

**Park Board of Trustees**

**Approved**

*Schel Heydenburg*

9/28/2021



**GALVESTON ISLAND**

*Park Board of Trustees*

## **Operating & Capital Budget**

**Fiscal Year October 1, 2021, through September 30, 2022**



Park Board of Trustees of the City of Galveston  
601 Tremont, Galveston, TX 77553  
409-797-5000

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# **PARK BOARD OF TRUSTEES**

Spencer Priest, Chairperson  
Will Wright, Vice Chairperson  
Dave Jacoby, Secretary/Treasurer  
David Collins, Council Member Representative  
Steven Creitz  
Maureen Patton  
Jason Hardcastle  
Marty Fluke  
Jason Worthen

## **Administration and Department Managers:**

### **Executive Management:**

Kelly de Schaun  
Chief Executive Officer

Bryson H. Frazier  
Chief Financial Officer

Carla Cotropia – Mills, Shirley L. L. P  
Legal Council

### **Management:**

Michael Woody  
Chief Tourism Officer

Vincent Lorefice  
Parks General Manager

Kimberly Danesi  
Chief Operations Officer

Peter Davis  
Beach Patrol Chief

Stuart Smith  
Controller

# Park Board of Trustees of the City of Galveston

The Park Board of Trustees of the City of Galveston is a unit of local government, whose express purpose is to manage the 32-mile Galveston gulf shoreline, coastal parks and attractions, and promote tourism on Galveston Island.

It was created by an act of the state legislature in 1962 and adopted by a referendum of Galveston citizens in 1963. Park Board Trustees are appointed by the Galveston City Council.

The Park Board employs a full-time, year-round staff with additional part-time and seasonal employees as needed.

**Vision Statement:** To create an historic beach tourist destination that promises an exciting variety of experiences and a high quality of life for residents.

**Mission Statement:** To promote and support tourism on Galveston Island in order to foster an environment that establishes a great place to live, work and visit.

## **Core Values:**

**T** – Trusted

**R** – Respected

**U** – Unique

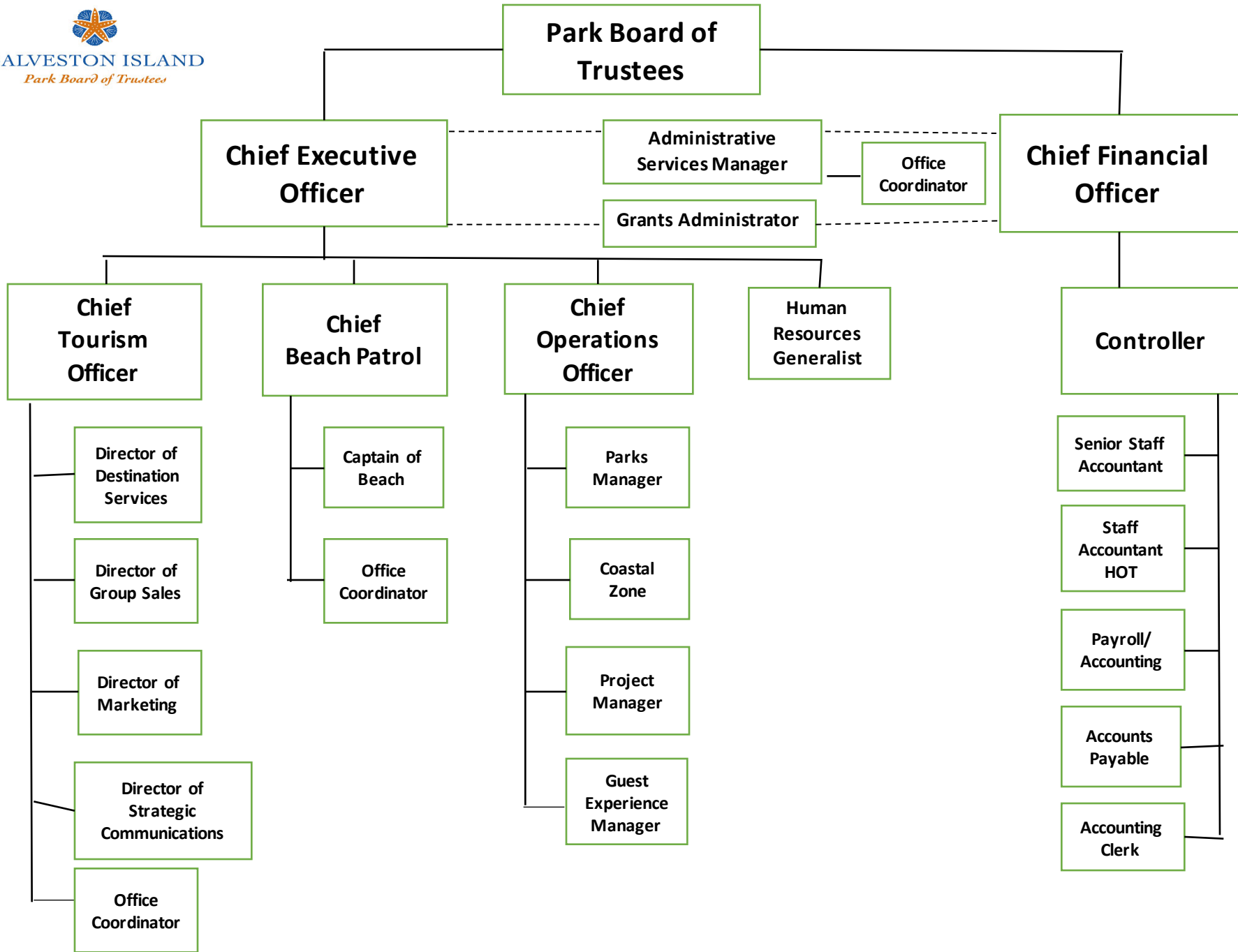
**S** – Strategic

**T** – Tied to our Community

**E** – Efficient

**E** – Environmentally Sensitive

**S** – Striving to Welcome All



# Park Board of Trustees Overview

❖ **Budgeted Personnel:**

Full time	113
Part time	21
Seasonal-Life Guards	117
Seasonal-Parks	23
Seasonal-Security Officers	<u>33</u>
	307

❖ **The Park Board of Trustees maintains and operates the following governmental and enterprise funds:**

**Governmental Funds:**

Tourism Development  
 Beach Cleaning  
 Beach Patrol  
 Debt Service  
 Grants  
 Nourished Beach

General Administration  
 East End Lagoon

**Enterprise Funds:**

Dellanera RV Beach Park  
 R. A. Apffel Beach Park  
 Stewart Beach Park  
 Seawolf Park  
  
 Seawall Parking (Urban Park)

**Funded By:**

3 Cents City Hotel Occupancy Tax  
 .5 Cent City Hotel Occupancy Tax/.7666 State  
 .5 Cent City Hotel Tax/.6667 State  
 Oil Spill Settlement Funds  
 Grant Proceeds  
 .5667 Cent of State Hotel Occupancy Tax Rebate  
 Umbrella & Chair Concession Fees  
 Inter-fund Transfers  
 Grant Funding and Donations

**Funded By:**

Beach and Camping Admissions  
 Beach Admissions/Concession Fees  
 Beach Admissions/Concession Fees  
 Parking, Fishing, and Sub & Ship  
 Admissions  
 Beach Admissions

## ❖ Funding

The Park Board of Trustees is funded principally by hotel occupancy tax and beach user fees. Hotel occupancy tax revenue received by the governmental funds is restricted and must be used only for the sole purpose intended. Hotel occupancy tax funds cannot be transferred to any other recipient except as payment for a service received or rendered.

### ➤ Hotel Occupancy Tax Received by the Park Board:

- **4 pennies divided as follows:**

- 3 pennies advertising and promotion

- ½ penny beach maintenance

- ½ penny beach patrol

### ➤ State Hotel Occupancy Tax Rebate Received by the Park Board:

- **2 pennies divided as follows:**

- .7666 Beach Maintenance

- .6667 Beach Patrol

- .5667 Nourished Beach (Seawall Beach)

## ❖ Beach User Fees

The use of beach user fees is controlled by the Texas General Land Office. Admissions collected at the beach parks can only be used for the operation of the beach parks and for beach services.

The beach park admission per vehicle is currently is \$12 daily and \$15 for weekends or special events. This fee is collected at R. A. Apfel and Stewart Beach Park. Dellanera Park collects Beach User admission fees for day parking. As per an agreement with the General Land Office, 29.7% of camping admissions and expenditures at Dellanera Park are transferred to beach user category.

## ❖ Other Income

- Concession Fees

- Admissions collected at Seawolf Park

- Camping Admissions collected at Dellanera Park

- GLO Beach Maintenance Grant

- Coop Advertising

- Reimbursements from County & City Governments

- Inter-fund Transfers

## ❖ Inter-Fund Transfers

Inter-fund transfers are supported by a cost allocation study performed by Maximus, Inc. The transfers to the General Fund can be traced to the calculations of this study. This study has been approved and accepted by the General Land Office.

## Financial Plan 2021-2022

The Park Board of Trustees key functional areas are as follows: Beach Maintenance, Beach Patrol, East End Lagoon, Tourism Development, Beach Parks, Dellanera RV Park, Seawolf Park, and Administration. The Park Board of Trustees also operates and manages Seawall Parking and the collection of hotel occupancy taxes (HOT). This budget provides for the continuation of current and new programs and also includes FEMA recovery revenue and expenditures for ongoing rebuilding projects.

The Park Board of Trustees presents a balanced budget with a net bottom line of: \$ 639,015

### REVENUE

#### City Hotel Occupancy Tax (HOT)

\$ 8,522,622

Four pennies of the Hotel Occupancy Tax collected for the City of Galveston are allocated to the Park Board. Of these four pennies, Tourism Development receives three pennies, Beach Maintenance receives one half penny, and Beach Patrol receives one half penny. Each penny is restricted to the fund to which it is allocated. The hotel tax penny's value has been budgeted at \$2,100,000 for this fiscal year.

#### State Hotel Occupancy Tax (HOT)

\$ 4,200,000

A rebate of two pennies of Hotel Occupancy Tax is received from the State of Texas. The rebate is restricted to the following allocations: Beach Cleaning receives .7666, Beach Patrol receives .6667, and Nourished /Seawall Beach receives .5667.

#### Parking Admissions (Beach User)

\$ 3,422,059

The beach parks, R. A. Apffel Park, Stewart Beach, and Dellanera Park are funded by a beach user/admission fee of \$12 weekdays and \$15 weekends/special events collected for each vehicle entering the parks' gates. Currently Seawall Parking admissions range from a \$2 per hour with a minimum of 2 hours, to a max of \$16 for eight hours or more. Beach User fees have restricted uses as governed by the Texas General Land Office and can only be used for beach related expenditures.

#### Parking/Camping/Naval Display/ Fishing Pier Admissions (Unrestricted)

\$ 2,104,330

Dellanera RV Park's beach was renourished in 2015. It accepts beach user admissions and has recreational vehicle camping facilities. Seawolf Park collects admissions for parking, fishing, and for museum (rent and admissions) of the submarine and ship located on the park grounds. The park is in full operation; however, it is still in the process of rebuilding from damages caused by Hurricane Ike in 2008. A new gate entrance facility was completed in June 2011 and a fishing bulkhead was completed in 2013. The demolition of the park pavilion has been completed, and the extension of an existing fishing pier is currently being negotiated with FEMA.

#### Concessionaires/Vending/Rentals

\$ 466,120

The Park Board of Trustees manages concession contracts ranging from beach umbrella services to snow cone vendors to horseback rides. Pavilion rental is collected at Stewart Beach and R. A. Apffel parks for weddings and special events.

#### Financing Proceeds – Financed Equipment and Capital Improvements

\$ 932,000

The Park Board of Trustees finances some equipment purchases using a credit line with its depository institution and by municipal lease (loan) agreements with participating banks. The credit line has a current rate of 1.950% and is secured by a certificate of deposit.

#### Grants

\$ 7,695,537

Anticipated grant proceeds are as follows: Beach Cleaning \$100,000, Beach Patrol \$311,000, East End Lagoon \$199,726, Nourished Beach \$5,633,080, and Stewart Beach \$1,451,731.

#### FEMA

\$ 5,288,219

The Park Board's infrastructure received severe damage from hurricane Ike and Harvey. The remaining FEMA projects and closeouts are scheduled in this budget.

#### Other Revenue

\$ 1,270,495

Other revenues are derived from coop advertising, contracts for service, reimbursements from county & city governments, insurance reimbursements, and lease space at Park Board Plaza.

#### Nonrecurring Revenue Source

\$ 4,258,135

This revenue source is the use of fund balance reserves to complete ongoing projects, tourism related business opportunities, and for the Park Board to maintain its current services. Budgeted within this category are special expense contingencies in the amount of \$2,173,959 which can only be used with the Park Board's approval. BP Oil Spill Settlement Reserves in the amount of \$71,455 are dedicated to capital improvement projects at Stewart Beach Park and the Blue Flag Program at R.A. Apffel - East Beach. Beach Cleaning and Beach Patrol funds in the amount of \$417,653 and \$691,736 are dedicated mainly capital projects, with some dedicated to operations. Funds dedicated to Capital and equipment purchases are scheduled at \$615,336. Funds dedicated to operations total \$318,603 FEMA and Grant activity are budgeted to net \$4,207 in revenue.

#### Inter-fund Transfers

\$ 3,185,469

Inter-fund transfers represent payments for general administration, accounting, human resources, maintenance, beach maintenance, and lifeguards.

**Total Revenue: \$ 41,344,986**

## Financial Plan 2021-2022

### EXPENSES

#### General Fund Administration/Accounting

**\$ 2,389,855**

The General Fund consists of the Park Board administration and accounting support. It is funded by transfers allocated from each fund, investment revenue, and leases for space at 601 Tremont. Capital outlays include debt service payment of \$219,407, equipment purchases in the amount of \$19,500, and capital improvements totaling \$25,000

#### Beach Cleaning

**\$ 3,730,365**

The beach cleaning plan for the 2021/2022 fiscal year focuses upon maintenance and trash pickup on the island's beach areas using designated cleaning crews. Capital outlays include debt service of \$71,611, and equipment purchases of \$312,100

#### Beach Patrol

**\$ 4,049,083**

The Beach Patrol is responsible for lifeguard services on the island's beaches. Beach Patrol supports 14 full time, 1 part time, and 117 Seasonal Employees. Capital improvements include equipment purchases/leases of \$211,711, and \$532,000 for the design and development of a new head quarters. Included in the budget are transfers from Seawolf Park, Stewart Beach, and R.A. Apffel Park for security services.

#### Settlement (Debit Service)

**\$ 78,755**

BP Oil Spill Settlement Funds in the amount of \$78,755 are being transferred to Stewart Beach Park and R.A. Apffel - Each Beach for capital improvement projects and the Blue Flag Program.

#### East End Lagoon

**\$ 237,660**

In 2015 an inter-local agreement was entered into between the City of Galveston the Park Board of Trustees to manage the East End Lagoon project. Grants in the amount of \$199,726 are expected.

#### Sand Replenishment Fund

**\$ -**

There are no current expenses/expenditures budgeted in Sand Replenishment in FY2021/2022

#### SEAWALL BEACH 10<sup>th</sup> to 61<sup>st</sup> Streets (Nourished Beach)

**\$ 11,675,813**

This fund maintains the nourished beach in front of the seawall from 10th street to 61st street. This fund supplies the seawall port-a-lets, seawall trash cans, and seawall sand and litter maintenance. Grants in the amount of \$5,633,080 are expected, and FEMA expense in the amount of \$4,701,741 is scheduled.

#### Tourism Development

**\$ 8,578,920**

The Tourism Development Fund is responsible the Convention and Visitors Bureau, Visitor Information Center, and promoting tourism on Galveston Island.

#### Beach Parks

R.A. Apffel Park	<b>\$ 939,905</b>
Stewart Beach	<b>\$ 3,827,571</b>
Seawall Parking (Urban Park)	<b>\$ 1,679,653</b>

All expenditures related to the beach parks are for park personnel, amenities, and maintenance. The Stewart Beach budget includes routine maintenance of the pavilion's plumbing, sewer, and electrical, and the addition of two mobile amenities on the beach. The budget also has capital improvements allocated for vehicles and park amenities. The Park Board entered into an inter-local agreement with the City of Galveston to manage the Seawall Parking project in 2015.

#### Dellanera Park

**\$ 1,025,709**

A beach renourishment project in front of Dellanera Park was completed in the spring of 2015. The park has \$133,574 in capital projects scheduled, \$14,500 in landscaping projects, and \$33,800 in equipment leases.

#### Seawolf Park

**\$ 2,492,682**

Several FEMA projects related to Hurricane Ike are still underway at the park. The park pavilion received substantial damage from Hurricane Ike and was demolished in FY2019/2020. Scheduled FEMA projects amount to \$812,855. Capital projects in the amount of \$407,836, landscaping at \$3,500, and revenue sharing with the City of Galveston in the amount \$300,000 are scheduled in this budget.

**Total Expenses: \$ 40,705,972**

**Park Board of Trustees**  
**Budget Summary - Fiscal Year 2021/2022**

	<u>2022 Budget</u>	<u>2021 Budget</u>	<u>% of Change from previous year</u>	<u>% of Operating Revenues/ Expenses</u>	<u>% of Budget</u>
<b>Revenues:</b>					
Hotel Tax Collections: City	8,325,000	6,159,480	35.16%	39.03%	20.14%
Hotel Tax Collections: State	4,200,000	3,079,740	36.38%	19.69%	10.16%
Hotel Occupancy Tax-STR Registratic	197,622	12,000	1546.85%	0.93%	0.48%
Hotel Tax Contingency	-	-	0.00%	0.00%	0.00%
	<b>12,722,622</b>	<b>9,251,220</b>	<b>37.52%</b>	<b>59.65%</b>	<b>30.77%</b>
Admissions-Beach User	3,384,259	2,794,181	21.12%	15.87%	8.19%
Admissions-Park Pass-Beach User	37,800	24,215	56.10%	0.18%	0.09%
Admissions-Other	2,104,330	1,799,341	16.95%	9.87%	5.09%
	<b>5,526,389</b>	<b>4,617,737</b>	<b>19.68%</b>	<b>25.91%</b>	<b>13.37%</b>
Investment Revenue	19,300	119,300	-83.82%	0.09%	0.05%
City of Galveston Reimbursement	250,000	250,000	0.00%	1.17%	0.60%
County Reimbursement	0	0	0.00%	0.00%	0.00%
Concessions/Umbrella Rentals	466,120	377,250	23.56%	2.19%	1.13%
Donations	0	750	-100.00%	0.00%	0.00%
Financing Proceeds	932,000	1,100,716	-15.33%	4.37%	2.25%
GLO Beach Maintenance Grant	411,000	100,000	311.00%	1.93%	0.99%
Insurance Reimbursement	93,000	0	0.00%	0.44%	0.22%
Junior Life Guard Program	29,815	29,699	0.39%	0.14%	0.07%
Rental/Lease Space	269,980	164,244	64.38%	1.27%	0.65%
Special Event	20,800	16,560	25.60%	0.10%	0.05%
Tourism Development	581,500	0	#DIV/0!	2.73%	1.41%
Miscellaneous	6,100	1,124	442.70%	0.03%	0.01%
	<b>3,079,615</b>	<b>2,159,643</b>	<b>42.60%</b>	<b>14.44%</b>	<b>7.45%</b>
<b>Total Operating Revenues</b>	<b>21,328,626</b>	<b>16,028,600</b>	<b>33.07%</b>	<b>100.00%</b>	<b>51.59%</b>
FEMA Reimbursement Proceeds	5,288,219	7,869,436	-32.80%		12.79%
Grants	7,284,537	11,189,712	-34.90%		17.62%
Nonrecurring Revenue Source	4,258,135	3,368,265	26.42%		10.30%
<b>Total Revenues Including FEMA, Grants, and Expended Reserves</b>	<b>38,159,517</b>	<b>38,456,013</b>	<b>-0.77%</b>		<b>92.30%</b>
Inter-fund Transfers	3,185,469	2,765,952	15.17%		7.70%
<b>Final Adjusted Budgeted Revenues</b>	<b>41,344,986</b>	<b>41,221,965</b>	<b>0.30%</b>		<b>100.00%</b>
<b>Expenditures:</b>					
Personnel Expense	10,844,565	8,851,676	22.51%	33.92%	26.64%
Materials, Supplies, & Services	11,912,956	8,427,206	41.36%	37.26%	29.27%
Grants	7,020,564	10,442,972	-32.77%	21.96%	17.25%
Capital Outlays/Debit Service	2,194,433	2,009,823	9.19%	6.86%	5.39%
<b>Total Expenses Not Including FEMA and</b>	<b>31,972,518</b>	<b>29,731,677</b>	<b>7.54%</b>	<b>100.00%</b>	<b>78.55%</b>
FEMA Expenditures	5,547,985	8,150,925	-31.93%		13.63%
<b>Total Expenses Not Including Interfund</b>	<b>37,520,503</b>	<b>37,882,602</b>	<b>-0.96%</b>		<b>92.17%</b>
Inter-fund Transfers	3,185,469	2,765,952	15.17%		7.83%
<b>Total Expenses Not Including Depreciation</b>	<b>40,705,972</b>	<b>40,648,554</b>	<b>0.14%</b>		<b>100.00%</b>
<b>Net Budget</b>	<b>639,014</b>	<b>573,412</b>			

Summary By Fund Fiscal Year 2020/2021:

	Revenue					Expenses								Net Income	
	Revenue	Grants	FEMA	Inter-fund Transfers	Use of Reserves	Total	Operating Expenditures	Grants	Debt Service	Capital Improvements	Expense Contingencies	FEMA	Inter-fund Transfers		Total
<b>Governmental Funds</b>															
Beach Cleaning	2,854,985	100,000	123,472	355,467	417,653	3,851,577	2,979,345	100,000	71,611	113,100	199,000	2,260	265,049	3,730,365	121,212
Beach Patrol	2,781,510	0	0	575,837	691,736	4,049,083	3,018,802	0	69,831	141,880	574,500	0	244,070	4,049,083	0
Debt Svc (Settlement)	7,300	0	0	0	71,455	78,755	0	0	0	0	0	0	78,755	78,755	0
East End Lagoon	51,625	199,726	0	0	0	251,351	32,467	199,726	0	0	0	0	5,467	237,660	13,691
General Fund	343,342	0	0	1,836,652	209,861	2,389,855	2,126,308	0	219,047	44,500	0	0	0	2,389,855	0
Grants	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Sand Replenishment	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Nourished/Seawall Beach	1,325,795	5,633,080	4,231,567	0	485,371	11,675,813	799,886	5,361,607	0	0	0	4,701,741	812,580	11,675,813	0
Tourism Development	6,825,250	0	0	0	1,753,670	8,578,920	6,332,460	0	0	55,178	1,200,000	0	991,283	8,578,921	-1
	14,189,807	5,932,806	4,355,039	2,767,956	3,629,746	30,875,354	15,289,268	5,661,333	360,489	354,658	1,973,500	4,704,001	2,397,203	30,740,452	134,902
<b>Enterprise Funds</b>															
Dellanera Park	944,135	0	469,739	0	78,674	1,492,548	747,501	0	0	181,874	0	2,900	93,434	1,025,709	466,839
Pocket Parks	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
R. A. Appfel Park	628,300	0	133,317	50,000	227,471	1,039,088	653,100	0	30,300	51,947	0	26,634	177,923	939,905	99,183
Stewart Beach Park	2,171,165	1,451,731	30,289	28,755	174,325	3,856,265	1,019,728	1,451,731	78,800	1,004,417	25,459	1,595	245,840	3,827,571	28,694
Seawall Parking	2,102,069	0	0	0	0	2,102,069	1,501,456	0	0	53,847	0	0	124,350	1,679,653	422,416
Seawolf Park	1,531,908	0	299,835	0	147,919	1,979,662	1,280,008	0	0	78,100	175,000	812,855	146,719	2,492,682	-513,020
	7,377,577	1,451,731	933,180	78,755	628,389	10,469,632	5,201,794	1,451,731	109,100	1,370,186	200,459	843,984	788,266	9,965,520	504,112
	21,567,384	7,384,537	5,288,219	2,846,711	4,258,135	41,344,986	20,491,062	7,113,064	469,589	1,724,844	2,173,959	5,547,985	3,185,469	40,705,972	639,014

<b>Summary</b>	<b>Actual 2018</b>	<b>Actual 2019</b>	<b>Actual 2020</b>	<b>Projected Actual 2021</b>	<b>Adopted Budget 2021</b>	<b>Proposed Budget 2022</b>	<b>Budget Increase or Decrease</b>
<b><u>Revenue Summary</u></b>							
Beach Cleaning	3,393,274	3,387,346	2,617,080	3,888,543	3,138,345	3,851,577	22.73%
Beach Patrol	2,963,333	2,952,466	2,281,948	3,508,749	3,294,249	4,049,083	22.91%
Settlement	6,365	9,370	4,608	387	391,280	78,755	-79.87%
Dellanera Park	793,220	803,449	888,973	1,027,946	1,231,847	1,492,548	21.16%
East End Lagoon	129,125	88,165	46,612	57,592	1,660,066	251,351	-84.86%
General Fund	2,044,739	2,205,408	1,550,792	2,171,691	2,028,829	2,389,855	17.79%
Nourished Beach	2,121,179	4,534,065	2,696,635	4,759,468	16,516,838	11,675,813	-29.31%
Pocket Parks	-800	0	0	0	0	0	0.00%
R.A. Apffel Park	649,101	662,344	477,770	808,086	1,050,966	1,039,088	-1.13%
Sand Replenishment Fund	217,120	175,409	1,331	0	0	0	#DIV/0!
Seawall Parking (Urban Park)	824,563	839,728	841,661	1,616,384	1,276,846	2,102,069	64.63%
Seawolf Park	1,299,105	1,448,431	1,116,892	1,498,630	1,975,828	1,979,662	0.19%
Stewart Beach	1,340,678	1,411,074	894,412	1,100,510	3,073,303	3,856,265	25.48%
Tourism Development	6,210,472	6,037,493	5,146,862	7,828,078	5,583,568	8,578,920	53.65%
<b>Total Revenue</b>	<b>21,991,474</b>	<b>24,554,748</b>	<b>18,565,576</b>	<b>28,266,064</b>	<b>41,221,965</b>	<b>41,344,986</b>	<b>0.30%</b>
<b><u>Expense Summary</u></b>							
Beach Cleaning	2,785,504	3,682,356	3,881,028	3,278,894	3,138,345	3,730,365	18.86%
Beach Patrol	2,361,400	2,686,995	2,139,862	2,949,862	3,294,249	4,049,083	22.91%
Settlement	29,101	278,627	134	50,379	391,280	78,755	-79.87%
Dellanera Park	669,557	818,804	601,461	965,853	969,543	1,025,709	5.79%
East End Lagoon	160,479	73,310	98,755	43,063	1,650,650	237,660	-85.60%
General Fund	1,910,003	2,034,025	2,085,014	2,064,385	2,028,829	2,389,855	17.79%
Nourished Beach	1,193,674	4,210,450	2,345,779	4,047,073	16,516,838	11,675,813	-29.31%
Pocket Parks	-1,576	0	-18	0	0	0	0.00%
R.A. Apffel Park	592,632	612,599	367,646	664,259	749,274	939,905	25.44%
Sand Replenishment Fund	294,061	294,819	272,719	0	0	0	#DIV/0!
Seawall Parking (Urban Park)	788,457	819,331	829,052	1,210,957	1,276,846	1,679,653	31.55%
Seawolf Park	1,047,622	1,336,047	1,299,055	1,468,206	1,975,828	2,492,682	26.16%
Stewart Beach	1,053,815	1,198,457	860,828	1,137,510	3,073,304	3,827,571	24.54%
Tourism Development	5,469,596	6,083,912	5,110,861	6,090,188	5,583,568	8,578,920	53.65%
<b>Total Expenses</b>	<b>18,354,326</b>	<b>24,129,732</b>	<b>19,892,174</b>	<b>23,970,631</b>	<b>40,648,554</b>	<b>40,705,972</b>	<b>0.14%</b>
<b>Net Revenue &amp; Expense</b>	<b>3,637,148</b>	<b>425,016</b>	<b>(1,326,598)</b>	<b>4,295,433</b>	<b>573,412</b>	<b>639,014</b>	

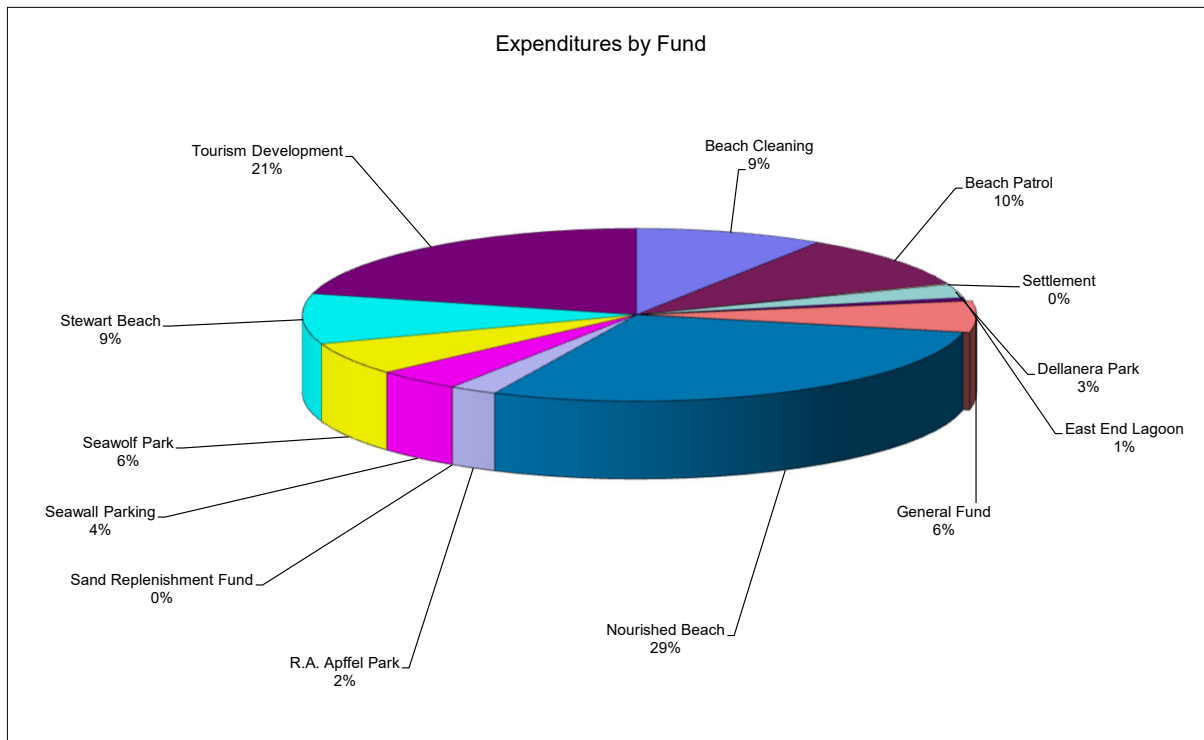
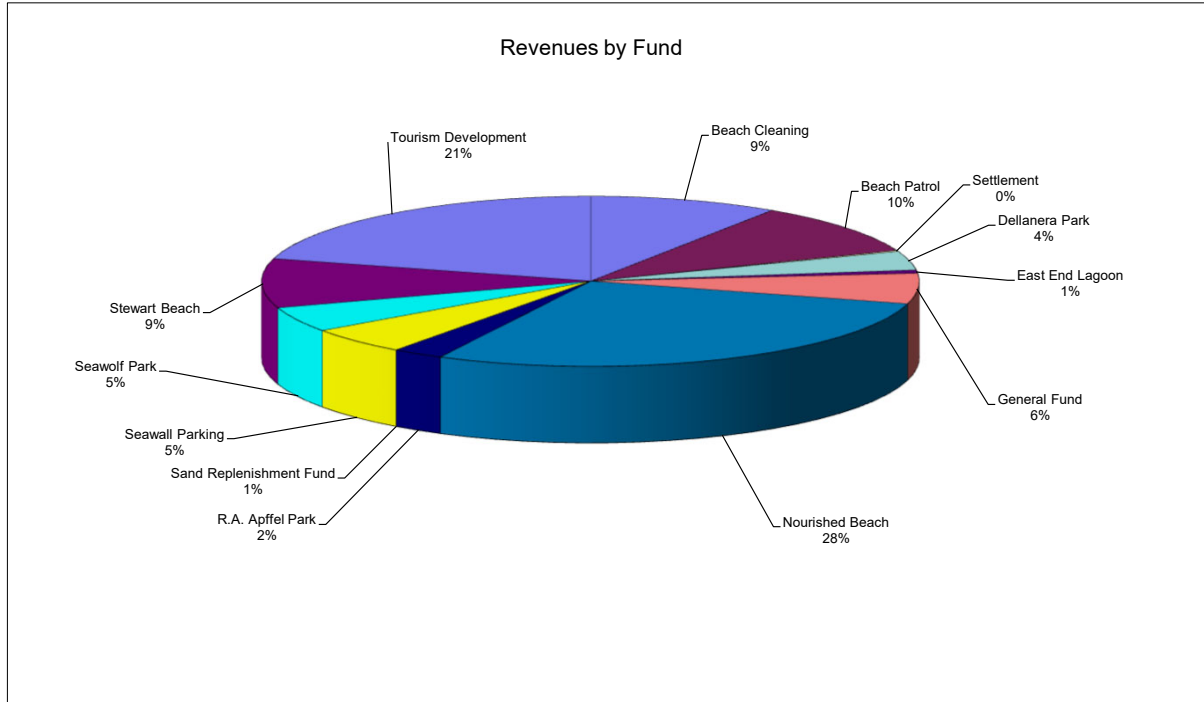
Summary	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022
<b><u>Net Income - Includes FEMA Calculations -Excludes Depreciation</u></b>						
Beach Cleaning	607,770	(295,010)	(1,263,947)	609,649	(0)	121,212
Beach Patrol	601,933	265,471	142,086	558,887	0	0
Settlement	(22,736)	(269,257)	4,474	(49,992)	0	0
Dellanera Park	123,663	(15,354)	287,512	62,093	262,304	466,839
East End Lagoon	(31,354)	14,855	(52,143)	14,529	9,416	13,691
General Fund	134,736	171,383	(534,222)	107,306	0	0
Seawall Beach 10th to 61st	927,505	323,615	350,856	712,395	0	0
Pocket Parks	776	0	18	0	0	0
R.A. Apffel Park	56,469	49,744	110,125	143,827	301,692	99,183
Sand Replenishment	(76,942)	(119,411)	(271,388)	0	0	0
Seawall Parking (Urban Park)	36,106	20,397	12,609	405,427	0	422,416
Seawolf Park	251,484	112,384	(182,163)	30,424	(0)	(513,020)
Stewart Beach	286,863	212,617	33,584	(37,000)	(0)	28,694
Tourism Development	740,875	(46,419)	36,001	1,737,889	0	0
Total	3,637,148	425,016	(1,326,598)	4,295,433	573,412	639,014
<b><u>Net Income - Excludes FEMA and Depreciation Calculations</u></b>						
Beach Cleaning	609,944	(311,274)	(1,263,873)	611,679	(100,055)	0
Beach Patrol	601,933	258,385	141,039	558,887	0	0
Settlement	(22,736)	(269,257)	4,474	(49,992)	0	0
Dellanera Park	173,352	10,480	342,117	80,573	739	0
East End Lagoon	(31,354)	14,855	(52,143)	14,529	9,416	13,691
General Fund	152,267	174,480	(534,222)	107,306	0	0
Seawall Beach 10th to 61st	426,611	362,928	350,856	712,395	764,270	470,174
Pocket Parks	776	0	18	0	0	0
R.A. Apffel Park	60,805	22,753	112,588	35,802	(18,312)	(7,500)
Sand Replenishment	(76,942)	(119,411)	(271,388)	0	0	0
Seawall Parking (Urban Park)	36,106	20,397	12,609	405,427	0	422,416
Seawolf Park	261,981	121,678	(43,764)	(12,420)	231,683	0
Stewart Beach	290,471	195,916	45,378	(35,840)	(32,840)	0
Tourism Development	740,875	(46,419)	36,001	1,737,889	0	0
Total	3,224,089	435,512	(1,120,310)	4,166,234	854,901	898,781
<b><u>Net Operating Income (Excludes Capital Expenditures)</u></b>						
Beach Cleaning	674,025	(217,030)	(1,262,867)	1,022,546	228,533	234,312
Beach Patrol	775,603	536,141	231,949	764,593	355,419	141,880
Settlement	(22,736)	(269,257)	4,474	(49,992)	0	0
Dellanera Park	122,640	(8,825)	296,268	296,145	404,004	648,713
East End Lagoon	(31,354)	14,855	(52,143)	14,529	263,166	13,691
General Fund	141,806	181,141	(505,318)	122,929	12,600	53,000
Grant Fund	0	0	0	0	0	0
Seawall Beach 10th to 61st	927,505	323,615	350,856	713,775	2,500	0
Pocket Parks	776	0	18	0	0	0
R.A. Apffel Park	54,370	47,516	125,934	197,839	386,692	151,130
Sand Replenishment	(76,942)	(119,411)	(271,388)	0	0	0
Seawall Parking (Urban Park)	37,106	21,567	18,915	412,713	56,675	449,663
Seawolf Park	254,383	134,250	(142,215)	135,823	136,713	(434,920)
Stewart Beach	299,595	220,933	84,404	18,690	87,000	1,033,111
Tourism Development	801,612	(1,845)	85,149	1,767,723	19,788	55,178
Total	3,958,389	863,650	(1,035,964)	5,417,313	1,953,089	2,345,759

Summary	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022
<b><i>Net Revenue &amp; Expense Including Depreciation and FEMA</i></b>						
Beach Cleaning	607,770	(295,010)	(1,263,947)	609,649	(0)	121,212
Beach Patrol	601,933	265,471	142,086	558,887	0	0
Settlement	(22,736)	(269,257)	4,474	(49,992)	0	0
Dellanera Park	(83,004)	(172,481)	137,230	(96,114)	104,097	313,339
East End Lagoon	(31,354)	14,855	(52,143)	14,529	9,416	13,691
General Fund	134,736	171,383	(534,222)	107,306	0	0
Grant Fund	0	0	0	0	0	0
Seawall Beach 10th to 61st	927,505	323,615	350,856	712,395	0	0
Pocket Parks	(8,442)	(8,038)	18	0	0	0
R.A. Apffel Park	(151,637)	(108,881)	(33,927)	(14,799)	138,566	(47,063)
Sand Replenishment	(76,942)	(119,411)	(271,388)	0	0	0
Seawall Parking	0	(0)	0	394,119	(15,594)	406,822
Seawolf Park	(58,570)	(212,974)	(400,995)	(295,346)	(325,770)	(724,452)
Stewart Beach	32,467	53,252	(72,706)	(201,645)	(160,645)	(114,373)
Tourism Development	740,875	(46,419)	36,001	1,737,889	0	0
<b>Total</b>	<b>2,612,601</b>	<b>(403,894)</b>	<b>(1,958,663)</b>	<b>3,476,877</b>	<b>(249,931)</b>	<b>(30,824)</b>

***Net Income not including Nonrecurring Revenue/Net FEMA/Contingency Place Holder Revenue & Expense:***

	2021 Net Income	Nonrecurring Revenue Source	FEMA/Other Use of Reserves	Contingency Place Holder- Revenue	Contingency Place Holder- Expense	Adjusted Net Income
Beach Cleaning	121,212	(417,653)	(121,212)	0	199,000	(218,653)
Beach Patrol	0	(691,736)	0	0	574,500	(117,236)
Settlement	0	(71,455)	0	0	0	(71,455)
Dellanera Park	466,839	(78,674)	(466,839)	0	0	(78,674)
East End Lagoon	13,691	0	0	0	0	13,691
General Fund	0	(209,861)	0	0	0	(209,861)
Seawall Beach 10th to 61st	0	(485,371)	470,174	0	0	(15,197)
Pocket Parks	0	0	0	0	0	0
R.A. Apffel Park	99,183	(227,471)	(106,683)	0	0	(234,971)
Sand Replenishment	0	0	0	0	0	0
Seawall Parking ( Urban Park	422,416	0	0	0	0	422,416
Seawolf Park	(513,020)	(147,919)	513,020	0	175,000	27,081
Stewart Beach	28,694	(174,325)	(28,694)	0	25,459	(148,866)
Tourism Development	0	(1,753,670)	0	0	1,200,000	(553,670)
	<b>639,015</b>	<b>(4,258,135)</b>	<b>259,766</b>	<b>0</b>	<b>2,173,959</b>	<b>(1,185,395)</b>

## Summary Chart of Revenues & Expenditures



## Cash Reserve Analysis

Cash (Estimated 9/30/2021)	Restricted Funds				Unrestricted	Total
	Cap. Imp	Restricted	Beach User	Hotel Tax		
Beach Cleaning	0	0	0	0	3,500,000	3,500,000
Beach Patrol	0	103,000	0	0	3,500,000	3,603,000
Settlement	0	350,000	0	0	0	350,000
Dellanera Park	0	0	(351,000)	0	201,000	(150,000)
East End Lagoon	0	30,000	0	0	0	30,000
General Fund	0	0	0	0	325,000	325,000
Seawall Beach 10th to 61st	0	0	0	2,000,000	325,000	2,325,000
Pocket Parks	0	0	0	0	0	0
R.A. Apffel Park	0	0	4,000	0	(1,804,000)	(1,800,000)
Sand Replenishment	0	0	(1,500)	0	0	(1,500)
Seawall Parking	0	0	800,000	0	0	800,000
Seawolf Park	0	0	0	0	950,000	950,000
Stewart Beach	0	0	10,000	0	900,000	910,000
Tourism Development	0	0	0	7,100,000	0	7,100,000
<b>Total Cash</b>	<b>0</b>	<b>483,000</b>	<b>461,500</b>	<b>9,100,000</b>	<b>7,897,000</b>	<b>17,941,500</b>

Cash (Estimated 9/30/2022) USE OF CASH RESERVES	Restricted			Operating			Budgeted Use of Cash Reserves	Net Restricted Reserves	Net Operating Reserves	FEMA Advanced Funding	Net Total Reserves
	Cash	Budgeted Net Income	Remaining Cash	Cash	Budgeted Net income	Unrestricted Cash					
Beach Cleaning	0	0	0	3,500,000	121,212	3,621,212	(417,653)	0	3,203,559		3,203,559
Beach Patrol	103,000	0	103,000	3,500,000	0	3,500,000	(691,736)	103,000	2,808,264		2,911,264
Settlement	350,000	0	350,000	0	0	0	(71,455)	278,545	0		278,545
Dellanera Park	(351,000)	0	(351,000)	201,000	466,839	667,839	(78,674)	(351,000)	589,165		238,165
East End Lagoon	30,000	13,691	43,691	0	0	0	0	43,691	0		43,691
General Fund	0	0	0	325,000	0	325,000	(209,861)	0	115,139		115,139
Nourished Beach	2,000,000	0	2,000,000	325,000	0	325,000	(485,371)	0	1,839,629		1,839,629
Pocket Parks	0	0	0	0	0	0	0	0	0		0
R.A. Apffel Park	4,000	67,007	71,007	(1,804,000)	32,176	(1,771,824)	(227,471)	71,007	(1,999,295)		(1,928,288)
Sand Replenishment	(1,500)	0	(1,500)	0	0	0	0	(1,500)	0		(1,500)
Seawall Parking (Urban Park)	800,000	422,416	1,222,416	0	0	0	0	1,222,416	0		1,222,416
Seawolf Park	0	0	0	950,000	(513,020)	436,980	(147,919)	0	289,061		289,061
Stewart Beach	10,000	(252,629)	(242,629)	900,000	281,323	1,181,323	(174,325)	(416,954)	1,181,323		764,369
Tourism Development	7,100,000	0	7,100,000	0	0	0	(1,753,670)	5,346,330	0		5,346,330
<b>Total</b>	<b>10,044,500</b>	<b>250,485</b>	<b>10,294,985</b>	<b>7,897,000</b>	<b>388,530</b>	<b>8,285,530</b>	<b>(4,258,135)</b>	<b>6,295,535</b>	<b>8,026,846</b>	<b>0</b>	<b>14,322,380</b>

**Park Board of Trustees of the City of Galveston**  
**Schedule of Outstanding Debt as of September 30, 2021**

Type	Purpose	Principal Amount	Date of Issue	Maturity Date	Principal Outstanding
Line of Credit	Equipment Purchases	\$ 540,000.00	11/15/2004	Revolving	\$ 62,725
Mortgage	29th Street Maintenance Facility	\$ 800,000	2/28/2008	2/23/2023	\$ 384,270
Municipal Lease	Purchase/Remodel of 601 Tremont	\$ 2,232,041	3/15/2010	12/15/2024	\$ 648,934
Municipal Lease	Vehicle/Equipment Purchase	\$ 180,347	2/20/2019	9/15/2021	\$ -
Municipal Lease	Vehicle/Equipment Purchase	\$ 69,487	8/20/2019	8/20/2021	\$ -
Municipal Lease	Vehicle/Equipment Purchase	\$ 133,680	9/27/2019	9/21/2021	\$ -
Municipal Lease	Vehicle/Equipment Purchase	\$ 29,784	8/27/2020	8/27/2022	\$ 9,925
<b>TOTALS</b>					<b>\$ 1,105,854</b>

**Budgeted Principal and Interest to be paid in 2021/2022 on existing debt**

Type	Purpose	Principal	Interest	Total
Line of Credit	Equipment Purchases	\$ 62,725	\$ 665	\$ 63,390
Mortgage	29th Street Maintenance Facility	\$ 49,600	\$ 22,011	\$ 71,611
Municipal Lease	Purchase/Remodel of 601 Tremont	\$ 187,764	\$ 31,283	\$ 219,047
Municipal Lease	Vehicle/Equipment Purchase	\$ 9,925	\$ 324	\$ 10,248
<b>TOTALS</b>		<b>\$ 310,014</b>	<b>\$ 54,282</b>	<b>\$ 364,296</b>

# Personnel Summary

	<u>Full Time</u>	<u>Part Time</u>	<u>Seasonal</u>
<b><u>2021-2022</u></b>			
Beach Cleaning	40.50	0.00	0.00
Beach Patrol	14.00	1.00	117.00
Dellanera Park	4.62	2.00	0.00
East End Lagoon	0.02	0.00	0.00
General Fund	11.00	0.00	0.00
Nourished Beach	1.80	0.00	0.00
R.A. Apffel Park	2.63	0.00	11.00
Seawall Parking (Urban Park)	4.75	11.00	0.00
Seawolf Park	12.81	2.00	0.00
Stewart Beach	2.87	0.00	12.00
Tourism Development	<u>19.00</u>	<u>4.00</u>	<u>0.00</u>
<b>Total Personnel</b>	<b><u>114.00</u></b>	<b><u>20.00</u></b>	<b><u>140.00</u></b>
<b><u>2020-2021</u></b>			
Beach Cleaning	31.50	0.00	0.00
Beach Patrol	14.00	1.00	117.00
Dellanera Park	4.50	2.00	0.00
East End Lagoon	0.00	0.00	0.00
General Fund	10.60	0.00	0.00
Nourished Beach	1.00	0.00	0.00
R.A. Apffel Park	2.51	0.00	11.00
Seawall Parking (Urban Park)	4.63	10.00	0.00
Seawolf Park	10.63	4.00	0.00
Stewart Beach	2.63	0.00	12.00
Tourism Development	<u>15.00</u>	<u>0.00</u>	<u>0.00</u>
<b>Total Personnel</b>	<b><u>97.00</u></b>	<b><u>17.00</u></b>	<b><u>140.00</u></b>
<b><u>Position Changes 2021 to 2022</u></b>			
Beach Cleaning	9.00	0.00	0.00
Beach Patrol	0.00	0.00	0.00
East End Lagoon	0.02	0.00	0.00
Dellanera Park	0.12	0.00	0.00
General Fund	0.40	0.00	0.00
Nourished Beach	0.80	0.00	0.00
R.A. Apffel Park	0.12	0.00	0.00
Seawall Parking (Urban Park)	0.12	1.00	0.00
Seawolf Park	2.18	-2.00	0.00
Stewart Beach	0.24	0.00	0.00
Tourism Development	4.00	4.00	0.00
<b>Total Change</b>	<b><u>17.00</u></b>	<b><u>3.00</u></b>	<b><u>0.00</u></b>
<b>Consolidated Change</b>	<b><u>20.00</u></b>		

## Park Board of Trustees

<b>Personnel Expense</b>	<b>Actual 2018</b>	<b>Actual 2019</b>	<b>Actual 2020</b>	<b>Projected Actual 2021</b>	<b>Adopted Budget 2021</b>	<b>Proposed Budget 2022</b>
<b><u>Revenue Summary</u></b>						
Beach Cleaning	3,393,274	3,387,346	2,617,080	3,888,543	3,138,345	3,851,577
Beach Patrol	2,963,333	2,952,466	2,281,948	3,508,749	3,294,249	4,049,083
Settlement	6,365	9,370	4,608	387	391,280	78,755
Dellanera Park	793,220	803,449	888,973	1,027,946	1,231,847	1,492,548
East End Lagoon	129,125	88,165	46,612	57,592	1,660,066	251,351
General Fund	2,044,739	2,205,408	1,550,792	2,171,691	2,028,829	2,389,855
Nourished Beach	2,121,179	4,534,065	2,696,635	4,759,468	16,516,838	11,675,813
Pocket Parks	-800	0	0	0	0	0
R.A. Apffel Park	649,101	662,344	477,770	808,086	1,050,966	1,039,088
Seawall Parking ( Urban Park)	824,563	839,728	841,661	1,616,384	1,276,846	2,102,069
Seawolf Park	1,299,105	1,448,431	1,116,892	1,498,630	1,975,828	1,979,662
Stewart Beach	1,340,678	1,411,074	894,412	1,100,510	3,073,303	3,856,265
Tourism Development	6,210,472	6,037,493	5,146,862	7,828,078	5,583,568	8,578,920
<b>Total Income</b>	<b>21,991,474</b>	<b>24,554,748</b>	<b>18,565,576</b>	<b>28,266,064</b>	<b>41,221,965</b>	<b>41,344,986</b>
<b>Income less Debt Service &amp; FEMA</b>	<b>21,484,214</b>	<b>24,460,221</b>	<b>18,556,033</b>	<b>27,979,391</b>	<b>32,961,249</b>	<b>35,978,012</b>
<b><u>Personnel Expense Summary</u></b>						
Beach Cleaning	1,768,398	1,760,758	1,745,370	1,843,972	1,967,122	2,494,464
Beach Patrol	1,621,596	1,692,247	1,563,981	2,032,373	2,069,828	2,451,922
Settlement	0	0	0	0	0	0
Dellanera Park	201,113	225,467	250,438	319,917	307,828	376,633
East End Lagoon	21,674	21,933	23,574	0	0	1,600
General Fund	1,086,408	1,088,930	1,274,674	1,178,866	1,168,865	1,250,330
Nourished Beach	0	0	301	90,151	111,100	176,165
Pocket Parks	-2,215	0	-18	0	0	0
R.A. Apffel Park	231,525	256,337	169,552	247,095	262,150	307,559
Seawall Parking (Urban Park)	348,175	366,329	351,174	391,927	473,955	607,062
Seawolf Park	517,197	524,259	478,142	566,304	613,698	698,448
Stewart Beach	314,108	342,987	340,709	297,124	376,130	411,565
Tourism Development	1,471,033	1,508,734	1,469,567	1,565,373	1,501,000	2,068,817
<b>Total Personnel Expense</b>	<b>7,579,012</b>	<b>7,787,982</b>	<b>7,667,463</b>	<b>8,533,101</b>	<b>8,851,676</b>	<b>10,844,565</b>
<b><u>As a Percentage of Revenue</u></b>	<b>34.46%</b>	<b>31.72%</b>	<b>41.30%</b>	<b>30.19%</b>	<b>21.47%</b>	<b>26.23%</b>
<b><u>As a Percentage of Revenue less debt service and FEMA</u></b>	<b>35.28%</b>	<b>31.84%</b>	<b>41.32%</b>	<b>30.50%</b>	<b>26.85%</b>	<b>30.14%</b>

## Park Board of Trustees

<b>Personnel Expense</b>	<b>Actual 2019</b>	<b>Actual 2020</b>	<b>Projected Actual 2021</b>	<b>COVID Budget 2021</b>	<b>Proposed Budget 2022</b>
<b><i>Personnel Expense Increase/Decrease over prior year</i></b>					
Beach Cleaning	(7,641)	(15,388)	98,602	123,149	527,342
Beach Patrol	70,651	(128,266)	468,392	37,455	382,094
Settlement	0	0	0	0	0
Dellanera Park	24,354	24,970	69,479	(12,088)	68,805
East End Lagoon	259	1,641	(23,574)	0	1,600
General Fund	2,522	185,744	(95,809)	(10,001)	81,466
Seawall Beach 10th to 61st	0	301	89,850	20,949	65,065
Pocket Parks	2,215	(18)	18	0	0
R.A. Apffel Park	24,813	(86,785)	77,543	15,056	45,409
Seawall Parking (Urban Park)	18,153	(15,155)	40,754	82,028	133,107
Seawolf Park	7,062	(46,117)	88,162	47,393	84,750
Stewart Beach	28,879	(2,279)	(43,584)	79,006	35,435
Tourism Development	37,701	(39,167)	95,806	(64,373)	567,817
<b>Decrease/Increase in Personnel Cost</b>	<b>208,970</b>	<b>(120,519)</b>	<b>865,638</b>	<b>318,575</b>	<b>1,992,889</b>
<b><i>Revenue Increase/Decrease over prior year</i></b>					
Beach Cleaning	(5,928)	(770,266)	1,271,463	(750,199)	713,232
Beach Patrol	(10,868)	(670,518)	1,226,801	(214,499)	754,834
Settlement	3,005	(4,762)	(4,221)	390,893	(312,525)
Dellanera Park	10,230	85,524	138,973	203,901	260,701
East End Lagoon	(40,960)	(41,553)	10,980	1,602,474	(1,408,715)
General Fund	160,669	(654,616)	620,899	(142,862)	361,027
Seawall Beach 10th to 61st	2,412,886	(1,837,430)	2,062,833	11,757,370	(4,841,025)
Pocket Parks	800	0	0	0	0
R.A. Apffel Park	13,243	(184,573)	330,316	242,880	(11,878)
Seawall Parking (Urban Park)	15,165	1,933	774,723	(339,538)	825,223
Seawolf Park	149,325	(331,539)	381,738	477,198	3,834
Stewart Beach	70,396	(516,663)	206,098	1,972,793	782,962
Tourism Development	(172,978)	(890,631)	2,681,216	(2,244,509)	2,995,352
<b>Increase/Decrease in Revenues</b>	<b>2,604,985</b>	<b>(5,815,095)</b>	<b>9,701,819</b>	<b>12,955,902</b>	<b>123,021</b>

Park Board of Trustees of the City of Galveston  
 Operating Budget-Summary of all Funds  
 Fiscal Year 2020 - 2021

Consolidated Budgets - All Funds	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
<b>Revenue:</b>								
Camping	744,134	696,267	833,924	982,714	712,215	890,000	2.15%	24.96%
CHF Rent	0	0	0	54,000	54,000	54,000		
City of Galveston Reimbursement	426,000	400,000	200,000	250,000	250,000	250,000	0.60%	0.00%
Concession Agreements	112,731	108,363	121,864	136,715	111,270	233,260	0.56%	109.63%
County Funds	0	0	0	0	0	0	0.00%	0.00%
Donations	4,107	774	314	187	750	0	0.00%	(100.00%)
Insurance Reimbursement	3,120	2,152	0	5,647	0	93,000	0.22%	0.00%
FEMA Reimbursement	500,895	85,157	4,935	286,286	7,869,436	5,288,219	12.79%	(32.80%)
Fishing	647,138	697,248	760,779	817,415	697,248	792,000	1.92%	13.59%
Grants	1,500	2,272,341	44,958	3,446,584	11,189,712	7,284,537	17.62%	(34.90%)
Hotel/Motel Tax City	8,277,952	8,035,644	6,848,925	9,892,156	6,159,480	8,325,000	20.14%	35.16%
Hotel/Motel Tax State	4,188,610	4,228,566	3,428,282	5,200,000	3,079,740	4,200,000	10.16%	36.38%
HOT-Short Term Rental Registration	12,053	14,350	18,450	64,740	12,000	197,622	0.48%	1546.85%
Interest Income	121,389	202,803	130,760	11,597	119,300	19,300	0.05%	(83.82%)
Naval Display	331,304	391,332	40,900	32,496	24,420	23,350	0.06%	(4.38%)
Park Pass	46,350	48,575	56,155	46,270	24,215	37,800	0.09%	56.10%
Pavilion Rental	51,754	43,244	32,694	37,544	37,244	139,860	0.34%	275.52%
Permit Reimbursement	18,796	0	0	0	0	0	0.00%	0.00%
Rent 601 Tremont	114,516	114,516	127,000	127,352	127,000	130,120	0.31%	2.46%
Sales Tax (1/8 Cent)	0	0	0	0	0	0	0.00%	0.00%
Sales Tax Discount	(52)	153	142	143	0	0	0.00%	0.00%
Sale Tax Payable	(25,179)	0	0	0	(29,489)	(31,020)	-0.08%	5.19%
Sales Tax Refund	0	0	0	0	0	0	0.00%	0.00%
State Funds	94,886	100,097	112,033	69,721	100,000	411,000	0.99%	311.00%
Vehicle Admissions (Beach User)	2,482,173	2,323,939	1,988,264	3,011,650	2,794,181	3,384,259	8.19%	21.12%
Vehicle Admissions (Unrestricted)	339,870	340,947	310,271	437,847	340,947	376,000	0.91%	10.28%
<b>Total</b>	<b>18,494,045</b>	<b>20,106,466</b>	<b>15,060,649</b>	<b>24,911,064</b>	<b>33,673,669</b>	<b>32,098,307</b>	<b>77.64%</b>	<b>(4.68%)</b>
<b>Tourist Development &amp; Nourished Beach</b>								
Coop Advertising	0	0	0	86,945	0	581,500	1.41%	#DIV/0!
Coop Convention Solicitation	0	0	0	0	0	0	0.00%	#DIV/0!
Sponsorships	0	0	2,500	26,000	0	0	0.00%	#DIV/0!
<b>Total</b>	<b>0</b>	<b>0</b>	<b>2,500</b>	<b>112,945</b>	<b>0</b>	<b>581,500</b>	<b>1.41%</b>	<b>0.00%</b>
<b>Other</b>								
Floats/Umbrellas - Beach Svc	246,503	215,790	186,025	225,670	218,512	216,320	0.52%	(1.00%)
Junior Lifeguards	31,526	30,542	0	31,915	29,699	29,815	0.07%	0.39%
Loan Proceeds-Financed Capital Imp.	0	0	0	59,864	1,100,716	932,000	2.25%	(15.33%)
Water Slide	8,300	0	1,490	0	16,500	0	0.00%	(100.00%)
Miscellaneous	110,431	6,435	14,339	9,053	1,124	6,100	0.01%	442.70%
Pavilion-Food , Beverage, Gift Shop	19,227	24,211	21,912	6,077	48,000	19,400	0.05%	(59.58%)
Cost of Sales	(14,213)	(17,495)	(7,409)	(1,673)	(23,700)	(9,600)	-0.02%	(59.49%)
Special Event	19,366	35,672	11,829	5,308	16,560	20,800	0.05%	25.60%
Vending	1,670	1,853	830	0	1,853	1,940	0.00%	4.70%
Washers & Dryers	3,732	4,815	3,977	3,186	4,815	4,800	0.01%	(0.31%)
Unrealized Gain/Loss	(1,342)	4,173	5,622	0	0	0	0.00%	#DIV/0!
Nonrecurring Revenue Source	0	0	0	0	3,368,265	4,258,135	10.30%	26.42%
<b>Total</b>	<b>425,201</b>	<b>305,996</b>	<b>238,615</b>	<b>339,400</b>	<b>4,782,344</b>	<b>5,479,710</b>	<b>13.25%</b>	<b>14.58%</b>
<b>Revenue Not Including Interfund Transfers</b>	<b>18,919,245</b>	<b>20,412,462</b>	<b>15,301,764</b>	<b>25,363,409</b>	<b>38,456,013</b>	<b>38,159,517</b>	<b>92.30%</b>	<b>(0.77%)</b>
<b>Transfers:</b>								
Beach Cleaning	234,997	237,197	130,000	386,449	386,449	355,467	0.86%	(8.02%)
Beach Patrol	500,511	500,511	276,250	501,092	501,092	575,837	1.39%	14.92%
Settlement	28,623	278,149	0	50,379	391,280	78,755	0.19%	(79.87%)
Dellanera - Concessions	0	0	0	0	0	0	0.00%	#DIV/0!
Dellanera - Parking	0	0	0	0	0	0	0.00%	#DIV/0!
East End Lagoon	0	0	0	0	0	0	0.00%	#DIV/0!
General Fund	1,794,610	1,880,931	1,276,691	1,964,734	1,487,131	1,836,652	4.44%	23.50%
Grants	0	0	0	0	0	0	0.00%	#DIV/0!
Nourished Beach (Beach User)	0	0	0	0	0	0	0.00%	#DIV/0!
Nourished Beach (Unrestricted)	293,895	1,068,895	1,580,871	0	0	0	0.00%	#DIV/0!
R.A. Apffel - Concessions	0	0	0	0	0	0	0.00%	#DIV/0!
R.A. Apffel	0	0	0	0	0	30,000	0.07%	#DIV/0!
Sand Replenishment	214,169	171,807	0	0	0	0	0.00%	#DIV/0!
Seawolf Park	0	0	0	0	0	308,758	0.75%	#DIV/0!
Stewart Beach - Concessions	0	0	0	0	0	0	0.00%	#DIV/0!
Stewart Beach - Parking	0	0	0	0	0	0	0.00%	#DIV/0!
Tourism Development	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total</b>	<b>3,066,806</b>	<b>4,137,490</b>	<b>3,263,812</b>	<b>2,902,654</b>	<b>2,765,952</b>	<b>3,185,469</b>	<b>7.70%</b>	<b>15.17%</b>
<b>Total Revenue</b>	<b>21,986,052</b>	<b>24,549,952</b>	<b>18,565,576</b>	<b>28,266,064</b>	<b>41,221,965</b>	<b>41,344,986</b>	<b>100%</b>	<b>0.30%</b>

**Park Board of Trustees of the City of Galveston**  
**Operating Budget-Summary of all Funds**  
**Fiscal Year 2020 - 2021**

<b>Consolidated Budgets - All Funds</b>	<b>Actual 2018</b>	<b>Actual 2019</b>	<b>Actual 2020</b>	<b>Projected Actual 2021</b>	<b>Adopted Budget 2021</b>	<b>Proposed Budget 2022</b>	<b>Percent of Budget</b>	<b>Budget Increase or Decrease</b>
<b><u>PERSONNEL EXPENSE</u></b>								
Salaries	5,434,245	5,498,656	5,491,530	6,146,969	5,928,333	7,541,983	18.53%	27.22%
Field Auditor	12,938	23,108	1,770	0	0	0	0.00%	#DIV/0!
Incentive Salary-Tourism Development	57,095	54,159	0	90,213	90,213	90,213	0.22%	0.00%
Incentive Salary-Executive Director	0	0	0	0	0	0	0.00%	#DIV/0!
Incentive Salary - Park Managers	0	0	0	13,900	18,500	27,720	0.07%	49.84%
Incentive Salary - Other Employees	0	0	0	0	0	0	0.00%	#DIV/0!
Payroll Taxes	414,573	429,484	426,044	463,523	464,746	602,715	1.48%	29.69%
Worker's Compensation	146,850	109,451	99,715	102,498	217,227	270,866	0.67%	24.69%
Insurance - Employees	671,489	786,126	894,049	918,042	918,057	975,093	2.40%	6.21%
Insurance - Contingency	0	0	0	0	91,805	106,291	0.26%	15.78%
Contract Labor	345,072	338,185	230,530	170,065	284,400	203,220	0.50%	(28.54%)
TEC-unemployment	16,980	7,533	113,119	40,304	62,592	38,097	0.09%	(39.13%)
Pension Plan	167,850	163,594	178,298	179,695	236,378	295,646	0.73%	25.07%
Recovered Labor	0	0	0	(1,200)	0	0	0.00%	#DIV/0!
Sick/Vacation Leave Accrual	33,245	25,955	330	26,019	32,332	31,622	0.08%	(2.20%)
Uniforms	47,447	56,485	38,109	66,571	59,992	75,271	0.18%	25.47%
Drug Testing	10,519	8,005	9,713	12,636	16,438	17,200	0.04%	4.64%
Sand Security	122,663	112,719	102,928	135,539	146,780	201,525	0.50%	37.30%
Recruitment/Relocation Charges	2,843	63,008	479	1,075	5,600	4,000	0.01%	(28.57%)
Car & Telephone Allowance	0	0	104	10,658	9,000	9,000	0.02%	0.00%
Overtime Contingency	95,203	111,514	80,747	156,594	120,034	159,875	0.39%	33.19%
Salary Contingency	0	0	0	0	149,249	194,229	0.48%	30.14%
<b>Total Personnel</b>	<b>7,579,012</b>	<b>7,787,982</b>	<b>7,667,463</b>	<b>8,533,101</b>	<b>8,851,676</b>	<b>10,844,565</b>	<b>26.64%</b>	<b>22.51%</b>
<b><u>MATERIALS, SUPPLIES &amp; SERVICES</u></b>								
Advertising & Promotions	42,079	37,953	19,916	48,359	65,700	63,300	0.16%	(3.65%)
Advertising-R. A. Appffel	81,478	58,664	34,933	45,950	50,000	60,000	0.15%	20.00%
Advertising-Stewart Beach	72,539	74,184	47,477	63,627	60,000	60,000	0.15%	0.00%
Alarm Systems	13,960	15,180	13,517	18,439	15,300	15,820	0.04%	3.40%
Auto Mileage	7,974	6,291	3,301	14,815	22,215	22,635	0.06%	1.89%
Bad Debt Expense	0	11,604	27	0	0	0	0.00%	#DIV/0!
Bank Charges	232,524	287,098	257,004	291,209	332,128	296,755	0.73%	(10.65%)
Buoy Construction	1,822	0	501	3,368	6,400	6,500	0.02%	1.56%
Buoys	5,160	3,037	1,600	5,746	10,200	10,600	0.03%	3.92%
Car Counters and Cameras	2,764	0	0	0	4,000	0	0.00%	(100.00%)
Cash Over or Short	(1,001)	256	(3,248)	(558)	0	0	0.00%	#DIV/0!
City - Seawall Parking - Capital Reserve Fund	123,684	125,681	126,237	242,458	191,527	315,310	0.77%	64.63%
City - Maintenance/Repair/& Operations Fund	10,102	21,115	25,815	161,638	107,085	210,207	0.52%	96.30%
City Wide Conventions	0	0	0	0	0	0	0.00%	#DIV/0!
Cleaning Supplies & Materials	12,703	8,200	14,660	16,402	26,770	26,075	0.06%	(2.60%)
Collateral	117,909	102,101	50,637	130,373	132,250	153,700	0.38%	16.22%
Commissions	3,150	0	0	0	0	0	0.00%	#DIV/0!
Community Awareness	4,878	9,026	9,899	26,724	35,200	12,200	0.03%	(65.34%)
Contingency-Downtown Oversight (TD)	0	0	0	0	0	0	0.00%	#DIV/0!
Contingency-Unforeseen Special Projects (TD)	105,200	554,412	534,918	971,170	996,000	1,200,000	2.95%	20.48%
Contingency-Board Approval Required	28,623	333,672	46,474	50,379	541,280	973,959	2.39%	79.94%
Contract Services	254,677	225,001	253,656	370,918	371,521	420,336	1.03%	13.14%
Convention Solicitation	39,500	33,058	41,242	44,043	55,500	82,900	0.20%	49.37%
Copy Leases	34,945	31,929	28,300	33,292	27,915	29,175	0.07%	4.51%
Courier Service	8,240	8,673	4,075	8,952	8,950	8,950	0.02%	0.00%
Local Marketing	271	395	434	0	0	0	0.00%	#DIV/0!
Credit Card Charges/Fees	495	(93)	(453)	(212)	0	0	0.00%	#DIV/0!
CTA Expenses	11,768	18,962	8,554	13,674	13,750	13,750	0.03%	0.00%
Damaged & Spoiled Inventory	15	65	0	0	2,000	2,000	0.00%	0.00%
Data Processing/Software/Maintenance	148,250	166,899	172,663	196,753	171,953	218,696	0.54%	27.18%
Discounts	(40)	(29)	(101)	(19)	0	0	0.00%	#DIV/0!
Donations	0	0	0	0	0	0	0.00%	#DIV/0!
Dues & Subscriptions	21,974	22,529	28,511	27,213	27,083	38,205	0.09%	41.07%
Dumping Fees	25,176	28,431	39,175	47,891	43,500	73,000	0.18%	67.82%
Equipment Rental	50,163	14,730	1,882	12,832	51,000	51,000	0.13%	0.00%
FEMA/Storm Expense	87,835	95,653	211,223	157,087	8,150,925	5,547,985	13.63%	(31.93%)
First Aid Supplies	19,201	27,449	19,095	25,478	23,385	29,967	0.07%	28.15%
Fishing Bands	3,767	2,455	1,536	3,022	3,000	3,000	0.01%	0.00%
Floral/TD Client Services	3,615	1,853	522	1,707	1,500	1,501	0.00%	0.07%
Gasoline	123,501	105,674	88,950	111,110	127,925	126,450	0.31%	(1.15%)
Grants	103,473	3,076,070	35,824	2,902,182	10,442,972	7,020,564	17.25%	(32.77%)
HOT-Misc. Expense & Audit	50,901	46,737	2,505	48,308	49,012	192,622	0.47%	293.01%
Human Resource	30,994	8,670	2,654	6,332	7,450	10,000	0.02%	34.23%
Insurance - Claims	7,705	5,967	3,432	10,577	0	0	0.00%	#DIV/0!
Insurance - Liability	87,906	77,403	82,342	87,234	81,877	94,441	0.23%	15.35%
Insurance - Property	402,704	443,506	444,472	519,186	528,122	527,670	1.30%	(0.09%)
Junior Lifeguard	28,265	27,890	9,992	29,699	29,699	29,815	0.07%	0.39%
Legal	71,194	117,070	147,542	111,953	109,000	172,500	0.42%	58.26%
Letter Response-Postage	13,000	5,000	164	9,800	10,000	10,000	0.02%	0.00%

**Park Board of Trustees of the City of Galveston**  
**Operating Budget-Summary of all Funds**  
**Fiscal Year 2020 - 2021**

<b>Consolidated Budgets - All Funds</b>	<b>Actual 2018</b>	<b>Actual 2019</b>	<b>Actual 2020</b>	<b>Projected Actual 2021</b>	<b>Adopted Budget 2021</b>	<b>Proposed Budget 2022</b>	<b>Percent of Budget</b>	<b>Budget Increase or Decrease</b>
Licenses/Permits	1,947	2,426	3,528	5,550	6,315	5,815	0.01%	(7.92%)
Maint & Repairs - Building	111,683	168,308	145,877	204,655	259,327	374,481	0.92%	44.40%
Maint & Repairs - Equipment	154,792	182,983	121,581	221,399	219,425	209,207	0.51%	(4.66%)
Marketing Coop/Sponsorship	45,519	18,500	15,750	14,600	17,800	30,700	0.08%	72.47%
Marketing Travel	143,987	132,575	107,704	126,324	126,760	199,119	0.49%	57.08%
Marketing Travel Reimbursement	0	0	(20,056)	0	0	(14,333)	-0.04%	#DIV/0!
Media Placement	1,699,957	1,782,015	1,480,927	1,065,378	1,060,500	1,796,800	4.41%	69.43%
Meetings & Seminars	91,920	66,999	24,228	29,806	56,364	81,099	0.20%	43.88%
Memberships	50,295	103,712	80,913	120,069	119,494	141,445	0.35%	18.37%
Miscellaneous	18,151	17,287	19,891	15,170	35,830	41,825	0.10%	16.73%
Office Rent (Visitor's Center)	27,200	27,200	40,200	10,000	10,000	14,320	0.04%	43.20%
Office Rent (601 Tremont)	72,516	72,516	85,000	85,000	72,516	72,516	0.18%	0.00%
Office Rent (Beach Patrol & SW Parking)	32,144	32,144	32,144	32,144	32,144	135,480	0.33%	321.48%
Office Supplies	37,946	40,529	28,533	38,926	40,445	41,905	0.10%	3.61%
Outside Audit	62,995	62,498	65,000	64,191	67,099	70,789	0.17%	5.50%
Paper Goods	11,212	16,427	9,484	10,796	21,500	23,600	0.06%	9.77%
Photography	2,225	1,234	0	3,200	5,000	10,000	0.02%	100.00%
Port-a-lets	78,570	64,097	49,607	54,682	49,322	75,368	0.19%	52.81%
Preplacement	11,040	7,547	0	0	11,000	5,000	0.01%	(54.55%)
Production	5,000	9,919	1,190	9,845	10,000	10,000	0.02%	0.00%
Professional Fees	144,989	290,142	281,892	325,145	269,482	614,562	1.51%	128.05%
Project Management	8,748	408	0	0	0	0	0.00%	#DIV/0!
Promotion Materials	33,563	51,887	16,798	60,091	34,875	74,850	0.18%	114.62%
Public Relations	63,855	51,881	41,763	75,465	76,150	78,500	0.19%	3.09%
Radios	43,401	42,823	16,550	22,349	41,470	56,180	0.14%	35.47%
Reimburse-City of Galveston	0	0	0	0	0	0	0.00%	#DIV/0!
Revenue Sharing	0	200,000	250,000	300,000	300,000	300,000	0.74%	0.00%
Sales Events	0	7,980	0	0	15,000	15,000	0.04%	0.00%
Business Development	176,357	188,787	139,824	106,995	107,000	263,000	0.65%	145.79%
Signs	40,477	48,903	82,410	68,388	84,011	128,233	0.32%	52.64%
Small Tools & Equipment	37,565	29,850	15,483	36,228	34,868	47,020	0.12%	34.85%
Special Projects	252,800	249,853	131,219	276,366	166,591	704,800	1.73%	323.07%
Special Projects - New Programs	700	2,500	0	102,518	143,000	103,826	0.26%	(27.39%)
Stock-batteries, Oil, Fluid	7,652	9,379	3,722	844	8,000	8,000	0.02%	0.00%
Sub Vets/Grant Allocation	165,630	195,666	20,450	0	0	0	0.00%	#DIV/0!
Supplies	16,225	16,265	19,204	26,061	27,655	32,155	0.08%	16.27%
Supplies-Welding	4,425	5,075	6,414	6,246	7,800	7,800	0.02%	0.00%
Telephone/Cells/Internet	177,525	152,686	163,796	188,357	166,506	179,778	0.44%	7.97%
Tickets	3,125	6,975	5,171	9,354	9,787	9,050	0.02%	(7.53%)
Tower Construction	18,148	20,543	2,949	3,634	5,550	6,660	0.02%	20.00%
Training	58,134	67,796	27,438	77,328	71,023	124,867	0.31%	75.81%
Trash Barrel Liners	18,488	15,682	10,937	25,664	23,800	19,000	0.05%	(20.17%)
Trash Barrels	33,382	46,011	44,663	12,968	47,500	47,500	0.12%	0.00%
Utilities	179,567	186,472	186,002	238,304	226,100	204,000	0.50%	(9.77%)
<b>Total Materials, Supplies &amp; Services</b>	<b>6,638,897</b>	<b>10,936,907</b>	<b>6,570,048</b>	<b>10,974,796</b>	<b>27,021,103</b>	<b>24,481,505</b>	<b>60.14%</b>	<b>(9.40%)</b>
<b><u>CAPITAL OUTLAY &amp; DEBT SERVICE</u></b>								
Equipment Purchases	118,419	211,193	175,923	684,380	239,888	251,178	0.62%	4.71%
Gain/Loss On Sale of Equipment	(54,803)	(9,970)	0	(84,633)	0	0	0.00%	#DIV/0!
Capital Improvements	105,434	90,708	99,437	280,790	307,288	1,269,474	3.12%	313.12%
Interest Payment - Capital Improvements	191,098	182,398	102,409	84,323	79,202	81,594	0.20%	3.02%
Landscaping	3,404	6,327	6,025	61,764	34,000	22,000	0.05%	(35.29%)
Leased Equipment - Current Year	145,248	140,376	21,395	181,032	313,419	182,192	0.45%	(41.87%)
Lease Payment-Prior Year	158,648	240,028	149,308	111,881	140,880	69,831	0.17%	(50.43%)
Principal Payment-Equipment	80	0	0	0	270,674	0	0.00%	(100.00%)
Principal Payment-Capital Improvements	396,661	401,496	1,836,355	240,542	624,472	318,164	0.78%	(49.05%)
<b>Total Capital Outlay</b>	<b>1,064,189</b>	<b>1,262,557</b>	<b>2,390,851</b>	<b>1,560,079</b>	<b>2,009,823</b>	<b>2,194,433</b>	<b>5.39%</b>	<b>9.19%</b>
<b>Total Expense not including Inter-fund Transfers</b>								
	<b>15,282,098</b>	<b>19,987,446</b>	<b>16,628,362</b>	<b>21,067,977</b>	<b>37,882,602</b>	<b>37,520,503</b>	<b>92.17%</b>	<b>(0.96%)</b>

Park Board of Trustees of the City of Galveston  
 Operating Budget-Summary of all Funds  
 Fiscal Year 2020 - 2021

Consolidated Budgets - All Funds	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
<b>TRANSFERS</b>								
General Fund Allocation	6,500	6,500	0	0	0	0	0.00%	#DIV/0!
Beach Cleaning	253,320	1,078,386	1,526,443	322,968	249,651	265,049	0.65%	6.17%
Beach Patrol	233,340	278,007	198,775	296,994	229,960	244,070	0.60%	6.14%
Settlement	29,101	278,627	131	50,379	391,280	78,755	0.19%	(79.87%)
Dellanera Park	157,802	153,552	74,250	85,673	85,673	93,434	0.23%	9.06%
East End Lagoon	9,000	11,200	0	36,449	36,449	5,467	0.01%	(85.00%)
Nourished Beach	638,340	640,607	481,395	797,342	740,000	812,580	2.00%	9.81%
Pocket Park	0	0	0	0	0	0	0.00%	#DIV/0!
R. A. Apffel	197,496	186,475	46,043	144,990	144,990	177,923	0.44%	22.71%
Sand Replenishment	294,053	294,053	271,922	0	0	0	0.00%	#DIV/0!
Seawolf Park	146,065	146,065	100,862	124,701	124,701	146,719	0.36%	17.66%
Seawall Beach (Urban Park)	82,456	83,788	84,158	118,429	118,429	124,350	0.31%	5.00%
Stewart Beach	359,333	308,229	79,759	182,818	182,819	245,840	0.60%	34.47%
Tourist Development	660,000	672,000	400,073	741,912	462,000	991,283	2.44%	114.56%
<b>Total Transfers</b>	<b>3,066,806</b>	<b>4,137,490</b>	<b>3,263,812</b>	<b>2,902,654</b>	<b>2,765,952</b>	<b>3,185,469</b>	<b>7.83%</b>	<b>15.17%</b>
<b>Total Other Expense</b>	<b>18,348,904</b>	<b>24,124,936</b>	<b>19,892,174</b>	<b>23,970,631</b>	<b>40,648,554</b>	<b>40,705,972</b>	<b>100.00%</b>	<b>0.14%</b>
<b>Net Income</b>	<b>3,637,148</b>	<b>425,016</b>	<b>(1,326,598)</b>	<b>4,295,433</b>	<b>573,412</b>	<b>639,014</b>		
<hr/>								
Depreciation-Other Improvement	299,038	306,241	240,626	306,240	306,240	242,797		
Depreciation-Building	187,408	187,407	187,407	187,408	187,408	187,408		
Depreciation-Building Improvements	216,656	173,987	114,766	168,269	164,269	159,547		
Depreciation-Machine & Equipment	109,064	34,261	48,873	28,596	33,096	38,357		
Depreciation-Auto & Trucks	92,921	46,397	15,121	47,013	51,299	19,449		
Depreciation-Furniture & Fixtures	39,276	15,981	15,980	15,981	15,981	15,981		
Depreciation-Naval Display	51,587	51,174	5,292	51,587	51,587	2,300		
Depreciation-Big Reef	0	0	0	0	0	0		
Depreciation-Play Ground Equip	28,597	13,462	4,000	13,462	13,462	4,000		
<b>Total Depreciation Expense</b>	<b>1,024,547</b>	<b>828,910</b>	<b>632,065</b>	<b>818,556</b>	<b>823,342</b>	<b>669,839</b>		
<b>Net Income After Depreciation</b>	<b>2,612,601</b>	<b>(403,894)</b>	<b>(1,958,663)</b>	<b>3,476,877</b>	<b>(249,930)</b>	<b>(30,824)</b>		

**Park Board of Trustees  
FEMA/Storm Repairs Summary**

		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022
<b>Beach Cleaning</b>	<b>FEMA Reimbursement</b>	0	17,409	0	0	102,000	123,472
	<b>FEMA Related Expenditures</b>	2,174	1,145	74	2,030	1,945	2,260
	<b>Net FEMA</b>	<b>(2,174)</b>	<b>16,264</b>	<b>(74)</b>	<b>(2,030)</b>	<b>100,055</b>	<b>121,212</b>
<b>Beach Patrol</b>	<b>FEMA Reimbursement</b>	0	7,086	1,047	0	0	0
	<b>FEMA Related Expenditures</b>	0	0	0	0	0	0
	<b>Net FEMA</b>	0	7,086	1,047	0	0	0
<b>General Fund</b>	<b>FEMA Reimbursement</b>	0	1,444	0	0	0	0
	<b>FEMA Related Expenditures</b>	17,531	4,541	0	0	0	0
	<b>Net FEMA</b>	<b>(17,531)</b>	<b>(3,096)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Nourished Beach</b>	<b>FEMA Reimbursement</b>	500,895	0	0	0	6,878,436	4,231,567
	<b>FEMA Related Expenditures</b>	0	39,313	0	0	7,642,706	4,701,741
	<b>Net FEMA</b>	<b>500,895</b>	<b>(39,313)</b>	<b>0</b>	<b>0</b>	<b>(764,270)</b>	<b>(470,174)</b>
<b>Tourism Development</b>	<b>FEMA Reimbursement</b>	0	0	0	0	0	0
	<b>FEMA Related Expenditures</b>	0	0	0	0	0	0
	<b>Net FEMA</b>	0	0	0	0	0	0
<b>Dellanera Park</b>	<b>FEMA Reimbursement</b>	0	0	0	0	277,000	469,739
	<b>FEMA Related Expenditures</b>	49,689	25,835	54,605	18,480	15,435	2,900
	<b>Net FEMA</b>	<b>(49,689)</b>	<b>(25,835)</b>	<b>(54,605)</b>	<b>(18,480)</b>	<b>261,565</b>	<b>466,839</b>
<b>Pocket Parks Cons.</b>	<b>FEMA Reimbursement</b>	0	0	0	0	0	0
	<b>FEMA Related Expenditures</b>	0	0	0	0	0	0
	<b>Net FEMA</b>	0	0	0	0	0	0
<b>R. A. Apfel Park</b>	<b>FEMA Reimbursement</b>	0	28,943	2,412	132,236	347,000	133,317
	<b>FEMA Related Expenditures</b>	4,337	1,952	4,875	24,211	26,996	26,634
	<b>Net FEMA</b>	<b>(4,337)</b>	<b>26,991</b>	<b>(2,463)</b>	<b>108,025</b>	<b>320,004</b>	<b>106,683</b>
<b>Stewart Beach</b>	<b>FEMA Reimbursement</b>	0	18,427	488	0	34,000	30,289
	<b>FEMA Related Expenditures</b>	3,607	1,726	12,282	1,160	1,160	1,595
	<b>Net FEMA</b>	<b>(3,607)</b>	<b>16,701</b>	<b>(11,794)</b>	<b>(1,160)</b>	<b>32,840</b>	<b>28,694</b>
<b>Seawolf Park</b>	<b>FEMA Reimbursement</b>	0	11,848	987	154,050	231,000	299,835
	<b>FEMA Related Expenditures</b>	10,498	21,142	139,386	111,206	462,683	812,855
	<b>Net FEMA</b>	<b>(10,498)</b>	<b>(9,294)</b>	<b>(138,399)</b>	<b>42,844</b>	<b>(231,683)</b>	<b>(513,020)</b>
<b>Grand Total</b>	<b>FEMA Reimbursement</b>	500,895	85,157	4,935	286,286	7,869,436	5,288,219
	<b>FEMA Related Expenditures</b>	87,835	95,653	211,223	157,087	8,150,925	5,547,985
	<b>Net FEMA</b>	<b>413,059</b>	<b>(10,496)</b>	<b>(206,288)</b>	<b>129,199</b>	<b>(281,489)</b>	<b>(259,766)</b>

**Park Board of Trustees  
Interfund Transfers - Budget 2020/2021**

**Inter-fund Transfers In (Revenue)**

**Inter-fund Transfers Out (Expenses)**

**General Fund Administrative**

Beach Cleaning	265,049
Beach Patrol	244,070
Dellanera - Parking	30,022
Dellanera - Pavilion	63,412
Mardi Gras	0
Seawall Beach (NB)-Parking	0
Nourished Beach - Other	132,580
Pocket Park 1 - Beach User	0
Pocket Park 1 - Pavilion	0
Pocket Park 2 - Beach User	0
Pocket Park 2 - Pavilion	0
Pocket Park 3 - Beach User	0
Pocket Park 3 - Pavilion	0
R.A. Apffel - Parking	52,900
R.A. Apffel - Pavilion	11,930
Sand Replenishment	0
Seawall Parking	124,350
Seawolf Park	119,135
Stewart Beach - Parking	85,290
Stewart Beach - Pavilion	25,390
Debt Service	0
Tourism Development	682,525
	<u>1,836,652</u>

**General Fund Administrative**

Transfer-R.A. Apffel	0
Transfer-Beach Cleaning	0
Transfer-GRT	0
Transfer-TD Capital Lease	0
Transfer-BP Capital Lease	0
Transfer-Mardi Gras	0
	<u>0</u>

**Beach Cleaning**

Transfer-General Fund	0
Transfer-Seawolf Park	0
Transfer - Dellanera	0
Transfer - R. A. Apffel	0
Transfer - East End Lagoon	5,467
Transfer - Stewart Beach	0
Transfer - Nourished Beach	350,000
Transfer-Pocket Park 1	0
Transfer-Pocket Park 2	0
Transfer- Pocket Park 3	0
Transfer- UP (Seawall Parking)	0
Jamaica Beach Funds	0
	<u>355,467</u>

**Beach Cleaning**

General Fund	265,049
Tourist Development	0
Seawolf Park	0
Nourished Beach	0
	<u>265,049</u>

**Beach Patrol**

Transfer-R. A. Apffel (Security)	113,093
Transfer- Stewart Beach (Security)	135,160
Transfer - Seawolf (Security)	27,584
Transfer-Nourished Beach	300,000
Transfer-Dellanera	0
Transfer-General Fund	0
Transfer -Pocket Park 1	0
Transfer- Pocket Park 2	0
Transfer- Pocket Park 3	0
	<u>575,837</u>

**Beach Patrol**

General Fund	244,070
	<u>244,070</u>

**Park Board of Trustees  
Interfund Transfers - Budget 2020/2021**

**Inter-fund Transfers In (Revenue)**

**Inter-fund Transfers Out (Expenses)**

<b><u>East End Lagoon</u></b>		<b><u>East End Lagoon</u></b>	
Transfer-Seawolf PARK	0	Beach Cleaning	5,467
	<u>0</u>		<u>5,467</u>
<b><u>Nourished Beach</u></b>		<b><u>Nourished Beach</u></b>	
Transfer from Beach Cleaning	0	Beach Cleaning Transfer	0
Transfer from R. A. Apfel	0	Beach Patrol-Life Guard Services	0
Transfer from Stewart Beach	0	Seawall Beach	0
Transfer Debit Service-Capital Imp.	0	Dellanera Park Capital Improvement	0
Transfer from Sand Replenishment	0	RA Boddecker Dr. Bridge Constructi	0
Transfer from Dellanera Park	0	General Fund Allocation	0
		Beach Patrol-Lifeguard Services	300,000
		Beach Cleaning Transfer	350,000
		R.A. Apfel Transfer	30,000
		General Fund Transfer	132,580
	<u>0</u>		<u>812,580</u>
<b><u>Debt Service (Settlement)</u></b>		<b><u>Debt Service (Settlement)</u></b>	
Transfer-Sand Replenishment	0	Transfer - Tourism Development	0
		Transfer - General Fund	0
		Transfer - Grants	0
		Transfer-R A Apfel	50,000
		Transfer-Stewart Beach	28,755
		Transfer to Seawall Beach	0
	<u>0</u>		<u>78,755</u>
<b><u>Tourism Development</u></b>		<b><u>Tourism Development</u></b>	
Transfer - General Fund (Capital Improvement)	0	General Fund Allocation	682,525
Transfer - Debt Service/Capital Improvement)	0	GF CEO Cost Share-50%	0
Transfer-Beach Cleaning (R.A. Apfel Advertising)	0	Mardi Gras	0
Transfer-Beach Cleaning (Stewart Beach Advertising)	0	Transfer-Seawolf Park	308,758
	<u>0</u>		<u>991,283</u>
<b><u>Dellanera Park</u></b>		<b><u>Dellanera Park</u></b>	
Beach User Transfer-Stewart Beach	0	Beach Cleaning Transfer	0
Transfer-Sand Replenishment	0	Beach Patrol	0
		Nourished Beach	0
		Sand Renourishment Fund	0
		General Fund Allocation	93,434
	<u>0</u>		<u>93,434</u>

**Park Board of Trustees**  
**Interfund Transfers - Budget 2020/2021**

**Inter-fund Transfers In (Revenue)**

**Inter-fund Transfers Out (Expenses)**

**R. A. Apffel Beach Park**

Transfer- Debit Service	50,000
Transfer-Sand Replenishment	0
Transfer-Stewart Beach	0
Transfer-General Fund	0
Transfer-Nourished Beach	30,000
	<u>80,000</u>

**R. A. Apffel Beach Park**

Beach Cleaning Transfer	0
Beach Patrol Transfer (Security)	113,093
Nourished Beach	0
Stewart Beach	0
Sand Replenishment Fund	0
General Fund Transfer	64,830
	<u>177,923</u>

**Sand Replenishment Fund**

Transfer-R. A. Apffel (Beach User)	0
Transfer-Stewart Beach (Beach User)	0
Transfer-PP1 (Beach User)	0
Transfer-PP2 (Beach User)	0
Transfer-PP3 (Beach User)	0
Transfer-GRT (Beach User)	0
Transfer-Dellanera Park	0
Transfer-Seawall Parking	0
	<u>0</u>

**Sand Replenishment Fund**

Transfer to Seawall Beach (NB)	0
Transfer to Grants	0
Transfer to General Fund	0
Transfer to Dellanera Park	0
Transfer to R. A. Apffel Park	0
Transfer to Stewart Beach Park	0
Transfer to Pocket Parks	0
Transfer to Debit Service	0
	<u>0</u>

**Stewart Beach Park**

Transfer-Beach Patrol	0
Transfer - Pocket Park 1	0
Transfer- Debt Service	28,755
Transfer - Sand Replenishment	0
	<u>28,755</u>

**Stewart Beach Park**

Beach Cleaning Transfer	0
Beach Patrol-Security	135,160
NB (Nourishment)	0
Dellanera Park Cap Improvement	0
R. A. Apffel	0
Sand Replenishment (Restricted)	0
Seawolf Park	0
General Fund Allocation	110,680
	<u>245,840</u>

**Seawolf Park**

Transfer-Debit Service	0
Stewart Beach Transfer	0
Pocket Park Two Transfer	0
Pocket Park Three Transfer	0
Transfer-Tourism Development	308,758
	<u>308,758</u>

**Seawolf Park**

General Fund Allocation	119,135
East End Lagoon	0
Beach Patrol (Security)	27,584
Beach Cleaning	0
	<u>146,719</u>

**Seawall Parking (Urban Park)**

Transfer-Beach Patrol	0
Transfer - Pocket Park 1	0
Transfer - Sand Replenishment	0
	<u>0</u>

**Seawall Parking (Urban Park)**

Beach Cleaning Transfer	0
Beach Patrol (Security)	0
NB (Nourishment)	0
Dellanera Park Capital Improvement	0
R. A. Apffel	0
Sand Replenishment Fund (Restrict)	0
Seawolf Park	0
General Fund Allocation	124,350
	<u>124,350</u>

**Total Transfers In: 3,185,469**

**Total Transfers In: 3,185,469**

**BEACH CLEANING  
PROPOSED BUDGET FISCAL YEAR 2021/2022**

**OPERATIONS**

OPERATING REVENUES		2,954,985
<b>TOTAL OPERATING REVENUE</b>		<u><b>2,954,985</b></u>
PERSONNEL EXPENSE	(2,494,464)	
MATERIAL / SUPPLIES / SERVICES	(584,882)	
<b>TOTAL OPERATING EXPENSE</b>		<u><b>(3,079,345)</b></u>
<b>NET OPERATING INCOME</b>		<u><b>(124,360)</b></u>

**OTHER REVENUE/EXPENSE**

INTERFUND TRANSFERS IN		355,467
BUDGETED CASH USE		417,653
<b>TOTAL OTHER REVENUE</b>		<u><b>773,120</b></u>
INTERFUND TRANSFERS-OUT	(265,049)	
<b>TOTAL OTHER EXPENSE</b>		<u><b>(265,049)</b></u>
<b>NET INCOME AFTER TRANSFERS</b>		<u><b>383,711</b></u>

**CAPITAL OUTLAY**

LOAN PROCEEDS FOR CAPITAL EXP.		-
<b>TOTAL OTHER REVENUE</b>		<u><b>-</b></u>
CAPITAL EXPENDITURES	(71,611)	
LANDSCAPING	-	
EQUIPMENT	(312,100)	
<b>TOTAL CAPITAL EXPENDITURES</b>		<u><b>(383,711)</b></u>
<b>NET INCOME AFTER CAPITAL</b>		<u><b>-</b></u>

**GRANTS**

GRANT REVENUE		-
GRANT EXPENSE	-	
<b>NET GRANTS</b>		<u><b>-</b></u>

**FEMA**

FEMA REIMBURSEMENT		123,472
FEMA EXPENSE	(2,260)	
<b>NET FEMA</b>		<u><b>121,212</b></u>

<b>NET INCOME AFTER FEMA &amp; GRANTS</b>		<u><u><b>121,212</b></u></u>
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<b>BEGINNING CASH RESERVE</b>		<b>3,500,000</b>
NET CASH IMPACT FY2021/2022		(296,441)
<b>ENDING CASH</b>		<b>3,203,559</b>

# Beach Cleaning

Summary	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
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**Income Summary-Does not include FEMA reimbursement**

Revenue	3,393,274	3,369,937	2,617,080	3,888,543	2,810,249	3,310,452	88.80%	17.80%
<b>Total Revenue</b>	<b>3,393,274</b>	<b>3,369,937</b>	<b>2,617,080</b>	<b>3,888,543</b>	<b>2,810,249</b>	<b>3,310,452</b>		
Nonrecurring Revenue Sources	0	0	0	0	226,096	417,653	11.20%	84.72%
<b>Total Revenue Sources</b>	<b>3,393,274</b>	<b>3,369,937</b>	<b>2,617,080</b>	<b>3,888,543</b>	<b>3,036,345</b>	<b>3,728,105</b>	<b>100%</b>	<b>22.78%</b>

**Expense Summary-Does not include FEMA related expenditures**

Expenses	2,783,330	3,681,212	3,880,953	3,276,864	3,136,400	3,728,105	100.00%	18.87%
<b>Total Expense</b>	<b>2,783,330</b>	<b>3,681,212</b>	<b>3,880,953</b>	<b>3,276,864</b>	<b>3,136,400</b>	<b>3,728,105</b>	<b>100%</b>	<b>18.87%</b>
<b>Net Income Before FEMA</b>	<b>609,944</b>	<b>(311,274)</b>	<b>(1,263,873)</b>	<b>611,679</b>	<b>(100,055)</b>	<b>0</b>		

FEMA Reimbursement	0	17,409	0	0	102,000	123,472		
FEMA Related Expenditures	2,174	1,145	74	2,030	1,945	2,260	0.06%	
<b>Net FEMA</b>	<b>(2,174)</b>	<b>16,264</b>	<b>(74)</b>	<b>(2,030)</b>	<b>100,055</b>	<b>121,212</b>		

<b>Net Income Including FEMA</b>	<b>607,770</b>	<b>(295,010)</b>	<b>(1,263,947)</b>	<b>609,649</b>	<b>(0.0)</b>	<b>121,212</b>		
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Capital Outlay (excl Debt Service)	66,255	77,980	1,080	412,897	228,533	113,100	3.03%	
<b>Net Income (Excl Capital)</b>	<b>674,025</b>	<b>(217,030)</b>	<b>(1,262,867)</b>	<b>1,022,546</b>	<b>228,533</b>	<b>234,312</b>		

Estimated Cash September 30, 2021						3,500,000		
Net Income 2021/2022, less cash reserve use						121,212		
Non-Reoccurring Revenue Sources						(417,653)		
<b>Cash reserve Sept 30, 2022</b>						<b>3,203,559</b>		

**PERSONNEL SUMMARY**

	<u>Full Time</u>	<u>Part Time</u>	<u>Seasonal</u>
<b><u>Operating</u></b>			
COO	0.50	0.00	0.00
CZM Office Coordinator	1.00	0.00	0.00
Operations Manager	1.00	0.00	0.00
Assistant Ops Manager	1.00	0.00	0.00
Technicians	22.00	0.00	0.00
Supervisors	6.00	0.00	0.00
Mechanics	2.00	0.00	0.00
Operators & Drivers	5.00	0.00	0.00
Laborer	2.00	0.00	0.00
<b>Total</b>	<b>40.50</b>	<b>0.00</b>	<b>0.00</b>

# Beach Cleaning

Operating	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
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## Income

Budgeted Hotel Tax Per Penny = \$2,100,000

BC-70-4001	City Hotel/Motel Tax (.5)	1,034,814	1,004,523	856,173	1,236,520	769,935	1,040,625	27.02%	35.16%
BC-70-4003	State Hotel Tax Rebate (.7666)	1,605,494	1,620,809	1,314,060	1,993,160	1,180,464	1,609,860	41.80%	36.38%
BC-70-4005	State Funds	94,886	100,097	112,033	69,721	100,000	100,000	2.60%	0.00%
BC-70-4585	Misc. Income	464	1,441	1,298	2,153	0	0	0.00%	#DIV/0!
BC-70-4041	Concession Agreement-Unrestricted	(2,413)	0	0	0	0	0	0.00%	#DIV/0!
BC-70-4050	Lone/Line of Credit Proceeds	0	0	0	0	171,400	0	0.00%	(100.00%)
BC-70-4338	Special Events	6,236	5,870	3,515	0	2,000	4,500	0.12%	125.00%
BC-70-4650	Grant Proceeds	0	0	0	541	0	0	0.00%	#DIV/0!
BC-70-4660	County Funds/Ft Crockett Park	0	0	0	0	0	0	0.00%	#DIV/0!
BC-70-4670	City Of Galveston Reimbursement	400,000	400,000	200,000	200,000	200,000	200,000	5.19%	0.00%
BC-70-4673	Permit Reimbursement	18,796	0	0	0	0	0	0.00%	#DIV/0!
BC-70-4665	FEMA Reimbursement	0	17,409	0	0	102,000	123,472	3.21%	21.05%
BC-70-4666	Insurance Reimbursement	0	0	0	0	0	0	0.00%	#DIV/0!
BC-70-4750	Transfer-General Fund	6,500	6,500	0	0	0	0	0.00%	#DIV/0!
BC-70-4730	Transfer-Seawolf Park	5,000	5,000	0	0	0	0	0.00%	#DIV/0!
BC-70-4710	Transfer - Dellanera	15,443	15,443	0	0	0	0	0.00%	#DIV/0!
BC-70-4712	Transfer - East End Lagoon	9,000	11,200	0	36,449	36,449	5,467	0.14%	(85.00%)
BC-70-4725	Transfer - R. A. Apffel	0	0	0	0	0	0	0.00%	#DIV/0!
BC-70-4735	Transfer - Stewart Beach	0	0	0	0	0	0	0.00%	#DIV/0!
BC-70-4720	Transfer - Nourished Beach	199,054	199,054	130,000	350,000	350,000	350,000	9.09%	0.00%
	<b>Nonrecurring Revenue Sources</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>226,096</b>	<b>417,653</b>	<b>10.84%</b>	<b>84.72%</b>
	<b>Total Income</b>	<b>3,393,274</b>	<b>3,387,346</b>	<b>2,617,080</b>	<b>3,888,543</b>	<b>3,138,345</b>	<b>3,851,577</b>	<b>100%</b>	<b>22.73%</b>

## Expense

### Personnel

BC-70-5000	Salaries-Administration	203,103	212,270	228,457	255,261	217,033	247,270	6.63%	13.93%
BC-70-5005	Salaries - Mechanics	152,893	143,188	154,363	170,454	154,237	171,995	4.61%	11.51%
BC-70-5010	Salaries-West End (Full-Time)	129,572	103,667	115,990	235,848	229,825	413,762	11.09%	80.03%
BC-70-5015	Salaries-Seawall (Full-Time)	201,505	230,390	215,702	256,866	239,319	359,464	9.64%	50.20%
BC-70-5020	Salaries-East (Full-Time)	161,061	159,599	166,026	242,177	221,570	334,206	8.96%	50.84%
BC-70-5030	Salaries - West End Access Point	125,490	134,904	160,440	0	0	0	0.00%	#DIV/0!
BC-70-5042	Incentive	0	0	0	0	0	0	0.00%	#DIV/0!
BC-70-5048	Contract Labor/Seawall	343,456	310,397	179,360	139,650	95,000	57,400	1.54%	(39.58%)
BC-70-5048	Contract Labor/West Parks	0	0	0	0	0	0	0.00%	#DIV/0!
BC-70-5048	Contract Labor/West Access Points	0	0	0	0	100,000	60,300	1.62%	(39.70%)
BC-70-5048	Contract Labor/East Parks	0	0	0	0	70,000	42,300	1.13%	(39.57%)
BC-70-5048	RA & SB Recycle and Litter Patrol	0	0	0	0	0	0	0.00%	#DIV/0!
BC-70-5050	Payroll Taxes	75,917	78,534	79,046	91,565	81,242	116,792	3.13%	43.76%
BC-70-5055	Pension Plan	30,436	35,228	33,425	36,379	53,099	76,335	2.05%	43.76%
BC-70-5060	Insurance - Employees	213,548	244,378	283,826	281,912	271,713	285,714	7.66%	5.15%
BC-70-5061	Insurance- Contingency	0	0	0	0	27,171	31,429	0.84%	15.67%
BC-70-5065	Worker's Compensation	59,878	42,868	43,013	37,222	99,078	163,496	4.38%	65.02%
BC-70-5070	TEC-Unemployment	0	1,457	19,575	5,364	3,622	5,700	0.15%	57.37%
BC-70-5075	Uniforms	17,674	16,576	17,319	23,221	17,300	27,800	0.75%	60.69%
BC-70-5078	Drug Testing/Background check	627	347	435	1,280	690	690	0.02%	0.00%
BC-70-5071	Sick Leave/Vacation Accrued	9,171	4,128	14,861	4,364	4,364	10,000	0.27%	129.15%
BC-70-5079	Employee Recruitment	50	0	0	0	0	0	0.00%	#DIV/0!
BC-70-5080	Salary Contingency	0	0	0	0	31,859	39,810	1.07%	24.95%
BC-70-5038	Overtime	44,017	42,827	33,532	62,411	50,000	50,000	1.34%	0.00%
	<b>Total Personnel</b>	<b>1,768,398</b>	<b>1,760,758</b>	<b>1,745,370</b>	<b>1,843,972</b>	<b>1,967,122</b>	<b>2,494,464</b>	<b>66.87%</b>	<b>26.81%</b>

# Beach Cleaning

Operating		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
<i>Materials, Supplies &amp; Services</i>									
BC-70-5100	Alarm System	2,475	2,695	2,422	3,120	3,000	3,000	0.08%	0.00%
BC-70-5115	Advertising & Promotions	265	0	0	0	0	0	0.00%	#DIV/0!
BC-70-5117	Bank Charges	0	47	39	25	0	0	0.00%	#DIV/0!
BC-70-5120	Cleaning Supplies	383	569	283	329	3,000	3,000	0.08%	0.00%
BC-70-5125	Contract Services	42,992	33,759	39,088	37,498	38,097	59,697	1.60%	56.70%
BC-70-5130	Copier Usage	0	41	0	50	50	50	0.00%	0.00%
BC-70-5135	Data Processing/Software	4,321	5,534	5,168	7,160	6,702	5,761	0.15%	(14.04%)
BC-70-5140	Dues & Subscriptions	210	0	250	250	250	250	0.01%	0.00%
BC-70-5150	Floral/Client Amenities	140	85	0	0	0	0	0.00%	#DIV/0!
BC-70-5155	Office Supplies	4,643	4,331	1,436	2,076	3,000	2,000	0.05%	(33.33%)
BC-70-5163	Licenses/Permits	30	0	0	0	150	150	0.00%	0.00%
BC-70-5164	Meeting and Seminars	9,093	16,571	4,013	4,633	9,310	9,560	0.26%	2.69%
BC-70-5165	Memberships	0	1,218	500	969	2,350	1,700	0.05%	(27.66%)
BC-70-5157	Paper Goods	345	340	516	308	600	600	0.02%	0.00%
BC-70-5170	Miscellaneous	590	100	192	300	630	700	0.02%	11.11%
BC-70-5162	Signage	0	1,115	1,004	635	1,200	2,200	0.06%	83.33%
BC-70-5185	Supplies	5,223	4,147	12,931	6,082	8,000	11,000	0.29%	37.50%
BC-70-5189	Telephone/Cells/Internet	16,325	13,565	15,934	23,071	16,810	16,548	0.44%	(1.56%)
BC-70-5190	Utilities Electricity/Water/Gas	16,654	18,093	14,768	18,379	18,000	18,000	0.48%	0.00%
BC-70-5195	FEMA Storm Repairs	2,174	1,145	74	2,030	1,945	2,260	0.06%	16.20%
BC-70-5200	Audit Fees	10,028	10,103	10,514	8,142	11,500	12,000	0.32%	4.35%
BC-70-5202	Legal	11,295	8,975	150	0	5,000	25,000	0.67%	400.00%
BC-70-5204	Professional Fees	9,343	35,482	12,341	68,730	69,980	60,855	1.63%	(13.04%)
BC-70-5230	Insurance - Auto & Property	66,920	60,529	64,300	64,900	69,865	75,920	2.04%	8.67%
BC-70-5232	Insurance - Liability	18,217	16,915	17,992	17,908	19,373	19,911	0.53%	2.78%
BC-70-5234	Insurance - Claims	5,667	0	0	577	0	0	0.00%	#DIV/0!
BC-70-5240	Maintenance & Repair (Building)	8,065	11,667	4,385	6,339	13,500	13,500	0.36%	0.00%
BC-70-5242	Maintenance & Repairs - Equipment	58,623	58,035	59,815	74,349	75,000	55,000	1.47%	(26.67%)
BC-70-5254	Small Tools and Equipment	8,358	5,710	4,340	6,139	6,000	6,000	0.16%	0.00%
BC-70-5256	Equipment Rental	23,308	7,409	1,882	6,200	12,500	12,500	0.34%	0.00%
BC-70-5260	Gasoline	71,806	64,223	57,832	81,510	63,975	64,000	1.72%	0.04%
BC-70-5370	Courier Service	0	38	5	17	0	0	0.00%	#DIV/0!
BC-70-5401	Dumping Fees	22,766	28,431	39,175	47,891	40,000	57,000	1.53%	42.50%
BC-70-5407	Grants	0	14,421	(14,331)	0	0	0	0.00%	#DIV/0!
BC-70-5410	Stock - batteries, oil, fluid	7,652	9,379	3,722	844	8,000	8,000	0.21%	0.00%
BC-70-5415	Welding Supplies	4,425	5,075	6,414	6,246	7,800	7,800	0.21%	0.00%
BC-70-5420	Port-O-Lets	97	0	9,492	8,972	5,400	6,480	0.17%	20.00%
BC-70-5625	First Aid Supplies	1,045	0	463	463	1,200	1,200	0.03%	0.00%
BC-70-5635	Training	11,080	0	845	0	0	3,000	0.08%	#DIV/0!
BC-70-5710	Trash Liners	3,421	1,286	2,000	3,000	3,500	3,500	0.09%	0.00%
BC-70-5720	Trash Barrels	11,237	5,590	5,550	7,630	7,500	7,500	0.20%	0.00%
BC-70-7001	Special Projects - New	0	2,500	0	0	0	0	0.00%	#DIV/0!
BC-70-7002	Special Projects - Unforeseen	700	0	0	0	0	0	0.00%	#DIV/0!
BC-70-7100	Radio Equipment	8,162	1,755	1,461	900	1,800	11,500	0.31%	538.89%
BC-70-7006	Contingency-Board Approval Required	0	0	0	0	0	199,000	0.00%	#DIV/0!
<b>Total Materials, Supplies &amp; Services</b>		<b>468,077</b>	<b>450,876</b>	<b>386,965</b>	<b>517,674</b>	<b>534,987</b>	<b>786,142</b>	<b>21.07%</b>	<b>46.95%</b>
<b>Net Income Excl. FEMA</b>		<b>1,158,973</b>	<b>1,159,448</b>	<b>484,820</b>	<b>1,528,927</b>	<b>536,181</b>	<b>449,759</b>		

# Beach Cleaning

Operating		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
<b><i>CAPITAL OUTLAY &amp; DEBT SERVICE</i></b>									
BC-70-5250	Capital Improvements	90,216	62,401	0	0	0	0	0.00%	#DIV/0!
BC-70-5251	Principal Payment-Financed	39,448	41,799	51,524	47,554	47,554	49,600	1.33%	4.30%
BC-70-5156	Interest Payment - Financed	32,409	30,436	20,327	27,491	24,057	22,011	0.59%	(8.50%)
BC-70-5253	Lease Payment - Prior Year	157,596	242,123	149,318	106,338	86,441	0	0.00%	(100.00%)
BC-70-5830	Landscaping	0	0	0	0	0	0	0.00%	#DIV/0!
BC-70-5252	Equipment Purchase	16,165	18,937	1,080	410,599	0	45,900	1.23%	#DIV/0!
BC-70-5252	Equipment Purchase (Financed)	0	0	0	0	228,533	0	0.00%	(100.00%)
BC-70-5255	(Gain)/Loss Asset Disposal	(40,125)	(3,358)	0	(24,438)	0	0	0.00%	#DIV/0!
BC-70-5253	Leased Equipment	0	0	0	26,737	0	67,200	1.80%	#DIV/0!
<b>Total Capital Outlay</b>		<b>295,710</b>	<b>392,337</b>	<b>222,250</b>	<b>594,280</b>	<b>386,585</b>	<b>184,711</b>	<b>4.95%</b>	<b>(52.22%)</b>
<b>Total Expense</b>		<b>2,532,184</b>	<b>2,603,970</b>	<b>2,354,585</b>	<b>2,955,926</b>	<b>2,888,694</b>	<b>3,465,316</b>		
<b><i>TRANSFERS</i></b>									
BC-70-8000	General Fund	253,320	303,386	216,921	322,968	249,651	265,049	7.11%	6.17%
BC-70-8008	Nourished Beach	0	775,000	1,309,522	0	0	0	0.00%	100.00%
<b>Total Transfers</b>		<b>253,320</b>	<b>1,078,386</b>	<b>1,526,443</b>	<b>322,968</b>	<b>249,651</b>	<b>265,049</b>	<b>7.11%</b>	<b>6.17%</b>
<b>Total Expenses</b>		<b>2,785,504</b>	<b>3,682,356</b>	<b>3,881,028</b>	<b>3,278,894</b>	<b>3,138,345</b>	<b>3,730,365</b>		
<b>Net Income</b>		<b>607,770</b>	<b>(295,010)</b>	<b>(1,263,947)</b>	<b>609,649</b>	<b>(0)</b>	<b>121,212</b>		

**2021-2022 PROPOSED BUDGET**  
**Beach Cleaning**  
**Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>
<b>5038</b>	<b>Overtime</b>	Contingency (Vac, Weather, Emergencies, etc.)	<b>\$ 50,000</b>
<b>5048</b>	<b>Contract Labor</b>	Seawall	\$ 57,400
		West End	\$ 60,300
		East Parks	\$ 42,300
			<b>\$ 160,000</b>
<b>5075</b>	<b>Uniforms</b>	Cintas - Uniform Service	\$ 12,000
		Lost/Damaged Uniforms	\$ 8,800
		PPE & Outer Wear	\$ 7,000
			<b>\$ 27,800</b>
<b>5078</b>	<b>Drug Testing/Background Cks</b>	Drug Tests (10 @ \$25/ea.)	\$ 250
		Background Checks (10 @ \$44/ea.)	\$ 440
			<b>\$ 690</b>
<b>5080</b>	<b>Salary Contingency</b>	Merit Increase	<b>\$ 39,810</b>
<b>5100</b>	<b>Alarms</b>	Tool Room 12 @ \$85	\$ 1,020
		Maintenance Shop 12 @ \$115	\$ 1,380
		Contingency (Batteries/Code changes)	\$ 600
			<b>\$ 3,000</b>
<b>5120</b>	<b>Cleaning Supplies</b>	Misc. for Facility	<b>\$ 3,000</b>
<b>5125</b>	<b>Contract Services</b>	Pot-O-Gold Dumpster (100 @ \$312/ea.)	\$ 31,200
		Sparklets Rental (\$6/mon.)	\$ 72
		Sparklets Products & Misc. Charges	\$ 2,000
		Genesis Pest Control (12@ \$100/mon.)	\$ 1,200
		Fire Alarm Inspection (Annual)	\$ 150
		Fire Extinguisher Inspection (Annual)	\$ 375
		Outsource Payroll	\$ 21,600
		Elevator Inspection (American Elevator)	\$ 180
		Elevator Mtc. (Schindler - \$730/Qtr.)	\$ 2,920
			<b>\$ 59,697</b>
<b>5130</b>	<b>Copier Lease/Mtc</b>		<b>\$ 50</b>
<b>5135</b>	<b>Data Processing/Software Maintenance</b>	Facility Dude Maintenance (Annual)	\$ 532
		Facility Dude Inventory (Annual)	\$ 839
		GCS Uattend Time Clock	\$ 460
		GCS DocsVault (2 Users)	\$ 180
		ArcGIS Pro Mapping Software (Annual)	\$ 750
		Misc. Software & Upgrades	\$ 3,000
			<b>\$ 5,761</b>
<b>5140</b>	<b>Dues &amp; Subscriptions</b>	Misc.	<b>\$ 250</b>

**2021-2022 PROPOSED BUDGET**  
**Beach Cleaning**  
**Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>
5155	Office Supplies	Staples	\$ 1,500
		Misc.	\$ 500
			<b>\$ 2,000</b>
5156	Interest-Financed (Prior)	MNB Note (Mtc Facility)	<b>\$ 22,011</b>
5157	Paper Goods	Tissue, Hand Towels, Toilet Paper, etc.	<b>\$ 600</b>
5162	Signage	Placards, Decals, Bollards, etc.	<b>\$ 2,200</b>
5163	Licenses/Permits	Elevator Compliance Permit	\$ 20
		Fire Alarm Compliance Permit	\$ 25
		Miscellaneous	\$ 105
			<b>\$ 150</b>
5164	Meetings & Seminars	ASBPA Fall Conference Sponsorship	\$ 2,500
		ASBPA Coastal Summit Sponsorship	\$ 1,500
		Sea Turtle Training Seminar (\$50/ea.)	\$ 1,500
		HASC Safety Classes (Certification)	\$ 500
		CPR Training	\$ 660
		Ops. Manager Meetings	\$ 750
		Miscellaneous	\$ 2,000
			<b>\$ 9,560</b>
5165	Memberships	ASBPA (company membership)	\$ 500
		TX MAS (Procurement)	\$ 200
		Miscellaneous	\$ 1,000
		<b>\$ 1,700</b>	
5170	Miscellaneous		\$ 700
			<b>\$ 700</b>
5185	Supplies	Nuts/Bolts/Paints/Rope/Bollards/etc.	<b>\$ 11,000</b>
5189	Telephone/Cell/Internet	Comcast (Network - \$540/mon.)	\$ 6,480
		Comcast (Dedicated Service - \$180/mon.)	\$ 2,160
		Distinct Data Phone (2 @ \$35/ea.)	\$ 840
		Distinct data LD (\$4/mon.)	\$ 48
		T-Mobile (11 @ \$30/mon.)	\$ 3,960
		T-Mobile HotSpot (1 @ \$30/ea.)	\$ 360
		AT&T (3 lines @ \$50/ea.)	\$ 1,800
		COO Cell Phone Reimbursement	\$ 900
		Misc. (repairs, equipment, etc.)	\$ 1,500
		<b>\$ 16,548</b>	
5190	Utilities	City of Galveston - Water	\$ 4,000
		Electricity	\$ 14,000
			<b>\$ 18,000</b>

**2021-2022 PROPOSED BUDGET**  
**Beach Cleaning**  
**Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>
<b>5195</b>	<b>FEMA Expenditures</b>	14514 MF-101 Maintenance Build & Site Damage WSP TO 03	\$1,825 435 <b>\$2,260</b>
<b>4665</b>	<b>FEMA Reimb</b>	14524 MF-107 Rolling Stock & Heavy Equip	<b>(\$123,472)</b>
<b>5204</b>	<b>Professional Fees</b>	Annual Federal Permit Reporting (3) Depth of Closure Maximus	\$ 4,375 \$ 55,230 \$ 1,250 <b>\$ 60,855</b>
<b>5240</b>	<b>M &amp; R Building</b>	Car Wash Misc. Elevator Repairs Gate/Fence Repairs Misc.(HVAC/Plumbing/Electric/et.)	\$ 1,500 \$ 2,000 \$ 2,000 \$ 8,000 <b>\$ 13,500</b>
<b>5242</b>	<b>M &amp; R Equipment</b>	Equipment Vehicles	\$ 40,000 \$ 15,000 <b>\$ 55,000</b>
<b>5251</b>	<b>Principal-Financed (Prior)</b>	MNB Note Payable (Mtc Facility)	\$ 49,600 <b>\$ 49,600</b>
<b>5252</b>	<b>Equip Purchase</b>	Trash Trailer Kawasaki Mule	\$ 38,000 \$ 7,900 <b>\$ 45,900</b>
<b>5253</b>	<b>Leased Equip</b>	EFM - 4 Dodge Ram 1/2 Tons EFM - 3 Dodge Ran 1/2 Ton to Replace GMCs EFM - 3 F-250s EFM - 1 Ton Pick-Up Truck EFM - Proceeds from Residual Value of GMCs	\$ 29,500 \$ 22,100 \$ 27,300 \$ 10,800 \$ (22,500) <b>\$ 67,200</b>
<b>5254</b>	<b>Small Tools &amp; Equipment</b>	String Trimmers (4 @ \$250/ea) Leaf Blowers (4@ \$250/ea) Miscellaneous	\$ 1,000 \$ 1,000 \$ 4,000 <b>\$ 6,000</b>
<b>5256</b>	<b>Equipment Rental</b>	Miscellaneous	<b>\$ 12,500</b>
<b>5260</b>	<b>Gasoline</b>		<b>\$ 64,000</b>
<b>5401</b>	<b>Dumping Fees</b>	Transfer Station/Landfill Charges Sunday Dumping Fees	\$ 50,000 \$ 7,000 <b>\$ 57,000</b>

**2021-2022 PROPOSED BUDGET  
Beach Cleaning  
Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>
<b>5410</b>	<b>Stock-Batteries, Oil, Fluid</b>	Oil	\$ 2,000
		Hydraulic Fluid	\$ 2,000
		Batteries	\$ 2,000
		Diesel Exhaust Fluid	\$ 1,000
		Misc.(brake fluid/windshield cleaner/etc.)	\$ 1,000
			<b>\$ 8,000</b>
<b>5415</b>	<b>Welding Supplies</b>	Welding Supplies	\$ 2,400
		Cylinder Rentals (\$450/mon.)	\$ 5,400
			<b>\$ 7,800</b>
<b>5420</b>	<b>Port-a-lets</b>	West End (8 @ \$135.each per month)X 6months	<b>\$ 6,480</b>
<b>5625</b>	<b>First Aid Supplies</b>	First-Aid Kits & Supplies	<b>\$ 1,200</b>
<b>5635</b>	<b>Training</b>	Diesel Mechanic Training	<b>\$ 3,000</b>
<b>5710</b>	<b>Trash Barrel Liners</b>	100 CS (\$35/ea.)	<b>\$ 3,500</b>
<b>5720</b>	<b>Trash Barrels/Timbers</b>	Trash Barrels (300 @ \$25/ea.)	<b>\$ 7,500</b>
<b>7100</b>	<b>Radio Expense</b>	Galv. City Emergency Management (\$90x20)	\$ 1,800
		Apex 4000 radios 3@2900.	\$ 8,700
		Apex batteries 10 @ 100.	\$ 1,000
			<b>\$ 11,500</b>
<b>7006</b>	<b>Contingency/Board Approved</b>	Trash Truck - part of Capital Exp on Cover Sheet	<b>\$ 199,000</b>

**BEACH PATROL  
PROPOSED BUDGET FISCAL YEAR 2021/2022**

**OPERATIONS**

OPERATING REVENUES		2,781,510
<b>TOTAL OPERATING REVENUE</b>		<b>2,781,510</b>
PERSONNEL EXPENSE	(2,451,922)	
MATERIAL / SUPPLIES / SERVICES	(609,380)	
<b>TOTAL OPERATING EXPENSE</b>		<b>(3,061,302)</b>
<b>NET OPERATING INCOME</b>		<b>(279,792)</b>

**OTHER REVENUE/EXPENSE**

INTERFUND TRANSFERS IN		575,837
BUDGETED CASH USE		691,736
<b>TOTAL OTHER REVENUE</b>		<b>1,267,573</b>
INTERFUND TRANSFERS-OUT	(244,070)	
<b>TOTAL OTHER EXPENSE</b>		<b>(244,070)</b>
<b>NET INCOME AFTER TRANSFERS</b>		<b>743,711</b>

**CAPITAL OUTLAY**

LOAN PROCEEDS FOR CAPITAL EXP.		-
<b>TOTAL OTHER REVENUE</b>		<b>-</b>
CAPITAL EXPENDITURES	(532,000)	
LANDSCAPING	-	
EQUIPMENT	(211,711)	
<b>TOTAL CAPITAL EXPENDITURES</b>		<b>(743,711)</b>
<b>NET INCOME AFTER CAPITAL</b>		<b>-</b>

**GRANTS**

GRANT REVENUE		-
GRANT EXPENSE	-	
<b>NET GRANTS</b>		<b>-</b>

**FEMA**

FEMA REIMBURSEMENT		-
FEMA EXPENSE	-	
<b>NET FEMA</b>		<b>-</b>

<b>NET INCOME AFTER FEMA &amp; GRANTS</b>		<b>-</b>
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<b>BEGINNING CASH RESERVE</b>		<b>3,603,000</b>
NET CASH IMPACT FY2021/2022		(691,736)
<b>ENDING CASH</b>		<b>2,911,264</b>

# Beach Patrol

Summary	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Current Budget	Budget Increase or Decrease
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***Income Summary-Does not include FEMA reimbursement***

Budgeted Hotel Tax Per Penny = \$1,539,870

Hotel Tax	2,431,296	2,414,327	1,999,163	2,969,940	1,796,566	2,751,695	67.96%	53.16%
Other	31,526	30,542	5,488	37,717	264,752	29,815	0.74%	(88.74%)
Interfund Transfers	500,511	500,511	276,250	501,092	501,092	575,837	14.22%	14.92%
<b>Total Income</b>	<b>2,963,333</b>	<b>2,945,380</b>	<b>2,280,901</b>	<b>3,508,749</b>	<b>2,562,410</b>	<b>3,357,347</b>	<b>82.92%</b>	<b>31.02%</b>

<b>Nonrecurring Revenue Sources</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>731,839</b>	<b>691,736</b>	<b>17.08%</b>	<b>0.00%</b>
<b>Total Revenue Sources</b>	<b>2,963,333</b>	<b>2,945,380</b>	<b>2,280,901</b>	<b>3,508,749</b>	<b>3,294,249</b>	<b>4,049,083</b>	<b>100.00%</b>	<b>22.91%</b>

***Expense Summary-Does not include FEMA related expenditures***

Expenses Operating Expenses	1,954,390	2,138,318	1,851,224	2,441,620	2,652,596	3,593,302	88.74%	35.46%
Capital Outlay/Debt Service	173,670	270,669	89,863	211,249	411,693	211,711	5.23%	(48.58%)
Interfund Transfers	233,340	278,007	198,775	296,994	229,960	244,070	6.03%	6.14%
<b>Total Expense</b>	<b>2,361,400</b>	<b>2,686,995</b>	<b>2,139,862</b>	<b>2,949,862</b>	<b>3,294,249</b>	<b>4,049,083</b>	<b>100.00%</b>	<b>22.91%</b>

**Net Income Not Including FEMA**                      **601,933**      **258,385**      **141,039**      **558,887**                      **0**                      **0**

FEMA Reimbursement	0	7,086	1,047	0	0	0		
FEMA Expenditures	0	0	0	0	0	0		
<b>Net FEMA</b>	<b>0</b>	<b>7,086</b>	<b>1,047</b>	<b>0</b>	<b>0</b>	<b>0</b>		

**Net Income Including FEMA**                      **601,933**      **265,471**      **142,086**      **558,887**                      **0**                      **0**

**Capital Outlay (excl Debt Service)**                      **173,670**      **270,669**      **89,863**      **205,706**      **355,419**      **141,880**

**Net Income (Excl Capital)**                      **775,603**      **536,141**      **231,949**      **764,593**      **355,419**      **141,880**

**Estimated Cash September 30, 2021**

Cash						\$3,500,000
Junior Guard Funds						\$103,000
<b>Total Cash</b>						<b>\$3,603,000</b>
<b>Net Income 2021/2022, less cash reserve use</b>						<b>0</b>
<b>Non-Reoccurring Revenue Sources</b>						<b>(691,736)</b>
<b>Estimated Reserve Cash September 30, 2022</b>						<b>\$2,911,264</b>

**PERSONNEL SUMMARY**

	Full Time	Part Time	Seasonal
<b>Operating</b>			
Chief	1.00	0.00	0.00
Lieutenant	1.00	1.00	0.00
Captain	1.00	0.00	0.00
Sergeant	2.00	0.00	0.00
Supervisors	7.00	0.00	0.00
FT Sr Guards	1.00	0.00	0.00
Life Guards (PT & Seasonal)	0.00	0.00	117.00
Office Coordinator	1.00	0.00	0.00
<b>Total</b>	<b>14.00</b>	<b>1.00</b>	<b>117.00</b>

# Beach Patrol

Consolidated		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Current Budget	Budget Increase or Decrease
Income									
Budgeted Hotel Tax Per Penny = \$2,100,000									
Consol-4001	City Hotel/Motel Tax (.5)	1,034,814	1,004,523	856,173	1,236,520	769,935	1,040,625	25.70%	35.16%
Consol-4003	State Hotel Tax Rebate (.6667)	1,396,482	1,409,804	1,142,989	1,733,420	1,026,631	1,400,070	34.58%	36.38%
Consol-4007	Hotel Tax Contingency (8%)	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-4005	State Funds	0	0	0	0	0	311,000	7.68%	#DIV/0!
Consol-4050	Loan Proceeds (Financed Equip)	0	0	0	0	235,053	0	0.00%	(100.00%)
Consol-4585	Miscellaneous	0	0	5,488	5,000	0	0	0.00%	#DIV/0!
Consol-4600	Junior Lifeguards	31,526	30,542	0	31,915	29,699	29,815	0.74%	0.39%
Consol-4650	Grants	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-4670	City of Galveston Reimbursement	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-4666	Insurance Reimbursement	0	0	0	802	0	0	0.00%	#DIV/0!
Consol-4665	FEMA Reimbursement	0	7,086	1,047	0	0	0	0.00%	#DIV/0!
Consol-4725	Transfer-R. A. Apffel	57,000	57,000	0	91,864	91,864	113,093	2.79%	23.11%
Consol-4735	Transfer- Stewart Beach	84,000	84,000	0	90,789	90,789	135,160	3.34%	48.87%
Consol-4730	Transfer - Seawolf	0	0	0	18,439	18,439	27,584	0.68%	49.60%
Consol-4720	Transfer-Nourished Beach	325,946	325,946	276,250	300,000	300,000	300,000	7.41%	0.00%
Consol-4710	Transfer-Dellenera	33,565	33,565	0	0	0	0	0.00%	#DIV/0!
Consol-4750	Transfer-General Fund	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-4752	Transfer -Pocket Park 1	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-4754	Transfer- Pocket Park 2	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-4756	Transfer- Pocket Park 3	0	0	0	0	0	0	0.00%	#DIV/0!
	<b>Nonrecurring Revenue Sources</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>731,839</b>	<b>691,736</b>	<b>17.08%</b>	<b>(5.48%)</b>
<b>Total Revenue Sources</b>		<b>2,963,333</b>	<b>2,952,466</b>	<b>2,281,948</b>	<b>3,508,749</b>	<b>3,294,249</b>	<b>4,049,083</b>		

## Expenses

<i>PERSONNEL</i>									
Consol-5000	Salaries - Seasonal & PT	866,487	749,889	553,690	727,343	750,000	870,000	21.49%	16.00%
Consol-5003	Salaries - Full Time	498,637	615,472	708,117	755,272	715,021	824,950	20.37%	15.37%
Consol-5044	Salaries - Training	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5031	Salaries - Security	0	0	0	135,539	146,780	201,525	4.98%	37.30%
Consol-5038	Overtime	28,206	39,300	22,428	67,855	40,000	80,000	1.98%	100.00%
Consol-5042	Incentive	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5048	Contract Labor	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5050	Payroll Taxes	86,962	97,626	97,425	109,938	123,303	155,417	3.84%	26.05%
Consol-5055	Pension Plan	20,391	20,332	34,541	35,573	35,751	39,200	0.97%	9.65%
Consol-5060	Insurance Employees	45,413	91,062	106,069	122,990	125,854	133,430	3.30%	6.02%
Consol-5060	Insurance Contingency	0	0	0	0	12,585	14,677	0.36%	16.62%
Consol-5065	Worker's Compensation	41,796	30,733	24,255	34,807	54,764	40,000	0.99%	(26.96%)
Consol-5070	Unemployment	6,629	0	1,878	3,397	3,397	3,397	0.08%	(0.00%)
Consol-5075	Uniforms	17,315	29,213	10,109	32,009	27,171	27,171	0.67%	0.00%
Consol-5078	Drug Testing/Background Check	5,611	4,828	5,055	4,200	9,300	9,300	0.23%	0.00%
Consol-5071	Sick Leave/Vacation Accrual	3,663	13,142	13	2,951	2,951	3,000	0.07%	1.66%
Consol-5079	Employee Recruitment	486	650	400	500	1,500	1,500	0.04%	0.00%
Consol-5080A	Salary Contingency-Flex	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5080	Salary Contingency	0	0	0	0	21,451	48,355	1.19%	125.42%
<b>Total Personnel</b>		<b>1,621,596</b>	<b>1,692,247</b>	<b>1,563,981</b>	<b>2,032,373</b>	<b>2,069,828</b>	<b>2,451,922</b>		

# Beach Patrol

Consolidated		Actual 2018	Actual 2019	Actual 2020	Projected	Adopted	Proposed	Percent of	Budget
					Actual 2021	Budget 2021	Budget 2022	Current Budget	Increase or Decrease
<b>MATERIALS, SUPPLIES &amp; SERVICES</b>									
Consol-5100	Alarm Contract	900	835	750	1,099	1,100	1,100	0.03%	0.00%
Consol-5110	Auto Mileage	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5115	Advertising & Promotional	106	977	394	534	500	500	0.01%	0.00%
Consol-5116	Bad Debt Expense	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5117	Bank Charges	0	(31)	146	(541)	0	0	0.00%	#DIV/0!
Consol-5118	Cash Over/Short	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5120	Cleaning Supplies	0	932	606	500	3,000	3,000	0.07%	0.00%
Consol-5125	Contract Services	4,757	4,064	3,086	7,240	3,820	11,620	0.29%	204.19%
Consol-5130	Copier Usage	0	1,173	0	1,200	1,200	1,200	0.03%	0.00%
Consol-5135	Data Processing/Software	13,617	11,691	9,212	12,827	11,320	16,107	0.40%	42.29%
Consol-5137	Discounts	(40)	(29)	(101)	(19)	0	0	0.00%	#DIV/0!
Consol-5140	Dues & Subscriptions	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5150	Floral/Client Amenities	2,521	0	0	0	0	0	0.00%	#DIV/0!
Consol-5155	Office Supplies	3,237	3,552	3,216	5,893	5,000	5,500	0.14%	10.00%
Consol-5157	Paper Goods	0	0	0	720	3,000	3,000	0.07%	0.00%
Consol-5162	Signage	22,120	27,007	71,001	48,349	39,136	52,833	1.30%	35.00%
Consol-5163	Licenses/Permits	85	2,125	3,338	4,875	4,875	4,875	0.12%	0.00%
Consol-5164	Meetings & Seminars	16,242	15,154	5,893	3,284	9,200	11,000	0.27%	19.57%
Consol-5165	Memberships	5,947	3,294	3,440	9,425	8,625	10,000	0.25%	15.94%
Consol-5170	Miscellaneous	689	0	0	226	0	0	0.00%	#DIV/0!
Consol-5175	Office Rental	21,500	21,500	21,500	21,500	21,500	105,600	2.61%	391.16%
Consol-5182	Reimbursement- City of Galveston	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5185	Supplies	3,218	3,716	3,394	12,220	9,415	9,415	0.23%	0.00%
Consol-5189	Telephone/Cells/Internet	16,323	14,239	16,773	16,738	17,222	17,222	0.43%	0.00%
Consol-5192	Emergency Cleanup	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5195	FEMA/Storm Expense	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5200	Audit Fee	9,998	8,886	9,248	11,594	9,853	10,500	0.26%	6.57%
Consol-5202	Legal	90	1,419	775	3,693	500	500	0.01%	0.00%
Consol-5204	Professional Fees	0	1,167	(1,167)	0	1,250	1,250	0.03%	0.00%
Consol-5230	Insurance -Auto/Property	4,756	4,612	8,965	6,631	8,300	7,342	0.18%	(11.54%)
Consol-5232	Insurance-Liability	19,174	17,447	18,289	25,174	21,200	27,720	0.68%	30.75%
Consol-5234	Insurance - Claims	1,000	0	1,000	0	0	0	0.00%	#DIV/0!
Consol-5242	M & R - Equipment/Vehicle	23,093	32,669	28,891	67,994	50,775	45,617	1.13%	(10.16%)
Consol-5240	M&R - Building	181	0	0	420	0	0	0.00%	#DIV/0!
Consol-5242	Radio Repair	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5254	Small Tools & Equipment	8,880	6,928	1,847	7,861	15,170	15,170	0.37%	0.00%
Consol-5256	Equipment Rental	0	0	0	5,236	0	0	0.00%	#DIV/0!
Consol-5260	Gasoline	26,075	22,024	16,249	13,427	38,000	38,000	0.94%	0.00%
Consol-5370	Courier Service	46	42	0	528	1,000	1,000	0.02%	0.00%
Consol-5407	Grants	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5601	Buoys	5,160	3,037	1,600	5,746	10,200	10,600	0.26%	3.92%
Consol-5605	Buoy Construction	1,822	0	501	3,368	6,400	6,500	0.16%	1.56%
Consol-5610	Community Awareness	3,577	9,026	1,824	4,724	11,200	12,200	0.30%	8.93%
Consol-5615	Junior Lifeguards	28,265	27,890	9,992	29,699	29,699	29,815	0.74%	0.39%
Consol-5625	First Aid Supplies	17,758	27,414	18,632	22,758	19,635	27,017	0.67%	37.60%
Consol-5630	Tower Construction	18,148	20,543	2,949	3,634	5,550	6,660	0.16%	20.00%
Consol-5635	Training	24,255	28,966	12,042	32,208	30,073	38,967	0.96%	29.57%
Consol-7001	Special Projects - New Programs	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-7002	Contingency-Unforeseen Special Projects	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-7003	Contingency-City Funding	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-7006	Contingency-Board Approval Required	0	85,486	0	0	150,000	574,500	14.19%	283.00%
Consol-7100	Radio Rental/Expenses	29,293	38,319	12,958	18,481	35,050	35,050	0.87%	0.00%
Consol-5257	Capital Asset Replacement Reserve	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5145	Hotel Tax Contingency Reserve	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Materials &amp; Supplies</b>		<b>332,794</b>	<b>446,071</b>	<b>287,243</b>	<b>409,247</b>	<b>582,768</b>	<b>1,141,380</b>		
<b>Net Income (excl Capital)</b>		<b>1,008,943</b>	<b>814,148</b>	<b>430,724</b>	<b>1,067,129</b>	<b>406,600</b>	<b>455,781</b>		

# Beach Patrol

<b>Consolidated</b>		<b>Actual 2018</b>	<b>Actual 2019</b>	<b>Actual 2020</b>	<b>Projected Actual 2021</b>	<b>Adopted Budget 2021</b>	<b>Proposed Budget 2022</b>	<b>Percent of Current Budget</b>	<b>Budget Increase or Decrease</b>
<b><i>CAPITAL OUTLAY &amp; DEBIT SERVICE</i></b>									
Consol-5245	Leaschold Improvements	156	3,695	77	0	0	0	0.00%	#DIV/0!
Consol-5252	Equipment Purchase (Cash)	52,305	126,599	68,391	67,801	42,000	78,600	1.94%	87.14%
Consol-5252	Equipment Purchase (Financed)	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5253	Leased Equipment-Current Year	124,509	140,376	21,395	141,846	313,419	63,280	1.56%	(79.81%)
Consol-5255	Gain/Loss on Sale of Assets	(3,300)	0	0	(3,941)	0	0	0.00%	#DIV/0!
Consol-5253	Lease Payment-Prior Year	0	0	0	5,543	54,439	69,831	1.72%	28.27%
Consol-5251	Principal Payment-Financed	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5156	Interest Payment-Financed	0	0	0	0	1,835	0	0.00%	(100.00%)
<b>Total Capital Outlay</b>		<b>173,670</b>	<b>270,669</b>	<b>89,863</b>	<b>211,249</b>	<b>411,693</b>	<b>211,711</b>		
<b>Total Expense</b>		<b>2,128,060</b>	<b>2,408,988</b>	<b>1,941,087</b>	<b>2,652,868</b>	<b>3,064,289</b>	<b>3,805,013</b>		
<b><i>TRANSFERS</i></b>									
Consol-8000	General Fund	233,340	278,007	198,775	296,994	229,960	244,070	6.03%	6.14%
Consol-8001	Stewart Beach	0	0	0	0	0	0	0.00%	#DIV/0!
		<b>233,340</b>	<b>278,007</b>	<b>198,775</b>	<b>296,994</b>	<b>229,960</b>	<b>244,070</b>		
<b>Total Expenses</b>		<b>2,361,400</b>	<b>2,686,995</b>	<b>2,139,862</b>	<b>2,949,862</b>	<b>3,294,249</b>	<b>4,049,083</b>	<b>100.00%</b>	<b>22.91%</b>
<b>Net Income</b>		<b>601,933</b>	<b>265,471</b>	<b>142,086</b>	<b>558,887</b>	<b>0</b>	<b>0</b>		

# Beach Patrol

Operating		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	COVID Budget 2021	Proposed Budget 2022	Percent of Current Budget	Budget Increase or Decrease
Income									
Budgeted Hotel Tax Per Penny = \$2,100,000									
BP-70-4001	City Hotel/Motel Tax (.5)	1,034,814	1,004,523	856,173	1,236,520	769,935	1,040,625	25.70%	35.16%
BP-70-4003	State Hotel Tax Rebate (.6667)	1,396,482	1,409,804	1,142,989	1,733,420	1,026,631	1,400,070	34.58%	36.38%
BP-70-4005	State Funds	0	0	0	0	0	311,000	7.68%	#DIV/0!
BP-70-4050	Loan Proceeds (Financed Equip)	0	0	0	0	171,297	0	0.00%	(100.00%)
BP-70-4585	Miscellaneous	0	0	5,488	5,000	0	0	0.00%	#DIV/0!
BP-70-4600	Junior Lifeguards	31,526	30,542	0	31,915	29,699	29,815	0.74%	0.39%
BP-70-4650	Grant Income-Flag System	0	0	0	0	0	0	0.00%	#DIV/0!
BP-70-4670	City of Galveston Reimbursement	0	0	0	0	0	0	0.00%	#DIV/0!
BP-70-4666	Insurance Reimbursement	0	0	0	802	0	0	0.00%	#DIV/0!
BP-70-4665	FEMA Reimbursement	0	7,086	1,047	0	0	0	0.00%	#DIV/0!
BP-70-4725	Transfer-R. A. Apffel	57,000	57,000	0	0	0	0	0.00%	#DIV/0!
BP-70-4735	Transfer- Stewart Beach	84,000	84,000	0	0	0	0	0.00%	#DIV/0!
BP-70-4730	Transfer - Seawolf	0	0	0	0	0	0	0.00%	#DIV/0!
BP-70-4720	Transfer-Nourished Beach	325,946	325,946	276,250	300,000	300,000	300,000	7.41%	0.00%
BP-70-4710	Transfer-Dellenera	33,565	33,565	0	0	0	0	0.00%	#DIV/0!
BP-70-4750	Transfer-General Fund	0	0	0	0	0	0	0.00%	#DIV/0!
BP-70-4752	Transfer -Pocket Park 1	0	0	0	0	0	0	0.00%	#DIV/0!
BP-70-4754	Transfer- Pocket Park 2	0	0	0	0	0	0	0.00%	#DIV/0!
BP-70-4756	Transfer- Pocket Park 3	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Nonrecurring Revenue Sources</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>731,839</b>	<b>691,736</b>	<b>17.08%</b>	<b>(5.48%)</b>
<b>Total Revenue Sources</b>		<b>2,963,333</b>	<b>2,952,466</b>	<b>2,281,948</b>	<b>3,307,657</b>	<b>3,029,401</b>	<b>3,773,246</b>	<b>93.19%</b>	<b>24.55%</b>

## Expenses

<i>PERSONNEL</i>									
BP-70-5000	Salaries - Seasonal & PT	866,487	749,889	553,690	727,343	750,000	870,000	21.49%	16.00%
BP-70-5003	Salaries - Full Time	498,637	615,472	708,117	755,272	715,021	824,950	20.37%	15.37%
BP-70-5044	Salaries - Training	0	0	0	0	0	0	0.00%	#DIV/0!
BP-70-5034	Salaries - Security	0	0	0	0	0	0	0.00%	#DIV/0!
BP-70-5038	Overtime	28,206	39,300	22,428	67,855	40,000	80,000	1.98%	100.00%
BP-70-5042	Incentive	0	0	0	0	0	0	0.00%	#DIV/0!
BP-70-5048	Contract Labor	0	0	0	0	0	0	0.00%	#DIV/0!
BP-70-5050	Payroll Taxes	86,962	97,626	97,425	99,883	112,074	140,000	3.46%	24.92%
BP-70-5055	Pension Plan	20,391	20,332	34,541	35,573	35,751	39,200	0.97%	9.65%
BP-70-5060	Insurance Employees	45,413	91,062	106,069	122,990	125,854	133,430	3.30%	6.02%
BP-70-5060	Insurance Contingency	0	0	0	0	12,585	14,677	0.36%	16.62%
BP-70-5065	Worker's Compensation	41,796	30,733	24,255	31,395	48,367	33,000	0.81%	(31.77%)
BP-70-5070	Unemployment	6,629	0	1,878	3,397	3,397	3,397	0.08%	(0.00%)
BP-70-5075	Uniforms	17,315	29,213	10,109	32,009	27,171	27,171	0.67%	0.00%
BP-70-5078	Drug Testing/Background Check	5,611	4,828	5,055	4,200	9,300	9,300	0.23%	0.00%
BP-70-5071	Sick Leave/Vacation Accrual	3,663	13,142	13	2,951	2,951	3,000	0.07%	1.66%
BP-70-5079	Employee Recruitment	486	650	400	500	1,500	1,500	0.04%	0.00%
BP-70-5080	Salary Contingency	0	0	0	0	21,451	48,355	1.19%	125.42%
<b>Total Personnel</b>		<b>1,621,596</b>	<b>1,692,247</b>	<b>1,563,981</b>	<b>1,883,367</b>	<b>1,905,423</b>	<b>2,227,980</b>	<b>55.02%</b>	<b>16.93%</b>

# Beach Patrol

Operating	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Current Budget	Budget Increase or Decrease	
<b>MATERIALS, SUPPLIES &amp; SERVICES</b>									
BP-70-5100	Alarm Contract	900	835	750	1,099	1,100	1,100	0.03%	0.00%
BP-70-5110	Auto Mileage	0	0	0	0	0	0	0.00%	#DIV/0!
BP-70-5115	Advertising & Promotional	106	977	394	534	500	500	0.01%	0.00%
BP-70-5116	Bad Debt Expense	0	0	0	0	0	0	0.00%	#DIV/0!
BP-70-5117	Bank Charges	0	(31)	146	(541)	0	0	0.00%	#DIV/0!
BP-70-5118	Cash Over/Short	0	0	0	0	0	0	0.00%	#DIV/0!
BP-70-5120	Cleaning Supplies	0	932	606	500	3,000	3,000	0.07%	0.00%
BP-70-5125	Contract Services	4,757	4,064	3,086	7,240	3,820	11,620	0.29%	204.19%
BP-70-5130	Copier Usage	0	1,173	0	1,200	1,200	1,200	0.03%	0.00%
BP-70-5135	Data Processing/Software	13,617	11,691	9,212	12,827	11,320	16,107	0.40%	42.29%
BP-70-5137	Discounts	(40)	(29)	(101)	(19)	0	0	0.00%	#DIV/0!
BP-70-5140	Dues & Subscriptions	0	0	0	0	0	0	0.00%	#DIV/0!
BP-70-5150	Floral/Client Amenities	2,521	0	0	0	0	0	0.00%	#DIV/0!
BP-70-5155	Office Supplies	3,237	3,552	3,216	5,893	5,000	5,500	0.14%	10.00%
BP-70-5157	Paper Goods	0	0	0	720	3,000	3,000	0.07%	0.00%
BP-70-5162	Signage	22,120	27,007	71,001	48,349	39,136	52,833	1.30%	35.00%
BP-70-5163	Licenses/Permits	85	2,125	3,338	4,875	4,875	4,875	0.12%	0.00%
BP-70-5164	Meetings & Seminars	16,242	15,154	5,893	3,284	9,200	11,000	0.27%	19.57%
BP-70-5165	Memberships	5,947	3,294	3,440	9,425	8,625	10,000	0.25%	15.94%
BP-70-5170	Miscellaneous	689	0	0	226	0	0	0.00%	#DIV/0!
BP-70-5175	Office Rental	21,500	21,500	21,500	21,500	21,500	105,600	2.61%	391.16%
BP-70-5182	Reimbursement- City of Galveston	0	0	0	0	0	0	0.00%	#DIV/0!
BP-70-5185	Supplies	3,218	3,716	3,394	12,220	8,915	8,915	0.22%	0.00%
BP-70-5189	Telephone/Cells/Internet	16,323	14,239	16,773	16,738	17,222	17,222	0.43%	0.00%
BP-70-5192	Emergency Cleanup	0	0	0	0	0	0	0.00%	#DIV/0!
BP-70-5195	FEMA/Storm Expense	0	0	0	0	0	0	0.00%	#DIV/0!
BP-70-5200	Audit Fee	9,998	8,886	9,248	11,594	9,853	10,500	0.26%	6.57%
BP-70-5202	Legal	90	1,419	775	3,693	500	500	0.01%	0.00%
BP-70-5204	Professional Fees	0	1,167	(1,167)	0	1,250	1,250	0.03%	0.00%
BP-70-5230	Insurance -Auto/Property	4,756	4,612	8,965	6,631	8,300	7,342	0.18%	(11.54%)
BP-70-5232	Insurance-Liability	19,174	17,447	18,289	25,174	21,200	27,720	0.68%	30.75%
BP-70-5234	Insurance - Claims	1,000	0	1,000	0	0	0	0.00%	#DIV/0!
BP-70-5242	M & R - Equipment/Vehicle	23,093	32,669	28,891	62,750	41,025	38,300	0.95%	(6.64%)
BP-70-5240	M&R - Building	181	0	0	420	0	0	0.00%	#DIV/0!
BP-70-5242	Radio Repair	0	0	0	0	0	0	0.00%	#DIV/0!
BP-70-5254	Small Tools & Equipment	8,880	6,928	1,847	7,861	15,170	15,170	0.37%	0.00%
BP-70-5256	Equipment Rental	0	0	0	0	0	0	0.00%	#DIV/0!
BP-70-5260	Gasoline	26,075	22,024	16,249	13,427	35,000	35,000	0.86%	0.00%
BP-70-5370	Courier Service	46	42	0	528	1,000	1,000	0.02%	0.00%
BP-70-5407	Grant-Environment Flag System	0	0	0	0	0	0	0.00%	#DIV/0!
BP-70-5601	Buoys	5,160	3,037	1,600	5,746	10,200	10,600	0.26%	3.92%
BP-70-5605	Buoy Construction	1,822	0	501	3,368	6,400	6,500	0.16%	1.56%
BP-70-5610	Community Awareness	3,577	9,026	1,824	4,724	11,200	12,200	0.30%	8.93%
BP-70-5615	Junior Lifeguards	28,265	27,890	9,992	29,699	29,699	29,815	0.74%	0.39%
BP-70-5625	First Aid Supplies	17,758	27,414	18,632	22,758	18,135	25,517	0.63%	40.71%
BP-70-5630	Tower Construction	18,148	20,543	2,949	3,634	5,550	6,660	0.16%	20.00%
BP-70-5635	Training	24,255	28,966	12,042	32,208	30,073	38,967	0.96%	29.57%
BP-70-7001	Special Projects - New Programs	0	0	0	0	0	0	0.00%	#DIV/0!
BP-70-7002	Contingency-Unforeseen Special Projects	0	0	0	0	0	0	0.00%	#DIV/0!
BP-70-7003	Contingency-City Funding	0	0	0	0	0	0	0.00%	#DIV/0!
BP-70-7006	Contingency-Board Approval Required	0	85,486	0	0	150,000	574,500	14.19%	283.00%
BP-70-7100	Radio Rental/Expenses	29,293	38,319	12,958	18,481	35,050	35,050	0.87%	0.00%
BP-70-5257	Capital Asset Replacement Reserve	0	0	0	0	0	0	0.00%	#DIV/0!
BP-70-5145	Hotel Tax Contingency Reserve	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Materials &amp; Supplies</b>		<b>332,794</b>	<b>446,071</b>	<b>287,243</b>	<b>398,767</b>	<b>568,018</b>	<b>1,129,063</b>	<b>27.88%</b>	<b>98.77%</b>
<b>Net Income (excl Capital)</b>		<b>1,008,943</b>	<b>814,148</b>	<b>430,724</b>	<b>1,025,523</b>	<b>384,664</b>	<b>416,203</b>		

# Beach Patrol

<b>Operating</b>		<b>Actual 2018</b>	<b>Actual 2019</b>	<b>Actual 2020</b>	<b>Projected Actual 2021</b>	<b>Adopted Budget 2021</b>	<b>Proposed Budget 2022</b>	<b>Percent of Current Budget</b>	<b>Budget Increase or Decrease</b>
<b><i>CAPITAL OUTLAY &amp; DEBIT SERVICE</i></b>									
BP-70-5245	Leasehold Improvements	156	3,695	77	0	0	0	0.00%	#DIV/0!
BP-70-5252	Equipment Purchase (Cash)	52,305	126,599	68,391	37,453	42,000	72,600	1.79%	72.86%
BP-70-5252	Equipment Purchase (Financed)	0	0	0	0	0	0	0.00%	#DIV/0!
BP-70-5253	Leased Payment (prior year)	124,509	140,376	21,395	138,846	227,726	46,491	1.15%	(79.58%)
BP-70-5255	Gain/Loss on Sale of Assets	(3,300)	0	0	(3,941)	0	0	0.00%	#DIV/0!
BP-70-5253	Leased Equipment	0	0	0	5,543	54,439	53,042	1.31%	(2.57%)
BP-70-5251	Principal Payment-Financed	0	0	0	0	0	0	0.00%	#DIV/0!
BP-70-5156	Interest Payment-Financed	0	0	0	0	1,835	0	0.00%	(100.00%)
<b>Total Capital Outlay</b>		<b>173,670</b>	<b>270,669</b>	<b>89,863</b>	<b>177,900</b>	<b>326,000</b>	<b>172,133</b>	<b>4.25%</b>	<b>(47.20%)</b>
<b>Total Expense</b>		<b>2,128,060</b>	<b>2,408,988</b>	<b>1,941,087</b>	<b>2,460,034</b>	<b>2,799,441</b>	<b>3,529,176</b>	<b>87.16%</b>	<b>26.07%</b>
<b><i>TRANSFERS</i></b>									
BP-70-8000	General Fund	233,340	278,007	198,775	296,994	229,960	244,070	6.03%	6.14%
BP-70-8001	Stewart Beach	0	0	0	0	0	0	0.00%	#DIV/0!
		<b>233,340</b>	<b>278,007</b>	<b>198,775</b>	<b>296,994</b>	<b>229,960</b>	<b>244,070</b>	<b>6.03%</b>	<b>6.14%</b>
<b>Total Expenses</b>		<b>2,361,400</b>	<b>2,686,995</b>	<b>2,139,862</b>	<b>2,757,028</b>	<b>3,029,402</b>	<b>3,773,246</b>	<b>93.19%</b>	<b>24.55%</b>
<b>Net Income</b>		<b>601,933</b>	<b>265,471</b>	<b>142,086</b>	<b>550,629</b>	<b>(0)</b>	<b>0</b>		

# Beach Patrol

Security		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Current Budget	Budget Increase or Decrease
<b>Income</b>									
BP-75-4725	Transfer-R. A. Apffel (Security)	0	0	0	91,864	91,864	113,093	2.79%	23.11%
BP-75-4735	Transfer- Stewart Beach (Security)	0	0	0	90,789	90,789	135,160	3.34%	48.87%
BP-75-4770	Transfer - Seawolf (Security)	0	0	0	18,439	18,439	27,584	0.68%	49.60%
BP-75-4050	Loan Proceeds (Financed Equip)	0	0	0	0	63,756	0	0.00%	(100.00%)
<b>Total Revenue Sources</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>201,092</b>	<b>264,848</b>	<b>275,837</b>	<b>6.81%</b>	<b>0.00%</b>
<b>Expenses</b>									
<i>PERSONNEL</i>									
BP-75-5034	Salaries - Security	0	0	0	135,539	146,780	201,525	4.98%	37.30%
BP-75-5050	Payroll Taxes	0	0	0	10,055	11,229	15,417	0.38%	37.30%
BP-75-5065	Worker's Compensation	0	0	0	3,412	6,397	7,000	0.17%	9.43%
<b>Total Personnel</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>149,005</b>	<b>164,405</b>	<b>223,942</b>	<b>5.53%</b>	<b>84.03%</b>
<i>MATERIALS, SUPPLIES &amp; SERVICES</i>									
BP-75-5185	Supplies	0	0	0	0	500	500	0.01%	0.00%
BP-75-5242	M & R - Equipment/Vehicle	0	0	0	5,244	9,750	7,317	0.18%	(24.95%)
BP-75-5256	Equipment Rental	0	0	0	5,236	0	0	0.00%	#DIV/0!
BP-75-5260	Gasoline	0	0	0	0	3,000	3,000	0.07%	0.00%
BP-75-5625	First Aid Supplies	0	0	0	0	1,500	1,500	0.04%	0.00%
<b>Total Materials &amp; Supplies</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>10,480</b>	<b>14,750</b>	<b>12,317</b>	<b>0.30%</b>	<b>#DIV/0!</b>
<b>Net Income (excl Capital)</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>41,606</b>	<b>21,937</b>	<b>39,578</b>		
<i>CAPITAL OUTLAY &amp; DEBIT SERVICE</i>									
BP-75-5252	Equipment Purchase (Cash)	0	0	0	30,349	0	6,000	0.15%	#DIV/0!
BP-75-5252	Equipment Purchase (Financed)	0	0	0	0	0	0	0.00%	#DIV/0!
BP-75-5253	Leased Equipment-Current Year	0	0	0	3,000	85,692	16,789	0.41%	(80.41%)
BP-75-5255	Gain/Loss on Sale of Assets	0	0	0	0	0	0	0.00%	#DIV/0!
BP-75-5253	Lease Payment-Prior Year	0	0	0	0	0	16,789	0.41%	#DIV/0!
BP-75-5251	Principal Payment-Financed	0	0	0	0	0	0	0.00%	#DIV/0!
BP-75-5156	Interest Payment-Financed	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Capital Outlay</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>33,349</b>	<b>85,692</b>	<b>39,578</b>	<b>0.98%</b>	<b>#DIV/0!</b>
<b>Total Expenses</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>192,834</b>	<b>264,848</b>	<b>275,837</b>	<b>6.81%</b>	<b>4.15%</b>
<b>Net Income</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>8,258</b>	<b>0</b>	<b>0</b>		

**2021-2022 PROPOSED BUDGET  
Beach Patrol  
Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>BP 70 Cost</u>	<u>Security 75 Cost</u>
<b>5075</b>	<b>Uniforms</b>	Lifeguard Shirts	\$ 6,000	\$ -
		Lifeguard Shorts	\$ 6,760	\$ -
		Women's Swimsuits	\$ 2,070	\$ -
		Broadbrim Hats	\$ 2,431	\$ -
		Raincoats	\$ 2,100	\$ -
		Whistles & Lanyards	\$ 1,000	\$ -
		Police Shirts	\$ 250	\$ -
		Police Pants	\$ 150	\$ -
		Duty Gun belt & Accessories	\$ 225	\$ -
		Police Equipment	\$ 2,500	\$ -
		Patches	\$ 500	\$ -
		Polo Shirts	\$ 1,680	\$ -
		Fins	\$ 1,505	\$ -
			<b>\$ 27,171</b>	<b>\$ -</b>
<b>5078</b>	<b>Drug Testing &amp; Background</b>	Drug Test (155 @ \$25)	\$ 3,875	\$ -
		Background Checks (155 @ \$35.00)	\$ 5,425	\$ -
			<b>\$ 9,300</b>	<b>\$ -</b>
<b>5079</b>	<b>Recruitment</b>	Guard's Recruitment	<b>\$ 1,500</b>	<b>\$ -</b>
<b>5080</b>	<b>Salary Contingency</b>	Merit Increase	<b>\$ 48,355</b>	<b>\$ -</b>
<b>5100</b>	<b>Alarm Contract</b>	Alarm	<b>\$ 1,100</b>	<b>\$ -</b>
<b>5115</b>	<b>Advertising &amp; Promotional</b>		<b>\$ 500</b>	<b>\$ -</b>
<b>5120</b>	<b>Cleaning Supplies</b>	Miscellaneous	<b>\$ 3,000</b>	<b>\$ -</b>
<b>5125</b>	<b>Contract Services</b>	Sparklets Rental (\$2/mth x 12)	\$ 24	\$ -
		Sparklets Products & other chgs	\$ 376	\$ -
		Outsource Payroll	\$ 7,800	\$ -
		MMI Cleaning 2x month Nov-Mar	\$ 900	\$ -
		MMI Cleaning 2x month Apr - oct	\$ 2,520	\$ -
			<b>\$ 11,620</b>	<b>\$ -</b>
<b>5130</b>	<b>Copier Lease/Mtc</b>		<b>\$ 1,200</b>	<b>\$ -</b>
<b>5135</b>	<b>Data Processing/Software Maintenance</b>	GCS Uattend	\$ 552	\$ -
		GCS Antivirus \$160 & Adobe \$650	\$ 810	\$ -
		GCS Barracuda	\$ 318	\$ -
		GCS 911 DATA BASE	\$ 1,200	\$ -
		GCS Docs Vault	\$ 1,520	\$ -
		When to Work	\$ 500	\$ -
		Dispatch Program Upgrade	\$ 2,000	\$ -
		Website Mgmt / Digital Media	\$ 3,000	\$ -
		Website Flag System	\$ 1,200	\$ -
		Medical Software / Lucid	\$ 120	\$ -
		Body Cams	\$ 4,137	\$ -
		Contingency ( Spanish, S/Ware, ect.)	\$ 750	\$ -
			<b>\$ 16,107</b>	<b>\$ -</b>

**2021-2022 PROPOSED BUDGET  
Beach Patrol  
Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>BP 70 Cost</u>	<u>Security 75 Cost</u>
<b>5155</b>	<b>Office Supplies</b>	Office Supplies	\$ 5,500	\$ -
<b>5157</b>	<b>Paper Goods</b>	Toilet Paper, Tissues, Paper Towels	\$ 3,000	\$ -
<b>5162</b>	<b>Signage</b>	Submerged Rocks	\$ 1,159	\$ -
		No Lifeguard on Duty	\$ 1,159	\$ -
		No Swimming	\$ 5,000	\$ -
		No Swimming Icon	\$ 4,500	\$ -
		Dangerous Currents	\$ 10,000	\$ -
		Surf Condition	\$ 10,000	\$ -
		Emergency Lane	\$ 3,200	\$ -
		Poles (4x6x16)	\$ 2,500	\$ -
		No Surfing	\$ 500	\$ -
		Vinyl Lettering	\$ 65	\$ -
		Red Flags	\$ 280	\$ -
		Yellow Flags	\$ 280	\$ -
		Green Flags	\$ 280	\$ -
		Purple Flags	\$ 280	\$ -
		Orange Flags	\$ 280	\$ -
		Logo Flag	\$ 1,770	\$ -
		Arrows	\$ 300	\$ -
		Flag Clips	\$ 300	\$ -
		Rip Currents Signs	\$ 9,780	\$ -
		Posts (4X4X10)	\$ 1,200	\$ -
			<b>\$ 52,833</b>	<b>\$ -</b>
<b>5163</b>	<b>Licenses/Permits</b>	Parking Passes	\$ 4,500	\$ -
		EMS License (6 @ \$70/ea)	\$ 375	\$ -
			<b>\$ 4,875</b>	<b>\$ -</b>
<b>5164</b>	<b>Meetings &amp; Seminars</b>	USLA Conferences Spring	\$ 5,000	\$ -
		ILS Conference	\$ 1,800	\$ -
		Law Enforcement Education	\$ 3,000	\$ -
		Supervisor/ Staff meetings	\$ 1,200	\$ -
			<b>\$ 11,000</b>	<b>\$ -</b>
<b>5165</b>	<b>Memberships</b>	TCLEDDS	\$ 1,000	\$ -
		CLEAT	\$ 1,920	\$ -
		USLA IND	\$ 5,400	\$ -
		USLA Agency	\$ 500	\$ -
		EMS Continuing Education	\$ 420	\$ -
		First Responder Fee	\$ 60	\$ -
		Rifle Club	\$ 700	\$ -
			<b>\$ 10,000</b>	<b>\$ -</b>
<b>5175</b>	<b>Office Rental</b>	Office Rental	<b>\$ 105,600</b>	<b>\$ -</b>

**2021-2022 PROPOSED BUDGET**  
**Beach Patrol**  
**Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>BP 70 Cost</u>	<u>Security 75 Cost</u>
<b>5185</b>	<b>Supplies</b>	Sunscreen (122 cs @ \$100)	\$ 1,200	\$ -
		Gatorade(24 cs @ \$150)	\$ 1,500	\$ -
		Misc	\$ 1,200	\$ 500
		PWC parts	\$ 40	\$ -
		Shackles(105 @ \$4)	\$ 420	\$ -
		Paint Brushes(10 @ \$2.50)	\$ 25	\$ -
		PVC Poles(70@ \$5)	\$ 350	\$ -
		Lag Bolts(1200 @ \$2.50)	\$ 250	\$ -
		Tool Kits	\$ 90	\$ -
		Bearing Buddy	\$ 90	\$ -
		Pump Supplies (2 @ \$75)	\$ 150	\$ -
		Nuts, Bolts & Screws	\$ 3,600	\$ -
			<b>\$ 8,915</b>	<b>\$ 500</b>
<b>5189</b>	<b>Telephone/Cell/Internet</b>	AT&T Bundled Lines	\$ 1,680	\$ -
		AT&T - Distance	\$ 30	\$ -
		Distinct Data	\$ 120	\$ -
		Distinct Data	\$ 3,571	\$ -
		Cell Phone Reimbursement	\$ 2,700	\$ -
		Office Cell Phone	\$ 480	\$ -
		comcast	\$ 8,641	\$ -
			<b>\$ 17,222</b>	<b>\$ -</b>
<b>5204</b>	<b>Professional Fees</b>	Maximus	\$ 1,250	\$ -
			<b>\$ 1,250</b>	<b>\$ -</b>
<b>5242</b>	<b>M &amp; R Equipment</b>	Tires	\$ 1,000	\$ -
		Oil & Lube	\$ 1,000	\$ -
		Leased Vehicle Registration/Title	\$ 950	\$ 317
		Leased Vehicle Maintenance Fee	\$ 5,800	\$ 2,300
		Pump Repairs	\$ 300	\$ -
		Brake Repairs	\$ 1,000	\$ -
		PWC Repairs	\$ 3,750	\$ -
		Trailer Repairs	\$ 1,500	\$ -
		Emergency Lights/Sirens	\$ 6,400	\$ 3,200
		Boat Engine/Hull/Equipment	\$ 4,000	\$ -
		Truck Repairs	\$ 1,000	\$ -
		ATV Repairs	\$ 600	\$ 500
		Multipurpose Improvements	\$ 3,000	\$ -
		Towing	\$ 1,000	\$ -
		Other unscheduled repairs	\$ 7,000	\$ 1,000
		Vehicles, Boat, Mule, PWC & Bikes	\$ -	\$ -
			<b>\$ 38,300</b>	<b>\$ 7,317</b>
<b>5253</b>	<b>Leased Equipment</b>			
	<b>Current:</b>	Lease Pymt Express Van Financed in FY20	\$ 10,248	\$ -
		EFM - 4 Chevy Colorados	\$ 36,242	\$ -
		EFM - 2 Chevy Colorados - Security	\$ -	\$ 16,789
	<b>Proposed:</b>	EFM - 4 Chevy Colorados	\$ 36,242	\$ -
		EFM - 2 Passenger Vans - Jr LG	\$ 16,800	\$ -
		EFM - 2 Chevy Colorados - Security	\$ -	\$ 16,789
			<b>\$ 99,533</b>	<b>\$ 33,578</b>

**2021-2022 PROPOSED BUDGET  
Beach Patrol  
Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>BP 70 Cost</u>	<u>Security 75 Cost</u>
<b>5252</b>	<b>Equipment Purchase</b>	UTVs for Parks	\$ -	\$ 6,000
	(Not Financed)	Wave Boat 626 Pro & Trailer	\$ 45,600	
		Yamaha VX1050-FW (Jet ski)	\$ 7,000	
		Yamaha Side by Side	\$ -	\$ -
		Outfitting	\$ 20,000	\$ -
			<b>\$ 72,600</b>	<b>\$ 6,000</b>
<b>5254</b>	<b>Small Tools &amp; Equipment</b>	King Pelican Lights	\$ 315	\$ -
		Hoses	\$ 50	\$ -
		Rope/Cords	\$ 600	\$ -
		Copier	\$ 750	\$ -
		Scanner	\$ 650	\$ -
		Battery Jump Pack	\$ 300	\$ -
		Q Beams	\$ 125	\$ -
		Computer	\$ 6,000	\$ -
		Binoculars	\$ 400	\$ -
		Drill	\$ 800	\$ -
		PWC Sleds	\$ 5,000	\$ -
		Sabre Lights	\$ 180	\$ -
			<b>\$ 15,170</b>	<b>\$ -</b>
<b>5260</b>	<b>Gasoline</b>	City of Galveston Fuel Station	<b>\$ 35,000</b>	<b>\$ 3,000</b>
<b>5370</b>	<b>Courier Services</b>	Courier Services	<b>\$ 1,000</b>	<b>\$ -</b>
<b>5407</b>	<b>Grant</b>		<b>\$ -</b>	<b>\$ -</b>
<b>5601</b>	<b>Buoys</b>	Rescue Buoys	\$ 3,000	\$ -
		Ring Buoys	\$ 2,800	\$ -
		Throw Bags	\$ 3,000	\$ -
		Marine Buoys	\$ 600	\$ -
		Other	\$ 1,200	\$ -
			<b>\$ 10,600</b>	<b>\$ -</b>
<b>5605</b>	<b>Buoys Construction</b>	Buoy Boxes	\$ 4,000	\$ -
		Hardware	\$ 2,500	\$ -
			<b>\$ 6,500</b>	<b>\$ -</b>
<b>5610</b>	<b>Community Awareness</b>	Wristbands for kids	\$ 2,000	\$ -
		Jesse Tree	\$ 2,000	\$ -
		Ads (Facebook)	\$ 200	\$ -
		Update water safety video	\$ 2,000	\$ -
		Web/ Social Media Updates	\$ 2,000	\$ -
		Coloring Books	\$ 2,000	\$ -
		Wave Watchers	\$ 2,000	\$ -
			<b>\$ 12,200</b>	<b>\$ -</b>

**2021-2022 PROPOSED BUDGET  
Beach Patrol  
Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>BP 70 Cost</u>	<u>Security 75 Cost</u>
<b>5615</b>	<b>Junior Life Guard</b>	White Shirts	\$ 7,420	\$ -
		Advertising	\$ 2,500	\$ -
		USLA Membership	\$ 2,520	\$ -
		Friday Arts/Craft	\$ 200	\$ -
		Competition - Ribbon/Medals/ Trophies/ T-shirts/ Refreshments	\$ 1,125	\$ -
		Jr. Grd BBQ	\$ 450	\$ -
		UTMB Pool	\$ 5,000	\$ -
			<b>\$ 29,815</b>	<b>\$ -</b>
<b>5625</b>	<b>First Aid Supplies</b>	4x4 Gauze; Sterile; 25/box	\$ 677	\$ 200
		AED (Cardiac Science X5)	\$ 6,950	\$ -
		AED & Batteries	\$ 6,200	\$ -
		AED pads; adult;	\$ 850	\$ -
		AED pads; pedi;	\$ 750	\$ -
		Alcohol; 16 oz	\$ 88	\$ 50
		Antiseptic Hand Cleaner	\$ 122	\$ 50
		B/P Kits	\$ 455	\$ -
		Backboards & Straps	\$ 920	\$ -
		Band Aids; 1"; 100/box	\$ 520	\$ 200
		Body Sheets	\$ 36	\$ -
		B-V-M; adult	\$ 215	\$ -
		B-V-M; pedi	\$ 215	\$ -
		King Tubes	\$ 1,080	\$ -
		CPR Microshields; individual	\$ 1,044	\$ 500
		Extraction Collars; adult	\$ 215	\$ -
		Extraction Collars; pedi	\$ 215	\$ -
		Eye Irrigation Rinse	\$ 80	\$ 25
		Germicidal Hand Wipes; PAWS	\$ 130	\$ 25
		Gloves M, L, XL; 100/box	\$ 385	\$ 50
		Glucose, Oral	\$ 125	\$ -
		Head Immobilizer	\$ 70	\$ 50
		Hot Packs	\$ 195	\$ -
		Hydrogen Peroxide 16 oz;	\$ 250	\$ 50
		Iodine Preps; 100/box	\$ 10	\$ -
		Needles; 18 gauge	\$ 20	\$ -
		Oxygen Bottles	\$ 600	\$ -
		Oxygen Masks; Adult NRB	\$ 60	\$ -
		Oxygen Masks; Pedi NRB	\$ 80	\$ -
		Oxygen Regulators	\$ 788	\$ -
		Razors	\$ 110	\$ -
		Self Adherent Wrap	\$ 403	\$ -
		Splints; disposable	\$ 475	\$ -
		Tape, Adhesive 1"	\$ 336	\$ 100
		Tape, Adhesive 2"	\$ 168	\$ 50
		Tape, Transpore 1"	\$ 95	\$ 50
		Tape, Transpore 2"	\$ 95	\$ 50
		Trauma Shears	\$ 90	\$ -
		Triangular Bandages	\$ 400	\$ 50
		Tweezers / Hemostats	\$ 60	\$ -
			<b>\$ 25,517</b>	<b>\$ 1,500</b>
<b>5630</b>	<b>Tower Construction</b>	Repair (6 @ \$1,110)	<b>\$ 6,660</b>	<b>\$ -</b>

**2021-2022 PROPOSED BUDGET  
Beach Patrol  
Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>BP 70 Cost</u>	<u>Security 75 Cost</u>
<b>5635</b>	<b>Training</b>	Emergency Response Textbooks	\$ 2,450	\$ -
		Emergency Response Videos	\$ 265	\$ -
		Lifeguard DVD Set	\$ 175	\$ -
		Buoys - Competition	\$ 1,100	\$ -
		Rope - Competition Course	\$ 750	\$ -
		USLA - (Airfare, Lodging & Per Diem)	\$ 8,000	\$ -
		Red Cross Certificates	\$ 4,600	\$ -
		Swift Water/ Urban Flooding (3 Lodging, Per Diem & Fees)	\$ 1,500	\$ -
		SCUBA (3 Lodging, Per Diem & Fees)	\$ 2,000	\$ -
		Red Cross Training (2 Per Diem & Fees)	\$ 500	\$ -
		Replacement lung bags	\$ 177	\$ -
		MSEO	\$ 150	\$ -
		ALERT	\$ 400	\$ -
		Active Shooter Training INST & Materials	\$ 2,900	\$ -
		Ammunition	\$ 2,000	\$ -
		EMT Reimbursement	\$ 6,000	\$ -
		Police Academy	\$ 6,000	\$ -
			<b>\$ 38,967</b>	<b>\$ -</b>
<b>7006</b>	<b>Contingency-Bd Approval</b>	As needed	\$ 42,500	\$ -
		BP HQ Design & Development	\$ 532,000	\$ -
			<b>\$ 574,500</b>	<b>\$ -</b>
	<b>Galveston Co 911 District</b>	Motorola APX 4000 (handheld)	\$ 8,800	\$ -
		Annual Air Time Subscription	\$ 9,000	\$ -
		Radio Bags	\$ 7,500	\$ -
		Motorola APX 6500 (vehicle)	\$ 3,750	\$ -
		Annual Repair & Maintenance Radios	\$ 3,000	\$ -
			<b>\$ 35,050</b>	<b>\$ -</b>

**DEBT SERVICE (SETTLEMENT FUND)  
PROPOSED BUDGET FISCAL YEAR 2021/2022**

**OPERATIONS**

REVENUES		7,300
<b>TOTAL OPERATING REVENUE</b>		<u>7,300</u>
PERSONNEL EXPENSE	-	
MATERIAL / SUPPLIES / SERVICES	-	
<b>TOTAL OPERATING EXPENSE</b>		<u>-</u>
<b>NET OPERATING INCOME</b>		<u>7,300</u>

**OTHER REVENUE/EXPENSE**

INTERFUND TRANSFERS IN		-
BUDGETED CASH USE		71,455
<b>TOTAL OTHER REVENUE</b>		<u>71,455</u>
INTERFUND TRANSFERS-OUT	(78,755)	
<b>TOTAL OTHER EXPENSE</b>		<u>(78,755)</u>
<b>NET INCOME AFTER TRANSFERS</b>		<u>-</u>

**CAPITAL OUTLAY**

LOAN PROCEEDS FOR CAPITAL EXP.		-
<b>TOTAL OTHER REVENUE</b>		<u>-</u>
CAPITAL EXPENDITURES	-	
LANDSCAPING	-	
EQUIPMENT	-	
<b>TOTAL CAPITAL EXPENDITURES</b>		<u>-</u>
<b>NET INCOME AFTER CAPITAL</b>		<u>-</u>

**GRANTS**

GRANT REVENUE		-
GRANT EXPENSE	-	
<b>NET GRANTS</b>		<u>-</u>

**FEMA**

FEMA - REIMBURSEMENT		-
FEMA- EXPENSE	-	
<b>NET FEMA</b>		<u>-</u>

<b>NET INCOME AFTER FEMA &amp; GRANTS</b>		<u>-</u>
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<b>BEGINNING CASH RESERVE</b>		<b>350,000</b>
NET CASH IMPACT FY2021/2022		(71,455)
<b>ENDING CASH</b>		<b>278,545</b>

## Debt Service (Settlement Fund)

Summary	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
<b>Income</b>								
DS-70-4001	Hotel Tax	0	0	0	0	0	0.00%	#DIV/0!
DS-70-4008	Sales Tax	0	0	0	0	0	0.00%	#DIV/0!
DS-70-4585	Misc. Income (Oil Spill Settlement)	0	0	0	0	0	0.00%	#DIV/0!
DS-70-4760	Transfer-Sand Replenishment	0	0	0	0	0	0.00%	#DIV/0!
DS-70-4100-4105	Interest Income	6,365	9,370	4,608	387	7,300	0.00%	0.00%
DS-70-9999	Prior Fiscal Year Balance	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Income</b>		<b>6,365</b>	<b>9,370</b>	<b>4,608</b>	<b>387</b>	<b>7,300</b>	<b>100.00%</b>	<b>0.00%</b>
<b>Nonrecurring Revenue Source</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>383,980</b>	<b>0.00%</b>	<b>(81.39%)</b>
<b>Total Revenue Sources</b>		<b>6,365</b>	<b>9,370</b>	<b>4,608</b>	<b>387</b>	<b>391,280</b>	<b>78,755</b>	
<b>Expense</b>								
DS-70-5200	Outside Audit Fees	0	0	3	0	0	0.00%	#DIV/0!
DS-70-5500	Principal Payment	0	0	0	0	0	0.00%	#DIV/0!
DS-70-5501	Interest Payment	0	0	0	0	0	0.00%	#DIV/0!
DS-70-5505	Bond Administration/Bank Charges	0	0	0	0	0	0.00%	#DIV/0!
DS-70-5204	Professional Fees	0	0	0	0	0	0.00%	#DIV/0!
DS-70-5510	Post Monitoring	0	0	0	0	0	0.00%	#DIV/0!
DS-70-8005	Transfer - Tourism Development	0	0	0	0	0	0.00%	#DIV/0!
DS-70-8000	Transfer - General Fund	478	478	131	0	0	0.00%	#DIV/0!
DS-70-8009	Transfer - R A Apfel	0	0	0	0	50,000	63.49%	#DIV/0!
DS-70-8001	Transfer - Stewart Beach	28,623	278,149	0	50,379	391,280	36.51%	(92.65%)
DS-70-8008	Transfer - Seawolf Park	0	0	0	0	0	0.00%	#DIV/0!
DS-70-8008	Transfer to Seawall Beach	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Expense</b>		<b>29,101</b>	<b>278,627</b>	<b>134</b>	<b>50,379</b>	<b>391,280</b>	<b>78,755</b>	<b>100.00%</b>
<b>Net Income</b>		<b>(22,736)</b>	<b>(269,257)</b>	<b>4,474</b>	<b>(49,992)</b>	<b>0</b>	<b>0</b>	
<b>Unrestricted Funds (9/30/2021)</b>								
BP-Oil Spill Funding		0	0	0	0	397,386	350,000	
Texas City Y		0	0	0	0	0	0	
<b>Total Restricted Funds</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>397,386</b>	<b>350,000</b>	
Net Income 2021/2022, less cash reserve use						0		
Non-Reoccurring Revenue Sources						(71,455)		
<b>Total Restricted Funds (Balance 9/30/22)</b>						<b>278,545</b>		

**EAST END LAGOON  
PROPOSED BUDGET FISCAL YEAR 2021/2022**

**OPERATIONS**

OPERATING REVENUES		51,625
<b>TOTAL OPERATING REVENUE</b>		<b>51,625</b>
PERSONNEL EXPENSE	(1,600)	
MATERIAL / SUPPLIES / SERVICES	(30,867)	
<b>TOTAL OPERATING EXPENSE</b>		<b>(32,467)</b>
<b>NET OPERATING INCOME</b>		<b>19,158</b>

**OTHER REVENUE/EXPENSE**

INTERFUND TRANSFERS IN		-
BUDGETED CASH USE		-
<b>TOTAL OTHER REVENUE</b>		<b>-</b>
INTERFUND TRANSFERS-OUT	(5,467)	
<b>TOTAL OTHER EXPENSE</b>		<b>(5,467)</b>
<b>NET INCOME AFTER TRANSFERS</b>		<b>13,691</b>

**CAPITAL OUTLAY**

LOAN PROCEEDS FOR CAPITAL EXP.		-
<b>TOTAL OTHER REVENUE</b>		<b>-</b>
CAPITAL EXPENDITURES	-	
LANDSCAPING	-	
EQUIPMENT	-	
<b>TOTAL CAPITAL EXPENDITURES</b>		<b>-</b>
<b>NET INCOME AFTER CAPITAL</b>		<b>13,691</b>

**GRANTS**

GRANT REVENUE		199,726
GRANT EXPENSE	(199,726)	
<b>NET GRANTS</b>		<b>-</b>

**FEMA**

FEMA - REIMBURSEMENT		-
FEMA- EXPENSE	-	
<b>NET FEMA</b>		<b>-</b>

<b>NET INCOME AFTER FEMA &amp; GRANTS</b>		<b>13,691</b>
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<b>BEGINNING CASH RESERVE</b>		<b>30,000</b>
NET CASH IMPACT FY2021/2022		13,691
<b>ENDING CASH</b>		<b>43,691</b>

# East End Lagoon

Summary	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
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***Income Summary-Does not include FEMA Reimbursement***

Income	129,125	88,165	46,612	57,592	1,660,066	251,351	100.00%	(84.86%)
Transfers	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Income</b>	<b>129,125</b>	<b>88,165</b>	<b>46,612</b>	<b>57,592</b>	<b>1,660,066</b>	<b>251,351</b>	<b>100.00%</b>	<b>(84.86%)</b>
<b>Nonrecurring Revenue Source</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>#DIV/0!</b>
Adjusted Total Income	129,125	88,165	46,612	57,592	1,660,066	251,351	100.00%	(84.86%)

***Expense Summary-Does not include FEMA Expenditures***

Administrative Expense	160,479	73,310	98,755	43,063	1,650,650	237,660	100.00%	(85.60%)
<b>Total Expense</b>	<b>160,479</b>	<b>73,310</b>	<b>98,755</b>	<b>43,063</b>	<b>1,650,650</b>	<b>237,660</b>	<b>100.00%</b>	<b>(85.60%)</b>
<b>Net Income</b>	<b>(31,354)</b>	<b>14,855</b>	<b>(52,143)</b>	<b>14,529</b>	<b>9,416</b>	<b>13,691</b>		

FEMA Reimbursement	0	0	0	0	0	0		
FEMA Related Expenditures	0	0	0	0	0	0		
Net FEMA	0	0	0	0	0	0		

<b>Net Income</b>	<b>(31,354)</b>	<b>14,855</b>	<b>(52,143)</b>	<b>14,529</b>	<b>9,416</b>	<b>13,691</b>		
Capital Outlay (excl Debt Service)	0	0	0	0	253,750	0		
<b>Net Income Excl Capital</b>	<b>(31,354)</b>	<b>14,855</b>	<b>(52,143)</b>	<b>14,529</b>	<b>263,166</b>	<b>13,691</b>		

Estimated Cash September 30, 2021						\$30,000		
Nonrecurring Revenue Source						\$0		
Net Income 2021/2022, less cash reserve use						\$13,691		
<b>Estimated Cash September 30, 2022</b>						<b>\$43,691</b>		

<b><i>PERSONNEL SUMMARY</i></b>	<b><u>Full Time</u></b>	<b><u>Part-time</u></b>	<b><u>Seasonal</u></b>
Grant Administrator (2%)	0.02	0.00	0.00
<b>Total</b>	<b>0.02</b>	<b>0.00</b>	<b>0.00</b>

# East End Lagoon

Summary		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
<b>Income</b>									
EL-70-4585	Miscellaneous Income	100,000	0	0	0	0	0	0.00%	0.00%
EL-70-4670	City of Galveston Reimbursement	26,000	0	0	50,000	50,000	50,000	19.89%	0.00%
EL-70-4665	FEMA Reimbursement	0	0	0	0	0	0	0.00%	0.00%
EL-70-4650	Grant Proceeds	1,500	86,540	44,958	5,938	1,358,441	199,726	79.46%	(85.30%)
EL-70-4050	Loan Proceeds	0	0	0	0	250,000	0	0.00%	(100.00%)
EL-70-4041	Concession Fees	1,625	1,625	1,654	1,654	1,625	1,625	0.65%	0.00%
	<b>Nonrecurring Revenue Source</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>#DIV/0!</b>
	<b>Total Income</b>	<b>129,125</b>	<b>88,165</b>	<b>46,612</b>	<b>57,592</b>	<b>1,660,066</b>	<b>251,351</b>	<b>100.00%</b>	<b>(84.86%)</b>
<b>Transfers</b>									
EL-70-4720	Transfer-Seawolf Park	0	0	0	0	0	0	0.00%	(100.00%)
	<b>Total Transfers</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>100.00%</b>
<b>Expense</b>									
<i>PERSONNEL</i>									
EL-70-5000	Salaries	19,215	19,456	20,911	0	0	1,300	0.55%	#DIV/0!
EL-70-5042	Incentive Salary	0	0	0	0	0	0	0.00%	0.00%
EL-70-5050	Payroll Taxes	1,454	1,470	1,580	0	0	99	0.04%	#DIV/0!
EL-70-5055	Pension Plan	942	973	1,046	0	0	65	0.03%	#DIV/0!
EL-70-5060	Insurance - Employees	0	0	0	0	0	116	0.05%	0.00%
EL-70-5061	Insurance - Contingency	0	0	0	0	0	14	0.01%	0.00%
EL-70-5065	Worker's Compensation	63	34	37	0	0	6	0.00%	#DIV/0!
EL-70-5075	Uniforms	0	0	0	0	0	0	0.00%	0.00%
EL-70-5078	Drug Testing/Background Checks	0	0	0	0	0	0	0.00%	0.00%
EL-70-5079	Recruitment/Advertising	0	0	0	0	0	0	0.00%	0.00%
EL-70-5080	Salary Contingency	0	0	0	0	0	0	0.00%	#DIV/0!
	<b>Total Personnel</b>	<b>21,674</b>	<b>21,933</b>	<b>23,574</b>	<b>0</b>	<b>0</b>	<b>1,600</b>	<b>0.67%</b>	<b>#DIV/0!</b>
<i>MATERIALS, SUPPLIES &amp; SERVICES</i>									
EL-70-5135	Data Processing/Software	0	0	0	0	0	0	0.00%	0.00%
EL-70-5115	Advertising & Promotions	143	0	163	0	1,000	0	0.00%	(100.00%)
EL-70-5117	Bank Fees	0	0	0	0	0	0	0.00%	0.00%
EL-70-5162	Signage	64	811	310	226	2,000	2,000	0.84%	0.00%
EL-70-5163	Licenses/Permits	1,567	0	0	0	0	0	0.00%	0.00%
EL-70-5164	Meeting & Seminars	0	52	0	0	0	0	0.00%	#DIV/0!
EL-70-5170	Miscellaneous	0	0	5,000	0	0	0	0.00%	#DIV/0!
EL-70-5200	Audit Fees	488	88	98	92	89	89	0.04%	0.00%
EL-70-5202	Legal	1,103	0	0	0	0	0	0.00%	0.00%
EL-70-5204	Professional Fees	21,208	25,490	0	2,500	2,552	2,552	1.07%	0.00%
EL-70-5242	M & R Equipment	0	0	0	1,487	2,000	2,000	0.84%	0.00%
EL-70-5254	Small Tools & Equipment	0	318	0	0	500	1,000	0.42%	100.00%
EL-70-5407	Grant	103,737	11,649	67,491	0	1,350,000	199,726	84.04%	(85.21%)
EL-70-5420	Port-O-Lets	1,496	1,768	2,120	2,310	2,310	3,226	1.36%	39.65%
EL-70-7001	New Special Projects	0	0	0	0	0	20,000	8.42%	#DIV/0!
	<b>Total Materials, Supplies &amp; Services</b>	<b>129,805</b>	<b>40,177</b>	<b>75,182</b>	<b>6,614</b>	<b>1,360,451</b>	<b>230,593</b>	<b>97.03%</b>	<b>(83.05%)</b>

## East End Lagoon

Summary		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
<b><i>CAPITAL OUTLAY &amp; DEBT SERVICE</i></b>									
EL-70-5252	Equipment Purchases	0	0	0	0	0	0	0.00%	0.00%
EL-70-5250	Capital Improvements	0	0	0	0	0	0	0.00%	0.00%
EL-70-5251	Principal Payment	0	0	0	0	250,000	0	0.00%	100.00%
EL-70-5156	Interest-Debt Service	0	0	0	0	3,750	0	0.00%	100.00%
EL-70-5830	Landscaping	0	0	0	0	0	0	0.00%	0.00%
EL-70-5253	Leased Equipment	0	0	0	0	0	0	0.00%	0.00%
Total Capital Outlay		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>253,750</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
EL-70-8000	Transfer-General Fund	0	0	0	0	0	0	0.00%	0.00%
EL-70-8006	Transfer-Beach Patrol	0	0	0	0	0	0	0.00%	0.00%
EL-70-8003	Transfer-Beach Cleaning	9,000	11,200	0	36,449	36,449	5,467	2.30%	(85.00%)
Total Transfers		9,000	11,200	0	36,449	36,449	5,467	2.30%	(85.00%)
<b>Total Expense</b>		<b>160,479</b>	<b>73,310</b>	<b>98,755</b>	<b>43,063</b>	<b>1,650,650</b>	<b>237,660</b>	<b>100.00%</b>	<b>(85.60%)</b>
<b>Net Income</b>		<b>(31,354)</b>	<b>14,855</b>	<b>(52,143)</b>	<b>14,529</b>	<b>9,416</b>	<b>13,691</b>		

**2021-2022 PROPOSED BUDGET  
East End Lagoon  
Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Income</u>
4041	Concession Fees	Artist Boat	\$ 650
		Puro Gusto	\$ 975
			<b>\$ 1,625</b>
4650	Grant Proceeds	RESTORE Ph 1A	\$ 199,726
			<b>\$ 199,726</b>
4670	City Reimbursement	City Reimbursement	<b>\$ 50,000</b>

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>
5162	Signage	Code of Conduct/Wayfinding/Panel	
		Replacements	\$ 2,000
5200	Audit Fees	Audits	<b>\$ 89</b>
5204	Professional Fees	RESTORE	\$ 2,552
			<b>\$ 2,552</b>
5242	M & R Equipment	Gates/Bollards/etc.	<b>\$ 2,000</b>
5254	Small Tools and Equipment	Supplies for maintenance	<b>\$ 1,000</b>
5407	Grant-Matching Expense	RESTORE Ph 1A	<b>\$ 199,726</b>
5420	Port-O-Lets	2 units (1ADA, 1Reg) 4x wk service	<b>\$ 3,226</b>
7001	New Special Projects	Camping Site Planning	<b>\$ 20,000</b>
8003	Transfer-Beach Cleaning	Trail & Parking Cleaning	\$ 2,467
		RESTORE Site Parking #2 Cleaning	\$ 3,000
			<b>\$ 5,467</b>

**GENERAL FUND  
PROPOSED BUDGET FISCAL YEAR 2020/2021**

**OPERATIONS**

INTERFUND TRANSFERS IN		1,836,652
OPERATING REVENUES		343,342
<b>TOTAL OPERATING REVENUE</b>		<b>2,179,994</b>
PERSONNEL EXPENSE	(1,250,330)	
MATERIAL / SUPPLIES / SERVICES	(875,978)	
<b>TOTAL OPERATING EXPENSE</b>		<b>(2,126,308)</b>
<b>NET OPERATING INCOME</b>		<b>53,686</b>

**OTHER REVENUE/EXPENSE**

BUDGETED CASH USE		209,861
<b>TOTAL OTHER REVENUE</b>		<b>209,861</b>
INTERFUND TRANSFERS-OUT	-	
<b>TOTAL OTHER EXPENSE</b>		-
<b>NET INCOME AFTER TRANSFERS</b>		<b>263,547</b>

**CAPITAL OUTLAY**

LOAN PROCEEDS FOR CAPITAL EXP.		-
<b>TOTAL OTHER REVENUE</b>		-
CAPITAL EXPENDITURES	(244,047)	
LANDSCAPING	-	
EQUIPMENT	(19,500)	
<b>TOTAL CAPITAL EXPENDITURES</b>		<b>(263,547)</b>
<b>NET INCOME AFTER CAPITAL</b>		-

**GRANTS**

GRANT REVENUE		-
GRANT EXPENSE	-	
<b>NET GRANTS</b>		-

**FEMA**

FEMA - REIMBURSEMENT		-
FEMA- EXPENSE	-	
<b>NET FEMA</b>		-

<b>NET INCOME AFTER FEMA &amp; GRANTS</b>		-
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<b>BEGINNING CASH RESERVE</b>		<b>325,000</b>
NET CASH IMPACT FY2021/2022		(209,861)
<b>ENDING CASH</b>		<b>115,139</b>

**General Fund  
Consolidated**

Summary	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
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***Income Summary-Does not include FEMA Reimbursement***

Income	250,129	323,033	274,101	206,957	254,600	343,342	14.37%	34.86%
Transfers	1,794,610	1,880,931	1,276,691	1,964,734	1,487,131	1,836,652	76.85%	23.50%

**Total Income**                      **2,044,739**      **2,203,964**      **1,550,792**      **2,171,691**      **1,741,731**      **2,179,994**      **91.22%**      **25.16%**

**Nonrecurring Revenue Source**                      **0**                      **0**                      **0**                      **0**                      **287,098**                      **209,861**                      **8.78%**                      **(26.90%)**

**Adjusted Total Income**                      **2,044,739**      **2,203,964**      **1,550,792**      **2,171,691**      **2,028,829**      **2,389,855**      **100.00%**      **17.79%**

***Expense Summary-Does not include FEMA Expenditures***

Administrative Expense	1,307,575	1,457,169	1,379,417	1,254,635	1,250,269	1,398,679	58.53%	11.87%
Accounting Expense	584,897	572,315	705,597	809,751	778,560	991,176	41.47%	27.31%

**Total Expense**                      **1,892,473**      **2,029,484**      **2,085,014**      **2,064,385**      **2,028,829**      **2,389,855**      **100.00%**      **17.79%**

**Net Income**                      **152,267**      **174,480**      **(534,222)**      **107,306**      **0**      **0**

FEMA Reimbursement	0	1,444	0	0	0	0		
FEMA Related Expenditures	17,531	4,541	0	0	0	0		
Net FEMA	<b>(17,531)</b>	<b>(3,096)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>		

**Net Income**                      **134,736**      **171,383**      **(534,222)**      **107,306**      **0**      **0**

Capital Outlay (excl Debt Service)                      7,070                      9,758                      28,905                      15,624                      12,600                      53,000

**Net Income Excl Capital**                      **141,806**      **181,141**      **(505,318)**      **122,929**      **12,600**      **53,000**

<b>Estimated Cash September 30, 2021</b>	<b>\$325,000</b>
Nonrecurring Revenue Source	<b>(\$209,861)</b>
Net Income 2021/2022, less cash reserve use	<b>\$0</b>
<b>Estimated Cash September 30, 2022</b>	<b>\$115,139</b>

<b>PERSONNEL SUMMARY</b>	<b>Full Time</b>	<b>Part-time</b>	<b>Seasonal</b>
<b><u>Administration</u></b>			
CEO	1.00	0.00	0.00
Administrative Services Mgr.	1.00	0.00	0.00
Office Coordinator	1.00	0.00	0.00
Human Resources Generalist	1.00	0.00	0.00
Dir. of Strategic Communications	0.00	0.00	0.00
Subtotal	4.00	0.00	0.00
<b><u>Accounting</u></b>			
CFO	1.00	0.00	0.00
Controller	1.00	0.00	0.00
Senior Accountant	1.00	0.00	0.00
Staff Accountant	1.00	0.00	0.00
Accounting Clerk	1.00	0.00	0.00
Payroll Clerk	1.00	0.00	0.00
A/P Clerk	1.00	0.00	0.00
Subtotal	7.00	0.00	0.00
<b>Total</b>	<b>11.00</b>	<b>0.00</b>	<b>0.00</b>

**General Fund  
Consolidated**

Summary	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
<b>Income</b>								
Consol-4001 Hotel Occupancy Tax	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-4100 Interest Income	112,073	189,831	124,821	11,210	112,000	12,000	0.50%	(89.29%)
Consol-4040 Concession Agreement - Parking	3,600	3,716	1,600	3,600	3,600	3,600	0.15%	0.00%
Consol-4585 Miscellaneous	7,887	620	2,230	55	0	0	0.00%	#DIV/0!
Consol-4225, 4426 & 4427 Rent - 601 Tremont	114,516	114,516	127,000	127,352	127,000	130,120	5.44%	2.46%
Consol-4580 HOT-Short Term Rental Registration	12,053	14,350	18,450	64,740	12,000	197,622	8.27%	1546.85%
Consol-4670 City of Galveston Reimbursement	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-4666 Insurance Reimbursement	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-4665 FEMA Reimbursement	0	1,444	0	0	0	0	0.00%	#DIV/0!
Consol-4685 Gain on Sale of Asset	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-4050 Financing/Loan Proceeds	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Income</b>	<b>250,129</b>	<b>324,477</b>	<b>274,101</b>	<b>206,957</b>	<b>254,600</b>	<b>343,342</b>	<b>14.37%</b>	<b>34.86%</b>

<b>Nonrecurring Revenue Source</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>287,098</b>	<b>209,861</b>	<b>8.78%</b>	<b>(26.90%)</b>
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<b>Adjusted Total Income</b>	<b>250,129</b>	<b>324,477</b>	<b>274,101</b>	<b>206,957</b>	<b>541,698</b>	<b>553,203</b>	<b>23.15%</b>	<b>2.12%</b>
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**Transfers**

Consol-4700 Beach Cleaning	253,320	303,386	216,921	322,968	249,651	265,049	11.09%	6.17%
Consol-4705 Beach Patrol	233,340	278,007	198,775	296,994	229,960	244,070	10.21%	6.14%
Consol-4710 Dellanera - Parking	26,846	23,880	19,195	22,148	22,148	30,022	1.26%	35.55%
Consol-4710 Dellanera - Pavilion	77,000	77,000	55,055	63,525	63,525	63,412	2.65%	(0.18%)
Consol-4715 Mardi Gras	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-4720 Nourished Beach - Parking	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-4720 Nourished Beach - Other	113,340	115,607	75,145	147,342	90,000	132,580	5.55%	47.31%
Consol-4752 Pocket Park 1 - Beach User	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-4752 Pocket Park 1 - Pavilion	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-4754 Pocket Park 2 - Beach User	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-4754 Pocket Park 2 - Pavilion	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-4756 Pocket Park 3 - Beach User	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-4756 Pocket Park 3 - Pavilion	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-4725 R.A. Apffel - Parking	62,295	57,628	43,253	49,907	49,907	52,900	2.21%	6.00%
Consol-4725 R.A. Apffel - Pavilion	34,344	34,344	2,790	3,219	3,219	11,930	0.50%	270.61%
Consol-4760 Sand Replenishment	158	158	573	0	0	0	0.00%	#DIV/0!
Consol-4730 Seawolf Park	141,065	141,065	100,862	106,262	106,262	119,135	4.99%	12.11%
Consol-4735 Stewart Beach - Parking	109,968	93,590	73,603	84,926	84,926	85,290	3.57%	0.43%
Consol-4735 Stewart Beach - Pavilion	0	0	6,156	7,103	7,103	25,390	1.06%	257.45%
Consol-4740 Debt Service	478	478	131	0	0	0	0.00%	#DIV/0!
Consol-4745 Tourism Development	600,000	672,000	400,073	741,912	462,000	682,525	28.56%	47.73%
Consol-4745 Tourism Development (MG Warehouse)	60,000	0	0	0	0	0	0.00%	#DIV/0!
Consol-TBA Seawall Parking	82,456	83,788	84,158	118,429	118,429	124,350	5.20%	5.00%
Consol-4758 Grant	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Transfers</b>	<b>1,794,610</b>	<b>1,880,931</b>	<b>1,276,691</b>	<b>1,964,734</b>	<b>1,487,131</b>	<b>1,836,652</b>	<b>76.85%</b>	<b>23.50%</b>
<b>Total Revenue</b>	<b>2,044,739</b>	<b>2,205,408</b>	<b>1,550,792</b>	<b>2,171,691</b>	<b>2,028,829</b>	<b>2,389,855</b>	<b>100.00%</b>	<b>17.79%</b>

**General Fund  
Consolidated**

Summary	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
<b>Expense</b>								
<b>PERSONNEL</b>								
Consol-5000 Salaries	850,708	831,634	960,883	917,259	865,587	939,375	39.31%	8.52%
Consol-5038 Overtime	1,578	3,683	1,494	68	1,700	1,700	0.07%	0.00%
Consol-5042 Incentive -CEO	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5002 Salaries-Auditor	0	9,910	1,239	0	0	0	0.00%	#DIV/0!
Consol-5042 Incentive-Staff	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5047 Car Allowance	0	0	104	10,658	9,000	9,000	0.38%	0.00%
Consol-5048 Contract Labor	0	12,365	36,250	23,738	0	0	0.00%	#DIV/0!
Consol-5050 Payroll Taxes	67,903	59,016	70,027	65,624	66,218	71,862	3.01%	8.52%
Consol-5055 Pension Plan	43,333	44,059	45,212	37,500	43,280	46,726	1.96%	7.96%
Consol-5060 Insurance - Employees	105,807	118,051	143,469	118,669	130,028	127,550	5.34%	(1.91%)
Consol-5061 Insurance - Contingency	0	0	0	0	13,003	13,255	0.55%	1.94%
Consol-5065 Worker's Compensation	2,789	1,513	1,899	1,514	3,827	4,150	0.17%	8.45%
Consol-5070 TEC Unemployment	0	2,535	15,652	892	7,311	4,000	0.17%	(45.29%)
Consol-5071 Sick Leave/Vacation Accrual	14,151	6,032	(3,326)	2,500	2,500	6,000	0.25%	140.00%
Consol-5075 Uniforms	50	0	778	0	0	300	0.01%	#DIV/0!
Consol-5078 Drug Testing/Background Checks	90	132	993	445	445	445	0.02%	0.00%
Consol-5079 Employee recruitment/relocation	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5080 Salary Contingency	0	0	0	0	25,968	25,968	1.09%	0.00%
<b>Total Personnel</b>	<b>1,086,408</b>	<b>1,088,930</b>	<b>1,274,674</b>	<b>1,178,866</b>	<b>1,168,865</b>	<b>1,250,330</b>	<b>52.32%</b>	<b>6.97%</b>
<b>MATERIALS, SUPPLIES &amp; SERVICES</b>								
Consol-5100 Alarm System	3,990	3,985	3,945	5,685	4,160	4,680	0.20%	12.50%
Consol-5110 Auto Mileage Reimbursement	0	502	568	123	200	200	0.01%	0.00%
Consol-5115 Advertising	612	327	680	250	600	600	0.03%	0.00%
Consol-5117 Bank Charges	33,316	75,341	35,084	2,500	42,000	40,000	1.67%	(4.76%)
Consol-5123 HOT- Credit Card Fees	495	(93)	(453)	(212)	0	0	0.00%	#DIV/0!
Consol-5124 HOT- Misc. Expense & Audit	50,901	46,737	2,505	48,308	49,012	192,622	8.06%	293.01%
Consol-5118 Cash Over/Short	0	238	97	(90)	0	0	0.00%	#DIV/0!
Consol-5120 Cleaning Supplies	552	709	491	764	775	850	0.04%	9.68%
Consol-5125 Contract Services	69,743	75,943	73,263	90,263	84,315	84,975	3.56%	0.78%
Consol-5130 Copy Leases	18,096	15,165	14,377	15,671	11,700	12,960	0.54%	10.77%
Consol-5135 Data Processing/Software	66,541	73,373	72,154	79,936	74,995	74,017	3.10%	(1.30%)
Consol-5140 Dues & Subscriptions	600	899	139	500	500	1,000	0.04%	100.00%
Consol-5150 Floral	689	1,271	129	705	500	500	0.02%	0.00%
Consol-5152 Human Resources	30,994	8,670	2,654	6,332	7,450	10,000	0.42%	34.23%
Consol-5153 Project Management	8,748	408	0	0	0	0	0.00%	#DIV/0!
Consol-5155 Office Supplies	13,133	15,579	13,888	16,083	14,500	14,500	0.61%	0.00%
Consol-5157 Paper Goods	1,318	1,064	889	1,953	2,000	2,000	0.08%	0.00%
Consol-5163 Licenses/Permits	45	131	45	75	45	45	0.00%	0.00%
Consol-5164 Meetings & Seminars	24,092	13,906	11,030	8,630	8,950	11,250	0.47%	25.70%
Consol-5165 Memberships	3,922	2,050	3,950	4,490	2,630	12,260	0.51%	366.16%
Consol-5170 Miscellaneous	11,180	6,710	8,109	497	10,000	10,000	0.42%	0.00%
Consol-5185 Supplies	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5189 Telephone	29,916	21,712	28,483	27,860	22,182	25,616	1.07%	15.48%
Consol-5190 Utilities Electricity/Water/Gas	13,327	17,229	28,264	29,100	29,100	29,000	1.21%	(0.34%)
Consol-5195 FEMA Storm Repairs	17,531	4,541	0	0	0	0	0.00%	#DIV/0!
Consol-5200 Audit Fees	6,853	763	794	794	846	1,000	0.04%	18.20%
Consol-5202 Legal Fees	45,424	97,005	80,081	84,222	65,000	100,000	4.18%	53.85%
Consol-5204 Professional Fees	0	0	46,758	19,256	0	8,000	0.33%	#DIV/0!
Consol-5230 Insurance -Auto/Property	91,876	100,369	87,803	124,638	100,900	120,573	5.05%	19.50%
Consol-5232 Insurance - Liability	7,033	6,353	7,106	3,642	6,950	6,930	0.29%	(0.29%)
Consol-5234 Insurance - Claims	1,000	0	0	0	0	0	0.00%	#DIV/0!
Consol-5240 M & R Building	19,371	32,808	31,608	57,890	81,807	74,750	3.13%	(8.63%)
Consol-5242 M & R Equipment	2,538	1,806	1,224	2,046	2,300	2,300	0.10%	0.00%
Consol-5254 Small Tools & Equipment	1,280	240	0	70	750	1,000	0.04%	33.33%
Consol-5256 Equipment Rental	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5260 Gasoline	2,443	1,765	990	469	1,750	1,750	0.07%	0.00%
Consol-5320 Public Relations	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5355 Sponsorship	8,100	3,500	0	0	0	0	0.00%	#DIV/0!
Consol-5365 Postage	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5370 Courier Service	100	86	223	97	50	0	0.00%	(100.00%)
Consol-5610 Community Awareness	0	0	1,076	0	0	0	0.00%	#DIV/0!
Consol-5625 First Aid Supplies	0	0	0	2,026	2,050	200	0.01%	(90.24%)
Consol-5635 Training	0	12,645	4,658	1,574	3,100	32,400	1.36%	945.16%
Consol-5800 Commissions Paid	3,150	0	0	0	0	0	0.00%	#DIV/0!
Consol-7000 Special Projects	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-7006 Contingency-Board Approval	0	66,445	0	0	0	0	0.00%	#DIV/0!
Consol-7100 Radios	90	90	0	0	0	0	0.00%	#DIV/0!
Consol-5257 Capital Asset Maintenance Reserve	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Materials, Supplies &amp; Services</b>	<b>588,997</b>	<b>710,270</b>	<b>562,639</b>	<b>636,146</b>	<b>631,117</b>	<b>875,978</b>	<b>36.65%</b>	<b>38.80%</b>

**General Fund  
Consolidated**

Summary	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease	
<b><i>CAPITAL OUTLAY DEBT SERVICE</i></b>									
Consol-5252	Equipment Purchases	6,738	7,971	6,720	13,224	9,800	19,500	0.82%	98.98%
Consol-5250	Capital Improvements	0	0	22,185	0	0	25,000	1.05%	#DIV/0!
Consol-5251	Principal Payment	153,817	159,855	168,690	177,958	177,958	187,764	7.86%	5.51%
Consol-5160	Interest-Debt Service	67,211	58,711	50,107	55,792	41,089	31,283	1.31%	(23.87%)
Consol-5180	Office Relocation	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5830	Landscaping	332	1,787	0	2,400	0	0	0.00%	#DIV/0!
Consol-5253	Leased Equipment	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5255	Gain/Loss Equipment Disposal	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Capital Outlay</b>		<b>228,099</b>	<b>228,324</b>	<b>247,701</b>	<b>249,374</b>	<b>228,847</b>	<b>263,547</b>	<b>11.03%</b>	<b>15.16%</b>
<b><i>INTER-FUND TRANSFERS</i></b>									
Consol-8009	Transfer-R.A. Apffel	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-8014	Transfer-Mardi Gras	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-8016	Transfer-GRT	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-8005	Transfer-Tourism Development	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-8006	Transfer - Beach Patrol	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-8003	Transfer-Beach Cleaning	6,500	6,500	0	0	0	0	0.00%	#DIV/0!
<b>Total Transfers</b>		<b>6,500</b>	<b>6,500</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
<b>Total Expense</b>		<b>1,910,003</b>	<b>2,034,025</b>	<b>2,085,014</b>	<b>2,064,385</b>	<b>2,028,829</b>	<b>2,389,855</b>	<b>100.00%</b>	<b>17.79%</b>
<b>Net Income</b>		<b>134,736</b>	<b>171,383</b>	<b>(534,222)</b>	<b>107,306</b>	<b>0</b>	<b>0</b>		

# General Fund

Administration		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
<b>Income</b>									
GF-50-4100/4107	Interest Income	112,073	189,831	124,821	11,210	112,000	12,000	0.50%	(89.29%)
GF-50-4041	Concession Agreement -Unrestricted	3,600	3,716	1,600	3,600	3,600	3,600	0.15%	0.00%
GF-50-4585	Miscellaneous	7,887	620	2,230	55	0	0	0.00%	#DIV/0!
GF-50-4425	UP Office Rent	0	0	0	352	0	3,120		#DIV/0!
GF-50-4426	Rent 601 Tremont (TD)	72,516	72,516	85,000	85,000	85,000	85,000	3.56%	0.00%
GF-50-4427	Rent 601 Tremont (USPS)	42,000	42,000	42,000	42,000	42,000	42,000	1.76%	0.00%
GF-50-4590	HOT-Short Term Rental Registration	12,053	14,350	18,450	64,740	12,000	197,622	8.27%	1546.85%
GF-50-4670	City of Galveston Reimbursement	0	0	0	0	0	0	0.00%	#DIV/0!
GF-50-4666	Insurance Reimbursement	0	0	0	0	0	0	0.00%	#DIV/0!
GF-50-4665	FEMA Reimbursement	0	1,444	0	0	0	0	0.00%	#DIV/0!
GF-50-4682	Gain on Sale of Asset	0	0	0	0	0	0	0.00%	#DIV/0!
GF-50-4050	Loan/Line of Credit Proceeds	0	0	0	0	0	0	0.00%	#DIV/0!
	<b>Nonrecurring Revenue Source</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>287,098</b>	<b>209,861</b>	<b>8.78%</b>	<b>(26.90%)</b>
	<b>Total Income</b>	<b>250,129</b>	<b>324,477</b>	<b>274,101</b>	<b>206,957</b>	<b>541,698</b>	<b>553,203</b>	<b>23.15%</b>	<b>2.12%</b>

## Transfers

GF-50-4700	Beach Cleaning	253,320	303,386	216,921	322,968	249,651	265,049	11.09%	6.17%
GF-50-4705	Beach Patrol	233,340	278,007	198,775	296,994	229,960	244,070	10.21%	6.14%
GF-50-4710	Dellanera - Parking	26,846	23,880	19,195	22,148	22,148	30,022	1.26%	35.55%
GF-50-4710	Dellanera - Pavilion	77,000	77,000	55,055	63,525	63,525	63,412	2.65%	(0.18%)
GF-50-4720	Nourished Beach - Other	113,340	115,607	75,145	147,342	90,000	132,580	5.55%	47.31%
GF-50-4752	Pocket Park 1 - Beach User	0	0	0	0	0	0	0.00%	#DIV/0!
GF-50-4754	Pocket Park 2 - Beach User	0	0	0	0	0	0	0.00%	#DIV/0!
GF-50-4725	R.A. Apffel - Parking	62,295	57,628	43,253	49,907	49,907	52,900	2.21%	6.00%
GF-50-4725	R.A. Apffel - Pavilion	34,344	34,344	2,790	3,219	3,219	11,930	0.50%	270.61%
GF-50-4760	Sand Replenishment	158	158	573	0	0	0	0.00%	#DIV/0!
GF-50-4730	Seawolf Park	141,065	141,065	100,862	106,262	106,262	119,135	4.99%	12.11%
GF-50-4735	Stewart Beach - Parking	109,968	93,590	73,603	84,926	84,926	85,290	3.57%	0.43%
GF-50-4735	Stewart Beach - Pavilion	0	0	6,156	7,103	7,103	25,390	1.06%	257.45%
GF-50-4740	Debt Service	478	478	131	0	0	0	0.00%	#DIV/0!
GF-50-4745	Tourism Development	600,000	672,000	400,073	741,912	462,000	682,525	28.56%	47.73%
GF-50-4745	Tourism Development (MG Warehouse)	60,000	0	0	0	0	0	0.00%	#DIV/0!
GF-50-4765	Seawall Parking	82,456	83,788	84,158	118,429	118,429	124,350	5.20%	5.00%
GF-50-4758	Grant Fund	0	0	0	0	0	0	0.00%	#DIV/0!
	<b>Total Transfers</b>	<b>1,794,610</b>	<b>1,880,931</b>	<b>1,276,691</b>	<b>1,964,734</b>	<b>1,487,131</b>	<b>1,836,652</b>	<b>76.85%</b>	<b>23.50%</b>

# General Fund

Administration	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease	
<b>Expense</b>									
<i>PERSONNEL</i>									
GF-50-5000	Salaries	433,062	441,163	503,251	382,373	358,075	397,085	16.62%	10.89%
GF-50-5002	Salary-Auditor	0	0	0	0	0	0	0.00%	#DIV/0!
GF-50-5038	Overtime	1,310	1,897	1,494	68	1,200	1,200	0.05%	0.00%
GF-50-5042	Incentive Salary	0	0	0	0	0	0	0.00%	#DIV/0!
GF-50-5047 & 5073	Car Allowance	0	0	104	10,658	9,000	9,000	0.38%	0.00%
GF-50-5048	Contract Labor	0	12,365	29,820	3,148	0	0	0.00%	#DIV/0!
GF-50-5050	Payroll Taxes	37,452	28,874	34,422	23,631	27,393	30,377	1.27%	10.89%
GF-50-5055	Pension Plan	22,146	23,070	24,872	15,658	17,904	19,854	0.83%	10.89%
GF-50-5060	Insurance - Employees	53,570	60,466	73,836	46,205	49,690	50,000	2.09%	0.62%
GF-50-5061	Insurance - Contingency	0	0	0	0	4,969	5,500	0.23%	10.69%
GF-50-5065	Worker's Compensation	1,422	780	1,026	507	1,543	1,750	0.07%	13.42%
GF-50-5070	TEC Unemployment	0	0	1,710	892	4,015	1,000	0.04%	(75.09%)
GF-50-5071	Sick/Vacation Liability Accrual	10,705	(1,238)	(10,389)	2,500	2,500	2,500	0.10%	0.00%
GF-50-5075	Uniforms	0	0	778	0	0	150	0.01%	#DIV/0!
GF-50-5078	Drug Testing/Background Checks	90	132	645	307	307	307	0.01%	0.00%
GF-50-5079	Recruitment/Relocation	0	0	0	0	0	0	0.00%	#DIV/0!
GF-50-5080	Salary Contingency	0	0	0	0	10,742	12,814	0.54%	19.28%
<b>Total Personnel</b>		<b>559,755</b>	<b>567,507</b>	<b>661,566</b>	<b>485,946</b>	<b>487,339</b>	<b>531,536</b>	<b>22.24%</b>	<b>9.07%</b>
<i>MATERIALS, SUPPLIES &amp; SERVICES</i>									
GF-50-5100	Alarm System	3,990	3,985	3,945	5,685	4,160	4,680	0.20%	12.50%
GF-50-5110	Auto Mileage Reimbursement	0	303	342	123	0	0	0.00%	#DIV/0!
GF-50-5115	Advertising & Promotional	178	327	680	250	500	500	0.02%	0.00%
GF-50-5117	Bank Charges	33,316	75,255	35,084	2,500	42,000	40,000	1.67%	(4.76%)
GF-50-5118	Cash Over/Short	0	238	97	(90)	0	0	0.00%	#DIV/0!
GF-50-5120	Cleaning Supplies	542	709	491	739	750	750	0.03%	0.00%
GF-50-5123	Credit Card Charges - HOT	495	(121)	(453)	(212)	0	0	0.00%	#DIV/0!
GF-50-5124	HOT Misc. Expense	40,379	40,328	0	0	0	0	0.00%	#DIV/0!
GF-50-5125	Contract Services	68,450	74,469	71,332	83,779	79,030	74,750	3.13%	(5.42%)
GF-50-5130	Copy Leases	18,096	15,165	14,377	15,671	11,700	12,960	0.54%	10.77%
GF-50-5135	Data Processing/Software	38,475	46,831	48,262	55,086	47,190	46,212	1.93%	(2.07%)
GF-50-5140	Dues & Subscriptions	600	600	139	500	500	500	0.02%	0.00%
GF-50-5150	Floral/Client Amenities	689	1,271	0	705	500	500	0.02%	0.00%
GF-50-5152	Human Resources	30,994	8,670	2,654	6,332	7,450	10,000	0.42%	34.23%
GF-50-5153	Project Management	8,748	408	0	0	0	0	0.00%	#DIV/0!
GF-50-5155	Office Supplies	8,218	10,407	5,578	6,574	9,500	9,500	0.40%	0.00%
GF-50-5157	Paper Goods	1,318	1,064	889	1,953	2,000	2,000	0.08%	0.00%
GF-50-5162	Signage	0	0	0	0	0	0	0.00%	#DIV/0!
GF-50-5163	Licenses/Permits	45	131	45	75	45	45	0.00%	0.00%
GF-50-5164	Meetings & Seminars	22,265	13,647	10,555	8,630	8,750	8,750	0.37%	0.00%
GF-50-5165	Memberships	3,542	1,770	3,051	2,550	2,150	11,530	0.48%	436.28%
GF-50-5170	Miscellaneous	11,146	6,407	8,109	497	10,000	10,000	0.42%	0.00%
GF-50-5175	Office Rent	0	0	0	0	0	0	0.00%	#DIV/0!
GF-50-5189	Telephone/Cells/Internet	25,982	17,244	20,086	19,468	17,666	17,116	0.72%	(3.11%)
GF-50-5190	Utilities/Elec/Gas/Water	13,327	17,229	28,264	29,100	29,100	29,000	1.21%	(0.34%)
GF-50-5195	FEMA Storm Repairs	17,531	4,541	0	0	0	0	0.00%	#DIV/0!
GF-50-5200	Audit Fees	4,360	572	596	595	635	750	0.03%	18.11%
GF-50-5202	Legal Fees	45,424	97,005	77,781	84,222	65,000	100,000	4.18%	53.85%
GF-50-5204	Professional Fees	0	0	6,988	8,000	0	8,000	0.33%	#DIV/0!
GF-50-5230	Insurance -Auto/Property	91,699	100,170	87,541	124,439	100,500	120,353	5.04%	19.75%
GF-50-5232	Insurance - Liability	6,685	6,053	6,733	3,350	6,600	6,600	0.28%	0.00%
GF-50-5234	Insurance-Claims	1,000	0	0	0	0	0	0.00%	#DIV/0!
GF-50-5240	M & R Building	19,371	32,808	31,608	57,890	81,807	74,750	3.13%	(8.63%)
GF-50-5242	M & R Equipment	2,205	1,716	826	1,866	2,000	2,000	0.08%	0.00%
GF-50-5254	Small Tools & Equipment	170	60	0	70	500	500	0.02%	0.00%
GF-50-5256	Equipment Rental	0	0	0	0	0	0	0.00%	#DIV/0!
GF-50-5260	Gasoline	2,443	1,765	990	469	1,750	1,750	0.07%	0.00%
GF-50-5320	Public Relations	0	0	0	0	0	0	0.00%	#DIV/0!
GF-50-5355	Sponsorship	8,100	3,500	0	0	0	0	0.00%	#DIV/0!
GF-50-5365	Postage	0	0	0	0	0	0	0.00%	#DIV/0!
GF-50-5370	Courier Service	47	70	150	81	0	0	0.00%	#DIV/0!
GF-50-5610	Community Awareness	0	0	1,076	0	0	0	0.00%	#DIV/0!
GF-50-5625	First Aid Supplies	0	0	0	1,976	2,000	100	0.00%	(95.00%)
GF-50-5635	Training	0	10,872	4,236	1,574	3,100	28,500	1.19%	819.35%
GF-50-5800	Commissions Paid	3,150	0	0	0	0	0	0.00%	#DIV/0!
GF-50-7000	Special Projects	0	0	0	0	0	0	0.00%	#DIV/0!
GF-50-7006	Contingency-Board Approval	0	66,445	0	0	0	0	0.00%	#DIV/0!
GF-50-7100	Radios	90	90	0	0	0	0	0.00%	#DIV/0!
GF-50-5257	Capital Asset Maintenance Reserve	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Materials, Supplies &amp; Services</b>		<b>533,069</b>	<b>662,006</b>	<b>472,050</b>	<b>524,445</b>	<b>536,883</b>	<b>622,096</b>	<b>26.03%</b>	<b>15.87%</b>

# General Fund

Administration		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
<b><i>CAPITAL OUTLAY &amp; DEBT SERVICE</i></b>									
GF-50-5252	Equipment Purchases	6,738	5,344	4,820	8,094	7,000	11,000	0.46%	57.14%
GF-50-5250	Capital Improvements	0	0	22,185	0	0	15,000	0.63%	#DIV/0!
GF-50-5251	FFE/Capital - Financed	151,507	159,855	168,690	177,958	177,958	187,764	7.86%	5.51%
GF-50-5156	Interest Expense	67,205	58,711	50,107	55,792	41,089	31,283	1.31%	(23.87%)
GF-50-5830	Landscaping	332	1,787	0	2,400	0	0	0.00%	#DIV/0!
GF-50-5253	Leased Equipment	0	0	0	0	0	0	0.00%	#DIV/0!
GF-50-5255	Gain/Loss Equipment Disposal	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Capital Outlay</b>		<b>225,782</b>	<b>225,697</b>	<b>245,801</b>	<b>244,244</b>	<b>226,047</b>	<b>245,047</b>	<b>10.25%</b>	<b>8.41%</b>
GF-50-8009	Transfer-R.A. Apffel	0	0	0	0	0	0	0.00%	#DIV/0!
GF-50-8014	Transfer-Mardi Gras	0	0	0	0	0	0	0.00%	#DIV/0!
GF-50-8016	Transfer - GRT	0	0	0	0	0	0	0.00%	#DIV/0!
GF-50-8005	Transfer-Tourism Development	0	0	0	0	0	0	0.00%	#DIV/0!
GF-50-8006	Transfer-Beach Patrol	0	0	0	0	0	0	0.00%	#DIV/0!
GF-50-8003	Transfer-Beach Cleaning	6,500	6,500	0	0	0	0	0.00%	#DIV/0!
<b>Total Transfers</b>		<b>6,500</b>	<b>6,500</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
<b>Administration Total Expense</b>		<b>1,325,106</b>	<b>1,461,710</b>	<b>1,379,417</b>	<b>1,254,635</b>	<b>1,250,269</b>	<b>1,398,679</b>	<b>58.53%</b>	<b>11.87%</b>

# General Fund

Accounting	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease	
<b>Expense</b>									
<i>PERSONNEL</i>									
GF-60-5000	Salaries	417,646	390,471	457,633	534,885	507,512	542,290	22.69%	6.85%
GF-60-5002	Salaries - Auditor	0	9,910	1,239	0	0	0	0.00%	#DIV/0!
GF-60-5038	Overtime	268	1,787	0	0	500	500	0.02%	0.00%
GF-60-5042	Incentive Salary	0	0	0	0	0	0	0.00%	#DIV/0!
GF-60-5048	Contract Labor	0	0	6,431	20,590	0	0	0.00%	#DIV/0!
GF-60-5050	Payroll Taxes	30,451	30,142	35,605	41,993	38,825	41,485	1.74%	6.85%
GF-60-5055	Pension Plan	21,187	20,990	20,340	21,842	25,376	26,872	1.12%	5.90%
GF-60-5060	Insurance - Employees	52,237	57,585	69,633	72,464	80,338	77,550	3.24%	(3.47%)
GF-60-5061	Insurance - Contingency	0	0	0	0	8,034	7,755	0.32%	(3.47%)
GF-60-5065	Worker's Compensation	1,368	733	873	1,007	2,284	2,400	0.10%	5.09%
GF-60-5070	TEC-Unemployment	0	2,535	13,943	0	3,296	3,000	0.13%	(8.97%)
GF-60-5071	Sick Leave/Vacation Accrual	3,446	7,270	7,063	0	0	3,500	0.15%	#DIV/0!
GF-60-5075	Uniforms	50	0	0	0	0	150	0.01%	#DIV/0!
GF-60-5078	Drug Testing/Back Ground Checks	0	0	348	138	138	138	0.01%	0.00%
GF-60-5079	Recruitment/Relocation	0	0	0	0	0	0	0.00%	#DIV/0!
GF-60-5080	Salary Contingency	0	0	0	0	15,225	13,154	0.55%	(13.60%)
<b>Total Personnel</b>		<b>526,653</b>	<b>521,423</b>	<b>613,108</b>	<b>692,920</b>	<b>681,526</b>	<b>718,794</b>	<b>30.08%</b>	<b>5.47%</b>
<i>MATERIALS, SUPPLIES &amp; SERVICES</i>									
GF-60-5100	Alarm System	0	0	0	0	0	0	0.00%	#DIV/0!
GF-60-5110	Auto Mileage Reimbursement	0	199	227	0	200	200	0.01%	0.00%
GF-60-5115	Advertising/Promotions	434	0	0	0	100	100	0.00%	0.00%
GF-60-5117	Bank Charges	0	85	0	0	0	0	0.00%	#DIV/0!
GF-60-5123	Credit Card Fees-HOT	0	28	0	0	0	0	0.00%	#DIV/0!
GF-60-5124	HOT Misc. Expense	10,522	6,409	2,505	48,308	49,012	192,622	8.06%	293.01%
GF-60-5118	Cash Over/Short	0	0	0	0	0	0	0.00%	#DIV/0!
GF-60-5120	Cleaning Supplies	10	0	0	25	25	100	0.00%	300.00%
GF-60-5125	Contract Services	1,293	1,474	1,931	6,484	5,285	10,225	0.43%	93.47%
GF-60-5130	Copy Leases	0	0	0	0	0	0	0.00%	#DIV/0!
GF-60-5135	Data Processing Fee	28,066	26,542	23,892	24,851	27,805	27,805	1.16%	0.00%
GF-60-5140	Dues & Subscriptions	0	299	0	0	0	500	0.02%	#DIV/0!
GF-60-5150	Floral/Client Amenities	0	0	129	0	0	0	0.00%	#DIV/0!
GF-60-5155	Office Supplies	4,915	5,172	8,310	9,510	5,000	5,000	0.21%	0.00%
GF-60-5157	Paper Goods	0	0	0	0	0	0	0.00%	#DIV/0!
GF-60-5163	License/Permits	0	0	0	0	0	0	0.00%	#DIV/0!
GF-60-5164	Meetings & Seminars	1,827	259	476	0	200	2,500	0.10%	1150.00%
GF-60-5165	Memberships	380	280	899	1,940	480	730	0.03%	52.08%
GF-60-5170	Miscellaneous	35	303	0	0	0	0	0.00%	#DIV/0!
GF-60-5185	Supplies	0	0	0	0	0	0	0.00%	#DIV/0!
GF-60-5189	Telephone/Cells/Internet	3,934	4,467	8,397	8,392	4,516	8,500	0.36%	88.22%
GF-60-5190	Utilities Electricity, Gas, Water	0	0	0	0	0	0	0.00%	#DIV/0!
GF-60-5200	Audit Fees	2,493	190	198	199	211	250	0.01%	18.48%
GF-60-5202	Legal	0	0	2,300	0	0	0	0.00%	#DIV/0!
GF-60-5204	Professional Fees	0	0	39,771	11,256	0	0	0.00%	#DIV/0!
GF-60-5230	Insurance-Auto/Property	176	199	261	199	400	220	0.01%	(45.00%)
GF-60-5232	Insurance-Liability	348	300	373	292	350	330	0.01%	(5.71%)
GF-60-5240	M & R Building	0	0	0	0	0	0	0.00%	#DIV/0!
GF-60-5242	M & R Equipment	332	90	398	180	300	300	0.01%	0.00%
GF-60-5254	Small Tool & Equipment	1,110	180	0	0	250	500	0.02%	100.00%
GF-60-5260	Gasoline	0	0	0	0	0	0	0.00%	#DIV/0!
GF-60-5320	Public Relations	0	0	0	0	0	0	0.00%	#DIV/0!
GF-60-5365	Postage	0	0	0	0	0	0	0.00%	#DIV/0!
GF-60-5370	Courier Service	54	16	73	16	50	0	0.00%	(100.00%)
GF-60-5625	First Aid Supplies	0	0	0	50	50	100	0.00%	100.00%
GF-60-5635	Training	0	1,773	423	0	0	3,900	0.16%	#DIV/0!
GF-60-7000	Special Projects	0	0	0	0	0	0	0.00%	#DIV/0!
GF-60-7006	Contingency-Board Approval	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Materials, Supplies &amp; Services</b>		<b>55,928</b>	<b>48,264</b>	<b>90,589</b>	<b>111,701</b>	<b>94,234</b>	<b>253,882</b>	<b>10.62%</b>	<b>169.42%</b>
<i>CAPITAL OUTLAY &amp; DEBT SERVICE</i>									
GF-60-5250	Capital Improvements	0	0	0	0	0	10,000	0.42%	#DIV/0!
GF-60-5252	Equipment Purchases	0	2,627	1,900	5,130	2,800	8,500	0.36%	203.57%
GF-60-5251	Principal-Debt Service	2,311	0	0	0	0	0	0.00%	#DIV/0!
GF-60-5156	Interest-Debt Service	6	0	0	0	0	0	0.00%	#DIV/0!
GF-60-5253	Leased Equipment	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Capital Outlay</b>		<b>2,316</b>	<b>2,627</b>	<b>1,900</b>	<b>5,130</b>	<b>2,800</b>	<b>18,500</b>	<b>0.77%</b>	<b>560.71%</b>
<b>Accounting Total Expense</b>		<b>584,897</b>	<b>572,315</b>	<b>705,597</b>	<b>809,751</b>	<b>778,560</b>	<b>991,176</b>	<b>41.47%</b>	<b>27.31%</b>

**2021-2022 PROPOSED BUDGET**

**General Fund**

**Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<b>Admin</b>	<b>Acct</b>
			<b>Dept 50</b>	<b>Dept 60</b>
			<b>Cost</b>	<b>Cost</b>
<b>5075</b>	<b>Uniforms</b>	Misc	\$ 150	\$ 150
			<b>\$ 150</b>	<b>\$ 150</b>
<b>5078</b>	<b>Drug/Background Checks</b>	Drug Testing 5 @ \$25	\$ 75	\$ 50
		Back Ground Checks 5 @ \$44	\$ 132	\$ 88
		Credit Bureau Compliance Fee	\$ 100	\$ -
			<b>\$ 307</b>	<b>\$ 138</b>
<b>5080</b>	<b>Salary Contingency</b>	Merit Increase	<b>\$ 12,814</b>	<b>\$ 13,154</b>
<b>5100</b>	<b>Alarm System</b>	Fire/Security/Elevator \$340/mth x 12	\$ 4,080	
		Battery Replacement (2@ \$200)	\$ 400	
		Misc (Update Codes, Fobs)	\$ 200	
			<b>\$ 4,680</b>	<b>\$ -</b>
<b>5110</b>	<b>Mileage</b>	Mileage	<b>\$ -</b>	<b>\$ 200</b>
<b>5120</b>	<b>Cleaning Supplies</b>	Misc Cleaning Supplies	<b>\$ 750</b>	<b>\$ 100</b>
<b>5124</b>	<b>HOT Misc Expns</b>	Destination Next HOT Portal \$100/mth	\$ -	\$ 1,200
		On-Line Program Upgrade	\$ -	\$ 69,000
		Mileage Reimbursement	\$ -	\$ 100
		GCS-DocsVault Annual Mtc	\$ -	\$ 100
		STR Consultant	\$ -	\$ 50,000
		NSF Charges (not collected)	\$ -	\$ 100
		Intuit/QB Mthly Svc Fees \$20/mth	\$ -	\$ 240
		Office Supplies	\$ -	\$ 250
		Distinct Data (HOT Toll Free) \$11/mth	\$ -	\$ 132
		ID Noncompliant & Notification Contractor	\$ -	\$ 5,000
		HOT Audits	\$ -	\$ 66,500
			<b>\$ -</b>	<b>\$ 192,622</b>
<b>5125</b>	<b>Contract Services</b>	Domestic and Irrigation Backflow Inspection (Annual)	\$ 400	\$ -
		Aramark Coffee Svc (Mtc & Product)	\$ 900	\$ 600
		Outsource Payroll - Payroll Processing Software	\$ 2,200	\$ 2,700
		Audio System Annual Mtc. (Ford Audio)	\$ 500	\$ -
		Carpet Cleaning (\$850 x 2)	\$ 1,700	\$ -
		Sparklets Rental (2 machines) & Products	\$ 600	\$ 125
		Technology Security Risk Assessment	\$ 360	\$ 440
		Elevator Inspection (Annual)	\$ 175	\$ -
		Elevator Mtc Contract (Schindler)	\$ 2,700	\$ -
		Fire Alarm Inspection (Annual)	\$ 250	\$ -
		Fire Extinguisher (9) Inspection (Annual)	\$ 75	\$ -
		Fire Sprinkler and Fire Line Backflow Inspection (Annual)	\$ 725	\$ -
		Grounds Keeping - 601 Tremont (\$300/mth)	\$ 3,600	\$ -
		HVAC Johnson Controls-Planned Svc	\$ 31,925	\$ -
		Insect/Rodent Control (\$125-Qtrly)	\$ 500	\$ -
		Janitorial Services \$920/mth	\$ 11,040	\$ -
		Pitney Bowes (Machine Lease) \$1770. p/qtr	\$ 7,080	\$ -
		Pitney Bowes (Supplies)	\$ 250	\$ -
		Plant Mtc (\$410/mth) Mainland Floral	\$ 4,920	\$ -
		PO Box Rental (Annual Fee)	\$ 250	\$ -
		Records Mgmt Svcs (HCDE) & Supplies	\$ 300	\$ 1,560
		Window Washing-601 Tremont (\$950/qtr)	\$ 3,800	\$ -
		Misc. (Rate increases/new contracts)	\$ 500	\$ -
		Abila Consulting and Training Services	\$ -	\$ 4,800
			<b>\$ 74,750</b>	<b>\$ 10,225</b>

**2021-2022 PROPOSED BUDGET  
General Fund  
Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Admin Dept 50 Cost</u>	<u>Acct Dept 60 Cost</u>
<b>5130</b>	<b>Copier Lease/Mtc</b>	Copier Lease \$955 p/mo	\$ 11,460	\$ -
		Copy Count Overages	\$ 1,000	\$ -
		Supplies	\$ 500	\$ -
			<b>\$ 12,960</b>	<b>\$ -</b>
<b>5135</b>	<b>Data Processing/ Software Maintenance</b>	GCS Email Hosting	\$ 7,570	\$ -
		GCS Mtc (labor block) \$1062.50/mth	\$ 12,750	\$ -
		GCS Remote Backup (\$302.50/mth)	\$ 3,630	\$ -
		GCS DocsVault Mtc (12 Users @ \$90/ea)	\$ 630	\$ 450
		GCS DocsVault Features Training (2 ea)	\$ 700	\$ -
		CivicPlus-Annual Fee and SSL Certificate	\$ 2,050	\$ -
		Ring Central	\$ 700	\$ -
		Dropbox Business Software - Annual	\$ 150	\$ 110
		HR-Applicant Pro - Annual	\$ 5,500	\$ -
		Swagit Board Meeting Videostreaming/Index	\$ 11,000	\$ -
		Sage/Abila Software Mtc/Support \$1,067/mth	\$ -	\$ 12,800
		Adobe Pro Software	\$ -	\$ 1,200
		Advantage Business-Check Signer Mtc	\$ -	\$ 525
		NPT Cloud Hosting \$1060/mth	\$ -	\$ 12,720
		Facility Dude Mtc-Annual (PM)	\$ 532	\$ -
		Misc	\$ 1,000	\$ -
			<b>\$ 46,212</b>	<b>\$ 27,805</b>
<b>5140</b>	<b>Dues &amp; Subscriptions</b>	Galveston Daily News/Misc.	\$ 500	\$ -
		Association of Certified Fraud Examiners	\$ -	\$ 500
			<b>\$ 500</b>	<b>\$ 500</b>
<b>5150</b>	<b>Floral/Client Amentias</b>	Sympathy Flowers	<b>\$ 500</b>	<b>\$ -</b>
<b>5152</b>	<b>Human Resources</b>	Engagement Survey	\$ 3,000	\$ -
		Employee Appreciation-Café w/Kelly	\$ 500	\$ -
		Employee Appreciation-New Hire Events	\$ 1,000	\$ -
		Employee Appreciation-Misc	\$ 3,000	\$ -
		Recruitment (3rd Party fees)	\$ 2,500	\$ -
			<b>\$ 10,000</b>	<b>\$ -</b>
<b>5155</b>	<b>Office Supplies</b>	Office Supplies	<b>\$ 9,500</b>	<b>\$ 5,000</b>
<b>5156</b>	<b>Interest-Financed (Prior)</b>	Byline Bank - 601 Tremont	<b>\$ 31,283</b>	<b>\$ -</b>
<b>5157</b>	<b>Paper Goods</b>	Restroom Paper Supplies	<b>\$ 2,000</b>	<b>\$ -</b>
<b>5163</b>	<b>Licenses/Permits</b>	Fire Alarm Permit	\$ 25	\$ -
		Elevator Permit	\$ 20	\$ -
			<b>\$ 45</b>	<b>\$ -</b>
<b>5164</b>	<b>Meetings &amp; Seminars</b>	Business Meals	\$ 2,000	\$ 500
		GEDP Summit	\$ 1,000	\$ -
		GHLA Events	\$ 750	\$ -
		Legislative Trips to Austin	\$ 2,000	\$ -
		TTA	\$ 2,000	\$ -
		Misc	\$ 1,000	\$ 1,000
		Business Meetings and Staff Meetings	\$ -	\$ 1,000
			<b>\$ 8,750</b>	<b>\$ 2,500</b>

**2021-2022 PROPOSED BUDGET  
General Fund  
Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Admin Dept 50 Cost</u>	<u>Acct Dept 60 Cost</u>
<b>5165</b>	<b>Memberships</b>	Amazon Prime Business	\$ 130	\$ -
		GEDP	\$ 10,000	\$ -
		GHLA	\$ 250	\$ -
		Staples	\$ 100	\$ -
		STROAG	\$ 50	\$ -
		Sam's	\$ 100	\$ -
		Tri County Black Chamber	\$ 400	\$ -
		HR Houston (HR)	\$ 130	\$ -
		SHRM (HR)	\$ 220	\$ -
		American Payroll Assoc.	\$ -	\$ 200
		GFOA	\$ -	\$ 280
		Misc	\$ 150	\$ -
		Association of Certified Fraud Examiners	\$ -	\$ 250
			<b>\$ 11,530</b>	<b>\$ 730</b>
<b>5170</b>	<b>Miscellaneous</b>	Misc	<b>\$ 10,000</b>	<b>\$ -</b>
<b>5189</b>	<b>Telephone/Cell/Internet</b>	Hot Spots - \$135 p/mo	\$ 1,620	\$ -
		Internet - \$725 p/mo	\$ 8,700	\$ -
		Phone Lines - \$283 p/mo	\$ 3,396	\$ 6,200
		Long Distance - \$50 p/mo	\$ 600	\$ -
		Cell Reimbursement - \$ \$75@2 p/mo	\$ 1,800	\$ 1,800
		Misc Repairs/Equipment	\$ 1,000	\$ 500
			<b>\$ 17,116</b>	<b>\$ 8,500</b>
<b>5190</b>	<b>Utilities</b>	City of Galveston - Water	\$ 5,600	\$ -
		Electric	\$ 23,400	\$ -
			<b>\$ 29,000</b>	<b>\$ -</b>
<b>5204</b>	<b>Professional Fees</b>	Design Development - Plaza Buildout	\$ 8,000	\$ -
			<b>\$ 8,000</b>	<b>\$ -</b>
<b>5240</b>	<b>M &amp; R Building</b>	Lightbulb Replacement	\$ 500	\$ -
		Misc. Plumbing and Electrical Repairs	\$ 2,500	\$ -
		Misc. Parking Lot/Gate Repairs	\$ 1,000	\$ -
		HVAC Repair/Replacement	\$ 30,000	\$ -
		Electrical Panel Annual Inspection	\$ 750	\$ -
		Roof Maintenance	\$ 40,000	\$ -
			<b>\$ 74,750</b>	<b>\$ -</b>
<b>5242</b>	<b>M &amp; R Equipment</b>	Autos/Equip Misc Mtc & Repairs	<b>\$ 2,000</b>	<b>\$ 300</b>
<b>5250</b>	<b>Capital Improvements</b>	Buildout / Reconfiguration of Plaza	\$ 5,000	\$ 10,000
		Storefront Flashing Repair	\$ 10,000	\$ -
			<b>\$ 15,000</b>	<b>\$ 10,000</b>
<b>5251</b>	<b>Principal-Financed (Prior)</b>	Byline Bank - 601 Tremont	<b>\$ 187,765</b>	<b>\$ -</b>
<b>5252</b>	<b>Equipment Purchases</b>	Computers/Laptops	\$ 5,000	\$ 3,000
		Desks/Cabinets for New Office Space	\$ 5,000	\$ 5,000
		Misc Furniture/Equipment	\$ 1,000	\$ 500
			<b>\$ 11,000</b>	<b>\$ 8,500</b>
<b>5254</b>	<b>Small Tools &amp; Equipment</b>	Misc	<b>\$ 500</b>	<b>\$ 500</b>
<b>5260</b>	<b>Gasoline</b>	Fuel - General Fund Vehicles	<b>\$ 1,750</b>	<b>\$ -</b>
<b>5625</b>	<b>First Aid Supplies</b>		<b>\$ 100</b>	<b>\$ 100</b>

**2021-2022 PROPOSED BUDGET  
General Fund  
Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<b>Admin Dept 50 Cost</b>	<b>Acct Dept 60 Cost</b>
<b>5635</b>	<b>Training</b>	Leadership Galveston (ASM - Sept 2021)	\$ 1,000	\$ -
		Misc. HR Training	\$ 2,500	\$ -
		GFOA/GASB Training	\$ -	\$ 2,500
		STR Training	\$ -	\$ 1,400
		Park Board Website Training	\$ 2,000	\$ -
		Fired-Up Training Program	\$ 23,000	\$ -
			<b>\$ 28,500</b>	<b>\$ 3,900</b>

**SAND REPLINISHMENT FUND  
PROPOSED BUDGET FISCAL YEAR 2021/2022**

**OPERATIONS**

OPERATING REVENUES		-
<b>TOTAL OPERATING REVENUE</b>		-
PERSONNEL EXPENSE	-	
MATERIAL / SUPPLIES / SERVICES	-	
<b>TOTAL OPERATING EXPENSE</b>		-
<b>NET OPERATING INCOME</b>		-

**OTHER REVENUE/EXPENSE**

INTERFUND TRANSFERS IN		-
NONRECURRING REVENUE SOURCE		-
<b>TOTAL OTHER REVENUE</b>		-
INTERFUND TRANSFERS-OUT	-	
<b>TOTAL OTHER EXPENSE</b>		-
<b>NET INCOME AFTER TRANSFERS</b>		-

**CAPITAL OUTLAY**

LOAN PROCEEDS FOR CAPITAL EXP.		-
<b>TOTAL OTHER REVENUE</b>		-
CAPITAL EXPENDITURES	-	
LANDSCAPING	-	
EQUIPMENT	-	
<b>TOTAL CAPITAL EXPENDITURES</b>		-
<b>NET INCOME AFTER CAPITAL</b>		-

**FEMA**

FEMA - REIMBURSEMENT		-
FEMA- EXPENSE	-	
<b>NET FEMA</b>		-

<b>NET INCOME AFTER FEMA</b>		-
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<b>BEGINNING CASH RESERVE</b>		<b>(1,500)</b>
NET CASH IMPACT FY2021/2022		-
<b>ENDING CASH</b>		<b>(1,500)</b>

## Sand Replenishment-Restricted

Summary	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
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### Income

SR-51-4725	Transfer-R. A. Apffel (Beach User)	43,857	37,504	0	0	0	0.00%	#DIV/0!
SR-51-4735	Transfer-Stewart Beach (Beach User)	165,365	130,639	0	0	0	0.00%	#DIV/0!
SR-51-4752	Transfer-PP1 (Beach User)	0	0	0	0	0	0.00%	#DIV/0!
SR-51-4753	Transfer-PP2 (Beach User)	0	0	0	0	0	0.00%	#DIV/0!
SR-51-4754	Transfer-PP3 (Beach User)	0	0	0	0	0	0.00%	#DIV/0!
SR-51-4758	Transfer-GRT (Beach User)	0	0	0	0	0	0.00%	#DIV/0!
SR-51-4710	Transfer-Dellanera Park	4,948	3,664	0	0	0	0.00%	#DIV/0!
SR-51-4765	Transfer-Seawall Parking	0	0	0	0	0	0.00%	#DIV/0!
SR-51-4100	Interest Income	2,951	3,602	1,331	0	0	0.00%	#DIV/0!
SR-51-4585	Misc. Income	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Income</b>		<b>217,120</b>	<b>175,409</b>	<b>1,331</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>#DIV/0!</b>
<b>Nonrecurring Revenue Source</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>#DIV/0!</b>
<b>Total Revenue Sources</b>		<b>217,120</b>	<b>175,409</b>	<b>1,331</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>#DIV/0!</b>

### Expense

SR-51-5117	Bank Charges	0	0	0	0	0	0.00%	#DIV/0!
SR-51-5200	Audit Fees	8	766	797	0	0	0.00%	#DIV/0!
SR-51-5715	Sand Hauling/Replenishment	0	0	0	0	0	0.00%	#DIV/0!
SR-51-8008	Transfer to Seawall Beach (NB)	293,895	293,895	271,349	0	0	0.00%	#DIV/0!
SR-51-8016	Transfer to Grants	0	0	0	0	0	0.00%	#DIV/0!
SR-51-8000	Transfer to General Fund	158	158	573	0	0	0.00%	#DIV/0!
SR-51-8007	Transfer to Dellanera Park	0	0	0	0	0	0.00%	#DIV/0!
SR-51-8009	Transfer to R. A. Apffel Park	0	0	0	0	0	0.00%	#DIV/0!
SR-51-8001	Transfer to Stewart Beach Park	0	0	0	0	0	0.00%	#DIV/0!
SR-51-8019	Transfer to Pocket Parks	0	0	0	0	0	0.00%	#DIV/0!
SR-51-8018	Transfer to Debit Service	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Expense</b>		<b>294,061</b>	<b>294,819</b>	<b>272,719</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>#DIV/0!</b>

### Net Income

<b>(76,942)</b>	<b>(119,411)</b>	<b>(271,388)</b>	<b>0</b>	<b>0</b>	<b>0</b>
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### Restricted (Beach User) Funds (9/30/2021)

Sand Replenishment Fund	(1,500)
Non-Recurring Revenue Source	0
Net Income 2021/2022, less cash reserve use	0

**Total Restricted Beach User Funds 9/30/2022 (1,500)**

**NOURISHED BEACH  
PROPOSED BUDGET FISCAL YEAR 2021/2022**

**OPERATIONS**

OPERATING REVENUES		1,325,795
<b>TOTAL OPERATING REVENUE</b>		<b>1,325,795</b>
PERSONNEL EXPENSE	(176,165)	
MATERIAL / SUPPLIES / SERVICES	(623,721)	
<b>TOTAL OPERATING EXPENSE</b>		<b>(799,886)</b>
<b>NET OPERATING INCOME</b>		<b>525,909</b>

**OTHER REVENUE/EXPENSE**

INTERFUND TRANSFERS IN		-
BUDGETED CASH USE		485,371
<b>TOTAL OTHER REVENUE</b>		<b>485,371</b>
INTERFUND TRANSFERS-OUT	(812,580)	
<b>TOTAL OTHER EXPENSE</b>		<b>(812,580)</b>
<b>NET INCOME AFTER TRANSFERS</b>		<b>198,701</b>

**CAPITAL OUTLAY**

LOAN PROCEEDS FOR CAPITAL EXP.		-
<b>TOTAL OTHER REVENUE</b>		<b>-</b>
CAPITAL EXPENDITURES	-	
LANDSCAPING	-	
EQUIPMENT	-	
<b>TOTAL CAPITAL EXPENDITURES</b>		<b>-</b>
<b>NET INCOME AFTER CAPITAL</b>		<b>198,701</b>

**GRANTS**

GRANT REVENUE		5,633,080
GRANT EXPENSE	(5,361,607)	
<b>NET GRANTS</b>		<b>271,473</b>

**FEMA**

FEMA - REIMBURSEMENT		4,231,567
FEMA- EXPENSE	(4,701,741)	
<b>NET FEMA</b>		<b>(470,174)</b>

<b>NET INCOME AFTER FEMA &amp; GRANTS</b>		<b>-</b>
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<b>BEGINNING CASH RESERVE</b>		<b>2,325,000</b>
NET CASH IMPACT FY2021/2022		(485,371)
<b>ENDING CASH</b>		<b>1,839,629</b>

**Nourished Beach - Consolidated  
Seawall Beach 10th to 103rd Streets**

Summary	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
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***Income Summary - Does not include FEMA reimbursement***

Vehicle Admissions	0	0	0	0	0	0	0.00%	0.00%
Other Income	1,620,284	4,534,065	2,696,635	4,759,468	9,433,864	6,958,875	100.00%	(26.24%)
<b>Total Revenue</b>	<b>1,620,284</b>	<b>4,534,065</b>	<b>2,696,635</b>	<b>4,759,468</b>	<b>9,433,864</b>	<b>6,958,875</b>	<b>93.48%</b>	<b>(26.24%)</b>

<b>Nonrecurring Revenue Sources</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>204,538</b>	<b>485,371</b>	<b>6.52%</b>	<b>137.30%</b>
<b>Total Revenue Sources</b>	<b>1,620,284</b>	<b>4,534,065</b>	<b>2,696,635</b>	<b>4,759,468</b>	<b>9,638,402</b>	<b>7,444,246</b>	<b>100.00%</b>	<b>(22.76%)</b>

***Expense Summary- Does not include FEMA related expenditures***

Vehicle Admissions	0	0	0	1,200	0	0	0.00%	0.00%
Other Expense	1,193,674	4,171,137	2,345,779	4,045,873	8,874,132	6,974,072	100.00%	(21.41%)
<b>Total Expense</b>	<b>1,193,674</b>	<b>4,171,137</b>	<b>2,345,779</b>	<b>4,047,073</b>	<b>8,874,132</b>	<b>6,974,072</b>	<b>100.00%</b>	<b>(21.41%)</b>

<b>Net Income</b>	<b>426,611</b>	<b>362,928</b>	<b>350,856</b>	<b>712,395</b>	<b>764,270</b>	<b>470,174</b>		
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<b>FEMA Reimbursement</b>	<b>500,895</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>6,878,436</b>	<b>4,231,567</b>		
<b>FEMA Related Expenditures</b>	<b>0</b>	<b>39,313</b>	<b>0</b>	<b>0</b>	<b>7,642,706</b>	<b>4,701,741</b>		
<b>Net FEMA</b>	<b>500,895</b>	<b>(39,313)</b>	<b>0</b>	<b>0</b>	<b>(764,270)</b>	<b>(470,174)</b>		
<b>Net Income Including FEMA</b>	<b>927,505</b>	<b>323,615</b>	<b>350,856</b>	<b>712,395</b>	<b>0</b>	<b>0</b>		

<b>Capital Outlay (excl Debt Service)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1,380</b>	<b>2,500</b>	<b>0</b>		
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<b>Net Income Excl Capital</b>	<b>927,505</b>	<b>323,615</b>	<b>350,856</b>	<b>713,775</b>	<b>2,500</b>	<b>0</b>		
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**Cash Reserve - September 30, 2021**

Beach User						\$0		
Hotel Tax						\$2,000,000		
Operating Cash (Restricted)						\$325,000		
<b>Estimated Available Cash</b>						<b>\$2,325,000</b>		
Net Income 2021/2022, less cash reserve use						\$0		
Non-Reoccurring Revenue Sources						(485,371)		
<b>Cash Reserve - September 30, 2022</b>						<b>\$1,839,629</b>		

**PERSONNEL SUMMARY**

<b>Vehicle Admissions</b>	<b>Full Time</b>	<b>Part-time</b>	<b>Seasonal</b>
Project Manager	1.00	0.00	0.00
Grant Administrator (80%)	0.80	0.00	0.00
Collections	0.00	0.00	0.00
<b>Total</b>	<b>1.80</b>	<b>0.00</b>	<b>0.00</b>



# Nourished Beach - Consolidated

Consolidated		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
<b>MATERIALS, SUPPLIES &amp; SERVICES</b>									
Consol-5100	Alarm System	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5110	Auto Mileage Reimbursement	0	0	0	300	300	500	0.01%	66.67%
Consol-5115	Advertising & Promotions	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5116	Bad Debt Expense	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5118	Cash Over/Short	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5117	Bank Charges	61	0	0	0	0	0	0.00%	#DIV/0!
Consol-5120	Cleaning Supplies	196	0	0	150	500	200	0.00%	(60.00%)
Consol-5125	Contract Services	5,445	5,820	5,345	10,000	10,000	7,000	0.06%	(30.00%)
Consol-5140	Dues & Subscriptions	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5137	Discounts	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5145	Hotel Tax Contingency Reserve	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5155	Office Supplies	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5157	Paper Goods	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5160	Planning	0	0	0	5,000	0	0	0.00%	#DIV/0!
Consol-5162	Signage	0	1,968	1,724	2,791	12,500	12,500	0.11%	0.00%
Consol-5163	Licenses/Permits	0	0	0	500	500	0	0.00%	(100.00%)
Consol-5164	Meetings and Seminars	14,836	7,472	2,453	3,400	3,500	5,500	0.05%	57.14%
Consol-5165	Memberships	500	0	0	320	320	330	0.00%	3.13%
Consol-5166	Travel	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5170	Miscellaneous	0	1,109	0	550	1,000	1,000	0.01%	0.00%
Consol-5182	Reimbursement-City of Galveston	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5185	Materials & Supplies	1,764	2,954	918	0	1,800	1,800	0.02%	0.00%
Consol-5187	Tickets	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5189	Telephone/Cells/Internet	0	0	0	900	900	900	0.01%	0.00%
Consol-5192	Emergency Cleanup	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5195	FEMA/Storm Repair	0	39,313	0	0	7,642,706	4,701,741	40.27%	(38.48%)
Consol-5200	Audit	2,080	4,693	4,884	4,874	5,500	6,000	0.05%	9.09%
Consol-5202	Legal Fees	2,163	2,650	125	0	20,000	20,000	0.17%	0.00%
Consol-5203	Legal-Concession Drug/Background	0	0	0	8,558	0	0	0.00%	#DIV/0!
Consol-5204	Professional Fees	81,165	140,959	146,398	151,178	111,250	325,091	2.78%	192.22%
Consol-5230	Insurance - Property	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5232	Insurance - Liability	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5234	Insurance - Claims	0	5,000	0	0	0	0	0.00%	#DIV/0!
Consol-5240	M & R Building	0	0	0	82	0	0	0.00%	#DIV/0!
Consol-5242	M & R Equipment	31,342	38,050	732	11,488	45,000	40,000	0.34%	(11.11%)
Consol-5254	Small Tools & Equipment	1,966	2,685	0	2,429	0	1,500	0.01%	#DIV/0!
Consol-5256	Equipment Rental	26,239	0	0	0	30,000	30,000	0.26%	0.00%
Consol-5260	Gasoline	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5355	Sponsorship	0	0	0	5,000	0	0	0.00%	#DIV/0!
Consol-5407	Grants	0	2,930,000	(17,336)	2,902,182	7,692,972	5,361,607	45.92%	(30.31%)
Consol-5420	Port-o-Lets	58,598	45,148	20,581	19,000	19,000	19,000	0.16%	0.00%
Consol-5610	Community Awareness	1,301	0	7,000	7,000	9,000	0	0.00%	(100.00%)
Consol-5625	First Aid Supplies	294	0	0	0	0	0	0.00%	#DIV/0!
Consol-5635	Training	0	0	0	359	2,400	2,400	0.02%	0.00%
Consol-5710	Trash Barrel Liners	9,061	8,666	4,269	15,602	14,000	10,000	0.09%	(28.57%)
Consol-5715	Sand Hauling	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5720	Trash Barrels	22,145	40,421	39,113	5,338	40,000	40,000	0.34%	0.00%
Consol-7100	Radios	1,884	0	0	0	90	0	0.00%	(100.00%)
Consol-7000	Special Projects	0	0	0	0	0	100,000	0.86%	#DIV/0!
Consol-7006	Contingency (Board Approval Only)	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-7101	Special Projects - New Programs	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Materials, Supplies &amp; Services</b>		<b>261,038</b>	<b>3,276,906</b>	<b>216,207</b>	<b>3,157,000</b>	<b>15,663,238</b>	<b>10,687,069</b>	<b>91.53%</b>	<b>(31.77%)</b>
<b>Net Income (excl Capital)</b>		<b>1,860,141</b>	<b>1,257,159</b>	<b>2,480,127</b>	<b>1,512,317</b>	<b>742,500</b>	<b>812,580</b>		

# Nourished Beach - Consolidated

Consolidated		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
<b><i>CAPITAL OUTLAY &amp; DEBT SERVICE</i></b>									
Consol-5250	Capital Improvements	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5251	Financed	203,395	199,842	1,616,141	0	0	0	0.00%	#DIV/0!
Consol-5156	Interest	90,901	93,095	31,735	0	0	0	0.00%	#DIV/0!
Consol-5252	Equipment Purchase	0	0	0	1,380	2,500	0	0.00%	(100.00%)
Consol-5253	Leased Equipment	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5830	Landscaping	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Capital Outlay</b>		<b>294,296</b>	<b>292,937</b>	<b>1,647,876</b>	<b>1,380</b>	<b>2,500</b>	<b>0</b>	<b>0.00%</b>	<b>(100.00%)</b>
<b>Total Expense</b>		<b>555,334</b>	<b>3,569,843</b>	<b>1,864,384</b>	<b>3,248,531</b>	<b>15,776,838</b>	<b>10,863,234</b>	<b>93.04%</b>	<b>(31.14%)</b>
<b><i>TRANSFERS</i></b>									
Consol-8003	Beach Cleaning Transfer	199,054	199,054	130,000	350,000	350,000	350,000	3.00%	0.00%
Consol-8006	Beach Patrol-Life Guard Services	325,946	325,946	276,250	300,000	300,000	300,000	2.57%	0.00%
Consol-8007	Dellanera Park Capital Improvement	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-8008	RA Boddecker Dr. Bridge Constructi	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-8009	R.A. Apffel Transfer	0	0	0	0	0	30,000	0.26%	#DIV/0!
Consol-8000	General Fund Allocation	113,340	115,607	75,145	147,342	90,000	132,580	1.14%	47.31%
<b>Total Transfers</b>		<b>638,340</b>	<b>640,607</b>	<b>481,395</b>	<b>797,342</b>	<b>740,000</b>	<b>812,580</b>	<b>6.96%</b>	<b>9.81%</b>
<b>Total Expense</b>		<b>1,193,674</b>	<b>4,210,450</b>	<b>2,345,779</b>	<b>4,045,873</b>	<b>16,516,838</b>	<b>11,675,813</b>	<b>100.00%</b>	<b>(29.31%)</b>
<b>Net Income</b>		<b>927,505</b>	<b>323,615</b>	<b>350,856</b>	<b>713,595</b>	<b>0</b>	<b>0</b>		

**2021-2022 PROPOSED BUDGET**  
**Nourished Beach**  
**Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>
5075	Uniforms	Site Visit Outdoor Wear (PM)	\$ 200
5110	Mileage	Mileage (PM)	\$ 500
5120	Cleaning Supplies	Misc (Soap, Degreaser, Graffiti Remover, etc)	\$ 200
5125	Contract Service	Rodent Control	\$ 7,000
5162	Signage	Misc Signage & Sign Posts	\$ 12,500
5164	Meetings & Seminars	ASBPA Fall Conference (Ops Dir + 2)	\$ 3,500
		PMI Annual Conference (PM)	\$ 2,000
			<b>\$ 5,500</b>
5165	Memberships	PMI (PM)	\$ 210
		ASBPA (PM)	\$ 120
			<b>\$ 330</b>
5189	Telephone/Cell/Internet	Cell Reimbursement	\$ 900
5195	FEMA	DP-H100 Cat G Beach Damage Dellanera Harvey	\$ 4,680,797
		H Laura Post Storm Survey	\$ 20,944
			<b>\$ 4,701,741</b>
4665	FEMA Reimb	DP-H100 Cat G Beach Damage Dellanera Harvey	\$ (4,212,717)
		H Laura Post Storm Survey	\$ (18,850)
			<b>\$ (4,231,567)</b>
5204	Professional Services	Coastal Permits & Regulatory Consulting (Atkins & Misc)	\$ 54,063
		City of Galveston beach maint permit consulting	\$ 938
		Baird Engr/Design Offshore Breakwater	\$ 14,330
		Offshore Breakwater (geotech, plan detail development)	\$ 116,761
		Federal Seaweed Permit Renewal	\$ 79,000
		State Advocate	\$ 30,000
		Federal Advocate	\$ 30,000
			<b>\$ 325,091</b>
5242	M & R Equipment	Maintenance & Repair of Equipment	\$ 40,000
5254	Small Tools & Equipment	Technology Contingency	\$ 1,500
5256	Equipment Rental	Emergency Contingency (Seaweed, etc)	\$ 30,000
4650	Grant Proceeds	IDC Match-Engr/Design-8 Mile Road Project (GLO)	\$ (240,000)
		RESTORE Funding Babe's Beach BUDM	\$ (4,515,000)
		IDC Stewart Beach Mitigation to Babe's	\$ (135,000)
		IDC Match CEPRA Cycle 12 E&D 8-13 Mile Road Beach Project	\$ (200,000)
		IDC Match CEPRA Cycle 12 USACE Beach Permit Amendments	\$ (75,000)
		CEPRA DP-H100 Cat G Beach Damage Dellanera Harvey	\$ (468,080)
			<b>\$ (5,633,080)</b>

**2021-2022 PROPOSED BUDGET  
Nourished Beach  
Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>
<b>5407</b>	<b>Grant Expenses</b>	IDC Engr/Design-8 Mile Project (GLO Match)	\$ 240,000
		IDC Engr/Design Offshore Breakwater (PB) Baird	\$ 196,607
		RESTORE Funding Babe's Beach BUDM	\$ 4,515,000
		IDC Stewart Beach Mitigation to Babe's	\$ 135,000
		IDC Match CEPRA Cycle 12 E&D 8-13 Mile Road Beach Project	\$ 200,000
		IDC Match CEPRA Cycle 12 USACE Beach Permit Amendments	\$ 75,000
			<b>\$ 5,361,607</b>
<b>5420</b>	<b>Port-a-Lets</b>	26 Singles & 1 ADA @ \$2K/mth (7 mths)	\$ 14,000
		16 Singles & 1 ADA @ \$1K/mth (5 mths)	\$ 5,000
			<b>\$ 19,000</b>
<b>5635</b>	<b>Training</b>	Dude University (PM)	<b>\$ 2,400</b>
<b>5710</b>	<b>Trash Barrel Liners</b>	Liners (500 cs @ \$20/cs)	<b>\$ 10,000</b>
<b>5720</b>	<b>Trash Barrels</b>	100 @ \$400/ea	<b>\$ 40,000</b>
<b>7000</b>	<b>Special Projects</b>	Trash Initiative Project	<b>\$ 100,000</b>

**TOURISM DEVELOPMENT  
PROPOSED BUDGET FISCAL YEAR 2021/2022**

**OPERATIONS**

OPERATING REVENUES	6,825,250
<b>TOTAL OPERATING REVENUE</b>	<u><b>6,825,250</b></u>
PERSONNEL EXPENSE	(2,068,816)
MATERIAL / SUPPLIES / SERVICES	(5,463,643)
<b>TOTAL OPERATING EXPENSE</b>	<u><b>(7,532,459)</b></u>
<b>NET OPERATING INCOME</b>	<u><u><b>(707,209)</b></u></u>

**OTHER REVENUE/EXPENSE**

INTERFUND TRANSFERS IN	-
BUDGETED CASH USE	1,753,670
<b>TOTAL OTHER REVENUE</b>	<u><b>1,753,670</b></u>
INTERFUND TRANSFERS-OUT	(991,283)
<b>TOTAL OTHER EXPENSE</b>	<u><b>(991,283)</b></u>
<b>NET INCOME AFTER TRANSFERS</b>	<u><u><b>55,178</b></u></u>

**CAPITAL OUTLAY**

LOAN PROCEEDS FOR CAPITAL EXP.	-
<b>TOTAL OTHER REVENUE</b>	<u><b>-</b></u>
CAPITAL EXPENDITURES	-
LANDSCAPING	-
EQUIPMENT	(55,178)
<b>TOTAL CAPITAL EXPENDITURES</b>	<u><b>(55,178)</b></u>
<b>NET INCOME AFTER CAPITAL</b>	<u><u><b>-</b></u></u>

**GRANTS**

GRANT REVENUE	-
GRANT EXPENSE	-
<b>NET GRANTS</b>	<u><b>-</b></u>

**FEMA**

FEMA - REIMBURSEMENT	-
FEMA- EXPENSE	-
<b>NET FEMA</b>	<u><b>-</b></u>

<b>NET INCOME AFTER FEMA &amp; GRANTS</b>	<u><u><b>-</b></u></u>
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<b>BEGINNING CASH RESERVE</b>	<b>7,100,000</b>
NET CASH IMPACT FY2021/2022	(1,753,670)
<b>ENDING CASH</b>	<b>5,346,330</b>

# Tourism Development

Summary	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percentage of Budget	Budget Increase or Decrease	
<b><u>Income Summary</u></b>									
Budgeted Hotel Tax = \$2,100,000 per penny									
TD-61-4001	Hotel/Motel Tax (3 Pennies)	6,208,324	6,026,597	5,136,578	7,419,117	4,619,610	6,243,750	91.48%	35.16%
TD-61-4007	Return of Hotel Tax (debt service)	0	0	0	0	0	0	0.00%	#DIV/0!
TD-61-4050	Loan/Line of Credit Proceeds	0	0	0	0	0	0	0.00%	#DIV/0!
TD-61-4305	Visitor Center Gift Shop Sales	3,490	4,092	2,161	2,161	0	0	0.00%	#DIV/0!
TD-61-4460	Advertising Income	0	0	0	86,945	0	581,500	0.00%	#DIV/0!
TD-61-4510	Sponsorship-Special Projects	0	0	2,500	21,000	0	0	0.00%	#DIV/0!
TD-61-4338	ATM Lease	0	0	0	0	0	0	0.00%	#DIV/0!
TD-61-4585	Misc. Income	0	2,630	0	0	0	0	0.00%	#DIV/0!
TD-61-4650	Grant Proceeds (PPP)	0	0	0	298,855	0	0	0.00%	#DIV/0!
TD-61-4675	Sales Tax Discounts	(1)	2	1	0	0	0	0.00%	#DIV/0!
TD-61-4680	Recovered Labor	0	0	0	0	0	0	0.00%	#DIV/0!
TD-61-4685	Unrealized Gain/Loss	(1,342)	4,173	5,622	0	0	0	0.00%	#DIV/0!
TD-61-4670	City of Galveston Reimbursement	0	0	0	0	0	0	0.00%	#DIV/0!
TD-61-4750	Transfer - General Fund (Capital Improvement)	0	0	0	0	0	0	0.00%	#DIV/0!
TD-61-4740	Transfer - Debt Service/Capital Improvement)	0	0	0	0	0	0	0.00%	#DIV/0!
TD-61-4700	Transfer-Beach Cleaning (R.A. Appfel Advertising)	0	0	0	0	0	0	0.00%	#DIV/0!
TD-61-4700	Transfer-Beach Cleaning (Stewart Beach Advertising)	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Revenue</b>		<b>6,210,472</b>	<b>6,037,493</b>	<b>5,146,862</b>	<b>7,828,078</b>	<b>4,619,610</b>	<b>6,825,250</b>	<b>79.56%</b>	<b>47.75%</b>
TD-61-4699	<b>Nonrecurring Revenue Source</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>963,958</b>	<b>1,753,670</b>	<b>20.44%</b>	<b>81.92%</b>
<b>Total Revenue Sources</b>		<b>6,210,472</b>	<b>6,037,493</b>	<b>5,146,862</b>	<b>7,828,078</b>	<b>5,583,568</b>	<b>8,578,920</b>	<b>100.00%</b>	<b>129.67%</b>
<b><u>Expense Summary</u></b>									
TD-62	Advertising & Publicity	1,973,627	2,015,902	1,671,755	1,430,996	1,427,955	2,113,871	24.64%	48.03%
TD-62	Beach Park Advertising	154,017	132,848	82,409	109,577	110,000	120,000	1.40%	9.09%
TD-62	Mardi Gras Advertising	0	0	0	0	0	0	0.00%	0.00%
<b>TD-62</b>	<b>Total Advertising/Public Relations</b>	<b>2,127,644</b>	<b>2,148,750</b>	<b>1,754,165</b>	<b>1,540,573</b>	<b>1,537,955</b>	<b>2,233,871</b>	<b>26.04%</b>	<b>45.25%</b>
TD-63	Destination Services	28,619	45	56,028	95,095	93,818	169,564	1.98%	100.00%
TD-64	Public Relations	0	0	0	0	0	191,145	2.23%	#DIV/0!
TD-65	Special Projects	33,112	53,300	22,409	33,365	35,000	135,000	1.57%	285.71%
TD-66	Convention Sales -Corporate	39,993	48,211	28,675	42,052	43,054	50,810	0.59%	18.01%
TD-67	Sports Tourism/Group Sales	15,137	20,978	10,568	21,358	22,390	41,995	0.49%	87.56%
TD-68	SMERF	15,195	36,275	13,619	30,254	36,330	49,899	0.58%	37.35%
TD-80	Austin Regional Sales Director	63,050	77,321	54,736	72,549	71,145	84,492	0.98%	18.76%
TD-69	Visitor's Center/Convention Services	129,982	115,184	135,193	41,175	40,000	73,640	0.86%	84.10%
TD-70	Administration	3,016,865	3,583,847	3,035,469	4,213,768	3,703,876	5,548,504	64.68%	49.80%
<b>Total Expense</b>		<b>5,469,596</b>	<b>6,083,912</b>	<b>5,110,861</b>	<b>6,090,188</b>	<b>5,583,568</b>	<b>8,578,920</b>	<b>100.00%</b>	<b>53.65%</b>
<b>Net Income Not Including FEMA</b>		<b>740,875</b>	<b>(46,419)</b>	<b>36,001</b>	<b>1,737,889</b>	<b>0</b>	<b>0</b>		

# Tourism Development

FEMA Reimbursement	0	0	0	0	0	0
FEMA Related Expenditures	0	0	0	0	0	0
Net FEMA	0	0	0	0	0	0
<b>Net Income</b>	<b>740,875</b>	<b>(46,419)</b>	<b>36,001</b>	<b>1,737,889</b>	<b>0</b>	<b>0</b>
<b>Capital Outlay</b>	<b>60,736</b>	<b>44,574</b>	<b>49,148</b>	<b>29,834</b>	<b>19,788</b>	<b>55,178</b>
<b>Net Income (excl Capital)</b>	<b>801,612</b>	<b>(1,845)</b>	<b>85,149</b>	<b>1,767,723</b>	<b>19,788</b>	<b>55,178</b>

Estimated Cash September 30, 2021	<b>\$7,100,000</b>
Non-Reoccurring Revenue Source	<b>(\$1,753,670)</b>
Net Income 2021/2022, less cash reserve use	<b>\$0</b>
Estimated Cash September 30, 2022	<b>\$5,346,330</b>

## PERSONNEL SUMMARY

(NOTE: all salary figures are combined in Dept 70)

Dept Code	Name of Department	Employee Title	Full Time	Part Time
Dept 62	Advertising & Publicity	Director of Marketing	1.00	0.00
Dept 62	Advertising & Publicity	Public Relations Director	1.00	0.00
Dept 62	Advertising & Publicity	Public Relations Manager	1.00	0.00
Dept 62	Advertising & Publicity	Digital Content Strategist	1.00	0.00
Dept 62	Advertising & Publicity	Creative Svcs Coordinator	1.00	0.00
Dept 62	Advertising & Publicity	Marketing Strategist	1.00	0.00
Dept 62	Advertising & Publicity	Business Development Manager	1.00	0.00
Dept 62	Advertising & Publicity	Social Media Strategist	1.00	0.00
Dept 63	Destination Services	Director of Destination Services	1.00	0.00
Dept 63	Destination Services	Destination Svcs Manager	1.00	0.00
Dept 63	Destination Services	Product Development Manager	1.00	0.00
Dept 63	Destination Services	Docent	0.00	1.00
Dept 63	Destination Services	Docent	0.00	1.00
Dept 63	Destination Services	Vehicle Operator	0.00	1.00
Dept 63	Destination Services	Vehicle Operator	0.00	1.00
Dept 66	National Sales	National Sales Manager	1.00	0.00
Dept 67	Sports Tourism/Group Sales	Director of Group Sales	1.00	0.00
Dept 67	Sports Tourism/Group Sales	Meeting & Events Services Coord.	1.00	0.00
Dept 68	Social,Military,Educational,Religious,& Fraternal	Sales Manager	1.00	0.00
Dept 80	Austin Regional Sales	Regional Sales Director	1.00	0.00
Dept 70	Administration	Chief Tourism Officer	1.00	0.00
Dept 70	Administration	Business Coordinator	1.00	0.00
Dept 70	Administration	Dir. of Strategic Communications	1.00	0.00
<b>Total</b>			<b>19.00</b>	<b>4.00</b>

# Tourism Development

Consolidated All Departments	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percentage of Expense	Budget Increase or Decrease
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## Expenses

### PERSONNEL

Consol-5000	Salaries	1,120,008	1,103,405	1,155,840	1,163,633	1,041,560	1,520,568	17.72%	45.99%
Consol-5038	Overtime	993	1,835	1,507	0	1,000	1,000	0.01%	0.00%
Consol-5042	Incentive Pay	57,095	54,159	0	90,213	90,213	90,213	1.05%	0.00%
Consol-5048	Contract Labor	0	0	692	3,100	8,900	33,080	0.39%	271.69%
Consol-5050	Payroll Taxes	87,100	86,993	85,755	87,259	79,679	116,323	1.36%	45.99%
Consol-5055	Pension Plan	52,805	46,881	45,113	43,606	52,078	74,048	0.86%	42.19%
Consol-5060	Insurance-Employees	140,032	156,518	173,351	161,186	155,991	167,400	1.95%	7.31%
Consol-5061	Insurance-Contingency	0	0	0	0	15,599	18,414	0.21%	18.05%
Consol-5065	Worker's Compensation	3,855	2,571	2,524	1,901	4,880	4,932	0.06%	1.06%
Consol-5070	TEC-Unemployment	0	0	7,193	8,855	15,093	500	0.01%	(96.69%)
Consol-5071	Sick Leave/Vacation Accrual	6,188	0	(4,496)	2,122	2,122	2,122	0.02%	0.00%
Consol-5075	Uniforms	2,688	2,705	1,884	2,604	2,000	4,050	0.05%	102.50%
Consol-5078	Drug Testing/Background Checks	269	315	206	395	138	900	0.01%	552.17%
Consol-5079	Recruitment/Relocation	0	53,351	0	500	500	0	0.00%	(100.00%)
Consol-5080	Salary Contingency	0	0	0	0	31,247	35,267	0.41%	12.87%
<b>Total Personnel</b>		<b>1,471,033</b>	<b>1,508,734</b>	<b>1,469,567</b>	<b>1,565,373</b>	<b>1,501,000</b>	<b>2,068,817</b>	<b>24.12%</b>	<b>37.83%</b>

### MATERIALS, SUPPLIES & SERVICES

Consol-5110	Auto/Mileage Reimbursement	7,974	5,789	2,733	14,392	21,715	21,935	0.26%	1.01%
Consol-5115	Advertising & Promotions	100	0	0	1,107	0	0	0.00%	#DIV/0!
Consol-5117	Bank Charges	543	630	1,071	1,506	1,100	2,240	0.03%	103.64%
Consol-5118	Cash Over/Short	0	18	0	0	0	0	0.00%	#DIV/0!
Consol-5120	Cleaning Supplies	79	0	78	0	0	0	0.00%	#DIV/0!
Consol-5125	Contract Services	25,726	20,205	57,642	118,600	115,877	122,625	1.43%	5.82%
Consol-5130	Copy Leases	16,850	15,308	13,923	16,171	14,765	14,765	0.17%	0.00%
Consol-5135	Data Processing/Software Maint	51,883	60,682	74,420	85,925	66,978	111,123	1.30%	65.91%
Consol-5140	Dues & Subscriptions	21,164	21,630	28,122	26,463	26,333	36,955	0.43%	40.34%
Consol-5150	Floral/Client Amenities	266	498	393	1,003	1,000	1,000	0.01%	0.00%
Consol-5155	Office Supplies	8,507	9,371	3,959	9,727	9,580	11,680	0.14%	21.92%
Consol-5157	Paper Goods	328	492	507	0	0	0	0.00%	#DIV/0!
Consol-5162	Signage	310	145	171	610	675	0	0.00%	(100.00%)
Consol-5163	Licenses/permits	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5164	Meetings & Seminars	3,694	2,096	1,550	9,405	9,940	25,490	0.30%	156.44%
Consol-5165	Memberships	37,894	96,042	73,024	104,765	103,574	115,160	1.34%	11.19%
Consol-5166	Travel/Seminars	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5167	CTA Expenses	11,768	18,962	8,554	13,674	13,750	13,750	0.16%	0.00%
Consol-5170	Miscellaneous	1,063	1,948	72	3,031	11,200	13,725	0.16%	22.54%
Consol-5175	Office Rent (601 Tremont)	72,516	72,516	85,000	85,000	72,516	72,516	0.85%	0.00%
Consol-5175	Office Rent (Visitor Center & Tanger)	27,200	27,200	40,200	10,000	10,000	14,320	0.17%	43.20%
Consol-5182	Reimburse City of Galveston	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5185	Supplies	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5189	Telephone/Cell/Internet	48,686	47,362	41,368	51,543	47,440	52,380	0.61%	10.41%
Consol-5200	Outside Audit	19,749	18,661	19,421	19,424	18,810	20,000	0.23%	6.33%
Consol-5202	Legal	4,370	4,125	18,575	10,546	10,000	10,000	0.12%	0.00%
Consol-5204	Professional Fees	15,021	55,367	45,026	70,231	46,250	61,500	0.72%	32.97%
Consol-5230	Insurance - Auto/Property	9,375	10,477	11,033	805	606	1,472	0.02%	142.90%
Consol-5232	Insurance - Liability	18,823	15,361	13,933	12,842	15,195	18,100	0.21%	19.12%
Consol-5234	Insurance - Claims	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5240	M & R Building	48	0	3,218	0	0	0	0.00%	#DIV/0!
Consol-5242	M & R Equipment	1,141	815	1,311	11,063	9,100	25,720	0.30%	182.64%
Consol-5254	Small Tools & Equipment	397	3,866	366	2,989	1,900	5,900	0.07%	210.53%
Consol-5255	Gain/Loss Sale of Asset	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5260	Gasoline	478	599	404	915	1,000	1,500	0.02%	50.00%

# Tourism Development

Consolidated All Departments		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	COVID Budget 2021	Proposed Budget 2022	Percentage of Expense	Budget Increase or Decrease
<b>MATERIALS, SUPPLIES &amp; SERVICES</b>									
Consol-5300	Marketing Travel	143,987	132,575	107,704	126,324	126,760	199,119	2.32%	57.08%
Consol-5300R	Marketing Travel Reimbursement	0	0	(20,056)	0	0	(14,333)	-0.17%	#DIV/0!
Consol-5302	Sales Events	0	7,980	0	0	15,000	15,000	0.17%	0.00%
Consol-5304	Promotional Travel	0	0	0	18,082	0	0	0.00%	#DIV/0!
Consol-5305	Media Placement	1,699,957	1,782,015	1,480,927	1,065,378	1,060,500	1,796,800	20.94%	69.43%
Consol-5305	Coop Advertising	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5310	Preplacement	11,040	7,547	0	0	11,000	5,000	0.06%	(54.55%)
Consol-5315	Media Production	5,000	9,919	1,190	9,845	10,000	10,000	0.12%	0.00%
Consol-5320	Public Relations	63,855	51,881	41,763	75,465	76,150	78,500	0.92%	3.09%
Consol-5325	Local Marketing	271	395	434	0	0	0	0.00%	#DIV/0!
Consol-5335	Photography	2,225	1,234	0	3,200	5,000	10,000	0.12%	100.00%
Consol-5345	Advertising- Stewart Beach	72,539	74,184	47,477	63,627	60,000	60,000	0.70%	0.00%
Consol-5348	Advertising-R. A. Apffel.	81,478	58,664	34,933	45,950	50,000	60,000	0.70%	20.00%
Consol-5350	City Wide Conventions	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5352	Business Development	176,357	188,787	139,824	106,995	107,000	263,000	3.07%	145.79%
Consol-5355	Marketing Coop/Sponsorship	37,419	15,000	15,750	14,600	17,800	30,700	0.36%	72.47%
Consol-5340	Promotion Materials	33,563	51,887	16,798	60,091	34,875	74,850	0.87%	114.62%
Consol-5365	Letter Response: Postage	13,000	5,000	164	9,800	10,000	10,000	0.12%	0.00%
Consol-5370	Courier/Shipping Service	8,083	8,443	3,818	8,309	7,900	7,950	0.09%	0.63%
Consol-5385	Collateral	115,923	102,101	50,637	128,284	130,250	151,700	1.77%	16.47%
Consol-5390	Site Tours/Convention Solicitation	39,500	33,058	41,242	44,043	55,500	82,900	0.97%	49.37%
Consol-5635	Training	21,940	26,184	9,259	43,188	35,450	48,100	0.56%	35.68%
Consol-6010	Cost of Sales - Gift Shop	5,422	4,796	204	0	0	0	0.00%	#DIV/0!
Consol-7000	Special Projects	235,116	232,375	129,351	272,380	162,291	600,500	7.00%	270.01%
Consol-7001	Special Projects-New Programs	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-7100	Radios	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-7171	Music License	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-7998	Contingency -Hotel Tax Reserve	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-7003	Contingency -Advertising City Funded	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-7004	Contingency - Downtown Oversight	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-7002	Contingency-Unforeseen Spcl Projects	105,200	554,412	534,918	971,170	996,000	1,200,000	13.99%	20.48%
<b>Total Materials, Supplies &amp; Services</b>		<b>3,277,827</b>	<b>3,858,604</b>	<b>3,182,406</b>	<b>3,748,469</b>	<b>3,600,780</b>	<b>5,463,643</b>	<b>63.69%</b>	<b>51.73%</b>
<b>CAPITAL OUTLAY &amp; DEBT SERVICE</b>									
Consol-5245	Lease Hold Improvements	528	0	0	0	0	0	0.00%	#DIV/0!
Consol-5156	Interest Expense	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-5253	Leased Equipment	20,714	0	0	0	0	0	0.00%	#DIV/0!
Consol-5252	Equipment Purchase	39,493	44,574	49,148	29,834	19,788	55,178	0.64%	178.85%
<b>Total Capital Outlay</b>		<b>60,736</b>	<b>44,574</b>	<b>49,148</b>	<b>29,834</b>	<b>19,788</b>	<b>55,178</b>	<b>0.64%</b>	<b>178.85%</b>
<b>Total Expense (excl Transfers)</b>		<b>4,809,596</b>	<b>5,411,912</b>	<b>4,701,121</b>	<b>5,343,676</b>	<b>5,121,568</b>	<b>7,587,638</b>	<b>88.45%</b>	<b>48.15%</b>
<b>TRANSFERS</b>									
Consol-8000	General Fund Allocation	600,000	672,000	400,073	741,912	462,000	682,525	7.96%	47.73%
Consol-8000	General Fund TD Unrestricted - MG Whse	60,000	0	0	0	0	0	0.00%	#DIV/0!
Consol-8017	Transfer-Mardi Gras(Advertising)	0	0	0	0	0	0	0.00%	#DIV/0!
Consol-8008	Transfer-Seawolf Park	0	0	0	0	0	308,758	3.60%	#DIV/0!
<b>Total Inter-fund Transfers</b>		<b>660,000</b>	<b>672,000</b>	<b>400,073</b>	<b>741,912</b>	<b>462,000</b>	<b>991,283</b>	<b>11.55%</b>	<b>114.56%</b>
<b>Total Expenses</b>		<b>5,469,596</b>	<b>6,083,912</b>	<b>5,101,194</b>	<b>6,085,587</b>	<b>5,583,568</b>	<b>8,578,921</b>	<b>100.00%</b>	<b>53.65%</b>
<b>Net Income</b>		<b>740,875</b>	<b>(46,419)</b>	<b>45,668</b>	<b>1,742,490</b>	<b>0</b>	<b>(1)</b>		

# Tourism Development

Advertising & Publicity		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percentage of Expense	Budget Increase or Decrease
<b>Expense</b>									
<i>PERSONNEL</i>									
TD-62-5000	Salaries	0	0	0	0	0	0	0.00%	#DIV/0!
TD-62-5042	Incentive Pay	0	0	0	0	0	0	0.00%	#DIV/0!
TD-62-5048	Contract Labor	0	0	0	0	0	0	0.00%	#DIV/0!
TD-62-5050	Payroll Taxes	0	0	0	0	0	0	0.00%	#DIV/0!
TD-62-5055	Pension Plan	0	0	0	0	0	0	0.00%	#DIV/0!
TD-62-5060	Insurance-Employees	0	0	0	0	0	0	0.00%	#DIV/0!
TD-62-5061	Insurance-Contingency	0	0	0	0	0	0	0.00%	#DIV/0!
TD-62-5065	Worker's Compensation	0	0	0	0	0	0	0.00%	#DIV/0!
TD-62-5070	TEC/Unemployment	0	0	0	0	0	0	0.00%	#DIV/0!
TD-62-5075	Uniforms	444	527	335	750	750	750	0.01%	0.00%
TD-62-5078	Drug Testing/Background Checks	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Personnel</b>		<b>444</b>	<b>527</b>	<b>335</b>	<b>750</b>	<b>750</b>	<b>750</b>	<b>0.01%</b>	<b>0.00%</b>
<i>MATERIALS, SUPPLIES &amp; SERVICES</i>									
TD-62-5110	Mileage Reimbursement	1,832	1,255	274	4,155	6,500	6,700	0.08%	3.08%
TD-62-5117	Bank Charges	1	0	0	0	0	0	0.00%	#DIV/0!
TD-62-5125	Contract Services	15,400	15,400	54,800	61,500	61,600	0	0.00%	(100.00%)
TD-62-5130	Copy Lease	0	0	0	0	0	0	0.00%	#DIV/0!
TD-62-5135	Data Processing/Software	2,536	3,796	10,577	14,890	12,600	17,504	0.20%	38.92%
TD-62-5140	Dues & Subscriptions	8,459	1,501	395	659	495	2,317	0.03%	368.08%
TD-62-5155	Office Supplies	1,337	1,467	496	1,455	1,500	2,000	0.02%	33.33%
TD-62-5162	Signage	0	0	0	0	0	0	0.00%	#DIV/0!
TD-62-5164	Meeting & Seminars	445	935	180	5,105	5,160	2,360	0.03%	(54.26%)
TD-62-5165	Memberships	4,115	3,190	2,995	4,559	4,600	3,640	0.04%	(20.87%)
TD-62-5170	Miscellaneous	50	630	(500)	0	2,000	2,400	0.03%	20.00%
TD-62-5189	Telephone/Cell Phones/Fax	8,234	7,534	7,495	9,536	9,600	7,500	0.09%	(21.88%)
TD-62-5242	M & R - Equipment	0	134	0	893	1,500	1,750	0.02%	16.67%
TD-62-5254	Small Tools & Equipment	0	3,107	36	1,000	1,000	2,000	0.02%	100.00%
TD-62-5260	Gasoline	0	28	0	0	0	0	0.00%	#DIV/0!
TD-62-5300	Marketing Travel	3,032	2,902	2,070	4,949	5,000	11,900	0.14%	138.00%
TD-62-5305	Media Placement (Advertising)	1,699,957	1,782,015	1,480,927	1,065,378	1,060,500	1,796,800	20.94%	69.43%
TD-62-5310	PrePlacement	0	1,822	0	0	5,000	5,000	0.06%	0.00%
TD-62-5315	Media Production	5,000	9,919	1,190	9,845	10,000	10,000	0.12%	0.00%
TD-62-5320	Public Relations	63,855	51,881	41,763	75,465	76,150	0	0.00%	(100.00%)
TD-62-5335	Photography	2,225	1,234	0	3,200	5,000	10,000	0.12%	100.00%
TD-62-5340	Promotion Materials	10,286	12,695	3,563	10,116	10,000	42,250	0.49%	322.50%
TD-62-5390	Site Tours/Convention Solicitation	8,932	2,299	6,354	9,943	10,000	20,000	0.23%	100.00%
TD-62-5370	Courier Service	1,650	870	430	952	1,000	1,000	0.01%	0.00%
TD-62-5385	Collateral	108,540	96,831	50,565	123,259	124,000	147,500	1.72%	18.95%
TD-62-5635	Training	497	5,667	3,371	8,985	9,000	11,000	0.13%	22.22%
<b>Total Materials, Supplies &amp; Services</b>		<b>1,946,384</b>	<b>2,007,113</b>	<b>1,666,981</b>	<b>1,415,845</b>	<b>1,422,205</b>	<b>2,103,621</b>	<b>24.52%</b>	<b>47.91%</b>
<i>CAPITAL OUTLAY</i>									
TD-62-5252	Equipment Purchase	26,799	8,262	4,439	14,401	5,000	9,500	0.11%	90.00%
<b>Total Capital Outlay</b>		<b>26,799</b>	<b>8,262</b>	<b>4,439</b>	<b>14,401</b>	<b>5,000</b>	<b>9,500</b>	<b>0.111%</b>	
<b>Total Expense (excl Beach Park Ads)</b>		<b>1,973,627</b>	<b>2,015,902</b>	<b>1,671,755</b>	<b>1,430,996</b>	<b>1,427,955</b>	<b>2,113,871</b>	<b>24.64%</b>	<b>48.03%</b>
<b>Beach Park Advertising</b>									
TD-62-5345	Advertising-Stewart Beach	72,539	74,184	47,477	63,627	60,000	60,000	0.70%	0.00%
TD-62-5348	Advertising-R. A. Apffel	81,478	58,664	34,933	45,950	50,000	60,000	0.70%	20.00%
		<b>154,017</b>	<b>132,848</b>	<b>82,409</b>	<b>109,577</b>	<b>110,000</b>	<b>120,000</b>	<b>1.40%</b>	<b>9.09%</b>
<b>Total Advertising &amp; Publicity Expense</b>		<b>2,127,644</b>	<b>2,148,750</b>	<b>1,754,165</b>	<b>1,540,573</b>	<b>1,537,955</b>	<b>2,233,871</b>	<b>26.039%</b>	<b>45.25%</b>

# Tourism Development

Destination Services (Previously Tour & Travel)	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percentage of Budget	Budget Increase or Decrease
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## Expense

### PERSONNEL

TD-63-5000	Salaries	0	0	0	0	0	0	0.000%	#DIV/0!
TD-63-5042	Incentive Pay	0	0	0	0	0	0	0.000%	#DIV/0!
TD-63-5048	Contract Labor	0	0	0	3,900	3,900	28,080	0.327%	620.00%
TD-63-5050	Payroll Taxes	0	0	0	0	0	0	0.000%	#DIV/0!
TD-63-5055	Pension Plan	0	0	0	0	0	0	0.000%	#DIV/0!
TD-63-5060	Insurance-Employees	0	0	0	0	0	0	0.000%	#DIV/0!
TD-63-5061	Insurance-Contingency	0	0	0	0	0	0	0.000%	#DIV/0!
TD-63-5065	Worker's Compensation	0	0	0	0	0	0	0.000%	#DIV/0!
TD-63-5070	TEC-Unemployment	0	0	0	0	0	0	0.000%	#DIV/0!
TD-63-5075	Uniforms	0	0	235	473	500	1,200	0.014%	140.00%
TD-63-5078	Drug Testing/Background Checks	0	0	0	0	0	0	0.000%	#DIV/0!
TD-63-5079	Car Allowance	0	0	0	0	0	0	0.000%	#DIV/0!
TD-63-5080	Salary Contingency	0	0	0	0	0	0	0.000%	#DIV/0!
<b>Total Personnel</b>		<b>0</b>	<b>0</b>	<b>235</b>	<b>4,373</b>	<b>4,400</b>	<b>29,280</b>	<b>0.341%</b>	

### MATERIALS, SUPPLIES & SERVICES

TD-63-5100	Alarm System	0	0	0	0	0	0	0.00%	#DIV/0!
TD-63-5115	Advertising & Promotional	0	0	0	0	0	0	0.00%	#DIV/0!
TD-63-5110	Mileage Reimbursement	266	0	648	5,342	5,610	1,130	0.01%	(79.86%)
TD-63-5135	Data Processing/Software Mtc	140	0	8,008	11,829	1,950	27,546	0.32%	1312.62%
TD-63-5155	Office Supplies	402	0	853	3,469	3,500	4,600	0.05%	31.43%
TD-63-5162	Signage	0	0	0	610	675	0	0.00%	(100.00%)
TD-63-5164	Meetings & Seminars	75	0	1,060	1,000	1,000	1,000	0.01%	0.00%
TD-63-5165	Memberships	50	0	3,265	1,886	1,950	2,395	0.03%	22.82%
TD-63-5167	CTA Expenses	0	0	0	13,674	13,750	13,750	0.16%	0.00%
TD-63-5170	Miscellaneous	30	0	0	0	2,000	1,400	0.02%	(30.00%)
TD-63-5175	Office Rent (Ashton, Tanger, CofC)	0	0	0	700	4,320	4,320	0.05%	0.00%
TD-63-5189	Telephone/Cell/Internet	1,249	0	5,074	4,031	3,960	5,940	0.07%	50.00%
TD-63-5234	Insurance Claims	0	0	0	0	0	0	0.00%	#DIV/0!
TD-63-5242	M&R-Equipment	0	0	0	1,568	3,000	11,370	0.13%	279.00%
TD-63-5254	Small Tools & Equip	0	0	211	0	0	0	0.00%	#DIV/0!
TD-63-5300	Marketing Travel	15,675	0	19,944	12,343	15,040	27,405	0.32%	82.21%
TD-63-5302	Sales Events	0	0	0	0	0	0	0.00%	#DIV/0!
TD-63-5304	Promotional Travel	0	0	0	0	0	0	0.00%	#DIV/0!
TD-63-5310	Preplacement	0	0	0	0	0	0	0.00%	#DIV/0!
TD-63-5355	Sponsorship	2,500	0	0	0	0	0	0.00%	#DIV/0!
TD-63-5340	Promotion Materials	3,190	0	10,264	18,733	10,875	10,000	0.12%	(8.05%)
TD-63-5370	Courier Service	204	0	274	2,864	3,000	3,000	0.03%	0.00%
TD-63-5385	Collateral	0	0	0	400	4,500	2,000	0.02%	(55.56%)
TD-63-5390	Convention Solicitation/Site Tours	3,487	45	2,640	5,552	3,750	4,000	0.05%	6.67%
TD-63-5391	Receptive Services	0	0	0	0	0	0	0.00%	#DIV/0!
TD-63-5635	Training	0	0	399	700	750	750	0.01%	0.00%
TD-63-7000	Special Projects	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Expenditures</b>		<b>27,267</b>	<b>45</b>	<b>52,641</b>	<b>84,701</b>	<b>79,630</b>	<b>120,606</b>	<b>1.41%</b>	<b>51.46%</b>

### CAPITAL OUTLAYS

TD-63-5252	Equipment Purchases	1,352	0	3,152	6,021	9,788	19,678	0.229%	101.04%
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<b>Total Destination Services Expense</b>		<b>28,619</b>	<b>45</b>	<b>56,028</b>	<b>95,095</b>	<b>93,818</b>	<b>169,564</b>	<b>1.977%</b>	<b>80.74%</b>
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# Tourism Development

Public Relations		Actual 2018	Actual 2019	Actual 2020	Actual 2021	Budget 2021	Budget 2022	of Expense	Increase or Decrease
<b>Expense</b>									
<i><b>PERSONNEL</b></i>									
TD-64-5000	Salaries	0	0	0	0	0	0	0.00%	#DIV/0!
TD-64-5042	Incentive Salary	0	0	0	0	0	0	0.00%	#DIV/0!
TD-64-5048	Contract Labor	0	0	0	0	0	0	0.00%	#DIV/0!
TD-64-5050	Payroll Taxes	0	0	0	0	0	0	0.00%	#DIV/0!
TD-64-5055	Pension Plan	0	0	0	0	0	0	0.00%	#DIV/0!
TD-64-5060	Insurance-Employees	0	0	0	0	0	0	0.00%	#DIV/0!
TD-64-5061	Insurance-Contingency	0	0	0	0	0	0	0.00%	#DIV/0!
TD-64-5065	Worker's Compensation	0	0	0	0	0	0	0.00%	#DIV/0!
TD-64-5070	TWFC/Unemployment	0	0	0	0	0	0	0.00%	#DIV/0!
TD-64-5075	Uniforms	0	0	0	0	0	500	0.01%	#DIV/0!
TD-64-5078	Drug Testing/Background Checks	0	0	0	0	0	0	0.00%	#DIV/0!
TD-64-5047	Car Allowance	0	0	0	0	0	0	0.00%	#DIV/0!
TD-64-5079	Relocation	0	0	0	0	0	0	0.00%	#DIV/0!
TD-64-5080	Salary Contingency	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Personnel</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>500</b>	<b>0.01%</b>	<b>#DIV/0!</b>
<i><b>MATERIALS, SUPPLIES &amp; SERVICES</b></i>									
TD-64-5110	Mileage Reimburse Employees	0	0	0	0	0	5,050	0.06%	#DIV/0!
TD-64-5125	Contract Service	0	0	0	0	0	61,600	0.72%	#DIV/0!
TD-64-5130	Copier/Fax	0	0	0	0	0	0	0.00%	#DIV/0!
TD-64-5135	Data Processing/Software Mtc	0	0	0	0	0	3,000	0.03%	#DIV/0!
TD-64-5140	Dues & Subscriptions	0	0	0	0	0	2,050	0.02%	#DIV/0!
TD-64-5155	Office Supplies	0	0	0	0	0	1,000	0.01%	#DIV/0!
TD-64-5164	Meetings & Seminars	0	0	0	0	0	4,850	0.06%	#DIV/0!
TD-64-5165	Memberships	0	0	0	0	0	2,600	0.03%	#DIV/0!
TD-64-5170	Miscellaneous	0	0	0	0	0	1,000	0.01%	#DIV/0!
TD-64-5189	Telephone/Cell Phone	0	0	0	0	0	4,200	0.05%	#DIV/0!
TD-64-5190	Utilities	0	0	0	0	0	0	0.00%	#DIV/0!
TD-64-5204	Professional Fees	0	0	0	0	0	0	0.00%	#DIV/0!
TD-64-5242	Maintenance & Repairs-Equipment	0	0	0	0	0	1,000	0.01%	#DIV/0!
TD-64-5254	Small Tools & Equipment	0	0	0	0	0	1,000	0.01%	#DIV/0!
TD-64-5300	Marketing Travel	0	0	0	0	0	5,545	0.06%	#DIV/0!
TD-64-5340	Promotion Materials	0	0	0	0	0	5,000	0.06%	#DIV/0!
TD-64-5370	Courier/Shipping Service	0	0	0	0	0	250	0.00%	#DIV/0!
TD-64-5385	Collateral	0	0	0	0	0	0	0.00%	#DIV/0!
TD-64-5390	Site Tours/Convention Solicitation	0	0	0	0	0	7,500	0.09%	#DIV/0!
TD-64-5320	Public Relations	0	0	0	0	0	78,500	0.92%	#DIV/0!
TD-64-5635	Training	0	0	0	0	0	3,500	0.04%	#DIV/0!
<b>Total Expenditures</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>187,645</b>	<b>2.19%</b>	<b>#DIV/0!</b>
<i><b>CAPITAL OUTLAYS</b></i>									
TD-64-5252	Equipment Purchases	0	0	0	0	0	3,000	0.03%	#DIV/0!
<b>Total Expense</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>191,145</b>	<b>2.23%</b>	<b>#DIV/0!</b>

# Tourism Development

Special Projects		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percentage of Budget	Budget Increase or Decrease
<b>Expense</b>									
<i>PERSONNEL</i>									
TD-65-5000	Salaries	0	0	0	0	0	0	0.00%	#DIV/0!
TD-65-5042	Incentive Pay	0	0	0	0	0	0	0.00%	#DIV/0!
TD-65-5048	Contract Labor	0	0	0	0	0	0	0.00%	#DIV/0!
TD-65-5050	Payroll Taxes	0	0	0	0	0	0	0.00%	#DIV/0!
TD-65-5055	Pension Plan	0	0	0	0	0	0	0.00%	#DIV/0!
TD-65-5060	Insurance-Employees	0	0	0	0	0	0	0.00%	#DIV/0!
TD-65-5061	Insurance - Contingency	0	0	0	0	0	0	0.00%	#DIV/0!
TD-65-5065	Worker's Compensation	0	0	0	0	0	0	0.00%	#DIV/0!
TD-65-5070	TEC-Unemployment	0	0	0	0	0	0	0.00%	#DIV/0!
TD-65-5075	Uniforms	0	0	0	0	0	0	0.00%	#DIV/0!
TD-65-5078	Drug Testing/Background Checks	0	0	0	0	0	0	0.00%	#DIV/0!
TD-65-5079	Car Allowance	0	0	0	0	0	0	0.00%	#DIV/0!
TD-65-5080	Salary Contingency	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Personnel</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>#DIV/0!</b>
<i>MATERIALS, SUPPLIES &amp; SERVICES</i>									
TD-65-5110	Mileage	0	0	0	0	0	0	0.00%	#DIV/0!
TD-65-5115	Advertising & Promotions	0	0	0	0	0	0	0.00%	#DIV/0!
TD-65-5130	Copy Lease	0	0	0	0	0	0	0.00%	#DIV/0!
TD-65-5135	Data Processing/Soft Maintenance	0	0	0	0	0	0	0.00%	#DIV/0!
TD-65-5140	Dues & Subscriptions	0	0	0	0	0	0	0.00%	#DIV/0!
TD-65-5155	Office Supplies	0	0	0	0	0	0	0.00%	#DIV/0!
TD-65-5164	Meetings, Seminars	0	0	0	0	0	0	0.00%	#DIV/0!
TD-65-5165	Memberships	0	0	0	0	0	0	0.00%	#DIV/0!
TD-65-5166	Travel	0	0	0	0	0	0	0.00%	#DIV/0!
TD-65-5170	Miscellaneous	0	0	0	0	0	0	0.00%	#DIV/0!
TD-65-5189	Telephone/Cell Phone/Fax	0	0	0	0	0	0	0.00%	#DIV/0!
TD-65-5202	Legal	0	0	0	0	0	0	0.00%	#DIV/0!
TD-65-5242	M & R - Equipment	0	0	0	0	0	0	0.00%	#DIV/0!
TD-65-5254	Small Tools & Equipment	0	0	0	0	0	0	0.00%	#DIV/0!
TD-65-5260	Gasoline	0	0	0	0	0	0	0.00%	#DIV/0!
TD-65-5370	Courier Service	0	0	0	0	0	0	0.00%	#DIV/0!
TD-65-5385	Collateral	0	0	0	0	0	0	0.00%	#DIV/0!
TD-65-7000	Special Projects	33,112	53,300	22,409	33,365	35,000	135,000	1.57%	285.71%
TD-65-7100	Radio Expense	0	0	0	0	0	0	0.00%	#DIV/0!
TD-65-7171	Music License	0	0	0	0	0	0	0.00%	#DIV/0!
TD-65-7210	Downtown Strand Revitalization	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Expenditures</b>		<b>33,112</b>	<b>53,300</b>	<b>22,409</b>	<b>33,365</b>	<b>35,000</b>	<b>135,000</b>	<b>1.57%</b>	<b>285.71%</b>
<i>CAPITAL OUTLAYS</i>									
TD-65-5252	Equipment Purchase	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Special Projects Expense</b>		<b>33,112</b>	<b>53,300</b>	<b>22,409</b>	<b>33,365</b>	<b>35,000</b>	<b>135,000</b>	<b>1.57%</b>	<b>285.71%</b>

# Tourism Development

Convention Sales-National	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percentage of Budget	Budget Increase or Decrease
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## Expense

### PERSONNEL

TD-66-5000	Salaries	0	0	0	0	0	0.00%	#DIV/0!	
TD-66-5042	Incentive Salary	0	0	0	0	0	0.00%	#DIV/0!	
TD-66-5048	Contract Labor	0	0	0	0	0	0.00%	#DIV/0!	
TD-66-5050	Payroll Taxes	0	0	0	0	0	0.00%	#DIV/0!	
TD-66-5055	Pension Plan	0	0	0	0	0	0.00%	#DIV/0!	
TD-66-5060	Insurance-Employees	0	0	0	0	0	0.00%	#DIV/0!	
TD-66-5061	Insurance Contingency	0	0	0	0	0	0.00%	#DIV/0!	
TD-66-5065	Worker's Compensation	0	0	0	0	0	0.00%	#DIV/0!	
TD-66-5070	TEC-Unemployment	0	0	0	0	0	0.00%	#DIV/0!	
TD-66-5075	Uniforms	180	50	156	250	0	250	0.00%	#DIV/0!
TD-66-5078	Drug Testing/Background Checks	0	0	0	0	0	0	0.00%	#DIV/0!
TD-66-5079	Car Allowance	0	0	0	0	0	0	0.00%	#DIV/0!
TD-66-5080	Salary Contingency	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Personnel</b>		<b>180</b>	<b>50</b>	<b>156</b>	<b>250</b>	<b>0</b>	<b>250</b>	<b>0.00%</b>	<b>#DIV/0!</b>

### MATERIALS, SUPPLIES & SERVICES

TD-66-5110	Mileage Reimbursement	847	862	449	541	1,800	2,060	0.02%	14.44%
TD-66-5115	Advertising & Promotions	0	0	0	0	0	0	0.00%	#DIV/0!
TD-66-5135	Data Processing/Software	195	1,850	960	665	695	695	0.01%	0.00%
TD-66-5140	Dues & Subscriptions	85	90	100	100	100	200	0.00%	100.00%
TD-66-5150	Floral/Client Amenities	0	0	0	0	0	0	0.00%	#DIV/0!
TD-66-5155	Office Supplies	523	822	188	421	500	500	0.01%	0.00%
TD-66-5164	Meetings & Seminars	270	297	160	300	600	800	0.01%	33.33%
TD-66-5165	Memberships	979	999	495	990	729	830	0.01%	13.85%
TD-66-5170	Miscellaneous	0	0	0	0	950	1,050	0.01%	10.53%
TD-66-5189	Telephone/Cells/Internet	1,825	1,812	2,454	2,220	2,220	2,160	0.03%	(2.70%)
TD-66-5242	M & R - Equipment	0	0	0	0	400	400	0.00%	0.00%
TD-66-5254	Small Tools and Equipment	20	0	0	100	400	400	0.00%	0.00%
TD-66-5260	Gasoline	0	0	0	0	0	0	0.00%	#DIV/0!
TD-66-5300	Marketing Travel	17,283	31,525	15,049	25,798	23,360	27,815	0.32%	19.07%
TD-66-5302	Sales Events	0	0	0	0	0	0	0.00%	#DIV/0!
TD-66-5304	Promotional Travel	0	0	0	6,082	0	0	0.00%	#DIV/0!
TD-66-5310	Preplacement	7,000	0	0	0	0	0	0.00%	#DIV/0!
TD-66-5350	City Wide Conventions	0	0	0	0	0	0	0.00%	#DIV/0!
TD-66-5355	Sponsorships	500	0	0	1,000	500	500	0.01%	0.00%
TD-66-5340	Promotion Materials	990	2,139	0	0	1,400	1,700	0.02%	21.43%
TD-66-5365	Letter Response Postage	0	0	0	0	0	0	0.00%	#DIV/0!
TD-66-5370	Courier/Shipping Service	401	484	144	375	150	500	0.01%	233.33%
TD-66-5385	Collateral	0	0	0	200	250	200	0.00%	(20.00%)
TD-66-5635	Training	1,361	365	300	0	0	750	0.01%	#DIV/0!
TD-66-7000	Special Projects	0	0	0	0	0	0	0.00%	#DIV/0!
TD-66-5390	Convention Solicitation/Site Tours	7,535	5,967	8,175	2,071	9,000	10,000	0.12%	11.11%
<b>Total Expenditures</b>		<b>39,813</b>	<b>47,212</b>	<b>28,474</b>	<b>40,862</b>	<b>43,054</b>	<b>50,560</b>	<b>0.59%</b>	<b>17.43%</b>

### CAPITAL OUTLAYS

TD-66-5252	Equipment Purchases	0	949	44	940	0	0	0.00%	#DIV/0!
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<b>Total Convention Sales - National Expense</b>	<b>39,993</b>	<b>48,211</b>	<b>28,675</b>	<b>42,052</b>	<b>43,054</b>	<b>50,810</b>	<b>0.59%</b>	<b>18.01%</b>
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# Tourism Development

Sports Tourism/Group Sales		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percentage of Budget	Budget Increase or Decrease
<b>Expense</b>									
<i>PERSONNEL</i>									
TD-67-5000	Salaries	0	0	0	0	0	0	0.00%	#DIV/0!
TD-67-5042	Incentive Salary	0	0	0	0	0	0	0.00%	#DIV/0!
TD-67-5048	Contract Labor	0	0	0	0	0	0	0.00%	#DIV/0!
TD-67-5050	Payroll Taxes	0	0	0	0	0	0	0.00%	#DIV/0!
TD-67-5055	Pension Plan	0	0	0	0	0	0	0.00%	#DIV/0!
TD-67-5060	Insurance-Employees	0	0	0	0	0	0	0.00%	#DIV/0!
TD-67-5061	Insurance Contingency	0	0	0	0	0	0	0.00%	#DIV/0!
TD-67-5065	Worker's Compensation	0	0	0	0	0	0	0.00%	#DIV/0!
TD-67-5070	TWC-Unemployment	0	0	0	0	0	0	0.00%	#DIV/0!
TD-67-5075	Uniforms	185	244	53	250	250	250	0.00%	0.00%
TD-67-5078	Drug Testing/Background Checks	0	0	0	0	0	0	0.00%	#DIV/0!
TD-67-5079	Employment/Relocation Expense	0	0	0	0	0	0	0.00%	#DIV/0!
TD-67-5080	Salary Contingency	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Personnel</b>		<b>185</b>	<b>244</b>	<b>53</b>	<b>250</b>	<b>250</b>	<b>250</b>	<b>0.00%</b>	<b>0.00%</b>
<i>MATERIALS, SUPPLIES &amp; SERVICES</i>									
TD-67-5110	Mileage Reimbursement	45	139	0	190	235	235	0.00%	0.00%
TD-67-5135	Data Processing/Software	0	1,600	1,149	0	0	3,100	0.04%	#DIV/0!
TD-67-5140	Dues & Subscriptions	0	0	0	0	0	0	0.00%	#DIV/0!
TD-67-5150	Floral/Client Amenities	0	0	0	0	0	0	0.00%	#DIV/0!
TD-67-5155	Office Supplies	40	133	7	500	500	500	0.01%	0.00%
TD-67-5164	Meetings & Seminars	0	0	30	100	175	175	0.00%	0.00%
TD-67-5165	Memberships	845	795	795	870	845	1,070	0.01%	26.63%
TD-67-5170	Miscellaneous	0	0	0	400	575	1,375	0.02%	139.13%
TD-67-5189	Telephone/Cell/Internet	1,249	1,196	1,250	1,200	1,260	900	0.01%	(28.57%)
TD-67-5242	M&R Equipment	0	0	0	500	500	500	0.01%	0.00%
TD-67-5254	Small tools and equipment	0	0	0	0	0	0	0.00%	#DIV/0!
TD-67-5260	Gasoline	0	0	0	0	0	0	0.00%	#DIV/0!
TD-67-5300	Marketing Travel	9,508	11,585	6,246	11,046	11,100	24,840	0.29%	123.78%
TD-67-5302	Sales Events	0	0	0	0	0	0	0.00%	#DIV/0!
TD-67-5304	Promotion Travel	0	0	0	0	0	0	0.00%	#DIV/0!
TD-67-5310	Preplacement	495	0	0	0	0	0	0.00%	#DIV/0!
TD-67-5320	Public Relations - Contingency	0	0	0	0	0	0	0.00%	#DIV/0!
TD-67-5355	Sponsorships	0	0	0	200	850	0	0.00%	(100.00%)
TD-67-5340	Promotion Materials	472	1,350	0	1,844	1,200	1,500	0.02%	25.00%
TD-67-5365	Letter Response: Postage	0	0	0	0	0	0	0.00%	#DIV/0!
TD-67-5370	Courier/Shipping Service	40	18	28	270	150	500	0.01%	233.33%
TD-67-5385	Collateral	68	0	72	225	250	250	0.00%	0.00%
TD-67-5390	Convention Solicitation/Site Tours	1,791	2,568	138	3,764	4,500	6,000	0.07%	33.33%
TD-67-5391	Receptive Services	0	0	0	0	0	0	0.00%	#DIV/0!
TD-67-5575	Collateral Distribution	0	0	0	0	0	0	0.00%	#DIV/0!
TD-67-5635	Training	400	400	800	0	0	800	0.01%	#DIV/0!
TD-67-7000	Special Projects	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Expenditures</b>		<b>14,952</b>	<b>19,785</b>	<b>10,515</b>	<b>21,108</b>	<b>22,140</b>	<b>41,745</b>	<b>0.49%</b>	<b>88.55%</b>
<i>CAPITAL OUTLAYS</i>									
TD-67-5252	Equipment Purchases	0	949	0	0	0	0	0.00%	#DIV/0!
<b>Total Sports Tourism/Group Sales Expense</b>		<b>15,137</b>	<b>20,978</b>	<b>10,568</b>	<b>21,358</b>	<b>22,390</b>	<b>41,995</b>	<b>0.49%</b>	<b>87.56%</b>

# Tourism Development

<b>SMERF</b> <b>Social, Military, Educational,</b> <b>Religious, and Fraternal</b>		<b>Actual</b> <b>2018</b>	<b>Actual</b> <b>2019</b>	<b>Actual</b> <b>2020</b>	<b>Projected</b> <b>Actual</b> <b>2021</b>	<b>COVID</b> <b>Budget</b> <b>2021</b>	<b>Proposed</b> <b>Budget</b> <b>2022</b>	<b>Percentage</b> <b>of</b> <b>Budget</b>	<b>Budget</b> <b>Increase or</b> <b>Decrease</b>
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## Expense

### PERSONNEL

TD-68-5000	Salaries	0	0	0	0	0	0	0.00%	#DIV/0!
TD-68-5042	Incentive Salary	0	0	0	0	0	0	0.00%	#DIV/0!
TD-68-5048	Contract Labor	0	0	0	0	0	0	0.00%	#DIV/0!
TD-68-5050	Payroll Taxes	0	0	0	0	0	0	0.00%	#DIV/0!
TD-68-5055	Pension Plan	0	0	0	0	0	0	0.00%	#DIV/0!
TD-68-5060	Insurance-Employees	0	0	0	0	0	0	0.00%	#DIV/0!
TD-68-5061	Insurance-Contingency	0	0	0	0	0	0	0.00%	#DIV/0!
TD-68-5065	Worker's Compensation	0	0	0	0	0	0	0.00%	#DIV/0!
TD-68-5070	TWC-Unemployment	0	0	0	0	0	0	0.00%	#DIV/0!
TD-68-5075	Uniforms	0	246	163	298	0	0	0.00%	#DIV/0!
TD-68-5078	Drug Testing/Background Checks	0	0	0	0	0	0	0.00%	#DIV/0!
TD-68-5079	Car Allowance	0	0	0	0	0	0	0.00%	#DIV/0!
TD-68-5080	Salary Contingency	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Personnel</b>		<b>0</b>	<b>246</b>	<b>163</b>	<b>298</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>#DIV/0!</b>

### MATERIALS, SUPPLIES & SERVICES

TD-68-5110	Auto/Mileage Reimbursement	30	136	134	464	470	510	0.01%	8.51%
TD-68-5115	Advertising	0	0	0	0	0	0	0.00%	#DIV/0!
TD-68-5125	Contract Services	0	0	0	0	0	0	0.00%	#DIV/0!
TD-68-5135	Data Processing/Software Mtc	0	1,600	500	140	200	340	0.00%	70.00%
TD-68-5140	Dues & Subscriptions	0	0	0	0	0	0	0.00%	#DIV/0!
TD-68-5150	Floral/Client Amenities	0	0	0	0	0	0	0.00%	#DIV/0!
TD-68-5155	Office Supplies	50	205	57	275	250	250	0.00%	0.00%
TD-68-5164	Meetings & Seminars	0	0	30	100	105	605	0.01%	476.19%
TD-68-5165	Memberships	0	390	690	835	855	1,080	0.01%	26.32%
TD-68-5170	Miscellaneous	1,149	0	0	300	375	1,000	0.01%	166.67%
TD-68-5189	Telephone/Cell/Internet	249	900	1,650	1,260	1,260	900	0.01%	(28.57%)
TD-68-5242	M&R Equipment	0	0	25	200	200	200	0.00%	0.00%
TD-68-5260	Gasoline	0	0	0	0	0	0	0.00%	#DIV/0!
TD-68-5300	Marketing Travel	8,020	13,459	5,590	14,907	17,765	22,114	0.26%	24.48%
TD-68-5302	Sales Events	0	0	0	0	0	0	0.00%	#DIV/0!
TD-68-5304	Promotional Travel	0	0	0	0	0	0	0.00%	#DIV/0!
TD-68-5310	Preplacement	0	0	0	0	0	0	0.00%	#DIV/0!
TD-68-5340	Promotion Materials	925	6,694	287	3,725	1,400	1,650	0.02%	17.86%
TD-68-5350	City Wide Conventions	0	0	0	0	0	0	0.00%	#DIV/0!
TD-68-5355	Sponsorships	250	4,000	200	900	950	2,700	0.03%	184.21%
TD-68-5365	Letter Response: Postage	0	0	0	0	0	0	0.00%	#DIV/0!
TD-68-5370	Courier/Shipping Service	22	493	90	128	0	100	0.00%	#DIV/0!
TD-68-5385	Collateral	0	0	0	200	250	250	0.00%	0.00%
TD-68-5390	Convention Solicitation/Site Tours	4,500	7,203	4,203	6,522	12,250	14,400	0.17%	17.55%
TD-68-5391	Receptive Services	0	0	0	0	0	0	0.00%	#DIV/0!
TD-68-5575	Collateral Distribution	0	0	0	0	0	0	0.00%	#DIV/0!
TD-68-5635	Training	0	0	0	0	0	3,800	0.04%	#DIV/0!
TD-68-7000	Special Projects	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Expenditures</b>		<b>15,195</b>	<b>35,080</b>	<b>13,455</b>	<b>29,956</b>	<b>36,330</b>	<b>49,899</b>	<b>0.58%</b>	<b>37.35%</b>

### CAPITAL OUTLAYS

TD-68-5252	Equipment Purchases	0	949	0	0	0	0	0.00%	#DIV/0!
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<b>Total SMERF Expense</b>		<b>15,195</b>	<b>36,275</b>	<b>13,619</b>	<b>30,254</b>	<b>36,330</b>	<b>49,899</b>	<b>0.58%</b>	<b>37.35%</b>
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# Tourism Development

Austin Sales Director	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percentage of Budget	Budget Increase or Decrease
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## Expense

### PERSONNEL

TD-80-5000	Salaries	0	0	0	0	0	0.00%	#DIV/0!
TD-80-5042	Incentive Salary	0	0	0	0	0	0.00%	#DIV/0!
TD-80-5048	Contract Labor	0	0	0	0	0	0.00%	#DIV/0!
TD-80-5050	Payroll Taxes	0	0	0	0	0	0.00%	#DIV/0!
TD-80-5055	Pension Plan	0	0	0	0	0	0.00%	#DIV/0!
TD-80-5060	Insurance-Employees	0	0	0	0	0	0.00%	#DIV/0!
TD-80-5061	Insurance-Contingency	0	0	0	0	0	0.00%	#DIV/0!
TD-80-5065	Worker's Compensation	0	0	0	0	0	0.00%	#DIV/0!
TD-80-5070	TWC-Unemployment	0	0	0	0	0	0.00%	#DIV/0!
TD-80-5075	Uniforms	0	50	100	250	0	0.00%	#DIV/0!
TD-80-5078	Drug Testing/Background Checks	0	0	0	0	0	0.00%	#DIV/0!
TD-80-5079	Car Allowance	0	0	0	0	0	0.00%	#DIV/0!
TD-80-5080	Salary Contingency	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Personnel</b>		<b>0</b>	<b>50</b>	<b>100</b>	<b>250</b>	<b>0</b>	<b>0.00%</b>	<b>#DIV/0!</b>

### MATERIALS, SUPPLIES & SERVICES

TD-80-5110	Auto/Mileage Reimbursement	2,540	2,326	478	3,550	4,000	3,500	0.04%	(12.50%)
TD-80-5135	Data Processing/Software Mtc	338	1,769	500	500	500	500	0.01%	0.00%
TD-80-5140	Dues & Subscriptions	(169)	0	750	90	150	100	0.00%	(33.33%)
TD-80-5150	Floral/Client Amenities	0	0	0	0	0	0	0.00%	#DIV/0!
TD-80-5155	Office Supplies	0	270	292	300	350	350	0.00%	0.00%
TD-80-5164	Meetings & Seminars	0	169	0	500	500	800	0.01%	60.00%
TD-80-5165	Memberships	479	854	495	875	950	950	0.01%	0.00%
TD-80-5170	Miscellaneous	0	31	0	900	900	800	0.01%	(11.11%)
TD-80-5189	Telephone/Cell/Internet	1,785	1,786	2,179	1,800	1,800	2,000	0.02%	11.11%
TD-80-5242	M&R Equipment	0	0	0	500	500	500	0.01%	0.00%
TD-80-5254	Small Tools & Equip	0	0	0	1,889	500	2,500	0.03%	400.00%
TD-80-5300	Marketing Travel	23,551	32,972	43,682	25,232	24,495	40,475	0.47%	65.24%
TD-80-5300R	Marketing Travel Reimbursement	0	0	(20,056)	0	0	(14,333)	-0.17%	#DIV/0!
TD-80-5302	Sales Events	0	0	0	0	0	0	0.00%	#DIV/0!
TD-80-5304	Promotional Travel	0	0	0	0	0	0	0.00%	#DIV/0!
TD-80-5340	Promotion Materials	748	6,391	0	12,114	5,000	4,750	0.06%	(5.00%)
TD-80-5310	Preplacement	2,625	5,725	0	0	6,000	0	0.00%	(100.00%)
TD-80-5350	City Wide Conventions	0	0	0	0	0	0	0.00%	#DIV/0!
TD-80-5355	Sponsorship	20,969	12,000	9,800	11,500	14,500	26,000	0.30%	79.31%
TD-80-5365	Letter Response: Postage	0	0	0	0	0	0	0.00%	#DIV/0!
TD-80-5370	Courier/Shipping Service	595	457	712	2,917	3,000	1,500	0.02%	(50.00%)
TD-80-5385	Collateral	0	168	0	0	0	500	0.01%	#DIV/0!
TD-80-5390	Convention Solicitation/Site Tours	8,839	7,726	16,151	9,632	8,000	13,000	0.15%	62.50%
TD-80-5391	Receptive Services	0	0	0	0	0	0	0.00%	#DIV/0!
TD-80-5635	Training	296	3,586	(462)	0	0	500	0.01%	#DIV/0!
TD-80-5575	Collateral Distribution	0	0	0	0	0	0	0.00%	#DIV/0!
TD-80-7000	Special Projects	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Expenditures</b>		<b>62,595</b>	<b>76,229</b>	<b>54,521</b>	<b>72,299</b>	<b>71,145</b>	<b>84,392</b>	<b>0.98%</b>	<b>18.62%</b>

### CAPITAL OUTLAYS

TD-80-5252	Equipment Purchases	455	1,042	115	0	0	0	0.00%	#DIV/0!
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<b>Total Austin Sales Director Expense</b>		<b>63,050</b>	<b>77,321</b>	<b>54,736</b>	<b>72,549</b>	<b>71,145</b>	<b>84,492</b>	<b>0.98%</b>	<b>18.76%</b>
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# Tourism Development

Visitor's Center		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percentage of Budget	Budget Increase or Decrease
<b>Expenses</b>									
<i><b>PERSONNEL</b></i>									
TD-69-5000	Salaries	0	0	509	0	0	0	0.00%	#DIV/0!
TD-69-5042	Incentive Pay	0	0	0	0	0	0	0.00%	#DIV/0!
TD-69-5048	Contract Labor	0	0	125	0	0	0	0.00%	#DIV/0!
TD-69-5050	Payroll Taxes	0	0	39	0	0	0	0.00%	#DIV/0!
TD-69-5055	Pension Plan	0	0	0	0	0	0	0.00%	#DIV/0!
TD-69-5060	Insurance-Employees	0	0	0	0	0	0	0.00%	#DIV/0!
TD-69-5061	Insurance Contingency	0	0	0	0	0	0	0.00%	#DIV/0!
TD-69-5065	Worker's Compensation	0	0	0	0	0	0	0.00%	#DIV/0!
TD-69-5070	TEC-Unemployment	0	0	9,502	0	0	0	0.00%	#DIV/0!
TD-69-5075	Uniforms	1,399	1,101	394	0	0	500	0.01%	#DIV/0!
TD-69-5078	Drug Testing/Background Checks	0	100	0	0	0	400	0.00%	#DIV/0!
TD-69-5079	Car Allowance	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Personnel</b>		<b>1,399</b>	<b>1,201</b>	<b>10,569</b>	<b>0</b>	<b>0</b>	<b>900</b>	<b>0.01%</b>	<b>#DIV/0!</b>
<i><b>MATERIALS, SUPPLIES &amp; SERVICES</b></i>									
TD-69-5110	Auto/Mileage Reimbursement	288	0	307	0	0	0	0.00%	#DIV/0!
TD-69-5115	Advertising & Promotion	100	0	0	0	0	0	0.00%	#DIV/0!
TD-69-5117	Bank Charges	516	570	803	1,106	0	1,240	0.01%	#DIV/0!
TD-69-5120	Cleaning Supplies	79	0	78	0	0	0	0.00%	#DIV/0!
TD-69-5125	Contract Services	3,865	3,760	2,264	20,000	20,000	20,000	0.23%	0.00%
TD-69-5135	Data Processing/Software	525	570	306	0	0	0	0.00%	#DIV/0!
TD-69-5140	Dues & Subscriptions	1,064	222	448	0	0	0	0.00%	#DIV/0!
TD-69-5155	Office Supplies	3,593	3,244	793	0	0	500	0.01%	#DIV/0!
TD-69-5157	Paper Goods	328	492	507	0	0	0	0.00%	#DIV/0!
TD-69-5162	Signage	310	145	171	0	0	0	0.00%	#DIV/0!
TD-69-5164	Meetings & Seminars	175	100	30	0	0	0	0.00%	#DIV/0!
TD-69-5165	Memberships	939	950	(300)	0	0	0	0.00%	#DIV/0!
TD-69-5167	CTA Expenses	11,768	18,962	8,554	0	0	0	0.00%	#DIV/0!
TD-69-5170	Miscellaneous	(30)	183	372	0	0	0	0.00%	#DIV/0!
TD-69-5175	Office Rent (Ashton, Tanger, CofC)	27,200	27,200	40,200	10,000	10,000	10,000	0.12%	0.00%
TD-69-5185	Supplies	0	0	0	0	0	0	0.00%	#DIV/0!
TD-69-5189	Telephone/Cell/Internet	4,967	6,055	3,015	67	0	0	0.00%	#DIV/0!
TD-69-5230	Insurance - Auto/Property	8,194	8,454	4,769	0	0	0	0.00%	#DIV/0!
TD-69-5232	Insurance - Liability	0	12	9	0	0	6,000	0.07%	#DIV/0!
TD-69-5234	Insurance-Claims	0	0	0	0	0	0	0.00%	#DIV/0!
TD-69-5240	M & R Building	48	0	0	0	0	0	0.00%	#DIV/0!
TD-69-5242	M & R Equipment	775	0	170	0	0	1,000	0.01%	#DIV/0!
TD-69-5254	Small Tools & Equipment	377	759	119	0	0	0	0.00%	#DIV/0!
TD-69-5260	Gasoline	0	0	0	0	0	500	0.01%	#DIV/0!
TD-69-5300	Marketing Travel	14,707	12,889	2,277	0	0	0	0.00%	#DIV/0!
TD-69-5325	Local Marketing	271	395	434	0	0	0	0.00%	#DIV/0!
TD-69-5340	Promotional Materials	12,928	10,856	778	0	0	2,000	0.02%	#DIV/0!
TD-69-5365	Letter Response: Postage	13,000	5,000	164	9,800	10,000	10,000	0.12%	0.00%
TD-69-5370	Courier/Shipping Service	4,459	5,337	1,197	201	0	500	0.01%	#DIV/0!
TD-69-5385	Collateral	7,314	1,229	0	0	0	0	0.00%	#DIV/0!
TD-69-5390	Site Tours/Convention Solicitation	723	593	0	0	0	0	0.00%	#DIV/0!
TD-69-5575	Collateral Distribution	0	0	0	0	0	0	0.00%	#DIV/0!
TD-69-5635	Training	0	995	0	0	0	0	0.00%	#DIV/0!
TD-69-6010	Cost of Sales - Gift Shop	5,422	4,796	204	0	0	0	0.00%	#DIV/0!
TD-69-7000	Special Projects	0	0	20,000	0	0	5,000	0.06%	#DIV/0!
<b>Total Materials, Supplies &amp; Services</b>		<b>123,906</b>	<b>113,767</b>	<b>87,667</b>	<b>41,175</b>	<b>40,000</b>	<b>56,740</b>	<b>0.66%</b>	<b>41.85%</b>

## Tourism Development

Visitor's Center		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percentage of Budget	Budget Increase or Decrease
<i><b>CAPITAL OUTLAYS</b></i>									
TD-69-5245	Leasehold Improvements	528	0	0	0	0	0	0.00%	#DIV/0!
TD-69-5253	Leased Equipment	0	0	0	0	0	0	0.00%	#DIV/0!
TD-69-5252	Equipment Purchase	4,148	216	36,957	0	0	16,000	0.19%	#DIV/0!
TD-69-5255	Gain/Loss Sale of Asset	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Capital Outlay</b>		<b>4,676</b>	<b>216</b>	<b>36,957</b>	<b>0</b>	<b>0</b>	<b>16,000</b>	<b>0.19%</b>	<b>#DIV/0!</b>
<b>Total Visitor's Center Expense</b>		<b>129,982</b>	<b>115,184</b>	<b>135,193</b>	<b>41,175</b>	<b>40,000</b>	<b>73,640</b>	<b>0.86%</b>	<b>84.10%</b>

# Tourism Development

Administration		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percentage of Budget	Budget Increase or Decrease
<b>Expenses</b>									
<b>PERSONNEL</b>									
TD-70-5000	Salaries	1,120,008	1,103,405	1,155,331	1,163,633	1,041,560	1,520,568	17.72%	45.99%
TD-70-5042	Incentive Salary-Sales Commissions	57,095	54,159	0	90,213	90,213	90,213	1.05%	0.00%
TD-70-5038	Overtime	993	1,835	1,507	0	1,000	1,000	0.01%	0.00%
TD-70-5048	Contract Labor	0	0	692	3,100	5,000	5,000	0.06%	0.00%
TD-70-5050	Payroll Taxes	87,100	86,993	85,755	87,259	79,679	116,323	1.36%	45.99%
TD-70-5055	Pension Plan	52,805	46,881	45,113	43,606	52,078	74,048	0.86%	42.19%
TD-70-5060	Insurance-Employees	140,032	156,518	173,351	161,186	155,991	167,400	1.95%	7.31%
TD-70-5061	Insurance-Contingency	0	0	0	0	15,599	18,414	0.21%	18.05%
TD-70-5065	Worker's Compensation	3,855	2,571	2,524	1,901	4,880	4,932	0.06%	1.06%
TD-70-5070	TEC-Unemployment	0	0	7,193	8,855	15,093	500	0.01%	(96.69%)
TD-70-5071	Sick Leave/Vacation Accrual	6,188	0	(4,496)	2,122	2,122	2,122	0.02%	0.00%
TD-70-5075	Uniforms	480	487	448	333	500	500	0.01%	0.00%
TD-70-5078	Drug Testing/Background Checks	269	215	206	395	138	500	0.01%	262.32%
TD-70-5079	Recruitment/Relocation	0	53,351	0	500	500	0	0.00%	(100.00%)
TD-70-5080	Salary Contingency	0	0	0	0	31,247	35,267	0.41%	12.87%
<b>Total Personnel</b>		<b>1,468,825</b>	<b>1,506,417</b>	<b>1,467,622</b>	<b>1,563,102</b>	<b>1,495,600</b>	<b>2,036,787</b>	<b>23.74%</b>	<b>36.19%</b>
<b>MATERIALS, SUPPLIES &amp; SERVICES</b>									
TD-70-5110	Auto/Mileage Reimbursement	2,126	1,073	443	150	3,100	2,750	0.03%	(11.29%)
TD-70-5115	Advertising & Promotions	0	0	0	1,107	0	0	0.00%	#DIV/0!
TD-70-5117	Bank Charges	26	60	268	400	1,100	1,000	0.01%	(9.09%)
TD-70-5118	Cash Over/Short	0	18	0	0	0	0	0.00%	#DIV/0!
TD-70-5125	Contract Services	6,461	1,045	578	37,100	34,277	41,025	0.48%	19.69%
TD-70-5130	Copy Leases	16,850	15,308	13,923	16,171	14,765	14,765	0.17%	0.00%
TD-70-5135	Data Processing/Software Maint	48,149	49,498	52,420	57,901	51,033	58,438	0.68%	14.51%
TD-70-5140	Dues & Subscriptions	11,724	19,817	26,428	25,615	25,588	32,288	0.38%	26.18%
TD-70-5150	Floral/Client Amenities	266	498	393	1,003	1,000	1,000	0.01%	0.00%
TD-70-5155	Office Supplies	2,563	3,230	1,274	3,306	2,980	1,980	0.02%	(33.56%)
TD-70-5164	Meetings & Seminars	2,729	595	60	2,300	2,400	14,900	0.17%	520.83%
TD-70-5165	Memberships	30,488	88,864	64,589	94,750	93,645	102,595	1.20%	9.56%
TD-70-5170	Miscellaneous	(137)	1,104	200	1,431	4,400	4,700	0.05%	6.82%
TD-70-5175	Office Rent (601 Tremont)	72,516	72,516	85,000	85,000	68,196	72,516	0.85%	6.33%
TD-70-5182	Reimburse City of Galveston	0	0	0	0	0	0	0.00%	#DIV/0!
TD-70-5185	Supplies	0	0	0	0	0	0	0.00%	#DIV/0!
TD-70-5189	Telephone/Cell/Internet	29,129	28,079	18,252	31,429	27,340	28,780	0.34%	5.27%
TD-70-5190	Electricity/Water/Gas	0	0	0	0	0	0	0.00%	#DIV/0!
TD-70-5192	Emergency Cleanup	0	0	0	0	0	0	0.00%	#DIV/0!
TD-70-5195	FEMA	0	0	0	0	0	0	0.00%	#DIV/0!
TD-70-5200	Audit Fees	19,749	18,661	19,421	19,424	18,810	20,000	0.23%	6.33%
TD-70-5202	Legal	4,370	4,125	18,575	10,546	10,000	10,000	0.12%	0.00%
TD-70-5204	Professional Fees	15,021	55,367	45,026	70,231	46,250	61,500	0.72%	32.97%
TD-70-5230	Insurance - Auto/Property	1,181	2,022	6,264	805	606	1,472	0.02%	142.90%
TD-70-5232	Insurance - Liability	18,823	15,349	13,924	12,842	15,195	12,100	0.14%	(20.37%)
TD-70-5234	Insurance- Claims	0	0	0	0	0	0	0.00%	#DIV/0!
TD-70-5240	M & R Building	0	0	3,218	0	0	0	0.00%	#DIV/0!
TD-70-5242	M & R Equipment	366	682	1,116	7,402	3,000	9,000	0.10%	200.00%
TD-70-5254	Small Tools & Equipment	0	0	0	0	0	0	0.00%	#DIV/0!
TD-70-5260	Gasoline	478	571	404	915	1,000	1,000	0.01%	0.00%
TD-70-5300	Marketing Travel	52,211	27,243	12,846	32,049	30,000	39,025	0.45%	30.08%
TD-70-5302	Sales Events	0	7,980	0	0	15,000	15,000	0.17%	0.00%
TD-70-5304	Promotional Travel	0	0	0	12,000	0	0	0.00%	#DIV/0!

## Tourism Development

Administration		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percentage of Budget	Budget Increase or Decrease
<b>MATERIALS, SUPPLIES &amp; SERVICES</b>									
TD-70-5310	Preplacement	920	0	0	0	0	0	0.00%	#DIV/0!
TD-70-5340	Promotion Materials	4,025	11,761	1,906	13,559	5,000	6,000	0.07%	20.00%
TD-70-5350	City Wide Convention	0	0	0	0	0	0	0.00%	#DIV/0!
TD-70-5352	Development Funding	176,357	188,787	139,824	106,995	107,000	263,000	3.07%	145.79%
TD-70-5355	Sponsorships	13,200	(1,000)	5,750	1,000	1,000	1,500	0.02%	50.00%
TD-70-5365	Letter Response: Postage	0	0	0	0	0	0	0.00%	#DIV/0!
TD-70-5370	Courier/Shipping Service	713	783	943	601	600	600	0.01%	0.00%
TD-70-5385	Collateral	0	3,873	0	4,000	1,000	1,000	0.01%	0.00%
TD-70-5390	Site Tours/Convention Solicitation	3,693	6,658	3,580	6,560	8,000	8,000	0.09%	0.00%
TD-70-5635	Training	19,386	15,171	4,852	33,503	25,700	27,000	0.31%	5.06%
TD-70-5700	Beach Party Security	0	0	0	0	0	0	0.00%	#DIV/0!
TD-70-7000	Special Projects	202,004	179,075	86,942	239,015	127,291	460,500	5.37%	261.77%
TD-70-7001	Special Projects-New Programs	0	0	0	0	0	0	0.00%	#DIV/0!
TD-70-7002	Contingency - Special Projects	105,200	554,412	534,918	971,170	996,000	1,200,000	13.99%	20.48%
TD-70-7003	Contingency-Advertising City Funded	0	0	0	0	0	0	0.00%	#DIV/0!
TD-70-7004	Contingency-Downtown Oversight	0	0	0	0	0	0	0.00%	#DIV/0!
TD-70-7998	Hotel Tax Contingency Reserve	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Materials, Supplies &amp; Services</b>		<b>860,586</b>	<b>1,373,224</b>	<b>1,163,334</b>	<b>1,900,282</b>	<b>1,741,276</b>	<b>2,513,434</b>	<b>29.30%</b>	<b>44.34%</b>

## Tourism Development

Administration		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	COVID Budget 2021	Proposed Budget 2022	Percentage of Budget	Budget Increase or Decrease
<b>CAPITAL OUTLAY &amp; DEBT SERVICE</b>									
TD-70-5250	Capital Improvements	0	0	0	0	0	0	0.00%	#DIV/0!
TD-70-5180	Relocation-601 Tremont	0	0	0	0	0	0	0.00%	#DIV/0!
TD-70-5156	Interest Expense	0	0	0	0	0	0	0.00%	#DIV/0!
TD-70-5250	601 Tremont	0	0	0	0	0	0	0.00%	#DIV/0!
TD-70-5245	Leasehold Improvements	0	0	0	0	0	0	0.00%	#DIV/0!
TD-70-5253	Leased Equipment	20,714	0	0	0	0	0	0.00%	#DIV/0!
TD-70-5252	Equipment Purchase	6,740	32,207	4,440	8,472	5,000	7,000	0.08%	40.00%
<b>Total Capital Outlay</b>		<b>27,454</b>	<b>32,207</b>	<b>4,440</b>	<b>8,472</b>	<b>5,000</b>	<b>7,000</b>	<b>0.08%</b>	<b>40.00%</b>
<b>Total Admin Expense (excl Transfers)</b>		<b>2,356,865</b>	<b>2,911,847</b>	<b>2,635,396</b>	<b>3,471,856</b>	<b>3,241,876</b>	<b>4,557,221</b>	<b>53.1%</b>	<b>40.57%</b>
<b>TRANSFERS</b>									
TD-70-8000	General Fund Allocation	600,000	672,000	400,073	741,912	462,000	682,525	7.96%	47.73%
TD-70-8000	General Fund TD Unrestricted MG Whse	60,000	0	0	0	0	0	0.00%	#DIV/0!
TD-70-8017	Transfer-Mardi Gras	0	0	0	0	0	0	0.00%	#DIV/0!
TD-70-8000	GF CEO Cost Share-50%	0	0	0	0	0	0	0.00%	#DIV/0!
TD-70-8008	Transfer-Seawolf Park	0	0	0	0	0	308,758	3.60%	#DIV/0!
<b>Total Inter-fund Transfers</b>		<b>660,000</b>	<b>672,000</b>	<b>400,073</b>	<b>741,912</b>	<b>462,000</b>	<b>991,283</b>	<b>11.6%</b>	<b>114.56%</b>
<b>Total Administration Expenses</b>		<b>3,016,865</b>	<b>3,583,847</b>	<b>3,035,469</b>	<b>4,213,768</b>	<b>3,703,876</b>	<b>5,548,504</b>	<b>64.68%</b>	<b>49.80%</b>

**Park Board of Trustees  
Tourism Development Fund  
PROPOSED Budget Year 2021-2022**

Acct #	Account Description	Expense Explanation	DEPARTMENT										Total			
			Adverting/PR	Destination Svcs	Public Relations	Special Projects	National Sales	Sports Tourism	SMERF	Chamber VIC	Admin	Austin Sales				
			62	63	64	65	66	67	68	69	70	80				
5000	Salaries	Salaries	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,520,568	\$ -	\$ 1,520,568
5038	Overtime	Overtime	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000	\$ -	\$ 1,000
5042	Incentive Salary	Commissions-Sales/Dir	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 90,213	\$ -	\$ 90,213
5048	Contract Labor	Miscellaneous	\$ -	\$ 28,080	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,000	\$ -	\$ 33,080
5050	Payroll Taxes	Payroll Taxes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 116,323	\$ -	\$ 116,323
5055	Pension Plan	Pension Plan 5%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 74,048	\$ -	\$ 74,048
5060	Insurance	Employee Insurance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 167,400	\$ -	\$ 167,400
5061	Insurance	Contingency	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 18,414	\$ -	\$ 18,414
5065	Worker's Compensation	Worker's Compensation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,932	\$ -	\$ 4,932
5070	TEC Unemployment	TEC Unemployment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 500	\$ -	\$ 500
5071	Sick/Vacation Leave	Sick/Vacation Leave	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,122	\$ -	\$ 2,122
5075	Uniforms	Special Events, Media Blitz, Trade Shows	\$ 750	\$ 1,200	\$ 500	\$ -	\$ 250	\$ 250	\$ -	\$ -	\$ 500	\$ 500	\$ 100	\$ -	\$ -	\$ 4,050
5078	Drug Test/Backgrd Cks	Drug Tests 5 @ \$25	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 200	\$ 250	\$ -	\$ -	\$ -	\$ 450
		Background Cks 5 @ \$44	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 200	\$ 250	\$ -	\$ -	\$ -	\$ 450
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 400	\$ 500	\$ -	\$ -	\$ -	\$ 900
5080	Salary Contingency	Merit Increase (Full & Part Time)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 35,267	\$ -	\$ 35,267
5110	Mileage	Site Visits/Convention Solicitation	\$ -	\$ 1,130	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,500	\$ -	\$ 3,630
		Marketing Travel	\$ 200	\$ -	\$ 50	\$ -	\$ 260	\$ 135	\$ 410	\$ -	\$ 750	\$ 500	\$ -	\$ -	\$ -	\$ 2,305
		Meetings (MPI, HSAE, OGA)	\$ -	\$ -	\$ -	\$ -	\$ 1,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000
		Misc (Special Events, etc.)	\$ 1,500	\$ -	\$ -	\$ -	\$ -	\$ 100	\$ 100	\$ -	\$ 1,000	\$ -	\$ -	\$ -	\$ -	\$ 2,700
		PR Media Missions & Travel	\$ 5,000	\$ -	\$ 5,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,000
		Sales Calls / Sales Blitz	\$ -	\$ -	\$ -	\$ -	\$ 800	\$ -	\$ -	\$ -	\$ 1,000	\$ 500	\$ -	\$ -	\$ -	\$ 2,300
			\$ 6,700	\$ 1,130	\$ 5,050	\$ -	\$ 2,060	\$ 235	\$ 510	\$ -	\$ 2,750	\$ 3,500	\$ -	\$ -	\$ 21,935	
5117	Bank Charges	Bank Charges-CC Machine	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,240	\$ 1,000	\$ -	\$ -	\$ -	\$ 2,240
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,240	\$ 1,000	\$ -	\$ -	\$ -	\$ 2,240

**Park Board of Trustees  
Tourism Development Fund  
PROPOSED Budget Year 2021-2022**

Acct #	Account Description	Expense Explanation	DEPARTMENT										Total		
			Adverting/PR	Destination Svcs	Public Relations	Special Projects	National Sales	Sports Tourism	SMERF	Chamber VIC	Admin	Austin Sales			
			62	63	64	65	66	67	68	69	70	80			
5125	Contract Services	Advertising Sales Support	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 40,000	\$ -	\$ 40,000
		Aramark Coffee Svc & Product	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 500	\$ -	\$ 500
		PR S/Ware/Broadcast Monitor System	\$ -	\$ -	\$ 22,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 22,000
		Cast PR Contract (12 @ \$3300)	\$ -	\$ -	\$ 39,600	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 39,600
		Sparklets (Tremont) 12 @ \$43.75	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 525	\$ -	\$ 525
		Chamber of Commerce VIC Staff	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20,000	\$ -	\$ -	\$ -	\$ 20,000
			\$ -	\$ -	\$ 61,600	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20,000	\$ -	\$ 41,025	\$ -	\$ 122,625
5130	Copier Lease/Mtc (50/50 w/ GF50)	Copier Lease \$800/mth	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 9,600	\$ -	\$ 9,600
		Service & Supplies \$791.10/Qtr	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,165	\$ -	\$ 3,165
		Copy Count Overages	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,000	\$ -	\$ 2,000
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 14,765	\$ -	\$ 14,765
	Data														
5135	Processing/Software	Adobe Suite-All Apps (\$960/ea)	\$ 5,754	\$ 1,800	\$ 2,000	\$ -	\$ 195	\$ 700	\$ -	\$ -	\$ -	\$ 600	\$ -	\$ -	\$ 11,049
		AI (Advertising Copy Proofer)	\$ 420	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 420
		Canva	\$ 150	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 150
		DMAI Economic Impact Calculators	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,900	\$ -	\$ -	\$ 7,900
		Dropbox	\$ 1,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,500
		Envato Elements	\$ 200	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 200
		Galveston Summit Domain	\$ -	\$ 20	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20
		GCS Annual IT Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 33,000	\$ -	\$ -	\$ 33,000
		Google	\$ 300	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 300
		GoTo Training Platform	\$ -	\$ 1,431	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,431
		Grammarly	\$ 750	\$ -	\$ 500	\$ -	\$ -	\$ -	\$ -	\$ 140	\$ -	\$ -	\$ -	\$ -	\$ 1,390
		iDSS Constant Contact-Email Distribution	\$ -	\$ 6,180	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,180
		iDSS Sales System & Partner Interface	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 9,950	\$ -	\$ -	\$ 9,950
		iDSS Email Campaigns	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 450	\$ -	\$ -	\$ 450
		iSales Kit App	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,400	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,400
		Mthly Event Registration Database (Annual)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 288	\$ -	\$ -	\$ 288
		One Stream (Pre-Recorded Live Streams)	\$ 480	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 480
		Photo Booth Software	\$ -	\$ 360	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 360
		Premium Beats	\$ 200	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 200
		Shutter Stock Images Software	\$ -	\$ 300	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 300
		Spotify for VICi	\$ -	\$ 120	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 120
		Sprout Social Media Software	\$ 6,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,000
		Twilio Text Software	\$ -	\$ 1,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000
		Vendcent Software & Experience Software	\$ -	\$ 10,347	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,347
		Vimeo	\$ 650	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 650
		Visit Widget & License	\$ -	\$ 5,988	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,988
		Website Domain (Annual Renewal)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,250	\$ -	\$ -	\$ 6,250

**Park Board of Trustees  
Tourism Development Fund  
PROPOSED Budget Year 2021-2022**

Acct #	Account Description	Expense Explanation	DEPARTMENT										Total		
			Adverting/PR	Destination Svcs	Public Relations	Special Projects	National Sales	Sports Tourism	SMERF	Chamber VIC	Admin	Austin Sales			
			62	63	64	65	66	67	68	69	70	80			
5135	Data Processing / Software Continued	Wooxbox Online Contest Software	\$ 400	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 400
		Miscellaneous & Upgrades	\$ 700	\$ -	\$ 500	\$ -	\$ 500	\$ -	\$ 200	\$ -	\$ -	\$ -	\$ 500	\$ -	\$ 2,400
			<b>\$ 17,504</b>	<b>\$ 27,546</b>	<b>\$ 3,000</b>	<b>\$ -</b>	<b>\$ 695</b>	<b>\$ 3,100</b>	<b>\$ 340</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 58,438</b>	<b>\$ 500</b>	<b>\$ -</b>	<b>\$ 111,123</b>
5140	Dues & Subscriptions	AirDNA Vacation Rental Reports	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 9,000	\$ -	\$ -	\$ 9,000
		Austin Business Journal	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 100	\$ -	\$ 100
		CVENT Lead Users	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 700	\$ -	\$ -	\$ 700
		Dallas Business Journal	\$ -	\$ -	\$ -	\$ -	\$ 100	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 100
		Digiday	\$ 395	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 395
		Galveston Daily News	\$ 225	\$ -	\$ 250	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 338	\$ -	\$ 813
		Houston Business Journal	\$ -	\$ -	\$ -	\$ -	\$ 100	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 100
		Houston Chronicle	\$ -	\$ -	\$ 300	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 300
		Miscellaneous	\$ -	\$ -	\$ 1,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,500
		Social Media Examiner	\$ 1,697	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,697
		Source Strategies	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 550	\$ -	\$ -	\$ 550
		STR Report (Destination)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 15,000	\$ -	\$ -	\$ 15,000
		STR Trend Report	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,200	\$ -	\$ -	\$ 2,200
		Voter Voice	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,500	\$ -	\$ -	\$ 4,500
			<b>\$ 2,317</b>	<b>\$ -</b>	<b>\$ 2,050</b>	<b>\$ -</b>	<b>\$ 200</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 32,288</b>	<b>\$ 100</b>	<b>\$ -</b>	<b>\$ 36,955</b>
5150	Floral	Floral	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000	\$ -	\$ -	\$ 1,000
5155	Office Supplies	Miscellaneous	\$ 2,000	\$ 4,600	\$ 1,000	\$ -	\$ 500	\$ 500	\$ 250	\$ 500	\$ 1,980	\$ 350	\$ -	\$ -	\$ 11,680
5164	Meeting & Seminars	American Marketing Assn (AMA)	\$ 750	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 750
		CVB Hotel/Partner GM Meetings	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,000	\$ -	\$ -	\$ 6,000
		Galveston Chamber of Commerce Events	\$ 750	\$ -	\$ 400	\$ -	\$ -	\$ -	\$ 100	\$ -	\$ -	\$ 300	\$ -	\$ -	\$ 1,550
		Galveston Park Board Annual Meeting	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,500	\$ -	\$ -	\$ 6,500
		Galv Hotel & Lodging Assn (GHLA)	\$ 360	\$ -	\$ 300	\$ -	\$ -	\$ 100	\$ -	\$ -	\$ -	\$ 1,000	\$ -	\$ -	\$ 1,760
		Houston Society of Association Executives	\$ -	\$ -	\$ -	\$ -	\$ 100	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 100
		Houston Tourism Summit	\$ 500	\$ -	\$ 300	\$ -	\$ -	\$ 75	\$ 80	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 955
		IAEE Meetings	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 200	\$ -	\$ 200
		Miscellaneous	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 100	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 100
		MPI Meetings	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 100	\$ -	\$ 100
		MPI-DFW	\$ -	\$ -	\$ -	\$ -	\$ 100	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 100
		MPI-HAC	\$ -	\$ -	\$ -	\$ -	\$ 500	\$ -	\$ -	\$ -	\$ -	\$ 100	\$ -	\$ -	\$ 600
		PCMA	\$ -	\$ -	\$ -	\$ -	\$ 100	\$ -	\$ -	\$ -	\$ -	\$ 1,000	\$ -	\$ -	\$ 1,100
		PR Day	\$ -	\$ -	\$ 450	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 450
		PRSA Monthly Meetings	\$ -	\$ -	\$ 800	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 800
		PRSA Webinars	\$ -	\$ -	\$ 200	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 200
		Rotary Club	\$ -	\$ -	\$ 2,400	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,400

**Park Board of Trustees  
Tourism Development Fund  
PROPOSED Budget Year 2021-2022**

Acct #	Account Description	Expense Explanation	DEPARTMENT										Total		
			Adverting/PR	Destination Svcs	Public Relations	Special Projects	National Sales	Sports Tourism	SMERF	Chamber VIC	Admin	Austin Sales			
			62	63	64	65	66	67	68	69	70	80			
5164	Meeting & Seminars Continued	TSAE Meetings	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 500	\$ 500
		TX City /LaMarque Chamber	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 325	\$ -	\$ -	\$ -	\$ -	\$ 325
		Webinars and Seminars	\$ -	\$ 1,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000
			<b>\$ 2,360</b>	<b>\$ 1,000</b>	<b>\$ 4,850</b>	<b>\$ -</b>	<b>\$ 800</b>	<b>\$ 175</b>	<b>\$ 605</b>	<b>\$ -</b>	<b>\$ 14,900</b>	<b>\$ 800</b>		<b>\$ 25,490</b>	
5165	Memberships	American Marketing Assn (AMA)	\$ 350	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 350
		African American Travel	\$ -	\$ 395	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 395
		C-Crewe Galveston Chamber	\$ 400	\$ 150	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 75	\$ -	\$ -	\$ -	\$ -	\$ 625
		CMCA (Christian Meeting & Conv Assoc)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 250	\$ -	\$ -	\$ -	\$ -	\$ 250
		DMAI Mint	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 19,000	\$ -	\$ -	\$ 19,000
		ESPA (\$365/ea)	\$ -	\$ 365	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 365
		Galveston Chamber of Commerce	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 75	\$ -	\$ -	\$ 10,000	\$ -	\$ -	\$ 10,075
		Greater Houston CVB/Houston First	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 800	\$ -	\$ -	\$ 800
		Historic Downtown Strand Seaport Ptnrshp	\$ 200	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 200
		Houston First Corporation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 15,000	\$ -	\$ -	\$ 15,000
		Houston Society of Association Executives	\$ -	\$ -	\$ -	\$ -	\$ 80	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 80
		IAEE (All)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 600	\$ -	\$ -	\$ 600
		Leadership Galveston	\$ -	\$ 1,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000
		Miscellaneous	\$ 750	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 750
		MPI-HAC	\$ -	\$ -	\$ -	\$ -	\$ 500	\$ -	\$ -	\$ -	\$ -	\$ 510	\$ -	\$ -	\$ 1,010
		MPI-THCC	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 475	\$ -	\$ 475
		NATJA - N Amer Travel Journalists Assoc.	\$ -	\$ -	\$ 500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 500
		Oil & Gas Admin International	\$ -	\$ -	\$ -	\$ -	\$ 250	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 250
		The Partnership	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,500	\$ -	\$ -	\$ 1,500
		PCMA	\$ -	\$ 485	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 485	\$ -	\$ -	\$ 970
		PRSA	\$ -	\$ -	\$ 1,400	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,400
		RCMA	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 200	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 200
		SATW	\$ -	\$ -	\$ 700	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 700
		Sports ETA	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 995	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 995
		Staples	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 100	\$ -	\$ -	\$ -	\$ 100
		TACVB (All)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,500	\$ -	\$ -	\$ -	\$ 1,500
		Texas Travel Alliance (TTIA)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 15,000	\$ -	\$ -	\$ 15,000
		THLA Annual	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 36,000	\$ -	\$ -	\$ -	\$ 36,000
		Travel & Tourism Research Asso.	\$ 690	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 690
		Tri-County Regional Black CC	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 600	\$ -	\$ -	\$ -	\$ 600
		TSAE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 500	\$ 475	\$ -	\$ -	\$ 975
		TX Music Educator's Assn.	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 80	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 80
		TX City LaMarque Chamber	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 475	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 475
		VRMA (Vacation Rental Management)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000	\$ -	\$ -	\$ -	\$ 1,000
		Ydrink/Ystay	\$ 1,250	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,250
			<b>\$ 3,640</b>	<b>\$ 2,395</b>	<b>\$ 2,600</b>	<b>\$ -</b>	<b>\$ 830</b>	<b>\$ 1,070</b>	<b>\$ 1,080</b>	<b>\$ -</b>	<b>\$ 102,595</b>	<b>\$ 950</b>		<b>\$ 115,160</b>	

**Park Board of Trustees  
Tourism Development Fund  
PROPOSED Budget Year 2021-2022**

Acct #	Account Description	Expense Explanation	DEPARTMENT										Total		
			Adverting/PR	Destination Svcs	Public Relations	Special Projects	National Sales	Sports Tourism	SMERF	Chamber VIC	Admin	Austin Sales			
			62	63	64	65	66	67	68	69	70	80			
5167	CTA Expenses	Contract Renewal Fee	\$ -	\$ 11,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 11,500
		CTA Certificates & Pins	\$ -	\$ 750	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 750
		Networking Events	\$ -	\$ 4,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,500
		Reimbursement	\$ -	\$ (3,000)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (3,000)
			<b>\$ -</b>	<b>\$ 13,750</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 13,750</b>
5170	Miscellaneous	Miscellaneous	\$ 2,400	\$ 1,400	\$ 1,000	\$ -	\$ 1,050	\$ 1,375	\$ 1,000	\$ -	\$ 4,700	\$ 800	\$ -	\$ -	\$ 13,725
5175	Office Lease/Rent	Chamber of Commerce	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,000	\$ -	\$ -	\$ -	\$ -	\$ 10,000
		Tanger \$360/mth	\$ -	\$ 4,320	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,320
		601 Tremont (\$18,128.94/qtr)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 72,516	\$ -	\$ -	\$ -	\$ 72,516
			<b>\$ -</b>	<b>\$ 4,320</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 10,000</b>	<b>\$ 72,516</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 86,836</b>
5189	Telephone/ Cells/ Internet	Cell Reimburse (\$75/mth ea)	\$ 5,400	\$ 4,500	\$ 2,700	\$ -	\$ 900	\$ 900	\$ 900	\$ -	\$ 1,800	\$ 900	\$ -	\$ -	\$ 18,000
		Internet Svc Reimburse (\$75/mth ea)	\$ 900	\$ -	\$ 900	\$ -	\$ 900	\$ -	\$ -	\$ -	\$ -	\$ 900	\$ -	\$ -	\$ 3,600
		AT&T Phone Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,720	\$ -	\$ -	\$ -	\$ 3,720
		Comcast Cable (\$110/mth)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,000	\$ -	\$ -	\$ -	\$ 10,000
		T-Mobile Hot Spots (\$30/ea per mth)	\$ 1,200	\$ 1,440	\$ 600	\$ -	\$ 360	\$ -	\$ -	\$ -	\$ 360	\$ -	\$ -	\$ -	\$ 3,960
		Ring Central (\$75/mth)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 900	\$ -	\$ -	\$ -	\$ 900
		Distinct Data Ph (\$35 per line)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 12,000	\$ -	\$ -	\$ -	\$ 12,000
		Misc (repairs, equipment, etc.)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 200	\$ -	\$ -	\$ 200
			<b>\$ 7,500</b>	<b>\$ 5,940</b>	<b>\$ 4,200</b>	<b>\$ -</b>	<b>\$ 2,160</b>	<b>\$ 900</b>	<b>\$ 900</b>	<b>\$ -</b>	<b>\$ 28,780</b>	<b>\$ 2,000</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 52,380</b>
5200	Audit Fees	Financial Audit (Annual)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20,000	\$ -	\$ -	\$ -	\$ 20,000
5202	Legal Fees	Legal Fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,000	\$ -	\$ -	\$ -	\$ 10,000
5204	Professional Fees	Maximus Annual (1/6 of \$7500)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,500	\$ -	\$ -	\$ -	\$ 1,500
		State Advocate	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 30,000	\$ -	\$ -	\$ -	\$ 30,000
		National Advocate	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 30,000	\$ -	\$ -	\$ -	\$ 30,000
			<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 61,500</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 61,500</b>
5230	Insurance	Auto Property	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,472	\$ -	\$ -	\$ -	\$ 1,472
5232	Insurance	Liability	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,000	\$ 12,100	\$ -	\$ -	\$ -	\$ 18,100
5242	M & R Equipment	Miscellaneous/Contingency	\$ 1,750	\$ 6,000	\$ 1,000	\$ -	\$ 400	\$ 500	\$ 200	\$ 1,000	\$ 4,000	\$ 500	\$ -	\$ -	\$ 15,350
		Vehicles (Golf Cart, SUV, Van,VICi)	\$ -	\$ 540	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,000	\$ -	\$ -	\$ -	\$ 5,540
		SUV	\$ -	\$ 1,140	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,140
		Van	\$ -	\$ 1,140	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,140
		VICi	\$ -	\$ 2,550	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,550
			<b>\$ 1,750</b>	<b>\$ 11,370</b>	<b>\$ 1,000</b>	<b>\$ -</b>	<b>\$ 400</b>	<b>\$ 500</b>	<b>\$ 200</b>	<b>\$ 1,000</b>	<b>\$ 9,000</b>	<b>\$ 500</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 25,720</b>

**Park Board of Trustees  
Tourism Development Fund  
PROPOSED Budget Year 2021-2022**

Acct #	Account Description	Expense Explanation	DEPARTMENT										Total		
			Adverting/PR	Destination Svcs	Public Relations	Special Projects	National Sales	Sports Tourism	SMERF	Chamber VIC	Admin	Austin Sales			
			62	63	64	65	66	67	68	69	70	80			
5252	Equipment	Video & Photography Equip	\$ 4,500	\$ 1,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,500
		Computers, Etc.	\$ 2,500	\$ 5,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000	\$ 7,000	\$ -	\$ -	\$ 16,000
		Charging Stations (Portable)	\$ -	\$ 1,390	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,390
		Miscellaneous	\$ 2,500	\$ -	\$ 3,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,500
		Mobile Kiosk	\$ -	\$ 4,788	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,788
		Mobile VIC (Events,Updates etc)	\$ -	\$ 7,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 15,000	\$ -	\$ -	\$ -	\$ 22,000
			<b>\$ 9,500</b>	<b>\$ 19,678</b>	<b>\$ 3,000</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 16,000</b>	<b>\$ 7,000</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 55,178</b>
5254	Small Tools and Equip	Miscellaneous	\$ 2,000	\$ -	\$ 1,000	\$ -	\$ 400	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,500	\$ 5,900
5260	Gasoline	Gasoline	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 500	\$ 1,000	\$ -	\$ -	\$ -	\$ 1,500
5300	Marketing Travel	Misc Opportunities (see Detail Sheets)	\$ 11,900	\$ 27,405	\$ 5,545	\$ -	\$ 27,815	\$ 24,840	\$ 22,114	\$ -	\$ 39,025	\$ 40,475	\$ -	\$ -	\$ 199,119
			<b>\$ 11,900</b>	<b>\$ 27,405</b>	<b>\$ 5,545</b>	<b>\$ -</b>	<b>\$ 27,815</b>	<b>\$ 24,840</b>	<b>\$ 22,114</b>	<b>\$ -</b>	<b>\$ 39,025</b>	<b>\$ 40,475</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 199,119</b>
5301	Marketing Co-op (Partner Reimbursed)	SWSC Booth	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (4,333)	\$ (4,333)
		SWSC Top Client Dinner	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (10,000)	\$ (10,000)
			<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ (14,333)</b>	<b>\$ (14,333)</b>
5302	Sales Events	PCMA FAM	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 15,000	\$ -	\$ -	\$ 15,000
5305	Advertising	Media Advertising	\$ 1,796,800	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,796,800
5310	Preplacement	Pre-paid Media Advertising	\$ 5,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,000
			<b>\$ 5,000</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 5,000</b>
5315	Media Production	Miscellaneous	\$ 10,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,000
5320	Public Relations	Advocacy Conference	\$ -	\$ -	\$ 2,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,000
		Austin Media Event	\$ -	\$ -	\$ 4,010	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,010
		DallasMedia Event	\$ -	\$ -	\$ 2,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,000
		Dallas Travel & Adventure Show	\$ -	\$ -	\$ 4,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,000
		Houston PR Events	\$ -	\$ -	\$ 1,625	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,625
		Individual Media FAMs	\$ -	\$ -	\$ 8,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 8,000
		Miscellaneous PR Events	\$ -	\$ -	\$ 2,095	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,095
		New York Media Mission	\$ -	\$ -	\$ 4,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,000
		NATJA Conference & Media Mktplace	\$ -	\$ -	\$ 2,905	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,905
		PRSA Travel & Tourism Conference	\$ -	\$ -	\$ 5,790	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,790
		Regional Media Missions-Quarterly	\$ -	\$ -	\$ 20,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20,000
		Texas Book Festival - Oct	\$ -	\$ -	\$ 2,075	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,075
		Texas Tourism Media Missions-West/Ctrl	\$ -	\$ -	\$ 10,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,000

**Park Board of Trustees  
Tourism Development Fund  
PROPOSED Budget Year 2021-2022**

Acct #	Account Description	Expense Explanation	DEPARTMENT										Total		
			Adverting/PR	Destination Svcs	Public Relations	Special Projects	National Sales	Sports Tourism	SMERF	Chamber VIC	Admin	Austin Sales			
			62	63	64	65	66	67	68	69	70	80			
5320	Public Relations Continued	Travel Writer FAM-Fall	\$ -	\$ -	\$ 5,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,000
		Travel Writer FAM Spring - April	\$ -	\$ -	\$ 5,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,000
			\$ -	\$ -	\$ 78,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 78,500
5335	Photography	Galveston Tourism Images	\$ 5,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,000
		Roam Galveston	\$ 5,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,000
			\$ 10,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,000
5340	Promotion Materials	Activation Events at Festivals	\$ 5,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,000
		Conventions, Conferences & Tradeshows	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 500
		Holiday Gift Baskets	\$ 15,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 15,000
		Media FAMS	\$ 5,000	\$ -	\$ 5,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,000
		Marketing Travel	\$ -	\$ -	\$ -	\$ -	\$ 1,700	\$ 1,000	\$ 600	\$ -	\$ 600	\$ 4,750	\$ -	\$ -	\$ 8,650
		E-Commerce Merchandisw	\$ -	\$ 10,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,000
		Miscellaneous	\$ 17,250	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 800	\$ 2,000	\$ 4,400	\$ -	\$ -	\$ -	\$ 24,450
		Recruitment (HR)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000	\$ -	\$ -	\$ -	\$ 1,000
		Sales Calls/ Sales Blitz/Conv Solicitation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 250	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 250
				\$ 42,250	\$ 10,000	\$ 5,000	\$ -	\$ 1,700	\$ 1,500	\$ 1,650	\$ 2,000	\$ 6,000	\$ 4,750	\$ -	\$ -
5345	Advertising	Stewart Beach	\$ 60,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 60,000	
5348	Advertising	R. A. Appfel Park	\$ 60,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 60,000	
5352	Development Funding	Incentive Funds to Attract Groups	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 173,000	\$ -	\$ -	\$ 173,000	
		Cheer Competition	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20,000	\$ -	\$ -	\$ 20,000	
		CVENT Diamond Listing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 27,000	\$ -	\$ -	\$ 27,000	
		CVENT GICC Listing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,000	\$ -	\$ -	\$ 10,000	
		CVENT Video Retargeting	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,000	\$ -	\$ -	\$ 6,000	
		Diva's	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,000	\$ -	\$ -	\$ 10,000	
		Helmsbriscoe	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,000	\$ -	\$ -	\$ 7,000	
		Santa Hustle	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,000	\$ -	\$ -	\$ 10,000	
				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 263,000	\$ -	\$ -	\$ 263,000
5355	Sponsorships	GHLA Holiday Sponsor	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,500	\$ -	\$ -	\$ 1,500	
		IAEE Annual Sponsorship	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,500	\$ -	\$ 1,500	
		Marketing Travel	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,250	\$ -	\$ -	\$ -	\$ -	\$ 2,250	
		Miscellaneous	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 450	\$ -	\$ -	\$ -	\$ -	\$ 450	
		MPI	\$ -	\$ -	\$ -	\$ -	\$ 500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,500	\$ 3,000	
		MPI THCC	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,000	\$ -	\$ 2,000	
		SWSC Sponsorship	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,000	\$ 5,000	
		TSAE Annual Sponsorship	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 15,000	\$ 15,000	
		\$ -	\$ -	\$ -	\$ -	\$ 500	\$ -	\$ 2,700	\$ -	\$ 1,500	\$ 26,000	\$ -	\$ 30,700		

**Park Board of Trustees  
Tourism Development Fund  
PROPOSED Budget Year 2021-2022**

Acct #	Account Description	Expense Explanation	DEPARTMENT										Total		
			Adverting/PR	Destination Svcs	Public Relations	Special Projects	National Sales	Sports Tourism	SMERF	Chamber VIC	Admin	Austin Sales			
			62	63	64	65	66	67	68	69	70	80			
5365	Letter Response-Postage	Postage Purchases	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,000	\$ -	\$ -	\$ 10,000
5370	Courier Service	Marketing Travel	\$ -	\$ -	\$ -	\$ -	\$ 500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 500
		Convention Solicitation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 600	\$ -	\$ 600
		Miscellaneous	\$ 1,000	\$ 3,000	\$ 250	\$ -	\$ -	\$ 500	\$ 100	\$ 500	\$ -	\$ -	\$ -	\$ 1,500	\$ 6,850
			\$ 1,000	\$ 3,000	\$ 250	\$ -	\$ 500	\$ 500	\$ 100	\$ 500	\$ -	\$ 600	\$ 1,500	\$ 7,950	
5385	Collateral	Annual Report	\$ 3,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,500
		Beach Park Brochure	\$ 2,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,000
		Bid Packets	\$ -	\$ -	\$ -	\$ -	\$ 100	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 100
		Birding Brochures	\$ 3,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,000
		Calendar Bookmarks	\$ 5,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,000
		Cultural Heritage Collateral	\$ 10,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,000
		Holiday Brochures	\$ 8,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 8,000
		Island Pass Brochures	\$ 3,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,000
		Mailings	\$ -	\$ -	\$ -	\$ -	\$ 100	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 100
		Maps	\$ 10,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,000
		Miscellaneous	\$ -	\$ 2,000	\$ -	\$ -	\$ -	\$ 250	\$ 250	\$ -	\$ -	\$ 1,000	\$ 500	\$ -	\$ 4,000
		Pocket Guides	\$ 36,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 36,000
		Tree Sculpture & Turtle Brochures	\$ 7,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,000
		Visitor Guide	\$ 60,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 60,000
			\$ 147,500	\$ 2,000	\$ -	\$ -	\$ 200	\$ 250	\$ 250	\$ -	\$ -	\$ 1,000	\$ 500	\$ -	\$ 151,700
5390	Site Tours/Conv Solicitation	Destination Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,300	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,300
		EGI/Mini FAM	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 9,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 9,000
		Festivals/Events/Influencers	\$ 10,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,000
		Partner Relations	\$ 10,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,000
		Site Tours/FAMs	\$ -	\$ 4,000	\$ -	\$ -	\$ 10,000	\$ -	\$ 4,100	\$ -	\$ -	\$ 8,000	\$ 12,000	\$ -	\$ 38,100
		Miscellaneous	\$ -	\$ -	\$ 7,500	\$ -	\$ -	\$ 6,000	\$ -	\$ -	\$ -	\$ -	\$ 1,000	\$ -	\$ 14,500
			\$ 20,000	\$ 4,000	\$ 7,500	\$ -	\$ 10,000	\$ 6,000	\$ 14,400	\$ -	\$ -	\$ 8,000	\$ 13,000	\$ -	\$ 82,900
5635	Training	HR Supervisory Training	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,000	\$ -	\$ -	\$ 3,000
		CSEE Courses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 800	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 800
		Miscellaneous	\$ 5,000	\$ -	\$ 2,500	\$ -	\$ 750	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 8,250
		PDM Destinations International	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,800	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,800
		Professional Development	\$ -	\$ 750	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20,000	\$ -	\$ -	\$ 20,750
		Sales Training	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 500	\$ -	\$ 500
		Social Media Training	\$ 3,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,000
		Staff Training (Retreat, etc)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,000	\$ -	\$ -	\$ 4,000
		Webinars/Online Training	\$ 3,000	\$ -	\$ 1,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,000
			\$ 11,000	\$ 750	\$ 3,500	\$ -	\$ 750	\$ 800	\$ 3,800	\$ -	\$ -	\$ 27,000	\$ 500	\$ -	\$ 48,100

**Park Board of Trustees  
Tourism Development Fund  
PROPOSED Budget Year 2021-2022**

Acct #	Account Description	Expense Explanation	DEPARTMENT										Total		
			Adverting/PR	Destination Svcs	Public Relations	Special Projects	National Sales	Sports Tourism	SMERF	Chamber VIC	Admin	Austin Sales			
			62	63	64	65	66	67	68	69	70	80			
7000	Special Projects	Economic Impact Research	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 13,500	\$ -	\$ 13,500
		GINTC	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 30,000	\$ -	\$ 30,000
		Holiday Projects	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 100,000	\$ -	\$ 100,000
		July 4th Parade & Promotions	\$ -	\$ -	\$ -	\$ 100,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 100,000
		Juneteenth	\$ -	\$ -	\$ -	\$ 10,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,000
		Miscellaneous	\$ -	\$ -	\$ -	\$ 15,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 15,000
		Movie Night & Music Night on the Strand	\$ -	\$ -	\$ -	\$ 10,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,000
		Special Projects TBD	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 140,000	\$ -	\$ 140,000
		Surveys	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,000	\$ -	\$ 7,000
		Tourism Summit	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 60,000	\$ -	\$ 60,000
		Tourism Summit (Sponsors Contribution)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (70,000)	\$ -	\$ (70,000)
		Into the Blue Fishing Show	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 40,000	\$ -	\$ 40,000
		Broadway Banner Program	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 75,000	\$ -	\$ 75,000
		Berma Shave Program	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ -	\$ 50,000
		Winter Holiday Task Force	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,000	\$ -	\$ 15,000	\$ -	\$ 20,000
			\$ -	\$ -	\$ -	\$ 135,000	\$ -	\$ -	\$ -	\$ -	\$ 5,000	\$ -	\$ 460,500	\$ -	\$ 600,500
7002	Contingency - Special Projects (Board Approval Only)	Special Projects TBD	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 115,000	\$ -	\$ 115,000
		EDA Grant Program	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ -	\$ 50,000
		Incubator	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 75,000	\$ -	\$ 75,000
		Leasehold Improvements	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 60,000	\$ -	\$ 60,000
		Downtown Wayfinding	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 300,000	\$ -	\$ 300,000
		Marketing Creative	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ -	\$ 50,000
		NEA Grant Support	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ -	\$ 50,000
		Digital Billboards	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 400,000	\$ -	\$ 400,000
		Website Enhancements	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 100,000	\$ -	\$ 100,000
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,200,000	\$ -	\$ 1,200,000
8000	Transfers	General Fund Allocation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 682,525	\$ -	\$ 682,525
8008	Transfers	Seawolf Park Capital Investment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 308,758	\$ -	\$ 308,758
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 991,283	\$ -	\$ 991,283

**DELLANERA PARK  
PROPOSED BUDGET FISCAL YEAR 2021/2022**

**OPERATIONS**

OPERATING REVENUES		944,135
<b>TOTAL OPERATING REVENUE</b>		<b>944,135</b>
PERSONNEL EXPENSE	(376,633)	
MATERIAL / SUPPLIES / SERVICES	(370,868)	
<b>TOTAL OPERATING EXPENSE</b>		<b>(747,501)</b>
<b>NET OPERATING INCOME</b>		<b>196,634</b>

**OTHER REVENUE/EXPENSE**

INTERFUND TRANSFERS IN		-
BUDGETED CASH USE		78,674
<b>TOTAL OTHER REVENUE</b>		<b>78,674</b>
INTERFUND TRANSFERS-OUT	(93,434)	
<b>TOTAL OTHER EXPENSE</b>		<b>(93,434)</b>
<b>NET INCOME AFTER TRANSFERS</b>		<b>181,874</b>

**CAPITAL OUTLAY**

LOAN PROCEEDS FOR CAPITAL EXP.		-
<b>TOTAL OTHER REVENUE</b>		<b>-</b>
CAPITAL EXPENDITURES	(150,074)	
LANDSCAPING	(14,500)	
EQUIPMENT	(17,300)	
<b>TOTAL CAPITAL EXPENDITURES</b>		<b>(181,874)</b>
<b>NET INCOME AFTER CAPITAL</b>		<b>-</b>

**GRANTS**

GRANT REVENUE		-
GRANT EXPENSE	-	
<b>NET GRANTS</b>		<b>-</b>

**FEMA**

FEMA - REIMBURSEMENT		469,739
FEMA- EXPENSE	(2,900)	
<b>NET FEMA</b>		<b>466,839</b>

<b>NET INCOME AFTER FEMA &amp; GRANTS</b>		<b>466,839</b>
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<b>BEGINNING CASH RESERVE</b>		<b>(150,000)</b>
NET CASH IMPACT FY2021/2022		388,165
<b>ENDING CASH</b>		<b>238,165</b>

# Dellanera Park

Summary	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
<b><i>Income Summary-Does not include FEMA Reimbursement</i></b>								
Beach User (Dept 51)	258,177	298,803	285,928	328,365	243,567	300,220	29.35%	23.26%
Unrestricted (Dept 52)	535,042	504,646	603,045	699,581	657,121	643,915	62.96%	(2.01%)
<b>Total Income</b>	<b>793,220</b>	<b>803,449</b>	<b>888,973</b>	<b>1,027,946</b>	<b>900,688</b>	<b>944,135</b>	<b>92.31%</b>	<b>4.82%</b>
<b>Nonrecurring Revenue Sources</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>54,159</b>	<b>78,674</b>	<b>7.69%</b>	<b>45.26%</b>
<b>Total Revenue Sources</b>	<b>793,220</b>	<b>803,449</b>	<b>888,973</b>	<b>1,027,946</b>	<b>954,847</b>	<b>1,022,809</b>	<b>100.00%</b>	<b>7.12%</b>
<b><i>Expense Summary- Does not include FEMA related expenditures</i></b>								
Restricted (Dept 51)	216,520	263,720	164,812	315,815	300,267	338,945	33.14%	12.88%
Unrestricted (Dept 52)	403,348	529,248	382,044	631,558	653,841	683,864	66.86%	4.59%
<b>Total Expense</b>	<b>619,868</b>	<b>792,969</b>	<b>546,856</b>	<b>947,373</b>	<b>954,108</b>	<b>1,022,809</b>	<b>100.00%</b>	<b>7.20%</b>
<b>Net Income Before FEMA</b>	<b>173,352</b>	<b>10,480</b>	<b>342,117</b>	<b>80,573</b>	<b>739</b>	<b>0</b>		
FEMA Reimbursement	0	0	0	0	277,000	469,739		
FEMA Related Expenditures	49,689	25,835	54,605	18,480	15,435	2,900		
Net FEMA Proceeds	(49,689)	(25,835)	(54,605)	(18,480)	261,565	466,839		
<b>Net Income Including FEMA</b>	<b>123,663</b>	<b>(15,354)</b>	<b>287,512</b>	<b>62,093</b>	<b>262,304</b>	<b>466,839</b>		
<b>Depreciation on Capital Assets</b>	<b>206,666</b>	<b>157,127</b>	<b>150,282</b>	<b>158,207</b>	<b>158,207</b>	<b>153,500</b>		
<b>Net Income After Depreciation</b>	<b>(83,004)</b>	<b>(172,481)</b>	<b>137,230</b>	<b>(96,114)</b>	<b>104,097</b>	<b>313,339</b>		
<b>Capital Outlay</b>	<b>-1,023</b>	<b>6,529</b>	<b>8,756</b>	<b>234,052</b>	<b>141,700</b>	<b>181,874</b>		
<b>Net Income Excluding Capital Assets</b>	<b>(84,027)</b>	<b>(165,952)</b>	<b>145,986</b>	<b>137,938</b>	<b>245,797</b>	<b>495,213</b>		

# Dellanera Park

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**Estimated Cash Reserves 9/30/2021:**

Beach User - Reserved Cash	\$201,000
Unrestricted Cash	<b>(\$351,000)</b>
<b>Estimated Total Cash 9/30/2021</b>	<b>(\$150,000)</b>
<b>Budgeted Cash Use FY2022</b>	<b>(\$78,674)</b>
Net Income FY2022	\$466,839
<b>Estimated Cash Reserve 9/30/2022</b>	<b><u>\$238,165</u></b>

## Personnel Summary

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	<u>Full Time</u>	<u>Part Time</u>	<u>Seasonal</u>
<b><u>Vehicle Admissions (51)</u></b>			
Park Attendant (10%)	0.00	0.10	0.00
Guest Exp Coord (10%)	0.10	0.00	0.00
Park Attendant (90%)	0.00	0.90	0.00
Subtotal	<u>0.10</u>	<u>1.00</u>	<u>0.00</u>
<b><u>R. V. Park (52)</u></b>			
Manager	1.00	0.00	0.00
Maintenance	2.00	0.00	0.00
Guest Exp Coord (90%)	0.90	0.00	0.00
Dir of Guest Experience (20%)	0.20	0.00	0.00
Office Coordinator (20%)	0.20	0.00	0.00
Park Attendant (90%)	0.00	0.90	0.00
Park Attendant (10%)	0.00	0.10	0.00
COO (10%)	0.10	0.00	0.00
Park GM (12%)	0.12	0.00	0.00
Subtotal	<u>4.52</u>	<u>1.00</u>	<u>0.00</u>
<b>Total</b>	<b><u>4.62</u></b>	<b><u>2.00</u></b>	<b><u>0.00</u></b>

# Dellanera Park

Consolidated	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
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## Income

### PAVILION INCOME

CONSOL-4300	Gross Sales- Store	65	18	38	0	28,000	1,200	0.08%	(95.71%)
CONSOL-6005	Cost of Sales - Store	(3,626)	(2,990)	(2,977)	(1,358)	(14,000)	(600)	-0.04%	(95.71%)
CONSOL-4305	Gross Sales - Gift Shop	15,673	20,101	19,713	3,667	20,000	18,200	1.22%	(9.00%)
CONSOL-6010	Cost of Sales - Gift Shop	(5,165)	(9,709)	(4,229)	(315)	(9,700)	(9,000)	-0.60%	(7.22%)
<b>Net Pavilion Income</b>		<b>6,946</b>	<b>7,420</b>	<b>12,546</b>	<b>1,994</b>	<b>24,300</b>	<b>9,800</b>	<b>0.66%</b>	<b>(59.67%)</b>

### CAMPING & OTHER INCOME

0									
CONSOL-4200 & 4211-4214	Vehicle Admissions	29,373	23,934	29,320	21,247	23,964	29,990	2.01%	25.15%
CONSOL-4210	Park Pass Revenue	7,796	8,078	8,932	13,091	8,075	5,900	0.40%	(26.93%)
CONSOL-4650	Grant Proceeds	0	60,000	0	0	0	0	0.00%	#DIV/0!
CONSOL-4665	FEMA Reimbursement	0	0	0	0	277,000	469,739	31.47%	69.58%
CONSOL-4666	Insurance Reimbursement	0	300	0	0	0	0	0.00%	#DIV/0!
CONSOL-4735	Beach User Transfer-Stewart Beach	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4215-4218	Camping Admissions	744,134	696,267	833,924	982,714	712,215	890,000	59.63%	24.96%
CONSOL-4041	Concessionaire Agreements	675	525	75	3,144	525	525	0.04%	0.00%
CONSOL-4310	Vending Machines	309	438	188	0	438	500	0.03%	14.16%
CONSOL-4330	Washers & Dryers	3,732	4,815	3,977	3,186	4,815	4,800	0.32%	(0.31%)
CONSOL-4335	Floats & Umbrellas	50	1,567	0	2,604	2,000	2,520	0.17%	26.00%
CONSOL-4340	Pavilion Rental	60	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4585	Miscellaneous	149	96	3	(35)	96	100	0.01%	4.17%
CONSOL-2310	Loan Proceeds-Capital Improvement	0	0	0	0	124,260	0	0.00%	(100.00%)
CONSOL-4675	Sales Tax Discounts	(6)	9	8	2	0	0	0.00%	#DIV/0!
CONSOL-4760	Transfer-Sand Replenishment	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Nonrecurring Income</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>54,159</b>	<b>78,674</b>	<b>5.27%</b>	<b>45.26%</b>
<b>Total Camping/Other Income</b>		<b>786,273</b>	<b>796,029</b>	<b>876,427</b>	<b>1,025,952</b>	<b>1,207,547</b>	<b>1,482,748</b>	<b>99.34%</b>	<b>22.79%</b>
<b>Total Pavilion &amp; Camping</b>		<b>793,220</b>	<b>803,449</b>	<b>888,973</b>	<b>1,027,946</b>	<b>1,231,847</b>	<b>1,492,548</b>	<b>100.00%</b>	<b>21.16%</b>

# Dellanera Park

Consolidated		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
<b>Expense</b>									
<i>PERSONNEL</i>									
CONSOL-5000	Salaries	151,932	165,746	172,421	227,799	211,143	262,482	25.59%	24.31%
CONSOL-5002	Field Auditor	3,456	3,520	142	0	0	0	0.00%	#DIV/0!
CONSOL-5038	Overtime	1,127	1,889	5,174	4,822	2,661	2,675	0.26%	0.53%
CONSOL-5042	Incentive Salary	0	0	0	3,100	3,100	4,486	0.44%	44.71%
CONSOL-5048	Contract Labor	0	2,363	7,503	2,550	0	0	0.00%	#DIV/0!
CONSOL-5050	Payroll Taxes	12,081	13,115	13,065	17,177	16,152	20,080	1.96%	24.31%
CONSOL-5055	Pension Plan	1,262	1,615	3,030	3,661	9,090	9,486	0.92%	4.36%
CONSOL-5060	Insurance - Employee	25,123	28,489	39,125	50,704	38,726	50,000	4.87%	29.11%
CONSOL-5061	Insurance - Contingency	0	0	0	0	3,873	5,500	0.54%	42.03%
CONSOL-5065	Worker's Compensation	4,698	3,749	3,494	5,074	7,364	7,995	0.78%	8.57%
CONSOL-5070	TEC-Unemployment	0	0	3,255	5	4,839	2,500	0.24%	(48.33%)
CONSOL-5071	Sick Leave/Vacation Accrual	611	2,952	1,615	3,570	3,570	2,500	0.24%	(29.97%)
CONSOL-5075	Uniforms	542	671	1,375	1,061	521	1,750	0.17%	235.89%
CONSOL-5078	Drug Testing/Background Check	283	197	240	395	345	345	0.03%	0.00%
CONSOL-5079	Employee Recruitment	0	1,161	0	0	500	500	0.05%	0.00%
CONSOL-5080	Salary Contingency	0	0	0	0	5,946	6,335	0.62%	6.55%
<b>Total Personnel</b>		<b>201,113</b>	<b>225,467</b>	<b>250,438</b>	<b>319,917</b>	<b>307,828</b>	<b>376,633</b>	<b>36.72%</b>	<b>22.35%</b>
<i>MATERIALS, SUPPLIES &amp; SERVICES</i>									
CONSOL-5100	Alarm	970	1,055	730	1,791	1,000	1,000	0.10%	0.00%
CONSOL-5110	Auto Mileage Reimbursement	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-5115	Advertising & Promotions	24,295	26,126	14,665	37,818	37,500	37,500	3.66%	0.00%
CONSOL-5117	Bank Charges	25,768	26,217	23,873	35,911	35,065	35,065	3.42%	0.00%
CONSOL-5118	Cash over/short	17	-269	176	7	0	0	0.00%	#DIV/0!
CONSOL-5120	Cleaning Supplies	3,929	1,627	2,487	1,613	4,000	4,000	0.39%	0.00%
CONSOL-5125	Contract Services	35,297	27,817	25,697	32,752	40,374	23,227	2.26%	(42.47%)
CONSOL-5130	Copier Usage	0	178	0	200	200	200	0.02%	0.00%
CONSOL-5135	Data Processing/Software/Mainten	6,908	4,028	3,356	5,632	3,390	3,437	0.34%	1.39%
CONSOL-5137	Discounts	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-5155	Office Supplies	1,962	1,893	1,016	584	2,000	2,200	0.21%	10.00%
CONSOL-5157	Paper Goods & Supplies	1,849	2,215	2,244	1,200	2,000	2,500	0.24%	25.00%
CONSOL-5162	Signage	886	1,667	915	3,061	3,000	10,500	1.02%	250.00%
CONSOL-5163	Licenses/Permits	100	50	25	0	75	75	0.01%	0.00%
CONSOL-5165	Memberships	878	819	0	0	765	765	0.07%	0.00%
CONSOL-5164	Meetings and Seminars	5,457	3,710	105	150	3,537	4,187	0.41%	18.38%
CONSOL-5170	Miscellaneous	725	3,402	191	1,243	3,000	3,600	0.35%	20.00%
CONSOL-5185	Materials & Supplies	1,377	627	300	1,000	1,000	1,000	0.10%	0.00%
CONSOL-5187	Tickets	167	1,576	0	2,067	2,600	2,600	0.25%	0.00%
CONSOL-5189	Telephone/Cells/Internet	17,304	12,021	12,937	13,416	15,412	15,532	1.51%	0.78%
CONSOL-5190	Utilities Electricity/Gas/Water	69,881	70,533	64,356	77,000	77,000	77,000	7.51%	0.00%
CONSOL-5195	FEMA/Storm Repair	49,689	25,835	54,605	18,480	15,435	2,900	0.28%	(81.21%)
CONSOL-5200	Audit Fees	2,038	3,001	3,124	3,120	3,328	3,400	0.33%	2.16%
CONSOL-5202	Legal	1,001	1,575	500	-550	1,500	1,500	0.15%	0.00%
CONSOL-5204	Professional Fees	4,938	11,477	927	6,750	7,950	41,188	4.02%	418.09%

# Dellanera Park

<b>Consolidated</b>		<b>Actual 2018</b>	<b>Actual 2019</b>	<b>Actual 2020</b>	<b>Projected Actual 2021</b>	<b>Adopted Budget 2021</b>	<b>Proposed Budget 2022</b>	<b>Percent of Budget</b>	<b>Budget Increase or Decrease</b>
<b><i>MATERIALS, SUPPLIES &amp; SERVICES</i></b>									
CONSOL-5230	Insurance - Property	24,054	25,727	25,545	27,626	30,389	27,812	2.71%	(8.48%)
CONSOL-5232	Insurance - Liability	4,339	3,489	4,099	4,476	3,230	3,520	0.34%	8.98%
CONSOL-5234	Insurance - Claims	0	0	2,432	0	0	0	0.00%	#DIV/0!
CONSOL-5240	M & R Building	22,548	50,823	21,235	32,966	27,500	27,500	2.68%	0.00%
CONSOL-5242	M & R Equipment	1,795	3,127	937	9,379	8,000	8,160	0.80%	2.00%
CONSOL-5254	Small tools and equipment	2,477	756	621	3,656	2,500	3,700	0.36%	48.00%
CONSOL-5256	Equipment Rental	0	0	0	0	7,000	7,000	0.68%	0.00%
CONSOL-5260	Gasoline	1,267	701	602	1,860	3,000	3,000	0.29%	0.00%
CONSOL-5370	Courier Service	0	0	29	0	0	0	0.00%	#DIV/0!
CONSOL-5401	Dumping Fees	0	0	0	0	0	16,000	1.56%	#DIV/0!
CONSOL-5407	Grants	(264)	120,000	0	0	0	0	0.00%	#DIV/0!
CONSOL-5625	First Aid Supplies	0	35	0	150	150	500	0.05%	233.33%
CONSOL-5710	Trash Barrel Liners	0	1,354	0	2,471	1,000	1,200	0.12%	20.00%
CONSOL-5910	Car Counters & Cameras	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-6000	29.7% Related Beach User	129,772	180,491	135,715	259,363	249,706	262,126	25.56%	4.97%
CONSOL-6025	29.7% to Beach User	(129,772)	(180,491)	(135,715)	(259,363)	(249,706)	(262,126)	-25.56%	4.97%
CONSOL-6020	Damaged/Spoiled	15	65	0	0	2,000	2,000	0.19%	0.00%
CONSOL-5800	Commissions - 1% to Conserve	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-7000	Special Project	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-7100	Radios	0	0	288	384	500	0	0.00%	(100.00%)
CONSOL-5257	Capital Asset Replacement Reserv	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Materials, Supplies &amp; Services</b>		<b>311,665</b>	<b>433,254</b>	<b>268,017</b>	<b>326,211</b>	<b>345,400</b>	<b>373,768</b>	<b>36.44%</b>	<b>8.21%</b>
<b>Net Income Excl Capital &amp; Transfers</b>		<b>280,442</b>	<b>144,727</b>	<b>370,518</b>	<b>381,818</b>	<b>578,619</b>	<b>742,147</b>		

# Dellanera Park

<b>Consolidated</b>		<b>Actual 2018</b>	<b>Actual 2019</b>	<b>Actual 2020</b>	<b>Projected Actual 2021</b>	<b>Adopted Budget 2021</b>	<b>Proposed Budget 2022</b>	<b>Percent of Budget</b>	<b>Budget Increase or Decrease</b>
<b><i>CAPITAL OUTLAY &amp; DEBT SERVICE</i></b>									
CONSOL-5250	Capital Improvements	2,511	266	5,551	117,434	80,000	133,574	13.02%	66.97%
CONSOL-5251	FFE/Capital-Financed	0	0	0	0	44,620	0	0.00%	(100.00%)
CONSOL-5251	Debt Service Principal	0	0	0	0	42,141	0	0.00%	(100.00%)
CONSOL-5255	Gain/Loss Sale of Asset	(5,134)	0	0	(3,339)	0	0	0.00%	#DIV/0!
CONSOL-5156	Interest Payment - Debt Service	0	0	0	0	2,181	0	0.00%	(100.00%)
CONSOL-5253	Lease Payments - Prior Year	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-5250	FEMA Projects	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-5830	Landscaping	1,600	2,337	2,025	11,178	14,500	14,500	1.41%	0.00%
CONSOL-5253	Leased Equipment	0	0	0	3,965	0	16,500	1.61%	#DIV/0!
CONSOL-5252	Equipment Purchases	0	3,927	1,180	104,815	47,200	17,300	1.69%	(63.35%)
<b>Total Capital Outlay</b>		<b>(1,023)</b>	<b>6,529</b>	<b>8,756</b>	<b>234,052</b>	<b>230,642</b>	<b>181,874</b>	<b>17.73%</b>	<b>(21.14%)</b>
<b>Total Operating Expenses</b>		<b>511,755</b>	<b>665,251</b>	<b>527,211</b>	<b>880,180</b>	<b>883,870</b>	<b>932,275</b>	<b>90.89%</b>	<b>5.48%</b>
<b><i>TRANSFERS</i></b>									
CONSOL-8003	Beach Cleaning Transfer	15,443	15,443	0	0	0	0	0.00%	#DIV/0!
CONSOL-8006	Beach Patrol	33,565	33,565	0	0	0	0	0.00%	#DIV/0!
CONSOL-8008	Nourished Beach	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-8017	Sand Renourishment Fund	4,948	3,664	0	0	0	0	0.00%	#DIV/0!
CONSOL-8000	General Fund Allocation	103,846	100,880	74,250	85,673	85,673	93,434	9.11%	9.06%
<b>Total Transfers</b>		<b>157,802</b>	<b>153,552</b>	<b>74,250</b>	<b>85,673</b>	<b>85,673</b>	<b>93,434</b>	<b>9.11%</b>	<b>9.06%</b>
<b>Total Expense</b>		<b>669,557</b>	<b>818,804</b>	<b>601,461</b>	<b>965,853</b>	<b>969,543</b>	<b>1,025,709</b>	<b>100.00%</b>	<b>5.79%</b>
<b>Net Income: Dellanera Park</b>		<b>123,663</b>	<b>(15,354)</b>	<b>287,512</b>	<b>62,093</b>	<b>262,304</b>	<b>466,839</b>		
<b>Depreciation on Capitalized Equipment</b>									
DP-90-6500	Depreciation-Other Improvement	112,950	114,893	115,664	114,893	114,893	116,000		
DP-90-6505	Depreciation-Building	0	0	0	0	0	0		
DP-90-6510	Depreciation-Building Improvement	82,307	37,449	34,618	38,529	38,529	35,000		
DP-90-6515	Depreciation-Machine & Equipment	1,242	2,483	0	2,483	2,483	2,500		
DP-90-6525	Depreciation-Auto & Trucks	7,866	0	0	0	0	0		
DP-90-6530	Depreciation-Furniture & Fixtures	0	0	0	0	0	0		
DP-90-6550	Depreciation-Play Ground Equip	2,302	2,302	0	2,302	2,302	0		
<b>Total Depreciation Expense</b>		<b>206,666</b>	<b>157,127</b>	<b>150,282</b>	<b>158,207</b>	<b>158,207</b>	<b>153,500</b>		
<b>Net Income After Depreciation</b>		<b>(83,004)</b>	<b>(172,481)</b>	<b>137,230</b>	<b>(96,114)</b>	<b>104,097</b>	<b>313,339</b>		

# Dellanera Park

Beach User-Restricted	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
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## Income

Admissions based on 1,597 vehicles @ \$15.00 per vehicle

DP-51-4200	Vehicle Admissions	24,425	23,934	29,320	21,247	23,964	29,990	2.01%	25.15%
DP-51-4200	VA-Sand Replenishment Fund	4,948	0	0	0	0	0	0.00%	#DIV/0!
DP-51-4210	Park Pass Revenue	7,796	8,078	8,932	13,091	8,075	5,900	0.40%	(26.93%)
DP-51-4650	Grant Proceeds	0	60,000	0	0	0	0	0.00%	#DIV/0!
DP-51-4665	FEMA Reimbursement	0	0	0	0	277,000	469,739	31.47%	69.58%
DP-51-4215	Camping Admins (29.7% of Income)	221,008	206,792	247,676	294,027	211,528	264,330	17.71%	24.96%
<b>Total Beach User-Restricted Income</b>		<b>258,177</b>	<b>298,803</b>	<b>285,928</b>	<b>328,365</b>	<b>520,567</b>	<b>769,959</b>	<b>51.59%</b>	<b>47.91%</b>

## Expense

### PERSONNEL

DP-51-5000	Salaries	4,344	4,628	5,053	20,633	16,704	24,264	2.37%	45.26%
DP-51-5038	Overtime	71	74	131	163	166	175	0.02%	5.42%
DP-51-5050	Payroll Taxes	317	369	391	1,563	1,278	1,856	0.18%	45.26%
DP-51-5055	Pension Plan	15	80	144	704	146	150	0.01%	3.02%
DP-51-5060	Insurance - Employee	0	0	0	183	0	0	0.00%	#DIV/0!
DP-51-5061	Insurance - Contingency	0	0	0	0	0	0	0.00%	#DIV/0!
DP-51-5065	Worker's Compensation	135	118	97	1,831	304	569	0.06%	87.02%
DP-51-5075	Uniforms	0		249	0	0	250	0.02%	#DIV/0!
DP-51-5080	Salary Contingency	0	0	0	0	0	481	0.05%	#DIV/0!
<b>Total Personnel</b>		<b>4,882</b>	<b>5,269</b>	<b>6,065</b>	<b>25,076</b>	<b>18,598</b>	<b>27,744</b>	<b>2.70%</b>	<b>49.18%</b>

### MATERIALS, SUPPLIES & SERVICES

DP-51-5117	Bank Charges	26	65	29	284	65	65	0.01%	0.00%
DP-51-5118	Cash Over /Short	157	(96)	(16)	(8)	0	0	0.00%	#DIV/0!
DP-51-5155	Office Supplies	0	40	40	47	0	200	0.02%	#DIV/0!
DP-51-5162	Signage	0	0	0	61	0	0	0.00%	#DIV/0!
DP-51-5163	Licenses/Permits	0	0	0	0	0	0	0.00%	#DIV/0!
DP-51-5164	Meetings & Seminars	0	140	0	0	200	400	0.04%	100.00%
DP-51-5170	Miscellaneous	0	127	0	0	0	600	0.06%	#DIV/0!
DP-51-5187	Tickets	0	400	0	1,067	1,600	1,600	0.16%	0.00%
DP-51-5195	FEMA/ Storm Expense	0	25,619	0	18,480	15,435	2,900	0.28%	(81.21%)
DP-51-5230	Insurance - Auto/Property	0	0	0	0	0	0	0.00%	#DIV/0!
DP-51-5232	Insurance - Liability	881	732	862	1,028	0	0	0.00%	#DIV/0!
DP-51-5204	Professional Fees	0	0	2,094	6,750	7,950	16,188	1.58%	103.62%
DP-51-5240	M & R Building	0	0	100	0	0	0	0.00%	#DIV/0!
DP-51-5242	M & R Equipment	0	0	729	0	0	0	0.00%	#DIV/0!
DP-51-5407	Grants	0	0	0	0	0	0	0.00%	#DIV/0!
DP-51-5910	Car Counters & Cameras	0	0	0	0	0	0	0.00%	#DIV/0!
DP-51-6000	29.7% Related Beach User	129,772	180,491	135,715	259,363	249,706	262,126	25.56%	4.97%
<b>Total Materials, Supplies &amp; Services</b>		<b>130,836</b>	<b>207,518</b>	<b>139,552</b>	<b>287,070</b>	<b>274,956</b>	<b>284,079</b>	<b>27.70%</b>	<b>3.32%</b>

**Net Income Excl Capital & Transfers**      **122,459**      **86,016**      **140,311**      **16,218**      **227,013**      **458,136**

# Dellanera Park

<b>Beach User-Restricted</b>		<b>Actual 2018</b>	<b>Actual 2019</b>	<b>Actual 2020</b>	<b>Projected Actual 2021</b>	<b>Adopted Budget 2021</b>	<b>Proposed Budget 2022</b>	<b>Percent of Budget</b>	<b>Budget Increase or Decrease</b>
<b><i>CAPITAL OUTLAY &amp; DEBT SERVICE</i></b>									
DP-51-5250	Capital Improvements	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Capital Outlay</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>
<b><i>TRANSFERS</i></b>									
DP-51-8003	Beach Cleaning Transfer	15,443	15,443	0	0	0	0	0.00%	#DIV/0!
DP-51-8006	Beach Patrol	33,565	33,565	0	0	0	0	0.00%	#DIV/0!
DP-51-8008	Nourished Beach	0	0	0	0	0	0	0.00%	#DIV/0!
DP-51-8012	Sand Replenishment Fund	4,948	3,664	0	0	0	0	0.00%	#DIV/0!
DP-51-8000	General Fund Allocation	26,846	23,880	19,195	22,148	22,148	30,022	2.93%	35.55%
<b>Total Transfers</b>		<b>80,802</b>	<b>76,552</b>	<b>19,195</b>	<b>22,148</b>	<b>22,148</b>	<b>30,022</b>	<b>2.93%</b>	<b>35.55%</b>
<b>Total Beach User-Restricted Expense</b>		<b>216,520</b>	<b>289,339</b>	<b>164,812</b>	<b>334,295</b>	<b>315,702</b>	<b>341,845</b>	<b>33.33%</b>	<b>8.28%</b>
<b>Net Income: Vehicle Admissions</b>		<b>41,657</b>	<b>9,464</b>	<b>121,116</b>	<b>(5,930)</b>	<b>204,865</b>	<b>428,114</b>		

# Dellanera Park

Pavilion & Camping-Unrestricted	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
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## Income

### PAVILION INCOME

DP-52-4300	Gross Sales- Store	65	18	38	0	28,000	1,200	0.08%	(95.71%)
DP-52-6005	Cost of Sales - Store	(3,626)	(2,990)	(2,977)	(1,358)	(14,000)	(600)	-0.04%	(95.71%)
DP-52-4305	Gross Sales - Gift Shop	15,673	20,101	19,713	3,667	20,000	18,200	1.22%	(9.00%)
DP-52-6010	Cost of Sales - Gift Shop	(5,165)	(9,709)	(4,229)	(315)	(9,700)	(9,000)	-0.60%	(7.22%)
<b>Net Pavilion Income</b>		<b>6,946</b>	<b>7,420</b>	<b>12,546</b>	<b>1,994</b>	<b>24,300</b>	<b>9,800</b>	<b>0.66%</b>	<b>(59.67%)</b>

### CAMPING & OTHER INCOME

DP52-4215-4218	Camping Admissions (RV Park)	741,339	712,215	681,429	982,714	712,215	890,000	59.63%	24.96%
DP-52-4041	Concessionaire Agreements	675	525	75	3,144	525	525	0.04%	0.00%
DP-52-4310	Vending Machines	309	438	188	0	438	500	0.03%	14.16%
DP-52-4330	Washers & Dryers	3,732	4,815	3,977	3,186	4,815	4,800	0.32%	(0.31%)
DP-52-4335	Umbrella/Chair Rental	50	1,567	0	2,604	2,000	2,520	0.17%	26.00%
DP-52-4340	Pavilion Rental	60	0	0	0	0	0	0.00%	#DIV/0!
DP-52-4585	Miscellaneous	149	96	3	(35)	96	100	0.01%	4.17%
DP-52-4675	Sales Tax Discounts	(6)	9	8	2	0	0	0.00%	#DIV/0!
DP-52-4050	Loan Proceeds-Line of Credit	0	0	0	0	124,260	0	0.00%	(100.00%)
DP-52-4650	Grant Proceeds (IDC Pass-thru)	0	0	0	0	0	0	0.00%	#DIV/0!
DP-52-4666	Insurance Reimbursement	0	300	0	0	0	0	0.00%	#DIV/0!
DP-52-4215	To Beach User (29.7%)	(218,213)	(222,739)	(95,181)	(294,027)	(211,528)	(264,330)	-17.71%	24.96%
<b>Nonrecurring Income</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>54,159</b>	<b>78,674</b>	<b>5.27%</b>	<b>45.26%</b>
<b>Total Camping/Other Income</b>		<b>528,096</b>	<b>497,226</b>	<b>590,499</b>	<b>697,587</b>	<b>686,980</b>	<b>712,789</b>	<b>42.49%</b>	<b>3.76%</b>
<b>Total Pavilion &amp; Camping</b>		<b>535,042</b>	<b>504,646</b>	<b>603,045</b>	<b>699,581</b>	<b>711,280</b>	<b>722,589</b>	<b>48.41%</b>	

## Expense

### PERSONNEL

DP-52-5000	Salaries	147,588	161,119	167,368	207,165	194,439	238,218	23.22%	22.52%
DP-52-5002	Field Auditor	3,456	3,520	142	0	0	0	0.00%	#DIV/0!
DP-52-5038	Overtime	1,056	1,815	5,042	4,659	2,495	2,500	0.24%	0.20%
DP-52-5042	Incentive Salary	0	0	0	3,100	3,100	4,486	0.44%	44.71%
DP-52-5048	Contract Labor	0	2,363	7,503	2,550	0	0	0.00%	#DIV/0!
DP-52-5050	Payroll Taxes	11,763	12,746	12,675	15,614	14,875	18,224	1.78%	22.52%
DP-52-5055	Pension Plan	1,247	1,536	2,886	2,957	8,944	9,336	0.91%	4.38%
DP-52-5060	Insurance - Employee	25,123	28,489	39,125	50,521	38,726	50,000	4.87%	29.11%
DP-52-5061	Insurance - Contingency	0	0	0	0	3,873	5,500	0.54%	42.03%
DP-52-5065	Worker's Compensation	4,562	3,632	3,397	3,243	7,060	7,426	0.72%	5.19%
DP-52-5070	TEC-Unemployment	0	0	3,255	5	4,839	2,500	0.24%	(48.33%)
DP-52-5071	Sick Leave/Vacation Accrual	611	2,952	1,615	3,570	3,570	2,500	0.24%	(29.97%)
DP-52-5075	Uniforms	542	671	1,126	1,061	521	1,500	0.15%	187.91%
DP-52-5078	Drug Testing/Back Ground Check	283	197	240	395	345	345	0.03%	0.00%
DP-52-5079	Employee Recruitment	0	1,161	0	0	500	500	0.05%	0.00%
DP-52-5080	Salary Contingency	0	0	0	0	5,946	5,854	0.57%	(1.54%)
<b>Total Personnel</b>		<b>196,231</b>	<b>220,199</b>	<b>244,373</b>	<b>294,841</b>	<b>289,231</b>	<b>348,889</b>	<b>34.01%</b>	<b>20.63%</b>

# Dellanera Park

Pavilion & Camping-Unrestricted	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
<b>MATERIALS, SUPPLIES &amp; SERVICES</b>								
DP-52-5100 Alarm	970	1,055	730	1,791	1,000	1,000	0.10%	0.00%
DP-52-5110 Auto Mileage Reimbursement	0	0	0	0	0	0	0.00%	#DIV/0!
DP-52-5115 Advertising & Promotions	24,295	26,126	14,665	37,818	37,500	37,500	3.66%	0.00%
DP-52-5116 Bad Debt Expense	0	0	0	0	0	0	0.00%	#DIV/0!
DP-52-5117 Bank Charges	25,742	26,152	23,844	35,628	35,000	35,000	3.41%	0.00%
DP-52-5118 Cash over/short	(140)	(174)	192	14	0	0	0.00%	#DIV/0!
DP-52-5120 Cleaning Supplies	3,929	1,627	2,487	1,613	4,000	4,000	0.39%	0.00%
DP-52-5125 Contract Services	35,297	27,817	25,697	32,752	40,374	23,227	2.26%	(42.47%)
DP-52-5130 Copier Usage	0	178	0	200	200	200	0.02%	0.00%
DP-52-5135 Data Processing/Software/Mtc	6,908	4,028	3,356	5,632	3,390	3,437	0.34%	1.39%
DP-52-5137 Discounts	0	0	0	0	0	0	0.00%	#DIV/0!
DP-52-5155 Office Supplies	1,962	1,854	977	537	2,000	2,000	0.19%	0.00%
DP-52-5157 Paper Goods & Supplies	1,849	2,215	2,244	1,200	2,000	2,500	0.24%	25.00%
DP-52-5162 Signage	886	1,667	915	3,000	3,000	10,500	1.02%	250.00%
DP-52-5163 Licenses/Permits	100	50	25	0	75	75	0.01%	0.00%
DP-52-5165 Memberships	878	819	0	0	765	765	0.07%	0.00%
DP-52-5164 Meetings and Seminars	5,457	3,570	105	150	3,337	3,787	0.37%	13.49%
DP-52-5170 Miscellaneous	725	3,275	191	1,243	3,000	3,000	0.29%	0.00%
DP-52-5185 Supplies	1,377	627	300	1,000	1,000	1,000	0.10%	0.00%
DP-52-5187 Tickets	167	1,176	0	1,000	1,000	1,000	0.10%	0.00%
DP-52-5189 Telephone/Cells/Internet	17,304	12,021	12,937	13,416	15,412	15,532	1.51%	0.78%
DP-52-5190 Utilities Electricity/Gas/Water	69,881	70,533	64,356	77,000	77,000	77,000	7.51%	0.00%
DP-52-5195 FEMA/Storm Repair	49,689	216	54,605	0	0	0	0.00%	#DIV/0!
DP-52-5200 Audit Fees	2,038	3,001	3,124	3,120	3,328	3,400	0.33%	2.16%
DP-52-5202 Legal	1,001	1,575	500	(550)	1,500	1,500	0.15%	0.00%
DP-52-5204 Professional Fees	4,938	11,477	(1,167)	0	0	25,000	2.44%	#DIV/0!
DP-52-5230 Insurance - Property	24,054	25,727	25,545	27,626	30,389	27,812	2.71%	(8.48%)
DP-52-5232 Insurance - Liability	3,458	2,757	3,237	3,448	3,230	3,520	0.34%	8.98%
DP-52-5234 Insurance - Claims	0	0	2,432	0	0	0	0.00%	#DIV/0!
DP-52-5240 M & R Building	22,548	50,823	21,135	32,966	27,500	27,500	2.68%	0.00%
DP-52-5242 M & R Equipment	1,795	3,127	208	9,379	8,000	8,160	0.80%	2.00%
DP-52-5254 Small Tools & Equip	2,477	756	621	3,656	2,500	3,700	0.36%	48.00%
DP-52-5256 Equipment Rental	0	0	0	0	7,000	7,000	0.68%	0.00%
DP-52-5260 Gasoline	1,267	701	602	1,860	3,000	3,000	0.29%	0.00%
DP-52-5370 Courier Service	0	0	29	0	0	0	0.00%	#DIV/0!
DP-52-5401 Dumping Fees	0	0	0	0	0	16,000	1.56%	#DIV/0!
DP-52-5407 Grants	(264)	120,000	0	0	0	0	0.00%	#DIV/0!
DP-52-5625 First Aid Supplies	0	35	0	150	150	500	0.05%	233.33%
DP-52-5710 Trash Barrel Liners	0	1,354	0	2,471	1,000	1,200	0.12%	20.00%
DP-52-6020 Damaged/Spoiled	15	65	0	0	2,000	2,000	0.19%	0.00%
DP-52-5800 Commissions - (incl's 6035)	0	0	0	0	0	0	0.00%	#DIV/0!
DP-52-7000 Special Project	0	0	0	0	0	0	0.00%	#DIV/0!
DP-52-7100 Radios	0	0	288	384	500	0	0.00%	(100.00%)
<b>Total Materials, Supplies &amp; Services</b>	<b>310,601</b>	<b>406,227</b>	<b>264,180</b>	<b>298,503</b>	<b>320,150</b>	<b>351,815</b>	<b>34.30%</b>	<b>9.89%</b>
<b>Net Income Excl Capital &amp; Transfers</b>	<b>28,211</b>	<b>(121,780)</b>	<b>94,492</b>	<b>106,237</b>	<b>101,900</b>	<b>21,885</b>		

# Dellanera Park

Pavilion & Camping-Unrestricted		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
<b><i>CAPITAL OUTLAY &amp; DEBT SERVICE</i></b>									
DP-52-5250	Capital Improvements	2,511	266	5,551	117,434	80,000	133,574	13.02%	66.97%
DP-52-5251	FFE/Capital-Financed	0	0	0	0	44,620	0	0.00%	(100.00%)
DP-52-5251	Debt Service Principal	0	0	0	0	42,141	0	0.00%	(100.00%)
DP-52-5156	Interest Expense	0	0	0	0	2,181	0	0.00%	(100.00%)
DP-52-5253	Lease Payments - Prior Year	0	0	0	0	0	0	0.00%	#DIV/0!
DP-52-5255	Gain/Loss Sale of Asset	(5,134)	0	0	(3,339)	0	0	0.00%	#DIV/0!
DP-52-5830	Landscaping	1,600	2,337	2,025	11,178	14,500	14,500	1.41%	0.00%
DP-52-5253	Leased Equipment	0	0	0	3,965	0	16,500	1.61%	#DIV/0!
DP-52-5252	Equipment Purchases	0	3,927	1,180	104,815	47,200	17,300	1.69%	(63.35%)
<b>Total Capital Outlay</b>		<b>(1,023)</b>	<b>6,529</b>	<b>8,756</b>	<b>234,052</b>	<b>230,642</b>	<b>181,874</b>	<b>17.73%</b>	<b>(21.14%)</b>
<b>Total Operating &amp; Capital Expenses</b>		<b>505,809</b>	<b>632,956</b>	<b>517,309</b>	<b>827,396</b>	<b>840,022</b>	<b>882,578</b>	<b>86.05%</b>	<b>5.07%</b>
<b><i>TRANSFERS</i></b>									
DP-52-6025	29.7% to Beach User Expense	(129,772)	(180,491)	(135,715)	(259,363)	(249,706)	(262,126)	-25.56%	4.97%
DP-52-8000	General Fund Allocation	77,000	77,000	55,055	63,525	63,525	63,412	6.18%	(0.18%)
<b>Total Transfers</b>		<b>(52,772)</b>	<b>(103,491)</b>	<b>(80,660)</b>	<b>(195,838)</b>	<b>(186,181)</b>	<b>(198,714)</b>	<b>-19.37%</b>	<b>6.73%</b>
<b>Total Pavilion &amp; Camping Expense</b>		<b>453,037</b>	<b>529,464</b>	<b>436,649</b>	<b>631,558</b>	<b>653,841</b>	<b>683,864</b>	<b>66.67%</b>	<b>4.59%</b>
<b>Net Income: Pavilion &amp; Camping</b>		<b>82,006</b>	<b>(24,818)</b>	<b>166,396</b>	<b>68,023</b>	<b>57,439</b>	<b>38,725</b>		

**2021-2022 PROPOSED BUDGET**  
**Dellanera Park**  
**Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Beach User Dept 51 Cost</u>	<u>Camping Dept 52 Cost</u>
5042	Incentive	Park Manager/ GM/ Guest Exp. Mgr. Incentive	\$ -	\$ 4,486
5075	Uniforms	Uniforms	\$ 250	\$ 1,500
5078	Drug Test/Background Cks	Drug Tests (5 @ \$25)	\$ -	\$ 125
		Background Checks (5 @ \$44)	\$ -	\$ 220
			\$ -	\$ 345
5079	Recruitment		\$ -	\$ 500
5080	Salary Contingency	Merit Increase	\$ 481	\$ 5,854
5100	Alarm System	Office \$60 x 12	\$ -	\$ 720
		Misc: Updates/Batteries	\$ -	\$ 280
			\$ -	\$ 1,000
5115	Advertising/Publicity	Good Sam	\$ -	\$ 10,500
		TACO	\$ -	\$ 1,000
		Online Ads (Facebook, Google, etc)	\$ -	\$ 5,000
		Park Events (Cookouts/Games/etc)	\$ -	\$ 2,000
		Daily Coffee Svc/ Pastries for Guests	\$ -	\$ 1,000
		Decorations (Holidays/Events/etc)	\$ -	\$ 2,000
		Billboard Ads	\$ -	\$ 16,000
			\$ -	\$ 37,500
5117	Bank Charges	Credit Card Processing Fees	\$ 65	\$ 35,000
5120	Cleaning Supplies	Miscellaneous	\$ -	\$ 4,000
5125	Contract Services	Sparklets Rental (\$2/mth x 12)	\$ -	\$ 24
		Sparklets Products & other Chgs	\$ -	\$ 700
		Pest Control \$100/mth x 12	\$ -	\$ 1,200
		Mosquito Treatment (\$275/mth-6 mths)	\$ -	\$ 1,650
		Lawn Care (\$1167/mth x 12)	\$ -	\$ 14,400
		Direct TV (\$175/mth x 12)	\$ -	\$ 2,100
		Annual Fire Extinguisher Inspection	\$ -	\$ 65
		Backflow Inspection (Annual)	\$ -	\$ 385
		Outsource Payroll	\$ -	\$ 2,703
			\$ -	\$ 23,227
5130	Copier Usage		\$ -	\$ 200
5135	Data Process/Software Mtc	ResNexus Reservation System 12 x \$192	\$ -	\$ 2,300
		GCS DocsVault (Annual Mtc) 1 user	\$ -	\$ 90
		Facility Dude Software (Annual)	\$ -	\$ 532
		Misc Software & Upgrades	\$ -	\$ 515
			\$ -	\$ 3,437
5155	Office Supplies	Office Supplies	\$ -	\$ 2,200
5157	Paper Goods	Toilet Paper/Napkins/Towels	\$ -	\$ 2,500
5162	Signage	Update Gift Shop/Store Signage	\$ -	\$ 2,000
		New Entry Signage	\$ -	\$ 7,500
		Environmental Education Signage	\$ -	\$ 1,000
			\$ -	\$ 10,500

**2021-2022 PROPOSED BUDGET**  
**Dellanera Park**  
**Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Beach User Dept 51 Cost</u>	<u>Camping Dept 52 Cost</u>
<b>5163</b>	<b>Licenses/Permits</b>	Misc.	\$ -	\$ 50
		COG Alarm Permit	\$ -	\$ 25
			<b>\$ -</b>	<b>\$ 75</b>
<b>5164</b>	<b>Meetings &amp; Seminars</b>	TACO (Mgr) Conroe	\$ -	\$ 611
		CPR Training (8 @ \$22/ea)	\$ -	\$ 176
		Turtle Training (4 @ \$50/ea)	\$ 200	\$ -
		Professional Development for Manager	\$ -	\$ 2,500
		Leadership and staff training	\$ 200	\$ -
		1/5 Guest Exp. Mgr. Meetings and Seminars	\$ -	\$ 500
			<b>\$ 400</b>	<b>\$ 3,787</b>
<b>5165</b>	<b>Memberships</b>	TRAPS (Mgr)	\$ -	\$ 100
		TACO (TX Assoc of Campground Owners)	\$ -	\$ 665
			<b>\$ -</b>	<b>\$ 765</b>
<b>5170</b>	<b>Miscellaneous</b>	Miscellaneous	<b>\$ -</b>	<b>\$ 3,600</b>
<b>5185</b>	<b>Supplies</b>	Supplies	<b>\$ -</b>	<b>\$ 1,000</b>
<b>5187</b>	<b>Tickets</b>	Gate Tickets	\$ 300	\$ -
		Park Season Passes	\$ 400	\$ -
		Beach Parking Window Hanger	\$ 900	\$ -
		RV Parking Tags	\$ -	\$ 1,000
			<b>\$ 1,600</b>	<b>\$ 1,000</b>
<b>5189</b>	<b>Telephone/Cell/Internet</b>	Cell Reimburse (Mgr) \$75/mth x 12	\$ -	\$ 900
		Comcast (Network) \$540/mth	\$ -	\$ 6,480
		Comcast (Dedicated Svc) \$225/mth	\$ -	\$ 2,700
		Distinct Data Ph (3 lines @ \$35/ea)	\$ -	\$ 1,260
		Distinct Data LD (\$6/mth x 12)	\$ -	\$ 72
		AT&T (1 lines @ \$50/mth + LD @ \$50/mth)	\$ -	\$ 1,200
		T-Mobile (1 Hot Spot @ \$30/mth)	\$ -	\$ 360
		1/5 Guest Exp. Mgr. Cell Phone	\$ -	\$ 120
		Misc (repairs, equipment, etc.)	\$ -	\$ 2,440
			<b>\$ -</b>	<b>\$ 15,532</b>
<b>5190</b>	<b>Utilities</b>	City of Galveston-Water	\$ -	\$ 23,500
		Electricity	\$ -	\$ 53,500
			<b>\$ -</b>	<b>\$ 77,000</b>
<b>4665</b>	<b>FEMA Reimbursable</b>	DP-SAS-009 8409 Seascape & DP Beaches	\$ (177,063)	\$ -
		DP-101 14051 Park Site Utilities	\$ (292,676)	\$ -
			<b>\$ (469,739)</b>	<b>\$ -</b>
<b>5195</b>	<b>FEMA</b>	WSP TO 03	\$ 2,900	\$ -
			<b>\$ 2,900</b>	<b>\$ -</b>
<b>5204</b>	<b>Professional Fees</b>	City of Galveston beach maint permit consulting	\$ 938	\$ -
		Parking/drainage roadway assessment	\$ -	\$ 25,000
		Maximus	\$ 1,250	\$ -
		SOP Writing	\$ 8,000	\$ -
		Coastal Consultant	\$ 6,000	\$ -
			<b>\$ 16,188</b>	<b>\$ 25,000</b>

**2021-2022 PROPOSED BUDGET  
Dellanera Park  
Line Item Support**

<b>Account #</b>	<b>Name</b>	<b>Description</b>	<b>Beach User Dept 51 Cost</b>	<b>Camping Dept 52 Cost</b>
<b>5240</b>	<b>M &amp; R Building</b>	Cooler Mtc/Repairs (inside unit)	\$ -	\$ 4,500
		Electrical Repairs - Transformer Failure	\$ -	\$ 10,000
		Outdoor Community Green Space	\$ -	\$ 10,000
		Plumbing Repairs	\$ -	\$ 3,000
			<b>\$ -</b>	<b>\$ 27,500</b>
<b>5242</b>	<b>M &amp; R Equipment</b>	Truck M&R	\$ -	\$ 2,000
		Washer/Dryers	\$ -	\$ 4,000
		Trailer Repairs	\$ -	\$ 1,000
		Title & Registration for Leased Vehicle	\$ -	\$ 160
		Miscellaneous	\$ -	\$ 1,000
			<b>\$ -</b>	<b>\$ 8,160</b>
<b>5250</b>	<b>Capital Improvements</b>	Ultimate Camp Sites (2 ea + 1 ea Community)	\$ -	\$ 10,000
		Office Space Buildout	\$ -	\$ 4,600
		Commercial Washer (2)	\$ -	\$ 12,720
		Electrical panel work (main service to park)	\$ -	\$ 106,254
			<b>\$ -</b>	<b>\$ 133,574</b>
<b>5252</b>	<b>Equipment Purchases Not financed</b>	Aluminum Trailer	\$ -	\$ 2,800
		Generator	\$ -	\$ 1,500
		Kawasaki Mule	\$ -	\$ 7,000
		Furniture for the Community room & Office	\$ -	\$ 6,000
			<b>\$ -</b>	<b>\$ 17,300</b>
<b>5253</b>	<b>Leased Equipment</b>	EFM Leased Vehicle - Prior Year	\$ -	\$ 9,100
		EFM Leased Vehicle - FY2022	\$ -	\$ 7,400
			<b>\$ -</b>	<b>\$ 16,500</b>
<b>5254</b>	<b>Small Tools &amp; Equip</b>	Miscellaneous	\$ -	\$ 2,500
		Computers (1 @ 1200)	\$ -	\$ 1,200
			<b>\$ -</b>	<b>\$ 3,700</b>
<b>5256</b>	<b>Equipment Rental</b>	Miscellaneous	\$ -	\$ 7,000
<b>5260</b>	<b>Gasoline</b>		\$ -	\$ 3,000
<b>5401</b>	<b>Dumping Fees</b>	Dumping Fees	\$ -	\$ 16,000
<b>5625</b>	<b>First Aid</b>		\$ -	\$ 500
<b>5710</b>	<b>Trash Barrel Liners</b>		\$ -	\$ 1,200
<b>5830</b>	<b>Landscaping</b>	Add Large Palm Trees	\$ -	\$ 9,500
		Palm Tree Trimming	\$ -	\$ 2,000
		Fertilizer	\$ -	\$ 1,000
		Flowers/Bushes	\$ -	\$ 2,000
			<b>\$ -</b>	<b>\$ 14,500</b>
<b>6020</b>	<b>Damaged/Spoiled Goods</b>		\$ -	\$ 2,000

**R A APFFEL PARK  
PROPOSED BUDGET FISCAL YEAR 2021/2022**

**OPERATIONS**

REVENUES		598,300
<b>TOTAL OPERATING REVENUE</b>		<b>598,300</b>
PERSONNEL EXPENSE	(307,559)	
MATERIAL / SUPPLIES / SERVICES	(338,041)	
<b>TOTAL OPERATING EXPENSE</b>		<b>(645,600)</b>
<b>NET OPERATING INCOME</b>		<b>(47,300)</b>

**OTHER REVENUE/EXPENSE**

INTERFUND TRANSFERS IN		80,000
BUDGETED CASH USE		227,471
<b>TOTAL OTHER REVENUE</b>		<b>307,471</b>
INTERFUND TRANSFERS-OUT	(177,923)	
<b>TOTAL OTHER EXPENSE</b>		<b>(177,923)</b>
<b>NET INCOME AFTER TRANSFERS</b>		<b>82,247</b>

**CAPITAL OUTLAY**

LOAN PROCEEDS FOR CAPITAL EXP.		-
<b>TOTAL OTHER REVENUE</b>		<b>-</b>
CAPITAL EXPENDITURES	(77,047)	
LANDSCAPING	-	
EQUIPMENT	(5,200)	
<b>TOTAL CAPITAL EXPENDITURES</b>		<b>(82,247)</b>
<b>NET INCOME AFTER CAPITAL</b>		<b>-</b>

**GRANTS**

GRANT REVENUE		-
GRANT EXPENSE	(7,500)	
<b>NET GRANTS</b>		<b>(7,500)</b>

**FEMA**

FEMA - REIMBURSEMENT		133,317
FEMA- EXPENSE	(26,634)	
<b>NET FEMA</b>		<b>106,683</b>

<b>NET INCOME AFTER FEMA &amp; GRANTS</b>		<b>99,183</b>
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BEGINNING CASH RESERVE		(1,800,000)
NET CASH IMPACT FY2021/2022		(128,288)
<b>ENDING CASH</b>		<b>(1,928,288)</b>

# R.A. Apfel Park

<b>Summary</b>	<b>Actual 2018</b>	<b>Actual 2019</b>	<b>Actual 2020</b>	<b>Projected Actual 2021</b>	<b>Adopted Budget 2021</b>	<b>Proposed Budget 2022</b>	<b>Percent of Budget</b>	<b>Budget Increase or Decrease</b>
<b><u>Income Summary - Does Not Include FEMA Reimbursement</u></b>								
Beach User Fees-Dept 51	597,027	576,925	419,314	610,950	652,977	559,000	61.72%	(14.39%)
Sales Tax Refund	0	0	0	0	0	0	0.00%	#DIV/0!
Law Suit Contingency	0	0	0	0	0	0	0.00%	#DIV/0!
FEMA - Beach User	0	0	0	0	0	0		
Grants	0	0	0	0	0	0	0.00%	#DIV/0!
Other Income-Dept 52	52,073	56,475	56,045	64,899	50,989	119,300	13.17%	133.97%
<b>Total Revenue</b>	<b>649,101</b>	<b>633,400</b>	<b>475,358</b>	<b>675,850</b>	<b>703,966</b>	<b>678,300</b>	<b>74.89%</b>	<b>(3.65%)</b>
<b>Nonrecurring Revenue Source</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>227,471</b>	<b>25.11%</b>	<b>#DIV/0!</b>
<b>Total Revenue Sources</b>	<b>649,101</b>	<b>633,400</b>	<b>475,358</b>	<b>675,850</b>	<b>703,966</b>	<b>905,771</b>		
<b><u>Expense Summary-Does Not Include FEMA Related Expenses</u></b>								
Beach User Fees - Dept 51	540,313	550,467	349,372	660,457	699,159	826,147	90.46%	18.16%
Other Expense-Dept 52	47,982	60,180	13,399	-20,409	23,119	87,124	9.54%	276.85%
<b>Total Expense</b>	<b>588,295</b>	<b>610,648</b>	<b>362,771</b>	<b>640,048</b>	<b>722,278</b>	<b>913,271</b>	<b>100.00%</b>	<b>26.44%</b>
<b>Net Income Before FEMA</b>	<b>60,805</b>	<b>22,753</b>	<b>112,588</b>	<b>35,802</b>	<b>(18,312)</b>	<b>(7,500)</b>		
<b>FEMA Reimbursement</b>	<b>0</b>	<b>28,943</b>	<b>2,412</b>	<b>132,236</b>	<b>347,000</b>	<b>133,317</b>		
<b>FEMA Related Expenditures</b>	<b>4,337</b>	<b>1,952</b>	<b>4,875</b>	<b>24,211</b>	<b>26,996</b>	<b>26,634</b>		
<b>Net FEMA</b>	<b>(4,337)</b>	<b>26,991</b>	<b>(2,463)</b>	<b>108,025</b>	<b>320,004</b>	<b>106,683</b>		
<b>Net Income Including FEMA</b>	<b>56,469</b>	<b>49,744</b>	<b>110,125</b>	<b>143,827</b>	<b>301,692</b>	<b>99,183</b>		
<b>Depreciation Expense</b>	<b>208,105</b>	<b>158,625</b>	<b>144,052</b>	<b>158,626</b>	<b>163,126</b>	<b>146,246</b>		
<b>Net Income After Depreciation</b>	<b>(151,637)</b>	<b>(108,881)</b>	<b>(33,927)</b>	<b>(14,799)</b>	<b>138,566</b>	<b>(47,063)</b>		
<b>Capital Outlays</b>	<b>-2,098</b>	<b>-2,229</b>	<b>15,809</b>	<b>54,012</b>	<b>85,000</b>	<b>51,947</b>		
<b>Net Income Excl Capital</b>	<b>58,707</b>	<b>20,524</b>	<b>128,397</b>	<b>89,813</b>	<b>66,688</b>	<b>44,447</b>		
<b>Estimated Cash Reserves 9/30/2021:</b>								
Beach User						\$4,000		
Operating Cash						(\$1,804,000)		
<b>Estimated Total Cash 9/30/2021</b>						<b>(\$1,800,000)</b>		
<b>Budgeted Cash Use FY2022</b>						<b>(\$227,471)</b>		
Net Income FY2022						\$99,183		
<b>Ending Cash 9/30/2022</b>						<b>(\$1,928,288)</b>		

# R.A. Apffel Park

## PERSONNEL SUMMARY

Full Time Part Time Seasonal

### Vehicle Admissions (51)

Dir of Guest Experience (20%)	0.20	0.00	0.00
Manager (95%)	0.95	0.00	0.00
COO (10%)	0.10	0.00	0.00
Office Coordinator (20%)	0.20	0.00	0.00
Grounds Maintenance	1.00	0.00	2.00
Relief Manager	0.00	0.00	1.00
Gate Attendant	0.00	0.00	5.00
Pavilion Attendant	0.00	0.00	3.00
Subtotal	2.45	0.00	11.00

### Concessions (52)

Manager (5%)	0.05	0.00	0.00
General Manager (13%)	0.13	0.00	0.00
Subtotal	0.18	0.00	0.00

**TOTAL 2.63 0.00 11.00**

# R.A. Apfel Park

Consolidated	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
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## Income

CONSOL-4200	Vehicle Admissions	544,424	568,137	409,990	530,969	568,137	520,000	50.04%	(8.47%)
CONSOL-4200	Vehicle Admissions \$1(NB)	43,857	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4201	Vehicle Admissions Special Ev	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4210	Park Pass Revenue	7,914	8,140	8,874	15,272	8,140	9,000	0.87%	10.57%
CONSOL-4008	Sales Tax Refund	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4585	Miscellaneous	0	225	450	0	0	0	0.00%	#DIV/0!
CONSOL-4665	FEMA Reimbursement	0	28,943	2,412	132,236	347,000	133,317	12.83%	(61.58%)
CONSOL-4666	Insurance Reimbursement	0	0	0	4,845	0	0	0.00%	#DIV/0!
CONSOL-4041	Management Contract	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4041	Concession-Unrestricted	25,892	21,375	51,445	51,116	23,889	50,000	4.81%	109.30%
CONSOL-4300	Concession Sales	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4340	Pavilion Rental	5,925	4,100	0	4,100	4,100	5,000	0.48%	21.95%
CONSOL-4335	Floats & Umbrellas	12,000	12,000	3,750	4,375	12,000	3,800	0.37%	(68.33%)
CONSOL-4338	Special Event	7,900	19,000	850	5,308	11,000	10,500	1.01%	(4.55%)
CONSOL-4436	Water Slide	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-2227	Less: Sales Tax-Water Slide	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4585	Misc. Income	356	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4586	Donations Income	833	424	0	0	400	0	0.00%	(100.00%)
CONSOL-4650	Grant	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4050	Loan/Line of Credit Proceeds	0	0	0	59,864	76,300	0	0.00%	(100.00%)
CONSOL-4740	Transfer- Debit Service	0	0	0	0	0	50,000	4.81%	#DIV/0!
CONSOL-4760	Transfer-Sand Replenishment	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4735	Transfer-Stewart Beach	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4720	Transfer-Nourished Beach	0	0	0	0	0	30,000	2.89%	#DIV/0!
CONSOL-4750	Transfer-General Fund	0	0	0	0	0	0	0.00%	#DIV/0!
	<b>Nonrecurring Revenue Source</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>227,471</b>	<b>21.89%</b>	<b>#DIV/0!</b>
	<b>Total Revenue</b>	<b>649,101</b>	<b>662,344</b>	<b>477,770</b>	<b>808,086</b>	<b>1,050,966</b>	<b>1,039,088</b>	<b>78.11%</b>	<b>(1.13%)</b>

## Personnel Expense

CONSOL-5000	Salaries	122,530	153,280	96,492	193,587	195,677	219,794	23.38%	12.32%
CONSOL-5002	Field Auditor	2,997	3,080	124	0	0	0	0.00%	#DIV/0!
CONSOL-5031	Security	65,188	52,005	40,700	0	0	0	0.00%	#DIV/0!
CONSOL-5038	Overtime	31	61	31	1,176	1,000	1,000	0.11%	0.00%
CONSOL-5042	Incentive	0	0	0	3,100	3,100	4,544	0.48%	46.58%
CONSOL-5048	Contract Labor	1,616	11,260	1,071	0	2,500	2,640	0.28%	5.60%
CONSOL-5050	Payroll Taxes	14,451	17,450	10,314	14,489	14,969	16,814	1.79%	12.32%
CONSOL-5055	Pension Plan	1,468	1,008	461	4,319	4,987	6,168	0.66%	23.67%
CONSOL-5060	Insurance - Employees	5,895	7,681	6,024	25,581	18,881	29,700	3.16%	57.31%
CONSOL-5061	Insurance-Contingency	0	0	0	0	1,888	3,267	0.35%	73.04%
CONSOL-5065	Worker's Compensation	5,829	6,800	5,093	2,844	8,790	9,536	1.01%	8.48%
CONSOL-5070	TEC	6,733	204	6,871	0	2,000	2,000	0.21%	0.00%
CONSOL-5071	Sick Leave/Vacation Accrued	1,123	0	1,040	621	621	1,000	0.11%	60.99%
CONSOL-5075	Uniforms	1,421	1,686	682	778	1,000	2,500	0.27%	150.00%
CONSOL-5078	Drug Testing/Background Chec	893	580	650	1,800	1,725	1,725	0.18%	0.00%
CONSOL-5079	Employee Recruitment	1,351	1,241	0	0	1,100	1,000	0.11%	(9.09%)
CONSOL-5080	Salary Contingency	0	0	0	0	3,911	5,871	0.62%	50.12%
	<b>Total</b>	<b>231,525</b>	<b>256,337</b>	<b>169,552</b>	<b>247,095</b>	<b>262,150</b>	<b>307,559</b>	<b>32.72%</b>	<b>17.32%</b>

# R.A. Appfel Park

Consolidated		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
<b>MATERIALS, SUPPLIES &amp; SERVICES</b>									
CONSOL-5100	Alarm System	1,595	3,065	2,223	2,850	2,000	2,000	0.21%	0.00%
CONSOL-5115	Advertising & Promotions	0	650	0	0	0	0	0.00%	#DIV/0!
CONSOL-5116	Bad Debt Expense	0	500	0	0	0	0	0.00%	#DIV/0!
CONSOL-5117	Bank Fees	2,673	2,699	4,444	6,241	3,350	3,350	0.36%	0.00%
CONSOL-5118	Cash Over Short	(224)	860	(746)	963	0	0	0.00%	#DIV/0!
CONSOL-5120	Cleaning Supplies	1,262	879	2,212	1,632	3,000	3,000	0.32%	0.00%
CONSOL-5125	Contract Services	10,710	7,990	6,765	12,495	14,774	18,255	1.94%	23.56%
CONSOL-5135	Data Processing/Software	887	1,896	1,124	1,468	1,926	1,832	0.19%	(4.88%)
CONSOL-5137	Discounts	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-5155	Office Supplies	1,250	1,740	370	586	1,365	1,025	0.11%	(24.91%)
CONSOL-5157	Paper goods	2,160	2,917	1,558	2,167	3,500	3,500	0.37%	0.00%
CONSOL-5162	Signage	4,628	4,757	0	3,035	6,000	25,000	2.66%	316.67%
CONSOL-5163	Licenses/Permits	25	25	25	50	50	50	0.01%	0.00%
CONSOL-5164	Meetings and Seminars	4,510	2,652	185	100	2,958	3,458	0.37%	16.90%
CONSOL-5165	Memberships	253	170	0	100	100	100	0.01%	0.00%
CONSOL-5166	Travel/Seminars	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-5170	Miscellaneous	588	731	0	12	0	1,600	0.17%	#DIV/0!
CONSOL-5175	Office Lease/Rent	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-5185	Materials and Supplies	1,111	2,644	544	2,430	2,140	2,840	0.30%	32.71%
CONSOL-5187	Tickets	613	1,860	1,718	2,390	2,200	2,200	0.23%	0.00%
CONSOL-5189	Telephone	12,336	10,951	11,532	14,795	8,580	13,100	1.39%	52.68%
CONSOL-5190	Utilities	3,531	2,786	3,756	5,800	5,800	5,800	0.62%	0.00%
CONSOL-5195	FEMA / Storm Expense	4,337	1,952	4,875	24,211	26,996	26,634	2.83%	(1.34%)
CONSOL-5192	Emergency Cleanup	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-5200	Outside Audit	1,626	3,342	3,478	3,474	3,706	3,800	0.40%	2.54%
CONSOL-5202	Legal Fees	518	175	375	(250)	1,000	1,000	0.11%	0.00%
CONSOL-5204	Professional Fees	0	2,167	(507)	750	2,000	60,188	6.40%	2909.40%
CONSOL-5230	Insurance - Property	65,998	69,223	73,061	84,261	103,389	92,666	9.86%	(10.37%)
CONSOL-5232	Insurance - Liability	4,437	4,340	4,581	4,100	4,329	4,400	0.47%	1.65%
CONSOL-5240	Mtc & Repairs-Building	18,261	16,262	3,991	17,070	12,850	54,061	5.75%	320.71%
CONSOL-5242	Mtc & Repairs-Equip	10,255	11,564	7,634	8,731	6,750	9,160	0.97%	35.70%
CONSOL-5254	Small Tools and Equipment	1,540	2,965	1,279	1,570	1,030	2,350	0.25%	128.16%
CONSOL-5256	Equipment Rental	0	4,310	0	250	0	0	0.00%	#DIV/0!
CONSOL-5260	Gasoline	5,078	2,055	1,375	1,950	4,000	4,000	0.43%	0.00%
CONSOL-5401	Dumping Fees	1,107	0	0	0	1,500	0	0.00%	(100.00%)
CONSOL-5407	Grants	0	0	0	0	0	7,500	0.80%	#DIV/0!
CONSOL-5420	Port-o-lets	1,904	2,446	0	2,940	2,500	7,550	0.80%	202.00%
CONSOL-5625	First Aid Supplies	0	0	0	0	0	800	0.09%	#DIV/0!
CONSOL-5710	Trash Barrel Liners	1,054	896	0	500	1,000	0	0.00%	(100.00%)
CONSOL-5720	Trash Barrels/Timbers	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-5910	Car Counters & Cameras	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-6005	Cost of Sales-Snack Bar	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-6006	Cost of Sales-Bar/Alcohol	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-6010	Cost of Sales-Gift Shop	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-7001	Special Projects - New	0	0	0	0	0	8,826	0.94%	#DIV/0!
CONSOL-7006	Contingency-Board Approval	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-7100	Radio Expense	785	949	288	744	1,130	2,130	0.23%	88.50%
CONSOL-5257	Cap Asset Replacement Reserve	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Materials, Supplies &amp; Services</b>		<b>164,807</b>	<b>172,420</b>	<b>136,140</b>	<b>207,416</b>	<b>229,922</b>	<b>372,175</b>	<b>39.60%</b>	<b>61.87%</b>
<b>Total Expense</b>		<b>396,331</b>	<b>428,758</b>	<b>305,692</b>	<b>454,511</b>	<b>492,072</b>	<b>679,734</b>	<b>72.32%</b>	<b>38.14%</b>

# R.A. Apffel Park

Consolidated	Actual 2018	Actual 2019	Actual 2020	Actual 2021	Adopted Actual 2021	Proposed Actual 2022	Percent of Budget	Budget Increase or Decrease
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## Capital Outlay & Debit Service

CONSOL-5250	Boddeker Drive Bridge (Contin	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-5251	Debt Service-Principal	0	0	0	10,000	25,876	3.07%	11.69%
CONSOL-5156	Debt Service-Interest	200	0	102	747	1,335	0.15%	4.85%
CONSOL-5253	Lease Payments-Prior Year	703	(405)	0	0	0	0.00%	#DIV/0!
CONSOL-5250	Capital Improvement	0	3,726	0	33,102	26,700	4.21%	48.31%
CONSOL-5255	Gain/Loss on Sale of Equip	(2,706)	(5,954)	0	(26,082)	0	0.00%	#DIV/0!
CONSOL-5830	Landscaping	0	0	0	0	2,000	0.00%	(100.00%)
CONSOL-5253	Leased Equipment	0	0	0	4,325	0	0.76%	#DIV/0!
CONSOL-5252	Equipment Purchase (Cash)	608	0	15,809	42,668	0	0.55%	#DIV/0!
CONSOL-5252	Equipment Purchase (Financed)	0	0	0	0	56,300	0.00%	(100.00%)
<b>Total Capital Outlay</b>		<b>(1,195)</b>	<b>(2,634)</b>	<b>15,911</b>	<b>64,759</b>	<b>112,211</b>	<b>8.75%</b>	<b>(26.70%)</b>

## Interfund Transfers

CONSOL-8003	Beach Cleaning Transfer	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-8007	Beach Patrol Transfer (Security	57,000	57,000	0	91,864	91,864	12.03%	23.11%
CONSOL-8008	Nourished Beach	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-8001	Stewart Beach	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-8017	Sand Replenishment Fund	43,857	37,504	0	0	0	0.00%	#DIV/0!
CONSOL-8000	General Fund Transfer	96,639	91,972	46,043	53,126	53,126	6.90%	22.03%
<b>Total Transfers</b>		<b>197,496</b>	<b>186,475</b>	<b>46,043</b>	<b>144,990</b>	<b>144,990</b>	<b>18.93%</b>	<b>22.71%</b>

<b>Total Consolidated Expenses</b>	<b>592,632</b>	<b>612,599</b>	<b>367,646</b>	<b>664,259</b>	<b>749,274</b>	<b>939,905</b>	<b>100.00%</b>	<b>25.44%</b>
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<b>Net Income</b>	<b>56,469</b>	<b>49,744</b>	<b>110,125</b>	<b>143,827</b>	<b>301,692</b>	<b>99,183</b>		
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## Depreciation on Capitalized Equipment

RA-90-6500	Depreciation-Other Improveme	0	0	0	0	0	0	0
RA-90-6505	Depreciation-Building	109,154	109,154	109,154	109,154	109,154	109,154	109,154
RA-90-6510	Depreciation-Bldg Improvemen	12,399	12,399	12,399	12,399	12,399	12,399	12,399
RA-90-6515	Depreciation-Machine & Equip	28,636	5,041	6,519	5,041	9,541	8,712	8,712
RA-90-6525	Depreciation-Auto & Trucks	30,287	16,051	0	16,051	16,051	0	0
RA-90-6530	Depreciation-Furniture & Fixtu	27,628	15,981	15,980	15,981	15,981	15,981	15,981
RA-90-6535	Depreciation-Naval Display	0	0	0	0	0	0	0
RA-90-6545	Depreciation-Big Reef	0	0	0	0	0	0	0
RA-90-6550	Depreciation-Play Ground Equi	0	0	0	0	0	0	0
<b>Total Depreciation Expense</b>		<b>208,105</b>	<b>158,625</b>	<b>144,052</b>	<b>158,626</b>	<b>163,126</b>	<b>146,246</b>	

<b>Net Income After Depreciation</b>	<b>(151,637)</b>	<b>(108,881)</b>	<b>(33,927)</b>	<b>(14,799)</b>	<b>138,566</b>	<b>(47,063)</b>		
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# R.A. Apffel Park

<b>Beach User Fees</b>	<b>Actual 2018</b>	<b>Actual 2019</b>	<b>Actual 2020</b>	<b>Projected Actual 2021</b>	<b>Adopted Budget 2021</b>	<b>Proposed Budget 2022</b>	<b>Percent of Budget</b>	<b>Budget Increase or Decrease</b>
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## Income

RA-51-4200	Vehicle Admissions	544,424	568,137	409,990	530,969	568,137	520,000	64.07%	(8.47%)
RA-51-4200	VA-Sand Replenishment Fund	43,857	0	0	0	0	0	0.00%	#DIV/0!
RA-51-4200	Vehicle Admissions Spec Event	0	0	0	0	0	0	0.00%	#DIV/0!
RA-51-4210	Park Pass Revenue	7,914	8,140	8,874	15,272	8,140	9,000	1.11%	10.57%
RA-51-4008	Sales Tax Refund	0	0	0	0	0	0	0.00%	#DIV/0!
RA-51-4585	Miscellaneous Income	0	225	450	0	0	0	0.00%	#DIV/0!
RA-51-4586	Donations Income	833	424	0	0	400	0	0.00%	(100.00%)
RA-51-4665	FEMA Reimbursement	0	28,943	2,412	132,236	347,000	133,317	16.43%	(61.58%)
RA-51-4666	Insurance Reimbursement	0	0	0	4,845	0	0	0.00%	#DIV/0!
RA-51-4650	Grant	0	0	0	0	0	0	0.00%	#DIV/0!
RA-51-4050	Loan/Line of Credit Proceeds	0	0	0	59,864	76,300	0	0.00%	(100.00%)
RA-51-4720	Transfer-Nourished Beach	0	0	0	0	0	30,000	3.70%	#DIV/0!
RA-51-4750	Transfer-General Fund	0	0	0	0	0	0	0.00%	#DIV/0!
RA-51-4760	Transfer-Sand Replenishment	0	0	0	0	0	0	0.00%	#DIV/0!
RA-51-4756	Transfer-Pocket Park 3	0	0	0	0	0	0	0.00%	#DIV/0!
RA-51-4754	Transfer-Pocket Park 2	0	0	0	0	0	0	0.00%	#DIV/0!
	<b>Nonrecurring Revenue</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>227,471</b>	<b>28.03%</b>	<b>#DIV/0!</b>
	<b>Total Revenue</b>	<b>597,027</b>	<b>605,869</b>	<b>421,726</b>	<b>743,187</b>	<b>999,977</b>	<b>919,788</b>	<b>113.33%</b>	<b>(8.02%)</b>

## Personnel Expense

RA-51-4680	Recovered Labor	0	0	0	0	0	0	0.00%	#DIV/0!
RA-51-5000	Salaries	110,881	141,356	89,818	190,398	181,139	201,863	21.48%	11.44%
RA-51-5002	Field Auditor	2,997	3,080	124	0	0	0	0.00%	#DIV/0!
RA-51-5031	Security	65,188	52,005	40,700	0	0	0	0.00%	#DIV/0!
RA-51-5031	Special Event Security	0	0	0	0	0	0	0.00%	#DIV/0!
RA-51-5038	Overtime	31	61	31	1,176	1,000	1,000	0.11%	0.00%
RA-51-5042	Incentive	0	0	0	3,100	3,100	4,544	0.48%	46.58%
RA-51-5048	Contract Labor	1,616	11,260	1,071	0	2,500	2,640	0.28%	5.60%
RA-51-5050	Payroll Taxes	13,578	16,542	9,819	14,261	13,857	15,443	1.64%	11.44%
RA-51-5055	Pension Plan	982	933	357	4,192	4,260	5,441	0.58%	27.71%
RA-51-5060	Insurance - Employees	5,895	7,681	6,024	25,581	18,881	29,700	3.16%	57.31%
RA-51-5061	Insurance-Contingency	0	0	0	0	1,888	3,267	0.35%	73.04%
RA-51-5065	Worker's Compensation	5,473	5,029	4,501	2,696	8,354	9,100	0.97%	8.93%
RA-51-5070	TEC-Unemployment	6,733	204	6,871	0	2,000	2,000	0.21%	0.00%
RA-51-5071	Sick Leave/Vacation Accrual	1,123	0	1,040	621	621	1,000	0.11%	60.99%
RA-51-5075	Uniforms	1,421	1,686	682	778	1,000	2,500	0.27%	150.00%
RA-51-5078	Drug Testing/Backgrd Check	893	580	650	1,800	1,725	1,725	0.18%	0.00%
RA-51-5079	Employee Recruitment	1,351	497	0	0	1,100	1,000	0.11%	(9.09%)
RA-51-5080	Salary Contingency	0	0	0	0	3,475	5,513	0.59%	58.65%
	<b>Total</b>	<b>218,159</b>	<b>240,915</b>	<b>161,686</b>	<b>244,603</b>	<b>244,901</b>	<b>286,735</b>	<b>30.51%</b>	<b>17.08%</b>

# R.A. Appfel Park

Beach User Fees		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
<b>Operating Expense</b>									
RA-51-5100	Alarm System	1,595	3,065	2,223	2,850	2,000	2,000	0.21%	0.00%
RA-51-5110	Auto Mileage Reimbursement	0	0	0	0	0	0	0.00%	#DIV/0!
RA-51-5115	Advertising & Promotions	0	0	0	0	0	0	0.00%	#DIV/0!
RA-51-5116	Bad Debt Expense	0	0	0	0	0	0	0.00%	#DIV/0!
RA-51-5117	Bank Fees	2,462	2,568	4,444	6,241	3,350	3,350	0.36%	0.00%
RA-51-5118	Cash Over Short	(224)	860	(746)	963	0	0	0.00%	#DIV/0!
RA-51-5120	Cleaning Supplies	1,262	879	2,212	1,632	3,000	3,000	0.32%	0.00%
RA-51-5125	Contract Services	10,710	7,990	6,765	12,495	14,774	18,255	1.94%	23.56%
RA-51-5135	Data Processing/Software	887	1,896	1,124	1,468	1,926	1,832	0.19%	(4.88%)
RA-51-5140	Dues & Subscriptions	0	0	0	0	0	0	0.00%	#DIV/0!
RA-51-5155	Office Supplies	1,250	1,740	370	586	1,365	1,025	0.11%	(24.91%)
RA-51-5157	Paper Goods	2,160	2,917	1,558	2,167	3,500	3,500	0.37%	0.00%
RA-51-5162	Signage	4,628	4,757	0	3,035	6,000	25,000	2.66%	316.67%
RA-51-5163	License/Permits	25	25	25	50	50	50	0.01%	0.00%
RA-51-5164	Meetings and Seminars	4,510	2,105	185	100	408	408	0.04%	0.00%
RA-51-5165	Memberships	253	20	0	0	0	0	0.00%	#DIV/0!
RA-51-5166	Travel/Seminars	0	0	0	0	0	0	0.00%	#DIV/0!
RA-51-5170	Miscellaneous	588	731	0	0	0	500	0.05%	#DIV/0!
RA-51-5175	Office Lease/Rent	0	0	0	0	0	0	0.00%	#DIV/0!
RA-51-5185	Supplies	1,111	2,644	544	2,430	2,140	2,840	0.30%	32.71%
RA-51-5187	Tickets	613	1,860	1,718	2,390	2,200	2,200	0.23%	0.00%
RA-51-5189	Telephone/Cell/Internet	12,336	10,951	11,532	14,795	8,580	12,980	1.38%	51.28%
RA-51-5190	Utilities	3,531	2,786	3,756	5,800	5,800	5,800	0.62%	0.00%
RA-51-5192	Emergency Cleanup	0	0	0	0	0	0	0.00%	#DIV/0!
RA-51-5195	FEMA/Storm Expense	4,337	1,952	4,875	24,211	26,996	26,634	2.83%	(1.34%)
RA-51-5200	Audit Fees	1,626	3,342	3,478	3,474	3,706	3,800	0.40%	2.54%
RA-51-5202	Legal Fees	518	100	1,625	0	1,000	1,000	0.11%	0.00%
RA-51-5204	Professional Fees	0	2,167	(507)	750	2,000	10,188	1.08%	409.40%
RA-51-5230	Insurance - Property	65,998	65,119	73,061	84,261	103,389	92,666	9.86%	(10.37%)
RA-51-5232	Insurance - Liability	1,670	115	587	4,000	4,329	4,400	0.47%	1.65%
RA-51-5234	Insurance - Claims	0	0	0	0	0	0	0.00%	#DIV/0!
RA-51-5240	Mtc & Repairs-Building	18,261	16,230	3,991	17,070	12,850	54,061	5.75%	320.71%
RA-51-5242	Mtc & Repairs-Equipment	10,255	11,564	7,634	8,731	6,750	9,160	0.97%	35.70%
RA-51-5254	Small Tools & Equipment	1,540	2,965	1,279	1,570	1,030	2,350	0.25%	128.16%
RA-51-5256	Equipment Rental	0	4,310	0	250	0	0	0.00%	#DIV/0!
RA-51-5260	Gasoline	5,078	2,055	1,375	1,950	4,000	4,000	0.43%	0.00%
RA-51-5401	Dumping Fees	1,107	0	0	0	1,500	0	0.00%	(100.00%)
RA-51-5407	Grant	0	0	0	0	0	7,500	0.80%	#DIV/0!
RA-51-5420	Port-o-lets	1,904	2,446	0	2,940	2,500	7,550	0.80%	202.00%
RA-51-5625	First Aid Supplies	0	0	0	0	0	800	0.09%	#DIV/0!
RA-51-5710	Trash Barrel Liners	1,054	896	0	500	1,000	0	0.00%	(100.00%)
RA-51-5720	Trash Barrels	0	0	0	0	0	0	0.00%	#DIV/0!
RA-51-5910	Car Counters & Cameras	0	0	0	0	0	0	0.00%	#DIV/0!
RA-51-7001	New Projects	0	0	0	0	0	8,826	0.94%	#DIV/0!
RA-51-7006	Contingency-Board Approval	0	0	0	0	0	0	0.00%	#DIV/0!
RA-51-7100	Radio Expense	785	949	288	744	1,130	2,130	0.23%	88.50%
RA-51-5257	Cap Asset Replacement Reserve	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total</b>		<b>161,829</b>	<b>162,006</b>	<b>133,397</b>	<b>207,453</b>	<b>227,272</b>	<b>317,805</b>	<b>33.81%</b>	<b>39.83%</b>
<b>Total Expense</b>		<b>379,988</b>	<b>402,921</b>	<b>295,083</b>	<b>452,056</b>	<b>472,173</b>	<b>604,540</b>	<b>64.32%</b>	<b>28.03%</b>

# R.A. Apffel Park

Beach User Fees	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
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## Capital Outlay & Debt Service

RA-51-5251	Debit Service-Principal	0	0	0	10,000	25,876	28,900	3.07%	11.69%
RA-51-5156	Interest Expense	200	0	102	747	1,335	1,400	0.15%	4.85%
RA-51-5253	Lease Payments-Prior Year	703	(405)	0	0	0	0	0.00%	#DIV/0!
RA-51-5255	Gain/Loss Sale of Asset(4682)	0	(5,954)	0	0	0	0	0.00%	#DIV/0!
RA-51-5250	Capital Improvement	0	3,726	0	33,102	26,700	39,600	4.21%	48.31%
RA-51-5830	Landscaping	0	0	0	0	2,000	0	0.00%	(100.00%)
RA-51-5253	Leased Equipment	0	0	0	4,325	0	7,147	0.76%	#DIV/0!
RA-51-5252	Equipment Purchase (Cash)	608	0	15,809	42,668	0	5,200	0.55%	#DIV/0!
RA-51-5252	Equipment Purchase (Financed)	0	0	0	0	56,300	0	0.00%	(100.00%)
<b>Total Capital Outlay</b>		<b>1,511</b>	<b>(2,634)</b>	<b>15,911</b>	<b>90,841</b>	<b>112,211</b>	<b>82,247</b>	<b>8.75%</b>	<b>(26.70%)</b>

## Interfund Transfers

RA-51-8003	Beach Cleaning Transfer	0	0	0	0	0	0	0.00%	#DIV/0!
RA-51-8006	Beach Patrol Transfer (Security)	57,000	57,000	0	91,864	91,864	113,093	12.03%	23.11%
RA-51-8008	Nourished Beach	0	0	0	0	0	0	0.00%	#DIV/0!
RA-51-8012	Sand Replenishment Fund	43,857	37,504	0	0	0	0	0.00%	#DIV/0!
RA-51-8000	General Fund Transfer	62,295	57,628	43,253	49,907	49,907	52,900	5.63%	6.00%
<b>Total Transfers</b>		<b>163,152</b>	<b>152,131</b>	<b>43,253</b>	<b>141,771</b>	<b>141,771</b>	<b>165,993</b>	<b>17.66%</b>	<b>17.09%</b>

<b>Total Parking Expense</b>	<b>544,650</b>	<b>552,419</b>	<b>354,247</b>	<b>684,668</b>	<b>726,155</b>	<b>852,781</b>	<b>90.73%</b>	<b>17.44%</b>
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<b>Net Income</b>	<b>52,378</b>	<b>53,449</b>	<b>67,479</b>	<b>58,519</b>	<b>273,822</b>	<b>67,007</b>
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# R.A. Apffel Park

Other Income & Expense	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
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## Income

RA-52-4041	Concession-Unrestricted	25,892	21,375	51,445	51,116	23,889	50,000	6.16%	109.30%
RA-52-4050	Loan/Line of Credit Proceeds	0	0	0	0	0	0	0.00%	#DIV/0!
RA-52-4335	Umbrella Rentals	12,000	12,000	3,750	4,375	12,000	3,800	0.47%	(68.33%)
RA-52-4340	Pavilion Rental	5,925	4,100	0	4,100	4,100	5,000	0.62%	21.95%
RA-52-4338	Special Event	7,900	19,000	850	5,308	11,000	10,500	1.29%	(4.55%)
RA-52-4436	Water Slide	0	0	0	0	0	0	0.00%	#DIV/0!
RA-52-2227	Less: Sales Tax-Water Slide	0	0	0	0	0	0	0.00%	#DIV/0!
RA-52-4585	Miscellaneous	356	0	0	0	0	0	0.00%	#DIV/0!
RA-52-4740	Transfer - Debt Service	0	0	0	0	0	50,000	6.16%	#DIV/0!

**Other Income      52,073      56,475      56,045      64,899      50,989      119,300      14.70%      133.97%**

## Expenses

### Personnel Expense

RA-52-4680	Recovered Labor	0	0	0	(1,200)	0	0	0.00%	0.00%
RA-52-5000	Salaries	11,649	11,924	6,674	3,189	14,538	17,931	1.91%	23.34%
RA-52-5038	Overtime	0	0	0	0	0	0	0.00%	#DIV/0!
RA-52-5042	Incentive	0	0	0	0	0	0	0.00%	#DIV/0!
RA-52-5050	Payroll Taxes	873	908	495	228	1,112	1,372	0.15%	23.34%
RA-52-5055	Pension	487	75	104	126	727	727	0.08%	0.00%
RA-52-5060	Insurance - Employees	0	0	0	0	0	0	0.00%	#DIV/0!
RA-52-5061	Insurance-Contingency	0	0	0	0	0	0	0.00%	#DIV/0!
RA-52-5065	Worker's Compensation	357	1,771	593	148	436	436	0.05%	0.00%
RA-52-5070	TEC-Unemployment	0	0	0	0	0	0	0.00%	#DIV/0!
RA-52-5075	Uniforms	0	0	0	0	0	0	0.00%	#DIV/0!
RA-52-5078	Drug Testing/Backgrd Check	0	0	0	0	0	0	0.00%	#DIV/0!
RA-52-5079	Employment Recruit/Relocate	0	744	0	0	0	0	0.00%	#DIV/0!
RA-52-5080	Salary Contingency	0	0	0	0	436	358	0.04%	(17.85%)
<b>Total</b>		<b>13,366</b>	<b>15,422</b>	<b>7,866</b>	<b>2,492</b>	<b>17,250</b>	<b>20,824</b>	<b>2.22%</b>	<b>20.72%</b>

### Operating Expense

RA-52-5117	Bank Charges	210	131	0	0	0	0	0.00%	#DIV/0!
RA-52-5115	Advertising/Promotions	0	650	0	0	0	0	0.00%	#DIV/0!
RA-52-5116	Bad Debt Expense	0	500	0	0	0	0	0.00%	#DIV/0!
RA-52-5135	Data Processing/Software Mtc	0	0	0	0	0	0	0.00%	#DIV/0!
RA-52-5164	Meetings and Seminars	0	547	0	0	2,550	3,050	0.32%	19.61%
RA-52-5165	Memberships	0	150	0	100	100	100	0.01%	0.00%
RA-52-5170	Miscellaneous	0	0	0	12	0	1,100	0.12%	#DIV/0!
RA-52-5189	Telephone, Cells, Internet	0	0	0	0	0	120	0.01%	#DIV/0!
RA-52-5202	Legal	0	75	(1,250)	(250)	0	0	0.00%	#DIV/0!
RA-52-5204	Professional Fees	0	0	0	0	0	50,000	5.32%	#DIV/0!
RA-52-5230	Insurance - Property	0	4,104	0	0	0	0	0.00%	#DIV/0!
RA-52-5232	Insurance - Liability	2,768	4,225	3,993	101	0	0	0.00%	#DIV/0!
RA-52-5240	Mtc & Repairs-Building	0	32	0	0	0	0	0.00%	#DIV/0!
RA-52-5256	Equipment Rental	0	0	0	0	0	0	0.00%	#DIV/0!
RA-52-7100	Radio Expense	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total</b>		<b>2,978</b>	<b>10,414</b>	<b>2,743</b>	<b>(37)</b>	<b>2,650</b>	<b>54,370</b>	<b>5.78%</b>	<b>1951.70%</b>

# R.A. Apffel Park

Other Income & Expense	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
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## Capital Outlay & Debt Service

RA-52-5250	Capital Improvements(Financed)	0	0	0	0	0	0.00%	#DIV/0!
RA-52-5252	Equipment Purchase (Cash)	0	0	0	0	0	0.00%	#DIV/0!
RA-52-5252	Equipment Purchase (Financed)	0	0	0	0	0	0.00%	#DIV/0!
RA-52-5255	(Gain)/Loss Equip Disposal	(2,706)	0	0	(26,082)	0	0.00%	#DIV/0!
<b>Total</b>		<b>(2,706)</b>	<b>0</b>	<b>0</b>	<b>(26,082)</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>

## Interfund Transfers

RA-52-8000	General Fund Allocation	34,344	34,344	2,790	3,219	3,219	11,930	1.27%	270.61%
RA-52-8006	Beach Patrol (Security)	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Transfers</b>		<b>34,344</b>	<b>34,344</b>	<b>2,790</b>	<b>3,219</b>	<b>3,219</b>	<b>11,930</b>	<b>1.27%</b>	<b>270.61%</b>

<b>Total Expense</b>	<b>47,982</b>	<b>60,180</b>	<b>13,399</b>	<b>(20,409)</b>	<b>23,119</b>	<b>87,124</b>	<b>9.27%</b>	<b>276.85%</b>
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<b>Net Income: Other</b>	<b>4,091</b>	<b>(3,705)</b>	<b>42,646</b>	<b>85,308</b>	<b>27,870</b>	<b>32,176</b>
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<b>Net Income Dept 51 &amp; 52</b>	<b>56,469</b>	<b>49,744</b>	<b>110,125</b>	<b>143,827</b>	<b>301,692</b>	<b>99,183</b>
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**2021-2022 PROPOSED BUDGET**  
**R.A. Apffel**  
**Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Beach User Dept 51 Cost</u>	<u>Unrestricted Dept 52 Cost</u>
5042	Incentive Salary	Park Manager/GM/Guest Exp. Mgr. Incentive	\$ 4,544	\$ -
5048	Contract Labor	Park Cars 20 ea @ 8 hrs x \$16.50/hr	\$ 2,640	\$ -
5038	Overtime		\$ 1,000	\$ -
5075	Uniforms	UV Shirts, Manager Shirts, Hats	\$ 2,500	\$ -
5078	Drug/Background Checks	Drug Tests (20 @ \$25)	\$ 625	\$ -
		Background Checks (20 @ \$44)	\$ 1,100	\$ -
			\$ 1,725	\$ -
5079	Employee Recruitment	Job Postings/Relocation Expense	\$ 1,000	\$ -
5080	Salary Contingency	Merit Increase	\$ 5,513	\$ 358
5100	Alarms	Alarm (\$65-Pav; \$70-Fire) x 12	\$ 1,620	\$ -
		Batteries/Personnel code changes/Etc.	\$ 380	\$ -
			\$ 2,000	\$ -
5120	Cleaning Supplies	Soap, Gloves, Disinfectant, Sanitizer, etc.	\$ 3,000	\$ -
5125	Contract Services	Dumpsters 20: 15yard swaps @ \$275; 20: 30yd swaps @ \$350 5500+ 7000	\$ 12,500	\$ -
		Pest Control	\$ 1,440	\$ -
		Mosquito Control \$175 @ 7 mths	\$ 1,225	\$ -
		Money Counters Contract (annual)	\$ 500	\$ -
		Sparklets Rental (\$2/mth x 12)	\$ 24	\$ -
		Sparklets Products & other Chgs	\$ 500	\$ -
		Backflow Inspection (Annual)	\$ 400	\$ -
		Fire Extinguisher Inspection	\$ 35	\$ -
		Fire Alarm Inspection (Annual)	\$ 50	\$ -
		Outsource Payroll	\$ 1,081	\$ -
		Miscellaneous	\$ 500	\$ -
			\$ 18,255	\$ -
5135	Data Process/Software Mtc	GCS Uattend Time Clock	\$ 500	\$ -
		GCS DocsVault (Annual Mtc) 1 user	\$ 100	\$ -
		Facility Dude Software (Annual)	\$ 532	\$ -
		When to Work (Scheduling Software)	\$ 200	\$ -
		Misc Software & Upgrades	\$ 500	\$ -
			\$ 1,832	\$ -
5155	Office Supplies	Printer paper, ink, staples, etc.	\$ 1,000	\$ -
		Laminator	\$ 25	\$ -
			\$ 1,025	\$ -
5156	Interest Expense	Prior Year LOC Use	\$ 1,400	\$ -
5157	Paper Goods	Toilet Paper/Paper Towels	\$ 3,500	\$ -

**2021-2022 PROPOSED BUDGET**  
**R.A. Apffel**  
**Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Beach User Dept 51 Cost</u>	<u>Unrestricted Dept 52 Cost</u>
<b>5162</b>	<b>Signage</b>	New Column, Hours and Rules, Replacements; ABC Jetty Sign	\$ 25,000	\$ -
<b>5163</b>	<b>Licenses/Permits</b>	COG Dumpster Permit	\$ 25	\$ -
		Alarm Permit	\$ 25	\$ -
			<b>\$ 50</b>	<b>\$ -</b>
<b>5164</b>	<b>Meetings &amp; Seminars</b>	Turtle Training (2 @ \$50/ea)	\$ 100	\$ -
		CPR Training (14 @ \$22/ea)	\$ 308	\$ -
		GHLA (Mgr/Asst Mgr)	\$ -	\$ 50
		Guest Exp. Mgr. 1/5 Meetings & Seminars	\$ -	\$ 500
		Miscellaneous - Leadership & staff training	\$ -	\$ 2,500
			<b>\$ 408</b>	<b>\$ 3,050</b>
<b>5165</b>	<b>Memberships</b>	TRAPS (Mgr)	\$ -	\$ 100
<b>5170</b>	<b>Miscellaneous</b>	Team Building & Appreciation	\$ 500	\$ 1,100
<b>5185</b>	<b>Materials &amp; Supplies</b>	Insect Repellant (8 cs @ \$80/cs)	\$ 640	\$ -
		Guest Exp. Mgr. 1/5 Materials & Supplies	\$ 200	\$ -
		Misc.	\$ 2,000	\$ -
			<b>\$ 2,840</b>	<b>\$ -</b>
<b>5187</b>	<b>Tickets</b>	Park Season Passes	\$ 200	\$ -
		Gate Tickets	\$ 2,000	\$ -
			<b>\$ 2,200</b>	<b>\$ -</b>
<b>5189</b>	<b>Telephone/Cell/Internet</b>	T-Mobile (2 Hot Spot @ \$30/ea per mth)	\$ 360	\$ -
		Cell Reimburse (Mgr) \$75/mth ea	\$ 900	\$ -
		Distinct Data Ph (1 line @ \$35/ea)	\$ 420	\$ -
		AT&T (1 line @ \$50/mth)	\$ 600	\$ -
		Satellite Internet (2 @\$200/mth ea)	\$ 4,800	\$ -
		Guest Exp. Mgr. 1/5 Cell Phone	\$ -	\$ 120
		Misc (repairs, equipment, etc.)	\$ 1,500	\$ -
		AT&T Managed Routers	\$ 4,400	\$ -
			<b>\$ 12,980</b>	<b>\$ 120</b>
<b>5190</b>	<b>Utilities</b>	City of Galveston-Water	\$ 2,000	\$ -
		Electricity	\$ 3,800	\$ -
			<b>\$ 5,800</b>	<b>\$ -</b>
<b>4665</b>	<b>FEMA Reimbursement</b>	14274 BR-100 AP East Beach (Big Reef) (Ike)	\$ (5,551)	\$ -
		14612 EB-102 Pavilion Replacement (Ike)	\$ (127,766)	\$ -
			<b>\$ (133,317)</b>	<b>\$ -</b>
<b>5195</b>	<b>FEMA</b>	3498 RA-H100 RA Cat G/roof (Harvey)	\$ 24,211	\$ -
		WSP TO 02	\$ 1,988	\$ -
		WSP TO 03	\$ 435	\$ -
			<b>\$ 26,634</b>	<b>\$ -</b>

**2021-2022 PROPOSED BUDGET**  
**R.A. Apfel**  
**Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Beach User Dept 51 Cost</u>	<u>Unrestricted Dept 52 Cost</u>
<b>5204</b>	<b>Professional Fees</b>	Maximus	\$ 1,250	\$ -
		Drainage Assessment	\$ -	\$ 50,000
		SOP Writing	\$ 8,000	\$ -
		City of Galveston beach maint permit consulting	\$ 938	\$ -
			<b>\$ 10,188</b>	<b>\$ 50,000</b>
<b>5240</b>	<b>M &amp; R Building</b>	Plumbing (New bathroom faucets)	\$ 7,000	\$ -
		Electrical	\$ 9,000	\$ -
		HVAC	\$ 500	\$ -
		Paint	\$ 2,000	\$ -
		Roof Repairs	\$ 24,211	\$ -
		Boardwalk	\$ 10,000	\$ -
		Bollards	\$ 600	\$ -
		Fencing	\$ 500	\$ -
		Masonry	\$ 250	\$ -
			<b>\$ 54,061</b>	<b>\$ -</b>
<b>5242</b>	<b>M &amp; R Equipment</b>	Park Vehicles/Trailers	\$ 1,500	\$ -
		Tractor & Surf Rake	\$ 6,000	\$ -
		Title & Registration for New Vehicle	\$ 160	\$ -
		Miscellaneous	\$ 1,500	\$ -
	<b>\$ 9,160</b>	<b>\$ -</b>		
<b>5250</b>	<b>Capital Improvements</b>	Sprinkler System Retrofit	\$ 35,000	\$ -
		Office Space Buildout	\$ 4,600	\$ -
		<b>\$ 39,600</b>	<b>\$ -</b>	
<b>5251</b>	<b>Debt Service - Principal</b>	Prior Year LOC Use	<b>\$ 28,900</b>	<b>\$ -</b>
<b>5252</b>	<b>Equipment Purchase</b>	Zero-Turn Mower	\$ 3,200	\$ -
		Not financed Professional Volleyball Net Purchase X 10	\$ 2,000	\$ -
		<b>\$ 5,200</b>	<b>\$ -</b>	
<b>5253</b>	<b>Leased Equipment</b>	EFM Leased GMC Sierra (2)	\$ 14,212	\$ -
		EFM - Proceeds from Residual Value of GMCs	\$ (7,065)	\$ -
		<b>\$ 7,147</b>	<b>\$ -</b>	
<b>5254</b>	<b>Small Tools &amp; Equipment</b>	Generator	\$ 1,500	\$ -
		Impact Driver	\$ 300	\$ -
		Weed-eater	\$ 350	\$ -
		Cordless Grinder	\$ 200	\$ -
		<b>\$ 2,350</b>	<b>\$ -</b>	
<b>5407</b>	<b>Grant Expense</b>	Look Out Platforms: Port of Houston Grant in Partnership with American Bird Conservancy	<b>\$ 7,500</b>	<b>\$ -</b>

**2021-2022 PROPOSED BUDGET**  
**R.A. Apffel**  
**Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Beach User Dept 51 Cost</u>	<u>Unrestricted Dept 52 Cost</u>
<b>5420</b>	<b>Port-o-Lets</b>	4 units serviced 3x weekly in season; 2 units 3x weekly off-season	\$ 7,550	\$ -
<b>5625</b>	<b>First Aid Supplies</b>	4 First Aid Kits	\$ 100	\$ -
		2 Eyewash Stations & Saline Solution	\$ 200	\$ -
		PPE	\$ 500	\$ -
			<b>\$ 800</b>	<b>\$ -</b>
<b>7100</b>	<b>Radios</b>	Airtime (7 ea @ 90) GCEM	\$ 630	\$ -
		New Radios X 3	\$ 1,000	\$ -
		Misc Parts/Repairs/Batteries	\$ 500	\$ -
			<b>\$ 2,130</b>	<b>\$ -</b>
<b>7001</b>	<b>Special Projects Blue Flag</b>	Information Board	\$ 2,500	\$ -
		Water Quality Testing	\$ 3,826	\$ -
		Flags	\$ 500	\$ -
		Programming	\$ 1,500	\$ -
		Blue Flag Initiative Misc.	\$ 500	\$ -
			<b>\$ 8,826</b>	<b>\$ -</b>

**STEWART BEACH PARK  
PROPOSED BUDGET FISCAL YEAR 2021/2022**

**OPERATIONS**

REVENUES		1,239,165
<b>TOTAL OPERATING REVENUE</b>		<u><b>1,239,165</b></u>
PERSONNEL EXPENSE	(411,565)	
MATERIAL / SUPPLIES / SERVICES	(633,622)	
<b>TOTAL OPERATING EXPENSE</b>		<u><b>(1,045,187)</b></u>
<b>NET OPERATING INCOME</b>		<u><b>193,978</b></u>

**OTHER REVENUE/EXPENSE**

INTERFUND TRANSFERS IN		28,755
BUDGETED CASH USE		174,325
<b>TOTAL OTHER REVENUE</b>		<u><b>203,080</b></u>
INTERFUND TRANSFERS-OUT	(245,840)	
<b>TOTAL OTHER EXPENSE</b>		<u><b>(245,840)</b></u>
<b>NET INCOME AFTER TRANSFERS</b>		<u><b>151,217</b></u>

**CAPITAL OUTLAY**

LOAN PROCEEDS FOR CAPITAL EXP.		932,000
<b>TOTAL OTHER REVENUE</b>		<u><b>932,000</b></u>
CAPITAL EXPENDITURES	(1,048,900)	
LANDSCAPING	-	
EQUIPMENT	(34,317)	
<b>TOTAL CAPITAL EXPENDITURES</b>		<u><b>(1,083,217)</b></u>
<b>NET INCOME AFTER CAPITAL</b>		<u><b>-</b></u>

**GRANTS**

GRANT REVENUE		1,451,731
GRANT EXPENSE	(1,451,731)	
<b>NET GRANTS</b>		<u><b>-</b></u>

**FEMA**

FEMA - REIMBURSEMENT		30,289
FEMA- EXPENSE	(1,595)	
<b>NET FEMA</b>		<u><b>28,694</b></u>

<b>NET INCOME AFTER FEMA &amp; GRANTS</b>		<u><b>28,694</b></u>
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<b>BEGINNING CASH RESERVE</b>		<b>910,000</b>
NET CASH IMPACT FY2021/2022		(145,631)
<b>ENDING CASH</b>		<b>764,369</b>

# Stewart Beach

Summary	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percentage of Budget	Budget Increase or Decrease
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**Income Summary-Does Not Include FEMA Reimbursement**

Beach User Fees - Dept 51	1,075,427	936,251	753,227	866,144	1,000,794	1,784,900	46.65%	78.35%
Other Income - Dept 52	265,251	456,397	140,696	234,366	1,990,138	1,866,751	48.79%	(6.20%)

**Total Revenue**      1,340,678    1,392,648    893,923    1,100,510    2,990,932    3,651,651      95%      22.09%

**Nonrecurring Revenue Source**      0      0      0      0      48,372      174,325      4.56%      260.39%

**Total Revenue Sources**      1,340,678    1,392,648    893,923    1,100,510    3,039,303    3,825,976      100.00%      25.88%

**Expense Summary-Does Not Include FEMA Related Expenditures**

Beach User Fees - Dept 51	999,705	1,158,376	817,759	1,143,830	1,601,438	2,240,548	58.56%	39.91%
Other Income - Dept 52	50,503	38,356	30,786	-7,480	1,470,705	1,585,428	41.44%	7.80%

**Total Expense**      1,050,208    1,196,732    848,545    1,136,350    3,072,144    3,825,976      100.00%      24.54%

**Net Income Before FEMA**    290,471    195,916    45,378    (35,840)    (32,840)      0

FEMA Reimbursement	0	18,427	488	0	34,000	30,289
FEMA Related Expenses	3,607	1,726	12,282	1,160	1,160	1,595
<b>Net FEMA</b>	<b>(3,607)</b>	<b>16,701</b>	<b>(11,794)</b>	<b>(1,160)</b>	<b>32,840</b>	<b>28,694</b>

**Net Income Including FEMA**    286,863    212,617    33,584    (37,000)    (0)      28,694

**Depreciation Expense**      254,397    159,365    106,290    164,645    160,645    143,067

**Net Income After Depreciation**    32,467    53,252    (72,706)    (201,645)    (160,645)    (114,373)

**Capital Outlay**      12,731    8,316    50,820    55,690    87,000    1,004,417

**Net Income Excl Capital**      299,595    220,933    84,404    18,690    87,000    1,033,111

**Estimated Cash Reserves 9/30/2021:**

Beach User	\$10,000
Unrestricted	\$900,000
<b>Estimated Total Cash 9/30/2021</b>	<b>\$910,000</b>
Nonrecurring Revenue Source	(\$174,325)
Net Income	\$28,694
<b>Ending Cash Reserve 9/30/2022</b>	<b>\$764,369</b>

# Stewart Beach

<b><i>PERSONNEL SUMMARY</i></b>	<b><u>Full time</u></b>	<b><u>Part Time</u></b>	<b><u>Seasonal</u></b>
<b><u>Vehicle Admissions</u></b>			
Manager (95%)	0.95	0.00	0.00
Dir of Guest Experience (20%)	0.20	0.00	0.00
Office Coordinator (20%)	0.20	0.00	0.00
COO (10%)	0.10	0.00	0.00
Relief Manager	0.00	0.00	1.00
Gate/Slide Attendant	0.00	0.00	8.00
Pavilion Attendant	0.00	0.00	1.00
Grounds Maintenance	1.00	0.00	2.00
Subtotal	2.45	0.00	12.00
<b><u>Pavilion</u></b>			
Manager (5%)	0.05	0.00	0.00
Grant Administrator (12%)	0.12	0.00	0.00
Parks GM (25%)	0.25	0.00	0.00
Subtotal	0.42	0.00	0.00
Total	2.87	0.00	12.00

# Stewart Beach

CONSOLIDATED		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percentage of Budget	Budget Increase or Decrease
<b>Income</b>		0							
CONSOL-4200	Vehicle Admissions	898,746	927,794	743,679	852,868	927,794	737,000	20.02%	(20.56%)
CONSOL-4200	Vehicle Adm. Beach Nourishme	165,365	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4210	Park Pass Revenue	7,765	8,107	8,974	13,089	8,000	22,900	0.62%	186.25%
CONSOL-4338	Special Event Revenue	3,950	1,250	250	0	1,000	1,000	0.03%	0.00%
CONSOL-4340	Community Room Rental	14,425	7,000	550	1,300	1,000	2,500	0.07%	150.00%
CONSOL-4405	Beach Service	117,956	85,952	67,762	88,040	90,000	90,000	2.44%	0.00%
CONSOL-4410	Snow Cone Concession	17,775	11,667	11,667	17,500	8,725	17,505	0.48%	100.63%
CONSOL-4416	Pavilion Concession	29,568	29,569	10,000	24,003	29,500	29,400	0.80%	(0.34%)
CONSOL-4425	BP & UP Office (Rent)	32,144	32,144	32,144	32,144	32,144	132,360	3.59%	311.77%
CONSOL-4041	Miscellaneous Concessions	9,250	10,272	16,833	21,000	10,000	102,500	2.78%	925.00%
CONSOL-4041	Helicopter Rides	0	0	0	0	11,000	11,000	0.30%	0.00%
CONSOL-4436	Water Slide	8,300	0	1,490	0	16,500	0	0.00%	(100.00%)
CONSOL-2227	Less: Sales Tax-Water Slide	0	0	0	0	(1,361)	0	0.00%	(100.00%)
CONSOL-4585	Miscellaneous Income	416	396	260	0	0	0	0.00%	#DIV/0!
CONSOL-4586	Donations Income	3,274	350	314	187	350	0	0.00%	(100.00%)
CONSOL-4650	Grant Proceeds	0	0	0	0	1,400,000	1,451,731	39.43%	3.70%
CONSOL-4665	FEMA Reimbursement	0	18,427	488	0	34,000	30,289	0.82%	(10.91%)
CONSOL-4666	Insurance Reimbursement	3,120	0	0	0	0	93,000	2.53%	#DIV/0!
CONSOL-4050	Loan Proceeds-Cap Improvemen	0	0	0	0	65,000	932,000	25.31%	1333.85%
CONSOL-4705	Transfer-Beach Patrol	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4752	Transfer - Pocket Park 1	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4740	Transfer- Debt Service	28,623	278,149	0	50,379	391,280	28,755	0.78%	(92.65%)
CONSOL-4760	Transfer - Sand Replenishment	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4699	Nonrecurring Revenue Source	0	0	0	0	48,372	174,325	4.73%	260.39%
<b>Total Admissions</b>		<b>1,340,678</b>	<b>1,411,074</b>	<b>894,412</b>	<b>1,100,510</b>	<b>3,073,303</b>	<b>3,856,265</b>	<b>100.00%</b>	<b>25.48%</b>

## Expense PERSONNEL

CONSOL-5000	Salaries	195,900	217,635	202,706	233,274	257,648	294,945	7.71%	14.48%
CONSOL-5002	Field Auditor	2,997	3,079	124	0	0	0	0.00%	#DIV/0!
CONSOL-5031	Security	48,375	46,954	51,198	0	0	0	0.00%	#DIV/0!
CONSOL-5038	Overtime	1,354	312	16	11	900	900	0.02%	0.00%
CONSOL-5042	Incentive	0	0	0	0	3,100	5,230	0.14%	68.71%
CONSOL-5048	Contract Labor	0	1,800	0	0	3,000	2,500	0.07%	(16.67%)
CONSOL-5050	Payroll Taxes	18,844	21,547	19,250	17,552	19,710	22,563	0.59%	14.48%
CONSOL-5055	Pension Plan	4,116	2,862	5,343	3,779	6,624	7,467	0.20%	12.72%
CONSOL-5060	Insurance - Employees	31,217	28,122	29,444	23,275	48,124	43,292	1.13%	(10.04%)
CONSOL-5061	Insurance - Contingency	0	0	0	0	4,812	4,465	0.12%	(7.22%)
CONSOL-5065	Worker's Compensation	7,583	7,206	5,668	3,949	10,925	11,058	0.29%	1.23%
CONSOL-5070	TEC-unemployment	2,517	3,337	27,134	5,800	6,500	4,500	0.12%	(30.77%)
CONSOL-5071	Sick Leave/Vacation Accrual	(3,655)	4,234	(3,766)	5,397	5,397	2,500	0.07%	(53.68%)
CONSOL-5075	Uniforms	2,267	2,697	2,044	1,573	2,000	1,500	0.04%	(25.00%)
CONSOL-5078	Drug Testing/Background Check	1,637	1,002	1,468	2,440	2,415	2,415	0.06%	0.00%
CONSOL-5079	Employment Recruitment	956	2,201	79	75	1,000	500	0.01%	(50.00%)
CONSOL-5080	Salary Contingency	0	0	0	0	3,975	7,730	0.20%	94.46%
<b>Total Personnel</b>		<b>314,108</b>	<b>342,987</b>	<b>340,709</b>	<b>297,124</b>	<b>376,130</b>	<b>411,565</b>	<b>10.75%</b>	<b>9.42%</b>

# Stewart Beach

CONSOLIDATED		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percentage of Budget	Budget Increase or Decrease
<b>MATERIALS, SUPPLIES &amp; SERVICES</b>									
CONSOL-5100	Alarm System	2,840	2,390	2,345	2,655	2,800	2,800	0.07%	0.00%
CONSOL-5110	Auto Mileage Reimbursement	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-5115	Advertising & Promotions	12,501	538	185	151	17,500	17,500	0.46%	0.00%
CONSOL-5117	Bank Fees	4,810	7,998	4,643	7,470	12,481	6,000	0.16%	(51.93%)
CONSOL-5166	Bad Debt Expense	0	11,104	0	0	0	0	0.00%	#DIV/0!
CONSOL-5118	Cash Over/Short	(442)	(282)	(3,373)	(708)	0	0	0.00%	#DIV/0!
CONSOL-5120	Cleaning Supplies	3,950	834	3,046	4,564	4,000	4,000	0.10%	0.00%
CONSOL-5125	Contract Services	24,209	19,978	15,616	24,500	27,460	45,052	1.18%	64.06%
CONSOL-5130	Copier Usage	0	62	0	0	0	0	0.00%	#DIV/0!
CONSOL-5135	Data Processing/Software	1,746	2,846	2,553	1,904	1,890	2,037	0.05%	7.78%
CONSOL-5155	Office Supplies	2,004	787	1,282	1,661	1,500	1,500	0.04%	0.00%
CONSOL-5157	Paper Goods	3,544	4,981	2,368	3,232	4,000	6,000	0.16%	50.00%
CONSOL-5162	Signage	5,882	3,996	3,538	3,952	10,000	13,000	0.34%	30.00%
CONSOL-5163	Licenses/Permits	45	45	45	0	570	570	0.01%	0.00%
CONSOL-5164	Meeting/Seminars	4,758	2,329	345	26	2,850	3,350	0.09%	17.54%
CONSOL-5165	Memberships	333	70	0	0	535	535	0.01%	0.00%
CONSOL-5170	Miscellaneous	3,217	3,046	5,260	7,738	6,000	6,600	0.17%	10.00%
CONSOL-5185	Materials & Supplies	1,672	647	367	2,223	1,600	2,200	0.06%	37.50%
CONSOL-5187	Tickets	613	3,237	1,718	4,897	3,237	2,500	0.07%	(22.77%)
CONSOL-5189	Telephone/Cells/Internet	20,182	14,398	16,150	18,852	20,980	21,100	0.55%	0.57%
CONSOL-5190	Utilities	46,080	44,931	32,193	56,142	56,200	46,000	1.20%	(18.15%)
CONSOL-5195	FEMA/ Storm Expense	3,607	1,726	12,282	1,160	1,160	1,595	0.04%	37.50%
CONSOL-5200	Outside Audit	2,965	4,834	5,031	5,025	5,360	5,500	0.14%	2.61%
CONSOL-5202	Legal Fees	1,035	771	6,350	6,973	1,500	10,000	0.26%	566.67%
CONSOL-5204	Professional Fees	13,315	18,035	19,615	5,750	17,000	25,188	0.66%	48.16%
CONSOL-5230	Insurance - Property	99,616	130,249	129,985	169,275	167,427	153,987	4.02%	(8.03%)
CONSOL-5232	Insurance - Liability	6,462	5,575	6,992	11,078	5,454	4,620	0.12%	(15.29%)
CONSOL-5234	Insurance - Claims	38	0	0	10,000	0	0	0.00%	#DIV/0!
CONSOL-5240	M & R Building	27,561	31,681	52,579	45,689	51,000	127,500	3.33%	150.00%
CONSOL-5242	M & R Equipment	13,417	14,259	14,793	21,772	12,500	11,750	0.31%	(6.00%)
CONSOL-5254	Small Tools & Equipment	2,671	750	782	2,504	1,268	4,000	0.10%	215.46%
CONSOL-5256	Equipment Rental	615	1,892	0	1,146	0	0	0.00%	#DIV/0!
CONSOL-5260	Gasoline	7,534	5,698	3,462	2,012	6,000	4,000	0.10%	(33.33%)
CONSOL-5370	Courier Service	10	65	0	0	0	0	0.00%	#DIV/0!
CONSOL-5401	Dumping Fees	1,302	0	0	0	2,000	0	0.00%	(100.00%)
CONSOL-5407	Grant	0	0	0	0	1,400,000	1,451,731	37.93%	3.70%
CONSOL-5420	Port-o-Lets	2,331	1,372	923	5,572	4,224	4,224	0.11%	0.00%
CONSOL-5610	Community Awareness	0	0	0	15,000	15,000	0	0.00%	(100.00%)
CONSOL-5625	First Aid Supplies	0	0	0	81	200	100	0.00%	(50.00%)
CONSOL-5710	Trash Barrel Liners	356	846	999	386	500	500	0.01%	0.00%
CONSOL-5720	Trash Barrels	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-5910	Car Counters/Cameras	1,259	0	0	0	4,000	0	0.00%	(100.00%)
CONSOL-7000	Special Projects	15,200	15,000	0	0	0	0	0.00%	#DIV/0!
CONSOL-7001	Special Projects - New	0	0	0	102,518	143,000	75,000	1.96%	(47.55%)
CONSOL-7006	Contingency-Board Approval	28,623	181,742	46,474	50,379	391,280	25,459	0.67%	(93.49%)
CONSOL-7100	Radios	1,324	900	468	568	1,050	1,050	0.03%	0.00%
CONSOL-5257	Capital Asset Replacement Reser	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Materials, Supplies &amp; Services</b>		<b>367,188</b>	<b>539,330</b>	<b>389,016</b>	<b>596,147</b>	<b>2,403,526</b>	<b>2,086,948</b>	<b>54.52%</b>	<b>(13.17%)</b>
<b>Net Income Excl Capital &amp; Transfers</b>		<b>659,383</b>	<b>528,757</b>	<b>164,687</b>	<b>207,239</b>	<b>293,647</b>	<b>1,357,752</b>		<b>362.38%</b>

# Stewart Beach

<b>CONSOLIDATED</b>	<b>Actual 2018</b>	<b>Actual 2019</b>	<b>Actual 2020</b>	<b>Projected Actual 2021</b>	<b>Adopted Budget 2021</b>	<b>Proposed Budget 2022</b>	<b>Percentage of Budget</b>	<b>Budget Increase or Decrease</b>
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### **CAPITAL OUTLAY & DEBT SERVICE**

CONSOL-5250	Capital Improvements	12,024	0	28,778	60,362	65,000	970,100	25.35%	1392.46%
CONSOL-5251	Debt Service Principal	0	0	0	5,030	22,204	51,900	1.36%	133.74%
CONSOL-5156	Debt Service Interest	187	0	102	278	1,625	26,900	0.70%	1555.38%
CONSOL-5253	Lease Payments - Prior Year	269	(405)	0	0	0	0	0.00%	#DIV/0!
CONSOL-5252	Equipment Purchase	708	8,015	22,041	10,500	12,000	13,000	0.34%	8.33%
CONSOL-5253	Leased Equipment	0	0	0	0	0	21,317	0.56%	#DIV/0!
CONSOL-5255	(Gain)/Loss on Sale of Equipmen	0	(658)	0	(26,832)	0	0	0.00%	#DIV/0!
CONSOL-5830	Landscaping	0	959	0	11,661	10,000	0	0.00%	(100.00%)
<b>Total Capital Outlay</b>		<b>13,187</b>	<b>7,911</b>	<b>50,921</b>	<b>60,998</b>	<b>110,829</b>	<b>1,083,217</b>	<b>28.30%</b>	<b>877.38%</b>

**Total Expense 694,483 890,228 780,646 954,269 2,890,485 3,581,731 93.58% 23.91%**

### **TRANSFERS**

CONSOL-8003	Beach Cleaning Transfer	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-8006	Beach Patrol-Security	84,000	84,000	0	90,789	90,789	135,160	3.53%	48.87%
CONSOL-4720	NB (Nourishment)	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-8007	Dellanera Park Cap Improvemen	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-8008	R. A. Apffel	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-8017	Sand Replenishment (Restricted)	165,365	130,639	0	0	0	0	0.00%	#DIV/0!
CONSOL-8006	Seawolf Park	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-8000	General Fund Allocation	109,968	93,590	79,759	92,029	92,030	110,680	2.89%	20.27%
<b>Total Transfers</b>		<b>359,333</b>	<b>308,229</b>	<b>79,759</b>	<b>182,818</b>	<b>182,819</b>	<b>245,840</b>	<b>6.42%</b>	<b>34.47%</b>

**Total Parking Expense 1,053,815 1,198,457 860,405 1,137,087 3,073,304 3,827,571 100.00% 24.54%**

**Net Consolidated Income 286,863 212,617 34,007 (36,577) (0) 28,694**

### **Depreciation on Capitalized Assets**

SB-90-6500	Depreciation-Other Improvemen	11,797	11,797	5,510	11,797	11,797	11,797		
SB-90-6510	Depreciation-Bldg Improvements	112,596	115,169	66,372	114,770	110,770	110,770		
SB-90-6515	Depreciation-Machine & Equip	54,927	13,881	34,408	13,882	13,882	20,500		
SB-90-6525	Depreciation-Auto & Trucks	41,134	11,357	0	17,036	17,036	0		
SB-90-6530	Depreciation-Furniture & Fixture	11,648	0	0	0	0	0		
SB-90-6550	Depreciation-Play Ground Equip	22,295	7,160	0	7,160	7,160	0		
<b>Total Depreciation Expense</b>		<b>254,397</b>	<b>159,365</b>	<b>106,290</b>	<b>164,645</b>	<b>160,645</b>	<b>143,067</b>		

**Net Income After Depreciation 32,467 53,252 (72,284) (201,222) (160,645) (114,373)**

# Stewart Beach

<b>BEACH USER FEES</b>	<b>Actual 2018</b>	<b>Actual 2019</b>	<b>Actual 2020</b>	<b>Projected Actual 2021</b>	<b>Adopted Budget 2021</b>	<b>Proposed Budget 2022</b>	<b>Percentage of Budget</b>	<b>Budget Increase or Decrease</b>
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## Income

SB-51-4200	Vehicle Admissions	898,746	927,794	743,679	852,868	927,794	737,000	20.02%	(20.56%)
SB-51-4200	Vehicle Adm. Beach Nourishme	165,365	0	0	0	0	0	0.00%	#DIV/0!
SB-51-4210	Park Pass Revenue	7,765	8,107	8,974	13,089	8,000	22,900	0.62%	186.25%
SB-51-4585	Miscellaneous Income	0	0	260	0	0	0	0.00%	#DIV/0!
SB-51-4586	Donations Income	431	350	314	187	0	0	0.00%	#DIV/0!
SB-51-4665	FEMA Reimbursement	0	18,427	488	0	34,000	30,289	0.82%	(10.91%)
SB-51-4666	Insurance Reimbursement	3,120	0	0	0	0	93,000	2.53%	#DIV/0!
SB-51-4050	Loan/Line of Credit Proceeds	0	0	0	0	65,000	932,000	25.31%	1333.85%
	<b>Nonrecurring Revenue Source</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>48,372</b>	<b>174,325</b>	<b>4.73%</b>	<b>260.39%</b>
	<b>Total Admissions</b>	<b>1,075,427</b>	<b>954,677</b>	<b>753,716</b>	<b>866,144</b>	<b>1,083,166</b>	<b>1,989,514</b>	<b>49.30%</b>	<b>83.68%</b>

## Expense

### PERSONNEL

SB-51-5000	Salaries	175,634	197,220	189,810	230,260	232,430	255,643	6.68%	9.99%
SB-51-5002	Field Auditor	2,997	3,079	124	0	0	0	0.00%	#DIV/0!
SB-51-5031	Security	48,375	46,954	51,198	0	0	0	0.00%	#DIV/0!
SB-51-5038	Overtime	1,354	312	16	11	900	900	0.02%	0.00%
SB-51-5042	Incentive	0	0	0	0	3,100	5,230	0.14%	68.71%
SB-51-5048	Contract Labor	0	1,800	0	0	3,000	2,500	0.07%	(16.67%)
SB-51-5050	Payroll Taxes	17,325	19,989	18,281	17,334	17,781	19,557	0.51%	9.99%
SB-51-5055	Pension Plan	3,174	2,784	5,006	3,762	5,363	5,502	0.14%	2.58%
SB-51-5060	Insurance - Employees	21,490	26,280	29,135	23,275	37,349	30,700	0.80%	(17.80%)
SB-51-5061	Insurance - Contingency	0	0	0	0	3,735	3,070	0.08%	(17.80%)
SB-51-5065	Worker's Compensation	6,963	6,823	5,245	3,546	10,168	10,265	0.27%	0.96%
SB-51-5070	TEC-unemployment	2,517	3,337	27,134	5,800	6,500	4,500	0.12%	(30.77%)
SB-51-5071	Sick Leave/Vacation Accrual	(3,655)	4,234	(3,766)	5,397	5,397	2,500	0.07%	(53.68%)
SB-51-5075	Uniforms	2,267	2,697	2,044	1,573	2,000	1,500	0.04%	(25.00%)
SB-51-5078	Drug Testing/Background Check	1,637	1,002	1,468	2,440	2,415	2,415	0.06%	0.00%
SB-51-5079	Employee Recruitment/Relocate	956	2,201	79	75	1,000	500	0.01%	(50.00%)
SB-51-5080	Salary Contingency	0	0	0	0	3,975	6,863	0.18%	72.65%
	<b>Total Personnel</b>	<b>281,033</b>	<b>318,713</b>	<b>325,775</b>	<b>293,472</b>	<b>335,113</b>	<b>351,645</b>	<b>9.19%</b>	<b>4.93%</b>

# Stewart Beach

<b>BEACH USER FEES</b>		<b>Actual</b>	<b>Actual</b>	<b>Actual</b>	<b>Projected</b>	<b>Adopted</b>	<b>Proposed</b>	<b>Percentage</b>	<b>Budget</b>
		<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>Actual</b>	<b>Budget</b>	<b>Budget</b>	<b>of</b>	<b>increase or</b>
					<b>2021</b>	<b>2021</b>	<b>2022</b>	<b>Budget</b>	<b>Decrease</b>
<b>MATERIALS, SUPPLIES &amp; SERVICES</b>									
SB-51-5100	Alarm System	2,250	1,850	1,840	2,010	2,200	2,200	0.06%	0.00%
SB-51-5115	Advertising & Promotions	0	0	0	0	0	0	0.00%	#DIV/0!
SB-51-5117	Bank Fees	4,527	7,837	4,602	7,021	12,081	6,000	0.16%	(50.34%)
SB-51-5118	Cash Over/Short	(442)	(282)	(3,373)	(708)	0	0	0.00%	#DIV/0!
SB-51-5120	Cleaning Supplies	3,950	834	3,046	4,564	4,000	4,000	0.10%	0.00%
SB-51-5125	Contract Services	24,209	19,978	15,614	24,500	27,460	43,430	1.13%	58.16%
SB-51-5130	Copier Usage	0	62	0	0	0	0	0.00%	#DIV/0!
SB-51-5135	Data Processing/Software	1,746	2,846	2,553	1,904	1,890	2,037	0.05%	7.78%
SB-51-5155	Office Supplies	2,004	787	1,282	1,661	1,500	1,500	0.04%	0.00%
SB-51-5157	Paper Goods	3,544	4,981	2,368	3,232	4,000	6,000	0.16%	50.00%
SB-51-5162	Signage	5,882	3,996	3,538	3,952	10,000	13,000	0.34%	30.00%
SB-51-5163	Licenses/Permits	45	45	45	0	570	570	0.01%	0.00%
SB-51-5164	Meeting/Seminars	4,709	1,211	315	26	1,300	2,800	0.07%	115.38%
SB-51-5165	Memberships	333	20	0	0	0	0	0.00%	#DIV/0!
SB-51-5170	Miscellaneous	374	3,046	5,260	7,701	4,000	4,600	0.12%	15.00%
SB-51-5185	Materials & Supplies	1,672	647	367	2,223	1,600	2,200	0.06%	37.50%
SB-51-5187	Tickets	613	3,237	1,718	4,897	3,237	2,500	0.07%	(22.77%)
SB-51-5189	Telephone/Cells/Internet	20,182	14,398	16,150	18,852	20,980	20,980	0.55%	0.00%
SB-51-5190	Utilities	46,080	44,931	32,193	56,142	56,200	46,000	1.20%	(18.15%)
SB-51-5195	FEMA/Storm Repairs	3,607	1,726	12,282	1,160	1,160	1,595	0.04%	37.50%
SB-51-5200	Audit Fees	2,965	4,834	5,031	5,025	5,360	5,500	0.14%	2.61%
SB-51-5202	Legal Fees	585	750	6,350	6,973	1,500	10,000	0.26%	566.67%
SB-51-5204	Professional Fees	13,315	18,035	19,615	5,750	17,000	25,188	0.66%	48.16%
SB-51-5230	Insurance - Property	99,616	130,249	129,985	169,275	167,427	153,987	4.02%	(8.03%)
SB-51-5232	Insurance - Liability	5,787	5,024	5,682	5,184	5,454	4,620	0.12%	(15.29%)
SB-51-5234	Insurance - Claims	0	0	0	10,000	0	0	0.00%	#DIV/0!
SB-51-5240	M & R Building	27,561	31,681	45,379	44,690	51,000	127,500	3.33%	150.00%
SB-51-5242	M & R Equipment	13,417	14,259	14,793	21,772	12,500	11,750	0.31%	(6.00%)
SB-51-5254	Small Tools & Equipment	2,671	750	782	2,504	1,268	4,000	0.10%	215.46%
SB-51-5256	Equipment Rental	615	1,892	0	1,146	0	0	0.00%	#DIV/0!
SB-51-5260	Gasoline	7,534	5,698	3,462	2,012	6,000	4,000	0.10%	(33.33%)
SB-51-5370	Courier Service	10	65	0	0	0	0	0.00%	#DIV/0!
SB-51-5401	Dumping Fees	1,302	0	0	0	2,000	0	0.00%	(100.00%)
SB-51-5420	Port-o-Lets	2,331	1,372	923	5,572	4,224	4,224	0.11%	0.00%
SB-51-5610	Community Awareness	0	0	0	15,000	15,000	0	0.00%	(100.00%)
SB-51-5625	First Aid Supplies	0	0	0	81	200	100	0.00%	(50.00%)
SB-51-5710	Trash Barrel Liners	356	846	999	386	500	500	0.01%	0.00%
SB-51-5720	Trash Barrels	0	0	0	0	0	0	0.00%	#DIV/0!
SB-51-5910	Car Counters/Cameras	1,259	0	0	0	4,000	0	0.00%	(100.00%)
SB-51-7000	Special Projects	15,200	15,000	0	0	0	0	0.00%	#DIV/0!
SB-51-7001	New Special Projects	0	0	0	102,518	143,000	75,000	1.96%	(47.55%)
SB-51-7006	Contingency-Board Approval	28,623	181,742	46,474	50,379	391,280	0	0.00%	(100.00%)
SB-51-7100	Radios	1,324	900	468	568	1,050	1,050	0.03%	0.00%
<b>Total Materials, Supplies &amp; Services</b>		<b>349,759</b>	<b>525,248</b>	<b>379,742</b>	<b>587,973</b>	<b>980,941</b>	<b>586,831</b>	<b>15.33%</b>	<b>(40.18%)</b>
<b>Net Income Excl Capital &amp; Transfers</b>		<b>267,954</b>	<b>102,260</b>	<b>38,650</b>	<b>(28,576)</b>	<b>(354,260)</b>	<b>(171,187)</b>		<b>(51.68%)</b>

# Stewart Beach

<b>BEACH USER FEES</b>		<b>Actual 2018</b>	<b>Actual 2019</b>	<b>Actual 2020</b>	<b>Projected Actual 2021</b>	<b>Adopted Budget 2021</b>	<b>Proposed Budget 2022</b>	<b>Percentage of Budget</b>	<b>Budget Increase or Decrease</b>
<b><i>CAPITAL OUTLAY &amp; DEBT SERVICE</i></b>									
SB-51-5250	Capital Improvements	12,024	0	28,778	60,362	65,000	970,100	25.35%	1392.46%
SB-51-5251	Debt Service Principal	0	0	0	5,030	22,204	51,900	1.36%	133.74%
SB-51-5156	Interest Expense	187	0	102	278	1,625	26,900	0.70%	1555.38%
SB-51-5253	Lease Payments - Prior Year	269	(405)	0	0	0	0	0.00%	#DIV/0!
SB-51-5252	Equipment Purchase	708	8,015	22,041	10,500	12,000	13,000	0.34%	8.33%
SB-51-5253	Leased Equip. (Current Year)	0	0	0	0	0	21,317	0.56%	#DIV/0!
SB-51-5255	(Gain)/Loss on Sale of Equipmen	0	(658)	0	0	0	0	0.00%	#DIV/0!
SB-51-5830	Landscaping	0	959	0	11,661	10,000	0	0.00%	(100.00%)
<b>Total Capital Outlay</b>		<b>13,187</b>	<b>7,911</b>	<b>50,921</b>	<b>87,831</b>	<b>110,829</b>	<b>1,083,217</b>	<b>28.30%</b>	<b>877.38%</b>
<b>Total Expense</b>		<b>643,980</b>	<b>851,872</b>	<b>756,439</b>	<b>969,275</b>	<b>1,426,883</b>	<b>2,021,693</b>	<b>52.82%</b>	<b>41.69%</b>
<b><i>TRANSFERS</i></b>									
SB-51-8006	Beach Patrol-Security	84,000	84,000	0	90,789	90,789	135,160	3.53%	48.87%
SB-51-8012	Sand Replenishment Fund	165,365	130,639	0	0	0	0	0.00%	#DIV/0!
SB-51-8000	General Fund Allocation	109,968	93,590	73,603	84,926	84,926	85,290	2.23%	0.43%
<b>Total Transfers</b>		<b>359,333</b>	<b>308,229</b>	<b>73,603</b>	<b>175,715</b>	<b>175,715</b>	<b>220,450</b>	<b>5.76%</b>	<b>25.46%</b>
<b>Total Parking Expense</b>		<b>1,003,312</b>	<b>1,160,101</b>	<b>830,042</b>	<b>1,144,990</b>	<b>1,602,598</b>	<b>2,242,143</b>	<b>58.58%</b>	<b>39.91%</b>
<b>Net Parking Income</b>		<b>72,115</b>	<b>(205,424)</b>	<b>(76,326)</b>	<b>(278,846)</b>	<b>(519,433)</b>	<b>(252,629)</b>		

# Stewart Beach

Other Income & Expense	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percentage of Budget	Budget Increase or Decrease
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## Income

SB-52-4340	Pavilion Rental	14,425	7,000	550	1,300	1,000	2,500	0.07%	150.00%
SB-52-4405	John's Beach Service	117,956	85,952	67,762	88,040	90,000	90,000	2.44%	0.00%
SB-52-4410	Snow Cone Concession	17,775	11,667	11,667	17,500	8,725	17,505	0.48%	100.63%
SB-52-4416	Pavilion Concession	29,568	29,569	10,000	24,003	29,500	29,400	0.80%	(0.34%)
SB-52-4338	Special Event Revenue	3,950	1,250	250	0	1,000	1,000	0.03%	0.00%
SB-52-4425	BP & UP Office (Rent)	32,144	32,144	32,144	32,144	32,144	132,360	3.59%	311.77%
SB-52-4041	Concession-Unrestricted	9,250	10,272	16,833	21,000	10,000	102,500	2.78%	925.00%
SB-52-4041	Helicopter	0	0	0	0	11,000	11,000	0.30%	0.00%
SB-52-4436	Water Slide	8,300	0	1,490	0	16,500	0	0.00%	(100.00%)
SB-52-2227	Less: Sales Tax-Water Slide	0	0	0	0	(1,361)	0	0.00%	(100.00%)
SB-52-4585	Miscellaneous	416	396	0	0	0	0	0.00%	#DIV/0!
SB-52-4586	Donations Income	2,843	0	0	0	350	0	0.00%	(100.00%)
SB-52-4650	Grant Proceeds	0	0	0	0	1,400,000	1,451,731	39.43%	3.70%
SB-52-4665	FEMA Reimbursement	0	0	0	0	0	0	0.00%	#DIV/0!
SB-52-4740	Transfer-Settlement Fund	28,623	278,149	0	50,379	391,280	28,755	0.78%	(92.65%)
<b>Other Income</b>		<b>265,251</b>	<b>456,397</b>	<b>140,696</b>	<b>234,366</b>	<b>1,990,138</b>	<b>1,866,751</b>	<b>10.49%</b>	<b>(6.20%)</b>

## Expense

### PERSONNEL

SB-52-5000	Salaries	20,266	20,414	12,896	3,014	25,218	39,302	1.03%	55.85%
SB-52-5042	Incentive	0	0	0	0	0	0	0.00%	#DIV/0!
SB-52-5048	Contract Labor	0	0	0	0	0	0	0.00%	#DIV/0!
SB-52-5050	Payroll Taxes	1,519	1,558	969	218	1,929	3,007	0.08%	55.85%
SB-52-5055	Pension Plan	942	78	337	17	1,261	1,965	0.05%	55.85%
SB-52-5060	Insurance - Employees	9,727	1,842	309	0	10,775	12,592	0.33%	16.86%
SB-52-5061	Insurance - Contingency	0	0	0	0	1,078	1,395	0.04%	29.48%
SB-52-5065	Worker's Compensation	620	383	422	403	757	793	0.02%	4.82%
SB-52-5070	TEC-Unemployment	0	0	0	0	0	0	0.00%	#DIV/0!
SB-52-5080	Salary Contingency	0	0	0	0	0	867	0.02%	#DIV/0!
<b>Total Personnel</b>		<b>33,074</b>	<b>24,274</b>	<b>14,933</b>	<b>3,653</b>	<b>41,017</b>	<b>59,920</b>	<b>1.57%</b>	<b>46.09%</b>

### MATERIALS, SUPPLIES & SERVICES

SB-52-5100	Alarm System	590	540	505	645	600	600	0.02%	0.00%
SB-52-5115	Advertising & Promotions	12,501	538	185	151	17,500	17,500	0.46%	0.00%
SB-52-5116	Bad Debt Expense	0	11,104	0	0	0	0	0.00%	#DIV/0!
SB-52-5125	Contract Services	0	0	2	0	0	1,622	0.04%	#DIV/0!
SB-52-5135	Data Process/Software Mtc	0	0	0	0	0	0	0.00%	#DIV/0!
SB-52-5117	Bank Charges	283	161	41	449	400	0	0.00%	(100.00%)
SB-52-5164	Meetings & Seminars	49	1,118	30	0	1,550	550	0.01%	(64.52%)
SB-52-5165	Memberships	0	50	0	0	535	535	0.01%	0.00%
SB-52-5170	Miscellaneous	2,843	0	0	38	2,000	2,000	0.05%	0.00%
SB-52-5185	Supplies	0	0	0	0	0	0	0.00%	#DIV/0!
SB-52-5189	Telephone/Cells/Internet	0	0	0	0	0	120	0.00%	#DIV/0!
SB-52-5200	Outside Audit	0	0	0	0	0	0	0.00%	#DIV/0!
SB-52-5202	Legal	450	21	0	0	0	0	0.00%	#DIV/0!
SB-52-5230	Insurance - Property	0	0	0	0	0	0	0.00%	#DIV/0!
SB-52-5232	Insurance - Liability	674	551	1,310	5,894	0	0	0.00%	#DIV/0!
SB-52-5234	Insurance - Claims	38	0	0	0	0	0	0.00%	#DIV/0!
SB-52-5240	M & R Building	0	0	7,200	999	0	0	0.00%	#DIV/0!
SB-52-5242	M & R Equipment	0	0	0	0	0	0	0.00%	#DIV/0!
SB-52-5260	Gasoline	0	0	0	0	0	0	0.00%	#DIV/0!
SB-52-5256	Equipment Rental	0	0	0	0	0	0	0.00%	#DIV/0!
SB-52-5407	Grants	0	0	0	0	1,400,000	1,451,731	37.93%	3.70%
SB-52-5635	Training	0	0	423	423	0	0	0.00%	#DIV/0!
SB-52-7001	Special Projects-New Programs	0	0	0	0	0	0	0.00%	#DIV/0!
SB-52-7006	Contingency-Board Approval	0	0	0	0	0	25,459	0.67%	#DIV/0!
<b>Total Materials, Supplies &amp; Services</b>		<b>17,429</b>	<b>14,082</b>	<b>9,696</b>	<b>8,597</b>	<b>1,422,585</b>	<b>1,500,117</b>	<b>39.19%</b>	<b>5.45%</b>

**Net Income Excl Capital & Transfers**      **214,748**      **418,041**      **116,066**      **222,117**      **526,536**      **306,714**

# Stewart Beach

Other Income & Expense		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percentage of Budget	Budget Increase or Decrease
<b><i>CAPITAL OUTLAY &amp; DEBT SERVICE</i></b>									
SB-52-5250	Capital Improvements	0	0	0	0	0	0	0.00%	#DIV/0!
SB-52-5255	(Gain)/Loss on Sale of Equipmen	0	0	0	(26,832)	0	0		
SB-52-5252	Equipment Purchases	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Capital Outlay</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>(26,832)</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>#DIV/0!</b>
<b>Total Expense</b>		<b>50,503</b>	<b>38,356</b>	<b>24,630</b>	<b>(14,583)</b>	<b>1,463,602</b>	<b>1,560,037</b>	<b>40.76%</b>	
<b><i>TRANSFERS</i></b>									
SB-52-8000	General Fund Allocation	0	0	6,156	7,103	7,103	25,390	0.66%	257.45%
SB-52-8009	R. A. Apffel	0	0	0	0	0	0	0.00%	#DIV/0!
SB-52-8006	Transfer to Beach Patrol	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Transfers</b>		<b>0</b>	<b>0</b>	<b>6,156</b>	<b>7,103</b>	<b>7,103</b>	<b>25,390</b>	<b>0.66%</b>	<b>257.45%</b>
<b>Total Other Expense</b>		<b>50,503</b>	<b>38,356</b>	<b>30,786</b>	<b>(7,480)</b>	<b>1,470,705</b>	<b>1,585,428</b>	<b>41.42%</b>	<b>7.80%</b>
<b>Net Income: Other</b>		<b>214,748</b>	<b>418,041</b>	<b>109,910</b>	<b>241,846</b>	<b>519,432</b>	<b>281,323</b>		

**2021-2022 PROPOSED BUDGET  
Stewart Beach  
Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Beach User Dept 51 Cost</u>	<u>Unrestricted Dept 52 Cost</u>
5042	Incentive Salary	Park Manager/ GM/ Guest Exp. Mgr. Incentive	\$ 5,230	\$ -
5048	Contract Labor	Park Cars 20 ea @ 5 hrs x \$15/hr	\$ 2,500	\$ -
5075	Uniforms	Polos, Manager Shirts, Hats	\$ 1,500	\$ -
5048	Contract Labor	Contingency	\$ 2,500	\$ -
5038	Overtime		\$ 900	\$ -
5078	Drug Testing/Backgrd Cks	Drug Tests (35 @ \$25)	\$ 875	\$ -
		Background Checks (35 @ \$44)	\$ 1,540	\$ -
			\$ 2,415	\$ -
5079	Employee Recruitment	Job Posting/Relocation Expense	\$ 500	\$ -
5079	Recruitment		\$ 500	\$ -
5080	Salary Contingency	Merit Increase	\$ 6,863	\$ 867
5100	Alarm System	Office \$80 x 12/mths	\$ 960	\$ -
		Elevator Phone \$75 x 4 Qtrly	\$ 300	\$ -
		Pavilion \$45 x 12/mths	\$ 540	\$ -
		Concessionaire Ofc \$45 x 12/mths	\$ -	\$ 540
		Fees: Batteries/Chg Codes/etc	\$ 400	\$ 60
			\$ 2,200	\$ 600
5115	Advertising	Concessionaire Bids/Notices	\$ -	\$ 2,500
		Natl Event Ads (special events)	\$ -	\$ 15,000
			\$ -	\$ 17,500
5120	Cleaning Supplies	Chemicals and Misc items	\$ 4,000	\$ -
5125	Contract Services	Dumpsters (65 dumps @ \$350ea)Srvc fee	\$ 22,750	\$ -
		Sewer Cleanout (4 @ 175)	\$ 700	\$ -
		Landscape Mowing/Weeding	\$ 12,000	\$ -
		Sparklets	\$ 480	\$ -
		Pest Control 12 @ \$145	\$ 1,740	\$ -
		Elevator Inspection (Including load test)	\$ 325	\$ -
		Elevator Mtc Contract (\$1100/qtr)+Parts	\$ 4,400	\$ -
		Fire Extinguisher Inspection	\$ 35	\$ -
		Outsource Payroll	\$ -	\$ 1,622
		Money Counters Contract (annual) + Parts	\$ 1,000	\$ -
			\$ 43,430	\$ 1,622
5135	Maintenance	GCS DocsVault (Annual Mtc) 3 users	\$ 270	\$ -
		GCS Uattend Time Clock (\$38.33/mth)	\$ 460	\$ -
		Facility Dude Software (Annual)	\$ 532	\$ -
		When to Work (Scheduling Software)	\$ 200	\$ -
		Misc Software & Upgrades	\$ 575	\$ -
			\$ 2,037	\$ -

**2021-2022 PROPOSED BUDGET**  
**Stewart Beach**  
**Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Beach User Dept 51 Cost</u>	<u>Unrestricted Dept 52 Cost</u>
<b>5156</b>	<b>Interest Expense</b>	Prior Year LOC Use and Capital Improvement Financing	\$ 26,900	\$ -
<b>5157</b>	<b>Paper Goods</b>	Toilet Tissue/ Paper Goods	\$ 6,000	\$ -
<b>5162</b>	<b>Signage</b>	Replace/ New/ Entrance	\$ 13,000	\$ -
<b>5163</b>	<b>Licenses/Permits</b>	COG Dumpster Permit	\$ 25	\$ -
		Elevator Compliance Permit	\$ 20	\$ -
		Alarm Permit	\$ 25	\$ -
		Misc	\$ 500	\$ -
			<b>\$ 570</b>	<b>\$ -</b>
<b>5164</b>	<b>Meetings &amp; Seminars</b>	Sea Turtle Seminar/Training 6 @ \$50 Each	\$ 300	\$ -
		GHLA (Mngr/Ass Mngr)	\$ -	\$ 50
		Gues Exp. Mgr. 1/5 Meetings and Seminars	\$ -	\$ 500
		Misc	\$ 2,500	\$ -
			<b>\$ 2,800</b>	<b>\$ 550</b>
<b>5165</b>	<b>Memberships</b>	Misc	\$ -	\$ 535
<b>5170</b>	<b>Miscellaneous</b>	AIA Sand Castle Shuttle Bus	\$ 3,000	\$ -
		Gues Exp. Mgr. 1/5 Misc. Park Events	\$ 600	\$ -
		Miscellaneous	\$ 1,000	\$ 2,000
			<b>\$ 4,600</b>	<b>\$ 2,000</b>
<b>5185</b>	<b>Materials &amp; Supplies</b>	Nuts/Bolts/Gloves/Nails/etc.	\$ 2,000	\$ -
		1/5 Materials and Supplies	\$ 200	\$ -
			<b>\$ 2,200</b>	<b>\$ -</b>
<b>5189</b>	<b>Telephone/Cell/Internet</b>	Comcast (Network) \$540/mth	\$ 6,480	\$ -
		Comcast (Dedicated Svc) \$135/mth	\$ 1,620	\$ -
		Distinct Data Ph (3 lines @ \$35/ea)	\$ 1,260	\$ -
		Distinct Data LD (\$2/mth x 12)	\$ 24	\$ -
		T-Mobile (1 Cell @ 30/mth)	\$ 360	\$ -
		T-Mobile (2 @ \$30/mth)	\$ 720	\$ -
		Cell Reimburse (Supt & Mgr) \$75/mth ea	\$ 1,800	\$ -
		AT&T (2 lines @ \$50/ea)	\$ 1,200	\$ -
		HughesNet Satellite Internet 2 @ \$200/mth ea	\$ 4,800	\$ -
		Gues Exp. Mgr. 1/5 Cell Phone	\$ -	\$ 120
		Misc (repairs, equipment, etc.)	\$ 2,716	\$ -
			<b>\$ 20,980</b>	<b>\$ 120</b>
<b>5190</b>	<b>Utilities</b>	City of Galveston-Water	\$ 25,000	\$ -
		Electricity	\$ 21,000	\$ -
			<b>\$ 46,000</b>	<b>\$ -</b>

**2021-2022 PROPOSED BUDGET**  
**Stewart Beach**  
**Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Beach User Dept 51 Cost</u>	<u>Unrestricted Dept 52 Cost</u>
<b>5204</b>	<b>Professional Fees</b>	City of Galveston beach maint permit consulting	\$ 938	\$ -
		Maximus	\$ 1,250	\$ -
		SOP Writing	\$ 8,000	\$ -
		Architectural & Engineering	\$ 15,000	\$ -
			<b>\$ 25,188</b>	<b>\$ -</b>
<b>5240</b>	<b>M &amp; R Building</b>	Electrical Maintenance	\$ 6,000	\$ -
		Plumbing Maintenance	\$ 6,000	\$ -
		HVAC Maintenance	\$ 7,500	\$ -
		Fencing/Doors Mtc & Replacement	\$ 5,000	\$ -
		Concrete Work	\$ 8,000	\$ -
		Elevator Repairs	\$ 93,000	\$ -
		Misc Mtc & Repairs	\$ 2,000	\$ -
			<b>\$ 127,500</b>	<b>\$ -</b>
<b>5242</b>	<b>M &amp; R Equipment</b>	Equipment	\$ 7,000	\$ -
		EFM Maintenance Fee	\$ 750	\$ -
		ATV (4 ea)	\$ 4,000	\$ -
			<b>\$ 11,750</b>	<b>\$ -</b>
<b>5250</b>	<b>Capital Improvements</b>	Concrete Work on Building*	\$ 200,000	\$ -
	* Financed - 10yrs 5%	Mobile Amenities (2)*	\$ 600,000	\$ -
		Mobile Amenity Infrastructure*	\$ 132,000	\$ -
		New Entrance Sign	\$ 18,500	\$ -
		Install new urinals in men's bathroom	\$ 15,000	\$ -
		Office Space Buildout	\$ 4,600	\$ -
			<b>\$ 970,100</b>	<b>\$ -</b>
<b>5251</b>	<b>Debt Service - Principal</b>	Prior Year LOC Use and Capital Improvement Financing	<b>\$ 51,900</b>	<b>\$ -</b>
<b>5252</b>	<b>Equipment Purchase</b>	Gator	\$ 9,000	\$ -
		Laptop Computer	\$ 1,000	\$ -
		Generators	\$ 3,000	\$ -
			<b>\$ 13,000</b>	<b>\$ -</b>
<b>5253</b>	<b>Leased Vehicles</b>	EFM Leased vehicles (3)	<b>\$ 21,317</b>	<b>\$ -</b>
<b>5254</b>	<b>Small Tools &amp; Equip</b>	Misc Cordless & Hand Tools	<b>\$ 4,000</b>	<b>\$ -</b>
<b>5420</b>	<b>Port-a-Lets</b>	Special events (6 ea-4 times/yr x \$96)	\$ 1,152	\$ -
		7 months at 4wks	\$ 3,072	\$ -
			<b>\$ 4,224</b>	<b>\$ -</b>
<b>7001</b>	<b>New Special Projects</b>	Consultant - Public Private Partnership	<b>\$ 75,000</b>	<b>\$ -</b>
<b>7006</b>	<b>Contingency Board Approval</b>	Drainage Project Atkins Maint & Monitor Plan	<b>\$ -</b>	<b>\$ 25,459</b>

**2021-2022 PROPOSED BUDGET  
Stewart Beach  
Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Beach User Dept 51 Cost</u>	<u>Unrestricted Dept 52 Cost</u>
<b>7100</b>	<b>Radios</b>	GCEM Airtime 7ea @ \$90	\$ 630	\$ -
		Contingency	\$ 420	\$ -
			<b>\$ 1,050</b>	<b>\$ -</b>
<b>4665</b>	<b>FEMA Reimbursable</b>	14367 SB-101 Building Damage	\$ (21,461)	\$ -
		14425 SB-102 Site	\$ (8,828)	\$ -
		14653 SP-108 AP SB (SW Ticket Booth)	\$ (20,132)	\$ -
			<b>\$ (30,289)</b>	<b>\$ -</b>
<b>5195</b>	<b>FEMA</b>	WSP TO 02	\$ 1,160	\$ -
		WSP TO 03	\$ 435	\$ -
			<b>\$ 1,595</b>	<b>\$ -</b>
<b>4650</b>	<b>Grant Proceeds</b>	GLO CMP/PSM Drainage Project Atkins Bid & CA	\$ -	\$ (51,731)
		GLO CMP/PSM Drainage Project Construction	\$ -	\$ (959,760)
		IDC Drainage Project Construction	\$ -	\$ (440,240)
			<b>\$ -</b>	<b>\$ (1,451,731)</b>
<b>5407</b>	<b>Grant Expenses</b>	GLO CMP/PSM Drainage Project Atkins Bid & CA	\$ -	\$ 51,731
		GLO CMP/PSM Drainage Project Construction	\$ -	\$ 959,760
		IDC Drainage Project Construction	\$ -	\$ 440,240
			<b>\$ -</b>	<b>\$ 1,451,731</b>

**SEAWOLF PARK  
PROPOSED BUDGET FISCAL YEAR 2021/2022**

**OPERATIONS**

REVENUES		1,223,150
<b>TOTAL OPERATING REVENUE</b>		<u><b>1,223,150</b></u>
PERSONNEL EXPENSE	(698,448)	
MATERIAL / SUPPLIES / SERVICES	(581,560)	
<b>TOTAL OPERATING EXPENSE</b>		<u><b>(1,280,008)</b></u>
<b>NET OPERATING INCOME</b>		<u><b>(56,858)</b></u>

**OTHER REVENUE/EXPENSE**

INTERFUND TRANSFERS IN		308,758
BUDGETED CASH USE		147,919
<b>TOTAL OTHER REVENUE</b>		<u><b>456,677</b></u>
INTERFUND TRANSFERS-OUT	(146,719)	
<b>TOTAL OTHER EXPENSE</b>		<u><b>(146,719)</b></u>
<b>NET INCOME AFTER TRANSFERS</b>		<u><b>253,100</b></u>

**CAPITAL OUTLAY**

LOAN PROCEEDS FOR CAPITAL EXP.		-
<b>TOTAL FINANCING PROCEEDS</b>		<u><b>-</b></u>
CAPITAL EXPENDITURES	(249,600)	
LANDSCAPING	(3,500)	
EQUIPMENT	-	
<b>TOTAL CAPITAL EXPENDITURES</b>		<u><b>(253,100)</b></u>
<b>NET INCOME AFTER CAPITAL</b>		<u><b>-</b></u>

**GRANTS**

GRANT REVENUE		-
GRANT EXPENSE	-	
<b>NET GRANTS</b>		<u><b>-</b></u>

**FEMA**

FEMA - REIMBURSEMENT		299,835
FEMA- EXPENSE	(812,855)	
<b>NET FEMA</b>		<u><b>(513,020)</b></u>

<b>NET INCOME AFTER FEMA &amp; GRANTS</b>		<u><u><b>(513,020)</b></u></u>
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<b>BEGINNING CASH RESERVE</b>		<b>950,000</b>
NET CASH IMPACT FY2021/2022		(660,939)
<b>ENDING CASH</b>		<b>289,061</b>

# Seawolf Park

Summary	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
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## INCOME SUMMARY-Does Not Include FEMA Reimbursement

Vehicle Admissions	314,690	340,947	310,271	437,847	312,819	344,980	20.54%	10.28%
Pavilion Food /Vending	1,004	1,415	642	250	1,415	1,440	0.09%	1.77%
Concessions/Bait Camp	3,499	4,470	2,173	550	6,970	1,380	0.08%	(80.20%)
Naval Display	331,304	391,332	40,900	86,496	78,420	77,350	4.60%	(1.36%)
Fishing-Admissions	648,544	698,276	761,785	818,796	698,276	798,000	47.50%	14.28%
Fishing-Grants	0	0	0	0	0	0	0.00%	#DIV/0!
Miniature Golf - Admissions	0	0	0	0	0	0	0.00%	#DIV/0!
Interfund Transfers	0	0	0	0	0	0	0.00%	#DIV/0!
Loan Proceeds	0	0	0	0	178,703	0	0.00%	(100.00%)
FEMA Reimbursement								
Other Income	64	142	133	641	0	308,758	18.38%	#DIV/0!
<b>Total Revenue</b>	<b>1,299,105</b>	<b>1,436,583</b>	<b>1,115,904</b>	<b>1,344,580</b>	<b>1,276,603</b>	<b>1,531,908</b>	<b>91.19%</b>	<b>20.00%</b>

<b>Nonrecurring Revenue Source</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>468,225</b>	<b>147,919</b>	<b>8.81%</b>	<b>(68.41%)</b>
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Total Revenue Sources	<b>1,299,105</b>	<b>1,436,583</b>	<b>1,115,904</b>	<b>1,344,580</b>	<b>1,744,828</b>	<b>1,679,827</b>	<b>100.00%</b>	<b>(3.73%)</b>
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## EXPENSE SUMMARY-Does Not Include FEMA Related Expenditures

Vehicle Admissions	92,031	95,917	83,935	125,776	130,699	130,729	7.78%	0.02%
Pavilion Food & Beverage	0	0	0	0	0	0	0.00%	#DIV/0!
Pavilion Rent & Gift Shop	0	0	0	0	0	0	0.00%	#DIV/0!
Naval Display	239,774	287,369	136,315	0	0	0	0.00%	#DIV/0!
Fishing	103,833	70,971	75,436	135,174	147,791	181,779	10.82%	23.00%
Fishing-Pier Construction	0	0	0	0	0	0	0.00%	#DIV/0!
Miniature Golf	0	0	0	0	0	0	0.00%	#DIV/0!
FEMA Expense								
Other Expense	601,486	860,647	863,983	1,096,050	1,234,656	1,367,319	81.40%	10.74%
<b>Total Expense</b>	<b>1,037,124</b>	<b>1,314,905</b>	<b>1,159,669</b>	<b>1,357,000</b>	<b>1,513,145</b>	<b>1,679,827</b>	<b>100.00%</b>	<b>11.02%</b>

<b>Net Income Before FEMA</b>	<b>261,981</b>	<b>121,678</b>	<b>(43,764)</b>	<b>(12,420)</b>	<b>231,683</b>	<b>0</b>		
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<b>FEMA-Reimbursement</b>	0	11,848	987	154,050	231,000	299,835		
<b>FEMA-Expense</b>	10,498	21,142	139,386	111,206	462,683	812,855		
<b>Net FEMA</b>	<b>(10,498)</b>	<b>(9,294)</b>	<b>(138,399)</b>	<b>42,844</b>	<b>(231,683)</b>	<b>(513,020)</b>		

<b>Net Income Including FEMA</b>	<b>251,484</b>	<b>112,384</b>	<b>(182,163)</b>	<b>30,424</b>	<b>(0)</b>	<b>(513,020)</b>		
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<b>Depreciation Expense</b>	<b>310,054</b>	<b>325,358</b>	<b>218,832</b>	<b>325,770</b>	<b>325,770</b>	<b>211,432</b>		
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<b>Net Income After Depreciation</b>	<b>(58,570)</b>	<b>(212,974)</b>	<b>(400,995)</b>	<b>(295,346)</b>	<b>(325,770)</b>	<b>(724,452)</b>		
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<b>Capital Outlay</b>	<b>2,899</b>	<b>21,866</b>	<b>39,948</b>	<b>105,400</b>	<b>136,713</b>	<b>78,100</b>		
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<b>Net Income Excluding Capital</b>	<b>254,383</b>	<b>134,250</b>	<b>(142,215)</b>	<b>135,823</b>	<b>136,713</b>	<b>(434,920)</b>		
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# Seawolf Park

Estimated Unrestricted Cash September 30, 2021	\$950,000
Budgeted Cash use FY2022	(\$147,919)
Net Income FY2022	(\$513,020)
Estimated Unrestricted Cash September 30, 2022	<u>\$289,061</u>

<u>PERSONNEL SUMMARY</u>	<u>Fulltime</u>	<u>Part-time</u>	<u>Seasonal</u>
<b><u>Vehicle Admissions (45)</u></b>			
Gate Attendant	3.00	1.00	0.00
<b><u>Vending &amp; Concessions (52)</u></b>			
Attendant	0.00	0.00	0.00
<b><u>Submarine &amp; Ship (54)</u></b>			
Manager	0.00	0.00	0.00
Assistant Manager	0.00	0.00	0.00
Gate Attendant	0.00	0.00	0.00
Maintenance	0.00	0.00	0.00
<b><u>Fishing (55)</u></b>			
Gate Attendant	3.00	2.00	0.00
Maintenance	0.00	0.00	0.00
<b><u>Miniature Golf (57)</u></b>			
Gate Attendant	0.00	0.00	0.00
<b><u>Operating (70)</u></b>			
Park Mgr	1.00	0.00	0.00
Assistant Manager	1.00	0.00	0.00
Grant Administrator (6%)	0.06	0.00	0.00
Parks GM (25%)	0.25	0.00	0.00
Dir of Guest Experience (20%)	0.20	0.00	0.00
Office Coordinator (20%)	0.20	0.00	0.00
COO (10%)	0.10	0.00	0.00
Lead Maintenance	1.00	0.00	0.00
Maintenance	2.00	0.00	0.00
<b>TOTAL</b>	<b><u>11.81</u></b>	<b><u>3.00</u></b>	<b><u>0.00</u></b>

# Seawolf Park

Consolidated Budget		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
<b>Income:</b>									
CONSOL-4042	Bait Stand Lease	3,499	4,470	2,173	398	4,470	1,380	0.07%	(69.13%)
CONSOL-4041	Concession Fees	0	0	0	152	2,500	0	0.00%	(100.00%)
CONSOL-4200	Vehicle Admissions	339,870	340,947	310,271	437,847	340,947	376,000	18.99%	10.28%
CONSOL-4200	Golf Admissions	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4200	Sales Tax	(25,179)	0	0	0	(28,128)	(31,020)	-1.57%	10.28%
CONSOL-4200	Fishing Admissions	647,138	697,248	760,779	817,415	697,248	792,000	40.01%	13.59%
CONSOL-4200	Admissions - Sub & Destroyer	331,304	391,332	40,900	32,496	24,420	23,350	1.18%	(4.38%)
CONSOL-4200	Admissions - Miniature Golf	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4428	CHF Rent	0	0	0	54,000	54,000	54,000		
CONSOL-4300	Food & Beverage	0	0	0	250	0	0	0.00%	#DIV/0!
CONSOL-4310	Vending Machines	1,004	1,415	642	0	1,415	1,440	0.07%	1.77%
CONSOL-4310	Sales Tax-Vending	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4305	Sub & Ship Gift Shop Sales	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-6005	Cost of Sales-Food/Bev/Vending	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-6010	Cost of Sales- S& S Gift Shop	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4315	Viewer Review	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-6035	Viewer Commission	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-6005	Cost of Sales-Catering	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4340	Rental Income	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4585	Miscellaneous Revenue	1,515	1,028	1,006	1,881	1,028	6,000	0.30%	483.66%
CONSOL-4050	Loan Proceeds-Financed Cap Imp	0	0	0	0	178,703	0	0.00%	(100.00%)
CONSOL-4650	Grants / Donations	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4665	FEMA Reimbursement	0	11,848	987	154,050	231,000	299,835	15.15%	29.80%
CONSOL-4740	Transfer-Debit Service	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4745	Transfer-Tourism Development	0	0	0	0	0	308,758	15.60%	#DIV/0!
CONSOL-4675	Sales Tax Discounts	(45)	142	133	141	0	0	0.00%	#DIV/0!
CONSOL-5800	Commissions Paid	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-9999	Overnight Program	0	0	0	0	0	0	0.00%	#DIV/0!
	<b>Nonrecurring Income Source</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>468,225</b>	<b>147,919</b>	<b>7.47%</b>	<b>(68.41%)</b>
	<b>Total Revenue</b>	<b>1,299,105</b>	<b>1,448,431</b>	<b>1,116,892</b>	<b>1,498,630</b>	<b>1,975,828</b>	<b>1,979,662</b>	<b>97.27%</b>	<b>0.19%</b>

## Expense

### PERSONNEL

CONSOL-5000	Salaries	365,629	375,156	328,954	397,605	397,327	475,777	19.09%	19.74%
CONSOL-5002	Field Auditor	3,489	3,520	142	0	0	0	0.00%	#DIV/0!
CONSOL-5038	Overtime	12,919	16,085	11,007	15,219	16,620	16,600	0.67%	(0.12%)
CONSOL-5042	Incentive	0	0	0	3,100	4,600	6,730	0.27%	46.30%
CONSOL-5048	Contract Labor	0	0	0	1,028	5,000	5,000	0.20%	0.00%
CONSOL-5050	Payroll Taxes	29,217	30,761	30,273	31,329	30,396	36,397	1.46%	19.74%
CONSOL-5065	Worker's Compensation	11,890	7,357	7,641	7,032	14,723	15,958	0.64%	8.38%
CONSOL-5060	Insurance - Employees	70,929	71,071	75,886	91,954	88,538	90,629	3.64%	2.36%
CONSOL-5061	Insurance - Contingency	0	0	0	0	8,854	9,975	0.40%	12.66%
CONSOL-5055	Pension Plans	10,157	8,040	5,208	5,281	17,401	18,134	0.73%	4.21%
CONSOL-5031	Security	9,100	13,760	11,030	0	0	0	0.00%	#DIV/0!
CONSOL-5075	Uniforms	2,637	683	2,352	1,898	3,000	3,000	0.12%	0.00%
CONSOL-5070	TEC-Unemployment	1,102	0	7,294	3,283	6,020	5,500	0.22%	(8.64%)
CONSOL-5071	Sick Leave/Vacation Accrual	(207)	(4,621)	(2,634)	7,472	7,472	1,500	0.06%	(79.92%)
CONSOL-5078	Drug Testing	335	245	990	1,104	828	828	0.03%	0.00%
CONSOL-5079	Recruitment	0	2,201	0	0	1,000	500	0.02%	(50.00%)
CONSOL-5080	Salary Contingency	0	0	0	0	11,920	11,920	0.48%	0.00%
	<b>Total Personnel</b>	<b>517,197</b>	<b>524,259</b>	<b>478,142</b>	<b>566,304</b>	<b>613,698</b>	<b>698,448</b>	<b>28.02%</b>	<b>13.81%</b>

# Seawolf Park

Consolidated Budget		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
<b>MATERIALS, SUPPLIES &amp; SERVICES</b>									
CONSOL-5100	Alarms	1,190	1,155	1,102	1,239	1,240	1,240	0.05%	0.00%
CONSOL-5110	Auto Mileage Reimbursement	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-5115	Advertising & Promotions	3,879	9,335	3,830	8,500	8,600	7,200	0.29%	(16.28%)
CONSOL-5116	Bad Debt Expense	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-5117	Bank Charges	11,671	14,611	18,305	15,839	14,500	15,100	0.61%	4.14%
CONSOL-5118	Cash Over/Short	(353)	(336)	62	(693)	0	0	0.00%	#DIV/0!
CONSOL-5120	Cleaning Supplies	1,433	1,817	2,423	2,933	4,000	3,000	0.12%	(25.00%)
CONSOL-5125	Contract Services	35,799	29,425	27,154	37,571	36,804	43,020	1.73%	16.89%
CONSOL-5130	Copier Usage	0	3	0	0	0	0	0.00%	#DIV/0!
CONSOL-5135	Data Processing/Software/Mtc	1,476	2,485	1,898	1,714	1,557	1,582	0.06%	1.61%
CONSOL-5137	Discounts	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-5155	Office Supplies	1,799	2,621	2,405	2,150	2,500	2,500	0.10%	0.00%
CONSOL-5157	Paper Goods	711	2,007	679	880	2,100	1,500	0.06%	(28.57%)
CONSOL-5162	Signage	4,864	2,150	2,525	2,000	2,000	2,000	0.08%	0.00%
CONSOL-5163	Licenses/Permits	50	50	50	50	50	50	0.00%	0.00%
CONSOL-5164	Meetings & Seminars	4,746	1,420	125	100	3,524	2,974	0.12%	(15.61%)
CONSOL-5165	Memberships	381	20	0	0	0	0	0.00%	#DIV/0!
CONSOL-5170	Miscellaneous	0	187	648	1,041	2,000	2,000	0.08%	0.00%
CONSOL-5185	Supplies	964	530	180	2,021	2,200	2,200	0.09%	0.00%
CONSOL-5187	Tickets	1,733	0	1,735	0	1,750	1,750	0.07%	0.00%
CONSOL-5189	Telephone/Cells/Internet	9,229	11,933	13,967	12,270	9,900	10,180	0.41%	2.83%
CONSOL-5190	Utilities	29,942	32,900	32,373	40,659	40,000	28,200	1.13%	(29.50%)
CONSOL-5192	Emergency Cleanup	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-5195	FEMA/ Storm Expense	10,498	21,142	139,386	111,206	462,683	812,855	32.61%	75.68%
CONSOL-5200	Outside Audit	3,855	4,410	4,590	4,584	4,890	5,000	0.20%	2.25%
CONSOL-5202	Legal Expense	2,588	225	40,512	7,319	3,000	3,000	0.12%	0.00%
CONSOL-5204	Professional Fees	0	0	12,500	0	10,000	19,250	0.77%	92.50%
CONSOL-5230	Insurance - Property	39,044	41,095	42,241	40,496	45,500	45,866	1.84%	0.80%
CONSOL-5232	Insurance - Liability	4,554	4,104	4,771	2,315	2,071	2,640	0.11%	27.47%
CONSOL-5234	Insurance - Claims	0	967	0	0	0	0	0.00%	#DIV/0!
CONSOL-5240	Maintenance & Repairs-Building	7,782	25,068	22,205	37,670	37,670	39,670	1.59%	5.31%
CONSOL-5242	Maintenance & Repairs-Equip	6,068	12,285	2,319	6,855	7,000	7,000	0.28%	0.00%
CONSOL-5254	Small Tools & Equipment	3,643	3,739	5,213	3,486	2,500	2,500	0.10%	0.00%
CONSOL-5256	Equipment Rentals	0	1,119	0	0	1,500	1,500	0.06%	0.00%
CONSOL-5260	Gasoline	2,668	1,835	1,980	2,177	3,500	3,500	0.14%	0.00%
CONSOL-5408	50% Sub & Ship Admissions	165,630	195,666	20,450	0	0	0	0.00%	#DIV/0!
CONSOL-5420	Port-a-Lets	14,144	13,363	16,491	15,888	15,888	15,888	0.64%	0.00%
CONSOL-5625	First Aid Supplies	103	0	0	0	150	150	0.01%	0.00%
CONSOL-5635	Training	0	0	211	0	0	0	0	#DIV/0!
CONSOL-5720	Trash Barrels	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-5710	Trash Barrel Liners	2,895	2,606	3,669	3,706	3,800	3,800	0.15%	0.00%
CONSOL-5815	Wrist Bands	3,767	2,455	1,536	3,022	3,000	3,000	0.12%	0.00%
CONSOL-6020	Damaged/Spoiled Inventory	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-7000	Special Projects	2,484	2,478	1,867	3,986	4,300	4,300	0.17%	0.00%
CONSOL-7001	Special Projects-New Programs	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-5910	Car Counter & Cameras	1,505	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-7100	Radio Expense	719	270	709	818	950	0	0.00%	(100.00%)
CONSOL-7007	Revenue Sharing	0	200,000	250,000	300,000	300,000	300,000	12.04%	0.00%
CONSOL-7006	Contingency (Board Approval Only)	0	0	0	0	0	175,000	7.02%	#DIV/0!
CONSOL-5257	Capital Asset Replacement Reserve	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Materials, Supplies &amp; Services</b>		<b>381,461</b>	<b>645,142</b>	<b>680,113</b>	<b>671,801</b>	<b>1,041,127</b>	<b>1,569,415</b>	<b>62.96%</b>	<b>50.74%</b>

# Seawolf Park

Consolidated Budget		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
<b><i>CAPITAL OUTLAY &amp; DEBT SERVICE</i></b>									
CONSOL-5250	Capital Improvements	0	20,621	30,700	68,440	133,213	74,600	2.99%	(44.00%)
CONSOL-5251	Principal Payment Capital Imp	0	0	0	0	56,260	0	0.00%	(100.00%)
CONSOL-5156	Interest Payment - Capital Imp	0	0	0	0	3,330	0	0.00%	(100.00%)
CONSOL-5253	Lease Payment - Prior Year	0	(1,285)	(10)	0	0	0	0.00%	#DIV/0!
CONSOL-5830	Landscaping	472	1,245	0	36,526	3,500	3,500	0.14%	0.00%
CONSOL-5255	Gain/Loss on Sale of Equipment	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-5253	Leased Equipment	24	0	0	434	0	0	0.00%	#DIV/0!
CONSOL-5252	Equipment Purchases	2,402	0	9,248	0	0	0	0.00%	#DIV/0!
<b>Total Capital Outlay</b>		<b>2,899</b>	<b>20,581</b>	<b>39,938</b>	<b>105,400</b>	<b>196,303</b>	<b>78,100</b>	<b>3.13%</b>	<b>(60.21%)</b>
<b>Other Operating Expense</b>		<b>901,557</b>	<b>1,189,982</b>	<b>1,198,193</b>	<b>1,343,505</b>	<b>1,851,128</b>	<b>2,345,963</b>	<b>94.11%</b>	<b>26.73%</b>
<b><i>Transfers</i></b>									
CONSOL-8000	General Fund Allocation	141,065	141,065	100,862	106,262	106,262	119,135	4.78%	12.11%
CONSOL-8020	East End Lagoon	0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-8006	Beach Patrol (Security)	0	0	0	18,439	18,439	27,584	1.11%	49.60%
CONSOL-8003	Beach Cleaning	5,000	5,000	0	0	0	0	0.00%	#DIV/0!
<b>Total Transfers</b>		<b>146,065</b>	<b>146,065</b>	<b>100,862</b>	<b>124,701</b>	<b>124,701</b>	<b>146,719</b>	<b>5.89%</b>	<b>17.66%</b>
<b>Total Other Operating Expenses</b>		<b>1,047,622</b>	<b>1,336,047</b>	<b>1,299,055</b>	<b>1,468,206</b>	<b>1,975,828</b>	<b>2,492,682</b>	<b>100.00%</b>	<b>26.16%</b>
<b>Net Income</b>		<b>251,484</b>	<b>112,384</b>	<b>(182,163)</b>	<b>30,424</b>	<b>(0)</b>	<b>(513,020)</b>		

## Depreciation on Capitalized Assets

SW-90-6500	Depreciation-Other Improvement	174,291	179,551	119,452	179,550	179,550	115,000
SW-90-6505	Depreciation-Building	78,254	78,253	78,253	78,254	78,254	78,254
SW-90-6510	Depreciation-Building Improvemen	1,378	2,174	1,378	2,571	2,571	1,378
SW-90-6515	Depreciation-Machine & Equipmen	545	545	0	545	545	0
SW-90-6525	Depreciation-Auto & Trucks	0	9,662	10,458	9,263	9,263	10,500
SW-90-6530	Depreciation-Furniture & Fixtures	0	0	0	0	0	0
SW-90-6535	Depreciation-Naval Display	51,587	51,174	5,292	51,587	51,587	2,300
SW-90-6545	Depreciation-Big Reef	0	0	0	0	0	0
SW-90-6550	Depreciation-Play Ground Equip	4,000	4,000	4,000	4,000	4,000	4,000
<b>Total Depreciation Expense</b>		<b>310,054</b>	<b>325,358</b>	<b>218,832</b>	<b>325,770</b>	<b>325,770</b>	<b>211,432</b>
<b>Net Income After Depreciation</b>		<b>(58,570)</b>	<b>(212,974)</b>	<b>(400,995)</b>	<b>(295,346)</b>	<b>(325,770)</b>	<b>(724,452)</b>

# Seawolf Park

Vehicle Admissions	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
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## Income:

Vehicle admissions based on 56,824 vehicles@\$6.00

SW-45-4200	Vehicle & Bus Admissions	339,870	340,947	310,271	437,847	340,947	376,000	18.99%	10.28%
SW-45-4201	Vehicles Admissions (Sub & Ship)	0	0	0	0	0	0	0.00%	#DIV/0!
	Sales Tax	(25,179)	0	0	0	(28,128)	(31,020)	-1.57%	10.28%
SW-45-4675	Sales Tax Discounts	0	0	0	0	0	0	0.00%	#DIV/0!
	<b>Net Vehicle Admissions</b>	<b>314,690</b>	<b>340,947</b>	<b>310,271</b>	<b>437,847</b>	<b>312,819</b>	<b>344,980</b>	<b>17.43%</b>	<b>10.28%</b>

## Expenses:

### PERSONNEL

SW-45-5000	Salaries	66,111	74,251	55,467	82,432	88,754	86,133	3.46%	(2.95%)
SW-45-5038	Overtime	2,990	3,317	2,426	3,664	6,321	6,300	0.25%	(0.32%)
SW-45-5050	Payroll Taxes	5,177	5,717	4,304	6,440	6,790	6,589	0.26%	(2.95%)
SW-45-5055	Pension Plan	1,326	999	0	414	4,438	4,482	0.18%	1.01%
SW-45-5060	Employee Insurance	9,876	9,679	19,744	31,221	18,168	18,168	0.73%	0.00%
SW-45-5061	Insurance Contingency	0	0	0	0	1,817	1,998	0.08%	10.00%
SW-45-5065	Worker's Compensation	2,116	992	1,153	1,605	2,663	2,689	0.11%	1.01%
SW-45-5080	Salary Contingency	0	0	0	0	0	2,619	0.11%	#DIV/0!
	<b>Total Personnel</b>	<b>87,595</b>	<b>94,956</b>	<b>83,094</b>	<b>125,776</b>	<b>128,949</b>	<b>128,979</b>	<b>5.17%</b>	<b>0.02%</b>

### MATERIALS, SUPPLIES & SERVICES

SW-45-5100	Alarm Systems	0	0	0	0	0	0	0.00%	#DIV/0!
SW-45-5118	Cash Over/Short	0	0	0	0	0	0	0.00%	#DIV/0!
SW-45-5170	Miscellaneous	0	0	0	0	0	0	0.00%	#DIV/0!
SW-45-5187	Tickets	1,733	0	0	0	1,750	1,750	0.07%	0.00%
SW-45-5232	Insurance-Liability	1,198	961	841	0	0	0	0.00%	#DIV/0!
SW-45-5240	Maintenance & Repair-Building	0	0	0	0	0	0	0.00%	#DIV/0!
SW-45-5242	Maintenance & Repair-Equipment	0	0	0	0	0	0	0.00%	#DIV/0!
SW-45-5805	Coupons	0	0	0	0	0	0	0.00%	#DIV/0!
SW-45-5910	Car Counter & Cameras	1,505	0	0	0	0	0	0.00%	#DIV/0!
	<b>Total Materials, Supplies &amp; Services</b>	<b>4,436</b>	<b>961</b>	<b>841</b>	<b>0</b>	<b>1,750</b>	<b>1,750</b>	<b>0.07%</b>	<b>0.00%</b>

### Net Operating Income

222,659   245,030   226,336   312,071   182,120   214,251

### CAPITAL OUTLAY

SW-45-5252	Equipment Purchase	0	0	0	0	0	0	0.00%	#DIV/0!
SW-45-5250	Capital Improvements	0	0	0	0	0	0	0.00%	#DIV/0!
	<b>Total Capital Outlay</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0.00%</b>

### Total Expense

**92,031**   **95,917**   **83,935**   **125,776**   **130,699**   **130,729**   **5.24%**   **0.02%**

### Net Income

222,659   245,030   226,336   312,071   182,120   214,251

# Seawolf Park

Concessions/Vending		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
<b>Income</b>									
SW-52-4300	Food & Beverage/Commissions	0	0	0	250	0	0	0.00%	#DIV/0!
SW-52-4042	Bait Camp	0	0	0	0	0	0	0.00%	#DIV/0!
SW-52-4310	Vending Machines	1,004	1,415	642	0	1,415	1,440	0.07%	1.77%
SW-52-4310	Sales Tax-Vending	0	0	0	0	0	0	0.00%	#DIV/0!
SW-52-6005	Cost of Sales	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Concessions/Vending</b>		<b>1,004</b>	<b>1,415</b>	<b>642</b>	<b>250</b>	<b>1,415</b>	<b>1,440</b>	<b>0.07%</b>	<b>0.00%</b>
<b>Expense</b>									
<i>PERSONNEL</i>									
SW-52-5000	Salaries	0	0	0	0	0	0	0.00%	#DIV/0!
SW-52-5050	Payroll Taxes	0	0	0	0	0	0	0.00%	#DIV/0!
SW-52-5055	Pension Plan	0	0	0	0	0	0	0.00%	#DIV/0!
SW-52-5060	Employee Insurance	0	0	0	0	0	0	0.00%	#DIV/0!
SW-52-5065	Worker's Compensation	0	0	0	0	0	0	0.00%	#DIV/0!
SW-52-5075	Uniforms	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Personnel</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>#DIV/0!</b>
<i>MATERIALS, SUPPLIES, &amp; SERVICES</i>									
SW-52-5157	Paper Goods	0	0	0	0	0	0	0.00%	#DIV/0!
SW-52-5120	Cleaning Supplies	0	0	0	0	0	0	0.00%	#DIV/0!
SW-52-6020	Damaged Spoiled	0	0	0	0	0	0	0.00%	#DIV/0!
SW-52-5137	Discounts	0	0	0	0	0	0	0.00%	#DIV/0!
SW-52-5195	FEMA Storm Repairs	0	0	0	0	0	0	0.00%	#DIV/0!
SW-52-5242	M&R Equipment	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Materials, Supplies &amp; Services</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>#DIV/0!</b>
<i>Capital Outlay</i>									
SW-52-5252	Equipment Purchases	0	0	0	0	0	0	0.00%	#DIV/0!
SW-52-5250	Capital Improvement	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Capital Outlay</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>#DIV/0!</b>
<b>Total Expense</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>#DIV/0!</b>
<b>Net Income - Dept 52</b>		<b>1,004</b>	<b>1,415</b>	<b>642</b>	<b>250</b>	<b>1,415</b>	<b>1,440</b>		

# Seawolf Park

Submarine & Destroyer	Actual 2018	Actual 2019	Actual 2019	Projected Actual 2020	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
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## Income

### Admission rate \$10/adults; \$5/Sr, Child, Military; \$3/Group

SW-54-4200	Admissions - Sub & Destroyer	331,304	391,332	40,900	32,496	24,420	23,350	1.18%	(4.38%)
SW-54-4201	Parking Admissions	0	0	0	0	0	0	0.00%	#DIV/0!
SW-54-4585	Miscellaneous Income	0	0	0	0	0	0	0.00%	#DIV/0!
SW-54-4665	FEMA Reimbursement	0	0	0	0	0	0	0.00%	#DIV/0!
SW-54-4428	CHF Rent	0	0	0	54,000	54,000	54,000	2.73%	0.00%
SW-54-4650	Grants / Donations (CHF)	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Income</b>		<b>331,304</b>	<b>391,332</b>	<b>40,900</b>	<b>86,496</b>	<b>78,420</b>	<b>77,350</b>	<b>3.91%</b>	<b>(1.36%)</b>

## Expense

### PERSONNEL

SW-54-5000	Salaries	49,250	60,331	70,408	0	0	0	0.00%	#DIV/0!
SW-54-5038	Overtime	2,583	3,738	2,638	0	0	0	0.00%	#DIV/0!
SW-54-5050	Payroll Taxes	3,701	4,621	5,394	0	0	0	0.00%	#DIV/0!
SW-54-5055	Pension Plan	1,156	1,258	854	0	0	0	0.00%	#DIV/0!
SW-54-5060	Employee Insurance	14,811	15,669	17,107	0	0	0	0.00%	#DIV/0!
SW-54-5061	Insurance Contingency	0	0	0	0	0	0	0.00%	#DIV/0!
SW-54-5065	Worker's Compensation	1,587	1,212	1,667	0	0	0	0.00%	#DIV/0!
SW-54-4600	Recovered Labor	0	0	0	0	0	0	0.00%	#DIV/0!
SW-54-5048	Contract Labor	0	0	0	0	0	0	0.00%	#DIV/0!
SW-54-5075	Uniforms	0	0	301	0	0	0	0.00%	#DIV/0!
SW-54-5080	Salary Contingency	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Personnel</b>		<b>73,088</b>	<b>86,830</b>	<b>98,369</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>#DIV/0!</b>

### MATERIALS, SUPPLIES & SERVICES

SW-54-5115	Advertising	0	0	0	0	0	0	0.00%	#DIV/0!
SW-54-5100	Alarm System	0	0	0	0	0	0	0.00%	#DIV/0!
SW-54-5120	Cleaning Supplies	0	0	0	0	0	0	0.00%	#DIV/0!
SW-54-5125	Contract Services	0	0	1,375	0	0	0	0.00%	#DIV/0!
SW-54-5135	Data Processing	0	0	0	0	0	0	0.00%	#DIV/0!
SW-54-5157	Paper Goods	0	0	0	0	0	0	0.00%	#DIV/0!
SW-54-5162	Signage	0	342	685	0	0	0	0.00%	#DIV/0!
SW-54-5164	Meetings & Seminars	0	0	0	0	0	0	0.00%	#DIV/0!
SW-54-5165	Memberships	0	0	0	0	0	0	0.00%	#DIV/0!
SW-54-5185	Supplies	0	0	0	0	0	0	0.00%	#DIV/0!
SW-54-5187	Tickets	0	0	0	0	0	0	0.00%	#DIV/0!
SW-54-5170	Miscellaneous	0	0	0	0	0	0	0.00%	#DIV/0!
SW-54-5190	Utilities- Electricity	(656)	0	10,252	0	0	0	0.00%	#DIV/0!
SW-54-5195	FEMA/Storm Repairs	0	8,522	630	0	0	0	0.00%	#DIV/0!
SW-54-5202	Legal	0	100	0	0	0	0	0.00%	#DIV/0!
SW-54-5230	Insurance-Property	757	601	487	0	0	0	0.00%	#DIV/0!
SW-54-5232	Insurance-Liability	(466)	(390)	(82)	0	0	0	0.00%	#DIV/0!
SW-54-5234	Insurance-Claims	0	0	0	0	0	0	0.00%	#DIV/0!
SW-54-5240	M & R - Building	630	1,699	4,779	0	0	0	0.00%	#DIV/0!
SW-54-5242	M & R - Equipment	0	0	0	0	0	0	0.00%	#DIV/0!
SW-54-5254	Small Tools & Equipment	0	0	0	0	0	0	0.00%	#DIV/0!

# Seawolf Park

Submarine & Destroyer		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2020	Adjusted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
<b><i>MATERIALS, SUPPLIES &amp; SERVICES</i></b>									
SW-54-5408	Overnight Program Expenses	0	0	0	0	0	0	0.00%	#DIV/0!
SW-54-5256	Equipment Rental	0	0	0	0	0	0	0.00%	#DIV/0!
SW-54-5408	Sub & Ship Admissions 50%	165,630	195,666	20,450	0	0	0	0.00%	#DIV/0!
SW-54-5805	Coupons	0	0	0	0	0	0	0.00%	#DIV/0!
SW-54-5815	Wrist Bands	791	1,023	0	0	0	0	0.00%	#DIV/0!
<b>Total Materials, Supplies &amp; Services</b>		<b>166,686</b>	<b>207,563</b>	<b>38,575</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>#DIV/0!</b>
<b>Net Operating Income</b>		<b>91,530</b>	<b>96,939</b>	<b>(96,045)</b>	<b>86,496</b>	<b>78,420</b>	<b>77,350</b>		
<b><i>CAPITAL OUTLAY</i></b>									
SW-54-5250	Capital Improvements	0	1,499	0	0	0	0	0.00%	#DIV/0!
SW-54-5156	Interest Expense	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Capital Outlay</b>		<b>0</b>	<b>1,499</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>#DIV/0!</b>
<b>Total Expense</b>		<b>239,774</b>	<b>295,892</b>	<b>136,945</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>#DIV/0!</b>
<b>Net Income</b>		<b>91,530</b>	<b>95,440</b>	<b>(96,045)</b>	<b>86,496</b>	<b>78,420</b>	<b>77,350</b>		

# Seawolf Park

		Actual	Actual	Actual	Projected	Adopted	Proposed	Percent	Budget
Fishing		2018	2019	2020	Actual	Budget	Budget	of	Increase or
					2020	2021	2022	Budget	Decrease
<b>Income</b>									
SW-55-4200	Fishing Admissions	647,138	697,248	760,779	817,415	697,248	792,000	40.01%	13.59%
SW-55-4042	Bait Camp	3,499	4,470	2,173	398	4,470	1,380	0.07%	(69.13%)
SW-55-4585	Miscellaneous Income	1,406	1,028	1,006	1,381	1,028	6,000	0.30%	483.66%
SW-55-4650	Grant Proceeds	0	0	0	0	0	0	0.00%	#DIV/0!
SW-55-4665	FEMA Reimbursement	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Fishing</b>		<b>652,043</b>	<b>702,746</b>	<b>763,958</b>	<b>819,194</b>	<b>702,746</b>	<b>799,380</b>	<b>40.38%</b>	<b>13.75%</b>

## Expenses

<b>PERSONNEL</b>									
SW-55-5000	Salaries	67,380	45,611	55,465	101,087	97,651	126,272	5.07%	29.31%
SW-55-5038	Overtime	4,553	4,681	2,963	5,368	4,800	4,800	0.19%	0.00%
SW-55-5050	Payroll Taxes	5,287	3,763	4,418	8,036	7,470	9,660	0.39%	29.31%
SW-55-5055	Pension Plan	3,501	2,466	969	491	3,291	3,325	0.13%	1.02%
SW-55-5060	Employee Insurance	15,717	9,654	5,165	15,488	25,315	25,315	1.02%	0.00%
SW-55-5061	Insurance Contingency	0	0	0	0	2,532	2,785	0.11%	10.00%
SW-55-5065	Worker's Compensation	2,202	1,491	1,491	1,682	3,731	3,751	0.15%	0.54%
SW-55-5080	Salary Contingency	0	0	0	0	0	2,872	0.12%	#DIV/0!
<b>Total Personnel</b>		<b>98,640</b>	<b>67,667</b>	<b>70,471</b>	<b>132,152</b>	<b>144,791</b>	<b>178,779</b>	<b>7.17%</b>	<b>23.47%</b>

<b>MATERIALS, SUPPLIES &amp; SERVICES</b>									
SW-55-5240	Maintenance & Repair -Building	0	0	0	0	0	0	0.00%	#DIV/0!
SW-55-5118	Cash Over/Short	(1)	1	10	0	0	0	0.00%	#DIV/0!
SW-55-5185	Supplies	0	0	0	0	0	0	0.00%	#DIV/0!
SW-55-5125	Contract Services	0	0	0	0	0	0	0.00%	#DIV/0!
SW-55-187	Tickets	0	0	1,735	0	0	0	0.00%	#DIV/0!
SW-55-5230	Insurance-Property	147	150	153	0	0	0	0.00%	#DIV/0!
SW-55-5232	Insurance-Liability	2,072	1,721	1,530	0	0	0	0.00%	#DIV/0!
SW-55-5805	Coupons	0	0	0	0	0	0	0.00%	#DIV/0!
SW-55-5815	Wrist Bands (Fishing)	2,975	1,432	1,536	3,022	3,000	3,000	0.12%	0.00%
<b>Total Materials, Supplies &amp; Services</b>		<b>5,193</b>	<b>3,304</b>	<b>4,964</b>	<b>3,022</b>	<b>3,000</b>	<b>3,000</b>	<b>0.12%</b>	<b>0.00%</b>

**Net Operating Income** 548,211 631,775 688,523 684,020 554,955 617,601

<b>Capital Outlay</b>									
SW-55-5550	Capital Improvements	0	0	0	0	0	0	0.00%	#DIV/0!

**Total Expenses** 103,833 70,971 75,436 135,174 147,791 181,779 7.29% 23.00%

## Other Income

SW-55-4315	Viewer Income	0	0	0	0	0	0	0.00%	#DIV/0!
SW-55-6035	Viewer Commissions	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Other Income</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>#DIV/0!</b>

**Net Income - Dept 55** 548,211 631,775 688,523 684,020 554,955 617,601

# Seawolf Park

Operating		Actual 2018	Actual 2019	Actual 2020	Projected Actual 2020	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease
<b>Income</b>									
SW-70-4735	Stewart Beach Transfer	0	0	0	0	0	0	0.00%	#DIV/0!
SW-70-4050	Loan Proceeds-Financed Cap Impr	0	0	0	0	178,703	0	0.00%	(100.00%)
SW-70-4585	Miscellaneous Income	109	0	0	500	0	0	0.00%	#DIV/0!
SW-70-4650	Grants	0	0	0	0	0	0	0.00%	#DIV/0!
SW-70-4041	Concessions-Unrestricted	0	0	0	152	2,500	0	0.00%	(100.00%)
SW-70-4754	Transfer-Pocket Park Two	0	0	0	0	0	0	0.00%	#DIV/0!
SW-70-4756	Transfer-Pocket Park Three	0	0	0	0	0	0	0.00%	#DIV/0!
SW-70-4740	Transfer-Debit Service	0	0	0	0	0	0	0.00%	#DIV/0!
SW-70-4745	Transfer-Tourism Development	0	0	0	0	0	308,758	15.60%	#DIV/0!
SW-70-4665	FEMA Reimbursement	0	11,848	987	154,050	231,000	299,835	15.15%	29.80%
SW-70-4666	Insurance Reimbursement	0	0	0	0	0	0	0.00%	#DIV/0!
SW-70-4675	Sales Tax Discounts	(45)	142	133	141	0	0	0.00%	#DIV/0!
	<b>Nonrecurring Income Source</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>468,225</b>	<b>147,919</b>	<b>7.47%</b>	<b>(68.41%)</b>
	<b>Total Income</b>	<b>64</b>	<b>11,990</b>	<b>1,120</b>	<b>154,843</b>	<b>880,428</b>	<b>756,512</b>	<b>38.21%</b>	<b>(14.07%)</b>

## Expense

### PERSONNEL

SW-70-5000	Salaries	182,888	194,962	147,614	214,086	210,922	263,373	10.57%	24.87%
SW-70-5002	Field Auditor	3,489	3,520	142	0	0	0	0.00%	#DIV/0!
SW-70-5038	Overtime	2,794	4,349	2,980	6,187	5,500	5,500	0.22%	0.01%
SW-70-5042	Incentive	0	0	0	3,100	4,600	6,730	0.27%	46.30%
SW-70-5042	Incentive-Other	0	0	0	0	0	0	0.00%	#DIV/0!
SW-70-5050	Payroll Taxes	15,052	16,660	16,157	16,852	16,136	20,148	0.81%	24.87%
SW-70-5065	Worker's Compensation	5,985	3,662	3,330	3,746	8,329	9,517	0.38%	14.26%
SW-70-5060	Insurance - Employees	30,525	36,069	33,869	45,244	45,055	47,146	1.89%	4.64%
SW-70-5061	Insurance - Contingency	0	0	0	0	4,505	5,192	0.21%	15.23%
SW-70-5055	Pension Plans	4,175	3,317	3,385	4,376	9,671	10,327	0.41%	6.77%
SW-70-5031	Security	9,100	13,760	11,030	0	0	0	0.00%	#DIV/0!
SW-70-5048	Contract Labor	0	0	0	1,028	5,000	5,000	0.20%	0.00%
SW-70-5075	Uniforms	2,637	683	2,051	1,898	3,000	3,000	0.12%	0.00%
SW-70-5070	TEC-Unemployment	1,102	0	7,294	3,283	6,020	5,500	0.22%	(8.64%)
SW-70-5071	Sick Leave/Vacation Accrual	(207)	(4,621)	(2,634)	7,472	7,472	1,500	0.06%	(79.92%)
SW-70-5078	Drug Testing/Background Check	335	245	990	1,104	828	828	0.03%	0.00%
SW-70-5079	Recruitment /Relocation	0	2,201	0	0	1,000	500	0.02%	(50.00%)
SW-70-5080	Salary Contingency	0	0	0	0	11,920	6,430	0.26%	(46.06%)
SW-70-5845	Beach Cleaning Charge backs	0	0	0	0	0	0	0.00%	#DIV/0!
	<b>Total Personnel</b>	<b>257,874</b>	<b>274,806</b>	<b>226,207</b>	<b>308,376</b>	<b>339,958</b>	<b>390,690</b>	<b>15.67%</b>	<b>14.92%</b>

# Seawolf Park

Operating	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2020	Adopted Budget 2021	Proposed Budget 2022	Percent of Budget	Budget Increase or Decrease	
<b>MATERIALS, SUPPLIES &amp; SERVICES</b>									
SW-70-5100	Alarm Systems	1,190	1,155	1,102	1,239	1,240	1,240	0.05%	0.00%
SW-70-5110	Auto Mileage Reimbursement	0	0	0	0	0	0	0.00%	#DIV/0!
SW-70-5115	Advertising & Promotions	3,879	9,335	3,830	8,500	8,600	7,200	0.29%	(16.28%)
SW-70-5116	Bad Debt Expense	0	0	0	0	0	0	0.00%	#DIV/0!
SW-70-5118	Cash Over/Short	(352)	(337)	52	(693)	0	0	0.00%	#DIV/0!
SW-70-5117	Bank Charges	11,671	14,611	18,305	15,839	14,500	15,100	0.61%	4.14%
SW-70-5120	Cleaning Supplies	1,433	1,817	2,423	2,933	4,000	3,000	0.12%	(25.00%)
SW-70-5125	Contract Services	35,799	29,425	25,779	37,571	36,804	43,020	1.73%	16.89%
SW-70-5130	Copier Usage	0	3	0	0	0	0	0.00%	#DIV/0!
SW-70-5135	Data Processing/Software/Maintena	1,476	2,485	1,898	1,714	1,557	1,582	0.06%	1.61%
SW-70-5137	Discounts	0	0	0	0	0	0	0.00%	#DIV/0!
SW-70-5140	Dues and Subscriptions	0	0	0	0	0	0	0.00%	#DIV/0!
SW-70-5155	Office Supplies	1,799	2,621	2,405	2,150	2,500	2,500	0.10%	0.00%
SW-70-5157	Paper Goods	711	2,007	679	880	2,100	1,500	0.06%	(28.57%)
SW-70-5162	Signage	4,864	1,808	1,840	2,000	2,000	2,000	0.08%	0.00%
SW-70-5163	License/Permits	50	50	50	50	50	50	0.00%	0.00%
SW-70-5164	Meetings & Seminars	4,746	1,420	125	100	3,524	2,974	0.12%	(15.61%)
SW-70-5165	Memberships	381	20	0	0	0	0	0.00%	#DIV/0!
SW-70-5170	Miscellaneous	0	187	648	1,041	2,000	2,000	0.08%	0.00%
SW-70-5185	Supplies	964	530	180	2,021	2,200	2,200	0.09%	0.00%
SW-70-5189	Telephone/Cells/Internet	9,229	11,933	13,967	12,270	9,900	10,180	0.41%	2.83%
SW-70-5190	Utilities	30,599	32,900	22,122	40,659	40,000	28,200	1.13%	(29.50%)
SW-70-5192	Emergency Cleanup	0	0	0	0	0	0	0.00%	#DIV/0!
SW-70-5195	FEMA/Storm Expense	10,498	12,620	138,756	111,206	462,683	812,855	32.61%	75.68%
SW-70-5200	Audit Fees	3,855	4,410	4,590	4,584	4,890	5,000	0.20%	2.25%
SW-70-5202	Legal Expense	2,588	125	40,512	7,319	3,000	3,000	0.12%	0.00%
SW-70-5204	Professional Fees	0	0	12,500	0	10,000	19,250	0.77%	92.50%
SW-70-5230	Insurance - Property	38,141	40,344	41,601	40,496	45,500	45,866	1.84%	0.80%
SW-70-5232	Insurance - Liability	1,750	1,811	2,482	2,315	2,071	2,640	0.11%	27.47%
SW-70-5234	Insurance - Claims	0	967	0	0	0	0	0.00%	#DIV/0!
SW-70-5240	Maintenance & Repairs-Building	7,151	23,369	17,426	37,670	37,670	39,670	1.59%	5.31%
SW-70-5242	Maintenance & Repairs-Equip	6,068	12,285	2,319	6,855	7,000	7,000	0.28%	0.00%
SW-70-5254	Small Tools & Equipment	3,643	3,739	5,213	3,486	2,500	2,500	0.10%	0.00%
SW-70-5256	Equipment Rentals	0	1,119	0	0	1,500	1,500	0.06%	0.00%
SW-70-5260	Gasoline	2,668	1,835	1,980	2,177	3,500	3,500	0.14%	0.00%
SW-70-5420	Port-a-Lets	14,144	13,363	16,491	15,888	15,888	15,888	0.64%	0.00%
SW-70-5625	First Aid Supplies	103	0	0	0	150	150	0.01%	0.00%
SW-70-5635	Training	0	0	211	0	0	0	0.00%	#DIV/0!
SW-70-5720	Trash Barrels	0	0	0	0	0	0	0.00%	#DIV/0!
SW-70-5710	Trash Barrel Liners	2,895	2,606	3,669	3,706	3,800	3,800	0.15%	0.00%
SW-70-7000	Special Projects	2,484	2,478	1,867	3,986	4,300	4,300	0.17%	0.00%
SW-70-7001	New Special Projects	0	0	0	0	0	0	0.00%	#DIV/0!
SW-70-7100	Radio Expense	719	270	709	818	950	0	0.00%	(100.00%)
SW-70-7006	Contingency (Board Approval Only)	0	0	0	0	0	175,000	7.02%	#DIV/0!
SW-70-7007	Revenue Sharing	0	200,000	250,000	300,000	300,000	300,000	12.04%	0.00%
SW-70-5257	Capital Asset Replacement Reserve	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Materials, Supplies &amp; Services</b>		<b>205,146</b>	<b>433,313</b>	<b>635,733</b>	<b>668,780</b>	<b>1,036,377</b>	<b>1,564,665</b>	<b>62.77%</b>	<b>50.97%</b>

# Seawolf Park

Operating		Actual 2018	Actual 2019	Actual 2020	Projected	Adopted	Proposed	Percent	Budget
					Actual 2021	Budget 2021	Budget 2022	of Budget	Increase or Decrease
<b><i>CAPITAL OUTLAY &amp; DEBT SERVICE</i></b>									
SW-70-5250	Capital Improvements	0	19,122	30,700	68,440	133,213	74,600	2.99%	(44.00%)
SW-70-5251	Principal Payment - Financed	0	0	0	0	56,260	0	0.00%	(100.00%)
SW-70-5255	Gain/Loss Sale of Asset	0	0	0	0	0	0	0.00%	#DIV/0!
SW-70-5156	Interest Payment- Financed	0	0	0	0	3,330	0	0.00%	(100.00%)
SW-70-5253	Leased Equip Pymt - Prior Year	0	(1,285)	(10)	0	0	0	0.00%	#DIV/0!
SW-70-5830	Landscaping	472	1,245	0	36,526	3,500	3,500	0.14%	0.00%
SW-70-5253	Leased Equip Pymt - New	24	0	0	434	0	0	0.00%	#DIV/0!
SW-70-5252	Equipment Purchases	2,402	0	9,248	0	0	0	0.00%	#DIV/0!
<b>Total Capital Outlay</b>		<b>2,899</b>	<b>19,082</b>	<b>39,938</b>	<b>105,400</b>	<b>196,303</b>	<b>78,100</b>	<b>3.13%</b>	<b>(60.21%)</b>
<b>Other Operating Expense</b>		<b>465,919</b>	<b>727,202</b>	<b>901,877</b>	<b>1,082,555</b>	<b>1,572,638</b>	<b>2,033,455</b>	<b>81.58%</b>	<b>29.30%</b>
<b><i>Transfers</i></b>									
SW-70-8000	General Fund Allocation	141,065	141,065	100,862	106,262	106,262	119,135	4.78%	12.11%
SW-70-8020	East End Lagoon	0	0	0	0	0	0	0.00%	#DIV/0!
SW-70-8006	Beach Patrol (Security)	0	0	0	18,439	18,439	27,584		49.60%
SW-70-8003	Beach Cleaning	5,000	5,000	0	0	0	0	0.00%	#DIV/0!
<b>Total Transfers</b>		<b>146,065</b>	<b>146,065</b>	<b>100,862</b>	<b>124,701</b>	<b>124,701</b>	<b>146,719</b>	<b>4.78%</b>	<b>17.66%</b>
<b>Total Other Operating Expenses</b>		<b>611,984</b>	<b>873,267</b>	<b>1,002,740</b>	<b>1,207,256</b>	<b>1,697,339</b>	<b>2,180,174</b>	<b>87.46%</b>	<b>28.45%</b>
<b>Operating Payroll Expense</b>									
<b><i>PERSONNEL</i></b>									
SW-70-5035	Payroll - Janitorial	0	0	0	0	0	0	0.00%	#DIV/0!
SW-70-5050	Payroll Taxes	0	0	0	0	0	0	0.00%	#DIV/0!
SW-70-5065	Worker's Compensation	0	0	0	0	0	0	0.00%	#DIV/0!
SW-70-5080	Salary Contingency	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Operating Payroll</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>#DIV/0!</b>
<b>Net Income - Dept 70</b>		<b>(611,920)</b>	<b>(861,277)</b>	<b>(1,001,619)</b>	<b>(1,052,413)</b>	<b>(816,911)</b>	<b>(1,423,662)</b>		
<b>NET INCOME</b>		<b>251,484</b>	<b>112,384</b>	<b>(182,163)</b>	<b>30,424</b>	<b>(0)</b>	<b>(513,020)</b>		

**2021-2022 PROPOSED BUDGET**

**Seawolf Park  
Line Item Support**

Account #	Name	Description	SW	SW	SW	SW	SW
			45	52	54	55	70
			Cost	Cost	Cost	Cost	Cost
5042	Incentive	Park Manager/ GM/ Guest Exp. Mgr. Incentive	\$ -	\$ -	\$ -	\$ -	\$ 6,730
5048	Contract Labor	Contingency	\$ -	\$ -	\$ -	\$ -	\$ 5,000
5038	Overtime		\$ 6,300	\$ -	\$ -	\$ 4,800	\$ 5,500
5075	Uniforms	Shirts/Hoodies/Hats/etc	\$ -	\$ -	\$ -	\$ -	\$ 3,000
5078	Drug Test/Bckgrd Cks	Drug Tests (12 @ \$25)	\$ -	\$ -	\$ -	\$ -	\$ 300
		Background Checks (12 @ \$44)	\$ -	\$ -	\$ -	\$ -	\$ 528
			\$ -	\$ -	\$ -	\$ -	\$ 828
5079	Recruitment		\$ -	\$ -	\$ -	\$ -	\$ 500
5080	Salary Contingency	Merit Increase	\$ 2,619	\$ -	\$ -	\$ 2,872	\$ 6,430
5100	Alarms	Office \$90/mth	\$ -	\$ -	\$ -	\$ -	\$ 1,080
		Updates/Batteries	\$ -	\$ -	\$ -	\$ -	\$ 160
			\$ -	\$ -	\$ -	\$ -	\$ 1,240
5115	Advertising & Promo	Billboard & Advertising by TD	\$ -	\$ -	\$ -	\$ -	\$ 7,000
		Published Notices/etc.	\$ -	\$ -	\$ -	\$ -	\$ 200
			\$ -	\$ -	\$ -	\$ -	\$ 7,200
5120	Cleaning Supplies	Misc Cleaning Supplies	\$ -	\$ -	\$ -	\$ -	\$ 3,000
5125	Contract Services	Sparklets Rental \$2/mth	\$ -	\$ -	\$ -	\$ -	\$ 24
		Sparklets Products & Supplies	\$ -	\$ -	\$ -	\$ -	\$ 480
		Dumpster (Pot-O-Gold) 72 @ \$275/ea	\$ -	\$ -	\$ -	\$ -	\$ 19,800
		Pest Control (Genesis) \$140/mth + Misc	\$ -	\$ -	\$ -	\$ -	\$ 1,800
		Grounds Mtc (Beach Town) \$1200/mth	\$ -	\$ -	\$ -	\$ -	\$ 14,400
		Outsource Payroll	\$ -	\$ -	\$ -	\$ -	\$ 6,216
		Fire Extinguisher Inspection	\$ -	\$ -	\$ -	\$ -	\$ 300
	\$ -	\$ -	\$ -	\$ -	\$ 43,020		
5135	Data Processing	GCS DocsVault (Annual Mtc) 1 user	\$ -	\$ -	\$ -	\$ -	\$ 90
		GCS Uattend Time Clock (\$38.33/mth)	\$ -	\$ -	\$ -	\$ -	\$ 460
		Facility Dude Software (Annual)	\$ -	\$ -	\$ -	\$ -	\$ 532
		Misc Software & Upgrades	\$ -	\$ -	\$ -	\$ -	\$ 500
	\$ -	\$ -	\$ -	\$ -	\$ 1,582		
5155	Office Supplies	Office Supplies ( Ink, paper, etc)	\$ -	\$ -	\$ -	\$ -	\$ 2,500
5157	Paper Goods	Paper Towels/Toilet Paper	\$ -	\$ -	\$ -	\$ -	\$ 1,500
5162	Signage	Update/Replace all Signs	\$ -	\$ -	\$ -	\$ -	\$ 2,000
5163	Licenses/Permits	Alarm Permit	\$ -	\$ -	\$ -	\$ -	\$ 25
		Dumpster Permit	\$ -	\$ -	\$ -	\$ -	\$ 25
			\$ -	\$ -	\$ -	\$ -	\$ 50
5164	Meetings & Seminars	Turtle Training (2 @ \$50/ea)	\$ -	\$ -	\$ -	\$ -	\$ 100
		CPR Training (17 @ \$22/ea)	\$ -	\$ -	\$ -	\$ -	\$ 374
		1/5 Meetings and Seminars	\$ -	\$ -	\$ -	\$ -	\$ 500
		Miscellaneous - leadership and staff training	\$ -	\$ -	\$ -	\$ -	\$ 2,000
	\$ -	\$ -	\$ -	\$ -	\$ 2,974		
5170	Miscellaneous	Miscellaneous	\$ -	\$ -	\$ -	\$ -	\$ 2,000

**2021-2022 PROPOSED BUDGET**

**Seawolf Park  
Line Item Support**

Account #	Name	Description	SW	SW	SW	SW	SW
			45	52	54	55	70
			Cost	Cost	Cost	Cost	Cost
5185	Supplies	Consumables (nuts/bolts/bug spray/etc)	\$ -	\$ -	\$ -	\$ -	\$ 2,000
		Guest Exp. Mgr. 1/5 Materials and Supplies	\$ -	\$ -	\$ -	\$ -	\$ 200
			\$ -	\$ -	\$ -	\$ -	\$ 2,200
5187	Tickets	Vehicles (70/bxs of 1000 @ \$25/bx)	\$ 1,750	\$ -	\$ -	\$ -	\$ -
5189	Phone/Cell/Internet	Distinct Data Ph (2 lines @ \$35/ea)	\$ -	\$ -	\$ -	\$ -	\$ 840
		AT&T (3 Alarm Lines) @220 Month	\$ -	\$ -	\$ -	\$ -	\$ 3,640
		Comcast (Dedicated Svc) \$90/mth	\$ -	\$ -	\$ -	\$ -	\$ 1,080
		T-Mobile (1 Cr Card Reader @ \$30/mth)	\$ -	\$ -	\$ -	\$ -	\$ 360
		T-Mobile (Cell @30/mth)	\$ -	\$ -	\$ -	\$ -	\$ 360
		Cell Reimburse (1 @ \$75/mth)	\$ -	\$ -	\$ -	\$ -	\$ 900
		Guest Exp. Mgr 1/5 Cell Phone	\$ -	\$ -	\$ -	\$ -	\$ 120
		Misc (repairs, equipment, etc.)	\$ -	\$ -	\$ -	\$ -	\$ 2,880
			\$ -	\$ -	\$ -	\$ -	\$ 10,180
5190	Utilities	City of Galveston-Water	\$ -	\$ -	\$ -	\$ -	\$ 19,700
		Electricity	\$ -	\$ -	\$ -	\$ -	\$ 8,500
			\$ -	\$ -	\$ -	\$ -	\$ 28,200
4665	FEMA Reimbursements	SP-100 1657 USS Stewart Moorings	\$ -	\$ -	\$ -	\$ -	\$ (116,495)
		SP-110 14510 AP Pavilion (demo & rip rap)	\$ -	\$ -	\$ -	\$ -	\$ (124,528)
		SP-107 14613 Park Site Restore (apron)	\$ -	\$ -	\$ -	\$ -	\$ (21,013)
		SP-106 14644 USS Cavalla Repairs	\$ -	\$ -	\$ -	\$ -	\$ (4,815)
		SP-122 14646 AP Pier	\$ -	\$ -	\$ -	\$ -	\$ (32,984)
		Bulkhead (multiple PW's)	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ (299,835)		
5195	FEMA	SP-100 1657 USS Stewart Moorings	\$ -	\$ -	\$ -	\$ -	\$ 289,697
		SP-110 14510 AP Pavilion (rip rap)	\$ -	\$ -	\$ -	\$ -	\$ 276,729
		SP-122 14646 AP Pier	\$ -	\$ -	\$ -	\$ -	\$ 222,321
		WSP TO 02	\$ -	\$ -	\$ -	\$ -	\$ 18,163
		WSP TO 03	\$ -	\$ -	\$ -	\$ -	\$ 5,945
	\$ -	\$ -	\$ -	\$ -	\$ 812,855		
5204	Professional Fees	Grant Writing Support	\$ -	\$ -	\$ -	\$ -	\$ 10,000
		SOP Writing	\$ -	\$ -	\$ -	\$ -	\$ 8,000
		Maximus	\$ -	\$ -	\$ -	\$ -	\$ 1,250
			\$ -	\$ -	\$ -	\$ -	\$ 19,250
5240	M & R Building	A/C Unit-2 Restrooms @2260/ea	\$ -	\$ -	\$ -	\$ -	\$ 4,520
		Electrical Systems	\$ -	\$ -	\$ -	\$ -	\$ 8,000
		Toilet Repairs/Parts	\$ -	\$ -	\$ -	\$ -	\$ 6,800
		Repairs to Picnic Areas (Lumber, etc)	\$ -	\$ -	\$ -	\$ -	\$ 2,350
		Playground re-mulch	\$ -	\$ -	\$ -	\$ -	\$ 10,000
		Miscellaneous	\$ -	\$ -	\$ -	\$ -	\$ 8,000
	\$ -	\$ -	\$ -	\$ -	\$ 39,670		
5242	M & R Equipment	Golf Carts Maintenance	\$ -	\$ -	\$ -	\$ -	\$ 1,600
		Tires (Golf Cart \$250 \$ Mule \$350)	\$ -	\$ -	\$ -	\$ -	\$ 600
		Replace Lights On Pier (3 @ \$1000)	\$ -	\$ -	\$ -	\$ -	\$ 3,000
		Truck Repairs (oil, tires, etc)	\$ -	\$ -	\$ -	\$ -	\$ 500
		Miscellaneous	\$ -	\$ -	\$ -	\$ -	\$ 1,300
	\$ -	\$ -	\$ -	\$ -	\$ 7,000		
5250	Capital Improvement (in order of Priority)	Covered Picnic Shelter Installation	\$ -	\$ -	\$ -	\$ -	\$ 20,000
		Sidewalk Installation	\$ -	\$ -	\$ -	\$ -	\$ 50,000
		Office Buildout	\$ -	\$ -	\$ -	\$ -	\$ 4,600
	\$ -	\$ -	\$ -	\$ -	\$ 74,600		

**2021-2022 PROPOSED BUDGET**

**Seawolf Park  
Line Item Support**

Account #	Name	Description	SW	SW	SW	SW	SW
			45	52	54	55	70
			Cost	Cost	Cost	Cost	Cost
5254	Small Tools & Equip	Hand Tools & power Equip (Drills, etc)	\$ -	\$ -	\$ -	\$ -	\$ 1,000
		Miscellaneous	\$ -	\$ -	\$ -	\$ -	\$ 1,500
			\$ -	\$ -	\$ -	\$ -	\$ 2,500
5256	Equipment Rental	Miscellaneous	\$ -	\$ -	\$ -	\$ -	\$ 1,500
5260	Gasoline	Gas	\$ -	\$ -	\$ -	\$ -	\$ 3,500
5420	Port-a-Lets	13 ea + 1 ADA + 2 Wash Stations	\$ -	\$ -	\$ -	\$ -	\$ 15,888
5625	First Aid Supplies	First Aid	\$ -	\$ -	\$ -	\$ -	\$ 150
5710	Trash Barrel	Trash Bags	\$ -	\$ -	\$ -	\$ -	\$ 3,800
5815	Wrist Bands	Fish (150/bxs of 1000@\$20/bx)	\$ -	\$ -	\$ -	\$ 3,000	\$ -
5830	Landscaping	Landscaping (Floral, Plants, Beds, etc)	\$ -	\$ -	\$ -	\$ -	\$ 3,500
7000	Special Projects	Fall Tournament (Flounder or Red Drum)	\$ -	\$ -	\$ -	\$ -	\$ 1,000
		Spring Tournament (Blk Drum or Sheepshead)	\$ -	\$ -	\$ -	\$ -	\$ 1,000
		Easter Egg Hunt	\$ -	\$ -	\$ -	\$ -	\$ 2,300
			\$ -	\$ -	\$ -	\$ -	\$ 4,300
7006	Contingency	Bulkhead Railing Replacement	\$ -	\$ -	\$ -	\$ -	\$ 75,000
		Sidewalk Repair	\$ -	\$ -	\$ -	\$ -	\$ 50,000
		Pier Top Railing Replacement (trex decking)	\$ -	\$ -	\$ -	\$ -	\$ 25,000
		3 A/C Replacement	\$ -	\$ -	\$ -	\$ -	\$ 25,000
		\$ -	\$ -	\$ -	\$ -	\$ 175,000	
7007	Revenue Sharing	Revenue sharing with City of Galveston	\$ -	\$ -	\$ -	\$ -	\$ 300,000

**URBAN PARK (SEAWALL PARKING)  
PROPOSED BUDGET FISCAL YEAR 2021/2022**

**OPERATIONS**

REVENUES		2,102,069
<b>TOTAL OPERATING REVENUE</b>		<u><b>2,102,069</b></u>
PERSONNEL EXPENSE	(607,062)	
MATERIAL / SUPPLIES / SERVICES	(894,394)	
<b>TOTAL OPERATING EXPENSE</b>		<u><b>(1,501,456)</b></u>
<b>NET OPERATING INCOME</b>		<u><b>600,613</b></u>

**OTHER REVENUE/EXPENSE**

INTERFUND TRANSFERS IN		-
BUDGETED CASH USE		-
<b>TOTAL OTHER REVENUE</b>		<u>-</u>
INTERFUND TRANSFERS-OUT	(124,350)	
<b>TOTAL OTHER EXPENSE</b>		<u><b>(124,350)</b></u>
<b>NET INCOME AFTER TRANSFERS</b>		<u><b>476,263</b></u>

**CAPITAL OUTLAY**

LOAN PROCEEDS FOR CAPITAL EXP.		-
<b>TOTAL FINANCING PROCEEDS</b>		<u>-</u>
CAPITAL EXPENDITURES	(26,600)	
LANDSCAPING	(4,000)	
EQUIPMENT	(23,247)	
<b>TOTAL CAPITAL EXPENDITURES</b>		<u><b>(53,847)</b></u>
<b>NET INCOME AFTER CAPITAL</b>		<u><b>422,416</b></u>

**GRANTS**

GRANT REVENUE		-
GRANT EXPENSE	-	
<b>NET GRANTS</b>		<u>-</u>

**FEMA**

FEMA - REIMBURSEMENT		-
FEMA- EXPENSE	-	
<b>NET FEMA</b>		<u>-</u>

<b>NET INCOME AFTER FEMA &amp; GRANTS</b>		<u><b>422,416</b></u>
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<b>BEGINNING CASH RESERVE</b>		<b>800,000</b>
NET CASH IMPACT FY2021/2022		422,416
<b>ENDING CASH</b>		<b>1,222,416</b>

# Seawall Parking (Urban Park)

Summary	Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percentage of Budget	Budget increase or Decrease
<b><i>Income Summary-Does Not Include FEMA Reimbursement</i></b>								
Beach User Fees - Dept 51	824,563	839,728	841,661	1,616,384	1,276,846	2,102,069	100.00%	64.63%
Other Income - Dept 52	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Revenue</b>	<b>824,563</b>	<b>839,728</b>	<b>841,661</b>	<b>1,616,384</b>	<b>1,276,846</b>	<b>2,102,069</b>	<b>100%</b>	<b>64.63%</b>
<b>Nonrecurring Revenue Source</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>#DIV/0!</b>
<b>Total Revenue Sources</b>	<b>824,563</b>	<b>839,728</b>	<b>841,661</b>	<b>1,616,384</b>	<b>1,276,846</b>	<b>2,102,069</b>	<b>100.00%</b>	<b>64.63%</b>
<b><i>Expense Summary-Does Not Include FEMA Related Expenditures</i></b>								
Beach User Fees - Dept 51	788,457	819,331	829,052	1,210,957	1,276,846	1,679,653	100.00%	31.55%
Other Income - Dept 52	0	0	0	0	0	0	0.00%	#DIV/0!
<b>Total Expense</b>	<b>788,457</b>	<b>819,331</b>	<b>829,052</b>	<b>1,210,957</b>	<b>1,276,846</b>	<b>1,679,653</b>	<b>100.00%</b>	<b>31.55%</b>
<b>Net Income Before FEMA</b>	<b>36,106</b>	<b>20,397</b>	<b>12,609</b>	<b>405,427</b>	<b>0</b>	<b>422,416</b>		
FEMA Reimbursement	0	0	0	0	0	0		
FEMA Related Expenses	0	0	0	0	0	0		
Net FEMA	0	0	0	0	0	0		
<b>Net Income Including FEMA</b>	<b>36,106</b>	<b>20,397</b>	<b>12,609</b>	<b>405,427</b>	<b>0</b>	<b>422,416</b>		
Depreciation Expense	36,106	20,397	12,609	11,308	15,594	15,594		
	0	0						
<b>Net Income After Depreciation</b>	<b>0</b>	<b>(0)</b>	<b>0</b>	<b>394,119</b>	<b>(15,594)</b>	<b>406,822</b>		
Capital Outlay	0	1,000	1,170	6,306	7,286	56,675		27,247
<b>Net Income Excluding Capital</b>	<b>37,106</b>	<b>21,567</b>	<b>18,915</b>	<b>412,713</b>	<b>56,675</b>	<b>449,663</b>		

## Seawall Parking (Urban Park)

### Estimated Cash September 30, 2021:

Beach User (Restricted) Cash	\$800,000
Unrestricted Cash	\$0
<b>Total Cash Reserve</b>	<b>\$800,000</b>
Budgeted Cash Use FY2022	\$0
Net Income	\$422,416
<b>Estimated Cash September 30, 2022</b>	<b>\$1,222,416</b>

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***PERSONNEL SUMMARY***      **Full time Part time Seasonal**

### **Vehicle Admissions (Department 51)**

Park GM (25%)	0.25	0.00	0.00
Dir of Guest Experience (20%)	0.20	0.00	0.00
COO (10%)	0.10	0.00	0.00
Office Coordinator (20%)	0.20	0.00	0.00
UP Manager	1.00	0.00	0.00
Asst. Manager	1.00	0.00	0.00
Call Center	1.00	0.00	0.00
Ambassador	0.00	7.00	0.00
Seawall Custodian	1.00	4.00	0.00
<b>TOTAL</b>	<b><u>4.75</u></b>	<b><u>11.00</u></b>	<b><u>0.00</u></b>

# Seawall Parking (Urban Park)

CONSOLIDATED			Actual	Actual	Actual	Projected	Adopted	Proposed	Percentage	Budget
			2018	2019	2020	Actual	Budget	Budget	of	increase or
						2021	2021	2022	Budget	Decrease

## Income

CONSOL-4200	Vehicle Admissions		800,408	804,074	805,072	1,611,566	1,184,286	2,097,269	99.77%	77.09%
CONSOL-4200	Annual UP Parking Pass Revenue		0	0	0	0	90,000	0	0.00%	(100.00%)
CONSOL-4200	Vehicle Adm. Beach Nourishment		0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4210	Park Pass Revenue		22,875	24,250	29,375	4,818	0	0	0.00%	#DIV/0!
CONSOL-4338	Special Event Revenue		1,280	9,552	7,214	0	2,560	4,800	0.23%	87.50%
CONSOL-4340	Community Room Rental		0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4405	Beach Service		0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4410	Rolling Thunder		0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4410	Snow Cone Concession		0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4415	Pavilion Lease		0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4420	Golf Course		0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4425	Beach Patrol Office		0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4430	Miscellaneous Concessions		0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4435	Free Style Slides		0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4436	South Beach		0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4585	Miscellaneous Income		0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4665	FEMA Reimbursement		0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4670	City of Galveston Reimbursement		0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4666	Insurance Reimbursement		0	1,852	0	0	0	0	0.00%	#DIV/0!
CONSOL-2310	Loan Proceeds-Capital Improvements		0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4705	Transfer-Beach Patrol		0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4752	Transfer - Pocket Park 1		0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4760	Transfer - Sand Replenishment		0	0	0	0	0	0	0.00%	#DIV/0!
	<b>Nonrecurring Revenue Source</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>#DIV/0!</b>
	<b>Total Admissions</b>		<b>824,563</b>	<b>839,728</b>	<b>841,661</b>	<b>1,616,384</b>	<b>1,276,846</b>	<b>2,102,069</b>	<b>100.00%</b>	<b>64.63%</b>

## Expense

### PERSONNEL

CONSOL-5000	Salaries		271,637	282,965	250,539	293,750	338,387	460,096	27.39%	35.97%
CONSOL-5038	Overtime		4,979	5,522	5,558	5,033	6,153	6,000	0.36%	(2.49%)
CONSOL-5042	Incentive		0	0	0	4,600	4,600	6,730	0.40%	46.30%
CONSOL-5048	Contract Labor		0	0	5,654	0	0	0	0.00%	#DIV/0!
CONSOL-5050	Payroll Taxes		20,795	22,971	19,308	22,765	25,887	35,197	2.10%	35.97%
CONSOL-5055	Pension Plan		2,939	2,595	4,920	5,578	9,368	10,718	0.64%	14.41%
CONSOL-5060	Insurance - Employees		33,527	40,754	36,855	40,119	38,371	40,130	2.39%	4.58%
CONSOL-5061	Insurance - Contingency		0	0	0	0	3,837	4,414	0.26%	15.04%
CONSOL-5065	Worker's Compensation		8,469	6,619	5,808	6,347	12,503	13,073	0.78%	4.56%
CONSOL-5070	TEC-unemployment		0	0	24,266	12,709	13,810	10,000	0.60%	(27.59%)
CONSOL-5071	Sick Leave/Vacation Accrual		2,201	88	(2,978)	(2,978)	3,335	3,000	0.18%	(10.05%)
CONSOL-5075	Uniforms		2,853	2,254	1,566	3,427	7,000	7,000	0.42%	0.00%
CONSOL-5078	Drug Testing/Background Check		775	360	(325)	577	552	552	0.03%	0.00%
CONSOL-5079	Employment Recruitment		0	2,201	0	0	0	0	0.00%	#DIV/0!
CONSOL-5080	Salary Contingency		0	0	0	0	10,152	10,152	0.60%	0.00%
	<b>Total Personnel</b>		<b>348,175</b>	<b>366,329</b>	<b>351,174</b>	<b>391,927</b>	<b>473,955</b>	<b>607,062</b>	<b>36.14%</b>	<b>28.08%</b>

# Seawall Parking (Urban Park)

CONSOLIDATED			Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percentage of Budget	Budget increase or Decrease
<b>MATERIALS, SUPPLIES &amp; SERVICES</b>										
CONSOL-5115	Advertising & Promotions		178	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-5117	Bank Fees		88,856	92,538	109,498	139,731	170,387	130,000	7.74%	(23.70%)
CONSOL-5121	PBP Convenience Fees		64,826	67,049	59,901	82,527	53,246	65,000	3.87%	22.08%
CONSOL-5118	Cash Over/Short		2	27	536	(36)	0	0	0.00%	#DIV/0!
CONSOL-5120	Cleaning Supplies		918	833	3,035	3,918	4,495	5,025	0.30%	11.79%
CONSOL-5125	Contract Services		0	0	0	0	0	4,865	0.29%	#DIV/0!
CONSOL-5135	Data Processing/Software		872	4,365	2,778	187	3,195	2,800	0.17%	(12.36%)
CONSOL-5155	Office Supplies		1,411	654	961	167	1,000	1,000	0.06%	0.00%
CONSOL-5157	Paper Goods		957	2,412	724	336	4,300	4,500	0.27%	4.65%
CONSOL-5162	Signage		1,723	5,288	1,221	3,730	7,500	8,200	0.49%	9.33%
CONSOL-5163	Licenses/Permits		0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-5164	Meeting/Seminars		4,494	1,637	(1,473)	76	2,595	4,330	0.26%	66.86%
CONSOL-5165	Memberships		186	30	0	0	595	595	0.04%	0.00%
CONSOL-5170	Miscellaneous		100	54	418	532	2,000	2,600	0.15%	30.00%
CONSOL-5175	Office Rent		10,644	10,644	10,644	10,644	10,644	29,880	1.78%	180.72%
CONSOL-5185	Materials & Supplies		896	999	570	85	1,500	1,700	0.10%	13.33%
CONSOL-5187	Tickets		0	303	0	0	0	0	0.00%	#DIV/0!
CONSOL-5190	Telephone/Cells/Internet		7,223	6,506	6,653	8,911	7,080	7,200	0.43%	1.69%
CONSOL-5190	Utilities		0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-5195	FEMA/ Storm Expense		0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-5200	Outside Audit		3,306	2,950	3,019	3,068	3,217	3,500	0.21%	8.80%
CONSOL-5202	Legal Fees		1,361	150	100	0	1,500	1,500	0.09%	0.00%
CONSOL-5204	Professional Fees		0	0	0	0	1,250	9,500	0.57%	660.00%
CONSOL-5230	Insurance - Property		1,054	1,227	1,539	555	1,747	2,032	0.12%	16.34%
CONSOL-5232	Insurance - Liability		4,637	3,819	4,578	5,699	4,075	6,600	0.39%	61.96%
CONSOL-5233	Insurance - Security		0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-5234	Insurance - Claims		0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-5240	M & R Building		7,868	0	6,656	6,529	35,000	37,500	2.23%	7.14%
CONSOL-5242	M & R Equipment		6,521	10,372	3,926	6,235	1,000	2,500	0.15%	150.00%
CONSOL-5254	Small Tools & Equipment		6,352	1,895	1,037	5,524	3,250	3,900	0.23%	20.00%
CONSOL-5256	Equipment Rental		0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-5260	Gasoline		6,152	6,773	6,057	6,789	6,700	6,700	0.40%	0.00%
CONSOL-5625	First Aid Supplies		0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-5635	Training		859	0	423	0	0	0	0.00%	#DIV/0!
CONSOL-5385	Collateral		1,986	0	0	2,089	2,000	2,000	0.12%	0.00%
CONSOL-5401	Dumping Fees		0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-5420	Port-o-Lets		0	0	0	0	0	19,000	1.13%	#DIV/0!
CONSOL-5710	Trash Barrel Liners		1,700	27	0	0	0	0	0.00%	#DIV/0!
CONSOL-7006	Contingency - Board Approval		0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-7100	Radios		1,146	540	378	454	900	6,450	0.38%	616.67%
CONSOL-5258	City - Capital Reserve Fund		123,684	125,681	126,237	242,458	191,527	315,310	18.77%	64.63%
CONSOL-5259	City - Maint/Repair/Operations		10,102	21,115	25,815	161,638	107,085	210,207	12.51%	96.30%
<b>Total Materials, Supplies &amp; Services</b>			<b>360,014</b>	<b>367,888</b>	<b>375,232</b>	<b>691,846</b>	<b>627,787</b>	<b>894,394</b>	<b>53.25%</b>	<b>42.47%</b>
<b>Net Income</b>			<b>116,374</b>	<b>105,511</b>	<b>115,255</b>	<b>532,610</b>	<b>175,104</b>	<b>600,613</b>	<b>10.38%</b>	<b>243.00%</b>

# Seawall Parking (Urban Park)

CONSOLIDATED			Actual 2018	Actual 2019	Actual 2020	Projected Actual 2021	Adopted Budget 2021	Proposed Budget 2022	Percentage of Budget	Budget increase or Decrease
<b><i>CAPITAL OUTLAY &amp; DEBT SERVICE</i></b>										
CONSOL-5250	Improvements		0	0	12,145	0	0	26,600	1.58%	#DIV/0!
CONSOL-5250	Debt Service Principal		80	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-5156	Debt Service Interest		190	157	37	16	0	0	0.00%	#DIV/0!
CONSOL-5245	Leasehold Improvements		0	0	0	1,453	2,375	0	0.00%	(100.00%)
CONSOL-5253	Lease Payments - Prior Year		80	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-5252	Equipment Purchase		0	1,170	2,306	3,560	50,300	16,500	0.98%	(67.20%)
CONSOL-5253	Leased Equipment		0	0	0	3,726	0	6,747	0.40%	#DIV/0!
CONSOL-5255	Gain/Loss on Sale of Equipment		(3,538)	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-5830	Landscaping		1,000	0	4,000	0	4,000	4,000	0.24%	0.00%
<b>Total Capital Outlay</b>			<b>(2,189)</b>	<b>1,326</b>	<b>18,488</b>	<b>8,755</b>	<b>56,675</b>	<b>53,847</b>	<b>3.21%</b>	<b>(4.99%)</b>
<b>Total Expense</b>			<b>706,000</b>	<b>735,543</b>	<b>744,893</b>	<b>1,092,528</b>	<b>1,158,417</b>	<b>1,555,303</b>	<b>92.60%</b>	<b>34.26%</b>
<b><i>TRANSFERS</i></b>										
CONSOL-8003	Beach Cleaning Transfer		0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-8006	Beach Patrol (Security)		0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-4720	NB (Nourishment)		0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-8007	Dellanera Park Capital Improvement		0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-8008	R. A. Apfel		0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-8017	Sand Replenishment Fund (Restricted)		0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-8006	Seawolf Park		0	0	0	0	0	0	0.00%	#DIV/0!
CONSOL-8000	General Fund Allocation		82,456	83,788	84,158	118,429	118,429	124,350	7.40%	5.00%
<b>Total Transfers</b>			<b>82,456</b>	<b>83,788</b>	<b>84,158</b>	<b>118,429</b>	<b>118,429</b>	<b>124,350</b>	<b>7.40%</b>	<b>5.00%</b>
<b>Total Parking Expense</b>			<b>788,457</b>	<b>819,331</b>	<b>829,052</b>	<b>1,210,957</b>	<b>1,276,846</b>	<b>1,679,653</b>	<b>100.00%</b>	<b>31.55%</b>
<b>Net Consolidated Income</b>			<b>36,106</b>	<b>20,397</b>	<b>12,609</b>	<b>405,427</b>	<b>0</b>	<b>422,416</b>		
<hr/>										
<b>Depreciation on Capitalized Assets</b>										
UP-90-6515	Depreciation-Machine & Equipment		22,473	11,070	7,946	6,645	6,645	6,645		
UP-90-6525	Depreciation-Auto & Trucks		13,634	9,327	4,664	4,663	8,949	8,949		
<b>Total Depreciation Expense</b>			<b>36,106</b>	<b>20,397</b>	<b>12,609</b>	<b>11,308</b>	<b>15,594</b>	<b>15,594</b>		
<b>Net Income After Depreciation</b>			<b>0</b>	<b>(0)</b>	<b>0</b>	<b>394,119</b>	<b>(15,594)</b>	<b>406,822</b>		

## Seawall Parking (Urban Park)

<b>BEACH USER FEES</b>	<b>Actual 2018</b>	<b>Actual 2019</b>	<b>Actual 2020</b>	<b>Projected Actual 2021</b>	<b>Adopted Budget 2021</b>	<b>Proposed Budget 2022</b>	<b>Percentage of Budget</b>	<b>Budget increase or Decrease</b>
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### Income

UP-51-4200	Vehicle Admissions	800,408	804,074	805,072	1,611,566	1,184,286	2,097,269	124.86%	77.09%
UP-51-4200	Annual UP Parking Pass Revenue	0	0	0	0	90,000	0	0.00%	(100.00%)
UP-51-4210	Park Pass Revenue	22,875	24,250	29,375	4,818	0	0	0.00%	#DIV/0!
UP-51-4338	Special Event Revenue	1,280	9,552	7,214	0	2,560	4,800	0.29%	87.50%
UP-51-4665	FEMA Reimbursement	0	0	0	0	0	0	0.00%	#DIV/0!
UP-51-4666	Insurance Reimbursement	0	1,852	0	0	0	0	0.00%	#DIV/0!
UP-51-4670	City Reimbursement	0	0	0	0	0	0	0.00%	#DIV/0!
UP-51-4040	Loan Proceeds-Capital Improvements	0	0	0	0	0	0	0.00%	#DIV/0!
	<b>Nonrecurring Revenue Source</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>#DIV/0!</b>
	<b>Total Admissions</b>	<b>824,563</b>	<b>839,728</b>	<b>841,661</b>	<b>1,616,384</b>	<b>1,276,846</b>	<b>2,102,069</b>	<b>125.15%</b>	<b>64.63%</b>

### Expense

#### PERSONNEL

UP-51-5000	Salaries	271,637	282,965	250,539	293,750	338,387	460,096	27.39%	35.97%
UP-51-5038	Overtime	4,979	5,522	5,558	5,033	6,153	6,000	0.36%	(2.49%)
UP-51-5042	Incentive	0	0	0	4,600	4,600	6,730	0.40%	46.30%
UP-51-5048	Contract Labor	0	0	5,654	0	0	0	0.00%	#DIV/0!
UP-51-5050	Payroll Taxes	20,795	22,971	19,308	22,765	25,887	35,197	2.10%	35.97%
UP-51-5055	Pension Plan	2,939	2,595	4,920	5,578	9,368	10,718	0.64%	14.41%
UP-51-5060	Insurance - Employees	33,527	40,754	36,855	40,119	38,371	40,130	2.39%	4.58%
UP-51-5061	Insurance - Empl Contingency	0	0	0	0	3,837	4,414	0.26%	15.04%
UP-51-5065	Worker's Compensation	8,469	6,619	5,808	6,347	12,503	13,073	0.78%	4.56%
UP-51-5070	TEC-unemployment	0	0	24,266	12,709	13,810	10,000	0.60%	(27.59%)
UP-51-5071	Sick Leave/Vacation Accrual	2,201	88	(2,978)	(2,978)	3,335	3,000	0.18%	(10.05%)
UP-51-5075	Uniforms	2,853	2,254	1,566	3,427	7,000	7,000	0.42%	0.00%
UP-51-5078	Drug Testing/Background Check	775	360	(325)	577	552	552	0.03%	0.00%
UP-51-5079	Employee Recruitment	0	2,201	0	0	0	0	0.00%	#DIV/0!
UP-51-5080	Salary Contingency	0	0	0	0	10,152	10,152	0.60%	0.00%
	<b>Total Personnel</b>	<b>348,175</b>	<b>366,329</b>	<b>351,174</b>	<b>391,927</b>	<b>473,955</b>	<b>607,062</b>	<b>36.14%</b>	<b>28.08%</b>

# Seawall Parking (Urban Park)

BEACH USER FEES			Actual	Actual	Actual	Projected	Adopted	Proposed	Percentage	Budget
			2018	2019	2020	Actual	Budget	Budget	of	increase or
						2021	2021	2022	Budget	Decrease
<b>MATERIALS, SUPPLIES &amp; SERVICES</b>										
UP-51-5115	Advertising & Promotions		178	0	0	0	0	0	0.00%	#DIV/0!
UP-51-5117	Bank Fees		88,856	92,538	109,498	139,731	170,387	130,000	7.74%	(23.70%)
UP-51-5121	PBP Convenience Fees		64,826	67,049	59,901	82,527	53,246	65,000	3.87%	22.08%
UP-51-5118	Cash Over/Short		2	27	536	(36)	0	0	0.00%	#DIV/0!
UP-51-5120	Cleaning Supplies		918	833	3,035	3,918	4,495	5,025	0.30%	11.79%
UP-51-5125	Contract Services		0	0	0	0	0	4,865	0.29%	#DIV/0!
UP-51-5135	Data Processing/Software		872	4,365	2,778	187	3,195	2,800	0.17%	(12.36%)
UP-51-5140	Dues & Subscriptions		0	0	0	0	0	0	0.00%	#DIV/0!
UP-51-5155	Office Supplies		1,411	654	961	167	1,000	1,000	0.06%	0.00%
UP-51-5157	Paper Goods		957	2,412	724	336	4,300	4,500	0.27%	4.65%
UP-51-5162	Signage		1,723	5,288	1,221	3,730	7,500	8,200	0.49%	9.33%
UP-51-5164	Meeting/Seminars		4,494	1,637	(1,473)	76	2,595	4,330	0.26%	66.86%
UP-51-5165	Memberships		186	30	0	0	595	595	0.04%	0.00%
UP-51-5170	Miscellaneous		100	54	418	532	2,000	2,600	0.15%	30.00%
UP-51-5175	Office Rent		10,644	10,644	10,644	10,644	10,644	29,880	1.78%	180.72%
UP-51-5185	Supplies		896	999	570	85	1,500	1,700	0.10%	13.33%
UP-51-5187	Tickets		0	303	0	0	0	0	0.00%	#DIV/0!
UP-51-5189	Telephone/Cells/Internet		7,223	6,506	6,653	8,911	7,080	7,200	0.43%	1.69%
UP-51-5190	Utilities		0	0	0	0	0	0	0.00%	#DIV/0!
UP-51-5195	FEMA/Storm Damage Expense		0	0	0	0	0	0	0.00%	#DIV/0!
UP-51-5200	Audit Fees		3,306	2,950	3,019	3,068	3,217	3,500	0.21%	8.80%
UP-51-5202	Legal Fees		1,361	150	100	0	1,500	1,500	0.09%	0.00%
UP-51-5204	Professional Fees		0	0	0	0	1,250	9,500	0.57%	660.00%
UP-51-5230	Insurance - Property		1,054	1,227	1,539	555	1,747	2,032	0.12%	16.34%
UP-51-5232	Insurance - Liability		4,637	3,819	4,578	5,699	4,075	6,600	0.39%	61.96%
UP-51-5240	M & R Building		7,868	0	6,656	6,529	35,000	37,500	2.23%	7.14%
UP-51-5242	M & R Equipment		6,521	10,372	3,926	6,235	1,000	2,500	0.15%	150.00%
UP-51-5254	Small Tools & Equipment		6,352	1,895	1,037	5,524	3,250	3,900	0.23%	20.00%
UP-51-5256	Equipment Rental		0	0	0	0	0	0	0.00%	#DIV/0!
UP-51-5260	Gasoline		6,152	6,773	6,057	6,789	6,700	6,700	0.40%	0.00%
UP-51-5385	Collateral		1,986	0	0	2,089	2,000	2,000	0.12%	0.00%
UP-51-5401	Dumping Fees		0	0	0	0	0	0	0.00%	#DIV/0!
UP-51-5420	Port-o-Lets		0	0	0	0	0	19,000	1.13%	#DIV/0!
UP-51-5625	First Aid Supplies		0	0	0	0	0	0	0.00%	#DIV/0!
UP-51-5635	Training		859	0	423	0	0	0	0.00%	#DIV/0!
UP-51-5710	Trash Barrel Liners		1,700	27	0	0	0	0	0.00%	#DIV/0!
UP-51-7100	Radios		1,146	540	378	454	900	6,450	0.38%	616.67%
UP-51-5258	City - Capital Reserve Fund		123,684	125,681	126,237	242,458	191,527	315,310	18.77%	64.63%
UP-51-5259	City - Maint/Repair/Operations		10,102	21,115	25,815	161,638	107,085	210,207	12.51%	96.30%
<b>Total Materials, Supplies &amp; Services</b>			<b>360,014</b>	<b>367,888</b>	<b>375,232</b>	<b>691,846</b>	<b>627,787</b>	<b>894,394</b>	<b>53.25%</b>	<b>42.47%</b>
<b>Net Income</b>			<b>92,219</b>	<b>69,857</b>	<b>78,666</b>	<b>527,792</b>	<b>82,544</b>	<b>595,813</b>	<b>35.47%</b>	<b>621.81%</b>

# Seawall Parking (Urban Park)

<b>BEACH USER FEES</b>		<b>Actual 2018</b>	<b>Actual 2019</b>	<b>Actual 2020</b>	<b>Projected Actual 2021</b>	<b>Adopted Budget 2021</b>	<b>Proposed Budget 2022</b>	<b>Percentage of Budget</b>	<b>Budget increase or Decrease</b>
<b><i>CAPITAL OUTLAY &amp; DEBT SERVICE</i></b>									
UP-51-5250	Capital Improvements	0	0	12,145	0	0	26,600	1.58%	#DIV/0!
UP-51-5251	FFE/Capital-Financed	80	0	0	0	0	0	0.00%	#DIV/0!
UP-51-5245	Leasehold Improvements	0	0	0	1,453	2,375	0	0.00%	(100.00%)
UP-51-5156	Interest Expense	190	157	37	16	0	0	0.00%	#DIV/0!
UP-51-5253	Leased Equipment - Prior Year	80	0	0	0	0	0	0.00%	#DIV/0!
UP-51-5252	Equipment Purchase	0	1,170	2,306	3,560	50,300	16,500	0.98%	(67.20%)
UP-51-5253	Leased Equipment (Current Year)	0	0	0	3,726	0	6,747	0.40%	#DIV/0!
UP-51-5255	Gain/Loss on Sale of Equipment	(3,538)	0	0	0	0	0	0.00%	#DIV/0!
UP-51-5830	Landscaping	1,000	0	4,000	0	4,000	4,000	0.24%	0.00%
<b>Total Capital Outlay</b>		<b>(2,189)</b>	<b>1,326</b>	<b>18,488</b>	<b>8,755</b>	<b>56,675</b>	<b>53,847</b>	<b>3.21%</b>	<b>(4.99%)</b>
<b>Total Expense</b>		<b>706,000</b>	<b>735,543</b>	<b>744,893</b>	<b>1,092,528</b>	<b>1,158,417</b>	<b>1,555,303</b>	<b>92.60%</b>	<b>34.26%</b>
<b><i>TRANSFERS</i></b>									
UP-51-8000	General Fund Allocation	82,456	83,788	84,158	118,429	118,429	124,350	7.40%	5.00%
<b>Total Transfers</b>		<b>82,456</b>	<b>83,788</b>	<b>84,158</b>	<b>118,429</b>	<b>118,429</b>	<b>124,350</b>	<b>7.40%</b>	<b>5.00%</b>
<b>Total Parking Expense</b>		<b>788,457</b>	<b>819,331</b>	<b>829,052</b>	<b>1,210,957</b>	<b>1,276,846</b>	<b>1,679,653</b>	<b>100.00%</b>	<b>31.55%</b>
<b>Net Parking Income</b>		<b>36,106</b>	<b>20,397</b>	<b>12,609</b>	<b>405,427</b>	<b>0</b>	<b>422,416</b>		

**2021-2022 PROPOSED BUDGET  
Urban Park  
Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Beach User Dept 51 Cost</u>	<u>Unrestricted Dept 52 Cost</u>
5042	Incentive	Park Mgr./GM/Guest Exp. Mgr. Incentive	\$ 6,730	\$ -
5075	Uniforms	Shirts/Coats/Hats	\$ 7,000	\$ -
5078	Drug Testing/Background	Drug Tests (8 @ \$25)	\$ 200	\$ -
		Background Checks (8 @ \$44)	\$ 352	\$ -
			\$ 552	\$ -
5080	Salary Contingency	Merit Increase	\$ 10,152	\$ -
5117	Bank Fees	Total Admissions Income x 12.13%	\$ 130,000	\$ -
5120	Cleaning Supplies	Rags	\$ 200	\$ -
		Johnny Mops (disposable)	\$ 100	\$ -
		Enzyme Urine Remover 5@ \$75	\$ 375	\$ -
		Rubber Gloves	\$ 900	\$ -
		Hand Soap	\$ 900	\$ -
		Stainless Polish	\$ 850	\$ -
		COVID Response cleaning materials	\$ 700	\$ -
		Miscellaneous	\$ 1,000	\$ -
			\$ 5,025	\$ -
5121	PBP Convenience Fees	Total Admissions Income x 11.86%	\$ 65,000	\$ -
5125	Contract Services	Outsource Payroll	\$ 4,865	\$ -
5135	Data Processing/Software/ Maintenance	GCS Uattend Time clocks	\$ 460	\$ -
		GCS DocsVault (Annual Mtc) 1 user	\$ 90	\$ -
		Facility Dude Software (Annual)	\$ 532	\$ -
		Misc Software & Upgrades	\$ 1,718	\$ -
			\$ 2,800	\$ -
5157	Paper Goods	Paper Towels/Toilet Paper	\$ 4,500	\$ -
5162	Signage	Replacement Poles/Signs	\$ 8,200	\$ -
5164	Meetings/Seminars	Professional Development Training	\$ 2,500	\$ -
		Turtle Training (13 @ \$50/ea)	\$ 650	\$ -
		CPR Training (15 @ \$22/ea)	\$ 330	\$ -
		GHLA (Mgr/Asst Mgr)	\$ 50	\$ -
		Guest Exp. Mgr 1/5 Meetings & Seminars	\$ 500	\$ -
		Miscellaneous	\$ 300	\$ -
			\$ 4,330	\$ -
5165	Memberships	IPMI	\$ 595	\$ -

**2021-2022 PROPOSED BUDGET  
Urban Park  
Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Beach User Dept 51 Cost</u>	<u>Unrestricted Dept 52 Cost</u>
<b>5185</b>	<b>Supplies</b>	Misc & Water	\$ 1,500	\$ -
		Guest Exp. Mgr. 1/5 Materials & Supplies	\$ 200	\$ -
			<b>\$ 1,700</b>	<b>\$ -</b>
<b>5189</b>	<b>Telephone/Cell/Internet</b>	Distinct Data Ph (5 lines @ \$35/ea/mo)	\$ 2,100	\$ -
		Distinct Data LD (\$2.50/mth x 12)	\$ 30	\$ -
		Comcast (Dedicated Svc) \$180/mth	\$ 2,160	\$ -
		T-Mobile (7 Cells @ \$30/ea per mth)	\$ 2,520	\$ -
		1/5 Cell Phone	\$ 120	\$ -
		Misc (repairs, equipment, etc.)	\$ 270	\$ -
			<b>\$ 7,200</b>	<b>\$ -</b>
<b>5204</b>	<b>Professional Fees</b>	SOP Writing	\$ 8,000	\$ -
		Miscellaneous	\$ 1,500	\$ -
			<b>\$ 9,500</b>	<b>\$ -</b>
<b>5240</b>	<b>M &amp; R Bldg</b>	Portland Loos	\$ 9,000	\$ -
		Planters	\$ 2,500	\$ -
		Benches	\$ 6,000	\$ -
		Bus Stops & Lighted Bollards	\$ 17,000	\$ -
		Trash Cans & Bike Racks	\$ 3,000	\$ -
			<b>\$ 37,500</b>	<b>\$ -</b>
<b>5242</b>	<b>M &amp; R Equip</b>	Equipment repairs	\$ 2,000	\$ -
		EFM Leased Vehicles Maintenance Fee	\$ 500	\$ -
			<b>\$ 2,500</b>	<b>\$ -</b>
<b>5420</b>	<b>Port o Lets</b>	26 Singles & 1 ADA @ \$2k/mnth (7 mths)	\$ 14,000	\$ -
		16 Singles & 1 ADA @ \$1k/mnth (5 mths)	\$ 5,000	\$ -
			<b>\$ 19,000</b>	<b>\$ -</b>
<b>5250</b>	<b>Capital Improvements</b>	Office Space Buildout	<b>\$ 26,600</b>	<b>\$ -</b>
<b>5252</b>	<b>Equipment Purchase</b>	Electric Bikes	\$ 14,000	\$ -
		Generator	\$ 1,500	\$ -
		Safety Equipment	\$ 1,000	\$ -
			<b>\$ 16,500</b>	<b>\$ -</b>
<b>5253</b>	<b>Leased Equipment</b>	EFM - Current 2021 leased GMC Sierra	\$ 7,106	
		EFM - New lease for GMC Sierra	\$ 7,106	
		EFM - Proceeds from Residual Value of GMCs	\$ (7,465)	
			<b>\$ 6,747</b>	
<b>5254</b>	<b>Sm Tools &amp; Equip</b>	Leaf/Sand Blower	\$ 300	\$ -
		Weed Eaters	\$ 200	\$ -
		Squeegees/Sweepers	\$ 400	\$ -
		Tool Boxes and hand tools	\$ 1,000	\$ -
		Miscellaneous	\$ 2,000	\$ -
			<b>\$ 3,900</b>	<b>\$ -</b>

**2021-2022 PROPOSED BUDGET  
Urban Park  
Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Beach User Dept 51 Cost</u>	<u>Unrestricted Dept 52 Cost</u>
5385	Collateral	Parking Brochures	\$ 2,000	\$ -
5830	Landscaping	Palm Tree Shaving	\$ 4,000	\$ -
7100	Radios	GCEM Airtime 5 ea @ \$90	\$ 450	\$ -
		2 new radios	\$ 6,000	\$ -
			<b>\$ 6,450</b>	<b>\$ -</b>