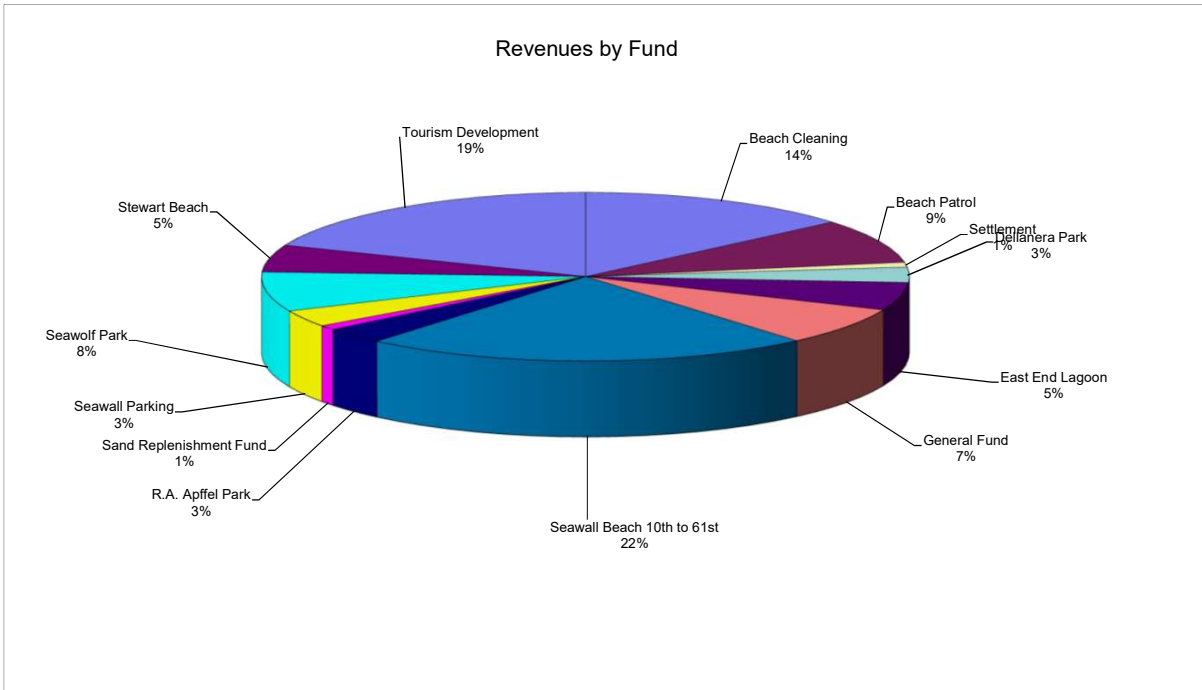
Park Board of Trustees

| Summary | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 |
|---------------------------------------------------------------------|------------------------|------------------------|------------------------|--------------------------------------|------------------------------------|------------------------------------|
| <u>Revenue Summary</u> | | | | | | |
| Beach Cleaning | 2,999,842 | 3,032,183 | 3,393,274 | 3,243,016 | 3,550,862 | 5,139,615 |
| Beach Patrol | 2,367,177 | 2,655,697 | 2,963,333 | 2,817,124 | 3,106,773 | 3,161,850 |
| Settlement | 400,000 | 1,083 | 6,365 | 9,524 | 603,303 | 350,134 |
| Dellanera Park | 680,442 | 749,522 | 793,220 | 874,964 | 2,122,421 | 1,083,895 |
| East End Lagoon | 75,800 | 154,285 | 129,125 | 85,165 | 2,019,210 | 1,992,027 |
| General Fund | 1,753,794 | 1,837,231 | 2,044,739 | 2,179,739 | 2,145,968 | 2,706,394 |
| Seawall Beach 10th to 61st | 1,318,050 | 1,423,383 | 2,121,179 | 4,450,799 | 4,747,642 | 8,341,528 |
| Pocket Parks | 342,302 | 186,983 | -800 | 0 | 0 | 0 |
| R.A. Apffel Park | 544,021 | 707,028 | 649,101 | 619,321 | 1,269,318 | 1,148,591 |
| Seawall Parking (Urban Park) | 645,325 | 775,706 | 824,563 | 837,432 | 1,001,069 | 1,195,341 |
| Seawolf Park | 1,176,739 | 1,506,005 | 1,299,105 | 1,442,898 | 2,727,727 | 2,821,097 |
| Stewart Beach | 943,419 | 1,288,769 | 1,340,678 | 1,182,313 | 2,152,563 | 1,942,172 |
| Tourism Development | 5,171,460 | 5,564,782 | 6,210,472 | 5,885,650 | 6,650,000 | 7,051,874 |
| Total Income | 18,553,208 | 20,140,029 | 21,991,474 | 23,839,425 | 32,391,681 | 37,269,082 |
| Income less Debt Service & FEMA | 17,984,915 | 20,138,946 | 21,484,214 | 23,753,274 | 30,386,575 | 31,888,515 |
| <u>Personnel Expense Summary</u> | | | | | | |
| Beach Cleaning | 1,478,597 | 1,585,696 | 1,768,398 | 1,588,833 | 2,028,258 | 2,181,650 |
| Beach Patrol | 1,689,271 | 1,732,196 | 1,621,596 | 1,745,591 | 2,048,180 | 1,906,908 |
| Settlement | 0 | 0 | 0 | 0 | 0 | 0 |
| Dellanera Park | 137,322 | 145,475 | 201,113 | 227,940 | 260,995 | 291,676 |
| East End Lagoon | 18,902 | 21,379 | 21,674 | 21,736 | 22,505 | 23,644 |
| General Fund | 904,076 | 1,026,871 | 1,086,408 | 1,123,982 | 1,123,263 | 1,343,673 |
| Seawall Beach 10th to 61st | 0 | 1,692 | 0 | 0 | 20,000 | 6,277 |
| Pocket Parks | 172,311 | 99,732 | -2,215 | 0 | 0 | 0 |
| R.A. Apffel Park | 294,484 | 206,612 | 231,525 | 275,039 | 357,981 | 391,116 |
| Seawall Parking (Urban Park) | 213,684 | 301,364 | 348,175 | 378,981 | 441,450 | 446,857 |
| Seawolf Park | 557,920 | 519,419 | 517,197 | 549,721 | 594,645 | 642,152 |
| Stewart Beach | 292,879 | 314,069 | 314,108 | 371,212 | 449,251 | 455,624 |
| Tourism Development | 1,409,333 | 1,371,644 | 1,471,033 | 1,564,417 | 1,678,976 | 1,813,977 |
| Total Personnel Expense | 7,168,778 | 7,326,149 | 7,579,012 | 7,847,452 | 9,025,505 | 9,503,555 |
| <u>As a Percentage of Revenue</u> | 38.64% | 36.38% | 34.46% | 32.92% | 27.86% | 25.50% |
| <u>As a Percentage of Revenue less debt service and FEMA</u> | 39.86% | 36.38% | 35.28% | 33.04% | 29.70% | 29.80% |

Park Board of Trustees

| Summary | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 |
|-------------------------------------------------------------------|----------------|------------------|------------------|-----------------------------|---------------------------|---------------------------|
| <i>Personnel Expense Increase/Decrease over prior year</i> | | | | | | |
| Beach Cleaning | | 107,099 | 182,702 | (179,565) | 439,425 | 153,392 |
| Beach Patrol | | 42,925 | (110,599) | 123,994 | 302,590 | (141,272) |
| Settlement | | 0 | 0 | 0 | 0 | 0 |
| Dellanera Park | | 8,152 | 55,638 | 26,827 | 33,055 | 30,681 |
| East End Lagoon | | 2,477 | 295 | 62 | 769 | 1,139 |
| General Fund | | 122,795 | 59,537 | 37,574 | (719) | 220,410 |
| Seawall Beach 10th to 61st | | 1,692 | (1,692) | 0 | 20,000 | (13,723) |
| Pocket Parks | | (72,578) | (101,948) | 2,215 | 0 | 0 |
| R.A. Apffel Park | | (87,872) | 24,913 | 43,514 | 82,942 | 33,135 |
| Seawall Parking (Urban Park) | | 87,681 | 46,811 | 30,806 | 62,469 | 5,407 |
| Seawolf Park | | (38,501) | (2,223) | 32,524 | 44,924 | 47,507 |
| Stewart Beach | | 21,190 | 39 | 57,104 | 78,039 | 6,373 |
| Tourism Development | | (37,689) | 99,389 | 93,384 | 114,559 | 135,001 |
| Decrease/Increase in Personnel Cost | | 157,372 | 252,863 | 268,440 | 1,178,053 | 478,050 |
| <i>Revenue Increase/Decrease over prior year</i> | | | | | | |
| Beach Cleaning | | 32,341 | 361,091 | (150,258) | 307,846 | 1,588,754 |
| Beach Patrol | | 288,520 | 307,636 | (146,209) | 289,649 | 55,077 |
| Settlement | | (398,917) | 5,282 | 3,159 | 593,779 | (253,169) |
| Dellanera Park | | 69,080 | 43,698 | 81,744 | 1,247,457 | (1,038,526) |
| East End Lagoon | | 78,485 | (25,160) | (43,960) | 1,934,045 | (27,183) |
| General Fund | | 83,436 | 207,509 | 135,000 | (33,771) | 560,426 |
| Seawall Beach 10th to 61st | | 105,332 | 697,796 | 2,329,620 | 296,843 | 3,593,886 |
| Pocket Parks | | (155,319) | (187,783) | 800 | 0 | 0 |
| R.A. Apffel Park | | 163,007 | (57,927) | (29,780) | 649,997 | (120,727) |
| Seawall Parking (Urban Park) | | 130,381 | 48,858 | 12,869 | 163,637 | 194,272 |
| Seawolf Park | | 329,266 | (206,900) | 143,793 | 1,284,829 | 93,370 |
| Stewart Beach | | 345,350 | 51,910 | (158,365) | 970,250 | (210,391) |
| Tourism Development | | 393,321 | 645,690 | (324,822) | 764,350 | 401,874 |
| Increase/Decrease in Revenues | | 1,464,284 | 1,891,699 | 1,853,591 | 8,468,911 | 4,837,662 |

Summary of Revenues & Expenditures



Park Board of Trustees of the City of Galveston
Operating Budget-Summary of all Funds
Fiscal Year 2019 - 2020

| Summary | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|--------------------------------------------------|-------------------|-------------------|-------------------|-----------------------------|---------------------------|---------------------------|----------------------|-----------------------------------|
| Revenue: | | | | | | | | |
| Camping | 632,515 | 702,715 | 744,134 | 755,721 | 889,083 | 934,728 | 2.51% | 5.13% |
| City Reimbursement | 575,000 | 515,000 | 426,000 | 400,085 | 450,400 | 288,400 | 0.77% | (35.97%) |
| Concession Agreements | 121,130 | 153,396 | 112,731 | 101,807 | 127,925 | 135,739 | 0.36% | 6.11% |
| County Funds | 41,496 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Donations | 0 | - | 4,107 | 825 | 12,320 | 3,000 | 0.01% | (75.65%) |
| Insurance Reimbursement | 0 | 0 | 3,120 | 3,596 | 0 | 0 | 0.00% | 0.00% |
| FEMA Reimbursement | 168,293 | - | 500,895 | 76,627 | 1,401,803 | 5,030,433 | 13.49% | 258.85% |
| Fishing | 560,888 | 768,785 | 647,138 | 690,930 | 735,032 | 771,775 | 2.07% | 5.00% |
| Grants | 3,000 | 77,500 | 1,500 | 2,269,341 | 4,158,245 | 2,235,005 | 5.99% | (46.25%) |
| Hotel/Motel Tax City | 6,702,720 | 7,356,448 | 8,277,952 | 7,837,034 | 8,160,000 | 8,206,637 | 22.00% | 0.57% |
| Hotel/Motel Tax State | 3,300,109 | 3,570,235 | 4,188,610 | 3,918,532 | 4,080,000 | 4,103,318 | 11.00% | 0.57% |
| HOT-Short Term Rental Registration | 9,200 | 12,250 | 12,053 | 12,500 | 7,500 | 10,000 | 0.03% | 33.33% |
| Interest Income | 7,392 | 39,449 | 121,389 | 147,410 | 87,500 | 119,750 | 0.32% | 36.86% |
| Naval Display | 209,474 | 330,237 | 331,304 | 371,579 | 247,719 | 325,000 | 0.87% | 31.20% |
| Oil Spill Settlement | 400,000 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Park Pass | 41,166 | 54,465 | 46,350 | 63,000 | 50,040 | 3,750 | 0.01% | (92.51%) |
| Pavilion Rental | 57,344 | 58,500 | 51,754 | 40,544 | 61,644 | 51,834 | 0.14% | (15.91%) |
| Permit Reimbursement | 0 | 0 | 18,796 | 0 | 0 | 0 | 0.00% | 0.00% |
| Rent 601 Tremont | 72,516 | 97,141 | 114,516 | 156,516 | 114,516 | 127,000 | 0.34% | 10.90% |
| Sales Tax (1/8 Cent) | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Sales Tax Discount | 189 | 193 | (52) | 121 | 0 | 0 | 0.00% | 0.00% |
| Sale Tax Payable | (33,510) | (34,878) | (25,179) | (32,705) | (38,476) | (48,376) | -0.13% | 25.73% |
| Sales Tax Refund | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| State Funds | 84,630 | 88,376 | 94,886 | 100,097 | 84,630 | 100,097 | 0.27% | 18.28% |
| Vehicle Admissions (Beach User) | 1,948,080 | 2,359,145 | 2,482,173 | 2,272,051 | 2,672,999 | 2,957,167 | 7.93% | 10.63% |
| Vehicle Admissions (Unrestricted) | 406,185 | 424,891 | 339,870 | 396,421 | 466,378 | 466,380 | 1.25% | 0.00% |
| Total | 15,307,818 | 16,573,845 | 18,494,045 | 19,582,032 | 23,769,258 | 25,821,637 | 69.23% | 8.63% |
| Tourist Development | | | | | | | | |
| Coop Convention Solicitation | 0 | 3,241 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Sponsorships | 0 | 0 | 0 | 0 | 25,000 | 0 | 0.00% | 0.00% |
| Total | 0 | 3,241 | 0 | 0 | 25,000 | 0 | 0.00% | 0.00% |
| Other | | | | | | | | |
| Floats/Umbrellas - Beach Svc | 166,324 | 216,364 | 246,503 | 246,000 | 377,960 | 256,900 | 0.69% | (32.03%) |
| Junior Lifeguards | 27,130 | 31,920 | 31,526 | 30,542 | 30,000 | 31,030 | 0.08% | 3.43% |
| Loan Proceeds-Financed Capital Imp. | 0 | 0 | 0 | 0 | 1,201,034 | 825,600 | 2.21% | (31.26%) |
| Water Slide | 0 | 0 | 8,300 | 0 | 7,800 | 120,000 | 0.32% | 100.00% |
| Mardi Gras | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Miscellaneous | 100,423 | 54,565 | 110,431 | 5,005 | 85,590 | 0 | 0.00% | (100.00%) |
| Pavilion-Food , Beverage, Gift Shop | 29,166 | 19,946 | 19,227 | 20,438 | 30,500 | 62,500 | 0.17% | 104.92% |
| Seawolf Overnight Program | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Seawolf Overnight Program Expense | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Special Event | 4,530 | 17,525 | 19,366 | 27,080 | 15,500 | 25,560 | 0.07% | 64.90% |
| Vending | 0 | 2,473 | 1,670 | 1,600 | 1,250 | 1,950 | 0.01% | 100.00% |
| Viewer | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Washers & Dryers | 4,510 | 3,339 | 3,732 | 5,000 | 5,000 | 4,500 | 0.01% | 0.00% |
| Unrealized Gain/Loss | 2,919 | -552 | -1,342 | 0 | 0 | 0 | 0.00% | 0.00% |
| Nonrecurring Revenue Source | 0 | 0 | 0 | 0 | 2,293,526 | 5,045,900 | 13.53% | 120.01% |
| Total | 335,001 | 345,582 | 439,414 | 335,664 | 4,048,160 | 6,373,940 | 17.09% | 57.45% |
| Revenue Not Including Interfund Transfers | 15,642,819 | 16,922,667 | 18,933,459 | 19,917,696 | 27,842,418 | 32,195,576 | 86.32% | 15.63% |
| Transfers: | | | | | | | | |
| Beach Cleaning | 362,319 | 230,997 | 234,997 | 237,197 | 237,197 | 236,449 | 0.63% | (0.32%) |
| Beach Patrol | 397,897 | 513,843 | 500,511 | 500,511 | 500,511 | 425,000 | 1.14% | (15.09%) |
| Settlement | 90,219 | 291,900 | 28,623 | 41,000 | 602,823 | 350,000 | 0.94% | (41.94%) |
| East End Lagoon | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| General Fund | 1,617,360 | 1,686,173 | 1,794,610 | 1,878,646 | 1,916,154 | 2,278,287 | 6.11% | 18.90% |
| Nourished Beach (Unrestricted) | 293,895 | 293,895 | 293,895 | 1,068,895 | 1,068,895 | 1,812,769 | 4.86% | 69.59% |
| Sand Replenishment | 134,837 | 210,078 | 214,169 | 199,480 | 234,683 | 0 | 0.00% | (100.00%) |
| Tourism Development | 30,327 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total | 2,926,855 | 3,226,887 | 3,066,806 | 3,925,729 | 4,560,263 | 5,102,506 | 13.68% | 11.89% |
| Total Revenue | 18,569,675 | 20,149,554 | 22,000,265 | 23,843,425 | 32,402,681 | 37,298,082 | 100% | 15.11% |

Park Board of Trustees of the City of Galveston
Operating Budget-Summary of all Funds
Fiscal Year 2019 - 2020

| Summary | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|--------------------------------------------------|------------------|------------------|------------------|-----------------------------|---------------------------|---------------------------|----------------------|-----------------------------------|
| <u>PERSONNEL EXPENSE</u> | | | | | | | | |
| Salaries | 5,020,005 | 5,298,798 | 5,434,245 | 5,696,748 | 6,145,286 | 6,439,555 | 17.49% | 4.79% |
| Field Auditor | 13,245 | 22,224 | 12,938 | 24,877 | 13,272 | 0 | 0.00% | (100.00%) |
| Incentive Salary-Tourism Development | 94,516 | 62,059 | 57,095 | 88,215 | 67,174 | 88,215 | 0.24% | 31.32% |
| Incentive Salary-Executive Director | (468) | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Incentive Salary - Park Managers | 33,484 | 0 | 0 | 0 | 0 | 27,450 | 0.07% | 0.00% |
| Incentive Salary - Other Employees | 125,466 | 0 | 0 | 0 | 0 | 3,700 | 0.01% | 0.00% |
| Payroll Taxes | 397,218 | 403,197 | 414,573 | 464,086 | 481,764 | 508,725 | 1.38% | 5.60% |
| Worker's Compensation | 94,324 | 119,223 | 146,850 | 97,310 | 204,692 | 262,222 | 0.71% | 28.11% |
| Insurance - Employees | 756,399 | 687,835 | 671,489 | 736,516 | 801,894 | 919,578 | 2.50% | 14.68% |
| Insurance - Contingency | 0 | 0 | 0 | 0 | 80,189 | 80,317 | 0.22% | 0.16% |
| Contract Labor | 257,855 | 258,612 | 345,072 | 170,508 | 409,580 | 291,840 | 0.79% | (28.75%) |
| TEC-unemployment | 11,680 | 21,033 | 16,980 | 6,794 | 19,000 | 23,000 | 0.06% | 21.05% |
| Pension Plan | 134,867 | 146,055 | 167,850 | 185,546 | 238,421 | 260,811 | 0.71% | 9.39% |
| Recovered Labor | 0 | 1,572 | 0 | 0 | 0 | (15,000) | -0.04% | 0.00% |
| Sick/Vacation Leave Accrual | 4,784 | 13,077 | 33,245 | 2,640 | 25,364 | 7,997 | 0.02% | (68.47%) |
| Uniforms | 45,638 | 49,809 | 47,447 | 58,406 | 71,121 | 73,293 | 0.20% | 3.05% |
| Drug Testing | 11,700 | 10,464 | 10,519 | 12,234 | 20,140 | 16,729 | 0.05% | (16.94%) |
| Special Seawall Security/Litter Patrol | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Sand Security | 128,475 | 128,213 | 122,663 | 143,640 | 139,005 | 142,005 | 0.39% | 2.16% |
| Recruitment/Relocation Charges | 3,686 | 10,589 | 2,843 | 47,981 | 12,500 | 8,100 | 0.02% | (35.20%) |
| Overtime Contingency | 35,904 | 93,391 | 95,203 | 111,951 | 109,681 | 142,327 | 0.39% | 29.76% |
| Salary Contingency | 0 | 0 | 0 | 0 | 186,422 | 222,691 | 0.60% | 19.46% |
| Total Personnel | 7,168,778 | 7,326,149 | 7,579,012 | 7,847,452 | 9,025,505 | 9,503,555 | 25.81% | 5.30% |
| <u>MATERIALS, SUPPLIES & SERVICES</u> | | | | | | | | |
| Advertising & Promotions | 47,561 | 54,479 | 42,079 | 51,292 | 64,250 | 74,940 | 0.20% | 16.64% |
| Advertising-R. A. Appfel | 111,678 | 80,160 | 81,478 | 70,000 | 70,000 | 81,000 | 0.22% | 15.71% |
| Advertising-Stewart Beach | 83,758 | 69,152 | 72,539 | 83,000 | 83,000 | 73,000 | 0.20% | (12.05%) |
| Alarm Systems | 14,675 | 13,430 | 13,960 | 15,365 | 15,080 | 15,250 | 0.04% | 1.13% |
| Auto Mileage | 7,853 | 9,150 | 7,974 | 12,460 | 18,665 | 20,155 | 0.05% | 7.98% |
| Bad Debt Expense | 12,883 | 162,675 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Bank Charges | 151,683 | 186,467 | 232,524 | 272,589 | 229,650 | 404,722 | 1.10% | 76.23% |
| Buoy Construction | 63 | 159 | 1,822 | 2,000 | 4,450 | 6,400 | 0.02% | 43.82% |
| Buoys | 4,140 | 11,758 | 5,160 | 5,000 | 11,400 | 10,200 | 0.03% | (10.53%) |
| Capital Asset Replacement Reserve | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Car Counters and Cameras | 4,918 | 3,297 | 2,764 | 0 | 3,500 | 2,500 | 0.01% | (28.57%) |
| Cash Over or Short | (1,683) | 462 | (1,001) | (1,092) | 0 | 0 | 0.00% | 0.00% |
| City - Seawall Parking - Capital Reserve Fund | 96,799 | 116,356 | 123,684 | 121,125 | 142,500 | 179,301 | 0.49% | 25.83% |
| City - Maintenance/Repair/& Operations Fund | 92,076 | 35,928 | 10,102 | 14,888 | 0 | 37,303 | 0.10% | 0.00% |
| Cleaning Supplies & Materials | 10,959 | 15,159 | 12,703 | 16,605 | 22,981 | 22,531 | 0.06% | (1.96%) |
| Collateral | 121,783 | 102,265 | 117,909 | 55,598 | 135,000 | 135,300 | 0.37% | 0.22% |
| Commissions | 292 | 0 | 3,150 | 0 | 0 | 0 | 0.00% | 0.00% |
| Community Awareness | 4,165 | 9,535 | 4,878 | 8,000 | 3,500 | 35,000 | 0.10% | 900.00% |
| Contingency- City Funded | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Contingency-Downtown Oversight (TD) | 96,106 | 40,000 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Contingency-Unforeseen Special Projects (TD) | 509,737 | 140,391 | 105,200 | 602,539 | 700,000 | 755,000 | 2.05% | 7.86% |
| Contingency-Board Approval Required | 234,426 | 209,617 | 28,623 | 187,635 | 772,823 | 611,000 | 1.66% | (20.94%) |
| Contract Services | 242,393 | 242,115 | 254,677 | 265,645 | 259,447 | 321,972 | 0.87% | 24.10% |
| Convention Solicitation | 51,720 | 37,904 | 39,500 | 27,500 | 63,500 | 67,500 | 0.18% | 6.30% |
| Copy Leases | 38,797 | 40,499 | 34,945 | 28,170 | 26,530 | 30,180 | 0.08% | 13.76% |
| Cost of Sales | 16,929 | 10,437 | 14,213 | 7,000 | 14,000 | 32,000 | 0.09% | 128.57% |
| Coupons | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Courier Service | 7,597 | 7,682 | 8,240 | 7,224 | 8,710 | 8,960 | 0.02% | 2.87% |
| Local Marketing | 0 | 0 | 271 | 730 | 1,800 | 700 | 0.00% | 100.00% |
| Credit Card Charges/Fees | 431 | 198 | 495 | 100 | 100 | 0 | 0.00% | (100.00%) |
| CTA Expenses | 0 | 0 | 11,768 | 18,000 | 14,540 | 17,150 | 0.05% | 17.95% |
| Damaged & Spoiled Inventory | 451 | 187 | 15 | 0 | 200 | 2,000 | 0.01% | 900.00% |
| Data Processing/Software/Maintenance | 102,516 | 113,825 | 148,250 | 171,351 | 168,262 | 183,268 | 0.50% | 8.92% |
| Discounts | 215 | 21 | (40) | (40) | 0 | 0 | 0.00% | 0.00% |
| Donations | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 100.00% |
| Dues & Subscriptions | 11,155 | 12,127 | 21,974 | 28,548 | 29,158 | 28,965 | 0.08% | (0.66%) |
| Dumping Fees | 27,915 | 26,792 | 25,176 | 60,000 | 66,000 | 43,500 | 0.12% | (34.09%) |
| Emergency Cleanup | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Equipment Rental | 14,100 | 11,498 | 50,163 | 12,400 | 81,500 | 69,775 | 0.19% | (14.39%) |
| FEMA/Storm Expense | 131,647 | 201,949 | 87,835 | 68,521 | 2,004,660 | 6,021,091 | 16.36% | 200.35% |
| First Aid Supplies | 6,444 | 11,357 | 19,201 | 14,350 | 30,835 | 23,535 | 0.06% | (23.67%) |
| Fishing Bands | 3,142 | 2,720 | 3,767 | 3,500 | 3,800 | 3,800 | 0.01% | 0.00% |
| Floral/TD Client Services | 716 | 734 | 3,615 | 1,616 | 2,250 | 2,200 | 0.01% | (2.22%) |

Park Board of Trustees of the City of Galveston
Operating Budget-Summary of all Funds
Fiscal Year 2019 - 2020

| Summary | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|---------------------------------------------------------|-------------------|-------------------|-------------------|-----------------------------|---------------------------|---------------------------|----------------------|-----------------------------------|
| Gasoline | 83,625 | 99,167 | 123,501 | 133,609 | 156,500 | 152,500 | 0.41% | (2.56%) |
| Grant-CMP/Dune Restoration/Flag System | 137,136 | 282,000 | 103,473 | 2,926,070 | 5,196,520 | 2,260,900 | 6.14% | (56.49%) |
| HOT-Misc Expns & Audit | 22,497 | 44,584 | 50,901 | 61,554 | 68,982 | 71,350 | 0.19% | 3.43% |
| Human Resource | 21,423 | 9,414 | 30,994 | 9,000 | 9,335 | 7,450 | 0.02% | (20.19%) |
| Insurance - Claims | 2,000 | 5,749 | 7,705 | 5,967 | 0 | 0 | 0.00% | 0.00% |
| Insurance - Liability | 94,554 | 84,916 | 87,906 | 83,185 | 76,562 | 79,454 | 0.22% | 3.78% |
| Insurance - Property | 316,927 | 343,347 | 402,704 | 417,694 | 424,527 | 482,518 | 1.31% | 13.66% |
| Junior Lifeguard | 22,215 | 27,396 | 28,265 | 1,600 | 30,000 | 31,030 | 0.08% | 3.43% |
| Legal | 187,875 | 110,239 | 71,194 | 101,600 | 148,000 | 148,000 | 0.40% | 0.00% |
| Letter Response-Postage | 15,400 | 0 | 13,000 | 5,300 | 10,000 | 10,000 | 0.03% | 0.00% |
| Licenses/Permits | 4,240 | 1,855 | 1,947 | 3,615 | 6,050 | 6,840 | 0.02% | 13.06% |
| Maint & Repairs - Building | 144,050 | 104,529 | 111,683 | 162,499 | 237,278 | 283,039 | 0.77% | 19.29% |
| Maint & Repairs - Equipment | 124,995 | 117,533 | 154,792 | 163,275 | 220,508 | 226,525 | 0.62% | 2.73% |
| Marketing Coop/Sponsorship | 28,820 | 25,979 | 45,519 | 16,500 | 35,100 | 38,175 | 0.10% | 8.76% |
| Marketing Travel | 140,741 | 122,972 | 143,987 | 127,343 | 189,362 | 204,986 | 0.56% | 8.25% |
| Marketing Travel Reimbursement | 0 | 0 | 0 | 0 | (24,700) | (23,500) | -0.06% | (4.86%) |
| Media Placement | 1,765,048 | 1,966,656 | 1,699,957 | 1,816,913 | 1,825,967 | 1,783,471 | 4.84% | (2.33%) |
| Meetings & Seminars | 63,780 | 68,600 | 82,828 | 70,986 | 103,561 | 101,462 | 0.28% | (2.03%) |
| Memberships | 55,040 | 57,591 | 59,388 | 119,353 | 136,276 | 134,390 | 0.37% | (1.38%) |
| Miscellaneous | 16,406 | 17,007 | 18,151 | 11,987 | 75,363 | 61,081 | 0.17% | (18.95%) |
| Office Rent (Ashton Villa) | 16,439 | 24,200 | 27,200 | 32,200 | 32,200 | 32,320 | 0.09% | 0.37% |
| Office Rent (601 Tremont) | 72,516 | 72,516 | 72,516 | 72,516 | 72,516 | 85,000 | 0.23% | 17.22% |
| Office Rent (Beach Patrol & SW Parking) | 21,500 | 32,144 | 32,144 | 32,144 | 32,144 | 32,144 | 0.09% | (0.00%) |
| Office Supplies | 48,034 | 32,995 | 37,946 | 41,271 | 47,500 | 47,800 | 0.13% | 0.63% |
| Outside Audit | 62,031 | 63,000 | 63,000 | 61,735 | 62,999 | 69,252 | 0.19% | 9.93% |
| Paper Goods | 10,367 | 9,063 | 11,212 | 16,688 | 19,934 | 22,600 | 0.06% | 13.37% |
| Photography | 4,882 | 5,000 | 2,225 | 2,500 | 5,000 | 5,000 | 0.01% | 0.00% |
| Planning - Nourished Beach | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Port-a-lets | 60,963 | 63,012 | 78,570 | 50,960 | 55,312 | 53,087 | 0.14% | (4.02%) |
| Preplacement | 14,069 | 10,887 | 11,040 | 10,547 | 17,500 | 11,000 | 0.03% | (37.14%) |
| Production | 4,500 | 4,500 | 5,000 | 9,928 | 10,000 | 10,000 | 0.03% | 0.00% |
| Professional Fees | 225,583 | 163,016 | 144,989 | 278,402 | 294,510 | 279,730 | 0.76% | (5.02%) |
| Project Management | 5,273 | 4,348 | 8,748 | 1,500 | 1,560 | 0 | 0.00% | (100.00%) |
| Promotion Materials | 41,245 | 34,452 | 33,563 | 24,700 | 37,780 | 39,150 | 0.11% | 3.63% |
| Public Relations | 70,699 | 53,994 | 63,855 | 49,000 | 76,100 | 83,875 | 0.23% | 10.22% |
| Radios | 62,570 | 35,003 | 43,401 | 27,387 | 57,300 | 46,770 | 0.13% | (18.38%) |
| Reimburse-City of Galveston | 0 | 166,042 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Revenue Sharing | 0 | 0 | 0 | 0 | 0 | 250,000 | 0.68% | 100.00% |
| Sales Events | 0 | 0 | 0 | 7,000 | 20,000 | 20,000 | 0.05% | 0.00% |
| Business Development | 111,660 | 102,650 | 176,357 | 146,103 | 190,000 | 190,000 | 0.52% | 0.00% |
| Signs | 54,344 | 67,110 | 40,477 | 33,856 | 84,604 | 88,754 | 0.24% | 4.91% |
| Small Tools & Equipment | 27,362 | 23,807 | 37,565 | 24,940 | 32,513 | 34,720 | 0.09% | 6.79% |
| Special Projects | 179,057 | 257,263 | 252,800 | 219,654 | 301,300 | 243,300 | 0.66% | (19.25%) |
| Special Projects - New Programs | 21,611 | 8,000 | 700 | 2,500 | 20,000 | 35,000 | 0.10% | 75.00% |
| Stock-batteries, Oil, Fluid | 6,227 | 4,974 | 7,652 | 8,322 | 10,500 | 10,000 | 0.03% | (4.76%) |
| Sub Vets/Grant Allocation | 94,068 | 170,502 | 165,630 | 185,789 | 123,860 | 162,500 | 0.44% | 31.20% |
| Supplies | 16,776 | 14,927 | 16,225 | 18,388 | 25,990 | 30,415 | 0.08% | 17.03% |
| Supplies-Welding | 5,043 | 4,388 | 4,425 | 4,000 | 5,000 | 6,000 | 0.02% | 20.00% |
| Telephone/Cells/Internet | 176,826 | 179,502 | 177,525 | 165,245 | 180,250 | 181,730 | 0.49% | 0.82% |
| Tickets | 11,314 | 6,056 | 3,125 | 5,080 | 8,450 | 9,750 | 0.03% | 15.38% |
| Tower Construction | 17,418 | 1,977 | 18,148 | 8,000 | 25,050 | 5,550 | 0.02% | (77.84%) |
| Training | 58,922 | 59,088 | 58,134 | 63,018 | 84,753 | 87,713 | 0.24% | 3.49% |
| Trash Barrel Liners | 11,806 | 12,627 | 18,488 | 20,081 | 24,000 | 26,000 | 0.07% | 8.33% |
| Trash Barrels | 10,813 | 6,890 | 33,382 | 46,011 | 54,600 | 56,000 | 0.15% | 2.56% |
| Utilities | 187,999 | 142,817 | 179,567 | 197,979 | 192,480 | 224,975 | 0.61% | 16.88% |
| West End Access Points | 211 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Materials, Supplies & Services | 7,218,936 | 7,306,759 | 6,653,112 | 10,338,008 | 16,182,985 | 17,860,004 | 48.51% | 10.36% |
| <u>CAPITAL OUTLAY & DEBT SERVICE</u> | | | | | | | | |
| Equipment Purchases | 145,015 | 178,847 | 118,419 | 204,689 | 224,400 | 365,020 | 0.99% | 62.66% |
| Gain/Loss On Sale of Equipment | 2,654 | (10,931) | (54,803) | (8,654) | 0 | 0 | 0.00% | 0.00% |
| Capital Improvements | 6,937 | 7,900 | 105,434 | 176,901 | 597,334 | 916,395 | 2.49% | 53.41% |
| Improvements-Naval Display | | | | | | | 0.00% | 0.00% |
| Interest Payment - Capital Improvements | 202,718 | 193,671 | 191,098 | 171,013 | 200,155 | 116,403 | 0.32% | (41.84%) |
| Landscaping | 10,846 | 10,880 | 3,404 | 6,581 | 9,800 | 42,000 | 0.11% | 328.57% |
| Leased Equipment - Current Year | 69,898 | 142,802 | 145,248 | 56,519 | 190,429 | 109,028 | 0.30% | (42.75%) |
| Office Relocation | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Lease Payment-Prior Year | 306,229 | 228,028 | 158,648 | 206,431 | 258,805 | 279,205 | 0.76% | 7.88% |
| Principal Payment-Equipment | 0 | 0 | 80 | 0 | 30,827 | 34,664 | 0.09% | 12.45% |
| Principal Payment-Capital Improvements | 410,886 | 399,107 | 396,661 | 415,259 | 1,128,842 | 2,485,734 | 6.75% | 120.20% |
| Total Capital Outlay | 1,155,183 | 1,150,304 | 1,064,189 | 1,228,739 | 2,640,592 | 4,348,449 | 11.81% | 64.68% |
| Total Expense not including Inter-fund Transfers | 15,542,897 | 15,783,212 | 15,296,313 | 19,414,198 | 27,849,081 | 31,712,007 | 86.14% | 13.87% |

Park Board of Trustees of the City of Galveston
 Operating Budget-Summary of all Funds
 Fiscal Year 2019 - 2020

| Summary | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|--------------------------------------|-------------------|-------------------|-------------------|-----------------------------|---------------------------|---------------------------|----------------------|-----------------------------------|
| TRANSFERS | | | | | | | | |
| General Fund Allocation | 6,500 | 6,500 | 6,500 | 6,500 | 6,500 | 0 | 0.00% | (100.00%) |
| Beach Cleaning | 415,213 | 253,320 | 253,320 | 1,078,386 | 1,078,386 | 1,837,352 | 4.99% | 70.38% |
| Beach Patrol | 266,781 | 233,340 | 233,340 | 278,007 | 278,007 | 449,808 | 1.22% | 61.80% |
| Settlement | 121,024 | 292,378 | 29,101 | 41,478 | 603,301 | 350,131 | 0.95% | (41.96%) |
| Dellanera Park | 149,667 | 153,535 | 157,802 | 156,899 | 158,476 | 234,231 | 0.64% | 47.80% |
| East End Lagoon | 9,000 | 5,000 | 9,000 | 11,200 | 11,200 | 36,449 | 0.10% | 225.44% |
| Nourished Beach | 587,584 | 638,340 | 638,340 | 640,607 | 640,607 | 740,607 | 2.01% | 15.61% |
| Pocket Park | 38,240 | 48,064 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| R. A. Apffel | 174,408 | 179,250 | 197,496 | 186,854 | 202,200 | 70,835 | 0.19% | (64.97%) |
| Sand Replenishment | 294,053 | 294,053 | 294,054 | 293,895 | 294,053 | 333,715 | 0.91% | 13.49% |
| Seawolf Park | 126,153 | 120,466 | 146,065 | 146,065 | 146,065 | 155,172 | 0.42% | 6.23% |
| Seawall Beach (Urban Park) | 64,532 | 77,571 | 82,456 | 83,558 | 95,000 | 86,737 | 0.24% | (8.70%) |
| Stewart Beach | 241,151 | 325,071 | 359,333 | 330,280 | 374,468 | 122,706 | 0.33% | (67.23%) |
| Tourist Development | 432,548 | 600,000 | 660,000 | 672,000 | 672,000 | 684,763 | 1.86% | 1.90% |
| Total Transfers | 2,926,855 | 3,226,887 | 3,066,806 | 3,925,729 | 4,560,263 | 5,102,506 | 13.86% | 11.89% |
| Total Other Expense | 18,469,752 | 19,010,099 | 18,363,119 | 23,339,927 | 32,409,345 | 36,814,513 | 100.00% | 13.59% |
| Net Income | 99,922 | 1,139,455 | 3,637,145 | 503,498 | (6,664) | 483,569 | | |
| DEPRECIATION | | | | | | | | |
| Depreciation-Other Improvement | 282,677 | 286,228 | 299,038 | 306,240 | 282,677 | 306,240 | | |
| Depreciation-Building | 187,408 | 187,408 | 187,408 | 187,407 | 187,408 | 187,408 | | |
| Depreciation-Building Improvements | 130,500 | 141,176 | 215,476 | 168,269 | 125,519 | 168,269 | | |
| Depreciation-Machine & Equipment | 196,823 | 203,874 | 109,064 | 33,020 | 194,884 | 28,596 | | |
| Depreciation-Auto & Trucks | 83,887 | 105,453 | 92,921 | 48,877 | 73,734 | 47,013 | | |
| Depreciation-Furniture & Fixtures | 41,360 | 41,360 | 39,276 | 15,981 | 41,360 | 15,981 | | |
| Depreciation-Naval Display | 49,327 | 49,327 | 51,587 | 51,587 | 49,327 | 51,587 | | |
| Depreciation-Big Reef | 0 | 0 | 0 | 0 | 0 | 0 | | |
| Depreciation-Play Ground Equip | 24,597 | 28,597 | 28,597 | 13,462 | 24,597 | 13,462 | | |
| Total Depreciation Expense | 996,577 | 1,043,422 | 1,023,366 | 824,843 | 979,506 | 818,556 | | |
| Net Income After Depreciation | (896,655) | 96,033 | 2,613,779 | (321,345) | (986,170) | (334,987) | | |

Park Board of Trustees
FEMA/Storm Repairs Summary

| | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Proposed Budget 2020 |
|---------------------|----------------------------------|----------------|------------------|----------------|-----------------------------|---------------------------|----------------------------|
| Beach Cleaning | FEMA Reimbursement | (1,562) | 0 | 0 | 17,409 | 156,251 | 0 |
| | FEMA Related Expenditures | 1,672 | 0 | 2,174 | 0 | 3,036 | 135,427 |
| | Net FEMA | (3,233) | 0 | (2,174) | 17,409 | 153,215 | (135,427) |
| Beach Patrol | FEMA Reimbursement | 0 | 0 | 0 | 0 | 42,574 | 0 |
| | FEMA Related Expenditures | 0 | 0 | 0 | 0 | 0 | 0 |
| | Net FEMA | 0 | 0 | 0 | 0 | 42,574 | 0 |
| General Fund | FEMA Reimbursement | (1,612) | 0 | 0 | 0 | 28,598 | 0 |
| | FEMA Related Expenditures | 39,510 | 7,029 | 17,531 | (146) | 45,352 | 42,840 |
| | Net FEMA | (41,122) | (7,029) | (17,531) | 146 | (16,754) | (42,840) |
| Seawall Beach | FEMA Reimbursement | 0 | 0 | 500,895 | 0 | 179,607 | 4,212,717 |
| | FEMA Related Expenditures | 0 | 0 | 0 | 0 | 266,084 | 4,680,797 |
| | Net FEMA | 0 | 0 | 500,895 | 0 | (86,477) | (468,080) |
| Tourism Development | FEMA Reimbursement | 0 | 0 | 0 | 0 | 0 | 0 |
| | FEMA Related Expenditures | 0 | 0 | 0 | 0 | 0 | 0 |
| | Net FEMA | 0 | 0 | 0 | 0 | 0 | 0 |
| Dellanera Park | FEMA Reimbursement | 0 | 0 | 0 | 0 | 387,058 | 0 |
| | FEMA Related Expenditures | 22,951 | 1,486 | 49,689 | 200 | 401,949 | 49,198 |
| | Net FEMA | (22,951) | (1,486) | (49,689) | (200) | (14,891) | (49,198) |
| Pocket Parks Cons. | FEMA Reimbursement | 149,481 | 0 | 0 | 0 | 0 | 0 |
| | FEMA Related Expenditures | 298 | 0 | 0 | 0 | 0 | 0 |
| | Net FEMA | 149,183 | 0 | 0 | 0 | 0 | 0 |
| R. A. Apfel Park | FEMA Reimbursement | 0 | 0 | 0 | 28,943 | 399,224 | 392,054 |
| | FEMA Related Expenditures | 51,964 | 20,399 | 4,337 | 18 | 7,237 | 26,429 |
| | Net FEMA | (51,964) | (20,399) | (4,337) | 28,925 | 391,987 | 365,625 |
| Stewart Beach | FEMA Reimbursement | 0 | 0 | 0 | 18,427 | 37,128 | 0 |
| | FEMA Related Expenditures | 142 | 6,907 | 3,607 | 18 | 3,249 | 3,230 |
| | Net FEMA | (142) | (6,907) | (3,607) | 18,409 | 33,879 | (3,230) |
| Seawolf Park | FEMA Reimbursement | 21,986 | 0 | 0 | 11,848 | 170,694 | 425,662 |
| | FEMA Related Expenditures | 15,111 | 166,128 | 10,498 | 68,431 | 1,277,753 | 1,083,170 |
| | Net FEMA | 6,875 | (166,128) | (10,498) | (56,583) | (1,107,059) | (657,508) |
| Grand Total | FEMA Reimbursement | 168,293 | 0 | 500,895 | 76,627 | 1,401,134 | 5,030,433 |
| | FEMA Related Expenditures | 131,647 | 201,949 | 87,835 | 68,521 | 2,004,660 | 6,021,091 |
| | Net FEMA | 36,646 | (201,949) | 413,059 | 8,106 | (603,526) | (990,658) |

**Park Board of Trustees
Interfund Transfers - Budget 2019/2020**

Inter-fund Transfers In (Revenue)

General Fund Administrative

| | |
|-------------------------------------|------------------|
| Beach Cleaning (\$144K for MG Whse) | 477,725 |
| Beach Patrol (\$144K for MG Whse) | 449,808 |
| Dellanera - Parking | 29,531 |
| Dellanera - Pavilion | 84,700 |
| Mardi Gras | 0 |
| Seawall Beach (NB)-Parking | 0 |
| Seawall Beach (NB)-Other | 115,607 |
| Pocket Park 1 - Beach User | 0 |
| Pocket Park 1 - Pavilion | 0 |
| Pocket Park 2 - Beach User | 0 |
| Pocket Park 2 - Pavilion | 0 |
| Pocket Park 3 - Beach User | 0 |
| Pocket Park 3 - Pavilion | 0 |
| R.A. Apffel - Parking | 66,543 |
| R.A. Apffel - Pavilion | 4,292 |
| Sand Replenishment | 573 |
| Seawall Parking | 86,737 |
| Seawolf Park | 155,172 |
| Stewart Beach - Parking | 113,235 |
| Stewart Beach - Pavilion | 9,471 |
| Debt Service | 131 |
| Tourism Development | 684,763 |
| | <u>2,278,287</u> |

Inter-fund Transfers Out (Expenses)

General Fund Administrative

| | |
|---------------------------|----------|
| Transfer-R.A. Apffel | 0 |
| Transfer-Beach Cleaning | 0 |
| Transfer-GRT | 0 |
| Transfer-TD Capital Lease | 0 |
| Transfer-BP Capital Lease | 0 |
| Transfer-Mardi Gras | 0 |
| | <u>0</u> |

Beach Cleaning

| | |
|--------------------------------|----------------|
| Transfer-General Fund | 0 |
| Transfer-Seawolf Park | 0 |
| Transfer - Dellanera | 0 |
| Transfer - R. A. Apffel | 0 |
| Transfer - East End Lagoon | 36,449 |
| Transfer - Stewart Beach | 0 |
| Transfer - Nourished Beach | 200,000 |
| Transfer-Pocket Park 1 | 0 |
| Transfer-Pocket Park 2 | 0 |
| Transfer- Pocket Park 3 | 0 |
| Transfer- UP (Seawall Parking) | 0 |
| Jamaica Beach Funds | 0 |
| | <u>236,449</u> |

Beach Cleaning

| | |
|---------------------------------|------------------|
| GF Allocation+ \$144K (MG Whse) | 477,725 |
| Tourist Development | 0 |
| Seawolf Park | 0 |
| Nourished Beach | 1,359,627 |
| | <u>1,837,352</u> |

Beach Patrol

| | |
|-----------------------------------------|----------------|
| Transfer-R. A. Apffel (Life Guard Svcs) | 0 |
| Transfer- Stewart Beach (LG Svcs) | 0 |
| Transfer-Nourished Beach (LG Svcs) | 425,000 |
| Transfer-Dellanera | 0 |
| Transfer-General Fund | 0 |
| Transfer -Pocket Park 1 | 0 |
| Transfer- Pocket Park 2 | 0 |
| Transfer- Pocket Park 3 | 0 |
| | <u>425,000</u> |

Beach Patrol

| | |
|--------------------------------|----------------|
| General Fund (+\$144K-MG Whse) | 449,808 |
| | <u>449,808</u> |

**Park Board of Trustees
Interfund Transfers - Budget 2019/2020**

Inter-fund Transfers In (Revenue)

Inter-fund Transfers Out (Expenses)

East End Lagoon

| | |
|-----------------------|-----------------|
| Transfer-Seawolf PARK | 0 |
| | <u>0</u> |
| | <u><u>0</u></u> |

East End Lagoon

| | |
|----------------|----------------------|
| Beach Cleaning | 36,449 |
| | <u>36,449</u> |
| | <u><u>36,449</u></u> |

Seawall Beach 10th to 61st

| | |
|-------------------------------------|-------------------------|
| Transfer from Beach Cleaning | 1,359,627 |
| Transfer from R. A. Apfel | 0 |
| Transfer from Stewart Beach | 0 |
| Transfer Debit Service-Capital Imp. | 0 |
| Transfer from Sand Replenishment | 333,142 |
| Transfer from Dellanera Park | 120,000 |
| | <u>1,812,769</u> |
| | <u><u>1,812,769</u></u> |

Seawall Beach 10th to 61st

| | |
|-------------------------------------|-----------------------|
| Beach Cleaning Transfer | 0 |
| Beach Patrol-Life Guard Services | 0 |
| Seawall Beach | 0 |
| Dellanera Park Capital Improvement | 0 |
| RA Boddecker Dr. Bridge Constructic | 0 |
| General Fund Allocation | 0 |
| Beach Patrol-Lifeguard Services | 425,000 |
| Beach Cleaning Transfer | 200,000 |
| General Fund Transfer | 115,607 |
| | <u>740,607</u> |
| | <u><u>740,607</u></u> |

Debt Service (Settlement)

| | |
|-----------------------------|-----------------|
| Transfer-Sand Replenishment | 0 |
| | <u>0</u> |
| | <u><u>0</u></u> |

Debt Service (Settlement)

| | |
|--------------------------------|-----------------------|
| Transfer - Tourism Development | 0 |
| Transfer - General Fund | 131 |
| Transfer - Grants | 0 |
| Transfer-R A Apfel | 0 |
| Transfer-Stewart Beach | 350,000 |
| Transfer to Seawall Beach | 0 |
| | <u>350,131</u> |
| | <u><u>350,131</u></u> |

Tourism Development

| | |
|-----------------------------------------------------|-----------------|
| Transfer - General Fund (Capital Improvement) | 0 |
| Transfer - Debt Service/Capital Improvement) | 0 |
| Transfer-Beach Cleaning (R.A. Apfel Advertising) | 0 |
| Transfer-Beach Cleaning (Stewart Beach Advertising) | 0 |
| | <u>0</u> |
| | <u><u>0</u></u> |

Tourism Development

| | |
|-------------------------|-----------------------|
| General Fund Allocation | 684,763 |
| GF CEO Cost Share-50% | 0 |
| Mardi Gras | 0 |
| | <u>684,763</u> |
| | <u><u>684,763</u></u> |

Dellanera Park

| | |
|----------------------------------------|-----------------|
| Beach User Transfer-Stewart Beach | 0 |
| Beach User Transfer-Sand Replenishment | 0 |
| | <u>0</u> |
| | <u><u>0</u></u> |

Dellanera Park

| | |
|-------------------------|-----------------------|
| Beach Cleaning Transfer | 0 |
| Beach Patrol | 0 |
| General Fund Allocation | 29,531 |
| General Fund Allocation | 84,700 |
| Nourished Beach | 120,000 |
| Sand Replenishment Fund | 0 |
| | <u>234,231</u> |
| | <u><u>234,231</u></u> |

**Park Board of Trustees
Interfund Transfers - Budget 2019/2020**

Inter-fund Transfers In (Revenue)

Inter-fund Transfers Out (Expenses)

R. A. Apffel Beach Park

| | |
|-----------------------------|-----------------|
| Transfer-Pocket Park 3 | 0 |
| Transfer-Pocket Park 2 | 0 |
| Transfer-Stewart Beach | 0 |
| Transfer-General Fund | 0 |
| Transfer-Sand Replenishment | 0 |
| Transfer-Debit Service | 0 |
| | <u>0</u> |
| | <u><u>0</u></u> |

R. A. Apffel Beach Park

| | |
|-------------------------|----------------------|
| Beach Cleaning Transfer | 0 |
| Beach Patrol Transfer | 0 |
| Nourished Beach | 0 |
| General Fund Transfer | 66,543 |
| General Fund Allocation | 4,292 |
| Beach Cleaning Transfer | 0 |
| Sand Replenishment | 0 |
| Stewart Beach | 0 |
| | <u>70,835</u> |
| | <u><u>70,835</u></u> |

Sand Replenishment Fund

| | |
|-------------------------------------|-----------------|
| Transfer-R. A. Apffel (Beach User) | 0 |
| Transfer-Stewart Beach (Beach User) | 0 |
| Transfer-PP1 (Beach User) | 0 |
| Transfer-PP2 (Beach User) | 0 |
| Transfer-PP3 (Beach User) | 0 |
| Transfer-GRT | 0 |
| Transfer-Dellanera Park | 0 |
| Transfer-Seawall Parking | 0 |
| | <u>0</u> |
| | <u><u>0</u></u> |

Sand Replenishment Fund

| | |
|--------------------------------|-----------------------|
| Transfer to Seawall Beach (NB) | 333,142 |
| Transfer - GRT | 0 |
| General Fund | 573 |
| Transfer-Dellanera Park | 0 |
| Transfer-Pocket Parks | 0 |
| Transfer-R. A. Apffel | 0 |
| Transfer-Stewart Beach | 0 |
| Transfer-Debt Service | 0 |
| | <u>333,715</u> |
| | <u><u>333,715</u></u> |

Stewart Beach Park

| | |
|-----------------------------|-----------------------|
| Transfer - Pocket Park 1 | 0 |
| Transfer-Beach Patrol | 0 |
| Transfer-Sand Replenishment | 0 |
| Transfer - Debit Service | 350,000 |
| | <u>350,000</u> |
| | <u><u>350,000</u></u> |

Stewart Beach Park

| | |
|----------------------------------|-----------------------|
| Beach Cleaning Transfer | 0 |
| Beach Patrol-Life Guard Services | 0 |
| Nourished Beach | 0 |
| Dellanera Park Cap Improvement | 0 |
| Sand Replenishment Fund | 0 |
| General Fund Allocation | 113,235 |
| General Fund Allocation | 9,471 |
| R. A. Apffel | 0 |
| Transfer to Beach Patrol | 0 |
| | <u>122,706</u> |
| | <u><u>122,706</u></u> |

Seawolf Park

| | |
|----------------------------|-----------------|
| Stewart Beach Transfer | 0 |
| Transfer-Pocket Park Two | 0 |
| Transfer-Pocket Park Three | 0 |
| | <u>0</u> |
| | <u><u>0</u></u> |

Seawolf Park

| | |
|-------------------------|-----------------------|
| General Fund Allocation | 155,172 |
| Beach Cleaning | 0 |
| East End Lagoon | 0 |
| | <u>155,172</u> |
| | <u><u>155,172</u></u> |

Seawall Parking (Urban Park)

| | |
|--|-----------------|
| | <u>0</u> |
| | <u><u>0</u></u> |

Seawall Parking (Urban Park)

| | |
|--------------------|----------------------|
| Beach Cleaning | 0 |
| General Fund | 86,737 |
| Sand Replenishment | 0 |
| | <u>86,737</u> |
| | <u><u>86,737</u></u> |

Total 5,102,506

5,102,506

**BEACH CLEANING
ADOPTED BUDGET FISCAL YEAR 2019/2020**

| | |
|-----------------------------|------------------|
| REVENUES | 2,954,729 |
| INTERFUND TRANSFERS IN | 236,449 |
| NONRECURRING REVENUE SOURCE | 1,948,437 |
| TOTAL REVENUE | 5,139,615 |

| | |
|--------------------------------|--------------------|
| PERSONNEL EXPENSE | (2,181,650) |
| MATERIAL / SUPPLIES / SERVICES | (644,715) |
| DEBT SERVICE | (262,478) |
| TOTAL OPERATING EXPENSE | (3,088,842) |

| | |
|-------------------|------------------|
| NET INCOME | 2,050,773 |
|-------------------|------------------|

| | |
|-----------------------------------|-----------------|
| CAPITAL EXPENDITURES | (20,000) |
| LANDSCAPING | - |
| EQUIPMENT | (57,994) |
| TOTAL CAPITAL EXPENDITURES | (77,994) |

| | |
|-------------------|------------------|
| NET INCOME | 1,972,779 |
|-------------------|------------------|

| | |
|-------------------------|-------------|
| INTERFUND TRANSFERS-OUT | (1,837,352) |
|-------------------------|-------------|

| | |
|-------------------|----------------|
| NET INCOME | 135,427 |
|-------------------|----------------|

| | |
|----------------------|------------------|
| FEMA - REIMBURSEMENT | - |
| FEMA- EXPENSE | (135,427) |
| NET FEMA | (135,427) |

| | |
|-------------------|------------|
| NET INCOME | (0) |
|-------------------|------------|

| | |
|----------------------------------|---------------------|
| BEGINNING CASH RESERVE | \$ 3,478,536 |
| USE OF RESERVES | \$ (1,948,437) |
| NET INCOME-2018/2019 FISCAL YEAR | \$ (0) |
| ENDING CASH RESERVE | \$ 1,530,099 |

Beach Cleaning

| Summary | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|---------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
|---------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|

Income Summary-Does not include FEMA reimbursement

| | | | | | | | | |
|---------|-----------|-----------|-----------|-----------|-----------|-----------|--------|---------|
| Revenue | 3,001,403 | 3,032,183 | 3,393,274 | 3,225,607 | 3,394,611 | 3,191,178 | 62.09% | (5.99%) |
|---------|-----------|-----------|-----------|-----------|-----------|-----------|--------|---------|

Total Revenue 3,001,403 3,032,183 3,393,274 3,225,607 3,394,611 3,191,178

| | | | | | | | | |
|------------------------------|---|---|---|---|---|-----------|--------|-------|
| Nonrecurring Revenue Sources | 0 | 0 | 0 | 0 | 0 | 1,948,437 | 38.94% | 0.00% |
|------------------------------|---|---|---|---|---|-----------|--------|-------|

Total Revenue Sources 3,001,403 3,032,183 3,393,274 3,225,607 3,394,611 5,139,615

Expense Summary-Does not include FEMA related expenditures

| | | | | | | | | |
|----------|-----------|-----------|-----------|-----------|-----------|-----------|---------|--------|
| Expenses | 2,583,868 | 2,551,988 | 2,783,330 | 3,444,426 | 4,136,468 | 5,004,188 | 100.00% | 20.98% |
|----------|-----------|-----------|-----------|-----------|-----------|-----------|---------|--------|

Total Expense 2,583,868 2,551,988 2,783,330 3,444,426 4,136,468 5,004,188

Net Income Before FEMA 417,535 480,195 609,944 (218,819) (741,858) 135,427

FEDERAL REIMBURSEMENT

| | | | | | | | | |
|---------------------------|----------------|----------|----------------|---------------|----------------|------------------|--|--|
| FEMA Reimbursement | (1,562) | 0 | 0 | 17,409 | 156,251 | 0 | | |
| FEMA Related Expenditures | 1,672 | 0 | 2,174 | 0 | 3,036 | 135,427 | | |
| Net FEMA | (3,233) | 0 | (2,174) | 17,409 | 153,215 | (135,427) | | |

NET INCOME INCLUDING FEMA

Net Income Including FEMA 414,302 480,195 607,770 (201,410) (588,643) 0

Use of Prior Years Cash

Capital Outlay 11,742 56,775 66,255 71,775 176,817 77,994 1.56%

Net Operating Income

(Excludes Capital Improvements) 426,044 536,970 674,025 (129,635) (411,826) 77,994

ESTIMATED CASH SEPTEMBER 30, 2019

| | |
|-----------------------------------|------------------|
| Estimated Cash September 30, 2019 | 3,478,536 |
| Net Revenue | 0 |
| Non-Reoccurring Revenue Sources | (1,948,437) |
| Cash reserve Sept 30, 2020 | 1,530,099 |

PERSONNEL SUMMARY

| | Full Time | Part Time | Seasonal |
|-------------------------|--------------|-------------|-------------|
| <u>Operating</u> | | | |
| Director Of Operations | 0.50 | | |
| CZM Admin Assistant | 1.00 | | |
| Operations Manager | 1.00 | | |
| Assistant Ops Manager | 1.00 | | |
| CZM Steward | 0.50 | | |
| Supervisors | 6.00 | | |
| Mechanics | 2.00 | | |
| Operators & Drivers | 19.00 | | |
| Laborer | 2.00 | | |
| Total | 33.00 | 0.00 | 0.00 |

Beach Cleaning

| Operating | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|-----------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
|-----------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|

Income

Budgeted Hotel Tax Per Penny = \$2,051,659

| | | | | | | | | | |
|------------|-------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|----------------|----------------|
| BC-70-4001 | City Hotel/Motel Tax (.5) | 837,897 | 919,618 | 1,034,814 | 979,633 | 1,020,000 | 1,025,830 | 19.96% | 0.57% |
| BC-70-4003 | State Hotel Tax Rebate (.7666) | 1,264,932 | 1,368,471 | 1,605,494 | 1,501,973 | 1,563,864 | 1,572,802 | 30.60% | 0.57% |
| BC-70-4005 | State Funds | 84,630 | 88,376 | 94,886 | 100,097 | 84,630 | 100,097 | 1.95% | 18.28% |
| BC-70-4585 | Misc Income | 30,973 | 0 | 464 | 707 | 0 | 0 | 0.00% | 0.00% |
| BC-70-4041 | Concession Agreement-Unrestrict | 6,600 | 17,848 | -2,413 | 0 | 0 | 0 | 0.00% | 0.00% |
| BC-70-4050 | Lone/Line of Credit Proceeds | 0 | 0 | 0 | 0 | 65,000 | 50,000 | 0.97% | (23.08%) |
| BC-70-4338 | Special Events | 3,030 | 6,873 | 6,236 | 6,000 | 5,500 | 6,000 | 0.12% | 100.00% |
| BC-70-4650 | Grant Proceeds | 3,000 | 0 | 0 | 0 | 18,420 | 0 | 0.00% | 100.00% |
| BC-70-4660 | County Funds/Ft Crockett Park | 8,023 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| BC-70-4670 | City Of Galveston Reimbursement | 400,000 | 400,000 | 400,000 | 400,000 | 400,000 | 200,000 | 3.89% | (50.00%) |
| BC-70-4673 | Permit Reimbursement | 0 | 0 | 18,796 | 0 | 0 | 0 | 0.00% | 0.00% |
| BC-70-4665 | FEMA Reimbursement | -1,562 | 0 | 0 | 17,409 | 156,251 | 0 | 0.00% | (100.00%) |
| BC-70-4666 | Insurance Reimbursement | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| BC-70-4750 | Transfer-General Fund | 6,500 | 6,500 | 6,500 | 6,500 | 6,500 | 0 | 0.00% | (100.00%) |
| BC-70-4730 | Transfer-Seawolf Park | 16,376 | 5,000 | 5,000 | 5,000 | 5,000 | 0 | 0.00% | (100.00%) |
| BC-70-4710 | Transfer - Dellanera | 15,443 | 15,443 | 15,443 | 15,443 | 15,443 | 0 | 0.00% | (100.00%) |
| BC-70-4712 | Transfer - East End Lagoon | 9,000 | 5,000 | 9,000 | 11,200 | 11,200 | 36,449 | 0.71% | 225.44% |
| BC-70-4725 | Transfer - R. A. Apffel | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| BC-70-4735 | Transfer - Stewart Beach | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| BC-70-4720 | Transfer - Nourished Beach | 315,000 | 199,054 | 199,054 | 199,054 | 199,054 | 200,000 | 3.89% | 0.48% |
| | Nonrecurring Revenue Sources | 0 | 0 | 0 | 0 | 0 | 1,948,437 | 37.91% | 100.00% |
| | Total Income | 2,999,842 | 3,032,183 | 3,393,274 | 3,243,016 | 3,550,862 | 5,139,615 | 100.00% | 44.74% |

Expense

Personnel

| | | | | | | | | | |
|------------|-----------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|---------------|--------------|
| BC-70-5000 | Salaries-Administration | 234,416 | 197,548 | 203,103 | 218,310 | 213,325 | 236,912 | 4.61% | 11.06% |
| BC-70-5005 | Salaries - Mechanics | 162,313 | 145,566 | 152,893 | 138,241 | 153,192 | 158,350 | 3.08% | 3.37% |
| BC-70-5010 | Salaries-West End (Full-Time) | 212,762 | 134,075 | 129,572 | 106,979 | 123,614 | 276,432 | 5.38% | 123.62% |
| BC-70-5015 | Salaries-Seawall (Full-Time) | 79,728 | 164,076 | 201,505 | 244,982 | 259,147 | 276,016 | 5.37% | 6.51% |
| BC-70-5020 | Salaries-East (Full-Time) | 140,345 | 151,478 | 161,061 | 163,043 | 165,194 | 254,696 | 4.96% | 54.18% |
| BC-70-5030 | Salaries - West End Access Point | 0 | 127,717 | 125,490 | 136,651 | 158,662 | 0 | 0.00% | (100.00%) |
| BC-70-5042 | Incentive | 44,397 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| BC-70-5048 | Contract Labor/Seawall | 236,685 | 246,478 | 343,456 | 156,840 | 130,000 | 95,000 | 1.85% | (26.92%) |
| BC-70-5048 | Contract Labor/West Parks | 0 | 0 | 0 | 0 | 6,000 | 0 | 0.00% | (100.00%) |
| BC-70-5048 | Contract Labor/West Access Points | 0 | 0 | 0 | 0 | 110,000 | 100,000 | 1.95% | (9.09%) |
| BC-70-5048 | Contract Labor/East Parks | 0 | 0 | 0 | 0 | 70,000 | 70,000 | 1.36% | 0.00% |
| BC-70-5048 | RA & SB Recycle and Litter Patrol | 0 | 0 | 0 | 0 | 40,000 | 0 | 0.00% | (100.00%) |
| BC-70-5050 | Payroll Taxes | 66,106 | 72,162 | 75,917 | 80,188 | 82,095 | 91,984 | 1.79% | 12.05% |
| BC-70-5055 | Pension Plan | 27,660 | 27,817 | 30,436 | 36,157 | 53,657 | 60,120 | 1.17% | 12.05% |
| BC-70-5060 | Insurance - Employees | 218,667 | 199,829 | 213,548 | 220,708 | 234,418 | 291,493 | 5.67% | 24.35% |
| BC-70-5061 | Insurance- Contingency | 0 | 0 | 0 | 0 | 23,442 | 29,149 | 0.57% | 24.35% |
| BC-70-5065 | Worker's Compensation | 23,185 | 50,805 | 59,878 | 26,277 | 85,749 | 116,783 | 2.27% | 36.19% |
| BC-70-5070 | TEC-Unemployment | 0 | 4,580 | 0 | 1,457 | 5,000 | 5,000 | 0.10% | 0.00% |
| BC-70-5075 | Uniforms | 11,350 | 12,992 | 17,674 | 17,500 | 27,000 | 25,000 | 0.49% | (7.41%) |
| BC-70-5078 | Drug Testing/Background check | 501 | 686 | 627 | 1,500 | 1,500 | 690 | 0.01% | (54.00%) |
| BC-70-5071 | Sick Leave/Vacation Accrued | -44 | 4,599 | 9,171 | 0 | 2,938 | 0 | 0.00% | 0.00% |
| BC-70-5079 | Employee Recruitment | 655 | 0 | 50 | 0 | 400 | 0 | 0.00% | (100.00%) |
| BC-70-5080 | Salary Contingency | 0 | 0 | 0 | 0 | 42,925 | 44,024 | 0.86% | 2.56% |
| BC-70-5038 | Overtime | 19,871 | 45,286 | 44,017 | 40,000 | 40,000 | 50,000 | 0.97% | 25.00% |
| | Total Personnel | 1,478,597 | 1,585,696 | 1,768,398 | 1,588,833 | 2,028,258 | 2,181,650 | 42.45% | 7.56% |

Beach Cleaning

| Operating | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|-------------------------------------------------|-----------------------------------|------------------|------------------|------------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
| <i>Materials, Supplies & Services</i> | | | | | | | | | |
| BC-70-5100 | Alarm System | 2,860 | 2,665 | 2,475 | 2,985 | 2,900 | 3,000 | 0.06% | 3.45% |
| BC-70-5115 | Advertising & Promotions | 0 | 0 | 265 | 0 | 0 | 0 | 0.00% | 0.00% |
| BC-70-5117 | Bank Charges | 0 | 155 | 0 | 50 | 0 | 100 | 0.00% | 0.00% |
| BC-70-5120 | Cleaning Supplies | 131 | 156 | 383 | 500 | 1,000 | 550 | 0.01% | (45.00%) |
| BC-70-5125 | Contract Services | 24,419 | 27,792 | 42,992 | 36,927 | 34,685 | 44,785 | 0.87% | 29.12% |
| BC-70-5130 | Copier Usage | 0 | 0 | 0 | 41 | 0 | 100 | 0.00% | 100.00% |
| BC-70-5135 | Data Processing/Software | 11,858 | 3,770 | 4,321 | 5,511 | 10,320 | 5,900 | 0.11% | (42.83%) |
| BC-70-5140 | Dues & Subscriptions | 0 | 0 | 210 | 0 | 0 | 250 | 0.00% | 0.00% |
| BC-70-5150 | Floral/Client Amenities | 75 | 233 | 140 | 200 | 500 | 200 | 0.00% | (60.00%) |
| BC-70-5155 | Office Supplies | 4,109 | 4,378 | 4,643 | 4,500 | 7,000 | 5,000 | 0.10% | (28.57%) |
| BC-70-5163 | Licenses/Permits | 20 | 20 | 30 | 150 | 150 | 150 | 0.00% | 0.00% |
| BC-70-5164 | Meeting and Seminars | 6,147 | 7,455 | 9,093 | 16,247 | 20,650 | 14,910 | 0.29% | (27.80%) |
| BC-70-5165 | Memberships | 510 | 607 | 0 | 1,218 | 3,026 | 2,650 | 0.05% | (12.43%) |
| BC-70-5157 | Paper Goods | 582 | 289 | 345 | 400 | 1,200 | 600 | 0.01% | (50.00%) |
| BC-70-5170 | Miscellaneous | 932 | 1,188 | 590 | 500 | 3,000 | 1,000 | 0.02% | (66.67%) |
| BC-70-5162 | Signage | 810 | 690 | 0 | 1,096 | 700 | 500 | 0.01% | (28.57%) |
| BC-70-5185 | Supplies | 1,365 | 2,987 | 5,223 | 4,000 | 5,000 | 8,000 | 0.16% | 60.00% |
| BC-70-5189 | Telephone/Cells/Internet | 16,563 | 13,453 | 16,325 | 16,229 | 17,000 | 16,450 | 0.32% | (3.24%) |
| BC-70-5190 | Utilities Electricity/Water/Gas | 16,111 | 10,876 | 16,654 | 15,840 | 15,840 | 18,000 | 0.35% | 13.64% |
| BC-70-5195 | FEMA Storm Repairs | 1,672 | 0 | 2,174 | 0 | 3,036 | 135,427 | 2.63% | 4360.70% |
| BC-70-5200 | Audit Fees | 9,288 | 8,473 | 10,028 | 10,103 | 10,184 | 11,202 | 0.22% | 10.00% |
| BC-70-5202 | Legal | 0 | -4,468 | 11,295 | 4,500 | 10,000 | 20,000 | 0.39% | 100.00% |
| BC-70-5204 | Professional Fees | 5,000 | 30,886 | 9,343 | 7,128 | 39,500 | 69,980 | 1.36% | 77.16% |
| BC-70-5230 | Insurance - Auto & Property | 47,122 | 54,997 | 66,920 | 59,606 | 60,489 | 66,538 | 1.29% | 10.00% |
| BC-70-5232 | Insurance - Liability | 17,479 | 18,805 | 18,217 | 19,685 | 16,772 | 18,450 | 0.36% | 10.00% |
| BC-70-5234 | Insurance - Claims | 0 | 1,941 | 5,667 | 0 | 0 | 0 | 0.00% | 0.00% |
| BC-70-5240 | Maintenance & Repair (Building) | 10,340 | 9,340 | 8,065 | 10,000 | 15,000 | 13,500 | 0.26% | (10.00%) |
| BC-70-5242 | Maintenance & Repairs - Equipment | 32,124 | 38,694 | 58,623 | 46,065 | 65,000 | 75,000 | 1.46% | 15.38% |
| BC-70-5254 | Small Tools and Equipment | 7,000 | 4,921 | 8,358 | 6,000 | 5,000 | 6,000 | 0.12% | 20.00% |
| BC-70-5256 | Equipment Rental | 2,472 | 10,295 | 23,308 | 7,000 | 32,900 | 25,000 | 0.49% | (24.01%) |
| BC-70-5260 | Gasoline | 38,376 | 55,895 | 71,806 | 80,000 | 90,000 | 90,000 | 1.75% | 0.00% |
| BC-70-5370 | Courier Service | 13 | 0 | 0 | 30 | 0 | 0 | 0.00% | 0.00% |
| BC-70-5401 | Dumping Fees | 27,915 | 22,884 | 22,766 | 60,000 | 60,000 | 40,000 | 0.78% | (33.33%) |
| BC-70-5407 | Grant | 7,136 | 0 | 0 | 14,421 | 18,420 | 0 | 0.00% | 0.00% |
| BC-70-5410 | Stock - batteries, oil, fluid | 6,227 | 4,974 | 7,652 | 8,322 | 10,500 | 10,000 | 0.19% | (4.76%) |
| BC-70-5415 | Welding Supplies | 5,043 | 4,388 | 4,425 | 4,000 | 5,000 | 6,000 | 0.12% | 20.00% |
| BC-70-5420 | Port-O-Lets | 0 | 0 | 97 | 0 | 0 | 5,400 | 0.11% | 100.00% |
| BC-70-5625 | First Aid Supplies | 686 | 65 | 1,045 | 1,000 | 1,000 | 1,200 | 0.02% | 20.00% |
| BC-70-5635 | Training | 2,004 | 730 | 11,080 | 0 | 0 | 0 | 0.00% | 0.00% |
| BC-70-5710 | Trash Liners | 1,789 | 1,821 | 3,421 | 2,000 | 5,000 | 5,000 | 0.10% | 0.00% |
| BC-70-5720 | Trash Barrels | 8,960 | 6,701 | 11,237 | 5,590 | 12,000 | 15,000 | 0.29% | 25.00% |
| BC-70-7001 | Special Projects - New | 0 | 8,000 | 0 | 2,500 | 10,000 | 20,000 | 0.39% | 100.00% |
| BC-70-7002 | Special Projects - Unforeseen | 9,611 | 0 | 700 | 0 | 10,000 | 15,000 | 0.29% | 100.00% |
| BC-70-7100 | Radio Equipment | 18,617 | 1,549 | 8,162 | 2,000 | 3,650 | 9,300 | 0.18% | 154.79% |
| Total Materials, Supplies & Services | | 345,574 | 357,603 | 468,077 | 456,344 | 606,422 | 780,142 | 15.18% | 28.65% |
| Net Operating Income | | 1,175,671 | 1,088,884 | 1,156,799 | 1,197,839 | 916,182 | 2,177,824 | | |

Beach Cleaning

| Operating | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|-------------------------------------------------|---------------------------------|------------------|------------------|------------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
| <i>CAPITAL OUTLAY & DEBT SERVICE</i> | | | | | | | | | |
| BC-70-5250 | Capital Improvements | 0 | 0 | 90,216 | 58,201 | 65,000 | 20,000 | 0.39% | (69.23%) |
| BC-70-5251 | Principal Payment-Financed | 56,999 | 39,231 | 39,448 | 31,175 | 60,547 | 58,067 | 1.13% | (4.10%) |
| BC-70-5156 | Interest Payment - Financed | 37,632 | 33,790 | 32,409 | 22,534 | 33,869 | 31,086 | 0.60% | (8.22%) |
| BC-70-5253 | Lease Payment - Prior Year | 239,784 | 225,573 | 157,596 | 195,379 | 155,206 | 173,325 | 3.37% | 11.67% |
| BC-70-5830 | Landscaping | 0 | 3,390 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| BC-70-5252 | Equipment Purchase | 12,512 | 59,122 | 16,165 | 16,932 | 5,000 | 0 | 0.00% | 0.00% |
| BC-70-5252 | Equipment Purchase (Financed) | 0 | 0 | 0 | 0 | 0 | 30,000 | 0.58% | 100.00% |
| BC-70-5255 | Gain#4682/Loss Equip Disposal | -770 | -5,737 | -40,125 | -3,358 | 0 | 0 | 0.00% | 0.00% |
| BC-70-5253 | Leased Equipment (New) | 0 | 0 | 0 | 0 | 106,817 | 27,994 | 0.54% | (73.79%) |
| Total Capital Outlay | | 346,156 | 355,369 | 295,710 | 320,863 | 426,439 | 340,472 | 6.62% | (20.16%) |
| Total Expense | | 2,170,327 | 2,298,668 | 2,532,184 | 2,366,040 | 3,061,118 | 3,302,263 | | |
| <i>TRANSFERS</i> | | | | | | | | | |
| BC-70-8000 | GF Allocation+ \$144K (MG Whse) | 415,213 | 253,320 | 253,320 | 303,386 | 303,386 | 477,725 | 9.29% | 57.46% |
| BC-70-8008 | Nourished Beach | 0 | 0 | 0 | 775,000 | 775,000 | 1,359,627 | 26.45% | 100.00% |
| Total Transfers | | 415,213 | 253,320 | 253,320 | 1,078,386 | 1,078,386 | 1,837,352 | 36.72% | 70.38% |
| Total Expenses | | 2,585,540 | 2,551,988 | 2,785,504 | 3,444,426 | 4,139,504 | 5,139,615 | | |
| Net Revenue | | 414,302 | 480,195 | 607,770 | (201,410) | (588,643) | 0 | | |

Park Board of Trustees
Beach Cleaning
Budget Year 2019-2020 Line Item Support

| <u>Acct#</u> | <u>Name</u> | <u>Description</u> | <u>Cost</u> |
|--------------|-----------------------------------------|----------------------------------------------------------------|-------------------|
| 5038 | Overtime | Contingency (Holidays, Vac, Weather Events, Emergencies, etc.) | \$ 50,000 |
| 5048 | Contract Labor | Seawall (AM/PM) | \$ 95,000 |
| | | West End | \$ 100,000 |
| | | East Parks | \$ 70,000 |
| | | | <u>\$ 265,000</u> |
| 5075 | Uniforms | Uniform Service | \$ 15,000 |
| | | PPE & Outer Wear | \$ 10,000 |
| | | | <u>\$ 25,000</u> |
| 5078 | Drug Testing/Background Cks | Drug Tests (10 @ \$25) | \$ 250 |
| | | Background Checks (10 @ \$44) | \$ 440 |
| | | | <u>\$ 690</u> |
| 5080 | Salary Contingency | 2.5% Merit/1.5% Compensation Study Adj | \$ 44,024 |
| 5100 | Alarms | Tool Room 12 @ \$85 | \$ 1,020 |
| | | Maintenance Shop 12 @ \$115 | \$ 1,380 |
| | | Contingency (Batteries/Code changes) | \$ 600 |
| | | | <u>\$ 3,000</u> |
| 5120 | Cleaning Supplies | Misc for Facility | \$ 550 |
| 5125 | Contract Services | Pot-of-Gold Dumpster 100 @ 300/ea | \$ 30,000 |
| | | Sparklets Rental (\$6/mth x 12) | \$ 72 |
| | | Sparklets Products & other Chgs | \$ 2,000 |
| | | Genesis Pest Control 12 @ 100/mth | \$ 1,200 |
| | | Fire Alarm Inspection (Annual) | \$ 150 |
| | | Fire Extinguisher Inspection (Annual) | \$ 375 |
| | | GPS Monitoring Svc (AT&T)-Annual | \$ 8,000 |
| | | Elevator Inspection (Amer Elevator) | \$ 180 |
| | | Elevator Mtc (Schindler) \$702/Qtr | \$ 2,808 |
| | | | <u>\$ 44,785</u> |
| 5135 | Data Processing/Software Maintenance | Facility Dude Maintenance (Annual) | \$ 485 |
| | | Facility Dude Inventory (Annual) | \$ 770 |
| | | AT&T Forms Tasking S/Ware | \$ 1,000 |
| | | GCS Uattend Time Clock | \$ 460 |
| | | GCS Docs Vault (2 users) | \$ 180 |
| | | Misc Software & Upgrades | \$ 3,005 |
| | | | <u>\$ 5,900</u> |

Park Board of Trustees
Beach Cleaning
Budget Year 2019-2020 Line Item Support

| <u>Acct#</u> | <u>Name</u> | <u>Description</u> | <u>Cost</u> |
|--------------|--------------------------------|------------------------------------------|------------------|
| 5156 | Interest-Financed (New) | New: Capital Projects | \$ 350 |
| 5156 | Interest-Financed (New) | New: Capital Equipment | \$ 525 |
| 5156 | Interest-Financed (Prior) | MNB Note (Mtc Facility) | \$ 30,211 |
| | | | <u>\$ 31,086</u> |
| 5157 | Paper Goods | Tissue, Hand Towels, Toilet Paper, etc | <u>\$ 600</u> |
| 5162 | Signage | Placards, Decals, etc. | <u>\$ 500</u> |
| 5163 | Licenses/Permits | Elevator Compliance Permit | \$ 20 |
| | | Fire Alarm Compliance Permit | \$ 25 |
| | | Miscellaneous | \$ 105 |
| | | | <u>\$ 150</u> |
| 5164 | Meetings & Seminars | ASBPA Fall Conf Sponsorship | \$ 2,500 |
| | | ASBPA Coastal Summit Sponsorship | \$ 1,500 |
| | | Fred Pryor Seminars (8 @ \$200) | \$ 1,600 |
| | | GHLA (6 @ \$25/ea) | \$ 150 |
| | | All Star Training (2-Operators) (HR) | \$ 2,000 |
| | | Sea Turtle Seminar/Training 25 @ \$50/ea | \$ 1,250 |
| | | HASC Safety Classes (Certification) | \$ 500 |
| | | CPR Training (30 @ \$22/ea) | \$ 660 |
| | | Ops Mgr Meetings | \$ 750 |
| | | Miscellaneous | \$ 4,000 |
| | | | <u>\$ 14,910</u> |
| 5165 | Memberships | TRAPS (Mgr) | \$ 100 |
| | | ASBPA (3 @ \$250/ea) | \$ 750 |
| | | Natl Safety Council (Dept) | \$ 400 |
| | | TX MAS (Procurement) | \$ 100 |
| | | SWANA (Solid Waste Assoc) Mgr | \$ 300 |
| | | Miscellaneous | \$ 1,000 |
| | | | <u>\$ 2,650</u> |
| 5185 | Supplies | Misc supplies - nuts/bolts/paints/etc. | <u>\$ 8,000</u> |
| 5189 | Telephone/Cell/Internet | Comcast (Network) \$540/mth | \$ 6,480 |
| | | Comcast (Dedicated Svc) \$180/mth | \$ 2,160 |
| | | Distinct Data Ph (2 lines @ \$35/ea) | \$ 840 |
| | | Distinct Data LD (\$4/mth x 12) | \$ 48 |
| | | T-Mobile (9 Cells @ 30/ea per mth) | \$ 3,240 |
| | | T-Mobile (1 Hot Spot @ \$30/mth) | \$ 360 |
| | | AT&T (3 lines @ \$50/ea) | \$ 1,800 |
| | | Misc (repairs, equipment, etc.) | \$ 1,522 |
| | | | <u>\$ 16,450</u> |

Park Board of Trustees
Beach Cleaning
Budget Year 2019-2020 Line Item Support

| <u>Acct#</u> | <u>Name</u> | <u>Description</u> | <u>Cost</u> |
|--------------|-------------------------------|------------------------------------|------------------------|
| 5190 | Utilities | City of Galveston-Water | \$ 4,000 |
| | | Electricity | \$ 14,000 |
| | | | <u>\$ 18,000</u> |
| 5195 | FEMA | MF-107 Rolling Stock & Hvy Equip | Ike \$ 133,403 |
| | | MF-104 PB ATV & Club Cars | Ike \$ 1,012 |
| | | MF-101 Mtc Bldg#1 & Site Damage | Ike \$ 1,012 |
| | | | <u>\$ - \$ 135,427</u> |
| 5204 | Professional Fees | Coastal Strategies | \$ 3,500 |
| | | Depth of Closure Survey | \$ 55,230 |
| | | Permit Consulting | \$ 10,000 |
| | | Maximus | \$ 1,250 |
| | | | <u>\$ 69,980</u> |
| 5240 | M & R Building | Car Wash Misc | \$ 1,500 |
| | | Elevator Repairs | \$ 2,000 |
| | | Gate/Fence Repairs | \$ 2,000 |
| | | Misc (HVAC/Plumbing/Elec/etc.) | \$ 8,000 |
| | | | <u>\$ 13,500</u> |
| 5242 | M & R Equipment | Equipment | \$ 40,000 |
| | | Vehicles | \$ 35,000 |
| | | | <u>\$ 75,000</u> |
| 5250 | Capital Improvement | * Gate Upgrade (Elec/Security) | <u>\$ 20,000</u> |
| | | * Financed via Line of Cr | |
| | | 3 yrs @ 1.75% Int | |
| | | Offset in #4050-Loan Proceeds | |
| 5251 | Principal-Financed (New) | New: Capital Projects | \$ 6,667 |
| 5251 | Principal-Financed (New) | New: Capital Equipment | \$ 10,000 |
| 5251 | Principal-Financed (Prior) | MNB Note Payable (Mtc Facility) | \$ 41,400 |
| | | | <u>\$ 58,067</u> |
| 5252 | Equip Purchase | 2ea- Pump 4" PTO w/Hoses&Fittings | \$ 18,000 |
| | | All Financed via Line of Cr | |
| | | Forks for Wheel Loader | \$ 12,000 |
| | | 3 yrs @ 1.75% Int | |
| | | Offset in #4050-Loan Proceeds | |
| 5253 | Leased Equip (Prior Yr) | 2 ea-2018 Titan Pickups | \$ 22,495 |
| | | 2 ea-2019 Titan Pickups | \$ 24,000 |
| | | 2019 Freightliner Garbage Truck | \$ 62,441 |
| | | 2019 Freightliner Garbage Truck | \$ 64,389 |
| | | | <u>\$ 27,994</u> |
| 5253 | Leased Equip (New)- 3 yr Term | 2-Crew Trucks @ \$38K/ea +3.5% Int | <u>\$ 201,319</u> |

Park Board of Trustees
Beach Cleaning
Budget Year 2019-2020 Line Item Support

| <u>Acct#</u> | <u>Name</u> | <u>Description</u> | <u>Cost</u> |
|--------------|-----------------------------|---------------------------------------------|------------------|
| 5254 | Small Tools & Equipment | String Trimmers (4 @ \$250/ea) | \$ 1,000 |
| | | Leaf Blowers (4@ \$250/ea) | \$ 1,000 |
| | | Miscellaneous | \$ 4,000 |
| | | | <u>\$ 6,000</u> |
| 5256 | Equipment Rental | Miscellaneous | <u>\$ 25,000</u> |
| 5401 | Dumping Fees | Transfer Station/Landfill Charges | <u>\$ 40,000</u> |
| 5410 | Stock-Batteries, Oil, Fluid | Oil | \$ 2,000 |
| | | Hydraulic Fluid | \$ 2,000 |
| | | Batteries | \$ 2,000 |
| | | Diesel Exhaust Fluid | \$ 2,000 |
| | | Misc- brake fluid/ windshield cleaner/ etc. | \$ 2,000 |
| | | | <u>\$ 10,000</u> |
| 5415 | Welding Supplies | Welding Supplies, Acetylene, Rods, etc | \$ 2,400 |
| | | Cylinder Rentals (\$300 x 12) | \$ 3,600 |
| | | | <u>\$ 6,000</u> |
| 5420 | Port-a-lets | West End-6 units (\$900/mth x 6 mths) | <u>\$ 5,400</u> |
| 5625 | First Aid Supplies | First Aid Kits & Supplies | <u>\$ 1,200</u> |
| 5710 | Trash Barrel Liners | 250 cs @ \$20/ea | <u>\$ 5,000</u> |
| 5720 | Trash Barrels/Timbers | Trash Barrels (600 @ \$25/ea) | <u>\$ 15,000</u> |
| 7001 | Special Projects - New | West End Signage Project | <u>\$ 20,000</u> |
| 7002 | Special Projects Unforeseen | Surplus Whse Purchasing Opportunities | <u>\$ 15,000</u> |
| 7100 | Radio Expense | Galv Cty Emer Mgmt (Airtime) 20 x \$90 | \$ 1,800 |
| | | 3 New Radios (\$2500/ea) | \$ 7,500 |
| | | | <u>\$ 9,300</u> |

**BEACH PATROL
ADOPTED BUDGET FISCAL YEAR 2019/2020**

| | |
|-----------------------------|------------------|
| REVENUES | 2,424,906 |
| INTERFUND TRANSFERS IN | 425,000 |
| NONRECURRING REVENUE SOURCE | 311,944 |
| TOTAL REVENUE | 3,161,850 |

| | |
|--------------------------------|--------------------|
| PERSONNEL EXPENSE | (1,906,908) |
| MATERIAL / SUPPLIES / SERVICES | (520,772) |
| DEBT SERVICE | (94,827) |
| TOTAL OPERATING EXPENSE | (2,522,508) |

| | |
|-------------------|----------------|
| NET INCOME | 639,342 |
|-------------------|----------------|

| | |
|-----------------------------------|------------------|
| CAPITAL EXPENDITURES | - |
| EQUIPMENT PURCHASES | (189,534) |
| TOTAL CAPITAL EXPENDITURES | (189,534) |

| | |
|-------------------|----------------|
| NET INCOME | 449,808 |
|-------------------|----------------|

| | |
|-------------------------|-----------|
| INTERFUND TRANSFERS-OUT | (449,808) |
|-------------------------|-----------|

| | |
|-------------------|------------|
| NET INCOME | (0) |
|-------------------|------------|

| | |
|----------------------|----------|
| FEMA - REIMBURSEMENT | - |
| FEMA- EXPENSE | - |
| NET FEMA | - |

| | |
|-------------------|------------|
| NET INCOME | (0) |
|-------------------|------------|

| | |
|-----------------------------------------|---------------------|
| BEGINNING CASH RESERVE 9/30/2019 | \$ 2,126,667 |
| USE OF RESRVES | \$ (311,944) |
| NET INCOME-2019/2020 FISCAL YEAR | \$ (0) |
| ENDING CASH RESERVE 9/30/2020 | \$ 1,814,723 |

Beach Patrol

| Summary | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Current Budget | Budget Increase or Decrease |
|---------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|---------------------------------|-----------------------------------|
|---------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|---------------------------------|-----------------------------------|

Income Summary-Does not include FEMA reimbursement

Budgeted Hotel Tax = \$2,051,659 per penny

| | | | | | | | | |
|---------------------|------------------|------------------|------------------|------------------|------------------|------------------|----------------|----------------|
| Hotel Tax | 1,938,153 | 2,109,934 | 2,431,296 | 2,286,072 | 2,380,068 | 2,393,876 | 84.00% | 0.58% |
| Other | 31,127 | 31,920 | 31,526 | 30,542 | 101,500 | 31,030 | 1.09% | (69.43%) |
| Interfund Transfers | 397,897 | 513,843 | 500,511 | 500,511 | 500,511 | 425,000 | 14.91% | (15.09%) |
| Total Income | 2,367,177 | 2,655,697 | 2,963,333 | 2,817,124 | 2,982,079 | 2,849,906 | 100.00% | (4.43%) |

| | | | | | | | | |
|-------------------------------------|----------|----------|----------|----------|---------------|----------------|---------------|--------------|
| Nonrecurring Revenue Sources | 0 | 0 | 0 | 0 | 82,120 | 311,944 | 10.95% | 0.00% |
|-------------------------------------|----------|----------|----------|----------|---------------|----------------|---------------|--------------|

| | | | | | | | | |
|------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|----------------|--------------|
| Total Revenue Sources | 2,367,177 | 2,655,697 | 2,963,333 | 2,817,124 | 3,064,199 | 3,161,850 | 110.95% | 3.19% |
|------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|----------------|--------------|

Expense Summary-Does not include FEMA related expenditures

| | | | | | | | | |
|-----------------------------|------------------|------------------|------------------|------------------|------------------|------------------|----------------|--------------|
| Expenses Operating Expenses | 2,039,527 | 2,040,916 | 1,954,390 | 2,118,624 | 2,550,695 | 2,427,680 | 85.18% | (4.82%) |
| Equipment Purchases | 170,752 | 161,636 | 173,670 | 119,314 | 278,071 | 284,361 | 9.98% | 2.26% |
| Interfund Transfers | 266,781 | 233,340 | 233,340 | 278,007 | 278,007 | 449,808 | 15.78% | 61.80% |
| Total Expense | 2,477,060 | 2,435,892 | 2,361,400 | 2,515,945 | 3,106,773 | 3,161,850 | 100.00% | 1.77% |

| | | | | | | | | |
|--------------------------------------|------------------|----------------|----------------|----------------|-----------------|----------|--|--|
| Net Income Not Including FEMA | (109,883) | 219,805 | 601,933 | 301,180 | (42,574) | 0 | | |
|--------------------------------------|------------------|----------------|----------------|----------------|-----------------|----------|--|--|

| | | | | | | | | |
|--------------------|---|---|---|---|--------|---|--|--|
| FEMA Reimbursement | 0 | 0 | 0 | 0 | 42,574 | 0 | | |
| FEMA Expenditures | 0 | 0 | 0 | 0 | 0 | 0 | | |
| Net FEMA | 0 | 0 | 0 | 0 | 42,574 | 0 | | |

| | | | | | | | | |
|----------------------------------|------------------|----------------|----------------|----------------|------------|----------|--|--|
| Net Income Including FEMA | (109,883) | 219,805 | 601,933 | 301,180 | (0) | 0 | | |
|----------------------------------|------------------|----------------|----------------|----------------|------------|----------|--|--|

| | | | | | | | | |
|-----------------------|----------------|----------------|----------------|----------------|----------------|----------------|--|--|
| Capital Outlay | 107,795 | 165,979 | 176,971 | 119,314 | 152,220 | 189,534 | | |
|-----------------------|----------------|----------------|----------------|----------------|----------------|----------------|--|--|

| | | | | | | | | |
|----------------------------------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|--|--|
| Net Operating Income (Excludes Capital Improvements) | (2,088) | 385,784 | 778,904 | 420,493 | 152,220 | 189,534 | | |
|----------------------------------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|--|--|

Estimated Cash September 30, 2019

| | | | | | | |
|--------------------------------------------------|--|--|--|--|--|--------------------|
| Hotel Tax | | | | | | \$0 |
| Cash | | | | | | \$2,051,865 |
| Junior Guard Funds | | | | | | \$74,802 |
| Total Cash | | | | | | \$2,126,667 |
| 2020 Net Income | | | | | | 0 |
| Non-Reoccurring Revenue Sources | | | | | | (311,944) |
| Estimated Reserve Cash September 30, 2020 | | | | | | \$1,814,723 |

PERSONNEL SUMMARY

| | Full Time | Part Time | Seasonal |
|-----------------------------|-----------|-----------|------------|
| Operating | | | |
| Chief | 1 | | |
| Captain | 1 | | |
| Sergeant/Officers | 1 | | |
| Supervisors | 10 | | |
| FT Sr Guards | | | |
| Life Guards (PT & Seasonal) | | 1 | 117 |
| Administrative Coordinator | 1 | | |
| Total | 14 | 1 | 117 |

Beach Patrol

| Operating | | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Current Budget | Budget Increase or Decrease |
|--------------------------------------------|-----------------------------------------|--|------------------|------------------|------------------|-----------------------------|---------------------------|---------------------------|---------------------------------|-----------------------------------|
| Budgeted Hotel Tax Per Penny = \$2,051,659 | | | | | | | | | | |
| BP-70-4001 | City Hotel/Motel Tax (.5) | | 837,897 | 919,618 | 1,034,814 | 979,633 | 1,020,000 | 1,025,830 | 32.44% | 0.57% |
| BP-70-4003 | State Hotel Tax Rebate (.6667) | | 1,100,256 | 1,190,316 | 1,396,482 | 1,306,439 | 1,360,068 | 1,368,046 | 43.27% | 0.59% |
| BP-70-4050 | Loan Proceeds (Financed Equip) | | 0 | 0 | 0 | 0 | 71,500 | 0 | 0.00% | (100.00%) |
| BP-70-4585 | Miscellaneous | | 3,997 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| BP-70-4600 | Junior Lifeguards | | 27,130 | 31,920 | 31,526 | 30,542 | 30,000 | 31,030 | 0.98% | 3.43% |
| BP-70-4665 | FEMA Reimbursement | | 0 | 0 | 0 | 0 | 42,574 | 0 | 0.00% | (100.00%) |
| BP-70-4725 | Transfer-R. A. Apffel (Life Guard Svcs) | | 57,000 | 57,000 | 57,000 | 57,000 | 57,000 | 0 | 0.00% | (100.00%) |
| BP-70-4735 | Transfer- Stewart Beach (LG Svcs) | | 84,000 | 84,000 | 84,000 | 84,000 | 84,000 | 0 | 0.00% | (100.00%) |
| BP-70-4720 | Transfer-Nourished Beach (LG Svcs) | | 210,000 | 325,946 | 325,946 | 325,946 | 325,946 | 425,000 | 13.44% | 30.39% |
| BP-70-4710 | Transfer-Dellenera | | 33,565 | 33,565 | 33,565 | 33,565 | 33,565 | 0 | 0.00% | (100.00%) |
| BP-70-4752 | Transfer -Pocket Park 1 | | 6,666 | 6,666 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| BP-70-4754 | Transfer- Pocket Park 2 | | 6,666 | 6,666 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| | Nonrecurring Revenue Sources | | 0 | 0 | 0 | 0 | 82,120 | 311,944 | 9.87% | 279.86% |
| Total Revenue Sources | | | 2,367,177 | 2,655,697 | 2,963,333 | 2,817,124 | 3,106,773 | 3,161,850 | 100.00% | 1.77% |

Expenses

PERSONNEL

| | | | | | | | | | | |
|------------------------|-------------------------------|--|------------------|------------------|------------------|------------------|------------------|------------------|---------------|----------------|
| BP-70-5000 | Salaries - Seasonal & PT | | 857,946 | 896,593 | 866,487 | 747,062 | 873,997 | 732,307 | 23.16% | (16.21%) |
| BP-70-5003 | Salaries - Full Time | | 496,145 | 544,943 | 498,637 | 666,666 | 731,682 | 710,965 | 22.49% | (2.83%) |
| BP-70-5044 | Salaries-Training | | 18,034 | 7,324 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| BP-70-5034 | Salaries-West Seawall | | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| BP-70-5038 | Overtime | | 0 | 12,225 | 28,206 | 39,511 | 33,000 | 40,000 | 1.27% | 21.21% |
| BP-70-5042 | Incentive | | 33,687 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| BP-70-5050 | Payroll Taxes | | 98,265 | 97,024 | 86,962 | 111,173 | 122,834 | 115,646 | 3.66% | (5.85%) |
| BP-70-5055 | Pension Plan | | 25,632 | 25,657 | 20,391 | 33,333 | 36,584 | 35,548 | 1.12% | (2.83%) |
| BP-70-5060 | Insurance Employees | | 85,637 | 69,338 | 45,413 | 80,722 | 110,663 | 120,791 | 3.82% | 9.15% |
| BP-70-5060 | Insurance Contingency | | 0 | 0 | 0 | 0 | 11,066 | 12,079 | 0.38% | 9.15% |
| BP-70-5065 | Worker's Compensation | | 37,720 | 33,619 | 41,796 | 30,623 | 56,651 | 62,282 | 1.97% | 9.94% |
| BP-70-5070 | Unemployment | | 285 | 2,160 | 6,629 | 0 | 1,000 | 3,000 | 0.09% | 200.00% |
| BP-70-5075 | Uniforms | | 25,364 | 28,934 | 17,315 | 30,000 | 32,043 | 32,043 | 1.01% | 0.00% |
| BP-70-5078 | Drug Testing/Background Check | | 5,923 | 6,130 | 5,611 | 6,000 | 12,900 | 9,315 | 0.29% | (27.79%) |
| BP-70-5071 | Sick Leave/Vacation Accrual | | 2,277 | 1,259 | 3,663 | 0 | 3,065 | 2,993 | 0.09% | (2.34%) |
| BP-70-5079 | Employee Recruitment | | 2,357 | 6,990 | 486 | 500 | 7,500 | 1,500 | 0.05% | (80.00%) |
| BP-70-5080 | Salary Contingency | | 0 | 0 | 0 | 0 | 15,195 | 28,439 | 0.90% | 87.15% |
| Total Personnel | | | 1,689,271 | 1,732,196 | 1,621,596 | 1,745,591 | 2,048,180 | 1,906,908 | 60.31% | (6.90%) |

Beach Patrol

| Operating | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Current Budget | Budget Increase or Decrease |
|-------------------------------------------|----------------------------------------|----------------|----------------|------------------|-----------------------------|---------------------------|---------------------------|---------------------------------|-----------------------------------|
| MATERIALS, SUPPLIES & SERVICES | | | | | | | | | |
| BP-70-5100 | Alarm Contract | 1,250 | 900 | 900 | 1,050 | 1,050 | 1,050 | 0.03% | 0.00% |
| BP-70-5110 | Auto Mileage | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| BP-70-5115 | Advertising & Promotional | 458 | 0 | 106 | 977 | 0 | 500 | 0.02% | 100.00% |
| BP-70-5116 | Bad Debt Expense | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| BP-70-5117 | Bank Charges | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| BP-70-5118 | Cash Over/Short | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| BP-70-5120 | Cleaning Supplies | 200 | 978 | 0 | 709 | 1,000 | 1,000 | 0.03% | 0.00% |
| BP-70-5125 | Contract Services | 5,276 | 5,403 | 4,757 | 4,700 | 4,300 | 3,820 | 0.12% | (11.16%) |
| BP-70-5130 | Copier Usage | 0 | 0 | 0 | 0 | 0 | 1,500 | 0.05% | 100.00% |
| BP-70-5135 | Data Processing/Software | 5,158 | 6,999 | 13,617 | 12,000 | 12,945 | 11,320 | 0.36% | (12.55%) |
| BP-70-5137 | Discounts | -47 | -41 | -40 | -40 | 0 | 0 | 0.00% | 0.00% |
| BP-70-5140 | Dues & Subscriptions | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| BP-70-5150 | Floral/Client Amenities | 0 | 0 | 2,521 | 0 | 0 | 0 | 0.00% | 0.00% |
| BP-70-5155 | Office Supplies | 3,891 | 2,603 | 3,237 | 3,100 | 2,500 | 4,000 | 0.13% | 60.00% |
| BP-70-5157 | Paper Goods | 0 | 0 | 0 | 0 | 0 | 3,000 | 0.09% | 100.00% |
| BP-70-5162 | Signage | 27,130 | 38,886 | 22,120 | 13,000 | 39,154 | 39,154 | 1.24% | 0.00% |
| BP-70-5163 | Licenses/Permits | 25 | 25 | 85 | 2,050 | 385 | 4,900 | 0.15% | 1172.73% |
| BP-70-5164 | Meetings & Seminars | 20,017 | 20,587 | 16,242 | 12,260 | 20,000 | 12,000 | 0.38% | (40.00%) |
| BP-70-5165 | Memberships | 9,117 | 6,158 | 5,947 | 7,094 | 8,755 | 9,105 | 0.29% | 4.00% |
| BP-70-5170 | Miscellaneous | 1,792 | 0 | 689 | 0 | 0 | 0 | 0.00% | 0.00% |
| BP-70-5175 | Office Rental | 21,500 | 21,500 | 21,500 | 21,500 | 21,500 | 21,500 | 0.68% | 0.00% |
| BP-70-5182 | Reimbursement- City of Galveston | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| BP-70-5185 | Supplies | 5,378 | 4,550 | 3,218 | 3,500 | 5,690 | 9,915 | 0.31% | 74.25% |
| BP-70-5189 | Telephone/Cells/Internet | 19,543 | 15,053 | 16,323 | 16,891 | 17,400 | 16,600 | 0.53% | (4.60%) |
| BP-70-5192 | Emergency Cleanup | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| BP-70-5195 | FEMA/Storm Expense | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| BP-70-5200 | Audit Fee | 8,356 | 7,616 | 9,998 | 8,886 | 8,957 | 9,853 | 0.31% | 10.00% |
| BP-70-5202 | Legal | 225 | 769 | 90 | 1,500 | 500 | 500 | 0.02% | 0.00% |
| BP-70-5204 | Professional Fees | 0 | 0 | 0 | 1,167 | 1,250 | 1,250 | 0.04% | 100.00% |
| BP-70-5230 | Insurance -Auto/Property | 337 | 3,920 | 4,756 | 4,597 | 4,747 | 6,722 | 0.21% | 41.61% |
| BP-70-5232 | Insurance-Liability | 12,218 | 17,480 | 19,174 | 16,735 | 16,634 | 18,298 | 0.58% | 10.00% |
| BP-70-5234 | Insurance - Claims | 0 | 2,000 | 1,000 | 0 | 0 | 0 | 0.00% | 0.00% |
| BP-70-5242 | M & R - Equipment/Vehicle | 38,346 | 32,577 | 23,093 | 35,000 | 41,025 | 41,025 | 1.30% | 0.00% |
| BP-70-5240 | M&R - Building | 5,529 | 1,204 | 181 | 0 | 0 | 0 | 0.00% | 0.00% |
| BP-70-5254 | Small Tools & Equipment | 8,652 | 5,271 | 8,880 | 1,000 | 5,945 | 4,170 | 0.13% | (29.86%) |
| BP-70-5256 | Equipment Rental | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| BP-70-5260 | Gasoline | 22,170 | 19,497 | 26,075 | 30,000 | 35,000 | 30,000 | 0.95% | (14.29%) |
| BP-70-5370 | Courier Service | 0 | 0 | 46 | 9 | 300 | 200 | 0.01% | (33.33%) |
| BP-70-5601 | Buoys | 4,140 | 11,758 | 5,160 | 5,000 | 11,400 | 10,200 | 0.32% | (10.53%) |
| BP-70-5605 | Buoy Construction | 63 | 159 | 1,822 | 2,000 | 4,450 | 6,400 | 0.20% | 43.82% |
| BP-70-5610 | Community Awareness | 2,900 | 7,266 | 3,577 | 7,000 | 3,500 | 8,000 | 0.25% | 128.57% |
| BP-70-5615 | Junior Lifeguards | 22,215 | 27,396 | 28,265 | 1,600 | 30,000 | 31,030 | 0.98% | 3.43% |
| BP-70-5625 | First Aid Supplies | 5,627 | 11,292 | 17,758 | 13,000 | 28,135 | 18,135 | 0.57% | (35.54%) |
| BP-70-5630 | Tower Construction | 17,418 | 1,977 | 18,148 | 8,000 | 25,050 | 5,550 | 0.18% | (77.84%) |
| BP-70-5635 | Training | 10,680 | 19,805 | 24,255 | 30,678 | 30,893 | 46,225 | 1.46% | 49.63% |
| BP-70-7002 | Contingency-Unforseen Special Projects | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| BP-70-7006 | Contingency-Board Approval Required | 47,289 | 0 | 0 | 85,486 | 85,000 | 111,000 | 3.51% | 0.00% |
| BP-70-7100 | Radio Rental/Expenses | 23,404 | 15,133 | 29,293 | 22,587 | 35,050 | 32,850 | 1.04% | (6.28%) |
| BP-70-5257 | Capital Asset Replacement Reserve | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| BP-70-5145 | Hotel Tax Contingency Reserve | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Materials & Supplies | | 350,256 | 308,720 | 332,794 | 373,033 | 502,515 | 520,772 | 16.47% | 3.63% |
| Net Operating Income | | 327,650 | 614,781 | 1,008,943 | 698,500 | 556,078 | 734,169 | | |

Beach Patrol

CAPITAL OUTLAY & DEBIT SERVICE

| | | | | | | | | | | |
|--------------------------------|-------------------------------|--|------------------|------------------|------------------|------------------|------------------|------------------|---------------|----------------|
| BP-70-5245 | Leasehold Improvements | | 1,350 | 0 | 156 | 0 | 0 | 0 | 0.00% | 0.00% |
| BP-70-5252 | Equipment Purchase (Cash) | | 67,745 | 53,718 | 52,305 | 62,795 | 10,000 | 108,500 | 3.43% | 985.00% |
| BP-70-5252 | Equipment Purchase (Financed) | | 0 | 0 | 0 | 0 | 71,500 | 0 | 0.00% | (100.00%) |
| BP-70-5253 | Leased Equipment-Current Year | | 38,700 | 112,260 | 124,509 | 56,519 | 70,720 | 81,034 | 2.56% | 14.58% |
| BP-70-5255 | Gain/Loss on Sale of Assets | | 0 | -4,343 | -3,300 | 0 | 0 | 0 | 0.00% | 0.00% |
| BP-70-5253 | Lease Payment-Prior Year | | 62,957 | 0 | 0 | 0 | 103,599 | 94,827 | 3.00% | (8.47%) |
| BP-70-5251 | Principal Payment-Financed | | 0 | 0 | 0 | 0 | 21,500 | 0 | 0.00% | (100.00%) |
| BP-70-5156 | Interest Payment-Financed | | 0 | 0 | 0 | 0 | 753 | 0 | 0.00% | (100.00%) |
| Total Capital Outlay | | | 170,752 | 161,636 | 173,670 | 119,314 | 278,071 | 284,361 | 8.99% | 2.26% |
| Total Operating Expense | | | 2,210,279 | 2,202,552 | 2,128,060 | 2,237,938 | 2,828,766 | 2,712,042 | 85.77% | (4.13%) |

TRANSFERS

| | | | | | | | | | | |
|-----------------------|--------------------------------|--|------------------|------------------|------------------|------------------|------------------|------------------|----------------|---------------|
| BP-70-8000 | General Fund (+\$144K-MG Whse) | | 266,781 | 233,340 | 233,340 | 278,007 | 278,007 | 449,808 | 14.23% | 61.80% |
| BP-70-8001 | Stewart Beach | | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| | | | 266,781 | 233,340 | 233,340 | 278,007 | 278,007 | 449,808 | 14.23% | 61.80% |
| Total Expenses | | | 2,477,060 | 2,435,892 | 2,361,400 | 2,515,945 | 3,106,773 | 3,161,850 | 100.00% | 1.77% |
| Net Income | | | (109,883) | 219,805 | 601,933 | 301,180 | (0) | 0 | | |

**Park Board of Trustees
Beach Patrol
Budget Year 2019-2020 - Line Item Support**

| <u>Account #</u> | <u>Name</u> | <u>Description</u> | <u>Cost</u> |
|------------------|-----------------------------------|----------------------------------------------------------------------|------------------|
| 5038 | Overtime | Misc & Emergency Contingency | \$ 40,000 |
| 5075 | Uniforms | Lifeguard Shirts (SS 250@\$8, UV 125@\$32) | \$ 6,000 |
| | | Lifeguard Shorts (220@ \$32, Class B 20@ \$50) | \$ 8,040 |
| | | Women's Swimsuits (96@\$34.50) | \$ 3,312 |
| | | Broadbrim Hats (143@\$17) | \$ 2,431 |
| | | Raincoats (175@\$12) | \$ 2,100 |
| | | Whistles & Lanyards (200@\$5) | \$ 1,000 |
| | | Police Shirts (20@\$50) | \$ 1,000 |
| | | Police Pants (10@\$75) | \$ 750 |
| | | Duty Gun belt & Accessories (1@\$225) | \$ 225 |
| | | Police Equipment | \$ 2,500 |
| | | Patches | \$ 250 |
| | | Jackets (10@\$125) | \$ 1,250 |
| | | Polo Shirts (48@\$35) | \$ 1,680 |
| | | Fins (43@\$35) | \$ 1,505 |
| | | | \$ 32,043 |
| 5078 | Drug Testing & Security Clearance | Drug Screening (135 @ \$25) | \$ 3,375 |
| | | Background Checks (135 @ \$44) | \$ 5,940 |
| | | | \$ 9,315 |
| 5079 | Recruitment | for Life Guards | \$ 1,500 |
| 5080 | Salary Continegency | 2.5% Merit/1.5% Compensation Survey Adj | \$ 28,439 |
| 5100 | Alarm Contract | Alarm \$75/mth | \$ 900 |
| | | Misc: Battery, Code Changes, Fobs, etc | \$ 150 |
| | | | \$ 1,050 |
| 5115 | Advertising & Promotional | Truck Bids | \$ 500 |
| 5120 | Cleaning Supplies | Miscellaneous | \$ 1,000 |
| 5125 | Contract Services | Sparklets Rental (\$2/mth x 12) | \$ 24 |
| | | Sparklets Products & other Chgs | \$ 376 |
| | | MMI Cleaning Svc (2 x mth Nov-Mar=10@\$90 & 4 x mth Apr-Oct=28@\$90) | \$ 3,420 |
| | | | \$ 3,820 |
| 5130 | Copier Lease/Mtc | Copies made at PBP | \$ 1,500 |

**Park Board of Trustees
Beach Patrol
Budget Year 2019-2020 - Line Item Support**

| | | | |
|-------------|-------------------------------------------------|-----------------------------------------------|--------------------|
| 5135 | Data Processing/Software Maintenance | GCS Uattend Time Clock | \$ 552 |
| | | GCS Antivirus | \$ 160 |
| | | GCS Barracuda | \$ 318 |
| | | GCS 911/ Virtual Machine Rental (\$100/mth) | \$ 1,200 |
| | | GCS DocsVault | \$ 1,520 |
| | | When To Work Scheduling Software - Annual Mtc | \$ 500 |
| | | Website Mgmt/Digital Media (\$250/mth) | \$ 3,000 |
| | | Website Flag system/Digital Media (\$150/mth) | \$ 1,200 |
| | | Dispatch Program Upgrade | \$ 2,000 |
| | | GoDaddy Domain | \$ 120 |
| | | Misc (Spanish, S/Ware, etc) | \$ 750 |
| | | | \$ 11,320 |
| | | 5157 | Paper Goods |
| 5162 | Signage | Submerged Rocks 10@\$116 | \$ 1,160 |
| | | No Lifeguard on duty 10@\$116 | \$ 1,160 |
| | | No Swimming 40@\$116 | \$ 4,640 |
| | | No Swimming Icon 40 @ \$90 | \$ 3,600 |
| | | Dangerous Currents 50 @ \$196 | \$ 9,800 |
| | | Surf Condition 50@\$195 | \$ 9,750 |
| | | Poles (4x6x16)70@ \$35 | \$ 2,450 |
| | | No Surfing 4@ \$116 | \$ 464 |
| | | Vinyl Lettering 35 @ \$1 | \$ 35 |
| | | Red Flags 30@ \$9 | \$ 270 |
| | | Yellow Flags 30 @ \$9 | \$ 270 |
| | | Green Flags 30 @ \$9 | \$ 270 |
| | | Purple Flags 30 @ \$9 | \$ 270 |
| | | Orange Flags 30 @ \$9 | \$ 270 |
| | | Logo Flag 30 @ \$59 | \$ 1,770 |
| | | Arrows 30 @ \$10 | \$ 300 |
| | | Flag Clips 300 @ \$1 | \$ 300 |
| | | Rip Current Signs 25 @ \$70 | \$ 1,750 |
| | | Posts (4x4x10) 25 @ \$25 | \$ 625 |
| | \$ 39,154 | | |
| 5163 | Licenses/Permits | Fire Alarm Compliance Permit (Annual) | \$ 25 |
| | | EMS License (6 @ \$70/ea) | \$ 375 |
| | | Seawall Parking Passes for SEA Guards | \$ 4,500 |
| | \$ 4,900 | | |
| 5164 | Meetings & Seminars | USLA- Fall Conference (2@\$2500) | \$ 5,000 |
| | | USLA- Spring Conference (2@\$2500) | \$ 5,000 |
| | | Intl Lifesaving Conference (Chief) | \$ 2,000 |
| | \$ 12,000 | | |

**Park Board of Trustees
Beach Patrol
Budget Year 2019-2020 - Line Item Support**

| | | | |
|-------------|--------------------------------|---------------------------------------------------|------------------|
| 5165 | Memberships | TCLEDDS | \$ 325 |
| | | CLEAT (5@\$480) | \$ 2,400 |
| | | First Responder Membership | \$ 60 |
| | | USLA 135 @ \$40/ea | \$ 5,400 |
| | | USLA Agency Mbrship | \$ 500 |
| | | EMS Continuing Ed | \$ 420 |
| | | | <u>\$ 9,105</u> |
| | | | |
| 5185 | Supplies | Sunscreen 12 cs@\$100 | \$ 1,200 |
| | | Gatorade 24/Case 10@\$150 | \$ 1,500 |
| | | PWC Lube (4 @ \$10) | \$ 40 |
| | | Shackles (105@\$4) | \$ 420 |
| | | Paint Brushes (10@\$2.50) | \$ 25 |
| | | PVC Poles (70@\$5) | \$ 350 |
| | | Tool Kits | \$ 90 |
| | | Bearing Buddy | \$ 90 |
| | | Lag Bolts (100@\$2.50) | \$ 250 |
| | | Pump Supplies (2@\$75) | \$ 150 |
| | | Nuts, Bolts, Screws | \$ 3,600 |
| | | Cleaning Supplies | \$ 1,000 |
| | | Miscellaneous | \$ 1,200 |
| | | | <u>\$ 9,915</u> |
| | | | |
| 5189 | Telephone/Cell/Internet | Distinct Data Ph (9 lines @ \$35/ea) | \$ 3,780 |
| | | Distinct Data LD (\$10.75/mth x 12) | \$ 129 |
| | | Comcast (Dedicated Svc) \$810/mth | \$ 9,720 |
| | | Cell Reimburse (2 @ \$75/mth each) | \$ 1,800 |
| | | AT&T (1 line @ \$50/mth) | \$ 600 |
| | | T-Mobile 1-Cell (BP on Call) @ \$30/mth | \$ 360 |
| | | Misc (repairs, equipment, etc.) | \$ 211 |
| | | | <u>\$ 16,600</u> |
| | | | |
| 5204 | Professional Fees | Maximus | <u>\$ 1,250</u> |
| | | | |
| 5242 | M & R Equipment | Tires 10@ \$200 | \$ 2,000 |
| | | Oil & Lube 60 @ \$60 | \$ 3,600 |
| | | Vehicle Inspections/Registrations 15 @ \$43.33/ea | \$ 650 |
| | | Pump Repairs 2 @ \$150 | \$ 300 |
| | | Brake Repairs 6 @ 500 | \$ 3,000 |
| | | PWC Repairs 5 @\$750 | \$ 3,750 |
| | | Trailer Repairs 5 @ \$300 | \$ 1,500 |
| | | Emergency Lights/Sirens 10 @ \$250 | \$ 2,500 |
| | | Boat engine/Hull/Equipment 2 @\$2000 | \$ 4,000 |
| | | Truck Repairs 15@275 | \$ 4,125 |
| | | ATV Repairs 2 @ \$300 | \$ 600 |
| | | Multipurpose improvements | \$ 3,000 |
| | | Towing | \$ 1,000 |
| | | Other-Unscheduled Repairs | \$ 11,000 |
| | | | <u>\$ 41,025</u> |

**Park Board of Trustees
Beach Patrol
Budget Year 2019-2020 - Line Item Support**

| | | | |
|-------------|----------------------------------------------|--------------------------------------------------|-----------|
| 5252 | Equipment Purchase (None Financed) | PWC (1 ea) | \$ 12,000 |
| | | Paddleboards (10 @ \$1,000/ea) | \$ 10,000 |
| | | Outfitting Vehicles (5 @ \$7500/ea) | \$ 37,500 |
| | | Sirens/Lights (5 @ \$3,000/ea) | \$ 15,000 |
| | | Roxor UTV | \$ 16,000 |
| | | Handheld Sonar | \$ 4,000 |
| | | PWC Sleds (5 @ \$1,000/ea) | \$ 5,000 |
| | | Aluminum PWC Trailer | \$ 2,000 |
| | | Laptop Computers (2 @ 1700/ea) | \$ 3,400 |
| | | Office Computers (3 @ 1200/ea) | \$ 3,600 |
| | | | |
| 5253 | Leased Equip (Prior Yr) | 4 ea-2020 Chevy Colorado Trucks | \$ 46,106 |
| | | 3 ea-2019 Chevy Colorado Trucks | \$ 37,276 |
| | | 1 ea-2018 Chevy Colorado Truck | \$ 11,445 |
| 5253 | Leased Equip (New)- 3 yr Te | 4-2020 Chevy Colorado Trks (\$36K/ea 3 yr Lease) | \$ 53,040 |
| | | 2020 Van (Jr Guard) (\$36K 3 yr Lease) | \$ 13,260 |
| | | Jet Ski Boat (\$40K 3 yr Lease) | \$ 14,734 |
| | | \$ 175,861 | |
| 5254 | Small Tools & Equipment | King Pelican Lights (5 @ \$63) | \$ 315 |
| | | Hoses (2 @ \$25) | \$ 50 |
| | | Rope, Cord (12 @ \$50) | \$ 600 |
| | | Battery Jump Pack (4 @ \$75) | \$ 300 |
| | | Q Beams (5 @ \$25) | \$ 125 |
| | | Binoculars (6 @ \$50) | \$ 300 |
| | | Drill (2 @ \$400) | \$ 800 |
| | | Saber Lights (6 @ \$30) | \$ 180 |
| | | Copier/Fax/Scanner | \$ 1,500 |
| | | \$ 4,170 | |
| 5601 | Buoys | Rescue Buoys 50 @ \$50 | \$ 2,500 |
| | | Marine Buoys 8 @ \$75 | \$ 600 |
| | | Ring Buoys 80 @ \$35 | \$ 2,800 |
| | | Throw Bags 100 @ \$25 | \$ 2,500 |
| | | Miscellaneous | \$ 1,800 |
| | | \$ 10,200 | |
| 5605 | Buoys Construction | Buoy boxes 6 @ \$650 | \$ 3,900 |
| | | Hardware: Poles, Wood Fasteners, Paint, Striping | \$ 2,500 |
| | | \$ 6,400 | |
| 5610 | Community Awareness | Wristbands for Kids | \$ 2,000 |
| | | Jesse Tree Services | \$ 3,000 |
| | | Wave Watchers | \$ 3,000 |
| | | \$ 8,000 | |

**Park Board of Trustees
Beach Patrol
Budget Year 2019-2020 - Line Item Support**

| | | |
|--------------------------------|-----------------------------------------------------------|------------------|
| 5615 Junior Life Guard | Uniforms (130 @ \$70) | \$ 9,100 |
| | Advertising | \$ 2,500 |
| | USLA Membership (130 @ \$18) | \$ 2,340 |
| | Friday Arts/Craft | \$ 390 |
| | Competition-Ribbons/Medals/Trophies/T-Shirts/Refreshments | \$ 2,000 |
| | Field Trips | \$ 5,100 |
| | Paddleboards (4 @ \$900) | \$ 3,600 |
| | Jr. Guard BBQ | \$ 1,000 |
| | Texas A & M Pool | \$ 5,000 |
| | | <u>\$ 31,030</u> |
| | | |
| 5625 First Aid Supplies | AED (2 ea) | \$ 4,790 |
| | AED Batteries 6@\$229 | \$ 1,374 |
| | AED Pads/Adult 18@\$40 | \$ 720 |
| | AED Pads/Pedi 18@\$32 | \$ 576 |
| | 4x4 Gauze, Sterile; 25/bx 96@\$7.05 | \$ 677 |
| | Alcohol 16oz 36@\$2.45 | \$ 88 |
| | Antiseptic Hand Cleaner 15@\$8.15 | \$ 122 |
| | B/P Kits 12@\$37.95 | \$ 455 |
| | Back Board Straps 4@\$100 | \$ 400 |
| | Backboards 4@\$130 | \$ 520 |
| | Band Aids 1" (100/bx) 96@\$5.37 | \$ 516 |
| | Body Sheets 24@\$1.50 | \$ 36 |
| | B-V-M/Adult & Pedi 15ea@\$14.30 x 2 | \$ 429 |
| | Combi-Tubes 18@\$60 | \$ 1,080 |
| | CPR Microshields 150@\$6.96 | \$ 1,044 |
| | Extraction Collars/Adult & Pedi 24ea@\$8.95 x 2 | \$ 430 |
| | Eye Rinse 36@\$2.20 | \$ 79 |
| | Germicidal Hand Wipes; PAWS 20@\$6.35 | \$ 127 |
| | Gloves M,L,XL (100/bx) 15ea@\$8.60 x 3 | \$ 387 |
| | Glucose, Oral 27@\$4.50 | \$ 122 |
| | Head Immobilizer 12@\$5.95 | \$ 71 |
| | Hot Packs 120@\$1.60 | \$ 192 |
| | Hydrogen Peroxide 16oz 100@\$2.10 | \$ 210 |
| | Iodine Preps (100/bx) 2@\$4.40 | \$ 9 |
| | Needles 18ga 2@\$7.86 | \$ 16 |
| | Oxygen Bottles 6@\$86.10 | \$ 517 |
| | Oxygen Masks/Adult NRB 36@\$1.60 | \$ 58 |
| | Oxygen Masks/Pedi NRB 36@\$2.22 | \$ 80 |
| | Oxygen Regulators 6@\$131.00 | \$ 786 |
| | Razors 18@\$6.00 | \$ 108 |
| | Self Adherent Wrap 10@\$40.25 | \$ 403 |
| | Splints; Disposable 36@\$13.20 | \$ 475 |
| | Tape; Adhesive 1"-96ea 2"-48ea @\$3.50 | \$ 504 |
| | Tape; Transpore 1" & 2" 48ea@\$1.95 x 2 | \$ 187 |
| | Trauma Shears 15@\$6.15 | \$ 92 |
| | Triangular Bandages 48@\$8.29 | \$ 398 |
| | Tweezers/Hemostats 18@\$3.25 | \$ 59 |
| | | <u>\$ 18,135</u> |

**Park Board of Trustees
Beach Patrol
Budget Year 2019-2020 - Line Item Support**

| | | | |
|-------------|--------------------------------|----------------------------------------------------|-------------------|
| 5630 | Tower Construction | Repair 5 @ \$1,110 | \$ 5,550 |
| | | | <u>\$ 5,550</u> |
| 5635 | Training | Emergency Response Textbooks 35 @ \$70/ea | \$ 2,450 |
| | | Emergency Response Video | \$ 265 |
| | | Lifeguard DVD Set | \$ 175 |
| | | Bouys-Competition 20 @ \$55/ea | \$ 1,100 |
| | | Rope-Competition Course | \$ 750 |
| | | USLA competition (airfare, lodging, per diem) | \$ 3,970 |
| | | Red Cross Certificates 143 @ \$33 | \$ 4,719 |
| | | Swift water/Urban Flooding (4) Lodging, Diem, fee | \$ 2,540 |
| | | Scuba (3) Lodging, Diem, Course Fee | \$ 1,890 |
| | | Red Cross Training (2 staff) Fee & Per Diem-2 days | \$ 500 |
| | | CPR Mannequin - Replacement Lung bag 3@\$60 | \$ 180 |
| | | Active Shooter Training (2 Staff) | \$ 2,100 |
| | | Ammunition | \$ 2,000 |
| | | EMS On-Line Continuing Edu (6 @ \$70/ea) | \$ 420 |
| | | EMT Course Reimbursement (5 @\$1200) | \$ 6,000 |
| | | Law Enforcement Education | \$ 3,000 |
| | | Law Enforcement Academy | \$ 10,000 |
| | | Miscellaneous | \$ 4,166 |
| | | | <u>\$ 46,225</u> |
| 7006 | Contingency-Bd Approval | Two New Lifeguard Towers (inc. stairs, coat,wraps) | <u>\$ 111,000</u> |
| 7100 | Radios | Motorola APX 6000 (handheld) 1 @ \$3,000 | \$ 3,000 |
| | | Motorola APX 4000 (handheld) 3 @ \$2,200 | \$ 6,600 |
| | | Galveston CO 911 District 100 @ \$90 | \$ 9,000 |
| | | Radio Bags 150 @ \$50 | \$ 7,500 |
| | | Motorola APX 6500 (vehicle) 1 @ \$3,750 | \$ 3,750 |
| | | Annual Repair & Maintenance Radios 10 @ \$300 | \$ 3,000 |
| | | | <u>\$ 32,850</u> |

**DEBT SERVICE (SETTLEMENT FUND)
ADOPTED BUDGET FISCAL YEAR 2019/2020**

| | |
|-----------------------------|----------------|
| REVENUES | 4,000 |
| INTERFUND TRANSFERS IN | - |
| NONRECURRING REVENUE SOURCE | 346,134 |
| TOTAL REVENUE | 350,134 |

| | |
|--------------------------------|------------|
| PERSONNEL EXPENSE | - |
| MATERIAL / SUPPLIES / SERVICES | (3) |
| DEBT SERVICE | - |
| TOTAL OPERATING EXPENSE | (3) |

| | |
|-------------------|----------------|
| NET INCOME | 350,131 |
|-------------------|----------------|

| | |
|-----------------------------------|----------|
| CAPITAL EXPENDITURES | - |
| EQUIPMENT PURCHASES | - |
| TOTAL CAPITAL EXPENDITURES | - |

| | |
|-------------------|----------------|
| NET INCOME | 350,131 |
|-------------------|----------------|

| | |
|-------------------------|-----------|
| INTERFUND TRANSFERS-OUT | (350,131) |
|-------------------------|-----------|

| | |
|-------------------|----------|
| NET INCOME | - |
|-------------------|----------|

| | |
|----------------------|----------|
| FEMA - REIMBURSEMENT | - |
| FEMA- EXPENSE | - |
| NET FEMA | - |

| | |
|-------------------|----------|
| NET INCOME | - |
|-------------------|----------|

| | |
|----------------------------------|----------------|
| BEGINNING CASH RESERVE | 594,542 |
| NET INCOME-2019/2020 FISCAL YEAR | (346,134) |
| ENDING CASH RESERVE | 248,408 |

Debt Service (Settlement Fund)

| Summary | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|---------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
|---------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|

Income

| | | | | | | | | | |
|--------------|------------------------------------|---------|-------|-------|-------|-----|-------|-------|---------|
| DS-70-4001 | Hotel Tax | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% | |
| DS-70-4008 | Sales Tax | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% | |
| DS-70-4585 | Misc Income (Oil Spill Settlement) | 400,000 | 0 | 0 | 0 | 0 | 0.00% | 0.00% | |
| DS-70-4760 | Transfer-Sand Replenishment | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% | |
| DS-70-4104/5 | Interest | 0 | 1,083 | 6,365 | 9,524 | 500 | 4,000 | 0.00% | 700.00% |
| DS-70-9999 | Prior Fiscal Year Balance | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |

Total Income **400,000** **1,083** **6,365** **9,524** **500** **4,000** **100.00%** **0.00%**

Nonrecurring Revenue Source **0** **0** **0** **0** **602,803** **346,134** **0.00%** **(42.58%)**

Total Revenue Sources **400,000** **1,083** **6,365** **9,524** **603,303** **350,134**

Expense

| | | | | | | | | | |
|------------|-----------------------------------|--------|---------|--------|--------|---------|---------|--------|-----------|
| DS-70-5200 | Outside Audit Fees | 0 | 1,292 | 5 | 2 | 2 | 3 | 0.00% | 50.00% |
| DS-70-5202 | Legal (under 5170 in Abila/error) | 53,960 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| DS-70-5500 | Principal Payment | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| DS-70-5501 | Interest Payment | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| DS-70-5505 | Bond Administration/Bank Charges | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| DS-70-5204 | Professional Fees | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| DS-70-5510 | Post Monitoring | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| DS-70-8005 | Transfer - Tourism Development | 30,327 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| DS-70-8000 | Transfer - General Fund | 478 | 478 | 478 | 478 | 478 | 131 | 0.04% | (72.59%) |
| DS-70-8009 | Transfer - R A Apffel | 90,219 | 153,417 | 0 | 0 | 39,672 | 0 | 0.00% | (100.00%) |
| DS-70-8001 | Transfer - Stewart Beach | 0 | 138,483 | 28,623 | 41,000 | 563,151 | 350,000 | 99.96% | (37.85%) |
| DS-70-8008 | Transfer - Seawolf Park | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| DS-70-8008 | Transfer to Seawall Beach | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |

Total Expense **174,984** **293,670** **29,106** **41,480** **603,303** **350,134** **100.00%** **(41.96%)**

Net Income **225,016** **(292,587)** **(22,741)** **(31,956)** **0** **0**

Unrestricted Funds (9/30/19)

| | | | | | | |
|----------------------|---|---|---|--|---------|---------|
| BP-Oil Spill Funding | 0 | 0 | 0 | | 615,800 | 594,542 |
| Texas City Y | | | | | 0 | 0 |
| | | | | | 0 | 0 |

Total Restricted Funds **0** **0** **0** **0** **615,800** **594,542**

594,542

Net Income (346,134)
Nourished Beach Transfer 0
General Fund Transfer
Total Restricted Funds (Balance 9/30/19) **248,408**

**EAST END LAGOON
ADOPTED BUDGET FISCAL YEAR 2019/2020**

| | |
|-----------------------------|------------------|
| REVENUES | 551,625 |
| GRANTS | 1,384,425 |
| INTERFUND TRANSFERS IN | - |
| NONRECURRING REVENUE SOURCE | 55,977 |
| TOTAL REVENUE | 1,992,027 |

| | |
|--------------------------------|------------------|
| PERSONNEL EXPENSE | 23,644 |
| MATERIAL / SUPPLIES / SERVICES | 28,533 |
| GRANTS | 1,395,900 |
| DEBT SERVICE | 507,500 |
| TOTAL OPERATING EXPENSE | 1,955,577 |

| | |
|-------------------|---------------|
| NET INCOME | 36,450 |
|-------------------|---------------|

| | |
|-----------------------------------|----------|
| CAPITAL EXPENDITURES | - |
| EQUIPMENT PURCHASES | - |
| TOTAL CAPITAL EXPENDITURES | - |

| | |
|-------------------|---------------|
| NET INCOME | 36,450 |
|-------------------|---------------|

| | |
|------------------------|--------|
| INTERFUND TRANFERS-OUT | 36,449 |
|------------------------|--------|

| | |
|-------------------|----------|
| NET INCOME | 0 |
|-------------------|----------|

| | |
|----------------------|---|
| FEMA - REIMBURSEMENT | - |
| FEMA- EXPENSE | - |
| NET FEMA | - |

| | |
|-------------------|----------|
| NET INCOME | 0 |
|-------------------|----------|

| | |
|----------------------------------|------------------|
| BEGINNING CASH RESERVE * | \$ 64,938 |
| NET INCOME-2019/2020 FISCAL YEAR | \$ (55,977) |
| ENDING CASH RESERVE * | \$ 8,961 |
| * Encumbered for Future Grants | |

East End Lagoon

| Summary | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|---------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
|---------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|

Income Summary-Does not include FEMA Reimbursement

| | | | | | | | | |
|---------------------|---------------|----------------|----------------|---------------|------------------|------------------|----------------|----------------|
| Income | 75,800 | 154,285 | 129,125 | 85,165 | 1,975,240 | 1,936,050 | 100.00% | (1.98%) |
| Transfers | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Income | 75,800 | 154,285 | 129,125 | 85,165 | 1,975,240 | 1,936,050 | 100.00% | (1.98%) |

| | | | | | | | | |
|------------------------------------|----------|----------|----------|----------|---------------|---------------|--------------|----------------|
| Nonrecurring Revenue Source | 0 | 0 | 0 | 0 | 43,970 | 55,977 | 2.89% | 100.00% |
|------------------------------------|----------|----------|----------|----------|---------------|---------------|--------------|----------------|

| | | | | | | | | |
|-----------------------|--------|---------|---------|--------|-----------|-----------|--|--|
| Adjusted Total Income | 75,800 | 154,285 | 129,125 | 85,165 | 2,019,210 | 1,992,027 | | |
|-----------------------|--------|---------|---------|--------|-----------|-----------|--|--|

Expense Summary-Does not include FEMA Expenditures

| | | | | | | | | |
|------------------------|---------------|----------------|-----------------|---------------|------------------|------------------|----------------|----------------|
| Administrative Expense | 45,425 | 110,316 | 160,479 | 73,539 | 2,019,210 | 1,992,027 | 100.00% | (1.35%) |
| Total Expense | 45,425 | 110,316 | 160,479 | 73,539 | 2,019,210 | 1,992,027 | 100.00% | (1.35%) |
| Net Income | 30,375 | 43,970 | (31,354) | 11,626 | 0 | 0 | | |

| | | | | | | | | |
|---------------------------|---|---|---|---|---|---|--|--|
| FEMA Reimbursement | 0 | 0 | 0 | 0 | 0 | 0 | | |
| FEMA Related Expenditures | 0 | 0 | 0 | 0 | 0 | 0 | | |
| Net FEMA | 0 | 0 | 0 | 0 | 0 | 0 | | |

| | | | | | | | | |
|-------------------|---------------|---------------|-----------------|---------------|----------|----------|--|--|
| Net Income | 30,375 | 43,970 | (31,354) | 11,626 | 0 | 0 | | |
|-------------------|---------------|---------------|-----------------|---------------|----------|----------|--|--|

| | | | | | | | | |
|------------------------|----------|----------|----------|----------|----------------|----------------|--|--|
| Capital Outlays | 0 | 0 | 0 | 0 | 507,500 | 507,500 | | |
|------------------------|----------|----------|----------|----------|----------------|----------------|--|--|

| | | | | | | | | |
|---------------------------------|---------------|---------------|-----------------|---------------|----------------|----------------|--|--|
| Net Revenue Less Capital | 30,375 | 43,970 | (31,354) | 11,626 | 507,500 | 507,500 | | |
|---------------------------------|---------------|---------------|-----------------|---------------|----------------|----------------|--|--|

Estimated Cash September 30, 2019

| | | | | | | | | |
|-----------------------------------|--|--|--|--|--|-------------------|--|--|
| Estimated Cash September 30, 2019 | | | | | | \$64,938 | | |
| Nonrecurring Revenue Source | | | | | | (\$55,977) | | |
| Net Income 2019/2020 | | | | | | \$0 | | |
| Net Cash Reserve | | | | | | \$8,961 | | |

| <i>PERSONNEL SUMMARY</i> | <u>Full Time</u> | <u>Part-time</u> | <u>Seasonal</u> |
|--------------------------|------------------|------------------|-----------------|
| Project Manager | 0.25 | | |
| Total | 0.25 | 0.00 | 0.00 |

East End Lagoon

| Summary | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|-------------------------------------------|-------------------------------------------------|----------------|----------------|-----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
| Income | | | | | | | | | |
| EL-70-4585 | Miscellaneous Income | 0 | 0 | 100,000 | 0 | 83,790 | 0 | 0.00% | (100.00%) |
| EL-70-4670 | City Reimbursement | 75,000 | 75,000 | 26,000 | 0 | 0 | 50,000 | 2.51% | 100.00% |
| EL-70-4665 | FEMA Reimbursement | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| EL-70-4650 | Grant Proceeds | 0 | 77,500 | 1,500 | 83,540 | 1,389,825 | 1,384,425 | 69.50% | (0.39%) |
| EL-70-4050 | Loan Proceeds | 0 | 0 | 0 | 0 | 500,000 | 500,000 | 25.10% | 100.00% |
| EL-70-4041 | Concession Fees | 800 | 1,785 | 1,625 | 1,625 | 1,625 | 1,625 | 0.08% | 0.00% |
| | Nonrecurring Revenue Source | 0 | 0 | 0 | 0 | 43,970 | 55,977 | 2.81% | 100.00% |
| | Total Income | 75,800 | 154,285 | 129,125 | 85,165 | 2,019,210 | 1,992,027 | 100.00% | (1.35%) |
| Transfers | | | | | | | | | |
| EL-70-4720 | Transfer-Seawolf Park | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | (100.00%) |
| | Total Transfers | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 100.00% |
| Expense | | | | | | | | | |
| <i>PERSONNEL</i> | | | | | | | | | |
| EL-70-5000 | Salaries | 16,154 | 18,933 | 19,215 | 19,230 | 19,230 | 20,192 | 1.01% | 5.00% |
| EL-70-5042 | Incentive Salary | 774 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| EL-70-5050 | Payroll Taxes | 1,384 | 1,429 | 1,454 | 1,471 | 1,471 | 1,545 | 0.08% | 5.00% |
| EL-70-5055 | Pension Plan | 549 | 965 | 942 | 961 | 961 | 1,010 | 0.05% | 5.00% |
| EL-70-5060 | Insurance - Employees | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| EL-70-5061 | Insurance - Contingency | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| EL-70-5065 | Worker's Compensation | 41 | 52 | 63 | 74 | 74 | 91 | 0.00% | 23.54% |
| EL-70-5075 | Uniforms | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| EL-70-5078 | Drug Testing/Background Checks | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| EL-70-5079 | Recruitment/Advertising | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| EL-70-5080 | Salary Contingency | 0 | 0 | 0 | 0 | 769 | 808 | 0.04% | 5.00% |
| | Total Personnel | 18,902 | 21,379 | 21,674 | 21,736 | 22,505 | 23,644 | 1.19% | 5.06% |
| <i>MATERIALS, SUPPLIES & SERVICES</i> | | | | | | | | | |
| EL-70-5115 | Advertising & Promotions | 0 | 0 | 143 | 0 | 300 | 200 | 0.01% | 100.00% |
| EL-70-5117 | Bank Fees | 0 | 5 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| EL-70-5162 | Signage | 0 | 0 | 64 | 505 | 2,000 | 1,500 | 0.08% | (25.00%) |
| EL-70-5163 | Licenses/Permits | 0 | 0 | 1,567 | | 3,000 | 0 | 0.00% | 100.00% |
| EL-70-5164 | Meeting & Seminars | | | | 52 | | 100 | 0.01% | 100.00% |
| EL-70-5170 | Miscellaneous | 0 | 0 | 0 | | 33,502 | 19,706 | 0.99% | 0.00% |
| EL-70-5200 | Audit Fees | 0 | 602 | 488 | 89 | 89 | 104 | 0.01% | 16.85% |
| EL-70-5202 | Legal | 0 | -621 | 1,103 | | 0 | | 0.00% | 0.00% |
| EL-70-5204 | Professional Fees | 17,075 | 9,450 | 21,208 | 25,490 | 27,750 | 2,000 | 0.10% | (92.79%) |
| EL-70-5242 | M & R Equipment | 448 | 188 | 0 | | 5,000 | 2,000 | 0.10% | (60.00%) |
| EL-70-5254 | Small Tools & Equipment | | | | 318 | | 500 | 0.03% | |
| EL-70-5407 | Grant | 0 | 72,000 | 103,737 | 11,649 | 1,350,000 | 1,395,900 | 70.07% | 3.40% |
| EL-70-5407 | Grant-Matching/Proceeds | 0 | 0 | 0 | 0 | 53,100 | 0 | 0.00% | (100.00%) |
| EL-70-5420 | Port-O-Lets | 0 | 2,312 | 1,496 | 2,500 | 3,264 | 2,423 | 0.12% | (25.77%) |
| | Total Materials, Supplies & Services | 17,523 | 83,937 | 129,805 | 40,603 | 1,478,005 | 1,424,433 | 71.51% | (3.62%) |
| <i>CAPITAL OUTLAY & DEBT SERVICE</i> | | | | | | | | | |
| EL-70-5252 | Equipment Purchases | 0 | 0 | 0 | 0 | 0 | | 0.00% | 0.00% |
| EL-70-5250 | Capital Improvements | 0 | 0 | 0 | 0 | 0 | | 0.00% | 0.00% |
| EL-70-5251 | Principal Payment | 0 | 0 | 0 | 0 | 500,000 | 500,000 | 25.10% | 100.00% |
| EL-70-5156 | Interest-Debt Service | 0 | 0 | 0 | 0 | 7,500 | 7,500 | 0.38% | 100.00% |
| EL-70-5830 | Landscaping | 0 | 0 | 0 | 0 | 0 | | 0.00% | 0.00% |
| EL-70-5253 | Leased Equipment | 0 | 0 | 0 | 0 | 0 | | 0.00% | 0.00% |
| | Total Capital Outlay | 0 | 0 | 0 | 0 | 507,500 | 507,500 | 25.48% | 0.00% |
| EL-70-8000 | Transfer-General Fund | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| EL-70-8006 | Transfer-Beach Patrol | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| EL-70-8003 | Transfer-Beach Cleaning | 9,000 | 5,000 | 9,000 | 11,200 | 11,200 | 36,449 | 1.83% | 225.44% |
| | Total Transfers | 9,000 | 5,000 | 9,000 | 11,200 | 11,200 | 36,449 | 1.83% | 225.44% |
| | Total Expense | 45,425 | 110,316 | 160,479 | 73,539 | 2,019,210 | 1,992,027 | 100.00% | (1.35%) |
| | Net Income | 30,375 | 43,970 | (31,354) | 11,626 | 0 | 0 | | |

**Park Board of Trustees
East End Lagoon
Budget Year 2019-2020 - Line Item Support**

| <u>Account #</u> | <u>Name</u> | <u>Description</u> | <u>Income</u> |
|------------------|--------------------------|-------------------------------------------------------|---------------------|
| 4041 | Concession Fees | Artist Boat | \$ 650 |
| | | Fruit Cup Vendor | \$ 975 |
| | | | <u>\$ 1,625</u> |
| 4050 | Loan Proceeds | RESTORE Ph 1A start up funds (Kempner) | <u>\$ 500,000</u> |
| 4650 | Grant Proceeds | CMP Cycle 22 (75% Reimb) | \$ 34,425 |
| | | RESTORE Ph 1A (Contingency) | \$ 1,350,000 |
| | | | <u>\$ 1,384,425</u> |
| 4670 | City Reimbursement | City Reimbursement | <u>\$ 50,000</u> |
| 4699 | Nonrecurring Revenue | Prev Yrs allocated funds (Incl's Kempner) | <u>\$ 55,978</u> |
| <u>Account #</u> | <u>Name</u> | <u>Description</u> | <u>Cost</u> |
| 5000-5080 | Salary | Salary/Taxes/Fringe (25%-Proj Mgr) | <u>\$ 23,644</u> |
| 5080 | Salary Contingency | 2.5% Merit/1.5 Compensation Survey Adj | <u>\$ 808</u> |
| 5115 | Advertising & Promotions | RFQ/RFP/Bid Notices | <u>\$ 200</u> |
| 5156 | Interest Expense | Kempner Loan (1.5%) | <u>\$ 7,500</u> |
| 5162 | Signage | Code of Conduct/Wayfinding/US Dept of Interior/Design | <u>\$ 1,500</u> |
| 5163 | Permits | City of Galv & Others as req'd | <u>\$ -</u> |
| 5170 | Miscellaneous | Channel Fishing Amenity Planning | \$ 5,000 |
| | | RESTORE Ph 1A Constructions | \$ 14,707 |
| | | | <u>\$ 19,707</u> |
| 5200 | Audit Fees | Annual | <u>\$ 89</u> |
| 5204 | Professional Fees | RESTORE | \$ - |
| | | Grant Support | \$ 2,000 |
| | | Business Plan Development | \$ - |
| | | | <u>\$ 2,000</u> |
| 5242 | M & R Equipment | Gates/Bollards/etc. | <u>\$ 2,000</u> |

**Park Board of Trustees
East End Lagoon
Budget Year 2019-2020 - Line Item Support**

| | | | |
|-------------|----------------------------------|----------------------------------------------|---------------------|
| 5251 | Principal Payment | Repay Kempner Loan (in/out with #4050) | <u>\$ 500,000</u> |
| 5254 | Small Tools and Equipment | Supplies for maintenance | <u>\$ 500</u> |
| 5407 | Grant-Matching Proceeds | RESTORE Ph 1A (contingency) | \$ 1,350,000 |
| | | CMP Cycle 22 | \$ 45,900 |
| | | | <u>\$ 1,395,900</u> |
| 5420 | Port-O-Lets | 4 units @ \$111+113*12 increase service by 4 | <u>\$ 2,423</u> |
| 8003 | Transfer-Beach Cleaning | Clean Big Reef | \$ - |
| | | Cleaning EEL Trail/Parking | \$ 12,335 |
| | | Cleaning EEL Misc/Old Trail Parking | \$ 8,010 |
| | | Cleaning Parking (NASH) | \$ 4,732 |
| | | Parking 1 Maintenance (NASH) | \$ - |
| | | Parking Maint (NASH) | \$ 3,791 |

**GENERAL FUND
ADOPTED BUDGET FISCAL YEAR 2019/2020**

| | | |
|-----------------------------------|-------------|--------------------|
| REVENUES | | 252,600 |
| INTERFUND TRANSFERS IN | | 2,278,287 |
| NONRECURRING REVENUE SOURCE | | 175,507 |
| TOTAL REVENUE | | 2,706,394 |
| <hr/> | | |
| PERSONNEL EXPENSE | (1,343,673) | |
| MATERIAL / SUPPLIES / SERVICES | (731,018) | |
| DEBT SERVICE | (219,047) | |
| TOTAL OPERATING EXPENSE | | (2,293,738) |
| <hr/> | | |
| NET INCOME | | 412,656 |
| <hr/> | | |
| CAPITAL EXPENDITURES | (357,266) | |
| LANDSCAPING | - | |
| EQUIPMENT PURCHASES | (12,550) | |
| TOTAL CAPITAL EXPENDITURES | | (369,816) |
| <hr/> | | |
| NET INCOME | | 42,840 |
| <hr/> | | |
| INTERFUND TRANSFERS-OUT | | - |
| NET INCOME | | 42,840 |
| <hr/> | | |
| FEMA - REIMBURSEMENT | - | |
| FEMA- EXPENSE | (42,840) | |
| NET FEMA | | (42,840) |
| <hr/> | | |
| NET INCOME | | - |
| <hr/> | | |
| BEGINNING CASH RESERVE | | (225,388) |
| Non-Recurring Revenue | | (175,507) |
| NET INCOME-2019/2020 FISCAL YEAR | | - |
| ENDING CASH RESERVE | | (400,895) |

General Fund

Consolidated

| Summary | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|---------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
|---------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|

Income Summary-Does not include FEMA Reimbursement

| | | | | | | | | |
|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--------|--------|
| Income | 138,046 | 151,057 | 250,129 | 301,093 | 201,216 | 252,600 | 9.98% | 25.54% |
| Transfers | 1,617,360 | 1,686,173 | 1,794,610 | 1,878,646 | 1,916,154 | 2,278,287 | 90.02% | 18.90% |

Total Income 1,755,406 1,837,231 2,044,739 2,179,739 2,117,370 2,530,887 100.00% 19.53%

| | | | | | | | | |
|------------------------------------|----------|----------|----------|----------|----------|----------------|--------------|--------------|
| Nonrecurring Revenue Source | 0 | 0 | 0 | 0 | 0 | 175,507 | 6.93% | 0.00% |
|------------------------------------|----------|----------|----------|----------|----------|----------------|--------------|--------------|

Adjusted Total Income 1,755,406 1,837,231 2,044,739 2,179,739 2,117,370 2,706,394

Expense Summary-Does not include FEMA Expenditures

| | | | | | | | | |
|------------------------|-----------|-----------|-----------|-----------|-----------|-----------|--------|--------|
| Administrative Expense | 1,154,475 | 1,205,259 | 1,307,575 | 1,422,774 | 1,496,613 | 1,920,558 | 72.11% | 28.33% |
| Accounting Expense | 506,777 | 572,808 | 584,897 | 599,007 | 595,523 | 742,996 | 27.89% | 24.76% |

Total Expense 1,661,251 1,778,067 1,892,473 2,021,782 2,092,136 2,663,554 100.00% 27.31%

Net Income 94,155 59,164 152,267 157,958 25,234 42,840

| | | | | | | | | |
|---------------------------|----------------|---------------|----------------|------------|----------------|----------------|--|--|
| FEMA Reimbursement | -1,612 | 0 | 0 | 0 | 28,598 | 0 | | |
| FEMA Related Expenditures | 39,510 | 7,029 | 17,531 | -146 | 45,352 | 42,840 | | |
| Net FEMA | -41,122 | -7,029 | -17,531 | 146 | -16,754 | -42,840 | | |

Net Income 53,033 52,135 134,736 158,104 8,480 0

Capital Outlays 21,485 46,567 7,070 11,741 7,700 369,816

Net Revenue Less Capital 74,518 98,702 141,806 169,845 16,180 369,816

Estimated Cash September 30, 2019

| | |
|------------------------------------|--------------------|
| Nonrecurring Revenue Source | (\$225,388) |
| Net Income 2019/2020 | (\$175,507) |
| Net Cash Reserve | \$0 |
| | (\$400,895) |

PERSONNEL SUMMARY

| | Full Time | Part-time | Seasonal |
|-------------------------------|--------------|-------------|-------------|
| Administration | | | |
| Executive Director | 1.00 | | |
| Director of Operations (50%) | 0.50 | | |
| Sr Administrative Assistant | 0.50 | | |
| Office Assistant/Receptionist | 1.00 | | |
| Director of Human Resources | 1.00 | | |
| Payroll Clerk | 1.00 | | |
| Project Manager (75%) | 0.75 | | |
| Subtotal | 5.75 | 0.00 | 0.00 |
| Accounting | | | |
| Controller | 1.00 | | |
| Staff Accountant | 2.00 | | |
| Accounting Clerk | 1.00 | | |
| Budget Coordinator | 1.00 | | |
| Sr Administrative Assistant | 0.50 | | |
| A/P Clerk | 1.00 | | |
| Subtotal | 6.50 | 0.00 | 0.00 |
| Total | 12.25 | 0.00 | 0.00 |

General Fund

Consolidated

| Summary | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|---------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
|---------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|

Income

| | | | | | | | | | |
|---------------------|------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|--------------|--------------|
| Consol-4100 | Interest Income | 7,392 | 37,660 | 112,073 | 125,886 | 75,000 | 112,000 | 4.14% | 49.33% |
| Consol-4040 | Concession Agreement - Parking | 2,400 | 3,564 | 3,600 | 3,600 | 3,600 | 3,600 | 0.13% | 0.00% |
| Consol-4585 | Miscellaneous | 46,538 | 286 | 7,887 | 1,062 | 600 | 0 | 0.00% | (100.00%) |
| Consol-4426 & 4427 | Rent - 601 Tremont | 72,516 | 97,141 | 114,516 | 156,516 | 114,516 | 127,000 | 4.69% | 10.90% |
| Consol-4580 | HOT-Short Term Rental Registration | 9,200 | 12,250 | 12,053 | 12,500 | 7,500 | 10,000 | 0.37% | 33.33% |
| Consol-4670 | City Reimbursement | 0 | 0 | 0 | 85 | 0 | 0 | 0.00% | 0.00% |
| Consol-4666 | Insurance Reimbursement | 0 | 0 | 0 | 1,444 | 0 | 0 | 0.00% | 0.00% |
| Consol-4665 | FEMA Reimbursement | -1,612 | 0 | 0 | 0 | 28,598 | 0 | 0.00% | (100.00%) |
| Consol-4685 | Gain on Sale of Asset | 0 | 157 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-4050 | Financing/Loan Proceeds | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Income | | 136,434 | 151,057 | 250,129 | 301,093 | 229,814 | 252,600 | 9.33% | 9.91% |

| | | | | | | | | |
|------------------------------------|----------|----------|----------|----------|----------|----------------|--------------|--------------|
| Nonrecurring Revenue Source | 0 | 0 | 0 | 0 | 0 | 175,507 | 6.93% | 0.00% |
|------------------------------------|----------|----------|----------|----------|----------|----------------|--------------|--------------|

| | | | | | | |
|------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Adjusted Total Income | 136,434 | 151,057 | 250,129 | 301,093 | 229,814 | 428,107 |
|------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|

Transfers

| | | | | | | | | | |
|------------------------|--------------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|---------------|---------------|
| Consol-4700 | Beach Cleaning (MG Whse \$144K) | 415,213 | 253,320 | 253,320 | 303,386 | 303,386 | 477,725 | 17.65% | 57.46% |
| Consol-4705 | Beach Patrol (MG Whse \$144K) | 266,781 | 233,340 | 233,340 | 278,007 | 278,007 | 449,808 | 16.62% | 61.80% |
| Consol-4710 | Dellanera - Parking | 21,823 | 23,436 | 26,846 | 26,112 | 26,846 | 29,531 | 1.09% | 10.00% |
| Consol-4710 | Dellanera - Pavilion | 76,541 | 77,000 | 77,000 | 77,000 | 77,000 | 84,700 | 3.13% | 10.00% |
| Consol-4715 | Mardi Gras | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-4720 | Seawall Beach-Parking | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-4720 | Seawall Beach-Other | 62,584 | 113,340 | 113,340 | 115,607 | 115,607 | 115,607 | 4.27% | 0.00% |
| Consol-4752 | Pocket Park 1 - Beach User | 9,019 | 9,736 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-4752 | Pocket Park 1 - Pavilion | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-4754 | Pocket Park 2 - Beach User | 3,815 | 2,759 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-4754 | Pocket Park 2 - Pavilion | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-4756 | Pocket Park 3 - Beach User | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-4756 | Pocket Park 3 - Pavilion | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-4725 | R.A. Apffel - Parking | 41,209 | 50,557 | 62,295 | 54,233 | 62,295 | 66,543 | 2.46% | 6.82% |
| Consol-4725 | R.A. Apffel - Pavilion | 34,344 | 34,344 | 34,344 | 34,344 | 34,344 | 4,292 | 0.16% | (87.50%) |
| Consol-4760 | Sand Replenishment | 158 | 158 | 158 | 0 | 158 | 573 | 0.02% | 262.66% |
| Consol-4730 | Seawolf Park | 109,777 | 115,466 | 141,065 | 141,065 | 141,065 | 155,172 | 5.73% | 10.00% |
| Consol-4735 | Stewart Beach - Parking | 76,962 | 94,668 | 109,968 | 92,855 | 109,968 | 113,235 | 4.18% | 2.97% |
| Consol-4735 | Stewart Beach - Pavilion | 1,576 | 0 | 0 | 0 | 0 | 9,471 | 0.35% | 0.00% |
| Consol-4740 | Debt Service | 478 | 478 | 478 | 478 | 478 | 131 | 0.00% | (72.59%) |
| Consol-4745 | Tourism Development | 432,548 | 600,000 | 600,000 | 612,000 | 612,000 | 615,497 | 22.74% | 0.57% |
| Consol-4745 | Tourism Development (Unrestricted MG Whse) | 0 | 0 | 60,000 | 60,000 | 60,000 | 69,266 | 2.56% | 15.44% |
| Consol-TBA | Seawall Parking | 64,532 | 77,571 | 82,456 | 83,558 | 95,000 | 86,737 | 3.20% | (8.70%) |
| Consol-4758 | Grant | 0 | 0 | 0 | 1 | 0 | 0 | 0.00% | 0.00% |
| Total Transfers | | 1,617,360 | 1,686,173 | 1,794,610 | 1,878,646 | 1,916,154 | 2,278,287 | 84.18% | 18.90% |
| Total Revenue | | 1,753,794 | 1,837,231 | 2,044,739 | 2,179,739 | 2,145,968 | 2,706,394 | 93.52% | 26.12% |

General Fund

Consolidated

| | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|-------------------------------------------|-------------------------------------------------|----------------|------------------|------------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
| Expense | | | | | | | | | |
| PERSONNEL | | | | | | | | | |
| Consol-5000 | Salaries | 693,015 | 823,716 | 850,708 | 861,491 | 839,659 | 1,032,892 | 38.16% | 23.01% |
| Consol-5038 | Overtime | 0 | 450 | 1,578 | 2,790 | 1,200 | 4,000 | 0.15% | 233.33% |
| Consol-5042 | Incentive -Executive Director | -468 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5002 | Salaries-Auditor | -8,286 | 0 | 0 | 11,149 | 0 | 0 | 0.00% | 0.00% |
| Consol-5042 | Incentive-Staff | 41,596 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5047 | Car Allowance | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5048 | Contract Labor | 7,744 | 0 | 0 | 13,668 | 6,240 | 9,240 | 0.34% | 100.00% |
| Consol-5050 | Payroll Taxes | 50,451 | 59,369 | 67,903 | 66,970 | 64,234 | 79,016 | 2.92% | 23.01% |
| Consol-5055 | Pension Plan | 27,751 | 34,438 | 43,333 | 54,318 | 41,983 | 51,645 | 1.91% | 23.01% |
| Consol-5060 | Insurance - Employees | 102,454 | 101,833 | 105,807 | 109,006 | 108,434 | 116,403 | 4.30% | 7.35% |
| Consol-5061 | Insurance - Contingency | 0 | 0 | 0 | 0 | 10,843 | 0 | 0.00% | (100.00%) |
| Consol-5065 | Worker's Compensation | 1,763 | 1,869 | 2,789 | 3,939 | 3,212 | 4,648 | 0.17% | 44.72% |
| Consol-5070 | TEC Unemployment | 15 | 0 | 0 | 0 | 0 | 1,000 | 0.04% | 0.00% |
| Consol-5071 | Sick Leave/Vacation Accrual | -13,247 | 4,849 | 14,151 | 0 | 13,013 | 0 | 0.00% | (100.00%) |
| Consol-5075 | Uniforms | 0 | 197 | 50 | 200 | 400 | 500 | 0.02% | 25.00% |
| Consol-5078 | Drug Testing/Background Checks | 614 | 149 | 90 | 452 | 460 | 514 | 0.02% | 11.74% |
| Consol-5079 | Employee recruitment/relocation | 674 | 0 | 0 | 0 | 0 | 2,500 | 0.09% | 100.00% |
| Consol-5080 | Salary Contingency | 0 | 0 | 0 | 0 | 33,586 | 41,316 | 1.53% | 23.01% |
| | | | | | | | | 0.00% | |
| | Total Personnel | 904,076 | 1,026,871 | 1,086,408 | 1,123,982 | 1,123,263 | 1,343,673 | 49.65% | 19.62% |
| MATERIALS, SUPPLIES & SERVICES | | | | | | | | | |
| Consol-5100 | Alarm System | 4,605 | 3,695 | 3,990 | 4,350 | 4,350 | 4,160 | 0.15% | (4.37%) |
| Consol-5110 | Auto Mileage Reimbursement | 615 | 368 | 0 | 505 | 300 | 800 | 0.03% | 166.67% |
| Consol-5115 | Advertising | 1,099 | 186 | 612 | 205 | 1,000 | 1,000 | 0.04% | 0.00% |
| Consol-5116 | Bad Debt Expense | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5117 | Bank Charges | 8,849 | 1,525 | 33,316 | 68,094 | 20,000 | 72,000 | 2.66% | 260.00% |
| Consol-5123 | HOT- Credit Card Fees | 431 | 198 | 495 | 100 | 100 | 0 | 0.00% | (100.00%) |
| Consol-5124 | HOT- Misc Exps & Audit | 22,497 | 44,584 | 50,901 | 61,554 | 68,982 | 71,350 | 2.64% | 3.43% |
| Consol-5118 | Cash Over/Short | 0 | 32 | 0 | 237 | 0 | 0 | 0.00% | 0.00% |
| Consol-5120 | Cleaning Supplies | 437 | 0 | 552 | 615 | 400 | 800 | 0.03% | 100.00% |
| Consol-5125 | Contract Services | 56,150 | 52,877 | 69,743 | 77,942 | 74,486 | 79,284 | 2.93% | 6.44% |
| Consol-5130 | Copy Leases | 19,645 | 20,800 | 18,096 | 13,666 | 13,265 | 13,265 | 0.49% | 0.00% |
| Consol-5135 | Data Processing/Software | 45,227 | 58,126 | 66,541 | 73,335 | 76,439 | 73,515 | 2.72% | (3.83%) |
| Consol-5140 | Dues & Subscriptions | 1,247 | 700 | 600 | 1,000 | 1,795 | 1,050 | 0.04% | (41.50%) |
| Consol-5192 | Emergency Cleanup | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5150 | Floral | 581 | 486 | 689 | 1,066 | 750 | 1,000 | 0.04% | 33.33% |
| Consol-5152 | Human Resources | 21,423 | 9,414 | 30,994 | 9,000 | 9,335 | 7,450 | 0.28% | (20.19%) |
| Consol-5153 | Project Management | 5,273 | 4,348 | 8,748 | 1,500 | 1,560 | 0 | 0.00% | (100.00%) |
| Consol-5155 | Office Supplies | 19,713 | 13,113 | 13,133 | 17,000 | 19,200 | 18,500 | 0.68% | (3.65%) |
| Consol-5157 | Paper Goods | 1,975 | 1,186 | 1,318 | 2,000 | 2,000 | 2,000 | 0.07% | 0.00% |
| Consol-5162 | Signage | 0 | 0 | 0 | 0 | 250 | 500 | 0.02% | 100.00% |
| Consol-5163 | Licenses/Permits | 45 | 45 | 45 | 145 | 145 | 45 | 0.00% | (68.97%) |
| Consol-5164 | Meetings & Seminars | 23,846 | 15,115 | 24,092 | 23,500 | 28,625 | 24,149 | 0.89% | (15.64%) |
| Consol-5165 | Memberships | 3,630 | 5,064 | 3,922 | 2,004 | 3,260 | 4,871 | 0.18% | 49.42% |
| Consol-5170 | Miscellaneous | 2,770 | 8,682 | 11,180 | 6,513 | 11,000 | 11,000 | 0.41% | 0.00% |
| Consol-5175 | Office Rent | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5185 | Supplies | 0 | 33 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5189 | Telephone | 25,167 | 27,919 | 29,916 | 26,630 | 28,050 | 28,428 | 1.05% | 1.35% |
| Consol-5190 | Utilities Electricity/Water/Gas | 25,283 | 19,059 | 13,327 | 27,240 | 27,240 | 29,100 | 1.08% | 6.83% |
| Consol-5195 | Fema Storm Repairs | 39,510 | 7,029 | 17,531 | -146 | 45,352 | 42,840 | 1.58% | (5.54%) |
| Consol-5200 | Audit Fees | 5,399 | 4,793 | 6,853 | 764 | 769 | 846 | 0.03% | 10.01% |
| Consol-5202 | Legal Fees | 86,070 | 64,762 | 45,424 | 85,000 | 85,000 | 65,000 | 2.40% | (23.53%) |
| Consol-5204 | Professional Fees | 13,758 | 0 | 0 | 0 | 5,000 | 5,000 | 0.18% | 0.00% |
| Consol-5230 | Insurance -Auto/Property | 75,719 | 81,643 | 91,876 | 96,795 | 91,687 | 100,856 | 3.73% | 10.00% |
| Consol-5232 | Insurance - Liability | 9,510 | 10,451 | 7,033 | 6,597 | 6,288 | 6,917 | 0.26% | 10.00% |
| Consol-5234 | Insurance - Claims | 0 | 0 | 1,000 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5240 | M & R Building | 20,809 | 9,365 | 19,371 | 32,000 | 32,200 | 77,279 | 2.86% | 140.00% |
| Consol-5242 | M & R Equipment | 1,292 | 3,780 | 2,538 | 3,600 | 4,000 | 3,700 | 0.14% | (7.50%) |
| Consol-5254 | Small Tools & Equipment | 1,188 | 600 | 1,280 | 200 | 1,000 | 1,000 | 0.04% | 0.00% |
| Consol-5256 | Equipment Rental | 0 | 0 | 0 | 0 | 2,000 | 0 | 0.00% | 100.00% |
| Consol-5260 | Gasoline | 734 | 1,918 | 2,443 | 2,500 | 2,500 | 2,500 | 0.09% | 0.00% |
| Consol-5320 | Public Relations | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5353 | Donations | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 100.00% |
| Consol-5355 | Sponsorship | 0 | 0 | 8,100 | 3,500 | 7,000 | 5,000 | 0.18% | 100.00% |
| Consol-5365 | Postage | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5370 | Courier Service | 302 | 130 | 100 | 66 | 300 | 300 | 0.01% | 0.00% |
| Consol-5510 | Post Monitoring | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5610 | Community Awareness | 0 | 0 | 0 | 0 | 0 | 3,000 | 0.11% | 100.00% |
| Consol-5625 | First Aid Supplies | 0 | 0 | 0 | 200 | 200 | 1,700 | 0.06% | 750.00% |
| Consol-5635 | Training | 0 | 0 | 0 | 11,000 | 17,770 | 13,563 | 0.50% | 100.00% |
| Consol-5800 | Commissions Paid | 0 | 0 | 3,150 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-7000 | Special Projects | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-7006 | Contingency-Board Approval | 0 | 9,450 | 0 | 0 | 85,000 | 0 | 0.00% | (100.00%) |
| Consol-7100 | Radios | 90 | 90 | 90 | 90 | 2,380 | 90 | 0.00% | (96.22%) |
| Consol-5257 | Capital Asset Maintenance Reserve | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| | Total Materials, Supplies & Services | 544,889 | 481,564 | 588,997 | 660,366 | 780,978 | 773,858 | 28.59% | (0.91%) |

General Fund

Consolidated

| Summary | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease | |
|-------------------------------------------|------------------------------|------------------|------------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|------------------|
| <i>CAPITAL OUTLAY DEBT SERVICE</i> | | | | | | | | | |
| Consol-5252 | Equipment Purchases | 7,214 | 35,302 | 6,738 | 9,741 | 5,400 | 12,550 | 0.46% | 132.41% |
| Consol-5250 | Capital Improvements | 0 | 0 | 0 | 0 | 0 | 357,266 | 13.20% | 0.00% |
| Consol-5251 | Principal Payment | 141,002 | 148,415 | 153,817 | 159,855 | 159,855 | 168,664 | 6.23% | 5.51% |
| Consol-5160 | Interest-Debt Service | 82,809 | 75,178 | 67,211 | 59,191 | 59,191 | 50,383 | 1.86% | (14.88%) |
| Consol-5180 | Office Relocation | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5830 | Landscaping | 4,598 | 1,600 | 332 | 2,000 | 2,300 | 0 | 0.00% | 100.00% |
| Consol-5253 | Leased Equipment | 9,673 | 9,665 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5255 | Gain/Loss Equipment Disposal | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| | Total Capital Outlay | 245,297 | 270,160 | 228,099 | 230,787 | 226,747 | 588,863 | 21.76% | 159.70% |
| <i>INTER-FUND TRANSFERS</i> | | | | | | | | | |
| Consol-8009 | Transfer-R.A. Apffel | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-8014 | Transfer-Mardi Gras | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-8016 | Transfer-GRT | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-8005 | Transfer-Tourism Development | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-8006 | Transfer - Beach Patrol | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-8003 | Transfer-Beach Cleaning | 6,500 | 6,500 | 6,500 | 6,500 | 6,500 | 0 | 0.00% | (100.00%) |
| | Total Transfers | 6,500 | 6,500 | 6,500 | 6,500 | 6,500 | 0 | 0.00% | (100.00%) |
| | Total Expense | 1,700,761 | 1,785,096 | 1,910,003 | 2,021,636 | 2,137,488 | 2,706,394 | 100.00% | 26.62% |
| | Net Income | 53,033 | 52,135 | 134,736 | 158,104 | 8,480 | 0 | | |

General Fund

| Administration | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|----------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
|----------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|

Income

| | | | | | | | | | |
|-----------------|------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|---------------|----------------|
| GF-50-4100/4107 | Interest Income | 7,392 | 37,660 | 112,073 | 125,886 | 75,000 | 112,000 | 4.14% | 49.33% |
| GF-50-4041 | Concession Agreement -Unrestricted | 2,400 | 3,564 | 3,600 | 3,600 | 3,600 | 3,600 | 0.13% | 0.00% |
| GF-50-4585 | Miscellaneous | 46,538 | 286 | 7,887 | 1,062 | 600 | | 0.00% | (100.00%) |
| GF-50-4426 | Rent 601 Tremont (TD) | 72,516 | 72,516 | 72,516 | 114,516 | 72,516 | 85,000 | 3.14% | 17.22% |
| GF-50-4427 | Rent 601 Tremont (USPS) | 0 | 24,625 | 42,000 | 42,000 | 42,000 | 42,000 | 1.55% | 0.00% |
| GF-50-4590 | HOT-Short Term Rental Registration | 9,200 | 12,250 | 12,053 | 12,500 | 7,500 | 10,000 | 0.37% | 33.33% |
| GF-50-4665 | FEMA Reimbursement | -1,612 | 0 | 0 | 0 | 28,598 | | 0.00% | (100.00%) |
| GF-50-4682 | Gain on Sale of Asset | 0 | 157 | 0 | 0 | 0 | | 0.00% | 0.00% |
| GF-50-4050 | Loan/Line of Credit Proceeds | 0 | 0 | 0 | 0 | 0 | | 0.00% | 0.00% |
| | Nonrecurring Revenue Source | 0 | 0 | 0 | 0 | 0 | 175,507 | 6.48% | 100.00% |
| | Total Income | 136,434 | 151,057 | 250,129 | 301,093 | 229,814 | 428,107 | 15.82% | 86.28% |

Transfers

| | | | | | | | | | |
|------------|--------------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|---------------|---------------|
| GF-50-4700 | Beach Cleaning (\$144K for MG Whs | 415,213 | 253,320 | 253,320 | 303,386 | 303,386 | 477,725 | 17.65% | 57.46% |
| GF-50-4705 | Beach Patrol (\$144K for MG Whse) | 266,781 | 233,340 | 233,340 | 278,007 | 278,007 | 449,808 | 16.62% | 61.80% |
| GF-50-4710 | Dellanera - Parking | 21,823 | 23,436 | 26,846 | 26,112 | 26,846 | 29,531 | 1.09% | 10.00% |
| GF-50-4710 | Dellanera - Pavilion | 76,541 | 77,000 | 77,000 | 77,000 | 77,000 | 84,700 | 3.13% | 10.00% |
| GF-50-4720 | Seawall Beach (NB)-Other | 62,584 | 113,340 | 113,340 | 115,607 | 115,607 | 115,607 | 4.27% | 0.00% |
| GF-50-4752 | Pocket Park 1 - Beach User | 9,019 | 9,736 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-50-4754 | Pocket Park 2 - Beach User | 3,815 | 2,759 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-50-4725 | R.A. Apffel - Parking | 41,209 | 50,557 | 62,295 | 54,233 | 62,295 | 66,543 | 2.46% | 6.82% |
| GF-50-4725 | R.A. Apffel - Pavilion | 34,344 | 34,344 | 34,344 | 34,344 | 34,344 | 4,292 | 0.16% | (87.50%) |
| GF-50-4760 | Sand Replenishment | 158 | 158 | 158 | 0 | 158 | 573 | 0.02% | 262.66% |
| GF-50-4730 | Seawolf Park | 109,777 | 115,466 | 141,065 | 141,065 | 141,065 | 155,172 | 5.73% | 10.00% |
| GF-50-4735 | Stewart Beach - Parking | 76,962 | 94,668 | 109,968 | 92,855 | 109,968 | 113,235 | 4.18% | 2.97% |
| GF-50-4735 | Stewart Beach - Pavilion | 1,576 | 0 | 0 | 0 | 0 | 9,471 | 0.35% | 0.00% |
| GF-50-4740 | Debt Service | 478 | 478 | 478 | 478 | 478 | 131 | 0.00% | (72.59%) |
| GF-50-4745 | Tourism Development | 432,548 | 600,000 | 600,000 | 612,000 | 612,000 | 615,497 | 22.74% | 0.57% |
| GF-50-4745 | Tourism Development (Unrestricted MG Whse) | 0 | 0 | 60,000 | 60,000 | 60,000 | 69,266 | 2.56% | 15.44% |
| GF-50-4765 | Seawall Parking | 64,532 | 77,571 | 82,456 | 83,558 | 95,000 | 86,737 | 3.20% | (8.70%) |
| GF-50-4758 | Grant Fund | 0 | 0 | 0 | 1 | 0 | 0 | 0.00% | 0.00% |
| | Total Transfers | 1,617,360 | 1,686,173 | 1,794,610 | 1,878,646 | 1,916,154 | 2,278,287 | 84.18% | 18.90% |

General Fund

| Administration | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|-------------------------------------------------|-----------------------------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
| Expense | | | | | | | | | |
| <i>PERSONNEL</i> | | | | | | | | | |
| GF-50-5000 | Salaries | 365,658 | 432,382 | 433,062 | 455,283 | 436,661 | 558,215 | 20.63% | 27.84% |
| GF-50-5002 | Salary-Auditor | -468 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-50-5038 | Overtime | 0 | 450 | 1,310 | 1,032 | 1,000 | 2,000 | 0.07% | 100.00% |
| GF-50-5042 | Incentive Salary | 21,206 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-50-5048 | Contract Labor | 7,744 | 0 | 0 | 13,668 | 6,240 | 6,240 | 0.23% | 100.00% |
| GF-50-5050 | Payroll Taxes | 25,420 | 31,696 | 37,452 | 34,908 | 33,405 | 42,703 | 1.58% | 27.84% |
| GF-50-5055 | Pension Plan | 11,337 | 14,555 | 22,146 | 23,262 | 21,833 | 27,911 | 1.03% | 27.84% |
| GF-50-5060 | Insurance - Employees | 49,703 | 53,454 | 53,570 | 55,154 | 56,785 | 62,988 | 2.33% | 10.92% |
| GF-50-5061 | Insurance - Contingency | 0 | 0 | 0 | 0 | 5,679 | 0 | 0.00% | (100.00%) |
| GF-50-5065 | Worker's Compensation | 939 | 952 | 1,422 | 2,053 | 1,670 | 2,512 | 0.09% | 50.40% |
| GF-50-5070 | TEC Unemployment | 15 | 0 | 0 | 0 | 0 | 500 | 0.02% | 0.00% |
| GF-50-5071 | Sick/Vacation Liability Accrual | -16,803 | 4,851 | 10,705 | 0 | 11,199 | 0 | 0.00% | (100.00%) |
| GF-50-5075 | Uniforms | 0 | 0 | 0 | 0 | 200 | 200 | 0.01% | 0.00% |
| GF-50-5078 | Drug Testing/Background Checks | 614 | 149 | 90 | 332 | 340 | 307 | 0.01% | (9.71%) |
| GF-50-5079 | Recruitment/Relocation | 674 | 0 | 0 | 0 | 0 | 2,500 | 0.09% | 100.00% |
| GF-50-5080 | Salary Contingency | 0 | 0 | 0 | 0 | 17,466 | 22,329 | 0.83% | 27.84% |
| Total Personnel | | 466,038 | 538,491 | 559,755 | 585,692 | 592,478 | 728,405 | 26.91% | 22.94% |
| <i>MATERIALS, SUPPLIES & SERVICES</i> | | | | | | | | | |
| GF-50-5100 | Alarm System | 4,605 | 3,695 | 3,990 | 4,350 | 4,350 | 4,160 | 0.15% | (4.37%) |
| GF-50-5110 | Auto Mileage Reimbursement | 615 | 368 | 0 | 305 | 150 | 500 | 0.02% | 233.33% |
| GF-50-5115 | Advertising & Promotional | 1,099 | 186 | 178 | 205 | 1,000 | 550 | 0.02% | (45.00%) |
| GF-50-5116 | Bad Debt Expense | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-50-5117 | Bank Charges | 8,849 | 1,525 | 33,316 | 68,009 | 20,000 | 72,000 | 2.66% | 260.00% |
| GF-50-5118 | Cash Over/Short | 0 | 32 | 0 | 237 | 0 | 0 | 0.00% | 0.00% |
| GF-50-5120 | Cleaning Supplies | 437 | 0 | 542 | 565 | 350 | 750 | 0.03% | 114.29% |
| GF-50-5123 | Credit Card Charges - HOT | 205 | 0 | 495 | 100 | 100 | 0 | 0.00% | (100.00%) |
| GF-50-5124 | HOT Misc Expons | 0 | 0 | 40,379 | 52,572 | 60,000 | 0 | 0.00% | (100.00%) |
| GF-50-5125 | Contract Services | 55,768 | 52,367 | 68,450 | 76,468 | 73,012 | 77,000 | 2.85% | 5.46% |
| GF-50-5130 | Copy Leases | 19,645 | 20,800 | 18,096 | 13,666 | 13,265 | 13,265 | 0.49% | 0.00% |
| GF-50-5135 | Data Processing/Software | 22,146 | 35,034 | 38,475 | 47,360 | 50,464 | 46,350 | 1.71% | (8.15%) |
| GF-50-5140 | Dues & Subscriptions | 600 | 700 | 600 | 600 | 750 | 1,050 | 0.04% | 40.00% |
| GF-50-5150 | Floral/Client Amenities | 581 | 486 | 689 | 1,066 | 750 | 1,000 | 0.04% | 33.33% |
| GF-50-5152 | Human Resources | 21,423 | 9,414 | 30,994 | 9,000 | 9,335 | 7,450 | 0.28% | (20.19%) |
| GF-50-5153 | Project Management | 5,273 | 4,348 | 8,748 | 1,500 | 1,560 | 0 | 0.00% | (100.00%) |
| GF-50-5155 | Office Supplies | 11,228 | 7,597 | 8,218 | 9,800 | 12,000 | 12,000 | 0.44% | 0.00% |
| GF-50-5157 | Paper Goods | 1,975 | 1,186 | 1,318 | 2,000 | 2,000 | 2,000 | 0.07% | 0.00% |
| GF-50-5162 | Signage | 0 | 0 | 0 | 0 | 250 | 500 | 0.02% | 100.00% |
| GF-50-5163 | Licenses/Permits | 45 | 45 | 45 | 145 | 145 | 45 | 0.00% | (68.97%) |
| GF-50-5164 | Meetings & Seminars | 23,591 | 14,990 | 22,265 | 23,000 | 26,225 | 22,149 | 0.82% | (15.54%) |
| GF-50-5165 | Memberships | 3,350 | 4,685 | 3,542 | 1,804 | 2,880 | 3,741 | 0.14% | 29.90% |
| GF-50-5170 | Miscellaneous | 2,647 | 8,598 | 11,146 | 6,330 | 10,000 | 10,000 | 0.37% | 0.00% |
| GF-50-5175 | Office Rent | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-50-5189 | Telephone/Cells/Internet | 23,428 | 25,962 | 25,982 | 18,980 | 20,400 | 20,354 | 0.75% | (0.23%) |
| GF-50-5190 | Utilities/Elec/Gas/Water | 25,283 | 19,059 | 13,327 | 27,240 | 27,240 | 29,100 | 1.08% | 6.83% |
| GF-50-5192 | Emergency Cleanup | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-50-5195 | FEMA Storm Repairs | 39,510 | 7,029 | 17,531 | -146 | 45,352 | 42,840 | 1.58% | (5.54%) |
| GF-50-5200 | Audit Fees | 2,699 | 2,397 | 4,360 | 572 | 577 | 635 | 0.02% | 10.05% |
| GF-50-5202 | Legal Fees | 86,070 | 64,762 | 45,424 | 85,000 | 85,000 | 65,000 | 2.40% | (23.53%) |
| GF-50-5204 | Professional Fees | 13,758 | 0 | 0 | 0 | 5,000 | 5,000 | 0.18% | 0.00% |
| GF-50-5230 | Insurance - Auto/Property | 75,719 | 81,643 | 91,699 | 96,531 | 91,338 | 100,472 | 3.71% | 10.00% |
| GF-50-5232 | Insurance - Liability | 9,510 | 10,451 | 6,685 | 6,297 | 5,988 | 6,587 | 0.24% | 10.00% |
| GF-50-5234 | Insurance-Claims | 0 | 0 | 1,000 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-50-5240 | M & R Building | 20,809 | 9,365 | 19,371 | 32,000 | 32,200 | 77,279 | 2.86% | 140.00% |
| GF-50-5242 | M & R Equipment | 1,275 | 3,714 | 2,205 | 3,500 | 3,500 | 3,200 | 0.12% | (8.57%) |
| GF-50-5254 | Small Tools & Equipment | 0 | 70 | 170 | 0 | 500 | 500 | 0.02% | 0.00% |
| GF-50-5256 | Equipment Rental | 0 | 0 | 0 | 0 | 2,000 | 0 | 0.00% | 100.00% |
| GF-50-5260 | Gasoline | 734 | 1,918 | 2,443 | 2,500 | 2,500 | 2,500 | 0.09% | 0.00% |
| GF-50-5320 | Public Relations | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-50-5353 | Donations | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 100.00% |
| GF-50-5355 | Sponsorship | 0 | 0 | 8,100 | 3,500 | 7,000 | 5,000 | 0.18% | 100.00% |
| GF-50-5365 | Postage | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-50-5370 | Courier Service | 280 | 69 | 47 | 50 | 200 | 200 | 0.01% | 0.00% |
| GF-50-5510 | Post Monitoring | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-50-5610 | Community Awareness | 0 | 0 | 0 | 0 | 0 | 3,000 | 0.11% | 100.00% |
| GF-50-5625 | First Aid Supplies | 0 | 0 | 0 | 100 | 100 | 1,700 | 0.06% | 1600.00% |
| GF-50-5635 | Training | 0 | 0 | 0 | 9,000 | 14,380 | 12,363 | 0.46% | 100.00% |
| GF-50-5800 | Commissions Paid | 0 | 0 | 3,150 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-50-7000 | Special Projects | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-50-7006 | Contingency-Board Approval | 0 | 9,450 | 0 | 0 | 85,000 | 0 | 0.00% | (100.00%) |
| GF-50-7100 | Radios | 90 | 90 | 90 | 90 | 2,380 | 90 | 0.00% | (96.22%) |
| GF-50-5257 | Capital Asset Maintenance Reserve | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Materials, Supplies & Services | | 483,248 | 402,034 | 533,069 | 604,296 | 719,241 | 650,330 | 24.03% | (9.58%) |

General Fund

| Administration | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|-------------------------------------------------|------------------------------|------------------|------------------|------------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
| <i>CAPITAL OUTLAY & DEBT SERVICE</i> | | | | | | | | | |
| GF-50-5252 | Equipment Purchases | 5,078 | 35,302 | 6,738 | 5,095 | 2,400 | 8,350 | 0.31% | 247.92% |
| GF-50-5250 | Capital Improvements | 0 | 0 | 0 | 0 | 0 | 357,266 | 13.20% | 0.00% |
| GF-50-5251 | FFE/Capital - Financed | 136,152 | 143,594 | 151,507 | 159,855 | 159,855 | 168,664 | 6.23% | 5.51% |
| GF-50-5156 | Interest Expense | 82,697 | 75,102 | 67,205 | 59,191 | 59,191 | 50,383 | 1.86% | (14.88%) |
| GF-50-5830 | Landscaping | 4,598 | 1,600 | 332 | 2,000 | 2,300 | 0 | 0.00% | 100.00% |
| GF-50-5253 | Leased Equipment | 9,673 | 9,665 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-50-5255 | Gain/Loss Equipment Disposal | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Capital Outlay | | 238,199 | 265,263 | 225,782 | 226,141 | 223,747 | 584,663 | 21.60% | 161.31% |
| GF-50-8009 | Transfer-R.A. Apffel | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-50-8014 | Transfer-Mardi Gras | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-50-8016 | Transfer - GRT | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-50-8005 | Transfer-Tourism Development | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-50-8006 | Transfer-Beach Patrol | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-50-8003 | Transfer-Beach Cleaning | 6,500 | 6,500 | 6,500 | 6,500 | 6,500 | 0 | 0.00% | (100.00%) |
| Total Transfers | | 6,500 | 6,500 | 6,500 | 6,500 | 6,500 | 0 | 0.00% | (100.00%) |
| Administration Total Expense | | 1,193,985 | 1,212,288 | 1,325,106 | 1,422,628 | 1,541,965 | 1,963,398 | 72.55% | 27.33% |

General Fund

| Accounting | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|--------------------------------------------------|-----------------------------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
| Expense | | | | | | | | | |
| <i>PERSONNEL</i> | | | | | | | | | |
| GF-60-5000 | Salaries | 327,357 | 391,334 | 417,646 | 406,208 | 402,998 | 474,677 | 17.54% | 17.79% |
| GF-60-5002 | Salaries - Auditor | -8,286 | 0 | 0 | 11,149 | 0 | 0 | 0.00% | 0.00% |
| GF-60-5038 | Overtime | 0 | 0 | 268 | 1,758 | 200 | 2,000 | 0.07% | 900.00% |
| GF-60-5042 | Incentive Salary | 20,389 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-60-5048 | Contract Labor | 0 | 0 | 0 | 0 | 0 | 3,000 | 0.11% | 0.00% |
| GF-60-5050 | Payroll Taxes | 25,031 | 27,673 | 30,451 | 32,062 | 30,829 | 36,313 | 1.34% | 17.79% |
| GF-60-5055 | Pension Plan | 16,414 | 19,882 | 21,187 | 31,056 | 20,150 | 23,734 | 0.88% | 17.79% |
| GF-60-5060 | Insurance - Employees | 52,751 | 48,379 | 52,237 | 53,852 | 51,648 | 53,415 | 1.97% | 3.42% |
| GF-60-5061 | Insurance - Contingency | 0 | 0 | 0 | 0 | 5,165 | 0 | 0.00% | (100.00%) |
| GF-60-5065 | Worker's Compensation | 825 | 917 | 1,368 | 1,886 | 1,541 | 2,136 | 0.08% | 38.57% |
| GF-60-5070 | TEC-Unemployment | 0 | 0 | 0 | 0 | 0 | 500 | 0.02% | 0.00% |
| GF-60-5071 | Sick Leave/Vacation Accrual | 3,557 | -2 | 3,446 | 0 | 1,814 | 0 | 0.00% | (100.00%) |
| GF-60-5075 | Uniforms | 0 | 197 | 50 | 200 | 200 | 300 | 0.01% | 50.00% |
| GF-60-5078 | Drug Testing/Back Ground Checks | 0 | 0 | 0 | 120 | 120 | 207 | 0.01% | 72.50% |
| GF-60-5079 | Recruitment/Relocation | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-60-5080 | Salary Contingency | 0 | 0 | 0 | 0 | 16,120 | 18,987 | 0.70% | 17.79% |
| Total Personnel | | 438,038 | 488,380 | 526,653 | 538,290 | 530,786 | 615,268 | 23.10% | 15.92% |
| <i>MATERIALS, SUPPLIES & SERVICES</i> | | | | | | | | | |
| GF-60-5100 | Alarm System | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-60-5110 | Auto Mileage Reimbursement | 0 | 0 | 0 | 200 | 150 | 300 | 0.01% | 100.00% |
| GF-60-5115 | Advertising/Promotions | 0 | 0 | 434 | 0 | 0 | 450 | 0.02% | 100.00% |
| GF-60-5116 | Bad Debt Expense | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-60-5117 | Bank Charges | 0 | 0 | 0 | 85 | 0 | 0 | 0.00% | 0.00% |
| GF-60-5123 | Credit Card Fees-HOT | 226 | 198 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-60-5124 | HOT Misc Expns | 22,497 | 44,584 | 10,522 | 8,982 | 8,982 | 71,350 | 2.64% | 694.37% |
| GF-60-5118 | Cash Over/Short | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-60-5120 | Cleaning Supplies | 0 | 0 | 10 | 50 | 50 | 50 | 0.00% | 0.00% |
| GF-60-5125 | Contract Services | 383 | 509 | 1,293 | 1,474 | 1,474 | 2,284 | 0.08% | 54.95% |
| GF-60-5130 | Copy Leases | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-60-5135 | Data Processing Fee | 23,081 | 23,092 | 28,066 | 25,975 | 25,975 | 27,165 | 1.00% | 4.58% |
| GF-60-5140 | Dues & Subscriptions | 647 | 0 | 0 | 400 | 1,045 | 0 | 0.00% | (100.00%) |
| GF-60-5150 | Floral/Client Amenities | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-60-5155 | Office Supplies | 8,485 | 5,516 | 4,915 | 7,200 | 7,200 | 6,500 | 0.24% | (9.72%) |
| GF-60-5157 | Paper Goods | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-60-5163 | License/Permits | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-60-5164 | Meetings & Seminars | 255 | 125 | 1,827 | 500 | 2,400 | 2,000 | 0.07% | (16.67%) |
| GF-60-5165 | Memberships | 280 | 380 | 380 | 200 | 380 | 1,130 | 0.04% | 197.37% |
| GF-60-5170 | Miscellaneous | 122 | 84 | 35 | 183 | 1,000 | 1,000 | 0.04% | 0.00% |
| GF-60-5185 | Supplies | 0 | 33 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-60-5189 | Telephone/Cells/Internet | 1,738 | 1,957 | 3,934 | 7,650 | 7,650 | 8,074 | 0.30% | 5.54% |
| GF-60-5190 | Utilities Electricity, Gas, Water | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-60-5200 | Audit Fees | 2,700 | 2,396 | 2,493 | 192 | 192 | 211 | 0.01% | 9.90% |
| GF-60-5202 | Legal | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-60-5204 | Professional Services | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-60-5230 | Insurance-Auto/Property | 0 | 0 | 176 | 264 | 349 | 384 | 0.01% | 10.03% |
| GF-60-5232 | Insurance-Liability | 0 | 0 | 348 | 300 | 300 | 330 | 0.01% | 10.00% |
| GF-60-5240 | M & R Building | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-60-5242 | M & R Equipment | 17 | 66 | 332 | 100 | 500 | 500 | 0.02% | 0.00% |
| GF-60-5254 | Small Tool & Equipment | 1,188 | 530 | 1,110 | 200 | 500 | 500 | 0.02% | 0.00% |
| GF-60-5260 | Gasoline | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-60-5320 | Public Relations | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-60-5365 | Postage | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-60-5370 | Courier Service | 22 | 61 | 54 | 16 | 100 | 100 | 0.00% | 0.00% |
| GF-60-5625 | First Aid Supplies | 0 | 0 | 0 | 100 | 100 | 0 | 0.00% | (100.00%) |
| GF-60-5635 | Training | 0 | 0 | 0 | 2,000 | 3,390 | 1,200 | 0.04% | 100.00% |
| GF-60-7000 | Special Projects | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-60-7006 | Contingency-Board Approval | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Materials, Supplies & Services | | 61,641 | 79,531 | 55,928 | 56,071 | 61,737 | 123,528 | 4.64% | 100.09% |
| <i>CAPITAL OUTLAY & DEBT SERVICE</i> | | | | | | | | | |
| GF-60-5252 | Equipment Purchases | 2,136 | 0 | 0 | 4,646 | 3,000 | 4,200 | 0.16% | 40.00% |
| GF-60-5251 | Principal-Debt Service | 4,850 | 4,821 | 2,311 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-60-5156 | Interest-Debt Service | 112 | 76 | 6 | 0 | 0 | 0 | 0.00% | 0.00% |
| GF-60-5253 | Leased Equipment | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| | | 7,098 | 4,897 | 2,316 | 4,646 | 3,000 | 4,200 | 0.16% | 40.00% |
| Accounting Total Expense | | 506,777 | 572,808 | 584,897 | 599,007 | 595,523 | 742,996 | 27.45% | 24.76% |

**Park Board of Trustees
General Fund
Budget Year 2019-2020 - Line Item Support**

| <u>Account #</u> | <u>Name</u> | <u>Description</u> | Administration Accounting | |
|------------------|-----------------------------------------------|-------------------------------------------|-------------------------------------|------------------|
| | | | Dept 50 | Dept 60 |
| | | | <u>Cost</u> | <u>Cost</u> |
| 5048 | Contract Labor | Temp/Intern | \$ 6,240 | \$ 3,000 |
| 5078 | Drug/Background Checks | Drug Testing 6 @ \$25 | \$ 75 | \$ 75 |
| | | Back Ground Checks 6 @ \$44 | \$ 132 | \$ 132 |
| | | Credit Bureau Compliance Fee | \$ 100 | \$ - |
| | | | <u>\$ 307</u> | <u>\$ 207</u> |
| 5079 | Recruitment/Relocation | Airfare for Interviews | \$ 1,000 | |
| | | Relocation Expns | \$ 1,500 | |
| | | | <u>\$ 2,500</u> | <u>\$ -</u> |
| 5080 | Salary Continegency | 2.5% Merit/1.5% Compensation Survey Adj | \$ 22,329 | \$ 18,987 |
| 5100 | Alarm Systems | Fire/Security/Elevator \$305/mth x 12 | \$ 3,660 | \$ - |
| | | Battery Replacement | \$ 300 | \$ - |
| | | Misc (Update Codes, Fobs) | \$ 200 | \$ - |
| | | | <u>\$ 4,160</u> | <u>\$ -</u> |
| 5110 | Milage | HR/PM | \$ 500 | \$ 300 |
| | | | <u>\$ 500</u> | <u>\$ 300</u> |
| 5115 | Advertising & Promotional | Public Workshop Hearing | \$ 250 | \$ - |
| | | Legal Notices, Bids, etc. | | \$ 450 |
| | | Ads/Promos/Bids (PM) | \$ 300 | |
| | | | <u>\$ 550</u> | <u>\$ 450</u> |
| 5120 | Cleaning Supplies | Miscellaneous | \$ 750 | \$ 50 |
| 5124 | HOT Misc Expns (Not Reimburseable) | DestinationNext HOT Portal \$100/mth | | \$ 1,200 |
| | | On-Line Program Upgrade | | \$ 3,500 |
| | | Milage Reimbursement | | \$ 500 |
| | | GCS-DocsVault Annual Mtc | | \$ 90 |
| | | NSF Charges (not collected) | | \$ 100 |
| | | Intuit/QB Mthly Svc Fees \$20/mth | | \$ 240 |
| | | ID Noncompliant & Notification Contractor | | \$ 15,000 |
| | | Office Supplies | | \$ 250 |
| | | Distinct Data (HOT Toll Free) \$11/mth | | \$ 132 |
| | | Miscellaneous | | \$ 338 |
| | | HOT Audits | \$ - | \$ 50,000 |
| | | | <u>\$ -</u> | <u>\$ 71,350</u> |

**Park Board of Trustees
General Fund
Budget Year 2019-2020 - Line Item Support**

| <u>Account #</u> | <u>Name</u> | <u>Description</u> | Administration Accounting | |
|------------------|--------------------------|----------------------------------------------|-------------------------------------|-----------------|
| | | | Dept 50 | Dept 60 |
| | | | <u>Cost</u> | <u>Cost</u> |
| 5125 | Contract Services | Backflow Inspection (Annual) | \$ 520 | |
| | | Aramark Coffee Svc (Mtc & Product) | \$ 900 | \$ 600 |
| | | Audio System Annual Mtc. (Ford Audio) | \$ 500 | |
| | | Carpet Cleaning (\$850 x 2) | \$ 1,700 | |
| | | Sparklets Rental (2 machines) | \$ 50 | \$ 24 |
| | | Sparklets Products | \$ 800 | \$ 100 |
| | | Elevator Inspection (Annual) | \$ 180 | |
| | | Elevator Mtc Contract (Schindler) | \$ 2,632 | |
| | | Fire Alarm Inspection (Annual) | \$ 250 | |
| | | Fire Extinguisher Inspection (Annual) | \$ 75 | |
| | | Fire Sprinkler Inspection (Annual) | \$ 250 | |
| | | Grounds Keeping - 601 Tremont (\$300/mth) | \$ 3,600 | |
| | | HVAC Johnson Controls-Planned Svc | \$ 30,389 | |
| | | HVAC Johnson Controls-Maintenance | \$ 8,066 | |
| | | Insect/Rodent Control (\$100/mth x 12) | \$ 1,200 | |
| | | Janitorial Services \$800/mth | \$ 9,600 | |
| | | Pitney Bowes (Machine Lease) \$1521/Qtr | \$ 6,084 | |
| | | Pitney Bowes (Supplies) | \$ 500 | |
| | | Plant Mtc (\$410/mth) Mainland Floral | \$ 4,920 | |
| | | PO Box Rental (Annual Fee) | \$ 200 | |
| | | Records Mgmt Svcs (HCDE) | \$ 120 | \$ 1,560 |
| | | Records Mgmt Svcs - Supplies | \$ 200 | |
| | | Window Washing-601 Tremont (\$950/qtr) | \$ 3,800 | |
| | | Miscellaneous (Rate increases/new Contracts) | \$ 464 | |
| | | | <u>\$ 77,000</u> | <u>\$ 2,284</u> |
| 5130 | Copier Lease/Mtc | Copier Lease \$800/mth | \$ 9,600 | \$ - |
| | | Service & Supplies \$791.10/Qtr | \$ 3,165 | |
| | | Copy Count Overages | \$ 500 | |
| | | | <u>\$ 13,265</u> | <u>\$ -</u> |

**Park Board of Trustees
General Fund
Budget Year 2019-2020 - Line Item Support**

| <u>Account #</u> | <u>Name</u> | <u>Description</u> | Administration | | Accounting |
|------------------|----------------------------------------------|--------------------------------------------|-----------------------|------------------|-------------------|
| | | | Dept 50 | Dept 60 | Dept 60 |
| | | | <u>Cost</u> | | <u>Cost</u> |
| 5135 | Data Processing/ Software Maintenance | GCS Email Hosting | \$ 7,570 | | |
| | | GCS Mtc (labor block) \$1062.50/mth | \$ 12,750 | | |
| | | GCS Remote Backup (\$302.50/mth) | \$ 3,630 | | |
| | | GCS DocsVault Mtc (12 Users @ \$90/ea) | \$ 630 | \$ 450 | |
| | | GCS DocsVault Features Training (2 ea) | \$ 700 | | |
| | | CivicPlus-Annual Fee (Hosting/Support) | \$ 1,750 | | |
| | | CivicPlus-Annual SSL Certificate | \$ 150 | | |
| | | Dropbox Business Software - Annual | | \$ 110 | |
| | | HR-Applicant Pro - Annual | \$ 5,500 | | |
| | | Swagit Board Meeting Videostreaming/Index | \$ 10,740 | | |
| | | Sage/Abila Software Mtc/Support \$930/mth | | \$ 11,160 | |
| | | Adobe Pro Software (6 users @ \$200/ea) | | \$ 1,200 | |
| | | Advantage Business-Check Signer Mtc | | \$ 525 | |
| | | NPT Cloud Hosting \$1060/mth | | \$ 12,720 | |
| | | Facility Dude Mtc-Annual (PM) | \$ 485 | \$ - | |
| | | Ring Central | \$ 725 | | |
| | | Dropbox Business (PM) | \$ 120 | | |
| | | Smartsheet Business (PM) | \$ 600 | | |
| | | Miscellaneous | \$ 1,000 | \$ 1,000 | |
| | | | \$ 46,350 | \$ 27,165 | |
| 5140 | Dues & Subscriptions | Payroll Compliance Manual | \$ 300 | \$ - | |
| | | Miscellaneous | \$ 750 | \$ - | |
| | | | \$ 1,050 | \$ - | |
| 5150 | Floral/Client Amentias | Sympathy Flowers, Etc | \$ 1,000 | \$ - | |
| 5152 | Human Resources | Engagement Survey | \$ 2,500 | | |
| | | Employee Appreciation-Café w/Kelly | \$ 450 | | |
| | | Employee Appreciation-New Hire Events | \$ 1,000 | | |
| | | Employee Appreciation-Misc | \$ 1,000 | | |
| | | Recruitment (3rd Party fees) | \$ 2,500 | | |
| | | | \$ 7,450 | \$ - | |
| 5156 | Interest-Financed (Prior) | Byline Bank (601 Tremont) | \$ 50,383 | | |
| 5157 | Paper Goods | Toilet Paper/Napkins/Tissues for Restrooms | \$ 2,000 | \$ - | |
| 5163 | Licenses/Permits | Fire Alarm Compliance Permit | \$ 25 | \$ - | |
| | | Elevator Compliance Permit | \$ 20 | \$ - | |
| | | | \$ 45 | \$ - | |

Park Board of Trustees
General Fund
Budget Year 2019-2020 - Line Item Support

| <u>Account #</u> | <u>Name</u> | <u>Description</u> | Administration | | Accounting |
|------------------|--------------------------------|--------------------------------------------|-----------------------|-----------------|-------------------|
| | | | Dept 50 | Dept 60 | Dept 60 |
| | | | Cost | Cost | Cost |
| 5164 | Meetings & Seminars | Seminars & Workshops | \$ - | \$ - | \$ 1,000 |
| | | Business Meetings/Staff Meetings | \$ - | \$ - | \$ 700 |
| | | Conferences: ASBPA/TRAPS/Other (PM) | \$ 500 | | |
| | | Destinations International (HR) | \$ 2,500 | | |
| | | Exec Dir & HR Dir - Business/Client Meals | \$ 2,600 | | |
| | | GEDP Summit | \$ 1,000 | | |
| | | GHLA Events | \$ 750 | \$ 300 | |
| | | Legislative Trips to Austin | \$ 2,000 | | |
| | | PMI National Conference (PM) | \$ 3,154 | | |
| | | PMI Local Conference (PM) | \$ 1,145 | | |
| | | Tourism Victoria Impact (British Columbia) | \$ 3,500 | | |
| | | TTIA (Board & Exec Committee Obligations) | \$ 4,000 | | |
| | | Miscellaneous Trips | \$ 1,000 | | |
| | | | \$ 22,149 | \$ 2,000 | |
| 5165 | Memberships | Amazon Prime | \$ 130 | | |
| | | ASBPA (PM) | \$ 100 | | |
| | | C-Crew (HR) | \$ 50 | | |
| | | GEDP | \$ 1,000 | | |
| | | GFOA | \$ - | \$ 280 | |
| | | GHLA | \$ 250 | | |
| | | IEDC (Intl Economic Development Corp) | \$ 500 | | |
| | | HCDE | \$ 750 | \$ 750 | |
| | | HR Houston (HR) | \$ 100 | | |
| | | PMI (PM) | \$ 191 | \$ - | |
| | | Sam's Club | \$ 100 | | |
| | | SHRM (HR) | \$ 220 | | |
| | | Staples | \$ 100 | | |
| | | STROAG (Short Term Rental Owners Assoc) | \$ 50 | | |
| | | TRAPS (PM) | \$ 100 | | |
| | | Miscellaneous | \$ 100 | \$ 100 | |
| | | | \$ 3,741 | \$ 1,130 | |
| 5189 | Telephone/Cell/Internet | T-Mobile (6 Hot Spots @ \$30/mth ea) | \$ 1,080 | \$ 1,080 | |
| | | T-Mobile (1 Cell @ 30/ea per mth) | \$ - | \$ 360 | |
| | | Comcast (Network) \$317/mth | \$ 3,804 | | |
| | | Comcast (Dedicated Svc) \$540/mth | \$ 3,240 | \$ 3,240 | |
| | | AT&T (3 lines @ \$50/ea + LD @ \$55/mth) | \$ 2,460 | | |
| | | Distinct Data Ph (15 lines @ \$35/ea) | \$ 3,360 | \$ 2,940 | |
| | | Distinct Data LD | \$ 660 | \$ 204 | |
| | | Cell Reimburse (5 @ \$75/mth each) | \$ 4,500 | \$ - | |
| | | Misc (repairs, equipment, etc.) | \$ 1,250 | \$ 250 | |
| | | | \$ 20,354 | \$ 8,074 | |

**Park Board of Trustees
General Fund
Budget Year 2019-2020 - Line Item Support**

| <u>Account #</u> | <u>Name</u> | <u>Description</u> | Administration | | Accounting |
|-----------------------------------------|-------------|-----------------------------------------|-----------------------|----------------|-------------------|
| | | | Dept 50 | Dept 60 | Dept 60 |
| | | | <u>Cost</u> | <u>Cost</u> | <u>Cost</u> |
| 5190 Utilities | | City of Galveston-Water | \$ 5,600 | | |
| | | Electric | \$ 23,500 | | |
| | | | <u>\$ 29,100</u> | <u>\$ -</u> | |
| 5195 FEMA (all IKE) | | PW 14497- MG102 Mardi Gras Whse | \$ 1,012 | | |
| | | PW 7503 - AV100 Ashton Villa Mold | \$ 39,805 | | |
| | | PW 14635- AV101 Ashton Villa A/C Damage | \$ 2,023 | | |
| | | | <u>\$ 42,840</u> | <u>\$ -</u> | |
| 5204 Professional Fees | | Arch/Engr Plaza M&R | \$ 5,000 | \$ - | |
| 5240 M & R Building | | HVAC Repair/Replacement (PM) | \$ 49,442 | \$ - | |
| | | HVAC Electrical Surge Arrestor (PM) | \$ 1,800 | | |
| | | Electrical Panel Annual Inspection (PM) | \$ 900 | | |
| | | Exterior Storefront Work (PM) | \$ 9,888 | | |
| | | Roof Repair Work (PM) | \$ 9,249 | | |
| | | Carpet Repair/Replacement (PM) | \$ 2,000 | | |
| | | Misc Plumbing/Electrical Repairs | \$ 2,500 | | |
| | | Lightbulb Replacement | \$ 500 | | |
| | | Misc Parking Lot/Gate Repairs | \$ 1,000 | | |
| | | <u>\$ 77,279</u> | | | |
| 5242 M & R Equipment | | Autos/Equip Misc Mtc & Repairs | \$ 3,200 | \$ 500 | |
| 5250 Capital Improvements | | MG Whse (Rebuild) | \$ 357,266 | | |
| 5251 Principal-Financed (Prior) | | Byline Bank (601 Tremont) | \$ 168,664 | | |
| 5252 Equipment Purchases | | Computers | \$ 2,000 | \$ 3,000 | |
| | | Computer/Projector System (Board Room) | \$ 2,500 | | |
| | | ID System Equipment | \$ 1,000 | | |
| | | Scanner for DocsVault | \$ 350 | | |
| | | Furniture Replacement | \$ 2,500 | \$ 1,200 | |
| | | <u>\$ 8,350</u> | <u>\$ 4,200</u> | | |
| 5254 Small Tools & Equipment | | Miscellaneous | \$ 500 | \$ 500 | |
| 5355 Sponsorships | | Miscellaneous | \$ 5,000 | | |
| 5610 Community Awareness | | Campaigns (United Way, Etc.) | \$ 3,000 | | |

**Park Board of Trustees
General Fund
Budget Year 2019-2020 - Line Item Support**

| <u>Account #</u> | <u>Name</u> | <u>Description</u> | Administration Accounting | |
|------------------|---------------------------|--------------------------------------|----------------------------------|-----------------|
| | | | Dept 50 | Dept 60 |
| | | | <u>Cost</u> | <u>Cost</u> |
| 5625 | First Aid Supplies | Defibulator | \$ 1,700 | |
| | | Miscellaneous | | \$ 100 |
| | | | <u>\$ 1,700</u> | <u>\$ 100</u> |
| 5635 | Training | Misc Accounting Training | | \$ 1,200 |
| | | Misc HR Training (HR) | \$ 3,400 | |
| | | Tourism College (HR) | \$ 1,500 | |
| | | Insight Profile Training for PM (HR) | \$ 175 | |
| | | Admin Staff Professional Development | \$ 1,000 | |
| | | Self Defense/First Aid Training | \$ 500 | |
| | | Payroll Law/Fundamentals | \$ 1,950 | |
| | | PMP Certification Online (PM) | \$ 988 | |
| | | PMP Certification Exam Fee (PM) | \$ 450 | |
| | | Dude University (PM) | \$ 2,400 | |
| | | | <u>\$ 12,363</u> | <u>\$ 1,200</u> |
| 7100 | Radios | Airtime-GCEM | <u>\$ 90</u> | |

**SAND REPLINISHMENT FUND
ADOPTED BUDGET FISCAL YEAR 2019/2020**

| | |
|-----------------------------|----------------|
| REVENUES | 3,750 |
| INTERFUND TRANSFERS IN | - |
| NONRECURRING REVENUE SOURCE | 330,814 |
| TOTAL REVENUE | 334,564 |

| | |
|--------------------------------|--------------|
| PERSONNEL EXPENSE | - |
| MATERIAL / SUPPLIES / SERVICES | (849) |
| DEBT SERVICE | - |
| TOTAL OPERATING EXPENSE | (849) |

| | |
|-------------------|----------------|
| NET INCOME | 333,715 |
|-------------------|----------------|

| | |
|-----------------------------------|----------|
| CAPITAL EXPENDITURES | - |
| LANDSCAPING | - |
| EQUIPMENT PURCHASES | - |
| TOTAL CAPITAL EXPENDITURES | - |

| | |
|-------------------|----------------|
| NET INCOME | 333,715 |
|-------------------|----------------|

| | |
|-------------------------|-----------|
| INTERFUND TRANSFERS-OUT | (333,715) |
|-------------------------|-----------|

| | |
|-------------------|----------|
| NET INCOME | - |
|-------------------|----------|

| | |
|----------------------|---|
| FEMA - REIMBURSEMENT | - |
| FEMA- EXPENSE | - |
| NET FEMA | - |

| | |
|-------------------|----------|
| NET INCOME | - |
|-------------------|----------|

| | |
|----------------------------------|----------------|
| BEGINNING CASH RESERVE | 330,814 |
| NET INCOME-2019/2020 FISCAL YEAR | (330,814) |
| ENDING CASH RESERVE | 0 |

Sand Replenishment-Restricted

| Summary | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|----------------------------------------------------|-------------------------------------|------------------|-----------------|-----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
| Income | | | | | | | | | |
| SR-51-4725 | Transfer-R. A. Apffel (Beach User) | 41,855 | 37,349 | 43,857 | 41,277 | 48,561 | 0 | 0.00% | (100.00%) |
| SR-51-4735 | Transfer-Stewart Beach (Beach User) | 78,613 | 146,402 | 165,365 | 153,425 | 180,500 | 0 | 0.00% | (100.00%) |
| SR-51-4752 | Transfer-PP1 (Beach User) | 8,729 | 13,895 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SR-51-4753 | Transfer-PP2 (Beach User) | 3,345 | 8,342 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SR-51-4754 | Transfer-PP3 (Beach User) | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SR-51-4758 | Transfer-GRT (Beach User) | 0 | 0 | 0 | -1 | 0 | 0 | 0.00% | 0.00% |
| SR-51-4710 | Transfer-Dellanera Park | 2,295 | 4,091 | 4,948 | 4,779 | 5,622 | 0 | 0.00% | (100.00%) |
| SR-51-4765 | Transfer-Seawall Parking | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SR-51-4100 | Interest Income | 0 | 706 | 2,951 | 12,000 | 12,000 | 3,750 | 1.12% | (68.75%) |
| SR-51-4585 | Misc Income | 0 | 46,590 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Income | | 134,837 | 257,374 | 217,120 | 211,480 | 246,683 | 3,750 | 1.12% | (98.48%) |
| Nonrecurring Revenue Source | | 0 | 0 | 0 | 0 | 48,142 | 330,814 | 98.88% | 587.16% |
| Total Revenue Sources | | 134,837 | 257,374 | 217,120 | 211,480 | 294,825 | 334,564 | | |
| Expense | | | | | | | | | |
| SR-51-5117 | Bank Charges | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SR-51-5200 | Audit Fees | 0 | 2,009 | 8 | 0 | 772 | 849 | 0.25% | 9.97% |
| SR-51-5715 | Sand Hauling/Replenishment | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SR-51-8008 | Transfer to Seawall Beach (NB) | 293,895 | 293,895 | 293,895 | 293,895 | 293,895 | 333,142 | 99.57% | 13.35% |
| SR-51-8016 | Transfer to Grants | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SR-51-8000 | Transfer to General Fund | 158 | 158 | 158 | 0 | 158 | 573 | 0.17% | 262.66% |
| SR-51-8007 | Transfer to Dellanera Park | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SR-51-8009 | Transfer to R. A. Apffel Park | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SR-51-8001 | Transfer to Stewart Beach Park | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SR-51-8019 | Transfer to Pocket Parks | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SR-51-8018 | Transfer to Debit Service | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Expense | | 294,053 | 296,062 | 294,062 | 293,895 | 294,825 | 334,564 | 100.00% | 13.48% |
| Net Income | | (159,216) | (38,689) | (76,942) | (82,415) | 0 | 0 | | |
| Restricted (Beach User) Funds (9/30/2019) | | | | | | | | | |
| Sand Replenishment Fund | | | | | | 321,737 | 330,814 | | |
| Non-Recurring Revenue Source | | | | | | -48,142 | -330,814 | | |
| Net Income 9/30/2019 | | | | | | | 0 | | |
| Total Restricted Beach User Funds 9/30/2020 | | | 0 | 0 | 0 | 273,595 | 0 | | |

**NOURISHED BEACH
ADOPTED BUDGET FISCAL YEAR 2019/2020**

| | |
|-----------------------------|------------------|
| REVENUES | 1,302,470 |
| GRANTS | 850,580 |
| INTERFUND TRANSFERS IN | 1,812,769 |
| NONRECURRING REVENUE SOURCE | 162,991 |
| TOTAL REVENUE | 4,128,810 |

| | |
|--------------------------------|--------------------|
| PERSONNEL EXPENSE | (6,277) |
| MATERIAL / SUPPLIES / SERVICES | (357,078) |
| GRANTS | (865,000) |
| DEBT SERVICE | (1,691,769) |
| TOTAL OPERATING EXPENSE | (2,920,124) |

| | |
|-------------------|------------------|
| NET INCOME | 1,208,687 |
|-------------------|------------------|

| | |
|-----------------------------------|----------|
| CAPITAL EXPENDITURES | - |
| LANDSCAPING | - |
| EQUIPMENT PURCHASES | - |
| TOTAL CAPITAL EXPENDITURES | - |

| | |
|-------------------|------------------|
| NET INCOME | 1,208,687 |
|-------------------|------------------|

| | |
|-------------------------|-----------|
| INTERFUND TRANSFERS-OUT | (740,607) |
|-------------------------|-----------|

| | |
|-------------------|----------------|
| NET INCOME | 468,080 |
|-------------------|----------------|

| | |
|----------------------|-------------|
| FEMA - REIMBURSEMENT | 4,212,717 |
| FEMA- EXPENSE | (4,680,797) |
| NET FEMA | (468,080) |

| | |
|-------------------|----------|
| NET INCOME | - |
|-------------------|----------|

| | |
|----------------------------------|----------------|
| BEGINNING CASH RESERVE | 564,970 |
| NET INCOME-2019/2020 FISCAL YEAR | (162,991) |
| ENDING CASH RESERVE | 401,979 |

**Nourished Beach - Consolidated
Seawall Beach 10th to 103rd Streets**

| Summary | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|---------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
|---------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|

Income Summary - Does not include FEMA reimbursement

| | | | | | | | | |
|----------------------|------------------|------------------|------------------|------------------|------------------|------------------|----------------|-----------------|
| Vehicle Admissions | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Other Income | 1,318,050 | 1,423,383 | 1,620,284 | 4,450,799 | 4,509,463 | 3,965,819 | 100.00% | (12.06%) |
| Total Revenue | 1,318,050 | 1,423,383 | 1,620,284 | 4,450,799 | 4,509,463 | 3,965,819 | 100.00% | (12.06%) |

| | | | | | | | | |
|-------------------------------------|----------|----------|----------|----------|---------------|----------------|--------------|--------------|
| Nonrecurring Revenue Sources | 0 | 0 | 0 | 0 | 58,572 | 162,991 | 0.00% | 0.00% |
|-------------------------------------|----------|----------|----------|----------|---------------|----------------|--------------|--------------|

| | | | | | | | | |
|------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|--|--|
| Total Revenue Sources | 1,318,050 | 1,423,383 | 1,620,284 | 4,450,799 | 4,568,035 | 4,128,810 | | |
|------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|--|--|

Expense Summary- Does not include FEMA related expenditures

| | | | | | | | | |
|----------------------|------------------|------------------|------------------|------------------|------------------|------------------|---------------|-----------------|
| Vehicle Admissions | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Other Expense | 1,303,594 | 1,500,706 | 1,193,674 | 4,156,097 | 4,481,558 | 3,660,731 | 43.89% | (18.32%) |
| Total Expense | 1,303,594 | 1,500,706 | 1,193,674 | 4,156,097 | 4,481,558 | 3,660,731 | 43.89% | (18.32%) |

| | | | | | | | | |
|-------------------|---------------|-----------------|----------------|----------------|---------------|----------------|--|--|
| Net Income | 14,456 | (77,323) | 426,611 | 294,702 | 86,477 | 468,080 | | |
|-------------------|---------------|-----------------|----------------|----------------|---------------|----------------|--|--|

| | | | | | | | | |
|----------------------------------|---------------|-----------------|----------------|----------------|----------|-----------|--|--|
| FEMA Reimbursement | 0 | 0 | 500,895 | 0 | 179,607 | 4,212,717 | | |
| FEMA Related Expenditures | 0 | 0 | 0 | 0 | 266,084 | 4,680,797 | | |
| Net FEMA | 0 | 0 | 500,895 | 0 | (86,477) | (468,080) | | |
| Net Income Including FEMA | 14,456 | (77,323) | 927,505 | 294,702 | 0 | 0 | | |

| | | | | | | | | |
|-----------------------|----------|----------|----------|----------|---------------|----------|--|--|
| Capital Outlay | 0 | 0 | 0 | 0 | 55,000 | 0 | | |
|-----------------------|----------|----------|----------|----------|---------------|----------|--|--|

| | | | | | | | | |
|-----------------------------|---------------|-----------------|----------------|----------------|----------------|----------------|--|--|
| Net Operating Income | 14,456 | (77,323) | 426,611 | 294,702 | 141,477 | 468,080 | | |
|-----------------------------|---------------|-----------------|----------------|----------------|----------------|----------------|--|--|

Cash Reserve - September 30, 2019

| | | | | | | | | |
|---------------------------------|--|--|--|--|--|------------------|--|--|
| Beach User | | | | | | 0 | | |
| Hotel Tax | | | | | | \$0 | | |
| Operating Cash (Restricted) | | | | | | \$564,970 | | |
| Estimated Available Cash | | | | | | \$564,970 | | |
| Current year Change | | | | | | \$0 | | |
| Non-Reoccurring Revenue Sources | | | | | | (\$162,991) | | |
| Cash Reserve - 9/30/2020 | | | | | | \$401,979 | | |

PERSONNEL SUMMARY

| <u>Vehicle Admissions</u> | <u>Full Time</u> | <u>Part-time</u> | <u>Seasonal</u> |
|---------------------------|------------------|------------------|-----------------|
| Manager | | | |
| Security | | | |
| Collections | | | |
| Total | 0 | 0 | 0 |

Nourished Beach - Consolidated

| Consolidated | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|---------------------------------------------|-------------------------------------|------------------|------------------|------------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
| Revenue | | | | | | | | | |
| Budgeted Hotel Tax = \$2,051,659 per penny. | | | | | | | | | |
| Consol-4200 | Vehicle Admissions | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-4210 | Park Pass Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-4003 | State Hotel Tax Funds (.56670) | 934,921 | 1,011,448 | 1,186,633 | 1,110,120 | 1,156,068 | 1,162,470 | 13.94% | 0.55% |
| Consol-4007 | Hotel Tax Contingency (8%) | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-4050 | Loan/Line of Credit Proceeds | 0 | 0 | 0 | 0 | 55,000 | 0 | 0.00% | 0.00% |
| Consol-4100 | Interest Income | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-4041 | Concession Agreement-Unrestricted | 17,731 | 23,592 | 23,259 | 26,983 | 20,500 | 23,500 | 0.28% | 14.63% |
| Consol-4335 | Umbrella & Float Rentals | 71,503 | 94,448 | 116,497 | 119,000 | 119,000 | 116,500 | 1.40% | (2.10)% |
| Consol-4585 | Miscellaneous Income | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-4650 | Grant Proceeds | 0 | 0 | 0 | 2,125,801 | 2,090,000 | 850,580 | 10.20% | (59.30)% |
| Consol-4665 | FEMA Reimbursement | 0 | 0 | 500,895 | 0 | 179,607 | 4,212,717 | 50.50% | 100.00% |
| Consol-4660 | County Funds | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-4700 | Transfer from Beach Cleaning | 0 | 0 | 0 | 775,000 | 775,000 | 1,359,627 | 16.30% | 0.00% |
| Consol-4710 | Transfer from Dellanera Park | 0 | 0 | 0 | 0 | 0 | 120,000 | 1.44% | 100.00% |
| Consol-4670 | City of Galveston Reimbursement | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-4725 | Transfer from R. A. Apffel | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-4735 | Transfer from Stewart Beach | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-4760 | Transfer from Sand Replenishment | 293,895 | 293,895 | 293,895 | 293,895 | 293,895 | 333,142 | 3.99% | 13.35% |
| Consol-4740 | Transfer Debit Service-Capital Imp. | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| | Nonrecurring Revenue Sources | 0 | 0 | 0 | 0 | 58,572 | 162,991 | 1.95% | 0.00% |
| | Total Revenue | 1,318,050 | 1,423,383 | 2,121,179 | 4,450,799 | 4,747,642 | 8,341,528 | 100.00% | 75.70% |

Expense

PERSONNEL

| | | | | | | | | | |
|-------------|-------------------------------|----------|--------------|----------|----------|---------------|--------------|--------------|----------------|
| Consol-4680 | Recovered Labor | 0 | 1,572 | 0 | 0 | 0 | -15,000 | -0.18% | 0.00% |
| Consol-5000 | Salaries | 0 | 0 | 0 | 0 | 0 | 17,160 | 0.21% | 0.00% |
| Consol-5002 | Field Auditor | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5025 | Salaries Sand Hauling | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5030 | Salaries Landscaping | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5031 | Security | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5032 | Security-Seawall | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5034 | Security-Sand | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5700 | Security Beach Party | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5048 | Contract Labor | 0 | 0 | 0 | 0 | 20,000 | 0 | 0.00% | 0.00% |
| Consol-5050 | Payroll Taxes | 0 | 120 | 0 | 0 | 0 | 1,313 | 0.02% | 0.00% |
| Consol-5055 | Pension Plan | 0 | 0 | 0 | 0 | 0 | 858 | 0.01% | 0.00% |
| Consol-5060 | Insurance - Employees | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5065 | Worker's Compensation | 0 | 0 | 0 | 0 | 0 | 1,946 | 0.02% | 0.00% |
| Consol-5070 | TEC-unemployment | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5075 | Uniforms | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5078 | Drug Testing/Background Check | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5080 | Salary Contingency | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| | Total Personnel | 0 | 1,692 | 0 | 0 | 20,000 | 6,277 | 0.08% | 100.00% |

Nourished Beach - Consolidated

| Consolidated | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|--------------------------------------------------|-----------------------------------|------------------------|------------------------|------------------------|--------------------------------------|------------------------------------|------------------------------------|----------------------------------|--------------------------------------------|
| <i>MATERIALS, SUPPLIES & SERVICES</i> | | | | | | | | | |
| Consol-5100 | Alarm System | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5110 | Auto Mileage Reimbursement | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5115 | Advertising & Promotions | 0 | 394 | 0 | 0 | 500 | 0 | 0.00% | 0.00% |
| Consol-5116 | Bad Debt Expense | 3,066 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5118 | Cash Over/Short | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5117 | Bank Charges | 0 | 137 | 61 | 200 | 200 | 50 | 0.00% | 100.00% |
| Consol-5120 | Cleaning Supplies | 102 | 7 | 196 | 200 | 1,000 | 500 | 0.01% | (50.00%) |
| Consol-5125 | Contract Services | 5,700 | 4,985 | 5,445 | 5,285 | 7,800 | 8,400 | 0.10% | 7.69% |
| Consol-5140 | Dues & Subscriptions | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5137 | Discounts | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5145 | Hotel Tax Contingency Reserve | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5155 | Office Supplies | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5157 | Paper Goods | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5160 | Planning | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5162 | Signage | 70 | 6,855 | 0 | 0 | 12,500 | 12,500 | 0.15% | 0.00% |
| Consol-5163 | Licenses/Permits | 1,000 | 100 | 0 | 0 | 600 | 500 | 0.01% | (16.67%) |
| Consol-5164 | Meetings and Seminars | 6,695 | 10,351 | 14,836 | 8,000 | 10,000 | 15,425 | 0.18% | 0.00% |
| Consol-5165 | Memberships | 0 | 0 | 500 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5170 | Miscellaneous | 0 | 0 | 0 | 0 | 1,000 | 1,000 | 0.01% | 100.00% |
| Consol-5182 | Reimbursement-City of Galveston | 0 | 166,032 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5185 | Materials & Supplies | 4,239 | 657 | 1,764 | 4,000 | 5,000 | 2,500 | 0.03% | 100.00% |
| Consol-5187 | Tickets | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5189 | Telephone/Cells/Internet | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5190 | Utilities | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5192 | Emergency Cleanup | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5195 | FEMA/Storm Repair | 0 | 0 | 0 | 0 | 266,084 | 4,680,797 | 56.11% | 0.00% |
| Consol-5200 | Audit | 3,603 | 3,472 | 2,080 | 4,693 | 4,730 | 5,203 | 0.06% | 10.00% |
| Consol-5202 | Legal Fees | 38,002 | 22,074 | 2,163 | 2,500 | 40,000 | 50,000 | 0.60% | 25.00% |
| Consol-5204 | Professional Fees | 130,886 | 95,709 | 81,165 | 150,000 | 150,750 | 104,000 | 1.25% | (31.01%) |
| Consol-5230 | Insurance - Property | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5232 | Insurance - Liability | 4,887 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5240 | M & R Building | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5242 | M & R Equipment | 11,597 | 9,723 | 31,342 | 40,000 | 45,000 | 45,000 | 0.54% | 0.00% |
| Consol-5254 | Small Tools & Equipment | 999 | 686 | 1,966 | 3,000 | 3,330 | 0 | 0.00% | (100.00%) |
| Consol-5256 | Equipment Rental | 0 | 0 | 26,239 | 0 | 30,000 | 30,000 | 0.36% | 100.00% |
| Consol-5260 | Gasoline | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5407 | Grant-CEPRA | 130,000 | 170,000 | 0 | 2,900,000 | 3,055,000 | 865,000 | 10.37% | (71.69%) |
| Consol-5420 | Port-o-Lets | 35,371 | 34,739 | 58,598 | 26,000 | 26,000 | 19,000 | 0.23% | (26.92%) |
| Consol-5610 | Community Awareness | 1,265 | 2,268 | 1,301 | 1,000 | 0 | 9,000 | 0.11% | 100.00% |
| Consol-5625 | First Aid Supplies | 0 | 0 | 294 | 0 | 500 | 0 | 0.00% | (100.00%) |
| Consol-5710 | Trash Barrel Liners | 7,006 | 7,283 | 9,061 | 12,000 | 14,000 | 14,000 | 0.17% | 0.00% |
| Consol-5715 | Sand Hauling | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5720 | Trash Barrels | 1,853 | 189 | 22,145 | 40,421 | 41,600 | 40,000 | 0.48% | (3.85%) |
| Consol-5910 | Car Counters/Cameras | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-7100 | Radios | 6,211 | 0 | 1,884 | 0 | 3,250 | 0 | 0.00% | (100.00%) |
| Consol-7000 | Special Projects | 30,000 | 30,000 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-7006 | Contingency (Board Approval Only) | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-7101 | Special Projects - New Programs | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Materials, Supplies & Services | | 422,549 | 565,661 | 261,038 | 3,202,298 | 3,718,844 | 5,902,875 | 70.76% | 58.73% |
| Net Operating Income | | 895,501 | 856,030 | 1,860,141 | 1,248,501 | 1,008,798 | 2,432,376 | | |

Nourished Beach - Consolidated

| Consolidated | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|-------------------------------------------------|----------------------------------|------------------|------------------|------------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
| <i>CAPITAL OUTLAY & DEBT SERVICE</i> | | | | | | | | | |
| Consol-5250 | Capital Improvements | 0 | 0 | 0 | 0 | 55,000 | 0 | 0.00% | 0.00% |
| Consol-5251 | Financed | 212,886 | 211,461 | 203,395 | 224,229 | 224,229 | 1,669,133 | 20.01% | 644.39% |
| Consol-5156 | Interest | 80,575 | 83,551 | 90,901 | 88,963 | 88,963 | 22,636 | 0.27% | (74.56%) |
| Consol-5252 | Equipment Purchase | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5253 | Leased Equipment | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5830 | Landscaping | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Capital Outlay | | 293,461 | 295,013 | 294,296 | 313,192 | 368,191 | 1,691,769 | 20.28% | 359.48% |
| Total Expense | | 716,010 | 862,366 | 555,334 | 3,515,490 | 4,107,035 | 7,600,921 | 91.12% | 85.07% |
| <i>TRANSFERS</i> | | | | | | | | | |
| Consol-8003 | Beach Cleaning Transfer | 315,000 | 199,054 | 199,054 | 199,054 | 199,054 | 200,000 | 2.40% | 0.48% |
| Consol-8006 | Beach Patrol-Life Guard Services | 210,000 | 325,946 | 325,946 | 325,946 | 325,946 | 425,000 | 5.09% | 30.39% |
| Consol-8000 | General Fund Allocation | 62,584 | 113,340 | 113,340 | 115,607 | 115,607 | 115,607 | 1.39% | 0.00% |
| Total Transfers | | 587,584 | 638,340 | 638,340 | 640,607 | 640,607 | 740,607 | 8.88% | 15.61% |
| Total Expense | | 1,303,594 | 1,500,706 | 1,193,674 | 4,156,097 | 4,747,642 | 8,341,528 | 100.00% | 75.70% |
| Net Income | | 14,456 | (77,323) | 927,505 | 294,702 | 0 | 0 | | |

Park Board of Trustees
Nourished Beach - Seawall Beach 10th to 103rd Streets
Budget Year 2019-2020 Line Item Support

| <u>Account #</u> | <u>Name</u> | <u>Description</u> | <u>Cost</u> |
|------------------|----------------------------|-----------------------------------------------|----------------|
| 5120 | Cleaning Supplies | Misc (Soap, Degreaser, Graffiti Remover, etc) | \$ 500 |
| 5125 | Contract Service | Rodent Ctrl-10th to 61st (\$500/mth x 12) | \$ 6,000 |
| | | Rodent Ctrl-Babe's Beach (\$200/mth x 12) | \$ 2,400 |
| | | | \$ 8,400 |
| 5156 | Interest-Financed (Prior) | Note Payoff (Babe's Beach) | \$ 22,636 |
| 5162 | Signage | Misc Signage & Sign Posts | \$ 12,500 |
| 5163 | Licenses/Permits | COG Beach Maintenance Permit | \$ 500 |
| 5164 | Meetings & Seminars | ASBPA Fall Conference (Ops Dir + 2) | \$ 5,400 |
| | | ASPBA Coastal Summit (Ops Dir + 2) | \$ 6,375 |
| | | Exec Committee Annual Meeting (Ops Dir) | \$ 1,200 |
| | | TTIA Tourism College (Ops Dir) Year 3 | \$ 2,450 |
| | | | \$ 15,425 |
| 5195 | FEMA | DP-H100 Cat G Beach Damage (Harvey) | \$ 4,680,797 |
| 4665 | FEMA Reimb | DP-H100 Cat G Beach Damage (Harvey) | \$ (4,212,717) |
| 5204 | Professional Services | National Advocate | \$ 37,500 |
| | | Coastal Strategies Consulting Contract | \$ 29,000 |
| | | State Advocate | \$ 37,500 |
| | | | \$ 104,000 |
| 5242 | M & R Equipment | Tractor/Wheel Loader Overhaul/Repairs/Mtc | \$ 40,000 |
| | | Crushed Concrete/Limestone for Ramps | \$ 5,000 |
| | | | \$ 45,000 |
| 5251 | Principal-Financed (Prior) | Note Payoff (Babe's Beach) | \$ 1,669,133 |
| 5256 | Equipment Rental | Emergency Contingency (Seaweed, etc) | \$ 30,000 |
| 4650 | Grant Proceeds | IDC Match--Sediment Tech-Full Demo (GLO) | \$ (262,500) |
| | | IDC Match-Engr/Design-8 Mile Project (GLO) | \$ (120,000) |
| | | IDC Match-DP-H100 Cat G Beach Damage (Harvey) | \$ (117,020) |
| | | GLO Match-DP-H100 Cat G Beach Damage(Harvey) | \$ (351,060) |
| | | | \$ (850,580) |

Park Board of Trustees
Nourished Beach - Seawall Beach 10th to 103rd Streets
Budget Year 2019-2020 Line Item Support

| <u>Account #</u> | <u>Name</u> | <u>Description</u> | <u>Cost</u> |
|------------------|---------------------|----------------------------------------------|-------------------|
| 5407 | Grant Expenses | PB Match-Ph 3 Sediment Tech-Full Demo (GLO) | \$ 262,500 |
| | | IDC Match-Ph 3 Sediment Tech-Full Demo (GLO) | \$ 262,500 |
| | | Final Engr/Design-End of Seawall | \$ 100,000 |
| | | Engr/Design-8 Mile Project (IDC/GLO Match) | \$ 240,000 |
| | | | <u>\$ 865,000</u> |
| 5420 | Port-a-Lets | 26 Singles & 1 ADA @ \$2K/mth (7 mths) | \$ 14,000 |
| | | 16 Singles & 1 ADA @ \$1K/mth (5 mths) | \$ 5,000 |
| | | | <u>\$ 19,000</u> |
| 5610 | Community Awareness | Dune Education Program | <u>\$ 9,000</u> |
| 5710 | Trash Barrel Liners | Liners (700 cs @ \$20/cs) | <u>\$ 14,000</u> |
| 5720 | Trash Barrels | 100 @ \$400/ea | <u>\$ 40,000</u> |

TOURISM DEVELOPMENT
ADOPTED BUDGET FISCAL YEAR 2019/2020

| | |
|-----------------------------|------------------|
| REVENUES | 6,159,477 |
| INTERFUND TRANSFERS IN | - |
| NONRECURRING REVENUE SOURCE | 892,397 |
| TOTAL REVENUE | 7,051,874 |

| | |
|--------------------------------|--------------------|
| PERSONNEL EXPENSE | (1,813,977) |
| MATERIAL / SUPPLIES / SERVICES | (4,378,864) |
| DEBT SERVICE | - |
| TOTAL OPERATING EXPENSE | (6,192,841) |

| | |
|-------------------|----------------|
| NET INCOME | 859,033 |
|-------------------|----------------|

| | |
|-----------------------------------|------------------|
| CAPITAL EXPENDITURES | (100,500) |
| LANDSCAPING | - |
| EQUIPMENT PURCHASES | (73,770) |
| TOTAL CAPITAL EXPENDITURES | (174,270) |

| | |
|-------------------|----------------|
| NET INCOME | 684,763 |
|-------------------|----------------|

| | |
|-------------------------|-----------|
| INTERFUND TRANSFERS-OUT | (684,763) |
|-------------------------|-----------|

| | |
|-------------------|----------|
| NET INCOME | - |
|-------------------|----------|

| | |
|----------------------|----------|
| FEMA - REIMBURSEMENT | - |
| FEMA- EXPENSE | - |
| NET FEMA | - |

| | |
|-------------------|----------|
| NET INCOME | - |
|-------------------|----------|

| | |
|----------------------------------|------------------|
| BEGINNING CASH RESERVE | 5,668,613 |
| NET INCOME-2019/2020 FISCAL YEAR | (892,397) |
| ENDING CASH RESERVE | 4,776,216 |

Tourism Development

| Summary | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percentage of Income | Budget Increase or Decrease | |
|--------------------------------------------|-----------------------------------------------------|------------------|------------------|-----------------------------|---------------------------|---------------------------|----------------------------|-----------------------------------|--------------|
| <i>Income Summary</i> | | | | | | | | | |
| Budgeted Hotel Tax = \$2,051,659 per penny | | | | | | | | | |
| TD-61-4001 | Hotel/Motel Tax (3 Pennies) | 5,026,927 | 5,517,212 | 6,208,324 | 5,877,768 | 6,120,000 | 6,154,977 | 99.93% | 0.57% |
| TD-61-4007 | Return of Hotel Tax (debt service) | 0 | 0 | 0 | | 0 | 0 | 0.00% | 0.00% |
| TD-61-4050 | Loan/Line of Credit Proceeds | 0 | 0 | 0 | | 0 | 0 | 0.00% | 0.00% |
| TD-61-4305 | Visitor Center Gift Shop Sales | 6,938 | 4,376 | 3,490 | 5,000 | 5,000 | 4,500 | 0.07% | 0.00% |
| TD-61-4463 | Co-op Conv Solicitation/Mkt Trv | 0 | 3,241 | 0 | | 0 | 0 | 0.00% | 0.00% |
| TD-61-4465 | City wide Rebates | 0 | 0 | 0 | | 0 | 0 | 0.00% | 0.00% |
| TD-61-4510 | Sponsorship-Special Projects | 0 | 0 | 0 | | 25,000 | 0 | 0.00% | 0.00% |
| TD-61-4338 | ATM Lease | 0 | 0 | 0 | | 0 | 0 | 0.00% | 0.00% |
| TD-61-4585 | Misc Income | 4,347 | 503 | 0 | 2,880 | 0 | 0 | 0.00% | 0.00% |
| TD-61-4675 | Sales Tax Discounts | 3 | 2 | -1 | 2 | 0 | 0 | 0.00% | 0.00% |
| TD-61-4680 | Recovered Labor | 0 | 0 | 0 | | 0 | 0 | 0.00% | 0.00% |
| TD-61-4685 | Unrealized Gain/Loss | 2,919 | -552 | -1,342 | | 0 | 0 | 0.00% | 0.00% |
| TD-61-4670 | City of Galveston Reimbursement | 100,000 | 40,000 | 0 | | 0 | 0 | 0.00% | 0.00% |
| TD-61-4750 | Transfer - General Fund (Capital Improvement) | 0 | 0 | 0 | | 0 | 0 | 0.00% | 0.00% |
| TD-61-4740 | Transfer - Debt Service/Capital Improvement) | 30,327 | 0 | 0 | | 0 | 0 | 0.00% | 0.00% |
| TD-61-4700 | Transfer-Beach Cleaning (R.A. Appfel Advertising) | 0 | 0 | 0 | | 0 | 0 | 0.00% | 0.00% |
| TD-61-4700 | Transfer-Beach Cleaning (Stewart Beach Advertising) | 0 | 0 | 0 | | 0 | 0 | 0.00% | 0.00% |
| Total Revenue | | 5,171,460 | 5,564,782 | 6,210,472 | 5,885,650 | 6,150,000 | 6,159,477 | 100.00% | 0.15% |
| TD-61-4699 | Nonrecurring Revenue Source | 0 | 0 | 0 | 0 | 500,000 | 892,397 | 14.49% | 0.00% |
| Total Revenue Sources | | 5,171,460 | 5,564,782 | 6,210,472 | 5,885,650 | 6,650,000 | 7,051,874 | | |
| <i>Expense Summary</i> | | | | | | | | | |
| TD-62 | Advertising & Publicity | 2,024,214 | 2,193,441 | 1,973,627 | 2,005,668 | 2,141,712 | 2,164,041 | 30.69% | 1.04% |
| TD-62 | Beach Park Advertising | 195,436 | 149,312 | 154,017 | 153,000 | 153,000 | 154,000 | 2.18% | 0.65% |
| TD-62 | Total Advertising/Public Relations | 2,219,650 | 2,342,754 | 2,127,644 | 2,158,668 | 2,294,712 | 2,318,041 | 32.87% | 1.02% |
| TD-63 | Destination Services | 46,277 | 29,417 | 28,619 | 0 | 0 | 66,550 | 0.94% | 100.00% |
| TD-64 | Department Inactive | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-65 | Special Projects | 47,418 | 42,291 | 33,112 | 53,300 | 47,000 | 50,000 | 0.71% | 6.38% |
| TD-66 | Convention Sales -Corporate | 36,995 | 34,659 | 39,993 | 47,703 | 57,849 | 58,684 | 0.83% | 1.44% |
| TD-67 | Sports Tourism/Group Sales | 395 | 17,187 | 15,137 | 25,782 | 25,320 | 28,475 | 0.40% | 12.46% |
| TD-68 | SMERF | 45,360 | 27,486 | 15,195 | 27,955 | 50,015 | 50,838 | 0.72% | 1.65% |
| TD-80 | Austin Regional Sales Director | 77,249 | 51,327 | 63,050 | 65,110 | 96,530 | 97,155 | 1.38% | 0.65% |
| TD-69 | Visitor's Center/Convention Services | 101,892 | 89,827 | 129,982 | 121,770 | 138,801 | 167,432 | 2.37% | 20.63% |
| TD-70 | Administration | 3,047,831 | 2,737,535 | 3,016,865 | 3,585,922 | 3,939,773 | 4,214,699 | 59.77% | 6.98% |
| Total Expense | | 5,623,067 | 5,372,482 | 5,469,596 | 6,086,210 | 6,650,000 | 7,051,874 | 100.00% | 6.04% |
| Net Income Not Including FEMA | | (451,607) | 192,299 | 740,875 | (200,560) | (0) | 0 | | |

Tourism Development

| | | | | | | |
|-----------------------------|------------------|----------------|----------------|------------------|--------------|----------------|
| FEMA Reimbursement | 0 | 0 | 0 | 0 | 0 | 0 |
| FEMA Related Expenditures | 0 | 0 | 0 | 0 | 0 | 0 |
| Net FEMA | 0 | 0 | 0 | 0 | 0 | 0 |
| <i>Net Income</i> | (451,607) | 192,299 | 740,875 | (200,560) | 0 | 0 |
| Capital Outlay | 41,494 | 24,507 | 60,736 | 21,907 | 9,900 | 174,270 |
| <i>Net Operating Income</i> | (410,113) | 216,806 | 801,612 | (178,653) | 9,900 | 174,270 |

| | |
|------------------------------------------|--------------------|
| Estimated Cash September 30, 2019 | \$5,668,613 |
| | \$0 |
| Total Estimated Reserve Cash | \$5,668,613 |
| Non-Reoccurring Revenue Source | (892,397) |
| Net Income | \$0 |
| Reserve Cash Sept. 30, 2020 | \$4,776,216 |

PERSONNEL SUMMARY

(NOTE: all salary figures are combined in Dept 70)

| Dept Code | Name of Department | Employee Title | Full Time | Part Time |
|--------------|--------------------------------------------------|----------------------------------|--------------|-------------|
| Dept 62 | Advertising & Publicity | Director of Marketing | 1.00 | |
| Dept 62 | Advertising & Publicity | Public Relations Director | 1.00 | |
| Dept 62 | Advertising & Publicity | Public Relations Manager | 2.00 | |
| Dept 62 | Advertising & Publicity | Social Media Strategist | 1.00 | |
| Dept 62 | Advertising & Publicity | Creative Svcs Coordinator | 1.00 | |
| Dept 62 | Advertising & Publicity | Marketing Strategist | 1.00 | |
| Dept 63 | Destination Services | Director of Destination Services | 1.00 | |
| Dept 63 | Destination Services | Destination Svcs Coordinator | 2.00 | |
| Dept 66 | National Sales | National Sales Manager | 1.00 | |
| Dept 67 | Sports Tourism/Group Sales | Director of Group Sales | 1.00 | |
| Dept 68 | Social,Military,Educational,Religious,& Fraterna | Sales Manager | 1.00 | |
| Dept 69 | Visitor Center | Destination Experience Manager | 1.00 | |
| Dept 69 | Visitor Center | Supervisor - VIC | 1.00 | |
| Dept 69 | Visitor Center | Visitor Information Specialist | 1.00 | 2.00 |
| Dept 80 | Austin Regional Sales | Regional Sales Director | 1.00 | |
| Dept 70 | Administration | Chief Tourism Officer | 1.00 | |
| Dept 70 | Administration | Office Manager | 1.00 | |
| Total | | | 19.00 | 2.00 |

Tourism Development

| Consolidated All Departments | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percentage of Expense | Budget Increase or Decrease |
|-------------------------------------------|--------------------------------|------------------|------------------|-----------------------------|---------------------------|---------------------------|-----------------------------|-----------------------------------|
| Expenses | | | | | | | | |
| <i>PERSONNEL</i> | | | | | | | | |
| Consol-5000 | Salaries | 1,010,290 | 1,040,358 | 1,120,008 | 1,122,681 | 1,206,850 | 18.19% | 6.32% |
| Consol-5038 | Overtime | 0 | 1,995 | 993 | 1,500 | 0 | 0.01% | 0.00% |
| Consol-5042 | Incentive Pay | 94,516 | 62,059 | 57,095 | 88,215 | 67,174 | 1.25% | 31.32% |
| Consol-5048 | Contract Labor | 0 | 0 | 0 | 0 | 15,000 | 0.07% | (66.67%) |
| Consol-5050 | Payroll Taxes | 82,082 | 80,893 | 87,100 | 92,748 | 92,324 | 1.39% | 6.32% |
| Consol-5055 | Pension Plan | 45,789 | 44,805 | 52,805 | 44,751 | 58,752 | 0.89% | 6.45% |
| Consol-5060 | Insurance-Employees | 169,562 | 131,745 | 140,032 | 167,421 | 163,189 | 2.62% | 13.21% |
| Consol-5061 | Insurance-Contingency | 0 | 0 | 0 | 0 | 16,319 | 0.26% | 13.21% |
| Consol-5065 | Worker's Compensation | 2,684 | 2,631 | 3,855 | 5,456 | 5,541 | 0.10% | 24.34% |
| Consol-5070 | TEC-Unemployment | 0 | 1,479 | 0 | 0 | 500 | 0.02% | 200.00% |
| Consol-5071 | Sick Leave/Vacation Accrual | 2,354 | 4,467 | 6,188 | 0 | 2,384 | 0.00% | (100.00%) |
| Consol-5075 | Uniforms | 1,122 | 915 | 2,688 | 2,750 | 1,750 | 0.03% | 25.71% |
| Consol-5078 | Drug Testing/Background Checks | 933 | 297 | 269 | 395 | 420 | 0.00% | (17.86%) |
| Consol-5079 | Recruitment/Relocation | 0 | 0 | 0 | 38,500 | 500 | 0.01% | 0.00% |
| Consol-5080 | Salary Contingency | 0 | 0 | 0 | 0 | 48,274 | 0.87% | 27.03% |
| | Total Personnel | 1,409,333 | 1,371,644 | 1,471,033 | 1,564,417 | 1,678,976 | 25.72% | 8.04% |
| <i>MATERIALS, SUPPLIES & SERVICES</i> | | | | | | | | |
| Consol-5110 | Auto/Mileage Reimbursement | 7,166 | 8,782 | 7,974 | 11,955 | 18,365 | 0.27% | 3.76% |
| Consol-5115 | Advertising & Promotions | 507 | 449 | 100 | 0 | 500 | 0.00% | (52.00%) |
| Consol-5117 | Bank Charges | 1,403 | 659 | 543 | 1,100 | 1,100 | 0.02% | 0.00% |
| Consol-5118 | Cash Over/Short | -34 | 0 | 0 | 18 | 0 | 0.00% | 0.00% |
| Consol-5120 | Cleaning Supplies | 129 | 59 | 79 | 75 | 75 | 0.00% | 33.33% |
| Consol-5125 | Contract Services | 32,783 | 29,435 | 25,726 | 26,775 | 27,975 | 0.95% | 139.37% |
| Consol-5130 | Copy Leases | 19,152 | 19,699 | 16,850 | 14,160 | 13,265 | 0.21% | 11.31% |
| Consol-5135 | Data Processing/Software Maint | 34,724 | 35,566 | 51,883 | 65,436 | 56,818 | 0.99% | 23.20% |
| Consol-5140 | Dues & Subscriptions | 9,908 | 11,427 | 21,164 | 27,548 | 27,363 | 0.39% | 1.10% |
| Consol-5150 | Floral/Client Amenities | 60 | 16 | 266 | 350 | 1,000 | 0.01% | 0.00% |
| Consol-5155 | Office Supplies | 11,632 | 6,463 | 8,507 | 8,171 | 9,500 | 0.16% | 16.84% |
| Consol-5157 | Paper Goods | 740 | 365 | 328 | 500 | 900 | 0.01% | (22.22%) |
| Consol-5162 | Signage | 0 | 0 | 310 | 400 | 500 | 0.01% | 100.00% |
| Consol-5164 | Meetings & Seminars | 4,760 | 5,008 | 3,694 | 6,085 | 7,410 | 0.11% | 8.43% |
| Consol-5165 | Memberships | 33,970 | 37,509 | 37,894 | 92,180 | 100,736 | 1.45% | 1.63% |
| Consol-5167 | CTA Expenses | 0 | 0 | 11,768 | 18,000 | 14,540 | 0.24% | 17.95% |
| Consol-5170 | Miscellaneous | 296 | 1,393 | 1,063 | 2,770 | 11,975 | 0.12% | (30.06%) |
| Consol-5175 | Office Rent (601 Tremont) | 72,516 | 72,516 | 72,516 | 72,516 | 72,516 | 1.21% | 17.22% |
| Consol-5175 | Office Rent (Visitor Center) | 16,439 | 24,200 | 27,200 | 32,200 | 32,200 | 0.46% | 0.37% |
| Consol-5182 | Reimburse City of Galveston | 0 | 10 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5189 | Telephone/Cell/Internet | 45,056 | 50,916 | 48,686 | 51,737 | 51,000 | 0.69% | (5.06%) |
| Consol-5190 | Electricity/Water/Gas | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5192 | Emergency Cleanup | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5200 | Outside Audit | 15,794 | 14,985 | 19,749 | 18,661 | 18,810 | 0.29% | 10.00% |
| Consol-5202 | Legal | 2,808 | 4,568 | 4,370 | 3,400 | 5,000 | 0.07% | 0.00% |
| Consol-5204 | Professional Fees | 26,489 | 15,972 | 15,021 | 55,367 | 16,250 | 0.66% | 184.62% |
| Consol-5230 | Insurance - Auto/Property | 5,763 | 6,541 | 9,375 | 9,143 | 9,172 | 0.14% | 10.01% |
| Consol-5232 | Insurance - Liability | 24,514 | 17,493 | 18,823 | 15,321 | 15,207 | 0.24% | 10.01% |
| Consol-5240 | M & R Building | 0 | 0 | 48 | 0 | 0 | 0.00% | 0.00% |
| Consol-5242 | M & R Equipment | 705 | 2,200 | 1,141 | 1,905 | 7,100 | 0.08% | (22.54%) |
| Consol-5254 | Small Tools & Equipment | 299 | 214 | 397 | 4,201 | 2,538 | 0.04% | 14.26% |
| Consol-5260 | Gasoline | 664 | 735 | 478 | 560 | 1,000 | 0.01% | 0.00% |

Tourism Development

| Consolidated All Departments | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percentage of Expense | Budget Increase or Decrease |
|-------------------------------------------------|----------------------------------------|------------------|------------------|------------------|-----------------------------|---------------------------|---------------------------|-----------------------------|-----------------------------------|
| MATERIALS, SUPPLIES & SERVICES | | | | | | | | | |
| Consol-5300 | Marketing Travel | 140,741 | 122,972 | 143,987 | 127,343 | 189,362 | 204,986 | 2.91% | 8.25% |
| Consol-5300R | Marketing Travel Reimbursement | 0 | 0 | 0 | 0 | -24,700 | -23,500 | -0.33% | (4.86%) |
| Consol-5302 | Sales Events | 0 | 0 | 0 | 7,000 | 20,000 | 20,000 | 0.28% | 100.00% |
| Consol-5305 | Media Placement | 1,765,048 | 1,966,656 | 1,699,957 | 1,816,913 | 1,825,967 | 1,783,471 | 25.29% | (2.33%) |
| Consol-5310 | Preplacement | 14,069 | 10,887 | 11,040 | 10,547 | 17,500 | 11,000 | 0.16% | (37.14%) |
| Consol-5315 | Media Production | 4,500 | 4,500 | 5,000 | 9,928 | 10,000 | 10,000 | 0.14% | 0.00% |
| Consol-5320 | Public Relations | 70,699 | 53,994 | 63,855 | 49,000 | 76,100 | 83,875 | 1.19% | 10.22% |
| Consol-5325 | Local Marketing | 0 | 0 | 271 | 730 | 1,800 | 700 | 0.01% | 100.00% |
| Consol-5335 | Photography | 4,882 | 5,000 | 2,225 | 2,500 | 5,000 | 5,000 | 0.07% | 0.00% |
| Consol-5345 | Advertising- Stewart Beach | 83,758 | 69,152 | 72,539 | 83,000 | 83,000 | 73,000 | 1.04% | (12.05%) |
| Consol-5348 | Advertising-R. A. Apffel. | 111,678 | 80,160 | 81,478 | 70,000 | 70,000 | 81,000 | 1.15% | 15.71% |
| Consol-5352 | Business Development | 111,660 | 102,650 | 176,357 | 146,103 | 190,000 | 190,000 | 2.69% | 0.00% |
| Consol-5355 | Marketing Coop/Sponsorship | 28,820 | 25,979 | 37,419 | 13,000 | 28,100 | 33,175 | 0.47% | 18.06% |
| Consol-5340 | Promotion Materials | 41,245 | 34,452 | 33,563 | 24,700 | 37,780 | 39,150 | 0.56% | 3.63% |
| Consol-5365 | Letter Response: Postage | 15,400 | 0 | 13,000 | 5,300 | 10,000 | 10,000 | 0.14% | 0.00% |
| Consol-5370 | Courier/Shipping Service | 7,282 | 7,552 | 8,083 | 7,111 | 8,110 | 8,460 | 0.12% | 4.32% |
| Consol-5385 | Collateral | 119,848 | 102,265 | 115,923 | 55,598 | 132,700 | 132,700 | 1.88% | 0.00% |
| Consol-5390 | Site Tours/Convention Solicitation | 51,720 | 37,904 | 39,500 | 27,500 | 63,500 | 67,500 | 0.96% | 6.30% |
| Consol-5391 | Receptive Services | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5575 | Collateral Distribution | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5800 | Commissions Paid | 69 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5635 | Training | 46,189 | 38,202 | 21,940 | 21,340 | 36,090 | 27,925 | 0.40% | (22.62%) |
| Consol-5700 | Beach Party Security | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-6010 | Cost of Sales - Gift Shop | 463 | 756 | 5,422 | 3,000 | 3,000 | 3,000 | 0.04% | 0.00% |
| Consol-7000 | Special Projects | 147,538 | 165,681 | 235,116 | 203,300 | 283,000 | 239,000 | 3.39% | (15.55%) |
| Consol-7001 | Special Projects-New Programs | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-7100 | Radios | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-7171 | Music License | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-7998 | Contingency -Hotel Tax Reserve | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-7003 | Contingency -Advertising City Funde | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-7004 | Contingency - Downtown Oversight | 96,106 | 40,000 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-7002 | Contingency-Unforeseen Spcl Project | 509,737 | 140,391 | 105,200 | 602,539 | 700,000 | 755,000 | 10.71% | 7.86% |
| Total Materials, Supplies & Services | | 3,739,623 | 3,376,331 | 3,277,827 | 3,827,886 | 4,267,324 | 4,378,864 | 62.10% | 2.61% |
| CAPITAL OUTLAY & DEBT SERVICE | | | | | | | | | |
| Consol-5245 | Lease Hold Improvements | 0 | 0 | 528 | 400 | 400 | 100,500 | 1.43% | 100.00% |
| Consol-5156 | Interest Expense | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5253 | Leased Equipment | 21,092 | 20,548 | 20,714 | 0 | 0 | 0 | 0.00% | 0.00% |
| Consol-5252 | Equipment Purchase | 20,401 | 3,959 | 39,493 | 21,507 | 9,500 | 73,770 | 1.05% | 676.53% |
| Total Capital Outlay | | 41,494 | 24,507 | 60,736 | 21,907 | 9,900 | 174,270 | 2.47% | 1660.30% |
| Other Administration Expense | | 5,190,450 | 4,772,482 | 4,809,596 | 5,414,210 | 5,956,200 | 6,367,111 | 90.29% | 6.90% |
| TRANSFERS | | | | | | | | | |
| Consol-8000 | General Fund Allocation | 432,548 | 600,000 | 600,000 | 612,000 | 612,000 | 615,497 | 8.73% | 0.57% |
| Consol-8000 | General Fund TD Unrestricted - MG Whse | 0 | 0 | 60,000 | 60,000 | 60,000 | 69,266 | 0.98% | 0.00% |
| Total Inter-fund Transfers | | 432,548 | 600,000 | 660,000 | 672,000 | 672,000 | 684,763 | 9.71% | 1.90% |
| Total Administration Expenses | | 5,622,998 | 5,372,482 | 5,469,596 | 6,086,210 | 6,628,200 | 7,051,874 | 100.00% | 6.39% |
| Net Income | | (451,537) | 192,299 | 740,875 | (200,560) | 21,800 | 0 | | |

Tourism Development

| Advertising & Publicity | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percentage of Expense | Budget Increase or Decrease |
|-------------------------------------------------|------------------------------------|------------------|------------------|------------------|-----------------------------|---------------------------|---------------------------|-----------------------------|-----------------------------------|
| Expense | | | | | | | | | |
| <i>PERSONNEL</i> | | | | | | | | | |
| TD-62-5000 | Salaries | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-62-5042 | Incentive Pay | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-62-5048 | Contract Labor | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-62-5075 | Uniforms | 12 | 90 | 444 | 700 | 500 | 750 | 0.01% | 50.00% |
| TD-62-5078 | Drug Testing/Background Checks | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-62-5080 | Salary Contingency | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Personnel | | 12 | 90 | 444 | 700 | 500 | 750 | 0.01% | 0.00% |
| <i>MATERIALS, SUPPLIES & SERVICES</i> | | | | | | | | | |
| TD-62-5110 | Mileage Reimbursement | 1,673 | 3,163 | 1,832 | 3,000 | 7,590 | 7,440 | 0.11% | (1.98%) |
| TD-62-5115 | Advertising & Promotional | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-62-5116 | Bad Debt Expense | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-62-5117 | Bank Charges | 0 | 0 | 1 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-62-5125 | Contract Services | 21,074 | 18,304 | 15,400 | 22,000 | 22,000 | 61,600 | 0.87% | 180.00% |
| TD-62-5130 | Copy Lease | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-62-5135 | Data Processing/Software | 0 | 0 | 2,536 | 5,668 | 1,800 | 12,600 | 0.18% | 600.00% |
| TD-62-5140 | Dues & Subscriptions | 8 | 342 | 8,459 | 1,448 | 495 | 495 | 0.01% | 0.00% |
| TD-62-5155 | Office Supplies | 1,394 | 249 | 1,337 | 1,500 | 1,500 | 1,500 | 0.02% | 0.00% |
| TD-62-5160 | Planning | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-62-5162 | Signage | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-62-5164 | Meeting & Seminars | 0 | 1,624 | 445 | 2,000 | 2,760 | 2,760 | 0.04% | 0.00% |
| TD-62-5165 | Memberships | 3,790 | 3,265 | 4,115 | 3,770 | 4,500 | 4,600 | 0.07% | 2.22% |
| TD-62-5166 | Travel/Seminars | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-62-5170 | Miscellaneous | 250 | 25 | 50 | 100 | 2,000 | 4,550 | 0.06% | 127.50% |
| TD-62-5189 | Telephone/Cell Phones/Fax | 5,843 | 6,880 | 8,234 | 9,250 | 10,000 | 10,900 | 0.15% | 9.00% |
| TD-62-5190 | Utilities | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-62-5202 | Legal | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-62-5204 | Professional Fees | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-62-5242 | M & R - Equipment | 0 | 155 | 0 | 500 | 1,500 | 1,500 | 0.02% | 0.00% |
| TD-62-5254 | Small Tools & Equipment | 0 | 0 | 0 | 3,201 | 1,000 | 1,000 | 0.01% | 0.00% |
| TD-62-5260 | Gasoline | 0 | 0 | 0 | 60 | 0 | 0 | 0.00% | 0.00% |
| TD-62-5300 | Marketing Travel | 2,778 | 1,739 | 3,032 | 2,000 | 5,000 | 5,000 | 0.07% | 0.00% |
| TD-62-5305 | Media Placement (Advertising) | 1,765,048 | 1,966,656 | 1,699,957 | 1,816,913 | 1,825,967 | 1,783,471 | 25.29% | (2.33%) |
| TD-62-5310 | PrePlacement | 0 | 0 | 0 | 1,822 | 5,000 | 5,000 | 0.07% | 0.00% |
| TD-62-5315 | Media Production | 4,500 | 4,500 | 5,000 | 9,928 | 10,000 | 10,000 | 0.14% | 0.00% |
| TD-62-5320 | Public Relations | 70,699 | 53,994 | 63,855 | 49,000 | 76,100 | 83,875 | 1.19% | 10.22% |
| TD-62-5335 | Photography | 4,882 | 5,000 | 2,225 | 2,500 | 5,000 | 5,000 | 0.07% | 0.00% |
| TD-62-5340 | Promotion Materials | 9,950 | 11,616 | 10,286 | 6,000 | 10,000 | 10,000 | 0.14% | 0.00% |
| TD-62-5390 | Site Tours/Convention Solicitation | 11,083 | 9,623 | 8,932 | 4,000 | 12,000 | 12,000 | 0.17% | 0.00% |
| TD-62-5370 | Courier Service | 837 | 1,445 | 1,650 | 900 | 1,000 | 1,500 | 0.02% | 50.00% |
| TD-62-5385 | Collateral | 113,596 | 99,214 | 108,540 | 50,000 | 124,500 | 124,500 | 1.77% | 0.00% |
| TD-62-5635 | Training | 1,373 | 3,119 | 497 | 3,000 | 9,000 | 9,000 | 0.13% | 0.00% |
| Total Materials, Supplies & Services | | 2,018,777 | 2,190,914 | 1,946,384 | 1,998,560 | 2,138,712 | 2,158,291 | 30.61% | 0.92% |
| <i>CAPITAL OUTLAY</i> | | | | | | | | | |
| TD-62-5252 | Equipment Purchase | 5,426 | 2,437 | 26,799 | 6,408 | 2,500 | 5,000 | 0.07% | 100.00% |
| Total Capital Outlay | | 5,426 | 2,437 | 26,799 | 6,408 | 2,500 | 5,000 | 0.071% | |
| Total Expense | | 2,024,214 | 2,193,441 | 1,973,627 | 2,005,668 | 2,141,712 | 2,164,041 | 30.69% | 1.04% |
| Beach Park Advertising | | | | | | | | | |
| TD-62-5345 | Advertising-Stewart Beach | 83,758 | 69,152 | 72,539 | 83,000 | 83,000 | 73,000 | 1.04% | (12.05%) |
| TD-62-5348 | Advertising-R. A. Apfel | 111,678 | 80,160 | 81,478 | 70,000 | 70,000 | 81,000 | 1.15% | 15.71% |
| | | 195,436 | 149,312 | 154,017 | 153,000 | 153,000 | 154,000 | 2.18% | 0.65% |
| Total Expense | | 2,219,650 | 2,342,754 | 2,127,644 | 2,158,668 | 2,294,712 | 2,318,041 | 32.87% | 1.02% |

Tourism Development

| Destination Services (Previously Tour & Travel) | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percentage of Expense | Budget Increase or Decrease |
|-----------------------------------------------------------|------------------------------------|------------------------|------------------------|------------------------|--------------------------------------|------------------------------------|------------------------------------|--------------------------------------|--------------------------------------------|
| Expense | | | | | | | | | |
| PERSONNEL | | | | | | | | | |
| TD-63-5000 | Salaries | 0 | 0 | 0 | 0 | 0 | 0 | 0.000% | 0.00% |
| TD-63-5042 | Incentive Pay | 0 | 0 | 0 | 0 | 0 | 0 | 0.000% | 0.00% |
| TD-63-5048 | Contract Labor | 0 | 0 | 0 | 0 | 0 | 0 | 0.000% | 0.00% |
| TD-63-5050 | Payroll Taxes | 0 | 0 | 0 | 0 | 0 | 0 | 0.000% | 0.00% |
| TD-63-5055 | Pension Plan | 0 | 0 | 0 | 0 | 0 | 0 | 0.000% | 0.00% |
| TD-63-5060 | Insurance-Employees | 0 | 0 | 0 | 0 | 0 | 0 | 0.000% | 0.00% |
| TD-63-5061 | Insurance-Contingency | 0 | 0 | 0 | 0 | 0 | 0 | 0.000% | 0.00% |
| TD-63-5065 | Worker's Compensation | 0 | 0 | 0 | 0 | 0 | 0 | 0.000% | 0.00% |
| TD-63-5070 | TEC-Unemployment | 0 | 0 | 0 | 0 | 0 | 0 | 0.000% | 0.00% |
| TD-63-5075 | Uniforms | 0 | 0 | 0 | 0 | 0 | 200 | 0.003% | 0.00% |
| TD-63-5078 | Drug Testing/Background Checks | 0 | 0 | 0 | 0 | 0 | 0 | 0.000% | 0.00% |
| Total Personnel | | 0 | 0 | 0 | 0 | 0 | 200 | 0.003% | |
| MATERIALS, SUPPLIES & SERVICES | | | | | | | | | |
| TD-63-5100 | Alarm System | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-63-5115 | Advertising & Promotional | 0 | 0 | 0 | 0 | 0 | 240 | 0.00% | 0.00% |
| TD-63-5110 | Mileage Reimbursement | 262 | 423 | 266 | 0 | 0 | 1,500 | 0.02% | 100.00% |
| TD-63-5135 | Data Processing/Software Mtc | 17 | | 140 | 0 | 0 | 1,900 | 0.03% | 100.00% |
| TD-63-5140 | Dues/Subscriptions | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-63-5125 | Contract Services | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-63-5150 | Floral/Client Amenities | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-63-5155 | Office Supplies | 204 | | 402 | 0 | 0 | 2,000 | 0.03% | 100.00% |
| TD-63-5162 | Signage | 0 | 0 | 0 | 0 | 0 | 100 | 0.00% | 100.00% |
| TD-63-5164 | Meetings & Seminars | 0 | 0 | 75 | 0 | 0 | 2,400 | 0.03% | 0.00% |
| TD-63-5165 | Memberships | 2,200 | 1,539 | 50 | 0 | 0 | 3,315 | 0.05% | 100.00% |
| TD-63-5170 | Miscellaneous | 0 | 0 | 30 | 0 | 0 | 450 | 0.01% | 100.00% |
| TD-63-5189 | Telephone/Cell/Internet | 2,395 | 1,654 | 1,249 | 0 | 0 | 5,700 | 0.08% | 100.00% |
| TD-63-5234 | Insurance Claims | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-63-5242 | M&R-Equipment | 0 | 0 | 0 | 0 | 0 | 500 | 0.01% | 100.00% |
| TD-63-5254 | Small Tools & Equip | 0 | 0 | 0 | 0 | 0 | 600 | 0.01% | 100.00% |
| TD-63-5300 | Marketing Travel | 21,800 | 13,723 | 15,675 | 0 | 0 | 22,050 | 0.31% | 100.00% |
| TD-63-5302 | Sales Events | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-63-5304 | Promotional Travel | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-63-5310 | Preplacement | 6,669 | 4,090 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-63-5320 | Public Relations - Contingency | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-63-5350 | City Wide Conventions | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-63-5355 | Sponsorship | 0 | 0 | 2,500 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-63-5340 | Promotion Materials | 1,718 | 960 | 3,190 | 0 | 0 | 13,500 | 0.19% | 100.00% |
| TD-63-5370 | Courier Service | 173 | 271 | 204 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-63-5385 | Collateral | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-63-5390 | Convention Solicitation/Site Tours | 10,592 | 6,758 | 3,487 | 0 | 0 | 5,000 | 0.07% | 100.00% |
| TD-63-5635 | Training | 249 | 0 | 0 | 0 | 0 | 725 | 0.01% | 100.00% |
| TD-63-7000 | Special Projects | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Expenditures | | 46,277 | 29,417 | 27,267 | 0 | 0 | 59,980 | 0.85% | 100.00% |
| CAPITAL OUTLAYS | | | | | | | | | |
| TD-63-5252 | Equipment Purchases | 0 | 0 | 1,352 | 0 | 0 | 6,370 | 0.090% | 0.00% |
| Total Expense | | 46,277 | 29,417 | 28,619 | 0 | 0 | 66,550 | 0.944% | 100.00% |

Tourism Development

| Special Projects | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percentage of Expense | Budget Increase or Decrease |
|--------------------------------------------------|----------------------------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-----------------------------|-----------------------------------|
| Expense | | | | | | | | |
| <i>PERSONNEL</i> | | | | | | | | |
| TD-65-5000 | Salaries | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-65-5042 | Incentive Pay | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-65-5048 | Contract Labor | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-65-5050 | Payroll Taxes | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-65-5055 | Pension Plan | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-65-5060 | Insurance-Employees | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-65-5061 | Insurance - Contingency | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-65-5065 | Worker's Compensation | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-65-5070 | TEC-Unemployment | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-65-5075 | Uniforms | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-65-5078 | Drug Testing/Background Checks | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Personnel | | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| <i>MATERIALS, SUPPLIES & SERVICES</i> | | | | | | | | |
| TD-65-5110 | Mileage | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-65-5115 | Advertising & Promotions | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-65-5130 | Copy Lease | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-65-5135 | Data Processing/Soft Maintenance | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-65-5140 | Dues & Subscriptions | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-65-5155 | Office Supplies | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-65-5164 | Meetings, Seminars | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-65-5165 | Memberships | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-65-5166 | Travel | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-65-5170 | Miscellaneous | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-65-5189 | Telephone/Cell Phone/Fax | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-65-5202 | Legal | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-65-5242 | M & R - Equipment | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-65-5254 | Small Tools & Equipment | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-65-5260 | Gasoline | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-65-5370 | Courier Service | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-65-5385 | Collateral | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-65-7000 | Special Projects | 47,418 | 42,291 | 33,112 | 53,300 | 47,000 | 0.71% | 6.38% |
| TD-65-7100 | Radio Expense | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Expenditures | | 47,418 | 42,291 | 33,112 | 53,300 | 47,000 | 0.71% | 6.38% |
| <i>CAPITAL OUTLAYS</i> | | | | | | | | |
| TD-65-5252 | Equipment Purchase | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Expense | | 47,418 | 42,291 | 33,112 | 53,300 | 47,000 | 0.71% | 6.38% |

Tourism Development

| Convention Sales-National | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percentage of Expense | Budget Increase or Decrease |
|--------------------------------------------------|------------------------------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-----------------------------|-----------------------------------|
| Expense | | | | | | | | | |
| <i>PERSONNEL</i> | | | | | | | | | |
| TD-66-5000 | Salaries | 0 | 0 | 0 | 0 | 0 | 0 | 0.000% | 0.00% |
| TD-66-5042 | Incentive Salary | 0 | 0 | 0 | 0 | 0 | 0 | 0.000% | 0.00% |
| TD-66-5048 | Contract Labor | 0 | 0 | 0 | 0 | 0 | 0 | 0.000% | 0.00% |
| TD-66-5050 | Payroll Taxes | 0 | 0 | 0 | 0 | 0 | 0 | 0.000% | 0.00% |
| TD-66-5055 | Pension Plan | 0 | 0 | 0 | 0 | 0 | 0 | 0.000% | 0.00% |
| TD-66-5060 | Insurance-Employees | 0 | 0 | 0 | 0 | 0 | 0 | 0.000% | 0.00% |
| TD-66-5061 | Insurance Contingency | 0 | 0 | 0 | 0 | 0 | 0 | 0.000% | 0.00% |
| TD-66-5065 | Worker's Compensation | 0 | 0 | 0 | 0 | 0 | 0 | 0.000% | 0.00% |
| TD-66-5070 | TEC-Unemployment | 0 | 0 | 0 | 0 | 0 | 0 | 0.000% | 0.00% |
| TD-66-5075 | Uniforms | 0 | 0 | 180 | 50 | 0 | 0 | 0.000% | 0.00% |
| TD-66-5078 | Drug Testing/Background Checks | 0 | 0 | 0 | 0 | 0 | 0 | 0.000% | 0.00% |
| Total Personnel | | 0 | 0 | 180 | 50 | 0 | 0 | 0.000% | |
| <i>MATERIALS, SUPPLIES & SERVICES</i> | | | | | | | | | |
| TD-66-5110 | Mileage Reimbursement | 700 | 595 | 847 | 1,500 | 2,080 | 1,800 | 0.03% | (13.46%) |
| TD-66-5115 | Advertising & Promotions | 0 | 449 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-66-5135 | Data Processing/Software | 260 | 195 | 195 | 1,700 | 500 | 1,195 | 0.02% | 139.00% |
| TD-66-5140 | Dues & Subscriptions | 107 | 85 | 85 | 290 | 200 | 200 | 0.00% | 0.00% |
| TD-66-5150 | Floral/Client Amenities | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-66-5155 | Office Supplies | 254 | 358 | 523 | 700 | 500 | 500 | 0.01% | 0.00% |
| TD-66-5164 | Meetings & Seminars | 409 | 218 | 270 | 800 | 800 | 600 | 0.01% | (25.00%) |
| TD-66-5165 | Memberships | 469 | 475 | 979 | 1,000 | 809 | 1,014 | 0.01% | 25.34% |
| TD-66-5170 | Miscellaneous | 0 | 0 | 0 | 500 | 1,050 | 700 | 0.01% | (33.33%) |
| TD-66-5189 | Telephone/Cells/Internet | 168 | 1,791 | 1,825 | 2,160 | 2,400 | 2,800 | 0.04% | 16.67% |
| TD-66-5242 | M & R - Equipment | 0 | 0 | 0 | 1,000 | 500 | 400 | 0.01% | (20.00%) |
| TD-66-5254 | Small Tools and Equipment | 0 | 0 | 20 | 100 | 500 | 400 | 0.01% | 100.00% |
| TD-66-5260 | Gasoline | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-66-5300 | Marketing Travel | 16,710 | 21,803 | 17,283 | 27,430 | 27,430 | 35,325 | 0.50% | 28.78% |
| TD-66-5302 | Sales Events | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-66-5304 | Promotional Travel | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-66-5310 | Preplacement | 0 | 0 | 7,000 | 0 | 7,000 | 0 | 0.00% | 100.00% |
| TD-66-5350 | City Wide Conventions | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-66-5355 | Sponsorships | 0 | 0 | 500 | 0 | 1,000 | 500 | 0.01% | (50.00%) |
| TD-66-5340 | Promotion Materials | 3,243 | 559 | 990 | 1,600 | 1,780 | 1,700 | 0.02% | (4.49%) |
| TD-66-5370 | Courier/Shipping Service | 129 | 148 | 401 | 408 | 600 | 600 | 0.01% | 0.00% |
| TD-66-5385 | Collateral | 0 | 0 | 0 | 0 | 200 | 200 | 0.00% | 0.00% |
| TD-66-5635 | Training | 0 | 0 | 1,361 | 365 | 500 | 750 | 0.01% | 50.00% |
| TD-66-7000 | Special Projects | 5,121 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-66-5390 | Convention Solicitation/Site Tours | 7,543 | 7,725 | 7,535 | 7,100 | 10,000 | 10,000 | 0.14% | 0.00% |
| Total Expenditures | | 35,113 | 34,401 | 39,813 | 46,653 | 57,849 | 58,684 | 0.83% | 1.44% |
| <i>CAPITAL OUTLAYS</i> | | | | | | | | | |
| TD-66-5252 | Equipment Purchases | 1,882 | 258 | 0 | 1,000 | 0 | 0 | 0.00% | 0.00% |
| Total Expense | | 36,995 | 34,659 | 39,993 | 47,703 | 57,849 | 58,684 | 0.832% | 1.44% |

Tourism Development

| Sports Tourism/Group Sales | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percentage of Expense | Budget Increase or Decrease |
|--------------------------------------------------|------------------------------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-----------------------------|-----------------------------------|
| Expense | | | | | | | | | |
| <i>PERSONNEL</i> | | | | | | | | | |
| TD-67-5000 | Salaries | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-67-5042 | Incentive Salary | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-67-5048 | Contract Labor | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-67-5050 | Payroll Taxes | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-67-5055 | Pension Plan | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-67-5060 | Insurance-Employees | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-67-5061 | Insurance Contingency | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-67-5065 | Worker's Compensation | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-67-5070 | TWC-Unemployment | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-67-5075 | Uniforms | 0 | 249 | 185 | 300 | 250 | 250 | 0.00% | 0.00% |
| TD-67-5078 | Drug Testing/Background Checks | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-67-5080 | Salary Contingency | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Personnel | | 0 | 249 | 185 | 300 | 250 | 250 | 0.00% | 100.00% |
| <i>MATERIALS, SUPPLIES & SERVICES</i> | | | | | | | | | |
| TD-67-5110 | Mileage Reimbursement | 0 | 118 | 45 | 235 | 235 | 280 | 0.00% | 19.15% |
| TD-67-5135 | Data Processing/Software | 0 | 0 | 0 | 1,600 | 0 | 500 | 0.01% | 0.00% |
| TD-67-5140 | Dues & Subscriptions | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-67-5150 | Floral/Client Amenities | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-67-5155 | Office Supplies | 0 | 0 | 40 | 231 | 250 | 500 | 0.01% | 0.00% |
| TD-67-5164 | Meetings & Seminars | 0 | 0 | 0 | 100 | 175 | 175 | 0.00% | 0.00% |
| TD-67-5165 | Memberships | 0 | 795 | 845 | 795 | 845 | 845 | 0.01% | 0.00% |
| TD-67-5170 | Miscellaneous | 0 | 0 | 0 | 0 | 675 | 175 | 0.00% | (74.07%) |
| TD-67-5189 | Telephone/Cell/Internet | 0 | 1,806 | 1,249 | 1,300 | 1,300 | 1,600 | 0.02% | 23.08% |
| TD-67-5242 | M&R Equipment | 0 | 0 | 0 | 0 | 500 | 500 | 0.01% | 0.00% |
| TD-67-5254 | Small tools and equipment | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-67-5260 | Gasoline | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-67-5300 | Marketing Travel | 0 | 12,001 | 9,508 | 15,906 | 12,890 | 15,150 | 0.21% | 17.53% |
| TD-67-5302 | Sales Events | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-67-5304 | Promotion Travel | 0 | 0 | 0 | 900 | 0 | 0 | 0.00% | 0.00% |
| TD-67-5310 | Preplacement | 0 | 0 | 495 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-67-5355 | Sponsorships | 0 | 0 | 0 | 0 | 100 | 100 | 0.00% | 0.00% |
| TD-67-5340 | Promotion Materials | 0 | 121 | 472 | 900 | 1,100 | 1,400 | 0.02% | 27.27% |
| TD-67-5370 | Courier/Shipping Service | 0 | 5 | 40 | 15 | 150 | 150 | 0.00% | 0.00% |
| TD-67-5385 | Collateral | 0 | 0 | 68 | 250 | 250 | 250 | 0.00% | 0.00% |
| TD-67-5390 | Convention Solicitation/Site Tours | 0 | 262 | 1,791 | 1,850 | 5,000 | 5,000 | 0.07% | 0.00% |
| TD-67-5635 | Training | 395 | 1,829 | 400 | 400 | 1,600 | 1,600 | 0.02% | 0.00% |
| TD-67-7000 | Special Projects | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Expenditures | | 395 | 16,938 | 14,952 | 24,482 | 25,070 | 28,225 | 0.40% | 12.58% |
| <i>CAPITAL OUTLAYS</i> | | | | | | | | | |
| TD-67-5252 | Equipment Purchases | 0 | 0 | 0 | 1,000 | 0 | 0 | 0.00% | 0.00% |
| Total Expense | | 395 | 17,187 | 15,137 | 25,782 | 25,320 | 28,475 | 0.404% | 12.46% |

Tourism Development

| SMERF | | | | Projected | Adopted | Adopted | Percentage | Budget |
|----------------------------------------------------------------|--------|--------|--------|-----------|---------|---------|------------|-------------|
| Social, Military, Educational, Religious, and Fraternal | Actual | Actual | Actual | Actual | Budget | Budget | of | Increase or |
| | 2016 | 2017 | 2018 | 2019 | 2019 | 2020 | Expense | Decrease |

Expense

PERSONNEL

| | | | | | | | | |
|------------------------|--------------------------------|----------|----------|----------|------------|----------|--------------|-------|
| TD-68-5000 | Salaries | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-68-5042 | Incentive Salary | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-68-5048 | Contract Labor | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-68-5050 | Payroll Taxes | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-68-5055 | Pension Plan | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-68-5060 | Insurance-Employees | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-68-5061 | Insurance-Contingency | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-68-5065 | Worker's Compensation | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-68-5070 | TWC-Unemployment | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-68-5075 | Uniforms | 0 | 0 | 0 | 300 | 0 | 0.00% | 0.00% |
| TD-68-5078 | Drug Testing/Background Checks | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-68-5079 | Car Allowance | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-68-5080 | Salary Contingency | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Personnel | | 0 | 0 | 0 | 300 | 0 | 0.00% | |

MATERIALS, SUPPLIES & SERVICES

| | | | | | | | | | |
|---------------------------|------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|--------------|
| TD-68-5110 | Auto/Mileage Reimbursement | 241 | 90 | 30 | 340 | 340 | 290 | 0.00% | (14.71%) |
| TD-68-5115 | Advertising | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-68-5125 | Contract Services | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-68-5135 | Data Processing/Software Mtc | 0 | 0 | 0 | 1,600 | 200 | 700 | 0.01% | 100.00% |
| TD-68-5140 | Dues & Subscriptions | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-68-5150 | Floral/Client Amenities | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-68-5155 | Office Supplies | 359 | 0 | 50 | 100 | 250 | 250 | 0.00% | 0.00% |
| TD-68-5164 | Meetings & Seminars | 0 | 0 | 0 | 150 | 0 | 0 | 0.00% | 0.00% |
| TD-68-5165 | Memberships | 1,094 | 1,543 | 0 | 250 | 705 | 650 | 0.01% | (7.80%) |
| TD-68-5170 | Miscellaneous | 0 | 0 | 1,149 | 500 | 800 | 300 | 0.00% | (62.50%) |
| TD-68-5189 | Telephone/Cell/Internet | 1,322 | 1,662 | 249 | 1,300 | 1,300 | 1,900 | 0.03% | 46.15% |
| TD-68-5242 | M&R Equipment | 0 | 0 | 0 | 0 | 200 | 200 | 0.00% | 100.00% |
| TD-68-5260 | Gasoline | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-68-5300 | Marketing Travel | 28,537 | 13,589 | 8,020 | 15,000 | 22,470 | 22,898 | 0.32% | 1.90% |
| TD-68-5302 | Sales Events | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-68-5310 | Preplacement | 3,750 | 1,697 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-68-5340 | Promotion Materials | 1,225 | 1,110 | 925 | 3,000 | 2,050 | 2,100 | 0.03% | 2.44% |
| TD-68-5355 | Sponsorships | 0 | 2,250 | 250 | 0 | 5,000 | 5,000 | 0.07% | 0.00% |
| TD-68-5370 | Courier/Shipping Service | 1,369 | 39 | 22 | 415 | 600 | 450 | 0.01% | (25.00%) |
| TD-68-5385 | Collateral | 0 | 0 | 0 | 0 | 250 | 250 | 0.00% | 100.00% |
| TD-68-5390 | Convention Solicitation/Site Tours | 6,234 | 5,506 | 4,500 | 4,000 | 15,500 | 15,500 | 0.22% | 0.00% |
| TD-68-5635 | Training | 0 | 0 | 0 | 0 | 350 | 350 | 0.00% | 100.00% |
| TD-68-7000 | Special Projects | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Expenditures | | 44,132 | 27,486 | 15,195 | 26,655 | 50,015 | 50,838 | 0.72% | 1.65% |

CAPITAL OUTLAYS

| | | | | | | | | | |
|----------------------|---------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|
| TD-68-5252 | Equipment Purchases | 1,228 | 0 | 0 | 1,000 | 0 | 0 | 0.00% | 0.00% |
| Total Expense | | 45,360 | 27,486 | 15,195 | 27,955 | 50,015 | 50,838 | 0.721% | 1.65% |

Tourism Development

| | | Actual | Actual | Actual | Projected | Adopted | Adopted | Percentage | Budget |
|-------------------------------------------|------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|
| Austin Sales Director | | 2016 | 2017 | 2018 | Actual | Budget | Budget | of | Increase or |
| | | | | | 2019 | 2019 | 2020 | Expense | Decrease |
| Expense | | | | | | | | | |
| <i>PERSONNEL</i> | | | | | | | | | |
| TD-80-5000 | Salaries | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-80-5042 | Incentive Salary | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-80-5048 | Contract Labor | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-80-5050 | Payroll Taxes | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-80-5055 | Pension Plan | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-80-5060 | Insurance-Employees | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-80-5061 | Insurance-Contingency | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-80-5065 | Worker's Compensation | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-80-5070 | TWC-Unemployment | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-80-5075 | Uniforms | 0 | 0 | 0 | 200 | 0 | 0 | 0.00% | 0.00% |
| TD-80-5078 | Drug Testing/Background Checks | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-80-5079 | Car Allowance | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-80-5080 | Salary Contingency | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Personnel | | 0 | 0 | 0 | 200 | 0 | 0 | 0.000% | |
| <i>MATERIALS, SUPPLIES & SERVICES</i> | | | | | | | | | |
| TD-80-5110 | Auto/Mileage Reimbursement | 1,856 | 1,738 | 2,540 | 3,400 | 2,825 | 3,825 | 0.05% | 35.40% |
| TD-80-5135 | Data Processing/Software Mtc | 260 | 337 | 338 | 1,600 | 500 | 995 | 0.01% | 99.00% |
| TD-80-5140 | Dues & Subscriptions | 0 | 0 | -169 | 0 | 230 | 150 | 0.00% | (34.78%) |
| TD-80-5150 | Floral/Client Amenities | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-80-5155 | Office Supplies | 254 | 0 | 0 | 250 | 250 | 350 | 0.00% | 40.00% |
| TD-80-5164 | Meetings & Seminars | 154 | 245 | 0 | 735 | 675 | 600 | 0.01% | (11.11%) |
| TD-80-5165 | Memberships | 870 | 989 | 479 | 365 | 950 | 950 | 0.01% | 0.00% |
| TD-80-5170 | Miscellaneous | 206 | 0 | 0 | 0 | 700 | 700 | 0.01% | 0.00% |
| TD-80-5189 | Telephone/Cell/Internet | 1,454 | 1,811 | 1,785 | 2,000 | 2,000 | 2,420 | 0.03% | 21.00% |
| TD-80-5204 | Professional Fees | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-80-5242 | M&R Equipment | 0 | 0 | 0 | 0 | 500 | 500 | 0.01% | 100.00% |
| TD-80-5254 | Small Tools & Equip | 0 | 0 | 0 | 0 | 500 | 500 | 0.01% | 100.00% |
| TD-80-5260 | Gasoline | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-80-5300 | Marketing Travel | 27,623 | 13,961 | 23,551 | 24,000 | 62,050 | 60,980 | 0.86% | (1.72%) |
| TD-80-5300R | Marketing Travel Reimbursement | 0 | 0 | 0 | 0 | -24,700 | -23,500 | -0.33% | (4.86%) |
| TD-80-5302 | Sales Events | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-80-5304 | Promotional Travel | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-80-5340 | Promotion Materials | 1,168 | 319 | 748 | 2,000 | 4,450 | 4,450 | 0.06% | 0.00% |
| TD-80-5310 | Preplacement | 3,650 | 5,100 | 2,625 | 8,725 | 5,500 | 6,000 | 0.09% | 9.09% |
| TD-80-5355 | Sponsorship | 26,070 | 19,907 | 20,969 | 12,000 | 21,000 | 21,575 | 0.31% | 2.74% |
| TD-80-5370 | Courier/Shipping Service | 330 | 1,134 | 595 | 435 | 660 | 660 | 0.01% | 0.00% |
| TD-80-5385 | Collateral | 0 | 0 | 0 | 175 | 500 | 500 | 0.01% | 0.00% |
| TD-80-5390 | Convention Solicitation/Site Tours | 8,860 | 5,785 | 8,839 | 5,650 | 12,000 | 12,000 | 0.17% | 0.00% |
| TD-80-5391 | Receptive Services | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-80-5635 | Training | 561 | 0 | 296 | 2,575 | 5,940 | 500 | 0.01% | (91.58%) |
| TD-80-5575 | Collateral Distribution | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-80-7000 | Special Projects | 2,500 | 0 | 0 | 0 | 0 | 3,000 | 0.04% | 0.00% |
| Total Expenditures | | 75,817 | 51,327 | 62,595 | 63,910 | 96,530 | 97,155 | 1.38% | 0.65% |
| <i>CAPITAL OUTLAYS</i> | | | | | | | | | |
| TD-80-5252 | Equipment Purchases | 1,432 | 0 | 455 | 1,000 | 0 | 0 | 0.00% | 0.00% |
| Total Expense | | 77,249 | 51,327 | 63,050 | 65,110 | 96,530 | 97,155 | 1.38% | 0.65% |

Tourism Development

| Visitor's Center | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percentage of Expense | Budget Increase or Decrease |
|-------------------------------------------------|------------------------------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-----------------------------|-----------------------------------|
| Expenses | | | | | | | | | |
| PERSONNEL | | | | | | | | | |
| TD-69-5000 | Salaries | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-69-5042 | Incentive Pay | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-69-5048 | Contract Labor | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-69-5050 | Payroll Taxes | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-69-5055 | Pension Plan | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-69-5060 | Insurance-Employees | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-69-5061 | Insurance Contingency | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-69-5065 | Worker's Compensation | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-69-5070 | TEC-Unemployment | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-69-5075 | Uniforms | 0 | 233 | 1,399 | 900 | 500 | 500 | 0.01% | 0.00% |
| TD-69-5078 | Drug Testing/Background Checks | 792 | 120 | 0 | 180 | 180 | 207 | 0.00% | 100.00% |
| TD-69-5079 | Car Allowance | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-69-5080 | Salary Contingency | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 100.00% |
| Total Personnel | | 792 | 353 | 1,399 | 1,080 | 680 | 707 | 0.01% | 3.97% |
| MATERIALS, SUPPLIES & SERVICES | | | | | | | | | |
| TD-69-5110 | Auto/Mileage Reimbursement | 172 | 56 | 288 | 480 | 480 | 250 | 0.00% | (47.92%) |
| TD-69-5115 | Advertising & Promotion | 507 | 0 | 100 | 0 | 500 | 0 | 0.00% | (100.00%) |
| TD-69-5116 | Bad Debts | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-69-5117 | Bank Charges | 1,274 | 659 | 516 | 1,000 | 1,000 | 1,000 | 0.01% | 0.00% |
| TD-69-5118 | Cash Over/Short | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-69-5120 | Cleaning Supplies | 129 | 59 | 79 | 75 | 75 | 100 | 0.00% | 33.33% |
| TD-69-5125 | Contract Services | 4,430 | 3,982 | 3,865 | 3,750 | 4,950 | 4,340 | 0.06% | (12.32%) |
| TD-69-5135 | Data Processing/Software | 169 | 195 | 525 | 1,550 | 750 | 600 | 0.01% | (20.00%) |
| TD-69-5140 | Dues & Subscriptions | 524 | 500 | 1,064 | 222 | 850 | 750 | 0.01% | (11.76%) |
| TD-69-5155 | Office Supplies | 3,871 | 1,307 | 3,593 | 2,590 | 4,000 | 3,000 | 0.04% | (25.00%) |
| TD-69-5157 | Paper Goods | 740 | 365 | 328 | 500 | 900 | 700 | 0.01% | (22.22%) |
| TD-69-5162 | Signage | 0 | 0 | 310 | 400 | 500 | 800 | 0.01% | 100.00% |
| TD-69-5164 | Meetings & Seminars | 9 | 0 | 175 | 100 | 600 | 100 | 0.00% | (83.33%) |
| TD-69-5165 | Memberships | 610 | 350 | 939 | 1,000 | 1,195 | 0 | 0.00% | (100.00%) |
| TD-69-5167 | CTA Expenses | 0 | 0 | 11,768 | 18,000 | 14,540 | 17,150 | 0.24% | 17.95% |
| TD-69-5170 | Miscellaneous | 0 | 1,368 | -30 | 70 | 950 | 500 | 0.01% | (47.37%) |
| TD-69-5175 | Office Rent (Ashton, Tanger, CofC) | 16,439 | 24,200 | 27,200 | 32,200 | 32,200 | 32,320 | 0.46% | 0.37% |
| TD-69-5189 | Telephone/Cell/Internet | 3,276 | 3,942 | 4,967 | 7,067 | 6,000 | 4,600 | 0.07% | (23.33%) |
| TD-69-5195 | FEMA Storm Repairs | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-69-5230 | Insurance - Auto/Property | 5,718 | 5,846 | 8,194 | 8,417 | 8,566 | 9,423 | 0.13% | 10.00% |
| TD-69-5232 | Insurance - Liability | 0 | 0 | 0 | 12 | 12 | 14 | 0.00% | 100.00% |
| TD-69-5240 | M & R Building | 0 | 0 | 48 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-69-5242 | M & R Equipment | 64 | 102 | 775 | 0 | 900 | 400 | 0.01% | (55.56%) |
| TD-69-5254 | Small Tools & Equipment | 299 | 214 | 377 | 900 | 538 | 400 | 0.01% | (25.65%) |
| TD-69-5260 | Gasoline | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-69-5300 | Marketing Travel | 10,342 | 9,395 | 14,707 | 16,007 | 15,415 | 6,878 | 0.10% | (55.38%) |
| TD-69-5302 | Sales Events | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-69-5325 | Local Marketing | 0 | 0 | 271 | 730 | 1,800 | 700 | 0.01% | 100.00% |
| TD-69-5340 | Promotional Materials | 17,306 | 13,616 | 12,928 | 10,000 | 13,500 | 1,000 | 0.01% | (92.59%) |
| TD-69-5365 | Letter Response: Postage | 15,400 | 0 | 13,000 | 5,300 | 10,000 | 10,000 | 0.14% | 0.00% |
| TD-69-5370 | Courier/Shipping Service | 3,971 | 3,974 | 4,459 | 4,200 | 4,500 | 4,500 | 0.06% | 0.00% |
| TD-69-5385 | Collateral | 5,004 | 2,553 | 7,314 | 1,300 | 6,000 | 6,000 | 0.09% | 0.00% |
| TD-69-5390 | Site Tours/Convention Solicitation | 1,017 | 415 | 723 | 900 | 1,000 | 0 | 0.00% | (100.00%) |
| TD-69-5800 | Commissions Pd(1% Conserve Galv) | 69 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-69-5635 | Training | 479 | 0 | 0 | 0 | 1,000 | 300 | 0.00% | (70.00%) |
| TD-69-6010 | Cost of Sales - Gift Shop | 463 | 756 | 5,422 | 3,000 | 3,000 | 3,000 | 0.04% | 0.00% |
| TD-69-7000 | Special Projects | 8,550 | 14,356 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Materials, Supplies & Services | | 100,832 | 88,211 | 123,906 | 119,770 | 135,721 | 108,825 | 1.54% | (19.82%) |

Tourism Development

| Visitor's Center | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percentage of Expense | Budget Increase or Decrease |
|---------------------------------------|-------------------------|------------------------|------------------------|------------------------|--------------------------------------|------------------------------------|------------------------------------|--------------------------------------|--------------------------------------------|
| <i>CAPITAL OUTLAYS</i> | | | | | | | | | |
| TD-69-5245 | Leasehold Improvements | 0 | 0 | 528 | 400 | 400 | 500 | 0.01% | 100.00% |
| TD-69-5253 | Leased Equipment | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-69-5252 | Equipment Purchase | 268 | 1,263 | 4,148 | 520 | 2,000 | 57,400 | 0.81% | 2770.00% |
| TD-69-5255 | Gain/Loss Sale of Asset | 0 | 0 | 0 | 0 | 0 | | 0.00% | 0.00% |
| Total Capital Outlay | | 268 | 1,263 | 4,676 | 920 | 2,400 | 57,900 | 0.82% | 2312.50% |
| Other Visitor's Center Expense | | 101,892 | 89,827 | 129,982 | 121,770 | 138,801 | 167,432 | 2.37% | 20.63% |

Tourism Development

| Administration | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percentage of Expense | Budget Increase or Decrease |
|-------------------------------------------|------------------------------------|------------------|------------------|------------------|-----------------------------|---------------------------|---------------------------|-----------------------------|-----------------------------------|
| Expenses | | | | | | | | | |
| PERSONNEL | | | | | | | | | |
| TD-70-5000 | Salaries | 1,010,290 | 1,040,358 | 1,120,008 | 1,122,681 | 1,206,850 | 1,283,083 | 18.19% | 6.32% |
| TD-70-5042 | Incentive Salary-Sales Commissions | 94,516 | 62,059 | 57,095 | 88,215 | 67,174 | 88,215 | 1.25% | 31.32% |
| TD-70-5038 | Overtime | 0 | 1,995 | 993 | 1,500 | 0 | 1,000 | 0.01% | 0.00% |
| TD-70-5048 | Contract Labor | 0 | 0 | 0 | 0 | 15,000 | 5,000 | 0.07% | (66.67%) |
| TD-70-5050 | Payroll Taxes | 82,082 | 80,893 | 87,100 | 92,748 | 92,324 | 98,156 | 1.39% | 6.32% |
| TD-70-5055 | Pension Plan | 45,789 | 44,805 | 52,805 | 44,751 | 58,752 | 62,544 | 0.89% | 6.45% |
| TD-70-5060 | Insurance-Employees | 169,562 | 131,745 | 140,032 | 167,421 | 163,189 | 184,747 | 2.62% | 13.21% |
| TD-70-5061 | Insurance-Contingency | 0 | 0 | 0 | 0 | 16,319 | 18,475 | 0.26% | 13.21% |
| TD-70-5065 | Worker's Compensation | 2,684 | 2,631 | 3,855 | 5,456 | 5,541 | 6,890 | 0.10% | 24.34% |
| TD-70-5070 | TEC-Unemployment | 0 | 1,479 | 0 | 0 | 500 | 1,500 | 0.02% | 200.00% |
| TD-70-5071 | Sick Leave/Vacation Accrual | 2,354 | 4,467 | 6,188 | 0 | 2,384 | 0 | 0.00% | (100.00%) |
| TD-70-5075 | Uniforms | 1,110 | 343 | 480 | 300 | 500 | 500 | 0.01% | 0.00% |
| TD-70-5078 | Drug Testing/Background Checks | 141 | 177 | 269 | 215 | 240 | 138 | 0.00% | (42.50%) |
| TD-70-5079 | Recruitment/Relocation | 0 | 0 | 0 | 38,500 | 500 | 500 | 0.01% | 0.00% |
| TD-70-5080 | Salary Contingency | 0 | 0 | 0 | 0 | 48,274 | 61,323 | 0.87% | 27.03% |
| Total Personnel | | 1,408,529 | 1,370,952 | 1,468,825 | 1,561,787 | 1,677,546 | 1,812,070 | 25.70% | 8.02% |
| MATERIALS, SUPPLIES & SERVICES | | | | | | | | | |
| TD-70-5100 | Alarm | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-70-5110 | Auto/Mileage Reimbursement | 2,262 | 2,599 | 2,126 | 3,000 | 4,815 | 3,670 | 0.05% | (23.78%) |
| TD-70-5115 | Advertising & Promotions | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-70-5116 | Bad Debts | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-70-5117 | Bank Charges | 129 | 0 | 26 | 100 | 100 | 100 | 0.00% | 0.00% |
| TD-70-5118 | Cash Over/Short | -34 | 0 | 0 | 18 | 0 | 0 | 0.00% | 0.00% |
| TD-70-5120 | Cleaning Supplies | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-70-5125 | Contract Services | 7,280 | 7,150 | 6,461 | 1,025 | 1,025 | 1,025 | 0.01% | 0.00% |
| TD-70-5130 | Copy Leases | 19,152 | 19,699 | 16,850 | 14,160 | 13,265 | 14,765 | 0.21% | 11.31% |
| TD-70-5135 | Data Processing/Software Maint | 34,018 | 34,839 | 48,149 | 51,718 | 53,068 | 51,508 | 0.73% | (2.94%) |
| TD-70-5140 | Dues & Subscriptions | 9,269 | 10,500 | 11,724 | 25,588 | 25,588 | 26,070 | 0.37% | 1.88% |
| TD-70-5150 | Floral/Client Amenities | 60 | 16 | 266 | 350 | 1,000 | 1,000 | 0.01% | 0.00% |
| TD-70-5155 | Office Supplies | 5,296 | 4,548 | 2,563 | 2,800 | 2,750 | 3,000 | 0.04% | 9.09% |
| TD-70-5157 | Paper Goods/Janitorial | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-70-5162 | Signage | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-70-5164 | Meetings & Seminars | 4,188 | 2,921 | 2,729 | 2,200 | 2,400 | 1,400 | 0.02% | (41.67%) |
| TD-70-5165 | Memberships | 24,937 | 28,553 | 30,488 | 85,000 | 91,732 | 91,000 | 1.29% | (0.80%) |
| TD-70-5170 | Miscellaneous | -160 | 0 | -137 | 1,600 | 5,800 | 1,000 | 0.01% | (82.76%) |
| TD-70-5175 | Office Rent (601 Tremont) | 72,516 | 72,516 | 72,516 | 72,516 | 72,516 | 85,000 | 1.21% | 17.22% |
| TD-70-5182 | Reimburse City of Galveston | 0 | 10 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-70-5185 | Supplies | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-70-5189 | Telephone/Cell/Internet | 30,597 | 31,370 | 29,129 | 28,660 | 28,000 | 18,500 | 0.26% | (33.93%) |
| TD-70-5200 | Audit Fees | 15,794 | 14,985 | 19,749 | 18,661 | 18,810 | 20,691 | 0.29% | 10.00% |
| TD-70-5202 | Legal | 2,808 | 4,568 | 4,370 | 3,400 | 5,000 | 5,000 | 0.07% | 0.00% |
| TD-70-5204 | Professional Fees | 26,489 | 15,972 | 15,021 | 55,367 | 16,250 | 46,250 | 0.66% | 184.62% |
| TD-70-5230 | Insurance - Auto/Property | 45 | 695 | 1,181 | 726 | 606 | 667 | 0.01% | 10.07% |
| TD-70-5232 | Insurance - Liability | 24,514 | 17,493 | 18,823 | 15,309 | 15,195 | 16,715 | 0.24% | 10.00% |
| TD-70-5234 | Insurance- Claims | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-70-5242 | M & R Equipment | 641 | 1,942 | 366 | 405 | 3,000 | 1,500 | 0.02% | (50.00%) |
| TD-70-5254 | Small Tools & Equipment | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-70-5260 | Gasoline | 664 | 735 | 478 | 500 | 1,000 | 1,000 | 0.01% | 0.00% |
| TD-70-5300 | Marketing Travel | 32,952 | 36,760 | 52,211 | 27,000 | 44,107 | 36,705 | 0.52% | (16.78%) |
| TD-70-5302 | Sales Events | 0 | 0 | 0 | 7,000 | 20,000 | 20,000 | 0.28% | 100.00% |

Tourism Development

| Administration/Director of Sales | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percentage of Expense | Budget Increase or Decrease |
|-------------------------------------------------|--------------------------------------|------------------|------------------|------------------|-----------------------------|---------------------------|---------------------------|-----------------------------|-----------------------------------|
| MATERIALS, SUPPLIES & SERVICES | | | | | | | | | |
| TD-70-5310 | Preplacement | 0 | 0 | 920 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-70-5340 | Promotion Materials | 6,635 | 6,150 | 4,025 | 1,200 | 4,900 | 5,000 | 0.07% | 2.04% |
| TD-70-5350 | City Wide Convention | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-70-5352 | Development Funding | 111,660 | 102,650 | 176,357 | 146,103 | 190,000 | 190,000 | 2.69% | 0.00% |
| TD-70-5355 | Sponsorships | 2,750 | 3,822 | 13,200 | 1,000 | 1,000 | 6,000 | 0.09% | 500.00% |
| TD-70-5365 | Letter Response: Postage | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-70-5370 | Courier/Shipping Service | 473 | 537 | 713 | 738 | 600 | 600 | 0.01% | 0.00% |
| TD-70-5385 | Collateral | 1,248 | 498 | 0 | 3,873 | 1,000 | 1,000 | 0.01% | 0.00% |
| TD-70-5390 | Site Tours/Convention Solicitation | 6,392 | 1,829 | 3,693 | 4,000 | 8,000 | 8,000 | 0.11% | 0.00% |
| TD-70-5635 | Training | 43,132 | 33,254 | 19,386 | 15,000 | 17,700 | 14,700 | 0.21% | (16.95)% |
| TD-70-7000 | Special Projects | 83,949 | 109,034 | 202,004 | 150,000 | 236,000 | 186,000 | 2.64% | (21.19)% |
| TD-70-7002 | Unforeseen Special Projects | 509,737 | 140,391 | 105,200 | 602,539 | 700,000 | 755,000 | 10.71% | 7.86% |
| TD-70-7003 | Contingency-Advertising City Funded | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-70-7004 | Contingency-Downtown Oversight | 96,106 | 40,000 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-70-7998 | Hotel Tax Contingency Reserve | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Materials, Supplies & Services | | 1,175,497 | 746,034 | 860,586 | 1,341,556 | 1,585,227 | 1,612,866 | 22.87% | 1.74% |
| CAPITAL OUTLAY & DEBT SERVICE | | | | | | | | | |
| TD-70-5250 | Capital Improvements | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-70-5156 | Interest Expense | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-70-5245 | Leasehold Improvements | 0 | 0 | 0 | 0 | 0 | 100,000 | 1.42% | 100.00% |
| TD-70-5253 | Leased Equipment | 21,092 | 20,548 | 20,714 | 0 | 0 | 0 | 0.00% | (100.00)% |
| TD-70-5252 | Equipment Purchase | 10,165 | 0 | 6,740 | 10,579 | 5,000 | 5,000 | 0.07% | 0.00% |
| Total Capital Outlay | | 31,258 | 20,548 | 27,454 | 10,579 | 5,000 | 105,000 | 1.49% | 2000.00% |
| Other Administration Expense | | 2,615,283 | 2,137,535 | 2,356,865 | 2,913,922 | 3,267,773 | 3,529,936 | 50.1% | 8.02% |
| TRANSFERS | | | | | | | | | |
| TD-70-8000 | General Fund Allocation | 432,548 | 600,000 | 600,000 | 612,000 | 612,000 | 615,497 | 8.73% | 0.57% |
| TD-70-8000 | General Fund TD Unrestricted MG Whse | 0 | 0 | 60,000 | 60,000 | 60,000 | 69,266 | 0.98% | 15.44% |
| TD-70-8017 | Transfer-Mardi Gras | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| TD-70-8000 | GF CEO Cost Share-50% | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Inter-fund Transfers | | 432,548 | 600,000 | 660,000 | 672,000 | 672,000 | 684,763 | 9.7% | 1.90% |
| Total Administration Expenses | | 3,047,831 | 2,737,535 | 3,016,865 | 3,585,922 | 3,939,773 | 4,214,699 | 59.8% | 6.98% |

**Park Board of Trustees
Tourism Development Fund
Budget Year 2019-2020**

| Acct # | Account Description | Expense Explanation | DEPARTMENT | | | | | | | | | | Total |
|--------|----------------------------------|--------------------------------------------|----------------|------------------|----------|------------------|----------------|----------------|----------|--------------|---------------|-----------|-----------|
| | | | Advertising/PR | Destination Svcs | Inactive | Special Projects | National Sales | Sports Tourism | SMERF | Austin Sales | Visitor's Ctr | Admin | |
| | | | 62 | 63 | 64 | 65 | 66 | 67 | 68 | 80 | 69 | 70 | |
| 5042 | Incentive Salary | Commissions-Sales/Dir | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 90,213 |
| 5048 | Contract Labor | Miscellaneous | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 5,000 |
| 5075 | Uniforms | Special Events, Media Blitz, Trade Shows | \$ 750 | \$ 200 | \$ - | \$ - | \$ - | \$ 250 | \$ - | \$ - | \$ 500 | \$ 500 | \$ 2,200 |
| 5078 | Drug Test/Backgrd Cks | Drug Tests 5 @ \$25 | | | | | | | | \$ 75 | \$ 50 | | \$ 125 |
| | | Background Cks 5 @ \$44 | | | | | | | | \$ 132 | \$ 88 | | \$ 220 |
| 5080 | Salary Contingency | 2.5% Merit/1.5% Compensation Survey Adj | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 61,723 |
| 5110 | Mileage | Site Visits/Convention Solicitation | | | | | | | \$ 2,500 | | | | \$ 2,500 |
| | | Deliveries | \$ - | \$ 50 | | | | | | | \$ 50 | | \$ 100 |
| | | Marketing Travel | \$ - | \$ 950 | | | | \$ 300 | \$ 180 | \$ 240 | \$ 825 | \$ 200 | \$ 3,965 |
| | | Meetings (MPI, HSAE, OGA) | \$ - | | | | \$ 1,200 | | | | | | \$ 1,200 |
| | | Misc (Special Events, etc.) | \$ 1,500 | \$ 500 | | | | \$ 100 | \$ 50 | | | | \$ 3,550 |
| | | PR Media Missions & Travel | \$ 5,940 | | | | | | | | | | \$ 5,940 |
| | | Sales Calls / Sales Blitz | \$ - | | | | \$ 300 | | | \$ 500 | | | \$ 1,800 |
| | | | \$ 7,440 | \$ 1,500 | \$ - | \$ - | \$ 1,800 | \$ 280 | \$ 290 | \$ 3,825 | \$ 250 | \$ 3,670 | \$ 19,055 |
| 5115 | Advertising & Promotions | Google # | \$ - | \$ 240 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 240 |
| 5120 | Cleaning Supplies | Supplies for Visitor Center (Ashton Villa) | | | | | | | | | \$ 100 | | \$ 100 |
| 5125 | Contract Services | Aramark Coffee Svc & Product | | | | | | | | \$ 500 | \$ 500 | | \$ 1,000 |
| | | Cleaning Service (VC) 12 @ \$300 | | | | | | | | | \$ 3,600 | | \$ 3,600 |
| | | PR S/Ware/Broadcast Monitor System | \$ 22,000 | | | | | | | | | | \$ 22,000 |
| | | Cast PR Contract (12 @ \$3300) | \$ 39,600 | | | | | | | | | | \$ 39,600 |
| | | Sparklets (VC) 12 @ \$20/mth | | | | | | | | \$ 240 | | | \$ 240 |
| | | Sparklets (Tremont) 12 @ \$43.75 | | | | | | | | | \$ 525 | | \$ 525 |
| | | | \$ 61,600 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 4,340 | \$ 1,025 | \$ 66,965 |
| 5130 | Copier Lease/Mtc (50/50 w/ GF50) | Copier Lease \$800/mth | | | | | | | | | | | \$ 9,600 |
| | | Service & Supplies \$791.10/Qtr | | | | | | | | | | | \$ 3,165 |
| | | Copy Count Overages | | | | | | | | | | | \$ 2,000 |
| | | | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 14,765 |
| 5135 | Data Processing/Software | Adobe Suite-All Apps (\$960/ea) | \$ 4,800 | | | | | | | | | | \$ 4,800 |
| | | Adobe Cloud-Ltd Apps | | \$ 1,300 | | | \$ 195 | | | \$ 195 | | | \$ 2,340 |
| | | Canva | | \$ 400 | | | | | | | | | \$ 400 |
| | | DMAI Economic Impact Calculators | | | | | | | | | | | \$ 7,900 |
| | | GCS-Docs Vault (Annual Mtc) | | | | | | | | | | | \$ 450 |
| | | GCS-Labor Block \$1062.50 x 12 | | | | | | | | | | | \$ 12,750 |
| | | GCS Remote Backup \$302.50 x 12 | | | | | | | | | | | \$ 3,630 |
| | | GCS-Hosted Emails | | | | | | | | | | | \$ 7,570 |
| | | Dropbox | \$ 1,300 | | | | | | | | | | \$ 1,300 |
| | | MapPoint Heat Map Software | | | | | | | | \$ 200 | | | \$ 200 |
| | | Mithy Event Registration Database (Annual) | | | | | | | | | | | \$ 288 |
| | | IDSS Consiant Contact-Email Distribution | | | | | | | | | | | \$ 1,120 |
| | | IDSS Sales System & Partner Interface | | | | | | | | | | | \$ 9,950 |
| | | IDSS Email Campaigns | | | | | | | | | | | \$ 450 |
| | | iSales Kit App | \$ 6,000 | | | | | \$ 500 | \$ 500 | \$ 500 | \$ 500 | | \$ 2,500 |
| | | Sprout-Social Media Software | | | | | | | | | | | \$ 6,000 |
| | | Website Domain (Annual Renewal) | \$ 500 | \$ 200 | | | | \$ 500 | \$ - | \$ 200 | \$ 300 | \$ 400 | \$ 6,250 |
| | | Miscellaneous & Upgrades | \$ 12,600 | \$ 1,900 | \$ - | \$ - | \$ 1,195 | \$ 500 | \$ 700 | \$ 995 | \$ 600 | \$ 51,508 | \$ 69,998 |

**Park Board of Trustees
Tourism Development Fund
Budget Year 2019-2020**

| Acct # | Account Description | Expense Explanation | DEPARTMENT | | | | | | | Total | | | | | | | | |
|--------|------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|---------------------|-------------|---------------------|-------------------|-------------------|----------|-----------|-----------------|------------------|------------|-----------|----------|----------|----------|-----------|
| | | | Advertising/PR 62 | Destination Svcs 63 | Inactive 64 | Special Projects 65 | National Sales 66 | Sports Tourism 67 | SMERF 68 | | Austin Sales 80 | Visitor's Ctr 69 | Admin 70 | | | | | |
| 5204 | Professional Fees | Maximus Annual (1/6 of \$7500) \$ 1,250 State Advocate \$ 22,500 National Advocate \$ 22,500 \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ 46,250 | \$ 1,250 | \$ 22,500 | \$ 22,500 | | | | | | | \$ 46,250 | | | | | | |
| 5242 | M & R Equipment | Miscellaneous \$ 1,500 | \$ 1,500 | | | | | | | | | | \$ 1,500 | | | | | |
| 5245 | Leasehold Improvements | Childrens Area, Displays, Plaza Offices | | | | | | | | | | | \$ 100,500 | | | | | |
| 5252 | Equipment | Video & Photography Equip \$ 2,500 Computers, Etc. \$ 2,500 Furniture (Desk, VIC Counter, etc) \$ 3,500 Cubicle Wall for VIC \$ 1,000 Mobile Kiosk \$ 6,000 Mobile VIC (Vehicle Outfitted for Events, etc) \$ 10,000 Chat Bot \$ 2,870 \$ 5,000 \$ 6,370 \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ 57,400 \$ 5,000 | \$ 2,500 | \$ 3,000 | \$ 1,000 | \$ 3,000 | \$ 400 | \$ 200 | \$ 500 | \$ 400 | \$ 1,500 | \$ 5,500 | | | | | | |
| 5254 | Small Tools and Equip | Miscellaneous \$ 1,000 | \$ 1,000 | | | | | | | | | | \$ 2,900 | | | | | |
| 5300 | Marketing Travel | Misc Opportunities (see Detail Sheets) \$ 5,000 Coop (Reimbursed) \$ - \$ 5,000 \$ 22,050 \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ 35,325 \$ 15,150 \$ 22,898 \$ 60,980 \$ 6,878 \$ 36,705 \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ 23,500 \$ 37,480 \$ 6,878 \$ 36,705 | \$ 5,000 | \$ 22,898 | \$ 60,980 | \$ 6,878 | \$ 22,898 | \$ 37,480 | \$ 6,878 | \$ 36,705 | \$ 204,986 | \$ 181,486 | | | | | | |
| 5302 | Sales Events | Connect FAM/HB | | | | | | | | | | | \$ 20,000 | | | | | |
| 5310 | Preplacement | Austin Adventure Client Lunch Deposit \$ 1,000 MPI-TEC \$ 2,500 Pre-paid Media Advertising \$ 5,000 SWSC Sponsorship for 2021 \$ 5,000 \$ 10,000 \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ 1,000 \$ 2,500 \$ 2,500 \$ 6,000 \$ - \$ - \$ 11,000 | \$ 1,000 | \$ 2,500 | \$ 2,500 | \$ 6,000 | | | | | \$ 10,000 | \$ 11,000 | | | | | | |
| 5315 | Media Production | Miscellaneous \$ 10,000 | \$ 10,000 | | | | | | | | | | \$ 10,000 | | | | | |
| 5320 | Public Relations | Austin Media Partner Event \$ 5,300 Dallas Travel & Adventure Show (2) Mar 2020 \$ 4,125 Destination Intl Advocacy Summit-Nov 2019 \$ 3,000 Individual Media FAMs \$ 5,000 Miscellaneous PR Events \$ 6,000 New York Media Mission -Feb 2020 \$ 2,525 NATJA Conference & Media Mktplace \$ 2,475 OKC Media Mission \$ 2,475 PRSA Travel & Tourism Cont - May/June \$ 7,150 SATW Conv & Media Mkt Place Sept 2020 \$ 2,645 Texas Book Festival - Oct 2019 \$ 2,050 TX Media Missions-4xYr (SA,DFW,Hou,Aus) \$ 18,950 Texas Tourism Media Missions-West/Ctrl \$ 9,200 Travel Writer FAM-Fall 2019 \$ 6,490 Travel Writer FAM Spring - Apr 2020 \$ 6,490 \$ 83,875 \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ 83,875 | \$ 5,300 | \$ 4,125 | \$ 3,000 | \$ 5,000 | \$ 6,000 | \$ 2,525 | \$ 2,475 | \$ 2,475 | \$ 7,150 | \$ 2,645 | \$ 2,050 | \$ 18,950 | \$ 9,200 | \$ 6,490 | \$ 6,490 | \$ 83,875 |
| 5325 | Local Marketing | Winter Texan Receptions | | | | | | | | | | | \$ 700 | | | | | |
| 5335 | Photography | Galveston Tourism Images | | | | | | | | | | | \$ 5,000 | | | | | |

**Park Board of Trustees
Tourism Development Fund
Budget Year 2019-2020**

| Acct # | Account Description | Expense Explanation | DEPARTMENT | | | | | | | | | | Total | | | | |
|--------|------------------------------|------------------------------------------------|-------------------|---------------------|-------------|---------------------|-------------------|-------------------|----------|-----------------|------------------|-----------|----------|----------|----------|--|------------|
| | | | Advertising/PR 62 | Destination Svcs 63 | Inactive 64 | Special Projects 65 | National Sales 66 | Sports Tourism 67 | SMERF 68 | Austin Sales 80 | Visitor's Ctr 69 | Admin 70 | | | | | |
| 5340 | Promotion Materials | Activation Events at Festivals | \$ 5,000 | | | | | | | \$ 500 | | | | | | | \$ 5,000 |
| | | Conventions, Conferences & Tradeshows | \$ 13,500 | | | | | | | | | | | | | | \$ 13,500 |
| | | Lanyards | | | | | | | | | | | | | | | \$ 900 |
| | | Media FAMS | \$ 5,000 | | | | | | | | | | | | | | \$ 5,000 |
| | | Marketing Travel | | | | | | | | | | | | | | | \$ 600 |
| | | Miscellaneous | | | | | | | | | | | | | | | \$ 4,400 |
| | | | \$ 10,000 | \$ 13,500 | | | | | | \$ 1,400 | \$ 2,100 | \$ 4,450 | \$ 1,000 | \$ 1,000 | \$ 5,000 | | \$ 39,150 |
| 5352 | Development Funding | Incentive Funds to Attract Groups < 450 Peak | | | | | | | | | | | | | | | \$ 150,000 |
| | | Cheer Group | | | | | | | | | | | | | | | \$ 20,000 |
| | | Divas Half Marathon | | | | | | | | | | | | | | | \$ 10,000 |
| | | Santa Hustle | | | | | | | | | | | | | | | \$ 10,000 |
| | | | | | | | | | | | | | | | | | \$ 190,000 |
| 5355 | Sponsorships | GH/HA Holiday Sponsor | | | | | | | | | | | | | | | \$ 1,000 |
| | | IAEE Annual Sponsorship | | | | | | | | | | | | | | | \$ 1,500 |
| | | Marketing Travel | | | | | | | | | | | | | | | \$ 4,100 |
| | | Miscellaneous | | | | | | | | | | | | | | | \$ 6,000 |
| | | MPI THCC | | | | | | | | | | | | | | | \$ 500 |
| | | SWSC Sponsorship | | | | | | | | | | | | | | | \$ 2,000 |
| | | TSAE Annual Sponsorship | | | | | | | | | | | | | | | \$ 3,075 |
| | | | | | | | | | | | | | | | | | \$ 15,000 |
| | | | | | | | | | | | | | | | | | \$ 21,575 |
| | | | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 100 | \$ 5,000 | \$ 21,575 | \$ - | \$ - | \$ 6,000 | | \$ 33,175 |
| 5365 | Letter Response-Postage | Postage Purchases | | | | | | | | | | | | | | | \$ 10,000 |
| 5370 | Courier Service | Marketing Travel | | | | | | | | | | | | | | | \$ 250 |
| | | Media Missions | | | | | | | | | | | | | | | \$ 450 |
| | | Convention Solicitation | | | | | | | | | | | | | | | \$ 410 |
| | | Public Relations | | | | | | | | | | | | | | | \$ 200 |
| | | Miscellaneous | | | | | | | | | | | | | | | \$ 5,900 |
| | | | \$ 1,500 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 600 | \$ 150 | \$ 450 | \$ 660 | \$ 4,500 | \$ 4,500 | \$ 600 | | \$ 8,460 |
| 5385 | Collateral | Annual Report | \$ 3,500 | | | | | | | | | | | | | | \$ 3,500 |
| | | Beach Park Brochure | \$ 2,000 | | | | | | | | | | | | | | \$ 2,000 |
| | | Bid Packets | | | | | | | | | | | | | | | \$ 100 |
| | | Birding Brochures | | | | | | | | | | | | | | | \$ 3,000 |
| | | Calendar Bookmarks | | | | | | | | | | | | | | | \$ 5,000 |
| | | Holiday Brochures | | | | | | | | | | | | | | | \$ 8,000 |
| | | Island Pass Brochures | | | | | | | | | | | | | | | \$ 3,000 |
| | | Mailings | | | | | | | | | | | | | | | \$ 100 |
| | | Maps | | | | | | | | | | | | | | | \$ 10,000 |
| | | Miscellaneous | | | | | | | | | | | | | | | \$ 7,750 |
| | | Pocket Guides | | | | | | | | | | | | | | | \$ 36,000 |
| | | Prospecting | | | | | | | | | | | | | | | \$ 250 |
| | | Tree Sculpture & Turtle Brochures | | | | | | | | | | | | | | | \$ 4,000 |
| | | Visitor Guide | | | | | | | | | | | | | | | \$ 50,000 |
| | | | \$ 124,500 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 200 | \$ 250 | \$ 250 | \$ 500 | \$ 6,000 | \$ 6,000 | \$ 1,000 | | \$ 132,700 |
| 5390 | Site Tours/Conv Solicitation | Activation Event Registration-Festivals/Events | \$ 10,000 | | | | | | | | | | | | | | \$ 10,000 |
| | | Site Tours | | | | | | | | | | | | | | | \$ 14,000 |
| | | Miscellaneous | \$ 2,000 | \$ 1,000 | | | | | | | | | | | | | \$ 43,500 |
| | | | \$ 12,000 | \$ 5,000 | \$ - | \$ - | \$ - | \$ 10,000 | \$ 5,000 | \$ 5,000 | \$ 15,500 | \$ 12,000 | \$ - | \$ 8,000 | | | \$ 67,500 |

**DELLANERA PARK
ADOPTED BUDGET FISCAL YEAR 2019/2020**

| | |
|-----------------------------|------------------|
| REVENUES | 1,056,553 |
| GRANTS | - |
| INTERFUND TRANSFERS IN | - |
| NONRECURRING REVENUE SOURCE | 27,343 |
| TOTAL REVENUE | 1,083,895 |

| | |
|--------------------------------|------------------|
| PERSONNEL EXPENSE | (291,676) |
| MATERIAL / SUPPLIES / SERVICES | (353,469) |
| GRANTS | - |
| DEBT SERVICE | (17,261) |
| TOTAL OPERATING EXPENSE | (662,406) |

| | |
|-------------------|----------------|
| NET INCOME | 421,490 |
|-------------------|----------------|

| | |
|-----------------------------------|------------------|
| CAPITAL EXPENDITURES | (93,861) |
| LANDSCAPING | (24,500) |
| EQUIPMENT | (19,700) |
| TOTAL CAPITAL EXPENDITURES | (138,061) |

| | |
|-------------------|----------------|
| NET INCOME | 283,429 |
|-------------------|----------------|

| | |
|--------------------------------|------------------|
| INTERFUND TRANSFERS-OUT | (234,231) |
|--------------------------------|------------------|

| | |
|-------------------|---------------|
| NET INCOME | 49,198 |
|-------------------|---------------|

| | |
|----------------------|-----------------|
| FEMA - REIMBURSEMENT | - |
| FEMA- EXPENSE | (49,198) |
| NET FEMA | (49,198) |

| | |
|-------------------|----------|
| NET INCOME | 0 |
|-------------------|----------|

| | |
|-------------------------------------------|------------------|
| BEGINNING CASH RESERVE (Dellanera) | (466,896) |
| BEGINNING CASH RESERVE (Pocket Parkets) | (201,867) |
| Use of Cash Reserves | (27,343) |
| NET INCOME 2019/2020 FISCAL YEAR | 0 |
| ENDING CASH RESERVE | (696,105) |

Dellanera Park

| Summary | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|---------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
|---------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|

Income Summary-Does not include FEMA Reimbursement

| | | | | | | | | |
|------------------------|----------------|----------------|----------------|----------------|------------------|------------------|----------------|-----------------|
| Beach User (Dept 51) | 218,226 | 239,033 | 258,177 | 321,122 | 914,470 | 301,364 | 28.52% | (67.04%) |
| Unrestricted (Dept 52) | 462,215 | 510,489 | 535,043 | 553,842 | 820,893 | 755,189 | 71.48% | (8.00%) |
| Total Income | 680,442 | 749,522 | 793,220 | 874,964 | 1,735,363 | 1,056,553 | 100.00% | (39.12%) |

| | | | | | | | | |
|------------------------------|---|---|---|---|---|--------|-------|-------|
| Nonrecurring Revenue Sources | 0 | 0 | 0 | 0 | 0 | 27,343 | 0.00% | 0.00% |
|------------------------------|---|---|---|---|---|--------|-------|-------|

| | | | | | | | | |
|------------------------------|----------------|----------------|----------------|----------------|------------------|------------------|--|--|
| Total Revenue Sources | 680,442 | 749,522 | 793,220 | 874,964 | 1,735,363 | 1,083,895 | | |
|------------------------------|----------------|----------------|----------------|----------------|------------------|------------------|--|--|

Expense Summary- Does not include FEMA related expenditures

| | | | | | | | | |
|------------------------|----------------|----------------|----------------|----------------|------------------|------------------|----------------|-----------------|
| Restricted (Dept 51) | 187,220 | 207,568 | 216,520 | 248,683 | 969,223 | 420,936 | 40.68% | (56.57%) |
| Unrestricted (Dept 52) | 364,530 | 388,869 | 403,348 | 458,526 | 610,590 | 613,761 | 59.32% | 0.52% |
| Total Expense | 551,751 | 596,437 | 619,868 | 707,209 | 1,579,813 | 1,034,697 | 100.00% | (34.51%) |

| | | | | | | | | |
|-------------------|----------------|----------------|----------------|----------------|----------------|---------------|--|--|
| Net Income | 128,691 | 153,085 | 173,352 | 167,755 | 155,550 | 49,198 | | |
|-------------------|----------------|----------------|----------------|----------------|----------------|---------------|--|--|

| | | | | | | | | |
|--------------------|---|---|---|---|---------|---|--|--|
| FEMA Reimbursement | 0 | 0 | 0 | 0 | 387,058 | 0 | | |
|--------------------|---|---|---|---|---------|---|--|--|

| | | | | | | | | |
|---------------------------|--------|-------|--------|-----|---------|--------|--|--|
| FEMA Related Expenditures | 22,951 | 1,486 | 49,689 | 200 | 401,949 | 49,198 | | |
|---------------------------|--------|-------|--------|-----|---------|--------|--|--|

| | | | | | | | | |
|-------------------|----------|---------|----------|-------|----------|----------|--|--|
| Net FEMA Proceeds | (22,951) | (1,486) | (49,689) | (200) | (14,891) | (49,198) | | |
|-------------------|----------|---------|----------|-------|----------|----------|--|--|

| | | | | | | | | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------|--|--|
| Net Income Before Depreciation | 105,740 | 151,599 | 123,663 | 167,555 | 140,659 | 0 | | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------|--|--|

| | | | | | | | | |
|--------------------------------|---------|---------|---------|---------|---------|---------|--|--|
| Depreciation on Capital Assets | 167,585 | 169,997 | 206,666 | 158,207 | 167,585 | 158,207 | | |
|--------------------------------|---------|---------|---------|---------|---------|---------|--|--|

| | | | | | | | | |
|--------------------------------------|-----------------|-----------------|-----------------|--------------|-----------------|------------------|--|--|
| Net Income After Depreciation | (61,845) | (18,398) | (83,004) | 9,348 | (26,926) | (158,207) | | |
|--------------------------------------|-----------------|-----------------|-----------------|--------------|-----------------|------------------|--|--|

| | | | | | | | | |
|----------------|-------|-------|--------|--------|---------|---------|--|--|
| Capital Outlay | 6,314 | 8,855 | -1,023 | 45,336 | 100,773 | 138,061 | | |
|----------------|-------|-------|--------|--------|---------|---------|--|--|

| | | | | | | | | |
|------------------------------------------------|-----------------|----------------|-----------------|---------------|---------------|-----------------|--|--|
| Net Income Excluding Capital Assets | (55,531) | (9,543) | (84,027) | 54,684 | 73,847 | (20,146) | | |
|------------------------------------------------|-----------------|----------------|-----------------|---------------|---------------|-----------------|--|--|

Beach User - Reserved Cash Sept 30, 2019

\$0

Unrestricted Cash September 30, 2019

(\$641,420)

Use of Cash Reserves

(\$27,343)

Total Cash

(\$668,763)

Net Revenue

\$0

Cash Reserve 9/30/2020

(\$668,763)

Dellanera Park

Personnel Summary

| | <u>Full Time</u> | <u>Part Time</u> | <u>Seasonal</u> |
|---------------------------------|------------------|------------------|-----------------|
| Vehicle Admissions (51) | | | |
| Receptionists (3 @ 10%) | 0.10 | 0.20 | 0 |
| Subtotal | 0.10 | 0.20 | 0 |
| R. V. Park (52) | | | |
| Manager | 1.00 | | |
| Maintenance | 2.00 | | |
| Park Mtc Mgr (20%) | 0.20 | | |
| Admin Asst (20%) | 0.20 | | |
| Reception/Store Clerk (3 @ 90%) | 0.90 | 1.80 | |
| Umbrella Attendant (100%) | | 1.00 | |
| Park Supt (12%) | 0.12 | | |
| Subtotal | 4.42 | 2.80 | 0.00 |
| Total | 4.52 | 3.00 | 0.00 |

| Consolidated | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|---------------------|------------------------|------------------------|------------------------|--------------------------------------|------------------------------------|------------------------------------|----------------------------------|--------------------------------------------|
|---------------------|------------------------|------------------------|------------------------|--------------------------------------|------------------------------------|------------------------------------|----------------------------------|--------------------------------------------|

Income

PAVILION INCOME

| | | | | | | | | | |
|-------------|----------------------------|--------------|--------------|--------------|---------------|---------------|---------------|--------------|----------------|
| CONSOL-4300 | Gross Sales- Store | 5,783 | 2,060 | 65 | 25 | 7,500 | 28,000 | 2.65% | 273.33% |
| CONSOL-6005 | Cost of Sales - Store | (6,471) | (4,557) | (3,626) | (500) | (5,000) | (14,000) | -1.33% | 180.00% |
| CONSOL-4305 | Gross Sales - Gift Shop | 16,446 | 13,510 | 15,673 | 15,413 | 18,000 | 30,000 | 2.84% | 66.67% |
| CONSOL-6010 | Cost of Sales - Gift Shop | (9,995) | (5,125) | (5,165) | (3,500) | (6,000) | (15,000) | -1.42% | 150.00% |
| | Net Pavilion Income | 5,762 | 5,889 | 6,946 | 11,438 | 14,500 | 29,000 | 2.74% | 100.00% |

CAMPING & OTHER INCOME

Admissions based on 1500 vehicles @ \$15.00 per vehicle

| | | | | | | | | | |
|------------------|-------------------------------------|----------------|----------------|----------------|----------------|------------------|------------------|----------------|-----------------|
| CONSOL-4200 | Vehicle Admissions | 22,210 | 24,871 | 29,373 | 28,673 | 33,732 | 22,500 | 2.13% | (33.30%) |
| CONSOL-4210 | Park Pass Revenue | 8,159 | 5,456 | 7,796 | 8,000 | 16,680 | 1,250 | 0.12% | (92.51%) |
| CONSOL-4650 | Grant Proceeds | 0 | 0 | 0 | 60,000 | 660,000 | 0 | 0.00% | (100.00%) |
| CONSOL-4665 | FEMA Reimbursement | 0 | 0 | 0 | 0 | 387,058 | 0 | 0.00% | (100.00%) |
| CONSOL-4735 | Beach User Transfer-Stewart Beach | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4215-4218 | Camping Admissions | 632,515 | 702,715 | 744,134 | 755,721 | 889,083 | 934,728 | 88.47% | 5.13% |
| CONSOL-4041 | Concessionaire Agreements | 500 | 1,023 | 675 | 425 | 1,325 | 525 | 0.05% | (60.38%) |
| CONSOL-4310 | Vending Machines | 0 | 464 | 309 | 400 | 250 | 450 | 0.04% | 100.00% |
| CONSOL-4315 | Viewer Income | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4330 | Washers & Dryers | 4,510 | 3,339 | 3,732 | 5,000 | 5,000 | 4,500 | 0.43% | (10.00%) |
| CONSOL-4335 | Floats & Umbrellas | 2,096 | 5,787 | 50 | 5,000 | 23,520 | 14,400 | 1.36% | (38.78%) |
| CONSOL-4340 | Pavilion Rental | 0 | 0 | 60 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4585 | Miscellaneous | 4,677 | -30 | 149 | 13 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-2310 | Loan Proceeds-Capital Improvement | 0 | 0 | 0 | 0 | 91,273 | 49,200 | 4.66% | 0.00% |
| CONSOL-4675 | Sales Tax Discounts | 13 | 8 | -6 | -6 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4760 | Transfer-Sand Replenishment | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| | Nonrecurring Income | 0 | 0 | 0 | 0 | 0 | 27343 | 2.59% | 0.00% |
| | Total Camping/Other Income | 674,679 | 743,634 | 786,273 | 863,526 | 2,107,921 | 1,054,895 | 99.84% | (49.96%) |
| | Total Pavilion & Camping | 680,442 | 749,522 | 793,220 | 874,964 | 2,122,421 | 1,083,895 | 102.59% | (48.93%) |

Dellanera Park

| Consolidated | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|--------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
|--------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|

Expense

PERSONNEL

| | | | | | | | | | |
|------------------------|-------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|---------------|---------------|
| CONSOL-5000 | Salaries | 82,947 | 93,091 | 151,932 | 174,925 | 185,773 | 199,707 | 19.30% | 7.50% |
| CONSOL-5002 | Field Auditor | 5,667 | 5,778 | 3,456 | 3,661 | 3,539 | 0 | 0.00% | (100.00%) |
| CONSOL-5038 | Overtime | 0 | 4,967 | 1,127 | 2,075 | 4,875 | 5,000 | 0.48% | 2.56% |
| CONSOL-5042 | Incentive Salary | 6,429 | 0 | 0 | 0 | 0 | 3,250 | 0.31% | 0.00% |
| CONSOL-5048 | Contract Labor | 2,052 | 1,348 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5050 | Payroll Taxes | 7,347 | 8,176 | 12,081 | 13,821 | 14,482 | 15,278 | 1.48% | 5.49% |
| CONSOL-5055 | Pension Plan | 1,047 | 776 | 1,262 | 1,712 | 6,923 | 8,116 | 0.78% | 17.23% |
| CONSOL-5060 | Insurance - Employee | 25,673 | 30,769 | 25,123 | 24,755 | 25,367 | 36,617 | 3.54% | 44.35% |
| CONSOL-5061 | Insurance - Contingency | 0 | 0 | 0 | 0 | 2,537 | 3,662 | 0.35% | 44.35% |
| CONSOL-5065 | Worker's Compensation | 2,045 | 2,035 | 4,698 | 3,742 | 5,860 | 7,678 | 0.74% | 31.01% |
| CONSOL-5070 | TEC-Unemployment | 703 | 0 | 0 | 0 | 1,000 | 1,000 | 0.10% | 0.00% |
| CONSOL-5071 | Sick Leave/Vacation Accrual | 2,427 | -2,866 | 611 | 1,038 | 1,038 | 1,536 | 0.15% | 47.96% |
| CONSOL-5075 | Uniforms | 566 | 349 | 542 | 800 | 928 | 1,000 | 0.10% | 7.76% |
| CONSOL-5078 | Drug Testing/Background Check | 417 | 349 | 283 | 250 | 600 | 345 | 0.03% | (42.50%) |
| CONSOL-5079 | Employee Recruitment | 0 | 702 | 0 | 1,161 | 500 | 500 | 0.05% | 0.00% |
| CONSOL-5080 | Salary Contingency | 0 | 0 | 0 | 0 | 7,572 | 7,988 | 0.77% | 5.49% |
| Total Personnel | | 137,322 | 145,475 | 201,113 | 227,940 | 260,995 | 291,676 | 28.19% | 11.76% |

MATERIALS, SUPPLIES & SERVICES

| | | | | | | | | | |
|-------------|----------------------------------|--------|--------|--------|--------|---------|--------|-------|----------|
| CONSOL-5100 | Alarm | 1,170 | 1,250 | 970 | 1,035 | 1,400 | 1,000 | 0.10% | (28.57%) |
| CONSOL-5110 | Auto Mileage Reimbursement | 0 | 0 | 0 | 0 | 0 | 300 | 0.03% | 0.00% |
| CONSOL-5115 | Advertising & Promotions | 28,335 | 25,354 | 24,295 | 26,450 | 26,450 | 37,500 | 3.62% | 41.78% |
| CONSOL-5116 | Bad Debt Expense | -9 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5117 | Bank Charges | 14,147 | 23,865 | 25,768 | 29,795 | 35,000 | 35,000 | 3.38% | 0.00% |
| CONSOL-5118 | Cash over/short | -61 | -2,398 | 17 | -136 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5120 | Cleaning Supplies | 2,365 | 3,007 | 3,929 | 3,000 | 3,500 | 4,000 | 0.39% | 14.29% |
| CONSOL-5125 | Contract Services | 31,489 | 39,369 | 35,297 | 39,000 | 39,418 | 40,374 | 3.90% | 2.43% |
| CONSOL-5130 | Copier Usage | 0 | 0 | 0 | 200 | 0 | 350 | 0.03% | 100.00% |
| CONSOL-5135 | Data Processing/Software/Mainten | 2,613 | 5,161 | 6,908 | 3,650 | 3,750 | 5,200 | 0.50% | 38.67% |
| CONSOL-5137 | Discounts | 302 | 82 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5155 | Office Supplies | 1,825 | 1,651 | 1,962 | 2,500 | 2,500 | 2,000 | 0.19% | (20.00%) |
| CONSOL-5157 | Paper Goods & Supplies | 1,651 | 1,593 | 1,849 | 2,000 | 2,500 | 2,000 | 0.19% | (20.00%) |
| CONSOL-5162 | Signage | 7,331 | 445 | 886 | 1,000 | 3,500 | 3,000 | 0.29% | (14.29%) |
| CONSOL-5163 | Licenses/Permits | 600 | 245 | 100 | 100 | 600 | 75 | 0.01% | (87.50%) |
| CONSOL-5165 | Memberships | 644 | 55 | 878 | 800 | 858 | 1,165 | 0.11% | 35.78% |
| CONSOL-5164 | Meetings and Seminars | 799 | 728 | 5,457 | 4,940 | 5,000 | 6,011 | 0.58% | 20.22% |
| CONSOL-5170 | Miscellaneous | 700 | 110 | 725 | 1,100 | 2,000 | 3,000 | 0.29% | 50.00% |
| CONSOL-5185 | Materials & Supplies | 588 | 422 | 1,377 | 1,000 | 1,000 | 1,500 | 0.14% | 50.00% |
| CONSOL-5187 | Tickets | 2,346 | 668 | 167 | 1,676 | 2,200 | 3,300 | 0.32% | 50.00% |
| CONSOL-5189 | Telephone/Cells/Internet | 8,618 | 10,489 | 17,304 | 8,338 | 15,000 | 15,412 | 1.49% | 2.75% |
| CONSOL-5190 | Utilities Electricity/Gas/Water | 69,566 | 53,291 | 69,881 | 70,000 | 72,000 | 77,000 | 7.44% | 6.94% |
| CONSOL-5195 | FEMA/Storm Repair | 22,951 | 1,486 | 49,689 | 200 | 401,949 | 49,198 | 4.75% | (87.76%) |
| CONSOL-5200 | Audit Fees | 4,065 | 4,501 | 2,038 | 3,001 | 3,025 | 3,328 | 0.32% | 10.02% |
| CONSOL-5202 | Legal | 1,530 | 59 | 1,001 | 1,500 | 1,500 | 1,500 | 0.14% | 0.00% |
| CONSOL-5204 | Professional Fees | 2,500 | 6,000 | 4,938 | 9,000 | 10,510 | 17,250 | 1.67% | 64.13% |

Dellanera Park

| Consolidated | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|--------------------------------------------------|----------------------------------|------------------------|------------------------|------------------------|--------------------------------------|------------------------------------|------------------------------------|----------------------------------|--------------------------------------------|
| <i>MATERIALS, SUPPLIES & SERVICES</i> | | | | | | | | | |
| CONSOL-5230 | Insurance - Property | 19,984 | 23,208 | 24,054 | 25,567 | 25,875 | 28,463 | 2.75% | 10.00% |
| CONSOL-5232 | Insurance - Liability | 5,497 | 5,292 | 4,339 | 3,514 | 3,401 | 3,741 | 0.36% | 10.00% |
| CONSOL-5234 | Insurance - Claims | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5240 | M & R Building | 17,371 | 14,647 | 22,548 | 30,000 | 31,860 | 36,500 | 3.53% | 14.56% |
| CONSOL-5242 | M & R Equipment | 18,412 | 4,980 | 1,795 | 5,000 | 5,500 | 7,000 | 0.68% | 27.27% |
| CONSOL-5254 | Small tools and equipment | 1,036 | 742 | 2,477 | 650 | 1,800 | 2,500 | 0.24% | 38.89% |
| CONSOL-5256 | Equipment Rental | 4,691 | 195 | 0 | 0 | 2,900 | 7,000 | 0.68% | 141.38% |
| CONSOL-5260 | Gasoline | 3,656 | 2,927 | 1,267 | 1,000 | 3,500 | 3,000 | 0.29% | (14.29%) |
| CONSOL-5370 | Courier Service | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5407 | Grants | 0 | 0 | -264 | 0 | 720,000 | 0 | 0.00% | (100.00%) |
| CONSOL-5625 | First Aid Supplies | 0 | 0 | 0 | 0 | 400 | 1,500 | 0.14% | 275.00% |
| CONSOL-5710 | Trash Barrel Liners | 0 | 0 | 0 | 1,354 | 0 | 1,000 | 0.10% | 100.00% |
| CONSOL-5910 | Car Counters & Cameras | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-6000 | 29.7% Related Beach User | 108,451 | 123,201 | 129,772 | 161,270 | 276,141 | 243,873 | 23.57% | (11.69%) |
| CONSOL-6025 | 29.7% to Beach User | (108,451) | (123,201) | (129,772) | (161,270) | (276,141) | (243,873) | -23.57% | (11.69%) |
| CONSOL-6020 | Damaged/Spoiled | 451 | 187 | 15 | 0 | 200 | 2,000 | 0.19% | 900.00% |
| CONSOL-5800 | Commissions - 1% to Conserve | 222 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-7000 | Special Project | 0 | 60,000 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-7100 | Radios | 3,956 | 450 | 0 | 0 | 400 | 500 | 0.05% | 25.00% |
| CONSOL-5257 | Capital Asset Replacement Reserv | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Materials, Supplies & Services | | 281,340 | 290,059 | 311,665 | 275,680 | 1,429,496 | 402,667 | 38.92% | (71.83%) |
| Net Operating Income | | 261,780 | 313,988 | 280,442 | 371,344 | 431,930 | 389,553 | | |

Dellanera Park

| Consolidated | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|--------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
|--------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|

CAPITAL OUTLAY & DEBT SERVICE

| | | | | | | | | | |
|---------------------------------|---------------------------------|----------------|----------------|----------------|----------------|------------------|----------------|---------------|-----------------|
| CONSOL-5250 | Capital Improvements | -100 | 7,900 | 2,511 | 40,000 | 91,273 | 93,861 | 9.07% | 2.84% |
| CONSOL-5251 | FFE/Capital-Financed | 0 | 0 | 0 | 0 | 30,424 | 16,400 | 1.59% | 100.00% |
| CONSOL-5255 | Gain/Loss Sale of Asset | 0 | -744 | -5,134 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5156 | Interest Payment - Debt Service | 4 | 0 | 0 | 0 | 1,597 | 861 | 0.08% | 100.00% |
| CONSOL-5253 | Lease Payments - Prior Year | 55 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5250 | FEMA Projects | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5830 | Landscaping | 1,659 | 0 | 1,600 | 2,336 | 2,000 | 24,500 | 2.37% | 1125.00% |
| CONSOL-5253 | Leased Equipment | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5252 | Equipment Purchases | 4,755 | 1,699 | 0 | 3,000 | 7,500 | 19,700 | 1.90% | 162.67% |
| Total Capital Outlay | | 6,373 | 8,855 | -1,023 | 45,336 | 132,795 | 155,322 | 15.01% | 16.96% |
| Total Operating Expenses | | 425,035 | 444,388 | 511,755 | 548,956 | 1,823,286 | 849,665 | 82.12% | (53.40%) |

TRANSFERS

| | | | | | | | | | |
|-----------------------------------|-------------------------|----------------|----------------|----------------|----------------|------------------|------------------|----------------|-----------------|
| CONSOL-8003 | Beach Cleaning Transfer | 15,443 | 15,443 | 15,443 | 15,443 | 15,443 | 0 | 0.00% | (100.00%) |
| CONSOL-8006 | Beach Patrol | 33,565 | 33,565 | 33,565 | 33,565 | 33,565 | 0 | 0.00% | (100.00%) |
| CONSOL-8008 | Nourished Beach | 0 | 0 | 0 | 0 | 0 | 120,000 | 11.60% | 100.00% |
| CONSOL-8017 | Sand Renourishment Fund | 2,295 | 4,091 | 4,948 | 4,779 | 5,622 | 0 | 0.00% | (100.00%) |
| CONSOL-8000 | General Fund Allocation | 98,364 | 100,436 | 103,846 | 103,112 | 103,846 | 114,231 | 11.04% | 10.00% |
| Total Transfers | | 149,667 | 153,535 | 157,802 | 156,899 | 158,476 | 234,231 | 22.64% | 47.80% |
| Total Expense | | 574,702 | 597,923 | 669,557 | 705,855 | 1,981,762 | 1,083,895 | 104.75% | (45.31%) |
| Net Income: Dellanera Park | | 105,740 | 151,599 | 123,663 | 169,109 | 140,659 | 0 | | |

Depreciation on Capitalized Equipment

| | | | | | | | |
|--------------------------------------|-----------------------------------|-----------------|-----------------|-----------------|----------------|-----------------|------------------|
| DP-90-6500 | Depreciation-Other Improvement | 105,481 | 103,530 | 112,950 | 114,893 | 105,481 | 114,893 |
| DP-90-6505 | Depreciation-Building | 0 | 0 | 0 | 0 | 0 | 0 |
| DP-90-6510 | Depreciation-Building Improvement | 21,727 | 24,848 | 82,307 | 38,529 | 21,727 | 38,529 |
| DP-90-6515 | Depreciation-Machine & Equipment | 30,208 | 31,450 | 1,242 | 2,483 | 30,208 | 2,483 |
| DP-90-6525 | Depreciation-Auto & Trucks | 7,867 | 7,867 | 7,866 | 0 | 7,867 | 0 |
| DP-90-6530 | Depreciation-Furniture & Fixtures | 0 | 0 | 0 | 0 | 0 | 0 |
| DP-90-6550 | Depreciation-Play Ground Equip | 2,302 | 2,302 | 2,302 | 2,302 | 2,302 | 2,302 |
| Total Depreciation Expense | | 167,585 | 169,997 | 206,666 | 158,207 | 167,585 | 158,207 |
| Net Income After Depreciation | | (61,845) | (18,398) | (83,004) | 10,902 | (26,926) | (158,207) |

Dellanera Park

| Beach User-Restricted | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|------------------------------|------------------------|------------------------|------------------------|--------------------------------------|------------------------------------|------------------------------------|----------------------------------|--------------------------------------------|
|------------------------------|------------------------|------------------------|------------------------|--------------------------------------|------------------------------------|------------------------------------|----------------------------------|--------------------------------------------|

Income

Admissions based on 1500 vehicles @ \$15.00 per vehicle

| | | | | | | | | | |
|----------------------|----------------------------------|----------------|----------------|----------------|----------------|------------------|----------------|---------------|-----------------|
| DP-51-4200 | Vehicle Admissions | 17,620 | 20,780 | 24,425 | 23,894 | 28,110 | 22,500 | 2.13% | (19.96%) |
| DP-51-4200 | VA-Sand Replenishment Fund | 4,590 | 4,091 | 4,948 | 4,779 | 5,622 | 0 | 0.00% | (100.00%) |
| DP-51-4210 | Park Pass Revenue | 8,159 | 5,456 | 7,796 | 8,000 | 16,680 | 1,250 | 0.12% | (92.51%) |
| DP-51-4650 | Grant Proceeds | 0 | 0 | 0 | 60,000 | 600,000 | 0 | 0.00% | 100.00% |
| DP-51-4665 | FEMA Reimbursement | 0 | 0 | 0 | 0 | 387,058 | 0 | 0.00% | 100.00% |
| DP-51-4215 | Camping Admiss (29.7% of Income) | 187,857 | 208,707 | 221,008 | 224,449 | 264,058 | 277,614 | 26.28% | 5.13% |
| Total Parking | | 218,226 | 239,033 | 258,177 | 321,122 | 1,301,528 | 301,364 | 28.52% | (76.85%) |

Expense

PERSONNEL

| | | | | | | | | | |
|------------------------|-------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|
| DP-51-5000 | Salaries | 1,841 | 4,784 | 4,344 | 5,127 | 5,388 | 5,282 | 0.51% | (1.97%) |
| DP-51-5038 | Overtime | 0 | 353 | 71 | 75 | 300 | 400 | 0.04% | 33.33% |
| DP-51-5050 | Payroll Taxes | 394 | 386 | 317 | 398 | 412 | 404 | 0.04% | (1.97%) |
| DP-51-5055 | Pension Plan | 0 | 0 | 15 | 92 | 125 | 119 | 0.01% | (4.66%) |
| DP-51-5060 | Insurance - Employee | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| DP-52-5061 | Insurance - Contingency | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| DP-51-5065 | Worker's Compensation | 188 | -12 | 135 | 101 | 83 | 96 | 0.01% | 15.33% |
| DP-51-5080 | Salary Contingency | 0 | 0 | 0 | 0 | 216 | 211 | 0.02% | (1.96%) |
| Total Personnel | | 2,423 | 5,511 | 4,882 | 5,793 | 6,524 | 6,513 | 0.61% | (0.17%) |

MATERIALS, SUPPLIES & SERVICES

| | | | | | | | | | |
|-------------------------------------------------|---------------------------|----------------|----------------|----------------|----------------|------------------|----------------|---------------|-----------------|
| DP-51-5117 | Bank Charges | 0 | 0 | 26 | 45 | 0 | 0 | 0.00% | 0.00% |
| DP-51-5118 | Cash Over /Short | 10 | -9 | 157 | -196 | 0 | 0 | 0.00% | 0.00% |
| DP-51-5163 | Licenses/Permits | 0 | 0 | 0 | 0 | 500 | 0 | 0.00% | 100.00% |
| DP-51-5164 | Meetings & Seminars | 0 | 0 | 0 | 140 | 150 | 200 | 0.02% | 100.00% |
| DP-51-5170 | Miscellaneous | 0 | 0 | 0 | 500 | 500 | 500 | 0.05% | 0.00% |
| DP-51-5187 | Tickets | 0 | 192 | 0 | 500 | 1,800 | 2,100 | 0.20% | 100.00% |
| DP-51-5195 | FEMA/ Storm Expense | 0 | 0 | 0 | 0 | 281,913 | 1,012 | 0.10% | 100.00% |
| DP-51-5230 | Insurance - Auto/Property | 902 | 0 | 0 | 0 | 150 | 165 | 0.02% | 0.00% |
| DP-51-5232 | Insurance - Liability | 2,310 | 2,138 | 881 | 732 | 732 | 805 | 0.08% | 9.97% |
| DP-51-5204 | Professional Fees | 0 | 0 | 0 | 0 | 1,250 | 17,250 | 1.67% | 100.00% |
| DP-51-5407 | Grants | 0 | 0 | 0 | 0 | 600,000 | 0 | 0.00% | 100.00% |
| DP-51-6000 | 29.7% Related Beach User | 108,451 | 123,201 | 129,772 | 161,270 | 276,141 | 243,873 | 23.57% | (11.69%) |
| Total Materials, Supplies & Services | | 111,672 | 125,522 | 130,836 | 162,991 | 1,163,136 | 265,905 | 25.70% | (77.14%) |

| | | | | | | |
|-----------------------------|----------------|----------------|----------------|----------------|----------------|---------------|
| Net Operating Income | 104,132 | 108,000 | 122,459 | 152,338 | 131,868 | 28,947 |
|-----------------------------|----------------|----------------|----------------|----------------|----------------|---------------|

Dellanera Park

| Beach User-Restricted | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|------------------------------|------------------------|------------------------|------------------------|--------------------------------------|------------------------------------|------------------------------------|----------------------------------|--------------------------------------------|
|------------------------------|------------------------|------------------------|------------------------|--------------------------------------|------------------------------------|------------------------------------|----------------------------------|--------------------------------------------|

CAPITAL OUTLAY & DEBT SERVICE

| | | | | | | | | |
|-----------------------------|----------------------|----------|----------|----------|----------|----------|--------------|--------------|
| DP-51-5250 | Capital Improvements | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Capital Outlay | | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |

TRANSFERS

| | | | | | | | | | |
|---------------------------------------|-------------------------|----------------|----------------|----------------|----------------|------------------|------------------|---------------|---------------|
| DP-51-8003 | Beach Cleaning Transfer | 15,443 | 15,443 | 15,443 | 15,443 | 15,443 | 0 | 0.00% | (100.00%) |
| DP-51-8006 | Beach Patrol | 33,565 | 33,565 | 33,565 | 33,565 | 33,565 | 0 | 0.00% | (100.00%) |
| DP-51-8008 | Nourished Beach | 0 | 0 | 0 | 0 | 0 | 120,000 | 11.60% | 100.00% |
| DP-51-8012 | Sand Replenishment Fund | 2,295 | 4,091 | 4,948 | 4,779 | 5,622 | 0 | 0.00% | (100.00%) |
| DP-51-8000 | General Fund Allocation | 21,823 | 23,436 | 26,846 | 26,112 | 26,846 | 29,531 | 2.85% | 10.00% |
| Total Transfers | | 73,126 | 76,535 | 80,802 | 79,899 | 81,476 | 149,531 | 14.45% | 83.53% |
| Total Expense | | 187,220 | 207,568 | 216,520 | 248,683 | 1,251,136 | 421,948 | | |
| Net Income: Vehicle Admissions | | 31,006 | 31,465 | 41,657 | 72,439 | 50,392 | (120,584) | | |

Dellanera Park

| Pavilion & Camping-Unrestricted | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|---------------------------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
|---------------------------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|

Income

PAVILION INCOME

| | | | | | | | | | |
|----------------------------|---------------------------|--------------|--------------|--------------|---------------|---------------|---------------|--------------|----------------|
| DP-52-4300 | Gross Sales- Store | 5,783 | 2,060 | 65 | 25 | 7,500 | 28,000 | 2.65% | 273.33% |
| DP-52-6005 | Cost of Sales - Store | -6,471 | -4,557 | -3,626 | -500 | -5,000 | -14,000 | -1.33% | 180.00% |
| DP-52-4305 | Gross Sales - Gift Shop | 16,446 | 13,510 | 15,673 | 15,413 | 18,000 | 30,000 | 2.84% | 66.67% |
| DP-52-6010 | Cost of Sales - Gift Shop | -9,995 | -5,125 | -5,165 | -3,500 | -6,000 | -15,000 | -1.42% | 150.00% |
| Net Pavilion Income | | 5,762 | 5,889 | 6,946 | 11,438 | 14,500 | 29,000 | 2.74% | 100.00% |

CAMPING & OTHER INCOME

| | | | | | | | | | |
|-------------------------------------|--------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|---------------|----------------|
| DP52-4215-4218 | Camping Admissions (RV Park) | 613,543 | 699,942 | 741,339 | 755,721 | 889,083 | 934,728 | 88.47% | 5.13% |
| DP-52-4041 | Concessionaire Agreements | 500 | 1,023 | 675 | 425 | 1,325 | 525 | 0.05% | (60.38%) |
| DP-52-4310 | Vending Machines | 0 | 464 | 309 | 400 | 250 | 450 | 0.04% | 100.00% |
| DP-52-4330 | Washers & Dryers | 4,510 | 3,339 | 3,732 | 5,000 | 5,000 | 4,500 | 0.43% | (10.00%) |
| DP-52-4335 | Umbrella/Chair Rental | 2,096 | 5,787 | 50 | 5,000 | 23,520 | 14,400 | 1.36% | (38.78%) |
| DP-52-4340 | Pavilion Rental | 0 | 0 | 60 | 0 | 0 | 0 | 0.00% | 0.00% |
| DP-52-4585 | Miscellaneous | 4,677 | -30 | 149 | 13 | 0 | 0 | 0.00% | 0.00% |
| DP-52-4675 | Sales Tax Discounts | 13 | 8 | -6 | -6 | 0 | 0 | 0.00% | 0.00% |
| DP-52-4050 | Loan Proceeds-Line of Credit | 0 | 0 | 0 | 0 | 91,273 | 49,200 | 4.66% | 100.00% |
| DP-52-4650 | Grant Proceeds (IDC Pass-thru) | 0 | 0 | 0 | 0 | 60,000 | 0 | 0.00% | (100.00%) |
| DP-52-4666 | Insurance Reimbursement | 0 | 0 | 0 | 300 | 0 | 0 | 0.00% | 0.00% |
| DP-52-4215 | To Beach User (29.7%) | (168,885) | (205,934) | (218,213) | (224,449) | (264,058) | (277,614) | -26.28% | 5.13% |
| Nonrecurring Income | | 0 | 0 | 0 | 0 | 0 | 27,343 | 2.59% | 0.00% |
| Total Camping/Other Income | | 456,453 | 504,600 | 528,096 | 542,404 | 806,393 | 753,531 | 68.73% | (6.56%) |
| Total Pavilion & Camping | | 462,215 | 510,489 | 535,043 | 553,842 | 820,893 | 782,531 | 74.06% | |

Expense

PERSONNEL

| | | | | | | | | | |
|------------------------|--------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|---------------|---------------|
| DP-52-5000 | Salaries | 81,107 | 88,307 | 147,588 | 169,798 | 180,385 | 194,424 | 18.79% | 7.78% |
| DP-52-5002 | Field Auditor | 5,667 | 5,778 | 3,456 | 3,661 | 3,539 | 0 | 0.00% | (100.00%) |
| DP-52-5038 | Overtime | 0 | 4,614 | 1,056 | 2,000 | 4,575 | 4,600 | 0.44% | 0.55% |
| DP-52-5042 | Incentive Salary | 6,429 | 0 | 0 | 0 | 0 | 3,250 | 0.31% | 100.00% |
| DP-52-5048 | Contract Labor | 2,052 | 1,348 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| DP-52-5050 | Payroll Taxes | 6,953 | 7,790 | 11,763 | 13,423 | 14,070 | 14,873 | 1.44% | 5.71% |
| DP-52-5055 | Pension Plan | 1,047 | 776 | 1,247 | 1,620 | 6,798 | 7,997 | 0.77% | 17.63% |
| DP-52-5060 | Insurance - Employee | 25,673 | 30,769 | 25,123 | 24,755 | 25,367 | 36,617 | 3.54% | 44.35% |
| DP-52-5061 | Insurance - Contingency | 0 | 0 | 0 | 0 | 2,537 | 3,662 | 0.35% | 44.35% |
| DP-52-5065 | Worker's Compensation | 1,857 | 2,048 | 4,562 | 3,641 | 5,777 | 7,581 | 0.73% | 31.24% |
| DP-52-5070 | TEC-Unemployment | 703 | 0 | 0 | 0 | 1,000 | 1,000 | 0.10% | 0.00% |
| DP-52-5071 | Sick Leave/Vacation Accrual | 2,427 | -2,866 | 611 | 1,038 | 1,038 | 1,536 | 0.15% | 47.96% |
| DP-52-5075 | Uniforms | 566 | 349 | 542 | 800 | 928 | 1,000 | 0.10% | 7.76% |
| DP-52-5078 | Drug Testing/Back Ground Check | 417 | 349 | 283 | 250 | 600 | 345 | 0.03% | (42.50%) |
| DP-52-5079 | Employee Recruitment | 0 | 702 | 0 | 1,161 | 500 | 500 | 0.05% | 0.00% |
| DP-52-5080 | Salary Contingency | 0 | 0 | 0 | 0 | 7,357 | 7,777 | 0.75% | 5.71% |
| Total Personnel | | 134,900 | 139,964 | 196,231 | 222,147 | 254,471 | 285,163 | 27.56% | 12.06% |

Dellanera Park

| Pavilion & Camping-Unrestricted | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|---------------------------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
|---------------------------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|

MATERIALS, SUPPLIES & SERVICES

| | | | | | | | | | |
|-------------------------------------------------|---------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|---------------|-----------------|
| DP-52-5100 | Alarm | 1,170 | 1,250 | 970 | 1,035 | 1,400 | 1,000 | 0.10% | (28.57%) |
| DP-52-5110 | Auto Mileage Reimbursement | 0 | 0 | 0 | 0 | 0 | 300 | 0.03% | 0.00% |
| DP-52-5115 | Advertising & Promotions | 28,335 | 25,354 | 24,295 | 26,450 | 26,450 | 37,500 | 3.62% | 41.78% |
| DP-52-5116 | Bad Debt Expense | -9 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| DP-52-5117 | Bank Charges | 14,147 | 23,865 | 25,742 | 29,750 | 35,000 | 35,000 | 3.38% | 0.00% |
| DP-52-5118 | Cash over/short | -71 | -2,390 | -140 | 60 | 0 | 0 | 0.00% | 0.00% |
| DP-52-5120 | Cleaning Supplies | 2,365 | 3,007 | 3,929 | 3,000 | 3,500 | 4,000 | 0.39% | 14.29% |
| DP-52-5125 | Contract Services | 31,489 | 39,369 | 35,297 | 39,000 | 39,418 | 40,374 | 3.90% | 2.43% |
| DP-52-5130 | Copier Usage | 0 | 0 | 0 | 200 | 0 | 350 | 0.03% | 100.00% |
| DP-52-5135 | Data Processing/Software/Mtc | 2,613 | 5,161 | 6,908 | 3,650 | 3,750 | 5,200 | 0.50% | 38.67% |
| DP-52-5137 | Discounts | 302 | 82 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| DP-52-5155 | Office Supplies | 1,825 | 1,651 | 1,962 | 2,500 | 2,500 | 2,000 | 0.19% | (20.00%) |
| DP-52-5157 | Paper Goods & Supplies | 1,651 | 1,593 | 1,849 | 2,000 | 2,500 | 2,000 | 0.19% | (20.00%) |
| DP-52-5162 | Signage | 7,331 | 445 | 886 | 1,000 | 3,500 | 3,000 | 0.29% | (14.29%) |
| DP-52-5163 | Licenses/Permits | 600 | 245 | 100 | 100 | 100 | 75 | 0.01% | (25.00%) |
| DP-52-5165 | Memberships | 644 | 55 | 878 | 800 | 858 | 1,165 | 0.11% | 35.78% |
| DP-52-5164 | Meetings and Seminars | 799 | 728 | 5,457 | 4,800 | 4,850 | 5,811 | 0.56% | 19.81% |
| DP-52-5170 | Miscellaneous | 700 | 110 | 725 | 600 | 1,500 | 2,500 | 0.24% | 66.67% |
| DP-52-5185 | Supplies | 588 | 422 | 1,377 | 1,000 | 1,000 | 1,500 | 0.14% | 50.00% |
| DP-52-5187 | Tickets | 2,346 | 476 | 167 | 1,176 | 400 | 1,200 | 0.12% | 200.00% |
| DP-52-5189 | Telephone/Cells/Internet | 8,618 | 10,489 | 17,304 | 8,338 | 15,000 | 15,412 | 1.49% | 2.75% |
| DP-52-5190 | Utilities Electricity/Gas/Water | 69,566 | 53,291 | 69,881 | 70,000 | 72,000 | 77,000 | 7.44% | 6.94% |
| DP-52-5195 | FEMA/Storm Repair | 22,951 | 1,486 | 49,689 | 200 | 120,036 | 48,186 | 4.66% | (59.86%) |
| DP-52-5200 | Audit Fees | 4,065 | 4,501 | 2,038 | 3,001 | 3,025 | 3,328 | 0.32% | 10.02% |
| DP-52-5202 | Legal | 1,530 | 59 | 1,001 | 1,500 | 1,500 | 1,500 | 0.14% | 0.00% |
| DP-52-5204 | Professional Fees | 2,500 | 6,000 | 4,938 | 9,000 | 9,260 | 0 | 0.00% | (100.00%) |
| DP-52-5230 | Insurance - Property | 19,082 | 23,208 | 24,054 | 25,567 | 25,725 | 28,298 | 2.73% | 10.00% |
| DP-52-5232 | Insurance - Liability | 3,187 | 3,154 | 3,458 | 2,782 | 2,669 | 2,936 | 0.28% | 10.00% |
| DP-52-5240 | M & R Building | 17,371 | 14,647 | 22,548 | 30,000 | 31,860 | 36,500 | 3.53% | 14.56% |
| DP-52-5242 | M & R Equipment | 18,412 | 4,980 | 1,795 | 5,000 | 5,500 | 7,000 | 0.68% | 27.27% |
| DP-52-5254 | Small Tools & Equip | 1,036 | 742 | 2,477 | 650 | 1,800 | 2,500 | 0.24% | 38.89% |
| DP-52-5256 | Equipment Rental | 4,691 | 195 | 0 | 0 | 2,900 | 7,000 | 0.68% | 141.38% |
| DP-52-5260 | Gasoline | 3,656 | 2,927 | 1,267 | 1,000 | 3,500 | 3,000 | 0.29% | (14.29%) |
| DP-52-5407 | Grants | 0 | 0 | -264 | 0 | 120,000 | 0 | 0.00% | (100.00%) |
| DP-52-5625 | First Aid Supplies | 0 | 0 | 0 | 0 | 400 | 1,500 | 0.14% | 275.00% |
| DP-52-5710 | Trash Barrel Liners | 0 | 0 | 0 | 1,354 | 0 | 1,000 | 0.10% | 100.00% |
| DP-52-6020 | Damaged/Spoiled | 451 | 187 | 15 | 0 | 200 | 2,000 | 0.19% | 900.00% |
| DP-52-5800 | Commissions - (incl's 6035) | 222 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| DP-52-7000 | Special Project | 0 | 60,000 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| DP-52-7100 | Radios | 3,956 | 450 | 0 | 0 | 400 | 500 | 0.05% | 25.00% |
| Total Materials, Supplies & Services | | 278,118 | 287,738 | 310,601 | 275,513 | 542,501 | 380,635 | 36.79% | (29.84%) |
| Net Operating Income | | 49,197 | 82,788 | 28,211 | 56,182 | 23,921 | 116,733 | | |

Dellanera Park

| Pavilion & Camping | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|-------------------------------|------------------------|------------------------|------------------------|--------------------------------------|------------------------------------|------------------------------------|----------------------------------|--------------------------------------------|
|-------------------------------|------------------------|------------------------|------------------------|--------------------------------------|------------------------------------|------------------------------------|----------------------------------|--------------------------------------------|

CAPITAL OUTLAY & DEBT SERVICE

| | | | | | | | | | |
|-----------------------------|-----------------------------|--------------|--------------|---------------|---------------|----------------|----------------|---------------|---------------|
| DP-52-5250 | Capital Improvements | -100 | 7,900 | 2,511 | 40,000 | 91,273 | 93,861 | 9.07% | 2.84% |
| DP-52-5251 | FFE/Capital-Financed | 0 | 0 | 0 | 0 | 30,424 | 16,400 | 1.59% | 100.00% |
| DP-52-5156 | Interest Expense | 4 | 0 | 0 | 0 | 1,597 | 861 | 0.08% | 100.00% |
| DP-52-5253 | Lease Payments - Prior Year | 55 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| DP-52-5255 | Gain/Loss Sale of Asset | 0 | -744 | -5,134 | 0 | 0 | 0 | 0.00% | 0.00% |
| DP-52-5830 | Landscaping | 1,659 | 0 | 1,600 | 2,336 | 2,000 | 24,500 | 2.37% | 1125.00% |
| DP-52-5253 | Lease Purchase-Current Year | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| DP-52-5252 | Equipment Purchases | 4,755 | 1,699 | 0 | 3,000 | 7,500 | 19,700 | 1.90% | 162.67% |
| Total Capital Outlay | | 6,373 | 8,855 | -1,023 | 45,336 | 132,795 | 155,322 | 15.01% | 16.96% |

| | | | | | | | | | |
|---------------------------------|--|----------------|----------------|----------------|----------------|----------------|----------------|---------------|-----------------|
| Total Operating Expenses | | 419,391 | 436,556 | 505,809 | 542,996 | 929,767 | 821,120 | 79.36% | (11.69%) |
|---------------------------------|--|----------------|----------------|----------------|----------------|----------------|----------------|---------------|-----------------|

TRANSFERS

| | | | | | | | | | |
|------------------------|---------------------------|-----------------|-----------------|-----------------|-----------------|------------------|------------------|----------------|-----------------|
| DP-52-6025 | 29.7% to Beach User Expns | (108,451) | (123,201) | (129,772) | (161,270) | (276,141) | (243,873) | -23.57% | (11.69%) |
| DP-52-8000 | General Fund Allocation | 76,541 | 77,000 | 77,000 | 77,000 | 77,000 | 84,700 | 8.19% | 10.00% |
| Total Transfers | | (31,910) | (46,201) | (52,772) | (84,270) | (199,141) | (159,173) | -15.38% | (20.07%) |

| | | | | | | | | | |
|----------------------|--|----------------|----------------|----------------|----------------|----------------|----------------|---------------|----------------|
| Total Expense | | 387,482 | 390,355 | 453,037 | 458,726 | 730,626 | 661,947 | 63.97% | (9.40%) |
|----------------------|--|----------------|----------------|----------------|----------------|----------------|----------------|---------------|----------------|

| | | | | | | | | | |
|------------------------------------------|--|---------------|----------------|---------------|---------------|---------------|----------------|--|--|
| Net Income: Pavilion & Campin | | 74,734 | 120,134 | 82,006 | 95,116 | 90,267 | 120,584 | | |
|------------------------------------------|--|---------------|----------------|---------------|---------------|---------------|----------------|--|--|

**Park Board of Trustees
Dellanera Park**

Budget Year 2019-2020- Line Item Support

| <u>Account #</u> | <u>Name</u> | <u>Description</u> | Beach User | Unrestricted |
|------------------|---------------------------|-----------------------------------------------|-------------------------|-------------------------|
| | | | Dept 51 Cost | Dept 52 Cost |
| 5042 | Incentive | Manager Incentive | \$ - | \$ 3,250 |
| 5078 | Drug Test/Background Cks | Drug Tests (5 @ \$25) | | \$ 125 |
| | | Background Checks (5 @ \$44) | | \$ 220 |
| | | | \$ - | \$ 345 |
| 5080 | Salary Contingency | 2.5% Merit/1.5% Compensation Survey Adj | \$ 211 | \$ 7,777 |
| 5100 | Alarm System | Office \$60 x 12 | | \$ 720 |
| | | Misc: Updates/Batteries | | \$ 280 |
| | | | \$ - | \$ 1,000 |
| 5115 | Advertising/Publicity | Good Sam | | \$ 10,500 |
| | | TACO | | \$ 1,000 |
| | | OnLine Ads (Facebook, Google, etc) | | \$ 5,000 |
| | | Park Events (Cookouts/Games/etc) | | \$ 2,000 |
| | | Daily Coffee Svc/Sunday Pastries for Guests | | \$ 1,000 |
| | | Decorations (Holidays/Events/etc) | | \$ 2,000 |
| | | Billboard Ads | | \$ 16,000 |
| | | | \$ - | \$ 37,500 |
| 5117 | Bank Charges | Credit Card Processing Fees | \$ - | \$ 35,000 |
| 5125 | Contract Services | Sparklets Rental (\$2/mth x 12) | | \$ 24 |
| | | Sparklets Products & other Chgs | | \$ 700 |
| | | Dumpsters (70 Dumps @ \$275/ea) | | \$ 19,250 |
| | | Pest Control \$100/mth x 12 | | \$ 1,200 |
| | | Mosquito Treatment (\$275/mth-6 mths) | | \$ 1,650 |
| | | Lawn Care (\$1167/mth x 12) | | \$ 14,000 |
| | | Direct TV (\$175/mth x 12) | | \$ 2,100 |
| | | Trugreen Week Ctrl/Fertilizer (Qtrly @ \$250) | | \$ 1,000 |
| | | Annual Fire Extinguisher Inspection | | \$ 65 |
| | | Backflow Inspection (Annual) | | \$ 385 |
| | | | \$ - | \$ 40,374 |
| 5135 | Data Process/Software Mtc | ResNexus Reservation System 12 x \$192 | \$ - | \$ 2,300 |
| | | GCS DocsVault (Annual Mtc) 1 user | | \$ 90 |
| | | JOLT Tasking Software | | \$ 110 |
| | | Survey Monkey | | \$ 200 |
| | | Facility Dude Software (Annual) | | \$ 485 |
| | | Aluvii POS Software (Annual) | | \$ 1,500 |
| | | Misc Software & Upgrades | | \$ 515 |
| | | | \$ - | \$ 5,200 |
| 5156 | Interest Expense | New: Capital Projects | | \$ 651 |
| | | New: Capital Equipment | | \$ 210 |
| | | | | \$ 861 |

**Park Board of Trustees
Dellanera Park**

Budget Year 2019-2020- Line Item Support

| <u>Account #</u> | <u>Name</u> | <u>Description</u> | <u>Beach User</u> | <u>Unrestricted</u> |
|------------------|--------------------------------|-------------------------------------------|-------------------------------|-------------------------------|
| | | | <u>Dept 51</u> <u>Cost</u> | <u>Dept 52</u> <u>Cost</u> |
| 5157 | Paper Goods | Toilet Paper/Napkins/Towels | \$ - | \$ 2,000 |
| 5162 | Signage | Update Gift Shop/Store Signage | \$ - | \$ 2,000 |
| | | Environmental Education Signage | | \$ 1,000 |
| | | | \$ - | \$ 3,000 |
| 5163 | Licenses/Permits | COG Dumpster Permit | | \$ 50 |
| | | COG Alarm Permit | | \$ 25 |
| | | | \$ - | \$ 75 |
| 5164 | Meetings & Seminars | TRAPS (Mgr) Galveston | | \$ 300 |
| | | IAAPA (Ops Dir) 1/4 of Cost | | \$ 394 |
| | | IAAPA (Exec Dir) 1/4 of Cost | | \$ 394 |
| | | IAAPA (Park Supt) 1/4 of Cost | | \$ 457 |
| | | LEAD (Park Supt) 1/5 of Cost | | \$ 1,375 |
| | | TACO (Mgr) Conroe | | \$ 611 |
| | | Insight Profile Park Supt) 1/5 Cost (HR) | | \$ 35 |
| | | CPR Training (8 @ \$22/ea) | | \$ 176 |
| | | Turtle Training (4 @ \$50/ea) | \$ 200 | \$ - |
| | | GHLA (Mgr/Asst Mgr) | | \$ 50 |
| | | Miscellaneous | | \$ 2,019 |
| | | | \$ 200 | \$ 5,811 |
| 5165 | Memberships | TRAPS (Mgr) | | \$ 100 |
| | | NRPA (Mgr) | | \$ 175 |
| | | TACO (TX Assoc of Campground Owners) | | \$ 665 |
| | | IAAPA (\$700/4 parks) | | \$ 175 |
| | | C-Crew (Mgr.) | | \$ 50 |
| | | | \$ - | \$ 1,165 |
| 5187 | Tickets | Gate Tickets | \$ 400 | |
| | | Park Season Passes | \$ 500 | |
| | | Beach Parking Window Hanger | \$ 1,200 | |
| | | RV Parking Tags (Window Hanger) | | \$ 1,200 |
| | | | \$ 2,100 | \$ 1,200 |
| 5189 | Telephone/Cell/Internet | Cell Reimburse (Mgr) \$75/mth x 12 | | \$ 900 |
| | | Comcast (Network) \$540/mth | | \$ 6,480 |
| | | Comcast (Dedicated Svc) \$225/mth | | \$ 2,700 |
| | | Distinct Data Ph (3 lines @ \$35/ea) | | \$ 1,260 |
| | | Distinct Data LD (\$6/mth x 12) | | \$ 72 |
| | | AT&T (1 lines @ \$50/mth + LD @ \$50/mth) | | \$ 1,200 |
| | | T-Mobile (1 Hot Spot @ \$30/mth) | | \$ 360 |
| | | Misc (repairs, equipment, etc.) | | \$ 2,440 |
| | | | \$ - | \$ 15,412 |

**Park Board of Trustees
Dellanera Park**

Budget Year 2019-2020- Line Item Support

| <u>Account #</u> | <u>Name</u> | <u>Description</u> | Beach User | Unrestricted |
|------------------|----------------------------------------------------|----------------------------------------------------|---------------------------------------------|-------------------------|
| | | | Dept 51 Cost | Dept 52 Cost |
| 5190 | Utilities | City of Galveston-Water | | \$ 23,500 |
| | | Electricity | | \$ 53,500 |
| | | | \$ - | \$ 77,000 |
| 5195 | FEMA | DP-101 RV Park Site Utilities (Ike) | | \$ 46,928 |
| | | DP-103 RV Building Damage (Ike) | | \$ 1,258 |
| | | DP-SAS-009 Seascape & DP Beaches (Ike) | \$ 1,012 | |
| | | | \$ 1,012 | \$ 48,186 |
| 5204 | Professional Fees | Coastal Strategies Consulting Contract | \$ 6,000 | |
| | | Drainage Consultant | \$ 10,000 | |
| | | Maximus | \$ 1,250 | |
| | | | \$ 17,250 | \$ - |
| 5240 | M & R Building | Cooler Mtc/Repairs | | \$ 4,500 |
| | | Electrical Repairs | | \$ 10,000 |
| | | Asphalt Mtc | | \$ 5,000 |
| | | Playground Repair | | \$ 10,000 |
| | | Plumbing Repairs | | \$ 3,000 |
| | | Lift Station Pump M&R | | \$ 4,000 |
| | | | \$ - | \$ 36,500 |
| 5242 | M & R Equipment | Truck M&R | | \$ 2,000 |
| | | Washer/Dryers | | \$ 1,000 |
| | | Golf Carts M&R | | \$ 2,000 |
| | | Trailer Repairs | | \$ 1,000 |
| | | Miscellaneous | | \$ 1,000 |
| | | | \$ - | \$ 7,000 |
| 5250 | Capital Improvements | (All Financed via Line of Cr 3 yrs @ 1.75% Int) | Ultimate Camp Sites (2 ea + 1 ea Community) | \$ 25,000 |
| | | | Overhead Storm Doors (3 @ \$1500/ea) | \$ 4,500 |
| | | Total offset to #52-4050 | Pavilion Remodel | \$ 64,361 |
| | | | \$ - | \$ 93,861 |
| 5251 | Capital-Financed (Principal) | New: Capital Projects | | \$ 12,400 |
| | | New: Capital Equipment | | \$ 4,000 |
| | | | \$ 16,400 | |
| 5252 | Equipment Purchases | Wooden Storage Shed (10 x 15) | | \$ 6,000 |
| | | Computers (1 @ 1200)/POS (2@3250/ea) | | \$ 7,700 |
| | | Furniture for Community Room/Counter/Office | | \$ 6,000 |
| | (All Financed via Line of Cr 3 yrs @ 1.75% Int) | | | \$ 19,700 |
| | Total offset to #52-4050 | | | |
| 5256 | Equipment Rental | Miscellaneous | \$ - | \$ 7,000 |

**Park Board of Trustees
Dellanera Park**

Budget Year 2019-2020- Line Item Support

| <u>Account #</u> | <u>Name</u> | <u>Description</u> | Beach User | | Unrestricted |
|------------------|--------------------|--------------------------------------|-------------------|----------------|---------------------|
| | | | Dept 51 | Dept 52 | |
| | | | <u>Cost</u> | | <u>Cost</u> |
| 5830 | Landscaping | Add Large Palm Trees (65 @ \$300/ea) | \$ - | \$ | 19,500 |
| | | Palm Tree Trimming | | \$ | 2,000 |
| | | Fertilizer | | \$ | 1,000 |
| | | Flowers/Bushes | | \$ | 1,000 |
| | | Grass Seed | | \$ | 1,000 |
| | | | | | <u>\$ 24,500</u> |
| 7100 | Radios | Galv Cty Emerg Mgmt. (3 ea x \$90) | | \$ | 270 |
| | | Replacement Parts | | \$ | 230 |
| | | | \$ - | \$ | <u>500</u> |

**R A APFFEL PARK
ADOPTED BUDGET FISCAL YEAR 2019/2020**

| | |
|-----------------------------|-----------------------|
| REVENUES | 756,537 |
| INTERFUND TRANSFERS IN | - |
| NONRECURRING REVENUE SOURCE | - |
| TOTAL REVENUE | <u>756,537</u> |

| | |
|--------------------------------|-------------------------|
| PERSONNEL EXPENSE | (391,116) |
| MATERIAL / SUPPLIES / SERVICE | (216,434) |
| DEBT SERVICE | (11,930) |
| TOTAL OPERATING EXPENSE | <u>(619,480)</u> |

| | |
|-------------------|-----------------------|
| NET INCOME | <u>137,057</u> |
|-------------------|-----------------------|

| | |
|-----------------------------------|------------------------|
| CAPITAL EXPENDITURES | (31,000) |
| LANDSCAPING | - |
| EQUIPMENT | (32,500) |
| TOTAL CAPITAL EXPENDITURES | <u>(63,500)</u> |

| | |
|-------------------|----------------------|
| NET INCOME | <u>73,557</u> |
|-------------------|----------------------|

| | |
|-------------------------|----------|
| INTERFUND TRANSFERS-OUT | (70,835) |
|-------------------------|----------|

| | |
|-------------------|---------------------|
| NET INCOME | <u>2,722</u> |
|-------------------|---------------------|

| | |
|----------------------|-----------------------|
| FEMA - REIMBURSEMENT | 392,054 |
| FEMA- EXPENSE | (26,429) |
| NET FEMA | <u>365,625</u> |

| | |
|-------------------|------------------------------|
| NET INCOME | <u><u>368,347</u></u> |
|-------------------|------------------------------|

| | |
|-----------------------------------------|--------------------|
| BEGINNING CASH RESERVE 9/30/2019 | (2,103,264) |
| NET INCOME FISCAL YEAR 2019/2020 | 368,347 |
| ENDING CASH RESERVE 9/30/2020 | (1,734,917) |

R.A. Apffel Park

| Summary | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|----------------|------------------------|------------------------|------------------------|--------------------------------------|------------------------------------|------------------------------------|----------------------------------|--------------------------------------------|
|----------------|------------------------|------------------------|------------------------|--------------------------------------|------------------------------------|------------------------------------|----------------------------------|--------------------------------------------|

Income Summary - Does Not Include FEMA Reimbursement

| | | | | | | | | |
|---------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|
| Beach User Fees-Dept 51 | 412,930 | 505,568 | 597,027 | 542,978 | 659,107 | 671,433 | 88.75% | 1.87% |
| Sales Tax Refund | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Law Suit Contingency | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| FEMA - Beach User | | | | | | | | |
| Grant-TX Parks & Wildlife | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Other Income-Dept 52 | 131,091 | 201,460 | 52,073 | 47,400 | 210,987 | 85,104 | 11.25% | (59.66%) |
| Total Revenue | 544,021 | 707,028 | 649,101 | 590,378 | 870,094 | 756,537 | 100.00% | (13.05%) |

| | | | | | | | | |
|------------------------------------|----------|----------|----------|----------|----------|----------|--|--|
| Nonrecurring Revenue Source | 0 | 0 | 0 | 0 | 0 | 0 | | |
|------------------------------------|----------|----------|----------|----------|----------|----------|--|--|

| | | | | | | | | |
|------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|--|--|
| Total Revenue Sources | 544,021 | 707,028 | 649,101 | 590,378 | 870,094 | 756,537 | | |
|------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|--|--|

Expense Summary-Does Not Include FEMA Related Expenses

| | | | | | | | | |
|---------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|
| Beach User Fees - Dept 51 | 813,519 | 554,811 | 540,313 | 589,759 | 734,256 | 680,686 | 90.30% | (7.30%) |
| Other Expense-Dept 52 | 62,288 | 52,036 | 47,982 | 56,357 | 130,647 | 73,129 | 9.70% | (44.03%) |
| Total Expense | 875,807 | 606,847 | 588,295 | 646,116 | 864,902 | 753,815 | 100.00% | (12.84%) |

| | | | | | | | | |
|-------------------|------------------|----------------|---------------|-----------------|--------------|--------------|--|--|
| Net Income | (331,786) | 100,181 | 60,805 | (55,738) | 5,192 | 2,722 | | |
|-------------------|------------------|----------------|---------------|-----------------|--------------|--------------|--|--|

| | | | | | | | | |
|---------------------------|-----------------|-----------------|----------------|---------------|----------------|----------------|--|--|
| FEMA Reimbursement | 0 | 0 | 0 | 28,943 | 399,224 | 392,054 | | |
| FEMA Related Expenditures | 51,964 | 20,399 | 4,337 | 18 | 7,237 | 26,429 | | |
| Net FEMA | (51,964) | (20,399) | (4,337) | 28,925 | 391,987 | 365,625 | | |

| | | | | | | | | |
|----------------------------------|------------------|---------------|---------------|-----------------|----------------|----------------|--|--|
| Net Income Including FEMA | (383,750) | 79,782 | 56,469 | (26,813) | 397,179 | 368,347 | | |
|----------------------------------|------------------|---------------|---------------|-----------------|----------------|----------------|--|--|

| | | | | | | | | |
|-----------------------------|----------------|----------------|----------------|----------------|----------------|----------------|--|--|
| Depreciation Expense | 236,776 | 237,702 | 208,105 | 158,625 | 234,460 | 158,626 | | |
|-----------------------------|----------------|----------------|----------------|----------------|----------------|----------------|--|--|

| | | | | | | | | |
|--------------------------------------|------------------|------------------|------------------|------------------|----------------|----------------|--|--|
| Net Income After Depreciation | (620,526) | (157,920) | (151,637) | (185,438) | 162,719 | 209,721 | | |
|--------------------------------------|------------------|------------------|------------------|------------------|----------------|----------------|--|--|

| | | | | | | | | |
|------------------------|---------------|------------|---------------|---------------|---------------|---------------|--|--|
| Capital Outlays | 11,163 | 678 | -2,098 | 13,850 | 58,500 | 63,500 | | |
|------------------------|---------------|------------|---------------|---------------|---------------|---------------|--|--|

| | | | | | | | | |
|------------------------------------------------|------------------|----------------|---------------|-----------------|---------------|---------------|--|--|
| Net Income Excluding Capital Assets | (320,623) | 100,859 | 58,707 | (41,888) | 63,692 | 66,222 | | |
|------------------------------------------------|------------------|----------------|---------------|-----------------|---------------|---------------|--|--|

R.A. Apffel Park

Cash Reserves 9/30/2019:

| | |
|----------------------------------------------|----------------------|
| Beach User | \$0 |
| Operating Cash | (\$2,103,264) |
| Nonrecurring Revenue | \$0 |
| Total Cash | (\$2,103,264) |
| Net Revenue | \$368,347 |
| Cash Adjusted by Net Income 9/30/2020 | (\$1,734,917) |

PERSONNEL SUMMARY

| | <u>Full Time</u> | <u>Part Time</u> | <u>Seasonal</u> |
|---------------------------------------|------------------|------------------|-----------------|
| <u>Vehicle Admissions (51)</u> | | | |
| Parks Mtc Mgr (20%) | 0.20 | | |
| Manager (95%) | 0.95 | | |
| Admin Asst (20%) | 0.20 | | |
| Maintenance | 1.00 | | 2.00 |
| Relief Manager | | | 1.00 |
| Gate Attendant | | | 6.00 |
| Pavilion Attendant | | | 2.00 |
| Subtotal | 2.35 | 0.00 | 11.00 |
| <u>Concessions (52)</u> | | | |
| Manager (5%) | 0.05 | | |
| Park Supt (13%) | 0.13 | | |
| Water Slide Attendant | | | 2.00 |
| Subtotal | 0.18 | 0.00 | 2.00 |
| TOTAL | 2.53 | 0.00 | 13.00 |

R.A. Apfel Park

| Consolidated | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|---------------|------------------------------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
| Income | | | | | | | | | |
| CONSOL-4200 | Vehicle Admissions | 362,099 | 462,763 | 544,424 | 380,695 | 447,876 | 629,683 | 83.23% | 40.59% |
| CONSOL-4200 | Vehicle Admissions \$1(NB) | 38,657 | 37,349 | 43,857 | 41,277 | 48,561 | 0 | 0.00% | (100.00%) |
| CONSOL-4201 | Vehicle Admissions Special Eve | 3,198 | 0 | 0 | 93,356 | 109,830 | 0 | 0.00% | (100.00%) |
| CONSOL-4210 | Park Pass Revenue | 8,134 | 5,456 | 7,914 | 27,000 | 16,680 | 1,250 | 0.17% | (92.51%) |
| CONSOL-4008 | Sales Tax Refund | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4585 | Miscellaneous | 842 | 0 | 0 | 225 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4665 | FEMA Reimbursement | 0 | 0 | 0 | 28,943 | 399,224 | 392,054 | 51.82% | (1.80%) |
| CONSOL-4666 | Insurance Reimbursement | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4650 | Grant-TX Parks & Wildlife | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5202 | Legal | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4756 | Transfer-Pocket Park 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4754 | Transfer-Pocket Park 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4041 | Management Contract | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4041 | Concession-Unrestricted | 32,000 | 22,100 | 25,892 | 20,000 | 25,875 | 23,889 | 3.16% | (7.68%) |
| CONSOL-4300 | Concession Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4340 | Pavilion Rental | 7,372 | 5,550 | 5,925 | 3,400 | 10,000 | 6,690 | 0.88% | (33.10%) |
| CONSOL-4335 | Floats & Umbrellas | 0 | 12,000 | 12,000 | 12,000 | 125,440 | 11,000 | 1.45% | (91.23%) |
| CONSOL-4338 | Special Event | 1,500 | 8,123 | 7,900 | 12,000 | 10,000 | 16,000 | 2.11% | 60.00% |
| CONSOL-4436 | Water Slide | 0 | 0 | 0 | 0 | 0 | 30,000 | 3.97% | 100.00% |
| CONSOL-2227 | Less: Sales Tax-Water Slide | 0 | 0 | 0 | 0 | 0 | -2,475 | -0.33% | 100.00% |
| CONSOL-4585 | Misc Income | 0 | 271 | 356 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4586 | Donations Income | 0 | 0 | 833 | 425 | 6,160 | 500 | 0.07% | (91.88%) |
| CONSOL-4650 | Grant | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4050 | Loan/Line of Credit Proceeds | 0 | 0 | 0 | 0 | 30,000 | 40,000 | 5.29% | 100.00% |
| CONSOL-4740 | Transfer- Debit Service | 90,219 | 153,417 | 0 | 0 | 39,672 | 0 | 0.00% | (100.00%) |
| CONSOL-4760 | Transfer-Sand Replenishment | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4735 | Transfer-Stewart Beach | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4750 | Transfer-General Fund | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| | Nonrecurring Revenue Source | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| | Total Revenue | 544,021 | 707,028 | 649,101 | 619,321 | 1,269,318 | 1,148,591 | 100.00% | (9.51%) |

Personnel Expense

| | | | | | | | | | |
|-------------|------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|---------------|--------------|
| CONSOL-5000 | Salaries | 166,453 | 98,129 | 122,530 | 164,603 | 226,542 | 230,460 | 29.54% | 1.73% |
| CONSOL-5002 | Field Auditor | 5,573 | 5,778 | 2,997 | 3,203 | 3,097 | 0 | 0.00% | (100.00%) |
| CONSOL-5031 | Security | 69,398 | 67,079 | 65,188 | 67,000 | 67,000 | 70,000 | 8.97% | 4.48% |
| CONSOL-5031 | Special Event Security | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5038 | Overtime | 0 | 650 | 31 | 55 | 250 | 1,600 | 0.21% | 100.00% |
| CONSOL-5042 | Incentive | 6,346 | 0 | 0 | 0 | 0 | 9,100 | 1.17% | 0.00% |
| CONSOL-5048 | Contract Labor | 5,477 | 1,826 | 1,616 | 0 | 2,400 | 5,000 | 0.64% | 108.33% |
| CONSOL-5050 | Payroll Taxes | 18,451 | 12,887 | 14,451 | 17,967 | 22,693 | 22,985 | 2.95% | 1.29% |
| CONSOL-5055 | Pension Plan | 2,052 | 618 | 1,468 | 1,032 | 4,583 | 5,631 | 0.72% | 22.86% |
| CONSOL-5060 | Insurance - Employees | 11,105 | 8,875 | 5,895 | 8,201 | 8,013 | 17,409 | 2.23% | 117.27% |
| CONSOL-5061 | Insurance-Contingency | 0 | 0 | 0 | 0 | 801 | 1,741 | 0.22% | 117.27% |
| CONSOL-5065 | Worker's Compensation | 5,380 | 3,992 | 5,829 | 5,832 | 10,940 | 13,658 | 1.75% | 24.85% |
| CONSOL-5070 | TEC | 3,412 | 6,172 | 6,733 | 2,000 | 2,000 | 2,000 | 0.26% | 0.00% |
| CONSOL-5071 | Sick Leave/Vacation Accrued | -1,225 | -1,658 | 1,123 | 1,602 | 1,602 | 1,401 | 0.18% | 100.00% |
| CONSOL-5075 | Uniforms | 1,216 | 1,047 | 1,421 | 1,700 | 2,000 | 2,800 | 0.36% | 40.00% |
| CONSOL-5078 | Drug Testing/Background Chec | 845 | 775 | 893 | 600 | 660 | 1,725 | 0.22% | 161.36% |
| CONSOL-5079 | Employee Recruitment | 0 | 443 | 1,351 | 1,244 | 1,100 | 1,100 | 0.14% | 0.00% |
| CONSOL-5080 | Salary Contingency | 0 | 0 | 0 | 0 | 4,300 | 4,505 | 0.58% | 4.76% |
| | Total | 294,484 | 206,612 | 231,525 | 275,039 | 357,981 | 391,116 | 50.13% | 9.26% |

R.A. Appfel Park

| Consolidated | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|--------------------------------|-------------------------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
| Operating Expense | | | | | | | | | |
| CONSOL-5100 | Alarm System | 1,445 | 1,685 | 1,595 | 2,410 | 1,600 | 2,000 | 0.26% | 25.00% |
| CONSOL-5110 | Auto Mileage Reimbursement | 72 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5115 | Advertising & Promotions | 0 | 666 | 0 | 650 | 1,000 | 1,000 | 0.13% | 0.00% |
| CONSOL-5116 | Bad Debt Expense | 9,826 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5117 | Bank Fees | 331 | 1,590 | 2,673 | 2,150 | 2,150 | 3,350 | 0.43% | 55.81% |
| CONSOL-5118 | Cash Over Short | 343 | 12 | -224 | -482 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5120 | Cleaning Supplies | 1,768 | 1,793 | 1,262 | 1,500 | 2,000 | 1,575 | 0.20% | (21.25%) |
| CONSOL-5125 | Contract Services | 21,147 | 19,431 | 10,710 | 13,000 | 13,503 | 14,340 | 1.84% | 6.20% |
| CONSOL-5135 | Data Processing/Software | 589 | 1,121 | 887 | 1,800 | 2,030 | 3,445 | 0.44% | 69.70% |
| CONSOL-5137 | Discounts | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5140 | Dues & Subscriptions | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5155 | Office Supplies | 1,501 | 735 | 1,250 | 1,000 | 1,300 | 1,200 | 0.15% | (7.69%) |
| CONSOL-5157 | Paper goods | 2,313 | 2,974 | 2,160 | 2,500 | 3,000 | 3,500 | 0.45% | 16.67% |
| CONSOL-5162 | Signage | 5,150 | 3,578 | 4,628 | 5,000 | 5,000 | 5,000 | 0.64% | 0.00% |
| CONSOL-5163 | License/Permits | 500 | 50 | 25 | 550 | 550 | 50 | 0.01% | (90.91%) |
| CONSOL-5164 | Meetings and Seminars | 550 | 3,966 | 4,510 | 2,038 | 7,850 | 10,288 | 1.32% | 31.06% |
| CONSOL-5165 | Memberships | 10 | 350 | 253 | 150 | 378 | 500 | 0.06% | 32.28% |
| CONSOL-5166 | Travel/Seminars | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5170 | Miscellaneous | 703 | 320 | 588 | 50 | 1,300 | 1,500 | 0.19% | 15.38% |
| CONSOL-5175 | Office Lease/Rent | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5185 | Materials and Supplies | 1,022 | 1,404 | 1,111 | 2,000 | 2,000 | 2,200 | 0.28% | 10.00% |
| CONSOL-5187 | Tickets | 4,004 | 1,452 | 613 | 1,200 | 2,000 | 2,200 | 0.28% | 10.00% |
| CONSOL-5189 | Telephone | 19,749 | 21,165 | 12,336 | 9,913 | 11,300 | 10,240 | 1.31% | (9.38%) |
| CONSOL-5190 | Utilities | 11,237 | 2,529 | 3,531 | 3,900 | 3,900 | 4,675 | 0.60% | 19.87% |
| CONSOL-5195 | FEMA / Storm Expense | 51,964 | 20,399 | 4,337 | 18 | 7,237 | 26,429 | 3.39% | 265.19% |
| CONSOL-5192 | Emergency Cleanup | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5200 | Outside Audit | 2,858 | 3,288 | 1,626 | 3,342 | 3,369 | 3,706 | 0.47% | 10.00% |
| CONSOL-5202 | Legal Fees | 1,242 | 954 | 518 | 1,575 | 1,500 | 1,500 | 0.19% | 0.00% |
| CONSOL-5204 | Professional Fees | 6,000 | 0 | 0 | 1,000 | 2,750 | 1,250 | 0.16% | (54.55%) |
| CONSOL-5230 | Insurance - Property | 53,201 | 53,309 | 65,998 | 64,849 | 66,212 | 87,395 | 11.20% | 31.99% |
| CONSOL-5232 | Insurance - Liability | 5,412 | 4,149 | 4,437 | 7,784 | 4,186 | 4,065 | 0.52% | (2.90%) |
| CONSOL-5234 | Insurance - Claims | 1,000 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5240 | Mtc & Repairs-Building | 19,958 | 9,876 | 18,261 | 20,324 | 20,000 | 20,000 | 2.56% | 0.00% |
| CONSOL-5242 | Mtc & Repairs-Equip | 8,119 | 7,064 | 10,255 | 10,000 | 11,000 | 16,500 | 2.11% | 50.00% |
| CONSOL-5254 | Small Tools and Equipment | 2,458 | 2,092 | 1,540 | 3,000 | 2,200 | 1,750 | 0.22% | (20.45%) |
| CONSOL-5256 | Equipment Rental | 0 | 172 | 0 | 2,700 | 3,000 | 375 | 0.05% | (87.50%) |
| CONSOL-5260 | Gasoline | 3,307 | 5,293 | 5,078 | 2,346 | 5,000 | 4,000 | 0.51% | (20.00%) |
| CONSOL-5370 | Courier Service | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5401 | Dumping Fees | 0 | 1,954 | 1,107 | 0 | 3,000 | 1,500 | 0.19% | 100.00% |
| CONSOL-5420 | Port-o-lets | 5,335 | 3,178 | 1,904 | 2,124 | 5,616 | 5,000 | 0.64% | (10.97%) |
| CONSOL-5625 | First Aid Supplies | 0 | 0 | 0 | 0 | 200 | 200 | 0.03% | 100.00% |
| CONSOL-5710 | Trash Barrel Liners | 0 | 654 | 1,054 | 1,000 | 1,000 | 1,000 | 0.13% | 0.00% |
| CONSOL-5720 | Trash Barrels/Timbers | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5910 | Car Counters & Cameras | 3,473 | 750 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5920 | Betta Beach Productions | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-6005 | Cost of Sales-Snack Bar | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-6006 | Cost of Sales-Bar/Alcohol | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-6010 | Cost of Sales-Gift Shop | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-7001 | Special Projects - New | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-7006 | Contingency-Board Approval | 194,637 | 60,185 | 0 | 0 | 39,672 | 0 | 0.00% | (100.00%) |
| CONSOL-7100 | Radio Expense | 3,989 | 770 | 785 | 1,000 | 6,130 | 1,130 | 0.14% | (81.57%) |
| CONSOL-5257 | Cap Asset Replacement Reserve | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Operating Expense | | 445,211 | 238,906 | 164,807 | 170,391 | 242,933 | 242,863 | 31.13% | (0.03%) |
| Total Expense | | 739,695 | 445,518 | 396,331 | 445,430 | 600,914 | 633,979 | 81.25% | 5.50% |

R.A. Apfel Park

| Consolidated | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|--------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
|--------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|

Capital Outlay & Debit Service

| | | | | | | | | |
|-----------------------------|--------------------------------|---------------|--------------|---------------|---------------|---------------|--------------|--------------|
| CONSOL-5250 | Boddeker Drive Bridge (Conting | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5251 | Debt Service-Principal | 0 | 0 | 0 | 0 | 10,000 | 1.45% | 13.34% |
| CONSOL-5156 | Debt Service-Interest | 775 | 489 | 200 | 0 | 525 | 0.08% | 13.52% |
| CONSOL-5253 | Lease Payments-Prior Year | 1,731 | 1,311 | 703 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5250 | Capital Improvement | 0 | 0 | 0 | 3,800 | 17,000 | 3.97% | 100.00% |
| CONSOL-5255 | Gain/Loss on Sale of Equip | 3,424 | -222 | -2,706 | -5,954 | 0 | 0.00% | 0.00% |
| CONSOL-5830 | Landscaping | 0 | 400 | 0 | 0 | 1,000 | 0.00% | 100.00% |
| CONSOL-5252 | Lease Purchase | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5252 | Equipment Purchase (Cash) | 7,739 | 500 | 608 | 0 | 27,500 | 3.01% | 100.00% |
| CONSOL-5252 | Equipment Purchase (Financed) | 0 | 0 | 0 | 16,004 | 13,000 | 1.15% | 100.00% |
| Total Capital Outlay | | 13,668 | 2,478 | -1,195 | 13,850 | 69,025 | 9.67% | 9.28% |

Interfund Transfers

| | | | | | | | | |
|------------------------|-------------------------|----------------|----------------|----------------|----------------|----------------|--------------|-----------------|
| CONSOL-8003 | Beach Cleaning Transfer | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-8007 | Beach Patrol Transfer | 57,000 | 57,000 | 57,000 | 57,000 | 57,000 | 0.00% | (100.00%) |
| CONSOL-8008 | Nourished Beach | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-8001 | Stewart Beach | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-8017 | Sand Replenishment Fund | 41,855 | 37,349 | 43,857 | 41,277 | 48,561 | 0.00% | (100.00%) |
| CONSOL-8000 | General Fund Transfer | 75,553 | 84,901 | 96,639 | 88,577 | 96,639 | 9.08% | (26.70%) |
| Total Transfers | | 174,408 | 179,250 | 197,496 | 186,854 | 202,200 | 9.08% | (64.97%) |

| | | | | | | | | |
|------------------------------------|------------------|----------------|----------------|-----------------|----------------|----------------|----------------|-----------------|
| Total Consolidated Expenses | 927,771 | 627,246 | 592,632 | 646,134 | 872,139 | 780,244 | 100.00% | (10.54%) |
| Net Income | (383,750) | 79,782 | 56,469 | (26,813) | 397,179 | 368,347 | | |

Depreciation on Capitalized Equipment

| | | | | | | | |
|-------------------------------------|---------------------------------|------------------|------------------|------------------|----------------|----------------|----------------|
| RA-90-6505 | Depreciation-Building | 109,154 | 109,154 | 109,154 | 109,153 | 109,154 | 109,154 |
| RA-90-6510 | Depreciation-Bldg Improvement | 0 | 2,427 | 12,399 | 12,399 | 0 | 12,399 |
| RA-90-6515 | Depreciation-Machine & Equip | 70,378 | 62,535 | 28,636 | 5,041 | 70,670 | 5,041 |
| RA-90-6525 | Depreciation-Auto & Trucks | 27,534 | 33,874 | 30,287 | 16,051 | 24,924 | 16,051 |
| RA-90-6530 | Depreciation-Furniture & Fixtur | 29,712 | 29,712 | 27,628 | 15,981 | 29,712 | 15,981 |
| Total Depreciation Expense | | 236,776 | 237,702 | 208,105 | 158,625 | 234,460 | 158,626 |
| Net Income After Depreciator | (620,526) | (157,920) | (151,637) | (185,438) | 162,719 | 209,721 | |

R.A. Apffel Park

| Beach User Fees | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|-----------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
|-----------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|

Income

Vehicle Admission Based on 43,728 vehicles: 20% @ \$12 (M-Th) 80% @ \$15 (Fri-Sun)

| | | | | | | | | | |
|------------|-------------------------------|----------------|----------------|----------------|----------------|------------------|------------------|---------------|--------------|
| RA-51-4200 | Vehicle Admissions | 362,099 | 462,763 | 544,424 | 380,695 | 447,876 | 629,683 | 54.82% | 40.59% |
| RA-51-4200 | VA-Sand Replenishment Fund | 38,657 | 37,349 | 43,857 | 41,277 | 48,561 | 0 | 0.00% | (100.00%) |
| RA-51-4200 | Vehicle Admissions Spec Event | 3,198 | 0 | 0 | 93,356 | 109,830 | 0 | 0.00% | (100.00%) |
| RA-51-4210 | Park Pass Revenue | 8,134 | 5,456 | 7,914 | 27,000 | 16,680 | 1,250 | 0.11% | (92.51%) |
| RA-51-4585 | Miscellaneous Income | 842 | 0 | 0 | 225 | 0 | 0 | 0.00% | 0.00% |
| RA-51-4586 | Donations Income | 0 | 0 | 833 | 425 | 6,160 | 500 | 0.04% | 0.00% |
| RA-51-4665 | FEMA Reimbursement | 0 | 0 | 0 | 28,943 | 399,224 | 392,054 | 34.13% | (1.80%) |
| RA-51-4050 | Loan/Line of Credit Proceeds | 0 | 0 | 0 | 0 | 30,000 | 40,000 | 3.48% | 100.00% |
| | Nonrecurring Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| | Total Revenue | 412,930 | 505,568 | 597,027 | 571,921 | 1,058,331 | 1,063,487 | 92.59% | 0.49% |

Personnel Expense

| | | | | | | | | | |
|------------|-----------------------------|----------------|----------------|----------------|----------------|----------------|----------------|---------------|---------------|
| RA-51-5000 | Salaries | 150,802 | 86,325 | 110,881 | 152,090 | 173,128 | 195,061 | 25.00% | 12.67% |
| RA-51-5002 | Field Auditor | 5,573 | 5,778 | 2,997 | 3,203 | 3,097 | 0 | 0.00% | (100.00%) |
| RA-51-5031 | Security | 69,398 | 67,079 | 65,188 | 67,000 | 67,000 | 70,000 | 8.97% | 4.48% |
| RA-51-5038 | Overtime | 0 | 631 | 31 | 55 | 250 | 1,600 | 0.21% | 100.00% |
| RA-51-5042 | Incentive | 6,346 | 0 | 0 | 0 | 0 | 8,100 | 1.04% | 0.00% |
| RA-51-5048 | Contract Labor | 5,477 | 1,826 | 1,616 | 0 | 2,400 | 5,000 | 0.64% | 108.33% |
| RA-51-5050 | Payroll Taxes | 17,236 | 11,985 | 13,578 | 17,010 | 18,607 | 20,277 | 2.60% | 8.98% |
| RA-51-5055 | Pension Plan | 1,986 | 231 | 982 | 813 | 3,947 | 4,917 | 0.63% | 24.59% |
| RA-51-5060 | Insurance - Employees | 11,105 | 8,975 | 5,895 | 8,201 | 8,013 | 17,409 | 2.23% | 117.27% |
| RA-51-5061 | Insurance-Contingency | 0 | 0 | 0 | 0 | 801 | 1,741 | 0.22% | 117.27% |
| RA-51-5065 | Worker's Compensation | 5,024 | 3,684 | 5,473 | 4,731 | 8,575 | 12,168 | 1.56% | 41.90% |
| RA-51-5070 | TEC-Unemployment | 3,412 | 6,172 | 6,733 | 2,000 | 2,000 | 2,000 | 0.26% | 0.00% |
| RA-51-5071 | Sick Leave/Vacation Accrual | -1,225 | -1,658 | 1,123 | 1,602 | 1,602 | 1,401 | 0.18% | 100.00% |
| RA-51-5075 | Uniforms | 1,216 | 1,047 | 1,421 | 1,700 | 2,000 | 2,800 | 0.36% | 40.00% |
| RA-51-5078 | Drug Testing/Backgrd Check | 845 | 775 | 893 | 600 | 660 | 1,725 | 0.22% | 161.36% |
| RA-51-5079 | Employee Recruitment | 0 | 443 | 1,351 | 500 | 1,100 | 1,100 | 0.14% | 0.00% |
| RA-51-5080 | Salary Contingency | 0 | 0 | 0 | 0 | 3,791 | 3,934 | 0.50% | 3.77% |
| | Total | 277,196 | 193,291 | 218,159 | 259,505 | 296,970 | 349,234 | 44.76% | 17.60% |

R.A. Apffel Park

| Beach User Fees | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|--------------------------|-------------------------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
| Operating Expense | | | | | | | | | |
| RA-51-5100 | Alarm System | 1,445 | 1,685 | 1,595 | 2,410 | 1,600 | 2,000 | 0.26% | 25.00% |
| RA-51-5110 | Auto Mileage Reimbursement | 72 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| RA-51-5115 | Advertising & Promotions | 0 | 199 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| RA-51-5117 | Bank Fees | 302 | 1,459 | 2,462 | 1,800 | 1,800 | 3,000 | 0.38% | 66.67% |
| RA-51-5118 | Cash Over Short | 343 | 12 | -224 | -482 | 0 | 0 | 0.00% | 0.00% |
| RA-51-5120 | Cleaning Supplies | 1,768 | 1,793 | 1,262 | 1,500 | 2,000 | 1,575 | 0.20% | (21.25%) |
| RA-51-5125 | Contract Services | 21,147 | 19,431 | 10,710 | 13,000 | 13,503 | 14,340 | 1.84% | 6.20% |
| RA-51-5135 | Data Processing/Software | 196 | 1,121 | 887 | 1,800 | 2,030 | 3,445 | 0.44% | 69.70% |
| RA-51-5155 | Office Supplies | 1,501 | 735 | 1,250 | 1,000 | 1,300 | 1,200 | 0.15% | (7.69%) |
| RA-51-5157 | Paper Goods | 2,313 | 2,974 | 2,160 | 2,500 | 3,000 | 3,500 | 0.45% | 16.67% |
| RA-51-5162 | Signage | 5,150 | 3,578 | 4,628 | 5,000 | 5,000 | 5,000 | 0.64% | 0.00% |
| RA-51-5163 | License/Permits | 500 | 50 | 25 | 550 | 550 | 50 | 0.01% | (90.91%) |
| RA-51-5164 | Meetings and Seminars | 550 | 3,966 | 4,510 | 1,000 | 7,850 | 558 | 0.07% | (92.89%) |
| RA-51-5165 | Memberships | 10 | 350 | 253 | 0 | 378 | 0 | 0.00% | (100.00%) |
| RA-51-5170 | Miscellaneous | 703 | 320 | 588 | 50 | 500 | 500 | 0.06% | 0.00% |
| RA-51-5185 | Supplies | 1,022 | 1,404 | 1,111 | 2,000 | 2,000 | 2,200 | 0.28% | 10.00% |
| RA-51-5187 | Tickets | 4,004 | 1,452 | 613 | 1,200 | 2,000 | 2,200 | 0.28% | 10.00% |
| RA-51-5189 | Telephone/Cell/Internet | 19,749 | 21,165 | 12,336 | 9,913 | 11,300 | 10,240 | 1.31% | (9.38%) |
| RA-51-5190 | Utilities | 11,237 | 2,529 | 3,531 | 3,900 | 3,900 | 4,675 | 0.60% | 19.87% |
| RA-51-5195 | FEMA/Storm Expense | 51,964 | 20,399 | 4,337 | 18 | 7,237 | 26,429 | 3.39% | 265.19% |
| RA-51-5200 | Audit Fees | 2,858 | 3,288 | 1,626 | 3,342 | 3,369 | 3,706 | 0.47% | 10.00% |
| RA-51-5202 | Legal Fees | 1,242 | 1,229 | 518 | 1,500 | 1,500 | 1,500 | 0.19% | 0.00% |
| RA-51-5204 | Professional Fees | 6,000 | 0 | 0 | 1,000 | 2,750 | 1,250 | 0.16% | (54.55%) |
| RA-51-5230 | Insurance - Property | 53,201 | 53,309 | 65,998 | 64,849 | 66,062 | 87,395 | 11.20% | 32.29% |
| RA-51-5232 | Insurance - Liability | 5,004 | 100 | 1,670 | 3,600 | 3,695 | 4,065 | 0.52% | 10.00% |
| RA-51-5240 | Mtc & Repairs-Building | 19,958 | 9,876 | 18,261 | 20,292 | 20,000 | 20,000 | 2.56% | 0.00% |
| RA-51-5242 | Mtc & Repairs-Equipment | 8,119 | 7,064 | 10,255 | 10,000 | 11,000 | 16,500 | 2.11% | 50.00% |
| RA-51-5254 | Small Tools & Equipment | 2,458 | 2,092 | 1,540 | 3,000 | 2,200 | 1,750 | 0.22% | (20.45%) |
| RA-51-5256 | Equipment Rental | 0 | 172 | 0 | 2,700 | 3,000 | 0 | 0.00% | (100.00%) |
| RA-51-5260 | Gasoline | 3,307 | 5,293 | 5,078 | 2,346 | 5,000 | 4,000 | 0.51% | (20.00%) |
| RA-51-5401 | Dumping Fees | 0 | 1,954 | 1,107 | 0 | 3,000 | 1,500 | 0.19% | 100.00% |
| RA-51-5420 | Port-o-lets | 5,335 | 3,178 | 1,904 | 2,124 | 5,616 | 5,000 | 0.64% | (10.97%) |
| RA-51-5625 | First Aid Supplies | 0 | 0 | 0 | 0 | 200 | 200 | 0.03% | 100.00% |
| RA-51-5710 | Trash Barrel Liners | 0 | 654 | 1,054 | 1,000 | 1,000 | 1,000 | 0.13% | 0.00% |
| RA-51-5720 | Trash Barrels | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| RA-51-5910 | Car Counters & Cameras | 3,473 | 750 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| RA-51-7006 | Contingency-Board Approval | 194,637 | 60,185 | 0 | 0 | 39,672 | 0 | 0.00% | (100.00%) |
| RA-51-7100 | Radio Expense | 3,989 | 770 | 785 | 1,000 | 1,130 | 1,130 | 0.14% | 0.00% |
| RA-51-5257 | Cap Asset Replacement Reserve | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total | | 434,555 | 234,534 | 161,829 | 163,912 | 235,142 | 229,908 | 29.47% | (2.23%) |
| Total Expense | | 711,751 | 427,825 | 379,988 | 423,417 | 532,112 | 579,142 | 74.23% | 8.84% |

R.A. Apffel Park

| Beach User Fees | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|-----------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
|-----------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|

Capital Outlay & Debt Service

| | | | | | | | | | |
|-----------------------------|-------------------------------|---------------|--------------|--------------|---------------|---------------|---------------|--------------|---------------|
| RA-51-5251 | Debit Service-Principal | 0 | 0 | 0 | 0 | 10,000 | 11,334 | 1.45% | 13.34% |
| RA-51-5156 | Interest Expense | 775 | 489 | 200 | 0 | 525 | 596 | 0.08% | 13.52% |
| RA-51-5253 | Lease Payments-Prior Year | 1,731 | 1,311 | 703 | 0 | 0 | 0 | 0.00% | 0.00% |
| RA-51-5255 | Gain/Loss Sale of Asset(4682) | 3,424 | -222 | 0 | -5,954 | 0 | 0 | 0.00% | 0.00% |
| RA-51-5250 | Capital Improvement | 0 | 0 | 0 | 3,800 | 17,000 | 31,000 | 3.97% | 100.00% |
| RA-51-5830 | Landscaping | 0 | 400 | 0 | 0 | 1,000 | 0 | 0.00% | 100.00% |
| RA-51-5253 | Lease Purchase (Current Year) | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| RA-51-5252 | Equipment Purchase (Cash) | 7,739 | 500 | 608 | 0 | 0 | 9,500 | 1.22% | 0.00% |
| RA-51-5252 | Equipment Purchase (Financed) | 0 | 0 | 0 | 16,004 | 13,000 | 9,000 | 1.15% | 100.00% |
| Total Capital Outlay | | 13,668 | 2,478 | 1,511 | 13,850 | 41,525 | 61,430 | 7.87% | 47.93% |

Interfund Transfers

| | | | | | | | | | |
|------------------------|-------------------------|----------------|----------------|----------------|----------------|----------------|---------------|--------------|-----------------|
| RA-51-8003 | Beach Cleaning Transfer | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| RA-51-8006 | Beach Patrol Transfer | 57,000 | 57,000 | 57,000 | 57,000 | 57,000 | 0 | 0.00% | (100.00%) |
| RA-51-8008 | Nourished Beach | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| RA-51-8012 | Sand Replenishment Fund | 41,855 | 37,349 | 43,857 | 41,277 | 48,561 | 0 | 0.00% | (100.00%) |
| RA-51-8000 | General Fund Transfer | 41,209 | 50,557 | 62,295 | 54,233 | 62,295 | 66,543 | 8.53% | 0.00% |
| Total Transfers | | 140,064 | 144,906 | 163,152 | 152,510 | 167,856 | 66,543 | 8.53% | (60.36%) |

| | | | | | | | | |
|------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|---------------|----------------|
| Total Parking Expense | 865,483 | 575,209 | 544,650 | 589,777 | 741,493 | 707,115 | 90.63% | (4.64%) |
|------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|---------------|----------------|

| | | | | | | |
|-------------------|------------------|-----------------|---------------|-----------------|----------------|----------------|
| Net Income | (452,553) | (69,642) | 52,378 | (17,856) | 316,838 | 356,372 |
|-------------------|------------------|-----------------|---------------|-----------------|----------------|----------------|

R.A. Apffel Park

| Other Income & Expense | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|------------------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
|------------------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|

Income

| | | | | | | | | | |
|---------------------|------------------------------|----------------|----------------|---------------|---------------|----------------|---------------|--------------|-----------------|
| RA-52-4041 | Concession-Unrestricted | 32,000 | 22,100 | 25,892 | 20,000 | 25,875 | 23,889 | 2.08% | (7.68%) |
| RA-52-4050 | Loan/Line of Credit Proceeds | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| RA-52-4335 | Umbrella Rentals | 0 | 12,000 | 12,000 | 12,000 | 125,440 | 11,000 | 0.96% | (91.23%) |
| RA-52-4340 | Pavilion Rental | 7,372 | 5,550 | 5,925 | 3,400 | 10,000 | 6,690 | 0.58% | (33.10%) |
| RA-52-4338 | Special Event | 1,500 | 8,123 | 7,900 | 12,000 | 10,000 | 16,000 | 1.39% | 60.00% |
| RA-52-4436 | Water Slide | 0 | 0 | 0 | 0 | 0 | 30,000 | 2.61% | 100.00% |
| RA-52-2227 | Less: Sales Tax-Water Slide | | | 0 | 0 | 0 | -2,475 | -0.22% | 100.00% |
| RA-52-4585 | Miscellaneous | 0 | 271 | 356 | 0 | 0 | 0 | 0.00% | 0.00% |
| RA-52-4740 | Transfer - Debt Service | 90,219 | 153,417 | 0 | 0 | 39,672 | 0 | 0.00% | (100.00%) |
| Other Income | | 131,091 | 201,460 | 52,073 | 47,400 | 210,987 | 85,104 | 7.41% | (59.66%) |

Expenses

Personnel Expense

| | | | | | | | | | |
|--------------|-----------------------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|-----------------|
| RA-52-5000 | Salaries | 15,651 | 11,803 | 11,649 | 12,513 | 53,415 | 35,399 | 4.54% | (33.73%) |
| RA-52-5038 | Overtime | 0 | 19 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| RA-52-5042 | Incentive | 0 | 0 | 0 | 0 | 0 | 1,000 | 0.13% | 0.00% |
| RA-52-5050 | Payroll Taxes | 1,215 | 902 | 873 | 957 | 4,086 | 2,708 | 0.35% | (33.73%) |
| RA-52-5055 | Pension | 66 | 387 | 487 | 219 | 637 | 714 | 0.09% | 12.12% |
| RA-52-5060 | Insurance - Employees | 0 | -100 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| RA-52-5061 | Insurance-Contingency | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| RA-52-5065 | Worker's Compensation | 356 | 309 | 357 | 1,101 | 2,364 | 1,490 | 0.19% | (36.97%) |
| RA-52-5070 | TEC-Unemployment | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| RA-52-5075 | Uniforms | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| RA-52-5078 | Drug Testing/Backgrd Check | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 100.00% |
| RA-52-5079 | Employment Recruit/Relocate | 0 | 0 | 0 | 744 | 0 | 0 | 0.00% | 0.00% |
| RA-52-5080 | Salary Contingency | 0 | 0 | 0 | 0 | 509 | 571 | 0.07% | 12.12% |
| Total | | 17,288 | 13,320 | 13,366 | 15,534 | 61,012 | 41,882 | 5.37% | (31.35%) |

R.A. Apffel Park

Operating Expense

| | | | | | | | | | |
|--------------|------------------------------|---------------|--------------|--------------|--------------|--------------|---------------|--------------|---------------|
| RA-52-5117 | Bank Charges | 29 | 132 | 210 | 350 | 350 | 350 | 0.04% | 0.00% |
| RA-52-5115 | Advertising/Promotions | 0 | 467 | 0 | 650 | 1,000 | 1,000 | 0.13% | 0.00% |
| RA-52-5116 | Bad Debt Expense | 9,826 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| RA-52-5135 | Data Processing/Software Mtc | 393 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| RA-52-5164 | Meetings and Seminars | 0 | 0 | 0 | 1,038 | 0 | 9,730 | 1.25% | 0.00% |
| RA-52-5165 | Memberships | 0 | 0 | 0 | 150 | 0 | 500 | 0.06% | 0.00% |
| RA-52-5170 | Miscellaneous | 0 | 0 | 0 | 0 | 800 | 1,000 | 0.13% | 100.00% |
| RA-52-5202 | Legal | 0 | -275 | 0 | 75 | 0 | 0 | 0.00% | 0.00% |
| RA-52-5230 | Insurance - Property | 0 | 0 | 0 | 0 | 150 | 0 | 0.00% | 100.00% |
| RA-52-5232 | Insurance - Liability | 408 | 4,049 | 2,768 | 4,184 | 491 | 0 | 0.00% | (100.00%) |
| RA-52-5240 | Mtc & Repairs-Building | 0 | 0 | 0 | 32 | 0 | 0 | 0.00% | 0.00% |
| RA-52-5256 | Equipment Rental | 0 | 0 | 0 | 0 | 0 | 375 | 0.05% | 0.00% |
| RA-52-7100 | Radio Expense | 0 | 0 | 0 | 0 | 5,000 | 0 | 0.00% | 100.00% |
| Total | | 10,656 | 4,372 | 2,978 | 6,479 | 7,791 | 12,955 | 1.66% | 66.28% |

| Other Income & Expense | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|-----------------------------------|------------------------|------------------------|------------------------|--------------------------------------|------------------------------------|------------------------------------|----------------------------------|--------------------------------------------|
|-----------------------------------|------------------------|------------------------|------------------------|--------------------------------------|------------------------------------|------------------------------------|----------------------------------|--------------------------------------------|

Capital Outlay & Debt Service

| | | | | | | | | | |
|--------------|-------------------------------|----------|----------|---------------|----------|---------------|---------------|--------------|--------------|
| RA-52-5250 | Capital Improvements | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| RA-52-5252 | Equipment Purchase (Cash) | 0 | 0 | 0 | 0 | 27,500 | 14,000 | 1.79% | 100.00% |
| RA-52-5252 | Equipment Purchase (Financed) | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| RA-52-5255 | Gain#4682/Loss Equip Dispos | 0 | 0 | -2,706 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total | | 0 | 0 | -2,706 | 0 | 27,500 | 14,000 | 1.79% | 0.00% |

Interfund Transfers

| | | | | | | | | | |
|--------------------------|-------------------------|---------------|----------------|---------------|----------------|----------------|---------------|--------------|-----------------|
| RA-52-8000 | General Fund Allocation | 34,344 | 34,344 | 34,344 | 34,344 | 34,344 | 4,292 | 0.55% | (87.50%) |
| RA-52-8003 | Beach Cleaning Transfer | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Transfers | | 34,344 | 34,344 | 34,344 | 34,344 | 34,344 | 4,292 | 0.55% | (87.50%) |
| Total Expense | | 62,288 | 52,036 | 47,982 | 56,357 | 130,647 | 73,129 | 9.37% | (44.03%) |
| Net Income: Other | | 68,804 | 149,424 | 4,091 | (8,957) | 80,340 | 11,975 | | |

**Park Board of Trustees
R. A. Apffel Beach Park
Budget Year 2019-2020 - Line Item Support**

| | | | Beach User Unrestricted | |
|------------------|---------------------------|-------------------------------------------|--------------------------------|-------------------------|
| <u>Account #</u> | <u>Name</u> | <u>Description</u> | <u>Dept 51 Cost</u> | <u>Dept 52 Cost</u> |
| 5042 | Incentive Salary | Seasonal Program (\$500/per Empl) | \$ 5,000 | \$ 1,000 |
| | | Manager Incentive | \$ 3,100 | |
| | | | <u>\$ 8,100</u> | <u>\$ 1,000</u> |
| 5048 | Contract Labor | Park Cars 20 ea @ 10 hrs x \$15/hr | <u>\$ 5,000</u> | <u>\$ -</u> |
| 5075 | Uniforms | Shirts, Jackets, Hats, & PPE | <u>\$ 2,800</u> | <u>\$ -</u> |
| 5078 | Drug/Background Checks | Drug Tests (25 @ \$25) | \$ 625 | \$ - |
| | | Background Checks (25 @ \$44) | \$ 1,100 | \$ - |
| | | | <u>\$ 1,725</u> | <u>\$ -</u> |
| 5079 | Employee Recruitment | Job Postings/Relocation Expns | <u>\$ 1,100</u> | <u>\$ -</u> |
| 5080 | Salary Contingency | 2.5% Merit/1.5% Compensation Survey Adj | <u>\$ 3,934</u> | <u>\$ 571</u> |
| 5100 | Alarms | Alarm (\$65-Pav; \$70-Fire) x 12 | \$ 1,620 | |
| | | Batteries/Personnel code changes/Etc. | \$ 380 | |
| | | | <u>\$ 2,000</u> | <u>\$ -</u> |
| 5115 | Advertising/Promotions | Splash Day Sound System | | <u>\$ 1,000</u> |
| 5120 | Cleaning Supplies | Misc supplies (soap, gloves, bleach, etc) | <u>\$ 1,575</u> | <u>\$ -</u> |
| 5125 | Contract Services | Dumpsters \$834/mth | \$ 10,000 | |
| | | Pest Control \$120 @12 | \$ 1,440 | |
| | | Mosquito Control \$175 @ 7 mths | \$ 1,225 | |
| | | Money Counters Contract (annual) | \$ 600 | |
| | | Sparklets Rental (\$2/mth x 12) | \$ 24 | |
| | | Sparklets Products & other Chgs | \$ 350 | |
| | | Backflow Inspection (Annual) | \$ 400 | |
| | | Fire Extinguisher Inspection | \$ 35 | |
| | | Fire Alarm Inspection (Annual) | \$ 50 | |
| | | Miscellaneous | \$ 216 | |
| | | | <u>\$ 14,340</u> | <u>\$ -</u> |
| 5135 | Data Process/Software Mtc | GCS Uattend Time Clock | \$ 460 | |
| | | GCS DocsVault (Annual Mtc) 1 user | \$ 90 | |
| | | JOLT Tasking Software | \$ 110 | |
| | | Survey Monkey | \$ 200 | |
| | | Facility Dude Software (Annual) | \$ 485 | |
| | | When to Work (Scheduling Software) | \$ 100 | |
| | | Aluvii POS Software (Annual) | \$ 1,500 | |
| | | Misc Software & Upgrades | \$ 500 | |
| | <u>\$ 3,445</u> | <u>\$ -</u> | | |
| 5156 | Interest Expense | New: Capital Projects | \$ 543 | |
| | | New: Capital Equipment | \$ 53 | |
| | | | <u>\$ 596</u> | |

**Park Board of Trustees
R. A. Apffel Beach Park
Budget Year 2019-2020 - Line Item Support**

| | | | Beach User Unrestricted | |
|------------------|---------------------------------|-----------------------------------------------------------------------------------------------------------------------------|--------------------------------|-------------------------|
| <u>Account #</u> | <u>Name</u> | <u>Description</u> | <u>Dept 51 Cost</u> | <u>Dept 52 Cost</u> |
| 5157 | Paper Goods | Toilet Paper/Paper Towels | \$ 3,500 | \$ - |
| 5162 | Signage | Misc New & Replacements | \$ 5,000 | \$ - |
| 5163 | Licenses/Permits | COG Dumpster Permit | \$ 25 | |
| | | Alarm Permit | \$ 25 | |
| | | | \$ 50 | \$ - |
| 5164 | Meetings & Seminars | IAAPA (Ops Dir) 1/4 of Cost | | \$ 394 |
| | | IAAPA (Exec Dir) 1/4 of Cost | | \$ 394 |
| | | IAAPA (Park Supt) 1/4 of Cost | | \$ 457 |
| | | Turtle Training (5 @ \$50/ea) | \$ 250 | \$ - |
| | | CPR Training (14 @ \$22/ea) | \$ 308 | \$ - |
| | | LEAD (Mgr) | | \$ 6,525 |
| | | LEAD (Park Supt) 1/5 of Cost | | \$ 1,375 |
| | | Insight Profile Park Supt) 1/5 Cost (HR) | | \$ 35 |
| | | GHLA (Mgr/Asst Mgr) | | \$ 50 |
| | | Miscellaneous | | \$ 500 |
| | | | \$ 558 | \$ 9,730 |
| 5165 | Memberships | TRAPS (Mgr) | | \$ 100 |
| | | NRPA (Mgr) | | \$ 175 |
| | | IAAPA (\$700/4 parks) | | \$ 175 |
| | | C-Crew (Mgr.) | | \$ 50 |
| | | | | \$ 500 |
| 5185 | Materials & Supplies | Insect Repellant (8 cs @ \$80/cs) | \$ 640 | |
| | | Misc: Screws, nuts bolts, gas cans, rope, chains, locks, oil for machines, grass cutter line, pvc pipe, bottled water, etc. | \$ 1,560 | |
| | | | \$ 2,200 | \$ - |
| 5187 | Tickets | Park Season Passes | \$ 200 | \$ - |
| | | Gate Tickets | \$ 2,000 | \$ - |
| | | | \$ 2,200 | \$ - |
| 5189 | Telephone/Cell/Internet | T-Mobile (2 Hot Spot @ \$30/ea per mth) | \$ 720 | |
| | | Cell Reimburse (Mgr) \$75/mth ea | \$ 900 | |
| | | Verison (CrCard Reader @ \$90/mth-8 mths) | \$ 720 | |
| | | Comcast (Dedicated Svc) \$45/mth | \$ 540 | |
| | | Distinct Data Ph (1 line @ \$35/ea) | \$ 420 | |
| | | AT&T (1 line @ \$50/mth) | \$ 600 | |
| | | Satellite Internet (2 @\$200/mth ea) | \$ 4,800 | |
| | | Misc (repairs, equipment, etc.) | \$ 1,540 | |
| | | | \$ 10,240 | \$ - |
| 5190 | Utilities | City of Galveston-Water | \$ 1,025 | |
| | | Electricity | \$ 3,650 | |

**Park Board of Trustees
R. A. Appfel Beach Park
Budget Year 2019-2020 - Line Item Support**

| <u>Account #</u> | <u>Name</u> | <u>Description</u> | Beach User Unrestricted | |
|------------------|-------------------------------------|---------------------------------------|--------------------------------|-------------------------|
| | | | Dept 51 Cost | Dept 52 Cost |
| | | | \$ 4,675 | \$ - |
| 4665 | FEMA Reimbursement | EB-102 Pavilion Replacement (Ike) | \$ (392,054) | |
| 5195 | FEMA | EB-102 Pavilion Replacement (Ike) | \$ 1,012 | |
| | | BR-100 Big Reef (Ike) | \$ 1,207 | |
| | | RA-H100 RA Cat G/roof (Harvey) | \$ 24,211 | |
| | | | \$ 26,429 | \$ - |
| 5204 | Professional Fees | Maximus | \$ 1,250 | \$ - |
| 5240 | M & R Building | Plumbing | \$ 2,000 | |
| | | Electrical | \$ 4,000 | |
| | | HVAC | \$ 1,000 | |
| | | Paint | \$ 3,000 | |
| | | Boardwalk | \$ 4,000 | |
| | | Sprinkler/Fire System (flush/repairs) | \$ 2,500 | |
| | | Bollards | \$ 2,000 | |
| | | Fencing | \$ 1,000 | |
| | | Masonry | \$ 500 | |
| | | | \$ 20,000 | \$ - |
| 5242 | M & R Equipment | Broyhill | \$ 5,000 | |
| | | Security Vehicles | \$ 3,000 | |
| | | Park Vehicles (including Utility) | \$ 3,000 | |
| | | Golf Carts | \$ 1,000 | |
| | | Tractor & Surf Rake | \$ 2,000 | |
| | | Miscellaneous | \$ 2,500 | |
| | | | \$ 16,500 | \$ - |
| 5250 | Capital Improvements | * 1/2 of Fencing under Pavilion | \$ 20,000 | |
| | * All Financed via Line of Cr | * Water Fountain | \$ 6,000 | |
| | 3 yrs @ 1.75% Int) | * Lookout Seating along Rails | \$ 5,000 | |
| | Offset in #4050-Loan Proceeds | | \$ 31,000 | \$ - |
| 5251 | Capital-Financed (Principal) | New: Capital Projects | \$ 10,334 | |
| | | New: Capital Equipment | \$ 1,000 | |
| | | | \$ 11,334 | |
| 5252 | Equipment Purchase | * ATV (Yamaha Grizzly) 3 @ \$3,000/ea | \$ 9,000 | |
| | | Water Slide | \$ - | \$ 14,000 |
| | | Camera System Improvements | \$ 8,300 | |
| | * Financed via Line of Cr | Computer for Office | \$ 1,200 | |
| | 3 yrs @ 1.75% Int | | \$ 18,500 | \$ 14,000 |
| | Offset in #4050-Loan Proceeds | | | |
| 5254 | Small Tools & Equipment | Weed eater (2 @ \$350/ea) | \$ 700 | \$ - |
| | | Cordless Hammer Drill | \$ 200 | |
| | | Portable Generator | \$ 850 | |
| | | | \$ 1,750 | |

**Park Board of Trustees
R. A. Apfel Beach Park
Budget Year 2019-2020 - Line Item Support**

| | | | Beach User Unrestricted | |
|------------------|---------------------|----------------------------------|--------------------------------|-------------------------|
| <u>Account #</u> | <u>Name</u> | <u>Description</u> | <u>Dept 51 Cost</u> | <u>Dept 52 Cost</u> |
| 5256 | Equipment Rental | Light Tower (3 days @ \$125/day) | \$ - | \$ 375 |
| 5420 | Port-o-Lets | Special Events & Big Weekends | \$ 5,000 | |
| 5710 | Trash Barrel Liners | \$50 per case | \$ 1,000 | \$ - |
| 7100 | Radios | Airtime (7 ea @ 90) GCEM | \$ 630 | |
| | | Misc Parts/Repairs/Batteries | \$ 500 | \$ - |
| | | | \$ 1,130 | \$ - |

**STEWART BEACH PARK
ADOPTED BUDGET FISCAL YEAR 2019/2020**

| | |
|-----------------------------|-------------------------|
| REVENUES | 1,592,172 |
| INTERFUND TRANSFERS IN | 350,000 |
| NONRECURRING REVENUE SOURCE | - |
| TOTAL REVENUE | <u>1,942,172</u> |

| | |
|--------------------------------|---------------------------|
| PERSONNEL EXPENSE | (455,624) |
| MATERIAL / SUPPLIES / SERVICE | (987,936) |
| DEBT SERVICE | (42,454) |
| TOTAL OPERATING EXPENSE | <u>(1,486,014)</u> |

| | |
|-------------------|-----------------------|
| NET INCOME | <u>456,158</u> |
|-------------------|-----------------------|

| | |
|-----------------------------------|-------------------------|
| CAPITAL EXPENDITURES | (159,000) |
| LANDSCAPING | (10,000) |
| EQUIPMENT | (46,000) |
| TOTAL CAPITAL EXPENDITURES | <u>(215,000)</u> |

| | |
|-------------------|-----------------------|
| NET INCOME | <u>241,158</u> |
|-------------------|-----------------------|

| | |
|--------------------------------|------------------|
| INTERFUND TRANSFERS-OUT | (122,706) |
|--------------------------------|------------------|

| | |
|-------------------|-----------------------|
| NET INCOME | <u>118,452</u> |
|-------------------|-----------------------|

| | |
|----------------------|-----------------------|
| FEMA - REIMBURSEMENT | - |
| FEMA- EXPENSE | (3,230) |
| NET FEMA | <u>(3,230)</u> |

| | |
|-------------------|------------------------------|
| NET INCOME | <u><u>115,222</u></u> |
|-------------------|------------------------------|

| | |
|-------------------------------------------|----------------|
| BEGINNING CASH RESERVE - 9/30/2019 | 675,500 |
| NET INCOME-FISCAL YEAR 2019/2020 | 115,222 |
| ENDING CASH RESERVE - 9/30/2020 | 790,722 |

Stewart Beach

| Summary | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percentage of Budget | Budget Increase or Decrease |
|---------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|----------------------------|-----------------------------------|
|---------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|----------------------------|-----------------------------------|

Income Summary-Does Not Include FEMA Reimbursement

| | | | | | | | | |
|---------------------------|----------------|------------------|------------------|------------------|------------------|------------------|-------------|----------------|
| Beach User Fees - Dept 51 | 770,296 | 946,685 | 1,075,427 | 928,950 | 1,315,840 | 1,275,353 | 65.67% | (3.08%) |
| Other Income - Dept 52 | 173,123 | 342,084 | 265,251 | 234,936 | 799,595 | 666,819 | 34.33% | (16.61%) |
| Total Revenue | 943,419 | 1,288,769 | 1,340,678 | 1,163,886 | 2,115,435 | 1,942,172 | 100% | (8.19%) |

| | | | | | | | | |
|------------------------------------|----------|----------|----------|----------|----------|----------|--|--|
| Nonrecurring Revenue Source | 0 | 0 | 0 | 0 | 0 | 0 | | |
|------------------------------------|----------|----------|----------|----------|----------|----------|--|--|

| | | | | | | | | |
|------------------------------|----------------|------------------|------------------|------------------|------------------|------------------|--|--|
| Total Revenue Sources | 943,419 | 1,288,769 | 1,340,678 | 1,163,886 | 2,115,435 | 1,942,172 | | |
|------------------------------|----------------|------------------|------------------|------------------|------------------|------------------|--|--|

Expense Summary-Does Not Include FEMA Related Expenditures

| | | | | | | | | |
|---------------------------|----------------|------------------|------------------|------------------|------------------|------------------|-------------|-----------------|
| Beach User Fees - Dept 51 | 810,272 | 1,049,537 | 999,705 | 1,241,171 | 2,056,888 | 1,742,353 | 95.54% | (15.29%) |
| Other Income - Dept 52 | 28,907 | 58,738 | 50,503 | 34,371 | 57,435 | 81,367 | 4.46% | 41.67% |
| Total Expense | 839,179 | 1,108,275 | 1,050,208 | 1,275,542 | 2,114,323 | 1,823,720 | 100% | (13.74%) |

| | | | | | | | | |
|-------------------|----------------|----------------|----------------|------------------|--------------|----------------|--------------|--|
| Net Income | 104,240 | 180,493 | 290,471 | (111,656) | 1,113 | 118,452 | 0.00% | |
|-------------------|----------------|----------------|----------------|------------------|--------------|----------------|--------------|--|

| | | | | | | | | |
|-----------------------|--------------|----------------|----------------|---------------|---------------|----------------|--|--|
| FEMA Reimbursement | 0 | 0 | 0 | 18,427 | 37,128 | 0 | | |
| FEMA Related Expenses | 142 | 6,907 | 3,607 | 18 | 3,249 | 3,230 | | |
| Net FEMA | (142) | (6,907) | (3,607) | 18,409 | 33,879 | (3,230) | | |

| | | | | | | | | |
|----------------------------------|----------------|----------------|----------------|-----------------|---------------|----------------|--|--|
| Net Income Including FEMA | 104,098 | 173,586 | 286,863 | (93,247) | 34,992 | 115,222 | | |
|----------------------------------|----------------|----------------|----------------|-----------------|---------------|----------------|--|--|

| | | | | | | | | |
|-----------------------------|----------------|----------------|----------------|----------------|----------------|----------------|--|--|
| Depreciation Expense | 258,389 | 281,146 | 254,397 | 164,645 | 250,845 | 164,645 | | |
|-----------------------------|----------------|----------------|----------------|----------------|----------------|----------------|--|--|

| | | | | | | | | |
|--------------------------------------|------------------|------------------|---------------|------------------|------------------|-----------------|--|--|
| Net Income After Depreciation | (154,291) | (107,560) | 32,467 | (257,892) | (215,854) | (49,423) | | |
|--------------------------------------|------------------|------------------|---------------|------------------|------------------|-----------------|--|--|

| | | | | | | | | |
|-----------------------|---------------|--------------|---------------|----------------|----------------|----------------|--|--|
| Capital Outlay | 11,397 | 3,351 | 12,731 | 100,198 | 211,000 | 215,000 | | |
|-----------------------|---------------|--------------|---------------|----------------|----------------|----------------|--|--|

| | | | | | | | | |
|-----------------------------------------------------------|----------------|----------------|----------------|--------------|----------------|----------------|--|--|
| Net Operating Income Excluding Capital Outlays | 115,495 | 176,937 | 299,595 | 6,951 | 245,992 | 330,222 | | |
|-----------------------------------------------------------|----------------|----------------|----------------|--------------|----------------|----------------|--|--|

| | |
|------------------------------------------|------------------|
| Beach User (Reserved) Cash Sept 30, 2019 | \$0 |
| Unrestricted Cash September 30, 2019 | \$675,500 |
| Nonrecurring Revenue Source | \$0 |
| Total Cash Reserve | \$675,500 |
| Net Income | \$115,222 |
| Remaining Cash Reserve 9/30/2020 | \$790,722 |

Stewart Beach

| <i>PERSONNEL SUMMARY</i> | <u>Full time</u> | <u>Part Time</u> | <u>Seasonal</u> |
|----------------------------------|-------------------------|-------------------------|------------------------|
| <u>Vehicle Admissions</u> | | | |
| Admin Asst (20%) | 0.20 | | |
| Manager (95%) | 0.95 | | |
| Parks Mtc Mgr (20%) | 0.20 | | |
| Relief Manager | | | 1.00 |
| Gate/Slide Attendant | | | 8.00 |
| Pavilion Attendant | | | 3.00 |
| Maintenance | 1.00 | | 3.00 |
| Subtotal | <u>2.35</u> | <u>0.00</u> | <u>15.00</u> |
| <u>Pavilion</u> | | | |
| Manager (5%) | 0.05 | | |
| Park Supt (25%) | 0.25 | | |
| Subtotal | <u>0.30</u> | | <u>0.00</u> |
| Total | <u>2.65</u> | <u>0.00</u> | <u>15.00</u> |

Stewart Beach

| CONSOLIDATED | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percentage of Budget | Budget Increase or Decrease |
|--------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|----------------------------|-----------------------------------|
|--------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|----------------------------|-----------------------------------|

Income

Vehicle Admission Based on 81,603 vehicles: 30% @ \$12 (M-Th) 70% @ \$15 (Fri-Sun)

| | | | | | | | | | |
|-------------------------|--------------------------------|----------------|------------------|------------------|------------------|------------------|------------------|----------------|----------------|
| CONSOL-4200 | Vehicle Admissions | 604,156 | 794,827 | 898,746 | 767,125 | 902,500 | 1,150,603 | 59.24% | 27.49% |
| CONSOL-4200 | Vehicle Adm. Beach Nourishment | 157,226 | 146,402 | 165,365 | 153,425 | 180,500 | 0 | 0.00% | (100.00%) |
| CONSOL-4210 | Park Pass Revenue | 8,239 | 5,456 | 7,765 | 8,000 | 16,680 | 1,250 | 0.06% | (92.51%) |
| CONSOL-4338 | Special Event Revenue | 0 | 1,250 | 3,950 | 1,000 | 0 | 1,000 | 0.05% | 0.00% |
| CONSOL-4340 | Community Room Rental | 16,031 | 11,356 | 14,425 | 5,000 | 19,500 | 13,000 | 0.67% | (33.33%) |
| CONSOL-4405 | Beach Service | 79,376 | 84,569 | 117,956 | 110,000 | 110,000 | 115,000 | 5.92% | 4.55% |
| CONSOL-4410 | Helicopter Rides | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4410 | Snow Cone Concession | 5,833 | 0 | 17,775 | 5,833 | 17,500 | 17,500 | 0.90% | 0.00% |
| CONSOL-4416 | Pavilion Concession | 28,999 | 29,000 | 29,568 | 29,569 | 29,500 | 29,600 | 1.52% | 0.34% |
| CONSOL-4420 | Horse Back Rides | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4425 | BP & UP Office (Rent) | 23,292 | 32,144 | 32,144 | 32,144 | 32,144 | 32,144 | 1.66% | (0.00%) |
| CONSOL-4041 | Miscellaneous Concessions | 18,667 | 45,123 | 9,250 | 10,272 | 10,000 | 15,000 | 0.77% | 50.00% |
| CONSOL-4041 | Helicopter Rides | 0 | 0 | 0 | 0 | 10,000 | 11,000 | 0.57% | 10.00% |
| CONSOL-4436 | Water Slide | 0 | 0 | 8,300 | 0 | 7,800 | 90,000 | 4.63% | 1053.85% |
| CONSOL-2227 | Less: Sales Tax-Water Slide | 0 | 0 | 0 | 0 | 0 | -7,425 | -0.38% | 100.00% |
| CONSOL-4585 | Miscellaneous Income | 1,600 | 158 | 416 | 118 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4586 | Donations Income | 0 | 0 | 3,274 | 400 | 6,160 | 2,500 | 0.13% | (59.42%) |
| CONSOL-4665 | FEMA Reimbursement | 0 | 0 | 0 | 18,427 | 37,128 | 0 | 0.00% | (100.00%) |
| CONSOL-4666 | Insurance Reimbursement | 0 | 0 | 3,120 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4050 | Loan Proceeds-Cap Improvements | 0 | 0 | 0 | 0 | 210,000 | 121,000 | 6.23% | 100.00% |
| CONSOL-4705 | Transfer-Beach Patrol | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4752 | Transfer - Pocket Park 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4740 | Transfer- Debt Service | 0 | 138,483 | 28,623 | 41,000 | 563,151 | 350,000 | 18.02% | (37.85%) |
| CONSOL-4760 | Transfer - Sand Replenishment | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4699 | Nonrecurring Revenue Source | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Admissions | | 943,419 | 1,288,769 | 1,340,678 | 1,182,313 | 2,152,563 | 1,942,172 | 100.00% | (9.77%) |

Expense

PERSONNEL

| | | | | | | | | | |
|------------------------|-------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|---------------|--------------|
| CONSOL-5000 | Salaries | 168,322 | 195,471 | 195,900 | 241,501 | 278,905 | 276,008 | 15.13% | (1.04%) |
| CONSOL-5002 | Field Auditor | 5,573 | 5,778 | 2,997 | 3,203 | 3,097 | 0 | 0.00% | (100.00%) |
| CONSOL-5031 | Security | 48,478 | 50,794 | 48,375 | 60,000 | 60,000 | 60,000 | 3.29% | 0.00% |
| CONSOL-5038 | Overtime | 0 | 1,030 | 1,354 | 100 | 850 | 850 | 0.05% | 0.00% |
| CONSOL-5042 | Incentive | 4,069 | 0 | 0 | 0 | 0 | 10,500 | 0.58% | 0.00% |
| CONSOL-5048 | Contract Labor | 5,898 | 1,596 | 0 | 0 | 4,940 | 2,600 | 0.14% | (47.37%) |
| CONSOL-5050 | Payroll Taxes | 17,284 | 18,675 | 18,844 | 23,318 | 26,163 | 25,705 | 1.41% | (1.75%) |
| CONSOL-5055 | Pension Plan | 2,061 | 4,933 | 4,116 | 2,778 | 6,596 | 6,142 | 0.34% | (6.88%) |
| CONSOL-5060 | Insurance - Employees | 21,985 | 25,107 | 31,217 | 24,786 | 35,401 | 35,352 | 1.94% | (0.14%) |
| CONSOL-5061 | Insurance - Contingency | 0 | 0 | 0 | 0 | 3,540 | 3,535 | 0.19% | (0.14%) |
| CONSOL-5065 | Worker's Compensation | 4,937 | 5,955 | 7,583 | 6,613 | 12,664 | 15,520 | 0.85% | 22.55% |
| CONSOL-5070 | TEC-unemployment | 5,377 | 6,642 | 2,517 | 3,337 | 6,500 | 6,500 | 0.36% | 0.00% |
| CONSOL-5071 | Sick Leave/Vacation Accrual | 6,492 | (5,159) | (3,655) | 0 | 818 | 1,583 | 0.09% | 93.62% |
| CONSOL-5075 | Uniforms | 1,192 | 1,720 | 2,267 | 2,402 | 2,000 | 3,000 | 0.16% | 50.00% |
| CONSOL-5078 | Drug Testing/Background Check | 1,212 | 1,257 | 1,637 | 1,000 | 1,500 | 2,415 | 0.13% | 61.00% |
| CONSOL-5079 | Employment Recruitment | 0 | 271 | 956 | 2,174 | 1,000 | 1,000 | 0.05% | 0.00% |
| CONSOL-5080 | Salary Contingency | 0 | 0 | 0 | 0 | 5,277 | 4,914 | 0.27% | (6.88%) |
| Total Personnel | | 292,879 | 314,069 | 314,108 | 371,212 | 449,251 | 455,624 | 24.98% | 1.42% |

Stewart Beach

| CONSOLIDATED | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percentage of Budget | Budget Increase or Decrease |
|-------------------------------------------------|-----------------------------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|----------------------------|-----------------------------------|
| MATERIALS, SUPPLIES & SERVICES | | | | | | | | | |
| CONSOL-5100 | Alarm System | 2,185 | 2,070 | 2,840 | 2,295 | 2,540 | 2,800 | 0.15% | 10.24% |
| CONSOL-5110 | Auto Mileage Reimbursement | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5115 | Advertising & Promotions | 1,562 | 8,711 | 12,501 | 12,000 | 17,500 | 17,500 | 0.96% | 0.00% |
| CONSOL-5117 | Bank Fees | 769 | 4,481 | 4,810 | 4,700 | 4,700 | 12,481 | 0.68% | 165.55% |
| CONSOL-5166 | Bad Debt Expense | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5118 | Cash Over/Short | 393 | 2,904 | (442) | (287) | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5120 | Cleaning Supplies | 2,555 | 5,738 | 3,950 | 2,000 | 6,000 | 6,000 | 0.33% | 0.00% |
| CONSOL-5125 | Contract Services | 30,032 | 27,611 | 24,209 | 20,180 | 20,180 | 27,200 | 1.49% | 34.79% |
| CONSOL-5130 | Copier Usage | 0 | 0 | 0 | 100 | 0 | 150 | 0.01% | 100.00% |
| CONSOL-5135 | Data Processing/Software | 1,897 | 1,249 | 1,746 | 2,711 | 2,100 | 3,700 | 0.20% | 76.19% |
| CONSOL-5155 | Office Supplies | 1,340 | 1,663 | 2,004 | 2,000 | 2,000 | 2,000 | 0.11% | 0.00% |
| CONSOL-5157 | Paper Goods | 2,368 | 1,752 | 3,544 | 4,288 | 4,000 | 4,000 | 0.22% | 0.00% |
| CONSOL-5162 | Signage | 5,173 | 9,486 | 5,882 | 5,000 | 10,000 | 10,000 | 0.55% | 0.00% |
| CONSOL-5163 | Licenses/Permits | 1,000 | 1,320 | 45 | 570 | 570 | 1,070 | 0.06% | 87.72% |
| CONSOL-5164 | Meeting/Seminars | 1,330 | 4,685 | 4,758 | 9,150 | 8,450 | 6,945 | 0.38% | (17.81%) |
| CONSOL-5165 | Memberships | 675 | 775 | 333 | 428 | 378 | 535 | 0.03% | 41.53% |
| CONSOL-5170 | Miscellaneous | 6,906 | 5,316 | 3,217 | 500 | 9,500 | 11,500 | 0.63% | 21.05% |
| CONSOL-5185 | Materials & Supplies | 1,054 | 1,610 | 1,672 | 1,500 | 2,000 | 2,000 | 0.11% | 0.00% |
| CONSOL-5187 | Tickets | 4,003 | 1,452 | 613 | 2,204 | 2,500 | 2,500 | 0.14% | 0.00% |
| CONSOL-5189 | Telephone/Cells/Internet | 14,404 | 16,359 | 20,182 | 10,372 | 15,500 | 22,420 | 1.23% | 44.65% |
| CONSOL-5190 | Utilities | 31,489 | 32,331 | 46,080 | 43,499 | 36,000 | 56,200 | 3.08% | 56.11% |
| CONSOL-5195 | FEMA/ Storm Expense | 142 | 6,907 | 3,607 | 18 | 3,249 | 3,230 | 0.18% | (0.58%) |
| CONSOL-5200 | Outside Audit | 3,844 | 4,435 | 2,965 | 4,834 | 4,873 | 5,360 | 0.29% | 9.99% |
| CONSOL-5202 | Legal Fees | 2,779 | 1,410 | 1,035 | 525 | 1,500 | 1,500 | 0.08% | 0.00% |
| CONSOL-5204 | Professional Fees | 13,501 | 5,000 | 13,315 | 29,250 | 29,250 | 17,750 | 0.97% | (39.32%) |
| CONSOL-5230 | Insurance - Property | 71,518 | 78,565 | 99,616 | 115,502 | 125,732 | 138,141 | 7.57% | 9.87% |
| CONSOL-5232 | Insurance - Liability | 7,261 | 6,147 | 6,462 | 5,534 | 5,421 | 5,358 | 0.29% | (1.16%) |
| CONSOL-5234 | Insurance - Claims | 1,000 | 877 | 38 | 0 | 0 | 0 | 0 | 0.00% |
| CONSOL-5240 | M & R Building | 47,747 | 45,875 | 27,561 | 50,000 | 70,000 | 70,000 | 3.84% | 0.00% |
| CONSOL-5242 | M & R Equipment | 7,250 | 13,529 | 13,417 | 10,000 | 15,000 | 15,000 | 0.82% | 0.00% |
| CONSOL-5254 | Small Tools & Equipment | 1,660 | 1,297 | 2,671 | 2,500 | 2,500 | 2,500 | 0.14% | 0.00% |
| CONSOL-5256 | Equipment Rental | 1,815 | 770 | 615 | 1,500 | 3,400 | 3,000 | 0.16% | (11.76%) |
| CONSOL-5260 | Gasoline | 11,870 | 8,413 | 7,534 | 7,500 | 12,000 | 12,000 | 0.66% | 0.00% |
| CONSOL-5370 | Courier Service | 0 | 0 | 10 | 8 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5401 | Dumping Fees | 0 | 1,954 | 1,302 | 0 | 3,000 | 2,000 | 0.11% | 100.00% |
| CONSOL-5407 | Grant | 0 | 20,000 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5420 | Port-o-Lets | 1,718 | 2,661 | 2,331 | 4,440 | 4,544 | 5,376 | 0.29% | 18.31% |
| CONSOL-5610 | Community Awareness | 0 | 0 | 0 | 0 | 0 | 15,000 | 0.82% | 100.00% |
| CONSOL-5625 | First Aid Supplies | 0 | 0 | 0 | 0 | 0 | 400 | 0.02% | 100.00% |
| CONSOL-5710 | Trash Barrel Liners | 0 | 0 | 356 | 1,000 | 1,000 | 1,000 | 0.05% | 0.00% |
| CONSOL-5720 | Trash Barrels | 0 | 0 | 0 | 0 | 1,000 | 1,000 | 0.05% | 0.00% |
| CONSOL-5910 | Car Counters/Cameras | 1,225 | 2,547 | 1,259 | 0 | 3,500 | 2,500 | 0.14% | (28.57%) |
| CONSOL-7000 | Special Projects | 0 | 0 | 15,200 | 15,000 | 15,000 | 0 | 0.00% | 100.00% |
| CONSOL-7001 | Special Projects - New | 12,000 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-7006 | Contingency-Board Approval | (7,500) | 139,982 | 28,623 | 102,149 | 563,151 | 500,000 | 27.42% | (11.21%) |
| CONSOL-7100 | Radios | 4,529 | 1,220 | 1,324 | 900 | 1,140 | 1,050 | 0.06% | (7.89%) |
| CONSOL-5257 | Capital Asset Replacement Reserve | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Materials, Supplies & Services | | 291,491 | 471,100 | 367,188 | 473,870 | 1,009,178 | 991,166 | 54.35% | (1.78%) |
| Net Operating Income | | 19,786 | 9,658 | 217,451 | (77,957) | (555,929) | (296,187) | -20.09% | (46.72%) |

Stewart Beach

| CONSO | Actual | Actual | Actual | Projected | Adopted | Adopted | Percentage | Budget |
|-------|--------|--------|--------|-----------|---------|---------|-------------|----------|
| 2016 | 2017 | 2018 | 2019 | Budget | Budget | of | Increase or | Decrease |

CAPITAL OUTLAY & DEBT SERVICE

| | | | | | | | | | |
|-----------------------------|--------------------------------|---------------|--------------|---------------|----------------|----------------|----------------|---------------|----------------|
| CONSOL-5250 | Capital Improvements | 0 | 0 | 12,024 | 25,000 | 185,000 | 159,000 | 8.72% | (14.05%) |
| CONSOL-5250 | Debt Service Principal | 0 | 0 | 0 | 0 | 70,000 | 40,335 | 2.21% | (42.38%) |
| CONSOL-5250 | Debt Service Interest | 700 | 448 | 187 | 0 | 3,675 | 2,119 | 0.12% | (42.34%) |
| CONSOL-5253 | Lease Payments - Prior Year | 1,702 | 1,144 | 269 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5252 | Equipment Purchase | 10,709 | 1,795 | 708 | 73,540 | 25,000 | 46,000 | 2.52% | 84.00% |
| CONSOL-5253 | Leased Equipment | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5255 | Gain/Loss on Sale of Equipment | 0 | (934) | 0 | 658 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5830 | Landscaping | 689 | 2,490 | 0 | 1,000 | 1,000 | 10,000 | 0.55% | 900.00% |
| Total Capital Outlay | | 13,800 | 4,943 | 13,187 | 100,198 | 284,675 | 257,454 | 14.12% | (9.56%) |

Total Expense 598,170 790,112 694,483 945,280 1,743,104 1,704,244 93.45% (2.23%)

TRANSFERS

| | | | | | | | | | |
|------------------------|----------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|--------------|-----------------|
| CONSOL-8003 | Beach Cleaning Transfer | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-8006 | Beach Patrol-Life Guard Services | 84,000 | 84,000 | 84,000 | 84,000 | 84,000 | 0 | 0.00% | (100.00%) |
| CONSOL-4720 | NB (Nourishment) | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-8007 | Dellanera Park Cap Improvement | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-8008 | R. A. Apffel | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-8017 | Sand Replenishment (Restricted) | 78,613 | 146,402 | 165,365 | 153,425 | 180,500 | 0 | 0.00% | (100.00%) |
| CONSOL-8006 | SeaWolf Park | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-8000 | General Fund Allocation | 78,538 | 94,668 | 109,968 | 92,855 | 109,968 | 122,706 | 6.73% | 11.58% |
| Total Transfers | | 241,151 | 325,071 | 359,333 | 330,280 | 374,468 | 122,706 | 6.73% | (67.23%) |

Total Parking Expense 839,321 1,115,183 1,053,815 1,275,560 2,117,572 1,826,950 100.18% (13.72%)

Net Consolidated Income 104,098 173,586 286,863 (93,247) 34,992 115,222

Depreciation on Capitalized Assets

| | | | | | | | |
|-----------------------------------|-----------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|
| SB-90-6500 | Depreciation-Other Improvement | 11,797 | 11,797 | 11,797 | 11,797 | 11,797 | 11,797 |
| SB-90-6510 | Depreciation-Bldg Improvements | 102,414 | 104,546 | 112,596 | 114,770 | 102,414 | 114,770 |
| SB-90-6515 | Depreciation-Machine & Equip | 76,792 | 86,857 | 54,927 | 13,882 | 76,793 | 13,882 |
| SB-90-6525 | Depreciation-Auto & Trucks | 33,442 | 44,003 | 41,134 | 17,036 | 25,898 | 17,036 |
| SB-90-6530 | Depreciation-Furniture & Fixtures | 11,648 | 11,648 | 11,648 | 0 | 11,648 | 0 |
| SB-90-6550 | Depreciation-Play Ground Equip | 22,295 | 22,295 | 22,295 | 7,160 | 22,295 | 7,160 |
| Total Depreciation Expense | | 258,389 | 281,146 | 254,397 | 164,645 | 250,845 | 164,645 |

Net Income After Depreciation (154,291) (107,560) 32,467 (257,892) (215,854) (49,423)

Stewart Beach

| BEACH USER FEES | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percentage of Budget | Budget Increase or Decrease |
|------------------------|------------------------|------------------------|------------------------|--------------------------------------|------------------------------------|------------------------------------|-------------------------------------|--------------------------------------------|
|------------------------|------------------------|------------------------|------------------------|--------------------------------------|------------------------------------|------------------------------------|-------------------------------------|--------------------------------------------|

Income

Vehicle Admission Based on 81,603 vehicles: 30% @ \$12 (M-Th) 70% @ \$15 (Fri-Sun)

| | | | | | | | | | |
|------------|------------------------------------|----------------|----------------|------------------|----------------|------------------|------------------|---------------|----------------|
| SB-51-4200 | Vehicle Admissions | 604,156 | 794,827 | 898,746 | 767,125 | 902,500 | 1,150,603 | 59.24% | 27.49% |
| SB-51-4200 | Vehicle Adm. Beach Nourishment | 157,226 | 146,402 | 165,365 | 153,425 | 180,500 | 0 | 0.00% | (100.00%) |
| SB-51-4210 | Park Pass Revenue | 8,239 | 5,456 | 7,765 | 8,000 | 16,680 | 1,250 | 0.06% | (92.51%) |
| SB-51-4585 | Miscellaneous Income | 675 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SB-51-4586 | Donations Income | 0 | 0 | 431 | 400 | 6,160 | 2,500 | 0.13% | 0.00% |
| SB-51-4665 | FEMA Reimbursement | 0 | 0 | 0 | 18,427 | 37,128 | 0 | 0.00% | (100.00%) |
| SB-51-4666 | Insurance Reimbursement | 0 | 0 | 3,120 | 0 | 0 | 0 | 0.00% | 0.00% |
| SB-51-4050 | Loan/Line of Credit Proceeds | 0 | 0 | 0 | 0 | 210,000 | 121,000 | 6.23% | 100.00% |
| | Nonrecurring Revenue Source | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| | Total Admissions | 770,296 | 946,685 | 1,075,427 | 947,377 | 1,352,968 | 1,275,353 | 65.67% | (5.74%) |

Expense

PERSONNEL

| | | | | | | | | | |
|------------|-------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|---------------|--------------|
| SB-51-5000 | Salaries | 147,109 | 173,435 | 175,634 | 224,261 | 256,962 | 251,356 | 13.78% | (2.18%) |
| SB-51-5002 | Field Auditor | 5,573 | 5,778 | 2,997 | 3,203 | 3,097 | 0 | 0.00% | (100.00%) |
| SB-51-5031 | Security | 48,478 | 50,794 | 48,375 | 60,000 | 60,000 | 60,000 | 3.29% | 0.00% |
| SB-51-5038 | Overtime | 0 | 1,030 | 1,354 | 100 | 850 | 850 | 0.05% | 0.00% |
| SB-51-5042 | Incentive | 4,069 | 0 | 0 | 0 | 0 | 10,500 | 0.58% | 100.00% |
| SB-51-5048 | Contract Labor | 5,898 | 1,596 | 0 | 0 | 4,940 | 2,600 | 0.14% | (47.37%) |
| SB-51-5050 | Payroll Taxes | 15,627 | 17,028 | 17,325 | 21,999 | 24,484 | 23,819 | 1.31% | (2.72%) |
| SB-51-5055 | Pension Plan | 1,995 | 4,025 | 3,174 | 2,705 | 5,499 | 4,910 | 0.27% | (10.71%) |
| SB-51-5060 | Insurance - Employees | 21,985 | 25,107 | 21,490 | 24,032 | 24,879 | 34,114 | 1.87% | 37.12% |
| SB-51-5061 | Insurance - Contingency | 0 | 0 | 0 | 0 | 2,488 | 3,411 | 0.19% | 37.12% |
| SB-51-5065 | Worker's Compensation | 4,455 | 5,394 | 6,963 | 6,193 | 11,879 | 14,482 | 0.79% | 21.92% |
| SB-51-5070 | TEC-unemployment | 5,377 | 6,642 | 2,517 | 3,337 | 6,500 | 6,500 | 0.36% | 0.00% |
| SB-51-5071 | Sick Leave/Vacation Accrual | 6,492 | -5,159 | -3,655 | 0 | 818 | 1,583 | 0.09% | 93.62% |
| SB-51-5075 | Uniforms | 1,192 | 1,720 | 2,267 | 2,402 | 2,000 | 3,000 | 0.16% | 50.00% |
| SB-51-5078 | Drug Testing/Background Check | 1,212 | 1,257 | 1,637 | 1,000 | 1,500 | 2,415 | 0.13% | 61.00% |
| SB-51-5079 | Employee Recruitment/Relocate | 0 | 271 | 956 | 2,174 | 1,000 | 1,000 | 0.05% | 0.00% |
| SB-51-5080 | Salary Contingency | 0 | 0 | 0 | 0 | 4,399 | 3,928 | 0.22% | (10.71%) |
| | Total Personnel | 269,461 | 288,918 | 281,033 | 351,406 | 411,295 | 424,468 | 23.27% | 3.20% |

Stewart Beach

| BEACH USER FEES | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percentage of Budget | Budget increase or Decrease |
|------------------------|------------------------|------------------------|------------------------|--------------------------------------|------------------------------------|------------------------------------|-------------------------------------|--------------------------------------------|
|------------------------|------------------------|------------------------|------------------------|--------------------------------------|------------------------------------|------------------------------------|-------------------------------------|--------------------------------------------|

MATERIALS, SUPPLIES & SERVICES

| | | | | | | | | | |
|-------------------------------------------------|----------------------------|----------------|----------------|----------------|-----------------|------------------|------------------|----------------|-----------------|
| SB-51-5100 | Alarm System | 2,185 | 2,070 | 2,250 | 1,755 | 1,960 | 2,200 | 0.12% | 12.24% |
| SB-51-5115 | Advertising & Promotions | 1,384 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SB-51-5117 | Bank Fees | 739 | 4,190 | 4,527 | 4,500 | 4,500 | 12,081 | 0.66% | 168.47% |
| SB-51-5118 | Cash Over/Short | 393 | 2,904 | (442) | (287) | 0 | 0 | 0.00% | 0.00% |
| SB-51-5120 | Cleaning Supplies | 2,555 | 5,738 | 3,950 | 2,000 | 6,000 | 6,000 | 0.33% | 0.00% |
| SB-51-5125 | Contract Services | 30,032 | 27,611 | 24,209 | 20,180 | 20,180 | 27,200 | 1.49% | 34.79% |
| SB-51-5130 | Copier Usage | 0 | 0 | 0 | 100 | 0 | 150 | 0.01% | 100.00% |
| SB-51-5135 | Data Processing/Software | 1,505 | 1,249 | 1,746 | 2,711 | 2,100 | 3,700 | 0.20% | 76.19% |
| SB-51-5155 | Office Supplies | 1,340 | 1,663 | 2,004 | 2,000 | 2,000 | 2,000 | 0.11% | 0.00% |
| SB-51-5157 | Paper Goods | 2,368 | 1,752 | 3,544 | 4,288 | 4,000 | 4,000 | 0.22% | 0.00% |
| SB-51-5162 | Signage | 5,173 | 9,486 | 5,882 | 5,000 | 10,000 | 10,000 | 0.55% | 0.00% |
| SB-51-5163 | Licenses/Permits | 1,000 | 1,320 | 45 | 570 | 570 | 1,070 | 0.06% | 87.72% |
| SB-51-5164 | Meeting/Seminars | 1,330 | 4,685 | 4,709 | 7,950 | 8,450 | 1,740 | 0.10% | (79.41%) |
| SB-51-5165 | Memberships | 675 | 775 | 333 | 378 | 378 | 0 | 0.00% | (100.00%) |
| SB-51-5170 | Miscellaneous | 6,906 | 5,316 | 374 | 500 | 9,500 | 9,500 | 0.52% | 0.00% |
| SB-51-5185 | Materials & Supplies | 1,054 | 1,610 | 1,672 | 1,500 | 2,000 | 2,000 | 0.11% | 0.00% |
| SB-51-5187 | Tickets | 4,003 | 1,452 | 613 | 2,204 | 2,500 | 2,500 | 0.14% | 0.00% |
| SB-51-5189 | Telephone/Cells/Internet | 14,404 | 15,054 | 20,182 | 10,372 | 15,500 | 22,420 | 1.23% | 44.65% |
| SB-51-5190 | Utilities | 31,489 | 32,331 | 46,080 | 43,499 | 36,000 | 56,200 | 3.08% | 56.11% |
| SB-51-5195 | FEMA/Storm Repairs | 142 | 6,907 | 3,607 | 18 | 3,249 | 3,230 | 0.18% | (0.58%) |
| SB-51-5200 | Audit Fees | 3,844 | 4,435 | 2,965 | 4,834 | 4,873 | 5,360 | 0.29% | 9.99% |
| SB-51-5202 | Legal Fees | 2,779 | 2,354 | 585 | 500 | 1,500 | 1,500 | 0.08% | 0.00% |
| SB-51-5204 | Professional Fees | 13,501 | 5,000 | 13,315 | 29,250 | 29,250 | 17,750 | 0.97% | (39.32%) |
| SB-51-5230 | Insurance - Property | 71,518 | 78,565 | 99,616 | 115,502 | 125,583 | 138,141 | 7.57% | 10.00% |
| SB-51-5232 | Insurance - Liability | 6,030 | 5,645 | 5,787 | 4,984 | 4,871 | 5,358 | 0.29% | 10.00% |
| SB-51-5234 | Insurance - Claims | 1,000 | 877 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SB-51-5240 | M & R Building | 45,665 | 42,184 | 27,561 | 50,000 | 70,000 | 70,000 | 3.84% | 0.00% |
| SB-51-5242 | M & R Equipment | 7,250 | 13,498 | 13,417 | 10,000 | 15,000 | 15,000 | 0.82% | 0.00% |
| SB-51-5254 | Small Tools & Equipment | 1,660 | 1,297 | 2,671 | 2,500 | 2,500 | 2,500 | 0.14% | 0.00% |
| SB-51-5256 | Equipment Rental | 1,815 | 770 | 615 | 1,500 | 2,900 | 2,500 | 0.14% | (13.79%) |
| SB-51-5260 | Gasoline | 11,870 | 8,413 | 7,534 | 7,500 | 12,000 | 12,000 | 0.66% | 0.00% |
| SB-51-5370 | Courier Service | 0 | 0 | 10 | 8 | 0 | 0 | 0.00% | 0.00% |
| SB-51-5401 | Dumping Fees | 0 | 1,954 | 1,302 | 0 | 3,000 | 2,000 | 0.11% | 100.00% |
| SB-51-5420 | Port-o-Lets | 1,718 | 2,661 | 2,331 | 4,440 | 4,544 | 5,376 | 0.29% | 18.31% |
| SB-51-5610 | Community Awareness | 0 | 0 | 0 | 0 | 0 | 15,000 | 0.82% | 100.00% |
| SB-51-5625 | First Aid Supplies | 0 | 0 | 0 | 0 | 0 | 400 | 0.02% | 100.00% |
| SB-51-5710 | Trash Barrel Liners | 0 | 0 | 356 | 1,000 | 1,000 | 1,000 | 0.05% | 0.00% |
| SB-51-5720 | Trash Barrels | 0 | 0 | 0 | 0 | 1,000 | 1,000 | 0.05% | 0.00% |
| SB-51-5910 | Car Counters/Cameras | 1,225 | 2,547 | 1,259 | 0 | 3,500 | 2,500 | 0.14% | (28.57%) |
| SB-51-7000 | Special Projects | 0 | 0 | 15,200 | 15,000 | 15,000 | 0 | 0.00% | 100.00% |
| SB-51-7001 | New Special Projects | 12,000 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SB-51-7006 | Contingency-Board Approval | (7,500) | 139,982 | 28,623 | 102,149 | 563,151 | 500,000 | 27.42% | (11.21%) |
| SB-51-7100 | Radios | 4,529 | 1,220 | 1,324 | 900 | 1,140 | 1,050 | 0.06% | (7.89%) |
| Total Materials, Supplies & Services | | 287,578 | 437,513 | 349,759 | 459,305 | 989,699 | 964,426 | 52.88% | (2.55%) |
| Net Operating Income | | 47,117 | 68,396 | 267,954 | (43,586) | (498,494) | (238,291) | -16.91% | (52.20%) |

| BEACH USER FEES | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percentage of Budget | Budget Increase or Decrease |
|------------------------|------------------------|------------------------|------------------------|--------------------------------------|------------------------------------|------------------------------------|-------------------------------------|--------------------------------------------|
|------------------------|------------------------|------------------------|------------------------|--------------------------------------|------------------------------------|------------------------------------|-------------------------------------|--------------------------------------------|

Stewart Beach

CAPITAL OUTLAY & DEBT SERVICE

| | | | | | | | | | |
|-----------------------------|--------------------------------|---------------|--------------|---------------|----------------|----------------|----------------|---------------|-----------------|
| SB-51-5250 | Capital Improvements | 0 | 0 | 12,024 | 25,000 | 185,000 | 159,000 | 8.72% | (14.05%) |
| SB-51-5251 | Debt Service Principal | 0 | 0 | 0 | 0 | 70,000 | 40,335 | 2.21% | (42.38%) |
| SB-51-5156 | Interest Expense | 700 | 448 | 187 | 0 | 3,675 | 2,119 | 0.12% | (42.34%) |
| SB-51-5253 | Lease Payments - Prior Year | 1,702 | 1,144 | 269 | 0 | 0 | 0 | 0.00% | 0.00% |
| SB-51-5252 | Equipment Purchase | 10,709 | 1,795 | 708 | 73,540 | 25,000 | 32,000 | 1.75% | 28.00% |
| SB-51-5253 | Lease Purchase (Current Year) | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SB-51-5255 | Gain/Loss on Sale of Equipment | 0 | (934) | 0 | 658 | 0 | 0 | 0.00% | 0.00% |
| SB-51-5830 | Landscaping | 689 | 2,490 | 0 | 1,000 | 1,000 | 10,000 | 0.55% | 900.00% |
| Total Capital Outlay | | 13,800 | 4,943 | 13,187 | 100,198 | 284,675 | 243,454 | 13.35% | (14.48%) |

Total Expense 570,839 731,374 643,980 910,909 1,685,669 1,632,348 89.51% (3.16%)

TRANSFERS

| | | | | | | | | | |
|------------------------|----------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|--------------|-----------------|
| SB-51-8006 | Beach Patrol-Life Guard Services | 84,000 | 84,000 | 84,000 | 84,000 | 84,000 | 0 | 0.00% | (100.00%) |
| SB-51-8012 | Sand Replenishment Fund | 78,613 | 146,402 | 165,365 | 153,425 | 180,500 | 0 | 0.00% | (100.00%) |
| SB-51-8000 | General Fund Allocation | 76,962 | 94,668 | 109,968 | 92,855 | 109,968 | 113,235 | 6.21% | 2.97% |
| Total Transfers | | 239,575 | 325,071 | 359,333 | 330,280 | 374,468 | 113,235 | 6.21% | (69.76%) |

Total Parking Expense 810,414 1,056,445 1,003,312 1,241,189 2,060,137 1,745,583 95.72% (15.27%)

Net Parking Income (40,118) (109,760) 72,115 (293,812) (707,169) (470,230)

Stewart Beach

| Other Income & Expense | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percentage of Budget | Budget Increase or Decrease |
|------------------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|----------------------------|-----------------------------------|
|------------------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|----------------------------|-----------------------------------|

Income

| | | | | | | | | | |
|---------------------|-----------------------------|----------------|----------------|----------------|----------------|----------------|----------------|---------------|-----------------|
| SB-52-4340 | Pavilion Rental | 16,031 | 11,356 | 14,425 | 5,000 | 19,500 | 13,000 | 0.67% | (33.33%) |
| SB-52-4405 | John's Beach Service | 79,376 | 84,569 | 117,956 | 110,000 | 110,000 | 115,000 | 5.92% | 4.55% |
| SB-52-4410 | Snow Cone Concession | 5,833 | 0 | 17,775 | 5,833 | 17,500 | 17,500 | 0.90% | 0.00% |
| SB-52-4416 | Pavilion Concession | 28,999 | 29,000 | 29,568 | 29,569 | 29,500 | 29,600 | 1.52% | 0.34% |
| SB-52-4338 | Special Event Revenue | 0 | 1,250 | 3,950 | 1,000 | 0 | 1,000 | 0.05% | 0.00% |
| SB-52-4425 | BP & UP Office (Rent) | 23,292 | 32,144 | 32,144 | 32,144 | 32,144 | 32,144 | 1.66% | (0.00%) |
| SB-52-4041 | Concession-Unrestricted | 18,667 | 45,123 | 9,250 | 10,272 | 10,000 | 15,000 | 0.77% | 50.00% |
| SB-52-4041 | Helicopter | 0 | 0 | 0 | 0 | 10,000 | 11,000 | 0.57% | 10.00% |
| SB-52-4436 | Water Slide | 0 | 0 | 8,300 | 0 | 7,800 | 90,000 | 4.63% | 1053.85% |
| SB-52-2227 | Less: Sales Tax-Water Slide | 0 | 0 | 0 | 0 | 0 | (7,425) | -0.38% | 100.00% |
| SB-52-4585 | Miscellaneous | 925 | 158 | 416 | 118 | 0 | 0 | 0.00% | 0.00% |
| SB-52-4586 | Donations Income | 0 | 0 | 2,843 | 0 | 0 | 0 | 0.00% | 0.00% |
| SB-52-4740 | Transfer-Debit Service | 0 | 138,483 | 28,623 | 41,000 | 563,151 | 350,000 | 18.02% | (37.85%) |
| Other Income | | 173,123 | 342,084 | 265,251 | 234,936 | 799,595 | 666,819 | 16.31% | (16.61%) |

Expense

PERSONNEL

| | | | | | | | | | |
|------------------------|-------------------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|-----------------|
| SB-52-5000 | Salaries | 21,213 | 22,036 | 20,266 | 17,240 | 21,943 | 24,652 | 1.27% | 12.35% |
| SB-52-5042 | Incentive | 0 | 0 | 0 | 0 | 0 | | 0.00% | 0.00% |
| SB-52-5048 | Contract Labor | 0 | 0 | 0 | 0 | 0 | | 0.00% | 0.00% |
| SB-52-5050 | Payroll Taxes | 1,656 | 1,647 | 1,519 | 1,319 | 1,679 | 1,886 | 0.10% | 12.35% |
| SB-52-5055 | Pension Plan | 66 | 908 | 942 | 73 | 1,097 | 1,233 | 0.06% | 12.35% |
| SB-52-5060 | Insurance - Employees | 0 | 0 | 9,727 | 754 | 10,522 | 1,237 | 0.06% | (88.24%) |
| SB-52-5061 | Insurance - Contingency | 0 | 0 | 0 | 0 | 1,052 | 124 | 0.01% | (88.24%) |
| SB-52-5065 | Worker's Compensation | 482 | 561 | 620 | 420 | 785 | 1,038 | 0.05% | 32.17% |
| SB-52-5070 | TEC-Unemployment | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SB-52-5080 | Salary Contingency | 0 | 0 | 0 | 0 | 878 | 986 | 0.05% | 12.35% |
| Total Personnel | | 23,418 | 25,151 | 33,074 | 19,806 | 37,956 | 31,156 | 1.60% | (17.92%) |

Stewart Beach

MATERIALS, SUPPLIES & SERVICES

| | | | | | | | | | |
|-------------------------------------------------|-------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|--------------|---------------|
| SB-52-5100 | Alarm System | 0 | 0 | 590 | 540 | 580 | 600 | 0.03% | 100.00% |
| SB-52-5115 | Advertising & Promotions | 178 | 8,711 | 12,501 | 12,000 | 17,500 | 17,500 | 0.90% | 0.00% |
| SB-52-5116 | Bad Debt Expense | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SB-52-5125 | Contract Services | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SB-52-5135 | Data Process/Software Mtc | 393 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SB-52-5117 | Bank Charges | 29 | 292 | 283 | 200 | 200 | 400 | 0.02% | 100.00% |
| SB-52-5164 | Meetings & Seminars | 0 | 0 | 49 | 1,200 | 0 | 5,205 | 0.27% | 0.00% |
| SB-52-5165 | Memberships | 0 | 0 | 0 | 50 | 0 | 535 | 0.03% | 100.00% |
| SB-52-5170 | Miscellaneous | 0 | 0 | 2,843 | 0 | 0 | 2,000 | 0.00% | 0.00% |
| SB-52-5185 | Supplies | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SB-52-5189 | Telephone/Cells/Internet | 0 | 1,305 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SB-52-5200 | Outside Audit | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SB-52-5202 | Legal | 0 | (944) | 450 | 25 | 0 | 0 | 0.00% | 0.00% |
| SB-52-5230 | Insurance - Property | 0 | 0 | 0 | 0 | 149 | 0 | 0.00% | 0.00% |
| SB-52-5232 | Insurance - Liability | 1,230 | 502 | 674 | 550 | 550 | 0 | 0.00% | 0.00% |
| SB-52-5234 | Insurance - Claims | 0 | 0 | 38 | 0 | 0 | 0 | 0.00% | 0.00% |
| SB-52-5240 | M & R Building | 2,083 | 3,691 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SB-52-5242 | M & R Equipment | 0 | 31 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SB-52-5260 | Gasoline | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SB-52-5256 | Equipment Rental | 0 | 0 | 0 | 0 | 500 | 500 | 0.03% | 0.00% |
| SB-52-5407 | Grant | 0 | 20,000 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SB-52-7001 | Special Projects-New Programs | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Materials, Supplies & Services | | 3,913 | 33,587 | 17,429 | 14,565 | 19,479 | 26,740 | 1.24% | 37.28% |
| Net Operating Income | | 145,792 | 283,346 | 214,748 | 200,565 | 742,161 | 608,923 | | |

| Other Income & Expense | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percentage of Budget | Budget Increase or Decrease |
|-----------------------------------|------------------------|------------------------|------------------------|--------------------------------------|------------------------------------|------------------------------------|-------------------------------------|--------------------------------------------|
|-----------------------------------|------------------------|------------------------|------------------------|--------------------------------------|------------------------------------|------------------------------------|-------------------------------------|--------------------------------------------|

CAPITAL OUTLAY & DEBT SERVICE

| | | | | | | | | | |
|-----------------------------|----------------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|----------------|
| SB-52-5250 | Capital Improvements | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SB-52-5252 | Equipment Purchases | 0 | 0 | 0 | 0 | 0 | 14,000 | 0.77% | 100.00% |
| Total Capital Outlay | | 0 | 0 | 0 | 0 | 0 | 14,000 | 0.77% | 100.00% |
| Total Expense | | 27,331 | 58,738 | 50,503 | 34,371 | 57,435 | 71,896 | 3.61% | |

TRANSFERS

| | | | | | | | | | |
|----------------------------|--------------------------|----------------|----------------|----------------|----------------|----------------|----------------|--------------|----------------|
| SB-52-8000 | General Fund Allocation | 1,576 | 0 | 0 | 0 | 0 | 9,471 | 0.52% | 100.00% |
| SB-52-8009 | R. A. Apffel | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SB-52-8006 | Transfer to Beach Patrol | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Transfers | | 1,576 | 0 | 0 | 0 | 0 | 9,471 | 0.52% | 100.00% |
| Total Other Expense | | 28,907 | 58,738 | 50,503 | 34,371 | 57,435 | 81,367 | 4.13% | 41.67% |
| Net Income: Other | | 144,216 | 283,346 | 214,748 | 200,565 | 742,161 | 585,452 | | |

**Park Board of Trustees
Stewart Beach Park
Budget Year 2019-2020**

| <u>Acct #</u> | <u>Name</u> | <u>Description</u> | <u>Beach User</u> | | <u>Unrestricted</u> |
|---------------|--------------------------------------------------|----------------------------------------------------------|-------------------|----------------|---------------------|
| | | | <u>Dept 51</u> | <u>Dept 52</u> | <u>Cost</u> |
| 5042 | Incentive Salary | Seasonal Program (\$500/per Empl) | \$ | 7,500 | \$ - |
| | | Park Manager Incentive | \$ | 3,000 | |
| | | | \$ | 10,500 | |
| 5048 | Contract Labor | Spec Events Parking Attendants 20 ea @ 13/hr x 10 hrs | \$ | 2,600 | \$ - |
| 5078 | Drug Testing/Backgrd Cks | Drug Tests (35 @ \$25) | \$ | 875 | |
| | | Background Checks (35 @ \$44) | \$ | 1,540 | |
| | | | \$ | 2,415 | \$ - |
| 5080 | Salary Contingency | 2.5% Merit/1.5% Compensation Survey Adj | \$ | 3,928 | \$ 986 |
| 5100 | Alarm System | Office \$80 x 12/mths | \$ | 960 | |
| | | Elevator Phone \$75 x 4 Qtrly | \$ | 300 | |
| | | Pavilion \$45 x 12/mths | \$ | 540 | |
| | | Concessionaire Ofc \$45 x 12/mths | \$ | - | \$ 540 |
| | | Fees: Batteries/Chg Codes/etc | \$ | 400 | \$ 60 |
| | | | \$ | 2,200 | \$ 600 |
| 5115 | Advertising | Concessionaire Bids/Notices | | | \$ 2,500 |
| | | Natl Event Ads (special events) | | | \$ 15,000 |
| | | | \$ | - | \$ 17,500 |
| 5125 | Contract Services | Dumpsters (60 dumps @ \$300/ea) | \$ | 18,000 | |
| | | Sewer Cleanout (4 @ 175) | \$ | 700 | |
| | | Pest Control 12 @ \$145 | \$ | 1,740 | |
| | | Elevator Inspection (Including load test) | \$ | 325 | |
| | | Elevator Mtc Contract (\$1100/qtr)+Parts | \$ | 4,400 | |
| | | Fire Extinguisher Inspector | \$ | 35 | |
| | | Money Counters Contract (annual) + Parts | \$ | 1,000 | |
| | | Miscellaneous | \$ | 1,000 | |
| | | | \$ | 27,200 | \$ - |
| | | | | | |
| 5135 | Data Processing/Software/ Maintenance | GCS DocsVault (Annual Mtc) 3 users | \$ | 270 | |
| | | GCS Uattend Time Clock (\$38.33/mth) | \$ | 460 | |
| | | JOLT Tasking Software | \$ | 110 | |
| | | Aluvii POS Software (Annual) | \$ | 1,500 | |
| | | Facility Dude Software (Annual) | \$ | 485 | |
| | | Survey Monkey | \$ | 200 | |
| | | When to Work (Scheduling Software) | \$ | 100 | |
| | | Misc Software & Upgrades | \$ | 575 | |
| | | | \$ | 3,700 | \$ - |
| 5156 | Interest Expense | New: Capital Projects | \$ | 1,558 | \$ - |
| | | New: Capital Equipment | \$ | 561 | |
| | | | \$ | 2,119 | \$ - |
| 5157 | Paper Goods | Toilet tissue/Paper Towels | \$ | 4,000 | \$ - |
| 5162 | Signage | Replace/New + Entrance | \$ | 10,000 | \$ - |

**Park Board of Trustees
Stewart Beach Park
Budget Year 2019-2020**

| <u>Acct #</u> | <u>Name</u> | <u>Description</u> | <u>Beach User</u> | | <u>Unrestricted</u> |
|---------------|---------------------------------|-----------------------------------------------|-------------------|----------------|---------------------|
| | | | <u>Dept 51</u> | <u>Dept 52</u> | <u>Cost</u> |
| 5163 | Licenses/Permits | COG Beach Permit | \$ | 500 | |
| | | COG Dumpster Permit | \$ | 25 | |
| | | Elevator Compliance Permit (Dept of License) | \$ | 20 | |
| | | Alarm Permit | \$ | 25 | |
| | | Miscellaneous | \$ | 500 | |
| | | | \$ | 1,070 | \$ - |
| 5164 | Meetings & Seminars | IAAPA (Ops Dir) 1/4 of Cost | | | \$ 394 |
| | | IAAPA (Exec Dir) 1/4 of Cost | | | \$ 394 |
| | | IAAPA (Park Supt) 1/4 of Cost | | | \$ 457 |
| | | LEAD (Park Supt) 1/5 of Cost | | | \$ 1,375 |
| | | Insight Profile Park Supt) 1/5 Cost (HR) | | | \$ 35 |
| | | CPR Training (20 @ \$22/ea) | \$ | 440 | |
| | | Sea Turtle Seminar/Training 6 @ \$50/ea | \$ | 300 | \$ - |
| | | GHLA (Mgr/Asst Mgr) | \$ | - | \$ 50 |
| | | Self Defense Class | \$ | - | \$ 500 |
| | | Miscellaneous | \$ | 1,000 | \$ 2,000 |
| | | | \$ | 1,740 | \$ 5,205 |
| 5165 | Memberships | C-Crew (Mgr.) | | | \$ 50 |
| | | IAAPA (\$700/4 parks) | | | \$ 175 |
| | | Miscellaneous | | | \$ 310 |
| | | | \$ | - | \$ 535 |
| 5170 | Miscellaneous | AIA Sand Castle Shuttle Bus | \$ | 6,000 | \$ - |
| | | Holiday W/end Staff/Security Lunches | \$ | 2,500 | \$ - |
| | | Miscellaneous | \$ | 1,000 | \$ 2,000 |
| | | | \$ | 9,500 | \$ 2,000 |
| 5185 | Materials & Supplies | Nuts/Bolts/Gloves/Nails/etc. | \$ | 2,000 | \$ - |
| 5189 | Telephone/Cell/Internet | Comcast (Network) \$540/mth | \$ | 6,480 | \$ - |
| | | Comcast (Dedicated Svc) \$135/mth | \$ | 1,620 | |
| | | Distinct Data Ph (3 lines @ \$35/ea) | \$ | 1,260 | |
| | | Distinct Data LD (\$2/mth x 12) | \$ | 24 | |
| | | T-Mobile (1 Cell @ 30/mth) | \$ | 360 | |
| | | T-Mobile (4 Hot Spots @ \$30/mth) | \$ | 1,440 | |
| | | Cell Reimburse (Supt & Mgr) \$75/mth ea | \$ | 1,800 | |
| | | AT&T (2 lines @ \$50/ea) | \$ | 1,200 | |
| | | Verison (2 CrCard Reader @ \$45/ea-8 mths) | \$ | 720 | |
| | | HughesNet Satellite Internet 2 @ \$200/mth ea | \$ | 4,800 | |
| | | Misc (repairs, equipment, etc.) | \$ | 2,716 | |
| | | | \$ | 22,420 | \$ - |
| 5190 | Utilities | City of Galveston-Water | \$ | 34,200 | |
| | | Electricity | \$ | 22,000 | |
| | | | \$ | 56,200 | \$ - |

**Park Board of Trustees
Stewart Beach Park
Budget Year 2019-2020**

| <u>Acct #</u> | <u>Name</u> | <u>Description</u> | <u>Beach User</u> | | <u>Unrestricted</u> |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|--------------------------------------------|-------------------|----------------|---------------------|
| | | | <u>Dept 51</u> | <u>Dept 52</u> | <u>Cost</u> |
| | | | <u>Cost</u> | <u>Cost</u> | |
| 5195 FEMA/Storm Repairs | | SB-101 Building Damage (Ike) | \$ 1,012 | | |
| | | SB-102 Beach Site (Ike) | \$ 1,012 | | |
| | | SP-108 SW Ticket Booth AP Stewart (Ike) | \$ 1,207 | | |
| | | | \$ 3,230 | | |
| 5204 Professional Fees | | Coastal Strategies Consulting Contract | \$ 11,500 | \$ - | |
| | | Grant Writing Support | \$ 5,000 | | |
| | | Maximus | \$ 1,250 | | |
| | | | \$ 17,750 | \$ - | |
| 5240 M & R Building | | Electrical Maintenance | \$ 10,000 | | |
| | | Plumbing Maintenance | \$ 10,000 | | |
| | | HVAC Maintenance | \$ 5,000 | | |
| | | Fencing/Doors Mtc & Replacement | \$ 5,000 | | |
| | | Concrete Work | \$ 10,000 | | |
| | | Elevator Maintenance | \$ 20,000 | | |
| | | Misc Mtc & Repairs | \$ 10,000 | | |
| | | | \$ 70,000 | \$ - | |
| 5242 M & R Equipment | | Equipment | \$ 4,000 | | |
| | | Vehicles | \$ 4,500 | | |
| | | ATV (4 ea) | \$ 4,000 | | |
| | | Golf Cart (2 ea) | \$ 2,500 | | |
| | | | \$ 15,000 | \$ - | |
| 5250 Capital Improvements (List Prioritized) * Financed via Line of Cr 3 yrs @ 1.75% Int) Offset in #4050-Loan Proceeds (Total \$89K) | | * New A/C System for Admin Offices | \$ 20,000 | | |
| | | * Ticket Booths (2 ea) | \$ 20,000 | | |
| | | * Sound/Light System for Pavilion Room | \$ 10,000 | | |
| | | Gravel under Pavilion | \$ 5,000 | | |
| | | * Replacement Doors in Pavilion Room | \$ 12,000 | | |
| | | * Stainless Urinal Troughs | \$ 15,000 | | |
| | | * Ceiling Sound-Proofing for Pavilion Room | \$ 12,000 | | |
| | | Concrete Work on Bldg (from 2018-2019) | \$ 65,000 | | |
| | \$ 159,000 | | | | |
| 5251 Capital-Financed (Principal) | | New: Capital Projects | \$ 29,668 | | |
| | | New: Capital Equipment | \$ 10,667 | | |
| | | | \$ 40,335 | | |
| 5252 Equipment Purchase All Financed via Line of Cr 3 yrs @ 1.75% Int) Offset in #4050-Loan Proceeds (Total \$32K) | | Floating Wheelchairs (3 @ \$3K/ea) | \$ 9,000 | | |
| | | Water Slide | | \$ 14,000 | |
| | | Gator | \$ 15,000 | | |
| | | Tractor Attachments (Auger & Brush Hog) | \$ 8,000 | | |
| | | | \$ 32,000 | \$ 14,000 | |
| 5254 Small Tools & Equip | | Misc Cordless & Hand Tools | \$ 2,500 | \$ - | |
| | | | | | |
| 5256 Equipment Rental | | Miscellaneous | \$ 2,500 | \$ 500 | |

**Park Board of Trustees
Stewart Beach Park
Budget Year 2019-2020**

| <u>Acct #</u> | <u>Name</u> | <u>Description</u> | <u>Beach User</u> | | <u>Unrestricted</u> |
|---------------|---------------------------------|-----------------------------------------|-------------------|----------------|---------------------|
| | | | <u>Dept 51</u> | <u>Dept 52</u> | <u>Cost</u> |
| | | | <u>Cost</u> | <u>Cost</u> | |
| 5420 | Port-a-Lets | Special events (6 ea-4 times/yr x \$96) | \$ 2,304 | | |
| | | ADA (4 mths x 4 wks x 2 x \$96) | \$ 3,072 | | |
| | | | \$ 5,376 | \$ - | |
| 5610 | Community Awareness | Bucket Brigade, Educational Outreach | \$ 15,000 | | |
| 5830 | Landscaping | Palms, Plants & Shrubs | \$ 10,000 | \$ - | |
| 5910 | Car Counter & Camera | Expand System & repairs | \$ 2,500 | \$ - | |
| 7006 | Contingency-Bd Approval | Drainage | \$ 350,000 | | |
| | | Drainage - Sand | \$ 150,000 | | |
| | | | \$ 500,000 | | |
| 7100 | Radios | GCEM Airtime 7ea @ \$90 | \$ 630 | | |
| | | Contingency | \$ 420 | | |
| | | | \$ 1,050 | \$ - | |

**SEAWOLF PARK
ADOPTED BUDGET FISCAL YEAR 2019/2020**

| | |
|-----------------------------|------------------|
| REVENUES | 1,601,079 |
| INTERFUND TRANSFERS IN | - |
| NONRECURRING REVENUE SOURCE | 794,356 |
| TOTAL REVENUE | 2,395,435 |

| | |
|--------------------------------|--------------------|
| PERSONNEL EXPENSE | (642,152) |
| MATERIAL / SUPPLIES / SERVICES | (733,912) |
| DEBT SERVICE | (33,999) |
| TOTAL OPERATING EXPENSE | (1,410,062) |

| | |
|-------------------|----------------|
| NET INCOME | 985,372 |
|-------------------|----------------|

| | |
|-----------------------------------|------------------|
| CAPITAL EXPENDITURES | (152,393) |
| LANDSCAPING | (3,500) |
| EQUIPMENT | (16,800) |
| TOTAL CAPITAL EXPENDITURES | (172,693) |

| | |
|-------------------|----------------|
| NET INCOME | 812,679 |
|-------------------|----------------|

| | |
|-------------------------|-----------|
| INTERFUND TRANSFERS-OUT | (155,172) |
|-------------------------|-----------|

| | |
|-------------------|----------------|
| NET INCOME | 657,508 |
|-------------------|----------------|

| | |
|----------------------|------------------|
| FEMA - REIMBURSEMENT | 425,662 |
| FEMA- EXPENSE | (1,083,170) |
| NET FEMA | (657,508) |

| | |
|-------------------|------------|
| NET INCOME | (0) |
|-------------------|------------|

| | |
|----------------------------------|------------------|
| BEGINNING CASH RESERVE | 1,067,295 |
| NET INCOME FISCAL YEAR 2019/2020 | (794,356) |
| ENDING CASH | 272,939 |

Seawolf Park

| Summary | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|---------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
|---------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|

INCOME SUMMARY-Does Not Include FEMA Reimbursement

| | | | | | | | | |
|--------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|----------------|--------------|
| Vehicle Admissions | 372,674 | 390,013 | 314,690 | 363,716 | 427,902 | 427,904 | 17.86% | 0.00% |
| Pavilion Food /Vending | 0 | 1,738 | 1,004 | 1,200 | 1,000 | 1,500 | 0.06% | 100.00% |
| Concessions/Bait Camp | 4,100 | 8,000 | 3,499 | 3,500 | 8,000 | 9,500 | 0.40% | 18.75% |
| Naval Display | 209,474 | 335,531 | 331,304 | 371,579 | 247,719 | 325,000 | 13.57% | 31.20% |
| Fishing-Admissions | 562,191 | 770,549 | 648,544 | 690,930 | 736,232 | 771,775 | 32.22% | 4.83% |
| Fishing-Grants | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Miniature Golf - Admissions | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Interfund Transfers | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Loan Proceeds-Finance Cap Impr | 0 | 0 | 0 | 0 | 178,261 | 65,400 | 2.73% | (63.31%) |
| FEMA Reimbursement | | | | | | | | |
| Other Income | 6,314 | 175 | 64 | 125 | 0 | 0 | 0.00% | 0.00% |
| Total Revenue | 1,154,753 | 1,506,005 | 1,299,105 | 1,431,050 | 1,599,114 | 1,601,079 | 100.00% | 0.12% |

| | | | | | | | | |
|------------------------------------|----------|----------|----------|----------|----------------|----------------|---------------|------------------|
| Nonrecurring Revenue Source | 0 | 0 | 0 | 0 | 957,919 | 794,356 | 33.16% | (100.00%) |
|------------------------------------|----------|----------|----------|----------|----------------|----------------|---------------|------------------|

| | | | | | | | | |
|-----------------------|------------------|------------------|------------------|------------------|------------------|------------------|----------------|----------------|
| Total Revenue Sources | 1,154,753 | 1,506,005 | 1,299,105 | 1,431,050 | 2,557,033 | 2,395,435 | 100.00% | (6.32%) |
|-----------------------|------------------|------------------|------------------|------------------|------------------|------------------|----------------|----------------|

EXPENSE SUMMARY-Does Not Include FEMA Related Expenditures

| | | | | | | | | |
|---------------------------|------------------|------------------|------------------|------------------|------------------|------------------|----------------|---------------|
| Vehicle Admissions | 122,645 | 73,759 | 92,031 | 101,259 | 106,576 | 105,062 | 6.05% | (1.42%) |
| Pavilion Food & Beverage | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Pavilion Rent & Gift Shop | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Naval Display | 155,726 | 248,973 | 239,774 | 290,124 | 221,932 | 348,032 | 20.03% | 56.82% |
| Fishing | 110,982 | 83,751 | 103,833 | 72,264 | 100,315 | 125,040 | 7.19% | 24.65% |
| Fishing-Pier Construction | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Miniature Golf | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 100.00% |
| FEMA Expense | | | | | | | | |
| Other Expense | 632,159 | 645,539 | 601,486 | 721,681 | 1,021,151 | 1,159,793 | 66.73% | 13.58% |
| Total Expense | 1,021,512 | 1,052,021 | 1,037,124 | 1,185,328 | 1,449,974 | 1,737,927 | 100.00% | 19.86% |

| | | | | | | | | |
|-------------------|----------------|----------------|----------------|----------------|------------------|----------------|--|--|
| Net Income | 133,241 | 453,984 | 261,981 | 245,722 | 1,107,059 | 657,508 | | |
|-------------------|----------------|----------------|----------------|----------------|------------------|----------------|--|--|

| | | | | | | | | |
|--------------------|--------------|------------------|-----------------|-----------------|--------------------|------------------|--|--|
| FEMA-Reimbursement | 21,986 | 0 | 0 | 11,848 | 170,694 | 425,662 | | |
| FEMA-Expense | 15,111 | 166,128 | 10,498 | 68,431 | 1,277,753 | 1,083,170 | | |
| Net FEMA | 6,875 | (166,128) | (10,498) | (56,583) | (1,107,059) | (657,508) | | |

| | | | | | | | | |
|-------------------|----------------|----------------|----------------|----------------|------------|------------|--|--|
| Net Income | 140,116 | 287,856 | 251,484 | 189,139 | (0) | (0) | | |
|-------------------|----------------|----------------|----------------|----------------|------------|------------|--|--|

| | | | | | | | | |
|-----------------------------|----------------|----------------|----------------|----------------|----------------|----------------|--|--|
| Depreciation Expense | 301,981 | 312,028 | 310,054 | 325,770 | 301,982 | 325,770 | | |
|-----------------------------|----------------|----------------|----------------|----------------|----------------|----------------|--|--|

| | | | | | | | | |
|--------------------------------------|------------------|-----------------|-----------------|------------------|------------------|------------------|--|--|
| Net Income After Depreciation | (161,865) | (24,172) | (58,570) | (136,631) | (301,982) | (325,770) | | |
|--------------------------------------|------------------|-----------------|-----------------|------------------|------------------|------------------|--|--|

Seawolf Park

| | | | | | | |
|----------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Capital Outlay | 6,298 | 13,674 | 2,899 | 50,745 | 199,653 | 172,693 |
| Net Operating Income | <hr/> | | | | | |
| Excluding Capital Outlays | 146,415 | 301,530 | 254,383 | 239,884 | 199,652 | 172,693 |

| | |
|------------------------------------------------|--------------------|
| Estimated Unrestricted Cash September 30, 2019 | \$1,067,295 |
| Nonrecurring Income Source | (\$794,356) |
| Net Income 2019/2020 | (\$0) |
| Adjusted Cash | \$272,939 |

| <u>PERSONNEL SUMMARY</u> | <u>Fulltime</u> | <u>Part-time</u> | <u>Seasonal</u> |
|----------------------------------------------|-----------------|------------------|-----------------|
| <u>Vehicle Admissions (45)</u> | | | |
| Gate Attendant | 2.00 | 1.00 | 0.00 |
| <u>Vending & Concessions (52)</u> | | | |
| Attendant | 0.00 | 0.00 | 0.00 |
| <u>Submarine & Ship (54)</u> | | | |
| Manager (10%) | 0.10 | | |
| Parks Maintenance Mgr (5%) | 0.05 | | |
| Assistant Manager (10%) | 0.10 | | |
| Gate Attendant | 2.00 | 1.00 | |
| Maintenance (25%) | 0.25 | | |
| <u>Fishing (55)</u> | | | |
| Gate Attendant | 2.00 | 1.00 | |
| Maintenance | | 1.00 | |
| <u>Operating (70)</u> | | | |
| Manager | 0.90 | | |
| Assistant Manager | 0.90 | | |
| Parks Supt (25%) | 0.25 | | |
| Parks Mtc Mgr (20%) | 0.15 | | |
| Admin Asst (20%) | 0.20 | | |
| Maintenance | 1.75 | | |
| TOTAL | 10.65 | 4.00 | 0.00 |

Seawolf Park

| Consolidated Budget | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|---------------------|--|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
|---------------------|--|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|

Income:

Vehicle admissions based on 77,730 vehicles@\$6.00

| | | | | | | | | | |
|-------------|-----------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|----------------|-----------------|
| CONSOL-4042 | Bait Stand Lease | 4,100 | 3,500 | 3,499 | 3,500 | 3,500 | 7,000 | 0.25% | 100.00% |
| CONSOL-4041 | Concession Fees | 0 | 4,500 | 0 | 0 | 4,500 | 2,500 | 0.09% | 0.00% |
| CONSOL-4200 | Vehicle Admissions | 406,185 | 424,891 | 339,870 | 396,421 | 466,378 | 466,380 | 16.53% | 0.00% |
| CONSOL-4200 | Golf Admissions | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4200 | Sales Tax | (33,510) | (34,878) | (25,179) | (32,705) | (38,476) | (38,476) | -1.36% | 0.00% |
| CONSOL-4200 | Fishing Admissions | 560,888 | 768,785 | 647,138 | 690,930 | 735,032 | 771,775 | 27.36% | 5.00% |
| CONSOL-4200 | Admissions - Sub & Destroyer | 209,474 | 330,237 | 331,304 | 371,579 | 247,719 | 325,000 | 11.52% | 31.20% |
| CONSOL-4200 | Admissions - Miniature Golf | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4300 | Food & Beverage | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4310 | Vending Machines | 0 | 1,738 | 1,004 | 1,200 | 1,000 | 1,500 | 0.05% | 100.00% |
| CONSOL-4310 | Sales Tax-Vending | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4305 | Sub & Ship Gift Shop Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-6005 | Cost of Sales-Food/Bev/Vending | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-6010 | Cost of Sales- S& S Gift Shop | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4315 | Viewer Review | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-6035 | Viewer Commission | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4320 | Catering Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-6005 | Cost of Sales-Catering | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4340 | Rental Income | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4585 | Miscellaneous Revenue | 7,449 | 7,059 | 1,515 | 0 | 1,200 | 0 | 0.00% | 0.00% |
| CONSOL-4050 | Loan Proceeds-Financed Cap Imp | 0 | 0 | 0 | 0 | 178,261 | 65,400 | 2.32% | (63.31%) |
| CONSOL-4650 | Grants / Donations | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4665 | FEMA Reimbursement | 21,986 | 0 | 0 | 11,848 | 170,694 | 425,662 | 15.09% | 149.37% |
| CONSOL-4665 | Insurance Reimbursement | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4740 | Transfer-Debit Service | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4675 | Sales Tax Discounts | 168 | 175 | (45) | 125 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4735 | Stewart Beach Transfer | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-9999 | Overnight Program | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| | Nonrecurring Income Source | 0 | 0 | 0 | 0 | 957,919 | 794,356 | 28.16% | (17.07%) |
| | Total Revenue | 1,176,739 | 1,506,005 | 1,299,105 | 1,442,898 | 2,727,727 | 2,821,097 | 100.00% | 3.42% |

Expense

PERSONNEL

| | | | | | | | | | |
|-------------|-----------------------------|----------------|----------------|----------------|----------------|----------------|----------------|---------------|--------------|
| CONSOL-5000 | Salaries | 368,606 | 343,728 | 365,629 | 394,975 | 384,636 | 405,866 | 14.39% | 5.52% |
| CONSOL-5002 | Field Auditor | 4,716 | 4,889 | 3,489 | 3,661 | 3,539 | 0 | 0.00% | (100.00%) |
| CONSOL-5038 | Overtime | 16,033 | 18,829 | 12,919 | 18,000 | 21,586 | 29,086 | 1.03% | 34.74% |
| CONSOL-5042 | Incentive-Manager | 16,639 | 0 | 0 | 0 | 0 | 4,600 | 0.16% | 0.00% |
| CONSOL-5048 | Contract Labor | 0 | 4,669 | 0 | 0 | 5,000 | 5,000 | 0.18% | 100.00% |
| CONSOL-5050 | Payroll Taxes | 31,193 | 27,679 | 29,217 | 33,225 | 30,614 | 31,967 | 1.13% | 4.42% |
| CONSOL-5065 | Worker's Compensation | 9,352 | 8,900 | 11,890 | 8,221 | 14,247 | 18,477 | 0.65% | 29.69% |
| CONSOL-5060 | Insurance - Employees | 90,632 | 87,708 | 70,929 | 63,509 | 75,509 | 83,464 | 2.96% | 10.54% |
| CONSOL-5061 | Insurance - Contingency | 0 | 0 | 0 | 0 | 7,551 | 8,346 | 0.30% | 10.54% |
| CONSOL-5055 | Pension Plans | 2,308 | 5,115 | 10,157 | 7,888 | 19,409 | 20,293 | 0.72% | 4.56% |
| CONSOL-5031 | Security | 10,600 | 10,340 | 9,100 | 16,640 | 12,005 | 12,005 | 0.43% | 0.00% |
| CONSOL-5075 | Uniforms | 2,487 | 2,067 | 2,637 | 800 | 3,000 | 3,000 | 0.11% | 0.00% |
| CONSOL-5070 | TEC-Unemployment | 0 | 0 | 1,102 | 0 | 1,000 | 1,500 | 0.05% | 50.00% |
| CONSOL-5071 | Sick Leave/Vacation Accrual | 4,917 | 3,192 | (207) | 0 | (578) | 484 | 0.02% | (183.72%) |
| CONSOL-5078 | Drug Testing | 437 | 119 | 335 | 601 | 600 | 828 | 0.03% | 38.00% |
| CONSOL-5079 | Recruitment | 0 | 2,183 | 0 | 2,201 | 1,000 | 1,000 | 0.04% | 100.00% |
| CONSOL-5080 | Salary Contingency | 0 | 0 | 0 | 0 | 15,527 | 16,235 | 0.58% | 4.56% |
| | Total Personnel | 557,920 | 519,419 | 517,197 | 549,721 | 594,645 | 642,152 | 22.76% | 7.99% |

Seawolf Park

| Consolidated Budget | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|-------------------------------------------|-----------------------------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
| MATERIALS, SUPPLIES & SERVICES | | | | | | | | | |
| CONSOL-5100 | Alarms | 1,160 | 1,165 | 1,190 | 1,240 | 1,240 | 1,240 | 0.04% | 0.00% |
| CONSOL-5110 | Auto Mileage Reimbursement | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5115 | Advertising & Promotions | 15,600 | 18,652 | 3,879 | 11,000 | 17,000 | 17,000 | 0.60% | 0.00% |
| CONSOL-5116 | Bad Debt Expense | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5117 | Bank Charges | 8,226 | 12,139 | 11,671 | 14,500 | 14,500 | 14,500 | 0.51% | 0.00% |
| CONSOL-5118 | Cash Over/Short | -2,457 | -277 | -353 | -162 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5120 | Cleaning Supplies | 2,580 | 2,321 | 1,433 | 4,000 | 4,000 | 4,000 | 0.14% | 0.00% |
| CONSOL-5125 | Contract Services | 34,797 | 35,212 | 35,799 | 41,836 | 37,100 | 36,804 | 1.30% | (0.80%) |
| CONSOL-5130 | Copier Usage | 0 | 0 | 0 | 0 | 0 | 50 | 0.00% | 100.00% |
| CONSOL-5135 | Data Processing/Software/Mtc | 382 | 1,036 | 1,476 | 2,543 | 1,930 | 3,345 | 0.12% | 73.32% |
| CONSOL-5137 | Discounts | -40 | -20 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5410 | Dues & Subscriptions | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5155 | Office Supplies | 2,175 | 1,479 | 1,799 | 2,000 | 2,500 | 2,500 | 0.09% | 0.00% |
| CONSOL-5157 | Paper Goods | 79 | 741 | 711 | 2,000 | 2,500 | 2,500 | 0.09% | 0.00% |
| CONSOL-5162 | Signage | 3,850 | 1,256 | 4,864 | 2,000 | 9,000 | 9,000 | 0.32% | 0.00% |
| CONSOL-5163 | Licenses/Permits | 50 | 50 | 50 | 50 | 50 | 50 | 0.00% | 0.00% |
| CONSOL-5164 | Meetings & Seminars | 500 | 3,227 | 4,746 | 2,342 | 5,700 | 8,854 | 0.31% | 55.33% |
| CONSOL-5165 | Memberships | 168 | 0 | 381 | 300 | 808 | 335 | 0.01% | (58.54%) |
| CONSOL-5170 | Miscellaneous | 0 | 0 | 0 | 500 | 1,000 | 2,000 | 0.07% | 100.00% |
| CONSOL-5185 | Supplies | 2,656 | 1,128 | 964 | 1,000 | 3,300 | 3,300 | 0.12% | 0.00% |
| CONSOL-5187 | Tickets | 406 | 1,668 | 1,733 | 0 | 1,750 | 1,750 | 0.06% | 0.00% |
| CONSOL-5189 | Telephone/Cells/Internet | 19,703 | 18,441 | 9,229 | 15,743 | 16,000 | 16,680 | 0.59% | 4.25% |
| CONSOL-5190 | Utilities | 34,122 | 23,166 | 29,942 | 37,500 | 37,500 | 40,000 | 1.42% | 6.67% |
| CONSOL-5192 | Emergency Cleanup | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5195 | FEMA/ Storm Expense | 15,111 | 166,128 | 10,498 | 68,431 | 1,277,753 | 1,083,170 | 38.40% | (15.23%) |
| CONSOL-5200 | Outside Audit | 6,250 | 3,873 | 3,855 | 4,410 | 4,445 | 4,890 | 0.17% | 10.01% |
| CONSOL-5202 | Legal Expense | 698 | 17,852 | 2,588 | 600 | 1,500 | 1,500 | 0.05% | 0.00% |
| CONSOL-5204 | Professional Fees | 5,150 | 0 | 0 | 0 | 11,500 | 15,000 | 0.53% | 30.43% |
| CONSOL-5230 | Insurance - Property | 42,960 | 36,899 | 39,044 | 40,450 | 39,278 | 42,844 | 1.52% | 9.08% |
| CONSOL-5232 | Insurance - Liability | 6,126 | 3,525 | 4,554 | 4,199 | 4,949 | 1,822 | 0.06% | (63.19%) |
| CONSOL-5234 | Insurance - Claims | 0 | 932 | 0 | 967 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5240 | Maintenance & Repairs-Building | 17,663 | 10,918 | 7,782 | 18,175 | 40,570 | 37,260 | 1.32% | (8.16%) |
| CONSOL-5242 | Maintenance & Repairs-Equip | 5,765 | 3,707 | 6,068 | 4,500 | 7,000 | 7,000 | 0.25% | 0.00% |
| CONSOL-5254 | Small Tools & Equipment | 2,893 | 4,219 | 3,643 | 2,193 | 5,700 | 10,400 | 0.37% | 82.46% |
| CONSOL-5256 | Equipment Rentals | 3,059 | 0 | 0 | 1,200 | 4,400 | 4,400 | 0.16% | 0.00% |
| CONSOL-5260 | Gasoline | 569 | 516 | 2,668 | 3,000 | 3,000 | 3,500 | 0.12% | 16.67% |
| CONSOL-5408 | 50% Sub & Ship Admissions | 94,068 | 170,502 | 165,630 | 185,789 | 123,860 | 162,500 | 5.76% | 31.20% |
| CONSOL-5420 | Port-a-Lets | 13,906 | 13,830 | 14,144 | 15,896 | 15,888 | 15,888 | 0.56% | 0.00% |
| CONSOL-5625 | First Aid Supplies | 131 | 0 | 103 | 150 | 150 | 150 | 0.01% | 0.00% |
| CONSOL-5720 | Trash Barrels | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5710 | Trash Barrel Liners | 3,011 | 2,870 | 2,895 | 2,700 | 3,000 | 3,800 | 0.13% | 0.00% |
| CONSOL-5805 | Coupons | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5815 | Wrist Bands | 3,142 | 2,720 | 3,767 | 3,500 | 3,800 | 3,800 | 0.13% | 0.00% |
| CONSOL-6020 | Damaged/Spoiled Inventory | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-7000 | Special Projects | 1,519 | 1,582 | 2,484 | 1,354 | 3,300 | 4,300 | 0.15% | 30.30% |
| CONSOL-7001 | Special Projects-New Programs | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5910 | Car Counter & Cameras | 220 | 0 | 1,505 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-7100 | Radio Expense | 0 | 3,131 | 719 | 270 | 3,850 | 950 | 0.03% | (75.32%) |
| CONSOL-7007 | Revenue Sharing | 0 | 0 | 0 | 0 | 0 | 250,000 | 8.86% | 100.00% |
| CONSOL-7006 | Contingency (Board Approval Only) | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5257 | Capital Asset Replacement Reserve | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Materials & Supplies | | 346,197 | 564,590 | 381,461 | 496,179 | 1,709,821 | 1,817,082 | 64.41% | 6.27% |

Seawolf Park

CAPITAL OUTLAY & DEBT SERVICE

| | | | | | | | | | |
|--------------------------------|--------------------------------|----------------|------------------|----------------|------------------|------------------|------------------|--------------|-----------------|
| CONSOL-5250 | Capital Improvements | 0 | 0 | 0 | 49,500 | 133,261 | 152,393 | 5.40% | 14.36% |
| CONSOL-5251 | Principal Payment Capital Imp | 0 | 0 | 0 | 0 | 73,787 | 21,801 | 0.77% | (70.45%) |
| CONSOL-5156 | Interest Payment - Capital Imp | 55 | 0 | 0 | 0 | 3,757 | 1,145 | 0.04% | (69.52%) |
| CONSOL-5253 | Lease Payment - Prior Year | 0 | 0 | 0 | 11,052 | 0 | 11,053 | 0.39% | 0.00% |
| CONSOL-5830 | Landscaping | 2,500 | 3,000 | 472 | 1,245 | 3,500 | 3,500 | 0.12% | 0.00% |
| CONSOL-5255 | Gain/Loss on Sale of Equipment | 0 | 5,573 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5253 | Leased Equipment | 18 | 0 | 24 | 0 | 12,892 | 0 | 0.00% | (100.00%) |
| CONSOL-5252 | Equipment Purchases | 3,781 | 5,101 | 2,402 | 0 | 50,000 | 16,800 | 0.60% | 100.00% |
| Total Capital Outlay | | 6,353 | 13,674 | 2,899 | 61,797 | 277,196 | 206,692 | 7.33% | (25.43%) |
| Other Operating Expense | | 910,470 | 1,097,683 | 901,557 | 1,107,697 | 2,581,662 | 2,665,925 | | 3.26% |

| Consolidated Budget | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|---------------------------------------|-------------------------|------------------------|------------------------|------------------------|--------------------------------------|------------------------------------|------------------------------------|----------------------------------|--------------------------------------------|
| <i>Transfers</i> | | | | | | | | | |
| CONSOL-8000 | General Fund Allocation | 109,777 | 115,466 | 141,065 | 141,065 | 141,065 | 155,172 | 5.50% | 10.00% |
| CONSOL-8020 | East End Lagoon | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-8003 | Beach Cleaning | 16,376 | 5,000 | 5,000 | 5,000 | 5,000 | 0 | 0.00% | (100.00%) |
| Total Transfers | | 126,153 | 120,466 | 146,065 | 146,065 | 146,065 | 155,172 | 5.50% | 6.23% |
| Total Other Operating Expenses | | 1,036,623 | 1,218,149 | 1,047,622 | 1,253,762 | 2,727,727 | 2,821,097 | 100.00% | 3.42% |
| Net Income | | 140,116 | 287,856 | 251,484 | 189,136 | (0) | (0) | | |

Depreciation on Capitalized Assets

| | | | | | | | |
|--------------------------------------|-----------------------------------|------------------|-----------------|-----------------|------------------|------------------|------------------|
| SW-90-6500 | Depreciation-Other Improvement | 165,399 | 170,901 | 174,291 | 179,550 | 165,399 | 179,550 |
| SW-90-6505 | Depreciation-Building | 78,254 | 78,254 | 78,254 | 78,254 | 78,254 | 78,254 |
| SW-90-6510 | Depreciation-Building Improvement | 1,378 | 1,378 | 1,378 | 2,571 | 1,378 | 2,571 |
| SW-90-6515 | Depreciation-Machine & Equipment | 1,192 | 1,737 | 545 | 545 | 1,192 | 545 |
| SW-90-6525 | Depreciation-Auto & Trucks | 6,432 | 6,432 | 0 | 9,263 | 6,432 | 9,263 |
| SW-90-6535 | Depreciation-Naval Display | 49,327 | 49,327 | 51,587 | 51,587 | 49,327 | 51,587 |
| SW-90-6550 | Depreciation-Play Ground Equip | 0 | 4,000 | 4,000 | 4,000 | 0 | 4,000 |
| Total Depreciation Expense | | 301,981 | 312,028 | 310,054 | 325,770 | 301,982 | 325,770 |
| Net Income After Depreciation | | (161,865) | (24,172) | (58,570) | (136,634) | (301,982) | (325,770) |

Seawolf Park

| Vehicle Admissions | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|--------------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
|--------------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|

Income:

Vehicle admissions based on 77,730 vehicles@\$6.00

| | | | | | | | | | |
|------------|-------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|---------------|--------------|
| SW-45-4200 | Vehicle & Bus Admissions | 406,185 | 424,891 | 339,870 | 396,421 | 466,378 | 466,380 | 29.13% | 0.00% |
| | Sales Tax | (33,510) | (34,878) | (25,179) | (32,705) | (38,476) | (38,476) | -2.40% | 0.00% |
| SW-45-4675 | Sales Tax Discounts | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| | Net Vehicle Admissions | 372,674 | 390,013 | 314,690 | 363,716 | 427,902 | 427,904 | 26.73% | 0.00% |

Expenses:

PERSONNEL

| | | | | | | | | | |
|------------|------------------------|----------------|---------------|---------------|----------------|---------------|---------------|--------------|----------------|
| SW-45-5000 | Salaries | 108,216 | 60,705 | 66,111 | 77,526 | 63,708 | 61,690 | 2.19% | (3.17%) |
| SW-45-5038 | Overtime | 2,017 | 4,165 | 2,990 | 5,000 | 5,887 | 5,800 | 0.21% | (1.48%) |
| SW-45-5050 | Payroll Taxes | 9,007 | 4,599 | 5,177 | 6,313 | 4,874 | 4,719 | 0.17% | (3.17%) |
| SW-45-5055 | Pension Plan | 680 | 1,351 | 1,326 | 1,096 | 3,185 | 3,085 | 0.11% | (3.17%) |
| SW-45-5060 | Employee Insurance | 0 | 0 | 9,876 | 9,000 | 14,862 | 16,321 | 0.58% | 9.82% |
| SW-45-5061 | Insurance Contingency | 0 | 0 | 0 | 0 | 1,486 | 1,632 | 0.06% | 9.82% |
| SW-45-5065 | Worker's Compensation | 2,505 | 1,271 | 2,116 | 1,363 | 2,280 | 2,597 | 0.09% | 13.92% |
| SW-45-5080 | Salary Contingency | 0 | 0 | 0 | 0 | 2,548 | 2,468 | 0.09% | (3.17%) |
| | Total Personnel | 122,425 | 72,091 | 87,595 | 100,298 | 98,830 | 98,312 | 3.48% | (0.52%) |

MATERIALS, SUPPLIES & SERVICES

| | | | | | | | | | |
|------------|-------------------------------------------------|------------|--------------|--------------|------------|--------------|--------------|--------------|-----------------|
| SW-45-5187 | Tickets | 0 | 1,668 | 1,733 | 0 | 1,750 | 1,750 | 0.06% | 0.00% |
| SW-45-5232 | Insurance-Liability | 0 | 0 | 1,198 | 961 | 996 | 0 | 0.00% | (100.00%) |
| SW-45-5910 | Car Counter & Cameras | 220 | 0 | 1,505 | 0 | 0 | 0 | 0.00% | 0.00% |
| | Total Materials, Supplies & Services | 220 | 1,668 | 4,436 | 961 | 2,746 | 1,750 | 0.06% | (36.27%) |

Net Operating Income

250,030 316,254 222,659 262,457 326,326 327,841

CAPITAL OUTLAY

| | | | | | | | | | |
|------------|-----------------------------|----------|----------|----------|----------|--------------|--------------|--------------|--------------|
| SW-45-5252 | Equipment Purchase | 0 | 0 | 0 | 0 | 5,000 | 5,000 | 0.18% | 100.00% |
| SW-45-5250 | Capital Improvements | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| | Total Capital Outlay | 0 | 0 | 0 | 0 | 5,000 | 5,000 | 0.18% | 0.00% |

Total Expense

122,645 73,759 92,031 101,259 106,576 105,062 3.72% (1.42%)

Net Income

250,030 316,254 222,659 262,457 321,326 322,841

Seawolf Park

| Concessions/Vending | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|---------------------|--|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
|---------------------|--|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|

Income

| | | | | | | | | | |
|----------------------------------|-----------------------------|----------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| SW-52-4300 | Food & Beverage/Commissions | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SW-52-4042 | Bait Camp | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SW-52-4310 | Vending Machines | 0 | 1,738 | 1,004 | 1,200 | 1,000 | 1,500 | 0.09% | 100.00% |
| SW-52-4310 | Sales Tax-Vending | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SW-52-6005 | Cost of Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Concessions/Vending | | 0 | 1,738 | 1,004 | 1,200 | 1,000 | 1,500 | 0.09% | 0.00% |

Expense

PERSONNEL

| | | | | | | | | | |
|------------------------|-----------------------|----------|----------|----------|----------|----------|----------|--------------|--------------|
| SW-52-5000 | Salaries | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SW-52-5050 | Payroll Taxes | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SW-52-5055 | Pension Plan | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SW-52-5060 | Employee Insurance | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SW-52-5065 | Worker's Compensation | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SW-52-5075 | Uniforms | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Personnel | | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |

MATERIALS, SUPPLIES, & SERVICES

| | | | | | | | | | |
|---------------------------------------|--------------------|----------|----------|----------|----------|----------|----------|--------------|--------------|
| SW-52-5157 | Paper Goods | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SW-52-5120 | Cleaning Supplies | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SW-52-6020 | Damaged Spoiled | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SW-52-5137 | Discounts | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SW-52-5195 | FEMA Storm Repairs | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SW-52-5242 | M&R Equipment | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Materials & Supplies | | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |

Capital Outlay

| | | | | | | | | | |
|-----------------------------|---------------------|----------|----------|----------|----------|----------|----------|--------------|--------------|
| SW-52-5252 | Equipment Purchases | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SW-52-5250 | Capital Improvement | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Capital Outlay | | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |

Total Expense

Net Income - Dept 52

| | | | | | | | | | |
|----------|--------------|--------------|--------------|--------------|--------------|----------|----------|--------------|--------------|
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| 0 | 1,738 | 1,004 | 1,200 | 1,000 | 1,500 | | | | |

Seawolf Park

| Submarine & Destroyer | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|-----------------------------------------------------------------------|------------------------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
| Income | | | | | | | | | |
| Admission rate \$10/adults; \$5/Sr, Child, Military; \$3/Group | | | | | | | | | |
| SW-54-4200 | Admissions - Sub & Destroyer | 209,474 | 330,237 | 331,304 | 371,579 | 247,719 | 325,000 | 20.30% | 31.20% |
| SW-54-4585 | Miscellaneous Income | 0 | 5,295 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SW-54-4665 | FEMA Reimbursement | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Income | | 209,474 | 335,531 | 331,304 | 371,579 | 247,719 | 325,000 | 20.30% | 31.20% |
| Expense | | | | | | | | | |
| PERSONNEL | | | | | | | | | |
| SW-54-5000 | Salaries | 53,431 | 65,646 | 49,250 | 65,413 | 61,628 | 89,794 | 3.18% | 45.70% |
| SW-54-5038 | Overtime | 403 | 6,613 | 2,583 | 4,000 | 5,887 | 7,762 | 0.28% | 31.85% |
| SW-54-5050 | Payroll Taxes | 4,238 | 5,464 | 3,701 | 5,390 | 4,715 | 6,869 | 0.24% | 45.70% |
| SW-54-5055 | Pension Plan | 135 | -5 | 1,156 | 1,309 | 3,081 | 4,490 | 0.16% | 45.70% |
| SW-54-5060 | Employee Insurance | 0 | 0 | 14,811 | 14,276 | 14,888 | 16,340 | 0.58% | 9.76% |
| SW-54-5061 | Insurance Contingency | 0 | 0 | 0 | 0 | 1,489 | 1,634 | 0.06% | 9.76% |
| SW-54-5065 | Worker's Compensation | 1,224 | 1,271 | 1,587 | 1,322 | 2,205 | 4,008 | 0.14% | 81.72% |
| SW-54-5075 | Uniforms | 0 | 0 | 0 | 0 | 0 | 1,000 | 0.04% | 100.00% |
| SW-54-5080 | Salary Contingency | 0 | 0 | 0 | 0 | 2,465 | 3,592 | 0.13% | 45.70% |
| Total Personnel | | 59,430 | 78,990 | 73,088 | 91,710 | 96,358 | 135,489 | 4.80% | 40.61% |
| MATERIALS, SUPPLIES & SERVICES | | | | | | | | | |
| SW-54-5115 | Advertising | 0 | 463 | 0 | 0 | 0 | 8,400 | 0.30% | 100.00% |
| SW-54-5120 | Cleaning Supplies | 417 | 24 | 0 | 0 | 0 | 500 | 0.02% | 100.00% |
| SW-54-5125 | Contract Services | 0 | 0 | 0 | 0 | 0 | 11,400 | 0.40% | 100.00% |
| SW-54-5135 | Data Processing | 0 | 0 | 0 | 0 | 0 | 500 | 0.02% | 100.00% |
| SW-54-5137 | Discounts | -40 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SW-54-5157 | Paper Goods | 79 | 0 | 0 | 0 | 0 | 400 | 0.01% | 100.00% |
| SW-54-5162 | Signage | 0 | 0 | 0 | 0 | 0 | 2,000 | 0.07% | 100.00% |
| SW-54-5164 | Meetings & Seminars | 0 | 0 | 0 | 342 | 0 | 0 | 0.00% | 0.00% |
| SW-54-5165 | Memberships | 0 | 0 | 0 | 160 | 160 | 160 | 0.01% | 0.00% |
| SW-54-5185 | Supplies | 0 | 0 | 0 | 0 | 0 | 1,100 | 0.04% | 100.00% |
| SW-54-5187 | Tickets | 406 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SW-54-5190 | Utilities- Electricity | 0 | -1,962 | -656 | 0 | 0 | 13,333 | 0.47% | 100.00% |
| SW-54-5195 | FEMA/Storm Repairs | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SW-54-5202 | Legal | 0 | 0 | 0 | 100 | 0 | 0 | 0.00% | 0.00% |
| SW-54-5230 | Insurance-Property | 185 | 166 | 757 | 601 | 179 | 0 | 0.00% | (100.00%) |
| SW-54-5232 | Insurance-Liability | 1,181 | 357 | -466 | -253 | 576 | 0 | 0.00% | (100.00%) |
| SW-54-5240 | M & R - Building | 0 | 433 | 630 | 9,675 | 0 | 10,700 | 0.38% | 100.00% |
| SW-54-5256 | Equipment Rental | 0 | 0 | 0 | 0 | 0 | 750 | 0.03% | 100.00% |
| SW-54-5408 | Sub & Ship Admissions 50% | 94,068 | 170,502 | 165,630 | 185,789 | 123,860 | 162,500 | 5.76% | 31.20% |
| SW-54-5815 | Wrist Bands | 0 | 0 | 791 | 500 | 800 | 800 | 0.03% | 100.00% |
| Total Materials & Supplies | | 96,296 | 169,983 | 166,686 | 196,914 | 125,575 | 212,543 | 7.53% | 69.26% |
| Net Operating Income | | 53,748 | 86,558 | 91,530 | 82,955 | 25,787 | (23,032) | | |
| CAPITAL OUTLAY | | | | | | | | | |
| SW-54-5250 | Capital Improvements | 0 | 0 | 0 | 1,500 | 0 | 0 | 0.00% | 0.00% |
| SW-54-5156 | Interest Expense | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Capital Outlay | | 0 | 0 | 0 | 1,500 | 0 | 0 | 0.00% | 0.00% |
| Total Expense | | 155,726 | 248,973 | 239,774 | 290,124 | 221,932 | 348,032 | | |
| Net Income | | 53,748 | 86,558 | 91,530 | 81,455 | 25,787 | (23,032) | | |

Seawolf Park

| Fishing | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|-------------------------------------------|-----------------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
| Income | | | | | | | | | |
| SW-55-4200 | Fishing Admissions | 560,888 | 768,785 | 647,138 | 690,930 | 735,032 | 771,775 | 44.41% | 5.00% |
| SW-55-4042 | Bait Camp | 4,100 | 3,500 | 3,499 | 3,500 | 3,500 | 7,000 | 0.40% | 100.00% |
| SW-55-4585 | Miscellaneous Income | 1,303 | 1,764 | 1,406 | 0 | 1,200 | 0 | 0.00% | (100.00%) |
| Total Fishing | | 566,291 | 774,049 | 652,043 | 694,430 | 739,732 | 778,775 | 44.81% | 5.28% |
| Expenses | | | | | | | | | |
| <i>PERSONNEL</i> | | | | | | | | | |
| SW-55-5000 | Salaries | 93,024 | 65,553 | 67,380 | 46,348 | 60,879 | 79,495 | 2.82% | 30.58% |
| SW-55-5038 | Overtime | 1,613 | 5,163 | 4,553 | 5,000 | 5,887 | 7,762 | 0.28% | 31.85% |
| SW-55-5050 | Payroll Taxes | 7,279 | 5,134 | 5,287 | 3,928 | 4,657 | 6,081 | 0.22% | 30.58% |
| SW-55-5055 | Pension Plan | 538 | 1,901 | 3,501 | 2,548 | 3,044 | 3,975 | 0.14% | 30.58% |
| SW-55-5060 | Employee Insurance | 0 | 0 | 15,717 | 8,261 | 14,875 | 16,338 | 0.58% | 9.83% |
| SW-55-5061 | Insurance Contingency | 0 | 0 | 0 | 0 | 1,488 | 1,634 | 0.06% | 9.83% |
| SW-55-5065 | Worker's Compensation | 2,151 | 1,250 | 2,202 | 1,307 | 2,179 | 3,576 | 0.13% | 64.14% |
| SW-55-5080 | Salary Contingency | 0 | 0 | 0 | 0 | 2,435 | 3,180 | 0.11% | 30.58% |
| Total Personnel | | 104,605 | 79,001 | 98,640 | 67,392 | 95,444 | 122,040 | 4.33% | 27.87% |
| <i>MATERIALS, SUPPLIES & SERVICES</i> | | | | | | | | | |
| SW-55-5118 | Cash Over/Short | 0 | 0 | -1 | 1 | 0 | 0 | 0.00% | 0.00% |
| SW-55-5230 | Insurance-Property | 185 | 139 | 147 | 150 | 150 | 0 | 0.00% | (100.00%) |
| SW-55-5232 | Insurance-Liability | 3,050 | 1,891 | 2,072 | 1,721 | 1,721 | 0 | 0.00% | (100.00%) |
| SW-55-5815 | Wrist Bands (Fishing) | 3,142 | 2,720 | 2,975 | 3,000 | 3,000 | 3,000 | 0.11% | 0.00% |
| Total Materials & Supplies | | 6,377 | 4,750 | 5,193 | 4,872 | 4,871 | 3,000 | 0.11% | (38.41%) |
| Net Operating Income | | 455,309 | 690,297 | 548,211 | 622,166 | 639,417 | 653,735 | | |
| <i>Capital Outlay</i> | | | | | | | | | |
| SW-55-5550 | Capital Improvements | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Expenses | | 110,982 | 83,751 | 103,833 | 72,264 | 100,315 | 125,040 | | |
| Other Income | | | | | | | | | |
| SW-55-4315 | Viewer Income | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SW-55-6035 | Viewer Commissions | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Other Income | | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Net Income - Dept 55 | | 455,309 | 690,297 | 548,211 | 622,166 | 639,417 | 653,735 | | |

Seawolf Park

| Operating | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|-------------------------------------------|------------------------------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
| Income | | | | | | | | | |
| SW-70-4050 | Loan Proceeds-Financed Cap Impr | 0 | 0 | 0 | 0 | 178,261 | 65,400 | 4.08% | (63.31%) |
| SW-70-4585 | Miscellaneous Income | 6,146 | 0 | 109 | 0 | 0 | 0 | 0.00% | 0.00% |
| SW-70-4041 | Concessions-Unrestricted | 0 | 4,500 | 0 | | 4,500 | 2,500 | 0.16% | (44.44%) |
| SW-70-4665 | FEMA Reimbursement | 21,986 | 0 | 0 | 11,848 | 170,694 | 425,662 | 26.59% | 149.37% |
| SW-70-4675 | Sales Tax Discounts | 168 | 175 | -45 | 125 | 0 | 0 | 0.00% | 0.00% |
| | Nonrecurring Income Source | 0 | 0 | 0 | 0 | 957,919 | 794,356 | 45.71% | (17.07%) |
| | Total Income | 28,300 | 4,675 | 64 | 11,973 | 1,311,374 | 1,287,918 | 76.53% | (1.79%) |
| Expense | | | | | | | | | |
| <i>PERSONNEL</i> | | | | | | | | | |
| SW-70-5000 | Salaries | 113,935 | 151,824 | 182,888 | 205,688 | 198,422 | 174,886 | 6.20% | (11.86%) |
| SW-70-5002 | Field Auditor | 4,716 | 4,889 | 3,489 | 3,661 | 3,539 | 0 | 0.00% | (100.00%) |
| SW-70-5038 | Overtime | 12,000 | 2,888 | 2,794 | 4,000 | 3,925 | 7,762 | 0.28% | 97.76% |
| SW-70-5042 | Incentive | 16,639 | 0 | 0 | 0 | 0 | 4,600 | 0.16% | 100.00% |
| SW-70-5050 | Payroll Taxes | 10,669 | 12,482 | 15,052 | 17,594 | 16,368 | 14,297 | 0.51% | (12.65%) |
| SW-70-5065 | Worker's Compensation | 3,472 | 5,108 | 5,985 | 4,229 | 7,583 | 8,297 | 0.29% | 9.41% |
| SW-70-5060 | Insurance - Employees | 90,632 | 87,708 | 30,525 | 31,972 | 30,884 | 34,465 | 1.22% | 11.59% |
| SW-70-5061 | Insurance - Contingency | 0 | 0 | 0 | 0 | 3,088 | 3,446 | 0.12% | 11.59% |
| SW-70-5055 | Pension Plans | 956 | 1,868 | 4,175 | 2,935 | 10,098 | 8,744 | 0.31% | (13.41%) |
| SW-70-5031 | Security | 10,600 | 10,340 | 9,100 | 16,640 | 12,005 | 12,005 | 0.43% | 0.00% |
| SW-70-5048 | Contract Labor | 0 | 4,669 | 0 | 0 | 5,000 | 5,000 | 0.18% | 0.00% |
| SW-70-5075 | Uniforms | 2,487 | 2,067 | 2,637 | 800 | 3,000 | 2,000 | 0.07% | (33.33%) |
| SW-70-5070 | TEC-Unemployment | 0 | 0 | 1,102 | 0 | 1,000 | 1,500 | 0.05% | 50.00% |
| SW-70-5071 | Sick Leave/Vacation Accrual | 4,917 | 3,192 | -207 | 0 | -578 | 484 | 0.02% | (183.72%) |
| SW-70-5078 | Drug Testing/Background Check | 437 | 119 | 335 | 601 | 600 | 828 | 0.03% | 38.00% |
| SW-70-5079 | Recruitment /Relocation | 0 | 2,183 | 0 | 2,201 | 1,000 | 1,000 | 0.04% | 0.00% |
| SW-70-5080 | Salary Contingency | 0 | 0 | 0 | 0 | 8,078 | 6,995 | 0.25% | (13.41%) |
| | Total Personnel | 271,459 | 289,338 | 257,874 | 290,321 | 304,014 | 286,310 | 10.15% | (5.82%) |
| <i>MATERIALS, SUPPLIES & SERVICES</i> | | | | | | | | | |
| SW-70-5100 | Alarm Systems | 1,160 | 1,165 | 1,190 | 1,240 | 1,240 | 1,240 | 0.04% | 0.00% |
| SW-70-5115 | Advertising & Promotions | 15,600 | 18,189 | 3,879 | 11,000 | 17,000 | 8,600 | 0.30% | (49.41%) |
| SW-70-5118 | Cash Over/Short | -2,457 | -277 | -352 | -163 | 0 | 0 | 0.00% | 0.00% |
| SW-70-5117 | Bank Charges | 8,226 | 12,139 | 11,671 | 14,500 | 14,500 | 14,500 | 0.51% | 0.00% |
| SW-70-5120 | Cleaning Supplies | 2,164 | 2,297 | 1,433 | 4,000 | 4,000 | 3,500 | 0.12% | (12.50%) |
| SW-70-5125 | Contract Services | 34,797 | 35,212 | 35,799 | 41,836 | 37,100 | 25,404 | 0.90% | (31.53%) |
| SW-70-5130 | Copier Usage | 0 | 0 | 0 | 3 | 0 | 50 | 0.00% | 100.00% |
| SW-70-5135 | Data Processing/Software/Maintenan | 382 | 1,036 | 1,476 | 2,543 | 1,930 | 2,845 | 0.10% | 47.41% |
| SW-70-5137 | Discounts | 0 | -20 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SW-70-5155 | Office Supplies | 2,175 | 1,479 | 1,799 | 2,000 | 2,500 | 2,500 | 0.09% | 0.00% |
| SW-70-5157 | Paper Goods | 0 | 741 | 711 | 2,000 | 2,500 | 2,100 | 0.07% | (16.00%) |
| SW-70-5162 | Signage | 3,850 | 1,256 | 4,864 | 2,000 | 9,000 | 7,000 | 0.25% | (22.22%) |
| SW-70-5163 | License/Permits | 50 | 50 | 50 | 50 | 50 | 50 | 0.00% | 0.00% |
| SW-70-5164 | Meetings & Seminars | 500 | 3,227 | 4,746 | 2,000 | 5,700 | 8,854 | 0.31% | 55.33% |
| SW-70-5165 | Memberships | 168 | 0 | 381 | 140 | 648 | 175 | 0.01% | (72.99%) |
| SW-70-5170 | Miscellaneous | 0 | 0 | 0 | 500 | 1,000 | 2,000 | 0.07% | 100.00% |
| SW-70-5185 | Supplies | 2,656 | 1,128 | 964 | 1,000 | 3,300 | 2,200 | 0.08% | (33.33%) |
| SW-70-5189 | Telephone/Cells/Internet | 19,703 | 18,441 | 9,229 | 15,743 | 16,000 | 16,680 | 0.59% | 4.25% |
| SW-70-5190 | Utilities | 34,122 | 25,129 | 30,599 | 37,500 | 37,500 | 26,667 | 0.95% | (28.89%) |
| SW-70-5195 | FEMA/Storm Expense | 15,111 | 166,128 | 10,498 | 68,431 | 1,277,753 | 1,083,170 | 38.40% | (15.23%) |
| SW-70-5200 | Audit Fees | 6,250 | 3,873 | 3,855 | 4,410 | 4,445 | 4,890 | 0.17% | 10.01% |
| SW-70-5202 | Legal Expense | 698 | 17,852 | 2,588 | 500 | 1,500 | 1,500 | 0.05% | 0.00% |
| SW-70-5204 | Professional Fees | 5,150 | 0 | 0 | 0 | 11,500 | 15,000 | 0.53% | 30.43% |
| SW-70-5230 | Insurance - Property | 42,590 | 36,594 | 38,141 | 39,699 | 38,949 | 42,844 | 1.52% | 10.00% |
| SW-70-5232 | Insurance - Liability | 1,895 | 1,277 | 1,750 | 1,770 | 1,656 | 1,822 | 0.06% | 10.00% |
| SW-70-5234 | Insurance - Claims | 0 | 932 | 0 | 967 | 0 | 0 | 0.00% | 0.00% |
| SW-70-5240 | Maintenance & Repairs-Building | 17,663 | 10,485 | 7,151 | 8,500 | 40,570 | 26,560 | 0.94% | (34.53%) |
| SW-70-5242 | Maintenance & Repairs-Equip | 5,765 | 3,707 | 6,068 | 4,500 | 7,000 | 7,000 | 0.25% | 0.00% |
| SW-70-5254 | Small Tools & Equipment | 2,893 | 4,219 | 3,643 | 2,193 | 5,700 | 10,400 | 0.37% | 82.46% |
| SW-70-5256 | Equipment Rentals | 3,059 | 0 | 0 | 1,200 | 4,400 | 3,650 | 0.13% | (17.05%) |

Seawolf Park

| Operating | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percent of Budget | Budget Increase or Decrease |
|--------------------------------------------------|--------------------------------|------------------|------------------|------------------|-----------------------------|---------------------------|---------------------------|-------------------------|-----------------------------------|
| <i>MATERIALS, SUPPLIES & SERVICES</i> | | | | | | | | | |
| SW-70-5260 | Gasoline | 569 | 516 | 2,668 | 3,000 | 3,000 | 3,500 | 0.12% | 16.67% |
| SW-70-5420 | Port-a-Lets | 13,906 | 13,830 | 14,144 | 15,896 | 15,888 | 15,888 | 0.56% | 0.00% |
| SW-70-5625 | First Aid Supplies | 131 | 0 | 103 | 150 | 150 | 150 | 0.01% | 0.00% |
| SW-70-5710 | Trash Barrel Liners | 3,011 | 2,870 | 2,895 | 2,700 | 3,000 | 3,800 | 0.13% | 26.67% |
| SW-70-7000 | Special Projects | 1,519 | 1,582 | 2,484 | 1,354 | 3,300 | 4,300 | 0.15% | 30.30% |
| SW-70-7100 | Radio Expense | 0 | 3,131 | 719 | 270 | 3,850 | 950 | 0.03% | (75.32%) |
| SW-70-7007 | Revenue Sharing | 0 | 0 | 0 | 0 | 0 | 250,000 | 8.86% | 100.00% |
| Total Materials & Supplies | | 243,305 | 388,189 | 205,146 | 293,429 | 1,576,629 | 1,599,789 | 56.71% | 1.47% |
| <i>CAPITAL OUTLAY & DEBT SERVICE</i> | | | | | | | | | |
| SW-70-5250 | Capital Improvements | 0 | 0 | 0 | 48,000 | 133,261 | 152,393 | 5.40% | 14.36% |
| SW-70-5251 | Principal Payment - Financed | 0 | 0 | 0 | 0 | 73,787 | 21,801 | 0.77% | (70.45%) |
| SW-70-5255 | Gain/Loss Sale of Asset | 0 | 5,573 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| SW-70-5156 | Interest Payment- Financed | 55 | 0 | 0 | 0 | 3,757 | 1,145 | 0.04% | (69.52%) |
| SW-70-5253 | Leased Equip Pymt - Prior Year | 0 | 0 | 0 | 11,052 | 0 | 11,053 | 0.39% | 0.00% |
| SW-70-5830 | Landscaping | 2,500 | 3,000 | 472 | 1,245 | 3,500 | 3,500 | 0.12% | 0.00% |
| SW-70-5253 | Leased Equip Pymt - New | 18 | 0 | 24 | 0 | 12,892 | 0 | 0.00% | (100.00%) |
| SW-70-5252 | Equipment Purchases | 3,781 | 5,101 | 2,402 | 0 | 45,000 | 11,800 | 0.42% | 100.00% |
| Total Capital Outlay | | 6,353 | 13,674 | 2,899 | 60,297 | 272,196 | 201,692 | 7.15% | (25.90%) |
| Other Operating Expense | | 521,117 | 691,200 | 465,919 | 644,047 | 2,152,839 | 2,087,791 | | |
| <i>Transfers</i> | | | | | | | | | |
| SW-70-8000 | General Fund Allocation | 109,777 | 115,466 | 141,065 | 141,065 | 141,065 | 155,172 | 5.50% | 10.00% |
| SW-70-8003 | Beach Cleaning | 16,376 | 5,000 | 5,000 | 5,000 | 5,000 | 0 | 0.00% | (100.00%) |
| Total Transfers | | 126,153 | 120,466 | 146,065 | 146,065 | 146,065 | 155,172 | 5.50% | 6.23% |
| Total Other Operating Expenses | | 647,270 | 811,666 | 611,984 | 790,112 | 2,298,904 | 2,242,963 | | |
| Net Income - Dept 70 | | (618,970) | (806,991) | (611,920) | (778,139) | (987,530) | (955,045) | | |
| NET INCOME | | 140,116 | 287,856 | 251,484 | 189,139 | (0) | 0 | | |

**Park Board of Trustees
Seawolf Park
Budget Year 2019-2020 - Line Item Support**

| Acct# | Name | Description | Department | | | | |
|-------|-------------------------|-----------------------------------------|------------|-----------|----------|------|-----------|
| | | | 45 | 54 | 55 | 57 | 70 |
| 5031 | Security | 343 hrs @ \$35 (Weekends/Holidays) | \$ - | \$ - | \$ - | \$ - | \$ 12,005 |
| 5042 | Incentive | Manager Incentive | \$ - | \$ - | \$ - | \$ - | \$ 4,600 |
| 5075 | Uniforms | Shirts/Hoodies/Hats/etc | \$ - | \$ 1,000 | \$ - | \$ - | \$ 2,000 |
| 5078 | Drug Test/Bckgrd Cks | Drug Tests (12 @ \$25) | | | | | \$ 300 |
| | | Background Checks (12 @ \$44) | | | | | \$ 528 |
| | | | \$ - | \$ - | \$ - | \$ - | \$ 828 |
| 5080 | Salary Contingency | 2.5% Merit/1.5% Compensation Survey Adj | \$2,468 | \$ 3,592 | \$ 3,180 | \$ - | \$ 6,995 |
| 5100 | Alarms | Office \$90/mth | | | | | \$ 1,080 |
| | | Updates/Batteries | | | | | \$ 160 |
| | | | \$ - | \$ - | \$ - | \$ - | \$ 1,240 |
| 5115 | Advertising & Promo | Billboard & Advertising by TD | | \$ 8,400 | | | \$ 8,400 |
| | | Published Notices/Job Postings/etc. | | | | | \$ 200 |
| | | | \$ - | \$ 8,400 | \$ - | \$ - | \$ 8,600 |
| 5120 | Cleaning Supplies | Misc Cleaning Supplies | \$ - | \$ 500 | \$ - | \$ - | \$ 3,500 |
| 5125 | Contract Services | Sparklets Rental \$2/mth | | | | | \$ 24 |
| | | Sparklets Products & Supplies | | | | | \$ 480 |
| | | Dumpster (Pot-O-Gold) 72 @ \$275/ea | | \$ 6,600 | | | \$ 13,200 |
| | | Pest Control (Genesis) \$140/mth + Misc | | | | | \$ 1,800 |
| | | Grounds Mtc (Beach Town) \$1200/mth | | \$ 4,800 | | | \$ 9,600 |
| | | Fire Extinguisher Inspection | | | | | \$ 300 |
| | | | \$ - | \$ 11,400 | \$ - | \$ - | \$ 25,404 |
| 5135 | Data Processing | GCS DocsVault (Annual Mtc) 1 user | | | | | \$ 90 |
| | | GCS Uattend Time Clock (\$38.33/mth) | | | | | \$ 460 |
| | | JOLT Tasking Software | | | | | \$ 110 |
| | | Survey Monkey | | | | | \$ 200 |
| | | Aluvii POS Software (Annual) | | \$ 500 | | | \$ 1,000 |
| | | Facility Dude Software (Annual) | | | | | \$ 485 |
| | | Misc Software & Upgrades | | | | | \$ 500 |
| | | | \$ - | \$ 500 | \$ - | \$ - | \$ 2,845 |
| 5156 | Interest-Financed (New) | Restroom Trailer | | | | | \$ 963 |
| | | Mule | | | | | \$ 182 |
| | | | \$ - | \$ - | \$ - | \$ - | \$ 1,145 |
| 5157 | Paper Goods | Paper Towels/Toilet Paper | \$ - | \$ 400 | \$ - | \$ - | \$ 2,100 |
| 5162 | Signage | Update/Replace all Signs | | | | | \$ 5,000 |
| | | Trolley Signage | | | | | \$ 1,700 |
| | | Kidfish Signage | | | | | \$ 300 |
| | | Museum Area | | \$ 2,000 | | | \$ - |
| | | | \$ - | \$ 2,000 | \$ - | \$ - | \$ 7,000 |
| 5163 | Licenses/Permits | Alarm Permit | | | | | \$ 25 |
| | | Dumpster Permit | | | | | \$ 25 |
| | | | \$ - | \$ - | \$ - | \$ - | \$ 50 |

**Park Board of Trustees
Seawolf Park
Budget Year 2019-2020 - Line Item Support**

| Acct# | Name | Description | Department | | | | | | |
|-------------------------------------|---------------------------------|------------------------------------------|----------------------------------|-----------|--------|------|-------|--------|-------|
| | | | 45 | 54 | 55 | 57 | 70 | | |
| 5164 Meetings & Seminars | | IAAPA (Mgr) Orlando Nov 19-22, 2019 | | | | | \$ | 1,175 | |
| | | IAAPA (Ops Dir) 1/4 of Cost | | | | | \$ | 394 | |
| | | IAAPA (Exec Dir) 1/4 of Cost | | | | | \$ | 394 | |
| | | IAAPA (Park Supt) 1/4 of Cost | | | | | \$ | 457 | |
| | | Turtle Training (2 @ \$50/ea) | | | | | \$ | 100 | |
| | | CPR Training (17 @ \$22/ea) | | | | | \$ | 374 | |
| | | LEAD (Park Supt) 1/5 of Cost | | | | | \$ | 1,375 | |
| | | Insight Profile Park Supt) 1/5 Cost (HR) | | | | | \$ | 35 | |
| | | All Star Training (Asst Mgr) (HR) | | | | | \$ | 1,000 | |
| | | All Star Training (Mtc) (HR) | | | | | \$ | 1,000 | |
| | | HVAC Training (Mtc) & Supplies | | | | | \$ | 500 | |
| | | College Business Courses (Asst Mgr) | | | | | \$ | 1,000 | |
| | | GHLA | | | | | \$ | 50 | |
| | | Fishing Shows | | | | | \$ | 500 | |
| | | Miscellaneous | | | | | \$ | 500 | |
| | | | | \$ - | \$ - | \$ - | \$ - | \$ | 8,854 |
| | 5165 Memberships | | Historic Naval Ships Association | | \$ 160 | | | | |
| | | IAAPA (\$700/4 parks) | | | | | \$ | 175 | |
| | | | \$ - | \$ 160 | \$ - | \$ - | \$ | 175 | |
| 5185 Supplies | | Consumables (nuts/bolts/bug spray/etc) | \$ - | \$ 1,100 | \$ - | \$ - | \$ | 2,200 | |
| 5187 Tickets | | Vehicles (70/bxs of 1000 @ \$25/bx) | \$1,750 | \$ - | \$ - | \$ - | \$ | - | |
| 5189 Phone/Cell/Internet | | Distinct Data Ph (2 lines @ \$35/ea) | | | | | \$ | 840 | |
| | | Distinct Data LD | | | | | \$ | 2 | |
| | | Galv Internet (\$447/qtr) | | | | | \$ | 1,788 | |
| | | Comcast (Dedicated Svc) \$90/mth | | | | | \$ | 1,080 | |
| | | T-Mobile (1 Cell @ \$30/mth) | | | | | \$ | 360 | |
| | | T-Mobile (1 Cr Card Reader @ \$30/mth) | | | | | \$ | 360 | |
| | | T-Mobile (2 Hot Spots @ \$30/mth) | | | | | \$ | 720 | |
| | | Cell Reimburse (1 @ \$75/mth) | | | | | \$ | 900 | |
| | | AT&T (3 lines) @ \$220/mth ttl | | | | | \$ | 2,640 | |
| | | AT&T (Internet Svc) @ \$365/mth | | | | | \$ | 4,380 | |
| | | HughesNet Satellite Internet (\$200/mth) | | | | | \$ | 2,400 | |
| | Misc (repairs, equipment, etc.) | | | | | \$ | 1,210 | | |
| | | | \$ - | \$ - | \$ - | \$ - | \$ | 16,680 | |
| 5190 Utilities | | City of Galveston-Water | | \$ 3,450 | | | \$ | 6,900 | |
| | | Electricity | | \$ 9,883 | | | \$ | 19,767 | |
| | | | \$ - | \$ 13,333 | \$ - | \$ - | \$ | 26,667 | |

Park Board of Trustees
Seawolf Park
Budget Year 2019-2020 - Line Item Support

| Acct# | Name | Description | Department | | | | |
|-------|---------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------|------------|------|------------|------------|--------------|
| | | | 45 | 54 | 55 | 57 | 70 |
| 5195 | FEMA | SP-100 Stewart Righting & Moorings - Ike | | | | | \$ 334,800 |
| | | SP-106 Cavalla Repairs (Painting) - Ike | | | | \$ 9,946 | |
| | | SP-107 Park Site Restoration (Apron) - Ike | | | | \$ 59,901 | |
| | | SP-110 Pavilion (AP Demo) - Ike | | | | \$ 444,822 | |
| | | SP-111 Pavilion Contents - Ike | | | | \$ 1,012 | |
| | | SP-122 Electrical Svc (AP Fishing Pier) - Ike | | | | \$ 232,690 | |
| | | | \$ - | \$ - | \$ - | \$ - | \$ 1,083,170 |
| 4665 | FEMA Reimb | Bulkhead - Ike | | | \$ - | | \$ (425,662) |
| | | | \$ - | \$ - | \$ - | \$ - | \$ (425,662) |
| 5204 | Professional Fees | Grant Writing Support | \$ - | \$ - | \$ - | \$ - | \$ 10,000 |
| | | Site Planning for Parking/Boat Launch | \$ - | \$ - | \$ - | \$ - | \$ 5,000 |
| | | | \$ - | \$ - | \$ - | \$ - | \$ 15,000 |
| 5240 | M & R Building | A/C Unit-2 Restrooms @ 2260/ea | | | | | \$ 4,520 |
| | | A/C Unit-Restroom Trailer (Museum Area) | \$ 2,400 | | | | |
| | | Lighting (Museum Area) | \$ 4,800 | | | | |
| | | Toilet Repairs (Museum Area) | \$ 600 | | | | |
| | | Electrical Systems | \$ 1,400 | | | | \$ 2,600 |
| | | Toilet Repairs/Parts (4 @ 1700) | | | | | \$ 6,800 |
| | | Underwater Depris Removal (Pier/Bulk) | | | | | \$ 4,000 |
| | | Repairs to Picnic Areas (Lumber, etc) | | | | | \$ 2,340 |
| | | Replace Car Stops/ Lot (120@\$40) | | | | | \$ 4,800 |
| | | Miscellaneous | \$ 1,500 | | | | \$ 1,500 |
| | | \$ - | \$ 10,700 | \$ - | \$ - | \$ 26,560 | |
| 5242 | M & R Equipment | Golf Carts Maintenance | | | | | \$ 1,600 |
| | | Tires (Golf Cart \$200 & Gator \$350) | | | | | \$ 550 |
| | | Replace Lights on Pier (3 @ \$1000) | | | | | \$ 3,000 |
| | | Truck Repairs (oil, tires, etc) | | | | | \$ 500 |
| | | Miscellaneous | | | | | \$ 1,350 |
| | | | \$ - | \$ - | \$ - | \$ - | \$ 7,000 |
| 5250 | Capital Improvement (in order of Priority) (*Financed via Line of Cr 3 yrs @ 1.75% Int) Offset in #4050-Loan Proceeds (Total \$555K) | * New Restroom Trailer (3 stall/ADA) | | | | | \$ 55,000 |
| | | Replace HVAC Main Condensor | | | | | \$ 5,240 |
| | | Waste Water Treatment Plant (est 10%) | | | | | \$ 65,722 |
| | | Waste Water Pkg Plt Contingency | | | | | \$ 16,431 |
| | | Waste Water Pkg Plt Electrical | | | | | \$ 10,000 |
| | \$ - | \$ - | \$ - | \$ - | \$ 152,393 | | |
| 5251 | Principal-Financed (New) | Restroom Trailer | | | | | \$ 18,334 |
| | | Mule | | | | | \$ 3,467 |
| | | | \$ - | \$ - | \$ - | \$ - | \$ 21,801 |
| 5252 | Equipment Purchase (*Financed via Line of Cr 3 yrs @ 1.75% Int) Offset in #4050-Loan Proceeds (Total \$10,400) | Laptop (Mgr) | | | | | \$ 1,400 |
| | | * Mule ATV | | | | | \$ 10,400 |
| | | Car Counter | \$5,000 | | | | \$ - |
| | | | \$5,000 | \$ - | \$ - | \$ - | \$ 11,800 |

**Park Board of Trustees
Seawolf Park
Budget Year 2019-2020 - Line Item Support**

| Acct# | Name | Description | Department | | | | | |
|-------------|---------------------------------|-------------------------------------------------|------------|--------|----------|------|----|--------|
| | | | 45 | 54 | 55 | 57 | 70 | |
| 5253 | Leased Equipment (Prior) | Mgr. Truck 2019 Ford (3 yr term @ 3.75% Int) | | | | | \$ | 11,053 |
| 5254 | Small Tools & Equip | Hand Tools & power Equip (Drills, etc) | | | | | \$ | 1,000 |
| | | BBQ Grills (20 @ \$\$285/ea) | | | | | \$ | 5,700 |
| | | Picnic Tables (20 @ \$120/ea) | | | | | \$ | 2,200 |
| | | Miscellaneous | | | | | \$ | 1,500 |
| | | | \$ - | \$ - | \$ - | \$ - | \$ | 10,400 |
| 5256 | Equipment Rental | 50' Boom Lift (Tree Trimming) | | | | | \$ | 2,900 |
| | | Miscellaneous | | \$ 750 | | | \$ | 750 |
| | | | \$ - | \$ 750 | \$ - | \$ - | \$ | 3,650 |
| 5420 | Port-a-Lets | 13 ea + 1 ADA + 2 Wash Stations | \$ - | \$ - | \$ - | \$ - | \$ | 15,888 |
| 5815 | Wrist Bands | Sub/Ship (Yellow & Blue) | | \$ 800 | | | | |
| | | Fish (150/bxs of 1000@\$20/bx) | | | \$ 3,000 | | | |
| | | Minature Golf (150/bxs of 1000@\$20/bx) | | | | \$ - | | |
| | | | \$ - | \$ 800 | \$ 3,000 | \$ - | \$ | - |
| 5830 | Landscaping | Landscaping (Floral, Plants, Beds, etc) | \$ - | \$ - | \$ - | \$ - | \$ | 3,500 |
| 7000 | Special Projects | Fall Tournament (Flounder or Red Drum) | | | | | \$ | 1,000 |
| | | Spring Tournament (Blk Drum or Sheephead) | | | | | \$ | 1,000 |
| | | Easter Egg Hunt | | | | | \$ | 2,300 |
| | | | \$ - | \$ - | \$ - | \$ - | \$ | 4,300 |
| 7100 | Radios | Airtime for 5 @ \$90/ea | | | | | \$ | 450 |
| | | Misc (Accessories/batteries/repairs) | | | | | \$ | 500 |
| | | | \$ - | \$ - | \$ - | \$ - | \$ | 950 |

URBAN PARK (SEAWALL PARKING)
ADOPTED BUDGET FISCAL YEAR 2019/2020

| | |
|-----------------------------|------------------|
| REVENUES | 1,156,941 |
| INTERFUND TRANSFERS IN | - |
| CITY REIMBURSEMENTS | 38,400 |
| NONRECURRING REVENUE SOURCE | - |
| TOTAL REVENUE | 1,195,341 |

| | |
|--------------------------------|--------------------|
| PERSONNEL EXPENSE | (446,857) |
| MATERIAL / SUPPLIES / SERVICES | (595,431) |
| DEBT SERVICE | (4,741) |
| TOTAL OPERATING EXPENSE | (1,047,029) |

| | |
|-------------------|----------------|
| NET INCOME | 148,312 |
|-------------------|----------------|

| | |
|-----------------------------------|-----------------|
| CAPITAL EXPENDITURES | - |
| LEASEHOLD IMPROVEMENTS | (2,375) |
| EQUIPMENT | (59,200) |
| TOTAL CAPITAL EXPENDITURES | (61,575) |

| | |
|-------------------|---------------|
| NET INCOME | 86,737 |
|-------------------|---------------|

| | |
|-------------------------|----------|
| INTERFUND TRANSFERS-OUT | (86,737) |
|-------------------------|----------|

| | |
|-------------------|----------|
| NET INCOME | 0 |
|-------------------|----------|

| | |
|----------------------|---|
| FEMA - REIMBURSEMENT | - |
| FEMA- EXPENSE | - |

| | |
|----------|---|
| NET FEMA | - |
|----------|---|

| | |
|-------------------|----------|
| NET INCOME | 0 |
|-------------------|----------|

| | |
|-----------------------------------------|----------------|
| BEGINNING CASH RESERVE 9/30/2019 | 132,288 |
| NET INCOME FISCAL YEAR 2019/2020 | 0 |
| ENDING CASH RESERVE 9/30/2020 | 132,288 |

Seawall Parking (Urban Park)

| Summary | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percentage of Budget | Budget increase or Decrease |
|---------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|----------------------------|-----------------------------------|
|---------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|----------------------------|-----------------------------------|

Income Summary-Does Not Include FEMA Reimbursement

| | | | | | | | | |
|---------------------------|----------------|----------------|----------------|----------------|------------------|------------------|-------------|---------------|
| Beach User Fees - Dept 51 | 645,325 | 775,706 | 824,563 | 837,432 | 1,000,400 | 1,195,341 | 100.00% | 19.49% |
| Other Income - Dept 52 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Revenue | 645,325 | 775,706 | 824,563 | 837,432 | 1,000,400 | 1,195,341 | 100% | 19.49% |

| | | | | | | | | |
|------------------------------------|----------|----------|----------|----------|----------|----------|--|--|
| Nonrecurring Revenue Source | 0 | 0 | 0 | 0 | 0 | 0 | | |
|------------------------------------|----------|----------|----------|----------|----------|----------|--|--|

| | | | | | | | | |
|------------------------------|----------------|----------------|----------------|----------------|------------------|------------------|--|--|
| Total Revenue Sources | 645,325 | 775,706 | 824,563 | 837,432 | 1,000,400 | 1,195,341 | | |
|------------------------------|----------------|----------------|----------------|----------------|------------------|------------------|--|--|

Expense Summary-Does Not Include FEMA Related Expenditures

| | | | | | | | | |
|---------------------------|----------------|----------------|----------------|----------------|------------------|------------------|-------------|---------------|
| Beach User Fees - Dept 51 | 618,459 | 742,375 | 788,457 | 819,837 | 1,000,400 | 1,195,341 | 100.00% | 19.49% |
| Other Income - Dept 52 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total Expense | 618,459 | 742,375 | 788,457 | 819,837 | 1,000,400 | 1,195,341 | 100% | 19.49% |

| | | | | | | | | |
|-------------------|---------------|---------------|---------------|---------------|----------|----------|--------------|--|
| Net Income | 26,865 | 33,331 | 36,106 | 17,595 | 0 | 0 | 0.00% | |
|-------------------|---------------|---------------|---------------|---------------|----------|----------|--------------|--|

| | | | | | | | | |
|-----------------------|---|---|---|---|-----|---|--|--|
| FEMA Reimbursement | 0 | 0 | 0 | 0 | 669 | 0 | | |
| FEMA Related Expenses | 0 | 0 | 0 | 0 | 0 | 0 | | |
| Net FEMA | 0 | 0 | 0 | 0 | 669 | 0 | | |

| | | | | | | | | |
|----------------------------------|---------------|---------------|---------------|---------------|------------|----------|--|--|
| Net Income Including FEMA | 26,865 | 33,331 | 36,106 | 17,595 | 669 | 0 | | |
|----------------------------------|---------------|---------------|---------------|---------------|------------|----------|--|--|

| | | | | | | | | |
|----------------------|--------|--------|--------|--------|--------|--------|--|--|
| Depreciation Expense | 26,865 | 33,331 | 36,106 | 17,596 | 24,634 | 11,308 | | |
|----------------------|--------|--------|--------|--------|--------|--------|--|--|

| | | | | | | | | |
|-------------------------------|---|---|---|-----|----------|----------|--|--|
| Net Income After Depreciation | 0 | 0 | 0 | (1) | (23,965) | (11,308) | | |
|-------------------------------|---|---|---|-----|----------|----------|--|--|

| | | | | | | | | |
|----------------|--------|--------|-------|-------|---|--------|--|--|
| Capital Outlay | 10,439 | 17,978 | 1,000 | 1,170 | 0 | 61,575 | | |
|----------------|--------|--------|-------|-------|---|--------|--|--|

| | | | | | | | | |
|---------------------------------------------------|--------|--------|--------|--------|-----|--------|--|--|
| Net Operating Income Excluding Capital Outlays | 37,304 | 51,309 | 37,106 | 18,765 | 669 | 61,575 | | |
|---------------------------------------------------|--------|--------|--------|--------|-----|--------|--|--|

| | |
|-----------------------------------------------|------------------|
| Beach User (Reserved) Cash September 30, 2019 | \$132,288 |
| Unrestricted Cash Sept 30, 2019 | \$0 |
| Nonrecurring Revenue Source | \$0 |
| Total Cash Reserve | \$132,288 |
| Net Income | \$0 |
| Remaining Cash Reserve 9/30/2020 | \$132,288 |

Seawall Parking (Urban Park)

| <i>PERSONNEL SUMMARY</i> | <u>Full time</u> | <u>Part time</u> | <u>Seasonal</u> |
|--------------------------------------------------|------------------|------------------|-----------------|
| <u>Vehicle Admissions (Department 51)</u> | | | |
| Park Supt (25%) | 0.25 | | |
| Parks Mtc Mgr (20%) | 0.20 | | |
| Admin Asst (20%) | 0.20 | | |
| UP Manager | 1.00 | | |
| Asst. Manager | 1.00 | | |
| Call Center | 1.00 | | |
| Ambassador | | 5.00 | |
| Seawall Custodian | 1.00 | 5.00 | |
| TOTAL | 4.65 | 10.00 | 0.00 |

Seawall Parking (Urban Park)

| CONSOLIDATED | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percentage of Budget | Budget increase or Decrease |
|--------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|----------------------------|-----------------------------------|
|--------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|----------------------------|-----------------------------------|

Income

| | | 0 | | | | | | | |
|-------------|------------------------------------|----------------|----------------|----------------|----------------|------------------|------------------|----------------|---------------|
| CONSOL-4200 | Vehicle Admissions | 645,325 | 747,238 | 800,408 | 807,500 | 950,000 | 1,109,381 | 92.81% | 16.78% |
| CONSOL-4200 | Annual UP Parking Pass Revenue | 0 | 0 | 0 | 0 | 0 | 45,000 | 3.76% | 100.00% |
| CONSOL-4200 | Vehicle Adm. Beach Nourishment | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4210 | Park Pass Revenue | 0 | 27,188 | 22,875 | 20,000 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4338 | Special Event Revenue | 0 | 1,280 | 1,280 | 8,080 | 0 | 2,560 | 0.21% | 100.00% |
| CONSOL-4340 | Community Room Rental | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4405 | Beach Service | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4410 | Rolling Thunder | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4410 | Snow Cone Concession | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4415 | Pavilion Lease | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4420 | Golf Course | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4425 | Beach Patrol Office | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4430 | Miscellaneous Concessions | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4435 | Free Style Slides | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4436 | South Beach | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4585 | Miscellaneous Income | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4665 | FEMA Reimbursement | 0 | 0 | 0 | 0 | 669 | 0 | 0.00% | (100.00%) |
| CONSOL-4670 | City Reimbursement | 0 | 0 | 0 | 0 | 50,400 | 38,400 | 3.21% | 100.00% |
| CONSOL-4666 | Insurance Reimbursement | 0 | 0 | 0 | 1,852 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-2310 | Loan Proceeds-Capital Improvements | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4705 | Transfer-Beach Patrol | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4752 | Transfer - Pocket Park 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4760 | Transfer - Sand Replenishment | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| | Nonrecurring Revenue Source | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| | Total Admissions | 645,325 | 775,706 | 824,563 | 837,432 | 1,001,069 | 1,195,341 | 100.00% | 19.41% |

Expense

PERSONNEL

| | | | | | | | | | |
|-------------|-------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|---------------|--------------|
| CONSOL-5000 | Salaries | 157,008 | 228,654 | 271,637 | 295,408 | 324,879 | 328,510 | 27.48% | 1.12% |
| CONSOL-5038 | Overtime | 0 | 7,958 | 4,979 | 7,920 | 7,920 | 10,791 | 0.90% | 36.25% |
| CONSOL-5048 | Contract Labor | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5050 | Payroll Taxes | 11,997 | 17,849 | 20,795 | 23,205 | 24,853 | 25,131 | 2.10% | 1.12% |
| CONSOL-5055 | Pension Plan | 0 | 931 | 2,939 | 2,616 | 8,972 | 8,904 | 0.74% | (0.77%) |
| CONSOL-5060 | Insurance - Employees | 30,684 | 32,629 | 33,527 | 37,408 | 40,901 | 33,300 | 2.79% | (18.58%) |
| CONSOL-5061 | Insurance - Contingency | 0 | 0 | 0 | 0 | 4,090 | 3,330 | 0.28% | (18.58%) |
| CONSOL-5065 | Worker's Compensation | 3,682 | 6,660 | 8,469 | 6,533 | 9,755 | 14,248 | 1.19% | 46.06% |
| CONSOL-5070 | TEC-unemployment | 1,888 | 0 | 0 | 0 | 2,000 | 1,500 | 0.13% | (25.00%) |
| CONSOL-5071 | Sick Leave/Vacation Accrual | 833 | 4,392 | 2,201 | 0 | 1,084 | 0 | 0.00% | (100.00%) |
| CONSOL-5075 | Uniforms | 1,761 | 1,588 | 2,853 | 2,254 | 2,000 | 3,750 | 0.31% | 87.50% |
| CONSOL-5078 | Drug Testing/Background Check | 818 | 702 | 775 | 1,436 | 1,500 | 552 | 0.05% | (63.20%) |
| CONSOL-5079 | Employment Recruitment | 0 | 0 | 0 | 2,201 | 500 | 0 | 0.00% | (100.00%) |
| CONSOL-5080 | Salary Contingency | 0 | 0 | 0 | 0 | 12,995 | 13,140 | 1.10% | 1.12% |
| | Total Personnel | 213,684 | 301,364 | 348,175 | 378,981 | 441,450 | 446,857 | 37.38% | 1.22% |

Seawall Parking (Urban Park)

| CONSOLIDATED | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percentage of Budget | Budget increase or Decrease |
|-------------------------------------------------|--------------------------------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|----------------------------|-----------------------------------|
| MATERIALS, SUPPLIES & SERVICES | | | | | | | | | |
| CONSOL-5115 | Advertising & Promotions | 0 | 0 | 178 | 10 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5117 | Bank Fees | 66,520 | 80,756 | 88,856 | 85,500 | 85,500 | 134,568 | 11.26% | 57.39% |
| CONSOL-5121 | PBP Convenience Fees | 51,226 | 59,987 | 64,826 | 66,500 | 66,500 | 131,573 | 11.01% | 97.85% |
| CONSOL-5118 | Cash Over/Short | 23 | 219 | 2 | (280) | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5120 | Cleaning Supplies | 0 | 253 | 918 | 4,006 | 4,006 | 4,006 | 0.34% | 0.00% |
| CONSOL-5125 | Contract Services | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5135 | Data Processing/Software | 69 | 521 | 872 | 4,365 | 1,930 | 6,845 | 0.57% | 254.66% |
| CONSOL-5155 | Office Supplies | 1,849 | 911 | 1,411 | 1,000 | 1,000 | 1,500 | 0.13% | 50.00% |
| CONSOL-5157 | Paper Goods | 0 | 164 | 957 | 3,000 | 3,834 | 4,300 | 0.36% | 12.15% |
| CONSOL-5162 | Signage | 1,066 | 5,193 | 1,723 | 5,855 | 2,000 | 6,700 | 0.56% | 235.00% |
| CONSOL-5163 | Licenses/Permits | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5164 | Meeting/Seminars | 4,772 | 4,328 | 4,494 | 1,401 | 7,500 | 7,005 | 0.59% | (6.60%) |
| CONSOL-5165 | Memberships | 680 | 225 | 186 | 150 | 453 | 595 | 0.05% | 31.35% |
| CONSOL-5170 | Miscellaneous | 275 | 0 | 100 | 54 | 1,086 | 2,000 | 0.17% | 84.16% |
| CONSOL-5175 | Office Rent | 0 | 10,644 | 10,644 | 10,644 | 10,644 | 10,644 | 0.89% | (0.00%) |
| CONSOL-5185 | Materials & Supplies | 476 | 2,135 | 896 | 1,388 | 2,000 | 1,000 | 0.08% | (50.00%) |
| CONSOL-5187 | Tickets | 185 | 192 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5190 | Telephone/Cells/Internet | 6,980 | 4,132 | 7,223 | 9,392 | 9,000 | 7,080 | 0.59% | (21.33%) |
| CONSOL-5190 | Utilities | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5195 | FEMA/ Storm Expense | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5200 | Outside Audit | 1,096 | 2,071 | 3,306 | 2,950 | 2,974 | 3,217 | 0.27% | 8.17% |
| CONSOL-5202 | Legal Fees | 0 | 0 | 1,361 | 500 | 1,500 | 1,500 | 0.13% | 0.00% |
| CONSOL-5204 | Professional Fees | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5230 | Insurance - Property | 0 | 3,644 | 1,054 | 1,185 | 1,335 | 1,469 | 0.12% | 10.04% |
| CONSOL-5232 | Insurance - Liability | 259 | 48 | 4,637 | 3,817 | 3,704 | 4,075 | 0.34% | 10.02% |
| CONSOL-5233 | Insurance - Security | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5234 | Insurance - Claims | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5240 | M & R Building | 28 | 1,395 | 7,868 | 2,000 | 27,648 | 28,500 | 2.38% | 3.08% |
| CONSOL-5242 | M & R Equipment | 558 | 726 | 6,521 | 7,205 | 14,883 | 8,800 | 0.74% | (40.87%) |
| CONSOL-5254 | Small Tools & Equipment | 667 | 2,802 | 6,352 | 1,878 | 2,500 | 3,000 | 0.25% | 20.00% |
| CONSOL-5256 | Equipment Rental | 0 | 0 | 0 | 0 | 2,900 | 0 | 0.00% | 100.00% |
| CONSOL-5260 | Gasoline | 2,215 | 3,974 | 6,152 | 6,703 | 4,500 | 6,500 | 0.54% | 44.44% |
| CONSOL-5625 | First Aid Supplies | 0 | 0 | 0 | 0 | 250 | 250 | 0.02% | 100.00% |
| CONSOL-5635 | Training | 50 | 350 | 859 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5385 | Collateral | 1,935 | 0 | 1,986 | 0 | 2,300 | 2,600 | 0.22% | 13.04% |
| CONSOL-5401 | Dumping Fees | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5420 | Port-o-Lets | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5710 | Trash Barrel Liners | 0 | 0 | 1,700 | 27 | 0 | 200 | 0.02% | 100.00% |
| CONSOL-7006 | Contingency - Board Approval | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-7100 | Radios | 0 | 12,661 | 1,146 | 540 | 1,450 | 900 | 0.08% | (37.93%) |
| CONSOL-5258 | City - Capital Reserve Fund | 96,799 | 116,356 | 123,684 | 121,125 | 142,500 | 179,301 | 15.00% | 25.83% |
| CONSOL-5259 | City - Maintenance/Repair/Operations | 92,076 | 35,928 | 10,102 | 14,888 | 0 | 37,303 | 3.12% | 0.00% |
| Total Materials, Supplies & Services | | 329,804 | 349,614 | 360,014 | 355,803 | 403,897 | 595,431 | 49.81% | 47.42% |
| Net Operating Income | | 101,837 | 96,260 | 92,219 | 72,716 | 104,653 | 67,093 | 5.61% | (35.89%) |

Seawall Parking (Urban Park)

| CONSOLIDATED | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percentage of Budget | Budget increase or Decrease |
|-------------------------------------------------|--------------------------------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|----------------------------|-----------------------------------|
| <i>CAPITAL OUTLAY & DEBT SERVICE</i> | | | | | | | | | |
| CONSOL-5250 | Improvements | 0 | 0 | 0 | 0 | 50,400 | 0 | 0.00% | 100.00% |
| CONSOL-5250 | Debt Service Principal | 0 | 0 | 80 | 0 | 9,327 | 4,664 | 0.39% | (50.00%) |
| CONSOL-5156 | Debt Service Interest | 0 | 215 | 190 | 325 | 325 | 77 | 0.01% | (76.31%) |
| CONSOL-5245 | Leasehold Improvements | 0 | 0 | 0 | 0 | 0 | 2,375 | 0.20% | 100.00% |
| CONSOL-5253 | Lease Payments - Prior Year | 0 | 0 | 80 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5252 | Equipment Purchase | 8,625 | 17,650 | 0 | 1,170 | 0 | 55,200 | 4.62% | 100.00% |
| CONSOL-5253 | Leased Equipment | 414 | 328 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5255 | Gain/Loss on Sale of Equipment | 0 | (4,367) | (3,538) | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-5830 | Landscaping | 1,400 | 0 | 1,000 | 0 | 0 | 4,000 | 0.33% | 100.00% |
| Total Capital Outlay | | 10,439 | 13,826 | (2,189) | 1,495 | 60,052 | 66,316 | 5.55% | 10.43% |
| Total Expense | | 553,927 | 664,804 | 706,000 | 736,279 | 905,400 | 1,108,604 | 92.74% | 22.44% |
| <i>TRANSFERS</i> | | | | | | | | | |
| CONSOL-8003 | Beach Cleaning Transfer | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-8006 | Beach Patrol-Life Guard Services | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-4720 | NB (Nourishment) | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-8007 | Dellanera Park Capital Improvement | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-8008 | R. A. Apffel | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-8017 | Sand Replenishment Fund (Restricted) | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-8006 | SeaWolf Park | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| CONSOL-8000 | General Fund Allocation | 64,532 | 77,571 | 82,456 | 83,558 | 95,000 | 86,737 | 7.26% | (8.70%) |
| Total Transfers | | 64,532 | 77,571 | 82,456 | 83,558 | 95,000 | 86,737 | 7.26% | (8.70%) |
| Total Parking Expense | | 618,459 | 742,375 | 788,457 | 819,837 | 1,000,400 | 1,195,341 | 100.00% | 19.49% |
| Net Consolidated Income | | 26,865 | 33,331 | 36,106 | 17,595 | 669 | 0 | | |

Depreciation on Capitalized Assets

| | | | | | | | |
|--------------------------------------|----------------------------------|---------------|---------------|---------------|---------------|-----------------|-----------------|
| UP-90-6515 | Depreciation-Machine & Equipment | 18,253 | 20,054 | 22,473 | 11,069 | 16,021 | 6,645 |
| UP-90-6525 | Depreciation-Auto & Trucks | 8,613 | 13,276 | 13,634 | 6,527 | 8,613 | 4,663 |
| Total Depreciation Expense | | 26,865 | 33,331 | 36,106 | 17,596 | 24,634 | 11,308 |
| Net Income After Depreciation | | 0 | 0 | 0 | (1) | (23,965) | (11,308) |

Seawall Parking (Urban Park)

| BEACH USER FEES | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percentage of Budget | Budget increase or Decrease |
|-----------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|----------------------------|-----------------------------------|
|-----------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|----------------------------|-----------------------------------|

Income

| | | | | | | | | | |
|------------|------------------------------------|----------------|----------------|----------------|----------------|------------------|------------------|----------------|---------------|
| UP-51-4200 | Vehicle Admissions | 645,325 | 747,238 | 800,408 | 807,500 | 950,000 | 1,109,381 | 92.81% | 16.78% |
| UP-51-4200 | Annual UP Parking Pass Revenue | 0 | 0 | 0 | 0 | 0 | 45,000 | 3.76% | 100.00% |
| UP-51-4210 | Park Pass Revenue | 0 | 27,188 | 22,875 | 20,000 | 0 | 0 | 0.00% | 0.00% |
| UP-51-4338 | Special Event Revenue | 0 | 1,280 | 1,280 | 8,080 | 0 | 2,560 | 0.21% | 0.00% |
| UP-51-4665 | FEMA Reimbursement | 0 | 0 | 0 | 0 | 669 | 0 | 0.00% | 100.00% |
| UP-51-4666 | Insurance Reimbursement | 0 | 0 | 0 | 1,852 | 0 | 0 | 0.00% | 0.00% |
| UP-51-4670 | City Reimbursement | 0 | 0 | 0 | 0 | 50,400 | 38,400 | 3.21% | 100.00% |
| | Nonrecurring Revenue Source | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| | Total Admissions | 645,325 | 775,706 | 824,563 | 837,432 | 1,001,069 | 1,195,341 | 100.00% | 19.41% |

Expense

PERSONNEL

| | | | | | | | | | |
|------------|-------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|---------------|--------------|
| UP-51-5000 | Salaries | 157,008 | 228,654 | 271,637 | 295,408 | 324,879 | 328,510 | 27.48% | 1.12% |
| UP-51-5038 | Overtime | 0 | 7,958 | 4,979 | 7,920 | 7,920 | 10,791 | 0.90% | 36.25% |
| UP-51-5042 | Incentive | 5,013 | 0 | 0 | 0 | 0 | 3,700 | 0.31% | 100.00% |
| UP-51-5050 | Payroll Taxes | 11,997 | 17,849 | 20,795 | 23,205 | 24,853 | 25,131 | 2.10% | 1.12% |
| UP-51-5055 | Pension Plan | 0 | 931 | 2,939 | 2,616 | 8,972 | 8,904 | 0.74% | (0.77%) |
| UP-51-5060 | Insurance - Employees | 30,684 | 32,629 | 33,527 | 37,408 | 40,901 | 33,300 | 2.79% | (18.58%) |
| UP-51-5061 | Insurance - Empl Contingency | 0 | 0 | 0 | 0 | 4,090 | 3,330 | 0.28% | (18.58%) |
| UP-51-5065 | Worker's Compensation | 3,682 | 6,660 | 8,469 | 6,533 | 9,755 | 14,248 | 1.19% | 46.06% |
| UP-51-5070 | TEC-unemployment | 1,888 | 0 | 0 | 0 | 2,000 | 1,500 | 0.13% | (25.00%) |
| UP-51-5071 | Sick Leave/Vacation Accrual | 833 | 4,392 | 2,201 | 0 | 1,084 | 0 | 0.00% | (100.00%) |
| UP-51-5075 | Uniforms | 1,761 | 1,588 | 2,853 | 2,254 | 2,000 | 3,750 | 0.31% | 87.50% |
| UP-51-5078 | Drug Testing/Background Check | 818 | 702 | 775 | 1,436 | 1,500 | 552 | 0.05% | (63.20%) |
| UP-51-5079 | Employee Recruitment | 0 | 0 | 0 | 2,201 | 500 | 0 | 0.00% | (100.00%) |
| UP-51-5080 | Salary Contingency | 0 | 0 | 0 | 0 | 12,995 | 13,140 | 1.10% | 1.12% |
| | Total Personnel | 213,684 | 301,364 | 348,175 | 378,981 | 441,450 | 446,857 | 37.38% | 1.22% |

Seawall Parking (Urban Park)

| BEACH USER FEES | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percentage of Budget | Budget increase or Decrease |
|-----------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|----------------------------|-----------------------------------|
|-----------------|----------------|----------------|----------------|-----------------------------|---------------------------|---------------------------|----------------------------|-----------------------------------|

MATERIALS, SUPPLIES & SERVICES

| | | | | | | | | | |
|-------------------------------------------------|--------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|---------------|-----------------|
| UP-51-5115 | Advertising & Promotions | 0 | 0 | 178 | 10 | 0 | 0 | 0.00% | 0.00% |
| UP-51-5117 | Bank Fees | 66,520 | 80,756 | 88,856 | 85,500 | 85,500 | 134,568 | 11.26% | 57.39% |
| UP-51-5121 | PBP Convenience Fees | 51,226 | 59,987 | 64,826 | 66,500 | 66,500 | 131,573 | 11.01% | 97.85% |
| UP-51-5118 | Cash Over/Short | 23 | 219 | 2 | (280) | 0 | 0 | 0.00% | 0.00% |
| UP-51-5120 | Cleaning Supplies | 0 | 253 | 918 | 4,006 | 4,006 | 4,006 | 0.34% | 0.00% |
| UP-51-5135 | Data Processing/Software | 69 | 521 | 872 | 4,365 | 1,930 | 6,845 | 0.57% | 254.66% |
| UP-51-5155 | Office Supplies | 1,849 | 911 | 1,411 | 1,000 | 1,000 | 1,500 | 0.13% | 50.00% |
| UP-51-5157 | Paper Goods | 0 | 164 | 957 | 3,000 | 3,834 | 4,300 | 0.36% | 12.15% |
| UP-51-5162 | Signage | 1,066 | 5,193 | 1,723 | 5,855 | 2,000 | 6,700 | 0.56% | 235.00% |
| UP-51-5164 | Meeting/Seminars | 4,772 | 4,328 | 4,494 | 1,401 | 7,500 | 7,005 | 0.59% | (6.60%) |
| UP-51-5165 | Memberships | 680 | 225 | 186 | 150 | 453 | 595 | 0.05% | 31.35% |
| UP-51-5170 | Miscellaneous | 275 | 0 | 100 | 54 | 1,086 | 2,000 | 0.17% | 84.16% |
| UP-51-5175 | Office Rent | 0 | 10,644 | 10,644 | 10,644 | 10,644 | 10,644 | 0.89% | (0.00%) |
| UP-51-5185 | Supplies | 476 | 2,135 | 896 | 1,388 | 2,000 | 1,000 | 0.08% | (50.00%) |
| UP-51-5187 | Tickets | 185 | 192 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| UP-51-5189 | Telephone/Cells/Internet | 6,980 | 4,132 | 7,223 | 9,392 | 9,000 | 7,080 | 0.59% | (21.33%) |
| UP-51-5200 | Audit Fees | 1,096 | 2,071 | 3,306 | 2,950 | 2,974 | 3,217 | 0.27% | 8.17% |
| UP-51-5202 | Legal Fees | 0 | 0 | 1,361 | 500 | 1,500 | 1,500 | 0.13% | 0.00% |
| UP-51-5230 | Insurance - Property | 0 | 3,644 | 1,054 | 1,185 | 1,335 | 1,469 | 0.12% | 10.04% |
| UP-51-5232 | Insurance - Liability | 259 | 48 | 4,637 | 3,817 | 3,704 | 4,075 | 0.34% | 10.02% |
| UP-51-5240 | M & R Building | 28 | 1,395 | 7,868 | 2,000 | 27,648 | 28,500 | 2.38% | 3.08% |
| UP-51-5242 | M & R Equipment | 558 | 726 | 6,521 | 7,205 | 14,883 | 8,800 | 0.74% | (40.87%) |
| UP-51-5254 | Small Tools & Equipment | 667 | 2,802 | 6,352 | 1,878 | 2,500 | 3,000 | 0.25% | 20.00% |
| UP-51-5256 | Equipment Rental | 0 | 0 | 0 | 0 | 2,900 | 0 | 0.00% | 100.00% |
| UP-51-5260 | Gasoline | 2,215 | 3,974 | 6,152 | 6,703 | 4,500 | 6,500 | 0.54% | 44.44% |
| UP-51-5385 | Collateral | 1,935 | 0 | 1,986 | 0 | 2,300 | 2,600 | 0.22% | 13.04% |
| UP-51-5625 | First Aid Supplies | 0 | 0 | 0 | 0 | 250 | 250 | 0.02% | 100.00% |
| UP-51-5635 | Training | 50 | 350 | 859 | 0 | 0 | 0 | 0.00% | 0.00% |
| UP-51-5710 | Trash Barrel Liners | 0 | 0 | 1,700 | 27 | 0 | 200 | 0.02% | 100.00% |
| UP-51-7100 | Radios | 0 | 12,661 | 1,146 | 540 | 1,450 | 900 | 0.08% | (37.93%) |
| UP-51-5258 | City - Capital Reserve Fund | 96,799 | 116,356 | 123,684 | 121,125 | 142,500 | 179,301 | 15.00% | 25.83% |
| UP-51-5259 | City - Maintenance/Repair/Operations | 92,076 | 35,928 | 10,102 | 14,888 | 0 | 37,303 | 3.12% | 0.00% |
| Total Materials, Supplies & Services | | 329,804 | 349,614 | 360,014 | 355,803 | 403,897 | 595,431 | 49.81% | 47.42% |
| Net Operating Income | | 101,837 | 96,260 | 92,219 | 72,716 | 104,653 | 67,093 | 5.61% | (35.89%) |

Seawall Parking (Urban Park)

| BEACH USER FEES | | Actual 2016 | Actual 2017 | Actual 2018 | Projected Actual 2019 | Adopted Budget 2019 | Adopted Budget 2020 | Percentage of Budget | Budget increase or Decrease |
|-------------------------------------------------|--------------------------------|------------------------|------------------------|------------------------|--------------------------------------|------------------------------------|------------------------------------|-------------------------------------|--------------------------------------------|
| <i>CAPITAL OUTLAY & DEBT SERVICE</i> | | | | | | | | | |
| UP-51-5250 | Capital Improvements | 0 | 0 | 0 | | 50,400 | 0 | 0.00% | 100.00% |
| UP-51-5251 | FFE/Capital-Financed | 0 | 0 | 80 | | 9,327 | 4,664 | 0.39% | (50.00%) |
| UP-51-5245 | Leasehold Improvements | 0 | 0 | 0 | | 0 | 2,375 | 0.20% | 100.00% |
| UP-51-5156 | Interest Expense | 0 | 215 | 190 | 325 | 325 | 77 | 0.01% | (76.31%) |
| UP-51-5253 | Lease Payments - Prior Year | 0 | 0 | 80 | | 0 | 0 | 0.00% | 0.00% |
| UP-51-5252 | Equipment Purchase | 8,625 | 17,650 | 0 | 1,170 | 0 | 55,200 | 4.62% | 100.00% |
| UP-51-5253 | Lease Purchase (Current Year) | 414 | 328 | 0 | | 0 | 0 | 0.00% | 0.00% |
| UP-51-5255 | Gain/Loss on Sale of Equipment | 0 | (4,367) | (3,538) | | 0 | 0 | 0.00% | 0.00% |
| UP-51-5830 | Landscaping | 1,400 | 0 | 1,000 | | 0 | 4,000 | 0.33% | 100.00% |
| Total Capital Outlay | | 10,439 | 13,826 | (2,189) | 1,495 | 60,052 | 66,316 | 5.55% | 10.43% |
| Total Expense | | 553,927 | 664,804 | 706,000 | 736,279 | 905,400 | 1,108,604 | 92.74% | 22.44% |
| <i>TRANSFERS</i> | | | | | | | | | |
| UP-51-8000 | General Fund Allocation | 64,532 | 77,571 | 82,456 | 83,558 | 95,000 | 86,737 | 7.26% | (8.70%) |
| Total Transfers | | 64,532 | 77,571 | 82,456 | 83,558 | 95,000 | 86,737 | 7.26% | 0.00% |
| Total Parking Expense | | 618,459 | 742,375 | 788,457 | 819,837 | 1,000,400 | 1,195,341 | 100.00% | 0.00% |
| Net Parking Income | | 26,865 | 33,331 | 36,106 | 17,595 | 669 | 0 | | |

**Park Board of Trustees
Seawall Parking (Urban Park)
Budget Year 2019-2020**

| <u>Account #</u> | <u>Name</u> | <u>Description</u> | <u>Beach User</u> | | <u>Unrestricted</u> | |
|------------------|------------------------------------------|--------------------------------------------|-------------------|----------------|---------------------|-------------|
| | | | <u>Dept 51</u> | <u>Dept 52</u> | <u>Cost</u> | <u>Cost</u> |
| 5075 | Uniforms | Shirts/Coats/Hats | \$ | 3,750 | \$ | - |
| 5078 | Drug Testing/Background Cks | Drug Tests (8 @ \$25) | \$ | 200 | | |
| | | Background Checks (8 @ \$44) | \$ | 352 | | |
| | | | \$ | 552 | \$ | - |
| 5080 | Salary Contingency | 2.5% Merit/1.5% Compensation Survey Adj | \$ | 13,140 | \$ | - |
| 5117 | Bank Fees | Total Admissions Income x 12.13% | \$ | 134,568 | \$ | - |
| 5120 | Cleaning Supplies | Rags 4 bx@\$30 | \$ | 120 | | |
| | | Johnney Mops (disposable) | \$ | 100 | | |
| | | Enzyme Urine Remover 5@ \$75 | \$ | 375 | | |
| | | Gloves 20@ \$50/cs | \$ | 1,000 | | |
| | | Hand Soap 10 @ \$100/cs | \$ | 1,000 | | |
| | | Stainless Polish 7 @ \$128/cs | \$ | 896 | | |
| | | Miscellaneous | \$ | 515 | | |
| | | | \$ | 4,006 | \$ | - |
| 5121 | PBP Convenience Fees | Total Admissions Income x 11.86% | \$ | 131,573 | \$ | - |
| 5135 | Data Processing/Software/ Maintenance | GCS Uattend Time clocks | \$ | 460 | | |
| | | GCS DocsVault (Annual Mtc) 1 user | \$ | 90 | | |
| | | Facility Dude Software (Annual) | \$ | 485 | | |
| | | JOLT Tasking Software | \$ | 110 | | |
| | | Survey Monkey | \$ | 200 | | |
| | | MT&P Paystation Software (\$830/station) | \$ | 4,980 | | |
| | | Misc Software & Upgrades | \$ | 520 | | |
| | | | \$ | 6,845 | \$ | - |
| 5042 | Incentive | Manager Incentive | \$ | 3,700 | \$ | - |
| 5157 | Paper Goods | Paper Towels/Toilet Paper | \$ | 4,300 | \$ | - |
| 5162 | Signage | Replacement Poles/Signs | \$ | 6,700 | | |
| 5164 | Meetings/Seminars | IPMI (Mgr) San Antonio | \$ | 1,199 | | |
| | | Turtle Training (13 @ \$50/ea) | \$ | 650 | | |
| | | CPR Training (15 @ \$22/ea) | \$ | 330 | | |
| | | LEAD (Park Supt) 1/5 of Cost | \$ | 1,375 | | |
| | | Insight Profile (Park Supt) 1/5 Cost (HR) | \$ | 35 | | |
| | | All Star Training (Mgr,Asst Mgr,Lead) (HR) | \$ | 3,000 | | |
| | | GHLA (Mgr/Asst Mgr) | \$ | 50 | | |
| | | Miscellaneous | \$ | 366 | | |
| | | | \$ | 7,005 | | |
| 5165 | Memberships | IPMI | \$ | 595 | | |

**Park Board of Trustees
Seawall Parking (Urban Park)
Budget Year 2019-2020**

| <u>Account #</u> | <u>Name</u> | <u>Description</u> | Beach User Unrestricted | |
|------------------|-------------------------|--------------------------------------|-----------------------------------|-------------------------|
| | | | Dept 51 Cost | Dept 52 Cost |
| 5185 | Supplies | Misc & Water | \$ 1,000 | \$ - |
| 5189 | Telephone/Cell/Internet | Distinct Data Ph (5 lines @ \$35/ea) | \$ 2,100 | \$ - |
| | | Distinct Data LD (\$2.50/mth x 12) | \$ 30 | |
| | | Comcast (Dedicated Svc) \$180/mth | \$ 2,160 | |
| | | T-Mobile (7 Cells @ \$30/ea per mth) | \$ 2,520 | \$ - |
| | | Misc (repairs, equipment, etc.) | \$ 270 | |
| | | | \$ 7,080 | \$ - |
| 5240 | M & R Bldg | Rest Rooms (5 ea) | \$ 6,000 | |
| | | Planters | \$ 1,500 | |
| | | Benches Repairs/Mtc | \$ 5,000 | |
| | | Bus Stops & Lighted Bollards | \$ 14,000 | |
| | | Trash Cans & Bike Racks | \$ 2,000 | |
| | | | \$ 28,500 | \$ - |
| 5242 | M & R Equip | Segway Batteries (2 @ \$3400/ea) | \$ 6,800 | |
| | | Miscellaneous | \$ 2,000 | |
| | | | \$ 8,800 | \$ - |
| 5245 | Leasehold Improvements | Breakroom | \$ 1,500 | |
| | | Paint | \$ 875 | |
| | | | \$ 2,375 | |
| 5252 | Equipment Purchase | Computers for Call Ctr (2 ea) | \$ 2,800 | |
| | | Segway | \$ 14,000 | |
| | | (4) Kiosk - City Reimbursement | \$ 38,400 | |
| | | | \$ 55,200 | |
| 5254 | Sm Tools & Equip | Blower | \$ 300 | |
| | | Weed Eaters | \$ 200 | |
| | | Squeegies/Sweepers | \$ 400 | |
| | | Tool Boxes | \$ 300 | |
| | | Miscellaneous | \$ 1,800 | |
| | | | \$ 3,000 | \$ - |
| 5385 | Collateral | Parking Brochures | \$ 2,000 | \$ - |
| | | Turtle Stickers | \$ 600 | |
| | | | \$ 2,600 | \$ - |
| 5830 | Landscaping | Palm Tree Shaving (67 ea) | \$ 4,000 | |
| 7100 | Radios | GCEM Airtime 5 ea @ \$90 | \$ 450 | |
| | | Misc Supplies/Parts/etc. | \$ 450 | |
| | | | \$ 900 | |

