



OPERATING & CAPITAL BUDGET

FISCAL YEAR OCT. 1, 2022, THROUGH SEPT. 30, 2023



GALVESTON
★ ISLAND ★
Park Board of Trustees

601 Tremont, Galveston, TX 77553 | 409.797.5000

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Budget
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PARK BOARD OF TRUSTEES OF THE CITY OF GALVESTON

Marty Fluke, Chairperson
Will Wright, Vice Chairperson
Dave Jacoby, Secretary/Treasurer
Michael (Mikey) Bouvier, Council Member Representative
Spencer Priest
Jason Hardcastle
Jeff Ossenkop
Kimberly Gaido
Jason Worthen

Administration and Department Managers:

Executive Management:

Kelly de Schaun
Chief Executive Officer

Bryson H. Frazier
Chief Financial Officer

Carla Cotropia – Mills, Shirley L. L. P
Legal Council

Management:

Michael Woody
Chief Tourism Officer

Kimberly Danesi
Chief Operations Officer

Peter Davis
Beach Patrol Chief

WHO WE ARE

The Park Board of Trustees of the City of Galveston is a unit of local government, whose express purpose is to manage the 32-mile Galveston gulf shoreline, coastal parks and attractions, and promote tourism on Galveston Island.

It was created by an act of the state legislature in 1962 and adopted by a referendum of Galveston citizens in 1963. Park Board Trustees are appointed by the Galveston City Council.

The Park Board employs a full-time, year-round staff with additional part-time and seasonal employees as needed.

Vision Statement: To create an historic beach tourist destination that promises an exciting variety of experiences and a high quality of life for residents.

Mission Statement: To promote and support tourism on Galveston Island in order to foster an environment that establishes a great place to live, work and visit.

Core Values:

T – Trusted

R – Respected

U – Unique

S – Strategic

T – Tied to our Community

E – Efficient

E – Environmentally Sensitive

S – Striving to Welcome All

Park Board of Trustees of the City of Galveston

Budget Overview

❖ Budgeted Personnel:

Full time	117
Part time	19
Seasonal-Life Guards	117
Seasonal-Parks	15
Seasonal-Security Officers	<u>33</u>
	301

❖ The Park Board maintains and operates the following governmental and enterprise funds:

Governmental Funds:

Tourism Development
Beach Cleaning
Beach Patrol
Debt Service
Grants
Nourished Beach
Rebate
General Administration
East End Lagoon

Funded By:

3 Cents City Hotel Occupancy Tax
.5 Cent City Hotel Occupancy Tax/.7666 State
.5 Cent City Hotel Tax/.6667 State
Oil Spill Settlement Funds
Grant Proceeds
.5667 Cent of State Hotel Occupancy Tax
Umbrella & Chair Concession Fees
Inter-fund Transfers
Grant Funding and Donations

Enterprise Funds:

Dellanera RV Beach Park
R. A. Apffel Beach Park
Stewart Beach Park
Seawolf Park
Seawall Parking (Urban Park)

Funded By:

Beach and Camping Admissions
Beach Admissions/Concession Fees
Beach Admissions/Concession Fees
Parking, Fishing, and Sub & Ship Fees
Beach Admissions

❖ Funding

The Park Board is funded principally by hotel occupancy tax (HOT) and beach user fees. HOT revenue received by the governmental funds is restricted and must be used only for the purpose intended. HOT funds cannot be transferred to any other recipient except as payment for a service received or rendered, or as debt service or interfund loan.

➤ Hotel Occupancy Tax Received by the Park Board:

- **4 pennies divided as follows:**
 - 3 pennies advertising and promotion
 - ½ penny beach maintenance
 - ½ penny beach patrol

➤ State Hotel Occupancy Tax Rebate Received by the Park Board:

- **2 pennies divided as follows:**
 - .7666 Beach Maintenance
 - .6667 Beach Patrol
 - .5667 Nourished Beach (Seawall Beach)

❖ Beach User Fees

The use of beach user fees is controlled by the Texas General Land Office. Admissions collected at the beach parks can only be used for the operation of the parks and for beach services.

The beach park admission per vehicle is \$12 daily and \$15 for weekends or special events. This fee is collected at R. A. Appfel and Stewart Beach Park. Dellanera Park collects Beach User admission fees for day parking. As per an agreement with the General Land Office, 29.7% of camping admissions and expenditures at Dellanera Park are transferred to the beach user category. Fees generated from parking on the Seawall are also considered beach user fees.

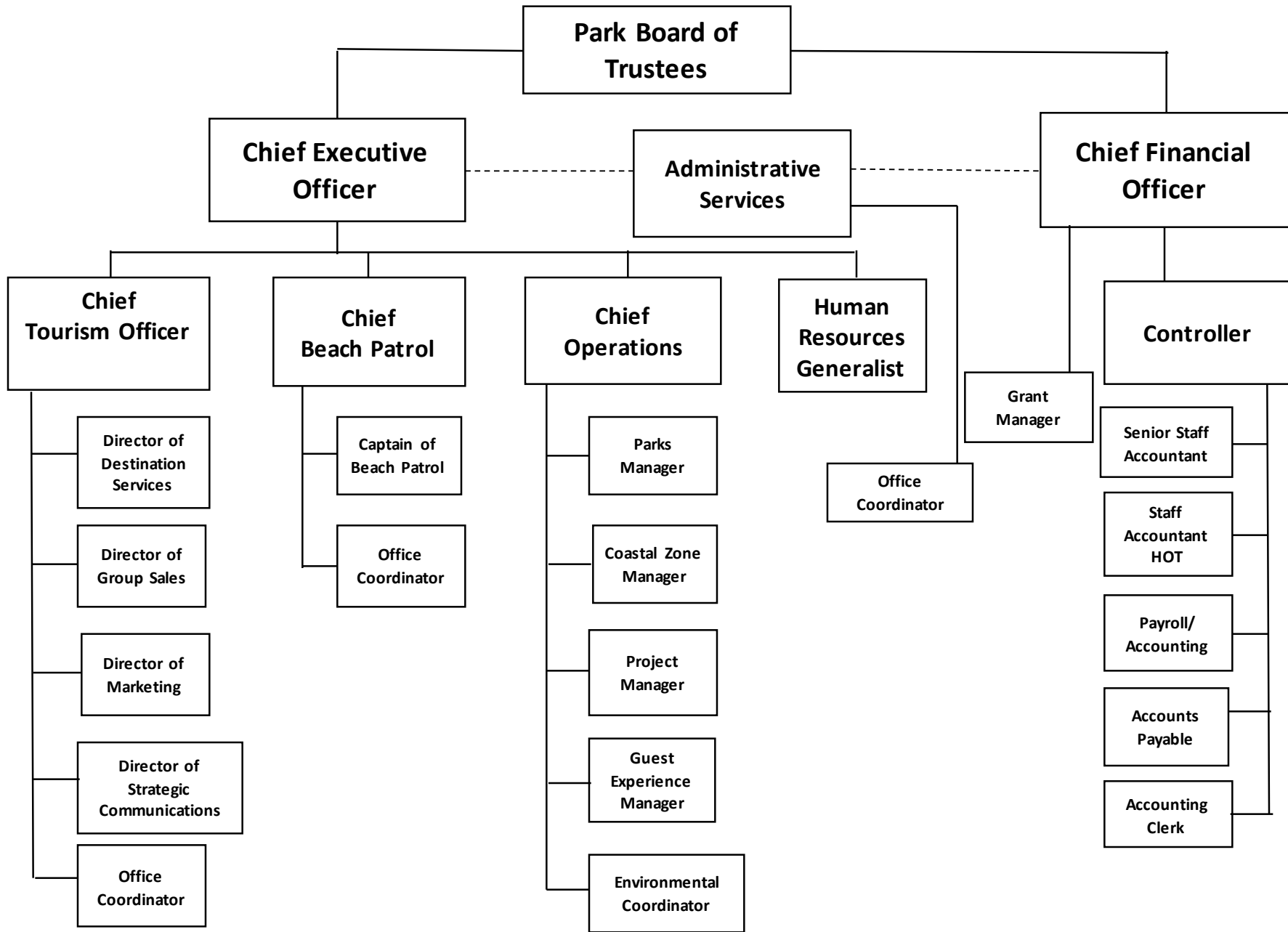
❖ Other Income & Sources of Revenue

- Concession Fees
- Admissions collected at Seawolf Park
- Camping Admissions collected at Dellanera Park
- Grants and FEMA awards
- Coop Advertising
- Reimbursements from County & City Governments

❖ Inter-Fund Transfers

Inter-fund transfers are supported by a cost allocation study performed by Maximus, Inc. The transfers to the General Fund can be traced to the calculations of this study. This study has been approved and accepted by the General Land Office.

Park Board or Trustees of the City of Galveston Organizational Chart



Park Board of Trustees of the City of Galveston
Financial Plan Fiscal Year 2023

The Park Board of Trustees key functional areas are as follows: Beach Maintenance, Beach Patrol, East End Lagoon, Tourism Development, Beach Parks, Dellanera RV Park, Seawolf Park, and Administration. The Park Board of Trustees also operates and manages Seawall Parking and the collection of hotel occupancy taxes (HOT). This budget provides for the continuation of current and new programs and also includes FEMA recovery revenue and expenditures for ongoing rebuilding projects.

The Park Board of Trustees presents a balanced budget with a net bottom line of: \$ 1,648,072

REVENUE

City Hotel Occupancy Tax (HOT) **\$ 10,800,000**

Four pennies of the Hotel Occupancy Tax collected for the City of Galveston are allocated to the Park Board. Of these four pennies, Tourism Development receives three pennies, Beach Maintenance receives one half penny, and Beach Patrol receives one half penny. Each penny is restricted to the fund to which it is allocated. The hotel tax penny's value has been budgeted at \$2,700,000 for this fiscal year.

State Hotel Occupancy Tax (HOT) **\$ 5,400,000**

A rebate of two pennies of Hotel Occupancy Tax is received from the State of Texas. The rebate is restricted to the following allocations: Beach Cleaning receives .7666, Beach Patrol receives .6667, and Nourished /Seawall Beach receives .5667.

Parking Admissions (Beach User) **\$ 3,676,990**

The beach parks, R. A. Appfel Park, Stewart Beach, and Dellanera Park are funded by a beach user/admission fee of \$12 weekdays and \$15 weekends/special events collected for each vehicle entering the parks' gates. Currently Seawall Parking admissions range from a \$2 per hour with a minimum of 2 hours, to a max of \$16 for eight hours or more. Beach User fees have restricted uses as governed by the Texas General Land Office and can only be used for beach related expenditures.

Parking/Camping/Naval Display/ Fishing Pier Admissions (Unrestricted) **\$ 1,950,500**

Dellanera RV Park's beach was renourished in 2015. It accepts beach user admissions and has recreational vehicle camping facilities. Seawolf Park collects admissions for parking and fishing, and payments for rent and admissions of the submarine and ship located on the park grounds. The park is in full operation; however, there is need for capital improvement at Seawolf. A new gate entrance facility was completed in June 2011 and a fishing bulkhead was completed in 2013. New sidewalks and playground/picnic shade structures were completed in 2022. The demolition of the park pavilion has been completed, and the extension of an existing fishing pier is currently being negotiated with FEMA.

Concessionaires/Vending/Rentals **\$ 468,775**

The Park Board of Trustees manages concession contracts ranging from beach umbrella services to snow cone vendors to horseback rides. Pavilion rental is collected at R. A. Appfel park for weddings and special events. Dellanera Park has washers and dryers and sells snacks, drinks, and merchandise.

Financing Proceeds – Financed Equipment and Capital Improvements **\$ 1,080,000**

The Park Board of Trustees finances some equipment purchases using a credit line with its depository institution and by municipal lease (loan) agreements with participating banks. The credit line has a current rate of 1.950% and is secured by a certificate of deposit. The current budget about is dedicated to the development of an RV park at Seawolf Park.

Grants **\$ 1,646,304**

Anticipated grant proceeds are as follows: Beach Cleaning \$100,000, Beach Patrol \$311,000. East End Lagoon \$199,726, Nourished Beach \$5,633,080, and Stewart Beach \$1,451,731.

FEMA **\$ 9,239,799**

The Park Board's infrastructure received severe damage from hurricane Ike and Harvey. The remaining FEMA projects and closeouts are scheduled in this budget.

Other Revenue **\$ 2,175,626**

Other revenues are derived from coop advertising, contracts for service, reimbursements from county & city governments, insurance reimbursements, and lease space at Park Board Plaza.

Nonrecurring Revenue Source **\$ 6,851,339**

This revenue source is the use of fund balance reserves to complete ongoing projects, tourism related business opportunities, and for the Park Board to maintain its current services. Budgeted within this category are special expense contingencies in the amount of \$3,390,300 which can only be used with the Park Board's approval. Funds dedicated to Capital and equipment purchases are scheduled at \$2,823,899. Funds dedicated to non-recurring one-time expenses total \$3,573,578. And funds dedicated to recurring/operation expenses total \$295,566.

Inter-fund Transfers **\$ 4,202,901**

Inter-fund transfers represent payments for general administration, accounting, human resources, maintenance, beach maintenance, and lifeguards.

Total Revenue: \$ 47,492,234

Financial Plan Fiscal Year 2023

EXPENSES

General Fund Administration/Accounting

\$ 2,774,518

The General Fund consists of the Park Board administration and accounting support. It is funded by transfers allocated from each fund, investment revenue, and leases for space at 601 Tremont. Capital outlays include debt service payment of \$219,040, equipment purchases in the amount of \$16,000, and capital improvements totaling \$329,000 for a new roof and reconfiguration of the Plaza.

Beach Cleaning

\$ 5,188,027

The beach cleaning plan for the 2023 fiscal year focuses upon maintenance and trash pickup on the island's beach areas using designated cleaning crews. Capital outlays include debt service of \$73,200, equipment purchases of \$593,000, and land acquisition for equipment storage totaling \$700,000

Beach Patrol

\$ 4,494,100

The Beach Patrol is responsible for lifeguard services on the island's beaches. Beach Patrol supports 14 full time, 1 part time, and 150 Seasonal Employees. Capital improvements include equipment purchases/leases of \$196,400, and \$456,000 for the design and development of a new head quarters. There is also a \$247,300 contingency budgeted for seasonal lifeguards. Included in the budget are transfers from Seawolf Park, Stewart Beach, and R.A. Apffel Park for security services.

Settlement (Debit Service)

\$ 172,165

BP Oil Spill Settlement Funds in the amount of \$171,265 are budgeted to be transferred to Stewart Beach Park and R.A. Apffel - Each Beach for drainage project maintenance (Stewart Beach) and design (R.A. Apffel).

East End Lagoon

\$ 326,755

In 2015 an inter-local agreement was entered into between the City of Galveston the Park Board of Trustees to manage the East End Lagoon project. Grants in the amount of \$287,466 from RESTORE for a new open air structure, walking trails, and other amenities are expected.

Sand Replenishment Fund

\$ -

There are no current expenses/expenditures budgeted in Sand Replenishment in Fiscal Year 2023.

Seawall Beach (Nourished Beach)

\$ 10,745,517

This fund maintains the nourished beach in front of the seawall. This fund supplies the seawall port-a-lets, seawall trash cans, and seawall sand and litter maintenance. Grant expenses in the amount of \$650,000 is budgeted for west end projects, and FEMA expense in the amount of \$7,663,650 is scheduled for beach nourishment projects at Babe's Beach and near Dellanera Park.

Tourism Development

\$ 11,980,750

The Tourism Development Fund is responsible the Convention and Visitors Bureau, Visitor Information Center, and promoting tourism on Galveston Island. Included in the budget is \$3,355,500 in cash reserve use for non-recurring and capital projects including lighting along 25th Street, holiday projects, shoulder season advertising campaigns, a wayfinding program, and capital projects at R.A. Apffel - East Beach and Seawolf Park. To comport with City Charter, only unrestricted cash will be used to fund capital projects at the Parks.

Beach Parks

R.A. Apffel Park	\$ 1,315,829
Stewart Beach	\$ 1,458,567
Seawall Parking (Urban Park)	\$ 2,514,083

All expenditures related to the beach parks are for park personnel, amenities, and maintenance. The R.A. Apffel - East Beach budget includes routine maintenance of the pavilion's roof and concrete structure, and a sprinkler system retrofit and west ticket booth remodel. The Stewart Beach budget includes repairs to the existing pavilion, a new entrance sign, and improvements to the special use entrance. The budget also has capital improvements including new mobile restrooms along the Seawall.

Dellanera Park

\$ 1,087,423

A complete renovation of the existing pavilion was completed in FY2021. The park has \$179,600 in capital projects scheduled that include retiling for the bathrooms, landscaping, glamping spaces, and BBQ grill buildouts.

Seawolf Park

\$ 3,786,428

Several FEMA projects related to Hurricane Ike are still underway at the park. The park pavilion received substantial damage from Hurricane Ike and was demolished in FY2020. Scheduled FEMA projects include moorings for the USS Stewart and a fishing pier extension. Capital projects include exploring a potential RV park, erosion fill, and a ticket booth remodel. Revenue sharing with the City of Galveston in the amount \$300,000 is also scheduled in this budget.

Total Expenses: \$ 45,844,162

Park Board of Trustees of the City of Galveston

Fiscal Year 2023 Budget

Supplemental Schedules



Park Board of Trustees of the City of Galveston

Fiscal Year 2023 Budget
Revenue and Expense Summary

Governmental Fund
Enterprise Fund

Fund	Actual 2019	Actual 2020	Actual 2021	Projected 2022	Adopted Budget 2022	Proposed Budget 2023
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Revenue Summary

Beach Cleaning	3,387,346	2,617,080	4,223,739	5,144,497	3,851,577	5,184,462
Beach Patrol	2,952,466	2,281,948	3,794,934	4,720,910	4,049,083	4,494,100
Debt Service (Settlement)	9,370	4,608	1,457	1,400	78,755	172,165
General Fund	2,205,408	1,550,792	2,274,425	2,996,132	2,389,856	2,774,518
Nourished Beach	4,534,065	2,696,635	4,988,247	2,014,134	11,675,814	10,743,423
Sand Replenishment Fund	175,413	1,331	-	-	-	-
Tourism Development	6,037,493	5,146,862	7,826,610	10,489,620	8,578,920	11,980,750
Dellanera Park	803,449	888,973	1,193,501	1,094,588	1,502,148	3,010,388
East End Lagoon	88,165	46,612	57,592	51,625	251,351	326,755
Pocket Parks	-	-	-	-	-	-
R.A. Apffel Park	662,344	477,770	741,997	1,173,205	1,039,088	1,313,995
Stewart Beach	1,411,074	894,412	1,078,224	3,227,681	3,888,827	1,505,201
Seawolf Park	1,448,431	1,116,892	1,494,271	1,709,356	1,979,662	3,472,394
Urban Park (Seawall Parking)	839,728	841,661	1,773,212	1,956,050	2,102,069	2,514,083
Total Revenue	24,554,752	18,565,576	29,448,209	34,579,198	41,387,150	47,492,234

Expense Summary

Beach Cleaning	3,682,356	3,881,028	3,285,565	4,281,618	3,730,365	5,188,027
Beach Patrol	2,686,995	2,139,862	2,858,544	3,366,814	4,049,083	4,494,100
Debt Service (Settlement)	278,627	134	2	28,755	78,755	172,165
General Fund	2,034,025	2,085,014	1,979,455	2,273,480	2,389,856	2,774,518
Nourished Beach	4,210,450	2,345,779	3,857,272	1,765,293	11,675,814	10,745,517
Sand Replenishment Fund	294,819	272,719	808	-	-	-
Tourism Development	6,083,912	5,110,861	5,742,619	8,441,302	8,578,920	11,980,750
Dellanera Park	818,804	601,461	740,775	956,121	1,035,310	1,087,423
East End Lagoon	73,310	98,755	40,776	12,617	237,660	326,755
Pocket Parks	-	(18)	-	-	-	-
R.A. Apffel Park	612,599	367,646	527,724	641,547	939,905	1,315,829
Stewart Beach	1,198,457	860,828	952,343	3,258,629	3,860,134	1,458,567
Seawolf Park	1,336,047	1,299,055	1,336,381	1,576,844	2,492,683	3,786,428
Urban Park (Seawall Parking)	819,331	829,052	1,775,774	1,433,458	1,679,653	2,514,083
Total Expense	24,129,733	19,892,174	23,098,038	28,036,478	40,748,138	45,844,162
Net Income	425,020	(1,326,598)	6,350,170	6,542,719	639,012	1,648,072

Park Board of Trustees of the City of Galveston

Fiscal Year 2023 Budget

Budgeted Employee Count

Fund	Fulltime	Part-time	Seasonal
Beach Cleaning	43	0	0
Beach Patrol	14	1	150
General Fund	12	0	0
Nourished Beach	4	0	0
Tourism Development	18	2	0
Dellanera Park	5	2	0
East End Lagoon	0	0	0
R.A. Appfel	2	0	6
Stewart Beach	3	0	9
Seawolf Park	11	3	0
Urban Park	6	11	0
Totals	117	19	165
		Grand Total	301

Park Board of Trustees of the City of Galveston

Fiscal Year 2023 Budget

Revenue and Personnel Expense Summary

Fund	Actual 2019	Actual 2020	Actual 2021	Projected 2022	Adopted Budget 2022	Proposed Budget 2023
Revenue Summary						
Beach Cleaning	3,387,346	2,617,080	4,223,739	5,144,497	3,851,577	5,184,462
Beach Patrol	2,952,466	2,281,948	3,794,934	4,720,910	4,049,083	4,494,100
Debt Service (Settlement)	9,370	4,608	1,457	1,400	78,755	172,165
General Fund	2,205,408	1,550,792	2,274,425	2,996,132	2,389,856	2,774,518
Nourished Beach	4,534,065	2,696,635	-	-	11,675,814	10,743,423
Sand Replenishment Fund	175,413	1,331	4,988,247	2,014,134	-	-
Tourism Development	6,037,493	5,146,862	7,826,610	10,489,620	8,578,920	11,980,750
Dellanera Park	803,449	888,973	1,193,501	1,094,588	1,502,148	3,010,388
East End Lagoon	88,165	46,612	57,592	51,625	251,351	326,755
Pocket Parks	-	-	-	-	-	-
R.A. Apffel Park	662,344	477,770	741,997	1,173,205	1,039,088	1,313,995
Stewart Beach	1,411,074	894,412	1,078,224	3,227,681	3,888,827	1,505,201
Seawolf Park	1,448,431	1,116,892	1,494,271	1,709,356	1,979,662	3,472,394
Urban Park (Seawall Parking)	839,728	841,661	1,773,212	1,956,050	2,102,069	2,514,083
Total Income	24,554,752	18,565,576	29,448,209	34,579,198	41,387,150	47,492,234

Personnel Expense Summary

Beach Cleaning	1,760,758	1,745,370	1,844,961	2,287,972	2,494,463	2,721,025
Beach Patrol	1,692,247	1,563,981	2,009,380	2,227,230	2,451,922	2,887,600
Debt Service (Settlement)	-	-	-	-	-	-
General Fund	1,088,930	1,274,674	1,196,640	1,228,689	1,250,331	1,369,768
Nourished Beach	-	301	98,612	178,626	230,895	373,600
Sand Replenishment Fund	-	-	-	-	-	-
Tourism Development	1,508,734	1,469,567	1,640,949	1,974,153	2,068,817	2,626,205
Dellanera Park	225,467	250,438	319,841	359,999	381,618	387,155
East End Lagoon	21,933	23,574	1,334	486	1,600	1,704
Pocket Parks	-	(18)	-	-	-	-
R.A. Apffel Park	256,337	169,552	254,988	266,130	307,560	297,325
Stewart Beach	342,987	340,709	289,331	339,982	411,566	388,265
Seawolf Park	524,259	478,142	558,701	612,626	696,949	692,800
Urban Park (Seawall Parking)	366,329	351,174	398,357	488,816	607,062	698,953
Total Personnel Expense	7,787,982	7,667,463	8,613,094	9,964,709	10,902,782	12,444,400

As a Percentage of Revenue

31.72%	41.30%	29.25%	28.82%	26.34%	26.20%
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Park Board of Trustees of the City of Galveston

Fiscal Year 2023 Budget

Revenue and Personnel Expense Summary Continued

Fund	Actual 2020	Actual 2021	Projected 2022	Adopted Budget 2022	Proposed Budget 2023
Personnel Expense Increase/(Decrease) over prior year					
Beach Cleaning	(15,388)	99,591	443,011	649,502	226,562
Beach Patrol	(128,266)	445,399	217,850	442,542	435,678
Debt Service (Settlement)	-	-	-	-	-
General Fund	185,744	(78,035)	32,049	53,691	119,437
Nourished Beach	301	98,311	80,014	132,283	142,705
Sand Replenishment Fund	-	-	-	-	-
Tourism Development	(39,167)	171,382	333,204	427,868	557,388
Dellanera Park	24,970	69,403	40,158	61,777	5,537
East End Lagoon	1,641	(22,239)	(848)	266	104
Pocket Parks	(18)	18	-	-	-
R.A. Apffel Park	(86,785)	85,436	11,142	52,572	(10,235)
Stewart Beach	(2,279)	(51,377)	50,651	122,235	(23,301)
Seawolf Park	(46,117)	80,558	53,925	138,248	(4,149)
Urban Park (Seawall Parking)	(15,155)	47,183	90,459	208,705	91,891
Decrease/Increase in Personnel Cost	(120,519)	945,631	1,351,615	2,289,688	1,541,618
Revenue Increase/(Decrease) over prior year					
Beach Cleaning	(770,266)	1,606,658	920,758	(372,162)	1,332,885
Beach Patrol	(670,518)	1,512,986	925,976	254,149	445,017
Debt Service (Settlement)	(4,762)	(3,151)	(57)	77,298	93,410
General Fund	(654,616)	723,634	721,707	115,431	384,662
Seawall Beach 10th to 61st	(1,837,430)	(2,696,635)	-	11,675,814	(932,391)
Nourished Beach	(174,082)	4,986,916	(2,974,113)	(4,988,247)	-
Tourism Development	(890,631)	2,679,748	2,663,010	752,310	3,401,830
Dellanera Park	85,524	304,528	(98,913)	308,647	1,508,240
East End Lagoon	(41,553)	10,980	(5,967)	193,759	75,404
Pocket Parks	-	-	-	-	-
R.A. Apffel Park	(184,573)	264,227	431,208	297,091	274,907
Stewart Beach	(516,663)	183,812	2,149,457	2,810,603	(2,383,626)
Seawolf Park	(331,539)	377,380	215,085	485,391	1,492,732
Urban Park (Seawall Parking)	1,933	931,551	182,838	328,857	412,014
Increase/Decrease in Revenues	(5,989,176)	10,882,633	5,130,989	11,938,941	6,105,084

Park Board of Trustees of the City of Galveston

Fiscal Year 2023 Budget

Estimated Cash Balances & Reserve Calculation

Fund	Estimated Cash 9/30/2022	Estimated FY2023 Cash Use	Estimated Cash 9/30/2023	Budgeted Operating Expense	Required Reserve Amount
Beach Cleaning	4,500,000	(1,140,902)	3,359,098	3,398,300	1,132,767
Beach Patrol	5,175,000	(517,675)	4,657,325	3,564,100	1,188,033
Debt Service (Settlement)	400,000	(171,265)	228,735	-	-
General Fund	1,155,000	(122,806)	1,032,194	2,424,478	808,159
Nourished Beach	2,630,000	(754,961)	1,875,039	1,294,850	431,617
Sand Replenishment	(1,500)	-	(1,500)	-	-
Tourism Development	10,000,000	(3,355,500)	6,644,500	7,137,382	2,379,127
Dellanera Park	7,500	1,922,965	1,930,465	754,512	251,504
East End Lagoon	63,000	(32,500)	30,500	39,289	13,096
R.A. Apffel	(1,300,000)	(149,715)	(1,449,715)	708,246	236,082
Stewart Beach	540,000	(139,908)	400,092	854,732	284,911
Seawolf Park	950,000	(741,000)	209,000	1,424,166	474,722
Urban Park	1,330,000	-	1,330,000	1,822,515	607,505
	25,449,000	(5,203,267)	20,245,733	23,422,570	7,807,523

Park Board of Trustees of the City of Galveston

Fiscal Year 2023 Budget

Budgeted Reserve Use Analysis

Fund	Budgeted Reserve Use					Note
	Recurring Expense	Non-recurring Expense	Capital Expense	FEMA & Grants - Net Expense / (Income)	Total Reserve Use / (Add)	
Beach Cleaning	\$ -	\$ -	\$ 1,137,337	\$ 3,565	\$ 1,140,902	Capital: vehicles, trash truck, wheel loader, trash compactor, water truck, storage site acquisition
Beach Patrol	\$ -	\$ -	\$ 517,675	\$ -	\$ 517,675	Capital: HQ Design & vehicles/equip
Settlement (Debt Service)	\$ -	\$ 171,265	\$ -	\$ -	\$ 171,265	Non-recurring: transfers to RA and SB
General Fund	\$ -	\$ -	\$ 122,806	\$ -	\$ 122,806	Capital: Plaza reconfiguration
Nourished Beach	\$ 158,296	\$ 584,571	\$ 10,000	\$ 2,094	\$ 754,961	Recurring: transfers to BC and BP - Non-recurring: offshore breakwater E&D, emergency ramps west of 61st, and transfer to RA and EEL - Capital: plaza reconfiguration
Tourism Development	\$ -	\$ 2,750,500	\$ 605,000	\$ -	\$ 3,355,500	Non-recurring: Special projects/contingency board approval, and transfer to RA & SW - Capital: Mobile kiosk, VICi upgrades, transfers to RA & SW
Dellanera Park	\$ -	\$ -	\$ -	\$ (1,922,965)	\$ (1,922,965)	FEMA: net reimbursements and net income
East End Lagoon	\$ -	\$ 32,500	\$ -	\$ -	\$ 32,500	Non-recurring: grant match funds
R.A. Apffel - East Beach	\$ -	\$ -	\$ 147,881	\$ 1,834	\$ 149,715	Capital: Sprinkler system, pavilion structural work, office space build out, west ticket booth renovation, vehicles, & equipment - FEMA: reimbursements from Iike - Grants: ADA Access grant
Stewart Beach	\$ -	\$ 27,942	\$ 158,600	\$ (46,634)	\$ 139,908	Non-recurring: garage door and emergency repairs, small tools, and temporary pavilion fence - Capital: plaza reconfiguration, pavilion concrete, special use entrance improvements, landscaping, & equipment - FEMA: Reimbursements for building damage & ticket booth
Seawolf Park	\$ 295,566	\$ 6,800	\$ 124,600	\$ 314,034	\$ 741,000	Recurring: Revenue sharing w/ City - Non-recurring: tools and special events/projects - Capital: RV Park (partial) and plaza reconfiguration - FEMA: Moorings, rip-rap, and fishing pier
Urban Park	\$ -	\$ -	\$ -	\$ -	\$ -	
Totals	\$ 453,862	\$ 3,573,578	\$ 2,823,899	\$ (1,648,072)	\$ 5,203,267	

Park Board of Trustees of the City of Galveston

Schedule of Outstanding Debt as of September 30, 2022

Type	Purpose	Principal Amount	Date of Issue	Maturity Date	Principal Outstanding
Line of Credit	Equipment Purchases	\$ 540,000	11/15/2004	Revolving	\$ 35,630
Mortgage	29th Street Maintenance Facility	\$ 800,000	2/28/2008	2/23/2023	\$ 334,400
Interal/Inter Fund Loan	Stewart Beach Mobile Amenities	\$ 600,000	9/30/2022	9/30/2028	\$ 600,000
Municipal Lease	Purchase/Remodel of 601 Tremont	\$ 2,232,041	3/15/2010	12/15/2024	\$ 461,170
TOTALS					\$ 1,431,200

Budgeted Principal and Interest to be paid in Fiscal Year 2023 on existing debt only:

Type	Purpose	Principal	Interest	Total
Line of Credit	Equipment Purchases	\$ 25,200	\$ 1,200	\$ 26,400
Mortgage	29th Street Maintenance Facility	\$ 50,400	\$ 22,800	\$ 73,200
Interal/Inter Fund Loan	Stewart Beach Mobile Amenities	\$ 85,100	\$ 1,400	\$ 86,500
Municipal Lease	Purchase/Remodel of 601 Tremont	\$ 198,110	\$ 20,930	\$ 219,040
TOTALS		\$ 358,810	\$ 46,330	\$ 405,140

Park Board of Trustees of the City of Galveston

Fiscal Year 2023 Budget

Interfund Transfer Summary

Beach Cleaning	Transfers In	Transfers Out
Beach Patrol	-	-
Debt Service (Settlement Fund)	-	-
General Fund	-	339,262
Nourished Beach	350,000	-
Sand Replenishment	-	-
Tourism Development	-	-
Dellanera Park	-	-
East End Lagoon	-	-
R.A. Apffel - East Beach	-	-
Stewart Beach	-	-
Seawolf Park	-	-
Urban Park	-	-
Total:	\$ 350,000	\$ 339,262

Beach Patrol	Transfers In	Transfers Out
Beach Cleaning	-	-
Debt Service (Settlement Fund)	-	-
General Fund	-	244,000
Nourished Beach	500,000	-
Sand Replenishment	-	-
Tourism Development	-	-
Dellanera Park	-	-
East End Lagoon	-	-
R.A. Apffel - East Beach	124,500	-
Stewart Beach	142,000	-
Seawolf Park	30,300	-
Urban Park	-	-
Total:	\$ 796,800	\$ 244,000

Debt Service (Settlement Fund)	Transfers In	Transfers Out
Beach Cleaning	-	-
Beach Patrol	-	-
General Fund	-	-
Nourished Beach	-	-
Sand Replenishment	-	-
Tourism Development	-	-
Dellanera Park	-	-
East End Lagoon	-	-
R.A. Apffel - East Beach	-	150,400
Stewart Beach	-	21,765
Seawolf Park	-	-
Urban Park	-	-
Total:	\$ -	\$ 172,165

General Fund	Transfers In	Transfers Out
Beach Cleaning	339,262	-
Beach Patrol	244,000	-
Debt Service (Settlement Fund)	-	-
Nourished Beach	153,900	-
Sand Replenishment	-	-
Tourism Development	860,368	-
Dellanera Park	104,411	-
East End Lagoon	-	-
R.A. Apffel - East Beach	89,935	-
Stewart Beach	112,125	-
Seawolf Park	118,750	-
Urban Park	130,568	-
Total:	\$ 2,153,319	\$ -

Nourished Beach	Transfers In	Transfers Out
Beach Cleaning	-	350,000
Beach Patrol	-	500,000
Debt Service (Settlement Fund)	-	-
General Fund	-	153,900
Sand Replenishment	-	-
Tourism Development	-	-
Dellanera Park	-	-
East End Lagoon	-	30,567
R.A. Apffel - East Beach	-	92,550
Stewart Beach	-	-
Seawolf Park	-	-
Urban Park	-	-
Total:	\$ -	\$ 1,127,017

Sand Replenishment	Transfers In	Transfers Out
Beach Cleaning	-	-
Beach Patrol	-	-
Debt Service (Settlement Fund)	-	-
General Fund	-	-
Nourished Beach	-	-
Tourism Development	-	-
Dellanera Park	-	-
East End Lagoon	-	-
R.A. Apffel - East Beach	-	-
Stewart Beach	-	-
Seawolf Park	-	-
Urban Park	-	-
Total:	\$ -	\$ -

Park Board of Trustees of the City of Galveston

Fiscal Year 2023 Budget

Interfund Transfer Summary

Tourism Development	Transfers In	Transfers Out
Beach Cleaning	-	-
Beach Patrol	-	-
Debt Service (Settlement Fund)	-	-
General Fund	-	860,368
Nourished Beach	-	-
Sand Replenishment	-	-
Dellanera Park	-	-
East End Lagoon	-	-
R.A. Apffel - East Beach	-	272,500
Stewart Beach	-	-
Seawolf Park	-	335,000
Urban Park	-	-
Total:	\$ -	\$ 1,467,868

Dellanera Park	Transfers In	Transfers Out
Beach Cleaning	-	-
Beach Patrol	-	-
Debt Service (Settlement Fund)	-	-
General Fund	-	104,411
Nourished Beach	-	-
Sand Replenishment	-	-
Tourism Development	-	-
East End Lagoon	-	-
R.A. Apffel - East Beach	-	-
Stewart Beach	-	-
Seawolf Park	-	-
Urban Park	-	-
Total:	\$ -	\$ 104,411

East End Lagoon	Transfers In	Transfers Out
Beach Cleaning	-	-
Beach Patrol	-	-
Debt Service (Settlement Fund)	-	-
General Fund	-	-
Nourished Beach	30,567	-
Sand Replenishment	-	-
Tourism Development	-	-
Dellanera Park	-	-
R.A. Apffel - East Beach	-	-
Stewart Beach	-	-
Seawolf Park	-	-
Urban Park	-	-
Total:	\$ 30,567	\$ -

R.A. Apffel - East Beach	Transfers In	Transfers Out
Beach Cleaning	-	-
Beach Patrol	-	124,500
Debt Service (Settlement Fund)	150,400	-
General Fund	-	89,935
Nourished Beach	92,550	-
Sand Replenishment	-	-
Tourism Development	272,500	-
Dellanera Park	-	-
East End Lagoon	-	-
Stewart Beach	-	-
Seawolf Park	-	-
Urban Park	-	-
Total:	\$ 515,450	\$ 214,435

Stewart Beach	Transfers In	Transfers Out
Beach Cleaning	-	-
Beach Patrol	-	142,000
Debt Service (Settlement Fund)	21,765	-
General Fund	-	112,125
Nourished Beach	-	-
Sand Replenishment	-	-
Tourism Development	-	-
Dellanera Park	-	-
East End Lagoon	-	-
R.A. Apffel - East Beach	-	-
Seawolf Park	-	-
Urban Park	-	-
Total:	\$ 21,765	\$ 254,125

Seawolf Park	Transfers In	Transfers Out
Beach Cleaning	-	-
Beach Patrol	-	30,300
Debt Service (Settlement Fund)	-	-
General Fund	-	118,750
Nourished Beach	-	-
Sand Replenishment	-	-
Tourism Development	335,000	-
Dellanera Park	-	-
East End Lagoon	-	-
R.A. Apffel - East Beach	-	-
Stewart Beach	-	-
Urban Park	-	-
Total:	\$ 335,000	\$ 149,050

Park Board of Trustees of the City of Galveston

Fiscal Year 2023 Budget

Interfund Transfer Summary

Urban Park	Transfers In	Transfers Out
Beach Cleaning	-	-
Beach Patrol	-	-
Debt Service (Settlement Fund)	-	-
General Fund	-	130,568
Nourished Beach	-	-
Sand Replenishment	-	-
Tourism Development	-	-
Dellanera Park	-	-
East End Lagoon	-	-
R.A. Apfel - East Beach	-	-
Stewart Beach	-	-
Seawolf Park	-	-
Total:	\$ -	\$ 130,568

Grand Total - All Funds	Transfers In	Transfers Out
Total Transfers - All Funds	\$ 4,202,901	\$ 4,202,901

Park Board of Trustees of the City of Galveston

Fiscal Year 2023 Budget

Budgeted FEMA Reimbursements and Expenditures Summary

Beach Cleaning	FEMA Reimbursements	FEMA Expenditures
	\$ -	\$ 3,565

Beach Patrol	FEMA Reimbursements	FEMA Expenditures
	\$ -	\$ -

Debt Service (Settlement Fund)	FEMA Reimbursements	FEMA Expenditures
	\$ -	\$ -

General Fund	FEMA Reimbursements	FEMA Expenditures
	\$ -	\$ -

Nourished Beach	FEMA Reimbursements	FEMA Expenditures
	\$ 6,897,285	\$ 7,663,650

Sand Replenishment	FEMA Reimbursements	FEMA Expenditures
	\$ -	\$ -

Tourism Development	FEMA Reimbursements	FEMA Expenditures
	\$ -	\$ -

Dellanera Park	FEMA Reimbursements	FEMA Expenditures
	\$ 1,918,278	\$ 2,900

East End Lagoon	FEMA Reimbursements	FEMA Expenditures
	\$ -	\$ -

R.A. Appfel - East Beach	FEMA Reimbursements	FEMA Expenditures
	\$ 1,314	\$ 3,148

Stewart Beach	FEMA Reimbursements	FEMA Expenditures
	\$ 49,244	\$ 2,610

Seawolf Park	FEMA Reimbursements	FEMA Expenditures
	\$ 373,678	\$ 687,712

Urban Park	FEMA Reimbursements	FEMA Expenditures
	\$ -	\$ -

Grand Total - All Funds	FEMA Reimbursements	FEMA Expenditures
Total FEMA - All Funds	\$ 9,239,799	\$ 8,363,585

Park Board of Trustees of the City of Galveston

Fiscal Year 2023 Budget

Budgeted Grant Reimbursements and Expenditures Summary

Beach Cleaning	Grant Reimbursements	Grant Expenditures
	\$ -	\$ -

Beach Patrol	Grant Reimbursements	Grant Expenditures
	\$ -	\$ -

Debt Service (Settlement Fund)	Grant Reimbursements	Grant Expenditures
	\$ -	\$ -

General Fund	Grant Reimbursements	Grant Expenditures
	\$ -	\$ -

Nourished Beach	Grant Reimbursements	Grant Expenditures
	\$ 1,414,271	\$ 650,000

Sand Replenishment	Grant Reimbursements	Grant Expenditures
	\$ -	\$ -

Tourism Development	Grant Reimbursements	Grant Expenditures
	\$ -	\$ -

Dellanera Park	Grant Reimbursements	Grant Expenditures
	\$ -	\$ -

East End Lagoon	Grant Reimbursements	Grant Expenditures
	\$ 212,033	\$ 287,466

R.A. Appfel - East Beach	Grant Reimbursements	Grant Expenditures
	\$ 20,000	\$ 30,000

Stewart Beach	Grant Reimbursements	Grant Expenditures
	\$ -	\$ -

Seawolf Park	Grant Reimbursements	Grant Expenditures
	\$ -	\$ -

Urban Park	Grant Reimbursements	Grant Expenditures
	\$ -	\$ -

Grand Total - All Funds	Grant Reimbursements	Grant Expenditures
Total Grants - All Funds	\$ 1,646,304	\$ 967,466

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Budget
Consolidated Budgets – All Funds



Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Budget Summary - CONSOLIDATED
ALL FUNDS
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Revenues	20,354,770	15,304,035	26,092,871	29,733,095	28,655,325	27,198,195
Inter-Fund Transfers	<u>4,137,490</u>	<u>3,263,812</u>	<u>2,978,147</u>	<u>3,788,851</u>	<u>3,185,470</u>	<u>4,202,901</u>
Total Revenue Incl. Transfers	<u>24,492,260</u>	<u>18,567,847</u>	<u>29,071,018</u>	<u>33,521,946</u>	<u>31,840,795</u>	<u>31,401,096</u>
Personnel Expenses	7,788,017	7,677,129	8,611,894	9,964,709	10,907,283	12,197,100
Materials/Supplies/Services	9,518,274	5,393,754	8,722,941	9,746,365	15,762,153	11,571,174
Special Projects	1,340,438	962,611	1,545,057	2,453,568	3,221,794	7,062,262
Debt Service	<u>964,298</u>	<u>2,109,466</u>	<u>575,425</u>	<u>445,030</u>	<u>651,780</u>	<u>701,740</u>
Total Operating Expenses	<u>19,611,027</u>	<u>16,142,960</u>	<u>19,455,317</u>	<u>22,609,672</u>	<u>30,543,011</u>	<u>31,532,276</u>
Capital Assets	<u>308,228</u>	<u>281,385</u>	<u>552,100</u>	<u>1,509,424</u>	<u>1,471,671</u>	<u>1,745,400</u>
Total Expenditures Incl. Capital	<u>19,919,255</u>	<u>16,424,345</u>	<u>20,007,417</u>	<u>24,119,096</u>	<u>32,014,682</u>	<u>33,277,676</u>
Inter-Fund Transfers	<u>4,137,490</u>	<u>3,263,812</u>	<u>2,978,147</u>	<u>3,788,851</u>	<u>3,185,470</u>	<u>4,202,901</u>
Total Expenditures Incl. Transfers	<u>24,056,745</u>	<u>19,688,157</u>	<u>22,985,564</u>	<u>27,907,947</u>	<u>35,200,152</u>	<u>37,480,577</u>
Net Income	<u>435,516</u>	<u>(1,120,310)</u>	<u>6,085,454</u>	<u>5,614,000</u>	<u>(3,359,357)</u>	<u>(6,079,481)</u>
FEMA	<u>10,496</u>	<u>206,288</u>	<u>(264,716)</u>	<u>(754,395)</u>	<u>259,766</u>	<u>(876,214)</u>
NI - Including FEMA	<u>425,020</u>	<u>(1,326,598)</u>	<u>6,350,170</u>	<u>6,368,394</u>	<u>(3,619,123)</u>	<u>(5,203,267)</u>
Budget-Use of Reserves	<u>-</u>	<u>-</u>	<u>-</u>	<u>174,325</u>	<u>4,258,135</u>	<u>6,851,339</u>
Net Income	<u>425,020</u>	<u>(1,326,598)</u>	<u>6,350,170</u>	<u>6,542,719</u>	<u>639,012</u>	<u>1,648,072</u>

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Budget Detail - CONSOLIDATED
ALL FUNDS
From 10/1/2022 Through 9/30/2023

	2019 Actual	2020 Actual	2021 Actual	2022 Projected	2022 Budget	2023 Budget
Revenues						
4001	Hotel/Motel Tax Monthly	8,035,644	6,848,925	9,922,857	13,283,628	10,800,000
4003	State Hotel/Motel Tax Qrtly	4,228,566	3,428,282	6,046,959	6,604,314	5,400,000
4005	State Funds	100,097	112,033	69,721	311,000	100,000
4041	Concession Agreement-Unrestric	56,058	98,024	84,017	116,768	410,275
4042	Seawolf Bait Camp Lease	4,470	2,173	180	-	-
4050	Loan/Line of Credit Proceeds	-	-	-	631,728	1,080,000
4100	Interest Income	143,314	89,039	11,951	27,080	35,900
4105	Interest Inc - 1994/1999 Fund	9,370	4,221	1,457	1,400	-
4107	Income-Investment Securities	50,119	37,499	-	-	-
4200	Admissions	1,448,806	1,151,786	2,218,254	2,399,023	4,567,490
4201	Admissions - Military	13,945	2,505	3,600	5,224	-
4202	Admissions - Senior	24,994	4,819	717	848	-
4203	Admissions - Child	43,579	3,850	480	317	-
4204	Admissions-Group	10,343	966	-	-	-
4205	Bus Parking	1,357	1,025	1,225	1,260	-
4206	NONRESIDENT-ADULT	627,892	680,663	721,109	634,481	-
4207	NONRESIDENT-SENIOR	33,186	35,632	45,323	53,021	-
4208	NONRESIDENT-CHILD	29,250	35,376	35,615	25,042	-
4210	Beach Park Pass Revenue	48,825	56,655	41,725	46,810	40,400
4211	Admissions - \$10	8,010	16,066	9,128	3,560	-
4212	Admissions - \$12	257,760	280,668	309,787	209,146	-
4213	Admissions - \$13	-	1,260	-	-	-
4214	Admissions - \$15	1,254,095	884,895	1,110,909	1,042,395	-
4215	Camping Admissions-Cash	(15,948)	152,494	267,562	-	-
4216	Camping Admissions MC/VISA	233,480	42,810	-	-	-
4218	Camping-Camping Past Pay Used	478,735	638,619	794,679	938,481	1,000,000
4300	Gross Sales-Food & Beverage	18	38	250	3,255	33,000
4305	Gross Sales - Gift Shop	24,193	21,874	3,441	24,371	20,000
4310	Vending Machines	1,969	919	-	-	500
4330	Washer & Dryers	4,815	3,977	2,609	5,611	5,000
4335	Umbrellas & Float Rentals	129,839	118,262	127,279	120,544	-
4338	Special Event Revenue	35,822	11,829	6,250	4,550	40,250
4340	Pavilion Rental	11,100	550	6,650	25,540	-
4405	John's Beach Service	85,952	67,762	88,412	65,000	-
4410	Snow Cone Concession	17,500	11,667	23,375	17,607	-
4416	Pavilion Concession	29,569	10,000	20,503	-	-
4425	BP/UP OFFICE RENT	32,144	32,144	32,144	135,480	235,120
4426	TD - 601 Tremont	72,516	85,000	72,516	85,000	85,000
4427	PO LEASE-601 TREMONT	42,000	42,000	42,000	47,671	51,673
4428	CHF - Rent	-	-	54,000	54,000	60,000
4435	Surf Camps	650	650	650	650	-
4436	Water Slide	-	1,490	-	-	-
4460	Advertising	-	-	69,073	581,500	581,500
4510	Corporate Sponsors	-	2,500	21,000	-	-
4585	Miscellaneous Income	6,285	13,600	10,757	37,783	3,200
4586	Donations Income	774	314	187	-	-
4590	HOT-Short Term Rental Registra	14,350	18,450	64,502	189,102	245,000
4600	Junior Life Guards	30,542	-	31,915	27,540	30,000
4650	Grant Proceeds	2,272,341	44,958	3,446,584	1,484,293	1,646,304
4666	Insurance Reimbursement	2,152	-	21,437	50,322	-
4670	City of Galveston Reimbursemen	400,000	200,000	250,000	250,000	727,583
4675	Sales Tax Discounts	153	142	178	148	-
4682	Gain on Sale of Asset	9,970	-	2,000	187,600	-
4685	Unrealized Gain/Loss	4,173	5,622	(2,096)	-	-
	Total Revenues	20,354,770	15,304,035	26,092,871	29,733,095	28,655,325

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Budget Detail - CONSOLIDATED
ALL FUNDS
From 10/1/2022 Through 9/30/2023

	2019 Actual	2020 Actual	2021 Actual	2022 Projected	2022 Budget	2023 Budget	
Inter-Fund Transfers							
4700	Transfer - Beach Cleaning	1,078,386	1,526,443	344,726	417,314	265,049	339,262
4705	Transfer - Beach Patrol	278,007	198,775	316,187	384,325	244,070	244,000
4710	Transfer - Dellanera Park	153,552	74,250	85,673	93,434	93,434	104,411
4712	Transfer-East End Lagoon	11,200	-	36,449	5,467	5,467	-
4720	Transfer - Nourished Beach	640,607	481,395	812,029	881,263	812,580	1,127,017
4725	Transfer- RA Appfel	186,475	46,043	144,990	147,544	177,923	214,435
4730	Transfer - Seawolf Park	146,065	100,862	124,701	139,310	146,719	149,050
4735	Transfer- Stewart Beach	308,229	79,759	182,818	209,534	245,840	254,125
4740	Transfer - Debt Service	278,627	131		28,755	78,755	172,165
4745	Transfer - Tourism Development	672,000	400,073	753,453	1,357,555	991,283	1,467,868
4750	Transfer - General Fund	6,500	-		-	-	-
4760	Transfer-Sand Replenishment	294,053	271,922		-	-	-
4765	Transfer-SW Parking	83,788	84,158	177,121	124,350	124,350	130,568
	Total Inter-Fund Transfers	4,137,490	3,263,812	2,978,147	3,788,851	3,185,470	4,202,901
	Total Revenue Incl. Transfers	24,492,260	18,567,847	29,071,018	33,521,946	31,840,795	31,401,096
Personnel Expenses							
4680	Recovered Labor	-	-	(1,200)	-	-	-
5000	Salaries	4,111,436	3,970,893	4,550,856	5,385,250	5,478,458	6,010,100
5002	Salaries - Auditor	23,108	1,770		-	-	-
5003	Salaries-FT Life Grds	615,472	708,117	764,065	782,511	824,950	916,000
5005	Salaries-BC Mechanic	143,188	154,363	172,745	179,396	171,995	175,000
5010	Salaries-BC West End	103,667	115,990	241,512	341,588	413,762	443,100
5015	Salaries-BC Seawall	230,390	215,702	265,242	359,007	359,464	397,400
5020	Salaries-East End BC	159,599	166,026	249,264	352,968	334,206	387,200
5030	Salaries-BC West End Access Pt	134,904	160,440	-	33,362	-	-
5031	Security Beach Parks	112,719	102,928	-	9,000	-	-
5034	Special Seawall Security	-	-	127,994	129,083	201,525	232,500
5038	Overtime	111,514	80,747	147,064	73,049	166,359	156,000
5042	Incentive Salary	54,159	-	111,807	119,121	117,933	187,295
5047	Auto Allowance	-	104	9,035	9,000	9,000	9,000
5048	Contract Labor	338,185	230,655	155,313	201,720	201,720	240,140
5050	Payroll Taxes	429,484	426,083	489,844	511,222	605,955	665,690
5055	Pension Plan	163,594	178,298	188,009	297,767	297,767	293,100
5060	Employee Insurance	786,161	894,049	903,816	912,947	996,540	1,169,215
5061	Employee Insurance Contingency	-	-	-	-	91,615	116,925
5065	Workers Compensation	109,451	99,715	94,090	100,000	271,015	147,809
5070	TEC - Unemployment	7,533	122,621	3,026	38,097	38,097	22,800
5071	Leave Liability Accrual Expens	25,955	330	57,129	31,810	31,622	31,700
5073	Telephone Allowance	-	-	1,453	1,472	-	-
5075	Uniforms	56,485	38,109	64,793	77,127	79,871	74,525
5078	Drug Testing/Background CK	8,005	9,713	10,486	18,865	17,200	17,636
5079	Employment Recruiting/Relocate	63,008	479	5,551	350	4,000	33,400
5080	Salary Contingency	-	-	-	-	194,229	470,565
	Total Personnel Expenses	7,788,017	7,677,129	8,611,894	9,964,709	10,907,283	12,197,100
Materials/Supplies/Services							
5100	Alarm Systems	15,180	13,517	16,375	16,194	15,820	14,590
5110	Auto/Mileage Reimbursement	6,291	3,301	5,842	4,876	16,635	27,480
5115	Advertising & Promotional	37,953	19,916	36,694	34,735	63,300	87,500
5116	Bad Debt Expense	11,604	-	-	-	-	-
5117	Bank Charges	220,050	197,130	191,850	156,605	232,555	198,165
5118	Cash Over/Short	256	(3,248)	1,056	1,700	-	-
5120	Cleaning Supplies	8,200	14,660	12,645	16,434	25,738	30,400
5121	PBP Convenience Fees	67,049	59,901	69,464	62,052	65,000	75,000
5123	Credit Card Charges-HOT	(93)	(453)	(234)	(205)	-	-

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Budget Detail - CONSOLIDATED
ALL FUNDS
From 10/1/2022 Through 9/30/2023

		2019 Actual	2020 Actual	2021 Actual	2022 Projected	2022 Budget	2023 Budget
5124	HOT Collection-Misc Expns	46,737	2,505	48,655	134,461	192,622	341,600
5125	Contract Services	225,001	253,656	306,842	365,503	443,870	429,577
5130	Copy Lease	31,929	28,300	24,155	28,235	29,175	33,410
5135	Data Process/Soft Maintenance	166,899	172,663	178,026	254,786	219,096	330,460
5137	Discounts	(29)	(101)	(19)	-	-	-
5140	Dues & Subscriptions	22,529	28,511	20,883	26,714	38,225	42,504
5150	Floral /Client Amenities	1,893	522	823	840	1,500	1,500
5152	Human Resources	8,670	2,654	7,124	9,536	10,000	10,000
5153	Project Management	408	-	-	-	-	-
5155	Office Supplies	40,561	28,173	32,635	37,937	43,027	48,800
5157	Paper Goods	16,427	9,484	10,782	8,812	23,500	26,000
5160	Planning	-	-	5,000	-	-	-
5162	Signage	48,903	82,410	55,885	56,285	127,255	150,850
5163	Licenses/Permits	2,426	3,528	3,427	6,839	5,815	5,970
5164	Meetings & Seminars	66,999	24,228	23,628	52,876	77,099	101,905
5165	Memberships	103,712	80,913	82,917	135,990	142,045	158,549
5166	Travel / Seminars	-	-	-	2,178	2,178	10,000
5167	CTA Expenses	18,962	8,554	16,619	13,522	13,750	30,250
5170	Miscellaneous	13,093	19,891	9,663	20,000	37,223	53,778
5175	Office Rent	131,860	157,344	115,360	222,316	222,316	372,880
5185	Supplies	16,383	19,564	21,059	29,307	33,155	66,460
5187	Tickets	6,975	5,171	7,652	11,056	9,450	12,650
5189	Telephone/Cells/Internet	152,694	163,796	166,043	192,826	185,685	217,006
5190	Utilities/Elec/Gas/Water	186,472	175,710	183,295	206,743	204,000	205,200
5200	Audit Fees	62,500	65,000	65,000	66,950	70,789	68,885
5202	Legal Fees	117,070	147,542	109,023	120,000	172,500	158,500
5204	Professional Fees	290,142	281,892	297,583	612,056	612,056	1,026,181
5230	Insurance - Auto/Property	443,635	444,472	479,477	492,186	527,670	522,750
5232	Insurance - Liability	77,402	82,342	87,263	104,010	94,441	101,200
5234	Insurance - Claims	8,535	3,432	20,577	48,062	-	-
5240	M&R- Bldgs.	168,308	145,877	157,701	244,855	392,709	468,300
5242	M & R - Equip.	182,990	121,581	179,248	200,000	199,579	231,985
5254	Small Tools & Equipment	29,850	15,483	40,949	90,000	107,090	129,850
5256	Equipment Rental	14,730	1,882	20,234	40,000	46,016	52,500
5258	Capital Reserve Fund	125,681	126,237	265,682	293,408	315,310	305,475
5259	City-Maintenance, Repair, Oper	21,115	25,815	669,866	195,605	210,207	203,650
5260	Gasoline	105,784	88,950	109,497	237,918	128,650	203,000
5300	Marketing Travel	132,575	107,704	91,322	160,940	178,186	270,780
5301	Marketing Travel Reimbursement	-	(20,056)	-	-	-	(21,500)
5302	Promotional Travel	7,980	-	2,821	550	15,000	15,750
5305	Media Placement	1,782,015	1,480,927	1,055,123	1,787,053	1,796,800	2,000,000
5310	Preplacement	7,547	-	-	5,000	5,000	5,000
5315	Media Production	9,919	1,190	8,642	5,346	10,000	20,000
5320	Public Relations	51,881	41,763	52,228	89,310	82,500	152,490
5325	Local Marketing	395	434	-	-	-	2,500
5335	Photography	1,234	-	7,967	9,291	10,000	34,400
5340	Promotion Materials	51,887	16,798	63,892	110,224	100,750	134,800
5345	Advertising Stewart Beach	74,184	47,477	68,934	62,132	53,000	100,000
5348	Advertising-R.A. Apffel	58,664	34,933	22,576	52,629	52,000	100,000
5352	Business Development	188,787	139,824	62,085	221,535	263,000	266,000
5355	Sponsorship/Mktg Coop	19,500	15,750	15,000	40,000	44,225	37,500
5365	Letter Response:Postage	5,000	164	9,775	9,988	10,000	41,000
5370	Courier Service	8,685	4,075	5,863	5,445	10,250	15,650
5385	Collateral	102,101	50,637	85,834	120,000	144,275	214,450
5390	Site Tours/Convention Solicita	33,058	41,242	32,736	45,094	74,700	100,000
5401	Dumping Fees	28,431	39,175	49,630	61,274	64,000	63,000

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Budget Detail - CONSOLIDATED
ALL FUNDS
From 10/1/2022 Through 9/30/2023

		<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
5407	Grant	3,076,070	35,824	2,712,771	1,762,260	7,053,126	967,466
5408	CHF - 50% S & S Admissions	195,666	20,450	-	-	-	-
5410	Stock-Batteries, Fluid, Oil	9,379	3,722	983	7,629	8,000	8,000
5415	Welding Supplies	5,075	6,414	5,566	5,553	7,800	7,800
5420	Port-o-lets	64,097	49,607	52,237	72,324	62,843	57,212
5601	Buoys	3,037	1,600	6,234	7,044	10,600	9,400
5605	Buoy Construction	-	501	2,807	1,336	6,500	6,500
5610	Community Awareness	9,026	9,899	24,037	3,063	12,200	5,450
5615	Junior Life Guards/Expense	27,890	9,992	9,896	21,000	29,815	21,000
5625	First Aid Supplies	27,449	19,095	23,631	16,138	29,967	26,450
5630	Tower Construction	20,543	2,949	2,267	6,714	6,660	7,000
5635	Training	67,928	27,861	41,941	114,654	131,721	183,386
5710	Trash Barrel Liners	15,682	10,937	13,430	11,240	19,954	30,800
5720	Trash Barrels	46,011	44,663	12,078	27,500	47,500	51,350
5815	Wrist Bands	2,455	1,536	2,266	3,000	3,000	3,000
6000	Related Service Expenses	180,491	135,715	166,465	262,126	262,126	268,380
6005	Cost of Sales-Store/Snack Bar	2,990	2,977	1,723	20,986	600	18,000
6010	Cost of Sales - Gift Shop	14,505	4,432	1,116	1,411	9,000	9,700
6020	Damaged Spoiled	65	-	-	-	2,000	1,000
6025	Beach User Expenses	(180,491)	(135,715)	(166,465)	(262,126)	(262,126)	(268,380)
7100	Radio Expense	42,823	16,550	19,282	24,499	50,131	51,080
	Total Materials/Supplies/Services	9,518,274	5,393,754	8,722,939	9,746,365	15,762,153	11,571,174
	Special Projects						
7000	Special Projects	249,853	131,219	240,472	538,212	601,103	344,500
7001	New Special Projects	2,500	-	51,670	104,656	146,732	36,900
7002	Unforeseen Special Projects	554,412	534,918	911,683	1,072,719	1,200,000	2,990,562
7006	Contingency-Board Approval Req	333,672	46,474	41,232	437,982	973,959	3,390,300
7007	Revenue Sharing	200,000	250,000	300,000	300,000	300,000	300,000
	Total Special Projects	1,340,438	962,611	1,545,057	2,453,568	3,221,794	7,062,262
	Debt Service						
5156	Interest Expense	182,398	102,409	66,841	53,444	81,594	59,730
5251	FFE/Capital - Financed	401,496	1,836,355	224,830	237,364	318,164	379,810
5253	Leased Equipment	380,404	170,703	283,753	154,221	252,022	262,200
	Total Debt Service	964,298	2,109,466	575,424	445,030	651,780	701,740
	Total Operating Expenses	19,611,027	16,142,960	19,455,314	22,609,672	30,543,011	31,532,276
	Capital Assets						
5245	Leasehold Improvements	3,695	77	2,301	-	-	-
5250	Capital Improvements	87,013	99,360	101,977	295,336	903,328	810,000
5252	Equipment Purchase	211,193	175,923	476,540	1,187,384	546,958	739,400
5255	Loss on Sale of Asset	-	-	(88,981)	-	-	-
5830	Landscaping	6,327	6,025	60,263	26,704	21,385	196,000
	Total Capital Assets	308,228	281,385	552,100	1,509,424	1,471,671	1,745,400
	Total Expenditures Incl. Capital	19,919,255	16,424,345	20,007,414	24,119,096	32,014,682	33,277,676

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Budget Detail - CONSOLIDATED
ALL FUNDS
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>	
Inter-Fund Transfers							
8000	Transfer - General Fund	1,880,931	1,276,691	2,090,606	2,564,128	1,836,653	2,153,319
8001	Transfer - Stewart Beach	278,149	-	-	28,755	28,755	21,765
8003	Transfer - Beach Cleaning	237,197	130,000	386,449	355,467	355,467	350,000
8006	Transfer - Beach Patrol	500,511	276,250	501,092	501,743	575,837	796,800
8008	Transfer - Seawall Beach	1,068,895	1,580,871	-	-	-	-
8009	Transfer - R. A. Apffel Park	-	-	-	30,000	80,000	515,450
8010	Transfer - Seawolf Park	-	-	-	308,758	308,758	335,000
8012	Transfer - Sand Replenishment	171,807	-	-	-	-	-
8020	Transfer-East End Lagoon	-	-	-	-	-	30,567
	Total Inter-Fund Transfers	<u>4,137,490</u>	<u>3,263,812</u>	<u>2,978,147</u>	<u>3,788,851</u>	<u>3,185,470</u>	<u>4,202,901</u>
	Total Expenditures Incl. Transfers	<u>24,056,745</u>	<u>19,688,157</u>	<u>22,985,561</u>	<u>27,907,947</u>	<u>35,200,152</u>	<u>37,480,577</u>
	Net Income	<u>435,516</u>	<u>(1,120,310)</u>	<u>6,085,457</u>	<u>5,613,998</u>	<u>(3,359,357)</u>	<u>(6,079,481)</u>
FEMA							
4665	FEMA Reimbursement	(85,157)	(4,935)	(377,190)	(882,926)	(5,288,219)	(9,239,799)
5195	FEMA Storm Repairs	<u>95,653</u>	<u>211,223</u>	<u>112,474</u>	<u>128,530</u>	<u>5,547,985</u>	<u>8,363,585</u>
	Total FEMA	<u>10,496</u>	<u>206,288</u>	<u>(264,716)</u>	<u>(754,396)</u>	<u>259,766</u>	<u>(876,214)</u>
	NI - Including FEMA	<u>425,020</u>	<u>(1,326,598)</u>	<u>6,350,173</u>	<u>6,368,394</u>	<u>(3,619,123)</u>	<u>(5,203,267)</u>
Budget-Use of Reserves							
4699	Nonrecurring Revenue Source	-	-	-	174,325	4,258,135	6,851,339
	Total Budget-Use of Reserves	-	-	-	<u>174,325</u>	<u>4,258,135</u>	<u>6,851,339</u>
	Net Income	<u>425,020</u>	<u>(1,326,598)</u>	<u>6,350,173</u>	<u>6,542,719</u>	<u>639,012</u>	<u>1,648,072</u>

Park Board of Trustees of the City of Galveston

Fiscal Year 2023

Governmental Fund Budgets



Beach Cleaning - Coastal Zone Management

Mission Statement: We love our Galveston beaches and work with our sleeves rolled up to keep them clean, green, and pristine for our residents, visitors, and wildlife. We also work to inspire and educate the community to take action through environmentally responsible behaviors.

Goals:

- Implement efforts to implement initiatives that improve solid waste management through the work of the Environmental Coordinator
- Build Coastal Zone Management wildlife monitoring training with local wildlife partners
- Increase capacities of the team through on-the-job training and certifications
- Identify potential hazards in the workplace and implement measures to protect the team
- Oversee the heavy equipment operations necessary for maintenance of the parking lots, swales and catchment areas, seeking insight from the General Manager of Parks as needed
- Develop a plan for the rotation of heavy equipment as well as ATV's and other mobile equipment that fall outside of the EFM program

**BEACH CLEANING
PROPOSED BUDGET FISCAL YEAR 2023**

OPERATIONS

OPERATING REVENUES		3,697,125
TOTAL OPERATING REVENUE		<u>3,697,125</u>
PERSONNEL EXPENSE	(2,721,025)	
MATERIAL / SUPPLIES / SERVICES	(677,275)	
TOTAL OPERATING EXPENSE		<u>(3,398,300)</u>
NET OPERATING INCOME		<u>298,825</u>

OTHER REVENUE/EXPENSE

INTERFUND TRANSFERS IN		350,000
BUDGETED CASH USE		1,137,337
TOTAL OTHER REVENUE		<u>1,487,337</u>
INTERFUND TRANSFERS-OUT	(339,262)	
TOTAL OTHER EXPENSE		<u>(339,262)</u>
NET INCOME AFTER TRANSFERS		<u>1,446,900</u>

CAPITAL OUTLAY

LOAN PROCEEDS FOR CAPITAL EXP.		-
TOTAL OTHER REVENUE		<u>-</u>
CAPITAL EXPENDITURES	(73,200)	
LANDSCAPING	-	
LEASED EQUIPMENT	(80,700)	
EQUIPMENT	(1,293,000)	
TOTAL CAPITAL EXPENDITURES		<u>(1,446,900)</u>
NET INCOME AFTER CAPITAL		<u>-</u>

GRANTS

GRANT REVENUE		-
GRANT EXPENSE	-	
NET GRANTS		<u>-</u>

FEMA

FEMA REIMBURSEMENT		-
FEMA EXPENSE	(3,565)	
NET FEMA		<u>(3,565)</u>

NET INCOME AFTER FEMA & GRANTS		<u>(3,565)</u>
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BEGINNING CASH RESERVE		4,500,000
NET CASH IMPACT FY2023		(1,140,902)
ENDING CASH		3,359,098

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Budget Summary - ALL DEPARTMENTS
BC - Beach Cleaning
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Revenues	3,136,098	2,487,080	3,837,290	4,600,818	2,954,985	3,697,125
Inter-Fund Transfers	<u>237,197</u>	<u>130,000</u>	<u>386,449</u>	<u>355,467</u>	<u>355,467</u>	<u>350,000</u>
Total Revenue Incl. Transfers	<u>3,373,295</u>	<u>2,617,080</u>	<u>4,223,739</u>	<u>4,956,285</u>	<u>3,310,452</u>	<u>4,047,125</u>
Personnel Expenses	1,760,758	1,745,370	1,844,961	2,287,972	2,494,463	2,721,025
Materials/Supplies/Services	447,231	386,891	510,524	723,633	584,882	677,275
Special Projects	2,500	-	-	217,204	199,000	1,272,000
Debt Service	<u>314,357</u>	<u>221,170</u>	<u>196,148</u>	<u>120,753</u>	<u>138,811</u>	<u>153,900</u>
Total Operating Expenses	<u>2,524,846</u>	<u>2,353,430</u>	<u>2,551,634</u>	<u>3,349,561</u>	<u>3,417,156</u>	<u>4,824,200</u>
Capital Assets	<u>81,338</u>	<u>1,080</u>	<u>386,160</u>	<u>512,482</u>	<u>45,900</u>	<u>21,000</u>
Total Expenditures Incl. Capital	<u>2,606,184</u>	<u>2,354,510</u>	<u>2,937,794</u>	<u>3,862,044</u>	<u>3,463,056</u>	<u>4,845,200</u>
Inter-Fund Transfers	<u>1,078,386</u>	<u>1,526,443</u>	<u>344,726</u>	<u>417,314</u>	<u>265,049</u>	<u>339,262</u>
Total Expenditures Incl. Transfers	<u>3,684,570</u>	<u>3,880,953</u>	<u>3,282,520</u>	<u>4,279,358</u>	<u>3,728,105</u>	<u>5,184,462</u>
Net Income	<u>(311,274)</u>	<u>(1,263,873)</u>	<u>941,218</u>	<u>676,927</u>	<u>(417,653)</u>	<u>(1,137,337)</u>
FEMA	<u>(16,264)</u>	<u>74</u>	<u>3,045</u>	<u>(185,952)</u>	<u>(121,212)</u>	<u>3,565</u>
NI - Including FEMA	<u>(295,010)</u>	<u>(1,263,947)</u>	<u>938,173</u>	<u>862,879</u>	<u>(296,441)</u>	<u>(1,140,902)</u>
Budget-Use of Reserves	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>417,653</u>	<u>1,137,337</u>
Net Income	<u>(295,010)</u>	<u>(1,263,947)</u>	<u>938,173</u>	<u>862,879</u>	<u>121,212</u>	<u>(3,565)</u>

Park Board of Trustees of the City of Galveston
 Fiscal Year 2023 Department Budget Detail
 BC - Beach Cleaning
 70 - Administration
 From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Revenues						
4001	Hotel/Motel Tax Monthly	1,004,523	856,173	1,241,575	1,651,079	1,340,625
4003	State Hotel/Motel Tax Qrtly	1,620,809	1,314,060	2,322,247	2,531,434	2,052,000
4005	State Funds	100,097	112,033	69,721	-	100,000
4310	Vending Machines	-	9	-	-	-
4338	Special Event Revenue	5,870	3,515	-	4,500	4,500
4585	Miscellaneous Income	1,441	1,289	3,206	4,544	-
4650	Grant Proceeds	-	-	541	-	-
4666	Insurance Reimbursement	0.00	0.00	0.00	43,062.00	0.00
4670	City of Galveston Reimbursemer	400,000	200,000	200,000	200,000	200,000
4682	Gain on Sale of Asset	3,358	-	-	166,200	-
	Total Revenues	<u>3,136,098</u>	<u>2,487,080</u>	<u>3,837,290</u>	<u>4,600,818</u>	<u>2,954,985</u>
Inter-Fund Transfers						
4710	Transfer - Dellanera Park	15,443	-	-	-	-
4712	Transfer-East End Lagoon	11,200	-	36,449	5,467	5,467
4720	Transfer - Nourished Beach	199,054	130,000	350,000	350,000	350,000
4730	Transfer - Seawolf Park	5,000	-	-	-	-
4750	Transfer - General Fund	6,500	-	-	-	-
	Total Inter-Fund Transfers	<u>237,197</u>	<u>130,000</u>	<u>386,449</u>	<u>355,467</u>	<u>350,000</u>
	Total Revenue Incl. Transfers	<u>3,373,295</u>	<u>2,617,080</u>	<u>4,223,739</u>	<u>4,956,285</u>	<u>3,310,452</u>
Personnel Expenses						
5000	Salaries	212,270	228,457	258,365	278,230	247,270
5005	Salaries-BC Mechanic	143,188	154,363	172,745	179,396	171,995
5010	Salaries-BC West End	103,667	115,990	241,512	341,588	413,762
5015	Salaries-BC Seawall	230,390	215,702	265,242	359,007	359,464
5020	Salaries-East End BC	159,599	166,026	249,264	352,968	334,206
5030	Salaries-BC West End Access Pt	134,904	160,440	-	33,362	-
5038	Overtime	42,827	33,532	53,773	2,350	50,000
5048	Contract Labor	310,397	179,360	126,878	131,131	160,000
5050	Payroll Taxes	78,534	79,046	96,735	112,461	116,792
5055	Pension Plan	35,228	33,425	37,654	32,545	76,335
5060	Employee Insurance	244,378	283,826	277,963	340,934	285,714
5061	Employee Insuance Contingency	-	-	-	-	31,429
5065	Workers Compensation	42,868	43,013	36,459	65,588	163,496
5070	TEC - Unemployment	1,457	19,575	(3,601)	15,384	5,700
5071	Leave Liability Accrual Expens	4,128	14,861	8,229	10,000	10,000
5075	Uniforms	16,576	17,319	22,343	31,575	27,800
5078	Drug Testing/Background CK	347	435	1,400	1,456	690
5080	Salary Contingency	-	-	-	-	39,810
	Total Personnel Expenses	<u>1,760,758</u>	<u>1,745,370</u>	<u>1,844,961</u>	<u>2,287,972</u>	<u>2,494,463</u>
Materials/Supplies/Services						
5100	Alarm Systems	2,695	2,422	2,645	3,000	3,000
5117	Bank Charges	47	39	25	33	-
5120	Cleaning Supplies	569	283	229	348	3,000
5125	Contract Services	33,759	39,088	38,698	42,047	59,697
5130	Copy Lease	41	-	-	50	50
5135	Data Process/Soft Maintenance	5,534	5,168	5,967	5,761	5,761
5140	Dues & Subscriptions	-	250	-	250	250
5150	Floral /Client Amenities	85	-	-	-	-
5155	Office Supplies	4,331	1,436	2,208	2,020	2,000
5157	Paper Goods	340	516	342	408	600
5162	Signage	1,115	1,004	635	971	2,200
5163	Licenses/Permits	-	-	-	130	150
5164	Meetings & Seminars	16,571	4,013	5,040	2,613	7,272
5165	Memberships	1,218	500	649	1,700	1,700

Park Board of Trustees of the City of Galveston
 Fiscal Year 2023 Department Budget Detail
 BC - Beach Cleaning
 70 - Administration
 From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
5166 Travel / Seminars	-	-	-	838	838	-
5170 Miscellaneous	100	192	270	234	700	700
5185 Supplies	4,147	12,931	6,738	10,436	11,000	14,000
5189 Telephone/Cells/Internet	13,565	15,934	21,265	18,256	16,548	23,382
5190 Utilities/Elec/Gas/Water	18,093	14,768	17,166	18,180	18,000	18,000
5200 Audit Fees	10,103	10,514	8,142	11,353	12,000	11,400
5202 Legal Fees	8,975	150	603	1,800	25,000	25,000
5204 Professional Fees	35,482	12,341	67,303	57,174	60,855	3,250
5230 Insurance - Auto/Property	60,529	64,300	67,526	79,019	75,920	87,700
5232 Insurance - Liability	16,915	17,992	17,908	24,813	19,911	22,900
5234 Insurance - Claims	-	-	577	43,062	-	-
5240 M&R- Bldgs.	11,667	4,385	8,483	2,288	13,500	18,500
5242 M & R - Equip.	58,035	59,815	67,708	101,165	55,000	65,500
5254 Small Tools & Equipment	5,710	4,340	6,848	6,501	6,000	8,000
5256 Equipment Rental	7,409	1,882	5,173	20,400	12,500	12,500
5260 Gasoline	64,223	57,832	80,785	167,463	64,000	128,000
5370 Courier Service	38	5	17	-	-	-
5401 Dumping Fees	28,431	39,175	49,630	58,395	57,000	57,000
5407 Grant	14,421	(14,331)	-	-	-	-
5410 Stock-Batteries, Fluid, Oil	9,379	3,722	983	7,629	8,000	8,000
5415 Welding Supplies	5,075	6,414	5,566	5,553	7,800	7,800
5420 Port-o-lets	-	9,492	8,597	6,480	6,480	9,600
5625 First Aid Supplies	-	463	463	1,159	1,200	1,200
5635 Training	-	845	-	10,266	4,450	17,625
5710 Trash Barrel Liners	1,286	2,000	3,000	4,339	4,339	3,500
5720 Trash Barrels	5,590	5,550	7,630	7,500	7,500	9,250
7100 Radio Expense	1,755	1,461	1,708	-	10,661	11,500
Total Materials/Supplies/Services	<u>447,231</u>	<u>386,891</u>	<u>510,524</u>	<u>723,633</u>	<u>584,882</u>	<u>677,275</u>
Special Projects						
7001 New Special Projects	2,500	-	-	-	-	-
7006 Contingency-Board Approval Rev	-	-	-	217,204	199,000	1,272,000
Total Special Projects	<u>2,500</u>	<u>-</u>	<u>-</u>	<u>217,204</u>	<u>199,000</u>	<u>1,272,000</u>
Debt Service						
5156 Interest Expense	30,436	20,327	25,067	22,011	22,011	22,800
5251 FFE/Capital - Financed	41,799	51,524	47,079	49,600	49,600	50,400
5253 Leased Equipment	242,123	149,318	124,002	49,142	67,200	80,700
Total Debt Service	<u>314,357</u>	<u>221,170</u>	<u>196,148</u>	<u>120,753</u>	<u>138,811</u>	<u>153,900</u>
Total Operating Expenses	<u>2,524,846</u>	<u>2,353,430</u>	<u>2,551,634</u>	<u>3,349,561</u>	<u>3,417,156</u>	<u>4,824,200</u>
Capital Assets						
5250 Capital Improvements	62,401	-	-	-	-	-
5252 Equipment Purchase	18,937	1,080	410,599	512,482	45,900	21,000
5255 Loss on Sale of Asset	-	-	(24,438)	-	-	-
Total Capital Assets	<u>81,338</u>	<u>1,080</u>	<u>386,160</u>	<u>512,482</u>	<u>45,900</u>	<u>21,000</u>
Total Expenditures Incl. Capital	<u>2,606,184</u>	<u>2,354,510</u>	<u>2,937,794</u>	<u>3,862,044</u>	<u>3,463,056</u>	<u>4,845,200</u>
Inter-Fund Transfers						
8000 Transfer - General Fund	303,386	216,921	344,726	417,314	265,049	339,262
8008 Transfer - Seawall Beach	775,000	1,309,522	-	-	-	-
Total Inter-Fund Transfers	<u>1,078,386</u>	<u>1,526,443</u>	<u>344,726</u>	<u>417,314</u>	<u>265,049</u>	<u>339,262</u>
Total Expenditures Incl. Transfers	<u>3,684,570</u>	<u>3,880,953</u>	<u>3,282,520</u>	<u>4,279,358</u>	<u>3,728,105</u>	<u>5,184,462</u>
Net Income	<u>(311,274)</u>	<u>(1,263,873)</u>	<u>941,219</u>	<u>676,927</u>	<u>(417,653)</u>	<u>(1,137,337)</u>

Park Board of Trustees of the City of Galveston
 Fiscal Year 2023 Department Budget Detail
 BC - Beach Cleaning
 70 - Administration
 From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>	
FEMA							
4665	FEMA Reimbursement	(17,409)	-	-	(188,212)	(123,472)	-
5195	FEMA Storm Repairs	<u>1,145</u>	<u>74</u>	<u>3,045</u>	<u>2,260</u>	<u>2,260</u>	<u>3,565</u>
	Total FEMA	<u>(16,264)</u>	<u>74</u>	<u>3,045</u>	<u>(185,952)</u>	<u>(121,212)</u>	<u>3,565</u>
	NI - Including FEMA	<u>(295,010)</u>	<u>(1,263,947)</u>	<u>938,173</u>	<u>862,879</u>	<u>(296,441)</u>	<u>(1,140,902)</u>
Budget-Use of Reserves							
4699	Nonrecurring Revenue Source	-	-	-	-	417,653	1,137,337
	Total Budget-Use of Reserves	-	-	-	-	417,653	1,137,337
	Net Income	<u>(295,010)</u>	<u>(1,263,947)</u>	<u>938,173</u>	<u>862,879</u>	<u>121,212</u>	<u>(3,565)</u>

**Fiscal Year 2023 Budget
Beach Cleaning
Line Item Support**

<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>
5038	Overtime	Contingency (Vac, Weather, Emergencies, etc.)	\$ 60,000
5048	Contract Labor	Seawall 4 @17.50 x 40hrs.x 25 wks. West End 5 @17.50 x 40hrs.x 25 wks. East Parks 3 @17.50 x 40hrs.x 25 wks.	70,000 87,500 52,500 \$ 210,000
5075	Uniforms	ACE - Uniform Service Lost/Damaged Uniforms PPE & Outer Wear	12,000 8,800 7,000 \$ 27,800
5078	Drug Testing/Background Cks	Drug Tests (15 @ \$25/ea.) Background Checks (15 @ \$30/ea.)	375 450 \$ 825
5080	Salary Contingency	7% Merit	\$ 115,900
5100	Alarms	Tool Room 12 @ \$85 Maintenance Shop 12 @ \$115 Contingency (Batteries/Code changes)	1,020 1,380 600 \$ 3,000
5120	Cleaning Supplies	Misc. for Facility	\$ 3,000
5125	Contract Services	Pot-O-Gold Dumpster (100 @ \$312/ea.) Sparklets Rental (\$6/mon.) & Products Genesis Pest Control (12@ \$100/mon.) Fire Alarm & Extinguisher Inspection (Annual) Misc. as needed Elevator Inspection (American Elevator) Elevator Mtc. (Schindler - \$730/Qtr.)	31,200 2,072 1,200 525 21,600 180 2,920 \$ 59,697
5130	Copier Lease/Mtc		\$ 50
5135	Data Processing/Software Maintenance	Facility Dude Maintenance (Annual) GCS Uattend Time Clock GCS DocsVault (4 Users) GCS Microsoft Office GCS PrePaid Block GCS Rbs GCS Cloud GCS Adobe ArcGIS Pro Mapping Software (Annual) Misc. Software & Upgrades	532 710 360 6,340 11,188 6,071 759 661 750 3,000 \$ 30,371

**Fiscal Year 2023 Budget
Beach Cleaning
Line Item Support**

<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>
5140	Dues & Subscriptions	Misc.	\$ 250
5155	Office Supplies	Staples	1,500
		Misc.	500
			\$ 2,000
5156	Interest-Financed (Prior)	MNB Note (Mtc Facility)	\$ 22,800
5157	Paper Goods	Tissue, Hand Towels, Toilet Paper, etc.	\$ 1,000
5162	Signage	Placards, Decals, Bollards, etc.	\$ 2,200
5163	Licenses/Permits	Elevator Compliance Permit	20
		Fire Alarm Compliance Permit	25
		Miscellaneous	105
			\$ 150
5164	Meetings & Seminars	ASBPA Fall Conference Sponsorship	2,500
		ASBPA Coastal Summit Sponsorship	1,500
		ASBPA Regional/Nat'l COO	1,000
		HASC Safety Classes (Certification)	500
		Ops. Manager Meetings	750
		COO Confereces Travel- Split with NB	1,000
		Miscellaneous	2,000
			\$ 9,250
5165	Memberships	ASBPA (company membership)	500
		TX MAS (Procurement)	200
		COO SHRM - Split with NB	300
		Miscellaneous	1,000
			\$ 2,000
5170	Miscellaneous	Misc.	\$ 700
5185	Supplies	Nuts/Bolts/Paints/Rope/Bollards/etc.	\$ 14,000
5189	Telephone/Cell/Internet	Comcast (Network - \$540/mon.)	6,480
		Comcast (Dedicated Service - \$180/mon.)	2,160
		Distinct Data Phone (2 @ \$40/ea.)	960
		Distinct data LD (\$4/mon.)	48
		T-Mobile (11 @ \$50/mon.)	6,600
		T-Mobile HotSpot (1 @ \$30/ea.)	360
		AT&T (3 ALARM lines) @ \$220 month	2,640
		COO Cell Phone Reimbursement	450
		Misc. (repairs, equipment, etc.)	1,500
		3CX (\$175.76/month)	2,184
			\$ 23,382

**Fiscal Year 2023 Budget
Beach Cleaning
Line Item Support**

<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>
5190	Utilities	City of Galveston - Water	4,000
		Electricity	14,000
			\$ 18,000
5195	FEMA Expenditures	WSP TO 02 & 03	2,115
		WSP TO 04	1,450
			\$ 3,565
5200	Audit Fees	External Audit	\$ 11,400
5202	Legal Fees	Legal Counsel	\$ 25,000
5204	Professional Fees	Misc. Beach Surveys	2,000
		Maximus	1,250
			\$ 3,250
5230	Insurance - Auto/Property		\$ 87,700
5232	Insurance - Liability		\$ 22,900
5240	M & R Building	Car Wash Misc.	1,500
		Elevator Repairs	2,000
		Gate/Fence Repairs	2,000
		Misc.(HVAC/Plumbing/Electric/et.)	13,000
			\$ 18,500
5242	M & R Equipment	Equipment	40,000
		vehicles maintenance	25,500
			\$ 65,500
5251	Principal-Financed (Prior)	MNB Note Payable (Mtc Facility)	\$ 50,400
5252	Equip Purchase	Flatbed Trailer	12,000
		Kawasaki Mule	9,000
			\$ 21,000
5253	Leased Equip	EFM - 2 GMC Sierras - Existing	14,300
		EFM - 3 F-250s - Existing	25,200
		EFM - 1 Ton Pick-Up Truck - New	7,400
		EFM - 8 RAM 1500s - New	33,800
			\$ 80,700
5254	Small Tools & Equipment	String Trimmers (4 @ \$250/ea)	1,000
		Leaf Blowers (4@ \$250/ea)	1,000
		Miscellaneous	4,000
		Fire extinguishers	2,000
			\$ 8,000

**Fiscal Year 2023 Budget
Beach Cleaning
Line Item Support**

<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>
5256	Equipment Rental	Miscellaneous	\$ 12,500
5260	Gasoline		\$ 128,000
5401	Dumping Fees	Transfer Station/Landfill Charges	50,000
		Sunday Dumping Fees	7,000
			\$ 57,000
5410	Stock-Batteries, Oil, Fluid	Oil	2,000
		Hydraulic Fluid	2,000
		Batteries	2,000
		Diesel Exhaust Fluid	1,000
		Misc.(brake fluid/windshield cleaner/etc.)	1,000
			\$ 8,000
5415	Welding Supplies	Welding Supplies	2,400
		Cylinder Rentals (\$450/mon.)	5,400
			\$ 7,800
5420	Port-a-lets	West End (8 @ \$200 each per month)x6months	\$ 9,600
5625	First Aid Supplies	First-Aid Kits & Supplies	\$ 1,200
5635	Training	Percipio Training @ \$275 per person	11,000
		Sea Turtle Training Seminar (\$50/ea.)	2,000
		CPR Training	875
		COO Training	750
		Mechanic Training	3,000
			\$ 17,625
5710	Trash Barrel Liners	100 CS (\$35/ea.)	\$ 3,500
5720	Trash Barrels/Timbers	Trash Barrels (300 @ \$30/ea.)plus shipping	\$ 9,250
7100	Radio Expense	Galv. City Emergency Management (\$90x20)	1,800
		Apex 4000 radios 3@2900.	8,700
		Apex batteries 10 @ 100.	1,000
			\$ 11,500
7006	Contingency/Board Approved	Trash Truck	200,000
		Wheel Loader	145,000
		Trash compactor Trailer	48,000
		2000 gal water truck	179,000
		Land Acquisition for West-end Storage Site	700,000
			\$ 1,272,000

Beach Patrol

Mission Statement: Provide professional lifeguard service to the City of Galveston's beaches through the direct prevention of and response to aquatic accidents and through public education.

Goals:

- Continue further integration of Beach Patrol and Park Board administrative systems
- Complete the schematic design stage of the plan for the the new Beach Patrol headquarters facility
- Enhance disbursement of leadership responsibilities across the organization and promotion of collaborative decision-making model
- Further Integrate cultural competence into the curriculum of the weekly leadership and resiliency training sessions for seasonal staff
- Further integrate cultural competence/leadership/resiliency into dispatch and supervisor/senior guard academies, and into the full-time staff training sessions
- Continue to develop a pipeline of Lifeguard candidates through expanded regional recruiting, new and continuing relationships with J-1 Work and Travel Programs, staying competitive with respect to current salary market value, and maintaining a robust GIBP Junior Lifeguard Day Camp

**BEACH PATROL
PROPOSED BUDGET FISCAL YEAR 2023**

OPERATIONS

OPERATING REVENUES		3,179,625
TOTAL OPERATING REVENUE		3,179,625
PERSONNEL EXPENSE	(2,887,600)	
MATERIAL / SUPPLIES / SERVICES	(676,500)	
TOTAL OPERATING EXPENSE		(3,564,100)
NET OPERATING INCOME		(384,475)

OTHER REVENUE/EXPENSE

TRANSFERS IN		796,800
BUDGETED CASH USE		517,675
TOTAL OTHER REVENUE		1,314,475
INTERFUND TRANSFERS-OUT	(244,000)	
TOTAL OTHER EXPENSE		(244,000)
NET INCOME AFTER TRANSFERS		686,000

CAPITAL OUTLAY

LOAN PROCEEDS FOR CAPITAL EXP.		-
TOTAL OTHER REVENUE		-
CAPITAL EXPENDITURES	(456,000)	
LANDSCAPING	-	
LEASED EQUIPMENT	(133,600)	
EQUIPMENT	(96,400)	
TOTAL CAPITAL EXPENDITURES		(686,000)
NET INCOME AFTER CAPITAL		-

GRANTS

GRANT REVENUE		-
GRANT EXPENSE	-	
NET GRANTS		-

FEMA

FEMA REIMBURSEMENT		-
FEMA EXPENSE	-	
NET FEMA		-

NET INCOME AFTER FEMA & GRANTS		-
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BEGINNING CASH RESERVE		5,175,000
NET CASH IMPACT FY2021/2022		(517,675)
ENDING CASH		4,657,325

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Budget Summary - ALL DEPARTMENTS
BP - Beach Patrol
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Revenues	2,444,869	2,004,651	3,293,842	4,219,167	2,781,510	3,179,625
Inter-Fund Transfers	<u>500,511</u>	<u>276,250</u>	<u>501,092</u>	<u>501,743</u>	<u>575,837</u>	<u>796,800</u>
Total Revenue Incl. Transfers	<u>2,945,380</u>	<u>2,280,901</u>	<u>3,794,934</u>	<u>4,720,910</u>	<u>3,357,347</u>	<u>3,976,425</u>
Personnel Expenses	1,692,247	1,563,981	2,009,380	2,227,230	2,451,922	2,640,300
Materials/Supplies/Services	360,585	287,243	341,878	443,449	560,665	676,500
Special Projects	85,486	-	-	126,450	574,500	703,300
Debt Service	<u>140,376</u>	<u>21,395</u>	<u>148,965</u>	<u>78,639</u>	<u>133,111</u>	<u>133,600</u>
Total Operating Expenses	<u>2,278,694</u>	<u>1,872,619</u>	<u>2,500,223</u>	<u>2,875,768</u>	<u>3,720,198</u>	<u>4,153,700</u>
Capital Assets	<u>130,294</u>	<u>68,469</u>	<u>42,135</u>	<u>106,721</u>	<u>84,815</u>	<u>96,400</u>
Total Expenditures Incl. Capital	<u>2,408,988</u>	<u>1,941,087</u>	<u>2,542,358</u>	<u>2,982,489</u>	<u>3,805,013</u>	<u>4,250,100</u>
Inter-Fund Transfers	<u>278,007</u>	<u>198,775</u>	<u>316,187</u>	<u>384,325</u>	<u>244,070</u>	<u>244,000</u>
Total Expenditures Incl. Transfers	<u>2,686,995</u>	<u>2,139,862</u>	<u>2,858,544</u>	<u>3,366,814</u>	<u>4,049,083</u>	<u>4,494,100</u>
Net Income	<u>258,385</u>	<u>141,039</u>	<u>936,389</u>	<u>1,354,096</u>	<u>(691,736)</u>	<u>(517,675)</u>
FEMA	<u>(7,086)</u>	<u>(1,047)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
NI - Including FEMA	<u>265,471</u>	<u>142,086</u>	<u>936,389</u>	<u>1,354,096</u>	<u>(691,736)</u>	<u>(517,675)</u>
Budget-Use of Reserves	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>691,736</u>	<u>517,675</u>
Net Income	<u>265,471</u>	<u>142,086</u>	<u>936,389</u>	<u>1,354,096</u>	<u>-</u>	<u>-</u>

Park Board of Trustees of the City of Galveston
 Fiscal Year 2023 Department Budget Detail
 BP - Beach Patrol
 70 - Administration
 From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Revenues						
4001	Hotel/Motel Tax Monthly	1,004,523	856,173	1,241,575	1,651,079	1,340,625
4003	State Hotel/Motel Tax Qrtly	1,409,804	1,142,989	2,013,900	2,201,548	1,809,000
4005	State Funds	-	-	-	311,000	311,000
4585	Miscellaneous Income	-	5,488	5,650	5,000	-
4600	Junior Life Guards	30,542	-	31,915	27,540	30,000
4666	Insurance Reimbursement	-	-	802	-	-
4682	Gain on Sale of Asset	-	-	-	23,000	-
	Total Revenues	<u>2,444,869</u>	<u>2,004,651</u>	<u>3,293,842</u>	<u>4,219,167</u>	<u>2,781,510</u>
Inter-Fund Transfers						
4710	Transfer - Dellanera Park	33,565	-	-	-	-
4720	Transfer - Nourished Beach	325,946	276,250	300,000	300,000	500,000
4725	Transfer- RA Apffel	57,000	-	-	-	-
4735	Transfer- Stewart Beach	84,000	-	-	-	-
	Total Inter-Fund Transfers	<u>500,511</u>	<u>276,250</u>	<u>300,000</u>	<u>300,000</u>	<u>500,000</u>
	Total Revenue Incl. Transfers	<u>2,945,380</u>	<u>2,280,901</u>	<u>3,593,842</u>	<u>4,519,167</u>	<u>3,081,510</u>
Personnel Expenses						
5000	Salaries	749,889	553,690	721,871	949,089	973,100
5003	Salaries-FT Life Grds	615,472	708,117	764,065	782,511	916,000
5038	Overtime	39,300	22,428	66,783	40,069	60,000
5042	Incentive Salary	-	-	-	600	-
5050	Payroll Taxes	97,626	97,425	103,493	103,728	149,000
5055	Pension Plan	20,332	34,541	37,255	33,031	39,200
5060	Employee Insurance	91,062	106,069	114,068	105,126	110,000
5061	Employee Insurance Contingency	-	-	-	-	11,000
5065	Workers Compensation	30,733	24,255	25,181	25,886	32,000
5070	TEC - Unemployment	-	1,878	(32)	29	100
5071	Leave Liability Accrual Expens	13,142	13	(529)	3,000	3,000
5075	Uniforms	29,213	10,109	31,466	23,746	18,700
5078	Drug Testing/Background CK	4,828	5,055	3,975	12,434	8,700
5079	Employment Recruiting/Relocate	650	400	1,200	350	900
5080	Salary Contingency	-	-	-	-	65,200
	Total Personnel Expenses	<u>1,692,247</u>	<u>1,563,981</u>	<u>1,868,796</u>	<u>2,079,597</u>	<u>2,386,900</u>
Materials/Supplies/Services						
5100	Alarm Systems	835	750	-	1,099	-
5115	Advertising & Promotional	977	394	534	-	400
5117	Bank Charges	(31)	146	(541)	12	-
5120	Cleaning Supplies	932	606	-	86	2,400
5125	Contract Services	4,064	3,086	3,427	7,719	3,420
5130	Copy Lease	1,173	-	-	-	1,200
5135	Data Process/Soft Maintenance	11,691	9,212	9,918	11,672	33,980
5137	Discounts	(29)	(101)	(19)	-	-
5155	Office Supplies	3,552	3,216	4,279	2,476	5,000
5157	Paper Goods	-	-	303	39	3,000
5162	Signage	27,007	71,001	41,487	27,365	54,400
5163	Licenses/Permits	2,125	3,338	3,227	6,475	4,550
5164	Meetings & Seminars	15,154	5,893	3,611	11,048	10,000
5165	Memberships	3,294	3,440	4,580	12,635	10,600
5170	Miscellaneous	-	-	274	1,700	-
5175	Office Rent	21,500	21,500	21,500	105,600	232,000
5185	Supplies	3,716	3,394	7,795	8,300	7,900
5189	Telephone/Cells/Internet	14,239	16,773	17,652	18,232	18,100
5200	Audit Fees	8,886	9,248	11,594	9,932	10,000
5202	Legal Fees	1,419	775	3,078	440	500
5204	Professional Fees	1,167	(1,167)	-	1,944	1,250

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
BP - Beach Patrol
70 - Administration
From 10/1/2022 Through 9/30/2023

		<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
5230	Insurance - Auto/Property	4,612	8,965	7,314	7,498	7,342	15,100
5232	Insurance - Liability	17,447	18,289	25,174	28,704	27,720	26,500
5234	Insurance - Claims	-	1,000	-	-	-	-
5242	M & R - Equip.	32,669	28,891	59,033	36,185	38,300	36,300
5254	Small Tools & Equipment	6,928	1,847	12,036	6,127	8,955	15,800
5260	Gasoline	22,024	16,249	13,862	41,338	35,000	45,000
5370	Courier Service	42	-	28	22	1,000	200
5601	Buoys	3,037	1,600	6,234	7,044	10,600	9,400
5605	Buoy Construction	-	501	2,807	1,336	6,500	6,500
5610	Community Awareness	9,026	1,824	2,037	3,063	12,200	3,700
5615	Junior Life Guards/Expense	27,890	9,992	9,896	21,000	29,815	21,000
5625	First Aid Supplies	27,414	18,632	21,062	14,556	25,517	21,200
5630	Tower Construction	20,543	2,949	2,267	6,714	6,660	7,000
5635	Training	28,966	12,042	26,666	14,878	38,967	28,600
7100	Radio Expense	<u>38,319</u>	<u>12,958</u>	<u>14,903</u>	<u>23,785</u>	<u>35,050</u>	<u>35,900</u>
	Total Materials/Supplies/Services	360,585	287,243	336,016	439,027	548,348	666,700
	Special Projects						
7006	Contingency-Board Approval	<u>85,486</u>	-	-	<u>126,450</u>	<u>574,500</u>	<u>703,300</u>
	Total Special Projects	85,486	-	-	126,450	574,500	703,300
	Debt Service						
5253	Leased Equipment	<u>140,376</u>	<u>21,395</u>	<u>147,580</u>	<u>62,018</u>	<u>99,533</u>	<u>100,000</u>
	Total Debt Service	<u>140,376</u>	<u>21,395</u>	<u>147,580</u>	<u>62,018</u>	<u>99,533</u>	<u>100,000</u>
	Total Operating Expenses	<u>2,278,694</u>	<u>1,872,619</u>	<u>2,352,393</u>	<u>2,707,092</u>	<u>3,450,361</u>	<u>3,856,900</u>
	Capital Assets						
5245	Leasehold Improvements	3,695	77	849	-	-	-
5252	Equipment Purchase	126,599	68,391	13,988	73,654	78,815	96,400
5255	Loss on Sale of Asset	-	-	(3,941)	-	-	-
	Total Capital Assets	<u>130,294</u>	<u>68,469</u>	<u>10,896</u>	<u>73,654</u>	<u>78,815</u>	<u>96,400</u>
	Total Expenditures Incl. Capital	<u>2,408,988</u>	<u>1,941,087</u>	<u>2,363,289</u>	<u>2,780,746</u>	<u>3,529,176</u>	<u>3,953,300</u>
	Inter-Fund Transfers						
8000	Transfer - General Fund	<u>278,007</u>	<u>198,775</u>	<u>316,187</u>	<u>384,325</u>	<u>244,070</u>	<u>244,000</u>
	Total Inter-Fund Transfers	<u>278,007</u>	<u>198,775</u>	<u>316,187</u>	<u>384,325</u>	<u>244,070</u>	<u>244,000</u>
	Total Expenditures Incl. Transfers	<u>2,686,995</u>	<u>2,139,862</u>	<u>2,679,476</u>	<u>3,165,071</u>	<u>3,773,246</u>	<u>4,197,300</u>
	Net Income	<u>258,385</u>	<u>141,039</u>	<u>914,366</u>	<u>1,354,096</u>	<u>(691,736)</u>	<u>(517,675)</u>
	FEMA						
4665	FEMA Reimbursement	<u>(7,086)</u>	<u>(1,047)</u>	-	-	-	-
	Total FEMA	<u>(7,086)</u>	<u>(1,047)</u>	-	-	-	-
	NI - Including FEMA	<u>265,471</u>	<u>142,086</u>	<u>914,366</u>	<u>1,354,096</u>	<u>(691,736)</u>	<u>(517,675)</u>

Park Board of Trustees of the City of Galveston
 Fiscal Year 2023 Department Budget Detail
 BP - Beach Patrol
 70 - Administration
 From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Budget-Use of Reserves						
4699 Nonrecurring Revenue Source	-	-	-	-	691,736	517,675
Total Budget-Use of Reserves	-	-	-	-	691,736	517,675
Net Income	265,471	142,086	914,366	1,354,096	-	-

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
BP - Beach Patrol
75 - Security
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Inter-Fund Transfers						
4725	-	-	91,864	82,714	113,093	124,500
4730	-	-	18,439	20,175	27,584	30,300
4735	-	-	90,789	98,854	135,160	142,000
	-	-	<u>201,092</u>	<u>201,743</u>	<u>275,837</u>	<u>296,800</u>
	-	-	<u>201,092</u>	<u>201,743</u>	<u>275,837</u>	<u>296,800</u>
Personnel Expenses						
5031	-	-	-	9,000	-	-
5034	-	-	127,994	129,083	201,525	232,500
5050	-	-	9,665	6,551	15,417	17,900
5055	-	-	-	-	-	-
5065	-	-	2,924	3,000	7,000	3,000
	-	-	<u>140,584</u>	<u>147,633</u>	<u>223,942</u>	<u>253,400</u>
Materials/Supplies/Services						
5185	-	-	-	-	500	500
5242	-	-	245	1,422	7,317	4,800
5256	-	-	5,616	-	-	-
5260	-	-	-	3,000	3,000	3,000
5625	-	-	-	-	1,500	1,500
	-	-	<u>5,861</u>	<u>4,422</u>	<u>12,317</u>	<u>9,800</u>
Debt Service						
5253	-	-	1,385	16,621	33,578	33,600
	-	-	<u>1,385</u>	<u>16,621</u>	<u>33,578</u>	<u>33,600</u>
	-	-	<u>147,830</u>	<u>168,676</u>	<u>269,837</u>	<u>296,800</u>
Capital Assets						
5252	-	-	31,239	33,067	6,000	-
	-	-	<u>31,239</u>	<u>33,067</u>	<u>6,000</u>	<u>-</u>
	-	-	<u>179,069</u>	<u>201,743</u>	<u>275,837</u>	<u>296,800</u>
	-	-	<u>179,069</u>	<u>201,743</u>	<u>275,837</u>	<u>296,800</u>
	-	-	<u>22,023</u>	<u>-</u>	<u>-</u>	<u>-</u>
	-	-	<u>22,023</u>	<u>-</u>	<u>-</u>	<u>-</u>
	-	-	<u>22,023</u>	<u>-</u>	<u>-</u>	<u>-</u>

**Fiscal Year 2023 Budget
Beach Patrol
Line Item Support**

<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Beach Patrol Dept 70 Cost</u>	<u>Security Dept 75 Cost</u>
5075	Uniforms	Lifeguard Shirts	5,000	-
		Lifeguard Shorts	5,500	-
		Women's Swimsuits	1,750	-
		Broadbrim Hats	750	-
		Raincoats	400	-
		Whistles & Lanyards	750	-
		Police Shirts	250	-
		Police Pants	150	-
		Duty Gunbelt & Accessories	400	-
		Police Equipment	1,500	-
		Patches	500	-
		Polo Shirts	1,000	-
		Fins	750	-
			\$ 18,700	\$ -
5078	Drug Testing & Bkgd Chks	Drug Test	3,900	-
		Background Checks	4,800	-
			\$ 8,700	\$ -
5079	Recruitment	Guards Recruitment	\$ 900	\$ -
5080	Salary Contingency	7% Merit	\$ 65,200	\$ -
5115	Advertising & Promotional		\$ 400	\$ -
5120	Cleaning Supplies	Miscellaneous	\$ 2,400	\$ -
5125	Contract Services	MMI Cleaning 2x month Nov - Mar	900	-
		MMI Cleaning 2x month Apr - Oct	2,520	-
			\$ 3,420	\$ -
5135	Data Processing/Software Maintenance	GCS Uattend	720	-
		GCS Microsoft Office/Adobe	8,320	-
		GCS Prepaid Block Service	6,980	-
		GCS 911 Storage/Cloud	3,860	-
		GCS Docs Vault	1,520	-
		When to Work	500	-
		Dispatch Program Upgrade (Research more)	1,000	-
		Zoom & Adobe DC	325	-
		Website Mgmt / Digital Media	4,800	-
		Website Flag System	1,200	-
		Body Cams	4,140	-
		Contingency (Spanish, S/Ware, ect.)	615	-
			\$ 33,980	\$ -
5155	Office Supplies	Office Supplies	\$ 5,000	\$ -

**Fiscal Year 2023 Budget
Beach Patrol
Line Item Support**

			Beach Patrol Dept 70	Security Dept 75
<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>	<u>Cost</u>
5162	Signage	No Lifeguard on Duty	1,130	-
		No Swimming	5,000	-
		No Swimming Icon	4,500	-
		Dangerous Currents	10,000	-
		Surf Condition	10,000	-
		Emergency Lane	3,200	-
		Poles (4x6x16)	5,000	-
		No Surfing	500	-
		Vinyl Lettering	70	-
		Red Flags	300	-
		Yellow Flags	300	-
		Green Flags	300	-
		Purple Flags	300	-
		Orange Flags	300	-
		Logo Flag	1,900	-
		Arrows	300	-
		Flag Clips	300	-
		Rip Currents Signs	9,800	-
Posts (4X4X10)	1,200	-		
			\$ 54,400	\$ -
5163	Licenses/Permits	Parking Passes	4,480	-
		TX State DoH First Responder Certification	70	-
			\$ 4,550	\$ -
5164	Meetings & Seminars	USLA Conferences Spring	5,000	-
		Law Enforcement Education	3,000	-
		Supervisor/ Staff Meetings	2,000	-
			\$ 10,000	\$ -
5165	Memberships	TCLEDDS	1,000	-
		CLEAT	1,200	-
		USLA IND/Agency	5,900	-
		Prime Membership	200	-
		EMS Continuing Education-Lexipol	1,200	-
		Range Membership	1,100	-
			\$ 10,600	\$ -
5175	Office Rental	Office Rental	\$ 232,000	\$ -
5185	Supplies	Sunscreen	1,500	-
		Misc	1,200	500
		Shackles	420	-
		Paint Brushes	50	-
		PVC Poles	350	-
		Lag Bolts	500	-
		Tool Kits	90	-
		Bearing Buddy	90	-
		Pump Supplies	100	-
		Nuts, Bolts & Screws	3,600	-

**Fiscal Year 2023 Budget
Beach Patrol
Line Item Support**

<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Beach Patrol Dept 70 Cost</u>	<u>Security Dept 75 Cost</u>
5189	Telephone/Cell/Internet	AT&T Bundled Lines	1,680	-
		AT&T - Distance	30	-
		Distinct Data	120	-
		Distinct Data	3,571	-
		Cell Phone Reimbursement	3,600	-
		Office Cell Phone	480	-
		Comcast	8,619	-
			\$ 18,100	\$ -
5200	Audit Fees	External Audit	\$ 10,000	\$ -
5202	Legal Fees	Legal Counsel	\$ 500	\$ -
5204	Professional Fees	Maximus	\$ 1,250	\$ -
5230	Insurance - Auto/Property		\$ 15,100	\$ -
5232	Insurance - Liability		\$ 26,500	\$ -
5242	M & R Equipment	Tires	500	-
		Oil & Lube	500	-
		Pump Repairs	300	-
		Brake Repairs	1,000	-
		PWC Repairs	5,000	-
		Trailer Repairs	1,500	-
		Emergency Lights/Sirens	6,400	-
		Boat (Engine/Hull/Equipment)	4,000	-
		Van Repairs	1,000	-
		ATV Repairs	600	1,500
		Towing	1,000	-
		Contingency - Repairs	7,000	1,000
		EFM Maintenance	7,500	2,300
			\$ 36,300	\$ 4,800
5253	Leased Equipment	EFM - 8 Chevy Colorados	72,500	-
		EFM - 4 Chevy Colorados - Security	-	33,600
		EFM - 4 Chevy Colorados	21,200	-
		EFM - 1 Passenger Van - Jr Lifeguard	6,300	-
			\$ 100,000	\$ 33,600
5252	Equipment Purchase (Not Financed)	Wave Boat 626 Pro,Trailer, Shipping (France)	58,000	-
		Yamaha VX1050-FW(Jet ski)	26,000	-
		Outfitting	7,000	-
		Paddleboards X 5	5,400	-
			\$ 96,400	\$ -

**Fiscal Year 2023 Budget
Beach Patrol
Line Item Support**

<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Beach Patrol Dept 70 Cost</u>	<u>Security Dept 75 Cost</u>
5254	Small Tools & Equipment	King Pelican Lights	325	-
		Hoses	50	-
		Rope/Cords	600	-
		Copier	750	-
		Scanner	650	-
		Battery Jump Pack	400	-
		Q Beams	125	-
		Computer/iPads	6,000	-
		Binoculars	400	-
		Misc	500	-
		Drill	800	-
		PWC Sleds	5,000	-
		Sabre Lights	200	-
			\$ 15,800	\$ -
5260	Gasoline	City of Galveston Fuel Station	\$ 45,000	\$ 3,000
5370	Courier Services	Courier Services (UPS)	\$ 200	\$ -
5601	Buoys	Rescue Buoys	1,800	-
		Ring Buoys	2,800	-
		Throw Bags	3,000	-
		Marine Buoys	600	-
		Other	1,200	-
			\$ 9,400	\$ -
5605	Buoys Construction	Buoy Boxes	4,000	-
		Hardware	2,500	-
			\$ 6,500	\$ -
5610	Community Awareness	Jesse Tree	2,500	-
		Wave Watchers (Update)	1,200	-
			\$ 3,700	\$ -
5615	Junior Life Guard	Shirts	7,400	-
		Advertising	1,500	-
		USLA Membership	2,520	-
		Friday Arts/Craft	200	-
		Competition - Ribbon/Medals/Trophies/etc.	1,380	-
		Jr. Guard Adventures	3,000	-
		UTMB Pool	5,000	-
			\$ 21,000	\$ -

**Fiscal Year 2023 Budget
Beach Patrol
Line Item Support**

			Beach Patrol Dept 70	Security Dept 75
<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>	<u>Cost</u>
5625	First Aid Supplies	4x4 Sterile Gauze	680	200
		AED & Batteries	6,500	-
		AED Pads; Adult	1,200	-
		AED Pads; Pediatric	1,200	-
		Alcohol; 16 oz	100	50
		Antiseptic Hand Cleaner	125	50
		B/P Kits	250	-
		Backboards & Straps	550	-
		Band Aids; 1"; 100/box	550	200
		Body Sheets	40	-
		B-V-M; Adult & Pediatric	500	-
		King Tubes	1,080	-
		CPR Microshields; Individual	1,200	500
		Extraction Collars; Adult & Pediatric	400	-
		Germicidal Hand Wipes; PAWS	200	25
		Gloves (M/L/XL)	400	50
		Glucose, Oral	300	-
		Head Immobilizer	75	50
		Hot Packs	250	-
		Hydrogen Peroxide 16 oz	300	50
		Iodine Preps; 100/box	100	-
		Oxygen Bottles	2,000	-
		Oxygen Masks; Adult NRB	65	-
		Oxygen Masks; Pedi NRB	85	-
		Oxygen Regulators	800	-
		Self Adherent Wrap	400	-
		Splints; Disposable	475	-
		Tape, Adhesive 1"	345	100
		Tape, Adhesive 2"	175	50
		Tape, Transpore 1"	100	50
		Tape, Transpore 2"	110	50
		Trauma Shears	150	-
		Triangular Bandages	400	75
		Tweezers / Hemostats	95	-
			\$ 21,200	\$ 1,500
5630	Tower Construction	Repairs	\$ 7,000	\$ -
5635	Training	Emergency Response Textbooks & Videos	2,765	-
		Rope - Competition Course	750	-
		USLA - (Airfare, Lodging & Per Diem)	8,000	-
		Red Cross Certificates	5,000	-
		Swift Water/ Urban Flooding (travel for 3 staff)	3,000	-
		SCUBA (3 Lodging, Per Diem & Fees)	3,500	-
		Red Cross Training (2 Per Diem & Fees)	550	-
		Lung Bags (Replacement)	180	-
		ALERT	600	-
		Ammunition	3,000	-
		Breathe Fitness	600	-
		Leadership Training	655	-
			\$ 28,600	\$ -

**Fiscal Year 2023 Budget
Beach Patrol
Line Item Support**

<u>Account</u>	<u>Name</u>	<u>Description</u>	Beach Patrol Dept 70 Cost	Security Dept 75 Cost
7006	Contingency Brd Approval	As needed for Seasonal Staff	247,300	-
		BP HQ Design Development	153,775	-
		BP HQ Construction Documents	260,275	-
		BP HQ Bidding & Negotiation	41,950	-
			\$ 703,300	\$ -
7100	Radios	Motorola APX (Handheld) & Accessories	10,000	-
	Galveston Co 911 District	Annual Air Time Subscription	11,400	-
		Radio Bags	7,500	-
		Motorola APX 6500 (Vehicle)	4,000	-
		Annual Repair & Maintenance Radios	3,000	-
			\$ 35,900	\$ -

**DEBT SERVICE (SETTLEMENT FUND)
PROPOSED BUDGET FISCAL YEAR 2023**

OPERATIONS

OPERATING REVENUES		900
TOTAL OPERATING REVENUE		900
PERSONNEL EXPENSE	-	
MATERIAL / SUPPLIES / SERVICES	-	
TOTAL OPERATING EXPENSE		-
NET OPERATING INCOME		900

OTHER REVENUE/EXPENSE

INTERFUND TRANSFERS IN		-
BUDGETED CASH USE		171,265
TOTAL OTHER REVENUE		171,265
INTERFUND TRANSFERS-OUT	(172,165)	
TOTAL OTHER EXPENSE		(172,165)
NET INCOME AFTER TRANSFERS		-

CAPITAL OUTLAY

LOAN PROCEEDS FOR CAPITAL EXP.		-
TOTAL OTHER REVENUE		-
CAPITAL EXPENDITURES	-	
LANDSCAPING	-	
LEASED EQUIPMENT	-	
EQUIPMENT	-	
TOTAL CAPITAL EXPENDITURES		-
NET INCOME AFTER CAPITAL		-

GRANTS

GRANT REVENUE		-
GRANT EXPENSE	-	
NET GRANTS		-

FEMA

FEMA REIMBURSEMENT		-
FEMA EXPENSE	-	
NET FEMA		-

NET INCOME AFTER FEMA & GRANTS		-
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BEGINNING CASH RESERVE		400,000
NET CASH IMPACT FY2023		(171,265)
ENDING CASH		228,735

Park Board of Trustees of the City of Galveston
 Fiscal Year 2023 Budget Summary - ALL DEPARTMENTS
 DS - Debt Service (Settlement Fund)
 From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Revenues	9,370	4,608	1,457	1,400	7,300	900
Total Revenue Incl. Transfers	<u>9,370</u>	<u>4,608</u>	<u>1,457</u>	<u>1,400</u>	<u>7,300</u>	<u>900</u>
Materials/Supplies/Services	2	3	2	-	-	-
Total Operating Expenses	<u>2</u>	<u>3</u>	<u>2</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total Expenditures Incl. Capital	<u>2</u>	<u>3</u>	<u>2</u>	<u>-</u>	<u>-</u>	<u>-</u>
Inter-Fund Transfers	<u>278,627</u>	<u>131</u>	<u>-</u>	<u>28,755</u>	<u>78,755</u>	<u>172,165</u>
Total Expenditures Incl. Transfers	<u>278,629</u>	<u>134</u>	<u>2</u>	<u>28,755</u>	<u>78,755</u>	<u>172,165</u>
Net Income	<u>(269,259)</u>	<u>4,474</u>	<u>1,455</u>	<u>(27,355)</u>	<u>(71,455)</u>	<u>(171,265)</u>
NI - Including FEMA	<u>(269,259)</u>	<u>4,474</u>	<u>1,455</u>	<u>(27,355)</u>	<u>(71,455)</u>	<u>(171,265)</u>
Budget-Use of Reserves	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>71,455</u>	<u>171,265</u>
Net Income	<u>(269,259)</u>	<u>4,474</u>	<u>1,455</u>	<u>(27,355)</u>	<u>-</u>	<u>-</u>

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
DS - Debt Service (Settlement Fund)
70-Administration
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Revenues						
4100	-	387	-	-	-	900
4105	9,370	4,221	1,457	1,400	7,300	-
	<u>9,370</u>	<u>4,608</u>	<u>1,457</u>	<u>1,400</u>	<u>7,300</u>	<u>900</u>
	<u>9,370</u>	<u>4,608</u>	<u>1,457</u>	<u>1,400</u>	<u>7,300</u>	<u>900</u>
Materials/Supplies/Services						
5200	2	3	2	-	-	-
	<u>2</u>	<u>3</u>	<u>2</u>	<u>-</u>	<u>-</u>	<u>-</u>
	<u>2</u>	<u>3</u>	<u>2</u>	<u>-</u>	<u>-</u>	<u>-</u>
	<u>2</u>	<u>3</u>	<u>2</u>	<u>-</u>	<u>-</u>	<u>-</u>
	<u>2</u>	<u>3</u>	<u>2</u>	<u>-</u>	<u>-</u>	<u>-</u>
Inter-Fund Transfers						
8000	478	131	-	-	-	-
8001	278,149	-	-	28,755	28,755	21,765
8009	-	-	-	-	50,000	150,400
	<u>278,627</u>	<u>131</u>	<u>-</u>	<u>28,755</u>	<u>78,755</u>	<u>172,165</u>
	<u>278,629</u>	<u>134</u>	<u>2</u>	<u>28,755</u>	<u>78,755</u>	<u>172,165</u>
	<u>278,629</u>	<u>134</u>	<u>2</u>	<u>28,755</u>	<u>78,755</u>	<u>172,165</u>
	<u>(269,259)</u>	<u>4,474</u>	<u>1,455</u>	<u>(27,355)</u>	<u>(71,455)</u>	<u>(171,265)</u>
	<u>(269,259)</u>	<u>4,474</u>	<u>1,455</u>	<u>(27,355)</u>	<u>(71,455)</u>	<u>(171,265)</u>
Budget-Use of Reserves						
4699	-	-	-	-	71,455	171,265
	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>71,455</u>	<u>171,265</u>
	<u>(269,259)</u>	<u>4,474</u>	<u>1,455</u>	<u>(27,355)</u>	<u>-</u>	<u>-</u>

General Fund

Mission Statement: Provide administrative support to the operational departments of the organization while keeping Board and community committee members engaged and informed in the development of policies, programs, and the execution of institutional responsibilities.

Goals:

- Administration
 - Explore attracting new investment in managed facilities through public/private sector partnership opportunities
 - Strategically and intentionally align with partners and the City to leverage investments in tourism amenities and services
 - Broaden executive and volunteer leadership exposure in the community to build institutional credibility
 - Elevate Diversity, Equity and Inclusion initiatives throughout the institution
 - Plaza buildout for Tourism Development, Parks and the General Fund
 - Continue the standardization of recordkeeping processes
 - Review and continue development of standard operational procedures
 - Establish Galveston Tourism Foundation to support additional fundraising opportunities.

- Human Resources
 - Increase the organization's diversity to mirror community demographics through recruitment and retention activities
 - Implement Workforce Committee activities to promote hospitality and culinary as careers in collaboration with educators and employers
 - Increase On-the Job Training opportunities for local students in collaboration with employers and educators
 - Continue to build staff training and development programs to provide a basis for career development within the organization

- Accounting
 - Successfully implement short-term rental compliance and HOT collection software
 - Revise the investment policy and develop an investment portfolio
 - Continue improvements and investments in administrative systems and services
 - Continue to develop organizational capacity to pursue grants and development opportunities
 - Launch Tourism Cares grant program

**GENERAL FUND
PROPOSED BUDGET FISCAL YEAR 2023
OPERATIONS**

INTERFUND TRANSFERS IN		2,153,319
OPERATING REVENUES		498,393
TOTAL OPERATING REVENUE		2,651,712
PERSONNEL EXPENSE	(1,369,768)	
MATERIAL / SUPPLIES / SERVICES	(1,054,710)	
TOTAL OPERATING EXPENSE		(2,424,478)
NET OPERATING INCOME		227,234

OTHER REVENUE/EXPENSE

BUDGETED CASH USE		122,806
TOTAL OTHER REVENUE		122,806
INTERFUND TRANSFERS-OUT	-	
TOTAL OTHER EXPENSE		-
NET INCOME AFTER TRANSFERS		350,040

CAPITAL OUTLAY

LOAN PROCEEDS FOR CAPITAL EXP.		-
TOTAL OTHER REVENUE		-
CAPITAL EXPENDITURES	(329,040)	
LANDSCAPING	(5,000)	
EQUIPMENT	(16,000)	
TOTAL CAPITAL EXPENDITURES		(350,040)
NET INCOME AFTER CAPITAL		-

GRANTS

GRANT REVENUE		-
GRANT EXPENSE	-	
NET GRANTS		-

FEMA

FEMA - REIMBURSEMENT		-
FEMA- EXPENSE	-	
NET FEMA		-

NET INCOME AFTER FEMA & GRANTS		-
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BEGINNING CASH RESERVE		1,155,000
NET CASH IMPACT FY2021/2022		(122,806)
ENDING CASH		1,032,194

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Budget Summary - ALL DEPARTMENTS
GF - General Fund
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Revenues	323,033	274,101	192,079	432,004	343,342	498,393
Inter-Fund Transfers	<u>1,880,931</u>	<u>1,276,691</u>	<u>2,090,606</u>	<u>2,564,128</u>	<u>1,836,653</u>	<u>2,153,319</u>
Total Revenue Incl. Transfers	<u>2,203,964</u>	<u>1,550,792</u>	<u>2,282,685</u>	<u>2,996,132</u>	<u>2,179,995</u>	<u>2,651,712</u>
Personnel Expenses	1,088,930	1,274,674	1,196,640	1,228,689	1,250,331	1,369,768
Materials/Supplies/Services	639,284	562,639	552,359	804,730	880,978	1,054,710
Special Projects	66,445	-	-	-	-	-
Debt Service	<u>218,566</u>	<u>218,796</u>	<u>218,651</u>	<u>219,047</u>	<u>219,047</u>	<u>219,040</u>
Total Operating Expenses	<u>2,013,226</u>	<u>2,056,109</u>	<u>1,967,650</u>	<u>2,252,466</u>	<u>2,350,356</u>	<u>2,643,518</u>
Capital Assets	<u>9,758</u>	<u>28,905</u>	<u>11,805</u>	<u>21,014</u>	<u>39,500</u>	<u>131,000</u>
Total Expenditures Incl. Capital	<u>2,022,984</u>	<u>2,085,014</u>	<u>1,979,455</u>	<u>2,273,480</u>	<u>2,389,856</u>	<u>2,774,518</u>
Inter-Fund Transfers	<u>6,500</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total Expenditures Incl. Transfers	<u>2,029,484</u>	<u>2,085,014</u>	<u>1,979,455</u>	<u>2,273,480</u>	<u>2,389,856</u>	<u>2,774,518</u>
Net Income	<u>174,480</u>	<u>(534,222)</u>	<u>303,231</u>	<u>722,652</u>	<u>(209,861)</u>	<u>(122,806)</u>
FEMA	<u>3,096</u>	<u>-</u>	<u>8,260</u>	<u>-</u>	<u>-</u>	<u>-</u>
NI - Including FEMA	<u>171,384</u>	<u>(534,222)</u>	<u>294,971</u>	<u>722,652</u>	<u>(209,861)</u>	<u>(122,806)</u>
Budget-Use of Reserves	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>209,861</u>	<u>122,806</u>
Net Income	<u>171,384</u>	<u>(534,222)</u>	<u>294,971</u>	<u>722,652</u>	<u>-</u>	<u>-</u>

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
GF - General Fund
50 - Administration
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Revenues						
4001	Hotel/Motel Tax Monthly	-	-	-	75,000	75,000
4041	Concession Agreement-Unrestric	3,600	1,600	-	3,600	3,600
4100	Interest Income	139,712	87,322	11,951	27,080	35,000
4107	Income-Investment Securities	50,119	37,499	-	-	-
4310	Vending Machines	116	80	-	-	-
4425	BP/UP OFFICE RENT	-	-	1,056	3,120	3,120
4426	TD - 601 Tremont	72,516	85,000	72,516	85,000	85,000
4427	PO LEASE-601 TREMONT	42,000	42,000	42,000	47,671	51,673
4585	Miscellaneous Income	620	2,150	55	1,431	-
4590	HOT-Short Term Rental Registra	14,350	18,450	64,502	189,102	245,000
	Total Revenues	323,033	274,101	192,079	432,004	498,393
Inter-Fund Transfers						
4700	Transfer - Beach Cleaning	303,386	216,921	344,726	417,314	339,262
4705	Transfer - Beach Patrol	278,007	198,775	316,187	384,325	244,000
4710	Transfer - Dellanera Park	100,880	74,250	85,673	93,434	104,411
4720	Transfer - Nourished Beach	115,607	75,145	162,029	201,263	153,900
4725	Transfer- RA Apffel	91,972	46,043	53,126	64,830	89,935
4730	Transfer - Seawolf Park	141,065	100,862	106,262	119,135	118,750
4735	Transfer- Stewart Beach	93,590	79,759	92,029	110,680	112,125
4740	Transfer - Debt Service	478	131	-	-	-
4745	Transfer - Tourism Development	672,000	400,073	753,453	1,048,797	860,368
4760	Transfer-Sand Replenishment	158	573	-	-	-
4765	Transfer-SW Parking	83,788	84,158	177,121	124,350	130,568
	Total Inter-Fund Transfers	1,880,931	1,276,691	2,090,606	2,564,128	2,153,319
	Total Revenue Incl. Transfers	2,203,964	1,550,792	2,282,685	2,996,132	2,651,712
Personnel Expenses						
5000	Salaries	441,163	503,251	387,909	408,616	406,800
5038	Overtime	1,897	1,494	68	53	1,200
5042	Incentive Salary	-	-	-	300	-
5047	Auto Allowance	-	104	9,035	9,000	9,000
5048	Contract Labor	12,365	29,820	3,148	-	-
5050	Payroll Taxes	28,874	34,422	23,029	27,801	31,120
5055	Pension Plan	23,070	24,872	16,731	18,930	20,400
5060	Employee Insurance	60,466	73,836	46,689	55,167	60,000
5061	Employee Insurance Contingency	-	-	-	-	5,500
5065	Workers Compensation	780	1,026	595	730	900
5070	TEC - Unemployment	-	1,710	365	-	1,000
5071	Leave Liability Accrual Expens	(1,238)	(10,389)	(2,264)	2,500	2,500
5073	Telephone Allowance	-	-	1,453	1,472	-
5075	Uniforms	-	778	-	150	300
5078	Drug Testing/Background CK	132	645	160	307	310
5079	Employment Recruiting/Relocate	-	-	-	-	30,000
5080	Salary Contingency	-	-	-	-	12,814
	Total Personnel Expenses	567,507	661,566	486,917	525,026	581,230
Materials/Supplies/Services						
5100	Alarm Systems	3,985	3,945	5,310	4,680	4,850
5110	Auto/Mileage Reimbursement	303	342	136	154	100
5115	Advertising & Promotional	327	680	137	182	500
5117	Bank Charges	75,255	35,084	500	125	2,500
5118	Cash Over/Short	238	97	(90)	-	-
5120	Cleaning Supplies	709	491	634	973	1,500
5123	Credit Card Charges-HOT	(121)	(453)	(234)	(205)	-
5124	HOT Collection-Misc Expns	40,328	-	-	243	-

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
GF - General Fund
50 - Administration
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
5125	Contract Services	74,469	71,332	59,012	80,570	76,505
5130	Copy Lease	15,165	14,377	12,108	11,100	12,960
5135	Data Process/Soft Maintenance	46,831	48,262	52,884	84,254	67,000
5140	Dues & Subscriptions	600	139	117	332	500
5150	Floral /Client Amenities	1,271	-	720	442	500
5152	Human Resources	8,670	2,654	7,124	9,536	10,000
5153	Project Management	408	-	-	-	-
5155	Office Supplies	10,407	5,218	6,713	8,651	9,500
5157	Paper Goods	1,064	889	702	2,423	2,000
5163	Licenses/Permits	131	45	75	48	45
5164	Meetings & Seminars	13,647	10,555	8,364	9,251	10,000
5165	Memberships	1,770	3,051	2,635	10,991	10,900
5170	Miscellaneous	6,407	8,109	497	13,563	15,000
5185	Supplies	-	360	-	-	-
5189	Telephone/Cells/Internet	17,244	20,086	19,414	21,184	17,400
5190	Utilities/Elec/Gas/Water	17,229	28,264	26,431	26,667	29,000
5200	Audit Fees	572	596	595	709	750
5202	Legal Fees	97,005	77,781	73,720	111,009	100,000
5204	Professional Fees	-	6,988	5,160	8,000	25,000
5230	Insurance - Auto/Property	100,170	87,541	115,207	101,023	120,353
5232	Insurance - Liability	6,053	6,733	3,247	2,600	6,600
5240	M&R- Bldgs.	32,808	31,608	46,034	51,702	132,000
5242	M & R - Equip.	1,716	826	1,866	237	2,000
5254	Small Tools & Equipment	60	-	52	1,294	5,000
5260	Gasoline	1,765	990	437	277	1,750
5355	Sponsorship/Mktg Coop	3,500	-	-	-	-
5370	Courier Service	70	150	81	24	-
5610	Community Awareness	-	1,076	-	-	-
5625	First Aid Supplies	-	-	1,976	100	150
5635	Training	10,872	4,236	2,137	28,500	6,000
7100	Radio Expense	90	-	-	-	-
	Total Materials/Supplies/Services	<u>591,020</u>	<u>472,050</u>	<u>453,701</u>	<u>590,638</u>	<u>618,150</u>
	Special Projects					
7006	Contingency-Board Approval Req	66,445	-	-	-	-
	Total Special Projects	<u>66,445</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
	Debt Service					
5156	Interest Expense	58,711	50,107	40,899	31,283	20,930
5251	FFE/Capital - Financed	<u>159,855</u>	<u>168,690</u>	<u>177,751</u>	<u>187,764</u>	<u>198,110</u>
	Total Debt Service	<u>218,566</u>	<u>218,796</u>	<u>218,651</u>	<u>219,047</u>	<u>219,040</u>
	Total Operating Expenses	<u>1,443,538</u>	<u>1,352,413</u>	<u>1,159,268</u>	<u>1,334,711</u>	<u>1,418,420</u>
	Capital Assets					
5250	Capital Improvements	-	22,185	-	6,514	100,000
5252	Equipment Purchase	5,344	4,820	6,325	6,000	10,000
5830	Landscaping	<u>1,787</u>	<u>-</u>	<u>2,400</u>	<u>3,000</u>	<u>5,000</u>
	Total Capital Assets	<u>7,131</u>	<u>27,005</u>	<u>8,725</u>	<u>15,514</u>	<u>115,000</u>
	Total Expenditures Incl. Capital	<u>1,450,669</u>	<u>1,379,417</u>	<u>1,167,994</u>	<u>1,350,225</u>	<u>1,533,420</u>
	Inter-Fund Transfers					
8003	Transfer - Beach Cleaning	6,500	-	-	-	-
	Total Inter-Fund Transfers	<u>6,500</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
	Total Expenditures Incl. Transfers	<u>1,457,169</u>	<u>1,379,417</u>	<u>1,167,994</u>	<u>1,350,225</u>	<u>1,533,420</u>
	Net Income	<u>746,795</u>	<u>171,374</u>	<u>1,114,692</u>	<u>1,645,908</u>	<u>1,118,292</u>

Park Board of Trustees of the City of Galveston
 Fiscal Year 2023 Department Budget Detail
 GF - General Fund
 50 - Administration
 From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
FEMA						
4665	FEMA Reimbursement	(1,444)	-	8,260	-	-
5195	FEMA Storm Repairs	4,541	-	-	-	-
	Total FEMA	3,096	-	8,260	-	-
	NI - Including FEMA	743,698	171,374	1,106,431	1,645,908	781,315
Budget-Use of Reserves						
4699	Nonrecurring Revenue Source	-	-	-	-	209,861
	Total Budget-Use of Reserves	-	-	-	-	209,861
	Net Income	743,698	171,374	1,106,431	1,645,908	991,176

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
GF - General Fund
60 - Accounting
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>	
Personnel Expenses							
5000	Salaries	390,471	457,633	542,465	548,521	542,290	586,800
5002	Salaries - Auditor	9,910	1,239	-	-	-	-
5038	Overtime	1,787	-	-	-	500	500
5042	Incentive Salary	-	-	-	600	-	-
5048	Contract Labor	-	6,431	20,590	-	-	-
5050	Payroll Taxes	30,142	35,605	44,049	40,494	41,485	44,900
5055	Pension Plan	20,990	20,340	23,769	26,850	26,872	29,400
5060	Employee Insurance	57,585	69,633	70,683	82,424	77,550	82,000
5061	Employee Insurance Contingency	-	-	-	-	7,755	8,200
5065	Workers Compensation	733	873	934	985	2,400	1,000
5070	TEC - Unemployment	2,535	13,943	(3,296)	-	3,000	-
5071	Leave Liability Accrual Expns	7,270	7,063	10,463	3,500	3,500	3,500
5075	Uniforms	-	-	-	150	150	1,000
5078	Drug Testing/Background CK	-	348	65	138	138	138
5080	Salary Contingency	-	-	-	-	13,154	31,100
	Total Personnel Expenses	<u>521,423</u>	<u>613,108</u>	<u>709,723</u>	<u>703,663</u>	<u>718,794</u>	<u>788,538</u>
Materials/Supplies/Services							
5110	Auto/Mileage Reimbursement	199	227	-	-	200	200
5115	Advertising & Promotional	-	-	-	257	100	100
5117	Bank Charges	85	27	-	-	-	-
5120	Cleaning Supplies	-	-	-	100	100	100
5123	Credit Card Charges-HOT	28	-	-	-	-	-
5124	HOT Collection-Misc Expns	6,409	2,505	48,655	134,218	192,622	341,600
5125	Contract Services	1,474	1,931	6,274	4,278	10,225	10,300
5135	Data Process/Soft Maintenance	26,542	23,892	14,364	25,940	27,805	38,000
5140	Dues & Subscriptions	299	-	-	424	500	-
5150	Floral /Client Amenities	-	129	-	70	-	-
5155	Office Supplies	5,172	8,310	7,378	8,028	5,000	7,000
5157	Paper Goods	-	-	-	6	-	-
5164	Meetings & Seminars	259	476	-	553	2,500	2,500
5165	Memberships	280	899	2,102	645	730	2,300
5170	Miscellaneous	303	-	-	-	-	1,000
5189	Telephone/Cells/Internet	4,467	8,397	7,597	9,294	8,500	7,400
5200	Audit Fees	190	198	198	236	250	250
5202	Legal Fees	-	2,300	-	-	-	-
5204	Professional Fees	-	39,771	11,256	-	-	-
5230	Insurance - Auto/Property	199	261	199	223	220	220
5232	Insurance - Liability	300	373	292	388	330	390
5242	M & R - Equip.	90	398	280	142	300	300
5254	Small Tools & Equipment	180	-	-	21,525	500	7,800
5370	Courier Service	16	73	13	26	-	-
5625	First Aid Supplies	-	-	50	100	100	100
5635	Training	1,773	423	-	4,640	3,900	17,000
	Total Materials/Supplies/Services	<u>48,264</u>	<u>90,589</u>	<u>98,658</u>	<u>211,093</u>	<u>253,882</u>	<u>436,560</u>
	Total Operating Expenses	<u>569,687</u>	<u>703,697</u>	<u>808,381</u>	<u>914,756</u>	<u>972,676</u>	<u>1,225,098</u>
Capital Assets							
5250	Capital Improvements	-	-	-	-	10,000	10,000
5252	Equipment Purchase	2,627	1,900	3,080	8,500	8,500	6,000
	Total Capital Assets	<u>2,627</u>	<u>1,900</u>	<u>3,080</u>	<u>8,500</u>	<u>18,500</u>	<u>16,000</u>
	Total Expenditures Incl. Capital	<u>572,315</u>	<u>705,597</u>	<u>811,461</u>	<u>923,256</u>	<u>991,176</u>	<u>1,241,098</u>
	Total Expenditures Incl. Transfers	<u>572,315</u>	<u>705,597</u>	<u>811,461</u>	<u>923,256</u>	<u>991,176</u>	<u>1,241,098</u>

Park Board of Trustees of the City of Galveston
 Fiscal Year 2023 Department Budget Detail
 GF - General Fund
 60 - Accounting
 From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Net Income	<u>(572,315)</u>	<u>(705,597)</u>	<u>(811,461)</u>	<u>(923,256)</u>	<u>(991,176)</u>	<u>(1,241,098)</u>
NI - Including FEMA	<u>(572,315)</u>	<u>(705,597)</u>	<u>(811,461)</u>	<u>(923,256)</u>	<u>(991,176)</u>	<u>(1,241,098)</u>
Net Income	<u>(572,315)</u>	<u>(705,597)</u>	<u>(811,461)</u>	<u>(923,256)</u>	<u>(991,176)</u>	<u>(1,241,098)</u>

**Fiscal Year 2023 Budget
General Fund
Line Item Support**

<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Admin Dept 50 Cost</u>	<u>Acct Dept 60 Cost</u>
5075	Uniforms	Misc	\$ 300	\$ 1,000
5078	Drug/Background Checks	Drug Testing \$25 each	75	50
		Back Ground Checks \$45	135	88
		Credit Bureau Compliance Fee	100	-
			\$ 310	\$ 138
5079	Recruitment	Exec. Recruitment	\$ 30,000	\$ -
5080	Salary Contingency	7% Merit	\$ 12,700	\$ 31,100
5100	Alarm System	Fire/Security/Elevator \$340/mth x 12	4,200	-
		Battery Replacement (2@ \$200)	400	-
		Misc (Update Codes, Fobs)	250	-
			\$ 4,850	\$ -
5110	Mileage	Mileage	\$ 100	\$ 200
5115	Advertising	Legal Ads	\$ 500	\$ 100
5117	Bank Charges	Bank Fees	\$ 2,500	\$ -
5120	Cleaning Supplies	Misc Cleaning Supplies	\$ 1,500	\$ 100
5124	HOT Misc Expense	DestinationNext HOT Portal \$100/mth - 1/2 year	-	600
	(Not Reimbursable)	STR /HOT Software-as-a-Service	-	250,000
		STR Compliant Hotline	-	60,000
		Mileage Reimbursement	-	100
		GCS-DocsVault Annual Mtc	-	100
		NSF Charges (not collected)	-	100
		Intuit/QB Mthly Svc Fees \$20/mth - 1/2 year	-	120
		Office Supplies	-	285
		Distinct Data (HOT Toll Free) - 1/2 year	-	295
		HOT Audits @ 50 audits /year & \$600 /audit	-	30,000
			\$ -	\$ 341,600
5125	Contract Services	Domestic and Irrigation Backflow Inspection	400	-
		Aramark Coffee Svc (Mtc & Product)	1,000	600
		Carpet Cleaning (\$850 x 2)	1,700	-
		Sparklets Rental (2 machines) & Products	600	125
		Elevator Inspection (Annual)	175	-
		Elevator Mtc Contract (Schindler)	2,735	-
		Fire Alarm Inspection (Annual)	250	-
		Fire Extinguisher (9) Inspection (Annual)	592	-
		Fire Sprinkler and Fire Line Backflow Inspection (Annual)	725	-
		Grounds Keeping - 601 Tremont (\$300/mth)	3,600	-
		HVAC Johnson Controls-Svc. Agreement	35,483	-
		Insect/Rodent Control (\$125-Qtrly)	500	-
		Janitorial Services \$920/mth	11,040	-

**Fiscal Year 2023 Budget
General Fund
Line Item Support**

<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Admin Dept 50 Cost</u>	<u>Acct Dept 60 Cost</u>
5125	Contract Services (Cont'd.)	Pitney Bowes (Machine Lease) \$1770. p/qtr	7,080	-
		Pitney Bowes (Supplies)	250	-
		Plant Mtc (\$410/mth) Mainland Floral	4,920	-
		PO Box Rental (Annual Fee)	300	-
		Records Mgmt Svcs (HCDE) & Supplies	300	1,560
		Window Washing-601 Tremont (\$950/qtr)	3,800	-
		Misc. (Rate increases/new contracts)	1,055	-
		Abila Consulting and Training Services	-	8,015
			\$ 76,505	\$ 10,300
5130	Copier Lease/Mtc	Copier Lease \$955 p/mo	11,460	-
		Copy Count Overages	1,000	-
		Supplies	500	-
			\$ 12,960	\$ -
5135	Data Processing/ Software Maintenance	GCS Email Hosting	2,700	3,000
		GCS Mtc (labor block)	3,400	4,200
		GCS Remote Backup	1,740	1,580
		GCS DocsVault Mtc (12 Users @ \$90/ea)	360	720
		GCS DocsVault Features Training (2 ea)	700	700
		GCS Firewall Upgrade	2,000	-
		GCS Server Replacement	7,000	-
		CivicPlus Platinum Hosting and Security	4,961	-
		CivicPlus Website Redesign	11,254	-
		CivicPlus CivicClerk -1st Year Install and Annual Fee	10,780	-
		Ring Central	675	-
		Dropbox Business Software - Annual	135	110
		HR-Applicant Pro - Annual	4,000	-
		Swagit Board Meeting Videostreaming/Index	15,000	-
		Sage/Abila Software Mtc/Support \$1,067/mth	-	12,800
		Adobe Pro Software	661	661
		Advantage Business-Check Signer Mtc	-	449
		NPT Cloud Hosting \$1060/mth	-	12,720
		Facility Dude Mtc-Annual (PM)	532	-
		Misc	1,102	1,060
			\$ 67,000	\$ 38,000
5140	Dues & Subscriptions	Galveston Daily News/Misc.	\$ 500	\$ -
5150	Floral/Client Amentias	Sympathy Flowers	\$ 500	\$ -
5152	Human Resources	Engagement Survey	5,500	-
		Employee Appreciation-Café w/Kelly	500	-
		Employee Appreciation-New Hire Events	1,000	-
		Employee Appreciation-Misc	3,000	-
			\$ 10,000	\$ -
5155	Office Supplies	Office Supplies	\$ 9,500	\$ 7,000

**Fiscal Year 2023 Budget
General Fund
Line Item Support**

<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Admin Dept 50 Cost</u>	<u>Acct Dept 60 Cost</u>
5156	Interest-Financed (Prior)	Byline Bank - 601 Tremont	\$ 20,930	\$ -
5157	Paper Goods	Restroom Paper Supplies	\$ 2,000	\$ -
5163	Licenses/Permits	Fire Alarm Permit	25	-
		Elevator Permit	20	-
			\$ 45	\$ -
5164	Meetings & Seminars	Business Meals	2,500	500
		GEDP Summit	1,000	-
		GHLA Events	1,000	-
		Legislative Trips to Austin	2,000	-
		TTA	2,500	-
		Misc	1,000	1,000
		Business Meetings and Staff Meetings	-	1,000
			\$ 10,000	\$ 2,500
5165	Memberships	Amazon Prime Business	150	-
		GEDP	10,000	-
		C-Crewe	75	-
		Staples	100	-
		STROAG	50	-
		Sam's	105	-
		HR Houston (HR)	140	-
		SHRM (HR)	230	-
		American Payroll Assoc.	-	200
		Governmental Financial Officers Association	-	595
		Association of Governmental Accountants	-	320
		Association of Certified Fraud Examiners	-	500
		Governmental Financial Officers Association	-	595
		TX Bay Area SHRM	50	-
		Misc	-	90
			\$ 10,900	\$ 2,300
5170	Miscellaneous	Misc	\$ 15,000	\$ 1,000
5189	Telephone/Cell/Internet	Hot Spots - \$155 p/mo	1,860	-
		Internet - \$725 p/mo	8,700	-
		3CX Phone Service (local/LD)	3,821	4,367
		3CX Annual Maintenance Fee	156	178
		Cell Reimbursement - \$75 p/mo	1,800	1,800
		Misc Repairs/Equipment	1,063	1,055
			\$ 17,400	\$ 7,400
5190	Utilities	City of Galveston - Water	5,600	-
		Electric	23,400	-
			\$ 29,000	\$ -
5200	Audit Fees	External Audit	\$ 750	\$ 250
5202	Legal Fees	Legal Counsel	\$ 75,000	\$ -

**Fiscal Year 2023 Budget
General Fund
Line Item Support**

<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Admin Dept 50 Cost</u>	<u>Acct Dept 60 Cost</u>
5204	Professional Fees	Design Development - Plaza Buildout	\$ 25,000	\$ -
5230	Insurance - Auto/Property		\$ 98,580	\$ 220
5232	Insurance - Liability		\$ 2,410	\$ 390
5240	M & R Building	Lightbulb Replacement	500	-
		Misc. Plumbing and Electrical Repairs	2,500	-
		Misc. Parking Lot/Gate Repairs	1,000	-
		HVAC Repair/Replacement	35,000	-
		Electrical Panel Annual Inspection	1,000	-
		Parking Lot Restriping	2,000	-
		Roof Maintenance	90,000	-
			\$ 132,000	\$ -
5242	M & R Equipment	Autos/Equip Misc Mtc & Repairs	\$ 2,000	\$ 300
5250	Capital Improvements	Buildout / Reconfiguration of Plaza	\$ 100,000	\$ 10,000
5251	Principal-Financed (Prior)	Byline Bank - 601 Tremont	\$ 198,110	\$ -
5252	Equipment Purchases	Furniture/Equipment	10,000	5,000
		Misc Furniture/Equipment	-	1,000
			\$ 10,000	\$ 6,000
5254	Small Tools & Equipment	Computers/Laptops, Misc	\$ 5,000	\$ 7,800
5260	Gasoline	Fuel - General Fund Vehicles	\$ 500	\$ -
5625	First Aid Supplies		\$ 150	\$ 100
5635	Training	Skillsoft	1,028	2,313
		Misc. HR Training	2,500	-
		GFOA/GASB Training	-	8,000
		Accounting Training	-	5,000
		Park Board Website Training	2,000	-
		AGA - CGFM Certification - CFO & Controller	-	1,500
		Misc.	472	187
			\$ 6,000	\$ 17,000
5830	Landscaping	Palm Tree Trimming	3,000	-
		Plaza Landscaping Refresh	2,000	-
			\$ 5,000	\$ -

Nourished Beach

Mission Statement: To lead the planning and execution, monitoring and close out of coastal projects that promote tourism and support the sustainability of Galveston Island.

Goals:

- Execute the construction or design of high impact projects to include:
 - Dellanera Beach Damage Repairs
 - Babe's Beach Beneficial Use of Dredged Material Beach Nourishment
 - Engineering & Design of West Seawall to 13 Mile Road Beach Project
 - Final Engineering/Design & Regulatory Permitting of an Offshore Breakwater
 - Engineering & Regulatory Permitting for Emergency Ramps West of 61st
- Environmental Stewardship:
 - Continue to grow environmental programs envisioned by the Trash Taskforce
 - Galveston Beach Ambassador Program
 - Business Ambassador Program
 - Increase the beach and park recycling collections
 - Conduct review collection receptacles and equipment utilized for collections
 - Instill stewardship in locals and visitors through volunteer cleanups, educational programming, and public engagement
 - Build Coastal Zone Management wildlife monitoring training with local wildlife partners
 - Develop partnerships with corporations that have an interest in solid waste management and the circular economy
 - Partner with the CVB on the Washed Ashore Exhibition and the creation of the Artist in Residence Program
- Maintain U.S. Army Corps of Engineers federal permits for beach nourishments

**NOURISHED BEACH
PROPOSED BUDGET FISCAL YEAR 2023**

OPERATIONS

OPERATING REVENUES		1,679,000
TOTAL OPERATING REVENUE		1,679,000
PERSONNEL EXPENSE	(373,600)	
MATERIAL / SUPPLIES / SERVICES	(921,250)	
TOTAL OPERATING EXPENSE		(1,294,850)
NET OPERATING INCOME		384,150

OTHER REVENUE/EXPENSE

INTERFUND TRANSFERS IN		-
BUDGETED CASH USE		752,867
TOTAL OTHER REVENUE		752,867
INTERFUND TRANSFERS-OUT	(1,127,017)	
TOTAL OTHER EXPENSE		(1,127,017)
NET INCOME AFTER TRANSFERS		10,000

CAPITAL OUTLAY

LOAN PROCEEDS FOR CAPITAL EXP.		-
TOTAL OTHER REVENUE		-
CAPITAL EXPENDITURES	(10,000)	
LANDSCAPING	-	
EQUIPMENT	-	
TOTAL CAPITAL EXPENDITURES		(10,000)
NET INCOME AFTER CAPITAL		-

GRANTS

GRANT REVENUE		1,414,271
GRANT EXPENSE	(650,000)	
NET GRANTS		764,271

FEMA

FEMA REIMBURSEMENT		6,897,285
FEMA EXPENSE	(7,663,650)	
NET FEMA		(766,365)

NET INCOME AFTER FEMA & GRANTS		(2,094)
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BEGINNING CASH RESERVE		2,630,000
NET CASH IMPACT FY2023		(754,961)
ENDING CASH		1,875,039

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Budget Summary - ALL DEPARTMENTS
NB - Nourished Beach
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Revenues	3,465,170	1,115,764	4,988,247	2,014,134	6,958,875	3,093,271
Inter-Fund Transfers	<u>1,068,895</u>	<u>1,580,871</u>	-	-	-	-
Total Revenue Incl. Transfers	<u>4,534,065</u>	<u>2,696,635</u>	<u>4,988,247</u>	<u>2,014,134</u>	<u>6,958,875</u>	<u>3,093,271</u>
Personnel Expenses	-	301	98,612	178,626	230,895	373,600
Materials/Supplies/Services	3,237,593	216,207	2,945,251	661,495	5,886,689	1,561,250
Special Projects	-	-	-	43,909	43,909	10,000
Debt Service	<u>292,937</u>	<u>1,647,876</u>	-	-	-	-
Total Operating Expenses	<u>3,530,530</u>	<u>1,864,384</u>	<u>3,043,863</u>	<u>884,030</u>	<u>6,161,493</u>	<u>1,944,850</u>
Capital Assets	-	-	1,380	-	-	10,000
Total Expenditures Incl. Capital	<u>3,530,530</u>	<u>1,864,384</u>	<u>3,045,243</u>	<u>884,030</u>	<u>6,161,493</u>	<u>1,954,850</u>
Inter-Fund Transfers	<u>640,607</u>	<u>481,395</u>	<u>812,029</u>	<u>881,263</u>	<u>812,580</u>	<u>1,127,017</u>
Total Expenditures Incl. Transfers	<u>4,171,137</u>	<u>2,345,779</u>	<u>3,857,272</u>	<u>1,765,293</u>	<u>6,974,073</u>	<u>3,081,867</u>
Net Income	<u>362,928</u>	<u>350,856</u>	<u>1,130,974</u>	<u>248,841</u>	<u>(15,198)</u>	<u>11,404</u>
FEMA	<u>39,313</u>	-	-	-	470,174	766,365
NI - Including FEMA	<u>323,615</u>	<u>350,856</u>	<u>1,130,974</u>	<u>248,841</u>	<u>(485,372)</u>	<u>(754,961)</u>
Budget-Use of Reserves	-	-	-	-	485,371	752,867
Net Income	<u>323,615</u>	<u>350,856</u>	<u>1,130,974</u>	<u>248,841</u>	<u>(1)</u>	<u>(2,094)</u>

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
NB - Nourished Beach
70 - Administration
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>	
Revenues							
4003	State Hotel/Motel Tax Qrtly	1,197,953	971,232	1,710,813	1,871,332	1,190,070	1,539,000
4041	Concession Agreement-Unrestric	18,661	26,416	14,809	33,927	15,725	140,000
4335	Umbrellas & Float Rentals	116,272	114,512	114,849	107,373	120,000	-
4410	Snow Cone Concession	5,833	-	5,875	102	-	-
4435	Surf Camps	650	650	650	650	-	-
4585	Miscellaneous Income	-	2,953	-	750	-	-
4650	Grant Proceeds	2,125,801	-	3,141,250	-	5,633,080	1,414,271
	Total Revenues	3,465,170	1,115,764	4,988,246	2,014,134	6,958,875	3,093,271
Inter-Fund Transfers							
4700	Transfer - Beach Cleaning	775,000	1,309,522	-	-	-	-
4760	Transfer-Sand Replenishment	293,895	271,349	-	-	-	-
	Total Inter-Fund Transfers	1,068,895	1,580,871	-	-	-	-
	Total Revenue Incl. Transfers	4,534,065	2,696,635	4,988,246	2,014,134	6,958,875	3,093,271
Personnel Expenses							
5000	Salaries	-	-	77,465	153,533	188,350	271,700
5050	Payroll Taxes	-	-	6,141	100	14,409	20,800
5055	Pension Plan	-	-	4,304	11,389	9,420	13,500
5060	Employee Insurance	-	-	1,731	5,816	13,902	39,000
5061	Employee Insuance Contingency	-	-	-	7,299	882	3,900
5065	Workers Compensation	-	301	1,817	-	812	4,300
5071	Leave Liability Accrual Expens	-	-	7,154	188	-	-
5075	Uniforms	-	-	-	300	300	700
5078	Drug Testing/Background CK	-	-	-	-	-	600
5080	Salary Contingency	-	-	-	-	2,820	19,100
	Total Personnel Expenses	-	301	98,612	178,626	230,895	373,600
Materials/Supplies/Services							
5110	Auto/Mileage Reimbursement	-	-	206	500	500	2,500
5115	Advertising & Promotional	-	-	-	-	-	10,000
5120	Cleaning Supplies	-	-	-	167	200	400
5125	Contract Services	5,820	5,345	5,940	7,900	7,000	7,000
5135	Data Process/Soft Maintenance	-	-	173	-	-	2,150
5155	Office Supplies	-	-	-	410	307	500
5157	Paper Goods	-	-	-	-	-	2,500
5160	Planning	-	-	5,000	-	-	-
5162	Signage	1,968	1,724	2,546	1,333	11,217	25,250
5164	Meetings & Seminars	7,472	2,453	2,950	2,888	5,522	17,750
5165	Memberships	-	-	321	330	330	830
5166	Travel / Seminars	-	-	-	1,339	1,339	10,000
5170	Miscellaneous	-	-	600	1,528	1,528	-
5185	Supplies	2,954	918	-	-	1,800	16,560
5189	Telephone/Cells/Internet	-	-	900	1,188	900	1,650
5200	Audit Fees	4,693	4,884	4,874	5,674	6,000	6,000
5202	Legal Fees	2,650	125	9,313	29,932	20,000	25,000
5204	Professional Fees	140,959	146,398	130,783	325,091	325,091	611,516
5230	Insurance - Auto/Property	-	-	-	-	-	-
5234	Insurance - Claims	5,000	-	-	-	-	-
5240	M&R- Bldgs.	-	-	82	970	2,228	3,000
5242	M & R - Equip.	38,050	732	14,679	41,596	37,772	40,000
5254	Small Tools & Equipment	2,685	-	2,537	2,597	1,948	5,200
5256	Equipment Rental	-	-	7,750	2,287	30,000	30,000
5260	Gasoline	109	-	-	-	-	-
5340	Promotion Materials	-	-	-	-	-	11,600
5355	Sponsorship/Mktg Coop	1,000	-	5,000	9,763	12,525	7,000
5365	Letter Response:Postage	-	-	-	-	-	1,000

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
NB - Nourished Beach
70 - Administration
From 10/1/2022 Through 9/30/2023

		<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
5407	Grant	2,930,000	(17,336)	2,712,771	197,129	5,361,607	650,000
5420	Port-o-lets	45,148	20,581	19,394	5,307	6,475	-
5610	Community Awareness	-	7,000	7,000	-	-	1,750
5635	Training	-	-	299	973	2,400	8,314
5710	Trash Barrel Liners	8,666	4,269	7,685	2,593	10,000	21,680
5720	Trash Barrels	40,421	39,113	4,448	20,000	40,000	42,100
	Total Materials/Supplies/Services	3,237,593	216,207	2,945,251	661,495	5,886,689	1,561,250
	Special Projects						
7000	Special Projects	-	-	-	1,003	1,003	10,000
7001	New Special Projects	-	-	-	42,906	42,906	-
	Total Special Projects	-	-	-	43,909	43,909	10,000
	Debt Service						
5156	Interest Expense	93,095	31,735	-	-	-	-
5251	FFE/Capital - Financed	199,842	1,616,141	-	-	-	-
	Total Debt Service	292,937	1,647,876	-	-	-	-
	Total Operating Expenses	3,530,530	1,864,384	3,043,863	884,030	6,161,493	1,944,850
	Capital Assets						
5250	Capital Improvements	-	-	-	-	-	10,000
5252	Equipment Purchase	-	-	1,380	-	-	-
	Total Capital Assets	-	-	1,380	-	-	10,000
	Total Expenditures Incl. Capital	3,530,530	1,864,384	3,045,243	884,030	6,161,493	1,954,850
	Inter-Fund Transfers						
8000	Transfer - General Fund	115,607	75,145	162,029	201,263	132,580	153,900
8003	Transfer - Beach Cleaning	199,054	130,000	350,000	350,000	350,000	350,000
8006	Transfer - Beach Patrol	325,946	276,250	300,000	300,000	300,000	500,000
8009	Transfer - R. A. Apffel Park	-	-	-	30,000	30,000	92,550
8020	Transfer-East End Lagoon	-	-	-	-	-	30,567
	Total Inter-Fund Transfers	640,607	481,395	812,029	881,263	812,580	1,127,017
	Total Expenditures Incl. Transfers	4,171,137	2,345,779	3,857,272	1,765,293	6,974,073	3,081,867
	Net Income	362,928	350,856	1,130,974	248,841	(15,198)	11,404
	FEMA						
4665	FEMA Reimbursement	-	-	-	-	(4,231,567)	(6,897,285)
5195	FEMA Storm Repairs	39,313	-	-	-	4,701,741	7,663,650
	Total FEMA	39,313	-	-	-	470,174	766,365
	NI - Including FEMA	323,615	350,856	1,130,974	248,841	(485,372)	(754,961)
	Budget-Use of Reserves						
4699	Nonrecurring Revenue Source	-	-	-	-	485,371	752,867
	Total Budget-Use of Reserves	-	-	-	-	485,371	752,867
	Net Income	323,615	350,856	1,130,974	248,841	(1)	(2,094)

**Fiscal Year 2023 Budget
Nourished Beach
Line Item Support**

<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>
5075	Uniforms	Site Visit Outdoor Wear (PM)	200
		Operations Management Allocations	500
			\$ 700
5078	Background Checks	Beach Ambassdor Program Background Checks	\$ 600
5110	Mileage	Mileage (PM)	500
		Operations Management Allocations	2,000
			\$ 2,500
5115	Advertising & Promotion	Operations Management Allocations	\$ 10,000
5120	Cleaning Supplies	Misc (Soap, Degreaser, Graffiti Remover, etc)	\$ 400
5125	Contract Service	Rodent Control	\$ 7,000
5135	Data Processing / Software Maintenance	Dropbox Business (PM)	150
		GCS - Office/Cloud/Adobe	1,800
		Operations Management Allocations	200
			\$ 2,150
5155	Office Supplies	Operations Management Allocations	\$ 500
5157	Paper Goods	Operations Management Allocations	\$ 2,500
5162	Signage	Misc Signage & Sign Posts	12,500
		Beach Clean Up's, Recycling, Programming	2,750
		Operations Management Allocations	10,000
			\$ 25,250
5164	Meetings & Seminars	ASBPA COO (National and Regional) - 1/2 BC	1,000
		ASBPA Conference/Symposium (PM)	3,500
		PMI Annual Conference (PM)	3,000
		Environmental Coordinator ASBPA Conferences	3,000
		Business Ambassador Quarterly Meeting Costs	3,000
		Beach Ambassador Annual Luncheon	4,000
		Operations Management Allocations	250
			\$ 17,750
5165	Memberships	SHRM Membership (COO) - Split with BC	300
		PMI (PM)	210
		ASBPA (PM)	120
		Operations Management Allocations	200
			\$ 830
5166	Travel	Regional and National Conferences (COO) - Split with BC	1,000
		Regional and National Conferences (Env Coord.)	2,000
		Regional and National Conferences (PM)	2,000
		Operations Management Allocations	5,000
			\$ 10,000

**Fiscal Year 2023 Budget
Nourished Beach
Line Item Support**

<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>
5185	Supplies	Business Ambassador Program - Shirts/Trophies/Plaques	5,800
		Beach Ambassador Program - Shirts, Hats, Misc.	5,760
		Operations Management Allocations	5,000
			\$ 16,560
5189	Telephone/Cell/Internet	Cell Reimbursement - PM & COO (1/2 BC)	1,350
		Operations Management Allocations	300
			\$ 1,650
5195	FEMA Expense	PW 7433 Beach Damage Dellanera Harvey	4,680,797
		PW 3905 Beach Damage Babe's Beach Harvey	2,961,909
		Post Storm Survey Dellanera H Laura	20,944
			\$ 7,663,650
4665	FEMA Reimb	PW 7433 Beach Damage Dellanera Harvey	(4,212,717)
		PW 3905 Beach Damage Babe's Beach Harvey	(2,665,718)
		Post Storm Survey Dellanera H Laura	(18,850)
			\$ (6,897,285)
5200	Audit Fees	External Audit	\$ 6,000
5202	Legal Fees	Legal Counsel	\$ 25,000
5204	Professional Services	General Coastal Permits & Regulatory Consulting	30,000
		Annual Beach Surveys for Engineered Beaches	60,753
		Baird Offshore Breakwater (E&D, geotech, plan dev)	318,358
		Federal Seaweed Permit Renewal	19,909
		Engineering & Permitting - Emergency Ramps W/of 61st	113,096
		Federal & State Advocate	66,000
		Meteorological Reporting for Sargassum & Weather	3,400
			\$ 611,516
5240	M & R Building	Crushed Concrete	\$ 3,000
5242	M & R Equipment	Maintenance & Repair of Equipment	\$ 40,000
5250	Capital Improvements	Plaza Office Build	\$ 10,000
5254	Small Tools & Equipment	Beach Ambassador (Buckets, Pickers, Backpacks)	3,700
		Operations Management Allocations	1,500
			\$ 5,200
5256	Equipment Rental	Emergency Contingency (Seaweed, etc)	\$ 30,000
5340	Promotion Materials	Educational Programming Activities & Giveaways	3,600
		Business Ambassador Program Recruitment SWAG	1,500
		Beach Ambassador Program Rrecruitment SWAG	1,500
		Operations Management Allocations	5,000
			\$ 11,600
5355	Sponsorships	ASBPA Blue Flag Support Team Sponsorship	\$ 7,000

**Fiscal Year 2023 Budget
Nourished Beach
Line Item Support**

<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>
5365	Letter Response: Postage	Misc.	\$ 1,000
4650	Grant Proceeds	IDC Match CEPRA 1692 E&D Seawall to 13 Mile Road	(440,000)
		IDC Stewart Beach Mitigation to Babe's Beach	(135,000)
		IDC Match CEPRA 1733 USACE Permit Amendments	(75,000)
		CEPRA 1616 PW 7433 Beach Damage DP Harvey	(468,080)
		CEPRA 1734 PW 3905 Beach Damage Babe's- Harvey	(296,191)
			\$ (1,414,271)
5407	Grant Expenses	IDC Match CEPRA 1692 E&D Seawall to 13 Mile Road	440,000
		IDC Stewart Beach Mitigation to Babe's Beach	135,000
		IDC Match CEPRA 1733 USACE Permit Amendments	75,000
			\$ 650,000
5610	Community Awareness	Operations Management Allocations	\$ 1,750
5635	Training	Dude University (PM)	2,400
		Beach Ambassador CTA Training	900
		Beach Ambassador Wildlife Monitor Training	1,500
		Operations Management Allocations	3,000
		Percipio (2 @ \$257/ea)	514
			\$ 8,314
5710	Trash Barrel Liners	Liners (448 cs @ \$35/cs)	15,680
		Community Up2U Trash Bags (12,000)	6,000
			\$ 21,680
5720	Trash Barrels	100 @ \$400/ea	40,000
		20 Wooden Trash Bag Boxes	2,100
			\$ 42,100
7000	Special Projects	Operations Management Allocations	\$ 10,000

Tourism Development

Mission Statement: To advance the economic vitality of tourism on Galveston Island through the promotion of meetings, leisure travel, special events and the Galveston Island Convention Center at the San Luis Resort.

Goals:

- Group Sales and Services
 - Develop meeting/ events lodging opportunities for vacation rentals
 - Activate a collaborative sales team of Island tourism partners
 - Elevate brand awareness in the corporate and national association markets
 - Increase meeting planner and attendee engagement in the community
 - Maximize opportunities for pre-and post-cruise groups

- Destination Experiences
 - Expand engagement at the VIC(s) with the addition of educational and experiential elements
 - Expand and grow the Galveston Ambassador Program
 - Build awareness of Galveston’s tourism assets through specialized courses, networking events and tours
 - Research the viability of potential guest experiences for the development of new products
 - Work with key partners to develop experiences that drive value with innovative and unique offerings

- Marketing
 - Continue to build brand awareness and visitation to VisitGalveston.com with a specific focus on SEO optimization
 - Create and implement new institutional brand, style guide and assets for the organizational name change
 - Create engaging content for fall, holiday, spring and summer and special marketing campaigns for major developments, new attractions, outdoor recreation, arts/entertainment, and cultural heritage
 - Develop a robust Partner Marketing program to include free and low-cost advertising opportunities
 - Utilize cutting-edge technology to identify/monitor Galveston tourism trends and share dashboard/reporting with stakeholders to lift tourism and economic development

- Communications
 - Build public support and increased awareness of the organization while providing timely, and accurate information to stakeholders
 - Continue to educate, inform, persuade, influence and foster support of programs and policies
 - Synchronize deeds and words across the institution to “set the conditions and speak with one voice”

Tourism Development

- Continue to synergize communications activities of media relations, public relations, community relations, internal communications, and corporate communications
- Forecast and own the information environment providing the context of “why” to educate uninformed and crystalize ambassadors into champions
- Create and expand 2023 media relations outreach to increase market outputs and new outgrowth markets

**Tourism Development
PROPOSED BUDGET FISCAL YEAR 2023**

OPERATIONS

OPERATING REVENUES		8,625,250
TOTAL OPERATING REVENUE		8,625,250
PERSONNEL EXPENSE	(2,626,205)	
MATERIAL / SUPPLIES / SERVICES	(7,866,677)	
TOTAL OPERATING EXPENSE		(10,492,882)
NET OPERATING INCOME		(1,867,632)

OTHER REVENUE/EXPENSE

INTERFUND TRANSFERS IN		-
BUDGETED CASH USE		3,355,500
TOTAL OTHER REVENUE		3,355,500
INTERFUND TRANSFERS-OUT	(1,467,868)	
TOTAL OTHER EXPENSE		(1,467,868)
NET INCOME AFTER TRANSFERS		20,000

CAPITAL OUTLAY

LOAN PROCEEDS FOR CAPITAL EXP.		-
TOTAL OTHER REVENUE		-
CAPITAL EXPENDITURES	-	
LANDSCAPING	-	
EQUIPMENT	(20,000)	
TOTAL CAPITAL EXPENDITURES		(20,000)
NET INCOME AFTER CAPITAL		-

GRANTS

GRANT REVENUE		-
GRANT EXPENSE	-	
NET GRANTS		-

FEMA

FEMA - REIMBURSEMENT		-
FEMA- EXPENSE	-	
NET FEMA		-

NET INCOME AFTER FEMA & GRANTS		-
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BEGINNING CASH RESERVE		10,000,000
NET CASH IMPACT FY2023		(3,355,500)
ENDING CASH		6,644,500

Park Board of Trustees of the City of Galveston
Statement of Revenues and Expenditures - Fiscal Year 2023 Budget Summary - ALL DEPARTMENTS
TD - Tourism Development
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Revenues	6,037,493	5,146,862	7,826,610	10,489,620	6,825,250	8,625,250
Total Revenue Incl. Transfers	<u>6,037,493</u>	<u>5,146,862</u>	<u>7,826,610</u>	<u>10,489,620</u>	<u>6,825,250</u>	<u>8,625,250</u>
Personnel Expenses	1,508,734	1,479,233	1,640,949	1,974,153	2,070,717	2,626,205
Materials/Supplies/Services	3,071,817	2,518,137	2,167,114	3,490,627	3,697,279	4,550,415
Special Projects	786,787	664,269	1,149,609	1,606,938	1,795,800	3,316,262
Total Operating Expenses	<u>5,367,338</u>	<u>4,661,640</u>	<u>4,957,671</u>	<u>7,071,718</u>	<u>7,563,796</u>	<u>10,492,882</u>
Capital Assets	<u>44,574</u>	<u>49,148</u>	<u>31,494</u>	<u>12,029</u>	<u>23,841</u>	<u>20,000</u>
Total Expenditures Incl. Capital	<u>5,411,913</u>	<u>4,710,788</u>	<u>4,989,165</u>	<u>7,083,747</u>	<u>7,587,637</u>	<u>10,512,882</u>
Inter-Fund Transfers	<u>672,000</u>	<u>400,073</u>	<u>753,453</u>	<u>1,357,555</u>	<u>991,283</u>	<u>1,467,868</u>
Total Expenditures Incl. Transfers	<u>6,083,913</u>	<u>5,110,861</u>	<u>5,742,619</u>	<u>8,441,302</u>	<u>8,578,920</u>	<u>11,980,750</u>
Net Income	<u>(46,419)</u>	<u>36,001</u>	<u>2,083,992</u>	<u>2,048,318</u>	<u>(1,753,670)</u>	<u>(3,355,500)</u>
NI - Including FEMA	<u>(46,419)</u>	<u>36,001</u>	<u>2,083,992</u>	<u>2,048,318</u>	<u>(1,753,670)</u>	<u>(3,355,500)</u>
Budget-Use of Reserves	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>1,753,670</u>	<u>3,355,500</u>
Net Income	<u>(46,419)</u>	<u>36,001</u>	<u>2,083,992</u>	<u>2,048,318</u>	<u>-</u>	<u>-</u>

Park Board of Trustees of the City of Galveston
 Fiscal Year 2023 Department Budget Detail
 TD - Tourism Development
 61 - TD Revenue
 From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Revenues						
4001 Hotel/Motel Tax Monthly	6,026,597	5,121,377	7,439,708	9,906,471	6,243,750	8,043,750
4305 Gross Sales - Gift Shop	4,092	2,161	70	371	-	-
4460 Advertising	-	-	69,073	581,500	581,500	581,500
4510 Corporate Sponsors	-	2,500	21,000	-	-	-
4585 Miscellaneous Income	2,630	-	-	3	-	-
4650 Grant Proceeds	-	-	298,855	-	-	-
4666 Insurance Reimbursement	-	-	-	1,276	-	-
4675 Sales Tax Discounts	2	1	-	-	-	-
4685 Unrealized Gain/Loss	<u>4,173</u>	<u>5,622</u>	<u>(2,096)</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total Revenues	<u>6,037,493</u>	<u>5,131,661</u>	<u>7,826,610</u>	<u>10,489,620</u>	<u>6,825,250</u>	<u>8,625,250</u>
Total Revenue Incl. Transfers	<u>6,037,493</u>	<u>5,131,661</u>	<u>7,826,610</u>	<u>10,489,620</u>	<u>6,825,250</u>	<u>8,625,250</u>
Materials/Supplies/Services						
5320 Public Relations	-	380	-	-	-	-
Total Materials/Supplies/Services	-	380	-	-	-	-
Total Operating Expenses	-	380	-	-	-	-
Total Expenditures Incl. Capital	-	380	-	-	-	-
Total Expenditures Incl. Transfers	-	380	-	-	-	-
Net Income	<u>6,037,493</u>	<u>5,131,281</u>	<u>7,826,610</u>	<u>10,489,620</u>	<u>6,825,250</u>	<u>8,625,250</u>
NI - Including FEMA	<u>6,037,493</u>	<u>5,131,281</u>	<u>7,826,610</u>	<u>10,489,620</u>	<u>6,825,250</u>	<u>8,625,250</u>
Budget-Use of Reserves						
4699 Nonrecurring Revenue Source	-	-	-	-	1,753,670	3,355,500
Total Budget-Use of Reserves	-	-	-	-	1,753,670	3,355,500
Net Income	<u>6,037,493</u>	<u>5,131,281</u>	<u>7,826,610</u>	<u>10,489,620</u>	<u>8,578,920</u>	<u>11,980,750</u>

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
TD - Tourism Development
62 - Advertising and Public Relations
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>	
Personnel Expenses							
5075	Uniforms	527	335	549	1,723	2,000	3,000
	Total Personnel Expenses	527	335	549	1,723	2,000	3,000
Materials/Supplies/Services							
5110	Auto/Mileage Reimbursement	1,255	274	1,038	185	3,200	5,500
5115	Advertising & Promotional	-	-	-	-	-	66,000
5125	Contract Services	15,400	54,800	46,511	8,289	15,000	-
5135	Data Process/Soft Maintenance	3,796	10,577	14,461	16,355	17,504	22,320
5140	Dues & Subscriptions	1,501	395	701	968	2,317	2,850
5155	Office Supplies	1,467	496	218	1,345	2,000	-
5164	Meetings & Seminars	935	180	1,580	657	2,360	3,400
5165	Memberships	3,190	2,995	3,223	1,609	3,640	3,690
5170	Miscellaneous	501	(500)	-	127	1,650	3,000
5189	Telephone/Cells/Internet	7,534	7,495	4,576	7,591	7,500	9,360
5230	Insurance - Auto/Property	129	-	-	-	-	-
5242	M & R - Equip.	134	-	493	-	1,750	-
5254	Small Tools & Equipment	3,107	36	20	24,255	22,401	18,500
5260	Gasoline	28	-	-	-	-	-
5300	Marketing Travel	2,902	2,070	1,705	7,233	11,900	-
5305	Media Placement	1,782,015	1,480,927	1,055,123	1,787,053	1,796,800	2,000,000
5310	Preplacement	1,822	-	-	-	5,000	5,000
5315	Media Production	9,919	1,190	8,642	5,346	10,000	20,000
5320	Public Relations	51,881	41,383	51,812	-	-	-
5335	Photography	1,234	-	7,853	9,291	10,000	34,400
5340	Promotion Materials	12,695	3,563	10,804	49,953	46,250	49,000
5345	Advertising Stewart Beach	74,184	47,477	68,934	62,132	53,000	100,000
5348	Advertising-R.A. Apffel	58,664	34,933	22,576	52,629	52,000	100,000
5365	Letter Response:Postage	-	164	-	-	-	-
5370	Courier Service	870	430	287	305	1,000	1,000
5385	Collateral	96,831	50,565	81,138	114,665	137,500	55,000
5390	Site Tours/Convention Solicita	2,299	6,354	1,443	8,123	16,000	30,000
5635	Training	5,667	3,371	4,034	7,238	11,000	30,000
	Total Materials/Supplies/Services	2,139,961	1,749,174	1,387,173	2,165,348	2,229,772	2,559,020
	Total Operating Expenses	2,140,489	1,749,509	1,387,721	2,167,071	2,231,772	2,562,020
Capital Assets							
5252	Equipment Purchase	8,262	4,439	13,732	2,099	2,099	-
	Total Capital Assets	8,262	4,439	13,732	2,099	2,099	-
	Total Expenditures Incl. Capital	2,148,750	1,753,949	1,401,453	2,169,170	2,233,871	2,562,020
	Total Expenditures Incl. Transfers	2,148,750	1,753,949	1,401,453	2,169,170	2,233,871	2,562,020
	Net Income	(2,148,750)	(1,753,949)	(1,401,453)	(2,169,170)	(2,233,871)	(2,562,020)
	NI - Including FEMA	(2,148,750)	(1,753,949)	(1,401,453)	2,169,170	(2,233,871)	(2,562,020)
	Net Income	(2,148,750)	(1,753,949)	(1,401,453)	(2,169,170)	(2,233,871)	(2,562,020)

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
TD - Tourism Development
63 - Destination Services
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Personnel Expenses						
5048	Contract Labor	-	-	-	1,097	28,080
5075	Uniforms	-	235	734	2,053	2,100
	Total Personnel Expenses	-	235	734	3,151	30,180
Materials/Supplies/Services						
5110	Auto/Mileage Reimbursement	-	648	2,357	142	530
5125	Contract Services	-	-	-	758	700
5135	Data Process/Soft Maintenance	-	8,008	12,528	16,002	27,546
5140	Dues & Subscriptions	-	-	-	18	20
5155	Office Supplies	-	853	2,721	5,505	5,100
5162	Signage	-	-	610	-	-
5164	Meetings & Seminars	-	1,060	-	2,389	2,200
5165	Memberships	-	3,265	236	3,038	2,795
5167	CTA Expenses	-	-	16,619	13,522	13,750
5170	Miscellaneous	-	-	-	212	630
5175	Office Rent	-	-	700	4,320	4,320
5189	Telephone/Cells/Internet	-	5,074	2,934	5,089	5,940
5242	M & R - Equip.	-	-	1,077	9,455	9,970
5254	Small Tools & Equipment	-	211	-	7,263	6,700
5300	Marketing Travel	-	19,944	10,192	15,093	19,205
5325	Local Marketing	-	-	-	-	-
5335	Photography	-	-	113	-	-
5340	Promotion Materials	-	10,264	18,130	20,303	18,900
5365	Letter Response:Postage	-	-	(25)	-	-
5370	Courier Service	-	274	1,708	1,660	3,000
5385	Collateral	-	-	-	-	2,000
5390	Site Tours/Convention Solicita	45	2,640	6,614	7,855	7,200
5635	Training	-	399	-	3,262	3,000
	Total Materials/Supplies/Services	45	52,641	76,513	115,885	133,506
	Total Operating Expenses	45	52,876	77,247	119,036	163,686
Capital Assets						
5252	Equipment Purchase	-	3,152	6,518	5,878	5,878
	Total Capital Assets	-	3,152	6,518	5,878	5,878
	Total Expenditures Incl. Capital	45	56,028	83,766	124,914	169,564
	Total Expenditures Incl. Transfers	45	56,028	83,766	124,914	169,564
	Net Income	(45)	(56,028)	(83,766)	(124,914)	(169,564)
	NI - Including FEMA	(45)	(56,028)	(83,766)	(124,914)	(169,564)
	Net Income	(45)	(56,028)	(83,766)	(124,914)	(169,564)

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
TD - Tourism Development
64 - Public Relations
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Personnel Expenses						
5075	-	-	-	406	500	1,000
	-	-	-	406	500	1,000
Materials/Supplies/Services						
5110	-	-	-	637	3,750	6,100
5125	-	-	-	63,382	61,600	64,680
5135	-	-	-	708	3,000	5,680
5140	-	-	-	144	2,050	2,904
5155	-	-	-	871	1,000	1,500
5164	-	-	-	125	850	5,850
5165	-	-	-	1,118	2,600	4,355
5170	-	-	-	-	1,000	-
5189	-	-	-	1,636	4,200	6,000
5242	-	-	-	-	1,000	1,500
5254	-	-	-	1,960	1,800	5,700
5300	-	-	-	2,646	5,545	5,800
5320	-	-	416	89,310	82,500	152,490
5340	-	-	-	6,808	6,300	7,500
5370	-	-	-	248	250	1,250
5390	-	-	-	-	7,500	8,000
5635	-	-	-	-	3,500	4,800
	-	-	416	169,593	188,445	284,109
Total Operating Expenses						
	-	-	416	170,000	188,945	285,109
Capital Assets						
5252	-	-	-	2,200	2,200	-
	-	-	-	2,200	2,200	-
Total Expenditures Incl. Capital						
	-	-	416	172,200	191,145	285,109
Total Expenditures Incl. Transfers						
	-	-	416	172,200	191,145	285,109
Net Income						
	-	-	(416)	(172,200)	(191,145)	(285,109)
NI - Including FEMA						
	-	-	(416)	(172,200)	(191,145)	(285,109)
Net Income						
	-	-	(416)	(172,200)	(191,145)	(285,109)

Park Board of Trustees of the City of Galveston
 Fiscal Year 2023 Department Budget Detail
 TD - Tourism Development
 65 - Special Projects
 From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Special Projects						
7000 Special Projects	53,300	22,409	32,365	100,049	135,000	40,000
Total Special Projects	53,300	22,409	32,365	100,049	135,000	40,000
Total Operating Expenses	53,300	22,409	32,365	100,049	135,000	40,000
Total Expenditures Incl. Capital	53,300	22,409	32,365	100,049	135,000	40,000
Total Expenditures Incl. Transfers	53,300	22,409	32,365	100,049	135,000	40,000
Net Income	(53,300)	(22,409)	(32,365)	(100,049)	(135,000)	(40,000)
NI - Including FEMA	(53,300)	(22,409)	(32,365)	(100,049)	(135,000)	(40,000)
Net Income	(53,300)	(22,409)	(32,365)	(100,049)	(135,000)	(40,000)

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
TD - Tourism Development
66 - National Sales
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Personnel Expenses						
5075	50	156	647	228	250	250
	50	156	647	228	250	250
Materials/Supplies/Services						
5110	862	449	79	364	2,060	2,100
5135	1,850	960	590	283	695	695
5140	90	100	175	71	200	100
5155	822	188	774	157	500	500
5164	297	160	90	203	800	700
5165	999	495	870	551	830	1,129
5170	-	-	-	-	880	450
5189	1,812	2,454	1,918	2,421	2,230	2,160
5242	-	-	-	-	400	400
5254	-	-	100	-	400	400
5300	31,525	15,049	18,510	19,672	26,015	34,695
5340	2,139	-	2,847	3,742	3,500	2,900
5355	-	-	500	-	500	-
5370	484	144	375	551	600	600
5385	-	-	-	-	200	200
5390	5,967	8,175	1,644	8,852	10,000	10,000
5635	365	300	-	-	750	750
	47,212	28,474	28,470	36,867	50,560	57,779
Total Operating Expenses	<u>47,262</u>	<u>28,631</u>	<u>29,117</u>	<u>37,095</u>	<u>50,810</u>	<u>58,029</u>
Capital Assets						
5252	949	44	1,299	-	-	-
	949	44	1,299	-	-	-
Total Expenditures Incl. Capital	<u>48,211</u>	<u>28,675</u>	<u>30,416</u>	<u>37,095</u>	<u>50,810</u>	<u>58,029</u>
Total Expenditures Incl. Transfers	<u>48,211</u>	<u>28,675</u>	<u>30,416</u>	<u>37,095</u>	<u>50,810</u>	<u>58,029</u>
Net Income	<u>(48,211)</u>	<u>(28,675)</u>	<u>(30,416)</u>	<u>(37,095)</u>	<u>(50,810)</u>	<u>(58,029)</u>
NI - Including FEMA	<u>(48,211)</u>	<u>(28,675)</u>	<u>(30,416)</u>	<u>(37,095)</u>	<u>(50,810)</u>	<u>(58,029)</u>
Net Income	<u>(48,211)</u>	<u>(28,675)</u>	<u>(30,416)</u>	<u>(37,095)</u>	<u>(50,810)</u>	<u>(58,029)</u>

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
TD - Tourism Development
67 - Sports Tourism
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>	
Personnel Expenses							
5075	Uniforms	244	53	170	-	250	500
	Total Personnel Expenses	244	53	170	-	250	500
Materials/Supplies/Services							
5110	Auto/Mileage Reimbursement	139	-	326	210	235	785
5135	Data Process/Soft Maintenance	1,600	1,149	649	1,085	3,100	1,550
5155	Office Supplies	133	7	198	204	500	750
5164	Meetings & Seminars	-	30	-	82	175	700
5165	Memberships	795	795	870	1,385	1,270	2,260
5170	Miscellaneous	-	-	-	-	1,375	2,200
5189	Telephone/Cells/Internet	1,196	1,250	1,050	982	900	1,800
5242	M & R - Equip.	-	-	100	-	500	500
5254	Small Tools & Equipment	-	-	-	1,091	1,000	1,000
5300	Marketing Travel	11,585	6,246	8,725	24,890	24,840	64,875
5340	Promotion Materials	1,350	-	1,544	3,439	3,200	6,000
5355	Sponsorship/Mktg Coop	-	-	-	1,075	1,000	2,000
5370	Courier Service	18	28	270	10	500	650
5385	Collateral	-	72	-	-	250	500
5390	Site Tours/Convention Solicita	2,568	138	4,124	1,403	2,100	10,000
5635	Training	400	800	-	484	800	-
	Total Materials/Supplies/Services	19,785	10,515	17,855	36,341	41,745	95,570
	Total Operating Expenses	20,029	10,568	18,025	36,341	41,995	96,070
Capital Assets							
5252	Equipment Purchase	949	-	-	-	-	-
	Total Capital Assets	949	-	-	-	-	-
	Total Expenditures Incl. Capital	20,978	10,568	18,025	36,341	41,995	96,070
	Total Expenditures Incl. Transfers	20,978	10,568	18,025	36,341	41,995	96,070
	Net Income	(20,978)	(10,568)	(18,025)	(36,341)	(41,995)	(96,070)
	NI - Including FEMA	(20,978)	(10,568)	(18,025)	(36,341)	(41,995)	(96,070)
	Net Income	(20,978)	(10,568)	(18,025)	(36,341)	(41,995)	(96,070)

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
TD - Tourism Development
68 - SMERF
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Personnel Expenses						
5075	Uniforms	246	163	326	96	250
	Total Personnel Expenses	246	163	326	96	250
Materials/Supplies/Services						
5110	Auto/Mileage Reimbursement	136	134	108	429	510
5135	Data Process/Soft Maintenance	1,600	500	140	153	340
5155	Office Supplies	205	57	122	375	365
5164	Meetings & Seminars	-	30	-	109	605
5165	Memberships	390	690	835	502	1,080
5170	Miscellaneous	-	-	-	-	610
5189	Telephone/Cells/Internet	900	1,650	1,147	982	900
5242	M & R - Equip.	-	25	-	-	100
5254	Small Tools & Equipment	-	-	-	-	100
5300	Marketing Travel	13,459	5,590	13,767	21,963	22,114
5340	Promotion Materials	6,694	287	3,119	5,466	5,150
5355	Sponsorship/Mktg Coop	4,000	200	-	327	2,700
5370	Courier Service	493	90	136	106	100
5385	Collateral	-	-	-	296	275
5390	Site Tours/Convention Solicita	7,203	4,203	2,411	1,754	10,900
5635	Training	-	-	-	-	3,800
	Total Materials/Supplies/Services	35,080	13,455	21,784	32,461	49,649
	Total Operating Expenses	35,326	13,619	22,110	32,557	49,899
Capital Assets						
5252	Equipment Purchase	949	-	-	-	-
	Total Capital Assets	949	-	-	-	-
	Total Expenditures Incl. Capital	36,275	13,619	22,110	32,557	49,899
	Total Expenditures Incl. Transfers	36,275	13,619	22,110	32,557	49,899
	Net Income	(36,275)	(13,619)	(22,110)	(32,557)	(49,899)
	NI - Including FEMA	(36,275)	(13,619)	(22,110)	(32,557)	(49,899)
	Net Income	(36,275)	(13,619)	(22,110)	(32,557)	(49,899)

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
TD - Tourism Development
69 - Visitor's Center
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Personnel Expenses						
5000	-	509	-	-	-	-
5048	-	125	-	-	-	15,000
5050	-	39	-	-	-	-
5070	-	9,502	-	-	-	-
5075	1,101	394	-	-	-	500
5078	100	-	-	-	400	400
	<u>1,201</u>	<u>10,569</u>	<u>-</u>	<u>-</u>	<u>400</u>	<u>15,900</u>
Materials/Supplies/Services						
5110	-	307	-	-	-	-
5117	570	803	1,216	2,183	2,040	1,800
5120	-	78	-	-	-	-
5125	3,760	2,264	20,000	20,000	20,000	20,000
5135	570	306	-	-	-	-
5140	222	448	-	-	-	-
5155	3,244	793	-	505	500	500
5157	492	507	-	-	-	-
5162	145	171	-	-	-	-
5164	100	30	-	-	-	-
5165	950	(300)	-	-	-	-
5167	18,962	8,554	-	-	-	-
5170	66	372	-	-	-	-
5175	27,200	40,200	10,000	10,000	10,000	10,000
5185	117	-	-	-	-	-
5189	6,055	3,015	-	-	-	-
5230	8,454	4,769	-	-	-	-
5232	12	9	-	-	6,000	-
5242	-	170	-	781	1,000	1,000
5254	759	119	-	13,133	13,288	13,000
5300	12,889	2,277	-	-	-	-
5325	395	434	-	-	-	-
5340	10,856	778	-	-	2,000	-
5365	5,000	-	9,800	9,988	10,000	40,000
5370	5,337	1,197	201	1,740	1,700	4,000
5385	1,229	-	-	-	-	-
5390	593	-	-	-	-	-
5635	995	-	-	-	-	-
6010	4,796	204	-	-	-	-
	<u>113,767</u>	<u>67,503</u>	<u>41,217</u>	<u>58,330</u>	<u>66,528</u>	<u>90,300</u>
Special Projects						
7000	-	20,000	-	-	3,500	-
	<u>-</u>	<u>20,000</u>	<u>-</u>	<u>-</u>	<u>3,500</u>	<u>-</u>
Total Operating Expenses	<u>114,968</u>	<u>98,072</u>	<u>41,217</u>	<u>58,330</u>	<u>70,428</u>	<u>106,200</u>
Capital Assets						
5252	216	36,957	-	-	3,212	-
	<u>216</u>	<u>36,957</u>	<u>-</u>	<u>-</u>	<u>3,212</u>	<u>-</u>
Total Expenditures Incl. Capital	<u>115,184</u>	<u>135,029</u>	<u>41,217</u>	<u>58,330</u>	<u>73,640</u>	<u>106,200</u>
Total Expenditures Incl. Transfers	<u>115,184</u>	<u>135,029</u>	<u>41,217</u>	<u>58,330</u>	<u>73,640</u>	<u>106,200</u>
Net Income	<u>(115,184)</u>	<u>(135,029)</u>	<u>(41,217)</u>	<u>(58,330)</u>	<u>(73,640)</u>	<u>(106,200)</u>
NI - Including FEMA	<u>(115,184)</u>	<u>(135,029)</u>	<u>(41,217)</u>	<u>(58,330)</u>	<u>(73,640)</u>	<u>(106,200)</u>
Net Income	<u>(115,184)</u>	<u>(135,029)</u>	<u>(41,217)</u>	<u>(58,330)</u>	<u>(73,640)</u>	<u>(106,200)</u>

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
TD - Tourism Development
70 - Administration
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Personnel Expenses						
5000	Salaries	1,103,405	1,155,331	1,187,439	1,504,198	1,520,568
5038	Overtime	1,835	1,507	-	505	1,000
5042	Incentive Salary	54,159	-	99,723	90,213	90,213
5048	Contract Labor	-	692	3,100	-	5,000
5050	Payroll Taxes	86,993	85,755	100,928	106,644	116,323
5055	Pension Plan	46,881	45,113	49,152	54,967	74,048
5060	Employee Insurance	156,518	173,351	163,668	200,799	167,400
5061	Employee Insurance Contingency	-	-	-	-	18,414
5065	Workers Compensation	2,571	2,524	1,983	2,959	4,932
5070	TEC - Unemployment	-	7,193	186	4,541	500
5071	Leave Liability Accrual Expens	-	(4,496)	30,752	2,122	2,122
5075	Uniforms	487	448	396	1,100	1,100
5078	Drug Testing/Background CK	215	206	395	500	500
5079	Employment Recruiting/Relocate	53,351	-	648	-	-
5080	Salary Contingency	-	-	-	-	35,267
	Total Personnel Expenses	1,506,417	1,467,622	1,638,370	1,968,549	2,037,387
Materials/Supplies/Services						
5110	Auto/Mileage Reimbursement	1,073	443	93	155	2,750
5115	Advertising & Promotional	-	-	1,107	-	-
5117	Bank Charges	60	268	-	109	1,000
5118	Cash Over/Short	18	-	-	-	-
5125	Contract Services	1,045	578	36,941	23,078	41,025
5130	Copy Lease	15,308	13,923	12,047	17,085	14,765
5135	Data Process/Soft Maintenance	49,498	52,420	56,890	81,429	58,438
5140	Dues & Subscriptions	19,817	26,428	19,799	24,399	32,288
5150	Floral /Client Amenities	498	393	103	327	1,000
5155	Office Supplies	3,230	1,274	2,509	2,228	2,080
5164	Meetings & Seminars	595	60	800	5,487	14,800
5165	Memberships	88,864	64,589	65,727	100,111	102,595
5170	Miscellaneous	1,104	200	603	1,745	2,050
5175	Office Rent	72,516	85,000	72,516	72,516	78,600
5189	Telephone/Cells/Internet	28,079	18,252	26,583	28,862	28,780
5200	Audit Fees	18,661	19,421	19,424	18,915	20,000
5202	Legal Fees	4,125	18,575	10,539	7,096	10,000
5204	Professional Fees	55,367	45,026	69,831	68,772	63,100
5230	Insurance - Auto/Property	2,022	6,264	1,338	751	1,472
5232	Insurance - Liability	15,349	13,924	12,842	19,067	12,100
5240	M&R- Bldgs.	-	3,218	-	-	-
5242	M & R - Equip.	682	1,116	4,395	1,666	2,800
5254	Small Tools & Equipment	-	-	949	5,107	5,148
5260	Gasoline	571	404	660	2,318	2,200
5300	Marketing Travel	27,243	12,846	21,569	42,423	42,425
5302	Promotional Travel	7,980	-	2,821	550	15,000
5340	Promotion Materials	11,761	1,906	15,834	15,923	10,700
5352	Business Development	188,787	139,824	62,085	221,535	263,000
5355	Sponsorship/Mktg Coop	(1,000)	5,750	-	800	1,500
5370	Courier Service	783	943	520	449	600
5385	Collateral	3,873	-	4,000	1,550	1,550
5390	Site Tours/Convention Solicita	6,658	3,580	8,528	10,898	8,000
5635	Training	15,171	4,852	8,805	28,916	27,000
	Total Materials/Supplies/Services	639,736	541,474	539,858	804,268	860,682

Park Board of Trustees of the City of Galveston
 Fiscal Year 2023 Department Budget Detail
 TD - Tourism Development
 70 - Administration
 From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Special Projects						
7000	179,075	86,942	205,560	434,171	457,300	287,000
7002	554,412	534,918	911,683	1,072,719	1,200,000	2,989,262
	<u>733,487</u>	<u>621,860</u>	<u>1,117,243</u>	<u>1,506,889</u>	<u>1,657,300</u>	<u>3,276,262</u>
Total Operating Expenses	<u>2,879,641</u>	<u>2,630,956</u>	<u>3,295,471</u>	<u>4,279,706</u>	<u>4,555,369</u>	<u>6,976,647</u>
Capital Assets						
5252	32,207	4,440	9,945	1,852	1,852	-
Total Capital Assets	<u>32,207</u>	<u>4,440</u>	<u>9,945</u>	<u>1,852</u>	<u>1,852</u>	<u>-</u>
Total Expenditures Incl. Capital	<u>2,911,847</u>	<u>2,635,396</u>	<u>3,305,416</u>	<u>4,281,558</u>	<u>4,557,221</u>	<u>6,976,647</u>
Inter-Fund Transfers						
8000	672,000	400,073	753,453	1,048,797	682,525	860,368
8009	-	-	-	-	-	272,500
8010	-	-	-	308,758	308,758	335,000
Total Inter-Fund Transfers	<u>672,000</u>	<u>400,073</u>	<u>753,453</u>	<u>1,357,555</u>	<u>991,283</u>	<u>1,467,868</u>
Total Expenditures Incl. Transfers	<u>3,583,847</u>	<u>3,035,469</u>	<u>4,058,869</u>	<u>5,639,113</u>	<u>5,548,504</u>	<u>8,444,515</u>
Net Income	<u>(3,583,847)</u>	<u>(3,035,469)</u>	<u>(4,058,869)</u>	<u>(5,639,113)</u>	<u>(5,548,504)</u>	<u>(8,444,515)</u>
NI - Including FEMA	<u>(3,583,847)</u>	<u>(3,035,469)</u>	<u>(4,058,869)</u>	<u>(5,639,113)</u>	<u>(5,548,504)</u>	<u>(8,444,515)</u>
Net Income	<u>(3,583,847)</u>	<u>(3,035,469)</u>	<u>(4,058,869)</u>	<u>(5,639,113)</u>	<u>(5,548,504)</u>	<u>(8,444,515)</u>

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
TD - Tourism Development
80 - Austin Sales
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>	
Personnel Expenses							
5075	Uniforms	50	100	154	-	100	250
	Total Personnel Expenses	50	100	154	-	100	250
Materials/Supplies/Services							
5110	Auto/Mileage Reimbursement	2,326	478	1,500	2,100	2,900	4,375
5135	Data Process/Soft Maintenance	1,769	500	-	35	500	500
5140	Dues & Subscriptions	-	750	90	109	100	200
5155	Office Supplies	270	292	42	24	350	350
5164	Meetings & Seminars	169	-	-	463	800	950
5165	Memberships	854	495	870	-	950	950
5170	Miscellaneous	31	-	-	-	800	800
5189	Telephone/Cells/Internet	1,786	2,179	1,660	1,964	2,000	2,000
5242	M & R - Equip.	-	-	-	-	500	-
5254	Small Tools & Equipment	-	-	1,496	-	2,500	500
5300	Marketing Travel	32,972	43,682	16,854	27,020	26,142	47,385
5301	Marketing Travel Reimbursemer	-	(20,056)	-	-	-	(21,500)
5310	Preplacement	5,725	-	-	-	-	-
5340	Promotion Materials	6,391	-	11,616	4,589	4,750	11,250
5355	Sponsorship/Mktg Coop	12,000	9,800	9,500	27,600	26,000	24,500
5370	Courier Service	457	712	2,227	306	1,500	3,000
5385	Collateral	168	-	-	-	500	250
5390	Site Tours/Convention Solicita	7,726	16,151	7,974	6,209	13,000	13,000
5635	Training	3,586	(462)	-	1,114	1,100	500
	Total Materials/Supplies/Services	76,229	54,521	53,828	71,533	84,392	89,010
	Total Operating Expenses	76,279	54,621	53,981	71,533	84,492	89,260
Capital Assets							
5252	Equipment Purchase	1,042	115	-	-	-	-
	Total Capital Assets	1,042	115	-	-	-	-
	Total Expenditures Incl. Capital	77,321	54,736	53,981	71,533	84,492	89,260
	Total Expenditures Incl. Transfers	77,321	54,736	53,981	71,533	84,492	89,260
	Net Income	(77,321)	(54,736)	(53,981)	(71,533)	(84,492)	(89,260)
	NI - Including FEMA	(77,321)	(54,736)	(53,981)	(71,533)	(84,492)	(89,260)
	Net Income	(77,321)	(54,736)	(53,981)	(71,533)	(84,492)	(89,260)

**Fiscal Year 2023 Budget
Tourism Development Fund
Line Item Support**

Acct	Account Description	Explanation	Dept										All Depts Total		
			62	63	64	65	66	67	68	69	70	80			
			Advertising / PR	Destination Svcs	Public Relations	Special Projects	National Sales	Sports Tourism	SMERF	Visitor's Center	Admin	Austin Sales			
5000	Salaries	Salaries	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,821,600	\$ -	\$ 1,821,600
5038	Overtime	Overtime	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000	\$ -	\$ 1,000
5042	Incentive Salary	Commissions-Sales/Dir	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 152,395	\$ -	\$ 152,395
5048	Contract Labor	Miscellaneous	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 15,000	\$ 5,000	\$ -	\$ -	\$ 20,000
5050	Payroll Taxes	Payroll Taxes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 139,360	\$ -	\$ 139,360
5055	Pension Plan	Pension Plan 5%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 79,600	\$ -	\$ 79,600
5060	Insurance	Employee Insurance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 253,000	\$ -	\$ 253,000
5061	Insurance	Contingency	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 25,300	\$ -	\$ 25,300
5065	Worker's Comp	Worker's Compensation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,000	\$ -	\$ 5,000
5070	TEC Unemp	TEC Unemployment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,000	\$ -	\$ 4,000
5071	Sick/Vacation	Sick/Vacation Leave	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,500	\$ -	\$ 2,500
5075	Uniforms	Special Events, Media Blitz, Trade Shows	\$ 3,000	\$ 1,200	\$ 1,000	\$ -	\$ 250	\$ 500	\$ 250	\$ 500	\$ 1,000	\$ 250	\$ -	\$ -	\$ 7,950
5078	Drug Test/Backgrd Cks	Drug Tests 5 @ \$25	-	-	-	-	-	-	-	-	200	300	-	-	500
		Background Cks 5 @ \$44	-	-	-	-	-	-	-	-	200	300	-	-	500
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 400	\$ 600	\$ -	\$ -
5080	Salary Contingency	7% Merit (Full & Part Time)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 113,500	\$ -	\$ 113,500
5110	Mileage	Site Visits/Convention Solicitation	1,500	1,130	-	-	-	-	-	-	-	-	1,000	2,500	6,130
		Marketing Travel	1,000	1,520	-	-	300	585	320	-	-	750	1,375	-	5,850
		Meetings (MPI, HSAE, OGA)	-	-	-	-	1,000	-	-	-	-	-	-	-	1,000
		Misc (Special Events, etc.)	3,000	-	100	-	-	200	100	-	-	1,000	-	-	4,400
		PR Media Missions & Travel	-	-	6,000	-	-	-	-	-	-	-	-	-	6,000
		Sales Calls / Sales Blitz	-	-	-	-	800	-	-	-	-	-	-	500	-
			\$ 5,500	\$ 2,650	\$ 6,100	\$ -	\$ 2,100	\$ 785	\$ 420	\$ -	\$ 2,750	\$ 4,375	\$ -	\$ 24,680	
5115	Advertising & Promo	DP Promotions	35,500	-	-	-	-	-	-	-	-	-	-	-	35,500
		RA Promotions	3,000	-	-	-	-	-	-	-	-	-	-	-	3,000
		SB Promotions	18,000	-	-	-	-	-	-	-	-	-	-	-	18,000
		SW Promotions	9,500	-	-	-	-	-	-	-	-	-	-	-	9,500
			\$ 66,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 66,000	
5117	Bank Charges	Bank Charges-CC Machine	-	-	-	-	-	-	-	-	1,800	1,000	-	-	2,800
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,800	\$ 1,000	\$ -	\$ -	\$ 2,800

**Fiscal Year 2023 Budget
Tourism Development Fund
Line Item Support**

Acct	Account Description	Explanation	Dept 62	Dept 63	Dept 64	Dept 65	Dept 66	Dept 67	Dept 68	Dept 69	Dept 70	Dept 80	All Depts Total
			Advertising / PR	Destination Svcs	Public Relations	Special Projects	National Sales	Sports Tourism	SMERF	Visitor's Center	Admin	Austin Sales	
5125	Contract Services	Advertising Sales Support	-	-	-	-	-	-	-	-	40,000	-	40,000
		Aramark Coffee Svc & Product	-	-	-	-	-	-	-	-	550	-	550
		PR S/Ware/Broadcast Monitor System	-	-	23,100	-	-	-	-	-	-	-	23,100
		Cast PR Contract (12 @\$3300)	-	-	41,580	-	-	-	-	-	-	-	41,580
		Sparklets (Tremont) 12 @ \$43.75	-	-	-	-	-	-	-	-	550	-	550
		Chamber of Commerce VIC Staff	-	-	-	-	-	-	-	20,000	-	-	20,000
			\$ -	\$ -	\$ 64,680	\$ -	\$ -	\$ -	\$ -	\$ 20,000	\$ 41,100	\$ -	\$ 125,780
5130	Copier Lease/Mtc (50/50 w/ GF50)	Copier Lease \$800/mth	-	-	-	-	-	-	-	-	14,400	-	14,400
		Service & Supplies \$791.10/Qtr	-	-	-	-	-	-	-	-	4,000	-	4,000
		Copy Count Overages	-	-	-	-	-	-	-	-	2,000	-	2,000
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20,400	\$ -	\$ 20,400
5135	Data Processing/Software	Adobe Suite-All Apps (\$960/ea)	6,000	960	-	-	195	1,400	-	-	900	-	9,455
		AI (Advertising Copy Proofer)	500	-	-	-	-	-	-	-	-	-	500
		Canva	650	-	-	-	-	-	-	-	-	-	650
		DMAI Economic Impact Calculators	-	-	-	-	-	-	-	-	9,000	-	9,000
		Dropbox	2,000	-	-	-	-	-	-	-	-	-	2,000
		Envato Elements	300	-	-	-	-	-	-	-	-	-	300
		GCS Annual IT Services	-	-	-	-	-	-	-	-	23,645	-	23,645
		Google	1,500	-	-	-	-	-	-	-	-	-	1,500
		GoTo Training Platform	-	1,431	-	-	-	-	-	-	-	-	1,431
		Grammarly	1,000	-	680	-	-	150	140	-	-	-	1,970
		iDSS Constant Contact-Email Distribution	-	7,068	-	-	-	-	-	-	-	-	7,068
		iDSS Sales System & Partner Interface	-	-	-	-	-	-	-	-	9,950	-	9,950
		iDSS Email Campaigns	-	-	-	-	-	-	-	-	500	-	500
		Monday.com	1,920	-	-	-	-	-	-	-	-	-	1,920
		Mthly Event Registration Database (Annual)	-	-	-	-	-	-	-	-	325	-	325
		Photo Booth Software	-	1,440	-	-	-	-	-	-	-	-	1,440
		Premium Beats	300	-	-	-	-	-	-	-	-	-	300
		Shutter Stock Images Software	-	300	-	-	-	-	-	-	-	-	300
		Spotify for VICi	-	2,352	-	-	-	-	-	-	-	-	2,352
		Sprout Social Media Software	6,500	-	-	-	-	-	-	-	-	-	6,500
		Twilio Text Software	-	1,000	-	-	-	-	-	-	-	-	1,000
		Vendcent Software & Experience Software	-	10,000	-	-	-	-	-	-	-	-	10,000
		Vimeo	650	-	-	-	-	-	-	-	-	-	650
		Visit Widget & License	-	7,188	-	-	-	-	-	-	-	-	7,188
		Website Domain (Annual Renewal)	-	-	-	-	-	-	-	-	7,000	-	7,000
		Miscellaneous & Upgrades	1,000	-	5,000	-	500	-	-	-	13,555	500	20,555
			\$ 22,320	\$ 31,739	\$ 5,680	\$ -	\$ 695	\$ 1,550	\$ 140	\$ -	\$ 64,875	\$ 500	\$ 127,499

**Fiscal Year 2023 Budget
Tourism Development Fund
Line Item Support**

Acct	Account Description	Explanation	Dept 62	Dept 63	Dept 64	Dept 65	Dept 66	Dept 67	Dept 68	Dept 69	Dept 70	Dept 80	All Depts Total
			Advertising / PR	Destination Svcs	Public Relations	Special Projects	National Sales	Sports Tourism	SMERF	Visitor's Center	Admin	Austin Sales	
5140	Dues & Subscriptions	AirDNA Vacation Rental Reports	-	-	-	-	-	-	-	-	9,000	-	9,000
		Austin Business Journal	-	-	-	-	-	-	-	-	-	100	100
		CVENT Lead Users	-	-	-	-	-	-	-	-	700	-	700
		Digiday	500	-	-	-	-	-	-	-	-	-	500
		Galveston Daily News	350	-	554	-	-	-	-	-	400	100	1,404
		Houston Business Journal	-	-	-	-	100	-	-	-	-	-	100
		Houston Chronicle	-	-	350	-	-	-	-	-	-	-	350
		Miscellaneous	-	-	2,000	-	-	-	-	-	-	-	2,000
		Social Media Examiner	2,000	-	-	-	-	-	-	-	-	-	2,000
		Source Strategies	-	-	-	-	-	-	-	-	600	-	600
		STR Report (Destination)	-	-	-	-	-	-	-	-	17,000	-	17,000
		STR Trend Report	-	-	-	-	-	-	-	-	3,000	-	3,000
		Voter Voice	-	-	-	-	-	-	-	-	4,500	-	4,500
			\$ 2,850	\$ -	\$ 2,904	\$ -	\$ 100	\$ -	\$ -	\$ -	\$ 35,200	\$ 200	\$ 41,254
5150	Floral	Floral	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000	\$ -	\$ 1,000
5155	Office Supplies	Miscellaneous	\$ -	\$ 5,000	\$ 1,500	\$ -	\$ 500	\$ 750	\$ 400	\$ 500	\$ 2,000	\$ 350	\$ 11,000
5162	Signage	Miscellaneous	\$ -	\$ 1,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000
5164	Meeting & Seminars	American Marketing Assn (AMA)	750	-	-	-	-	-	-	-	-	-	750
		CVB Hotel/Partner GM Meetings	-	-	-	-	-	-	-	-	7,000	-	7,000
		Galveston Chamber of Commerce Events	1,500	-	600	-	-	-	-	-	500	-	2,600
		Galveston Park Board Annual Meeting	-	-	-	-	-	-	-	-	6,500	-	6,500
		Galv Hotel & Lodging Assn (GHLA)	400	-	450	-	-	200	-	-	1,000	-	2,050
		Houston Society of Association Executives	-	-	-	-	100	-	-	-	-	-	100
		Houston Tourism Summit	750	-	450	-	-	150	80	-	-	-	1,430
		IAEE Meetings	-	-	-	-	-	-	-	-	-	200	200
		Miscellaneous	-	-	-	-	-	150	100	-	1,000	-	1,250
		MPI Meetings	-	-	-	-	-	-	-	-	-	250	250
		MPI-HAC	-	-	-	-	500	-	-	-	200	-	700
		PCMA	-	-	-	-	100	-	-	-	1,000	-	1,100
		PR Day	-	-	750	-	-	-	-	-	-	-	750
		PRSA Monthly Meetings	-	-	800	-	-	-	-	-	-	-	800
		PRSA Webinars	-	-	400	-	-	-	-	-	-	-	400
		Rotary Club	-	-	2,400	-	-	-	-	-	200	-	2,600
		TSAE Meetings	-	-	-	-	-	-	-	-	-	500	500
		TX City /LaMarque Chamber	-	-	-	-	-	-	1,325	-	-	-	1,325
		Webinars and Seminars	-	1,000	-	-	-	200	-	-	-	-	1,200
			\$ 3,400	\$ 1,000	\$ 5,850	\$ -	\$ 700	\$ 700	\$ 1,505	\$ -	\$ 17,400	\$ 950	\$ 31,505

**Fiscal Year 2023 Budget
Tourism Development Fund
Line Item Support**

Acct	Account Description	Explanation	Dept 62	Dept 63	Dept 64	Dept 65	Dept 66	Dept 67	Dept 68	Dept 69	Dept 70	Dept 80	All Depts Total
			Advertising / PR	Destination Svcs	Public Relations	Special Projects	National Sales	Sports Tourism	SMERF	Visitor's Center	Admin	Austin Sales	
5165	Memberships	American Marketing Assn (AMA)	350	-	-	-	-	-	-	-	-	-	350
		African American Travel	-	395	-	-	-	-	-	-	-	-	395
		C-Crewe Galveston Chamber	400	-	-	-	-	200	75	-	-	-	675
		Clear Lake Chamber of Commerce	-	-	-	-	289	-	-	-	-	-	289
		CMCA (Christian Meeting & Conv Assoc)	-	-	-	-	-	-	300	-	-	-	300
		DMAI Mint	-	-	-	-	-	-	-	-	20,000	-	20,000
		ESPA (\$365/ea)	-	-	-	-	-	365	-	-	-	-	365
		Galveston Chamber of Commerce	-	-	-	-	-	-	-	-	10,000	-	10,000
		Greater Houston CVB/Houston First	-	-	-	-	-	-	-	-	800	-	800
		Historic Downtown Strand Seaport Ptrnrshp	250	-	-	-	-	-	-	-	-	-	250
		Houston First Corporation	-	-	-	-	-	-	-	-	15,000	-	15,000
		Houston Society of Association Executives	-	-	-	-	80	-	-	-	-	-	80
		IAEE (All)	-	-	-	-	-	-	-	-	2,500	-	2,500
		Leadership Galveston	-	2,000	-	-	-	-	-	-	-	-	2,000
		Miscellaneous	750	-	-	-	-	500	1,200	-	-	-	2,450
		MPI-HAC	-	-	-	-	505	-	-	-	525	-	1,030
		MPI-THCC	-	-	-	-	-	-	-	-	-	475	475
		NATJA - N Amer Travel Journalists Assoc.	-	-	600	-	-	-	-	-	-	-	600
		Oil & Gas Admin International	-	-	-	-	255	-	-	-	-	-	255
		Outdoor Writers	-	-	375	-	-	-	-	-	-	-	375
		PCMA	-	485	-	-	-	-	-	-	500	-	985
		PRSA	-	-	1,450	-	-	-	-	-	-	-	1,450
		Rotary	-	-	1,180	-	-	-	-	-	-	-	1,180
		SATW	-	-	750	-	-	-	-	-	-	-	750
		Simpleview	-	-	-	-	-	-	-	-	5,200	-	5,200
		Sports ETA	-	-	-	-	-	1,195	-	-	-	-	1,195
		Staples	-	-	-	-	-	-	-	-	100	-	100
		TACVB (All)	-	-	-	-	-	-	-	-	1,700	-	1,700
		Tempest Media	-	-	-	-	-	-	-	-	750	-	750
		Texas Travel Alliance (TTIA)	-	-	-	-	-	-	-	-	15,000	-	15,000
		THLA Annual	-	-	-	-	-	-	-	-	36,000	-	36,000
		Travel & Tourism Research Asso.	690	-	-	-	-	-	-	-	-	-	690
		Tri-County Regional Black CC	-	-	-	-	-	-	-	-	600	-	600
		TSAE	-	-	-	-	-	-	-	-	500	475	975
		TX Music Educator's Assn.	-	-	-	-	-	-	475	-	-	-	475
		VRMA (Vacation Rental Management)	-	-	-	-	-	-	-	-	1,000	-	1,000
		Ydrink/Ystay	1,250	-	-	-	-	-	-	-	-	-	1,250
			\$ 3,690	\$ 2,880	\$ 4,355	\$ -	\$ 1,129	\$ 2,260	\$ 2,050	\$ -	\$ 110,175	\$ 950	\$ 127,489
5167	CTA Expenses	Contract Renewal Fee	-	11,500	-	-	-	-	-	-	-	-	11,500
		CTA Certificates & Pins	-	750	-	-	-	-	-	-	-	-	750
		Networking Events	-	8,000	-	-	-	-	-	-	-	-	8,000
		New Certification Program Fees	-	10,000	-	-	-	-	-	-	-	-	10,000
			\$ -	\$ 30,250	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 30,250
5170	Miscellaneous	Miscellaneous	\$ 3,000	\$ 5,328	\$ -	\$ -	\$ 450	\$ 2,200	\$ 1,000	\$ -	\$ 4,700	\$ 800	\$ 17,478

**Fiscal Year 2023 Budget
Tourism Development Fund
Line Item Support**

Acct	Account Description	Explanation	Dept 62	Dept 63	Dept 64	Dept 65	Dept 66	Dept 67	Dept 68	Dept 69	Dept 70	Dept 80	All Depts Total
			Advertising / PR	Destination Svcs	Public Relations	Special Projects	National Sales	Sports Tourism	SMERF	Visitor's Center	Admin	Austin Sales	
5175	Office Lease/Rent	Chamber of Commerce	-	-	-	-	-	-	-	10,000	-	-	10,000
		Miscellaneous Storage for Assets	-	20,000	-	-	-	-	-	-	-	-	20,000
		Island Soul Storage	-	-	-	-	-	-	-	-	2,400	-	2,400
		Vici Storage rent	-	2,400	-	-	-	-	-	-	-	-	2,400
		601 Tremont (\$18,128.94/qtr)	-	-	-	-	-	-	-	-	76,200	-	76,200
			\$ -	\$ 22,400	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,000	\$ 78,600	\$ -	\$ 111,000
5189	Telephone/Cells/Internet	Cell Reimburse (\$75/mth ea)	5,400	4,500	2,700	-	900	1,800	900	-	1,800	900	18,900
		Internet Svc Reimburse (\$75/mth ea)	900	-	900	-	900	-	900	-	-	900	4,500
		AT&T Phone Services	-	-	900	-	-	-	-	-	4,000	-	4,900
		Comcast Cable (\$110/mth)	-	-	-	-	-	-	-	-	12,000	-	12,000
		Distinct Data	-	-	-	-	-	-	-	-	12,000	-	12,000
		iPhone 14 Pro Max	1,500	-	-	-	-	-	-	-	-	-	1,500
		T-Mobile Hot Spots (\$30/ea per mth)	1,200	720	-	-	360	-	-	-	360	-	2,640
		T-Mobile Cell Service	360	-	-	-	-	-	-	-	-	-	360
		Ring Central (\$75/mth)	-	-	-	-	-	-	-	-	900	-	900
		Galveston Computer Solutions (3CX)	-	-	-	-	-	-	-	-	10,560	-	10,560
		Misc (repairs, equipment, etc.)	-	-	1,500	-	-	-	-	-	1,000	200	2,700
			\$ 9,360	\$ 5,220	\$ 6,000	\$ -	\$ 2,160	\$ 1,800	\$ 1,800	\$ -	\$ 42,620	\$ 2,000	\$ 70,960
5200	Audit Fees	Financial Audit (Annual)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20,000	\$ -	\$ 20,000
5202	Legal Fees	Legal Fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,000	\$ -	\$ 10,000
5204	Professional Fees	Maximus Annual (1/6 of \$7500)	-	-	-	-	-	-	-	-	1,500	-	1,500
		State Advocate	-	-	-	-	-	-	-	-	33,000	-	33,000
		National Advocate	-	-	-	-	-	-	-	-	33,000	-	33,000
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 67,500	\$ -	\$ 67,500
5230	Insurance	Auto Property	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,550	\$ -	\$ 2,550
5232	Insurance	Liability	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 24,100	\$ -	\$ 24,100
5242	M & R Equipment	Miscellaneous/Contingency	-	4,000	1,500	-	400	500	-	1,000	4,000	-	11,400
		Vehicles (Golf Cart, SUV, Van, VICi)	-	1,000	-	-	-	-	-	-	5,000	-	6,000
		SUV	-	1,000	-	-	-	-	-	-	-	-	1,000
		Van	-	1,000	-	-	-	-	-	-	-	-	1,000
		VICi	-	1,000	-	-	-	-	-	-	-	-	1,000
			\$ -	\$ 8,000	\$ 1,500	\$ -	\$ 400	\$ 500	\$ -	\$ 1,000	\$ 9,000	\$ -	\$ 20,400
5250	Capital Improvement	Miscellaneous	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
5252	Equipment	Mobile Kiosk	-	10,000	-	-	-	-	-	-	-	-	10,000
		Mobile VIC	-	10,000	-	-	-	-	-	-	-	-	10,000
			\$ -	\$ 20,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20,000

**Fiscal Year 2023 Budget
Tourism Development Fund
Line Item Support**

Acct	Account Description	Explanation	Dept 62	Dept 63	Dept 64	Dept 65	Dept 66	Dept 67	Dept 68	Dept 69	Dept 70	Dept 80	All Depts Total
			Advertising / PR	Destination Svcs	Public Relations	Special Projects	National Sales	Sports Tourism	SMERF	Visitor's Center	Admin	Austin Sales	
5254	Small Tools & Equip	Miscellaneous	\$ 18,500	\$ 5,500	\$ 5,700	\$ -	\$ 400	\$ 1,000	\$ -	\$ 13,000	\$ 7,000	\$ 500	\$ 51,600
5260	Gasoline	Gasoline	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,000	\$ -	\$ 2,000
5300	Marketing Travel	Misc Opportunities (see Detail Sheets)	-	53,460	5,800	-	34,695	64,875	26,255	-	38,310	47,385	270,780
			\$ -	\$ 53,460	\$ 5,800	\$ -	\$ 34,695	\$ 64,875	\$ 26,255	\$ -	\$ 38,310	\$ 47,385	\$ 270,780
5301	Marketing Co-op (Partner Reimbursed)	SWSC Booth	-	-	-	-	-	-	-	-	-	(5,500)	(5,500)
		SWSC Top Client Dinner	-	-	-	-	-	-	-	-	-	(10,000)	(10,000)
		Adventure Client Event	-	-	-	-	-	-	-	-	-	(6,000)	(6,000)
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (21,500)	\$ (21,500)
5302	Sales Events	Sales FAM	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 15,750	\$ -	\$ 15,750
5305	Advertising	Media Advertising	\$ 2,000,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,000,000
5310	Preplacement	Pre-paid Media Advertising	5,000	-	-	-	-	-	-	-	-	-	5,000
			\$ 5,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,000
5315	Media Production	Miscellaneous	\$ 20,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20,000
5320	Public Relations	Advocacy Conference	-	-	2,500	-	-	-	-	-	-	-	2,500
		Austin Media Event x1	-	-	4,200	-	-	-	-	-	-	-	4,200
		Austin Media Mission x4	-	-	12,000	-	-	-	-	-	-	-	12,000
		Dallas Media Event x1	-	-	4,200	-	-	-	-	-	-	-	4,200
		Dallas Media Mission x4	-	-	12,000	-	-	-	-	-	-	-	12,000
		Dallas Travel & Adventure Show	-	-	4,500	-	-	-	-	-	-	-	4,500
		Houston PR Events	-	-	1,925	-	-	-	-	-	-	-	1,925
		Individual Media FAMs	-	-	14,000	-	-	-	-	-	-	-	14,000
		Juneteenth FAM	-	-	3,000	-	-	-	-	-	-	-	3,000
		Miscellaneous PR Events	-	-	3,400	-	-	-	-	-	-	-	3,400
		New York Media Mission	-	-	4,500	-	-	-	-	-	-	-	4,500
		NATJA Conference & Media Mktplace	-	-	4,700	-	-	-	-	-	-	-	4,700
		PRSA Travel & Tourism Conference	-	-	5,790	-	-	-	-	-	-	-	5,790
		Regional Media Missions-Quarterly	-	-	25,000	-	-	-	-	-	-	-	25,000
		STRATCOM Travel Smurf Conference	-	-	5,500	-	-	-	-	-	-	-	5,500
		Texas Book Festival - Oct	-	-	2,075	-	-	-	-	-	-	-	2,075
		Texas Tourism Media Missions-West/Ctrl	-	-	15,000	-	-	-	-	-	-	-	15,000
		Travel Texas Mission x2	-	-	4,200	-	-	-	-	-	-	-	4,200
		Travel Writer FAM-Fall	-	-	6,000	-	-	-	-	-	-	-	6,000
		Travel Writer FAM Winter	-	-	6,000	-	-	-	-	-	-	-	6,000
		Travel Writer FAM Summer	-	-	6,000	-	-	-	-	-	-	-	6,000
		Travel Writer FAM Spring	-	-	6,000	-	-	-	-	-	-	-	6,000
			\$ -	\$ -	\$ 152,490	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 152,490
5325	Local Marketing	Winter Texans Reception	\$ -	\$ 2,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,500

**Fiscal Year 2023 Budget
Tourism Development Fund
Line Item Support**

Acct	Account Description	Explanation	Dept										All Depts Total	
			62	63	64	65	66	67	68	69	70	80		
			Advertising / PR	Destination Svcs	Public Relations	Special Projects	National Sales	Sports Tourism	SMERF	Visitor's Center	Admin	Austin Sales		
5335	Photography	Galveston Tourism Images	20,000	-	-	-	-	-	-	-	-	-	-	20,000
		Roam Galveston	14,400	-	-	-	-	-	-	-	-	-	-	14,400
			\$ 34,400	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 34,400
5340	Promotion Materials	Activation Events at Festivals	5,000	10,000	-	-	-	-	-	-	-	-	-	15,000
		DP Special Events Promo Materials	1,000	-	-	-	-	-	-	-	-	-	-	1,000
		Holiday Promotions	15,000	-	-	-	-	-	-	-	-	-	-	15,000
		Media FAMS	5,000	-	7,500	-	-	-	-	-	-	-	-	12,500
		Marketing Travel	-	6,800	-	-	2,900	1,000	500	-	1,200	6,250	-	18,650
		E-Commerce Merchandisw	-	10,000	-	-	-	-	-	-	-	-	-	10,000
		Miscellaneous	20,000	10,000	-	-	-	-	800	-	5,000	-	-	35,800
		RA Special Events Promo Materials	1,000	-	-	-	-	-	-	-	-	-	-	1,000
		Recruitment (HR)	-	-	-	-	-	-	-	-	1,000	-	-	1,000
		Sales Calls/ Sales Blitz/Conv Solicitation	-	-	-	-	-	5,000	250	-	-	5,000	-	10,250
		SB Special Events Promo Materials	1,000	-	-	-	-	-	-	-	-	-	-	1,000
		SW Special Events Promo Materials	1,000	-	-	-	-	-	-	-	-	-	-	1,000
			\$ 49,000	\$ 36,800	\$ 7,500	\$ -	\$ 2,900	\$ 6,000	\$ 1,550	\$ -	\$ 7,200	\$ 11,250	\$ -	\$ 122,200
5345	Advertising	Stewart Beach	\$ 100,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 100,000
5348	Advertising	R. A. Appfel Park	\$ 100,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 100,000
5352	Development Funding	Incentive Funds to Attract Groups	-	-	-	-	-	-	-	-	183,000	-	-	183,000
		Cheer Competition	-	-	-	-	-	-	-	-	20,000	-	-	20,000
		CVENT Diamond Listing	-	-	-	-	-	-	-	-	30,000	-	-	30,000
		CVENT Feature Listing	-	-	-	-	-	-	-	-	10,000	-	-	10,000
		CVENT Video Retargeting	-	-	-	-	-	-	-	-	6,000	-	-	6,000
		Helmsbriscoe	-	-	-	-	-	-	-	-	7,000	-	-	7,000
		Santa Hustle	-	-	-	-	-	-	-	-	10,000	-	-	10,000
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 266,000	\$ -	\$ -	\$ 266,000
5355	Sponsorships	GHLA Holiday Sponsor	-	-	-	-	-	-	-	-	1,500	-	-	1,500
		IAEE Annual Sponsorship	-	-	-	-	-	-	-	-	-	2,000	-	2,000
		Miscellaneous	-	-	-	-	2,000	2,500	-	-	-	-	-	4,500
		MPI THCC	-	-	-	-	-	-	-	-	-	2,500	-	2,500
		SWSC Sponsorship	-	-	-	-	-	-	-	-	-	5,000	-	5,000
		TSAE Annual Sponsorship	-	-	-	-	-	-	-	-	-	15,000	-	15,000
			\$ -	\$ -	\$ -	\$ -	\$ 2,000	\$ 2,500	\$ -	\$ -	\$ 1,500	\$ 24,500	\$ -	\$ 30,500
5365	Postage	Postage Purchases	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 40,000	\$ -	\$ -	\$ -	\$ 40,000
5370	Courier Service	Marketing Travel	-	2,300	-	-	600	150	250	-	-	-	-	3,300
		Convention Solicitation	-	-	-	-	-	-	-	-	1,200	-	-	1,200
		Media Missions	-	-	500	-	-	-	-	-	-	-	-	500
		Miscellaneous	1,000	-	500	-	-	250	100	2,000	1,000	1,500	-	6,350
		Public Relations	-	-	250	-	-	250	100	2,000	-	1,500	-	4,100
			\$ 1,000	\$ 2,300	\$ 1,250	\$ -	\$ 600	\$ 650	\$ 450	\$ 4,000	\$ 2,200	\$ 3,000	\$ -	\$ 15,450

**Fiscal Year 2023 Budget
Tourism Development Fund
Line Item Support**

Acct	Account Description	Explanation	Dept										All Depts Total
			62	63	64	65	66	67	68	69	70	80	
			Advertising / PR	Destination Svcs	Public Relations	Special Projects	National Sales	Sports Tourism	SMERF	Visitor's Center	Admin	Austin Sales	
5385	Collateral	Annual Report	3,500	-	-	-	-	-	-	-	-	-	3,500
		Beach Park Brochure	5,000	-	-	-	-	-	-	-	-	-	5,000
		Bid Packets	-	-	-	-	100	-	-	-	-	-	100
		Calendar Bookmarks	8,500	-	-	-	-	-	-	-	-	-	8,500
		Cultural Heritage Collateral	10,000	-	-	-	-	-	-	-	-	-	10,000
		Holiday Brochures	8,000	-	-	-	-	-	-	-	-	-	8,000
		Mailings	-	-	-	-	100	-	-	-	-	-	100
		Maps	10,000	-	-	-	-	-	-	-	-	-	10,000
		Miscellaneous	10,000	5,000	-	-	-	500	500	-	1,000	250	17,250
		Visitor Guide-Island Soul	-	-	-	-	-	-	-	-	145,000	-	145,000
			\$ 55,000	\$ 5,000	\$ -	\$ -	\$ 200	\$ 500	\$ 500	\$ -	\$ 146,000	\$ 250	\$ 207,450
5390	Site Tours/ Conv Solicitation	EGI/Mini FAM	-	-	-	-	-	-	2,000	-	-	-	2,000
		Festivals/Events/Influencers	20,000	4,000	-	-	-	-	-	-	-	-	24,000
		Partner Relations	-	-	-	-	-	-	1,000	-	-	-	1,000
		Site Tours/FAMs	10,000	-	-	-	10,000	10,000	8,500	-	12,000	12,000	62,500
		Miscellaneous	-	-	8,000	-	-	-	1,500	-	-	1,000	10,500
			\$ 30,000	\$ 4,000	\$ 8,000	\$ -	\$ 10,000	\$ 10,000	\$ 13,000	\$ -	\$ 12,000	\$ 13,000	\$ 100,000
5635	Training	HR Supervisory Training	-	-	-	-	-	-	-	-	3,200	-	3,200
		Adobe MAX	6,000	-	-	-	-	-	-	-	-	-	6,000
		Content Marketing	3,000	-	-	-	-	-	-	-	-	-	3,000
		ETourism Summit	7,000	-	-	-	-	-	-	-	-	-	7,000
		Miscellaneous	3,000	-	3,300	-	750	-	500	-	-	-	7,550
		Professional Development	-	-	-	-	-	-	-	-	30,000	-	30,000
		Sales Training	-	-	-	-	-	-	-	-	-	500	500
		Social Media Marketing World	3,500	-	-	-	-	-	-	-	-	-	3,500
		Staff Training (Retreat, etc)	-	-	-	-	-	-	-	-	5,000	-	5,000
		Precipio	-	-	-	-	-	-	-	-	5,400	-	5,400
		TTA Tourism College	4,500	-	-	-	-	-	-	-	-	-	4,500
		Webinars/Online Training	3,000	1,000	1,500	-	-	-	-	-	-	-	5,500
			\$ 30,000	\$ 1,000	\$ 4,800	\$ -	\$ 750	\$ -	\$ 500	\$ -	\$ 43,600	\$ 500	\$ 81,150
7000	Special Projects	Economic Impact Research	-	-	-	-	-	-	-	-	15,000	-	15,000
		Festival and Events Workshop	-	-	-	-	-	-	-	-	25,000	-	25,000
		GINTC	-	-	-	-	-	-	-	-	30,000	-	30,000
		Artist Boat	-	-	-	30,000	-	-	-	-	-	-	30,000
		Movie Night & Music Night on the Strand	-	-	-	10,000	-	-	-	-	-	-	10,000
		Special Projects TBD	-	-	-	-	-	-	-	-	140,000	-	140,000
		Surveys	-	-	-	-	-	-	-	-	7,000	-	7,000
		Tourism Summit	-	-	-	-	-	-	-	-	100,000	-	100,000
		Tourism Summit (Sponsors Contribution)	-	-	-	-	-	-	-	-	(70,000)	-	(70,000)
		Into the Blue Fishing Show	-	-	-	-	-	-	-	-	40,000	-	40,000
			\$ -	\$ -	\$ -	\$ 40,000	\$ -	\$ -	\$ -	\$ -	\$ 287,000	\$ -	\$ 327,000

**Fiscal Year 2023 Budget
Tourism Development Fund
Line Item Support**

Acct	Account Description	Explanation	Dept 62	Dept 63	Dept 64	Dept 65	Dept 66	Dept 67	Dept 68	Dept 69	Dept 70	Dept 80	All Depts Total
			Advertising / PR	Destination Svcs	Public Relations	Special Projects	National Sales	Sports Tourism	SMERF	Visitor's Center	Admin	Austin Sales	
Contingency - Special													
7002	Projects												
	Destination Experience Assets		-	-	-	-	-	-	-	-	30,000	-	30,000
	July 4th Parade & Promotions		-	-	-	-	-	-	-	-	100,000	-	100,000
	Juneteenth		-	-	-	-	-	-	-	-	100,000	-	100,000
	Marketing Creative		-	-	-	-	-	-	-	-	100,000	-	100,000
	Tourism Dashboard		-	-	-	-	-	-	-	-	50,000	-	50,000
	Website Enhancements		-	-	-	-	-	-	-	-	100,000	-	100,000
	Special Projects TBD		-	-	-	-	-	-	-	-	176,262	-	176,262
	Incubator		-	-	-	-	-	-	-	-	75,000	-	75,000
	25th Street Lighting Program		-	-	-	-	-	-	-	-	200,000	-	200,000
	Broadway Banner Program		-	-	-	-	-	-	-	-	75,000	-	75,000
	Berma Shave Program (Vintage Sign-Harborside)		-	-	-	-	-	-	-	-	50,000	-	50,000
	Destination Experience Assets		-	-	-	-	-	-	-	-	233,000	-	233,000
	Holiday Projects		-	-	-	-	-	-	-	-	100,000	-	100,000
	Juneteenth Book & Curriculum		-	-	-	-	-	-	-	-	150,000	-	150,000
	Leasehold Improvements		-	-	-	-	-	-	-	-	60,000	-	60,000
	Multicultural Experience Development		-	-	-	-	-	-	-	-	75,000	-	75,000
	NEA Grant Support		-	-	-	-	-	-	-	-	50,000	-	50,000
	Perception Study		-	-	-	-	-	-	-	-	50,000	-	50,000
	Shoulder Season Advertising Campaign		-	-	-	-	-	-	-	-	500,000	-	500,000
	Trolley Audio Tour Development		-	-	-	-	-	-	-	-	75,000	-	75,000
	Visitor Center Interactive Experiences		-	-	-	-	-	-	-	-	40,000	-	40,000
	Washed Ashore		-	-	-	-	-	-	-	-	200,000	-	200,000
	Wayfinding Program		-	-	-	-	-	-	-	-	400,000	-	400,000
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,989,262	\$ -	\$ 2,989,262
8000	Transfers	General Fund Allocation	-	-	-	-	-	-	-	-	860,368	-	860,368
8009	Transfers	Seawolf Park Capital Investment	-	-	-	-	-	-	-	-	272,500	-	272,500
8010	Transfers	R.A. Apffel Capital Investment	-	-	-	-	-	-	-	-	335,000	-	335,000
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,467,868	\$ -	\$ 1,467,868

Park Board of Trustees of the City of Galveston
Fiscal Year 2023

Park (Enterprise) Fund Budgets



Parks

Mission Statement: Provide a diverse offering of parks that strengthen our community, positively benefit our economy, and sustain our environmental assets. We will strive to give each visitor an enjoyable and memorable experience while ensuring our parks are a safe and fun place to work.

Goals:

- Drive in excess of \$5.5 million in visitor fees for admissions, beach user fees and camping fees for City of Galveston recreational assets
- Establish a 5-Year Business Plan for each business unit
- Development of Standard Operating Procedures
- Diversify Concessionaire Program by seeking new amenities and experiences for residents and park visitors
- Increase staff capacities through on-the-job training, certifications and team development exercises
- Identify potential hazards in the workplace and implement measures to protect our team
- Establish phone tree to better assist guests seeking general information
- Coordinate with Administrative Services Manager to improve website experience
- Coordinate with Visit Galveston to develop events promotional packages, including on-site signage
- Creation of Park Event Policy to create consistency in the process, to ensure quality and to offer a fun and safe experience for visitors and residents

Dellanera RV Park

Guest Experience

- Develop program schedule with focus on building sense of community for campers
- Work with local environmental experts to develop interpretive signage for the beach and lagoon
- Leverage Res-Nexus marketing tools to increase touch points to campers & capture more feedback
- Develop evaluation tools for guests to provide feedback about programs
- Conduct accessibility assessment in partnership with UTMB

Revenue Generation

- Continue to monitor gift shop sales and look for future products to sell that adds value to our guest
- Increase promotion of Clubhouse rental opportunities
- Research opportunities to sell beer and wine
- Seek new concessionaire opportunities
- Increase promotion of Beach Parking Passes and Ultimate Parking Passes
- Leverage Res-Nexus marketing tools to drive repeat business

Capital, Maintenance and Repairs

- Repaint the pavilion
- Replace the bathroom and laundry room floor tile
- Landscape in front of the pavilion
- Pavement Preservation repairs
- New BBQ Grills
- Phase 1 electrical pedestals replacement

Grounds Management

- Install large palm trees throughout the park to improve aesthetics
- Research sticker burr eradication options

**DELLANERA PARK
PROPOSED BUDGET FISCAL YEAR 2023**

OPERATIONS

OPERATING REVENUES		1,092,110
TOTAL OPERATING REVENUE		1,092,110
PERSONNEL EXPENSE	(387,155)	
MATERIAL / SUPPLIES / SERVICES	(367,357)	
TOTAL OPERATING EXPENSE		(754,512)
NET OPERATING INCOME		337,598

OTHER REVENUE/EXPENSE

INTERFUND TRANSFERS IN		-
BUDGETED CASH USE		-
TOTAL OTHER REVENUE		-
INTERFUND TRANSFERS-OUT	(104,411)	
TOTAL OTHER EXPENSE		(104,411)
NET INCOME AFTER TRANSFERS		233,187

CAPITAL OUTLAY

LOAN PROCEEDS FOR CAPITAL EXP.		-
TOTAL OTHER REVENUE		-
CAPITAL EXPENDITURES	(216,100)	
LANDSCAPING	(9,500)	
EQUIPMENT	-	
TOTAL CAPITAL EXPENDITURES		(225,600)
NET INCOME AFTER CAPITAL		7,587

GRANTS

GRANT REVENUE		-
GRANT EXPENSE	-	
NET GRANTS		-

FEMA

FEMA - REIMBURSEMENT		1,918,278
FEMA- EXPENSE	(2,900)	
NET FEMA		1,915,378

NET INCOME AFTER FEMA & GRANTS		1,922,965
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BEGINNING CASH RESERVE		7,500
NET CASH IMPACT FY2023		1,922,965
ENDING CASH		1,930,465

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Budget Summary - ALL DEPARTMENTS
DP - Dellanera Park
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Revenues	816,149	896,179	1,115,350	1,008,021	953,735	1,092,110
Total Revenue Incl. Transfers	<u>816,149</u>	<u>896,179</u>	<u>1,115,350</u>	<u>1,008,021</u>	<u>953,735</u>	<u>1,092,110</u>
Personnel Expenses	225,467	250,438	319,841	359,999	383,618	387,155
Materials/Supplies/Services	420,079	220,618	287,074	358,336	396,843	364,157
Special Projects	-	-	-	-	-	23,200
Debt Service	<u>-</u>	<u>-</u>	<u>2,900</u>	<u>8,428</u>	<u>16,500</u>	<u>16,500</u>
Total Operating Expenses	<u>645,546</u>	<u>471,056</u>	<u>609,815</u>	<u>726,763</u>	<u>796,961</u>	<u>791,012</u>
Capital Assets	<u>6,529</u>	<u>8,756</u>	<u>22,957</u>	<u>133,024</u>	<u>142,015</u>	<u>189,100</u>
Total Expenditures Incl. Capital	<u>652,076</u>	<u>479,812</u>	<u>632,772</u>	<u>859,787</u>	<u>938,976</u>	<u>980,112</u>
Inter-Fund Transfers	<u>153,552</u>	<u>74,250</u>	<u>85,673</u>	<u>93,434</u>	<u>93,434</u>	<u>104,411</u>
Total Expenditures Incl. Transfers	<u>805,628</u>	<u>554,062</u>	<u>718,445</u>	<u>953,221</u>	<u>1,032,410</u>	<u>1,084,523</u>
Net Income	<u>10,521</u>	<u>342,117</u>	<u>396,904</u>	<u>54,800</u>	<u>(78,675)</u>	<u>7,587</u>
FEMA	<u>25,835</u>	<u>54,605</u>	<u>(55,822)</u>	<u>(83,667)</u>	<u>(466,839)</u>	<u>(1,915,378)</u>
NI - Including FEMA	<u>(15,314)</u>	<u>287,512</u>	<u>452,726</u>	<u>138,467</u>	<u>388,164</u>	<u>1,922,965</u>
Budget-Use of Reserves	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>78,674</u>	<u>-</u>
Net Income	<u>(15,314)</u>	<u>287,512</u>	<u>452,726</u>	<u>138,467</u>	<u>466,838</u>	<u>1,922,965</u>

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
DP - Dellanera Park
51 - Beach User Fees
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Revenues						
4200	Admissions	-	-	-	-	29,990
4210	Beach Park Pass Revenue	8,078	8,907	12,476	12,610	5,900
4211	Admissions - \$10	6,330	7,120	6,260	3,560	9,620
4212	Admissions - \$12	1,524	-	-	-	-
4214	Admissions - \$15	16,080	22,200	17,051	14,955	20,370
4215	Camping Admissions-Cash	206,792	247,676	314,844	264,330	264,330
4218	Camping-Camping Past Pay Used	-	-	2,161	-	-
4650	Grant Proceeds	60,000	-	-	-	-
	Total Revenues	298,803	285,903	352,791	295,455	300,220
	Total Revenue Incl. Transfers	298,803	285,903	352,791	295,455	332,890
Personnel Expenses						
5000	Salaries	4,628	5,053	21,083	23,249	24,264
5038	Overtime	74	131	177	202	175
5042	Incentive Salary	-	-	-	50	-
5050	Payroll Taxes	369	391	1,658	1,710	1,856
5055	Pension Plan	80	144	723	736	150
5060	Employee Insurance	-	-	152	(10)	-
5065	Workers Compensation	118	97	309	397	569
5070	TEC - Unemployment	-	3,255	(47)	-	-
5075	Uniforms	-	249	-	657	453
5080	Salary Contingency	-	-	-	-	481
	Total Personnel Expenses	5,269	9,320	24,055	26,990	27,948
Materials/Supplies/Services						
5115	Advertising & Promotional	-	-	318	-	-
5117	Bank Charges	65	29	210	209	65
5118	Cash Over/Short	(96)	(16)	(8)	2	-
5120	Cleaning Supplies	-	518	-	-	-
5155	Office Supplies	72	40	47	83	200
5157	Paper Goods	-	637	-	-	-
5162	Signage	-	-	61	-	-
5163	Licenses/Permits	-	-	-	11	-
5164	Meetings & Seminars	140	-	-	31	400
5170	Miscellaneous	40	-	-	-	600
5187	Tickets	400	-	833	772	1,600
5189	Telephone/Cells/Internet	8	-	-	-	-
5204	Professional Fees	-	2,094	6,750	2,431	16,188
5232	Insurance - Liability	732	862	1,233	1,047	-
5240	M&R- Bldgs.	-	100	1,068	-	-
5242	M & R - Equip.	8	729	166	871	653
5254	Small Tools & Equipment	-	294	403	-	-
5260	Gasoline	-	69	-	-	-
5635	Training	-	-	-	-	200
6000	Related Service Expenses	180,491	135,715	166,465	262,126	262,126
	Total Materials/Supplies/Services	181,860	141,070	177,547	267,582	281,832
	Total Operating Expenses	187,128	150,390	201,602	294,572	310,915
Capital Assets						
5252	Equipment Purchase	-	-	1,978	-	-
	Total Capital Assets	-	-	1,978	-	-
	Total Expenditures Incl. Capital	187,128	150,390	203,580	294,572	310,915
Inter-Fund Transfers						
8000	Transfer - General Fund	23,880	19,195	22,148	30,022	33,289

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
DP - Dellanera Park
51 - Beach User Fees
From 10/1/2022 Through 9/30/2023

		<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
8003	Transfer - Beach Cleaning	15,443	-	-	-	-	-
8006	Transfer - Beach Patrol	33,565	-	-	-	-	-
8012	Transfer - Sand Replenishment	3,664	-	-	-	-	-
	Total Inter-Fund Transfers	<u>76,552</u>	<u>19,195</u>	<u>22,148</u>	<u>30,022</u>	<u>30,022</u>	<u>33,289</u>
	Total Expenditures Incl. Transfers	<u>263,681</u>	<u>169,585</u>	<u>225,728</u>	<u>324,594</u>	<u>339,803</u>	<u>344,204</u>
	Net Income	<u>35,123</u>	<u>116,318</u>	<u>127,064</u>	<u>(29,139)</u>	<u>(39,583)</u>	<u>(11,314)</u>
FEMA							
4665	FEMA Reimbursement	-	-	(78,152)	(86,567)	(469,739)	(1,918,278)
5195	FEMA Storm Repairs	25,619	-	-	2,900	2,900	2,900
	Total FEMA	<u>25,619</u>	<u>-</u>	<u>(78,152)</u>	<u>(83,667)</u>	<u>(466,839)</u>	<u>(1,915,378)</u>
	NI - Including FEMA	<u>9,504</u>	<u>116,318</u>	<u>205,215</u>	<u>54,528</u>	<u>427,256</u>	<u>1,904,064</u>
	Net Income	<u>9,504</u>	<u>116,318</u>	<u>205,215</u>	<u>54,528</u>	<u>427,256</u>	<u>1,904,064</u>

Park Board of Trustees of the City of Galveston
 Fiscal Year 2023 Department Budget Detail
 DP - Dellanera Park
 52 - Camping
 From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>	
Revenues							
4041	Concession Agreement-Unrestric	525	75	2,695	-	525	2,520
4210	Beach Park Pass Revenue	-	25	-	-	-	-
4215	Camping Admissions-Cash	(222,739)	(95,181)	(47,282)	(264,330)	(264,330)	(297,000)
4216	Camping Admissions MC/VISA	233,480	42,810	-	-	-	-
4218	Camping-Camping Past Pay Used	478,735	638,619	792,518	938,481	890,000	1,000,000
4300	Gross Sales-Food & Beverage	18	38	-	-	1,200	28,000
4305	Gross Sales - Gift Shop	20,101	19,713	3,371	22,000	18,200	20,000
4310	Vending Machines	438	188	-	-	500	500
4330	Washer & Dryers	4,815	3,977	2,609	5,611	4,800	5,000
4335	Umbrellas & Float Rentals	1,567	-	8,680	10,799	2,520	-
4585	Miscellaneous Income	96	3	(35)	-	100	200
4666	Insurance Reimbursement	300	-	-	-	-	-
4675	Sales Tax Discounts	9	8	2	5	-	-
	Total Revenues	517,345	610,275	762,558	712,566	653,515	759,220
	Total Revenue Incl. Transfers	517,345	610,275	762,558	712,566	653,515	759,220
Personnel Expenses							
5000	Salaries	161,119	167,368	212,400	235,020	238,218	229,000
5002	Salaries - Auditor	3,520	142	-	-	-	-
5038	Overtime	1,815	5,042	4,791	8,282	7,484	6,500
5042	Incentive Salary	-	-	3,453	4,486	4,486	5,860
5048	Contract Labor	2,363	7,503	101	-	-	-
5050	Payroll Taxes	12,746	12,675	16,808	17,590	18,224	17,520
5055	Pension Plan	1,536	2,886	2,387	1,210	9,336	5,040
5060	Employee Insurance	28,489	39,125	51,111	57,070	50,000	60,000
5061	Employee Insurance Contingency	-	-	-	-	5,500	6,000
5065	Workers Compensation	3,632	3,397	3,353	3,973	7,426	4,300
5070	TEC - Unemployment	-	-	4	-	2,500	2,500
5071	Leave Liability Accrual Expens	2,952	1,615	375	2,500	2,500	2,500
5075	Uniforms	671	1,126	330	2,532	3,297	1,570
5078	Drug Testing/Background CK	197	240	215	345	345	345
5079	Employment Recruiting/Relocate	1,161	-	458	-	500	500
5080	Salary Contingency	-	-	-	-	5,854	15,000
	Total Personnel Expenses	220,199	241,118	295,786	333,009	355,670	356,635
Materials/Supplies/Services							
5100	Alarm Systems	1,055	730	1,640	996	1,000	1,000
5115	Advertising & Promotional	26,126	14,665	33,447	26,745	37,500	5,000
5117	Bank Charges	26,152	23,844	35,908	41,560	35,000	41,600
5118	Cash Over/Short	(174)	192	107	(37)	-	-
5120	Cleaning Supplies	1,627	1,969	1,344	2,673	4,000	4,000
5125	Contract Services	27,817	25,697	39,183	31,479	32,227	26,751
5130	Copy Lease	178	-	-	-	200	-
5135	Data Process/Soft Maintenance	4,028	3,356	3,526	3,437	3,437	6,828
5150	Floral /Client Amenities	40	-	-	-	-	-
5155	Office Supplies	1,854	977	1,227	599	2,000	6,180
5157	Paper Goods	2,215	1,607	2,769	748	2,500	3,000
5162	Signage	1,667	915	72	1,313	10,500	6,000
5163	Licenses/Permits	50	25	25	75	75	75
5164	Meetings & Seminars	3,570	105	125	3,551	3,787	3,800
5165	Memberships	819	-	-	704	765	1,160
5170	Miscellaneous	655	191	836	1,551	3,000	4,280
5185	Supplies	627	300	-	32	1,000	1,500
5187	Tickets	1,176	-	-	1,320	1,000	1,000
5189	Telephone/Cells/Internet	12,021	12,937	14,836	18,167	15,532	15,520
5190	Utilities/Elec/Gas/Water	70,533	64,356	72,767	77,000	77,000	77,000

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
DP - Dellanera Park
52 - Camping
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>	
5200	Audit Fees	3,001	3,124	3,120	3,216	3,400	3,400
5202	Legal Fees	1,575	500	(425)	340	1,500	1,500
5204	Professional Fees	11,477	(1,167)	-	-	25,000	-
5230	Insurance - Auto/Property	25,727	25,545	25,915	30,565	27,812	31,700
5232	Insurance - Liability	2,757	3,237	3,104	4,205	3,520	3,800
5234	Insurance - Claims	2,568	2,432	-	-	-	-
5240	M&R- Bldgs.	50,823	21,135	26,109	59,812	48,500	44,000
5242	M & R - Equip.	3,127	208	1,918	5,099	3,507	11,380
5254	Small Tools & Equipment	756	327	2,474	6,200	6,700	6,000
5256	Equipment Rental	-	-	-	2,800	2,016	7,000
5260	Gasoline	701	532	1,780	2,988	3,000	3,120
5370	Courier Service	12	29	-	-	-	-
5401	Dumping Fees	-	-	-	2,879	7,000	6,000
5407	Grant	120,000	-	-	-	-	-
5625	First Aid Supplies	35	-	-	-	500	500
5635	Training	-	-	-	1,244	1,244	3,028
5710	Trash Barrel Liners	1,354	-	1,059	1,447	1,315	1,320
6005	Cost of Sales-Store/Snack Bar	2,990	2,977	1,723	20,021	600	14,000
6010	Cost of Sales - Gift Shop	9,709	4,229	1,116	151	9,000	9,700
6020	Damaged Spoiled	65	-	-	-	2,000	1,000
6025	Beach User Expenses	(180,491)	(135,715)	(166,465)	(262,126)	(262,126)	(268,380)
7100	Radio Expense	-	288	288	-	-	-
	Total Materials/Supplies/Services	<u>238,219</u>	<u>79,548</u>	<u>109,527</u>	<u>90,754</u>	<u>115,010</u>	<u>83,762</u>
	Special Projects						
7000	Special Projects	-	-	-	-	-	3,200
7006	Contingency-Board Approval Req	-	-	-	-	-	20,000
	Total Special Projects	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>23,200</u>
	Debt Service						
5253	Leased Equipment	-	-	2,900	8,428	16,500	16,500
	Total Debt Service	<u>-</u>	<u>-</u>	<u>2,900</u>	<u>8,428</u>	<u>16,500</u>	<u>16,500</u>
	Total Operating Expenses	<u>458,418</u>	<u>320,666</u>	<u>408,213</u>	<u>432,191</u>	<u>487,180</u>	<u>480,097</u>
	Capital Assets						
5250	Capital Improvements	266	5,551	10,925	114,494	122,574	179,600
5252	Equipment Purchase	3,927	1,180	4,394	4,145	7,056	-
5255	Loss on Sale of Asset	-	-	(3,339)	-	-	-
5830	Landscaping	2,337	2,025	9,000	14,385	12,385	9,500
	Total Capital Assets	<u>6,529</u>	<u>8,756</u>	<u>20,979</u>	<u>133,024</u>	<u>142,015</u>	<u>189,100</u>
	Total Expenditures Incl. Capital	<u>464,947</u>	<u>329,422</u>	<u>429,192</u>	<u>565,215</u>	<u>629,195</u>	<u>669,197</u>
	Inter-Fund Transfers						
8000	Transfer - General Fund	77,000	55,055	63,525	63,412	63,412	71,122
	Total Inter-Fund Transfers	<u>77,000</u>	<u>55,055</u>	<u>63,525</u>	<u>63,412</u>	<u>63,412</u>	<u>71,122</u>
	Total Expenditures Incl. Transfers	<u>541,947</u>	<u>384,477</u>	<u>492,717</u>	<u>628,627</u>	<u>692,607</u>	<u>740,319</u>
	Net Income	<u>(24,602)</u>	<u>225,799</u>	<u>269,841</u>	<u>83,939</u>	<u>(39,092)</u>	<u>18,901</u>
	FEMA						
5195	FEMA Storm Repairs	216	54,605	22,330	-	-	-
	Total FEMA	<u>216</u>	<u>54,605</u>	<u>22,330</u>	<u>-</u>	<u>-</u>	<u>-</u>
	NI - Including FEMA	<u>(24,818)</u>	<u>171,194</u>	<u>247,511</u>	<u>83,939</u>	<u>(39,092)</u>	<u>18,901</u>

Park Board of Trustees of the City of Galveston
 Fiscal Year 2023 Department Budget Detail
 DP - Dellanera Park
 52 - Camping
 From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Budget-Use of Reserves						
4699 Nonrecurring Revenue Source	-	-	-	-	78,674	-
Total Budget-Use of Reserves	-	-	-	-	78,674	-
Net Income	(24,818)	171,194	247,511	83,939	39,582	18,901

**Fiscal Year 2023 Budget
Dellanera Park
Line Item Support**

<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Beach User Dept 51 Cost</u>	<u>Beach User Dept 52 Cost</u>
5042	Incentive	Park Mgr/GM/Guest Exp. Mgr. Incentive	\$ -	\$ 5,860
5075	Uniforms	Uniforms	-	1,500
		Operations Management Allocations	-	70
			\$ -	\$ 1,570
5078	Drug Test/Background Cks	Drug Tests (5 @ \$25)	-	125
		Background Checks (5 @ \$44)	-	220
			\$ -	\$ 345
5079	Recruitment		\$ -	\$ 500
5080	Salary Contingency	Merit Increase	\$ -	\$ 15,000
5100	Alarm System	Office \$60 x 12	-	720
		Misc: Updates/Batteries	-	280
			\$ -	\$ 1,000
5110	Auto Mileage Reimb	Operations Management Allocations	\$ -	\$ -
5115	Advertising/Publicity	Park Events (Cookouts/Games/etc)	-	4,000
		Daily Coffee Svc/ Pastries for Guests	-	2,000
		Decorations (Holidays/Events/etc)	-	2,000
			\$ -	\$ 8,000
5117	Bank Charges	Credit Card Processing Fees	\$ 65	\$ 41,600
5120	Cleaning Supplies	Miscellaneous	\$ -	\$ 4,000
5125	Contract Services	Sparklets Rental (\$4/mth x 12)	-	48
		Sparklets Products & other Chgs	-	700
		Pest Control \$100/mth x 12	-	1,200
		Mosquito Treatment (\$275/mth-6 mths)	-	1,650
		Monthly Lawn Care	-	20,000
		Annual Fire Extinguisher Inspection	-	65
		Backflow Inspection (Annual)	-	385
		Misc.	-	2,703
			\$ -	\$ 26,751
5135	Data Process/Software Mtc	ResNexus Reservation System 12 x \$192	-	3,300
		GCS DocsVault (Annual Mtc) 1 user	-	90
		Facility Dude Software (Annual)	-	532
		Misc Software & Upgrades	-	515
		GCS Microsoft Office	-	906
		GCS PrePaid Block	-	773
		GCS Rbs	-	420
		GCS Cloud	-	52
		GCS Adobe	-	220
		Operations Management Allocations	-	20
			\$ -	\$ 6,828

**Fiscal Year 2023 Budget
Dellanera Park
Line Item Support**

<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Beach User Dept 51 Cost</u>	<u>Beach User Dept 52 Cost</u>
5155 Office Supplies		Office Supplies	-	3,000
		Furniture for Offices and Store	-	3,000
		Operations Management Allocations	-	180
			\$ -	\$ 6,180
5157 Paper Goods		Toilet Paper/Napkins/Towels	-	3,000
			\$ -	\$ 3,000
5162 Signage		Update Gift Shop/Store Signage	-	2,000
		Misc as needed signage	-	2,000
		Operations Management Allocations	-	2,000
			\$ -	\$ 6,000
5163 Licenses/Permits		Misc.	-	50
		COG Alarm Permit	-	25
			\$ -	\$ 75
5164 Meetings & Seminars		TACO (Mgr) Conroe	-	1,000
		TRAPS (Mgr)	-	2,500
		Leadership and staff training	200	-
		Operations Management Allocations	-	300
			\$ 200	\$ 3,800
5165 Memberships		TRAPS (Mgr)	-	100
		TACO (TX Assoc of Campground Owners)	-	1,000
		Operations Management Allocations	-	60
			\$ -	\$ 1,160
5170 Miscellaneous		Miscellaneous	600	4,000
		Operations Management Allocations	-	280
			\$ 600	\$ 4,280
5185 Supplies		Supplies	\$ -	\$ 1,500
5187 Tickets		Gate Tickets	300	-
		Park Season Passes	400	-
		Beach Parking Window Hanger	2,000	-
		RV Parking Tags	-	1,000
			\$ 2,700	\$ 1,000
5189 Telephone/Cell/Internet		Cell Reimburse (Mgr) \$75/mth x 12	-	900
		Comcast (Network) \$540/mth	-	6,480
		Comcast (Dedicated Svc) \$225/mth	-	2,700
		Distinct Data Ph (3 lines @ \$35/ea)	-	1,260
		Distinct Data LD (\$6/mth x 12)	-	72
		AT&T (1 lines @ \$50/mth + LD @ \$50/mth)	-	1,200
		T-Mobile (1 Hot Spot @ \$30/mth)	-	360
		Misc (repairs, equipment, etc.)	-	2,440
		Operations Management Allocations	-	108
			\$ -	\$ 15,520

**Fiscal Year 2023 Budget
Dellanera Park
Line Item Support**

<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Beach User Dept 51 Cost</u>	<u>Beach User Dept 52 Cost</u>
5190	Utilities	City of Galveston-Water	-	23,500
		Electricity	-	53,500
			\$ -	\$ 77,000
4665	FEMA Reimbursable	DP-SAS-009 8409 Seascapes & DP Beaches	(1,749,561)	-
		DP-101 14051 Park Site Utilities	(168,716)	-
			\$ (1,918,277)	\$ -
5195	FEMA	WSP TO 03	\$ 2,900	\$ -
5200	Audit Fees	External Audit	\$ -	\$ 3,400
5202	Legal Fees	Legal Counsel	\$ -	\$ 1,500
5204	Professional Fees	Maximus	1,250	-
		Coastal Consultant	6,000	-
			\$ 7,250	\$ -
5230	Insurance - Auto/Property		\$ -	\$ 31,700
5232	Insurance - Liability		\$ 1,000	\$ 3,800
5240	M & R Building	New Glass for cooler doors	-	6,000
		Electrical Repairs - Transformer Failure	-	10,000
		New security Cameras	-	10,000
		Plumbing Repairs	-	3,000
		Misc Repairs	-	15,000
			\$ -	\$ 44,000
5242	M & R Equipment	Truck M&R	-	2,000
		Washer/Dryers	-	4,000
		Trailer Repairs	-	4,000
		Title & Registration for Leased Vehicle	-	160
		Miscellaneous	-	1,000
		Operations Management Allocations	-	220
			\$ -	\$ 11,380
5250	Capital Improvements	Building Repainting	-	20,000
		Bathroom / Laundry Tile	-	20,000
		Landscape Front of Building	-	50,000
		Park Drainage	-	20,000
		Pavement Preservation	-	20,000
		Glamping Spaces	-	30,000
		Replace Electrical Pedestals	-	10,000
		Plaza Office Build	-	4,600
		All New BBQ Grills	-	5,000
			\$ -	\$ 179,600
5253	Leased Equipment	EFM Leased Vehicle - Prior Year	-	9,100
		EFM Leased Vehicle - FY2022	-	7,400
			\$ -	\$ 16,500

**Fiscal Year 2023 Budget
Dellanera Park
Line Item Support**

<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Beach User Dept 51 Cost</u>	<u>Beach User Dept 52 Cost</u>
5254	Small Tools & Equip	Furniture for Offices and Store	-	3,000
		Computers (1 @ 1500)	-	1,500
		Gas Pressure washer	-	1,500
			\$ -	\$ 6,000
5256	Equipment Rental	Miscellaneous	\$ -	\$ 7,000
5260	Gasoline	Operations Management Allocations	-	3,000
			-	120
			\$ -	\$ 3,120
5401	Dumping Fees	Dumping Fees	\$ -	\$ 6,000
5625	First Aid		\$ -	\$ 500
5635	Training	CPR Training (8 @ \$22/ea)	-	176
		Turtle Training (4 @ \$50/ea)	200	-
		Percipio (6 @ \$257/ea)	-	1,542
		Certified Park and Recreational	-	1,000
		Operations Management Allocations	-	310
			\$ 200	\$ 3,028
5710	Trash Barrel Liners		\$ -	\$ 1,320
5830	Landscaping	Palm Tree Trimming	-	3,500
		Fertilizer	-	2,000
		Flowers/Bushes	-	4,000
			\$ -	\$ 9,500
6020	Damaged/ Spoiled	Damaged and spoiled Gift Shop and Store Goods	\$ -	\$ 1,000
6000	Related Service Expenses	GLO Agreement - 29.7% of Camping to BUF	\$ 268,380	\$ -
6025	Beach User Expenses	GLO Agreement - 29.7% of Camping to BUF	\$ -	\$ (268,380)
4300	Gross Sales Stores	Gift Shop Sales - Snacks	-	28,000
6005	Cost of Sales-Store	Gift Shop Cost of Sales - Snacks	-	(14,000)
4305	Gross sales - Gift Shop	Gift Shop Sales - Merch	-	20,000
6010	Cost of Sales - Gift Shop	Gift Shop Cost of Sales - Merch	-	(9,700)
			\$ -	\$ 24,300
7000	Special Projects	Operations Management Allocations	\$ -	\$ 3,200
7006	Contingency	BBQ Grills Phase 2	-	10,000
		Electrical Pedestals Phase 2	-	10,000
			\$ -	\$ 20,000

**EAST END LAGOON
PROPOSED BUDGET FISCAL YEAR 2023**

OPERATIONS

OPERATING REVENUES		51,655
TOTAL OPERATING REVENUE		51,655
PERSONNEL EXPENSE	(1,704)	
MATERIAL / SUPPLIES / SERVICES	(37,585)	
TOTAL OPERATING EXPENSE		(39,289)
NET OPERATING INCOME		12,366

OTHER REVENUE/EXPENSE

INTERFUND TRANSFERS IN		30,567
BUDGETED CASH USE		32,500
TOTAL OTHER REVENUE		63,067
INTERFUND TRANSFERS-OUT	-	
TOTAL OTHER EXPENSE		-
NET INCOME AFTER TRANSFERS		75,433

CAPITAL OUTLAY

LOAN PROCEEDS FOR CAPITAL EXP.		-
TOTAL OTHER REVENUE		-
CAPITAL EXPENDITURES	-	
LANDSCAPING	-	
EQUIPMENT	-	
TOTAL CAPITAL EXPENDITURES		-
NET INCOME AFTER CAPITAL		75,433

GRANTS

GRANT REVENUE		212,033
GRANT EXPENSE	(287,466)	
NET GRANTS		(75,433)

FEMA

FEMA - REIMBURSEMENT		-
FEMA- EXPENSE	-	
NET FEMA		-

NET INCOME AFTER FEMA & GRANTS		-
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BEGINNING CASH RESERVE		63,000
NET CASH IMPACT FY2023		(32,500)
ENDING CASH		30,500

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Budget Summary - ALL DEPARTMENTS
EL - East End Lagoon
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Revenues	88,165	46,612	57,592	51,625	251,351	263,688
Inter-Fund Transfers	-	-	-	-	-	30,567
Total Revenue Incl. Transfers	<u>88,165</u>	<u>46,612</u>	<u>57,592</u>	<u>51,625</u>	<u>251,351</u>	<u>294,255</u>
Personnel Expenses	21,933	23,574	1,334	486	1,600	1,704
Materials/Supplies/Services	40,177	75,182	2,993	6,664	210,593	305,051
Special Projects	-	-	-	-	20,000	20,000
Total Operating Expenses	<u>62,110</u>	<u>98,755</u>	<u>4,327</u>	<u>7,150</u>	<u>232,193</u>	<u>326,755</u>
Total Expenditures Incl. Capital	<u>62,110</u>	<u>98,755</u>	<u>4,327</u>	<u>7,150</u>	<u>232,193</u>	<u>326,755</u>
Inter-Fund Transfers	<u>11,200</u>	-	<u>36,449</u>	<u>5,467</u>	<u>5,467</u>	-
Total Expenditures Incl. Transfers	<u>73,310</u>	<u>98,755</u>	<u>40,776</u>	<u>12,617</u>	<u>237,660</u>	<u>326,755</u>
Net Income	<u>14,855</u>	<u>(52,143)</u>	<u>16,816</u>	<u>39,008</u>	<u>13,691</u>	<u>(32,500)</u>
NI - Including FEMA	<u>14,855</u>	<u>(52,143)</u>	<u>16,816</u>	<u>39,008</u>	<u>13,691</u>	<u>(32,500)</u>
Budget-Use of Reserves	-	-	-	-	-	32,500
Net Income	<u>14,855</u>	<u>(52,143)</u>	<u>16,816</u>	<u>39,008</u>	<u>13,691</u>	-

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
EL - East End Lagoon
70 - Administration
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Revenues						
4041	Concession Agreement-Unrestric	1,625	1,654	1,654	1,625	1,655
4650	Grant Proceeds	86,540	44,958	5,938	-	199,726
4670	City of Galveston Reimbursemen	-	-	50,000	50,000	50,000
	Total Revenues	88,165	46,612	57,592	51,625	263,688
Inter-Fund Transfers						
4720	Transfer - Nourished Beach	-	-	-	-	30,567
	Total Inter-Fund Transfers	-	-	-	-	30,567
	Total Revenue Incl. Transfers	88,165	46,612	57,592	51,625	294,255
Personnel Expenses						
5000	Salaries	19,456	20,911	1,191	331	1,300
5050	Payroll Taxes	1,470	1,580	90	26	100
5055	Pension Plan	973	1,046	60	(7)	60
5060	Employee Insurance	-	-	-	116	115
5061	Employee Insuance Contingency	-	-	-	14	15
5065	Workers Compensation	34	37	(6)	6	9
5080	Salary Contingency	-	-	-	-	105
	Total Personnel Expenses	21,933	23,574	1,334	486	1,704
Materials/Supplies/Services						
5115	Advertising & Promotional	-	163	-	-	-
5162	Signage	811	310	226	691	7,500
5164	Meetings & Seminars	52	-	-	-	-
5170	Miscellaneous	-	5,000	-	-	-
5200	Audit Fees	88	98	92	84	85
5204	Professional Fees	25,490	-	-	-	2,552
5230	Insurance - Auto/Property	-	-	-	-	-
5242	M & R - Equip.	-	-	1,115	339	10,000
5254	Small Tools & Equipment	318	-	-	-	1,000
5407	Grant	11,649	67,491	-	2,250	199,726
5420	Port-o-lets	1,768	2,120	1,560	3,300	-
	Total Materials/Supplies/Services	40,177	75,182	2,993	6,664	305,051
Special Projects						
7001	New Special Projects	-	-	-	-	20,000
	Total Special Projects	-	-	-	-	20,000
	Total Operating Expenses	62,110	98,755	4,327	7,150	326,755
	Total Expenditures Incl. Capital	62,110	98,755	4,327	7,150	326,755
Inter-Fund Transfers						
8003	Transfer - Beach Cleaning	11,200	-	36,449	5,467	-
	Total Inter-Fund Transfers	11,200	-	36,449	5,467	-
	Total Expenditures Incl. Transfers	73,310	98,755	40,776	12,617	326,755
	Net Income	14,855	(52,143)	16,816	39,008	(32,500)
	NI - Including FEMA	14,855	(52,143)	16,816	39,008	(32,500)
Budget-Use of Reserves						
4699	Nonrecurring Revenue Source	-	-	-	-	32,500
	Total Budget-Use of Reserves	-	-	-	-	32,500
	Net Income	14,855	(52,143)	16,816	39,008	-

**Fiscal Year 2023 Budget
East End Lagoon
Line Item Support**

<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Income</u>
4041	Concession Fees	Artist Boat	662
		Puro Gusto	993
			\$ 1,655

4650	Grant Proceeds	RESTORE Ph 1A	\$ 212,033
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4670	City Reimbursement	City Reimbursement	\$ 50,000
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<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>
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5162	Signage	Code of Conduct/Wayfinding/Panel Replacements	\$ 7,500
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5200	Audit Fees	Audits	\$ 85
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5242	M & R Equipment	Gates/Bollards/etc.	\$ 10,000
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5407	Grant-Matching Expense	RESTORE Ph 1A	\$ 287,466
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7001	New Special Projects	Camping Site Planning	\$ 20,000
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R.A. Apffel “East Beach” Park

Guest Experience

- Support of the Blue Flag Initiative through event planning and marketing
- Define programming and develop schedule of events
- Develop evaluation tools for guests to provide feedback about programs
- Conduct accessibility assessment in partnership with UTMB

Revenue Generation

- Drive \$551,000 of admission fees
- Identify and contract new concessionaire opportunities
- Expand on Wedding and Special Event Venue opportunities, focusing on packages
- Develop educational opportunities aligned with Blue Flag Initiative that increase interest in park visitation
- Increase promotion of Beach Parking Passes
- Work with TD to identify potential sponsor opportunities
- Implement POS tools to increase line speed at entry & capture guest data

Capital, Maintenance and Repairs

- Landscape entrance to the park
- Sprinkler System Retrofit
- Pavilion Concrete/structural work
- Pavilion Roof anchoring refurbishing

Project Management

- Conduct the Drainage Assessment
- Undertake the West ticket booth renovation/utility extension
- Install American Bird Conservancy “Lookout” Platforms

**R A APFFEL PARK
PROPOSED BUDGET FISCAL YEAR 2023**

OPERATIONS

REVENUES		629,350
TOTAL OPERATING REVENUE		629,350
PERSONNEL EXPENSE	(297,325)	
MATERIAL / SUPPLIES / SERVICES	(410,921)	
TOTAL OPERATING EXPENSE		(708,246)
NET OPERATING INCOME		(78,896)

OTHER REVENUE/EXPENSE

INTERFUND TRANSFERS IN		515,450
BUDGETED CASH USE		147,881
TOTAL OTHER REVENUE		663,331
INTERFUND TRANSFERS-OUT	(214,435)	
TOTAL OTHER EXPENSE		(214,435)
NET INCOME AFTER TRANSFERS		370,000

CAPITAL OUTLAY

LOAN PROCEEDS FOR CAPITAL EXP.		-
TOTAL OTHER REVENUE		-
CAPITAL EXPENDITURES	(272,500)	
LANDSCAPING	(50,000)	
EQUIPMENT	(37,500)	
TOTAL CAPITAL EXPENDITURES		(360,000)
NET INCOME AFTER CAPITAL		10,000

GRANTS

GRANT REVENUE		20,000
GRANT EXPENSE	(30,000)	
NET GRANTS		(10,000)

FEMA

FEMA - REIMBURSEMENT		1,314
FEMA- EXPENSE	(3,148)	
NET FEMA		(1,834)

NET INCOME AFTER FEMA & GRANTS		(1,834)
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BEGINNING CASH RESERVE		(1,300,000)
NET CASH IMPACT FY2023		(149,715)
ENDING CASH		(1,449,715)

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Budget Summary - ALL DEPARTMENTS
R.A. Apffel Park - East Beach
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Revenues	639,355	475,358	609,761	749,837	598,300	649,350
Inter-Fund Transfers	-	-	-	30,000	80,000	515,450
Total Revenue Incl. Transfers	<u>639,355</u>	<u>475,358</u>	<u>609,761</u>	<u>779,837</u>	<u>678,300</u>	<u>1,164,800</u>
Personnel Expenses	256,337	169,552	253,788	266,130	307,560	297,325
Materials/Supplies/Services	170,468	131,265	169,284	208,414	336,715	427,721
Special Projects	-	-	-	1,751	8,826	13,200
Debt Service	<u>(405)</u>	<u>102</u>	<u>4,390</u>	<u>10,267</u>	<u>37,447</u>	<u>37,900</u>
Total Operating Expenses	<u>426,401</u>	<u>300,919</u>	<u>427,462</u>	<u>486,562</u>	<u>690,548</u>	<u>776,146</u>
Capital Assets	<u>3,726</u>	<u>15,809</u>	<u>(47,193)</u>	<u>5,020</u>	<u>44,800</u>	<u>322,100</u>
Total Expenditures Incl. Capital	<u>430,126</u>	<u>316,728</u>	<u>380,268</u>	<u>491,581</u>	<u>735,348</u>	<u>1,098,246</u>
Inter-Fund Transfers	<u>186,475</u>	<u>46,043</u>	<u>144,990</u>	<u>147,544</u>	<u>177,923</u>	<u>214,435</u>
Total Expenditures Incl. Transfers	<u>616,602</u>	<u>362,771</u>	<u>525,259</u>	<u>639,125</u>	<u>913,271</u>	<u>1,312,681</u>
Net Income	<u>22,753</u>	<u>112,588</u>	<u>84,502</u>	<u>140,712</u>	<u>(234,971)</u>	<u>(147,881)</u>
FEMA	<u>(26,991)</u>	<u>2,463</u>	<u>(129,771)</u>	<u>(390,946)</u>	<u>(106,683)</u>	<u>1,834</u>
NI - Including FEMA	<u>49,745</u>	<u>110,125</u>	<u>214,274</u>	<u>531,658</u>	<u>(128,288)</u>	<u>(149,715)</u>
Budget-Use of Reserves	-	-	-	-	<u>227,471</u>	<u>147,881</u>
Net Income	<u>49,745</u>	<u>110,125</u>	<u>214,274</u>	<u>531,658</u>	<u>99,183</u>	<u>(1,834)</u>

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
R.A. Apffel Park - East Beach
51 - Beach User Fees
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Revenues						
4200	Admissions	-	67	-	-	551,000
4210	Beach Park Pass Revenue	8,140	8,874	12,460	12,000	9,600
4212	Admissions - \$12	53,052	81,228	85,537	86,700	88,400
4213	Admissions - \$13	-	1,260	-	-	-
4214	Admissions - \$15	515,085	327,435	440,028	555,000	431,600
4585	Miscellaneous Income	225	450	-	-	-
4586	Donations Income	424	-	-	-	-
4650	Grant Proceeds	-	-	-	-	20,000
4666	Insurance Reimbursement	-	-	4,845	-	-
4682	Gain on Sale of Asset	5,954	-	-	-	-
	Total Revenues	582,880	419,314	542,871	653,700	529,000
Inter-Fund Transfers						
4720	Transfer - Nourished Beach	-	-	-	30,000	30,000
	Total Inter-Fund Transfers	-	-	-	30,000	-
	Total Revenue Incl. Transfers	582,880	419,314	542,871	683,700	559,000
Personnel Expenses						
5000	Salaries	141,356	89,818	192,370	183,399	201,863
5002	Salaries - Auditor	3,080	124	-	-	-
5031	Security Beach Parks	52,005	40,700	-	-	-
5038	Overtime	61	31	1,064	1,135	1,000
5042	Incentive Salary	-	-	2,909	4,544	4,544
5048	Contract Labor	11,260	1,071	875	160	2,640
5050	Payroll Taxes	16,542	9,819	15,156	13,113	15,443
5055	Pension Plan	933	357	4,089	3,984	5,441
5060	Employee Insurance	7,681	6,024	25,313	33,311	29,700
5061	Employee Insurance Contingency	-	-	-	-	3,267
5065	Workers Compensation	5,029	4,501	2,842	3,316	9,100
5070	TEC - Unemployment	204	6,871	(210)	-	2,000
5071	Leave Liability Accrual Expens	-	1,040	3,269	1,000	1,000
5075	Uniforms	1,686	682	837	3,056	2,500
5078	Drug Testing/Background CK	580	650	861	1,960	1,725
5079	Employment Recruiting/Relocate	497	-	106	-	1,000
5080	Salary Contingency	-	-	-	-	5,513
	Total Personnel Expenses	240,915	161,686	249,480	248,979	286,736
Materials/Supplies/Services						
5100	Alarm Systems	3,065	2,223	2,975	2,245	2,000
5117	Bank Charges	2,568	4,444	6,731	4,100	3,350
5118	Cash Over/Short	860	(746)	2,654	(1,200)	-
5120	Cleaning Supplies	879	2,212	1,201	5,164	3,000
5125	Contract Services	7,990	6,765	9,606	18,350	18,255
5135	Data Process/Soft Maintenance	1,896	1,124	1,264	1,832	1,832
5155	Office Supplies	1,740	370	489	583	1,025
5157	Paper Goods	2,917	1,558	1,647	1,031	3,500
5162	Signage	4,757	-	2,529	1,036	25,000
5163	Licenses/Permits	25	25	25	50	50
5164	Meetings & Seminars	2,105	185	100	1,431	408
5165	Memberships	20	-	-	-	-
5170	Miscellaneous	731	-	-	227	500
5185	Supplies	2,644	544	2,146	2,314	2,840
5187	Tickets	1,860	1,718	2,769	2,948	2,200
5189	Telephone/Cells/Internet	10,951	11,532	10,800	15,836	12,980
5190	Utilities/Elec/Gas/Water	2,786	3,756	4,781	5,888	5,800
5200	Audit Fees	3,342	3,478	3,474	3,590	3,600

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
R.A. Apffel Park - East Beach
51 - Beach User Fees
From 10/1/2022 Through 9/30/2023

		<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
5202	Legal Fees	100	1,625	-		1,000	1,000
5204	Professional Fees	2,167	(507)	750	1,944	10,188	1,250
5230	Insurance - Auto/Property	65,119	73,061	79,118	87,919	92,666	84,500
5232	Insurance - Liability	115	587	4,000	3,257	4,400	3,200
5240	M&R- Bldgs.	16,230	3,991	15,135	16,057	54,061	38,250
5242	M & R - Equip.	11,564	7,634	7,315	12,136	9,160	9,675
5254	Small Tools & Equipment	2,965	1,279	1,318	6,831	2,350	10,650
5256	Equipment Rental	4,310	-	250	-	-	-
5260	Gasoline	2,055	1,375	1,709	2,700	4,000	130
5407	Grant	-	-	-	-	7,500	30,000
5420	Port-o-lets	2,446	-	5,252	7,750	7,550	8,500
5625	First Aid Supplies	-	-	-	70	800	950
5635	Training	-	-	-	220	-	250
5710	Trash Barrel Liners	896	-	-	-	-	-
7100	Radio Expense	949	288	620	357	2,130	2,630
	Total Materials/Supplies/Services	160,055	128,522	168,656	204,669	282,345	272,385
	Special Projects						
7001	New Special Projects	-	-	-	1,729	8,826	11,900
	Total Special Projects	-	-	-	1,729	8,826	11,900
	Debt Service						
5156	Interest Expense	-	102	664	1,190	1,400	1,200
5251	FFE/Capital - Financed	-	-	-	-	28,900	25,200
5253	Leased Equipment	(405)	-	3,726	10,227	7,147	11,500
	Total Debt Service	(405)	102	4,390	11,417	37,447	37,900
	Total Operating Expenses	400,565	290,310	422,526	466,793	615,354	600,840
	Capital Assets						
5250	Capital Improvements	3,726	-	380	4,600	39,600	234,600
5252	Equipment Purchase	-	15,809	(21,491)	420	5,200	37,500
5830	Landscaping	-	-	-	-	-	50,000
	Total Capital Assets	3,726	15,809	(21,111)	5,020	44,800	322,100
	Total Expenditures Incl. Capital	404,290	306,119	401,415	471,813	660,154	922,940
	Inter-Fund Transfers						
8000	Transfer - General Fund	57,628	43,253	49,907	52,900	52,900	56,060
8006	Transfer - Beach Patrol	57,000	-	91,864	82,714	113,093	124,500
8012	Transfer - Sand Replenishment	37,504	-	-	-	-	-
	Total Inter-Fund Transfers	152,131	43,253	141,771	135,614	165,993	180,560
	Total Expenditures Incl. Transfers	556,422	349,372	543,186	607,427	826,147	1,103,500
	Net Income	26,458	69,942	(316)	76,273	(267,147)	(522,900)
	FEMA						
4665	FEMA Reimbursement	(28,943)	(2,412)	-	(393,368)	(133,317)	(1,314)
5195	FEMA Storm Repairs	1,952	4,875	798	2,423	26,634	3,148
	Total FEMA	(26,991)	2,463	798	(390,946)	(106,683)	1,834
	NI - Including FEMA	53,450	67,479	(1,113)	467,218	(160,464)	(524,734)
	Budget-Use of Reserves						
4699	Nonrecurring Revenue Source	-	-	-	-	227,471	147,881
	Total Budget-Use of Reserves	-	-	-	-	227,471	147,881
	Net Income	53,450	67,479	(1,113)	467,218	67,007	(376,853)

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
R.A. Apffel Park - East Beach
52 - Other Revenue and Expense
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Revenues						
4041	Concession Agreement-Unrestric	21,375	51,445	49,707	60,000	60,000
4335	Umbrellas & Float Rentals	12,000	3,750	3,750	2,372	3,800
4338	Special Event Revenue	19,000	850	6,250	50	10,500
4340	Pavilion Rental	4,100	-	5,350	24,715	5,000
4666	Insurance Reimbursement	-	-	1,834	-	-
4682	Gain on Sale of Asset	-	-	-	9,000	-
	Total Revenues	<u>56,475</u>	<u>56,045</u>	<u>66,890</u>	<u>96,137</u>	<u>68,750</u>
Inter-Fund Transfers						
4720	Transfer - Nourished Beach	-	-	-	-	92,550
4740	Transfer - Debt Service	-	-	-	-	50,000
4745	Transfer - Tourism Development	-	-	-	-	272,500
	Total Inter-Fund Transfers	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>515,450</u>
	Total Revenue Incl. Transfers	<u>56,475</u>	<u>56,045</u>	<u>66,890</u>	<u>96,137</u>	<u>119,300</u>
Personnel Expenses						
4680	Recovered Labor	-	-	(1,200)	-	-
5000	Salaries	11,924	6,674	4,391	15,351	14,900
5042	Incentive Salary	-	-	153	13	1,040
5050	Payroll Taxes	908	495	355	1,101	1,372
5055	Pension Plan	75	104	142	400	727
5065	Workers Compensation	1,771	593	184	286	436
5079	Employment Recruiting/Relocate	744	-	283	-	-
5080	Salary Contingency	-	-	-	-	358
	Total Personnel Expenses	<u>15,422</u>	<u>7,866</u>	<u>4,308</u>	<u>17,151</u>	<u>20,824</u>
Materials/Supplies/Services						
5115	Advertising & Promotional	650	-	-	-	-
5116	Bad Debt Expense	500	-	-	-	-
5117	Bank Charges	131	-	-	-	-
5155	Office Supplies	-	-	-	-	65
5164	Meetings & Seminars	547	-	654	1,398	3,050
5165	Memberships	150	-	-	-	100
5170	Miscellaneous	-	-	103	100	1,100
5189	Telephone/Cells/Internet	-	-	-	120	120
5202	Legal Fees	75	(1,250)	(250)	-	-
5204	Professional Fees	-	-	-	-	50,000
5230	Insurance - Auto/Property	4,104	-	-	(109)	-
5232	Insurance - Liability	4,225	3,993	121	161	-
5240	M&R- Bldgs.	32	-	-	-	-
5242	M & R - Equip.	-	-	-	-	130
5635	Training	-	-	-	924	-
	Total Materials/Supplies/Services	<u>10,414</u>	<u>2,743</u>	<u>628</u>	<u>2,594</u>	<u>54,370</u>
Special Projects						
7001	New Special Projects	-	-	-	22	-
7002	Unforeseen Special Projects	-	-	-	-	1,300
	Total Special Projects	<u>-</u>	<u>-</u>	<u>-</u>	<u>22</u>	<u>1,300</u>
	Total Operating Expenses	<u>25,836</u>	<u>10,609</u>	<u>4,936</u>	<u>19,767</u>	<u>175,306</u>
Capital Assets						
5255	Loss (Gain) on Sale of Asset	-	-	(26,082)	-	-
	Total Capital Assets	<u>-</u>	<u>-</u>	<u>(26,082)</u>	<u>-</u>	<u>-</u>
	Total Expenditures Incl. Capital	<u>25,836</u>	<u>10,609</u>	<u>(21,147)</u>	<u>19,767</u>	<u>175,306</u>

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
R.A. Apfel Park - East Beach
52 - Other Revenue and Expense
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Inter-Fund Transfers						
8000 Transfer - General Fund	34,344	2,790	3,219	11,930	11,930	33,875
Total Inter-Fund Transfers	<u>34,344</u>	<u>2,790</u>	<u>3,219</u>	<u>11,930</u>	<u>11,930</u>	<u>33,875</u>
 Total Expenditures Incl. Transfers	<u>60,180</u>	<u>13,399</u>	<u>(17,928)</u>	<u>31,697</u>	<u>87,124</u>	<u>209,181</u>
 Net Income	<u>(3,705)</u>	<u>42,646</u>	<u>84,818</u>	<u>64,440</u>	<u>32,176</u>	<u>375,019</u>
 FEMA						
4665 FEMA Reimbursement	-	-	(132,236)	-	-	-
5195 FEMA Storm Repairs	-	-	1,668	-	-	-
Total FEMA	<u>-</u>	<u>-</u>	<u>(130,569)</u>	<u>-</u>	<u>-</u>	<u>-</u>
 NI - Including FEMA	<u>(3,705)</u>	<u>42,646</u>	<u>215,387</u>	<u>64,440</u>	<u>32,176</u>	<u>375,019</u>
 Net Income	<u>(3,705)</u>	<u>42,646</u>	<u>215,387</u>	<u>64,440</u>	<u>32,176</u>	<u>375,019</u>

**Fiscal Year 2023 Budget
R.A. Apfel
Line Item Support**

<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Beach User Dept 51 Cost</u>	<u>Unrestricted Dept 52 Cost</u>
5042	Incentive Salary	Park Manager/GM/Guest Exp. Mgr. Incentive	\$ 2,430	\$ 1,040
5048	Contract Labor	Misc.	\$ 2,640	\$ -
5038	Overtime	As needed	\$ 2,000	\$ -
5075	Uniforms	UV Shirts, Manager Shirts, Hats, Straw Hats Operations Management Allocations	3,000 100	-
			<u>\$ 3,100</u>	<u>\$ -</u>
5078	Drug/Background Checks	Drug Tests (25 @ \$25) Background Checks (25 @ \$44)	625 1,100	- -
			<u>\$ 1,725</u>	<u>\$ -</u>
5079	Employee Recruitment	Job Postings/Relocation Expense	\$ 1,000	\$ -
5080	Salary Contingency	Merit Increase	\$ 10,800	\$ 1,040
5100	Alarms	Alarm (\$65-Pav; \$70-Fire) x 12 Batteries/Personnel code changes/Etc.	1,620 380	- -
			<u>\$ 2,000</u>	<u>\$ -</u>
5117	Bank Charges	Bank Fees	\$ 2,500	\$ -
5120	Cleaning Supplies	Soap, Gloves, Disinfectant, Sanitizer, Windex, etc.	\$ 4,000	\$ -
5125	Contract Services	Dumpsters 25: 15yard swaps @ \$275; 25: 30yd swaps @ \$350 6875+ 8750 Pest Control Mosquito Control \$175 @ 7 mths Money Counters Contract (annual) Sparklets Rental (\$2/mth x 12) Sparklets Products & other Chgs Backflow Inspection (Annual) Fire Extinguisher Inspection Fire Alarm Inspection (Annual) Outsource Payroll Miscellaneous, Security Camera Yearly Dues, Sirius XM	15,625 1,440 1,225 2,000 24 600 400 35 50 1,081 750	- - - - - - - - - - -
			<u>\$ 23,230</u>	<u>\$ -</u>
5135	Data Process/Software Mtc	GCS Uattend Time Clock GCS DocsVault (Annual Mtc) 1 user GCS PrePaid Block GCS RBS GCS Cloud GCS Microsoft Office Facility Dude Software (Annual) When to Work (Scheduling Software) Misc Software & Upgrades	500 100 389 210 26 343 532 200 500	- - - - - - - - -
			<u>\$ 2,800</u>	<u>\$ -</u>

**Fiscal Year 2023 Budget
R.A. Apfel
Line Item Support**

<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Beach User Dept 51 Cost</u>	<u>Unrestricted Dept 52 Cost</u>
5155	Office Supplies	Printer paper, ink, staples, laminator sheets and Laminator	1,000	-
		White Boards (2)	100	-
		Operations Management Allocations	120	65
			\$ 1,220	\$ 65
5156	Interest Expense	Prior Year LOC Use	\$ 1,200	\$ -
5157	Paper Goods	Toilet Paper/Paper Towels	\$ 4,000	\$ -
5162	Signage	Operations Management Allocations	\$ 3,000	\$ -
5163	Licenses/Permits	COG Dumpster Permit	25	-
		Alarm Permit	25	-
		Misc Permits	500	-
			\$ 550	\$ -
5164	Meetings & Seminars	TRAPS (Mgr)	1,500	-
		Operations Management Allocations	-	325
			\$ 1,500	\$ 325
5165	Memberships	TRAPS (Mgr)	-	100
		Operations Management Allocations	-	65
			\$ -	\$ 165
5170	Miscellaneous	Team Building & Appreciation	1,400	1,100
		Operations Management Allocations	100	195
			\$ 1,500	\$ 1,295
5185	Materials & Supplies	Insect Repellant (10 cs @ \$80/cs)	800	-
		Screws, Bolts, Higes, Eye Bolts, Cranks	3,000	-
		Misc. and Emergency	4,500	-
			\$ 8,300	\$ -
5187	Tickets	Park Season Passes	200	-
		Gate Tickets	2,000	-
			\$ 2,200	\$ -
5189	Telephone/Cell/Internet Phone line Ethernet	T-Mobile (2 Hot Spot @ \$30/ea per mth)	360	-
		Cell Reimburse (Mgr&Assit.) \$75/mth ea x2	1,800	-
		Distinct Data Ph (1 line @ \$35/ea)	420	-
		AT&T (1 line @ \$50/mth)	600	-
		Satellite Internet (2 @\$200/mth ea)	4,800	-
		Misc (repairs, equipment, etc.)	1,500	-
		AT&T Managed Routers	4,400	-
		Operations Management Allocations	120	120
			\$ 14,000	\$ 120
5190	Utilities	City of Galveston-Water	2,500	-
		Electricity	4,500	-
			\$ 7,000	\$ -
4665	FEMA Reimbursement	14274 BR-100 AP East Beach (Big Reef) (lke)	\$ (1,314)	\$ -

**Fiscal Year 2023 Budget
R.A. Apfel
Line Item Support**

<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Beach User Dept 51 Cost</u>	<u>Unrestricted Dept 52 Cost</u>
5195	FEMA	WSP TO 02	1,988	-
		WSP TO 04	1,160	-
			\$ 3,148	\$ -
5200	Audit Fees	External Audit	\$ 3,600	\$ -
5202	Legal Fees	Legal Council	\$ 1,000	\$ -
5204	Professional Fees	Maximus	1,250	-
		Drainage Project Engineering	-	150,400
			\$ 1,250	\$ 150,400
5230	Insurance - Auto/Property	TML, Wind, Flood Insurance & CWIC Contribution	\$ 84,500	\$ -
5232	Insurance - Liability	TML Liability Insurance	\$ 3,200	\$ -
5240	M & R Building	Plumbing (New bathroom faucets, showers)	5,000	-
		Electrical (Redo Outlets Upstairs and Downstairs, Lights up and Down)	6,000	-
		HVAC	650	-
		Paint	3,000	-
		Rebuild Boddecker ticket booths	15,000	-
		Boardwalk and Stage (Some Trex Replacement)	5,000	-
		Bollards	850	-
		Fencing (New Fence around all dumpsters)	2,500	-
		Masonry	250	-
			\$ 38,250	\$ -
5242	M & R Equipment	Single Axle 14' Trailer	2,500	-
		PowerBroom	5,400	-
		Title & Registration for New Vehicle	175	-
		Miscellaneous	1,500	-
		Operations Management Allocations	100	130
			\$ 9,675	\$ 130
5250	Capital Improvements	Sprinkler System Retrofit	40,000	-
		Pavilion concrete/structural work	40,000	-
		Pavilion roof anchor refurbishing	50,000	-
		West ticket booth renovation / utility extension	100,000	-
		Plaza Office Build	4,600	-
			\$ 234,600	\$ -
5251	Debt Service - Principal	Prior Year LOC Use	\$ 25,200	\$ -
5252	Equipment Purchase Not financed CAPITAL EQUIP ONLY	Zero Turn Mower	7,500	-
		SidebySide 2 person	15,000	-
		Mobile Storage Trailer	15,000	-
			\$ 37,500	\$ -
5253	Leased Equipment	EFM Existing Lease - One Sierra 1500	7,200	-
		EFM New Lease - One Ram 1500	4,300	-
			\$ 11,500	\$ -

**Fiscal Year 2023 Budget
R.A. Apffel
Line Item Support**

<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Beach User Dept 51 Cost</u>	<u>Unrestricted Dept 52 Cost</u>
5254	Small Tools & Equipment	Gas Powered Water Pump	1,500	-
		BackPack Blower (2 @ \$325)	650	-
		Weed-eater (4 @ \$250)	1,000	-
		Laptop (Mgr, Assitant Mgr)	3,000	-
		VolleyBall Nets (10)	3,000	-
		Cordless Grinder, Saw, Impact Driver, Batteries, Blower	1,500	-
			\$ 10,650	\$ -
5260	Gasoline	Operations Management Allocations	\$ 130	\$ -
5407	Grant Expense	ADA Accessibilty - Beach access wheelchairs	\$ 30,000	\$ -
5420	Port-o-Lets	4 units serviced 5 x weekly in season; 4 units 3 x weekly off-season	\$ 8,500	\$ -
5625	First Aid Supplies	4 First Aid Kits	100	-
		2 Eyewash Stations & Saline Solution	350	-
		PPE	500	-
			\$ 950	\$ -
5635	Training	Turtle Training (3 @ \$50/ea)	-	150
		CPR Training (10 @ \$35/ea)	-	350
		Percipio (3 @ \$257/ea)	-	771
		Misc training	-	1,500
		Operations Management Allocations	250	65
			\$ 250	\$ 2,836
5830	Landscaping	Entrance Landscaping at East Beach	\$ 50,000	\$ -
7100	Radios	Airtime (7 ea @ 90) GCEM	630	-
		New Radios X 3	1,000	-
		Misc Parts/Repairs/Batteries	1,000	-
			\$ 2,630	\$ -
7001	Special Projects	Information Board	2,500	-
		Water Quality Testing (Blue Flag)	3,826	-
		Flags	500	-
		Programming	3,000	-
		Blue Flag Initiative Misc.	1,500	-
		Operations Management Allocations	574	-
			\$ 11,900	\$ -
7002	Special Projects	Operations Management Allocations	\$ -	\$ 1,300

Stewart Beach Park

Guest Experience

- Define programming and develop schedule of events
- Develop evaluation tools for guests to provide feedback about programs
- Identify community partners who can deliver family-friendly programs for walkable community
- Conduct accessibility assessment in partnership with UTMB

Revenue Generation

- Drive \$787,000 in admission fees for the park
- Identify and contract new concessionaire opportunities
- Increase promotion of Beach Parking Passes
- Work with Visit Galveston to identify potential sponsor opportunities
- Implement POS tools to increase line speed at entry & capture guest data
- Identify special event rental opportunities with new landscape and without pavilion

Capital, Maintenance and Repairs

- Pavilion structural repairs to concrete
- Entryway Signage Upgrade
- Landscaping of Broadway Entrance
- Special Use entrance improvements
- Wood fence around the pavilion

**STEWART BEACH PARK
PROPOSED BUDGET FISCAL YEAR 2023**

OPERATIONS

REVENUES		1,247,650
TOTAL OPERATING REVENUE		1,247,650
PERSONNEL EXPENSE	(388,265)	
MATERIAL / SUPPLIES / SERVICES	(466,467)	
TOTAL OPERATING EXPENSE		(854,732)
NET OPERATING INCOME		392,918

OTHER REVENUE/EXPENSE

INTERFUND TRANSFERS IN		21,765
BUDGETED CASH USE		186,542
TOTAL OTHER REVENUE		208,307
INTERFUND TRANSFERS-OUT	(254,125)	
TOTAL OTHER EXPENSE		(254,125)
NET INCOME AFTER TRANSFERS		347,100

CAPITAL OUTLAY

LOAN PROCEEDS FOR CAPITAL EXP.		-
TOTAL OTHER REVENUE		-
CAPITAL EXPENDITURES	(309,600)	
LANDSCAPING	(20,000)	
EQUIPMENT	(17,500)	
TOTAL CAPITAL EXPENDITURES		(347,100)
NET INCOME AFTER CAPITAL		-

GRANTS

GRANT REVENUE		-
GRANT EXPENSE	-	
NET GRANTS		-

FEMA

FEMA - REIMBURSEMENT		49,244
FEMA- EXPENSE	(2,610)	
NET FEMA		46,634

NET INCOME AFTER FEMA & GRANTS		46,634
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BEGINNING CASH RESERVE		540,000
NET CASH IMPACT FY2023		(139,908)
ENDING CASH		400,092

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Budget Summary - ALL DEPARTMENTS
SB - Stewart Beach
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Revenues	1,115,156	893,923	1,078,224	2,976,601	3,655,458	1,247,650
Inter-Fund Transfers	<u>278,149</u>	<u>-</u>	<u>-</u>	<u>28,755</u>	<u>28,755</u>	<u>21,765</u>
Total Revenue Incl. Transfers	<u>1,393,305</u>	<u>893,923</u>	<u>1,078,224</u>	<u>3,005,356</u>	<u>3,684,213</u>	<u>1,269,415</u>
Personnel Expenses	343,022	340,709	289,331	339,982	411,566	388,265
Materials/Supplies/Services	340,862	330,682	328,270	1,990,609	2,020,456	466,467
Special Projects	196,742	46,474	92,902	84,327	100,459	-
Debt Service	<u>(405)</u>	<u>102</u>	<u>796</u>	<u>709</u>	<u>100,117</u>	<u>95,000</u>
Total Operating Expenses	<u>880,221</u>	<u>717,966</u>	<u>711,299</u>	<u>2,415,627</u>	<u>2,632,598</u>	<u>949,732</u>
Capital Assets	<u>8,974</u>	<u>50,820</u>	<u>57,355</u>	<u>631,728</u>	<u>980,100</u>	<u>252,100</u>
Total Expenditures Incl. Capital	<u>889,195</u>	<u>768,786</u>	<u>768,655</u>	<u>3,047,355</u>	<u>3,612,698</u>	<u>1,201,832</u>
Inter-Fund Transfers	<u>308,229</u>	<u>79,759</u>	<u>182,818</u>	<u>209,534</u>	<u>245,840</u>	<u>254,125</u>
Total Expenditures Incl. Transfers	<u>1,197,424</u>	<u>848,545</u>	<u>951,473</u>	<u>3,256,889</u>	<u>3,858,538</u>	<u>1,455,957</u>
Net Income	<u>195,882</u>	<u>45,378</u>	<u>126,751</u>	<u>(251,533)</u>	<u>(174,325)</u>	<u>(186,542)</u>
FEMA	<u>(16,701)</u>	<u>11,794</u>	<u>870</u>	<u>(46,260)</u>	<u>(28,694)</u>	<u>(46,634)</u>
NI - Including FEMA	<u>212,583</u>	<u>33,584</u>	<u>125,881</u>	<u>(205,273)</u>	<u>(145,631)</u>	<u>(139,908)</u>
Budget-Use of Reserves	<u>-</u>	<u>-</u>	<u>-</u>	<u>174,325</u>	<u>174,325</u>	<u>186,542</u>
Net Income	<u>212,583</u>	<u>33,584</u>	<u>125,881</u>	<u>(30,948)</u>	<u>28,694</u>	<u>46,634</u>

Park Board of Trustees of the City of Galveston
 Fiscal Year 2023 Department Budget Detail
 SB - Stewart Beach
 51 - Beach User Fees
 From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>	
Revenues							
4050	Loan/Line of Credit Proceeds	-	-	-	631,728	932,000	-
4200	Admissions	-	33	-	-	-	787,000
4210	Beach Park Pass Revenue	8,107	8,974	12,474	15,000	22,900	24,900
4211	Admissions - \$10	1,680	8,946	2,868	-	-	-
4212	Admissions - \$12	203,184	199,440	224,250	122,446	184,250	-
4214	Admissions - \$15	722,930	535,260	653,260	472,440	552,750	-
4585	Miscellaneous Income	-	260	-	-	-	-
4586	Donations Income	350	314	187	-	-	-
4666	Insurance Reimbursement	-	-	11,381	-	93,000	-
	Total Revenues	936,251	753,227	904,420	1,241,614	1,784,900	811,900
	Total Revenue Incl. Transfers	936,251	753,227	904,420	1,241,614	1,784,900	811,900
Personnel Expenses							
5000	Salaries	197,220	189,810	232,400	248,897	255,643	260,200
5002	Salaries - Auditor	3,079	124	-	-	-	-
5031	Security Beach Parks	46,954	51,198	-	-	-	-
5038	Overtime	312	16	208	1,900	900	2,000
5042	Incentive Salary	-	-	-	5,230	5,230	5,670
5048	Contract Labor	1,800	-	-	-	2,500	2,500
5050	Payroll Taxes	19,989	18,281	18,209	17,097	19,557	19,900
5055	Pension Plan	2,784	5,006	2,997	5,620	5,502	9,100
5060	Employee Insurance	26,315	29,135	20,922	16,508	30,700	16,000
5061	Employee Insurance Contingency	-	-	-	-	3,070	1,600
5065	Workers Compensation	6,823	5,245	3,716	4,095	10,265	5,200
5070	TEC - Unemployment	3,337	27,134	875	322	4,500	1,000
5071	Leave Liability Accrual Expens	4,234	(3,766)	(817)	2,500	2,500	2,500
5075	Uniforms	2,697	2,044	1,470	2,406	1,500	3,000
5078	Drug Testing/Background CK	1,002	1,468	1,891	420	2,415	2,415
5079	Employment Recruiting/Relocate	27	79	1,350	-	500	500
5080	Salary Contingency	-	-	-	-	6,863	15,200
	Total Personnel Expenses	316,573	325,775	283,221	304,994	351,645	346,785
Materials/Supplies/Services							
5100	Alarm Systems	1,850	1,840	1,980	2,335	2,200	1,900
5117	Bank Charges	7,837	4,602	6,731	4,419	6,000	2,500
5118	Cash Over/Short	(282)	(3,373)	(902)	2,079	-	-
5120	Cleaning Supplies	834	3,046	3,941	1,485	4,000	5,000
5125	Contract Services	19,978	15,614	12,495	27,384	43,430	49,009
5130	Copy Lease	62	-	-	-	-	-
5135	Data Process/Soft Maintenance	2,846	2,553	1,944	2,261	2,037	9,920
5155	Office Supplies	787	1,282	1,056	570	1,500	1,345
5157	Paper Goods	4,981	2,368	3,247	294	6,000	7,500
5162	Signage	3,996	3,538	4,249	10,802	13,000	32,000
5163	Licenses/Permits	45	45	25	-	570	550
5164	Meetings & Seminars	1,211	315	114	2,000	2,800	2,200
5165	Memberships	20	-	-	75	-	-
5170	Miscellaneous	3,002	5,260	4,501	305	4,600	5,600
5185	Supplies	647	367	1,723	3,600	2,200	9,500
5187	Tickets	3,237	1,718	4,050	3,886	2,500	5,000
5189	Telephone/Cells/Internet	14,398	16,150	16,677	18,231	20,980	22,464
5190	Utilities/Elec/Gas/Water	44,931	32,193	32,255	47,830	46,000	46,000
5200	Audit Fees	4,834	5,031	5,025	5,202	5,500	5,200
5202	Legal Fees	750	6,350	6,248	22,146	10,000	15,000
5204	Professional Fees	18,035	19,615	5,750	13,519	25,188	23,015
5230	Insurance - Auto/Property	130,249	129,985	139,807	137,116	153,987	146,800
5232	Insurance - Liability	5,024	5,682	4,147	4,282	4,620	5,700

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
SB - Stewart Beach
51 - Beach User Fees
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
5234 Insurance - Claims	-	-	10,000	-	-	-
5240 M&R- Bldgs.	31,681	45,379	21,358	54,100	127,500	39,200
5242 M & R - Equip.	14,259	14,793	12,297	19,691	11,750	5,850
5254 Small Tools & Equipment	750	782	1,730	11,000	7,000	5,300
5256 Equipment Rental	1,892	-	1,446	9,949	-	-
5260 Gasoline	5,698	3,462	1,764	2,800	4,000	4,000
5370 Courier Service	65	-	-	-	-	-
5420 Port-o-lets	1,372	923	1,945	12,000	4,224	4,224
5610 Community Awareness	-	-	15,000	-	-	-
5625 First Aid Supplies	-	-	81	100	100	100
5635 Training	44	-	-	220	-	4,430
5710 Trash Barrel Liners	846	999	86	500	500	500
7100 Radio Expense	900	468	568	357	1,050	1,050
Total Materials/Supplies/Services	<u>326,781</u>	<u>320,986</u>	<u>321,339</u>	<u>420,537</u>	<u>513,236</u>	<u>460,857</u>
Special Projects						
7000 Special Projects	15,000	-	-	-	-	-
7001 New Special Projects	-	-	51,670	59,999	75,000	-
7006 Contingency-Board Approval Req	181,742	46,474	41,232	-	-	-
Total Special Projects	<u>196,742</u>	<u>46,474</u>	<u>92,902</u>	<u>59,999</u>	<u>75,000</u>	<u>-</u>
Debt Service						
5156 Interest Expense	-	102	197	110	26,900	1,400
5251 FFE/Capital - Financed	-	-	-	-	51,900	85,100
5253 Leased Equipment	(405)	-	599	599	21,317	8,500
Total Debt Service	<u>(405)</u>	<u>102</u>	<u>796</u>	<u>709</u>	<u>100,117</u>	<u>95,000</u>
Total Operating Expenses	<u>839,691</u>	<u>693,337</u>	<u>698,257</u>	<u>786,240</u>	<u>1,039,998</u>	<u>902,642</u>
Capital Assets						
5250 Capital Improvements	-	28,778	63,474	91,728	614,954	214,600
5252 Equipment Purchase	8,015	22,041	9,341	540,000	365,146	17,500
5830 Landscaping	959	-	11,373	-	-	20,000
Total Capital Assets	<u>8,974</u>	<u>50,820</u>	<u>84,188</u>	<u>631,728</u>	<u>980,100</u>	<u>252,100</u>
Total Expenditures Incl. Capital	<u>848,665</u>	<u>744,156</u>	<u>782,445</u>	<u>1,417,968</u>	<u>2,020,098</u>	<u>1,154,742</u>
Inter-Fund Transfers						
8000 Transfer - General Fund	93,590	73,603	84,926	85,290	85,290	81,190
8006 Transfer - Beach Patrol	84,000	-	90,789	98,854	135,160	142,000
8012 Transfer - Sand Replenishment	130,639	-	-	-	-	-
Total Inter-Fund Transfers	<u>308,229</u>	<u>73,603</u>	<u>175,715</u>	<u>184,144</u>	<u>220,450</u>	<u>223,190</u>
Total Expenditures Incl. Transfers	<u>1,156,894</u>	<u>817,759</u>	<u>958,160</u>	<u>1,602,112</u>	<u>2,240,548</u>	<u>1,377,932</u>
Net Income	<u>(220,643)</u>	<u>(64,532)</u>	<u>(53,740)</u>	<u>(360,498)</u>	<u>(455,648)</u>	<u>(566,032)</u>
FEMA						
4665 FEMA Reimbursement	(18,427)	(488)	-	(48,000)	(30,289)	(49,244)
5195 FEMA Storm Repairs	1,726	12,282	870	1,740	1,595	2,610
Total FEMA	<u>(16,701)</u>	<u>11,794</u>	<u>870</u>	<u>(46,260)</u>	<u>(28,694)</u>	<u>(46,634)</u>
NI - Including FEMA	<u>(203,942)</u>	<u>(76,326)</u>	<u>(54,610)</u>	<u>(314,238)</u>	<u>(426,954)</u>	<u>(519,398)</u>
Budget-Use of Reserves						
4699 Nonrecurring Revenue Source	-	-	-	174,325	174,325	186,542
Total Budget-Use of Reserves	<u>-</u>	<u>-</u>	<u>-</u>	<u>174,325</u>	<u>174,325</u>	<u>186,542</u>
Net Income	<u>(203,942)</u>	<u>(76,326)</u>	<u>(54,610)</u>	<u>(139,913)</u>	<u>(252,629)</u>	<u>(332,856)</u>

Park Board of Trustees of the City of Galveston
 Fiscal Year 2023 Department Budget Detail
 SB - Stewart Beach
 52 - Other Revenue and Expense
 From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>	
Revenues							
4041	Concession Agreement-Unrestric	10,272	16,833	15,000	17,616	113,500	202,500
4300	Gross Sales-Food & Beverage	-	-	-	1,000	-	-
4305	Gross Sales - Gift Shop	-	-	-	2,000	-	-
4338	Special Event Revenue	1,250	250	-	-	1,000	1,250
4340	Pavilion Rental	7,000	550	1,300	250	2,500	-
4405	John's Beach Service	85,952	67,762	88,412	65,000	90,000	-
4410	Snow Cone Concession	11,667	11,667	17,500	17,505	17,505	-
4416	Pavilion Concession	29,569	10,000	20,503	-	29,400	-
4425	BP/UP OFFICE RENT	32,144	32,144	31,088	132,360	132,360	232,000
4436	Water Slide	-	1,490	-	-	-	-
4585	Miscellaneous Income	396	-	-	489	-	-
4650	Grant Proceeds	-	-	-	1,484,293	1,484,293	-
4666	Insurance Reimbursement	-	-	-	2,075	-	-
4682	Gain on Sale of Asset	658	-	-	12,400	-	-
	Total Revenues	178,906	140,696	173,803	1,734,988	1,870,558	435,750
Inter-Fund Transfers							
4740	Transfer - Debt Service	278,149	-	-	28,755	28,755	21,765
	Total Inter-Fund Transfers	278,149	-	-	28,755	28,755	21,765
	Total Revenue Incl. Transfers	457,055	140,696	173,803	1,763,743	1,899,313	457,515
Personnel Expenses							
5000	Salaries	20,414	12,896	5,254	31,327	39,302	28,600
5042	Incentive Salary	-	-	-	25	-	2,000
5050	Payroll Taxes	1,558	969	422	2,276	3,007	2,190
5055	Pension Plan	78	337	17	700	1,965	1,500
5060	Employee Insurance	1,842	309	-	-	12,592	3,900
5061	Employee Insurance Contingency	-	-	-	-	1,395	390
5065	Workers Compensation	383	422	417	635	793	900
5078	Drug Testing/Background CK	-	-	-	25	-	-
5079	Employment Recruiting/Relocate	2,174	-	-	-	-	-
5080	Salary Contingency	-	-	-	-	867	2,000
	Total Personnel Expenses	26,449	14,933	6,111	34,987	59,921	41,480
Materials/Supplies/Services							
5100	Alarm Systems	540	505	540	600	600	600
5115	Advertising & Promotional	538	185	151	151	17,500	2,500
5116	Bad Debt Expense	11,104	-	-	-	-	-
5117	Bank Charges	161	41	307	260	-	-
5125	Contract Services	-	2	-	-	1,622	-
5164	Meetings & Seminars	1,118	30	-	794	550	625
5165	Memberships	50	-	-	-	535	660
5170	Miscellaneous	-	-	83	-	2,000	375
5189	Telephone/Cells/Internet	-	-	-	120	120	225
5202	Legal Fees	21	-	-	-	-	-
5232	Insurance - Liability	550	1,310	4,715	1,347	-	-
5240	M&R- Bldgs.	-	7,200	668	-	-	-
5242	M & R - Equip.	-	-	-	295	-	250
5260	Gasoline	-	-	-	-	-	250
5407	Grant	-	-	-	1,562,881	1,484,293	-
5420	Port-o-lets	-	-	469	1,152	-	-
5635	Training	-	423	-	924	-	125
6005	Cost of Sales-Store/Snack Bar	-	-	-	289	-	-
6010	Cost of Sales - Gift Shop	-	-	-	1,260	-	-
	Total Materials/Supplies/Services	14,082	9,696	6,932	1,570,072	1,507,220	5,610

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
SB - Stewart Beach
52 - Other Revenue and Expense
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Special Projects						
7006						
Contingency-Board Approval Req	-	-	-	24,328	25,459	-
Total Special Projects	-	-	-	24,328	25,459	-
Total Operating Expenses	<u>40,530</u>	<u>24,630</u>	<u>13,042</u>	<u>1,629,388</u>	<u>1,592,600</u>	<u>47,090</u>
Capital Assets						
5255						
Loss (Gain) on Sale of Asset	-	-	(26,832)	-	-	-
Total Capital Assets	-	-	(26,832)	-	-	-
Total Expenditures Incl. Capital	<u>40,530</u>	<u>24,630</u>	<u>(13,790)</u>	<u>1,629,388</u>	<u>1,592,600</u>	<u>47,090</u>
Inter-Fund Transfers						
8000						
Transfer - General Fund	-	6,156	7,103	25,390	25,390	30,935
Total Inter-Fund Transfers	-	6,156	7,103	25,390	25,390	30,935
Total Expenditures Incl. Transfers	<u>40,530</u>	<u>30,786</u>	<u>(6,687)</u>	<u>1,654,778</u>	<u>1,617,990</u>	<u>78,025</u>
Net Income	<u>416,525</u>	<u>109,910</u>	<u>180,491</u>	<u>108,965</u>	<u>281,323</u>	<u>379,490</u>
NI - Including FEMA	<u>416,525</u>	<u>109,910</u>	<u>180,491</u>	<u>108,965</u>	<u>281,323</u>	<u>379,490</u>
Net Income	<u>416,525</u>	<u>109,910</u>	<u>180,491</u>	<u>108,965</u>	<u>281,323</u>	<u>379,490</u>

**Fiscal Year 2023 Budget
Stewart Beach
Line Item Support**

<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Beach User Dept 51 Cost</u>	<u>Unrestricted Dept 52 Cost</u>
5042	Incentive Salary	Park Manager/GM/Guest Exp. Mgr. Incentive	\$ 5,670	\$ 2,000
5048	Contract Labor	Contingency	\$ 2,500	\$ -
5075	Uniforms	UV Shirts, Manager Shirts, Hats, Straw Hats	\$ 3,000	\$ -
5038	Overtime	As needed	\$ 2,000	\$ -
5078	Drug Testing/Backgrd Cks	Drug Tests (35 @ \$25)	875	-
		Background Checks (35 @ \$44)	1,540	-
			\$ 2,415	\$ -
5079	Employee Recruitment	Job Posting/Relocation Expense	\$ 500	\$ -
5080	Salary Contingency	Merit Increase	\$ 15,200	\$ 2,000
5100	Alarm System	Office \$80 x 12/mths	960	-
		Pavilion \$45 x 12/mths	540	-
		Concessionaire Ofc \$45 x 12/mths	-	540
		Fees: Batteries/Chg Codes/etc	400	60
			\$ 1,900	\$ 600
5115	Advertising	Concessionaire Bids/Notices	\$ -	\$ 2,500
5117	Bank Charges	Bank Fees	\$ 2,500	\$ -
5120	Cleaning Supplies	Chemicals, Cleaning Supplies for amenities	\$ 5,000	\$ -
5125	Contract Services	Dumpsters (75 dumps @ \$350ea)Srvc fee	26,250	-
		Sewer Cleanout (4 @ 175)	700	-
		Security Camera Annual Dues	150	-
		Sparklets Rental \$2 x 12 & Products	774	-
		Pest Control Service	1,800	-
		Fire Extinguisher Inspection	35	-
		Money Counters Contract (annual) + Parts	2,500	-
		Mowing (\$2400 per month EOW)	16,800	-
			\$ 49,009	\$ -
5135	Data Processing/Software/ Maintenance	GCS DocsVault (Annual Mtc) 1 users	100	-
		GCS Microsoft Office	2,155	-
		GCS Prepaid Block	3,090	-
		GCS Rbs	1,676	-
		GCS Cloud	208	-
		GCS Uattend Time Clock	703	-
		GCS Adobe	661	-
		Facility Dude Software (Annual)	532	-
		When to Work (Scheduling Software)	200	-
		Misc Software & Upgrades	575	-
		Operations Management Allocations	20	-
			\$ 9,920	\$ -

**Fiscal Year 2023 Budget
Stewart Beach
Line Item Support**

<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Beach User Dept 51 Cost</u>	<u>Unrestricted Dept 52 Cost</u>
5155	Office Supplies	Printer Ink, Paper, General Office Supplies	1,100	-
		Operations Management Allocations	245	-
			\$ 1,345	\$ -
5156	Interest Expense	Mobile Amentities Debt Service	\$ 1,400	\$ -
5157	Paper Goods	Toilet Tissue/ Paper Goods	\$ 7,500	\$ -
5162	Signage	Replace/ New/ Entrance	30,000	-
		Operations Management Allocations	2,000	-
			\$ 32,000	\$ -
5163	Licenses/Permits	COG Dumpster Permit	25	-
		Alarm Permit	25	-
		Misc	500	-
			\$ 550	\$ -
5164	Meetings & Seminars	TRAPS (MGR)	1,000	-
		Misc. Travel	1,200	-
		Operations Management Allocations	-	625
			\$ 2,200	\$ 625
5165	Memberships	TRAPS (MGR)	-	535
		Operations Management Allocations	-	125
			\$ -	\$ 660
5170	Miscellaneous	AIA Sand Castle Shuttle Bus	3,000	-
		Team Building and Appreciation	1,500	-
		Miscellaneous	1,000	-
		Operations Management Allocations	100	375
			\$ 5,600	\$ 375
5185	Materials & Supplies	Nuts/Bolts/Gloves/Nails/etc.	4,500	-
		Insect Repellent / Sunscreen	800	-
		Materials, Supplies, & Emergency Repairs	4,200	-
			\$ 9,500	\$ -
5187	Tickets		\$ 5,000	\$ -
5189	Telephone/Cell/Internet	Comcast (Network) \$540/mth	6,480	-
		Comcast (Dedicated Svc) \$135/mth	1,620	-
		Distinct Data Ph (3 lines @ \$35/ea)	1,260	-
		Distinct Data LD (\$2/mth x 12)	24	-
		T-Mobile (1 Cell @ 30/mth)	360	-
		T-Mobile (2 @ \$30/mth)	720	-
		Cell Reimburse (Supt & Mgr) \$75/mth ea	1,800	-
		AT&T (2 lines @ \$50/ea)	1,200	-
		HughesNet Satellite Internet 2 @ \$250/mth ea	6,000	-
		Misc (repairs, equipment, etc.)	3,000	-
		Operations Management Allocations	-	225
			\$ 22,464	\$ 225

**Fiscal Year 2023 Budget
Stewart Beach
Line Item Support**

<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Beach User Dept 51 Cost</u>	<u>Unrestricted Dept 52 Cost</u>
5190	Utilities	City of Galveston-Water	25,000	-
		Electricity	21,000	-
			\$ 46,000	\$ -
5200	Audit Fees	External Audit fee	\$ 5,200	\$ -
5202	Legal Fees	Legal Counsel	\$ 15,000	\$ -
5204	Professional Fees	Maximus	1,250	-
		Atkins - Drainage Maintenance & Monitoring	21,765	-
			\$ 23,015	\$ -
5230	Insurance - Auto/Property		\$ 146,800	\$ -
5232	Insurance - Liability		\$ 5,700	\$ -
5240	M & R Building	Maintenance on plumbing for Mobile Amenities	3,000	-
		Maintenance on Dressing Rooms, Showers	2,700	-
		Maintenance on Shade Structures	1,500	-
		Maintenance on Sewer Pump and Equipment	5,000	-
		Maintenance of Perimeter fence, gate, doors	2,500	-
		Garage Door Repairs	2,500	-
		Misc Emergency Repairs	10,000	-
		Pavilion Fence	12,000	-
			\$ 39,200	\$ -
5242	M & R Equipment	Equipment	5,000	-
		EFM Maintenance Fee	750	-
		Operations Management Allocations	100	250
			\$ 5,850	\$ 250
5250	Capital Improvements	Concrete Work on Building	200,000	-
		Plaza Office Build	4,600	-
		Special Use Entrance Improvements	10,000	-
			\$ 214,600	\$ -
5251	Debt Service - Principal	Mobile Amenities Debt Service	\$ 85,100	\$ -
5252	Equipment Purchase	14' Utility Trailer	2,500	-
		Side-by-Side 2-person	15,000	-
			\$ 17,500	\$ -
5253	Leased Vehicles	EFM Leased vehicles - 1 Ram 1500 & 1 full ton	\$ 8,500	\$ -
5254	Small Tools & Equip	Misc Cordless & Hand Tools	\$ 5,300	\$ -
5260	Gasoline	Operations Management Allocations	\$ 4,000	\$ 250

**Fiscal Year 2023 Budget
Stewart Beach
Line Item Support**

<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Beach User Dept 51 Cost</u>	<u>Unrestricted Dept 52 Cost</u>
5420	Port-a-Lets	Special events (6 ea-4 times/yr x \$96)	1,152	-
		7 months at 4wks	3,072	-
			\$ 4,224	\$ -
			<hr/> <hr/>	
5625	First Aid Supplies		\$ 100	\$ -
			<hr/> <hr/>	
5635	Training	Sea Turtle Seminar/Training 6 @ \$50 Each	300	-
		CPR 16 @ 22 each	352	-
		Leadership and Staff Training	2,500	-
		Operations Management Allocations	250	125
		Percipio (4 @ \$257/ea)	1,028	-
			\$ 4,430	\$ 125
			<hr/> <hr/>	
5710	Trash Barrel Liners		\$ 500	\$ -
			<hr/> <hr/>	
5830	Landscaping	Landscaping at A Gate	\$ 20,000	\$ -
			<hr/> <hr/>	
7100	Radios	GCEM Airtime 7ea @ \$90	630	-
		Contingency	420	-
			\$ 1,050	\$ -
			<hr/> <hr/>	
4665	FEMA Reimbursable	14425 SB-102 Site	(26,874)	-
		14653 SP-108 AP SB (SW Ticket Booth)	(22,369)	-
			\$ (49,244)	\$ -
			<hr/> <hr/>	
5195	FEMA	WSP TO 02	1,160	-
		WSP TO 04	1,450	-
			\$ 2,610	\$ -
			<hr/> <hr/>	

Seawolf Park

Guest Experience

- Define programming and develop schedule of events
- Increase awareness of park
- Develop evaluation tools for guests to provide feedback about programs
- Conduct accessibility assessment in partnership with UTMB
- Explore Memorial Trees concept

Revenue Generation

- Drive \$1,187,500 in parking fees, Galveston Naval Museum admissions and fishing passes for the year.
- Engage with community-based organizers for philanthropic fundraising opportunities for Galveston Naval Museum
- Develop rental program for shaded picnic areas, focusing on family reunions and birthdays
- Partner with CHF on birthday packages and experiences
- Seek new concessionaire opportunities
- Work with TD to identify potential sponsor opportunities

Capital, Maintenance and Repairs

- Ticket Booth interior re-model
- Landscape entrance of the park
- Contingency Items: Playground repairs

Projects

- Bid out and award the mooring of the USS Stewart
- Complete the Fishing Pier extension engineering
- Investigate Channel Rip Rap Regulatory
- Pursue development of RV park at Seawolf through private or public investment

**SEAWOLF PARK
PROPOSED BUDGET FISCAL YEAR 2023**

OPERATIONS

REVENUES	1,256,750
TOTAL OPERATING REVENUE	1,256,750
PERSONNEL EXPENSE	(692,800)
MATERIAL / SUPPLIES / SERVICES	(731,366)
TOTAL OPERATING EXPENSE	(1,424,166)
NET OPERATING INCOME	(167,416)

OTHER REVENUE/EXPENSE

INTERFUND TRANSFERS IN	335,000
BUDGETED CASH USE	426,966
TOTAL OTHER REVENUE	761,966
INTERFUND TRANSFERS-OUT	(149,050)
TOTAL OTHER EXPENSE	(149,050)
NET INCOME AFTER TRANSFERS	445,500

CAPITAL OUTLAY

LOAN PROCEEDS FOR CAPITAL EXP.	1,080,000
TOTAL FINANCING PROCEEDS	1,080,000
CAPITAL EXPENDITURES	(1,454,000)
LANDSCAPING	(53,500)
EQUIPMENT	(18,000)
TOTAL CAPITAL EXPENDITURES	(1,525,500)
NET INCOME AFTER CAPITAL	-

GRANTS

GRANT REVENUE	-
GRANT EXPENSE	-
NET GRANTS	-

FEMA

FEMA - REIMBURSEMENT	373,678
FEMA- EXPENSE	(687,712)
NET FEMA	(314,034)

NET INCOME AFTER FEMA & GRANTS	(314,034)
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BEGINNING CASH RESERVE	950,000
NET CASH IMPACT FY2023	(741,000)
ENDING CASH	209,000

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Budget Summary - ALL DEPARTMENTS
SW - Seawolf Park
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Revenues	1,436,583	1,115,904	1,319,209	1,233,818	1,223,150	2,336,750
Inter-Fund Transfers	-	-	-	308,758	308,758	335,000
Total Revenue Incl. Transfers	<u>1,436,583</u>	<u>1,115,904</u>	<u>1,319,209</u>	<u>1,542,576</u>	<u>1,531,908</u>	<u>2,671,750</u>
Personnel Expenses	524,259	478,142	558,701	612,626	696,949	692,800
Materials/Supplies/Services	421,521	288,859	224,159	248,790	277,260	424,566
Special Projects	202,478	251,867	302,547	372,989	479,300	1,701,800
Debt Service	<u>(1,285)</u>	<u>(10)</u>	<u>435</u>	<u>-</u>	<u>-</u>	<u>34,400</u>
Total Operating Expenses	<u>1,146,974</u>	<u>1,018,859</u>	<u>1,085,841</u>	<u>1,234,406</u>	<u>1,453,509</u>	<u>2,853,566</u>
Capital Assets	<u>21,866</u>	<u>39,948</u>	<u>42,076</u>	<u>83,919</u>	<u>79,600</u>	<u>96,100</u>
Total Expenditures Incl. Capital	<u>1,168,840</u>	<u>1,058,807</u>	<u>1,127,917</u>	<u>1,318,325</u>	<u>1,533,109</u>	<u>2,949,666</u>
Inter-Fund Transfers	<u>146,065</u>	<u>100,862</u>	<u>124,701</u>	<u>139,310</u>	<u>146,719</u>	<u>149,050</u>
Total Expenditures Incl. Transfers	<u>1,314,905</u>	<u>1,159,669</u>	<u>1,252,617</u>	<u>1,457,635</u>	<u>1,679,828</u>	<u>3,098,716</u>
Net Income	<u>121,678</u>	<u>(43,764)</u>	<u>66,591</u>	<u>84,942</u>	<u>(147,920)</u>	<u>(426,966)</u>
FEMA	<u>9,294</u>	<u>138,399</u>	<u>(91,299)</u>	<u>(47,570)</u>	<u>513,020</u>	<u>314,034</u>
NI - Including FEMA	<u>112,384</u>	<u>(182,163)</u>	<u>157,890</u>	<u>132,512</u>	<u>(660,940)</u>	<u>(741,000)</u>
Budget-Use of Reserves	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>147,919</u>	<u>426,966</u>
Net Income	<u>112,384</u>	<u>(182,163)</u>	<u>157,890</u>	<u>132,512</u>	<u>(513,021)</u>	<u>(314,034)</u>

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
SW - Seawolf Park
45 - Parking Admissions
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Revenues						
4200	Admissions	339,341	308,743	408,025	385,633	344,980
4205	Bus Parking	1,357	1,025	1,225	1,260	-
4206	NONRESIDENT-ADULT	-	3	-	-	-
4210	Beach Park Pass Revenue	<u>250</u>	<u>500</u>	<u>900</u>	<u>1,150</u>	<u>-</u>
	Total Revenues	<u>340,947</u>	<u>310,271</u>	<u>410,149</u>	<u>388,043</u>	<u>344,980</u>
	Total Revenue Incl. Transfers	<u>340,947</u>	<u>310,271</u>	<u>410,149</u>	<u>388,043</u>	<u>344,980</u>
Personnel Expenses						
5000	Salaries	74,251	55,467	82,956	88,324	86,133
5038	Overtime	3,317	2,426	3,605	3,464	6,300
5042	Incentive Salary	-	-	-	200	-
5050	Payroll Taxes	5,717	4,304	6,704	6,627	6,589
5055	Pension Plan	999	-	-	-	4,482
5060	Employee Insurance	9,679	19,744	30,384	25,033	18,168
5061	Employee Insurance Contingency	-	-	-	-	1,998
5065	Workers Compensation	992	1,153	1,642	1,469	2,689
5080	Salary Contingency	-	-	-	-	2,619
	Total Personnel Expenses	<u>94,956</u>	<u>83,094</u>	<u>125,291</u>	<u>125,117</u>	<u>128,978</u>
Materials/Supplies/Services						
5170	Miscellaneous	-	-	-	170	-
5187	Tickets	-	-	-	-	1,750
5232	Insurance - Liability	<u>961</u>	<u>841</u>	<u>741</u>	<u>1,069</u>	<u>-</u>
	Total Materials/Supplies/Services	<u>961</u>	<u>841</u>	<u>741</u>	<u>1,239</u>	<u>1,750</u>
	Total Operating Expenses	<u>95,917</u>	<u>83,935</u>	<u>126,032</u>	<u>126,356</u>	<u>130,728</u>
	Total Expenditures Incl. Capital	<u>95,917</u>	<u>83,935</u>	<u>126,032</u>	<u>126,356</u>	<u>130,728</u>
	Total Expenditures Incl. Transfers	<u>95,917</u>	<u>83,935</u>	<u>126,032</u>	<u>126,356</u>	<u>130,728</u>
	Net Income	<u>245,030</u>	<u>226,336</u>	<u>284,117</u>	<u>261,687</u>	<u>214,252</u>
	NI - Including FEMA	<u>245,030</u>	<u>226,336</u>	<u>284,117</u>	<u>261,687</u>	<u>214,252</u>
	Net Income	<u>245,030</u>	<u>226,336</u>	<u>284,117</u>	<u>261,687</u>	<u>214,252</u>

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
SW - Seawolf Park
52 - Concessions and Vending
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Revenues						
4300						
Gross Sales-Food & Beverage	-	-	250	23	-	5,000
4310						
Vending Machines	1,415	642	-	-	1,440	-
4338						
Special Event Revenue	-	-	-	-	-	1,250
4340						
Pavilion Rental	-	-	-	575	-	-
Total Revenues	1,415	642	250	598	1,440	6,250
Total Revenue Incl. Transfers	<u>1,415</u>	<u>642</u>	<u>250</u>	<u>598</u>	<u>1,440</u>	<u>6,250</u>
Materials/Supplies/Services						
5117						
Bank Charges	-	4,274	-	-	-	-
6005						
Cost of Sales-Store/Snack Bar	-	-	-	150	-	4,000
Total Materials/Supplies/Services	-	4,274	-	150	-	4,000
Total Operating Expenses	<u>-</u>	<u>4,274</u>	<u>-</u>	<u>150</u>	<u>-</u>	<u>4,000</u>
Total Expenditures Incl. Capital	<u>-</u>	<u>4,274</u>	<u>-</u>	<u>150</u>	<u>-</u>	<u>4,000</u>
Total Expenditures Incl. Transfers	<u>-</u>	<u>4,274</u>	<u>-</u>	<u>150</u>	<u>-</u>	<u>4,000</u>
Net Income	<u>1,415</u>	<u>(3,632)</u>	<u>250</u>	<u>448</u>	<u>1,440</u>	<u>2,250</u>
NI - Including FEMA	<u>1,415</u>	<u>(3,632)</u>	<u>250</u>	<u>448</u>	<u>1,440</u>	<u>2,250</u>
Net Income	<u>1,415</u>	<u>(3,632)</u>	<u>250</u>	<u>448</u>	<u>1,440</u>	<u>2,250</u>

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
SW - Seawolf Park
54 - Submarine and Ship
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>	
Revenues							
4200	Admissions	301,717	29,564	32,178	52,100	23,350	49,500
4201	Admissions - Military	13,945	2,505	3,600	5,224	-	-
4202	Admissions - Senior	21,850	4,315	-	-	-	-
4203	Admissions - Child	43,477	3,550	-	-	-	-
4204	Admissions-Group	10,343	966	-	-	-	-
4428	CHF - Rent	-	-	54,000	54,000	54,000	60,000
	Total Revenues	391,332	40,900	89,778	111,324	77,350	109,500
	Total Revenue Incl. Transfers	391,332	40,900	89,778	111,324	77,350	109,500
Personnel Expenses							
5000	Salaries	60,331	70,408	-	-	-	-
5038	Overtime	3,738	2,638	-	-	-	-
5050	Payroll Taxes	4,621	5,394	-	-	-	-
5055	Pension Plan	1,258	854	-	-	-	-
5060	Employee Insurance	15,669	17,107	-	-	-	-
5065	Workers Compensation	1,212	1,667	(270)	-	-	-
5075	Uniforms	-	301	-	-	-	-
	Total Personnel Expenses	86,830	98,369	(270)	-	-	-
Materials/Supplies/Services							
5125	Contract Services	-	1,375	-	-	-	-
5162	Signage	342	685	-	-	-	-
5190	Utilities/Elec/Gas/Water	-	10,252	-	-	-	-
5202	Legal Fees	100	-	-	-	-	-
5230	Insurance - Auto/Property	601	487	180	169	-	-
5232	Insurance - Liability	(390)	(82)	186	200	-	-
5240	M&R- Bldgs.	1,699	4,779	-	-	-	-
5408	CHF - 50% S & S Admissions	195,666	20,450	-	-	-	-
5815	Wrist Bands	1,023	-	-	-	-	-
	Total Materials/Supplies/Services	199,040	37,945	366	369	-	-
	Total Operating Expenses	285,870	136,315	95	369	-	-
Capital Assets							
5250	Capital Improvements	1,499	-	-	-	-	-
	Total Capital Assets	1,499	-	-	-	-	-
	Total Expenditures Incl. Capital	287,369	136,315	95	369	-	-
	Total Expenditures Incl. Transfers	287,369	136,315	95	369	-	-
	Net Income	103,963	(95,415)	89,683	110,955	77,350	109,500
FEMA							
5195	FEMA Storm Repairs	8,522	630	-	-	-	-
	Total FEMA	8,522	630	-	-	-	-
	NI - Including FEMA	95,440	(96,045)	89,683	110,955	77,350	109,500
	Net Income	95,440	(96,045)	89,683	110,955	77,350	109,500

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
SW - Seawolf Park
55 - Fishing
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Revenues						
4042 Seawolf Bait Camp Lease	4,470	2,173	180	-	1,380	-
4200 Admissions	3,674	8,307	10,823	11,290	792,000	743,000
4202 Admissions - Senior	3,144	504	717	848	-	-
4203 Admissions - Child	102	300	480	317	-	-
4206 NONRESIDENT-ADULT	627,892	680,660	721,109	634,481	-	-
4207 NONRESIDENT-SENIOR	33,186	35,632	45,323	53,021	-	-
4208 NONRESIDENT-CHILD	29,250	35,376	35,615	25,042	-	-
4338 Special Event Revenue	150	-	-	-	-	-
4585 Miscellaneous Income	878	1,006	1,381	1,293	6,000	3,000
Total Revenues	<u>702,746</u>	<u>763,958</u>	<u>815,628</u>	<u>726,293</u>	<u>799,380</u>	<u>746,000</u>
Total Revenue Incl. Transfers	<u>702,746</u>	<u>763,958</u>	<u>815,628</u>	<u>726,293</u>	<u>799,380</u>	<u>746,000</u>
Personnel Expenses						
5000 Salaries	45,611	55,465	102,417	106,402	126,272	129,300
5038 Overtime	4,681	2,963	5,455	3,183	4,800	4,000
5050 Payroll Taxes	3,763	4,418	8,496	7,897	9,660	10,200
5055 Pension Plan	2,466	969	-	-	3,325	3,300
5060 Employee Insurance	9,654	5,165	15,879	24,889	25,315	27,200
5061 Employee Insurance Contingency	-	-	-	-	2,785	2,720
5065 Workers Compensation	1,491	1,491	1,730	2,100	3,751	2,400
5080 Salary Contingency	-	-	-	-	2,872	9,050
Total Personnel Expenses	<u>67,667</u>	<u>70,471</u>	<u>133,977</u>	<u>144,471</u>	<u>178,780</u>	<u>188,170</u>
Materials/Supplies/Services						
5118 Cash Over/Short	1	10	-	44	-	-
5187 Tickets	-	1,735	-	1,762	-	-
5230 Insurance - Auto/Property	150	153	180	169	-	-
5232 Insurance - Liability	1,721	1,530	1,665	2,065	-	-
5815 Wrist Bands	1,432	1,536	2,266	3,000	3,000	3,000
Total Materials/Supplies/Services	<u>3,304</u>	<u>4,964</u>	<u>4,111</u>	<u>7,040</u>	<u>3,000</u>	<u>3,000</u>
Total Operating Expenses	<u>70,971</u>	<u>75,436</u>	<u>138,088</u>	<u>151,511</u>	<u>181,780</u>	<u>191,170</u>
Total Expenditures Incl. Capital	<u>70,971</u>	<u>75,436</u>	<u>138,088</u>	<u>151,511</u>	<u>181,780</u>	<u>191,170</u>
Total Expenditures Incl. Transfers	<u>70,971</u>	<u>75,436</u>	<u>138,088</u>	<u>151,511</u>	<u>181,780</u>	<u>191,170</u>
Net Income	<u>631,775</u>	<u>688,523</u>	<u>677,540</u>	<u>574,782</u>	<u>617,600</u>	<u>554,830</u>
NI - Including FEMA	<u>631,775</u>	<u>688,523</u>	<u>677,540</u>	<u>574,782</u>	<u>617,600</u>	<u>554,830</u>
Net Income	<u>631,775</u>	<u>688,523</u>	<u>677,540</u>	<u>574,782</u>	<u>617,600</u>	<u>554,830</u>

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
SW - Seawolf Park
70 - Administration
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Revenues						
4041	Concession Agreement-Unrestric	-	-	152	-	-
4050	Loan/Line of Credit Proceeds	-	-	-	-	1,080,000
4300	Gross Sales-Food & Beverage	-	-	-	2,232	-
4585	Miscellaneous Income	-	-	500	-	-
4666	Insurance Reimbursement	-	-	2,575	5,185	-
4675	Sales Tax Discounts	142	133	176	143	-
	Total Revenues	142	133	3,403	7,560	1,080,000
Inter-Fund Transfers						
4745	Transfer - Tourism Development	-	-	-	308,758	335,000
	Total Inter-Fund Transfers	-	-	-	308,758	335,000
	Total Revenue Incl. Transfers	142	133	3,403	316,318	1,415,000
Personnel Expenses						
5000	Salaries	194,962	147,614	218,544	243,934	240,800
5002	Salaries - Auditor	3,520	142	-	-	-
5031	Security Beach Parks	13,760	11,030	-	-	-
5038	Overtime	4,349	2,980	6,008	7,003	8,700
5042	Incentive Salary	-	-	2,840	6,730	7,700
5048	Contract Labor	-	-	621	760	5,000
5050	Payroll Taxes	16,660	16,157	13,662	18,769	18,500
5055	Pension Plan	3,317	3,385	3,818	7,022	9,000
5060	Employee Insurance	36,069	33,869	43,756	46,896	43,700
5061	Employee Insurance Contingency	-	-	-	-	4,370
5065	Workers Compensation	3,662	3,330	3,853	4,299	4,600
5070	TEC - Unemployment	-	7,294	2,736	3,497	6,000
5071	Leave Liability Accrual Expens	(4,621)	(2,634)	(649)	1,500	1,200
5075	Uniforms	683	2,051	2,571	1,801	3,202
5078	Drug Testing/Background CK	245	990	1,189	828	828
5079	Employment Recruiting/Relocate	2,201	-	753	-	500
5080	Salary Contingency	-	-	-	-	16,900
	Total Personnel Expenses	274,806	226,207	299,702	343,039	371,000
Materials/Supplies/Services						
5100	Alarm Systems	1,155	1,102	1,285	1,239	1,240
5115	Advertising & Promotional	9,335	3,830	1,000	7,400	-
5117	Bank Charges	14,611	14,031	16,481	16,181	16,200
5118	Cash Over/Short	(337)	52	(571)	813	-
5120	Cleaning Supplies	1,817	2,423	2,194	1,781	3,000
5125	Contract Services	29,425	25,779	28,755	29,470	43,020
5130	Copy Lease	3	-	-	-	-
5135	Data Process/Soft Maintenance	2,485	1,898	1,753	1,759	5,100
5155	Office Supplies	2,621	2,405	1,822	1,948	2,745
5157	Paper Goods	2,007	679	733	1,577	1,500
5162	Signage	1,808	1,840	1,934	2,620	2,500
5163	Licenses/Permits	50	50	50	50	50
5164	Meetings & Seminars	1,420	125	100	5,520	5,125
5165	Memberships	20	-	-	-	725
5170	Miscellaneous	99	648	1,310	937	2,475
5185	Supplies	530	180	2,030	1,745	2,200
5189	Telephone/Cells/Internet	11,933	13,967	8,187	8,380	11,930
5190	Utilities/Elec/Gas/Water	32,900	22,122	29,895	31,179	28,200
5200	Audit Fees	4,410	4,590	4,584	4,728	4,800
5202	Legal Fees	125	40,512	6,200	3,153	4,000
5204	Professional Fees	-	12,500	-	2,642	134,250
5230	Insurance - Auto/Property	40,344	41,601	41,980	46,377	52,700

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
SW - Seawolf Park
70 - Administration
From 10/1/2022 Through 9/30/2023

		<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
5232	Insurance - Liability	1,811	2,482	2,315	1,308	2,640	2,400
5234	Insurance - Claims	967	-	5,000	-	-	-
5240	M&R- Bldgs.	23,369	17,426	33,920	36,208	38,670	50,350
5242	M & R - Equip.	12,285	2,319	2,413	7,977	7,000	7,550
5254	Small Tools & Equipment	3,739	5,213	6,002	2,293	2,500	2,500
5256	Equipment Rental	1,119	-	-	-	1,500	1,500
5260	Gasoline	1,835	1,980	2,130	2,388	3,500	3,750
5420	Port-o-lets	13,363	16,491	15,020	16,335	15,888	15,888
5625	First Aid Supplies	-	-	-	53	150	150
5635	Training	88	211	-	1,044	1,100	6,168
5710	Trash Barrel Liners	2,606	3,669	1,600	2,361	3,800	3,800
6005	Cost of Sales-Store/Snack Bar	-	-	-	526	-	-
7100	Radio Expense	270	709	818	-	-	-
	Total Materials/Supplies/Services	218,216	240,835	218,942	239,992	272,510	415,816
	Special Projects						
7000	Special Projects	2,478	1,867	2,547	2,989	4,300	4,300
7001	New Special Projects	-	-	-	-	-	2,500
7006	Contingency-Board Approval Req	-	-	-	70,000	175,000	1,395,000
7007	Revenue Sharing	200,000	250,000	300,000	300,000	300,000	300,000
	Total Special Projects	202,478	251,867	302,547	372,989	479,300	1,701,800
	Debt Service						
5156	Interest Expense	-	-	-	-	-	13,400
5251	FFE/Capital - Financed	-	-	-	-	-	21,000
5253	Leased Equipment	(1,285)	(10)	435	-	-	-
	Total Debt Service	(1,285)	(10)	435	-	-	34,400
	Total Operating Expenses	694,215	718,899	821,625	956,019	1,141,001	2,523,016
	Capital Assets						
5250	Capital Improvements	19,122	30,700	27,198	78,000	74,600	24,600
5252	Equipment Purchase	-	9,248	(19,545)	-	-	18,000
5255	Loss on Sale of Asset	-	-	(2,102)	-	-	-
5830	Landscaping	1,245	-	36,526	5,919	5,000	53,500
	Total Capital Assets	20,367	39,948	42,076	83,919	79,600	96,100
	Total Expenditures Incl. Capital	714,582	758,847	863,701	1,039,938	1,220,601	2,619,116
	Inter-Fund Transfers						
8000	Transfer - General Fund	141,065	100,862	106,262	119,135	119,135	118,750
8003	Transfer - Beach Cleaning	5,000	-	-	-	-	-
8006	Transfer - Beach Patrol	-	-	18,439	20,175	27,584	30,300
	Total Inter-Fund Transfers	146,065	100,862	124,701	139,310	146,719	149,050
	Total Expenditures Incl. Transfers	860,647	859,709	988,402	1,179,248	1,367,320	2,768,166
	Net Income	(860,506)	(859,576)	(984,999)	(862,930)	(1,058,562)	(1,353,166)
	FEMA						
4665	FEMA Reimbursement	(11,848)	(987)	(175,063)	(166,779)	(299,835)	(373,678)
5195	FEMA Storm Repairs	12,620	138,756	83,764	119,209	812,855	687,712
	Total FEMA	772	137,769	(91,299)	(47,570)	513,020	314,034
	NI - Including FEMA	(861,277)	(997,345)	(893,700)	(815,360)	(1,571,582)	(1,667,200)

Park Board of Trustees of the City of Galveston
 Fiscal Year 2023 Department Budget Detail
 SW - Seawolf Park
 70 - Administration
 From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Budget-Use of Reserves						
4699 Nonrecurring Revenue Source	-	-	-	-	147,919	426,966
Total Budget-Use of Reserves	-	-	-	-	147,919	426,966
Net Income	(861,277)	(997,345)	(893,700)	(815,360)	(1,423,663)	(1,240,234)

**Fiscal Year 2023 Budget
Seawolf Park
Line Item Support**

<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Admissions Dept 45 Cost</u>	<u>Pavilion Dept 52 Cost</u>	<u>Sub&Ship Dept 54 Cost</u>	<u>Fishing Dept 55 Cost</u>	<u>Admin Dept 70 Cost</u>
5042	Incentive	Park Manager/GM/Guest Exp. Mgr. Incentive	\$ -	\$ -	\$ -	\$ -	\$ 7,700
5048	Contract Labor	Contingency	\$ -	\$ -	\$ -	\$ -	\$ 5,000
5038	Overtime	As needed	\$ 4,100	\$ -	\$ -	\$ 4,000	\$ 8,700
5075	Uniforms	Shirts/Hoodies/Hats/etc	-	-	-	-	3,000
		Operations Management Allocations	-	-	-	-	202
			\$ -	\$ -	\$ -	\$ -	\$ 3,202
5078	Drug Test/Bckgrd Cks	Drug Tests (12 @ \$25)	-	-	-	-	300
		Background Checks (12 @ \$44)	-	-	-	-	528
			\$ -	\$ -	\$ -	\$ -	\$ 828
5079	Recruitment		\$ -	\$ -	\$ -	\$ -	\$ 500
5080	Salary Contingency	Merit Increase	\$ 5,970	\$ -	\$ -	\$ 9,050	\$ 16,900
5100	Alarms	Office \$90/mth	-	-	-	-	1,080
		Updates/Batteries	-	-	-	-	160
			\$ -	\$ -	\$ -	\$ -	\$ 1,240
5117	Bank Charges	Bank Fees	\$ -	\$ -	\$ -	\$ -	\$ 16,200
5120	Cleaning Supplies	Misc Cleaning Supplies	\$ -	\$ -	\$ -	\$ -	\$ 3,000
5125	Contract Services	Sparklets Rental \$2/mth	-	-	-	-	24
		Sparklets Products & Supplies	-	-	-	-	480
		Dumpster (Pot-O-Gold) 72 @ \$275/ea	-	-	-	-	19,800
		Pest Control (Genesis) \$140/mth + Misc	-	-	-	-	1,800
		Grounds Mtc (Beach Town) \$1200/mth	-	-	-	-	14,400
		Outsource Payroll	-	-	-	-	6,216
		Fire Extinguisher Inspection	-	-	-	-	300
			\$ -	\$ -	\$ -	\$ -	\$ 43,020
5135	Data Processing	GCS DocsVault (Annual Mtc) 1 user	-	-	-	-	90
		GCS Microsoft Office	-	-	-	-	460
		GCS Prepaid Block	-	-	-	-	1,545
		GCS Rbs	-	-	-	-	840
		GCS Cloud	-	-	-	-	105
		GCS Uattend Time Clock	-	-	-	-	705
		GCS Adobe	-	-	-	-	220
		Facility Dude Software (Annual)	-	-	-	-	532
		Misc Software & Upgrades	-	-	-	-	583
		Operations Management Allocations	-	-	-	-	20
			\$ -	\$ -	\$ -	\$ -	\$ 5,100
5155	Office Supplies	Office Supplies (Ink, paper, etc)	-	-	-	-	2,500
		Operations Management Allocations	-	-	-	-	245
			\$ -	\$ -	\$ -	\$ -	\$ 2,745
5156	Interest	Interest on RV Park Loan	\$ -	\$ -	\$ -	\$ -	\$ 13,400
5157	Paper Goods	Paper Towels/Toilet Paper	\$ -	\$ -	\$ -	\$ -	\$ 1,500
5162	Signage	Update/Replace all Signs	-	-	-	-	2,000
		Operations Management Allocations	-	-	-	-	500
			\$ -	\$ -	\$ -	\$ -	\$ 2,500
5163	Licenses/Permits	Alarm Permit	-	-	-	-	25
		Dumpster Permit	-	-	-	-	25
			\$ -	\$ -	\$ -	\$ -	\$ 50

**Fiscal Year 2023 Budget
Seawolf Park
Line Item Support**

<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Admissions</u>	<u>Pavilion</u>	<u>Sub&Ship</u>	<u>Fishing</u>	<u>Admin</u>
			<u>Dept 45</u>	<u>Dept 52</u>	<u>Dept 54</u>	<u>Dept 55</u>	<u>Dept 70</u>
			<u>Cost</u>	<u>Cost</u>	<u>Cost</u>	<u>Cost</u>	<u>Cost</u>
5164	Meetings & Seminars	NRPA	-	-	-	-	2,500
		CCA	-	-	-	-	1,000
		Miscellaneous	-	-	-	-	1,000
		Operations Management Allocations	-	-	-	-	625
			\$ -	\$ -	\$ -	\$ -	\$ 5,125
5165	Memberships	NRPA	-	-	-	-	500
		CCA	-	-	-	-	100
		Operations Management Allocations	-	-	-	-	125
			\$ -	\$ -	\$ -	\$ -	\$ 725
5170	Miscellaneous	Miscellaneous	-	-	-	-	2,000
		Operations Management Allocations	-	-	-	-	475
			\$ -	\$ -	\$ -	\$ -	\$ 2,475
5185	Supplies	Consumables (nuts/bolts/bug spray/etc)	\$ -	\$ -	\$ -	\$ -	\$ 2,200
5187	Tickets	Vehicles (70/bxs of 1000 @ \$25/bx)	\$ 1,750	\$ -	\$ -	\$ -	\$ -
5189	Phone/Cell/Internet	Distinct Data Ph (2 lines @ \$40/ea)	-	-	-	-	960
		AT&T (3 Alarm Lines) @220 Month	-	-	-	-	3,640
		Comcast (Dedicated Svc) \$102/mth	-	-	-	-	1,217
		T-Mobile (1 Cr Card Reader @ \$50/mth)	-	-	-	-	600
		T-Mobile (Cell @50/mth)	-	-	-	-	600
		Galveston Internet	-	-	-	-	1,788
		Cell Reimburse (1 @ \$75/mth)	-	-	-	-	900
		Operations Management Allocations	-	-	-	-	225
		Misc (repairs, equipment, etc.)	-	-	-	-	2,000
			\$ -	\$ -	\$ -	\$ -	\$ 11,930
5190	Utilities	City of Galveston-Water	-	-	-	-	19,700
		Electricity	-	-	-	-	8,500
			\$ -	\$ -	\$ -	\$ -	\$ 28,200
4665	FEMA Reimbursements	SP-100 1657 USS Stewart Moorings	-	-	-	-	(256,689)
		SP-110 14510 Regulatory for channel rip rap (AP Pavilion)	-	-	-	-	(60,750)
		SP-122 14646 AP Pier	-	-	-	-	(56,240)
			\$ -	\$ -	\$ -	\$ -	\$ (373,678)
5195	FEMA	SP-100 1657 USS Stewart Moorings	-	-	-	-	347,549
		SP-110 14510 Regulatory for channel rip rap (AP Pavilion)	-	-	-	-	75,000
		SP-122 14646 AP Pier	-	-	-	-	247,500
		WSP TO 02	-	-	-	-	10,680
		WSP TO 03	-	-	-	-	5,235
		WSP TO 04	-	-	-	-	1,748
			\$ -	\$ -	\$ -	\$ -	\$ 687,712
5200	Audit Fees	External Audit	\$ -	\$ -	\$ -	\$ -	\$ 4,800
5202	Legal Fees	Legal Counsel	\$ -	\$ -	\$ -	\$ -	\$ 4,000
5204	Professional Fees	Ship & Sub Bulkhead Engineering	-	-	-	-	133,000
		Maximus	-	-	-	-	1,250
			\$ -	\$ -	\$ -	\$ -	\$ 134,250
5230	Insurance - Auto/Property		\$ -	\$ -	\$ -	\$ -	\$ 52,700
5232	Insurance - Liability		\$ -	\$ -	\$ -	\$ -	\$ 2,400
5240	M & R Building	Restroom Repairs	-	-	-	-	10,000
		Electrical Repairs	-	-	-	-	10,000
		Repairs to Picnic Areas (Lumber, etc)	-	-	-	-	2,350
		Light Post Repainting	-	-	-	-	20,000
		Miscellaneous	-	-	-	-	8,000
			\$ -	\$ -	\$ -	\$ -	\$ 50,350

**Fiscal Year 2023 Budget
Seawolf Park
Line Item Support**

<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Admissions</u>	<u>Pavilion</u>	<u>Sub&Ship</u>	<u>Fishing</u>	<u>Admin</u>
			<u>Dept 45</u>	<u>Dept 52</u>	<u>Dept 54</u>	<u>Dept 55</u>	<u>Dept 70</u>
			<u>Cost</u>	<u>Cost</u>	<u>Cost</u>	<u>Cost</u>	<u>Cost</u>
5242	M & R Equipment	Golf Carts Maintenance	-	-	-	-	1,600
		Tires (Golf Cart \$250 \$ Mule \$350)	-	-	-	-	600
		Replace Lights On Pier (3 @ \$1000)	-	-	-	-	3,000
		Truck Repairs (oil, tires, etc)	-	-	-	-	500
		Miscellaneous	-	-	-	-	1,500
		Operations Management Allocations	-	-	-	-	350
			\$ -	\$ -	\$ -	\$ -	\$ 7,550
5250	Capital Improvement	Ticket Booth interior re-model	-	-	-	-	20,000
		Plaza Office Build	-	-	-	-	4,600
			\$ -	\$ -	\$ -	\$ -	\$ 24,600
5251	Debt Service	RV Loan Payment	\$ -	\$ -	\$ -	\$ -	\$ 21,000
5252	Equipment Purchase	2 Golf Carts	\$ -	\$ -	\$ -	\$ -	\$ 18,000
5254	Small Tools & Equip	Hand Tools & power Equip (Drills, etc)	-	-	-	-	1,000
		Miscellaneous	-	-	-	-	1,500
			\$ -	\$ -	\$ -	\$ -	\$ 2,500
5256	Equipment Rental	Miscellaneous	\$ -	\$ -	\$ -	\$ -	\$ 1,500
5260	Gasoline	Gas	-	-	-	-	3,500
		Operations Management Allocations	-	-	-	-	250
			\$ -	\$ -	\$ -	\$ -	\$ 3,750
5420	Port-a-Lets	13 ea + 1 ADA + 2 Wash Stations	\$ -	\$ -	\$ -	\$ -	\$ 15,888
5625	First Aid Supplies	First Aid	\$ -	\$ -	\$ -	\$ -	\$ 150
5635	Training	Turtle Training (2 @ \$50/ea)	-	-	-	-	100
		CPR Training (17 @ \$35/ea)	-	-	-	-	595
		Percipio (14 @ \$257/ea)	-	-	-	-	3,598
		HVAC Training	-	-	-	-	1,500
		Operations Management Allocations	-	-	-	-	375
			\$ -	\$ -	\$ -	\$ -	\$ 6,168
5710	Trash Barrel Liners	Trash Bags	\$ -	\$ -	\$ -	\$ -	\$ 3,800
5815	Wrist Bands	Fish (150/bxs of 1000@\$20/bx)	\$ -	\$ -	\$ -	\$ 3,000	\$ -
5830	Landscaping	Landscaping (Remodel, Floral, Plants, Beds, etc)	\$ -	\$ -	\$ -	\$ -	\$ 53,500
6005	Cost of Sales	Ice, Food, etc.	\$ -	\$ 4,000	\$ -	\$ -	\$ -
7000	Special Projects	Fall Tournament (Flounder or Red Drum)	-	-	-	-	1,000
		Spring Tournament (Blk Drum or Sheepshead)	-	-	-	-	1,000
		Easter Egg Hunt	-	-	-	-	2,300
			\$ -	\$ -	\$ -	\$ -	\$ 4,300
7001	New Special Projects	Operations Management Allocations	\$ -	\$ -	\$ -	\$ -	\$ 2,500
7006	Contingency	Erosion Fill (Channel Side Rip Rap)	-	-	-	-	180,000
		Playground Repairs	-	-	-	-	15,000
		RV Park	-	-	-	-	1,200,000
			\$ -	\$ -	\$ -	\$ -	\$ 1,395,000
7007	Revenue Sharing	Revenue sharing with City of Galveston	\$ -	\$ -	\$ -	\$ -	\$ 300,000

Urban Park (Seawall Parking)

Guest Experience

- Expand partnership with Surf Rider on the Hold Onto Your Butt Campaign
- Continue to work with PayByPhone to improve user interface for app and back-office tools for call center team
- Develop quarterly reporting mechanism for PayByPhone performance
- Develop Frequently Asked Questions for guest use of PayByPhone system

Revenue Generation

- Drive \$2,000,000 in beach user fees for seawall parking
- Work with Seawall Businesses to increase number of “Cash” Partners available to assist customers who only wish to pay cash
- Increase promotion of Seawall Annual Pass and Ultimate Pass
- Refine application and permitting process for Surf Camps & Contests

Capital, Maintenance and Repairs

- Purchase mobile restrooms trailers to replace the port-a-potties as a guest enrichment.
- Repairs to Portland Loo’s related to aging
- Purchase of replacement bollards
- Repairs to planters, benches, bus stop enclosures, trash cans and bike racks

**URBAN PARK (SEAWALL PARKING)
PROPOSED BUDGET FISCAL YEAR 2023**

OPERATIONS

REVENUES		2,514,083
TOTAL OPERATING REVENUE		<u>2,514,083</u>
PERSONNEL EXPENSE	(698,953)	
MATERIAL / SUPPLIES / SERVICES	(1,123,562)	
TOTAL OPERATING EXPENSE		<u>(1,822,515)</u>
NET OPERATING INCOME		<u>691,568</u>

OTHER REVENUE/EXPENSE

INTERFUND TRANSFERS IN		-
BUDGETED CASH USE		-
TOTAL OTHER REVENUE		<u>-</u>
INTERFUND TRANSFERS-OUT	(130,568)	
TOTAL OTHER EXPENSE		<u>(130,568)</u>
NET INCOME AFTER TRANSFERS		<u>561,000</u>

CAPITAL OUTLAY

LOAN PROCEEDS FOR CAPITAL EXP.		-
TOTAL FINANCING PROCEEDS		<u>-</u>
CAPITAL EXPENDITURES	(48,000)	
LANDSCAPING	-	
EQUIPMENT	(513,000)	
TOTAL CAPITAL EXPENDITURES		<u>(561,000)</u>
NET INCOME AFTER CAPITAL		<u>-</u>

GRANTS

GRANT REVENUE		-
GRANT EXPENSE	-	
NET GRANTS		<u>-</u>

FEMA

FEMA - REIMBURSEMENT		-
FEMA- EXPENSE	-	
NET FEMA		<u>-</u>

NET INCOME AFTER FEMA & GRANTS		<u>-</u>
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BEGINNING CASH RESERVE		1,330,000
NET CASH IMPACT FY2023		-
ENDING CASH		<u>1,330,000</u>

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Budget Summary - ALL DEPARTMENTS
UP - Urban Park (Seawall Parking)
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Revenues	839,728	841,661	1,773,212	1,956,050	2,102,069	2,514,083
Total Revenue Incl. Transfers	<u>839,728</u>	<u>841,661</u>	<u>1,773,212</u>	<u>1,956,050</u>	<u>2,102,069</u>	<u>2,514,083</u>
Personnel Expenses	366,329	351,174	398,357	488,816	607,062	698,953
Materials/Supplies/Services	367,888	375,232	1,193,226	809,618	901,794	1,063,062
Special Projects	-	-	-	-	-	2,500
Debt Service	<u>157</u>	<u>37</u>	<u>3,140</u>	<u>7,187</u>	<u>6,747</u>	<u>11,400</u>
Total Operating Expenses	<u>734,373</u>	<u>726,443</u>	<u>1,594,723</u>	<u>1,305,621</u>	<u>1,515,603</u>	<u>1,775,915</u>
Capital Assets	<u>1,170</u>	<u>18,451</u>	<u>3,930</u>	<u>3,487</u>	<u>39,700</u>	<u>607,600</u>
Total Expenditures Incl. Capital	<u>735,543</u>	<u>744,893</u>	<u>1,598,653</u>	<u>1,309,108</u>	<u>1,555,303</u>	<u>2,383,515</u>
Inter-Fund Transfers	<u>83,788</u>	<u>84,158</u>	<u>177,121</u>	<u>124,350</u>	<u>124,350</u>	<u>130,568</u>
Total Expenditures Incl. Transfers	<u>819,331</u>	<u>829,052</u>	<u>1,775,774</u>	<u>1,433,458</u>	<u>1,679,653</u>	<u>2,514,083</u>
Net Income	<u>20,397</u>	<u>12,609</u>	<u>(2,562)</u>	<u>522,592</u>	<u>422,416</u>	<u>-</u>
NI - Including FEMA	<u>20,397</u>	<u>12,609</u>	<u>(2,562)</u>	<u>522,592</u>	<u>422,416</u>	<u>-</u>
Net Income	<u>20,397</u>	<u>12,609</u>	<u>(2,562)</u>	<u>522,592</u>	<u>422,416</u>	<u>-</u>

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
UP - Urban Park (Seawall Parking)
51 - Beach User Fees
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Revenues						
4200	Admissions	804,074	805,072	1,767,227	1,950,000	2,012,000
4210	Beach Park Pass Revenue	24,250	29,375	3,415	6,050	-
4214	Admissions - \$15	-	-	570	-	-
4338	Special Event Revenue	9,552	7,214	-	-	4,800
4666	Insurance Reimbursement	1,852	-	-	-	-
4670	City of Galveston Reimbursemen	-	-	-	-	477,583
4682	Gain on Sale of Asset	-	-	2,000	-	-
	Total Revenues	839,728	841,661	1,773,212	1,956,050	2,514,083
	Total Revenue Incl. Transfers	839,728	841,661	1,773,212	1,956,050	2,514,083
Personnel Expenses						
5000	Salaries	282,965	250,539	302,336	366,828	460,096
5038	Overtime	5,522	5,558	5,132	4,902	6,000
5042	Incentive Salary	-	-	2,729	6,730	6,730
5048	Contract Labor	-	5,654	-	-	-
5050	Payroll Taxes	22,971	19,308	24,245	27,238	35,197
5055	Pension Plan	2,595	4,920	4,910	7,876	10,718
5060	Employee Insurance	40,754	36,855	41,498	57,034	40,130
5061	Employee Insurance Contingency	-	-	-	-	4,414
5065	Workers Compensation	6,619	5,808	6,427	8,798	13,073
5070	TEC - Unemployment	-	24,266	6,047	811	10,000
5071	Leave Liability Accrual Expens	88	(2,978)	1,145	3,000	3,000
5075	Uniforms	2,254	1,566	2,800	5,147	7,000
5078	Drug Testing/Background CK	360	(325)	335	452	552
5079	Employment Recruiting/Relocate	2,201	-	753	-	-
5080	Salary Contingency	-	-	-	-	10,152
	Total Personnel Expenses	366,329	351,174	398,357	488,816	607,062
Materials/Supplies/Services						
5115	Advertising & Promotional	-	-	-	-	3,000
5117	Bank Charges	92,538	109,498	124,282	87,414	130,000
5118	Cash Over/Short	27	536	(134)	-	-
5120	Cleaning Supplies	833	3,035	3,102	3,658	5,025
5121	PBP Convenience Fees	67,049	59,901	69,464	62,052	65,000
5125	Contract Services	-	-	-	800	4,865
5135	Data Process/Soft Maintenance	4,365	2,778	977	1,819	2,800
5140	Dues & Subscriptions	-	-	-	-	500
5155	Office Supplies	654	961	834	1,354	1,100
5157	Paper Goods	2,412	724	1,039	2,286	4,400
5162	Signage	5,288	1,221	1,537	10,154	8,200
5164	Meetings & Seminars	1,637	(1,473)	101	2,284	4,330
5165	Memberships	30	-	-	595	595
5170	Miscellaneous	54	418	586	771	2,200
5175	Office Rent	10,644	10,644	10,644	29,880	29,880
5185	Supplies	999	570	627	2,879	2,700
5187	Tickets	303	-	-	367	400
5189	Telephone/Cells/Internet	6,506	6,653	8,846	14,291	12,700
5200	Audit Fees	2,950	3,019	3,068	3,311	3,500
5202	Legal Fees	150	100	-	167	1,500
5204	Professional Fees	-	-	-	-	6,200
5230	Insurance - Auto/Property	1,227	1,539	714	1,465	2,032
5232	Insurance - Liability	3,819	4,578	5,573	9,497	6,600
5234	Insurance - Claims	-	-	5,000	5,000	-
5240	M&R- Bldgs.	-	6,656	4,844	23,718	33,500
5242	M & R - Equip.	10,372	3,926	4,148	9,411	6,800
5254	Small Tools & Equipment	1,895	1,037	4,984	14,575	11,300

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 Department Budget Detail
UP - Urban Park (Seawall Parking)
51 - Beach User Fees
From 10/1/2022 Through 9/30/2023

	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Projected</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
5256	Equipment Rental	-	-	-	-	1,500
5258	Capital Reserve Fund	125,681	126,237	265,682	293,408	305,475
5259	City-Maintenance, Repair, Oper	21,115	25,815	669,866	195,605	203,650
5260	Gasoline	6,773	6,057	6,370	12,646	13,250
5340	Promotion Materials	-	-	-	-	1,000
5385	Collateral	-	-	696	-	7,000
5420	Port-o-lets	-	-	-	20,000	19,000
5625	First Aid Supplies	-	-	-	-	600
5635	Training	-	423	-	210	7,660
5710	Trash Barrel Liners	27	-	-	-	-
7100	Radio Expense	540	378	378	-	-
	Total Materials/Supplies/Services	<u>367,888</u>	<u>375,232</u>	<u>1,193,226</u>	<u>809,618</u>	<u>1,063,062</u>
	Special Projects					
7001	New Special Projects	-	-	-	-	2,500
	Total Special Projects	-	-	-	-	2,500
	Debt Service					
5156	Interest Expense	157	37	14	-	-
5253	Leased Equipment	-	-	3,127	7,187	11,400
	Total Debt Service	<u>157</u>	<u>37</u>	<u>3,140</u>	<u>7,187</u>	<u>11,400</u>
	Total Operating Expenses	<u>734,373</u>	<u>726,443</u>	<u>1,594,723</u>	<u>1,305,621</u>	<u>1,775,915</u>
	Capital Assets					
5245	Leasehold Improvements	-	-	1,453	-	-
5250	Capital Improvements	-	12,145	-	-	36,600
5252	Equipment Purchase	1,170	2,306	3,758	87	513,000
5255	Loss on Sale of Asset	-	-	(2,246)	-	-
5830	Landscaping	-	4,000	965	3,400	58,000
	Total Capital Assets	<u>1,170</u>	<u>18,451</u>	<u>3,930</u>	<u>3,487</u>	<u>607,600</u>
	Total Expenditures Incl. Capital	<u>735,543</u>	<u>744,893</u>	<u>1,598,653</u>	<u>1,309,108</u>	<u>2,383,515</u>
	Inter-Fund Transfers					
8000	Transfer - General Fund	83,788	84,158	177,121	124,350	130,568
	Total Inter-Fund Transfers	<u>83,788</u>	<u>84,158</u>	<u>177,121</u>	<u>124,350</u>	<u>130,568</u>
	Total Expenditures Incl. Transfers	<u>819,331</u>	<u>829,052</u>	<u>1,775,774</u>	<u>1,433,458</u>	<u>2,514,083</u>
	Net Income	<u>20,397</u>	<u>12,609</u>	<u>(2,562)</u>	<u>522,592</u>	<u>422,416</u>
	NI - Including FEMA	<u>20,397</u>	<u>12,609</u>	<u>(2,562)</u>	<u>522,592</u>	<u>422,416</u>
	Net Income	<u>20,397</u>	<u>12,609</u>	<u>(2,562)</u>	<u>522,592</u>	<u>422,416</u>

**Fiscal Year 2023 Budget
Urban Park
Line Item Support**

			Beach User Dept 51 Cost
<u>Account</u>	<u>Name</u>	<u>Description</u>	
5042	Incentive	Park Mgr./GM/Guest Exp. Mgr. Incentive	\$ 10,200
5075	Uniforms	Shirts/Coats/Hats	7,000
		Operations Management Allocations	203
			\$ 7,203
5078	Drug Testing/Backgrnd Cks	Drug Tests	300
		Background Checks	450
			\$ 750
5080	Salary Contingency	7% Merit	\$ 35,200
5115	Advertising & Promo	Advertising & Promo	2,500
		Operations Management Allocations	500
			\$ 3,000
5117	Bank Fees	Total Admissions Income x 12.13%	\$ 130,000
5120	Cleaning Supplies	Misc Cleaning Supplies	\$ 7,000
5121	PBP Convenience Fees	Total Admissions Income x 11.86%	\$ 75,000
5125	Contract Services	Misc.	\$ 4,865
5135	Data Processing/Software/ Maintenance	GCS Uattend Time clocks	460
		GCS DocsVault (Annual Mtc) 1 user	90
		GCS Microsoft Office	1,800
		GCS Prepaid Block	1,200
		GCS Rbs	630
		GCS Cloud	80
		Facility Dude Software (Annual)	532
		Misc Software & Upgrades	2,000
		Operations Management Allocations	20
			\$ 6,812
5140	Dues & Subscriptions	Dues & Subscriptions	\$ 500
5155	Office Supplies	Office Supplies (Ink,Paper,etc)	2,000
		Operations Management Allocations	245
			\$ 2,245
5157	Paper Goods	Paper Towels/Toilet Paper	\$ 4,500
5162	Signage	Replacement Poles/Signs	15,000
		Operations Management Allocations	2,000
			\$ 17,000

**Fiscal Year 2023 Budget
Urban Park
Line Item Support**

**Beach User
Dept 51
Cost**

<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>
5164 Meetings/Seminars		CCA	1,000
		NRPA	2,500
		Manager Meetings & Seminars	2,000
		Miscellaneous	1,000
		Operations Management Allocations	625
			\$ 7,125
5170 Miscellaneous		Miscellaneous	3,000
		Operations Management Allocations	475
			\$ 3,475
5165 Memberships		IPMI	595
		NRPA	500
		Miscellaneous	500
		Operations Management Allocations	125
			\$ 1,720
5175 Office Rent		Call Center rent at Plaza	\$ 29,880
5185 Supplies		Nuts,Bolts,Bug spray, etc	4,500
		Misc & Water	1,500
			\$ 6,000
5189 Telephone/Cell/Internet		Distinct Data Ph (5 lines @ \$40/ea/mo)	2,400
		Distinct Data LD (\$2.50/mth x 12)	30
		Comcast (Dedicated Svc) \$180/mth	2,200
		T-Mobile (7 Cells @ \$50/ea per mth)	4,200
		T-Mobile(3 l-pads @ 50/ea per mth)	1,800
		Computer	2,000
		Misc (repairs, equipment, etc.)	1,000
		Operations Management Allocations	225
			\$ 13,855
5200 Audit Fees		External Audit	\$ 3,400
5202 Legal Fees		Legal Counsel	\$ 1,500
5204 Professional Fees		Miscellaneous	\$ 1,500
5230 Insurance - Auto/Property			\$ 2,900
5232 Insurance - Liability			\$ 8,800

**Fiscal Year 2023 Budget
Urban Park
Line Item Support**

**Beach User
Dept 51
Cost**

<u>Account</u>	<u>Name</u>	<u>Description</u>	
5240	M & R Bldg	Portland Loos	20,000
		Planters	5,000
		Bus Stops	45,000
		Bollards	50,000
		Trash Cans & Bike Racks	3,000
		Lot Storage	20,000
5242	M & R Equip	Equipment repairs	5,000
		Lights for trucks	12,000
		EFM Leased Vehicles Maintenance Fee	500
		Operations Management Allocations	350
			\$ 17,850
5250	Capital Improvements	Bollard Purchase	10,000
		Plaza Office Build	26,600
			\$ 36,600
5252	Equipment Purchase	Hot Water Pressure Washer	13,000
		Mobile Restrooms (x5 plus pump truck)	500,000
			\$ 513,000
5253	Leased Equipment	EFM - Current 2021 leased GMC Sierra	7,100
		EFM - New lease for GMC Sierra	4,300
			\$ 11,400
5254	Sm Tools & Equip	Power Tools	3,000
		Hand Tools	1,000
		Safety Equipment	1,500
		Tool Boxes	2,000
		Electric Bike	2,500
		Miscellaneous	2,000
			\$ 12,000
5256	Equipment Rental	Miscellaneous	\$ 1,500
5258	Capital Reserve Fund	Transfer to City Capital Reserve Fund	\$ 305,475
5259	City-Maintenance, Repair, Oper	Transfer to City Maint. & Repair Fund	\$ 203,650
5260	Gasoline	Gasoline	13,000
		Operations Management Allocations	250
			\$ 13,250
5340	Promotional Material	Promotional Materials	\$ 1,000

**Fiscal Year 2023 Budget
Urban Park
Line Item Support**

**Beach User
Dept 51
Cost**

<u>Account</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>
5385	Collateral	Parking Brochures	\$ 7,000
5420	Port o Lets	26 Singles & 1 ADA @ \$2k/mnth (7 mths)	14,000
		16 Singles & 1 ADA @ \$1k/mnth (5 mths)	5,000
			\$ 19,000
5625	First Aid Supplies	First Aid	\$ 600
5635	Training	Turtle Training (20 @ \$50/ea)	1,000
		CPR Training (20 @ \$35/ea)	700
		Guest Service Training	1,500
		Certifield Park and Recreation Professional	1,000
		Percipio (12 @ \$257/ea)	3,085
		Operations Management Allocations	375
			\$ 7,660
5830	Landscaping	Palm Tree Shaving	8,000
		Planter Boxes	50,000
			\$ 58,000
7001	New Special Projects	Operations Management Allocations	\$ 2,500

Park Board of Trustees of the City of Galveston
Fiscal Year 2023 to 2027

Capital Improvement Plan



**2022-2023 Capital Improvements Plan
Park Board of Trustees Managed City Parks**

The following list of projects represent the capital projects the Park Board will undertake that require City Council approval.

R. A. Appfel Beach Drainage Project (\$150,322) – Topographic Surveying and preliminary engineering related to a drainage solution for the park.

Stewart Beach Concrete Repair Work (\$200,000) – A construction project to implement priority work at the Pavilion outlined by Stanley Spurling & Hamilton, Inc. (Consulting Engineering Services). This work will focus on concrete spalling repairs and will include repair/replacement of roof to beam and/or concrete column hangers as funding allows.

Beach Patrol Headquarters at Stewart Beach (\$456,000) – Architectural design and documentation phases for design development, construction and permitting documents, bid documents and bid negotiation assistance for a new Galveston Island Beach Patrol Headquarters.

Seawolf Park USS Stewart Mooring Project (\$347,549) – Bidding, contract award and construction of FEMA Project Worksheet 1657 for the mooring of the USS Stewart. Our partner the Galveston Naval Museum has been consulted and a design that is agreeable to all parties will be implemented.

Seawolf Park Fishing Pier Extension (\$247,500) – This project allocates FEMA funding for the engineering and regulatory permitting for an extension to the existing fishing pier, under Project Worksheet 14646. Once the design has been approved by FEMA, an amendment will be written for the construction in future years.

Seawolf Park Ship & Sub Bulkhead (\$133,000) – Funding will support the initial engineering and regulatory permit work for a new bulkhead on the southwest side of the park to protect the USS Stewart & USS Cavalla.

Contingency Seawolf Park Erosion Fill (\$180,000) – If approved and resources are available, this project would address areas around the perimeter of the park where the shoreline rip rap needs stabilization.

Contingency Seawolf Park RV Park (\$1,200,000) – If approved, this project would construct a thirty-six (36) space, limited service RV park amenity. Each site would have a concrete pad to accommodate both the RV and a tow vehicle, a picnic table, landscaping, 50amp electric hook-up and water. No sewer dump will be constructed on site.

East End Lagoon RESTORE (\$212,033) – This funding will support bidding & construction of an outdoor interpretive center with restrooms and formalized parking. This funding will also support the initial planning and design of trails and an interpretive package for signage and education. This is based on an executed Work Plan in early October 2022.

Urban Park (\$500,000) – The purchase and deployment of six (6) mobile restrooms west of 61st Street on Seawall Blvd.

2022-2023 Capital Improvements Plan Park Board of Trustees Coastal Projects

The following list of projects represent the capital projects the Park Board will undertake this fiscal year along the coast of Galveston Island. Although these projects do not require Council approval through Interlocal Agreement; most have already been vetted through Industrial Development Corporation (IDC) funding which requires a Council vote.

Dellanera Beach Repair Harvey FEMA (\$4,680,797) – Hurricane Harvey impacted the area in August 2017 resulting in beach erosion with a loss of 118,668CY of beach quality sand. This project will restore the impacted beach area to its pre-disaster condition. This project is supported by FEMA and GLO CEPRAs and construction is anticipated to commence in October 2022 and conclude in early 2023.

Babe’s Beach Repair Harvey FEMA (\$2,961,909) – Much like the other beaches in Galveston, Hurricane Harvey impacted Babe’s Beach as well. Due to the ongoing projects in that area with USACE and GLO the Park Board has been working to find alternate ways to tie in a FEMA funded effort for a fairly small quantity of material to be placed on the beachfront between 61st and 75th Streets. This project is important because the Park Board garnered a FEMA project obligation for a previous beneficial use of dredged material (BUDM) beach construction. This project will be supported by FEMA and GLO CEPRAs.

Engineering Design and Permitting for an Offshore Breakwater (West End of Seawall) (\$318,358) -- This project continues a focus on developing an engineered solution to address the existing erosion at the west end of the seawall. This area is one of the highest eroding areas on Galveston Island and is located adjacent to FM 3005, the primary evacuation route for west end residents and visitors. Over the last year and a half efforts have been undertaken by USACE to study the area and model an engineering solution. W. F. Baird & Associates Ltd. has a contract with the Park Board and supported the efforts with USACE. Baird will be the lead engineer on the project now that the USACE work is complete. Their scope of work in the next FY will include working toward FEMA eligibility through a Hurricane Harvey Hazard Mitigation Proposal and regulatory work relating to the permitting of the project. They will also advance engineering plans and specifications toward a construction project for future years. This work is supported by both the IDC and Park Board operational funding.

USACE Beach Nourishment Permit Amendments (\$250,000) – This project will provide amendments for the Park Board’s two federal USACE permits (#SWG-2000-02888 & #SWG-2007-01025) that authorize beach and dune restoration projects along the seawall and west of the seawall to the San Luis Pass inlet, not including the City of Jamaica Beach and the Galveston Island State Park. Without these important permits Galveston could not nourish its beaches. This project is supported by both the IDC and GLO CEPRAs.

Engineering and Design from Dellanera’s West Boundary to 13 Mile Road Beach Nourishment (\$1,100,000)-- A project was identified in the Texas Coastal Resiliency Master Plan as a priority project (I.D. #R1-22) and proposed to develop a set of engineering and design documents to undertake a beach nourishment project between the area west of Dellanera RV Park to 8-Mile Road. After the storms of 2020, additional nourishment activities were identified as important on the west end of Galveston, therefore an additional CEPRAs application was made to extend the engineering project to 13 Mile Road. This extended area includes multiple heavily populated subdivisions and public beach access points. Once completed, these design documents would be used to construct a beach nourishment project funded by the State. This engineering design project is supported by GLO CEPRAs and the IDC and will begin this fall.

2022-2023 Capital Improvements Plan Park Board of Trustees Coastal Projects

Engineering and Permitting for Emergency Ramps West of 61st St. (\$113,096) – After three successful beach nourishment projects west of 61st St., the beach and recreational assets of Galveston have grown on Babe’s Beach. It is important as a community to provide lifeguarding, cleaning and maintenance services to the public on these new areas. Vehicular access is very limited west of 57th St. This project will provide funding for the initial work of planning, engineering design and permitting for potentially three locations. Earthen ramps are planned be constructed with future funding west of 61st St.

Stewart Beach Vegetation Mitigation (\$135,000) – Due to the removal of vegetated seaweed berms at Stewart Beach, a minor amount of vegetation was to be mitigated. The Babe’s Beach area was approved as an appropriate mitigation area. This project will provide a dune vegetation planting project on a much larger footprint than required by the GLO. The project will span along Seawall Blvd. beachfront from approximately 77th St. to 85th St. at the highest elevation, up against the seawall. The project is supported by IDC and will be implemented in the fall.

Babe’s Beach BUDM RESTORE – Although this project is listed on the CIP in FY 2023-2024, by mid-year 2023 the Park Board expects beach placement to be underway. The project is listed on the CIP in FY 23-24 due to year that payment will be made to project partners. Previously successful BUDM projects were completed in the Babe’s Beach area in 2015, 2019 and 2021. Funding for the beach project includes investment from RESTORE, GLO CEPRA / GOMESA & IDC. USACE provides significant funding to make the project happen, due to the maintenance of the federal navigation channel, where beach quality dredge material is sourced.

Legend of Acronyms:

FEMA = Federal Emergency Management Agency

GLO = Texas General Land Office

CEPRA = Coastal Erosion Planning & Response Act

USACE = United States Army Corp of Engineers

IDC = Industrial Development Corporation

RESTORE = Resources and Ecosystems Sustainability, Tourist Opportunities, and Revived Economies of the Gulf Coast States Act

GOMESA = Gulf of Mexico Energy Security Act

GALVESTON PARK BOARD CIP 2023 - 2027

NOURISHED BEACH

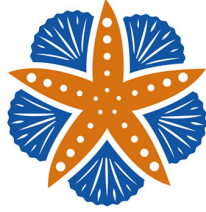
* PROJECT NAME	FY 2022-2023	FY 2023-2024	FY 2024-2025	FY 2025-2026	FY 2026-2027	TOTAL FY 2023-2027
Dellanera Beach Damage H Harvey PW 7433	\$ 4,680,797	\$ -	\$ -	\$ -	\$ -	\$ 4,680,797
Babe's Beach Damage H Harvey PW 3905	\$ 2,961,909		\$ -	\$ -	\$ -	\$ 2,961,909
Dellanera Post Storm Survey H Laura	\$ 20,944	\$ -	\$ -	\$ -	\$ -	\$ 20,944
Eng/Design Offshore Breakwater End of Seawall	\$ 318,358	\$ -	\$ -	\$ -	\$ -	\$ 318,358
USACE Seaweed Permit Renewal	\$ 19,909	\$ -	\$ -	\$ -	\$ -	\$ 19,909
USACE Beach Permit Amendments	\$ 250,000	\$ -	\$ -	\$ -	\$ -	\$ 250,000
Eng/Design DP to 13 Mile Road Beach Project	\$ 1,100,000	\$ -	\$ -	\$ -	\$ -	\$ 1,100,000
Emergency Ramps Engineering & Permitting	\$ 113,096	\$ -	\$ -	\$ -	\$ -	\$ 113,096
Emergency Ramp Construction (x3)	\$ 135,000	\$ 300,000	\$ -	\$ -	\$ -	\$ 435,000
Babe's Beach BUDM	\$ -	\$ 25,015,000	\$ -	\$ -	\$ -	\$ 25,015,000
** Construction DP to 8 Mile Beach Project	\$ -	\$ 10,500,000	\$ -	\$ -	\$ -	\$ 10,500,000
** Construction for Offshore Breakwater	\$ -	\$ 5,000,000	\$ 5,000,000	\$ -	\$ -	\$ 10,000,000
** Babe's Beach BUDM	\$ -	\$ -	\$ -	\$ 25,115,000	\$ -	\$ 25,115,000
** Historic Stretch (12 to 61) Renourishment	\$ -	\$ -	\$ -	\$ 700,000	\$ -	\$ 700,000
TOTALS	\$ 9,600,013	\$ 40,815,000	\$ 5,000,000	\$ 25,815,000	\$ -	\$ 81,230,013
FUNDING SOURCES	FY 2022-2023	FY 2023-2024	FY 2024-2025	FY 2025-2026	FY 2026-2027	TOTAL FY 2023-2027
OPERATIONAL/INTERNAL	\$ 453,457	\$ 800,000	\$ 500,000	\$ -	\$ -	\$ 1,753,457
IDC	\$ 650,000	\$ 2,500,000	\$ -	\$ 3,300,000	\$ -	\$ 6,450,000
FEMA	\$ 6,897,285	\$ 4,500,000	\$ 4,500,000	\$ -	\$ -	\$ 15,897,285
RESTORE	\$ -	\$ 4,515,000	\$ -	\$ -	\$ -	\$ 4,515,000
CMP	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
CEPRA / GOMESA	\$ 1,599,271	\$ 14,500,000	\$ -	\$ 8,515,000	\$ -	\$ 24,614,271
USACE	\$ -	\$ 14,000,000	\$ -	\$ 14,000,000	\$ -	\$ 28,000,000
FUNDING SOURCES TOTAL	\$ 9,600,013	\$ 40,815,000	\$ 5,000,000	\$ 25,815,000	\$ -	\$ 81,230,013
PARK BOARD SOURCES	5%	2%	10%	0%	0%	2%
OTHER SOURCES	95%	98%	90%	100%	0%	98%
FUTURE VISIONING PROJECTS (determining funding source)	FY 2022-2023	FY 2023-2024	FY 2024-2025	FY 2025-2026	FY 2026-2027	TOTAL FY 2023-2027
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NOTES						
Prior encumbered is for one year prior						
M & R						
FEMA						
MASTER PLANS						
* = Funding has been requested						
** = Funding is in planning stages						

GALVESTON PARK BOARD CIP 2023 - 2027
SEAWOLF PARK

*	PROJECT NAME	FY 2022-2023	FY 2023-2024	FY 2024-2025	FY 2025-2026	FY 2026-2027	TOTAL FY 2023-2027
	USS Stewart Moorings (righting)	\$ 347,549	\$ -	\$ -	\$ -	\$ -	\$ 347,549
	Bulkhead channel rip rap regulatory (Pavilion demo)	\$ 75,000	\$ -	\$ -	\$ -	\$ -	\$ 75,000
	Fishing pier extension (Eng., permitting & const)	\$ 247,500	\$ 652,052	\$ -	\$ -	\$ -	\$ 899,552
	Ticket Booth interior re-model	\$ 20,000	\$ -	\$ -	\$ -	\$ -	\$ 20,000
	Landscape Entrance of Park	\$ 53,500	\$ -	\$ -	\$ -	\$ -	\$ 53,500
	Ship & Sub Bulkhead Engineering & Regulatory	\$ 133,000	\$ 117,000	\$ -	\$ -	\$ -	\$ 250,000
	Contingency Erosion Fill (Channel side Rip Rap)	\$ 180,000	\$ -	\$ -	\$ -	\$ -	\$ 180,000
	Contingency Playground Repairs	\$ 15,000	\$ -	\$ -	\$ -	\$ -	\$ 15,000
	Contingency RV Park	\$ 1,200,000	\$ 500,000	\$ -	\$ -	\$ -	\$ 1,700,000
	Lumber Replacement on Fishing Pier	\$ -	\$ 50,000	\$ -	\$ -	\$ -	\$ 50,000
	Debris removal in front of existing Bulkhead	\$ -	\$ 300,000	\$ -	\$ -	\$ -	\$ 300,000
	New Bulkhead - Channel/East side	\$ -	\$ 32,000	\$ 32,000	\$ 336,000	\$ -	\$ 400,000
	Vehicle control gate opener	\$ -	\$ -	\$ 10,381	\$ -	\$ -	\$ 10,381
	New Restroom building	\$ -	\$ -	\$ 75,000	\$ -	\$ -	\$ 75,000
	Concessionaire Trailer	\$ -	\$ -	\$ 75,000	\$ -	\$ -	\$ 75,000
	Work Shop Renovation	\$ -	\$ -	\$ -	\$ 75,000	\$ -	\$ 75,000
	Entrance and parking repaving	\$ -	\$ -	\$ -	\$ -	\$ 250,000	\$ 250,000
	TOTALS	\$ 2,271,549	\$ 1,651,052	\$ 192,381	\$ 411,000	\$ 250,000	\$ 4,775,982
	FUNDING SOURCES	FY 2022-2023	FY 2023-2024	FY 2024-2025	FY 2025-2026	FY 2026-2027	TOTAL FY 2023-2027
	OPERATIONAL/INTERNAL	\$ 1,668,504.88	\$ 1,064,205	\$ 192,381	\$ 411,000	\$ 250,000	\$ 3,586,091
	IDC	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	FEMA	\$ 603,044	\$ 586,847	\$ -	\$ -	\$ -	\$ 1,189,891
	RESTORE / NRDA	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	CMP	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	CEPRA	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	FUNDING SOURCES TOTAL	\$ 2,271,549	\$ 1,651,052	\$ 192,381	\$ 411,000	\$ 250,000	\$ 4,775,982
	PARK BOARD SOURCES	73%	64%	100%	100%	100%	75%
	OTHER SOURCES	27%	36%	0%	0%	0%	25%
	FUTURE VISIONING PROJECTS (determining funding source)	FY 2022-2023	FY 2023-2024	FY 2024-2025	FY 2025-2026	FY 2026-2027	TOTAL FY 2023-2027
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	NOTES & LEGEND						
	Prior encumbered is for one year prior						
	M & R						
	FEMA						
	MASTER PLANS						
	FACILITY DUDE						
	* = Funding has been requested						
	** = Funding is in planning stages						

GALVESTON PARK BOARD CIP 2023 - 2027
URBAN PARK (SEAWALL PARKING)

*	PROJECT NAME	FY 2022-2023	FY 2023-2024	FY 2024-2025	FY 2025-2026	FY 2026-2027	TOTAL FY 2023-2027
	Mobile Restrooms West of 61st (x6)	\$ 500,000	\$ -	\$ -	\$ -	\$ -	\$ 500,000
	Planter Box Landscaping	\$ 25,000	\$ 25,000	\$ -	\$ -	\$ -	\$ 50,000
	Bollard Purchase	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 50,000
	TOTALS	\$ 535,000	\$ 35,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 600,000
	FUNDING SOURCES	FY 2022-2023	FY 2023-2024	FY 2024-2025	FY 2025-2026	FY 2026-2027	TOTAL FY 2023-2027
	OPERATIONAL/INTERNAL	\$ 57,417	\$ 35,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 122,417
	IDC	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	FEMA	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	RESTORE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	CMP	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	CEPRA / GOMESA	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	USACE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	CITY CAPITAL RESERVE FUND	\$ 477,583	\$ -	\$ -	\$ -	\$ -	\$ 477,583
	FUNDING SOURCES TOTAL	\$ 535,000	\$ 35,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 600,000
	PARK BOARD SOURCES	11%	100%	100%	100%	100%	20%
	OTHER SOURCES	89%	0%	0%	0%	0%	80%
	FUTURE VISIONING PROJECTS (determining funding source)	FY 2022-2023	FY 2023-2024	FY 2024-2025	FY 2025-2026	FY 2026-2027	TOTAL FY 2023-2027
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	NOTES						
	Prior encumbered is for one year prior						
	M & R						
	FEMA						
	MASTER PLANS						
	FACILITY DUDE						
	* = Funding has been requested						
	** = Funding is in planning stages						



GALVESTON ISLAND
Park Board of Trustees