



Park Board of Trustees

Of the City of Galveston

Operating Budget

Fiscal Year October 1, 2020, through September 30, 2021

Park Board of Trustees of the City of Galveston
601 Tremont, Galveston, TX 77553
409-797-5000

**FY2020-2021 Budget
Table of Contents**

	<i><u>Page Number</u></i>
Introduction -----	1-2
Organizational Chart -----	3
Budget Overview -----	4-5
Financial Plan -----	6-7
Summary of Revenues & Expenditures -----	8-12
Cash Reserve Analysis -----	13
Schedule of Outstanding Debt -----	14
Personnel Summary -----	15-17
Chart – Summary Revenue & Expenditures -----	18
Consolidated Summary of all funds -----	19-22
FEMA -----	23
Inter-fund Transfers -----	24-26
Beach Cleaning -----	27-34
Beach Patrol -----	35-49
Debt Service (Settlement Fund) -----	50-51
East End Lagoon -----	52-56
General Fund -----	57-69
Sand Replenishment Fund -----	70-71
Seawall Beach 10 th to 61 st (Nourished Beach) -----	72-78
Tourism Development-----	79-101
Dellanera RV Park-----	101-116
R. A. Apffel Park -----	117-130
Stewart Beach Park-----	131-144
Seawolf Park-----	145-161
Seawall Parking (Urban Park)-----	162-172

PARK BOARD OF TRUSTEES

Spencer Priest, Chairperson
Will Wright, Vice Chairperson
Dave Jacoby, Secretary/Treasurer
David Collins, Council Member Representative
Steven Creitz
Maureen Patton
Joan Marshall
Marty Fluke
Jason Worthen

Administration and Department Managers:

Executive Management:

Kelly de Schaun
Chief Executive Officer

Bryson H. Frazier
Chief Financial Officer

Carla Cotropia – Mills, Shirley L. L. P
Legal Council

Management:

Michael Woody
Chief Tourism Officer

Mario Rabago
Parks General Manager

Kimberly Danesi
Chief Operations Officer

Peter Davis
Beach Patrol Director

Stuart Smith
Controller

Park Board of Trustees of the City of Galveston

The Park Board of Trustees of the City of Galveston is a governmental entity created by a special act of the Texas Legislature in 1962 for the purpose of directing all tourism efforts for Galveston.

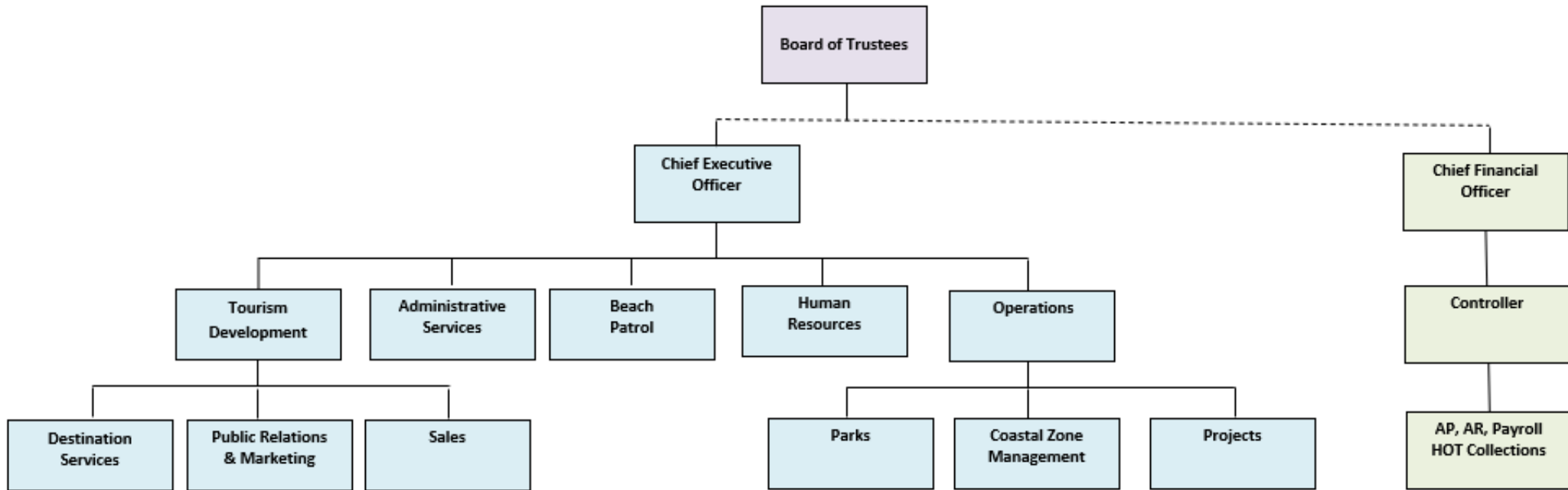
The State of Texas requires that a nine-member board be appointed by the City Council, with four members appointed on alternate years for two-year terms and a City Council representative appointed annually.

The Park Board employs a full-time, year-round staff with additional season employees as needed.

Vision Statement: The Park Board of Trustees' (PBTG) vision is to lead Galveston and Texas in creating a tourist destination that promises memorable experiences and wonderful amenities and delivers lifelong memories that makes people want to return - and to bring their friends and family.

Mission Statement: The Park Board of Trustees' mission is to promote Galveston Island, its natural resources, attractions, and heritage; to attract visitors to Galveston Island; and to assure that Galveston's assets, for which the Board of Trustees is responsible, provide visitors and residents with exemplary experiences in an environment that is safe, clean, accessible, fun, and environmentally sensitive.

Organizational Chart



2020-2021



Park Board of Trustees Of the City of Galveston

Overview

❖ Budgeted Personnel:

Full time	97
Part time	17
Seasonal-Life Guards	117
Seasonal-Parks	23
Seasonal-Security Officers	<u>33</u>
	287

❖ The Park Board of Trustees maintains and operates the following governmental and enterprise funds:

Governmental Funds:

Tourism Development
Beach Cleaning
Beach Patrol
Debt Service
Grants
Nourished Beach

General Administration
East End Lagoon

Funded By:

3 Cents City Hotel Occupancy Tax
.5 Cent City Hotel Occupancy Tax/.7666 State
.5 Cent City Hotel Tax/.6667 State
Oil Spill Settlement Funds
Grant Proceeds
.5667 Cent of State Hotel Occupancy Tax Rebate
Umbrella & Chair Concession Fees
Inter-fund Transfers
Grant Funding and Donations

Enterprise Funds:

Dellenara RV Beach Park
R. A. Apffel Beach Park
Stewart Beach Park
Seawolf Park

Seawall Parking (Urban Park)

Funded By:

Beach and Camping Admissions
Beach Admissions/Concession Fees
Beach Admissions/Concession Fees
Parking, Fishing, and Sub & Ship
Admissions
Beach Admissions

❖ Funding

The Park Board of Trustees is funded principally by hotel occupancy tax and beach user fees. Hotel occupancy tax revenue received by the governmental funds is restricted and must be used only for the sole purpose intended. Hotel occupancy tax funds cannot be transferred to any other recipient except as payment for a service received or rendered.

➤ **Hotel Occupancy Tax Received by the Park Board:**

• **4 pennies divided as follows:**

- 3 pennies advertising and promotion
- ½ penny beach maintenance
- ½ penny beach patrol

➤ **State Hotel Occupancy Tax Rebate Received by the Park Board:**

• **2 pennies divided as follows:**

- .7666 Beach Maintenance
- .6667 Beach Patrol
- .5667 Nourished Beach (Seawall Beach)

❖ **Beach User Fees**

The use of beach user fees is controlled by the Texas General Land Office. Admissions collected at the beach parks can only be used for the operation of the beach parks and for beach services.

The beach park admission per vehicle is currently is \$12 daily and \$15 for weekends or special events. This fee is collected at R. A. Apffel and Stewart Beach Park. Dellanera Park collects Beach User admission fees for day parking. As per an agreement with the General Land Office, 29.7% of camping admissions and expenditures at Dellanara Park are transferred to beach user category.

❖ **Other Income**

- Concession Fees
- Admissions collected at Seawolf Park.
- Camping Admissions collected at Dellanera Park.
- GLO Beach Maintenance Grant
- Coop Advertising
- Reimbursements from County & City Governments
- Inter-fund Transfers

❖ **Inter-Fund Transfers**

Inter-fund transfers are supported by a cost allocation study performed by Maximus, Inc. The transfers to the General Fund can be traced to the calculations of this study. This study has been approved and accepted by the General Land Office.

Financial Plan 2020-2021

The Park Board of Trustees key functional areas are as follows: Beach Maintenance, Beach Patrol, East End Lagoon, Tourism Development, Beach Parks, Dellanera RV Park, Seawolf Park, and Administration. The Park Board of Trustees also operates and manages Seawall Parking and the collection of hotel occupancy taxes (HOT). This budget provides for the continuation of current and new programs and also includes FEMA recovery revenue and expenditures for ongoing rebuilding projects.

The Park Board of Trustees presents a balanced budget with a net bottom line of: **\$ 572,673**

REVENUE

City Hotel Occupancy Tax (HOT) **\$ 6,171,480**

Four pennies of the Hotel Occupancy Tax collected for the City of Galveston are allocated to the Park Board. Of these four pennies, Tourism Development receives three pennies, Beach Maintenance receives one half penny, and Beach Patrol receives one half penny. Each penny is restricted to the fund to which it is allocated. The hotel tax penny's value has been budgeted at \$1,539,870 for this fiscal year.

State Hotel Occupancy Tax (HOT) **\$ 3,079,740**

A rebate of two pennies of Hotel Occupancy Tax is received from the State of Texas. The rebate is restricted to the following allocations: Beach Cleaning receives .7666, Beach Patrol receives .6667, and Nourished /Seawall Beach receives .5667.

Parking Admissions (Beach User) **\$ 2,818,396**

The beach parks, R. A. Apffel Park, Stewart Beach, and Dellanera Park are funded by a beach user/admission fee of \$12 weekdays and \$15 weekends/special events collected for each vehicle entering the parks' gates. Currently Seawall Parking admissions range from a \$1 per hour to a max of \$8. Beginning as early as November 2020, the fee rate will change to \$2 per hour with a minimum purchase of 2 hours, with a max charge of \$16 for eight hours or more. Beach User fees have restricted uses as governed by the Texas General Land Office and can only be used for beach related expenditures.

Parking/Camping/Naval Display/ Fishing Pier Admissions (Unrestricted) **\$ 1,799,341**

Dellanera RV Park's beach was renourished in 2015. It accepts beach user admissions and has recreational vehicle camping facilities. Seawolf Park collects admissions for parking, fishing, and for museum tours of the submarine and ship located on the park grounds. The park is in full operation; however, it is still in the process of rebuilding from damages caused by Hurricane Ike in 2008. A new gate entrance facility was completed in June 2011 and a fishing bulkhead was completed in 2013. The demolition of the park pavilion has been completed, and the extension of an existing fishing pier is currently being negotiated with FEMA.

Concessionaires/Vending/Rentals **\$ 377,251**

The Park Board of Trustees manages concession contracts ranging from beach umbrella services to snow cone vendors to horseback rides. Pavilion rental is collected at Stewart Beach and R. A. Apffel parks for weddings and special events.

Financing Proceeds – Financed Equipment and Capital Improvements **\$ 1,100,716**

The Park Board of Trustees finances some equipment purchases using a credit line with its depository institution any by municipal lease (loan) agreements with participating banks. The credit line has a current rate of 1.950% and is secured by a certificate of deposit.

Grants **\$ 11,289,712**

Anticipated grant proceeds are as follows: Beach Cleaning \$100,000, East End Lagoon \$1,358,441, Nourished Beach \$8,431,271, and Stewart Beach \$1,400,000.

FEMA **\$ 7,869,436**

The Park Board's infrastructure received severe damage from hurricane Ike and Harvey. The remaining FEMA projects and closeouts are scheduled in this budget.

Other Revenue **\$ 581,677**

Other revenues are derived from coop advertising, contracts for service, reimbursements from county & city governments, and lease space at Park Board Plaza.

Nonrecurring Revenue Source **\$ 3,368,265**

This revenue source is the use of fund balance reserves to complete ongoing projects, unforeseen tourism related business opportunities, and for the Park Board to maintain its current services. Budgeted within this category are special expense contingencies in the amount of \$963,958 which can only be used with the Park Board's approval. BP Oil Spill Settlement Reserves in the amount of \$391,280 are dedicated to capital improvement projects at Stewart Beach Parks. Beach Cleaning and Beach Patrol funds in the amount of \$226,096 and \$581,839 are dedicated to meeting operational demands. Operational expenses, and Capital and equipment purchases are scheduled at \$823,409. Fund FEMA projects netting \$231,683 in expense.

Inter-fund Transfers **\$ 2,765,952**

Inter-fund transfers represent payments for general administration, accounting, human resources, maintenance, beach maintenance, and lifeguards.

Total Revenue: \$ 41,221,964

Financial Plan 2020-2021

EXPENSES

General Fund Administration/Accounting

\$ 2,028,829

The General Fund consists of the Park Board administration and accounting support. It is funded by transfers allocated from each fund, investment revenue, and leases for space at 601 Tremont. Capital outlays include debt service payment of \$219,407, and equipment purchases in the amount of \$9,800.

Beach Cleaning

\$ 3,138,345

The beach cleaning plan for the 2020/2021 fiscal year focuses upon maintenance and trash pickup on the island's beach areas using designated cleaning crews. Capital outlays include debt service of \$158,052, and equipment purchases of \$228,533

Beach Patrol

\$ 3,294,249

The Beach Patrol is responsible for lifeguard services on the island's beaches. Beach Patrol supports 14 full time, 1 part time, and 117 Seasonal Employees. Capital improvements include debt service of \$54,439, and equipment purchases of \$42,000. Included in the budget are transfers from Seawolf Park, Stewart Beach, and R.A. Apffel Park for security services.

Settlement (Debit Service)

\$ 391,280

BP Oil Spill Settlement Funds in the amount of \$391,280 are being transferred to Stewart Beach Park for capital improvement projects.

East End Lagoon

\$ 1,650,650

In 2015 an inter-local agreement was entered into between the City of Galveston the Park Board of Trustees to manage the East End Lagoon project. Grants in the amount of \$1,358,441 are expected.

Sand Replenishment Fund

\$ -

There are no current expenses/expenditures budgeted in Sand Replenishment in FY2020/2021

SEAWALL BEACH 10th to 61st Streets (Nourished Beach)

\$ 16,516,838

This fund maintains the nourished beach in front of the seawall from 10th street to 61st street. This fund supplies the seawall port-a-lets, seawall trash cans, and seawall sand and litter maintenance. Grants in the amount of \$8,431,271 are expected, FEMA expense in the amount of \$7,642,706 and equipment purchases of \$2,500 are scheduled.

Tourism Development

\$ 5,583,568

The Tourism Development Fund is responsible the Convention and Visitors Bureau, Visitor Information Center, and promoting tourism on Galveston Island.

Beach Parks

R.A. Apffel Park	\$ 749,274
Stewart Beach	\$ 3,073,304
Seawall Parking (Urban Park)	\$ 1,276,846

All expenditures related to the beach parks are for park personnel, amenities, and maintenance. The Stewart Beach budget includes routine maintenance of the pavilion's plumbing, sewer, and electrical. The budget also has capital improvements allocated for vehicles and park amenities.

Dellanera Park

\$ 970,282

A beach renourishment project in front of Dellanera Park was completed in the spring of 2015. The park has \$80,000 in capital projects scheduled, \$14,500 in landscaping projects, \$44,322 in debt service, and \$91,820 in equipment purchases.

Seawolf Park

\$ 1,975,828

Several FEMA projects related to Hurricane Ike are still underway at the park. The park pavilion received substantial damage from Hurricane Ike and was demolished in FY2019/2020. Scheduled FEMA projects amount to \$462,683. Capital projects in the amount of \$133,213, landscaping at \$3,500, debt service at \$59,590 and revenue sharing with the City of Galveston in the amount \$300,000 are scheduled in this budget.

Total Expenses: \$ 40,649,292

**Park Board of Trustees
Budget Summary - Fiscal Year 2020/2021**

	<u>2021 Budget</u>	<u>2020 Budget</u>	<u>% of Change from previous year</u>	<u>% of Operating Revenues/ Expenses</u>	<u>% of Budget</u>
Revenues:					
Hotel Tax Collections: City	6,159,480	5,334,313	15.47%	38.43%	14.94%
Hotel Tax Collections: State	3,079,740	2,667,156	15.47%	19.21%	7.47%
Hotel Occupancy Tax-STR Registratio	12,000	10,000	20.00%	0.07%	0.03%
Hotel Tax Contingency	-	-	0.00%	0.00%	0.00%
	9,251,220	8,011,469	15.47%	57.72%	22.44%
Admissions-Beach User	2,794,181	1,922,157	45.37%	17.43%	6.78%
Admissions-Park Pass-Beach User	24,215	3,103	680.50%	0.15%	0.06%
Admissions-Other	1,799,341	1,594,192	12.87%	11.23%	4.37%
	4,617,737	3,519,451	31.21%	28.81%	11.20%
Investment Revenue	119,300	119,750	-0.38%	0.74%	0.29%
City of Galveston Reimbursement	250,000	288,400	-13.31%	1.56%	0.61%
County Reimbursement	-	-	0.00%	0.00%	0.00%
Concessions/Umbrella Rentals	377,251	343,404	9.86%	2.35%	0.92%
Donations	750	3,000	100.00%	0.00%	0.00%
Financing Proceeds	1,100,716	825,600	33.32%	6.87%	2.67%
GLO Beach Maintenance Grant	100,000	100,097	-0.10%	0.62%	0.24%
Junior Life Guard Program	29,699	31,030	-4.29%	0.19%	0.07%
Rental/Lease Space	164,244	169,975	-3.37%	1.02%	0.40%
Special Event	16,560	19,960	-17.03%	0.10%	0.04%
Tourism Development-Sponsorships	0	0	0.00%	0.00%	0.00%
Miscellaneous	1,124	0	0.00%	0.01%	0.00%
	2,159,644	1,901,215	13.59%	13.47%	5.24%
Total Operating Revenues	16,028,600	13,432,135	19.33%	100.00%	38.88%
FEMA Reimbursement Proceeds	7,869,436	817,716	862.37%		19.09%
Grants	11,189,712	1,504,425	643.79%		27.15%
Nonrecurring Revenue Source	3,368,265	6,514,538	-48.30%		8.17%
Total Revenues Including FEMA, Grants, and Expended Reserves	38,456,013	22,268,814	72.69%		93.29%
Inter-fund Transfers	2,765,952	3,772,004	-26.67%		6.71%
Final Adjusted Budgeted Revenues	41,221,964	26,040,818	58.30%		100.00%
Expenditures:					
Personnel Expense	8,851,676	7,906,399	11.96%	29.77%	21.78%
Materials, Supplies, & Services	8,427,944	7,558,367	11.50%	28.35%	20.73%
Grants	10,442,972	1,735,900	501.59%	35.12%	25.69%
Capital Outlays/Debit Service	2,009,823	3,257,001	-38.29%	6.76%	4.94%
Total Expenses Not Including FEMA and	29,732,415	20,457,666	45.34%	100.00%	73.14%
FEMA Expenditures	8,150,925	1,213,498	571.69%		20.05%
Total Expenses Not Including Interfund	37,883,340	21,671,164	74.81%		93.20%
Inter-fund Transfers	2,765,952	3,713,796	-25.52%		6.80%
Total Expenses Not Including Depreciation	40,649,292	25,384,960	60.13%		100.00%
Net Budget	572,673	655,858			

Summary By Fund Fiscal Year 2020/2021:

	Revenue						Expenses								Net Income
	Revenue	Grants	FEMA	Inter-fund Transfers	Use of Reserves	Total	Operating Expenditures	Grants	Debt Service	Capital Improvements	Expense Contingencies	FEMA	Inter-fund Transfers	Total	
Governmental Funds															
Beach Cleaning	2,323,799	100,000	102,000	386,449	226,096	3,138,344	2,400,164	100,000	158,052	228,533	0	1,945	249,651	3,138,345	0
Beach Patrol	2,061,318	0	0	501,092	731,839	3,294,249	2,502,596	0	56,274	355,419	150,000	0	229,960	3,294,249	0
Debt Svc (Settlement)	7,300	0	0	0	383,980	391,280	0	0	0	0	0	0	391,280	391,280	0
East End Lagoon	301,625	1,358,441	0	0	0	1,660,066	10,451	1,350,000	253,750	0	0	0	36,449	1,650,650	9,416
General Fund	254,600	0	0	1,487,131	287,098	2,028,829	1,799,982	0	219,047	9,800	0	0	0	2,028,829	0
Grants	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Sand Replenishment	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Nourished/Seawall Beach	1,002,593	8,431,271	6,878,436	0	204,538	16,516,838	438,660	7,692,972	0	2,500	0	7,642,706	740,000	16,516,838	0
Tourism Development	4,619,610	0	0	0	963,958	5,583,568	4,105,780	0	0	19,788	996,000	0	462,000	5,583,568	0
	10,570,846	9,889,712	6,980,436	2,374,672	2,797,509	32,613,174	11,257,632	9,142,972	687,123	616,040	1,146,000	7,644,651	2,109,341	32,603,758	9,416
Enterprise Funds															
Dellanera Park	900,688	0	277,000	0	54,159	1,231,847	638,532	0	46,801	183,841	0	15,435	85,673	970,282	261,565
Pocket Parks	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
R. A. Apffel Park	703,966	0	347,000	0	0	1,050,966	465,076	0	27,211	85,000	0	26,996	144,990	749,274	301,692
Stewart Beach Park	1,199,652	1,400,000	34,000	391,280	48,372	3,073,303	987,216	1,400,000	23,829	87,000	391,280	1,160	182,819	3,073,304	0
Seawall Parking	1,276,846	0	0	0	0	1,276,846	1,101,742	0	56,675	0	0	0	118,429	1,276,846	0
Seawolf Park	1,276,603	0	231,000	0	468,225	1,975,828	1,192,142	0	59,590	136,713	0	462,683	124,701	1,975,828	0
	5,357,755	1,400,000	889,000	391,280	570,756	8,608,790	4,384,708	1,400,000	157,431	549,229	391,280	506,274	656,611	8,045,533	563,257
	15,928,600	11,289,712	7,869,436	2,765,952	3,368,265	41,221,964	15,642,340	10,542,972	844,554	1,165,269	1,537,280	8,150,925	2,765,952	40,649,292	572,673

Summary	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Budget 2020	Proposed Budget 2021	Budget Increase or Decrease
<i>Revenue Summary</i>							
Beach Cleaning	3,032,183	3,393,274	3,387,346	4,100,074	4,416,093	3,138,344	-28.93%
Beach Patrol	2,655,697	2,963,333	2,952,466	2,227,373	2,042,993	3,294,249	61.25%
Settlement	1,083	6,365	9,370	4,000	350,134	391,280	11.75%
Dellanera Park	749,522	793,220	803,449	674,178	759,902	1,231,847	62.11%
East End Lagoon	154,285	129,125	88,165	101,573	1,992,027	1,660,066	-16.66%
General Fund	1,837,231	2,044,739	2,205,408	2,185,772	2,187,465	2,028,829	-7.25%
Seawall Beach 10th to 61st	1,423,383	2,121,179	4,534,065	2,709,102	2,830,468	16,516,838	483.54%
Pocket Parks	186,983	-800	0	0	0	0	0.00%
R.A. Apffel Park	707,028	649,101	662,344	414,000	880,086	1,050,966	19.42%
Sand Replenishment Fund	257,374	217,120	175,409	272,771	334,564	0	-100.00%
Seawall Parking (Urban Park)	775,706	824,563	839,728	780,144	906,427	1,276,846	40.87%
Seawolf Park	1,506,005	1,299,105	1,448,431	1,173,769	2,229,824	1,975,828	-11.39%
Stewart Beach	1,288,769	1,340,678	1,411,074	898,130	1,643,858	3,073,303	86.96%
Tourism Development	5,564,782	6,210,472	6,037,493	5,195,360	5,469,977	5,583,568	2.08%
Total Revenue	20,140,029	21,991,474	24,554,748	20,736,246	26,043,818	41,221,964	58.28%
<i>Expense Summary</i>							
Beach Cleaning	2,551,988	2,785,504	3,682,356	4,100,074	4,250,035	3,138,345	-26.16%
Beach Patrol	2,435,892	2,361,400	2,686,995	2,199,674	2,042,993	3,294,249	61.25%
Settlement	293,670	29,101	278,627	131	350,131	391,280	11.75%
Dellanera Park	597,923	669,557	818,804	667,973	766,109	970,282	26.65%
East End Lagoon	110,316	160,479	73,310	101,573	1,992,027	1,650,650	-17.14%
General Fund	1,785,096	1,910,003	2,034,025	2,185,772	2,187,464	2,028,829	-7.25%
Seawall Beach 10th to 61st	1,500,706	1,193,674	4,210,450	2,414,783	2,789,065	16,516,838	492.20%
Pocket Parks	353,492	-1,576	0	0	0	0	0.00%
R.A. Apffel Park	627,246	592,632	612,599	376,379	536,199	749,274	39.74%
Sand Replenishment Fund	296,062	294,061	294,819	272,771	334,564	0	-100.00%
Seawall Parking (Urban Park)	742,375	788,457	819,331	780,144	906,431	1,276,846	40.87%
Seawolf Park	1,218,149	1,047,622	1,336,047	1,423,769	2,229,824	1,975,828	-11.39%
Stewart Beach	1,115,183	1,053,815	1,198,457	898,130	1,533,066	3,073,304	100.47%
Tourism Development	5,372,482	5,469,596	6,083,912	5,195,359	5,470,051	5,583,568	2.08%
Total Expenses	19,000,578	18,354,326	24,129,733	20,616,532	25,387,960	40,649,292	60.11%
Net Revenue & Expense	1,139,451	3,637,148	425,016	119,714	655,858	572,673	

Summary	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Budget 2020	Proposed Budget 2021
<i>Net Income - Includes FEMA Calculations -Excludes Depreciation</i>						
Beach Cleaning	480,195	607,770	(295,010)	0	166,058	(0)
Beach Patrol	219,805	601,933	265,471	27,699	(0)	0
Settlement	(292,587)	(22,736)	(269,257)	3,869	3	0
Dellanera Park	151,599	123,663	(15,354)	6,205	(6,207)	261,565
East End Lagoon	43,970	(31,354)	14,855	0	0	9,416
General Fund	52,135	134,736	171,383	0	0	0
Seawall Beach 10th to 61st	(77,323)	927,505	323,615	294,319	41,403	(0)
Pocket Parks	(166,509)	776	0	0	0	0
R.A. Apffel Park	79,782	56,469	49,744	37,621	343,887	301,692
Sand Replenishment	(38,688)	(76,942)	(119,411)	0	0	0
Seawall Parking (Urban Park)	33,331	36,106	20,397	0	(1,880)	0
Seawolf Park	287,856	251,484	112,384	(250,000)	0	(0)
Stewart Beach	173,586	286,863	212,617	(0)	110,793	(0)
Tourism Development	192,299	740,875	(46,419)	0	(75)	(0)
Total	1,139,451	3,637,148	425,016	119,714	653,983	572,673
<i>Net Income Excludes FEMA and Depreciation Calculations</i>						
Beach Cleaning	480,195	609,944	(311,274)	1,891	167,948	(100,055)
Beach Patrol	219,805	601,933	258,385	26,652	(0)	0
Settlement	(292,587)	(22,736)	(269,257)	3,869	3	0
Dellanera Park	153,085	173,352	10,480	62,143	49,732	0
East End Lagoon	43,970	(31,354)	14,855	0	0	9,416
General Fund	59,164	152,267	174,480	3,405	42,840	0
Seawall Beach 10th to 61st	(77,323)	426,611	362,928	294,319	41,403	764,270
Pocket Parks	(166,509)	776	0	0	0	0
R.A. Apffel Park	100,181	60,805	22,753	40,084	(21,738)	(18,312)
Sand Replenishment	(38,688)	(76,942)	(119,411)	0	0	0
Seawall Parking (Urban Park)	33,331	36,106	20,397	0	(1,880)	0
Seawolf Park	453,984	261,981	121,678	(70,135)	657,508	231,683
Stewart Beach	180,493	290,471	195,916	14,251	114,023	(32,840)
Tourism Development	192,299	740,875	(46,419)	0	(75)	(0)
Total	1,341,400	3,224,089	435,511	376,480	1,049,764	854,162
<i>Net Operating Income (Excludes Capital Expenditures)</i>						
Beach Cleaning	536,970	674,025	(217,030)	1,079	167,138	228,533
Beach Patrol	381,441	775,603	536,141	145,917	83,500	355,419
Settlement	(292,587)	(22,736)	(269,257)	3,869	3	0
Dellanera Park	160,453	122,640	(8,825)	16,960	5,623	403,265
East End Lagoon	43,970	(31,354)	14,855	0	507,500	263,166
General Fund	98,702	141,806	181,141	41,925	41,925	12,600
Grant Fund	0	0	0	0	0	0
Seawall Beach 10th to 61st	(77,323)	927,505	323,615	294,319	41,403	2,500
Pocket Parks	(166,509)	776	0	0	0	0
R.A. Apffel Park	80,460	54,370	47,516	53,430	358,137	386,692
Sand Replenishment	(38,688)	(76,942)	(119,411)	0	0	0
Seawall Parking (Urban Park)	51,309	37,106	21,567	6,800	4,920	56,675
Seawolf Park	301,530	254,383	134,250	(209,180)	102,553	136,713
Stewart Beach	176,937	299,595	220,933	50,395	227,325	87,000
Tourism Development	216,806	801,612	(46,419)	26,887	39,763	19,788
Total	1,473,472	3,958,389	819,076	432,402	1,579,791	1,952,350

Summary	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Budget 2020	Proposed Budget 2021
<i>Net Revenue & Expense Including Depreciation and FEMA</i>						
Beach Cleaning	480,195	607,770	(295,010)	0	166,058	(0)
Beach Patrol	219,805	601,933	265,471	27,699	(0)	0
Settlement	(292,587)	(22,736)	(269,257)	3,869	3	0
Dellanera Park	(18,398)	(83,004)	(172,481)	(152,002)	(164,414)	103,358
East End Lagoon	43,970	(31,354)	14,855	0	0	9,416
General Fund	52,135	134,736	171,383	0	0	0
Grant Fund	0	0	0	0	0	0
Seawall Beach 10th to 61st	(77,323)	927,505	323,615	294,319	41,403	(0)
Pocket Parks	(175,727)	(7,262)	0	0	0	0
R.A. Apffel Park	(157,920)	(151,637)	(108,881)	(121,005)	185,261	138,566
Sand Replenishment	(38,688)	(76,942)	(119,411)	0	0	0
Seawall Parking	0	0	(0)	(11,308)	(13,188)	(15,594)
Seawolf Park	(24,172)	(58,570)	(212,974)	(575,770)	(325,770)	(325,770)
Stewart Beach	(107,560)	32,467	53,252	(164,645)	(53,852)	(160,645)
Tourism Development	192,299	740,875	(46,419)	0	(75)	(0)
Total	96,029	2,613,782	(395,857)	(698,842)	(164,574)	(250,669)

Net Income not including Nonrecurring Revenue/Net FEMA/Contingency Place Holder Revenue & Expense:

	2021 Net Income	Nonrecurring Revenue Source	FEMA/Other Use of Reserves	Contingency Place Holder- Revenue	Contingency Place Holder- Expense	Adjusted Net Income
Beach Cleaning	(0)	(226,096)	(100,055)	0	0	(326,151)
Beach Patrol	0	(731,839)	0	0	150,000	(581,839)
Settlement	0	(383,980)	0	0	0	(383,980)
Dellanera Park	261,565	(54,159)	(261,565)	0	0	(54,159)
East End Lagoon	9,416	0	0	0	0	9,416
General Fund	0	(287,098)	0	0	0	(287,098)
Seawall Beach 10th to 61st	(0)	(204,538)	764,270	0	0	559,732
Pocket Parks	0	0	0	0	0	0
R.A. Apffel Park	301,692	0	(320,004)	0	0	(18,312)
Sand Replenishment	0	0	0	0	0	0
Seawall Parking (Urban Park	0	0	0	0	0	0
Seawolf Park	(0)	(468,225)	231,683	0	0	(236,542)
Stewart Beach	(0)	(48,372)	(32,840)	0	391,280	310,068
Tourism Development	(0)	(963,958)	0	0	996,000	32,042
	572,673	(3,368,265)	281,489	0	1,537,280	(976,823)

Cash Reserve Analysis

Cash (Estimated 9/30/2020)	Restricted Funds				Unrestricted	Total
	Cap. Imp	Restricted	Beach User	Hotel Tax		
Beach Cleaning					1,201,879	1,201,879
Beach Patrol		74,802		0	2,687,401	2,762,203
Settlement	0	397,386				397,386
Dellanera Park			0		(577,987)	(577,987)
East End Lagoon		(48,170)				(48,170)
General Fund					(1,077,788)	(1,077,788)
Seawall Beach 10th to 61st				0	1,297,742	1,297,742
Pocket Parks			0		0	0
R.A. Apffel Park			0		(1,986,425)	(1,986,425)
Sand Replenishment			1,688			1,688
Seawall Parking			34,388			34,388
Seawolf Park					903,942	903,942
Stewart Beach			0		493,338	493,338
Tourism Development				5,116,073	0	5,116,073
Total Cash	0	424,018	36,076	5,116,073	2,942,102	8,518,268

Cash (Estimated 9/30/2021)	Restricted			Operating			Use of Cash Reserves	Net Restricted Reserves	Net Operating Reserves	FEMA Advanced Funding	Net Total Reserves
	Cash	Proposed Net Income	Remaining Cash	Cash	Unrestricted Net income	Unrestricted Cash					
USE OF CASH RESERVES											
Beach Cleaning	0	0	0	1,201,879	(0)	1,201,879	(226,096)	0	975,783		975,783
Beach Patrol	74,802	0	74,802	2,687,401	0	2,687,401	(731,839)	74,802	1,955,562		2,030,364
Settlement	397,386	0	397,386	0	0	0	(383,980)	13,406	0		13,406
Dellanera Park	0	0	0	(577,987)	261,565	(316,422)	(54,159)	0	(370,581)		(370,581)
East End Lagoon	(48,170)	9,416	(38,754)	0	0	0	0	(38,754)	0		(38,754)
General Fund	0	0	0	(1,077,788)	0	(1,077,788)	(287,098)	0	(1,364,886)		(1,364,886)
Seawall Beach 10th to 61st	0	0	0	1,297,742	0	1,297,742	(204,538)	0	1,093,204		1,093,204
Pocket Parks	0	0	0	0	0	0	0	0	0		0
R.A. Apffel Park	0	273,822	273,822	(1,986,425)	27,870	(1,958,555)	0	273,822	(1,958,555)		(1,684,733)
Sand Replenishment	1,688	0	1,688	0	0	0	0	1,688	0		1,688
Seawall Parking (Urban Park)	34,388	0	34,388	0	0	0	0	34,388	0		34,388
Seawolf Park	0	0	0	903,942	(0)	903,942	(468,225)	0	435,717		435,717
Stewart Beach	0	(519,433)	(519,433)	493,338	519,432	1,012,770	(48,372)	(567,804)	1,012,770		444,966
Tourism Development	5,116,073	(0)	5,116,073	0	0	0	(963,958)	4,152,115	0		4,152,115
Total	5,576,167	(236,195)	5,339,972	2,942,102	808,868	3,750,969	(3,368,265)	3,943,662	1,779,014	0	5,722,677

**Park Board of Trustees of the City of Galveston
Schedule of Outstanding Debt as of September 30, 2020**

Type	Purpose	Principal Amount	Date of Issue	Maturity Date	Principal Outstanding
Line of Credit	Equipment Purchases	\$ 540,000.00	11/15/2004	Revolving	\$ 21,560
Mortgage	29th Street Maintenance Facility	\$ 800,000	2/28/2008	2/23/2023	\$ 430,310
Municipal Lease	Purchase/Remodel of 601 Tremont	\$ 2,232,041	3/15/2010	12/15/2024	\$ 826,867
Municipal Lease	Vehicle/Equipment Purchase	\$ 180,347	2/20/2019	9/15/2021	\$ 60,086
Municipal Lease	Vehicle/Equipment Purchase	\$ 69,487	8/20/2019	8/20/2021	\$ 23,152
Municipal Lease	Vehicle/Equipment Purchase	\$ 133,680	9/27/2019	9/21/2021	\$ 44,542
Municipal Lease	Vehicle/Equipment Purchase	\$ 29,784	8/27/2020	8/27/2022	\$ 19,536
				Total	\$ 1,426,053

Budgeted Principal and Interest to be paid in 2020/2021

Type	Purpose	Principal	Interest	Total
Line of Credit	Equipment Purchases	\$ 8,906	\$ 420	\$ 9,326
Mortgage	29th Street Maintenance Facility	\$ 47,554	\$ 24,057	\$ 71,611
Municipal Lease	Purchase/Remodel of 601 Tremont	\$ 177,958	\$ 41,089	\$ 219,047
Municipal Lease	Vehicle/Equipment Purchase	\$ 60,086	\$ 2,355	\$ 62,441
Municipal Lease	Vehicle/Equipment Purchase	\$ 23,152	\$ 847	\$ 24,000
Municipal Lease	Vehicle/Equipment Purchase	\$ 44,542	\$ 1,563	\$ 46,106
Municipal Lease	Vehicle/Equipment Purchase	\$ 9,611	\$ 637	\$ 10,248
	TOTALS	\$ 371,810	\$ 70,969	\$ 442,779

Personnel Summary

	<u>Full Time</u>	<u>Part Time</u>	<u>Seasonal</u>
<u>2020-2021</u>			
Beach Cleaning	31.50	0.00	0.00
Beach Patrol	14.00	1.00	117.00
Dellanera Park	4.50	2.00	0.00
East End Lagoon	0.00	0.00	0.00
General Fund	10.60	0.00	0.00
Nourished Beach	1.00	0.00	0.00
R.A. Apffel Park	2.51	0.00	11.00
Seawall Parking (Urban Park)	4.63	10.00	0.00
Seawolf Park	10.63	4.00	0.00
Stewart Beach	2.63	0.00	12.00
Tourism Development	<u>15.00</u>	<u>0.00</u>	<u>0.00</u>
Total Personnel	<u>97.00</u>	<u>17.00</u>	<u>140.00</u>

<u>2019-2020</u>			
Beach Cleaning	33.00	0.00	0.00
Beach Patrol	14.00	1.00	117.00
Dellanera Park	4.52	3.00	0.00
East End Lagoon	0.25	0.00	0.00
General Fund	12.25	0.00	0.00
Nourished Beach	0.00	0.00	0.00
R.A. Apffel Park	2.53	0.00	13.00
Seawall Parking (Urban Park)	4.65	10.00	0.00
Seawolf Park	10.65	4.00	0.00
Stewart Beach	2.65	0.00	15.00
Tourism Development	<u>19.00</u>	<u>2.00</u>	<u>0.00</u>
Total Personnel	<u>103.50</u>	<u>20.00</u>	<u>145.00</u>

Position Changes 2020 to 2021

Beach Cleaning	-1.50	0.00	0.00
Beach Patrol	0.00	0.00	0.00
East End Lagoon	-0.25	0.00	0.00
Dellanera Park	-0.020	-1.00	0.00
General Fund	-1.65	0.00	0.00
Nourished Beach	1.00	0.00	0.00
R.A. Apffel Park	-0.020	0.00	-2.00
Seawall Parking (Urban Park)	-0.02	0.00	0.00
Seawolf Park	-0.02	0.00	0.00
Stewart Beach	-0.02	0.00	-3.00
Tourism Development	-4.00	-2.00	0.00
Total Change	<u>-6.50</u>	<u>-3.00</u>	<u>-5.00</u>
Consolidated Change	<u>-14.50</u>		

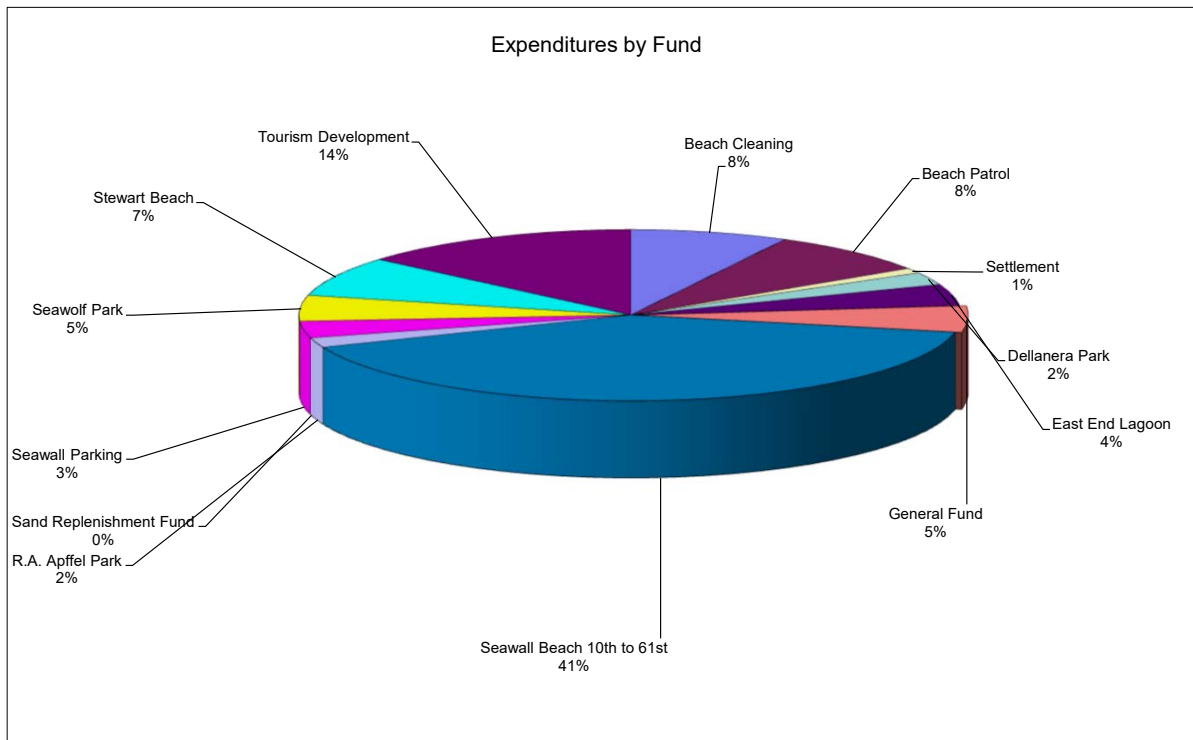
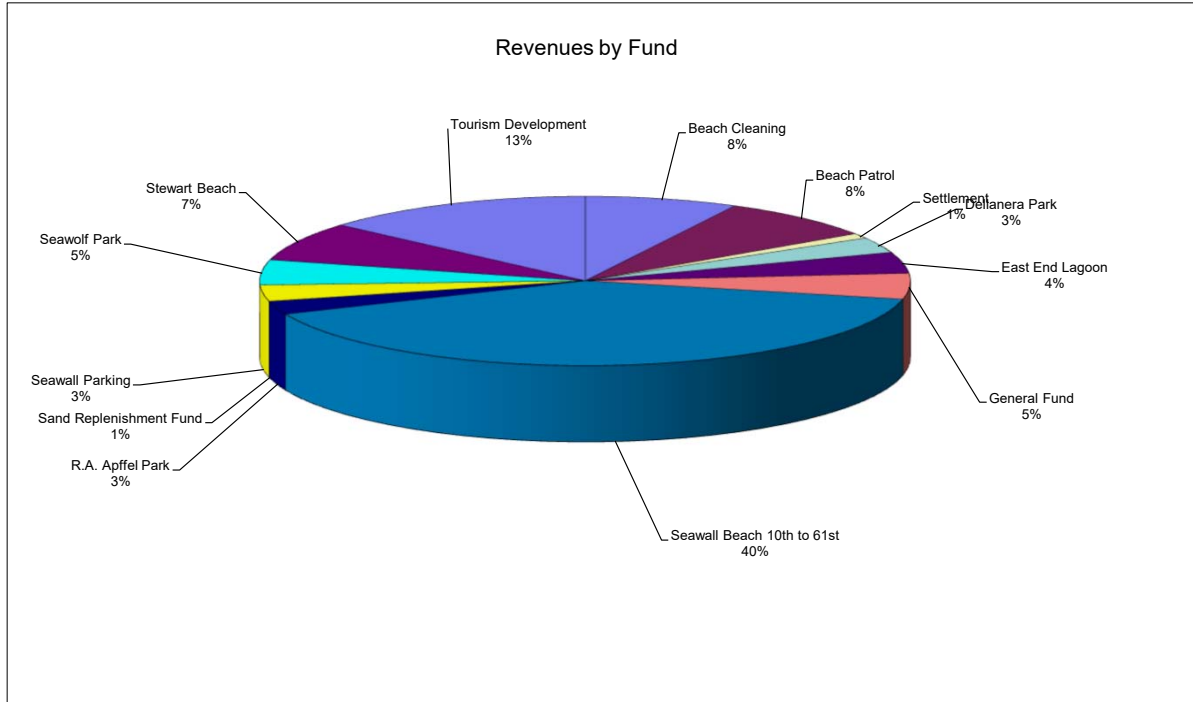
Park Board of Trustees

Personnel Expense	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Budget 2020	Proposed Budget 2021
<u>Revenue Summary</u>						
Beach Cleaning	3,032,183	3,393,274	3,387,346	4,100,074	4,416,093	3,138,344
Beach Patrol	2,655,697	2,963,333	2,952,466	2,227,373	2,042,993	3,294,249
Settlement	1,083	6,365	9,370	4,000	350,134	391,280
Dellanera Park	749,522	793,220	803,449	674,178	759,902	1,231,847
East End Lagoon	154,285	129,125	88,165	101,573	1,992,027	1,660,066
General Fund	1,837,231	2,044,739	2,205,408	2,185,772	2,187,465	2,028,829
Seawall Beach 10th to 61st	1,423,383	2,121,179	4,534,065	2,709,102	2,830,468	16,516,838
Pocket Parks	186,983	-800	0	0	0	0
R.A. Apffel Park	707,028	649,101	662,344	414,000	880,086	1,050,966
Seawall Parking (Urban Park)	775,706	824,563	839,728	780,144	906,427	1,276,846
Seawolf Park	1,506,005	1,299,105	1,448,431	1,173,769	2,229,824	1,975,828
Stewart Beach	1,288,769	1,340,678	1,411,074	898,130	1,643,858	3,073,303
Tourism Development	5,564,782	6,210,472	6,037,493	5,195,360	5,469,977	5,583,568
Total Income	20,140,029	21,991,474	24,554,748	20,736,246	26,043,818	41,221,964
Income less Debt Service & FEMA	20,138,947	21,484,214	24,460,221	20,727,312	24,875,968	32,961,248
<u>Personnel Expense Summary</u>						
Beach Cleaning	1,585,696	1,768,398	1,760,758	1,842,436	1,934,382	1,967,122
Beach Patrol	1,732,196	1,621,596	1,692,247	1,597,897	1,241,618	2,069,828
Settlement	0	0	0	0	0	0
Dellanera Park	145,475	201,113	225,467	262,829	280,457	307,828
East End Lagoon	21,379	21,674	21,933	22,786	23,644	0
General Fund	1,026,871	1,086,408	1,088,930	1,337,840	1,241,988	1,168,865
Seawall Beach 10th to 61st	1,692	0	0	19,638	6,277	111,100
Pocket Parks	99,732	-2,215	0	0	0	0
R.A. Apffel Park	206,612	231,525	256,337	160,094	282,588	262,150
Seawall Parking (Urban Park)	301,364	348,175	366,329	380,993	402,563	473,955
Seawolf Park	519,419	517,197	524,259	497,246	615,317	613,698
Stewart Beach	314,069	314,108	342,987	339,217	375,555	376,130
Tourism Development	1,371,644	1,471,033	1,508,734	1,575,871	1,502,010	1,501,000
Total Personnel Expense	7,326,149	7,579,012	7,787,982	8,036,846	7,906,399	8,851,676
<u>As a Percentage of Revenue</u>	36.38%	34.46%	31.72%	38.76%	30.36%	21.47%
<u>As a Percentage of Revenue less debt service and FEMA</u>	36.38%	35.28%	31.84%	38.77%	31.78%	26.85%

Park Board of Trustees

Personnel Expense	Actual 2018	Actual 2019	Projected Actual 2020	COVID Budget 2020	Proposed Budget 2021
<i>Personnel Expense Increase/Decrease over prior year</i>					
Beach Cleaning	182,702	(7,641)	81,678	91,946	32,740
Beach Patrol	(110,599)	70,651	(94,350)	(356,280)	828,210
Settlement	0	0	0	0	0
Dellanera Park	55,638	24,354	37,361	17,628	27,371
East End Lagoon	295	259	853	858	(23,644)
General Fund	59,537	2,522	248,909	(95,851)	(73,124)
Seawall Beach 10th to 61st	(1,692)	0	19,638	(13,361)	104,823
Pocket Parks	(101,948)	2,215	0	0	0
R.A. Apffel Park	24,913	24,813	(96,243)	122,494	(20,437)
Seawall Parking (Urban Park)	46,811	18,153	14,664	21,571	71,392
Seawolf Park	(2,223)	7,062	(27,013)	118,071	(1,619)
Stewart Beach	39	28,879	(3,770)	36,338	576
Tourism Development	99,389	37,701	67,136	(73,861)	(1,009)
Decrease/Increase in Personnel Cost	252,863	208,970	248,864	(130,448)	945,277
<i>Revenue Increase/Decrease over prior year</i>					
Beach Cleaning	361,091	(5,928)	712,728	316,019	(1,277,749)
Beach Patrol	307,636	(10,868)	(725,093)	(184,380)	1,251,256
Settlement	5,282	3,005	(5,370)	346,134	41,146
Dellanera Park	43,698	10,230	(129,272)	85,725	471,945
East End Lagoon	(25,160)	(40,960)	13,409	1,890,454	(331,961)
General Fund	207,509	160,669	(19,636)	1,693	(158,636)
Seawall Beach 10th to 61st	697,796	2,412,886	(1,824,963)	121,366	13,686,370
Pocket Parks	(187,783)	800	0	0	0
R.A. Apffel Park	(57,927)	13,243	(248,343)	466,086	170,880
Seawall Parking (Urban Park)	48,858	15,165	(59,584)	126,283	370,419
Seawolf Park	(206,900)	149,325	(274,662)	1,056,055	(253,996)
Stewart Beach	51,910	70,396	(512,944)	745,728	1,429,445
Tourism Development	645,690	(172,978)	(842,134)	274,617	113,591
Increase/Decrease in Revenues	1,891,699	2,604,985	(3,915,864)	5,245,779	15,512,710

Summary Chart of Revenues & Expenditures



Park Board of Trustees of the City of Galveston
Operating Budget-Summary of all Funds
Fiscal Year 2020 - 2021

Consolidated Budgets - All Funds	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
Revenue:								
Camping	702,715	744,134	696,267	626,833	607,578	712,215	1.73%	17.22%
City of Galveston Reimbursement	515,000	426,000	400,000	200,000	288,400	250,000	0.61%	(13.31%)
Concession Agreements	153,396	112,731	108,363	117,913	92,027	111,270	0.27%	20.91%
Donations	0	4,107	774	628	3,000	750	0.00%	(75.00%)
Insurance Reimbursement	0	3,120	2,152	0	0	0	0.00%	0.00%
FEMA Reimbursement	0	500,895	85,157	4,935	817,716	7,869,436	19.09%	862.37%
Fishing	768,785	647,138	697,248	730,530	501,654	697,248	1.69%	38.99%
Grants	77,500	1,500	2,272,341	43,678	1,504,425	11,189,712	27.15%	643.79%
Hotel/Motel Tax City	7,356,448	8,277,952	8,035,644	6,659,233	5,334,313	6,159,480	14.94%	15.47%
Hotel/Motel Tax State	3,570,235	4,188,610	4,228,566	3,329,715	2,667,156	3,079,740	7.47%	15.47%
HOT-Short Term Rental Registration	12,250	12,053	14,350	18,540	10,000	12,000	0.03%	20.00%
Interest Income	39,449	121,389	202,803	149,189	119,750	119,300	0.29%	(0.38%)
Naval Display	330,237	331,304	391,332	40,900	211,249	78,420	0.19%	(62.88%)
Park Pass	54,465	46,350	48,575	47,500	3,103	24,215	0.06%	680.50%
Pavilion Rental	58,500	51,754	43,244	32,144	42,975	37,244	0.09%	(13.33%)
Permit Reimbursement	0	18,796	0	0	0	0	0.00%	0.00%
Rent 601 Tremont	97,141	114,516	114,516	127,000	127,000	127,000	0.31%	0.00%
Sales Tax Discount	193	(52)	153	97	0	0	0.00%	0.00%
Sale Tax Payable	(34,878)	(25,179)	0	0	(29,438)	(29,489)	-0.07%	0.18%
State Funds	88,376	94,886	100,097	100,097	100,097	100,000	0.24%	(0.10%)
Vehicle Admissions (Beach User)	2,359,145	2,482,173	2,323,939	1,708,963	1,922,157	2,794,181	6.78%	45.37%
Vehicle Admissions (Unrestricted)	424,891	339,870	340,947	304,640	303,148	340,947	0.83%	12.47%
Total	16,573,845	18,494,045	20,106,466	14,242,535	14,626,310	33,673,669	81.69%	130.23%
Tourist Development								
Coop Convention Solicitation	3,241	0	0	0	0	0	0.00%	0.00%
Sponsorships	0	0	0	2,500	0	0	0.00%	0.00%
Total	3,241	0	0	2,500	0	0	0.00%	0.00%
Other								
Floats/Umbrellas - Beach Svc	216,364	246,503	215,790	172,127	166,985	218,512	0.53%	30.86%
Junior Lifeguards	31,920	31,526	30,542	0	31,030	29,699	0.07%	(4.29%)
Loan Proceeds-Financed Capital Imp.	0	0	0	13,359	825,600	1,100,716	2.67%	33.32%
Water Slide	0	8,300	0	0	53,674	16,500	0.04%	100.00%
Miscellaneous	54,565	110,431	6,435	13,571	0	1,124	0.00%	0.00%
Pavilion-Food , Beverage, Gift Shop	19,946	19,227	24,211	18,879	58,000	48,000	0.12%	(17.24%)
Cost of Sales	(10,437)	(14,213)	(17,495)	(9,331)	(32,000)	(23,700)	-0.06%	(25.94%)
Seawolf Overnight Program	0	0	0	0	0	0	0.00%	0.00%
Special Event	17,525	19,366	35,672	10,729	19,960	16,560	0.04%	(17.03%)
Vending	2,473	1,670	1,853	1,105	1,793	1,853	0.00%	100.00%
Washers & Dryers	3,339	3,732	4,815	3,538	2,925	4,815	0.01%	0.00%
Unrealized Gain/Loss	(552)	(1,342)	4,173	0	0	0	0.00%	0.00%
Nonrecurring Revenue Source	0	0	0	3,000,389	6,514,538	3,368,265	8.17%	(48.30%)
Total	335,144	425,201	305,996	3,224,366	7,642,505	4,782,344	11.60%	(37.42%)
Revenue Not Including Interfund Transfers	16,912,230	18,919,246	20,412,462	17,469,401	22,268,814	38,456,013	93.29%	72.69%
Transfers:								
Beach Cleaning	230,997	234,997	237,197	130,000	166,449	386,449	0.94%	132.17%
Beach Patrol	513,843	500,511	500,511	276,250	276,250	501,092	1.22%	81.39%
Settlement	291,900	28,623	278,149	0	350,000	391,280	0.95%	11.79%
Dellanera - Concessions	0	0	0	0	0	0	0.00%	0.00%
Dellanera - Parking	0	0	0	0	0	0	0.00%	0.00%
East End Lagoon	0	0	0	0	0	0	0.00%	0.00%
General Fund	1,686,173	1,794,610	1,880,931	1,278,432	1,278,433	1,487,131	3.61%	16.32%
Grants	0	0	0	0	0	0	0.00%	0.00%
Nourished Beach (Beach User)	0	0	0	0	0	0	0.00%	0.00%
Nourished Beach (Unrestricted)	293,895	293,895	1,068,895	1,580,871	1,700,871	0	0.00%	(100.00%)
R.A. Apffel - Concessions	0	0	0	0	0	0	0.00%	0.00%
R.A. Apffel - Parking	0	0	0	0	0	0	0.00%	0.00%
Sand Replenishment	210,078	214,169	171,807	0	0	0	0.00%	0.00%
Seawolf Park	0	0	0	0	0	0	0.00%	0.00%
Stewart Beach - Concessions	0	0	0	0	0	0	0.00%	0.00%
Stewart Beach - Parking	0	0	0	0	0	0	0.00%	0.00%
Tourism Development	0	0	0	0	0	0	0.00%	0.00%
Total	3,226,887	3,066,806	4,137,490	3,265,554	3,772,004	2,765,952	6.71%	(26.67%)
Total Revenue	20,139,117	21,986,052	24,549,952	20,734,955	26,040,818	41,221,964	100%	58.30%

Park Board of Trustees of the City of Galveston
Operating Budget-Summary of all Funds
Fiscal Year 2020 - 2021

Consolidated Budgets - All Funds	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
PERSONNEL EXPENSE								
Salaries	5,298,798	5,434,245	5,498,656	5,628,826	5,402,221	5,928,333	14.58%	9.74%
Field Auditor	22,224	12,938	23,108	1,983	2,478	0	0.00%	(100.00%)
Incentive Salary-Tourism Development	62,059	57,095	54,159	0	0	90,213	0.22%	0.00%
Incentive Salary-Executive Director	0	0	0	0	0	0	0.00%	0.00%
Incentive Salary - Park Managers	0	0	0	0	0	18,500	0.05%	0.00%
Incentive Salary - Other Employees	0	0	0	0	0	0	0.00%	0.00%
Payroll Taxes	403,197	414,573	429,484	431,327	436,109	464,746	1.14%	6.57%
Worker's Compensation	119,223	146,850	109,451	108,578	267,084	217,227	0.53%	(18.67%)
Insurance - Employees	687,835	671,489	786,126	1,041,212	938,761	918,057	2.26%	(2.21%)
Insurance - Contingency	0	0	0	0	77,317	91,805	0.23%	18.74%
Contract Labor	258,612	345,072	338,185	261,781	262,927	284,400	0.70%	8.17%
TEC-unemployment	21,033	16,980	7,533	153,141	23,000	62,592	0.15%	172.14%
Pension Plan	146,055	167,850	163,594	180,594	229,438	236,378	0.58%	3.02%
Recovered Labor	1,572	0	0	0	(15,000)	0	0.00%	0.00%
Sick/Vacation Leave Accrual	13,077	33,245	25,955	7,997	7,997	32,332	0.08%	304.32%
Uniforms	49,809	47,447	56,485	37,951	54,022	59,992	0.15%	11.05%
Drug Testing	10,464	10,519	8,005	16,144	15,627	16,438	0.04%	5.19%
Sand Security	128,213	122,663	112,719	94,113	106,105	146,780	0.36%	38.33%
Recruitment/Relocation Charges	10,589	2,843	63,008	537	1,129	5,600	0.01%	395.86%
Overtime Contingency	93,391	95,203	111,514	72,663	75,651	120,034	0.30%	58.67%
Salary Contingency	0	0	0	0	21,532	149,248	0.37%	593.14%
Total Personnel	7,326,149	7,579,012	7,787,982	8,036,846	7,906,399	8,851,676	21.78%	11.96%
MATERIALS, SUPPLIES & SERVICES								
Advertising & Promotions	54,479	42,079	37,993	22,320	60,359	65,700	0.16%	8.85%
Advertising-R. A. Appfel	80,160	81,478	58,664	40,712	41,000	50,000	0.12%	21.95%
Advertising-Stewart Beach	69,152	72,539	74,184	47,177	48,000	60,000	0.15%	25.00%
Alarm Systems	13,430	13,960	15,180	14,957	15,250	15,300	0.04%	0.33%
Auto Mileage	9,150	7,974	6,291	5,221	10,437	22,215	0.05%	112.85%
Bad Debt Expense	162,675	0	11,604	0	0	0	0.00%	0.00%
Bank Charges	186,467	232,524	287,098	230,472	344,691	332,128	0.82%	(3.64%)
Buoy Construction	159	1,822	0	0	3,000	6,400	0.02%	113.33%
Buoys	11,758	5,160	3,037	793	4,200	10,200	0.03%	142.86%
Car Counters and Cameras	3,297	2,764	0	0	0	4,000	0.01%	0.00%
Cash Over or Short	462	(1,001)	256	(1,716)	0	0	0.00%	0.00%
City - Seawall Parking - Capital Reserve Fund	116,356	123,684	125,681	102,144	128,000	191,527	0.47%	49.63%
City - Maintenance/Repair/& Operations Fund	35,928	10,102	21,115	0	0	107,085	0.26%	0.00%
City Wide Conventions	0	0	0	0	0	0	0.00%	0.00%
Cleaning Supplies & Materials	15,159	12,703	8,200	15,404	19,149	26,770	0.07%	39.80%
Collateral	102,265	117,909	102,101	30,949	77,350	132,250	0.33%	70.98%
Commissions	0	3,150	0	0	0	0	0.00%	0.00%
Community Awareness	9,535	4,878	9,026	9,140	15,500	35,200	0.09%	127.10%
Contingency-Downtown Oversight (TD)	40,000	0	0	0	0	0	0.00%	0.00%
Contingency-Unforeseen Special Projects (TD)	140,391	105,200	554,412	523,472	580,000	996,000	2.45%	71.72%
Contingency-Board Approval Required	209,617	28,623	333,672	36,224	611,000	541,280	1.33%	(11.41%)
Contract Services	242,115	254,677	225,001	303,046	314,735	371,521	0.91%	18.04%
Convention Solicitation	37,904	39,500	33,058	41,796	63,188	55,500	0.14%	(12.17%)
Copy Leases	40,499	34,945	31,929	35,670	30,180	27,915	0.07%	(7.50%)
Courier Service	7,682	8,240	8,673	4,424	8,835	8,950	0.02%	1.30%
Local Marketing	0	271	395	434	700	0	0.00%	100.00%
Credit Card Charges/Fees	198	495	(93)	(308)	0	0	0.00%	0.00%
CTA Expenses	0	11,768	18,962	6,393	9,150	13,750	0.03%	50.27%
Damaged & Spoiled Inventory	187	15	65	0	2,000	2,000	0.00%	0.00%
Data Processing/Software/Maintenance	113,825	148,250	166,899	174,361	179,868	171,953	0.42%	(4.40%)
Discounts	21	(40)	(29)	(79)	0	0	0.00%	0.00%
Donations	0	0	0	0	0	0	0.00%	100.00%
Dues & Subscriptions	12,127	21,974	22,529	21,954	26,165	27,083	0.07%	3.51%
Dumping Fees	26,792	25,176	28,431	61,268	41,475	43,500	0.11%	4.88%
Equipment Rental	11,498	50,163	14,730	7,314	45,064	51,000	0.13%	13.17%
FEMA/Storm Expense	201,949	87,835	95,653	261,701	1,213,498	8,150,925	20.05%	571.69%
First Aid Supplies	11,357	19,201	27,449	23,129	18,535	23,385	0.06%	26.17%
Fishing Bands	2,720	3,767	2,455	3,721	3,800	3,000	0.01%	(21.05%)
Floral/TD Client Services	734	3,615	1,853	413	1,000	1,500	0.00%	50.00%
Gasoline	99,167	123,501	105,674	95,639	131,368	127,925	0.31%	(2.62%)
Grant-CMP/Dune Restoration/Flag System	282,000	103,473	3,076,070	55,662	1,735,900	10,442,972	25.69%	501.59%
HOT-Misc Expense & Audit	44,584	50,901	46,737	2,505	2,505	49,012	0.12%	1856.70%
Human Resource	9,414	30,994	8,670	3,188	3,950	7,450	0.02%	88.61%
Insurance - Claims	5,749	7,705	5,967	3,432	0	0	0.00%	0.00%
Insurance - Liability	84,916	87,906	77,403	84,418	79,454	81,876	0.20%	3.05%
Insurance - Property	343,347	402,704	443,506	467,733	482,518	528,861	1.30%	9.60%
Junior Lifeguard	27,396	28,265	27,890	9,992	16,030	29,699	0.07%	85.27%
Legal	110,239	71,194	117,070	124,730	98,000	109,000	0.27%	11.22%
Letter Response-Postage	0	13,000	5,000	0	10,000	10,000	0.02%	0.00%

Park Board of Trustees of the City of Galveston
Operating Budget-Summary of all Funds
Fiscal Year 2020 - 2021

Consolidated Budgets - All Funds	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
Licenses/Permits	1,855	1,947	2,426	903	2,340	6,315	0.02%	169.87%
Maint & Repairs - Building	104,529	111,683	168,308	150,699	198,294	259,327	0.64%	30.78%
Maint & Repairs - Equipment	117,533	154,792	182,983	141,882	207,575	219,425	0.54%	5.71%
Marketing Coop/Sponsorship	25,979	45,519	18,500	13,600	21,175	17,800	0.04%	(15.94%)
Marketing Travel	122,972	143,987	132,575	106,472	143,858	126,760	0.31%	(11.89%)
Marketing Travel Reimbursement	0	0	0	(20,056)	(23,500)	0	0.00%	(100.00%)
Media Placement	1,966,656	1,699,957	1,782,015	1,530,532	1,530,532	1,060,500	2.61%	(30.71%)
Meetings & Seminars	68,600	82,828	51,647	21,955	33,459	49,404	0.12%	47.66%
Memberships	57,591	59,388	119,065	75,598	105,934	126,454	0.31%	19.37%
Miscellaneous	17,007	18,151	17,287	25,286	51,358	35,830	0.09%	(30.23%)
Office Rent (Ashton Villa)	24,200	27,200	27,200	40,200	32,320	10,000	0.02%	(69.06%)
Office Rent (601 Tremont)	72,516	72,516	72,516	85,000	85,000	72,516	0.18%	(14.69%)
Office Rent (Beach Patrol & SW Parking)	32,144	32,144	32,144	32,144	32,144	32,144	0.08%	0.00%
Office Supplies	32,995	37,946	40,489	30,204	37,070	40,445	0.10%	9.10%
Outside Audit	63,000	63,000	62,498	85,770	77,337	67,099	0.17%	(13.24%)
Paper Goods	9,063	11,212	16,427	10,047	17,777	21,500	0.05%	20.94%
Photography	5,000	2,225	1,234	0	348	5,000	0.01%	1336.78%
Port-a-lets	63,012	78,570	64,097	60,283	45,687	49,322	0.12%	7.96%
Preplacement	10,887	11,040	7,547	0	1,000	11,000	0.03%	1000.00%
Production	4,500	5,000	9,919	6,000	6,000	10,000	0.02%	66.67%
Professional Fees	163,016	144,989	290,142	341,970	303,648	269,482	0.66%	(11.25%)
Project Management	4,348	8,748	408	0	0	0	0.00%	0.00%
Promotion Materials	34,452	33,563	51,887	26,607	34,307	34,875	0.09%	1.66%
Public Relations	53,994	63,855	51,881	29,024	53,759	76,150	0.19%	41.65%
Radios	35,003	43,401	42,823	14,520	40,952	41,470	0.10%	1.26%
Reimburse-City of Galveston	166,042	0	0	0	0	0	0.00%	0.00%
Revenue Sharing	0	0	200,000	250,000	0	300,000	0.74%	100.00%
Sales Events	0	0	7,980	0	0	15,000	0.04%	0.00%
Business Development	102,650	176,357	188,787	120,653	180,000	107,000	0.26%	(40.56%)
Signs	67,110	40,477	48,903	36,799	48,451	84,011	0.21%	73.40%
Small Tools & Equipment	23,807	37,565	29,850	24,732	29,610	34,868	0.09%	17.76%
Special Projects	257,263	252,800	249,853	155,049	162,700	166,591	0.41%	2.39%
Special Projects - New Programs	8,000	700	2,500	0	0	143,000	0.35%	0.00%
Stock-batteries, Oil, Fluid	4,974	7,652	9,379	3,453	4,561	8,000	0.02%	75.40%
Sub Vets/Grant Allocation	170,502	165,630	195,666	20,450	23,181	0	0.00%	(100.00%)
Supplies	14,927	16,225	16,265	28,442	25,190	27,655	0.07%	9.79%
Supplies-Welding	4,388	4,425	5,075	5,043	6,000	7,800	0.02%	30.00%
Telephone/Cells/Internet	179,502	177,525	152,686	173,198	177,565	166,506	0.41%	(6.23%)
Tickets	6,056	3,125	6,975	4,865	6,950	9,787	0.02%	40.82%
Tower Construction	1,977	18,148	20,543	3,813	5,550	5,550	0.01%	0.00%
Training	59,088	58,134	67,796	27,098	33,007	68,623	0.17%	107.91%
Trash Barrel Liners	12,627	18,488	15,682	15,874	25,800	23,800	0.06%	(7.75%)
Trash Barrels	6,890	33,382	46,011	39,113	40,000	47,500	0.12%	18.75%
Utilities	142,817	179,567	186,472	228,861	224,975	228,500	0.56%	1.57%
Total Materials, Supplies & Services	7,296,326	6,638,902	10,936,907	6,816,124	10,507,765	27,021,841	66.48%	157.16%
<u>CAPITAL OUTLAY & DEBT SERVICE</u>								
Equipment Purchases	178,847	118,419	211,193	158,207	206,467	239,888	0.59%	16.19%
Gain/Loss On Sale of Equipment	(10,931)	(54,803)	(9,970)	0	0	0	0.00%	0.00%
Capital Improvements	7,900	105,434	89,209	96,132	204,261	307,288	0.76%	50.44%
Improvements-Naval Display	0	0	1,499	0	0	0	0.00%	0.00%
Interest Payment - Capital Improvements	193,671	191,098	182,398	120,848	132,916	79,202	0.19%	(40.41%)
Landscaping	10,880	3,404	6,327	6,025	7,000	34,000	0.08%	385.71%
Leased Equipment - Current Year	142,802	145,248	140,376	51,244	0	313,419	0.77%	0.00%
Lease Payment-Prior Year	228,028	158,648	240,028	238,156	279,205	140,880	0.35%	(49.54%)
Principal Payment-Equipment	0	80	0	1,079	5,744	270,674	0.67%	4612.29%
Principal Payment-Capital Improvements	399,107	396,661	401,496	1,825,026	2,421,408	624,472	1.54%	(74.21%)
Total Capital Outlay	1,150,304	1,064,189	1,262,557	2,496,717	3,257,001	2,009,823	4.94%	(38.29%)
Total Expense not including Inter-fund Transfers	15,772,779	15,282,103	19,987,446	17,349,687	21,671,164	37,883,340	93.20%	74.81%

Park Board of Trustees of the City of Galveston
 Operating Budget-Summary of all Funds
 Fiscal Year 2020 - 2021

Consolidated Budgets - All Funds	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
TRANSFERS								
General Fund Allocation	6,500	6,500	6,500	0	0	0	0.00%	0.00%
Beach Cleaning	253,320	253,320	1,078,386	1,526,443	1,526,444	249,651	0.61%	(83.64%)
Beach Patrol	233,340	233,340	278,007	198,775	198,775	229,960	0.57%	15.69%
Settlement	292,378	29,101	278,627	131	350,131	391,280	0.96%	11.75%
Dellanera Park	153,535	157,802	153,552	74,250	74,250	85,673	0.21%	15.38%
East End Lagoon	5,000	9,000	11,200	0	36,449	36,449	0.09%	(0.00%)
Nourished Beach	638,340	638,340	640,607	481,395	481,395	740,000	1.82%	53.72%
Pocket Park	48,064	0	0	0	0	0	0.00%	0.00%
R. A. Appfel	179,250	197,496	186,475	46,043	46,043	144,990	0.36%	214.90%
Sand Replenishment	294,053	294,053	294,053	271,922	333,715	0	0.00%	(100.00%)
Seawolf Park	120,466	146,065	146,065	100,862	100,862	124,701	0.31%	23.63%
Seawall Beach (Urban Park)	77,571	82,456	83,788	85,900	85,900	118,429	0.29%	37.87%
Stewart Beach	325,071	359,333	308,229	79,759	79,759	182,819	0.45%	129.21%
Tourist Development	600,000	660,000	672,000	400,073	400,073	462,000	1.14%	15.48%
Total Transfers	3,226,887	3,066,806	4,137,490	3,265,553	3,713,796	2,765,952	6.80%	(25.52%)
Total Other Expense	18,999,666	18,348,909	24,124,936	20,615,241	25,384,960	40,649,292	100.00%	60.13%
Net Income	1,139,451	3,637,143	425,016	119,714	655,858	572,673		
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Depreciation-Other Improvement	286,228	299,038	306,241	306,240	306,240	306,240		
Depreciation-Building	187,408	187,408	187,407	187,408	187,408	187,408		
Depreciation-Building Improvements	141,176	215,476	167,191	168,269	168,269	164,269		
Depreciation-Machine & Equipment	203,874	109,064	33,020	28,596	28,596	33,096		
Depreciation-Auto & Trucks	105,453	92,921	46,397	47,013	47,013	51,299		
Depreciation-Furniture & Fixtures	41,360	39,276	15,981	15,981	15,981	15,981		
Depreciation-Naval Display	49,327	51,587	51,174	51,587	51,587	51,587		
Depreciation-Big Reef	0	0	0	0	0	0		
Depreciation-Play Ground Equip	28,597	28,597	13,462	13,462	13,462	13,462		
Total Depreciation Expense	1,043,422	1,023,366	820,872	818,556	818,556	823,342		
Net Income After Depreciation	96,029	2,613,777	(395,857)	(698,842)	(162,698)	(250,669)		

**Park Board of Trustees
FEMA/Storm Repairs Summary**

		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Budget 2020	Proposed Budget 2021
Beach Cleaning	FEMA Reimbursement	0	0	17,409	0	0	102,000
	FEMA Related Expenditures	0	2,174	1,145	1,891	1,890	1,945
	Net FEMA	0	(2,174)	16,264	(1,891)	(1,890)	100,055
Beach Patrol	FEMA Reimbursement	0	0	7,086	1,047	0	0
	FEMA Related Expenditures	0	0	0	0	0	0
	Net FEMA	0	0	7,086	1,047	0	0
General Fund	FEMA Reimbursement	0	0	1,444	0	0	0
	FEMA Related Expenditures	7,029	17,531	4,541	3,405	42,840	0
	Net FEMA	(7,029)	(17,531)	(3,096)	(3,405)	(42,840)	0
Seawall Beach	FEMA Reimbursement	0	500,895	0	0	0	6,878,436
	FEMA Related Expenditures	0	0	39,313	0	0	7,642,706
	Net FEMA	0	500,895	(39,313)	0	0	(764,270)
Tourism Development	FEMA Reimbursement	0	0	0	0	0	0
	FEMA Related Expenditures	0	0	0	0	0	0
	Net FEMA	0	0	0	0	0	0
Dellanera Park	FEMA Reimbursement	0	0	0	0	0	277,000
	FEMA Related Expenditures	1,486	49,689	25,835	55,938	55,939	15,435
	Net FEMA	(1,486)	(49,689)	(25,835)	(55,938)	(55,939)	261,565
Pocket Parks Cons.	FEMA Reimbursement	0	0	0	0	0	0
	FEMA Related Expenditures	0	0	0	0	0	0
	Net FEMA	0	0	0	0	0	0
R. A. Apffel Park	FEMA Reimbursement	0	0	28,943	2,412	392,054	347,000
	FEMA Related Expenditures	20,399	4,337	1,952	4,875	26,429	26,996
	Net FEMA	(20,399)	(4,337)	26,991	(2,463)	365,625	320,004
Stewart Beach	FEMA Reimbursement	0	0	18,427	488	0	34,000
	FEMA Related Expenditures	6,907	3,607	1,726	14,739	3,230	1,160
	Net FEMA	(6,907)	(3,607)	16,701	(14,251)	(3,230)	32,840
Seawolf Park	FEMA Reimbursement	0	0	11,848	987	425,662	231,000
	FEMA Related Expenditures	166,128	10,498	21,142	180,853	1,083,170	462,683
	Net FEMA	(166,128)	(10,498)	(9,294)	(179,865)	(657,508)	(231,683)
Grand Total	FEMA Reimbursement	0	500,895	85,157	4,935	817,716	7,869,436
	FEMA Related Expenditures	201,949	87,835	95,653	261,701	1,213,498	8,150,925
	Net FEMA	(201,949)	413,059	(10,496)	(256,766)	(395,782)	(281,489)

**Park Board of Trustees
Interfund Transfers - Budget 2020/2021**

Inter-fund Transfers In (Revenue)

Inter-fund Transfers Out (Expenses)

General Fund Administrative

General Fund Administrative

Beach Cleaning	249,651
Beach Patrol	229,960
Dellanera - Parking	22,148
Dellanera - Pavilion	63,525
Mardi Gras	0
Seawall Beach (NB)-Parking	0
Seawall Beach (NB)-Other	90,000
Pocket Park 1 - Beach User	0
Pocket Park 1 - Pavilion	0
Pocket Park 2 - Beach User	0
Pocket Park 2 - Pavilion	0
Pocket Park 3 - Beach User	0
Pocket Park 3 - Pavilion	0
R.A. Apffel - Parking	49,907
R.A. Apffel - Pavilion	3,219
Sand Replenishment	0
Seawall Parking	118,429
Seawolf Park	106,262
Stewart Beach - Parking	84,926
Stewart Beach - Pavilion	7,103
Debt Service	0
Tourism Development	462,000
	<u>1,487,131</u>

Transfer-R.A. Apffel	0
Transfer-Beach Cleaning	0
Transfer-GRT	0
Transfer-TD Capital Lease	0
Transfer-BP Capital Lease	0
Transfer-Mardi Gras	0
	<u>0</u>

Beach Cleaning

Beach Cleaning

Transfer-General Fund	0
Transfer-Seawolf Park	0
Transfer - Dellanera	0
Transfer - R. A. Apffel	0
Transfer - East End Lagoon	36,449
Transfer - Stewart Beach	0
Transfer - Nourished Beach	350,000
Transfer-Pocket Park 1	0
Transfer-Pocket Park 2	0
Transfer- Pocket Park 3	0
Transfer- UP (Seawall Parking)	0
Jamaica Beach Funds	0
	<u>386,449</u>

GF Allocation	249,651
Tourist Development	0
Seawolf Park	0
Nourished Beach	0
	<u>249,651</u>

Beach Patrol

Beach Patrol

Transfer-R. A. Apffel (Security)	91,864
Transfer- Stewart Beach (Security)	90,789
Transfer - Seawolf (Security)	18,439
Transfer-Nourished Beach (LG Svcs)	300,000
Transfer-Dellanera	0
Transfer-General Fund	0
Transfer -Pocket Park 1	0
Transfer- Pocket Park 2	0
Transfer- Pocket Park 3	0
	<u>501,092</u>

General Fund	229,960
	<u>229,960</u>

**Park Board of Trustees
Interfund Transfers - Budget 2020/2021**

Inter-fund Transfers In (Revenue)

Inter-fund Transfers Out (Expenses)

East End Lagoon

Transfer-Seawolf PARK	0
	<u>0</u>
	<u><u>0</u></u>

East End Lagoon

Beach Cleaning	36,449
	<u>36,449</u>
	<u><u>36,449</u></u>

Seawall Beach 10th to 61st

Transfer from Beach Cleaning	0
Transfer from R. A. Apffel	0
Transfer from Stewart Beach	0
Transfer Debit Service-Capital Imp.	0
Transfer from Sand Replenishment	0
Transfer from Dellanera Park	0
	<u>0</u>
	<u><u>0</u></u>

Seawall Beach 10th to 61st

Beach Cleaning Transfer	0
Beach Patrol-Life Guard Services	0
Seawall Beach	0
Dellanera Park Capital Improvement	0
RA Boddecker Dr. Bridge Constructi	0
General Fund Allocation	0
Beach Patrol-Lifeguard Services	300,000
Beach Cleaning Transfer	350,000
General Fund Transfer	90,000
	<u>740,000</u>
	<u><u>740,000</u></u>

Debt Service (Settlement)

Transfer-Sand Replenishment	0
	<u>0</u>
	<u><u>0</u></u>

Debt Service (Settlement)

Transfer - Tourism Development	0
Transfer - General Fund	0
Transfer - Grants	0
Transfer-R A Apffel	0
Transfer-Stewart Beach	391,280
Transfer to Seawall Beach	0
	<u>391,280</u>
	<u><u>391,280</u></u>

Tourism Development

Transfer - General Fund (Capital Improvement)	0
Transfer - Debt Service/Capital Improvement)	0
Transfer-Beach Cleaning (R.A. Apffel Advertising)	0
Transfer-Beach Cleaning (Stewart Beach Advertising)	0
	<u>0</u>
	<u><u>0</u></u>

Tourism Development

General Fund Allocation	462,000
GF CEO Cost Share-50%	0
Mardi Gras	0
	<u>462,000</u>
	<u><u>462,000</u></u>

Dellanera Park

Beach User Transfer-Stewart Beach	0
Transfer-Sand Replenishment	0
	<u>0</u>
	<u><u>0</u></u>

Dellanera Park

Beach Cleaning Transfer	0
Beach Patrol	0
Nourished Beach	0
Sand Renourishment Fund	0
General Fund Allocation	85,673
	<u>85,673</u>
	<u><u>85,673</u></u>

**Park Board of Trustees
Interfund Transfers - Budget 2020/2021**

Inter-fund Transfers In (Revenue)

Inter-fund Transfers Out (Expenses)

R. A. Apffel Beach Park

Transfer- Debit Service	0
Transfer-Sand Replenishment	0
Transfer-Stewart Beach	0
Transfer-General Fund	0
	<u>0</u>
	<u><u>0</u></u>

R. A. Apffel Beach Park

Beach Cleaning Transfer	0
Beach Patrol Transfer (Security)	91,864
Nourished Beach	0
Stewart Beach	0
Sand Replenishment Fund	0
General Fund Transfer	53,126
	<u>144,990</u>
	<u><u>144,990</u></u>

Sand Replenishment Fund

Transfer-R. A. Apffel (Beach User)	0
Transfer-Stewart Beach (Beach User)	0
Transfer-PP1 (Beach User)	0
Transfer-PP2 (Beach User)	0
Transfer-PP3 (Beach User)	0
Transfer-GRT (Beach User)	0
Transfer-Dellanera Park	0
Transfer-Seawall Parking	0
	<u>0</u>
	<u><u>0</u></u>

Sand Replenishment Fund

Transfer to Seawall Beach (NB)	0
Transfer to Grants	0
Transfer to General Fund	0
Transfer to Dellanera Park	0
Transfer to R. A. Apffel Park	0
Transfer to Stewart Beach Park	0
Transfer to Pocket Parks	0
Transfer to Debit Service	0
	<u>0</u>
	<u><u>0</u></u>

Stewart Beach Park

Transfer-Beach Patrol	0
Transfer - Pocket Park 1	0
Transfer- Debt Service	391,280
Transfer - Sand Replenishment	0
	<u>391,280</u>
	<u><u>391,280</u></u>

Stewart Beach Park

Beach Cleaning Transfer	0
Beach Patrol-Security	90,789
NB (Nourishment)	0
Dellanera Park Cap Improvement	0
R. A. Apffel	0
Sand Replenishment (Restricted)	0
Seawolf Park	0
General Fund Allocation	92,030
	<u>182,819</u>
	<u><u>182,819</u></u>

Seawolf Park

Transfer-Debit Service	0
Stewart Beach Transfer	0
Pocket Park Two Transfer	0
Pocket Park Three Transfer	0
	<u>0</u>
	<u><u>0</u></u>

Seawolf Park

General Fund Allocation	106,262
East End Lagoon	0
Beach Patrol (Security)	18,439
Beach Cleaning	0
	<u>124,701</u>
	<u><u>124,701</u></u>

Seawall Parking (Urban Park)

Transfer-Beach Patrol	0
Transfer - Pocket Park 1	0
Transfer - Sand Replenishment	0
	<u>0</u>
	<u><u>0</u></u>

Seawall Parking (Urban Park)

Beach Cleaning Transfer	0
Beach Patrol (Security)	0
NB (Nourishment)	0
Dellanera Park Capital Improvement	0
R. A. Apffel	0
Sand Replenishment Fund (Restrict)	0
Seawolf Park	0
General Fund Allocation	118,429
	<u>118,429</u>
	<u><u>118,429</u></u>

Total 2,765,952

2,765,952

**BEACH CLEANING
PROPOSED BUDGET FISCAL YEAR 2020/2021
OPERATIONS**

OPERATING REVENUES		2,252,399
TOTAL OPERATING REVENUE		2,252,399
PERSONNEL EXPENSE	(1,967,122)	
MATERIAL / SUPPLIES / SERVICES	(533,042)	
TOTAL OPERATING EXPENSE		(2,500,164)
NET OPERATING INCOME		(247,764)

OTHER REVENUE/EXPENSE

INTERFUND TRANSFERS IN		386,449
NONRECURRING REVENUE SOURCE		226,096
TOTAL OTHER REVENUE		612,545
INTERFUND TRANSFERS-OUT	(249,651)	
TOTAL OTHER EXPENSE		(249,651)
NET INCOME AFTER TRANSFERS		115,130

CAPITAL OUTLAY

LOAN PROCEEDS FOR CAPITAL EXP.		171,400
TOTAL OTHER REVENUE		171,400
CAPITAL EXPENDITURES	(158,052)	
LANDSCAPING	-	
EQUIPMENT	(228,533)	
TOTAL CAPITAL EXPENDITURES		(386,585)
NET INCOME AFTER CAPITAL		(100,055)

FEMA

FEMA - REIMBURSEMENT		102,000
FEMA- EXPENSE	(1,945)	
NET FEMA		100,055

NET INCOME AFTER FEMA		(0)
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BEGINNING CASH RESERVE		1,201,879
NET INCOME FISCAL YEAR 2020/2021		(226,096)
ENDING CASH		975,783

Beach Cleaning

Summary	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
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Income Summary-Does not include FEMA reimbursement

Revenue	3,032,183	3,393,274	3,369,937	2,542,352	2,211,656	2,810,248	92.55%	27.07%
Total Revenue	3,032,183	3,393,274	3,369,937	2,542,352	2,211,656	2,810,248		
Nonrecurring Revenue Sources	0	0	0	1,557,722	2,204,437	226,096	7.45%	(89.74%)
Total Revenue Sources	3,032,183	3,393,274	3,369,937	4,100,074	4,416,093	3,036,344	100.00%	-31.24%

Expense Summary-Does not include FEMA related expenditures

Expenses	2,551,988	2,783,330	3,681,212	4,098,183	4,248,145	3,136,400	100.00%	(26.17%)
Total Expense	2,551,988	2,783,330	3,681,212	4,098,183	4,248,145	3,136,400	100%	-26.17%
Net Income Before FEMA	480,195	609,944	(311,274)	1,891	167,948	(100,055)		

FEMA Reimbursement	0	0	17,409	0	0	102,000		
FEMA Related Expenditures	0	2,174	1,145	1,891	1,890	1,945		
Net FEMA	0	(2,174)	16,264	(1,891)	(1,890)	100,055		

Net Income Including FEMA	480,195	607,770	(295,010)	0	166,058	(0)		
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Capital Outlay (excl Debt Service)	56,775	66,255	77,980	1,079	1,080	228,533	7.29%	
Net Income (Excl Capital)	536,970	674,025	(217,030)	1,079	167,138	228,533		

Estimated Cash September 30, 2020						1,201,879		
Net Revenue						0		
Non-Reoccurring Revenue Sources						(226,096)		
Cash reserve Sept 30, 2021						975,783		

PERSONNEL SUMMARY	Full Time	Part Time	Seasonal
Operating			
COO	0.50	0.00	0.00
CZM Office Coordinator	1.00	0.00	0.00
Operations Manager	1.00	0.00	0.00
Assistant Ops Manager	1.00	0.00	0.00
CZM Steward	0.00	0.00	0.00
Supervisors	6.00	0.00	0.00
Mechanics	2.00	0.00	0.00
Operators & Drivers	18.00	0.00	0.00
Laborer	2.00	0.00	0.00
Total	31.50	0.00	0.00

Beach Cleaning

Operating	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease	
Budgeted Hotel Tax Per Penny = \$1,539,870									
BC-70-4001	City Hotel/Motel Tax (.5)	919,618	1,034,814	1,004,523	832,404	666,789	769,935	24.53%	15.47%
BC-70-4003	State Hotel Tax Rebate (.7666)	1,368,471	1,605,494	1,620,809	1,276,242	1,022,321	1,180,464	37.61%	15.47%
BC-70-4005	State Funds	88,376	94,886	100,097	100,097	100,097	100,000	3.19%	(0.10%)
BC-70-4585	Misc Income	0	464	1,441	94	0	0	0.00%	0.00%
BC-70-4041	Concession Agreement-Unrestricted	17,848	(2,413)	0	0	0	0	0.00%	0.00%
BC-70-4050	Lone/Line of Credit Proceeds	0	0	0	0	50,000	171,400	5.46%	242.80%
BC-70-4338	Special Events	6,873	6,236	5,870	3,515	6,000	2,000	0.06%	(66.67%)
BC-70-4650	Grant Proceeds	0	0	0	0	0	0	0.00%	0.00%
BC-70-4660	County Funds/Ft Crockett Park	0	0	0	0	0	0	0.00%	0.00%
BC-70-4670	City Of Galveston Reimbursement	400,000	400,000	400,000	200,000	200,000	200,000	6.37%	0.00%
BC-70-4673	Permit Reimbursement	0	18,796	0	0	0	0	0.00%	0.00%
BC-70-4665	FEMA Reimbursement	0	0	17,409	0	0	102,000	3.25%	0.00%
BC-70-4666	Insurance Reimbursement	0	0	0	0	0	0	0.00%	0.00%
BC-70-4750	Transfer-General Fund	6,500	6,500	6,500	0	0	0	0.00%	0.00%
BC-70-4730	Transfer-Seawolf Park	5,000	5,000	5,000	0	0	0	0.00%	0.00%
BC-70-4710	Transfer - Dellanera	15,443	15,443	15,443	0	0	0	0.00%	0.00%
BC-70-4712	Transfer - East End Lagoon	5,000	9,000	11,200	0	36,449	36,449	1.16%	(0.00%)
BC-70-4725	Transfer - R. A. Apffel	0	0	0	0	0	0	0.00%	0.00%
BC-70-4735	Transfer - Stewart Beach	0	0	0	0	0	0	0.00%	0.00%
BC-70-4720	Transfer - Nourished Beach	199,054	199,054	199,054	130,000	130,000	350,000	11.15%	169.23%
Nonrecurring Revenue Sources		0	0	0	1,557,722	2,038,379	226,096	7.20%	(88.91%)
Total Income		3,032,183	3,393,274	3,387,346	4,100,074	4,250,035	3,138,344	100.00%	(26.16%)

Expense

Personnel

BC-70-5000	Salaries-Administration	197,548	203,103	212,270	239,216	195,256	217,033	6.92%	11.15%
BC-70-5005	Salaries - Mechanics	145,566	152,893	143,188	157,033	158,350	154,237	4.91%	(2.60%)
BC-70-5010	Salaries-West End (Full-Time)	134,075	129,572	103,667	122,388	252,304	229,825	7.32%	(8.91%)
BC-70-5015	Salaries-Seawall (Full-Time)	164,076	201,505	230,390	225,009	251,888	239,319	7.63%	(4.99%)
BC-70-5020	Salaries-East (Full-Time)	151,478	161,061	159,599	169,590	230,568	221,570	7.06%	(3.90%)
BC-70-5030	Salaries - West End Access Point	127,717	125,490	134,904	164,610	0	0	0.00%	0.00%
BC-70-5042	Incentive	0	0	0	0	0	0	0.00%	0.00%
BC-70-5048	Contract Labor/Seawall	246,478	343,456	310,397	205,861	79,146	95,000	3.03%	20.03%
BC-70-5048	Contract Labor/West Parks	0	0	0	0	0	0	0.00%	0.00%
BC-70-5048	Contract Labor/West Access Points	0	0	0	0	85,000	100,000	3.19%	17.65%
BC-70-5048	Contract Labor/East Parks	0	0	0	0	55,000	70,000	2.23%	27.27%
BC-70-5048	RA & SB Recycle and Litter Patrol	0	0	0	0	0	0	0.00%	0.00%
BC-70-5050	Payroll Taxes	72,162	75,917	78,534	81,462	83,742	81,242	2.59%	(2.99%)
BC-70-5055	Pension Plan	27,817	30,436	35,228	33,492	32,823	53,099	1.69%	61.77%
BC-70-5060	Insurance - Employees	199,829	213,548	244,378	334,249	304,179	271,713	8.66%	(10.67%)
BC-70-5061	Insurance- Contingency	0	0	0	0	29,149	27,171	0.87%	(6.78%)
BC-70-5065	Worker's Compensation	50,805	59,878	42,868	46,836	124,618	99,078	3.16%	(20.49%)
BC-70-5070	TEC-Unemployment	4,580	0	1,457	17,232	5,000	3,622	0.12%	(27.56%)
BC-70-5075	Uniforms	12,992	17,674	16,576	15,842	21,667	17,300	0.55%	(20.16%)
BC-70-5078	Drug Testing/Background check	686	627	347	729	690	690	0.02%	0.00%
BC-70-5071	Sick Leave/Vacation Accrued	4,599	9,171	4,128	0	0	4,364	0.14%	0.00%
BC-70-5079	Employee Recruitment	0	50	0	0	0	0	0.00%	0.00%
BC-70-5080	Salary Contingency	0	0	0	0	0	31,859	1.02%	0.00%
BC-70-5038	Overtime	45,286	44,017	42,827	28,888	25,000	50,000	1.59%	100.00%
Total Personnel		1,585,696	1,768,398	1,760,758	1,842,436	1,934,382	1,967,122	62.68%	1.69%

Beach Cleaning

Operating		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
<i>Materials, Supplies & Services</i>									
BC-70-5100	Alarm System	2,665	2,475	2,695	3,020	3,000	3,000	0.10%	0.00%
BC-70-5115	Advertising & Promotions	0	265	0	0	0	0	0.00%	0.00%
BC-70-5117	Bank Charges	155	0	47	0	100	0	0.00%	0.00%
BC-70-5120	Cleaning Supplies	156	383	569	533	550	3,000	0.10%	445.45%
BC-70-5125	Contract Services	27,792	42,992	33,759	46,723	44,785	38,097	1.21%	(14.93%)
BC-70-5130	Copier Usage	0	0	41	0	100	50	0.00%	100.00%
BC-70-5135	Data Processing/Software	3,770	4,321	5,534	5,850	5,900	6,702	0.21%	13.59%
BC-70-5140	Dues & Subscriptions	0	210	0	250	250	250	0.01%	0.00%
BC-70-5150	Floral/Client Amenities	233	140	85	0	0	0	0.00%	0.00%
BC-70-5155	Office Supplies	4,378	4,643	4,331	2,258	2,614	3,000	0.10%	14.77%
BC-70-5163	Licenses/Permits	20	30	0	0	150	150	0.00%	0.00%
BC-70-5164	Meeting and Seminars	7,455	9,093	16,571	4,781	4,640	9,310	0.30%	100.65%
BC-70-5165	Memberships	607	0	1,218	500	500	2,350	0.07%	370.00%
BC-70-5157	Paper Goods	289	345	340	557	600	600	0.02%	0.00%
BC-70-5170	Miscellaneous	1,188	590	100	195	1,000	630	0.02%	(37.00%)
BC-70-5162	Signage	690	0	1,115	1,509	500	1,200	0.04%	140.00%
BC-70-5185	Supplies	2,987	5,223	4,147	17,972	8,000	8,000	0.25%	0.00%
BC-70-5189	Telephone/Cells/Internet	13,453	16,325	13,565	18,287	16,450	16,810	0.54%	2.19%
BC-70-5190	Utilities Electricity/Water/Gas	10,876	16,654	18,093	18,000	18,000	18,000	0.57%	0.00%
BC-70-5195	FEMA Storm Repairs	0	2,174	1,145	1,891	1,890	1,945	0.06%	2.91%
BC-70-5200	Audit Fees	8,473	10,028	10,103	12,940	19,290	11,500	0.37%	(40.38%)
BC-70-5202	Legal	(4,468)	11,295	8,975	300	0	5,000	0.16%	0.00%
BC-70-5204	Professional Fees	30,886	9,343	35,482	20,960	66,160	69,980	2.23%	5.77%
BC-70-5230	Insurance - Auto & Property	54,997	66,920	60,529	66,538	66,538	69,865	2.23%	5.00%
BC-70-5232	Insurance - Liability	18,805	18,217	16,915	18,450	18,450	19,373	0.62%	5.00%
BC-70-5234	Insurance - Claims	1,941	5,667	0	0	0	0	0.00%	0.00%
BC-70-5240	Maintenance & Repair (Building)	9,340	8,065	11,667	8,470	13,500	13,500	0.43%	0.00%
BC-70-5242	Maintenance & Repairs - Equipment	38,694	58,623	58,035	74,997	75,000	75,000	2.39%	0.00%
BC-70-5254	Small Tools and Equipment	4,921	8,358	5,710	4,743	6,000	6,000	0.19%	0.00%
BC-70-5256	Equipment Rental	10,295	23,308	7,409	7,314	12,314	12,500	0.40%	1.51%
BC-70-5260	Gasoline	55,895	71,806	64,223	61,880	76,649	63,975	2.04%	(16.54%)
BC-70-5370	Courier Service	0	0	38	10	0	0	0.00%	0.00%
BC-70-5401	Dumping Fees	22,884	22,766	28,431	59,793	40,000	40,000	1.27%	0.00%
BC-70-5407	Grant	0	0	14,421	(14,331)	0	0	0.00%	0.00%
BC-70-5410	Stock - batteries, oil, fluid	4,974	7,652	9,379	3,453	4,561	8,000	0.25%	75.40%
BC-70-5415	Welding Supplies	4,388	4,425	5,075	5,043	6,000	7,800	0.25%	30.00%
BC-70-5420	Port-O-Lets	0	97	0	8,800	2,000	5,400	0.17%	100.00%
BC-70-5625	First Aid Supplies	65	1,045	0	800	1,200	1,200	0.04%	0.00%
BC-70-5635	Training	730	11,080	0	1,690	0	0	0.00%	0.00%
BC-70-5710	Trash Liners	1,821	3,421	1,286	2,000	5,000	3,500	0.11%	(30.00%)
BC-70-5720	Trash Barrels	6,701	11,237	5,590	0	0	7,500	0.24%	0.00%
BC-70-7001	Special Projects - New	8,000	0	2,500	0	0	0	0.00%	0.00%
BC-70-7002	Special Projects - Unforeseen	0	700	0	0	0	0	0.00%	100.00%
BC-70-7100	Radio Equipment	1,549	8,162	1,755	1,461	3,961	1,800	0.06%	(54.56%)
Total Materials, Supplies & Services		357,603	468,077	450,876	467,638	525,652	534,987	17.05%	1.78%
Net Income Excl. FEMA		1,088,884	1,158,973	1,159,448	1,791,891	1,791,891	536,181		

Beach Cleaning

Operating		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
<i>CAPITAL OUTLAY & DEBT SERVICE</i>									
BC-70-5250	Capital Improvements	0	90,216	62,401	0	0	0	0.00%	0.00%
BC-70-5251	Principal Payment-Financed	39,231	39,448	41,799	58,067	58,067	47,554	1.52%	(18.10%)
BC-70-5156	Interest Payment - Financed	33,790	32,409	30,436	31,086	31,085	24,057	0.77%	(22.61%)
BC-70-5253	Lease Payment - Prior Year	225,573	157,596	242,123	173,325	173,325	86,441	2.75%	(50.13%)
BC-70-5830	Landscaping	3,390	0	0	0	0	0	0.00%	0.00%
BC-70-5252	Equipment Purchase	59,122	16,165	18,937	0	0	0	0.00%	0.00%
BC-70-5252	Equipment Purchase (Financed)	0	0	0	1,079	1,080	228,533	7.28%	100.00%
BC-70-5255	Gain#4682/Loss Equip Disposal	(5,737)	(40,125)	(3,358)	0	0	0	0.00%	0.00%
BC-70-5253	Leased Equipment (New)	0	0	0	0	0	0	0.00%	0.00%
Total Capital Outlay		355,369	295,710	392,337	263,557	263,557	386,585	12.32%	46.68%
Total Expense		2,298,668	2,532,184	2,603,970	2,573,631	2,723,591	2,888,694		
<i>TRANSFERS</i>									
BC-70-8000	GF Allocation	253,320	253,320	303,386	216,921	216,922	249,651	7.95%	15.09%
BC-70-8008	Nourished Beach	0	0	775,000	1,309,522	1,309,522	0	0.00%	100.00%
Total Transfers		253,320	253,320	1,078,386	1,526,443	1,526,444	249,651	7.96%	(83.64%)
Total Expenses		2,551,988	2,785,504	3,682,356	4,100,074	4,250,035	3,138,345		
Net Income		480,195	607,770	(295,010)	0	0	(0)		

2020-2021 PROPOSED BUDGET
Beach Cleaning
Line Item Support

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>
5038	Overtime	Contingency (Holidays, Vac, Weather, Emergencies, etc.)	\$ 50,000
5048	Contract Labor	Seawall (AM/PM)	\$ 95,000
		West End	\$ 100,000
		East Parks	\$ 70,000
			\$ 265,000
5075	Uniforms	Ace ImageWear - Uniform Service	\$ 10,300
		PPE & Outer Wear	\$ 7,000
			\$ 17,300
5078	Drug Testing/Background Cks	Drug Tests (10 @ \$25/ea.)	\$ 250
		Background Checks (10 @ \$44/ea.)	\$ 440
			\$ 690
5080	Salary Contingency	3% Merit	\$ 31,859
5100	Alarms	Tool Room 12 @ \$85	\$ 1,020
		Maintenance Shop 12 @ \$115	\$ 1,380
		Contingency (Batteries/Code changes)	\$ 600
			\$ 3,000
5120	Cleaning Supplies	Misc. for Facility	\$ 3,000
5125	Contract Services	Pot-O-Gold Dumpster (100 @ \$312/ea.)	\$ 31,200
		Sparklets Rental (\$6/mon.)	\$ 72
		Sparklets Products & Misc. Charges	\$ 2,000
		Genesis Pest Control (12@ \$100/mon.)	\$ 1,200
		Fire Alarm Inspection (Annual)	\$ 150
		Fire Extinguisher Inspection (Annual)	\$ 375
		Elevator Inspection (American Elevator)	\$ 180
		Elevator Mtc. (Schindler - \$730/Qtr.)	\$ 2,920
			\$ 38,097
5135	Data Processing/Software Maintenance	Facility Dude Maintenance (Annual)	\$ 507
		Facility Dude Inventory (Annual)	\$ 800
		AT&T Forms Tasking S/Ware	\$ 1,000
		GCS Uattend Time Clock	\$ 460
		GCS DocsVault (2 Users)	\$ 180
		ArcGIS Pro Mapping Software (Annual)	\$ 750
		Misc. Software & Upgrades	\$ 3,005
			\$ 6,702
5156	Interest-Financed (Prior)	MNB Note (Mtc Facility)	\$ 24,057
5157	Paper Goods	Tissue, Hand Towels, Toilet Paper, etc.	\$ 600
5162	Signage	Placards, Decals, etc.	\$ 1,200
5163	Licenses/Permits	Elevator Compliance Permit	\$ 20
		Fire Alarm Compliance Permit	\$ 25
		Miscellaneous	\$ 105
			\$ 150

2020-2021 PROPOSED BUDGET
Beach Cleaning
Line Item Support

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>
5164	Meetings & Seminars	ASBPA Fall Conference Sponsorship	\$ 2,500
		ASBPA Coastal Summit Sponsorship	\$ 1,500
		Sea Turtle Training Seminar (\$50/ea.)	\$ 1,250
		HASC Safety Classes (Certification)	\$ 500
		CPR Training	\$ 660
		Ops. Manager Meetings	\$ 750
		Miscellaneous	\$ 2,000
			\$ 9,310
5165	Memberships	ASBPA (3 @ \$250/ea.)	\$ 750
		National Safety Council (Dept.)	\$ 400
		TX MAS (Procurement)	\$ 100
		TX MAS (Procurement)	\$ 100
		Miscellaneous	\$ 1,000
			\$ 2,350
5185	Supplies	Nuts/Bolts/Paints/Rope/etc.	\$ 8,000
5189	Telephone/Cell/Internet	Comcast (Network - \$540/mon.)	\$ 6,480
		Comcast (Dedicated Service - \$180/mon.)	\$ 2,160
		Distinct Data Phone (2 @ \$35/ea.)	\$ 840
		Distinct data LD (\$4/mon.)	\$ 48
		T-Mobile (10 @ \$30/mon.)	\$ 3,600
		T-Mobile HotSpot (1 @ \$30/ea.)	\$ 360
		AT&T (3 lines @ \$50/ea.)	\$ 1,800
		Misc. (repairs, equipment, etc.)	\$ 1,522
			\$ 16,810
5190	Utilities	City of Galveston - Water	\$ 4,000
		Electricity	\$ 14,000
			\$ 18,000
5195	FEMA Expenditures	14514 MF-101 Maintenance Build & Site Damage	\$ 785
		14524 MF-107 Rolling Stock & Heavy Equip	\$ 1,160
4665	FEMA Reimb	14524 MF-107 Rolling Stock & Heavy Equip	\$ (102,000)
			\$ (100,055)
5204	Professional Fees	Coastal Strategies	\$ 3,500
		Depth of Closure	\$ 55,230
		Permit Consulting	\$ 10,000
		Maximus	\$ 1,250
			\$ 69,980
5240	M & R Building	Car Wash Misc.	\$ 1,500
		Elevator Repairs	\$ 2,000
		Gate/Fence Repairs	\$ 2,000
		Misc.(HVAC/Plumbing/Electric/et.)	\$ 8,000
			\$ 13,500
5242	M & R Equipment	Equipment	\$ 40,000
		Vehicles	\$ 35,000
			\$ 75,000
5251	Principal-Financed (Prior)	MNB Note Payable (Mtc Facility)	\$ 47,554
			\$ 47,554

2020-2021 PROPOSED BUDGET
Beach Cleaning
Line Item Support

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>
5252	Equip Purchase Financed	2 ea- 2020 Titan Pickups @ 38,000	\$ 76,000
	Assuming a 3 year term	1 used Dump truck	\$ 60,000
	3.25% interest	1 ea- Trash Trailers @ 35,400	\$ 35,400
		1st lease payment on equipment due at closing	\$ 57,133
			\$ 228,533
5253	Leased Equip (Prior Yr)	2 ea-2019 Titan Pickups	\$ 24,000
		2019 Freightliner Garbage Truck	\$ 62,441
			\$ 86,441
5254	Small Tools & Equipment	String Trimmers (4 @ \$250/ea)	\$ 1,000
		Leaf Blowers (4@ \$250/ea)	\$ 1,000
		Miscellaneous	\$ 4,000
			\$ 6,000
5256	Equipment Rental	Miscellaneous	\$ 12,500
5401	Dumping Fees	Transfer Station/Landfill Charges	\$ 40,000
5410	Stock-Batteries, Oil, Fluid	Oil	\$ 2,000
		Hydraulic Fluid	\$ 2,000
		Batteries	\$ 2,000
		Diesel Exhaust Fluid	\$ 1,000
		Misc.(brake fluid/windshield cleaner/etc.)	\$ 1,000
			\$ 8,000
5415	Welding Supplies	Welding Supplies	\$ 2,400
		Cylinder Rentals (\$450/mon.)	\$ 5,400
			\$ 7,800
5420	Port-a-lets	West End (6 @ \$900/mon.)	\$ 5,400
5625	First Aid Supplies	First-Aid Kits & Supplies	\$ 1,200
5710	Trash Barrel Liners	100 CS (\$35/ea.)	\$ 3,500
5720	Trash Barrels/Timbers	Trash Barrels (300 @ \$25/ea.)	\$ 7,500
7100	Radio Expense	Galv. City Emergency Management (\$90x20)	\$ 1,800

**BEACH PATROL
PROPOSED BUDGET FISCAL YEAR 2020/2021**

OPERATIONS

OPERATING REVENUES		1,826,265
TOTAL OPERATING REVENUE		1,826,265
PERSONNEL EXPENSE	(2,069,828)	
MATERIAL / SUPPLIES / SERVICES	(582,768)	
TOTAL OPERATING EXPENSE		(2,652,596)
NET OPERATING INCOME		(826,330)

OTHER REVENUE/EXPENSE

INTERFUND TRANSFERS IN		501,092
NONRECURRING REVENUE SOURCE		731,839
TOTAL OTHER REVENUE		1,232,931
INTERFUND TRANSFERS-OUT	(229,960)	
TOTAL OTHER EXPENSE		(229,960)
NET INCOME AFTER TRANSFERS		176,640

CAPITAL OUTLAY

LOAN PROCEEDS FOR CAPITAL EXP.		235,053
TOTAL OTHER REVENUE		235,053
CAPITAL EXPENDITURES	-	
LANDSCAPING	-	
EQUIPMENT	(411,693)	
TOTAL CAPITAL EXPENDITURES		(411,693)
NET INCOME AFTER CAPITAL		0

FEMA

FEMA - REIMBURSEMENT		-
FEMA- EXPENSE	-	
NET FEMA		-

NET INCOME AFTER FEMA		0
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BEGINNING CASH RESERVE		2,762,203
NET INCOME FISCAL YEAR 2020/2021		(731,839)
ENDING CASH		2,030,364

Beach Patrol

Summary	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Current Budget	Budget Increase or Decrease
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Income Summary-Does not include FEMA reimbursement

Budgeted Hotel Tax Per Penny = \$1,539,870

Hotel Tax	2,109,934	2,431,296	2,414,327	1,942,564	1,556,019	1,796,566	54.54%	15.46%
Other	31,920	31,526	30,542	7,512	31,030	264,752	8.04%	753.21%
Interfund Transfers	513,843	500,511	500,511	276,250	276,250	501,092	15.21%	81.39%

Total Income **2,655,697** **2,963,333** **2,945,380** **2,226,326** **1,863,299** **2,562,410** **77.78%** **37.52%**

Nonrecurring Revenue Sources	0	0	0	0	179,694	731,839	22.22%	0.00%
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Total Revenue Sources **2,655,697** **2,963,333** **2,945,380** **2,226,326** **2,042,993** **3,294,249** **100.00%** **61.25%**

Expense Summary-Does not include FEMA related expenditures

Expenses Operating Expenses	2,040,916	1,954,390	2,138,318	1,828,851	1,665,891	2,652,596	80.52%	59.23%
Capital Outlay/Debt Service	161,636	173,670	270,669	172,048	178,327	411,693	12.50%	130.86%
Interfund Transfers	233,340	233,340	278,007	198,775	198,775	229,960	6.98%	15.69%

Total Expense **2,435,892** **2,361,400** **2,686,995** **2,199,674** **2,042,993** **3,294,249** **100.00%** **61.25%**

Net Income Not Including FEMA **219,805** **601,933** **258,385** **26,652** **(0)** **0**

FEMA Reimbursement	0	0	7,086	1,047	0	0
FEMA Expenditures	0	0	0	0	0	0
Net FEMA	0	0	7,086	1,047	0	0

Net Income Including FEMA **219,805** **601,933** **265,471** **27,699** **(0)** **0**

Capital Outlay (excl Debt Service) **161,636** **173,670** **270,669** **118,217** **83,500** **355,419**

Net Income (Excl Capital) **381,441** **775,603** **536,141** **145,917** **83,500** **355,419**

Estimated Cash September 30, 2020

Hotel Tax	\$0
Cash	\$2,687,401
Junior Guard Funds	\$74,802

Total Cash **\$2,762,203**

2020 Net Income **0**

Non-Reoccurring Revenue Sources **(731,839)**

Estimated Reserve Cash September 30, 2020 **\$2,030,364**

PERSONNEL SUMMARY **Full Time** **Part Time** **Seasonal**

Operating

Chief	1.00	0.00	0.00
Lieutenant	1.00	1.00	0.00
Captain	1.00	0.00	0.00
Sergeant/Officers	2.00	0.00	0.00
Supervisors	8.00	0.00	0.00
FT Sr Guards	0.00	0.00	0.00
Life Guards (PT & Seasonal)	0.00	0.00	117.00
Office Coordinator	1.00	0.00	0.00

Total **14.00** **1.00** **117.00**

Beach Patrol

Consolidated		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Current Budget	Budget Increase or Decrease
Budgeted Hotel Tax Per Penny = \$1,539,870									
Consol-4001	City Hotel/Motel Tax (.5)	919,618	1,034,814	1,004,523	832,404	666,789	769,935	23.37%	15.47%
Consol-4003	State Hotel Tax Rebate (.6667)	1,190,316	1,396,482	1,409,804	1,110,160	889,230	1,026,631	31.16%	15.45%
Consol-4050	Loan Proceeds (Financed Equip)	0	0	0	0	0	235,053	7.14%	0.00%
Consol-4585	Miscellaneous	0	0	0	6,464	0	0	0.00%	0.00%
Consol-4600	Junior Lifeguards	31,920	31,526	30,542	0	31,030	29,699	0.90%	(4.29%)
Consol-4650	Grant Income-Flag System	0	0	0	0	0	0	0.00%	0.00%
Consol-4670	City of Galveston Reimbursement	0	0	0	0	0	0	0.00%	0.00%
Consol-4666	Insurance Reimbursement	0	0	0	0	0	0	0.00%	0.00%
Consol-4665	FEMA Reimbursement	0	0	7,086	1,047	0	0	0.00%	0.00%
Consol-4725	Transfer-R. A. Apffel	57,000	57,000	57,000	0	0	91,864	2.79%	0.00%
Consol-4735	Transfer- Stewart Beach	84,000	84,000	84,000	0	0	90,789	2.76%	0.00%
Consol-4730	Transfer - Seawolf	0	0	0	0	0	18,439	0.56%	0.00%
Consol-4720	Transfer-Nourished Beach	325,946	325,946	325,946	276,250	276,250	300,000	9.11%	8.60%
Consol-4710	Transfer-Dellenera	33,565	33,565	33,565	0	0	0	0.00%	0.00%
Consol-4750	Transfer-General Fund	0	0	0	0	0	0	0.00%	0.00%
Consol-4752	Transfer -Pocket Park 1	6,666	0	0	0	0	0	0.00%	0.00%
Consol-4754	Transfer- Pocket Park 2	6,666	0	0	0	0	0	0.00%	0.00%
Consol-4756	Transfer- Pocket Park 3	0	0	0	0	0	0	0.00%	0.00%
	Nonrecurring Revenue Sources	0	0	0	0	179,694	731,839	22.22%	307.27%
Total Revenue Sources		2,655,697	2,963,333	2,952,466	2,226,326	2,042,993	3,294,249		

Expenses

PERSONNEL

Consol-5000	Salaries - Seasonal & PT	896,593	866,487	749,889	549,758	236,635	750,000	22.77%	216.94%
Consol-5003	Salaries - Full Time	544,943	498,637	615,472	724,456	663,465	715,021	21.71%	7.77%
Consol-5044	Salaries - Training	7,324	0	0	0	0	0	0.00%	0.00%
Consol-5031	Salaries - Security	0	0	0	0	0	146,780	4.46%	0.00%
Consol-5038	Overtime	12,225	28,206	39,300	19,184	7,401	40,000	1.21%	440.47%
Consol-5042	Incentive	0	0	0	0	0	0	0.00%	0.00%
Consol-5048	Contract Labor	0	0	0	0	0	0	0.00%	0.00%
Consol-5050	Payroll Taxes	97,024	86,962	97,626	98,131	69,065	123,303	3.74%	78.53%
Consol-5055	Pension Plan	25,657	20,391	20,332	34,521	35,548	35,751	1.09%	0.57%
Consol-5060	Insurance Employees	69,338	45,413	91,062	118,020	120,791	125,854	3.82%	4.19%
Consol-5060	Insurance Contingency	0	0	0	0	12,079	12,585	0.38%	4.19%
Consol-5065	Worker's Compensation	33,619	41,796	30,733	26,411	62,282	54,764	1.66%	(12.07%)
Consol-5070	Unemployment	2,160	6,629	0	5,198	3,000	3,397	0.10%	13.24%
Consol-5075	Uniforms	28,934	17,315	29,213	9,795	19,043	27,171	0.82%	42.68%
Consol-5078	Drug Testing/Background Check	6,130	5,611	4,828	8,983	9,315	9,300	0.28%	(0.16%)
Consol-5071	Sick Leave/Vacation Accrual	1,259	3,663	13,142	2,993	2,993	2,951	0.09%	(1.40%)
Consol-5079	Employee Recruitment	6,990	486	650	448	0	1,500	0.05%	0.00%
Consol-5080A	Salary Contingency-Flex	0	0	0	0	0	0	0.00%	0.00%
Consol-5080	Salary Contingency	0	0	0	0	0	21,451	0.65%	0.00%
Total Personnel		1,732,196	1,621,596	1,692,247	1,597,897	1,241,618	2,069,828		

Beach Patrol

Consolidated		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Current Budget	Budget Increase or Decrease
MATERIALS, SUPPLIES & SERVICES									
Consol-5100	Alarm Contract	900	900	835	900	1,050	1,100	0.03%	4.76%
Consol-5110	Auto Mileage	0	0	0	0	0	0	0.00%	0.00%
Consol-5115	Advertising & Promotional	0	106	977	394	500	500	0.02%	0.00%
Consol-5116	Bad Debt Expense	0	0	0	0	0	0	0.00%	0.00%
Consol-5117	Bank Charges	0	0	-31	0	0	0	0.00%	0.00%
Consol-5118	Cash Over/Short	0	0	0	0	0	0	0.00%	0.00%
Consol-5120	Cleaning Supplies	978	0	932	606	1,000	3,000	0.09%	200.00%
Consol-5125	Contract Services	5,403	4,757	4,064	3,820	3,820	3,820	0.12%	0.00%
Consol-5130	Copier Usage	0	0	1,173	1,500	1,500	1,200	0.04%	(20.00%)
Consol-5135	Data Processing/Software	6,999	13,617	11,691	9,252	11,320	11,320	0.34%	0.00%
Consol-5137	Discounts	-41	-40	-29	-79	0	0	0.00%	0.00%
Consol-5140	Dues & Subscriptions	0	0	0	0	0	0	0.00%	0.00%
Consol-5150	Floral/Client Amenities	0	2,521	0	0	0	0	0.00%	0.00%
Consol-5155	Office Supplies	2,603	3,237	3,552	2,619	2,000	5,000	0.15%	150.00%
Consol-5157	Paper Goods	0	0	0	0	3,000	3,000	0.09%	0.00%
Consol-5162	Signage	38,886	22,120	27,007	21,700	29,154	39,136	1.19%	34.24%
Consol-5163	Licenses/Permits	25	85	2,125	663	400	4,875	0.15%	1118.75%
Consol-5164	Meetings & Seminars	20,587	16,242	15,154	5,860	5,860	9,200	0.28%	57.00%
Consol-5165	Memberships	6,158	5,947	3,294	4,630	9,105	8,625	0.26%	(5.27%)
Consol-5170	Miscellaneous	0	689	0	0	0	0	0.00%	0.00%
Consol-5175	Office Rental	21,500	21,500	21,500	21,500	21,500	21,500	0.65%	0.00%
Consol-5182	Reimbursement- City of Galveston	0	0	0	0	0	0	0.00%	0.00%
Consol-5185	Supplies	4,550	3,218	3,716	4,071	6,915	9,415	0.29%	36.15%
Consol-5189	Telephone/Cells/Internet	15,053	16,323	14,239	17,898	16,600	17,222	0.52%	3.74%
Consol-5192	Emergency Cleanup	0	0	0	0	0	0	0.00%	0.00%
Consol-5195	FEMA/Storm Expense	0	0	0	0	0	0	0.00%	0.00%
Consol-5200	Audit Fee	7,616	9,998	8,886	9,853	9,853	9,853	0.30%	0.00%
Consol-5202	Legal	769	90	1,419	625	500	500	0.02%	0.00%
Consol-5204	Professional Fees	0	0	1,167	0	2,500	1,250	0.04%	(50.00%)
Consol-5230	Insurance -Auto/Property	3,920	4,756	4,612	8,361	6,722	8,300	0.25%	23.48%
Consol-5232	Insurance-Liability	17,480	19,174	17,447	18,298	18,298	21,200	0.64%	15.86%
Consol-5234	Insurance - Claims	2,000	1,000	0	1,000	0	0	0.00%	0.00%
Consol-5242	M & R - Equipment/Vehicle	32,577	23,093	32,669	24,901	41,025	50,775	1.54%	23.77%
Consol-5240	M&R - Building	1,204	181	0	0	0	0	0.00%	0.00%
Consol-5242	Radio Repair	0	0	0	0	0	0	0.00%	0.00%
Consol-5254	Small Tools & Equipment	5,271	8,880	6,928	3,251	4,170	15,170	0.46%	263.79%
Consol-5256	Equipment Rental	0	0	0	0	0	0	0.00%	0.00%
Consol-5260	Gasoline	19,497	26,075	22,024	14,178	25,084	38,000	1.15%	51.49%
Consol-5370	Courier Service	0	46	42	0	200	1,000	0.03%	400.00%
Consol-5407	Grant-Environment Flag System	0	0	0	0	0	0	0.00%	0.00%
Consol-5601	Buoys	11,758	5,160	3,037	793	4,200	10,200	0.31%	142.86%
Consol-5605	Buoy Construction	159	1,822	0	0	3,000	6,400	0.19%	113.33%
Consol-5610	Community Awareness	7,266	3,577	9,026	640	5,000	11,200	0.34%	124.00%
Consol-5615	Junior Lifeguards	27,396	28,265	27,890	9,992	16,030	29,699	0.90%	85.27%
Consol-5625	First Aid Supplies	11,292	17,758	27,414	21,579	15,135	19,635	0.60%	29.73%
Consol-5630	Tower Construction	1,977	18,148	20,543	3,813	5,550	5,550	0.17%	0.00%
Consol-5635	Training	19,805	24,255	28,966	8,297	9,432	30,073	0.91%	218.84%
Consol-7001	Special Projects - New Programs	0	0	0	0	0	0	0.00%	0.00%
Consol-7002	Contingency-Unforeseen Special Project	0	0	0	0	0	0	0.00%	0.00%
Consol-7003	Contingency-City Funding	0	0	0	0	0	0	0.00%	0.00%
Consol-7006	Contingency-Board Approval Required	0	0	85,486	0	111,000	150,000	4.55%	35.14%
Consol-7100	Radio Rental/Expenses	15,133	29,293	38,319	10,038	32,850	35,050	1.06%	6.70%
Consol-5257	Capital Asset Replacement Reserve	0	0	0	0	0	0	0.00%	0.00%
Consol-5145	Hotel Tax Contingency Reserve	0	0	0	0	0	0	0.00%	0.00%
Total Materials & Supplies		308,720	332,794	446,071	230,953	424,273	582,768		
Net Income (excl Capital)		614,781	1,008,943	814,148	397,475	377,102	406,601		

Beach Patrol

Consolidated		Actual	Actual	Actual	Projected	COVID Adjusted	Proposed	Percent of	Budget
		2017	2018	2019	Actual 2020	Budget 2020	Budget 2021	Current Budget	Increase or Decrease
<i>CAPITAL OUTLAY & DEBIT SERVICE</i>									
Consol-5245	Leasehold Improvements	0	156	3,695	77	0	0	0.00%	0.00%
Consol-5252	Equipment Purchase (Cash)	53,718	52,305	126,599	66,896	83,500	42,000	1.27%	(49.70%)
Consol-5252	Equipment Purchase (Financed)	0	0	0	0	0	0	0.00%	0.00%
Consol-5253	Leased Equipment-Current Year	112,260	124,509	140,376	51,244	0	313,419	9.51%	0.00%
Consol-5255	Gain/Loss on Sale of Assets	-4,343	-3,300	0	0	0	0	0.00%	0.00%
Consol-5253	Lease Payment-Prior Year	0	0	0	53,831	94,827	54,439	1.65%	(42.59%)
Consol-5251	Principal Payment-Financed	0	0	0	0	0	0	0.00%	0.00%
Consol-5156	Interest Payment-Financed	0	0	0	0	0	1,835	0.06%	0.00%
Total Capital Outlay		161,636	173,670	270,669	172,048	178,327	411,693		
Total Expense		2,202,552	2,128,060	2,408,988	2,000,899	1,844,218	3,064,288		
<i>TRANSFERS</i>									
Consol-8000	General Fund (+\$144K-MG Whse)	233,340	233,340	278,007	198,775	198,775	229,960	6.98%	15.69%
Consol-8001	Stewart Beach	0	0	0	0	0	0	0.00%	0.00%
		233,340	233,340	278,007	198,775	198,775	229,960		
Total Expenses		2,435,892	2,361,400	2,686,995	2,199,674	2,042,993	3,294,249	100.00%	61.25%
Net Income		219,805	601,933	265,471	26,652	(0)	0		

Beach Patrol

Operating		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Budget 2020	Proposed Budget 2021	Percent of Current Budget	Budget Increase or Decrease
Income									
Budgeted Hotel Tax Per Penny = \$1,539,870									
BP-70-4001	City Hotel/Motel Tax (.5)	919,618	1,034,814	1,004,523	832,404	666,789	769,935	23.37%	15.47%
BP-70-4003	State Hotel Tax Rebate (.6667)	1,190,316	1,396,482	1,409,804	1,110,160	889,230	1,026,631	31.16%	15.45%
BP-70-4050	Loan Proceeds (Financed Equip)	0	0	0	0	0	171,297	5.20%	0.00%
BP-70-4585	Miscellaneous	0	0	0	6,464	0	0	0.00%	0.00%
BP-70-4600	Junior Lifeguards	31,920	31,526	30,542	0	31,030	29,699	0.90%	(4.29%)
BP-70-4650	Grant Income-Flag System	0	0	0	0	0	0	0.00%	0.00%
BP-70-4670	City of Galveston Reimbursement	0	0	0	0	0	0	0.00%	0.00%
BP-70-4666	Insurance Reimbursement	0	0	0	0	0	0	0.00%	0.00%
BP-70-4665	FEMA Reimbursement	0	0	7,086	1,047	0	0	0.00%	0.00%
BP-70-4725	Transfer-R. A. Apffel (LG Svcs)	57,000	57,000	57,000	0	0	0	0.00%	0.00%
BP-70-4735	Transfer- Stewart Beach (LG Svcs)	84,000	84,000	84,000	0	0	0	0.00%	0.00%
BP-70-4730	Transfer - Seawolf (Security)	0	0	0	0	0	0	0.00%	0.00%
BP-70-4720	Transfer-Nourished Beach (LG Svcs)	325,946	325,946	325,946	276,250	276,250	300,000	9.11%	8.60%
BP-70-4710	Transfer-Dellenera	33,565	33,565	33,565	0	0	0	0.00%	0.00%
BP-70-4750	Transfer-General Fund	0	0	0	0	0	0	0.00%	0.00%
BP-70-4752	Transfer -Pocket Park 1	6,666	0	0	0	0	0	0.00%	0.00%
BP-70-4754	Transfer- Pocket Park 2	6,666	0	0	0	0	0	0.00%	0.00%
BP-70-4756	Transfer- Pocket Park 3	0	0	0	0	0	0	0.00%	0.00%
	Nonrecurring Revenue Sources	0	0	0	0	179,694	731,839	22.22%	307.27%
Total Revenue Sources		2,655,697	2,963,333	2,952,466	2,226,326	2,042,993	3,029,401	91.96%	48.28%

Expenses

PERSONNEL

BP-70-5000	Salaries - Seasonal & PT	896,593	866,487	749,889	549,758	236,635	750,000	22.77%	216.94%
BP-70-5003	Salaries - Full Time	544,943	498,637	615,472	724,456	663,465	715,021	21.71%	7.77%
BP-70-5044	Salaries - Training	7,324	0	0	0	0	0	0.00%	0.00%
BP-70-5034	Salaries - Security	0	0	0	0	0	0	0.00%	0.00%
BP-70-5038	Overtime	12,225	28,206	39,300	19,184	7,401	40,000	1.21%	440.47%
BP-70-5042	Incentive	0	0	0	0	0	0	0.00%	0.00%
BP-70-5048	Contract Labor	0	0	0	0	0	0	0.00%	0.00%
BP-70-5050	Payroll Taxes	97,024	86,962	97,626	98,131	69,065	112,074	3.40%	62.27%
BP-70-5055	Pension Plan	25,657	20,391	20,332	34,521	35,548	35,751	1.09%	0.57%
BP-70-5060	Insurance Employees	69,338	45,413	91,062	118,020	120,791	125,854	3.82%	4.19%
BP-70-5060	Insurance Contingency	0	0	0	0	12,079	12,585	0.38%	4.19%
BP-70-5065	Worker's Compensation	33,619	41,796	30,733	26,411	62,282	48,367	1.47%	(22.34%)
BP-70-5070	Unemployment	2,160	6,629	0	5,198	3,000	3,397	0.10%	13.24%
BP-70-5075	Uniforms	28,934	17,315	29,213	9,795	19,043	27,171	0.82%	42.68%
BP-70-5078	Drug Testing/Background Check	6,130	5,611	4,828	8,983	9,315	9,300	0.28%	(0.16%)
BP-70-5071	Sick Leave/Vacation Accrual	1,259	3,663	13,142	2,993	2,993	2,951	0.09%	(1.40%)
BP-70-5079	Employee Recruitment	6,990	486	650	448	0	1,500	0.05%	0.00%
BP-70-5080A	Salary Contingency-Flex	0	0	0	0	0	0	0.00%	0.00%
BP-70-5080	Salary Contingency	0	0	0	0	0	21,451	0.65%	0.00%
Total Personnel		1,732,196	1,621,596	1,692,247	1,597,897	1,241,618	1,905,422	57.84%	53.46%

Beach Patrol

Operating		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Current Budget	Budget Increase or Decrease
MATERIALS, SUPPLIES & SERVICES									
BP-70-5100	Alarm Contract	900	900	835	900	1,050	1,100	0.03%	4.76%
BP-70-5110	Auto Mileage	0	0	0	0	0	0	0.00%	0.00%
BP-70-5115	Advertising & Promotional	0	106	977	394	500	500	0.02%	100.00%
BP-70-5116	Bad Debt Expense	0	0	0	0	0	0	0.00%	0.00%
BP-70-5117	Bank Charges	0	0	-31	0	0	0	0.00%	0.00%
BP-70-5118	Cash Over/Short	0	0	0	0	0	0	0.00%	0.00%
BP-70-5120	Cleaning Supplies	978	0	932	606	1,000	3,000	0.09%	200.00%
BP-70-5125	Contract Services	5,403	4,757	4,064	3,820	3,820	3,820	0.12%	0.00%
BP-70-5130	Copier Usage	0	0	1,173	1,500	1,500	1,200	0.04%	100.00%
BP-70-5135	Data Processing/Software	6,999	13,617	11,691	9,252	11,320	11,320	0.34%	0.00%
BP-70-5137	Discounts	-41	-40	-29	-79	0	0	0.00%	0.00%
BP-70-5140	Dues & Subscriptions	0	0	0	0	0	0	0.00%	0.00%
BP-70-5150	Floral/Client Amenities	0	2,521	0	0	0	0	0.00%	0.00%
BP-70-5155	Office Supplies	2,603	3,237	3,552	2,619	2,000	5,000	0.15%	150.00%
BP-70-5157	Paper Goods	0	0	0	0	3,000	3,000	0.09%	100.00%
BP-70-5162	Signage	38,886	22,120	27,007	21,700	29,154	39,136	1.19%	34.24%
BP-70-5163	Licenses/Permits	25	85	2,125	663	400	4,875	0.15%	1118.75%
BP-70-5164	Meetings & Seminars	20,587	16,242	15,154	5,860	5,860	9,200	0.28%	57.00%
BP-70-5165	Memberships	6,158	5,947	3,294	4,630	9,105	8,625	0.26%	(5.27%)
BP-70-5170	Miscellaneous	0	689	0	0	0	0	0.00%	0.00%
BP-70-5175	Office Rental	21,500	21,500	21,500	21,500	21,500	21,500	0.65%	0.00%
BP-70-5182	Reimbursement- City of Galveston	0	0	0	0	0	0	0.00%	0.00%
BP-70-5185	Supplies	4,550	3,218	3,716	4,071	6,915	8,915	0.27%	28.92%
BP-70-5189	Telephone/Cells/Internet	15,053	16,323	14,239	17,898	16,600	17,222	0.52%	3.74%
BP-70-5192	Emergency Cleanup	0	0	0	0	0	0	0.00%	0.00%
BP-70-5195	FEMA/Storm Expense	0	0	0	0	0	0	0.00%	0.00%
BP-70-5200	Audit Fee	7,616	9,998	8,886	9,853	9,853	9,853	0.30%	0.00%
BP-70-5202	Legal	769	90	1,419	625	500	500	0.02%	0.00%
BP-70-5204	Professional Fees	0	0	1,167	0	2,500	1,250	0.04%	100.00%
BP-70-5230	Insurance -Auto/Property	3,920	4,756	4,612	8,361	6,722	8,300	0.25%	23.48%
BP-70-5232	Insurance-Liability	17,480	19,174	17,447	18,298	18,298	21,200	0.64%	15.86%
BP-70-5234	Insurance - Claims	2,000	1,000	0	1,000	0	0	0.00%	0.00%
BP-70-5242	M & R - Equipment/Vehicle	32,577	23,093	32,669	24,901	41,025	41,025	1.25%	0.00%
BP-70-5240	M&R - Building	1,204	181	0	0	0	0	0.00%	0.00%
BP-70-5242	Radio Repair	0	0	0	0	0	0	0.00%	0.00%
BP-70-5254	Small Tools & Equipment	5,271	8,880	6,928	3,251	4,170	15,170	0.46%	263.79%
BP-70-5256	Equipment Rental	0	0	0	0	0	0	0.00%	0.00%
BP-70-5260	Gasoline	19,497	26,075	22,024	14,178	25,084	35,000	1.06%	39.53%
BP-70-5370	Courier Service	0	46	42	0	200	1,000	0.03%	400.00%
BP-70-5407	Grant-Environment Flag System	0	0	0	0	0	0	0.00%	0.00%
BP-70-5601	Buoys	11,758	5,160	3,037	793	4,200	10,200	0.31%	142.86%
BP-70-5605	Buoy Construction	159	1,822	0	0	3,000	6,400	0.19%	113.33%
BP-70-5610	Community Awareness	7,266	3,577	9,026	640	5,000	11,200	0.34%	124.00%
BP-70-5615	Junior Lifeguards	27,396	28,265	27,890	9,992	16,030	29,699	0.90%	85.27%
BP-70-5625	First Aid Supplies	11,292	17,758	27,414	21,579	15,135	18,135	0.55%	19.82%
BP-70-5630	Tower Construction	1,977	18,148	20,543	3,813	5,550	5,550	0.17%	0.00%
BP-70-5635	Training	19,805	24,255	28,966	8,297	9,432	30,073	0.91%	218.84%
BP-70-7001	Special Projects - New Programs	0	0	0	0	0	0	0.00%	0.00%
BP-70-7002	Contingency-Unforeseen Special Project	0	0	0	0	0	0	0.00%	0.00%
BP-70-7003	Contingency-City Funding	0	0		0	0	0	0.00%	0.00%
BP-70-7006	Contingency-Board Approval Required	0	0	85,486	0	111,000	150,000	4.55%	0.00%
BP-70-7100	Radio Rental/Expenses	15,133	29,293	38,319	10,038	32,850	35,050	1.06%	6.70%
BP-70-5257	Capital Asset Replacement Reserve	0	0	0	0	0	0	0.00%	0.00%
BP-70-5145	Hotel Tax Contingency Reserve	0	0	0	0	0	0	0.00%	0.00%
Total Materials & Supplies		308,720	332,794	446,071	230,953	424,273	568,018	17.24%	33.88%
Net Income (excl Capital)		614,781	1,008,943	814,148	397,475	377,102	384,664		

Beach Patrol

Operating		Actual	Actual	Actual	Projected	COVID Adjusted	Proposed	Percent of	Budget
		2017	2018	2019	Actual 2020	Budget 2020	Budget 2021	Current Budget	Increase or Decrease
<i>CAPITAL OUTLAY & DEBIT SERVICE</i>									
BP-70-5245	Leasehold Improvements	0	156	3,695	77	0	0	0.00%	0.00%
BP-70-5252	Equipment Purchase (Cash)	53,718	52,305	126,599	66,896	83,500	42,000	1.27%	(49.70%)
BP-70-5252	Equipment Purchase (Financed)	0	0	0	0	0	0	0.00%	0.00%
BP-70-5253	Leased Equipment-Current Year	112,260	124,509	140,376	51,244	0	227,726	6.91%	0.00%
BP-70-5255	Gain/Loss on Sale of Assets	-4,343	-3,300	0	0	0	0	0.00%	0.00%
BP-70-5253	Lease Payment-Prior Year	0	0	0	53,831	94,827	54,439	1.65%	(42.59%)
BP-70-5251	Principal Payment-Financed	0	0	0	0	0	0	0.00%	0.00%
BP-70-5156	Interest Payment-Financed	0	0	0	0	0	1,835	0.06%	0.00%
Total Capital Outlay		161,636	173,670	270,669	172,048	178,327	326,000	9.90%	82.81%
Total Expense		2,202,552	2,128,060	2,408,988	2,000,899	1,844,218	2,799,441	84.98%	51.80%
<i>TRANSFERS</i>									
BP-70-8000	General Fund	233,340	233,340	278,007	198,775	198,775	229,960	6.98%	15.69%
BP-70-8001	Stewart Beach	0	0	0	0	0	0	0.00%	0.00%
		233,340	233,340	278,007	198,775	198,775	229,960	6.98%	15.69%
Total Expenses		2,435,892	2,361,400	2,686,995	2,199,674	2,042,993	3,029,401	91.96%	48.28%
Net Income		219,805	601,933	265,471	26,652	(0)	0		

Beach Patrol

Security		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Current Budget	Budget
									Increase or Decrease
Income									
BP-75-4725	Transfer-R. A. Apffel (Security)	0	0	0	0	0	91,864	2.79%	0.00%
BP-75-4735	Transfer- Stewart Beach (Security)	0	0	0	0	0	90,789	2.76%	0.00%
BP-75-4770	Transfer - Seawolf (Security)	0	0	0	0	0	18,439	0.56%	0.00%
BP-75-4050	Loan Proceeds (Financed Equip)	0	0	0	0	0	63,756	1.94%	0.00%
Total Revenue Sources		0	0	0	0	0	264,848	8.04%	0.00%
Expenses									
<i>PERSONNEL</i>									
BP-75-5034	Salaries - Security	0	0	0	0	0	146,780	4.46%	0.00%
BP-75-5050	Payroll Taxes	0	0	0	0	0	11,229	0.34%	0.00%
BP-75-5065	Worker's Compensation	0	0	0	0	0	6,397	0.19%	0.00%
Total Personnel		0	0	0	0	0	164,405	4.99%	0.00%
<i>MATERIALS, SUPPLIES & SERVICES</i>									
BP-75-5185	Supplies	0	0	0	0	0	500	0.02%	0.00%
BP-75-5242	M & R - Equipment/Vehicle	0	0	0	0	0	9,750	0.30%	0.00%
BP-75-5260	Gasoline	0	0	0	0	0	3,000	0.09%	0.00%
BP-75-5625	First Aid Supplies	0	0	0	0	0	1,500	0.05%	0.00%
Total Materials & Supplies		0	0	0	0	0	14,750	0.45%	0.00%
Net Income (excl Capital)		0	0	0	0	0	21,937		
<i>CAPITAL OUTLAY & DEBIT SERVICE</i>									
BP-75-5252	Equipment Purchase (Cash)	0	0	0	0	0	0	0.00%	0.00%
BP-75-5252	Equipment Purchase (Financed)	0	0	0	0	0	0	0.00%	0.00%
BP-75-5253	Leased Equipment-Current Year	0	0	0	0	0	85,692	2.60%	0.00%
BP-75-5255	Gain/Loss on Sale of Assets	0	0	0	0	0	0	0.00%	0.00%
BP-75-5253	Lease Payment-Prior Year	0	0	0	0	0	0	0.00%	0.00%
BP-75-5251	Principal Payment-Financed	0	0	0	0	0	0	0.00%	0.00%
BP-75-5156	Interest Payment-Financed	0	0	0	0	0	0	0.00%	0.00%
Total Capital Outlay		0	0	0	0	0	85,692	2.60%	0.00%
Total Expenses		0	0	0	0	0	264,848	8.04%	0.00%
Net Income		0	0	0	0	0	0		

**2020-2021 PROPOSED BUDGET
Beach Patrol
Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Beach Patrol 70 Cost</u>	<u>Security 75 Cost</u>
5075	Uniforms	Lifeguard Shirts	\$ 6,000	\$ -
		Lifeguard Shorts	\$ 6,760	\$ -
		Women's Swimsuits	\$ 2,070	\$ -
		Broadbrim Hats	\$ 2,431	\$ -
		Raincoats	\$ 2,100	\$ -
		Whistles & Lanyards	\$ 1,000	\$ -
		Police Shirts	\$ 250	\$ -
		Police Pants	\$ 150	\$ -
		Duty Gunbelt & Accessories	\$ 225	\$ -
		Police Equipment	\$ 2,500	\$ -
		Patches	\$ 500	\$ -
		Polo Shirts	\$ 1,680	\$ -
		Fins	\$ 1,505	\$ -
			\$ 27,171	\$ -
5078	Drug Testing & Security Clearance	Drug Test (155 @ \$25)	\$ 3,875	\$ -
		Background Checks (155 @ \$35.00)	\$ 5,425	\$ -
			\$ 9,300	\$ -
5079	Recruitment	Guard's Recruitment	\$ 1,500	\$ -
5080	Salary Contingency	3% Merit	\$ 21,451	\$ -
5100	Alarm Contract	Alarm	\$ 1,100	\$ -
5115	Advertising & Promotional	Truck Bids	\$ 500	\$ -
5120	Cleaning Supplies	Miscellaneous	\$ 3,000	\$ -
5125	Contract Services	Sparklets Rental (\$2/mth x 12)	\$ 24	\$ -
		Sparklets Products & other chgs	\$ 376	\$ -
		MMI Cleaning 2x month Nov-Mar	\$ 900	\$ -
		MMI Cleaning 2x month Apr - oct	\$ 2,520	\$ -
			\$ 3,820	\$ -
5135	Data Processing/Software Maintenance	GCS Uattend	\$ 552	\$ -
		GCS Antivirus	\$ 160	\$ -
		GCS Barracuda	\$ 318	\$ -
		GCS 911 DATA BASE	\$ 1,200	\$ -
		GCS Docs Vault	\$ 1,520	\$ -
		When to Work	\$ 500	\$ -
		Dispatch Program Upgrade	\$ 2,000	\$ -
		Website Mgmt / Digital Media	\$ 3,000	\$ -
		Website Flag System	\$ 1,200	\$ -
		Medical Software / Lucid	\$ 120	\$ -
		Contingency (Spanish, S/Ware, ect.)	\$ 750	\$ -
			\$ 11,320	\$ -
5155	office Supplies	Office Supplies	\$ 5,000	\$ -
5157	Paper Goods	Toilet Paper, Tissues, Paper Towels	\$ 3,000	\$ -

**2020-2021 PROPOSED BUDGET
Beach Patrol
Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Beach Patrol 70 Cost</u>	<u>Security 75 Cost</u>
5162	Signage	Submerged Rocks	\$ 1,159	\$ -
		No Lifeguard on Duty	\$ 1,159	\$ -
		No Swimming	\$ 4,637	\$ -
		No Swimming Icon	\$ 3,600	\$ -
		Dangerous Currents	\$ 9,795	\$ -
		Surf Condition	\$ 9,750	\$ -
		Poles (4x6x16)	\$ 2,450	\$ -
		No Surfing	\$ 464	\$ -
		Vinyl Lettering	\$ 35	\$ -
		Red Flags	\$ 269	\$ -
		Yellow Flags	\$ 269	\$ -
		Green Flags	\$ 269	\$ -
		Purple Flags	\$ 269	\$ -
		Orange Flags	\$ 269	\$ -
		Logo Flag	\$ 1,770	\$ -
		Arrows	\$ 300	\$ -
		Flag Clips	\$ 300	\$ -
		Rip Currents Signs	\$ 1,750	\$ -
		Posts (4X4X10)	\$ 625	\$ -
			\$ 39,136	\$ -
5163	Licenses/Permits	Parking Passes	\$ 4,500	\$ -
		EMS License (6 @ \$70/ea)	\$ 375	\$ -
			\$ 4,875	\$ -
5164	Meetings & Seminars	USLA Conferences Spring	\$ 5,000	\$ -
		Law Enforcement Education	\$ 3,000	\$ -
		Supervisor/ Staff meetings	\$ 1,200	\$ -
			\$ 9,200	\$ -
5165	Memberships	TCLEDDS	\$ 325	\$ -
		CLEAT	\$ 1,920	\$ -
		USLA IND	\$ 5,400	\$ -
		USLA Agency	\$ 500	\$ -
		EMS Continuing Education	\$ 420	\$ -
		First Responder Fee	\$ 60	\$ -
			\$ 8,625	\$ -
5175	Office Rental	Office Rental / Stewart Beach	\$ 21,500	\$ -

2020-2021 PROPOSED BUDGET
Beach Patrol
Line Item Support

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Beach Patrol 70 Cost</u>	<u>Security 75 Cost</u>
5185	Supplies	Sunscreen (122 cs @ \$100)	\$ 1,200	\$ -
		Gatorade(24 cs @ \$150)	\$ 1,500	\$ -
		Misc	\$ 1,200	\$ 500
		PWC parts	\$ 40	\$ -
		Shackles(105 @ \$4)	\$ 420	\$ -
		Paint Brushes(10 @ \$2.50)	\$ 25	\$ -
		PVC Poles(70@ \$5)	\$ 350	\$ -
		Lag Bolts(1200 @ \$2.50)	\$ 250	\$ -
		Tool Kits	\$ 90	\$ -
		Bearing Buddy	\$ 90	\$ -
		Pump Supplies (2 @ \$75)	\$ 150	\$ -
		Nuts, Bolts & Screws	\$ 3,600	\$ -
			\$ 8,915	\$ 500
5189	Telephone/Cell/Internet	AT&T Bundled Lines	\$ 1,680	\$ -
		AT&T - Distance	\$ 30	\$ -
		Distinct Data	\$ 120	\$ -
		Distinct Data	\$ 3,571	\$ -
		Cell Phone Reimbursement	\$ 2,700	\$ -
		Office Cell Phone	\$ 480	\$ -
		comcast	\$ 8,641	\$ -
			\$ 17,222	\$ -
5204	Professional Fees	Maximus	\$ 1,250	\$ -
5242	M & R Equipment	Tires	\$ 2,000	\$ 1,000
		Oil & Lube	\$ 3,600	\$ 2,000
		Vehicle Inspections	\$ 650	\$ 500
		Pump Repairs	\$ 300	\$ -
		Brake Repairs	\$ 3,000	\$ -
		PWC Repairs	\$ 3,750	\$ -
		Trailer Repairs	\$ 1,500	\$ -
		Emergency Lights/Sirens	\$ 2,500	\$ 1,750
		Boat Engine/Hull/Equipment	\$ 4,000	\$ -
		Truck Repairs	\$ 4,125	\$ 3,000
		ATV Repairs	\$ 600	\$ 500
		Multipurpose Improvements	\$ 3,000	\$ -
		Towing	\$ 1,000	\$ -
		Other unscheduled repairs	\$ 11,000	\$ 1,000
			\$ 41,025	\$ 9,750
5156	Interest	Interest Exp due in FY21	\$ 1,835	\$ -
5252	Equipment Purchase	PWC	\$ 12,000	\$ -
	(Not Financed)	Outfitting	\$ 30,000	\$ -
			\$ 42,000	\$ -

2020-2021 PROPOSED BUDGET
Beach Patrol
Line Item Support

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Beach Patrol 70 Cost</u>	<u>Security 75 Cost</u>
5253	Leased Equip (Prior Yr)	4 Chevy Colorados - matures 9/12/21	\$ 44,650	\$ -
		JR Lifeguard Van - matures 2022	\$ 9,789	\$ -
5253	Leased Equip (New)- 3 yr Term	2020 Chevrolet Colorados - Due at Closing	\$ 42,143	\$ 21,936
		Jet Ski Boat Hull - Due at Closing	\$ 14,287	\$ -
		2020 Chevrolet Colorados - Loan Proceeds	\$ 127,928	\$ 63,756
		Jet Ski Boat Hull - Loan Proceeds	\$ 43,369	\$ -
			\$ 282,166	\$ 85,692
5254	Small Tools & Equipment	King Pelican Lights	\$ 315	\$ -
		Hoses	\$ 50	\$ -
		Rope/Cords	\$ 600	\$ -
		Copier	\$ 750	\$ -
		Fax Machine	\$ 750	\$ -
		Battery Jump Pack	\$ 300	\$ -
		Q Beams	\$ 125	\$ -
		Computer	\$ 6,000	\$ -
		Binoculars	\$ 300	\$ -
		Drill	\$ 800	\$ -
		PWC Sleds	\$ 5,000	\$ -
		Sabre Lights	\$ 180	\$ -
			\$ 15,170	\$ -
5260	Gasoline	City of Galveston Fuel Station	\$ 35,000	\$ 3,000
5370	Courier Services	Courier Services	\$ 1,000	\$ -
5601	Buoys	Rescue Buoys	\$ 2,500	\$ -
		Ring Buoys	\$ 2,800	\$ -
		Throw Bags	\$ 2,500	\$ -
		Marine Buoys	\$ 600	\$ -
		Other	\$ 1,800	\$ -
			\$ 10,200	\$ -
5605	Buoys Construction	Buoy Boxes	\$ 3,900	\$ -
		Hardware	\$ 2,500	\$ -
			\$ 6,400	\$ -
5610	Community Awareness	Wristbands for kids	\$ 2,000	\$ -
		Jesse Tree	\$ 2,000	\$ -
		Ads (Facebook)	\$ 200	\$ -
		Update water safety video	\$ 2,000	\$ -
		Web/ Social Media Updates	\$ 2,000	\$ -
		Coloring Books	\$ 2,000	\$ -
		Wave Watchers	\$ 1,000	\$ -
			\$ 11,200	\$ -

2020-2021 PROPOSED BUDGET
Beach Patrol
Line Item Support

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Beach Patrol 70 Cost</u>	<u>Security 75 Cost</u>
5615	Junior Life Guard	White Shirts	\$ 7,420	\$ -
		Advertising	\$ 2,500	\$ -
		USLA Membership	\$ 2,520	\$ -
		Friday Arts/Craft	\$ 192	\$ -
		Competition - Ribbon/Medals/ Trophies/ T-shirts/ Refreshments	\$ 1,109	\$ -
		Field Trips	\$ 4,208	\$ -
		Paddleboards	\$ 6,300	\$ -
		Jr. Grd BBQ	\$ 450	\$ -
		UTMB Pool	\$ 5,000	\$ -
			\$ 29,699	\$ -
5625	First Aid Supplies	4x4 Gauze; Sterile; 25/box	\$ 677	\$ 200
		AED & Batteries	\$ 6,164	\$ -
		AED pads; adult;Phillips FR+2	\$ 720	\$ -
		AED pads; pedi; Phillips FR+2	\$ 576	\$ -
		Alcohol; 16 oz	\$ 88	\$ 50
		Antiseptic Hand Cleaner	\$ 122	\$ 50
		B/P Kits	\$ 455	\$ -
		Backboards & Straps	\$ 920	\$ -
		Band Aids; 1"; 100/box	\$ 516	\$ 200
		Body Sheets	\$ 36	\$ -
		B-V-M; adult	\$ 215	\$ -
		B-V-M; pedi	\$ 215	\$ -
		King Tubes	\$ 1,080	\$ -
		CPR Microshields; individual	\$ 1,044	\$ 500
		Extraction Collars; adult	\$ 215	\$ -
		Extraction Collars; pedi	\$ 215	\$ -
		Eye Irrigation Rinse	\$ 79	\$ 25
		Germicidal Hand Wipes; PAWS	\$ 127	\$ 25
		Gloves M, L, XL; 100/box	\$ 387	\$ 50
		Glucose, Oral	\$ 122	\$ -
		Head Immobilizer	\$ 71	\$ 50
		Hot Packs	\$ 192	\$ -
		Hydrogen Peroxide 16 oz;	\$ 210	\$ 50
		Iodine Preps; 100/box	\$ 9	\$ -
		Needles; 18 gauge	\$ 16	\$ -
		Oxygen Bottles	\$ 517	\$ -
		Oxygen Masks; Adult NRB	\$ 58	\$ -
		Oxygen Masks; Pedi NRB	\$ 80	\$ -
		Oxygen Regulators	\$ 786	\$ -
		Razors	\$ 108	\$ -
		Self Adherent Wrap	\$ 403	\$ -
		Splints; disposable	\$ 475	\$ -
		Tape, Adhesive 1"	\$ 336	\$ 100
		Tape, Adhesive 2"	\$ 168	\$ 50
		Tape, transpore 1"	\$ 94	\$ 50
		Tape, Transpore 2"	\$ 94	\$ 50
		Trauma Shears	\$ 92	\$ -
		Triangular Bandages	\$ 398	\$ 50
		Tweezers / Hemostats	\$ 59	\$ -
			\$ 18,135	\$ 1,500

**2020-2021 PROPOSED BUDGET
Beach Patrol
Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Beach Patrol 70 Cost</u>	<u>Security 75 Cost</u>
5630	Tower Construction	Repair (5 @ \$1,110)	\$ 5,550	\$ -
5635	Training	Emergency Response Textbooks	\$ 2,450	\$ -
		Emergency Response Videos	\$ 265	\$ -
		Lifeguard DVD Set	\$ 175	\$ -
		Buoys - Competition	\$ 1,100	\$ -
		Rope - Competition Course	\$ 750	\$ -
		USLA - (Airfare, Lodging & Per Diem)	\$ 5,470	\$ -
		Red Cross Certificates	\$ 4,576	\$ -
		Swift Water/ Urban Flooding (3 Lodging, Per Diem & Fees)	\$ 1,270	\$ -
		SCUBA (3 Lodging, Per Diem & Fees)	\$ 1,890	\$ -
		Red Cross Training (2 Per Diem & Fees)	\$ 500	\$ -
		Replacement lung bags	\$ 177	\$ -
		MSEO	\$ 150	\$ -
		ALERT	\$ 400	\$ -
		Active Shooter Training INST & Materials	\$ 2,900	\$ -
		Ammunition	\$ 2,000	\$ -
		EMT Reimbursement	\$ 6,000	\$ -
			\$ 30,073	\$ -
7100	Radios	Motorola APX 6000 (handheld)	\$ 3,000	\$ -
		Motorola APX 4000 (handheld)	\$ 8,800	\$ -
		Annual Air Time Subscription	\$ 9,000	\$ -
		Radio Bags	\$ 7,500	\$ -
		Motorola APX 6500 (vehicle)	\$ 3,750	\$ -
		Annual Repair & Maintenance Radios	\$ 3,000	\$ -
			\$ 35,050	\$ -
	Galveston Co 911 District			

**DEBT SERVICE (SETTLEMENT FUND)
PROPOSED BUDGET FISCAL YEAR 2020/2021**

OPERATIONS

REVENUES		7,300
TOTAL OPERATING REVENUE		7,300
PERSONNEL EXPENSE	-	
MATERIAL / SUPPLIES / SERVICES	-	
TOTAL OPERATING EXPENSE		-
NET OPERATING INCOME		7,300

OTHER REVENUE/EXPENSE

INTERFUND TRANSFERS IN		-
NONRECURRING REVENUE SOURCE		-
TOTAL OTHER REVENUE		-
INTERFUND TRANSFERS-OUT	(391,280)	
TOTAL OTHER EXPENSE		(391,280)
NET INCOME AFTER TRANSFERS		(383,980)

CAPITAL OUTLAY

LOAN PROCEEDS FOR CAPITAL EXP.		-
TOTAL OTHER REVENUE		-
CAPITAL EXPENDITURES	-	
LANDSCAPING	-	
EQUIPMENT	-	
TOTAL CAPITAL EXPENDITURES		-
NET INCOME AFTER CAPITAL		(383,980)

FEMA

FEMA - REIMBURSEMENT		-
FEMA- EXPENSE	-	
NET FEMA		-

NET INCOME AFTER FEMA		(383,980)
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BEGINNING CASH RESERVE		397,386
NET INCOME FISCAL YEAR 2020/2021		(383,980)
ENDING CASH		13,406

Debt Service (Settlement Fund)

Summary	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease	
Income									
DS-70-4001	Hotel Tax	0	0	0	0	0	0.00%	0.00%	
DS-70-4008	Sales Tax	0	0	0	0	0	0.00%	0.00%	
DS-70-4585	Misc Income (Oil Spill Settlement)	0	0	0	0	0	0.00%	0.00%	
DS-70-4760	Transfer-Sand Replenishment	0	0	0	0	0	0.00%	0.00%	
DS-70-4104/5	Interest Income	1,083	6,365	9,370	4,000	4,000	7,300	0.00%	82.50%
DS-70-9999	Prior Fiscal Year Balance	0	0	0	0	0	0	0.00%	0.00%
Total Income		1,083	6,365	9,370	4,000	4,000	7,300	100.00%	0.00%
Nonrecurring Revenue Source		0	0	0	0	346,134	383,980	0.00%	10.93%
Total Revenue Sources		1,083	6,365	9,370	4,000	350,134	391,280		
Expense									
DS-70-5200	Outside Audit Fees	1,292	0	0	0	0	0	0.00%	0.00%
DS-70-5202	Legal (under 5170 in Abila/error)	0	0	0	0	0	0	0.00%	0.00%
DS-70-5500	Principal Payment	0	0	0	0	0	0	0.00%	0.00%
DS-70-5501	Interest Payment	0	0	0	0	0	0	0.00%	0.00%
DS-70-5505	Bond Administration/Bank Charges	0	0	0	0	0	0	0.00%	0.00%
DS-70-5204	Professional Fees	0	0	0	0	0	0	0.00%	0.00%
DS-70-5510	Post Monitoring	0	0	0	0	0	0	0.00%	0.00%
DS-70-8005	Transfer - Tourism Development	0	0	0	0	0	0	0.00%	0.00%
DS-70-8000	Transfer - General Fund	478	478	478	131	131	0	0.00%	(100.00%)
DS-70-8009	Transfer - R A Apffel	153,417	0	0	0	0	0	0.00%	0.00%
DS-70-8001	Transfer - Stewart Beach	138,483	28,623	278,149	0	350,000	391,280	100.00%	11.79%
DS-70-8008	Transfer - Seawolf Park	0	0	0	0	0	0	0.00%	0.00%
DS-70-8008	Transfer to Seawall Beach	0	0	0	0	0	0	0.00%	0.00%
Total Expense		293,670	29,101	278,627	131	350,131	391,280	100.00%	11.75%
Net Income		(292,587)	(22,736)	(269,257)	3,869	3	0		
Unrestricted Funds (9/30/19)									
BP-Oil Spill Funding		0	0	0	0	594,542	397,386		
Texas City Y		0	0	0	0	0	0		
Total Restricted Funds		0	0	0	0	594,542	397,386		
Net Income						(383,980)			
Nourished Beach Transfer						0			
General Fund Transfer									
Total Restricted Funds (Balance 9/30/20)						13,406			

**EAST END LAGOON
PROPOSED BUDGET FISCAL YEAR 2020/2021
OPERATIONS**

OPERATING REVENUES		1,410,066
TOTAL OPERATING REVENUE		1,410,066
PERSONNEL EXPENSE	-	
MATERIAL / SUPPLIES / SERVICES	(1,360,451)	
TOTAL OPERATING EXPENSE		(1,360,451)
NET OPERATING INCOME		49,615

OTHER REVENUE/EXPENSE

INTERFUND TRANSFERS IN		-
NONRECURRING REVENUE SOURCE		-
TOTAL OTHER REVENUE		-
INTERFUND TRANSFERS-OUT	(36,449)	
TOTAL OTHER EXPENSE		(36,449)
NET INCOME AFTER TRANSFERS		13,166

CAPITAL OUTLAY

LOAN PROCEEDS FOR CAPITAL EXP.		250,000
TOTAL OTHER REVENUE		250,000
CAPITAL EXPENDITURES	(253,750)	
LANDSCAPING	-	
EQUIPMENT	-	
TOTAL CAPITAL EXPENDITURES		(253,750)
NET INCOME AFTER CAPITAL		9,416

FEMA

FEMA - REIMBURSEMENT		-
FEMA- EXPENSE	-	
NET FEMA		-

NET INCOME AFTER FEMA		9,416
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BEGINNING CASH RESERVE		(48,170)
NET INCOME FISCAL YEAR 2020/2021		9,416
ENDING CASH		(38,754)

East End Lagoon

Summary	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
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Income Summary-Does not include FEMA Reimbursement

Income	154,285	129,125	88,165	45,332	1,936,050	1,660,066	100.00%	(14.26%)
Transfers	0	0	0	0	0	0	0.00%	0.00%
Total Income	154,285	129,125	88,165	45,332	1,936,050	1,660,066	100.00%	(14.26%)
Nonrecurring Revenue Source	0	0	0	56,241	55,977	0	0.00%	(100.00%)
Adjusted Total Income	154,285	129,125	88,165	101,573	1,992,027	1,660,066	100.00%	-16.66%

Expense Summary-Does not include FEMA Expenditures

Administrative Expense	110,316	160,479	73,310	101,573	1,992,027	1,650,650	100.00%	(17.14%)
Total Expense	110,316	160,479	73,310	101,573	1,992,027	1,650,650	100.00%	(17.14%)
Net Income	43,970	(31,354)	14,855	0	0	9,416		

FEMA Reimbursement	0	0	0	0	0	0		
FEMA Related Expenditures	0	0	0	0	0	0		
Net FEMA	0	0	0	0	0	0		

Net Income	43,970	(31,354)	14,855	0	0	9,416		
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Capital Outlay (excl Debt Service)	0	0	0	0	507,500	253,750		
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Net Income Excl Capital	43,970	(31,354)	14,855	0	507,500	263,166		
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Estimated Cash September 30, 2020

Nonrecurring Revenue Source						(\$48,170)		
Net Income 2020/2021						\$9,416		
Net Cash Reserve						(\$38,754)		

PERSONNEL SUMMARY	Full Time	Part-time	Seasonal
Project Manager	0.00	0.00	0.00
Total	0.00	0.00	0.00

East End Lagoon

Summary		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
Income									
EL-70-4585	Miscellaneous Income	0	100,000	0	0	0	0	0.00%	0.00%
EL-70-4670	City of Galveston Reimbursement	75,000	26,000	0	0	50,000	50,000	3.01%	0.00%
EL-70-4665	FEMA Reimbursement	0	0	0	0	0	0	0.00%	0.00%
EL-70-4650	Grant Proceeds	77,500	1,500	86,540	43,678	1,384,425	1,358,441	81.83%	(1.88%)
EL-70-4050	Loan Proceeds	0	0	0	0	500,000	250,000	15.06%	(50.00%)
EL-70-4041	Concession Fees	1,785	1,625	1,625	1,654	1,625	1,625	0.10%	0.00%
	Nonrecurring Revenue Source	0	0	0	56,241	55,977	0	0.00%	(100.00%)
	Total Income	154,285	129,125	88,165	101,573	1,992,027	1,660,066	100.00%	(16.66%)
Transfers									
EL-70-4720	Transfer-Seawolf Park	0	0	0	0	0	0	0.00%	(100.00%)
	Total Transfers	0	0	0	0	0	0	0.00%	100.00%
Expense									
<i>PERSONNEL</i>									
EL-70-5000	Salaries	18,933	19,215	19,456	20,191	20,192	0	0.00%	(100.00%)
EL-70-5042	Incentive Salary	0	0	0	0	0	0	0.00%	0.00%
EL-70-5050	Payroll Taxes	1,429	1,454	1,470	1,545	1,545	0	0.00%	(100.00%)
EL-70-5055	Pension Plan	965	942	973	1,010	1,010	0	0.00%	(100.00%)
EL-70-5060	Insurance - Employees	0	0	0	0	0	0	0.00%	0.00%
EL-70-5061	Insurance - Contingency	0	0	0	0	0	0	0.00%	0.00%
EL-70-5065	Worker's Compensation	52	63	34	40	91	0	0.00%	(100.00%)
EL-70-5075	Uniforms	0	0	0	0	0	0	0.00%	0.00%
EL-70-5078	Drug Testing/Background Checks	0	0	0	0	0	0	0.00%	0.00%
EL-70-5079	Recruitment/Advertising	0	0	0	0	0	0	0.00%	0.00%
EL-70-5080	Salary Contingency	0	0	0	0	808	0	0.00%	(100.00%)
	Total Personnel	21,379	21,674	21,933	22,786	23,644	0	0.00%	(100.00%)
<i>MATERIALS, SUPPLIES & SERVICES</i>									
EL-70-5135	Data Processing/Software	0	0	0	0	0	0	0.00%	0.00%
EL-70-5115	Advertising & Promotions	0	143	0	163	200	1,000	0.06%	400.00%
EL-70-5117	Bank Fees	5	0	0	0	0	0	0.00%	0.00%
EL-70-5162	Signage	0	64	811	1,310	1,500	2,000	0.12%	33.33%
EL-70-5163	Licenses/Permits	0	1,567	0	0	0	0	0.00%	0.00%
EL-70-5164	Meeting & Seminars			52	0	100	0	0.00%	(100.00%)
EL-70-5170	Miscellaneous	0	0	0	5,000	19,706	0	0.00%	(100.00%)
EL-70-5200	Audit Fees	602	488	88	201	104	89	0.01%	(14.42%)
EL-70-5202	Legal	-621	1,103	0	0	0	0	0.00%	0.00%
EL-70-5204	Professional Fees	9,450	21,208	25,490	0	2,000	2,552	0.15%	27.60%
EL-70-5242	M & R Equipment	188	0	0	0	2,000	2,000	0.12%	0.00%
EL-70-5254	Small Tools & Equipment			318	0	500	500	0.03%	0.00%
EL-70-5407	Grant	0	0	0	0	0	0	0.00%	0.00%
EL-70-5407	Grant-Matching/Proceeds	72,000	103,737	11,649	69,993	1,395,900	1,350,000	81.79%	(3.29%)
EL-70-5420	Port-O-Lets	2,312	1,496	1,768	2,120	2,423	2,310	0.14%	(4.66%)
	Total Materials, Supplies & Services	83,937	129,805	40,177	78,787	1,424,433	1,360,451	82.42%	(4.49%)

East End Lagoon

Summary		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
<i>CAPITAL OUTLAY & DEBT SERVICE</i>									
EL-70-5252	Equipment Purchases	0	0	0	0	0	0	0.00%	0.00%
EL-70-5250	Capital Improvements	0	0	0	0	0	0	0.00%	0.00%
EL-70-5251	Principal Payment	0	0	0	0	500,000	250,000	15.15%	100.00%
EL-70-5156	Interest-Debt Service	0	0	0	0	7,500	3,750	0.23%	100.00%
EL-70-5830	Landscaping	0	0	0	0	0	0	0.00%	0.00%
EL-70-5253	Leased Equipment	0	0	0	0	0	0	0.00%	0.00%
Total Capital Outlay		0	0	0	0	507,500	253,750	15.37%	0.00%
EL-70-8000	Transfer-General Fund	0	0	0	0	0	0	0.00%	0.00%
EL-70-8006	Transfer-Beach Patrol	0	0	0	0	0	0	0.00%	0.00%
EL-70-8003	Transfer-Beach Cleaning	5,000	9,000	11,200	0	36,449	36,449	2.21%	(0.00%)
Total Transfers		5,000	9,000	11,200	0	36,449	36,449	2.21%	(0.00%)
Total Expense		110,316	160,479	73,310	101,573	1,992,027	1,650,650	100.00%	(17.14%)
Net Income		43,970	-31,354	14,855	0	0	9,416		

**2020-2021 PROPOSED BUDGET
East End Lagoon
Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Income</u>
4041	Concession Fees	Artist Boat	\$ 650
		Puro Gusto	\$ 975
			\$ 1,625
4050	Loan Proceeds	RESTORE Ph 1A start up funds (Kempner)	\$ 250,000
4650	Grant Proceeds	RESTORE Ph 1A (Contingency)	\$ 1,350,000
		GLO CMP 22 Lagoon Public Access	\$ 8,441
			\$ 1,358,441
4670	City Reimbursement	City Reimbursement	\$ 50,000

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>
5115	Advertising & Promotions	RFQ/RFP/Bid Notices	\$ 1,000
5156	Interest Expense	Kempner Loan (1.5%)	\$ 3,750
5162	Signage	Code of Conduct/Wayfinding/Panel Replacements	\$ 2,000
5200	Audit Fees	Audits	\$ 89
5204	Professional Fees	RESTORE	\$ 2,552
5242	M & R Equipment	Gates/Bollards/etc.	\$ 2,000
5251	Principal Payment	Repay Kempner Loan (in/out with #4050)	\$ 250,000
5254	Small Tools and Equipment	Supplies for maintenance	\$ 500
5407	Grant-Matching Proceeds	RESTORE Ph 1A (contingency)	\$ 1,350,000
5420	Port-O-Lets	3 units (1ADA, 2Reg) 4x wk service	\$ 2,310
8003	Transfer-Beach Cleaning	Trail & Parking Cleaning	\$ 12,335
		RESTORE Site Parking #2 Cleaning	\$ 8,010
		Launch Site Cleaning	\$ 4,732
		Trail Parking Maint	\$ 3,791
		RESTORE Site Parking 2 Maint	\$ 3,791
		Launch Site Parking Maint	\$ 3,790
			\$ 36,449

**GENERAL FUND
PROPOSED BUDGET FISCAL YEAR 2020/2021
OPERATIONS**

INTERFUND TRANSFERS IN		1,487,131
OPERATING REVENUES		254,600
TOTAL OPERATING REVENUE		1,741,731
PERSONNEL EXPENSE	(1,168,865)	
MATERIAL / SUPPLIES / SERVICES	(672,206)	
TOTAL OPERATING EXPENSE		(1,841,071)
NET OPERATING INCOME		(99,340)

OTHER REVENUE/EXPENSE

NONRECURRING REVENUE SOURCE		287,098
TOTAL OTHER REVENUE		287,098
INTERFUND TRANSFERS-OUT	-	
TOTAL OTHER EXPENSE		-
NET INCOME AFTER TRANSFERS		187,758

CAPITAL OUTLAY

LOAN PROCEEDS FOR CAPITAL EXP.		-
TOTAL OTHER REVENUE		-
CAPITAL EXPENDITURES	(177,958)	
LANDSCAPING	-	
EQUIPMENT	(9,800)	
TOTAL CAPITAL EXPENDITURES		(187,758)
NET INCOME AFTER CAPITAL		0

FEMA

FEMA - REIMBURSEMENT		-
FEMA- EXPENSE	-	
NET FEMA		-

NET INCOME AFTER FEMA		0
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BEGINNING CASH RESERVE		(1,077,788)
NET INCOME FISCAL YEAR 2020/2021		(287,098)
ENDING CASH		(1,364,886)

**General Fund
Consolidated**

Summary	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
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Income Summary-Does not include FEMA Reimbursement

Income	151,057	250,129	323,033	294,813	252,600	254,600	12.55%	0.79%
Transfers	1,686,173	1,794,610	1,880,931	1,278,432	1,278,433	1,487,131	73.30%	16.32%

Total Income 1,837,231 2,044,739 2,203,964 1,573,245 1,531,033 1,741,731 85.85% 13.76%

Nonrecurring Revenue Source	0	0	0	612,527	656,432	287,098	14.15%	(56.26%)
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Adjusted Total Income 1,837,231 2,044,739 2,203,964 2,185,772 2,187,465 2,028,829 100.00% -7.25%

Expense Summary-Does not include FEMA Expenditures

Administrative Expense	1,205,259	1,307,575	1,457,169	1,435,058	1,501,549	1,250,268	61.63%	(16.73%)
Accounting Expense	572,808	584,897	572,315	747,309	643,076	778,560	38.37%	21.07%

Total Expense 1,778,067 1,892,473 2,029,484 2,182,367 2,144,624 2,028,829 100.00% (5.40%)

Net Income 59,164 152,267 174,480 3,405 42,840 0

FEMA Reimbursement	0	0	1,444	0	0	0		
FEMA Related Expenditures	7,029	17,531	4,541	3,405	42,840	0		
Net FEMA	-7,029	-17,531	-3,096	-3,405	-42,840	0		

Net Income 52,135 134,736 171,383 0 0 0

Capital Outlay (excl Debt Service) 46,567 7,070 9,758 41,925 41,925 12,600

Net Income Excl Capital 98,702 141,806 181,141 41,925 41,925 12,600

Estimated Cash September 30, 2020

Nonrecurring Revenue Source	(\$1,077,788)
Net Income 2020/2021	\$0
Net Cash Reserve	(\$1,364,886)

PERSONNEL SUMMARY

	Full Time	Part-time	Seasonal
Administration			
CEO	1.00	0.00	0.00
Administrative Services Mgr.	1.00	0.00	0.00
Office Coordinator (60%)	0.60	0.00	0.00
Human Resources Specialist	1.00	0.00	0.00
Subtotal	3.60	0.00	0.00
Accounting			
CFO	1.00	0.00	0.00
Controller	1.00	0.00	0.00
Senior Accountant	1.00	0.00	0.00
Staff Accountant	1.00	0.00	0.00
Accounting Clerk	1.00	0.00	0.00
Payroll Clerk	1.00	0.00	0.00
A/P Clerk	1.00	0.00	0.00
Subtotal	7.00	0.00	0.00
Total	10.60	0.00	0.00

**General Fund
Consolidated**

Summary	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease	
Income									
Consol-4100	Interest Income	37,660	112,073	189,831	143,592	112,000	112,000	5.52%	0.00%
Consol-4040	Concession Agreement - Parking	3,564	3,600	3,716	3,600	3,600	3,600	0.18%	0.00%
Consol-4585	Miscellaneous	286	7,887	620	2,080	0	0	0.00%	0.00%
Consol-4426 & 4427	Rent - 601 Tremont	97,141	114,516	114,516	127,000	127,000	127,000	6.26%	0.00%
Consol-4580	HOT-Short Term Rental Registratio	12,250	12,053	14,350	18,540	10,000	12,000	0.59%	20.00%
Consol-4670	City of Galveston Reimbursement	0	0	0	0	0	0	0.00%	0.00%
Consol-4666	Insurance Reimbursement	0	0	0	0	0	0	0.00%	0.00%
Consol-4665	FEMA Reimbursement	0	0	1,444	0	0	0	0.00%	0.00%
Consol-4685	Gain on Sale of Asset	157	0	0	0	0	0	0.00%	0.00%
Consol-4050	Financing/Loan Proceeds	0	0	0	0	0	0	0.00%	0.00%
Total Income		151,057	250,129	324,477	294,813	252,600	254,600	12.55%	0.79%

Nonrecurring Revenue Source	0	0	0	612,527	656,432	287,098	14.15%	(56.26%)
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Adjusted Total Income	151,057	250,129	324,477	907,340	909,032	541,698	26.70%	(40.41%)
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Transfers

Consol-4700	Beach Cleaning (MG Whse \$144K)	253,320	253,320	303,386	216,921	216,922	249,651	12.31%	15.09%
Consol-4705	Beach Patrol (MG Whse \$144K)	233,340	233,340	278,007	198,775	198,775	229,960	11.33%	15.69%
Consol-4710	Dellanera - Parking	23,436	26,846	23,880	19,195	19,195	22,148	1.09%	15.39%
Consol-4710	Dellanera - Pavilion	77,000	77,000	77,000	55,055	55,055	63,525	3.13%	15.38%
Consol-4715	Mardi Gras	0	0	0	0	0	0	0.00%	0.00%
Consol-4720	Seawall Beach-Parking	0	0	0	0	0	0	0.00%	0.00%
Consol-4720	Seawall Beach-Other	113,340	113,340	115,607	75,145	75,145	90,000	4.44%	19.77%
Consol-4752	Pocket Park 1 - Beach User	9,736	0	0	0	0	0	0.00%	0.00%
Consol-4752	Pocket Park 1 - Pavilion	0	0	0	0	0	0	0.00%	0.00%
Consol-4754	Pocket Park 2 - Beach User	2,759	0	0	0	0	0	0.00%	0.00%
Consol-4754	Pocket Park 2 - Pavilion	0	0	0	0	0	0	0.00%	0.00%
Consol-4756	Pocket Park 3 - Beach User	0	0	0	0	0	0	0.00%	0.00%
Consol-4756	Pocket Park 3 - Pavilion	0	0	0	0	0	0	0.00%	0.00%
Consol-4725	R.A. Apffel - Parking	50,557	62,295	57,628	43,253	43,253	49,907	2.46%	15.38%
Consol-4725	R.A. Apffel - Pavilion	34,344	34,344	34,344	2,790	2,790	3,219	0.16%	15.38%
Consol-4760	Sand Replenishment	158	158	158	573	573	0	0.00%	(100.00%)
Consol-4730	Seawolf Park	115,466	141,065	141,065	100,862	100,862	106,262	5.24%	5.35%
Consol-4735	Stewart Beach - Parking	94,668	109,968	93,590	73,603	73,603	84,926	4.19%	15.38%
Consol-4735	Stewart Beach - Pavilion	0	0	0	6,156	6,156	7,103	0.35%	15.39%
Consol-4740	Debt Service	478	478	478	131	131	0	0.00%	(100.00%)
Consol-4745	Tourism Development	600,000	600,000	672,000	400,073	400,073	462,000	22.77%	15.48%
Consol-4745	Tourism Development (Unrestricted MG Whse)	0	60,000	0	0	0	0	0.00%	0.00%
Consol-TBA	Seawall Parking	77,571	82,456	83,788	85,900	85,900	118,429	5.84%	37.87%
Consol-4758	Grant	0	0	0	0	0	0	0.00%	0.00%
Total Transfers		1,686,173	1,794,610	1,880,931	1,278,432	1,278,433	1,487,131	73.30%	16.32%
Total Revenue		1,837,231	2,044,739	2,205,408	2,185,772	2,187,465	2,028,829	100.00%	(7.25%)

**General Fund
Consolidated**

Summary		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
Expense									
PERSONNEL									
Consol-5000	Salaries	823,716	850,708	831,634	988,877	932,080	865,587	42.66%	(7.13%)
Consol-5038	Overtime	450	1,578	3,683	1,664	1,716	1,700	0.08%	(0.93%)
Consol-5042	Incentive -CEO	0	0	0	0	0	0	0.00%	0.00%
Consol-5002	Salaries-Auditor	0	0	9,910	1,388	2,478	0	0.00%	(100.00%)
Consol-5042	Incentive-Staff	0	0	0	0	0	0	0.00%	0.00%
Consol-5047	Car Allowance	0	0	0	0	0	9,000	0.44%	0.00%
Consol-5048	Contract Labor	0	0	12,365	36,890	29,235	0	0.00%	(100.00%)
Consol-5050	Payroll Taxes	59,369	67,903	59,016	72,478	72,223	66,218	3.26%	(8.32%)
Consol-5055	Pension Plan	34,438	43,333	44,059	46,443	47,569	43,280	2.13%	(9.02%)
Consol-5060	Insurance - Employees	101,833	105,807	118,051	166,893	144,901	130,028	6.41%	(10.26%)
Consol-5061	Insurance - Contingency	0	0	0	0	0	13,003	0.64%	0.00%
Consol-5065	Worker's Compensation	1,869	2,789	1,513	2,068	3,675	3,827	0.19%	4.13%
Consol-5070	TEC Unemployment	0	0	2,535	19,360	1,000	7,311	0.36%	631.07%
Consol-5071	Sick Leave/Vacation Accrual	4,849	14,151	6,032	0	0	2,500	0.12%	0.00%
Consol-5075	Uniforms	197	50	0	840	0	0	0.00%	0.00%
Consol-5078	Drug Testing/Background Checks	149	90	132	937	514	445	0.02%	(13.42%)
Consol-5079	Employee recruitment/relocation	0	0	0	0	0	0	0.00%	0.00%
Consol-5080	Salary Contingency	0	0	0	0	6,598	25,968	1.28%	293.57%
Total Personnel		1,026,871	1,086,408	1,088,930	1,337,840	1,241,988	1,168,865	57.61%	(5.89%)
MATERIALS, SUPPLIES & SERVICES									
Consol-5100	Alarm System	3,695	3,990	3,985	4,160	4,160	4,160	0.21%	0.00%
Consol-5110	Auto Mileage Reimbursement	368	0	502	772	382	200	0.01%	(47.64%)
Consol-5115	Advertising	186	612	327	919	419	600	0.03%	43.20%
Consol-5117	Bank Charges	1,525	33,316	75,341	41,913	72,000	42,000	2.07%	(41.67%)
Consol-5123	HOT- Credit Card Fees	198	495	-93	-308	0	0	0.00%	0.00%
Consol-5124	HOT- Misc Expense & Audit	44,584	50,901	46,737	2,505	2,505	49,012	2.42%	1856.70%
Consol-5118	Cash Over/Short	32	0	238	97	0	0	0.00%	0.00%
Consol-5120	Cleaning Supplies	0	552	709	683	775	775	0.04%	0.00%
Consol-5125	Contract Services	52,877	69,743	75,943	77,068	79,021	84,315	4.16%	6.70%
Consol-5130	Copy Leases	20,800	18,096	15,165	16,585	13,265	11,700	0.58%	(11.80%)
Consol-5135	Data Processing/Software	58,126	66,541	73,373	74,298	71,915	74,995	3.70%	4.28%
Consol-5140	Dues & Subscriptions	700	600	899	0	750	500	0.02%	(33.33%)
Consol-5150	Floral	486	689	1,271	129	0	500	0.02%	0.00%
Consol-5152	Human Resources	9,414	30,994	8,670	3,188	3,950	7,450	0.37%	88.61%
Consol-5153	Project Management	4,348	8,748	408	0	0	0	0.00%	0.00%
Consol-5155	Office Supplies	13,113	13,133	15,579	13,568	15,500	14,500	0.71%	(6.45%)
Consol-5157	Paper Goods	1,186	1,318	1,064	1,089	2,000	2,000	0.10%	0.00%
Consol-5163	Licenses/Permits	45	45	131	45	45	45	0.00%	0.00%
Consol-5164	Meetings & Seminars	15,115	24,092	13,906	11,514	17,435	8,950	0.44%	(48.67%)
Consol-5165	Memberships	5,064	3,922	2,050	2,844	3,890	2,630	0.13%	(32.39%)
Consol-5170	Miscellaneous	8,682	11,180	6,710	7,647	8,500	10,000	0.49%	17.65%
Consol-5185	Supplies	33	0	0	0	0	0	0.00%	0.00%
Consol-5189	Telephone	27,919	29,916	21,712	29,191	28,983	22,182	1.09%	(23.47%)
Consol-5190	Utilities Electricity/Water/Gas	19,059	13,327	17,229	32,986	29,100	29,100	1.43%	0.00%
Consol-5195	FEMA Storm Repairs	7,029	17,531	4,541	3,405	42,840	0	0.00%	(100.00%)
Consol-5200	Audit Fees	4,793	6,853	763	1,640	846	846	0.04%	0.00%
Consol-5202	Legal Fees	64,762	45,424	97,005	70,756	65,000	65,000	3.20%	0.00%
Consol-5204	Professional Fees	0	0	0	61,988	41,988	0	0.00%	(100.00%)
Consol-5230	Insurance - Auto/Property	81,643	91,876	100,369	100,856	100,856	100,900	4.97%	0.04%
Consol-5232	Insurance - Liability	10,451	7,033	6,353	6,997	6,917	6,950	0.34%	0.48%
Consol-5234	Insurance - Claims	0	1,000	0	0	0	0	0.00%	0.00%
Consol-5240	M & R Building	9,365	19,371	32,808	25,998	56,174	81,807	4.03%	45.63%
Consol-5242	M & R Equipment	3,780	2,538	1,806	1,037	1,700	2,300	0.11%	35.29%
Consol-5254	Small Tools & Equipment	600	1,280	240	0	250	750	0.04%	200.00%
Consol-5256	Equipment Rental	0	0	0	0	0	0	0.00%	0.00%
Consol-5260	Gasoline	1,918	2,443	1,765	1,004	2,500	1,750	0.09%	(30.00%)
Consol-5320	Public Relations	0	0	0	0	0	0	0.00%	0.00%
Consol-5355	Sponsorship	0	8,100	3,500	0	0	0	0.00%	0.00%
Consol-5365	Postage	0	0	0	0	0	0	0.00%	0.00%
Consol-5370	Courier Service	130	100	86	278	300	50	0.00%	(83.33%)
Consol-5610	Community Awareness	0	0	0	1,500	1,500	0	0.00%	(100.00%)
Consol-5625	First Aid Supplies	0	0	0	0	0	2,050	0.10%	0.00%
Consol-5635	Training	0	0	12,645	8,454	8,950	3,100	0.15%	(65.36%)
Consol-5800	Commissions Paid	0	3,150	0	0	0	0	0.00%	0.00%
Consol-7000	Special Projects	0	0	0	0	0	0	0.00%	0.00%
Consol-7006	Contingency-Board Approval	9,450	0	66,445	0	0	0	0.00%	0.00%
Consol-7100	Radios	90	90	90	0	90	0	0.00%	(100.00%)
Consol-5257	Capital Asset Maintenance Reserve	0	0	0	0	0	0	0.00%	0.00%
Total Materials, Supplies & Services		481,564	588,997	710,270	604,805	684,504	631,117	31.11%	(7.80%)

**General Fund
Consolidated**

Summary	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease	
<i>CAPITAL OUTLAY DEBT SERVICE</i>									
Consol-5252	Equipment Purchases	35,302	6,738	7,971	10,900	10,900	9,800	0.48%	(10.09%)
Consol-5250	Capital Improvements	0	0	0	31,025	31,025	0	0.00%	(100.00%)
Consol-5251	Principal Payment	148,415	153,817	159,855	150,820	168,664	177,958	8.77%	5.51%
Consol-5160	Interest-Debt Service	75,178	67,211	58,711	50,383	50,383	41,089	2.03%	(18.45%)
Consol-5180	Office Relocation	0	0	0	0	0	0	0.00%	0.00%
Consol-5830	Landscaping	1,600	332	1,787	0	0	0	0.00%	0.00%
Consol-5253	Leased Equipment	9,665	0	0	0	0	0	0.00%	0.00%
Consol-5255	Gain/Loss Equipment Disposal	0	0	0	0	0	0	0.00%	0.00%
Total Capital Outlay		270,160	228,099	228,324	243,128	260,972	228,847	11.28%	(12.31%)
<i>INTER-FUND TRANSFERS</i>									
Consol-8009	Transfer-R.A. Apffel	0	0	0	0	0	0	0.00%	0.00%
Consol-8014	Transfer-Mardi Gras	0	0	0	0	0	0	0.00%	0.00%
Consol-8016	Transfer-GRT	0	0	0	0	0	0	0.00%	0.00%
Consol-8005	Transfer-Tourism Development	0	0	0	0	0	0	0.00%	0.00%
Consol-8006	Transfer - Beach Patrol	0	0	0	0	0	0	0.00%	0.00%
Consol-8003	Transfer-Beach Cleaning	6,500	6,500	6,500	0	0	0	0.00%	0.00%
Total Transfers		6,500	6,500	6,500	0	0	0	0.00%	0.00%
Total Expense		1,785,096	1,910,003	2,034,025	2,185,772	2,187,464	2,028,829	100.00%	(7.25%)
Net Income		52,135	134,736	171,383	0	0	0		

General Fund

Administration		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
Income									
GF-50-4100/4107	Interest Income	37,660	112,073	189,831	143,592	112,000	112,000	5.52%	0.00%
GF-50-4041	Concession Agreement -Unrestricted	3,564	3,600	3,716	3,600	3,600	3,600	0.18%	0.00%
GF-50-4585	Miscellaneous	286	7,887	620	2,080	0	0	0.00%	0.00%
GF-50-4426	Rent 601 Tremont (TD)	72,516	72,516	72,516	85,000	85,000	85,000	4.19%	0.00%
GF-50-4427	Rent 601 Tremont (USPS)	24,625	42,000	42,000	42,000	42,000	42,000	2.07%	0.00%
GF-50-4590	HOT-Short Term Rental Registratio	12,250	12,053	14,350	18,540	10,000	12,000	0.59%	20.00%
GF-50-4670	City of Galveston Reimbursement	0	0	0	0	0	0	0.00%	0.00%
GF-50-4666	Insurance Reimbursement	0	0	0	0	0	0	0.00%	0.00%
GF-50-4665	FEMA Reimbursement	0	0	1,444	0	0	0	0.00%	0.00%
GF-50-4682	Gain on Sale of Asset	157	0	0	0	0	0	0.00%	0.00%
GF-50-4050	Loan/Line of Credit Proceeds	0	0	0	0	0	0	0.00%	0.00%
	Nonrecurring Revenue Source	0	0	0	612,527	656,432	287,098	14.15%	(56.26%)
	Total Income	151,057	250,129	324,477	907,340	428,107	541,698	26.70%	26.53%
Transfers									
GF-50-4700	Beach Cleaning	253,320	253,320	303,386	216,921	216,922	249,651	12.31%	15.09%
GF-50-4705	Beach Patrol	233,340	233,340	278,007	198,775	198,775	229,960	11.33%	15.69%
GF-50-4710	Dellanera - Parking	23,436	26,846	23,880	19,195	19,195	22,148	1.09%	15.39%
GF-50-4710	Dellanera - Pavilion	77,000	77,000	77,000	55,055	55,055	63,525	3.13%	15.38%
GF-50-4720	Seawall Beach (NB)-Other	113,340	113,340	115,607	75,145	75,145	90,000	4.44%	19.77%
GF-50-4752	Pocket Park 1 - Beach User	9,736	0	0	0	0	0	0.00%	0.00%
GF-50-4754	Pocket Park 2 - Beach User	2,759	0	0	0	0	0	0.00%	0.00%
GF-50-4725	R.A. Apffel - Parking	50,557	62,295	57,628	43,253	43,253	49,907	2.46%	15.38%
GF-50-4725	R.A. Apffel - Pavilion	34,344	34,344	34,344	2,790	2,790	3,219	0.16%	15.38%
GF-50-4760	Sand Replenishment	158	158	158	573	573	0	0.00%	(100.00%)
GF-50-4730	Seawolf Park	115,466	141,065	141,065	100,862	100,862	106,262	5.24%	5.35%
GF-50-4735	Stewart Beach - Parking	94,668	109,968	93,590	73,603	73,603	84,926	4.19%	15.38%
GF-50-4735	Stewart Beach - Pavilion	0	0	0	6,156	6,156	7,103	0.35%	15.39%
GF-50-4740	Debt Service	478	478	478	131	131	0	0.00%	(100.00%)
GF-50-4745	Tourism Development	600,000	600,000	672,000	400,073	400,073	462,000	22.77%	15.48%
GF-50-4745	Tourism Development (Unrestricted MG Whse)	0	60,000	0	0	0	0	0.00%	0.00%
GF-50-4765	Seawall Parking	77,571	82,456	83,788	85,900	85,900	118,429	5.84%	37.87%
GF-50-4758	Grant Fund	0	0	0	0	0	0	0.00%	0.00%
	Total Transfers	1,686,173	1,794,610	1,880,931	1,278,432	1,278,433	1,487,131	73.30%	16.32%

General Fund

Administration		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
Expense									
<i>PERSONNEL</i>									
GF-50-5000	Salaries	432,382	433,062	441,163	517,835	505,808	358,075	17.65%	(29.21%)
GF-50-5002	Salary-Auditor	0	0	0	0	0	0	0.00%	0.00%
GF-50-5038	Overtime	450	1,310	1,897	1,664	1,468	1,200	0.06%	(18.25%)
GF-50-5042	Incentive Salary	0	0	0	0	0	0	0.00%	0.00%
GF-50-5047	Car Allowance	0	0	0	0	0	9,000	0.44%	0.00%
GF-50-5048	Contract Labor	0	0	12,365	32,059	29,235	0	0.00%	(100.00%)
GF-50-5050	Payroll Taxes	31,696	37,452	28,874	35,632	40,798	27,393	1.35%	(32.86%)
GF-50-5055	Pension Plan	14,555	22,146	23,070	25,041	26,666	17,904	0.88%	(32.86%)
GF-50-5060	Insurance - Employees	53,454	53,570	60,466	87,144	75,135	49,690	2.45%	(33.87%)
GF-50-5061	Insurance - Contingency	0	0	0	0	0	4,969	0.24%	0.00%
GF-50-5065	Worker's Compensation	952	1,422	780	1,117	2,400	1,543	0.08%	(35.71%)
GF-50-5070	TEC Unemployment	0	0	0	1,403	500	4,015	0.20%	703.04%
GF-50-5071	Sick/Vacation Liability Accrual	4,851	10,705	-1,238	0	0	2,500	0.12%	0.00%
GF-50-5075	Uniforms	0	0	0	840	0	0	0.00%	0.00%
GF-50-5078	Drug Testing/Background Checks	149	90	132	736	307	307	0.02%	0.00%
GF-50-5079	Recruitment/Relocation	0	0	0	0	0	0	0.00%	0.00%
GF-50-5080	Salary Contingency	0	0	0	0	0	10,742	0.53%	0.00%
Total Personnel		538,491	559,755	567,507	703,471	682,316	487,339	24.02%	(28.58%)
<i>MATERIALS, SUPPLIES & SERVICES</i>									
GF-50-5100	Alarm System	3,695	3,990	3,985	4,160	4,160	4,160	0.21%	0.00%
GF-50-5110	Auto Mileage Reimbursement	368	0	303	500	250	0	0.00%	(100.00%)
GF-50-5115	Advertising & Promotional	186	178	327	919	419	500	0.02%	19.33%
GF-50-5117	Bank Charges	1,525	33,316	75,255	41,913	72,000	42,000	2.07%	(41.67%)
GF-50-5118	Cash Over/Short	32	0	238	97	0	0	0.00%	0.00%
GF-50-5120	Cleaning Supplies	0	542	709	683	750	750	0.04%	0.00%
GF-50-5123	Credit Card Charges - HOT	0	495	-121	-308	0	0	0.00%	0.00%
GF-50-5124	HOT Misc Expense	0	40,379	40,328	0	0	0	0.00%	0.00%
GF-50-5125	Contract Services	52,367	68,450	74,469	75,296	77,000	79,030	3.90%	2.64%
GF-50-5130	Copy Leases	20,800	18,096	15,165	16,585	13,265	11,700	0.58%	(11.80%)
GF-50-5135	Data Processing/Software	35,034	38,475	46,831	47,358	45,750	47,190	2.33%	3.15%
GF-50-5140	Dues & Subscriptions	700	600	600	0	750	500	0.02%	(33.33%)
GF-50-5150	Floral/Client Amenities	486	689	1,271	129	0	500	0.02%	0.00%
GF-50-5152	Human Resources	9,414	30,994	8,670	3,188	3,950	7,450	0.37%	88.61%
GF-50-5153	Project Management	4,348	8,748	408	0	0	0	0.00%	0.00%
GF-50-5155	Office Supplies	7,597	8,218	10,407	5,774	9,000	9,500	0.47%	5.56%
GF-50-5157	Paper Goods	1,186	1,318	1,064	1,089	2,000	2,000	0.10%	0.00%
GF-50-5162	Signage	0	0	0	0	0	0	0.00%	0.00%
GF-50-5163	Licenses/Permits	45	45	131	45	45	45	0.00%	0.00%
GF-50-5164	Meetings & Seminars	14,990	22,265	13,647	11,039	17,004	8,750	0.43%	(48.54%)
GF-50-5165	Memberships	4,685	3,542	1,770	1,945	2,991	2,150	0.11%	(28.12%)
GF-50-5170	Miscellaneous	8,598	11,146	6,407	7,647	8,500	10,000	0.49%	17.65%
GF-50-5175	Office Rent	0	0	0	0	0	0	0.00%	0.00%
GF-50-5189	Telephone/Cells/Internet	25,962	25,982	17,244	20,206	20,354	17,666	0.87%	(13.21%)
GF-50-5190	Utilities/Elec/Gas/Water	19,059	13,327	17,229	32,986	29,100	29,100	1.43%	0.00%
GF-50-5195	FEMA Storm Repairs	7,029	17,531	4,541	3,405	42,840	0	0.00%	(100.00%)
GF-50-5200	Audit Fees	2,397	4,360	572	1,231	635	635	0.03%	0.00%
GF-50-5202	Legal Fees	64,762	45,424	97,005	68,456	65,000	65,000	3.20%	0.00%
GF-50-5204	Professional Fees	0	0	0	6,988	11,988	0	0.00%	(100.00%)
GF-50-5230	Insurance -Auto/Property	81,643	91,699	100,170	100,472	100,472	100,500	4.95%	0.03%
GF-50-5232	Insurance - Liability	10,451	6,685	6,053	6,587	6,587	6,600	0.33%	0.20%
GF-50-5234	Insurance-Claims	0	1,000	0	0	0	0	0.00%	0.00%
GF-50-5240	M & R Building	9,365	19,371	32,808	25,998	56,174	81,807	4.03%	45.63%
GF-50-5242	M & R Equipment	3,714	2,205	1,716	639	1,200	2,000	0.10%	66.67%
GF-50-5254	Small Tools & Equipment	70	170	60	0	0	500	0.02%	0.00%
GF-50-5256	Equipment Rental	0	0	0	0	0	0	0.00%	0.00%
GF-50-5260	Gasoline	1,918	2,443	1,765	1,004	2,500	1,750	0.09%	(30.00%)
GF-50-5320	Public Relations	0	0	0	0	0	0	0.00%	0.00%
GF-50-5355	Sponsorship	0	8,100	3,500	0	0	0	0.00%	0.00%
GF-50-5365	Postage	0	0	0	0	0	0	0.00%	0.00%
GF-50-5370	Courier Service	69	47	70	200	200	0	0.00%	(100.00%)
GF-50-5610	Community Awareness	0	0	0	1,500	1,500	0	0.00%	(100.00%)
GF-50-5625	First Aid Supplies	0	0	0	0	0	2,000	0.10%	0.00%
GF-50-5635	Training	0	0	10,872	8,032	8,527	3,100	0.15%	(63.64%)
GF-50-5800	Commissions Paid	0	3,150	0	0	0	0	0.00%	0.00%
GF-50-7000	Special Projects	0	0	0	0	0	0	0.00%	0.00%
GF-50-7006	Contingency-Board Approval	9,450	0	66,445	0	0	0	0.00%	0.00%
GF-50-7100	Radios	90	90	90	0	90	0	0.00%	(100.00%)
GF-50-5257	Capital Asset Maintenance Reserve	0	0	0	0	0	0	0.00%	0.00%
Total Materials, Supplies & Services		402,034	533,069	662,006	495,763	605,000	536,883	26.46%	(11.26%)

General Fund

Administration		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
<i>CAPITAL OUTLAY & DEBT SERVICE</i>									
GF-50-5252	Equipment Purchases	35,302	6,738	5,344	7,000	7,000	7,000	0.35%	0.00%
GF-50-5250	Capital Improvements	0	0	0	31,025	31,025	0	0.00%	(100.00%)
GF-50-5251	FFE/Capital - Financed	143,594	151,507	159,855	150,820	168,664	177,958	8.77%	5.51%
GF-50-5156	Interest Expense	75,102	67,205	58,711	50,383	50,383	41,089	2.03%	(18.45%)
GF-50-5830	Landscaping	1,600	332	1,787	0	0	0	0.00%	0.00%
GF-50-5253	Leased Equipment	9,665	0	0	0	0	0	0.00%	0.00%
GF-50-5255	Gain/Loss Equipment Disposal	0	0	0	0	0	0	0.00%	0.00%
Total Capital Outlay		265,263	225,782	225,697	239,228	257,072	226,047	11.14%	(12.07%)
GF-50-8009	Transfer-R.A. Apffel	0	0	0	0	0	0	0.00%	0.00%
GF-50-8014	Transfer-Mardi Gras	0	0	0	0	0	0	0.00%	0.00%
GF-50-8016	Transfer - GRT	0	0	0	0	0	0	0.00%	0.00%
GF-50-8005	Transfer-Tourism Development	0	0	0	0	0	0	0.00%	0.00%
GF-50-8006	Transfer-Beach Patrol	0	0	0	0	0	0	0.00%	0.00%
GF-50-8003	Transfer-Beach Cleaning	6,500	6,500	6,500	0	0	0	0.00%	0.00%
Total Transfers		6,500	6,500	6,500	0	0	0	0.00%	0.00%
Administration Total Expense		1,212,288	1,325,106	1,461,710	1,438,463	1,544,389	1,250,268	61.63%	(19.04%)

General Fund

Accounting	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
Expense								
<i>PERSONNEL</i>								
GF-60-5000 Salaries	391,334	417,646	390,471	471,042	426,272	507,512	25.02%	19.06%
GF-60-5002 Salaries - Auditor	0	0	9,910	1,388	2,478	0	0.00%	(100.00%)
GF-60-5038 Overtime	0	268	1,787	0	248	500	0.02%	101.61%
GF-60-5042 Incentive Salary	0	0	0	0	0	0	0.00%	0.00%
GF-60-5048 Contract Labor	0	0	0	4,831	0	0	0.00%	0.00%
GF-60-5050 Payroll Taxes	27,673	30,451	30,142	36,846	31,425	38,825	1.91%	23.55%
GF-60-5055 Pension Plan	19,882	21,187	20,990	21,402	20,903	25,376	1.25%	21.40%
GF-60-5060 Insurance - Employees	48,379	52,237	57,585	79,749	69,766	80,338	3.96%	15.15%
GF-60-5061 Insurance - Contingency	0	0	0	0	0	8,034	0.40%	0.00%
GF-60-5065 Worker's Compensation	917	1,368	733	951	1,275	2,284	0.11%	79.12%
GF-60-5070 TEC-Unemployment	0	0	2,535	17,958	500	3,296	0.16%	559.10%
GF-60-5071 Sick Leave/Vacation Accrual	-2	3,446	7,270	0	0	0	0.00%	0.00%
GF-60-5075 Uniforms	197	50	0	0	0	0	0.00%	0.00%
GF-60-5078 Drug Testing/Back Ground Checks	0	0	0	201	207	138	0.01%	(33.33%)
GF-60-5079 Recruitment/Relocation	0	0	0	0	0	0	0.00%	0.00%
GF-60-5080 Salary Contingency	0	0	0	0	6,598	15,225	0.75%	130.76%
Total Personnel	488,380	526,653	521,423	634,368	559,672	681,526	33.59%	21.77%
<i>MATERIALS, SUPPLIES & SERVICES</i>								
GF-60-5100 Alarm System	0	0	0	0	0	0	0.00%	0.00%
GF-60-5110 Auto Mileage Reimbursement	0	0	199	272	132	200	0.01%	51.52%
GF-60-5115 Advertising/Promotions	0	434	0	0	0	100	0.00%	0.00%
GF-60-5117 Bank Charges	0	0	85	0	0	0	0.00%	0.00%
GF-60-5123 Credit Card Fees-HOT	198	0	28	0	0	0	0.00%	0.00%
GF-60-5124 HOT Misc Expense	44,584	10,522	6,409	2,505	2,505	49,012	2.42%	1856.70%
GF-60-5118 Cash Over/Short	0	0	0	0	0	0	0.00%	0.00%
GF-60-5120 Cleaning Supplies	0	10	0	0	25	25	0.00%	0.00%
GF-60-5125 Contract Services	509	1,293	1,474	1,771	2,021	5,285	0.26%	161.50%
GF-60-5130 Copy Leases	0	0	0	0	0	0	0.00%	0.00%
GF-60-5135 Data Processing Fee	23,092	28,066	26,542	26,939	26,165	27,805	1.37%	6.27%
GF-60-5140 Dues & Subscriptions	0	0	299	0	0	0	0.00%	0.00%
GF-60-5150 Floral/Client Amenities	0	0	0	0	0	0	0.00%	0.00%
GF-60-5155 Office Supplies	5,516	4,915	5,172	7,793	6,500	5,000	0.25%	(23.08%)
GF-60-5157 Paper Goods	0	0	0	0	0	0	0.00%	0.00%
GF-60-5163 License/Permits	0	0	0	0	0	0	0.00%	0.00%
GF-60-5164 Meetings & Seminars	125	1,827	259	476	431	200	0.01%	(53.54%)
GF-60-5165 Memberships	380	380	280	899	899	480	0.02%	(46.61%)
GF-60-5170 Miscellaneous	84	35	303	0	0	0	0.00%	0.00%
GF-60-5185 Supplies	33	0	0	0	0	0	0.00%	0.00%
GF-60-5189 Telephone/Cells/Internet	1,957	3,934	4,467	8,985	8,629	4,516	0.22%	(47.66%)
GF-60-5190 Utilities Electricity, Gas, Water	0	0	0	0	0	0	0.00%	0.00%
GF-60-5200 Audit Fees	2,396	2,493	190	409	211	211	0.01%	0.00%
GF-60-5202 Legal	0	0	0	2,300	0	0	0.00%	0.00%
GF-60-5204 Professional Fees	0	0	0	55,000	30,000	0	0.00%	(100.00%)
GF-60-5230 Insurance-Auto/Property	0	176	199	384	384	400	0.02%	4.17%
GF-60-5232 Insurance-Liability	0	348	300	410	330	350	0.02%	6.06%
GF-60-5240 M & R Building	0	0	0	0	0	0	0.00%	0.00%
GF-60-5242 M & R Equipment	66	332	90	398	500	300	0.01%	(40.00%)
GF-60-5254 Small Tool & Equipment	530	1,110	180	0	250	250	0.01%	0.00%
GF-60-5260 Gasoline	0	0	0	0	0	0	0.00%	0.00%
GF-60-5320 Public Relations	0	0	0	0	0	0	0.00%	0.00%
GF-60-5365 Postage	0	0	0	0	0	0	0.00%	0.00%
GF-60-5370 Courier Service	61	54	16	78	100	50	0.00%	(50.00%)
GF-60-5625 First Aid Supplies	0	0	0	0	0	50	0.00%	0.00%
GF-60-5635 Training	0	0	1,773	423	423	0	0.00%	(100.00%)
GF-60-7000 Special Projects	0	0	0	0	0	0	0.00%	0.00%
GF-60-7006 Contingency-Board Approval	0	0	0	0	0	0	0.00%	0.00%
Total Materials, Supplies & Services	79,531	55,928	48,264	109,041	79,504	94,234	4.64%	18.53%
<i>CAPITAL OUTLAY & DEBT SERVICE</i>								
GF-60-5252 Equipment Purchases	0	0	2,627	3,900	3,900	2,800	0.14%	(28.21%)
GF-60-5251 Principal-Debt Service	4,821	2,311	0	0	0	0	0.00%	0.00%
GF-60-5156 Interest-Debt Service	76	6	0	0	0	0	0.00%	0.00%
GF-60-5253 Leased Equipment	0	0	0	0	0	0	0.00%	0.00%
	4,897	2,316	2,627	3,900	3,900	2,800	0.14%	(28.21%)
Accounting Total Expense	572,808	584,897	572,315	747,309	643,076	778,560	38.37%	21.07%

2020-2021 PROPOSED BUDGET
General Fund
Line Item Support

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Administration Dept 50 Cost</u>	<u>Accounting Dept 60 Cost</u>
5078	Drug/Background Checks	Drug Testing 5 @ \$25	\$ 75	\$ 50
		Back Ground Checks 6 @ \$44	\$ 132	\$ 88
		Credit Bureau Compliance Fee	\$ 100	\$ -
			\$ 307	\$ 138
5080	Salary Contingency	3% Merit	\$ 10,742	\$ 15,225
5100	Alarm System	Fire/Security/Elevator \$305/mth x 12	\$ 3,660	\$ -
		Battery Replacement	\$ 300	\$ -
		Misc (Update Codes, Fobs)	\$ 200	\$ -
			\$ 4,160	\$ -
5110	Mileage	Mileage	\$ -	\$ 200
5115	Advertising & Promotional	Legal Notices	\$ 500	\$ 100
5120	Cleaning Supplies	Misc Cleaning Supplies	\$ 750	\$ 25
5124	HOT Misc Exps (Not Reimbursable)	DestinationNext HOT Portal \$100/mth	\$ -	\$ 1,200
		On-Line Program Upgrade	\$ -	\$ 3,000
		GCS-DocsVault Annual Mtc	\$ -	\$ 90
		NSF Charges (not collected)	\$ -	\$ 100
		Intuit/QB Mthly Svc Fees \$20/mth	\$ -	\$ 240
		Office Supplies	\$ -	\$ 250
		Distinct Data (HOT Toll Free) \$11/mth	\$ -	\$ 132
		ID Noncompliance & Notification Contractor	\$ -	\$ 25,000
		HOT Audits	\$ -	\$ 19,000
		\$ -	\$ 49,012	
5125	Contract Services	Backflow Inspection (Annual)	\$ 615	\$ -
		Aramark Coffee Svc (Mtc & Product)	\$ 900	\$ 600
		Audio System Annual Mtc. (Ford Audio)	\$ 500	\$ -
		Carpet Cleaning (\$850 x 2)	\$ 1,700	\$ -
		Sparklets Rental (2 machines) & Products	\$ 850	\$ 125
		Elevator Inspection (Annual)	\$ 180	\$ -
		Elevator Mtc Contract (Schindler)	\$ 2,400	\$ -
		Fire Alarm Inspection (Annual)	\$ 250	\$ -
		Fire Extinguisher Inspection (Annual)	\$ 75	\$ -
		Fire Sprinkler Inspection (Annual)	\$ 600	\$ -
		Grounds Keeping - 601 Tremont (\$300/mth)	\$ 3,600	\$ -
		HVAC Johnson Controls-Planned Svc	\$ 30,992	\$ -
		HVAC Johnson Controls-Maintenance	\$ 8,308	\$ -
		Insect/Rodent Control (Qtrly)	\$ 500	\$ -
		Janitorial Services \$920/mth	\$ 11,040	\$ -
		Pitney Bowes (Machine Lease) \$1735. p/qtr	\$ 7,000	\$ -
		Pitney Bowes (Supplies)	\$ 500	\$ -
		Plant Mtc (\$350/mth) Mainland Floral	\$ 4,200	\$ -
		PO Box Rental (Annual Fee)	\$ 200	\$ -
		Records Mgmt Svcs (HCDE) & Supplies	\$ 320	\$ 1,560
		Window Washing-601 Tremont (\$950/qtr)	\$ 3,800	\$ -
		Misc. (Rate increases/new contracts)	\$ 500	\$ -
		Abila Consulting and Training Services	\$ -	\$ 3,000
			\$ 79,030	\$ 5,285

**2020-2021 PROPOSED BUDGET
General Fund
Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Administration Dept 50 Cost</u>	<u>Accounting Dept 60 Cost</u>
5130	Copier Lease/Mtc	Copier Lease \$600/mth	\$ 7,200	\$ -
		Maintenance Agreement \$750 qtrly	\$ 3,000	\$ -
		Supplies	\$ 500	\$ -
		Copy Count Overages	\$ 1,000	\$ -
			\$ 11,700	\$ -
5135	Data Processing/ Software Maintenance	GCS Email Hosting	\$ 7,570	\$ -
		GCS Mtc (labor block) \$1062.50/mth	\$ 12,750	\$ -
		GCS Remote Backup (\$302.50/mth)	\$ 3,630	\$ -
		GCS DocsVault Mtc (12 Users @ \$90/ea)	\$ 630	\$ 450
		GCS DocsVault Features Training (2 ea)	\$ 700	\$ -
		CivicPlus-Annual Fee (Hosting/Support)	\$ 1,850	\$ -
		CivicPlus-Annual SSL Certificate	\$ 200	\$ -
		Dropbox Business Software - Annual	\$ -	\$ 110
		HR-Applicant Pro - Annual	\$ 5,500	\$ -
		Swagit Board Meeting Videostreaming/Index	\$ 12,000	\$ -
		Sage/Abila Software Mtc/Support \$1,067/mth	\$ -	\$ 12,800
		Adobe Pro Software (6 users @ \$200/ea)	\$ -	\$ 1,200
		Advantage Business-Check Signer Mtc	\$ -	\$ 525
		NPT Cloud Hosting \$1060/mth	\$ -	\$ 12,720
		Facility Dude Mtc-Annual (PM)	\$ 507	\$ -
		Ring Central	\$ 725	\$ -
		Dropbox Business (PM)	\$ 128	\$ -
		Miscellaneous	\$ 1,000	\$ -
			\$ 47,190	\$ 27,805
5140	Dues & Subscriptions	Misc	\$ 500	\$ -
5150	Floral/Client Amentias	Sympathy Flowers	\$ 500	\$ -
5152	Human Resources	Engagement Survey	\$ 2,500	\$ -
		Employee Appreciation-Café w/Kelly	\$ 450	\$ -
		Employee Appreciation-New Hire Events	\$ 1,000	\$ -
		Employee Appreciation-Misc	\$ 1,000	\$ -
		Recruitment (3rd Party fees)	\$ 2,500	\$ -
			\$ 7,450	\$ -
5155	Office Supplies	Office Supplies	\$ 9,500	\$ 5,000
5156	Interest-Financed (Prior)	Byline Bank - 601 Tremont	\$ 41,089	\$ -
5157	Paper Goods	Restroom Paper Supplies	\$ 2,000	\$ -
5163	Licenses/Permits	Fire Alarm Permit	\$ 25	\$ -
		Elevator Permit	\$ 20	\$ -
			\$ 45	\$ -

**2020-2021 PROPOSED BUDGET
General Fund
Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Administration Dept 50 Cost</u>	<u>Accounting Dept 60 Cost</u>
5164	Meetings & Seminars	Business Meals - CEO	\$ 2,000	\$ -
		GEDP Summit	\$ 1,000	\$ -
		GHILA Events	\$ 750	\$ 200
		Legislative Trips to Austin	\$ 2,000	\$ -
		TTIA	\$ 2,000	\$ -
		Misc	\$ 1,000	\$ -
		Business Meetings and Staff Meetings	\$ -	\$ -
				\$ 8,750
5165	Memberships	Amazon Prime Business	\$ 130	\$ -
		GEDP	\$ 1,000	\$ -
		GHILA	\$ 250	\$ -
		Staples	\$ 100	\$ -
		STROAG	\$ 50	\$ -
		Sam's	\$ 100	\$ -
		Misc	\$ 100	\$ -
		HR Houston (HR)	\$ 100	\$ -
		SHRM (HR)	\$ 220	\$ -
		American Payroll Assoc.	\$ -	\$ 200
		Misc	\$ 100	\$ -
		GFOA	\$ -	\$ 280
		HCDE	\$ -	\$ -
				\$ 2,150
5170	Miscellaneous	Misc	\$ 10,000	\$ -
5189	Telephone/Cell/Internet	Hot Spots - 135 p/mo	\$ 1,620	\$ 270
		Internet - 600 p/mo	\$ 7,200	\$ -
		Phone Lines - \$283 p/mo	\$ 3,396	\$ 3,396
		Long Distance - \$50 p/mo	\$ 600	\$ 600
		Cell Reimbursement - \$300 p/mo (4)	\$ 3,600	\$ -
		Misc Repairs/Equipment	\$ 1,250	\$ 250
			\$ 17,666	\$ 4,516
5190	Utilities	City of Galveston - Water	\$ 5,600	\$ -
		Electric	\$ 23,500	\$ -
		\$ 29,100	\$ -	
5240	M & R Building	Lightbulb Replacement	\$ 500	\$ -
		Misc. Plumbing and Electrical Repairs	\$ 2,500	\$ -
		Misc. Parking Lot/Gate Repairs	\$ 1,000	\$ -
		HVAC Repair/Replacement (PM)	\$ 49,442	\$ -
		HVAC Electrical Surge Arrestor (PM)	\$ 3,000	\$ -
		Electrical Panel Annual Inspection (PM)	\$ 700	\$ -
		Exterior Storefront Work (PM)	\$ 14,416	\$ -
		Roof Repair Work (PM)	\$ 9,249	\$ -
		Carpet Repair/Replacement (PM)	\$ 1,000	\$ -
	\$ 81,807	\$ -		
5242	M & R Equipment	Autos/Equip Misc Mtc & Repairs	\$ 2,000	\$ 300
5251	Principal-Financed (Prior)	Byline Bank - 601 Tremont	\$ 177,958	\$ -
5252	Equipment Purchases	Computers/Laptops	\$ 4,500	\$ 2,000
		ID System	\$ 1,000	\$ -
		Scanner	\$ 500	\$ -
		Misc Furniture/Equipment	\$ 1,000	\$ 800

**2020-2021 PROPOSED BUDGET
General Fund
Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Administration Dept 50 Cost</u>	<u>Accounting Dept 60 Cost</u>
			\$ 7,000	\$ 2,800
5254	Small Tools & Equipment	Misc	\$ 500	\$ 250
5260	Gasoline	Fuel - General Fund Vehicles	\$ 1,750	\$ -
5625	First Aid Supplies	Defibulator	\$ 2,000	\$ 50
5635	Training	IAAPA (CEO)	\$ 1,600	\$ -
		Misc. HR Training	\$ 1,500	\$ -
			\$ 3,100	\$ -

**SAND REPLINISHMENT FUND
PROPOSED BUDGET FISCAL YEAR 2020/2021**

OPERATIONS

OPERATING REVENUES		-
TOTAL OPERATING REVENUE		-
PERSONNEL EXPENSE	-	
MATERIAL / SUPPLIES / SERVICES	-	
TOTAL OPERATING EXPENSE		-
NET OPERATING INCOME		-

OTHER REVENUE/EXPENSE

INTERFUND TRANSFERS IN		-
NONRECURRING REVENUE SOURCE		-
TOTAL OTHER REVENUE		-
INTERFUND TRANSFERS-OUT	-	
TOTAL OTHER EXPENSE		-
NET INCOME AFTER TRANSFERS		-

CAPITAL OUTLAY

LOAN PROCEEDS FOR CAPITAL EXP.		-
TOTAL OTHER REVENUE		-
CAPITAL EXPENDITURES	-	
LANDSCAPING	-	
EQUIPMENT	-	
TOTAL CAPITAL EXPENDITURES		-
NET INCOME AFTER CAPITAL		-

FEMA

FEMA - REIMBURSEMENT		-
FEMA- EXPENSE	-	
NET FEMA		-

NET INCOME AFTER FEMA		-
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BEGINNING CASH RESERVE		1,688
NET INCOME FISCAL YEAR 2020/2021		-
ENDING CASH		1,688

Sand Replenishment-Restricted

Summary	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
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Income

SR-51-4725	Transfer-R. A. Apffel (Beach User)	37,349	43,857	37,504	0	0	0	0.00%	0.00%
SR-51-4735	Transfer-Stewart Beach (Beach User)	146,402	165,365	130,639	0	0	0	0.00%	0.00%
SR-51-4752	Transfer-PP1 (Beach User)	13,895	0	0	0	0	0	0.00%	0.00%
SR-51-4753	Transfer-PP2 (Beach User)	8,342	0	0	0	0	0	0.00%	0.00%
SR-51-4754	Transfer-PP3 (Beach User)	0	0	0	0	0	0	0.00%	0.00%
SR-51-4758	Transfer-GRT (Beach User)	0	0	0	0	0	0	0.00%	0.00%
SR-51-4710	Transfer-Dellanera Park	4,091	4,948	3,664	0	0	0	0.00%	0.00%
SR-51-4765	Transfer-Seawall Parking	0	0	0	0	0	0	0.00%	0.00%
SR-51-4100	Interest Income	706	2,951	3,602	1,597	3,750	0	0.00%	(100.00%)
SR-51-4585	Misc Income	46,590	0	0	0	0	0	0.00%	0.00%
Total Income		257,374	217,120	175,409	1,597	3,750	0	0.00%	(100.00%)
Nonrecurring Revenue Source		0	0	0	271,174	330,814	0	0.00%	(100.00%)
Total Revenue Sources		257,374	217,120	175,409	272,771	334,564	0		

Expense

SR-51-5117	Bank Charges	0	0	0	0	0	0	0.00%	0.00%
SR-51-5200	Audit Fees	2,009	8	766	849	849	0	0.00%	(100.00%)
SR-51-5715	Sand Hauling/Replenishment	0	0	0	0	0	0	0.00%	0.00%
SR-51-8008	Transfer to Seawall Beach (NB)	293,895	293,895	293,895	271,349	333,142	0	0.00%	(100.00%)
SR-51-8016	Transfer to Grants	0	0	0	0	0	0	0.00%	0.00%
SR-51-8000	Transfer to General Fund	158	158	158	573	573	0	0.00%	(100.00%)
SR-51-8007	Transfer to Dellanera Park	0	0	0	0	0	0	0.00%	0.00%
SR-51-8009	Transfer to R. A. Apffel Park	0	0	0	0	0	0	0.00%	0.00%
SR-51-8001	Transfer to Stewart Beach Park	0	0	0	0	0	0	0.00%	0.00%
SR-51-8019	Transfer to Pocket Parks	0	0	0	0	0	0	0.00%	0.00%
SR-51-8018	Transfer to Debit Service	0	0	0	0	0	0	0.00%	0.00%
Total Expense		296,062	294,061	294,819	272,771	334,564	0	0.00%	(100.00%)

Net Income (38,688) (76,942) (119,411) 0 0 0

Restricted (Beach User) Funds (9/30/2019)

Sand Replenishment Fund				330,814	330,814	1,688
Non-Recurring Revenue Source				-271,174	-330,814	0
Net Income 9/30/2019					0	0

Total Restricted Beach User Funds 9/30/2020 0 0 59,640 0 1,688

0

**NOURISHED BEACH
PROPOSED BUDGET FISCAL YEAR 2020/2021**

OPERATIONS

OPERATING REVENUES		9,433,864
TOTAL OPERATING REVENUE		9,433,864
PERSONNEL EXPENSE	(111,100)	
MATERIAL / SUPPLIES / SERVICES	(8,020,532)	
TOTAL OPERATING EXPENSE		(8,131,632)
NET OPERATING INCOME		1,302,232

OTHER REVENUE/EXPENSE

INTERFUND TRANSFERS IN		-
NONRECURRING REVENUE SOURCE		204,538
TOTAL OTHER REVENUE		204,538
INTERFUND TRANSFERS-OUT	(740,000)	
TOTAL OTHER EXPENSE		(740,000)
NET INCOME AFTER TRANSFERS		766,770

CAPITAL OUTLAY

LOAN PROCEEDS FOR CAPITAL EXP.		-
TOTAL OTHER REVENUE		-
CAPITAL EXPENDITURES	(2,500)	
LANDSCAPING	-	
EQUIPMENT	-	
TOTAL CAPITAL EXPENDITURES		(2,500)
NET INCOME AFTER CAPITAL		764,270

FEMA

FEMA - REIMBURSEMENT		6,878,436
FEMA- EXPENSE	(7,642,706)	
NET FEMA		(764,270)

NET INCOME AFTER FEMA		(0)
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BEGINNING CASH RESERVE		1,297,742
NET INCOME FISCAL YEAR 2020/2021		(204,538)
ENDING CASH		1,093,204

**Nourished Beach - Consolidated
Seawall Beach 10th to 103rd Streets**

Summary	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
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Income Summary - Does not include FEMA reimbursement

Vehicle Admissions	0	0	0	0	0	0	0.00%	0.00%
Other Income	1,423,383	1,620,284	4,534,065	2,709,102	2,667,476	9,433,864	100.00%	253.66%
Total Revenue	1,423,383	1,620,284	4,534,065	2,709,102	2,667,476	9,433,864	97.88%	253.66%

Nonrecurring Revenue Sources	0	0	0	0	162,991	204,538	2.12%	25.49%
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Total Revenue Sources	1,423,383	1,620,284	4,534,065	2,709,102	2,830,468	9,638,402	100.00%	240.52%
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Expense Summary- Does not include FEMA related expenditures

Vehicle Admissions	0	0	0	0	0	1,200	0.01%	0.00%
Other Expense	1,500,706	1,193,674	4,171,137	2,414,783	2,789,065	8,872,932	99.99%	218.13%
Total Expense	1,500,706	1,193,674	4,171,137	2,414,783	2,789,065	8,874,132	100.00%	218.18%

Net Income	(77,323)	426,611	362,928	294,319	41,403	764,270		
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FEMA Reimbursement	0	500,895	0	0	0	6,878,436		
FEMA Related Expenditures	0	0	39,313	0	0	7,642,706		
Net FEMA	0	500,895	(39,313)	0	0	(764,270)		
Net Income Including FEMA	(77,323)	927,505	323,615	294,319	41,403	(0)		

Capital Outlay (excl Debt Service)	0	0	0	0	0	2,500		
Net Income Excl Capital	(77,323)	927,505	323,615	294,319	41,403	2,500		

Cash Reserve - September 30, 2020

Beach User						0		
Hotel Tax						\$0		
Operating Cash (Restricted)						\$1,297,742		
Estimated Available Cash						\$1,297,742		
Current year Change						(\$0)		
Non-Reoccurring Revenue Sources						(\$204,538)		
Cash Reserve - 9/30/2020						\$1,093,204		

PERSONNEL SUMMARY

<u>Vehicle Admissions</u>	<u>Full Time</u>	<u>Part-time</u>	<u>Seasonal</u>
Project Manager	1.00	0.00	0.00
Security	0.00	0.00	0.00
Collections	0.00	0.00	0.00
Total	1.00	0.00	0.00

Nourished Beach - Consolidated

Consolidated	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease	
Budgeted Hotel Tax = \$1,539,870 per penny									
Consol-4200	Vehicle Admissions	0	0	0	0	0	0.00%	0.00%	
Consol-4210	Park Pass Revenue	0	0	0	0	0	0.00%	0.00%	
Consol-4003	State Hotel Tax Funds (.56670)	1,011,448	1,186,633	1,197,953	943,313	755,605	872,644	5.28%	15.49%
Consol-4007	Hotel Tax Contingency (8%)	0	0	0	0	0	0	0.00%	0.00%
Consol-4050	Loan/Line of Credit Proceeds	0	0	0	0	0	0	0.00%	0.00%
Consol-4100	Interest Income	0	0	0	0	0	0	0.00%	0.00%
Consol-4041	Concession Agreement-Unrestricted	23,592	23,259	25,145	35,896	15,275	15,436	0.09%	1.05%
Consol-4335	Umbrella & Float Rentals	94,448	116,497	116,272	146,069	75,725	114,512	0.69%	51.22%
Consol-4585	Miscellaneous Income	0	0	0	2,953	0	0	0.00%	0.00%
Consol-4650	Grant Proceeds	0	0	2,125,801	0	120,000	8,431,271	51.05%	6926.06%
Consol-4665	FEMA Reimbursement	0	500,895	0	0	0	6,878,436	41.64%	0.00%
Consol-4660	County Funds	0	0	0	0	0	0	0.00%	0.00%
Consol-4700	Transfer from Beach Cleaning	0	0	775,000	1,309,522	1,309,522	0	0.00%	(100.00%)
Consol-4710	Transfer from Dellanera Park	0	0	0	0	120,000	0	0.00%	(100.00%)
Consol-4670	City of Galveston Reimbursement	0	0	0	0	0	0	0.00%	0.00%
Consol-4725	Transfer from R. A. Apffel	0	0	0	0	0	0	0.00%	0.00%
Consol-4735	Transfer from Stewart Beach	0	0	0	0	0	0	0.00%	0.00%
Consol-4760	Transfer from Sand Replenishment	293,895	293,895	293,895	271,349	271,349	0	0.00%	(100.00%)
Consol-4740	Transfer Debit Service-Capital Imp.	0	0	0	0	0	0	0.00%	0.00%
	Nonrecurring Revenue Sources	0	0	0	0	241,588	204,538	1.24%	(15.34%)
	Total Revenue	1,423,383	2,121,179	4,534,065	2,709,102	2,909,064	16,516,838	100.00%	467.77%

Expense

PERSONNEL

Consol-4680	Recovered Labor	1,572	0	0	0	-15,000	0	0.00%	(100.00%)
Consol-5000	Salaries	0	0	0	17,160	17,160	94,000	0.57%	447.79%
Consol-5002	Field Auditor	0	0	0	0	0	0	0.00%	0.00%
Consol-5025	Salaries Sand Hauling	0	0	0	0	0	0	0.00%	0.00%
Consol-5030	Salaries Landscaping	0	0	0	0	0	0	0.00%	0.00%
Consol-5031	Security	0	0	0	0	0	0	0.00%	0.00%
Consol-5032	Security-Seawall	0	0	0	0	0	0	0.00%	0.00%
Consol-5034	Security-Sand	0	0	0	0	0	0	0.00%	0.00%
Consol-5700	Security Beach Party	0	0	0	0	0	0	0.00%	0.00%
Consol-5048	Contract Labor	0	0	0	0	0	0	0.00%	0.00%
Consol-5050	Payroll Taxes	120	0	0	1,313	1,313	7,191	0.04%	447.79%
Consol-5055	Pension Plan	0	0	0	858	858	4,700	0.03%	447.79%
Consol-5060	Insurance - Employees	0	0	0	0	0	1,832	0.01%	0.00%
Consol-5061	Insurance - Contingency						183		0.00%
Consol-5065	Worker's Compensation	0	0	0	307	1,946	374	0.00%	(80.78%)
Consol-5070	TEC-unemployment	0	0	0	0	0	0	0.00%	0.00%
Consol-5075	Uniforms	0	0	0	0	0	0	0.00%	0.00%
Consol-5078	Drug Testing/Background Check	0	0	0	0	0	0	0.00%	0.00%
Consol-5080	Salary Contingency	0	0	0	0	0	2,820	0.02%	0.00%
	Total Personnel	1,692	0	0	19,638	6,277	111,100	0.67%	100.00%

Nourished Beach - Consolidated

Consolidated	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease	
MATERIALS, SUPPLIES & SERVICES									
Consol-5100	Alarm System	0	0	0	0	0	0.00%	0.00%	
Consol-5110	Auto Mileage Reimbursement	0	0	0	0	300	0.00%	0.00%	
Consol-5115	Advertising & Promotions	394	0	0	0	0	0.00%	0.00%	
Consol-5116	Bad Debt Expense	0	0	0	0	0	0.00%	0.00%	
Consol-5118	Cash Over/Short	0	0	0	0	0	0.00%	0.00%	
Consol-5117	Bank Charges	137	61	0	0	50	0.00%	(100.00%)	
Consol-5120	Cleaning Supplies	7	196	0	0	500	0.00%	0.00%	
Consol-5125	Contract Services	4,985	5,445	5,820	8,400	8,400	0.06%	19.05%	
Consol-5140	Dues & Subscriptions	0	0	0	0	0	0.00%	0.00%	
Consol-5137	Discounts	0	0	0	0	0	0.00%	0.00%	
Consol-5145	Hotel Tax Contingency Reserve	0	0	0	0	0	0.00%	0.00%	
Consol-5155	Office Supplies	0	0	0	0	0	0.00%	0.00%	
Consol-5157	Paper Goods	0	0	0	0	0	0.00%	0.00%	
Consol-5162	Signage	6,855	0	1,968	2,024	3,897	0.08%	220.79%	
Consol-5163	Licenses/Permits	100	0	0	0	500	0.00%	0.00%	
Consol-5164	Meetings and Seminars	10,351	14,836	7,472	3,053	3,500	0.02%	14.64%	
Consol-5165	Memberships	0	500	0	0	320	0.00%	0.00%	
Consol-5166	Travel	0	0	0	0	0	0.00%	0.00%	
Consol-5170	Miscellaneous	0	0	1,109	0	1,000	0.01%	0.00%	
Consol-5182	Reimbursement-City of Galveston	166,032	0	0	0	0	0.00%	0.00%	
Consol-5185	Materials & Supplies	657	1,764	2,954	918	2,500	0.01%	(28.00%)	
Consol-5187	Tickets	0	0	0	0	0	0.00%	0.00%	
Consol-5189	Telephone/Cells/Internet	0	0	0	0	900	0.01%	0.00%	
Consol-5192	Emergency Cleanup	0	0	0	0	0	0.00%	0.00%	
Consol-5195	FEMA/Storm Repair	0	0	39,313	0	7,642,706	46.27%	0.00%	
Consol-5200	Audit	3,472	2,080	4,693	4,884	5,203	0.03%	5.71%	
Consol-5202	Legal Fees	22,074	2,163	2,650	0	20,000	0.12%	0.00%	
Consol-5203	Legal-Concession Drug/Background	0	0	0	0	0	0.00%	0.00%	
Consol-5204	Professional Fees	95,709	81,165	140,959	159,230	104,000	0.67%	6.97%	
Consol-5230	Insurance - Property	0	0	0	0	0	0.00%	0.00%	
Consol-5232	Insurance - Liability	0	0	0	0	0	0.00%	0.00%	
Consol-5233	Insurance - Security	0	0	0	0	0	0.00%	0.00%	
Consol-5234	Insurance - Claims	0	0	5,000	0	0	0.00%	0.00%	
Consol-5240	M & R Building	0	0	0	0	0	0.00%	0.00%	
Consol-5242	M & R Equipment	9,723	31,342	38,050	1,950	45,000	0.27%	0.00%	
Consol-5254	Small Tools & Equipment	0	0	0	0	0	0.00%	0.00%	
Consol-5254	Small Tools & Equipment	686	1,966	2,685	0	0	0.00%	0.00%	
Consol-5256	Equipment Rental	0	26,239	0	0	30,000	0.18%	0.00%	
Consol-5407	Grant-CEPRA	170,000	0	2,930,000	0	340,000	46.58%	2162.64%	
Consol-5420	Port-o-Lets	34,739	58,598	45,148	23,981	19,000	0.12%	0.00%	
Consol-5610	Community Awareness	2,268	1,301	0	7,000	9,000	0.05%	0.00%	
Consol-5625	First Aid Supplies	0	294	0	0	0	0.00%	0.00%	
Consol-5635	Training	0	0	0	0	2,400		0.00%	
Consol-5710	Trash Barrel Liners	7,283	9,061	8,666	7,906	14,000	0.08%	0.00%	
Consol-5715	Sand Hauling	0	0	0	0	0	0.00%	0.00%	
Consol-5720	Trash Barrels	189	22,145	40,421	39,113	40,000	0.24%	0.00%	
Consol-5910	Car Counters/Cameras	0	0	0	0	0	0.00%	0.00%	
Consol-7100	Radios	0	1,884	0	0	90	0.00%	0.00%	
Consol-7000	Special Projects	30,000	0	0	0	0	0.00%	0.00%	
Consol-7006	Contingency (Board Approval Only)	0	0	0	0	0	0.00%	0.00%	
Consol-7101	Special Projects - New Programs	0	0	0	0	0	0.00%	0.00%	
Total Materials, Supplies & Services		565,661	261,038	3,276,906	258,459	646,103	15,663,238	94.83%	2324.26%
Net Income (excl Capital)		856,030	1,860,141	1,257,159	2,431,004	2,256,685	742,500		

Nourished Beach - Consolidated

Consolidated		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
<i>CAPITAL OUTLAY & DEBT SERVICE</i>									
Consol-5250	Capital Improvements	0	0	0	0	0	0	0.00%	0.00%
Consol-5251	Financed	211,461	203,395	199,842	1,616,141	1,616,141	0	0.00%	(100.00%)
Consol-5156	Interest	83,551	90,901	93,095	39,150	39,150	0	0.00%	(100.00%)
Consol-5252	Equipment Purchase	0	0	0	0	0	2,500	0.02%	0.00%
Consol-5253	Leased Equipment	0	0	0	0	0	0	0.00%	0.00%
Consol-5830	Landscaping	0	0	0	0	0	0	0.00%	0.00%
Total Capital Outlay		295,013	294,296	292,937	1,655,291	1,655,291	2,500	0.02%	(99.85%)
Total Expense		862,366	555,334	3,569,843	1,933,388	2,307,670	15,776,838	95.52%	583.67%
<i>TRANSFERS</i>									
Consol-8003	Beach Cleaning Transfer	199,054	199,054	199,054	130,000	130,000	350,000	2.12%	169.23%
Consol-8006	Beach Patrol-Life Guard Services	325,946	325,946	325,946	276,250	276,250	300,000	1.82%	8.60%
Consol-8007	Dellanera Park Capital Improvement	0	0	0	0	0	0	0.00%	0.00%
Consol-8008	RA Boddecker Dr. Bridge Constructi	0	0	0	0	0	0	0.00%	0.00%
Consol-8000	General Fund Allocation	113,340	113,340	115,607	75,145	75,145	90,000	0.54%	19.77%
Total Transfers		638,340	638,340	640,607	481,395	481,395	740,000	4.48%	53.72%
Total Expense		1,500,706	1,193,674	4,210,450	2,414,783	2,789,065	16,516,838	100.00%	492.20%
Net Income		(77,323)	927,505	323,615	294,319	119,999	(0)		

**2020-2021 PROPOSED BUDGET
Nourished Beach
Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>
5110	Mileage	Mileage	\$ 300
5120	Cleaning Supplies	Misc (Soap, Degreaser, Graffiti Remover, etc)	\$ 500
5125	Contract Service	Rodent Control	\$ 10,000
5156	Interest-Financed (Prior)	Beach Nourishment 61st to 103rd Street	\$ -
5162	Signage	Misc Signage & Sign Posts	\$ 12,500
5163	Licenses/Permits	COG Beach Maintenance Permit	\$ 500
5164	Meetings & Seminars	ASBPA Fall Conference (Ops Dir + 2)	\$ 3,500
			\$ 3,500
5165	Memberships	PMI (PM)	\$ 200
		ASBPA (PM)	\$ 120
			\$ 320
5189	Telephone/Cell/Internet	Cell Reimbursement	\$ 900
5195	FEMA	DP-H100 Cat G Beach Damage Dellanera Harvey	\$ 4,680,797
		NB-H100 Cat G Beach Damage Babe's Harvey	\$ 2,961,909
			\$ 7,642,706
4665	FEMA Reimb	DP-H100 Cat G Beach Damage Dellanera Harvey	\$ (4,212,717)
		NB-H100 Cat G Beach Damage Babe's Harvey	\$ (2,665,718)
			\$ (6,878,436)
5204	Professional Services	Coastal Strategies Consulting Contract	\$ 33,250
		State Advocate	\$ 48,000
		Federal Advocate	\$ 30,000
			\$ 111,250
5242	M & R Equipment	Maintenance & Repair of Equipment	\$ 45,000
5252	Equipment Purchase	Computer	\$ 2,500
5256	Equipment Rental	Emergency Contingency (Seaweed, etc)	\$ 30,000
4650	Grant Proceeds	IDC Match-Engr/Design-8 Mile Project (GLO)	\$ (240,000)
		IDC Engr/Design Offshore Breakwater	\$ (222,000)
		GLO Match-DP-H100 Cat G Beach Damage Dellanera Harvey	\$ (468,080)
		GLO Match NB-H100 Cat G Beach Damage Babe's Harvey	\$ (221,191)
		IDC NB-H100 Cat G Beach Damage Babe's Harvey	\$ (75,000)
		IDC Match RESTORE Babe's Beach BUDM	\$ (2,500,000)
		RESTORE Funding Babe's Beach BUDM	\$ (4,515,000)
		IDC Stewart Beach Mitigation to Babe's	\$ (190,000)
			\$ (8,431,271)

2020-2021 PROPOSED BUDGET
Nourished Beach
Line Item Support

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Cost</u>
5407	Grant Expenses	IDC Engr/Design-8 Mile Project (GLO Match)	\$ 240,000
		IDC Engr/Design Offshore Breakwater (PB)	\$ 247,972
		IDC RESTORE Babe's Beach BUDM (GLO)	\$ 2,500,000
		RESTORE Funding Babe's Beach BUDM	\$ 4,515,000
		IDC Stewart Beach Mitigation to Babe's	\$ 190,000
			\$ 7,692,972
5420	Port-a-Lets	26 Singles & 1 ADA @ \$2K/mth (7 mths)	\$ 14,000
		16 Singles & 1 ADA @ \$1K/mth (5 mths)	\$ 5,000
			\$ 19,000
5610	Community Awareness	Dune Education Program	\$ 9,000
5635	Training	Dude University (PM)	\$ 2,400
5710	Trash Barrel Liners	Liners (700 cs @ \$20/cs)	\$ 14,000
5720	Trash Barrels	100 @ \$400/ea	\$ 40,000
7100	Radios	Airtime	\$ 90

**TOURISM DEVELOPMENT
PROPOSED BUDGET FISCAL YEAR 2020/2021**

OPERATIONS

OPERATING REVENUES		4,619,610
TOTAL OPERATING REVENUE		4,619,610
PERSONNEL EXPENSE	(1,501,000)	
MATERIAL / SUPPLIES / SERVICES	(3,600,780)	
TOTAL OPERATING EXPENSE		(5,101,780)
NET OPERATING INCOME		(482,170)

OTHER REVENUE/EXPENSE

INTERFUND TRANSFERS IN		-
NONRECURRING REVENUE SOURCE		963,958
TOTAL OTHER REVENUE		963,958
INTERFUND TRANSFERS-OUT	(462,000)	
TOTAL OTHER EXPENSE		(462,000)
NET INCOME AFTER TRANSFERS		19,788

CAPITAL OUTLAY

LOAN PROCEEDS FOR CAPITAL EXP.		-
TOTAL OTHER REVENUE		-
CAPITAL EXPENDITURES	-	
LANDSCAPING	-	
EQUIPMENT	(19,788)	
TOTAL CAPITAL EXPENDITURES		(19,788)
NET INCOME AFTER CAPITAL		(0)

FEMA

FEMA - REIMBURSEMENT		-
FEMA- EXPENSE	-	
NET FEMA		-

NET INCOME AFTER FEMA		(0)
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BEGINNING CASH RESERVE		5,116,073
NET INCOME FISCAL YEAR 2020/2021		(963,958)
ENDING CASH		4,152,115

Tourism Development

Summary	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percentage of Budget	Budget Increase or Decrease	
<i>Income Summary</i>									
Budgeted Hotel Tax = \$1,539,870 per penny									
TD-61-4001	Hotel/Motel Tax (3 Pennies)	5,517,212	6,208,324	6,026,597	4,994,425	4,000,735	4,619,610	100.00%	15.47%
TD-61-4007	Return of Hotel Tax (debt service)	0	0	0	0	0	0	0.00%	0.00%
TD-61-4050	Loan/Line of Credit Proceeds	0	0	0	0	0	0	0.00%	0.00%
TD-61-4305	Visitor Center Gift Shop Sales	4,376	3,490	4,092	2,161	0	0	0.00%	0.00%
TD-61-4463	Co-op Conv Solicitation/Mkt Trv	3,241	0	0	0	0	0	0.00%	0.00%
TD-61-4465	Citywide Rebates	0	0	0	0	0	0	0.00%	0.00%
TD-61-4510	Sponsorship-Special Projects	0	0	0	2,500	0	0	0.00%	0.00%
TD-61-4338	ATM Lease	0	0	0	0	0	0	0.00%	0.00%
TD-61-4585	Misc Income	503	0	2,630	0	0	0	0.00%	0.00%
TD-61-4675	Sales Tax Discounts	2	-1	2	0	0	0	0.00%	0.00%
TD-61-4680	Recovered Labor	0	0	0	0	0	0	0.00%	0.00%
TD-61-4685	Unrealized Gain/Loss	-552	-1,342	4,173	0	0	0	0.00%	0.00%
TD-61-4670	City of Galveston Reimbursement	40,000	0	0	0	0	0	0.00%	0.00%
TD-61-4750	Transfer - General Fund (Capital Improvement)	0	0	0	0	0	0	0.00%	0.00%
TD-61-4740	Transfer - Debt Service/Capital Improvement)	0	0	0	0	0	0	0.00%	0.00%
TD-61-4700	Transfer-Beach Cleaning (R.A. Apffel Advertising)	0	0	0	0	0	0	0.00%	0.00%
TD-61-4700	Transfer-Beach Cleaning (Stewart Beach Advertising)	0	0	0	0	0	0	0.00%	0.00%
Total Revenue		5,564,782	6,210,472	6,037,493	4,999,086	4,000,735	4,619,610	82.74%	15.47%
TD-61-4699	Nonrecurring Revenue Source	0	0	0	196,274	1,469,242	963,958	17.26%	0.00%
Total Revenue Sources		5,564,782	6,210,472	6,037,493	5,195,360	5,469,977	5,583,568	100.00%	15.47%
<i>Expense Summary</i>									
TD-62	Advertising & Publicity	2,193,441	1,973,627	2,015,902	1,700,225	1,795,852	1,427,955	25.57%	(20.49%)
TD-62	Beach Park Advertising	149,312	154,017	132,848	87,889	89,000	110,000	1.97%	23.60%
TD-62	Mardi Gras Advertising	0	0	0	0	0	0	0.00%	0.00%
TD-62	Total Advertising/Public Relations	2,342,754	2,127,644	2,148,750	1,788,114	1,884,852	1,537,955	27.54%	(18.40%)
TD-63	Destination Services	29,417	28,619	45	52,528	58,807	93,818	1.68%	100.00%
TD-64	Department Inactive	0	0	0	0	0	0	0.00%	0.00%
TD-65	Special Projects	42,291	33,112	53,300	43,207	40,000	35,000	0.63%	(12.50%)
TD-66	Convention Sales -Corporate	34,659	39,993	48,211	26,915	44,728	43,054	0.77%	(3.74%)
TD-67	Sports Tourism/Group Sales	17,187	15,137	20,978	11,786	18,586	22,390	0.40%	20.47%
TD-68	SMERF	27,486	15,195	36,275	14,587	29,413	36,330	0.65%	23.52%
TD-80	Austin Regional Sales Director	51,327	63,050	77,321	47,724	70,800	71,145	1.27%	0.49%
TD-69	Visitor's Center/Convention Services	89,827	129,982	115,184	121,297	148,175	40,000	0.72%	(73.00%)
TD-70	Administration	2,737,535	3,016,865	3,583,847	3,089,201	3,174,691	3,703,876	66.34%	16.67%
Total Expense		5,372,482	5,469,596	6,083,912	5,195,359	5,470,051	5,583,568	100.00%	2.08%
Net Income Not Including FEMA		192,299	740,875	(46,419)	0	(75)	(0)		

Tourism Development

FEMA Reimbursement	0	0	0	0	0	0
FEMA Related Expenditures	0	0	0	0	0	0
Net FEMA	0	0	0	0	0	0
Net Income	192,299	740,875	(46,419)	0	(75)	(0)
Capital Outlay	24,507	60,736	0	26,887	39,838	19,788
Net Income (excl Capital)	216,806	801,612	(46,419)	26,887	39,763	19,788

Estimated Cash September 30, 2020	\$5,116,073
	\$0
Total Estimated Reserve Cash	\$5,116,073
Non-Reoccurring Revenue Source	(963,958)
Net Income	(0)
Reserve Cash Sept. 30, 2020	\$4,152,115

PERSONNEL SUMMARY

(NOTE: all salary figures are combined in Dept 70)

Dept Code	Name of Department	Employee Title	Full Time	Part Time
Dept 62	Advertising & Publicity	Director of Marketing	1.00	0.00
Dept 62	Advertising & Publicity	Public Relations Director	1.00	0.00
Dept 62	Advertising & Publicity	Public Relations Manager	1.00	0.00
Dept 62	Advertising & Publicity	Social Media Strategist	0.00	0.00
Dept 62	Advertising & Publicity	Creative Svcs Coordinator	1.00	0.00
Dept 62	Advertising & Publicity	Marketing Strategist	1.00	0.00
Dept 62	Advertising & Publicity	Engagement Strategist	1.00	0.00
Dept 63	Destination Services	Director of Destination Services	1.00	0.00
Dept 63	Destination Services	Destination Svcs Coordinator	2.00	0.00
Dept 66	National Sales	National Sales Manager	1.00	0.00
Dept 67	Sports Tourism/Group Sales	Director of Group Sales	1.00	0.00
Dept 68	Social,Military,Educational,Religious,& Fraternal	Sales Manager	1.00	0.00
Dept 69	Visitor Center	Destination Experience Manager	0.00	0.00
Dept 69	Visitor Center	Supervisor - VIC	0.00	0.00
Dept 69	Visitor Center	Visitor Information Specialist	0.00	0.00
Dept 80	Austin Regional Sales	Regional Sales Director	1.00	0.00
Dept 70	Administration	Chief Tourism Officer	1.00	0.00
Dept 70	Administration	Office Manager	1.00	0.00
Total			15.00	0.00

Tourism Development

Consolidated All Departments		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Budget 2020	Proposed Budget 2021	Percentage of Expense	Budget Increase or Decrease
Expenses									
<i>PERSONNEL</i>									
Consol-5000	Salaries	1,040,358	1,120,008	1,103,405	1,188,653	1,158,082	1,041,560	18.65%	(10.06%)
Consol-5038	Overtime	1,995	993	1,835	1,689	1,000	1,000	0.02%	0.00%
Consol-5042	Incentive Pay	62,059	57,095	54,159	0	0	90,213	1.62%	0.00%
Consol-5048	Contract Labor	0	0	0	775	5,175	8,900	0.16%	71.98%
Consol-5050	Payroll Taxes	80,893	87,100	86,993	88,203	87,156	79,679	1.43%	(8.58%)
Consol-5055	Pension Plan	44,805	52,805	46,881	45,621	62,544	52,078	0.93%	(16.73%)
Consol-5060	Insurance-Employees	131,745	140,032	156,518	220,722	162,747	155,991	2.79%	(4.15%)
Consol-5061	Insurance-Contingency	0	0	0	0	15,475	15,599	0.28%	0.80%
Consol-5065	Worker's Compensation	2,631	3,855	2,571	2,748	4,890	4,880	0.09%	(0.19%)
Consol-5070	TEC-Unemployment	1,479	0	0	24,596	1,500	15,093	0.27%	906.20%
Consol-5071	Sick Leave/Vacation Accrual	4,467	6,188	0	0	0	2,122	0.04%	0.00%
Consol-5075	Uniforms	915	2,688	2,705	2,530	2,526	2,000	0.04%	(20.83%)
Consol-5078	Drug Testing/Background Checks	297	269	315	334	415	138	0.00%	(66.75%)
Consol-5079	Recruitment/Relocation	0	0	53,351	0	500	500	0.01%	0.00%
Consol-5080	Salary Contingency	0	0	0	0	0	31,247	0.56%	0.00%
Total Personnel		1,371,644	1,471,033	1,508,734	1,575,871	1,502,010	1,501,000	26.88%	(0.07%)
<i>MATERIALS, SUPPLIES & SERVICES</i>									
Consol-5110	Auto/Mileage Reimbursement	8,782	7,974	5,789	4,449	9,755	21,715	0.39%	122.60%
Consol-5115	Advertising & Promotions	449	100	0	0	240	0	0.00%	(100.00%)
Consol-5117	Bank Charges	659	543	630	845	1,100	1,100	0.02%	0.00%
Consol-5118	Cash Over/Short	0	0	18	0	0	0	0.00%	0.00%
Consol-5120	Cleaning Supplies	59	79	0	78	100	0	0.00%	(100.00%)
Consol-5125	Contract Services	29,435	25,726	20,205	60,452	61,365	115,877	2.08%	88.83%
Consol-5130	Copy Leases	19,699	16,850	15,308	17,585	14,765	14,765	0.26%	0.00%
Consol-5135	Data Processing/Software Maint	35,566	51,883	60,682	72,600	69,698	66,978	1.20%	(3.90%)
Consol-5140	Dues & Subscriptions	11,427	21,164	21,630	21,704	25,165	26,333	0.47%	4.64%
Consol-5150	Floral/Client Amenities	16	266	498	285	1,000	1,000	0.02%	0.00%
Consol-5155	Office Supplies	6,463	8,507	9,371	6,064	9,300	9,580	0.17%	3.01%
Consol-5157	Paper Goods	365	328	492	608	700	0	0.00%	(100.00%)
Consol-5162	Signage	0	310	145	0	900	675	0.01%	100.00%
Consol-5163	Licenses/permits	0	0	0	0	0	0	0.00%	0.00%
Consol-5164	Meetings & Seminars	5,008	3,694	2,096	1,740	5,135	9,940	0.18%	93.57%
Consol-5165	Memberships	37,509	37,894	96,042	63,343	87,189	103,574	1.85%	18.79%
Consol-5166	Travel/Seminars	0	0	0	0	0	0	0.00%	0.00%
Consol-5167	CTA Expenses	0	11,768	18,962	6,393	9,150	13,750	0.25%	50.27%
Consol-5170	Miscellaneous	1,393	1,063	1,948	922	7,402	11,200	0.20%	51.31%
Consol-5175	Office Rent (601 Tremont)	72,516	72,516	72,516	85,000	85,000	72,516	1.30%	(14.69%)
Consol-5175	Office Rent (Visitor Center)	24,200	27,200	27,200	40,200	32,320	10,000	0.18%	(69.06%)
Consol-5182	Reimburse City of Galveston	10	0	0	0	0	0	0.00%	0.00%
Consol-5185	Supplies	0	0	0	0	0	0	0.00%	0.00%
Consol-5189	Telephone/Cell/Internet	50,916	48,686	47,362	44,029	48,420	47,440	0.85%	(2.02%)
Consol-5200	Outside Audit	14,985	19,749	18,661	20,691	20,691	18,810	0.34%	(9.09%)
Consol-5202	Legal	4,568	4,370	4,125	9,312	5,000	10,000	0.18%	100.00%
Consol-5204	Professional Fees	15,972	15,021	55,367	44,193	46,250	46,250	0.83%	0.00%
Consol-5230	Insurance - Auto/Property	6,541	9,375	10,477	10,380	10,090	606	0.01%	(93.99%)
Consol-5232	Insurance - Liability	17,493	18,823	15,361	16,729	16,729	15,195	0.27%	(9.17%)
Consol-5234	Insurance - Claims	0	0	0	0	0	0	0.00%	0.00%
Consol-5240	M & R Building	0	48	0	0	0	0	0.00%	0.00%
Consol-5242	M & R Equipment	2,200	1,141	815	974	4,550	9,100	0.16%	100.00%
Consol-5254	Small Tools & Equipment	214	397	3,866	479	2,040	1,900	0.03%	(6.86%)
Consol-5255	Gain/Loss Sale of Asset	0	0	0	0	0	0	0.00%	0.00%
Consol-5260	Gasoline	735	478	599	451	1,000	1,000	0.02%	0.00%

Tourism Development

Consolidated All Departments		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Budget 2020	Proposed Budget 2021	Percentage of Expense	Budget Increase or Decrease
MATERIALS, SUPPLIES & SERVICES									
Consol-5300	Marketing Travel	122,972	143,987	132,575	106,472	143,858	126,760	2.27%	(11.89%)
Consol-5300R	Marketing Travel Reimbursement	0	0	0	-20,056	-23,500	0	0.00%	(100.00%)
Consol-5302	Sales Events	0	0	7,980	0	0	15,000	0.27%	100.00%
Consol-5304	Promotional Travel	0	0	0	0	0	0	0.00%	0.00%
Consol-5305	Media Placement	1,966,656	1,699,957	1,782,015	1,530,532	1,530,532	1,060,500	18.99%	(30.71%)
Consol-5305	Coop Advertising	0	0	0	0	0	0	0.00%	0.00%
Consol-5310	Preplacement	10,887	11,040	7,547	0	1,000	11,000	0.20%	1000.00%
Consol-5315	Media Production	4,500	5,000	9,919	6,000	6,000	10,000	0.18%	66.67%
Consol-5320	Public Relations	53,994	63,855	51,881	29,024	53,759	76,150	1.36%	41.65%
Consol-5325	Local Marketing	0	271	395	434	700	0	0.00%	100.00%
Consol-5335	Photography	5,000	2,225	1,234	0	348	5,000	0.09%	1336.78%
Consol-5345	Advertising- Stewart Beach	69,152	72,539	74,184	47,177	48,000	60,000	1.07%	25.00%
Consol-5348	Advertising-R. A. Apffel.	80,160	81,478	58,664	40,712	41,000	50,000	0.90%	21.95%
Consol-5350	City Wide Conventions	0	0	0	0	0	0	0.00%	0.00%
Consol-5352	Business Development	102,650	176,357	188,787	120,653	180,000	107,000	1.92%	(40.56%)
Consol-5355	Marketing Coop/Sponsorship	25,979	37,419	15,000	13,600	21,175	17,800	0.32%	(15.94%)
Consol-5340	Promotion Materials	34,452	33,563	51,887	26,607	34,307	34,875	0.62%	1.66%
Consol-5365	Letter Response: Postage	0	13,000	5,000	0	10,000	10,000	0.18%	0.00%
Consol-5370	Courier/Shipping Service	7,552	8,083	8,443	4,107	8,335	7,900	0.14%	(5.22%)
Consol-5385	Collateral	102,265	115,923	102,101	30,949	76,350	130,250	2.33%	70.60%
Consol-5390	Site Tours/Convention Solicitation	37,904	39,500	33,058	41,796	63,188	55,500	0.99%	(12.17%)
Consol-5635	Training	38,202	21,940	26,184	8,235	14,625	35,450	0.63%	142.39%
Consol-6010	Cost of Sales - Gift Shop	756	5,422	4,796	244	3,000	0	0.00%	(100.00%)
Consol-7000	Special Projects	165,681	235,116	232,375	152,749	160,400	162,291	2.91%	1.18%
Consol-7001	Special Projects-New Programs	0	0	0	0	0	0	0.00%	0.00%
Consol-7100	Radios	0	0	0	0	0	0	0.00%	0.00%
Consol-7171	Music License	0	0	0	0	0	0	0.00%	0.00%
Consol-7998	Contingency -Hotel Tax Reserve	0	0	0	0	0	0	0.00%	0.00%
Consol-7003	Contingency -Advertising City Funded	0	0	0	0	0	0	0.00%	0.00%
Consol-7004	Contingency - Downtown Oversight	40,000	0	0	0	0	0	0.00%	0.00%
Consol-7002	Contingency-Unforeseen Spcl Projects	140,391	105,200	554,412	523,472	580,000	996,000	17.84%	71.72%
Total Materials, Supplies & Services		3,376,331	3,277,827	3,858,604	3,192,213	3,528,130	3,600,780	64.49%	2.06%
CAPITAL OUTLAY & DEBT SERVICE									
Consol-5245	Lease Hold Improvements	0	528	0	0	500	0	0.00%	100.00%
Consol-5156	Interest Expense	0	0	0	0	0	0	0.00%	0.00%
Consol-5253	Leased Equipment	20,548	20,714	0	0	0	0	0.00%	0.00%
Consol-5252	Equipment Purchase	3,959	39,493	44,574	26,887	39,338	19,788	0.35%	(49.70%)
Total Capital Outlay		24,507	60,736	44,574	26,887	39,838	19,788	0.35%	(50.33%)
Total Expense (excl Transfers)		4,772,482	4,809,596	5,411,912	4,794,970	5,069,978	5,121,568	91.73%	1.02%
TRANSFERS									
Consol-8000	General Fund Allocation	600,000	600,000	672,000	400,073	400,073	462,000	8.27%	15.48%
Consol-8000	General Fund TD Unrestricted - MG Whse	0	60,000	0	0	0	0	0.00%	0.00%
Total Inter-fund Transfers		600,000	660,000	672,000	400,073	400,073	462,000	8.27%	15.48%
Total Expenses		5,372,482	5,469,596	6,083,912	5,195,043	5,470,051	5,583,568	100.00%	2.08%
Net Income		192,299	740,875	(46,419)	316	(75)	(0)		

Tourism Development

Advertising & Publicity	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Budget 2020	Proposed Budget 2021	Percentage of Expense	Budget Increase or Decrease
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Expense

PERSONNEL

TD-62-5000	Salaries	0	0	0	0	0	0.00%	0.00%
TD-62-5042	Incentive Pay	0	0	0	0	0	0.00%	0.00%
TD-62-5048	Contract Labor	0	0	0	0	0	0.00%	0.00%
TD-62-5050	Payroll Taxes	0	0	0	0	0	0.00%	0.00%
TD-62-5055	Pension Plan	0	0	0	0	0	0.00%	0.00%
TD-62-5060	Insurance-Employees	0	0	0	0	0	0.00%	0.00%
TD-62-5061	Insurance-Contingency	0	0	0	0	0	0.00%	0.00%
TD-62-5065	Worker's Compensation	0	0	0	0	0	0.00%	0.00%
TD-62-5070	TEC/Unemployment	0	0	0	0	0	0.00%	0.00%
TD-62-5075	Uniforms	90	444	527	876	876	0.01%	(14.40%)
TD-62-5078	Drug Testing/Background Checks	0	0	0	0	0	0.00%	0.00%
Total Personnel		90	444	527	876	876	0.01%	0.00%

MATERIALS, SUPPLIES & SERVICES

TD-62-5110	Mileage Reimbursement	3,163	1,832	1,255	274	2,440	6,500	0.12%	166.39%
TD-62-5115	Advertising & Promotional	0	0	0	0			0.00%	0.00%
TD-62-5116	Bad Debt Expense	0	0	0	0			0.00%	0.00%
TD-62-5117	Bank Charges	0	1	0	0			0.00%	0.00%
TD-62-5125	Contract Services	18,304	15,400	15,400	56,000	56,000	61,600	1.10%	10.00%
TD-62-5130	Copy Lease	0	0	0	0		0	0.00%	0.00%
TD-62-5135	Data Processing/Software	0	2,536	3,796	11,952	12,600	12,600	0.23%	0.00%
TD-62-5140	Dues & Subscriptions	342	8,459	1,501	393	495	495	0.01%	0.00%
TD-62-5155	Office Supplies	249	1,337	1,467	1,099	1,500	1,500	0.03%	0.00%
TD-62-5162	Signage	0	0	0	0	0	0	0.00%	0.00%
TD-62-5164	Meeting & Seminars	1,624	445	935	180	1,260	5,160	0.09%	309.52%
TD-62-5165	Memberships	3,265	4,115	3,190	2,145	4,600	4,600	0.08%	0.00%
TD-62-5166	Travel/Seminars	0	0	0	0	0	0	0.00%	0.00%
TD-62-5170	Miscellaneous	25	50	630	0	4,550	2,000	0.04%	(56.04%)
TD-62-5189	Telephone/Cell Phones/Fax	6,880	8,234	7,534	8,555	10,900	9,600	0.17%	(11.93%)
TD-62-5242	M & R - Equipment	155	0	134	0	1,500	1,500	0.03%	0.00%
TD-62-5254	Small Tools & Equipment	0	0	3,107	175	840	1,000	0.02%	19.05%
TD-62-5260	Gasoline	0	0	28	0	0	0	0.00%	0.00%
TD-62-5300	Marketing Travel	1,739	3,032	2,902	3,995	5,000	5,000	0.09%	0.00%
TD-62-5305	Media Placement (Advertising)	1,966,656	1,699,957	1,782,015	1,530,532	1,530,532	1,060,500	18.99%	(30.71%)
TD-62-5310	PrePlacement	0	0	1,822	0	0	5,000	0.09%	0.00%
TD-62-5315	Media Production	4,500	5,000	9,919	6,000	6,000	10,000	0.18%	66.67%
TD-62-5320	Public Relations	53,994	63,855	51,881	29,024	53,759	76,150	1.36%	41.65%
TD-62-5335	Photography	5,000	2,225	1,234	0	0	5,000	0.09%	0.00%
TD-62-5340	Promotion Materials	11,616	10,286	12,695	2,972	5,000	10,000	0.18%	100.00%
TD-62-5390	Site Tours/Convention Solicitation	9,623	8,932	2,299	7,110	12,000	10,000	0.18%	(16.67%)
TD-62-5370	Courier Service	1,445	1,650	870	381	1,500	1,000	0.02%	(33.33%)
TD-62-5385	Collateral	99,214	108,540	96,831	30,949	74,500	124,000	2.22%	66.44%
TD-62-5635	Training	3,119	497	5,667	3,680	5,000	9,000	0.16%	80.00%
Total Materials, Supplies & Services		2,190,914	1,946,384	2,007,113	1,695,416	1,789,975	1,422,205	25.47%	(20.55%)

CAPITAL OUTLAY

TD-62-5252	Equipment Purchase	2,437	26,799	8,262	3,933	5,000	5,000	0.09%	0.00%
Total Capital Outlay		2,437	26,799	8,262	3,933	5,000	5,000	0.090%	

Total Expense (excl Beach Park Ads)		2,193,441	1,973,627	2,015,902	1,700,225	1,795,852	1,427,955	25.57%	(20.49%)
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Beach Park Advertising

TD-62-5345	Advertising-Stewart Beach	69,152	72,539	74,184	47,177	48,000	60,000	1.07%	25.00%
TD-62-5348	Advertising-R. A. Apffel	80,160	81,478	58,664	40,712	41,000	50,000	0.90%	21.95%
		149,312	154,017	132,848	87,889	89,000	110,000	1.97%	23.60%

Total Advertising & Publicity Expense		2,342,754	2,127,644	2,148,750	1,788,114	1,884,852	1,537,955	27.54%	(18.40%)
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Tourism Development

Destination Services (Previously Tour & Travel)		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Budget 2020	Proposed Budget 2021	Percentage of Budget	Budget Increase or Decrease
Expense									
<i>PERSONNEL</i>									
TD-63-5000	Salaries	0	0	0	0	0	0	0.000%	0.00%
TD-63-5042	Incentive Pay	0	0	0	0	0	0	0.000%	0.00%
TD-63-5048	Contract Labor	0	0	0	0	0	3,900	0.070%	0.00%
TD-63-5050	Payroll Taxes	0	0	0	0	0	0	0.000%	0.00%
TD-63-5055	Pension Plan	0	0	0	0	0	0	0.000%	0.00%
TD-63-5060	Insurance-Employees	0	0	0	0	0	0	0.000%	0.00%
TD-63-5061	Insurance-Contingency	0	0	0	0	0	0	0.000%	0.00%
TD-63-5065	Worker's Compensation	0	0	0	0	0	0	0.000%	0.00%
TD-63-5070	TEC-Unemployment	0	0	0	0	0	0	0.000%	0.00%
TD-63-5075	Uniforms	0	0	0	335	200	500	0.009%	0.00%
TD-63-5078	Drug Testing/Background Checks	0	0	0	0	0	0	0.000%	0.00%
TD-63-5079	Car Allowance	0	0	0	0	0	0	0.000%	0.00%
TD-63-5080	Salary Contingency	0	0	0	0	0	0	0.000%	0.00%
Total Personnel		0	0	0	335	200	4,400	0.079%	
<i>MATERIALS, SUPPLIES & SERVICES</i>									
TD-63-5100	Alarm System	0	0	0	0	0	0	0.00%	0.00%
TD-63-5115	Advertising & Promotional	0	0	0	0	240	0	0.00%	(100.00%)
TD-63-5110	Mileage Reimbursement	423	266	0	959	1,000	5,610	0.10%	461.00%
TD-63-5135	Data Processing/Software Mtc		140	0	7,383	1,900	1,950	0.03%	2.63%
TD-63-5155	Office Supplies		402	0	884	1,500	3,500	0.06%	133.33%
TD-63-5162	Signage	0	0	0	0	100	675	0.01%	575.00%
TD-63-5164	Meetings & Seminars	0	75	0	1,060	1,400	1,000	0.02%	(28.57%)
TD-63-5165	Memberships	1,539	50	0	2,270	3,315	1,950	0.03%	(41.18%)
TD-63-5167	CTA Expenses	0	0	0	0	0	13,750	0.25%	0.00%
TD-63-5170	Miscellaneous	0	30	0	0	102	2,000	0.04%	1860.78%
75-63-5175	Office Rent (Ashton, Tanger, CofC)	0	0	0	0	0	4,320	0.08%	0.00%
TD-63-5189	Telephone/Cell/Internet	1,654	1,249	0	5,243	5,700	3,960	0.07%	(30.53%)
TD-63-5234	Insurance Claims	0	0	0	0	0	0	0.00%	0.00%
TD-63-5242	M&R-Equipment	0	0	0	0	500	3,000	0.05%	500.00%
TD-63-5254	Small Tools & Equip	0	0	0	185	600	0	0.00%	(100.00%)
TD-63-5300	Marketing Travel	13,723	15,675	0	18,373	22,050	15,040	0.27%	(31.79%)
TD-63-5302	Sales Events	0	0	0	0	0	0	0.00%	0.00%
TD-63-5304	Promotional Travel	0	0	0	0	0	0	0.00%	0.00%
TD-63-5310	Preplacement	4,090	0	0	0	0	0	0.00%	0.00%
TD-63-5320	Public Relations - Contingency	0	0	0	0	0	0	0.00%	0.00%
TD-63-5335	Photography	0	0	0	0	348	0	0.00%	(100.00%)
TD-63-5355	Sponsorship	0	2,500	0	0	0	0	0.00%	0.00%
TD-63-5340	Promotion Materials	960	3,190	0	9,757	9,757	10,875	0.19%	11.46%
TD-63-5370	Courier Service	271	204	0	195	0	3,000	0.05%	0.00%
TD-63-5385	Collateral	0	0	0	0	0	4,500	0.08%	0.00%
TD-63-5390	Convention Solicitation/Site Tours	6,758	3,487	45	2,335	5,000	3,750	0.07%	(25.00%)
TD-63-5391	Receptive Services	0	0	0	0	0	0	0.00%	0.00%
TD-63-5635	Training	0	0	0	399	725	750	0.01%	3.45%
TD-63-5575	Collateral Distribution	0	0	0	0	0	0	0.00%	0.00%
TD-63-7000	Special Projects	0	0	0	0	0	0	0.00%	0.00%
Total Expenditures		29,417	27,267	45	49,043	54,237	79,630	1.43%	46.82%
<i>CAPITAL OUTLAYS</i>									
TD-63-5252	Equipment Purchases	0	1,352	0	3,151	4,370	9,788	0.175%	123.98%
Total Destination Services Expense		29,417	28,619	45	52,528	58,807	93,818	1.680%	59.54%

Tourism Development

Special Projects	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Budget 2020	Proposed Budget 2021	Percentage of Budget	Budget Increase or Decrease
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Expense

PERSONNEL

TD-65-5000	Salaries	0	0	0	0	0	0	0.00%	0.00%
TD-65-5042	Incentive Pay	0	0	0	0	0	0	0.00%	0.00%
TD-65-5048	Contract Labor	0	0	0	0	0	0	0.00%	0.00%
TD-65-5050	Payroll Taxes	0	0	0	0	0	0	0.00%	0.00%
TD-65-5055	Pension Plan	0	0	0	0	0	0	0.00%	0.00%
TD-65-5060	Insurance-Employees	0	0	0	0	0	0	0.00%	0.00%
TD-65-5061	Insurance - Contingency	0	0	0	0	0	0	0.00%	0.00%
TD-65-5065	Worker's Compensation	0	0	0	0	0	0	0.00%	0.00%
TD-65-5070	TEC-Unemployment	0	0	0	0	0	0	0.00%	0.00%
TD-65-5075	Uniforms	0	0	0	0	0	0	0.00%	0.00%
TD-65-5078	Drug Testing/Background Checks	0	0	0	0	0	0	0.00%	0.00%
TD-65-5079	Car Allowance	0	0	0	0	0	0	0.00%	0.00%
TD-65-5080	Salary Contingency	0	0	0	0	0	0	0.00%	0.00%
Total Personnel		0	0	0	0	0	0	0.00%	0.00%

MATERIALS, SUPPLIES & SERVICES

TD-65-5110	Mileage	0	0	0	0	0	0	0.00%	0.00%
TD-65-5115	Advertising & Promotions	0	0	0	0	0	0	0.00%	0.00%
TD-65-5130	Copy Lease	0	0	0	0	0	0	0.00%	0.00%
TD-65-5135	Data Processing/Soft Maintenance	0	0	0	0	0	0	0.00%	0.00%
TD-65-5140	Dues & Subscriptions	0	0	0	0	0	0	0.00%	0.00%
TD-65-5155	Office Supplies	0	0	0	0	0	0	0.00%	0.00%
TD-65-5164	Meetings, Seminars	0	0	0	0	0	0	0.00%	0.00%
TD-65-5165	Memberships	0	0	0	0	0	0	0.00%	0.00%
TD-65-5166	Travel	0	0	0	0	0	0	0.00%	0.00%
TD-65-5170	Miscellaneous	0	0	0	0	0	0	0.00%	0.00%
TD-65-5189	Telephone/Cell Phone/Fax	0	0	0	0	0	0	0.00%	0.00%
TD-65-5202	Legal	0	0	0	0	0	0	0.00%	0.00%
TD-65-5242	M & R - Equipment	0	0	0	0	0	0	0.00%	0.00%
TD-65-5254	Small Tools & Equipment	0	0	0	0	0	0	0.00%	0.00%
TD-65-5260	Gasoline	0	0	0	0	0	0	0.00%	0.00%
TD-65-5370	Courier Service	0	0	0	0	0	0	0.00%	0.00%
TD-65-5385	Collateral	0	0	0	0	0	0	0.00%	0.00%
TD-65-7000	Special Projects	42,291	33,112	53,300	43,207	40,000	35,000	0.63%	(12.50%)
TD-65-7100	Radio Expense	0	0	0	0	0	0	0.00%	0.00%
TD-65-7171	Music License	0	0	0	0	0	0	0.00%	0.00%
TD-65-7210	Downtown Strand Revitalization	0	0	0	0	0	0	0.00%	0.00%
Total Expenditures		42,291	33,112	53,300	43,207	40,000	35,000	0.63%	(12.50%)

CAPITAL OUTLAYS

TD-65-5252	Equipment Purchase	0	0	0	0	0	0	0.00%	0.00%
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Total Special Projects Expense		42,291	33,112	53,300	43,207	40,000	35,000	0.63%	(12.50%)
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Tourism Development

Convention Sales-National	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Budget 2020	Proposed Budget 2021	Percentage of Budget	Budget Increase or Decrease
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Expense

PERSONNEL

TD-66-5000	Salaries	0	0	0	0	0	0	0.00%	0.00%
TD-66-5042	Incentive Salary	0	0	0	0	0	0	0.00%	0.00%
TD-66-5048	Contract Labor	0	0	0	0	0	0	0.00%	0.00%
TD-66-5050	Payroll Taxes	0	0	0	0	0	0	0.00%	0.00%
TD-66-5055	Pension Plan	0	0	0	0	0	0	0.00%	0.00%
TD-66-5060	Insurance-Employees	0	0	0	0	0	0	0.00%	0.00%
TD-66-5061	Insurance Contingency	0	0	0	0	0	0	0.00%	0.00%
TD-66-5065	Worker's Compensation	0	0	0	0	0	0	0.00%	0.00%
TD-66-5070	TEC-Unemployment	0	0	0	0	0	0	0.00%	0.00%
TD-66-5075	Uniforms	0	180	50	65	0	0	0.00%	0.00%
TD-66-5078	Drug Testing/Background Checks	0	0	0	0	0	0	0.00%	0.00%
TD-66-5079	Car Allowance	0	0	0	0	0	0	0.00%	0.00%
TD-66-5080	Salary Contingency	0	0	0	0	0	0	0.00%	0.00%
Total Personnel		0	180	50	65	0	0	0.00%	

MATERIALS, SUPPLIES & SERVICES

TD-66-5110	Mileage Reimbursement	595	847	862	1,362	1,800	1,800	0.03%	0.00%
TD-66-5115	Advertising & Promotions	449	0	0	0	0	0	0.00%	0.00%
TD-66-5135	Data Processing/Software	195	195	1,850	750	1,195	695	0.01%	(41.84%)
TD-66-5140	Dues & Subscriptions	85	85	90	100	100	100	0.00%	0.00%
TD-66-5150	Floral/Client Amenities	0	0	0	0	0	0	0.00%	0.00%
TD-66-5155	Office Supplies	358	523	822	226	500	500	0.01%	0.00%
TD-66-5164	Meetings & Seminars	218	270	297	350	350	600	0.01%	71.43%
TD-66-5165	Memberships	475	979	999	934	934	729	0.01%	(21.95%)
TD-66-5170	Miscellaneous	0	0	0	0	700	950	0.02%	35.71%
TD-66-5189	Telephone/Cells/Internet	1,791	1,825	1,812	2,510	2,800	2,220	0.04%	(20.71%)
TD-66-5242	M & R - Equipment	0	0	0	0	200	400	0.01%	100.00%
TD-66-5254	Small Tools and Equipment	0	20	0	0	200	400	0.01%	100.00%
TD-66-5260	Gasoline	0	0	0	0	0	0	0.00%	0.00%
TD-66-5300	Marketing Travel	21,803	17,283	31,525	10,624	23,445	23,360	0.42%	(0.36%)
TD-66-5302	Sales Events	0	0	0	0	0	0	0.00%	0.00%
TD-66-5304	Promotional Travel	0	0	0	0	0	0	0.00%	0.00%
TD-66-5310	Preplacement	0	7,000	0	0	0	0	0.00%	100.00%
TD-66-5350	City Wide Conventions	0	0	0	0	0	0	0.00%	0.00%
TD-66-5355	Sponsorships	0	500	0	0	0	500	0.01%	0.00%
TD-66-5340	Promotion Materials	559	990	2,139	0	700	1,400	0.03%	100.00%
TD-66-5365	Letter Response Postage	0	0	0				0.00%	0.00%
TD-66-5370	Courier/Shipping Service	148	401	484	136	600	150	0.00%	(75.00%)
TD-66-5385	Collateral	0	0	0	0	200	250	0.00%	25.00%
TD-66-5635	Training	0	1,361	365	300	750	0	0.00%	(100.00%)
TD-66-7000	Special Projects	0	0	0	0	0	0	0.00%	0.00%
TD-66-5390	Convention Solicitation/Site Tours	7,725	7,535	5,967	9,557	10,254	9,000	0.16%	(12.23%)
Total Expenditures		34,401	39,813	47,212	26,850	44,728	43,054	0.77%	(3.74%)

CAPITAL OUTLAYS

TD-66-5252	Equipment Purchases	258	0	949	0	0	0	0.00%	0.00%
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Total Convention Sales - National Expense	34,659	39,993	48,211	26,915	44,728	43,054	0.77%	(3.74%)
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Tourism Development

Sports Tourism/Group Sales		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Budget 2020	Proposed Budget 2021	Percentage of Budget	Budget Increase or Decrease
Expense									
<i>PERSONNEL</i>									
TD-67-5000	Salaries	0	0	0	0	0	0	0.00%	0.00%
TD-67-5042	Incentive Salary	0	0	0	0	0	0	0.00%	0.00%
TD-67-5048	Contract Labor	0	0	0	0	0	0	0.00%	0.00%
TD-67-5050	Payroll Taxes	0	0	0	0	0	0	0.00%	0.00%
TD-67-5055	Pension Plan	0	0	0	0	0	0	0.00%	0.00%
TD-67-5060	Insurance-Employees	0	0	0	0	0	0	0.00%	0.00%
TD-67-5061	Insurance Contingency	0	0	0	0	0	0	0.00%	0.00%
TD-67-5065	Worker's Compensation	0	0	0	0	0	0	0.00%	0.00%
TD-67-5070	TWC-Unemployment	0	0	0	0	0	0	0.00%	0.00%
TD-67-5075	Uniforms	249	185	244	53	100	250	0.00%	150.00%
TD-67-5078	Drug Testing/Background Checks	0	0	0	0	0	0	0.00%	0.00%
TD-67-5079	Employment/Relocation Expense	0	0	0	0	0	0	0.00%	0.00%
TD-67-5080	Salary Contingency	0	0	0	0	0	0	0.00%	0.00%
Total Personnel		249	185	244	53	100	250	0.00%	100.00%
<i>MATERIALS, SUPPLIES & SERVICES</i>									
TD-67-5110	Mileage Reimbursement	118	45	139	0	280	235	0.00%	(16.07%)
TD-67-5135	Data Processing/Software	0	0	1,600	500	500	0	0.00%	0.00%
TD-67-5140	Dues & Subscriptions	0	0	0	0	0	0	0.00%	0.00%
TD-67-5150	Floral/Client Amenities	0	0	0	0	0	0	0.00%	0.00%
TD-67-5155	Office Supplies	0	40	133	107	200	500	0.01%	150.00%
TD-67-5164	Meetings & Seminars	0	0	0	30	175	175	0.00%	0.00%
TD-67-5165	Memberships	795	845	795	795	845	845	0.02%	0.00%
TD-67-5170	Miscellaneous	0	0	0	0	175	575	0.01%	228.57%
TD-67-5189	Telephone/Cell/Internet	1,806	1,249	1,196	1,250	1,600	1,260	0.02%	(21.25%)
TD-67-5242	M&R Equipment	0	0	0	0	250	500	0.01%	100.00%
TD-67-5254	Small tools and equipment	0	0	0	0	0	0	0.00%	0.00%
TD-67-5260	Gasoline	0	0	0	0	0	0	0.00%	0.00%
TD-67-5300	Marketing Travel	12,001	9,508	11,585	7,865	9,840	11,100	0.20%	12.80%
TD-67-5302	Sales Events	0	0	0	0	0	0	0.00%	0.00%
TD-67-5304	Promotion Travel	0	0	0	0	0	0	0.00%	0.00%
TD-67-5310	Preplacement	0	495	0	0	0	0	0.00%	0.00%
TD-67-5320	Public Relations - Contingency	0	0	0	0	0	0	0.00%	0.00%
TD-67-5350	City Wide Conventions	0	0	0	0	0	0	0.00%	0.00%
TD-67-5355	Sponsorships	0	0	0	0	100	850	0.02%	750.00%
TD-67-5340	Promotion Materials	121	472	1,350	0	300	1,200	0.02%	300.00%
TD-67-5365	Letter Response: Postage	0	0	0	0	0	0	0.00%	0.00%
TD-67-5370	Courier/Shipping Service	5	40	18	25	25	150	0.00%	500.00%
TD-67-5385	Collateral	0	68	0	0	150	250	0.00%	66.67%
TD-67-5390	Convention Solicitation/Site Tours	262	1,791	2,568	362	3,246	4,500	0.08%	38.64%
TD-67-5391	Receptive Services	0	0	0	0	0	0	0.00%	0.00%
TD-67-5575	Collateral Distribution	0	0	0	0	0	0	0.00%	0.00%
TD-67-5635	Training	1,829	400	400	800	800	0	0.00%	(100.00%)
TD-67-7000	Special Projects	0	0	0	0	0	0	0.00%	0.00%
Total Expenditures		16,938	14,952	19,785	11,734	18,486	22,140	0.40%	19.77%
<i>CAPITAL OUTLAYS</i>									
TD-67-5252	Equipment Purchases	0	0	949	0	0	0	0.00%	0.00%
Total Sports Tourism/Group Sales Expense		17,187	15,137	20,978	11,786	18,586	22,390	0.40%	20.47%

Tourism Development

SMERF					Projected	COVID	Proposed	Percentage	Budget
Social, Military, Educational, Religious, and Fraternal		Actual	Actual	Actual	Actual	Budget	Budget	of	Increase or
		2017	2018	2019	2020	2020	2021	Budget	Decrease
Expense									
<i>PERSONNEL</i>									
TD-68-5000	Salaries	0	0	0	0	0	0	0.00%	0.00%
TD-68-5042	Incentive Salary	0	0	0	0	0	0	0.00%	0.00%
TD-68-5048	Contract Labor	0	0	0	0	0	0	0.00%	0.00%
TD-68-5050	Payroll Taxes	0	0	0	0	0	0	0.00%	0.00%
TD-68-5055	Pension Plan	0	0	0	0	0	0	0.00%	0.00%
TD-68-5060	Insurance-Employees	0	0	0	0	0	0	0.00%	0.00%
TD-68-5061	Insurance-Contingency	0	0	0	0	0	0	0.00%	0.00%
TD-68-5065	Worker's Compensation	0	0	0	0	0	0	0.00%	0.00%
TD-68-5070	TWC-Unemployment	0	0	0	0	0	0	0.00%	0.00%
TD-68-5075	Uniforms	0	0	246	65	0	0	0.00%	0.00%
TD-68-5078	Drug Testing/Background Checks	0	0	0	0	0	0	0.00%	0.00%
TD-68-5079	Car Allowance	0	0	0	0	0	0	0.00%	0.00%
TD-68-5080	Salary Contingency	0	0	0	0	0	0	0.00%	0.00%
Total Personnel		0	0	246	65	0	0	0.00%	
<i>MATERIALS, SUPPLIES & SERVICES</i>									
TD-68-5110	Auto/Mileage Reimbursement	90	30	136	174	290	470	0.01%	62.07%
TD-68-5115	Advertising	0	0	0	0	0	0	0.00%	0.00%
TD-68-5125	Contract Services	0	0	0	0	0	0	0.00%	0.00%
TD-68-5135	Data Processing/Software Mtc	0	0	1,600	600	700	200	0.00%	100.00%
TD-68-5140	Dues & Subscriptions	0	0	0	0	0	0	0.00%	0.00%
TD-68-5150	Floral/Client Amenities	0	0	0	0	0	0	0.00%	0.00%
TD-68-5155	Office Supplies	0	50	205	162	250	250	0.00%	0.00%
TD-68-5164	Meetings & Seminars	0	0	0	30	0	105	0.00%	0.00%
TD-68-5165	Memberships	1,543	0	390	475	650	855	0.02%	31.54%
TD-68-5170	Miscellaneous	0	1,149	0	0	375	375	0.01%	0.00%
TD-68-5189	Telephone/Cell/Internet	1,662	249	900	1,610	1,900	1,260	0.02%	(33.68%)
TD-68-5242	M&R Equipment	0	0	0	25	200	200	0.00%	100.00%
TD-68-5260	Gasoline	0	0	0	0	0	0	0.00%	0.00%
TD-68-5300	Marketing Travel	13,589	8,020	13,459	6,605	12,898	17,765	0.32%	37.73%
TD-68-5302	Sales Events	0	0	0	0	0	0	0.00%	0.00%
TD-68-5304	Promotional Travel	0	0	0	0	0	0	0.00%	0.00%
TD-68-5310	Preplacement	1,697	0	0	0	0	0	0.00%	0.00%
TD-68-5340	Promotion Materials	1,110	925	6,694	1,787	2,100	1,400	0.03%	(33.33%)
TD-68-5350	City Wide Conventions	0	0	0	0	0	0	0.00%	0.00%
TD-68-5355	Sponsorships	2,250	250	4,000	200	500	950	0.02%	90.00%
TD-68-5365	Letter Response: Postage	0	0	0	0	0	0	0.00%	0.00%
TD-68-5370	Courier/Shipping Service	39	22	493	77	450	0	0.00%	(100.00%)
TD-68-5385	Collateral	0	0	0	0	250	250	0.00%	100.00%
TD-68-5390	Convention Solicitation/Site Tours	5,506	4,500	7,203	2,777	8,500	12,250	0.22%	44.12%
TD-68-5391	Receptive Services	0	0	0	0	0	0	0.00%	0.00%
TD-68-5575	Collateral Distribution	0	0	0	0	0	0	0.00%	0.00%
TD-68-5635	Training	0	0	0	0	350	0	0.00%	100.00%
TD-68-7000	Special Projects	0	0	0	0	0	0	0.00%	0.00%
Total Expenditures		27,486	15,195	35,080	14,522	29,413	36,330	0.65%	23.52%
<i>CAPITAL OUTLAYS</i>									
TD-68-5252	Equipment Purchases	0	0	949	0	0	0	0.00%	0.00%
Total SMERF Expense		27,486	15,195	36,275	14,587	29,413	36,330	0.65%	23.52%

Tourism Development

Austin Sales Director	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Budget 2020	Proposed Budget 2021	Percentage of Budget	Budget Increase or Decrease
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Expense

PERSONNEL

TD-80-5000	Salaries	0	0	0	0	0	0.00%	0.00%
TD-80-5042	Incentive Salary	0	0	0	0	0	0.00%	0.00%
TD-80-5048	Contract Labor	0	0	0	0	0	0.00%	0.00%
TD-80-5050	Payroll Taxes	0	0	0	0	0	0.00%	0.00%
TD-80-5055	Pension Plan	0	0	0	0	0	0.00%	0.00%
TD-80-5060	Insurance-Employees	0	0	0	0	0	0.00%	0.00%
TD-80-5061	Insurance-Contingency	0	0	0	0	0	0.00%	0.00%
TD-80-5065	Worker's Compensation	0	0	0	0	0	0.00%	0.00%
TD-80-5070	TWC-Unemployment	0	0	0	0	0	0.00%	0.00%
TD-80-5075	Uniforms	0	0	50	100	100	0.00%	0.00%
TD-80-5078	Drug Testing/Background Checks	0	0	0	0	0	0.00%	0.00%
TD-80-5079	Car Allowance	0	0	0	0	0	0.00%	0.00%
TD-80-5080	Salary Contingency	0	0	0	0	0	0.00%	0.00%
Total Personnel		0	0	50	100	100	0.00%	(100.00%)

MATERIALS, SUPPLIES & SERVICES

TD-80-5110	Auto/Mileage Reimbursement	1,738	2,540	2,326	841	2,025	4,000	0.07%	97.53%
TD-80-5115	Advertising and Promotions	0	0	0	0	0	0	0.00%	0.00%
TD-80-5135	Data Processing/Software Mtc	337	338	1,769	500	695	500	0.01%	(28.06%)
TD-80-5140	Dues & Subscriptions	0	-169	0	750	750	150	0.00%	(80.00%)
TD-80-5150	Floral/Client Amenities	0	0	0	0	0	0	0.00%	0.00%
TD-80-5155	Office Supplies	0	0	270	350	350	350	0.01%	0.00%
TD-80-5164	Meetings & Seminars	245	0	169	0	450	500	0.01%	11.11%
TD-80-5165	Memberships	989	479	854	0	845	950	0.02%	12.43%
TD-80-5170	Miscellaneous	0	0	31	0	0	900	0.02%	0.00%
TD-80-5189	Telephone/Cell/Internet	1,811	1,785	1,786	2,225	2,420	1,800	0.03%	(25.62%)
TD-80-5204	Professional Fees	0	0	0	0	0	0	0.00%	0.00%
TD-80-5242	M&R Equipment	0	0	0	0	0	500	0.01%	100.00%
TD-80-5254	Small Tools & Equip	0	0	0	0	0	500	0.01%	100.00%
TD-80-5260	Gasoline	0	0	0	0	0	0	0.00%	0.00%
TD-80-5300	Marketing Travel	13,961	23,551	32,972	41,144	49,042	24,495	0.44%	(50.05%)
TD-80-5300R	Marketing Travel Reimbursement	0	0	0	-20,056	-23,500	0	0.00%	(100.00%)
TD-80-5302	Sales Events	0	0	0	0	0	0	0.00%	0.00%
TD-80-5304	Promotional Travel	0	0	0	0	0	0	0.00%	0.00%
TD-80-5340	Promotion Materials	319	748	6,391	0	2,450	5,000	0.09%	104.08%
TD-80-5310	Preplacement	5,100	2,625	5,725	0	1,000	6,000	0.11%	500.00%
TD-80-5350	City Wide Conventions	0	0	0	0	0	0	0.00%	0.00%
TD-80-5355	Sponsorship	19,907	20,969	12,000	7,650	14,575	14,500	0.26%	(0.51%)
TD-80-5365	Letter Response: Postage	0	0	0	0	0	0	0.00%	0.00%
TD-80-5370	Courier/Shipping Service	1,134	595	457	691	660	3,000	0.05%	354.55%
TD-80-5385	Collateral	0	0	168	0	250	0	0.00%	(100.00%)
TD-80-5390	Convention Solicitation/Site Tours	5,785	8,839	7,726	13,991	18,688	8,000	0.14%	(57.19%)
TD-80-5391	Receptive Services	0	0	0	0	0	0	0.00%	0.00%
TD-80-5635	Training	0	296	3,586	-462	0	0	0.00%	0.00%
TD-80-5575	Collateral Distribution	0	0	0	0	0	0	0.00%	0.00%
TD-80-7000	Special Projects	0	0	0	0	0	0	0.00%	0.00%
Total Expenditures		51,327	62,595	76,229	47,624	70,700	71,145	1.27%	0.63%

CAPITAL OUTLAYS

TD-80-5252	Equipment Purchases	0	455	1,042	0	0	0	0.00%	0.00%
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Total Austin Sales Director Expense		51,327	63,050	77,321	47,724	70,800	71,145	1.27%	0.49%
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Tourism Development

Visitor's Center		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Budget 2020	Proposed Budget 2021	Percentage of Budget	Budget Increase or Decrease
Expenses									
<i>PERSONNEL</i>									
TD-69-5000	Salaries	0	0	0	0	0	0	0.00%	0.00%
TD-69-5042	Incentive Pay	0	0	0	0	0	0	0.00%	0.00%
TD-69-5048	Contract Labor	0	0	0	315	175	0	0.00%	0.00%
TD-69-5050	Payroll Taxes	0	0	0	0	0	0	0.00%	0.00%
TD-69-5055	Pension Plan	0	0	0	0	0	0	0.00%	0.00%
TD-69-5060	Insurance-Employees	0	0	0	0	0	0	0.00%	0.00%
TD-69-5061	Insurance Contingency	0	0	0	0	0	0	0.00%	0.00%
TD-69-5065	Worker's Compensation	0	0	0	0	0	0	0.00%	0.00%
TD-69-5070	TEC-Unemployment	0	0	0	0	0	0	0.00%	0.00%
TD-69-5075	Uniforms	233	1,399	1,101	434	500	0	0.00%	(100.00%)
TD-69-5078	Drug Testing/Background Checks	120	0	100	132	207	0	0.00%	100.00%
TD-69-5079	Car Allowance	0	0	0	0	0	0	0.00%	0.00%
Total Personnel		353	1,399	1,201	881	882	0	0.00%	(100.00%)
<i>MATERIALS, SUPPLIES & SERVICES</i>									
TD-69-5110	Auto/Mileage Reimbursement	56	288	0	307	250	0	0.00%	(100.00%)
TD-69-5115	Advertising & Promotion	0	100	0	0	0	0	0.00%	0.00%
TD-69-5116	Bad Debts	0	0	0	0	0	0	0.00%	0.00%
TD-69-5117	Bank Charges	659	516	570	805	1,000	0	0.00%	(100.00%)
TD-69-5118	Cash Over/Short	0	0	0	0	0	0	0.00%	0.00%
TD-69-5120	Cleaning Supplies	59	79	0	78	100	0	0.00%	(100.00%)
TD-69-5125	Contract Services	3,982	3,865	3,760	3,840	4,340	20,000	0.36%	360.83%
TD-69-5130	Copy Leases	0	0	0	0	0	0	0.00%	0.00%
TD-69-5135	Data Processing/Software	195	525	570	600	600	0	0.00%	(100.00%)
TD-69-5140	Dues & Subscriptions	500	1,064	222	318	750	0	0.00%	(100.00%)
TD-69-5155	Office Supplies	1,307	3,593	3,244	1,405	2,000	0	0.00%	(100.00%)
TD-69-5157	Paper Goods	365	328	492	608	700	0	0.00%	(100.00%)
TD-69-5162	Signage	0	310	145	0	800	0	0.00%	100.00%
TD-69-5163	Licenses/permits	0	0	0	0	0	0	0.00%	0.00%
TD-69-5164	Meetings & Seminars	0	175	100	30	100	0	0.00%	(100.00%)
TD-69-5165	Memberships	350	939	950	0	0	0	0.00%	0.00%
TD-69-5167	CTA Expenses	0	11,768	18,962	6,393	9,150	0	0.00%	(100.00%)
TD-69-5170	Miscellaneous	1,368	-30	183	722	500	0	0.00%	(100.00%)
TD-69-5175	Office Rent (Ashton, Tanger, CoFC)	24,200	27,200	27,200	40,200	32,320	10,000	0.18%	(69.06%)
TD-69-5185	Supplies	0	0	0	0	0	0	0.00%	0.00%
TD-69-5189	Telephone/Cell/Internet	3,942	4,967	6,055	4,612	4,600	0	0.00%	(100.00%)
TD-69-5230	Insurance - Auto/Property	5,846	8,194	8,454	9,423	9,423	0	0.00%	(100.00%)
TD-69-5232	Insurance - Liability	0	0	12	14	14	0	0.00%	100.00%
TD-69-5234	Insurance-Claims	0	0	0	0	0	0	0.00%	0.00%
TD-69-5240	M & R Building	0	48	0	0	0	0	0.00%	0.00%
TD-69-5242	M & R Equipment	102	775	0	170	400	0	0.00%	(100.00%)
TD-69-5254	Small Tools & Equipment	214	377	759	119	400	0	0.00%	(100.00%)
TD-69-5260	Gasoline	0	0	0	0	0	0	0.00%	0.00%
TD-69-5300	Marketing Travel	9,395	14,707	12,889	2,277	4,878	0	0.00%	(100.00%)
TD-69-5325	Local Marketing	0	271	395	434	700	0	0.00%	100.00%
TD-69-5340	Promotional Materials	13,616	12,928	10,856	10,625	11,000	0	0.00%	(100.00%)
TD-69-5365	Letter Response: Postage	0	13,000	5,000	0	10,000	10,000	0.18%	0.00%
TD-69-5370	Courier/Shipping Service	3,974	4,459	5,337	2,178	4,500	0	0.00%	(100.00%)
TD-69-5385	Collateral	2,553	7,314	1,229	0	0	0	0.00%	0.00%
TD-69-5390	Site Tours/Convention Solicitation	415	723	593	0	0	0	0.00%	0.00%
TD-69-5575	Collateral Distribution	0	0	0	0	0	0	0.00%	0.00%
TD-69-5800	Commissions Pd(1% Conserve Galv)	0	0	0	0	0	0	0.00%	0.00%
TD-69-5635	Training	0	0	995	0	300	0	0.00%	(100.00%)
TD-69-6010	Cost of Sales - Gift Shop	756	5,422	4,796	244	3,000	0	0.00%	(100.00%)
TD-69-7000	Special Projects	14,356	0	0	20,000	20,000	0	0.00%	0.00%
Total Materials, Supplies & Services		88,211	123,906	113,767	105,401	121,825	40,000	0.72%	(67.17%)

Tourism Development

Visitor's Center		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Budget 2020	Proposed Budget 2021	Percentage of Budget	Budget Increase or Decrease
<i>CAPITAL OUTLAYS</i>									
TD-69-5245	Leasehold Improvements	0	528	0	0	500	0	0.00%	100.00%
TD-69-5253	Leased Equipment	0	0	0	0	0	0	0.00%	0.00%
TD-69-5252	Equipment Purchase	1,263	4,148	216	15,014	24,968	0	0.00%	(100.00%)
TD-69-5255	Gain/Loss Sale of Asset	0	0	0	0	0	0	0.00%	0.00%
Total Capital Outlay		1,263	4,676	216	15,014	25,468	0	0.00%	(100.00%)
Total Visitor's Center Expense		89,827	129,982	115,184	121,297	148,175	40,000	0.72%	(73.00%)

Tourism Development

Administration	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Budget 2020	Proposed Budget 2021	Percentage of Budget	Budget Increase or Decrease
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Expenses

PERSONNEL

TD-70-5000	Salaries	1,040,358	1,120,008	1,103,405	1,188,653	1,158,082	1,041,560	18.65%	(10.06%)
TD-70-5042	Incentive Salary-Sales Commissions	62,059	57,095	54,159	0	0	90,213	1.62%	0.00%
TD-70-5038	Overtime	1,995	993	1,835	1,689	1,000	1,000	0.02%	0.00%
TD-70-5048	Contract Labor	0	0	0	775	5,000	5,000	0.09%	0.00%
TD-70-5050	Payroll Taxes	80,893	87,100	86,993	88,203	87,156	79,679	1.43%	(8.58%)
TD-70-5055	Pension Plan	44,805	52,805	46,881	45,621	62,544	52,078	0.93%	(16.73%)
TD-70-5060	Insurance-Employees	131,745	140,032	156,518	220,722	162,747	155,991	2.79%	(4.15%)
TD-70-5061	Insurance-Contingency	0	0	0	0	15,475	15,599	0.28%	0.80%
TD-70-5065	Worker's Compensation	2,631	3,855	2,571	2,748	4,890	4,880	0.09%	(0.19%)
TD-70-5070	TEC-Unemployment	1,479	0	0	24,596	1,500	15,093	0.27%	906.20%
TD-70-5071	Sick Leave/Vacation Accrual	4,467	6,188	0	0	0	2,122	0.04%	0.00%
TD-70-5075	Uniforms	343	480	487	602	750	500	0.01%	(33.33%)
TD-70-5078	Drug Testing/Background Checks	177	269	215	202	208	138	0.00%	(33.65%)
TD-70-5047	Car Allowance	0	0	0	0	0	0	0.00%	0.00%
TD-70-5079	Recruitment/Relocation	0	0	53,351	0	500	500	0.01%	0.00%
TD-70-5080	Salary Contingency	0	0	0	0	0	31,247	0.56%	0.00%
Total Personnel		1,370,952	1,468,825	1,506,417	1,573,811	1,499,852	1,495,600	26.79%	(0.28%)

MATERIALS, SUPPLIES & SERVICES

TD-70-5110	Auto/Mileage Reimbursement	2,599	2,126	1,073	531	1,670	3,100	0.06%	85.63%
TD-70-5115	Advertising & Promotions	0	0	0	0	0	0	0.00%	0.00%
TD-70-5116	Bad Debts	0	0	0	0	0	0	0.00%	0.00%
TD-70-5117	Bank Charges	0	26	60	40	100	1,100	0.02%	1000.00%
TD-70-5118	Cash Over/Short	0	0	18	0	0	0	0.00%	0.00%
TD-70-5120	Cleaning Supplies	0	0	0	0	0	0	0.00%	0.00%
TD-70-5125	Contract Services	7,150	6,461	1,045	612	1,025	34,277	0.61%	3244.10%
TD-70-5128	Convention Center Rental	0	0	0	0	0	0	0.00%	0.00%
TD-70-5130	Copy Leases	19,699	16,850	15,308	17,585	14,765	14,765	0.26%	0.00%
TD-70-5135	Data Processing/Software Maint	34,839	48,149	49,498	50,315	51,508	51,033	0.91%	(0.92%)
TD-70-5140	Dues & Subscriptions	10,500	11,724	19,817	20,143	23,070	25,588	0.46%	10.91%
TD-70-5150	Floral/Client Amenities	16	266	498	285	1,000	1,000	0.02%	0.00%
TD-70-5155	Office Supplies	4,548	2,563	3,230	1,832	3,000	2,980	0.05%	(0.67%)
TD-70-5157	Paper Goods/Janitorial	0	0	0	0	0	0	0.00%	0.00%
TD-70-5162	Signage	0	0	0	0	0	0	0.00%	0.00%
TD-70-5164	Meetings & Seminars	2,921	2,729	595	60	1,400	2,400	0.04%	71.43%
TD-70-5165	Memberships	28,553	30,488	88,864	56,724	76,000	93,645	1.68%	23.22%
TD-70-5170	Miscellaneous	0	-137	1,104	200	1,000	4,400	0.08%	340.00%
TD-70-5175	Office Rent (601 Tremont)	72,516	72,516	72,516	85,000	85,000	68,196	1.22%	(19.77%)
TD-70-5182	Reimburse City of Galveston	10	0	0	0	0	0	0.00%	0.00%
TD-70-5185	Supplies	0	0	0	0	0	0	0.00%	0.00%
TD-70-5189	Telephone/Cell/Internet	31,370	29,129	28,079	18,024	18,500	27,340	0.49%	47.78%
TD-70-5190	Electricity/Water/Gas	0	0	0	0	0	0	0.00%	0.00%
TD-70-5192	Emergency Cleanup	0	0	0	0	0	0	0.00%	0.00%
TD-70-5195	FEMA	0	0	0	0	0	0	0.00%	0.00%
TD-70-5200	Audit Fees	14,985	19,749	18,661	20,691	20,691	18,810	0.34%	(9.09%)
TD-70-5202	Legal	4,568	4,370	4,125	9,312	5,000	10,000	0.18%	100.00%
TD-70-5204	Professional Fees	15,972	15,021	55,367	44,193	46,250	46,250	0.83%	0.00%
TD-70-5230	Insurance - Auto/Property	695	1,181	2,022	957	667	606	0.01%	(9.15%)
TD-70-5232	Insurance - Liability	17,493	18,823	15,349	16,715	16,715	15,195	0.27%	(9.09%)
TD-70-5234	Insurance- Claims	0	0	0	0	0	0	0.00%	0.00%
TD-70-5240	M & R Building	0	0	0	0	0	0	0.00%	0.00%
TD-70-5242	M & R Equipment	1,942	366	682	779	1,500	3,000	0.05%	100.00%
TD-70-5254	Small Tools & Equipment	0	0	0	0	0	0	0.00%	0.00%
TD-70-5260	Gasoline	735	478	571	451	1,000	1,000	0.02%	0.00%
TD-70-5300	Marketing Travel	36,760	52,211	27,243	15,590	16,705	30,000	0.54%	79.59%
TD-70-5302	Sales Events	0	0	7,980	0	0	15,000	0.27%	100.00%
TD-70-5304	Promotional Travel	0	0	0	0	0	0	0.00%	0.00%

Tourism Development

Administration	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Budget 2020	Proposed Budget 2021	Percentage of Budget	Budget Increase or Decrease	
MATERIALS, SUPPLIES & SERVICES									
TD-70-5310	Preplacement	0	920	0	0	0	0.00%	0.00%	
TD-70-5340	Promotion Materials	6,150	4,025	11,761	1,466	3,000	5,000	0.09%	66.67%
TD-70-5350	City Wide Convention	0	0	0	0	0	0	0.00%	0.00%
TD-70-5352	Development Funding	102,650	176,357	188,787	120,653	180,000	107,000	1.92%	(40.56%)
TD-70-5355	Sponsorships	3,822	13,200	-1,000	5,750	6,000	1,000	0.02%	(83.33%)
TD-70-5365	Letter Response: Postage	0	0	0	0	0	0	0.00%	0.00%
TD-70-5370	Courier/Shipping Service	537	713	783	425	600	600	0.01%	0.00%
TD-70-5385	Collateral	498	0	3,873	0	1,000	1,000	0.02%	0.00%
TD-70-5390	Site Tours/Convention Solicitation	1,829	3,693	6,658	5,663	5,500	8,000	0.14%	45.45%
TD-70-5635	Training	33,254	19,386	15,171	3,518	6,700	25,700	0.46%	283.58%
TD-70-5700	Beach Party Security	0	0	0	0	0	0	0.00%	0.00%
TD-70-7000	Special Projects	109,034	202,004	179,075	89,542	100,400	127,291	2.28%	26.78%
TD-70-7001	Special Projects-New Programs	0	0	0	0	0	0	0.00%	0.00%
TD-70-7002	Unforeseen Special Projects	140,391	105,200	554,412	523,472	580,000	996,000	17.84%	71.72%
TD-70-7003	Contingency-Advertising City Funded	0	0	0	0	0	0	0.00%	0.00%
TD-70-7004	Contingency-Downtown Oversight	40,000	0	0	0	0	0	0.00%	0.00%
TD-70-7998	Hotel Tax Contingency Reserve	0	0	0	0	0	0	0.00%	0.00%
Total Materials, Supplies & Services		746,034	860,586	1,373,224	1,110,528	1,269,766	1,741,276	31.19%	37.13%

Tourism Development

Administration	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Budget 2020	Proposed Budget 2021	Percentage of Budget	Budget Increase or Decrease	
CAPITAL OUTLAY & DEBT SERVICE									
TD-70-5250	Capital Improvements	0	0	0	0	0	0	0.00%	0.00%
TD-70-5180	Relocation-601 Tremont	0	0	0	0	0	0	0.00%	0.00%
TD-70-5156	Interest Expense	0	0	0	0	0	0	0.00%	0.00%
TD-70-5250	601 Tremont	0	0	0	0	0	0	0.00%	0.00%
TD-70-5245	Leasehold Improvements	0	0	0	0	0	0	0.00%	100.00%
TD-70-5253	Leased Equipment	20,548	20,714	0	0	0	0	0.00%	(100.00%)
TD-70-5252	Equipment Purchase	0	6,740	32,207	4,789	5,000	5,000	0.09%	0.00%
Total Capital Outlay		20,548	27,454	32,207	4,789	5,000	5,000	0.09%	0.00%
Total Admin Expense (excl Transfers)		2,137,535	2,356,865	2,911,847	2,689,128	2,774,618	3,241,876	58.1%	16.84%
TRANSFERS									
TD-70-8000	General Fund Allocation	600,000	600,000	672,000	400,073	400,073	462,000	8.27%	15.48%
TD-70-8000	General Fund TD Unrestricted MG Whse	0	60,000	0	0	0	0	0.00%	0.00%
TD-70-8017	Transfer-Mardi Gras	0	0	0	0	0	0	0.00%	0.00%
TD-70-8000	GF CEO Cost Share-50%	0	0	0	0	0	0	0.00%	0.00%
Total Inter-fund Transfers		600,000	660,000	672,000	400,073	400,073	462,000	8.3%	15.48%
Total Administration Expenses		2,737,535	3,016,865	3,583,847	3,089,201	3,174,691	3,703,876	66.3%	16.67%

**Park Board of Trustees
Tourism Development Fund
Budget Year 2020-2021**

Acct #	Account Description	Expense Explanation	DEPARTMENT								Total		
			Adverting/PR 62	Destination Svcs 63	Special Projects 65	National Sales 66	Sports Tourism 67	SMERF 68	Austin Sales 80	hamber Visitor C 69		Admin 70	
5000	Salaries	Salaries	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,049,560	\$ 1,049,560
5038	Overtime	Overtime	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000	\$ 1,000
5042	Incentive Salary	Commissions-Sales/Dir	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 90,213	\$ 90,213
5048	Contract Labor	Miscellaneous	\$ -	\$ 3,900	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,000	\$ 8,900
5050	Payroll Taxes	Payroll Taxes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 80,291	\$ 80,291
5055	Pension Plan	Pension Plan 5%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 52,478	\$ 52,478
5060	Insurance	Employee Insurance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 155,991	\$ 155,991
5061	Insurance	Contingency	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 15,599	\$ 15,599
5065	Worker's Compensation	Worker's Compensation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,880	\$ 4,880
5070	TEC Unemployment	TEC Unemployment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 15,093	\$ 15,093
5071	Sick/Vacation Leave	Sick/Vacation Leave	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,122	\$ 2,122
5075	Uniforms	Special Events, Media Blitz, Trade Shows	\$ 750	\$ 500	\$ -	\$ -	\$ 250	\$ -	\$ -	\$ -	\$ -	\$ 500	\$ 2,000
5078	Drug Test/Backgrd Cks	Drug Tests 5 @ \$25										\$ 50	\$ 50
		Background Cks 5 @ \$44										\$ 88	\$ 88
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 138	\$ 138
5079	Recruitment/Relocation	Recruitment/Relocation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 500	\$ 500
5080	Salary Contingency	4% Merit (Full & Part Time)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 31,487	\$ 31,487
5110	Mileage	Site Visits/Convention Solicitation							\$ 3,390				\$ 3,390
		Marketing Travel		\$ 5,610		\$ 200	\$ 135	\$ 370	\$ 610		\$ 700		\$ 7,625
		Meetings (MPI, HSAE, OGA)				\$ 1,600							\$ 1,600
		Misc (Special Events, etc.)	\$ 1,500				\$ 100				\$ 1,400		\$ 3,000
		PR Media Missions & Travel	\$ 5,000										\$ 5,000
		Sales Calls / Sales Blitz						\$ 100			\$ 1,000		\$ 1,100
			\$ 6,500	\$ 5,610	\$ -	\$ 1,800	\$ 235	\$ 470	\$ 4,000	\$ -	\$ 3,100		\$ 21,715
5115	Advertising & Promotions	Google #	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
5117	Bank Charges	Bank Charges	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,100	\$ 1,100

**Park Board of Trustees
Tourism Development Fund
Budget Year 2020-2021**

Acct #	Account Description	Expense Explanation	DEPARTMENT								Total	
			Adverting/PR 62	Destination Svcs 63	Special Projects 65	National Sales 66	Sports Tourism 67	SMERF 68	Austin Sales 80	hamber Visitor C 69		Admin 70
5125	Contract Services	Aramark Coffee Svc & Product									\$ 500	\$ 500
		PR Contract Services									\$ 24,000	\$ 24,000
		PR S/Ware/Broadcast Monitor System	\$ 22,000									\$ 22,000
		Cast PR Contract (12 @\$3300)	\$ 39,600									\$ 39,600
		Sparklets (Tremont) 12 @ \$43.75									\$ 525	\$ 525
		Chamber of Commerce VIC Staff								\$ 20,000		\$ 20,000
		Chamber of Commerce Postage Reimbursement								\$ -		\$ -
			\$ 61,600	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20,000	\$ 25,025	\$ 106,625
5130	Copier Lease/Mtc (50/50 w/ GF50)	Copier Lease \$800/mth									\$ 9,600	\$ 9,600
		Service & Supplies \$791.10/Qtr									\$ 3,165	\$ 3,165
		Copy Count Overages									\$ 2,000	\$ 2,000
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 14,765	\$ 14,765
5135	Data Processing/Software	Adobe Suite-All Apps (\$960/ea)	\$ 4,800	\$ 1,950							\$ 650	\$ 7,400
		Adobe Cloud-Ltd Apps				\$ 195						\$ 195
		Canva										\$ -
		DMAI Economic Impact Calculators									\$ 7,900	\$ 7,900
		GCS-Docs Vault (Annual Mtc)									\$ 450	\$ 450
		GCS-Labor Block \$1062.50 x 12									\$ 12,750	\$ 12,750
		GCS Remote Backup \$302.50 x 12									\$ 3,630	\$ 3,630
		GCS-Hosted Emails									\$ 7,570	\$ 7,570
		GCS-Anti Virus									\$ 145	\$ 145
		Dropbox	\$ 1,300									\$ 1,300
		Mthly Event Registration Database (Annual)									\$ 288	\$ 288
		iDSS Constant Contact-Email Distribution									\$ 1,000	\$ 1,000
		iDSS Sales System & Partner Interface									\$ 9,950	\$ 9,950
		iDSS Email Campaigns									\$ 450	\$ 450
		Sprout Social Media Software	\$ 6,000									\$ 6,000
		Website Domain (Annual Renewal)									\$ 6,250	\$ 6,250
		Miscellaneous & Upgrades	\$ 500			\$ 500		\$ 200	\$ 500			\$ 1,700
			\$ 12,600	\$ 1,950	\$ -	\$ 695	\$ -	\$ 200	\$ 500	\$ -	\$ 51,033	\$ 66,978
5140	Dues & Subscriptions	AirDNA Vacation Rental Reports									\$ 9,000	\$ 9,000
		Austin Business Journal							\$ 150			\$ 150
		CVENT Lead Users									\$ 700	\$ 700
		Galveston Daily News	\$ 195								\$ 338	\$ 533
		Houston Business Journal				\$ 100						\$ 100
		Houston Chronicle	\$ 300									\$ 300
		Source Strategies									\$ 550	\$ 550
		STR Report (Destination)									\$ 15,000	\$ 15,000
			\$ 495	\$ -	\$ -	\$ 100	\$ -	\$ -	\$ 150	\$ -	\$ 25,588	\$ 26,333
5150	Floral	Floral	\$ -	\$ -		\$ -	\$ -	\$ -	\$ -		\$ 1,000	\$ 1,000
5155	Office Supplies	Miscellaneous	\$ 1,500	\$ 3,500		\$ 500	\$ 500	\$ 250	\$ 350		\$ 2,980	\$ 9,580
5162	Signage	Miscellaneous		\$ 675							\$ -	\$ 675

**Park Board of Trustees
Tourism Development Fund
Budget Year 2020-2021**

Acct #	Account Description	Expense Explanation	DEPARTMENT									Total		
			Adverting/PR 62	Destination Svcs 63	Special Projects 65	National Sales 66	Sports Tourism 67	SMERF 68	Austin Sales 80	hamber Visitor C 69	Admin 70			
5164	Meeting & Seminars	American Marketing Assn (AMA)	\$ 250											\$ 250
		Galveston Chamber of Commerce Events	\$ 400									\$ 300		\$ 700
		Galv Hotel & Lodging Assn (GHLA)	\$ 360					\$ 100				\$ 1,000		\$ 1,460
		Houston Tourism Summit	\$ 300					\$ 75	\$ 80					\$ 455
		IAEE Meetings								\$ 100				\$ 100
		MPI Meetings				\$ 100				\$ 200				\$ 300
		MPI-HAC				\$ 500						\$ 100		\$ 600
		PCMA										\$ 1,000		\$ 1,000
		PR Day	\$ 450											\$ 450
		PRSA Monthly Meetings	\$ 800											\$ 800
		PRSA Webinars	\$ 200											\$ 200
		Rotary Club	\$ 2,400											\$ 2,400
		TSAE Meetings								\$ 200				\$ 200
		TX City /LaMarque Chamber							\$ 25					\$ 25
		Webinars and Seminars		\$ 1,000										\$ 1,000
			\$ 5,160	\$ 1,000	\$ -	\$ 600	\$ 175	\$ 105	\$ 500	\$ -	\$ 2,400			\$ 9,940
5165	Memberships	American Marketing Assn (AMA)	\$ 350											\$ 350
		C-Crewe Galveston Chamber	\$ 200	\$ 100				\$ 50	\$ 50					\$ 400
		CMCA (Christian Meeting & Conv Assoc)							\$ 250					\$ 250
		DMAI Mint										\$ 19,000		\$ 19,000
		ESPA (\$365/ea)		\$ 365										\$ 365
		Galveston Chamber of Commerce										\$ 10,000		\$ 10,000
		Historic Downtown Strand Seaport Ptnrshp	\$ 200											\$ 200
		Houston & Beyond (MMGY Global LLC)										\$ 15,000		\$ 15,000
		IAEE (All)										\$ 650		\$ 650
		Leadership Galveston		\$ 1,000										\$ 1,000
		MPI-HAC				\$ 479						\$ 510		\$ 989
		MPI-THCC							\$ 475					\$ 475
		NASC (Sports ETA)						\$ 795						\$ 795
		NATJA - N Amer Travel Journalists Assoc.	\$ 500											\$ 500
		Oil & Gas Admin International				\$ 250								\$ 250
		PCMA		\$ 485								\$ 485		\$ 970
		PRSA	\$ 1,400											\$ 1,400
		SATW	\$ 700											\$ 700
		Staples										\$ 100		\$ 100
		TACVB (All)										\$ 1,200		\$ 1,200
		THLA Annual										\$ 36,000		\$ 36,000
		TSAE							\$ 475			\$ 500		\$ 975
		TTIA-Texas Travel Industry Assn. (All)										\$ 10,200		\$ 10,200
		TX Music Educator's Assn.							\$ 80					\$ 80
		TX City LaMarque Chamber							\$ 475					\$ 475
		Ydrink/Ystay	\$ 1,250											\$ 1,250
			\$ 4,600	\$ 1,950	\$ -	\$ 729	\$ 845	\$ 855	\$ 950	\$ -	\$ 93,645			\$ 103,574
5167	CTA Expenses	Contract Renewal Fee		\$ 11,500										\$ 11,500
		CTA Certificates & Pins		\$ 750										\$ 750
		Networking Events		\$ 4,500										\$ 4,500
		Reimbursement		\$ (3,000)										\$ (3,000)
			\$ -	\$ 13,750	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 13,750
5170	Miscellaneous	Miscellaneous	\$ 2,000	\$ 2,000		\$ 950	\$ 575	\$ 375	\$ 900	\$ -	\$ 4,400			\$ 11,200

**Park Board of Trustees
Tourism Development Fund
Budget Year 2020-2021**

Acct #	Account Description	Expense Explanation	DEPARTMENT								Total	
			Adverting/PR 62	Destination Svcs 63	Special Projects 65	National Sales 66	Sports Tourism 67	SMERF 68	Austin Sales 80	hamber Visitor C 69		Admin 70
5175	Office Lease/Rent	Chamber of Commerce									\$ 10,000	\$ 10,000
		Tanger \$360/mth		\$ 4,320							\$ -	\$ 4,320
		601 Tremont (\$18,128.94/qtr)									\$ 54,387	\$ 54,387
			\$ -	\$ 4,320	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,000	\$ 54,387
											\$ 54,387	\$ 68,707
5189	Telephone/Cells/Internet	Cell Reimburse (\$75/mth ea)	\$ 6,300	\$ 2,700		\$ 900	\$ 900	\$ 900	\$ 900		\$ 1,800	\$ 14,400
		Internet Svc Reimburse (\$75/mth ea)	\$ 1,500	\$ 900		\$ 900			\$ 900			\$ 4,200
		Comcast Cable (\$110/mth)										\$ -
		Comcast (Network) \$317/mth									\$ 10,000	\$ 10,000
		Comcast (Dedicated Svc) \$540/mth										\$ -
		T-Mobile Hot Spots (\$30/ea per mth)	\$ 1,800	\$ 360		\$ 420	\$ 360	360			\$ 720	\$ 4,020
		T-Mobile Cells (\$30/ea per mth)										\$ -
		Ring Central (\$75/mth)									\$ 900	\$ 900
		Distinct Data Ph (\$35 per line)									\$ 3,720	\$ 3,720
		Distinct Data LD									\$ 10,200	\$ 10,200
		Misc (repairs, equipment, etc.)										\$ -
			\$ 9,600	\$ 3,960	\$ -	\$ 2,220	\$ 1,260	\$ 1,260	\$ 1,800	\$ -	\$ 27,340	\$ 47,440
5200	Audit Fees	Financial Audit (Annual)									\$ 18,810	\$ 18,810
5202	Legal Fees	Legal Fees									\$ 10,000	\$ 10,000
5204	Professional Fees	Maximus Annual (1/6 of \$7500)									\$ 1,250	\$ 1,250
		State Advocate									\$ 22,500	\$ 22,500
		National Advocate									\$ 22,500	\$ 22,500
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 46,250	\$ 46,250
5230	Insurance	Auto Property									\$ 606	\$ 606
5232	Insurance	Liability									\$ 15,195	\$ 15,195
5242	M & R Equipment	Miscellaneous	\$ 1,500	\$ 3,000		\$ 400	\$ 500	\$ 200	\$ 500		\$ 3,000	\$ 9,100
5245	Leasehold Improvements	Displays	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
5252	Equipment	Video & Photography Equip	\$ 2,500									\$ 2,500
		Computers, Etc.		\$ 3,000							\$ 5,000	\$ 8,000
		Miscellaneous	\$ 2,500									\$ 2,500
		Mobile Kiosk		\$ 4,788								\$ 4,788
		Mobile VIC (Vehicle Outfitted for Events, etc)		\$ 2,000								\$ 2,000
			\$ 5,000	\$ 9,788	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,000	\$ 19,788
5254	Small Tools and Equip	Miscellaneous	\$ 1,000			\$ 400			\$ 500		\$ -	\$ 1,900
5260	Gasoline	Gasoline	\$ -			\$ -			\$ -		\$ 1,000	\$ 1,000
5300	Marketing Travel	Misc Opportunities (see Detail Sheets)	\$ 5,000	\$ 15,040		\$ 23,360	\$ 11,100	\$ 17,765	\$ 24,495		\$ 30,000	\$ 126,760
		Coop (Reimbursed)										\$ -
			\$ 5,000	\$ 15,040	\$ -	\$ 23,360	\$ 11,100	\$ 17,765	\$ 24,495	\$ -	\$ 30,000	\$ 126,760
5302	Sales Events	PCMA FAM	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 15,000	\$ 15,000
5305	Advertising	Media Advertising	\$ 1,060,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,060,500

**Park Board of Trustees
Tourism Development Fund
Budget Year 2020-2021**

Acct #	Account Description	Expense Explanation	DEPARTMENT								Total		
			Advertng/PR 62	Destination Svcs 63	Special Projects 65	National Sales 66	Sports Tourism 67	SMERF 68	Austin Sales 80	hamber Visitor C 69		Admin 70	
5310	Preplacement	Austin Adventure Client Lunch Deposit								\$ 1,000			\$ 1,000
		MPI-TEC								\$ 2,500			\$ 2,500
		Pre-paid Media Advertising	\$ 5,000										\$ 5,000
		SWSC Sponsorship for 2022							\$ -	\$ 2,500			\$ 2,500
			\$ 5,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,000	\$ -	\$ -	\$ 11,000
5315	Media Production	Miscellaneous	\$ 10,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,000
5320	Public Relations	Austin Media Event	\$ 5,000										\$ 5,000
		Dallas Travel & Adventure Show	\$ 1,500										\$ 1,500
		Destination Intl Advocacy Summit	\$ 2,000										\$ 2,000
		Individual Media FAMs	\$ 5,000										\$ 5,000
		Miscellaneous PR Events	\$ 6,000										\$ 6,000
		Nature Writer FAM	\$ 4,000										\$ 4,000
		New York Media Mission	\$ 3,500										\$ 3,500
		NATJA Conference & Media Mktplace	\$ 3,000										\$ 3,000
		OKC Media Mission	\$ 2,000										\$ 2,000
		PRSA Travel & Tourism Conference	\$ 7,150										\$ 7,150
		Regional Media Missions-Quarterly	\$ 23,000										\$ 23,000
		SATW Conv & Media Mkt Place Sept 2020	\$ 3,000										\$ 3,000
		Texas Book Festival - Oct 2019	\$ 1,500										\$ 1,500
		Travel Writer FAM Spring - March	\$ 6,000										\$ 6,000
		West Coast Media Mission	\$ 3,500										\$ 3,500
			\$ 76,150	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 76,150
5325	Local Marketing	Winter Texan Receptions	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
5335	Photography	Galveston Tourism Images	\$ 5,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,000
5340	Promotion Materials	Activation Events at Festivals	\$ 5,000										\$ 5,000
		Conventions, Conferences & Tradeshows					\$ 500		\$ 4,250				\$ 4,750
		Lanyards						\$ 800					\$ 800
		Media FAMs	\$ 5,000										\$ 5,000
		Marketing Travel				\$ 1,400	\$ 700	\$ 600	\$ 750		\$ 600		\$ 4,050
		Miscellaneous		\$ 10,875							\$ 4,400		\$ 15,275
			\$ 10,000	\$ 10,875	\$ -	\$ 1,400	\$ 1,200	\$ 1,400	\$ 5,000	\$ -	\$ 5,000	\$ -	\$ 34,875
5345	Advertising	Stewart Beach	\$ 60,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 60,000
5348	Advertising	R. A. Apfel Park	\$ 50,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000
5352	Development Funding	Incentive Funds to Attract Groups < 450 Peak	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 100,000	\$ 100,000
		Helmsbriscoe										\$ 7,000	\$ 7,000
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 107,000	\$ 107,000

**Park Board of Trustees
Tourism Development Fund
Budget Year 2020-2021**

Acct #	Account Description	Expense Explanation	DEPARTMENT								Total											
			Advertng/PR 62	Destination Svcs 63	Special Projects 65	National Sales 66	Sports Tourism 67	SMERF 68	Austin Sales 80	hamber Visitor C 69		Admin 70										
5355 Sponsorships		GHLA Holiday Sponsor										\$	1,000	\$	1,000							
		IAEE Annual Sponsorship								\$	1,500			\$	1,500							
		Marketing Travel							\$	500				\$	500							
		Miscellaneous						\$	850	\$	450			\$	1,300							
		MPI				\$	500							\$	500							
		SWSC Sponsorship								\$	2,500			\$	2,500							
		TSAE Annual Sponsorship								\$	10,500			\$	10,500							
			\$	-	\$	-	\$	-	\$	500	\$	850	\$	950	\$	14,500	\$	-	\$	1,000	\$	17,800
5365 Letter Response-Postage		Postage Purchases	\$	-	\$	-	\$	-	\$	-	\$	-	\$	10,000	\$	-	\$	-	\$	-	\$	10,000
5370 Courier Service		Marketing Travel				\$	300	\$	150		2800				\$						\$	3,250
		Convention Solicitation									200		\$	600							\$	800
		Miscellaneous	\$	1,000	\$	3,000									\$					\$	4,000	
			\$	1,000	\$	3,000	\$	-	\$	300	\$	150	\$	-	\$	3,000	\$	-	\$	600	\$	8,050
5385 Collateral		Annual Report	\$	3,000											\$						\$	3,000
		Beach Park Brochure	\$	2,000											\$						\$	2,000
		Birding Brochures	\$	3,000											\$						\$	3,000
		Calendar Bookmarks	\$	5,000											\$						\$	5,000
		Holiday Brochures	\$	8,000											\$						\$	8,000
		Island Pass Brochures	\$	3,000											\$						\$	3,000
		Maps	\$	10,000											\$						\$	10,000
		Miscellaneous			\$	4,500			\$	250	\$	250		\$	1,000						\$	6,000
		Pocket Guides	\$	36,000											\$						\$	36,000
		Marketing Travel					\$	100							\$						\$	100
		Tree Sculpture & Turtle Brochures	\$	4,000											\$						\$	4,000
		Visitor Guide	\$	50,000											\$						\$	50,000
			\$	124,000	\$	4,500	\$	-	\$	100	\$	250	\$	250	\$	-	\$	-	\$	1,000	\$	130,100
5390 Site Tours/Conv Solicitation		Destination Services & Hospitality				\$	9,000			\$	1,250	\$	8,000								\$	18,250
		Site Tours							\$	4,500	\$	11,000		\$	8,000						\$	23,500
		Miscellaneous	\$	10,000	\$	3,750									\$					\$	13,750	
			\$	10,000	\$	3,750	\$	-	\$	9,000	\$	4,500	\$	12,250	\$	8,000	\$	-	\$	8,000	\$	55,500
5407 Grants (Expenses)		Arts Position													\$	-					\$	-
5635 Training		HR Supervisory Training													\$	1,700					\$	1,700
		Miscellaneous	\$	4,000											\$						\$	4,000
		Professional Development													\$	20,000					\$	20,000
		Social Media Training	\$	3,000											\$						\$	3,000
		Speaker/Trainer													\$	4,000					\$	4,000
		Webinars/Online Training	\$	2,000	\$	750									\$						\$	2,750
			\$	9,000	\$	750	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	25,700	\$	35,450
6010 Cost of Sales-Gift Shop		T-Shirts, Magnets, Caps													\$						\$	-

**Park Board of Trustees
Tourism Development Fund
Budget Year 2020-2021**

Acct #	Account Description	Expense Explanation	DEPARTMENT								Total		
			Adverting/PR 62	Destination Svcs 63	Special Projects 65	National Sales 66	Sports Tourism 67	SMERF 68	Austin Sales 80	hamber Visitor C 69		Admin 70	
7000	Special Projects	Economic Impact Research									\$ 13,500	\$ 13,500	
		GINTC									\$ 20,000	\$ 20,000	
		July 4th Parade & Fireworks			\$ 25,000							\$ 25,000	
		Juneteenth			\$ 5,000							\$ 5,000	
		Miscellaneous			\$ 5,000							\$ 5,000	
		Movie Night & Music Night on the Strand										\$ -	
		Special Projects TBD									\$ 51,791	\$ 51,791	
		Surveys									\$ 7,000	\$ 7,000	
		Tourism Summit									\$ 50,000	\$ 50,000	
		Tourism Summit (Sponsors Contribution)									\$ (15,000)	\$ (15,000)	
			\$ -	\$ -	\$ 35,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 127,291	\$ 162,291
7002	Contingency-Unforeseen Special Projects (Board Approval Only)	Special Projects TBD									\$ 245,000	\$ 245,000	
		EDA Grant Program									\$ 40,000	\$ 40,000	
		Incubator									\$ 50,000	\$ 50,000	
		Mardi Gras Warehouse Project									\$ 40,000	\$ 40,000	
		Marketing Creative									\$ 50,000	\$ 50,000	
		NEA Grant Support									\$ 40,000	\$ 40,000	
		Shoulder Season Advertising									\$ 300,000	\$ 300,000	
		Solicitation									\$ 131,000	\$ 131,000	
		Website Development									\$ 100,000	\$ 100,000	
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 996,000	\$ 996,000
8000	Transfers	General Fund Allocation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 462,000	\$ 462,000

**DELLANERA PARK
PROPOSED BUDGET FISCAL YEAR 2020/2021**

OPERATIONS

OPERATING REVENUES		776,428
TOTAL OPERATING REVENUE		<u>776,428</u>
PERSONNEL EXPENSE	(307,828)	
MATERIAL / SUPPLIES / SERVICES	(330,703)	
TOTAL OPERATING EXPENSE		<u>(638,532)</u>
NET OPERATING INCOME		<u>137,896</u>

OTHER REVENUE/EXPENSE

INTERFUND TRANSFERS IN		-
NONRECURRING REVENUE SOURCE		54,159
TOTAL OTHER REVENUE		<u>54,159</u>
INTERFUND TRANSFERS-OUT	(85,673)	
TOTAL OTHER EXPENSE		<u>(85,673)</u>
NET INCOME AFTER TRANSFERS		<u>106,382</u>

CAPITAL OUTLAY

LOAN PROCEEDS FOR CAPITAL EXP.		124,260
TOTAL OTHER REVENUE		<u>124,260</u>
CAPITAL EXPENDITURES	(168,942)	
LANDSCAPING	(14,500)	
EQUIPMENT	(47,200)	
TOTAL CAPITAL EXPENDITURES		<u>(230,642)</u>
NET INCOME AFTER CAPITAL		<u>0</u>

FEMA

FEMA - REIMBURSEMENT		277,000
FEMA- EXPENSE	(15,435)	
NET FEMA		<u>261,565</u>

NET INCOME AFTER FEMA		<u>261,565</u>
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BEGINNING CASH RESERVE		(577,987)
NET INCOME FISCAL YEAR 2020/2021		207,406
ENDING CASH		(370,581)

Dellanera Park

Summary	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
<i>Income Summary-Does not include FEMA Reimbursement</i>								
Beach User (Dept 51)	239,033	258,177	298,803	201,046	196,553	243,567	25.51%	23.92%
Unrestricted (Dept 52)	510,489	535,043	504,646	473,132	518,246	657,121	68.82%	26.80%
Total Income	749,522	793,220	803,449	674,178	714,799	900,688	94.33%	26.01%
Nonrecurring Revenue Sources	0	0	0	0	45,103	54,159	5.67%	20.08%
Total Revenue Sources	749,522	793,220	803,449	674,178	759,902	954,847	100.00%	25.65%
<i>Expense Summary- Does not include FEMA related expenditures</i>								
Restricted (Dept 51)	207,568	216,520	263,720	212,912	289,589	300,267	31.45%	3.69%
Unrestricted (Dept 52)	388,869	403,348	529,248	399,123	420,581	654,580	68.55%	55.64%
Total Expense	596,437	619,868	792,969	612,034	710,170	954,847	100.00%	34.45%
Net Income	153,085	173,352	10,480	62,143	49,732	0		
FEMA Reimbursement	0	0	0	0	0	277,000		
FEMA Related Expenditures	1,486	49,689	25,835	55,938	55,939	15,435		
Net FEMA Proceeds	(1,486)	(49,689)	(25,835)	(55,938)	(55,939)	261,565		
Net Income Before Depreciation	151,599	123,663	(15,354)	6,205	(6,207)	261,565		
Depreciation on Capital Assets	169,997	206,666	157,127	158,207	158,207	158,207		
Net Income After Depreciation	(18,398)	(83,004)	(172,481)	(152,002)	(164,414)	103,358		
Capital Outlay	8,855	-1,023	6,529	10,755	11,830	141,700		
Net Income Excluding Capital Assets	(9,543)	(84,027)	(165,952)	(141,247)	(152,584)	245,058		

Dellanera Park

Beach User - Reserved Cash Sept 30, 2020

\$0

Unrestricted Cash September 30, 2020

(\$577,987)

Use of Cash Reserves

(\$54,159)

Total Cash

(\$632,146)

Net Revenue

\$261,565

Cash Reserve 9/30/2020

(\$370,581)

Personnel Summary

	<u>Full Time</u>	<u>Part Time</u>	<u>Seasonal</u>
<u>Vehicle Admissions (51)</u>			
Park Attendant (10%)	0.00	0.10	0.00
Guest Exp Coord (10%)	0.10	0.00	0.00
Park Attendant (90%)	0.00	0.90	0.00
Subtotal	0.10	1.00	0.00
<u>R. V. Park (52)</u>			
Manager	1.00	0.00	0.00
Maintenance	2.00	0.00	0.00
Guest Exp Coord (90%)	0.90	0.00	0.00
Guest Experience Mgr (20%)	0.20	0.00	0.00
Office Coordinator (8%)	0.08	0.00	0.00
Park Attendant (90%)	0.00	0.90	0.00
Park Attendant (10%)	0.00	0.10	0.00
COO (10%)	0.10	0.00	0.00
Park GM (12%)	0.12	0.00	0.00
Subtotal	4.40	1.00	0.00
Total	4.50	2.00	0.00

Dellanera Park

Consolidated	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
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Income

PAVILION INCOME

CONSOL-4300	Gross Sales- Store	2,060	65	18	38	28,000	28,000	2.27%	0.00%
CONSOL-6005	Cost of Sales - Store	(4,557)	(3,626)	(2,990)	(2,366)	(14,000)	(14,000)	-1.14%	0.00%
CONSOL-4305	Gross Sales - Gift Shop	13,510	15,673	20,101	16,680	30,000	20,000	1.62%	(33.33%)
CONSOL-6010	Cost of Sales - Gift Shop	(5,125)	(5,165)	(9,709)	(6,721)	(15,000)	(9,700)	-0.79%	(35.33%)
Net Pavilion Income		5,889	6,946	7,420	7,632	29,000	24,300	1.97%	(16.21%)

CAMPING & OTHER INCOME

				0					
CONSOL-4200	Vehicle Admissions	24,871	29,373	23,934	27,010	14,625	23,964	1.95%	63.86%
CONSOL-4210	Park Pass Revenue	5,456	7,796	8,078	8,868	1,478	8,075	0.66%	446.53%
CONSOL-4650	Grant Proceeds	0	0	60,000	0	0	0	0.00%	0.00%
CONSOL-4665	FEMA Reimbursement	0	0	0	0	0	277,000	22.49%	0.00%
CONSOL-4735	Beach User Transfer-Stewart Beach	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4215-4218	Camping Admissions	702,715	744,134	696,267	626,833	607,578	712,215	57.82%	17.22%
CONSOL-4041	Concessionaire Agreements	1,023	675	525	75	341	525	0.04%	53.85%
CONSOL-4310	Vending Machines	464	309	438	213	293	438	0.04%	100.00%
CONSOL-4330	Washers & Dryers	3,339	3,732	4,815	3,538	2,925	4,815	0.39%	64.62%
CONSOL-4335	Floats & Umbrellas	5,787	50	1,567	0	9,360	2,000	0.16%	(78.63%)
CONSOL-4340	Pavilion Rental	0	60	0	0	0	0	0.00%	0.00%
CONSOL-4585	Miscellaneous	-30	149	96	3	0	96	0.01%	0.00%
CONSOL-2310	Loan Proceeds-Capital Improvem	0	0	0	0	49,200	124,260	10.09%	152.56%
CONSOL-4675	Sales Tax Discounts	8	-6	9	5	0	0	0.00%	0.00%
CONSOL-4760	Transfer-Sand Replenishment	0	0	0	0	0	0	0.00%	0.00%
Nonrecurring Income		0	0	0	0	45,103	54,159	4.40%	0.00%
Total Camping/Other Income		743,634	786,273	796,029	666,546	730,902	1,207,547	98.03%	65.21%
Total Pavilion & Camping		749,522	793,220	803,449	674,178	759,902	1,231,847	100.00%	62.11%

Dellanera Park

Consolidated		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
Expense									
PERSONNEL									
CONSOL-5000	Salaries	93,091	151,932	165,746	176,604	191,354	211,143	21.76%	10.34%
CONSOL-5002	Field Auditor	5,778	3,456	3,520	159	0	0	0.00%	0.00%
CONSOL-5038	Overtime	4,967	1,127	1,889	4,351	5,000	2,661	0.27%	(46.78%)
CONSOL-5042	Incentive Salary	0	0	0	0	0	3,100	0.32%	0.00%
CONSOL-5048	Contract Labor	1,348	0	2,363	7,598	6,872	0	0.00%	0.00%
CONSOL-5050	Payroll Taxes	8,176	12,081	13,115	13,303	15,278	16,152	1.66%	5.73%
CONSOL-5055	Pension Plan	776	1,262	1,615	2,431	8,116	9,090	0.94%	12.00%
CONSOL-5060	Insurance - Employee	30,769	25,123	28,489	44,466	36,617	38,726	3.99%	5.76%
CONSOL-5061	Insurance - Contingency	0	0	0	0	3,662	3,873	0.40%	5.76%
CONSOL-5065	Worker's Compensation	2,035	4,698	3,749	3,805	7,678	7,364	0.76%	(4.09%)
CONSOL-5070	TEC-Unemployment	0	0	0	6,470	1,000	4,839	0.50%	383.85%
CONSOL-5071	Sick Leave/Vacation Accrual	-2,866	611	2,952	1,536	1,536	3,570	0.37%	132.50%
CONSOL-5075	Uniforms	349	542	671	1,760	3,000	521	0.05%	(82.63%)
CONSOL-5078	Drug Testing/Background Check	349	283	197	345	345	345	0.04%	0.00%
CONSOL-5079	Employee Recruitment	702	0	1,161	0	0	500	0.05%	0.00%
CONSOL-5080	Salary Contingency	0	0	0	0	0	5,946	0.61%	0.00%
Total Personnel		145,475	201,113	225,467	262,829	280,457	307,828	31.73%	9.76%

MATERIALS, SUPPLIES & SERVICES									
CONSOL-5100	Alarm	1,250	970	1,055	1,000	1,000	1,000	0.10%	0.00%
CONSOL-5110	Auto Mileage Reimbursement	0	0	0	0	300	0	0.00%	0.00%
CONSOL-5115	Advertising & Promotions	25,354	24,295	26,126	13,015	37,500	37,500	3.86%	0.00%
CONSOL-5117	Bank Charges	23,865	25,768	26,217	20,721	35,000	35,065	3.61%	0.19%
CONSOL-5118	Cash over/short	-2,398	17	-269	133	0	0	0.00%	0.00%
CONSOL-5120	Cleaning Supplies	3,007	3,929	1,627	3,127	4,000	4,000	0.41%	0.00%
CONSOL-5125	Contract Services	39,369	35,297	27,817	33,066	40,374	40,374	4.16%	0.00%
CONSOL-5130	Copier Usage	0	0	178	0	350	200	0.02%	100.00%
CONSOL-5135	Data Processing/Software/Mainten	5,161	6,908	4,028	3,720	5,200	3,390	0.35%	(34.81%)
CONSOL-5137	Discounts	82	0	0	0	0	0	0.00%	0.00%
CONSOL-5155	Office Supplies	1,651	1,962	1,893	717	2,000	2,000	0.21%	0.00%
CONSOL-5157	Paper Goods & Supplies	1,593	1,849	2,215	1,800	2,000	2,000	0.21%	0.00%
CONSOL-5162	Signage	445	886	1,667	960	3,000	3,000	0.31%	0.00%
CONSOL-5163	Licenses/Permits	245	100	50	75	75	75	0.01%	0.00%
CONSOL-5165	Memberships	55	878	819	0	225	765	0.08%	240.00%
CONSOL-5164	Meetings and Seminars	728	5,457	3,710	105	461	3,537	0.36%	667.25%
CONSOL-5170	Miscellaneous	110	725	3,402	691	3,000	3,000	0.31%	0.00%
CONSOL-5185	Materials & Supplies	422	1,377	627	1,000	1,500	1,000	0.10%	(33.33%)
CONSOL-5187	Tickets	668	167	1,576	0	1,300	2,600	0.27%	100.00%
CONSOL-5189	Telephone/Cells/Internet	10,489	17,304	12,021	14,823	15,412	15,412	1.59%	0.00%
CONSOL-5190	Utilities Electricity/Gas/Water	53,291	69,881	70,533	77,000	77,000	77,000	7.94%	0.00%
CONSOL-5195	FEMA/Storm Repair	1,486	49,689	25,835	55,938	55,939	15,435	1.59%	(72.41%)
CONSOL-5200	Audit Fees	4,501	2,038	3,001	6,452	3,328	3,328	0.34%	0.00%
CONSOL-5202	Legal	59	1,001	1,575	500	1,500	1,500	0.15%	0.00%
CONSOL-5204	Professional Fees	6,000	4,938	11,477	17,250	17,250	7,950	0.82%	(53.91%)

Dellanera Park

Consolidated		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
MATERIALS, SUPPLIES & SERVICES									
CONSOL-5230	Insurance - Property	23,208	24,054	25,727	28,298	28,463	31,128	3.21%	9.36%
CONSOL-5232	Insurance - Liability	5,292	4,339	3,489	3,621	3,741	3,230	0.33%	(13.67%)
CONSOL-5234	Insurance - Claims	0	0	0	2,432	0	0	0.00%	0.00%
CONSOL-5240	M & R Building	14,647	22,548	50,823	28,417	26,000	27,500	2.83%	5.77%
CONSOL-5242	M & R Equipment	4,980	1,795	3,127	1,784	4,000	8,000	0.82%	100.00%
CONSOL-5254	Small tools and equipment	742	2,477	756	1,466	2,500	2,500	0.26%	0.00%
CONSOL-5256	Equipment Rental	195	0	0	0	2,000	7,000	0.72%	250.00%
CONSOL-5260	Gasoline	2,927	1,267	701	704	3,000	3,000	0.31%	0.00%
CONSOL-5370	Courier Service	0	0	0	29	0	0	0.00%	0.00%
CONSOL-5407	Grants	0	-264	120,000	0	0	0	0.00%	0.00%
CONSOL-5625	First Aid Supplies	0	0	35	400	1,500	150	0.02%	(90.00%)
CONSOL-5710	Trash Barrel Liners	0	0	1,354	500	1,000	1,000	0.10%	100.00%
CONSOL-5910	Car Counters & Cameras	0	0	0	0	0	0	0.00%	0.00%
CONSOL-6000	29.7% Related Beach User	123,201	129,772	180,491	168,993	243,873	249,706	25.74%	2.39%
CONSOL-6025	29.7% to Beach User	(123,201)	(129,772)	(180,491)	(168,993)	(243,873)	(249,706)	-25.74%	2.39%
CONSOL-6020	Damaged/Spoiled	187	15	65	0	2,000	2,000	0.21%	0.00%
CONSOL-5800	Commissions - 1% to Conserve	0	0	0	0	0	0	0.00%	0.00%
CONSOL-7000	Special Project	60,000	0	0	0	0	0	0.00%	0.00%
CONSOL-7100	Radios	450	0	0	393	393	500	0.05%	27.23%
CONSOL-5257	Capital Asset Replacement Reserv	0	0	0	0	0	0	0.00%	0.00%
Total Materials, Supplies & Services		290,059	311,665	431,900	319,639	382,311	346,138	35.67%	(9.46%)
Net Income Excl Capital & Transfers		313,988	280,442	146,081	91,710	97,134	577,880		

Dellanera Park

Consolidated		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
<i>CAPITAL OUTLAY & DEBT SERVICE</i>									
CONSOL-5250	Capital Improvements	7,900	2,511	266	5,551	7,551	80,000	8.25%	959.43%
CONSOL-5251	FFE/Capital-Financed	0	0	0	0	16,400	44,620	4.60%	172.07%
CONSOL-5251	Debt Service Principal	0	0	0	0	0	42,141	4.34%	0.00%
CONSOL-5255	Gain/Loss Sale of Asset	-744	-5,134	0	0	0	0	0.00%	0.00%
CONSOL-5156	Interest Payment - Debt Service	0	0	0	0	861	2,181	0.22%	153.31%
CONSOL-5253	Lease Payments - Prior Year	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5250	FEMA Projects	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5830	Landscaping	0	1,600	2,337	2,025	3,000	14,500	1.49%	383.33%
CONSOL-5253	Leased Equipment	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5252	Equipment Purchases	1,699	0	3,927	3,179	1,279	47,200	4.86%	3590.38%
Total Capital Outlay		8,855	-1,023	6,529	10,755	29,091	230,642	23.77%	692.82%
Total Operating Expenses		444,388	511,755	663,897	593,223	691,859	884,609	91.17%	27.86%
<i>TRANSFERS</i>									
CONSOL-8003	Beach Cleaning Transfer	15,443	15,443	15,443	0	0	0	0.00%	0.00%
CONSOL-8006	Beach Patrol	33,565	33,565	33,565	0	0	0	0.00%	0.00%
CONSOL-8008	Nourished Beach	0	0	0	0	0	0	0.00%	100.00%
CONSOL-8017	Sand Renourishment Fund	4,091	4,948	3,664	0	0	0	0.00%	0.00%
CONSOL-8000	General Fund Allocation	100,436	103,846	100,880	74,250	74,250	85,673	8.83%	15.38%
Total Transfers		153,535	157,802	153,552	74,250	74,250	85,673	8.83%	15.38%
Total Expense		597,923	669,557	817,450	667,473	766,109	970,282	100.00%	26.65%
Net Income: Dellanera Park		151,599	123,663	(14,000)	6,705	(6,207)	261,565		
Depreciation on Capitalized Equipment									
DP-90-6500	Depreciation-Other Improvement	103,530	112,950	114,893	114,893	114,893	114,893		
DP-90-6505	Depreciation-Building	0	0	0	0	0	0		
DP-90-6510	Depreciation-Building Improvement	24,848	82,307	37,449	38,529	38,529	38,529		
DP-90-6515	Depreciation-Machine & Equipment	31,450	1,242	2,483	2,483	2,483	2,483		
DP-90-6525	Depreciation-Auto & Trucks	7,867	7,866	0	0	0	0		
DP-90-6530	Depreciation-Furniture & Fixtures	0	0	0	0	0	0		
DP-90-6550	Depreciation-Play Ground Equip	2,302	2,302	2,302	2,302	2,302	2,302		
Total Depreciation Expense		169,997	206,666	157,127	158,207	158,207	158,207		
Net Income After Depreciation		(18,398)	(83,004)	(171,127)	(151,502)	(164,414)	103,358		

Dellanera Park

Beach User-Restricted	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
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Income

Admissions based on 1,597 vehicles @ \$15.00 per vehicle

DP-51-4200	Vehicle Admissions	20,780	24,425	23,934	27,010	14,625	23,964	1.95%	63.86%
DP-51-4200	VA-Sand Replenishment Fund	4,091	4,948	0	0	0	0	0.00%	0.00%
DP-51-4210	Park Pass Revenue	5,456	7,796	8,078	8,868	1,478	8,075	0.66%	446.53%
DP-51-4650	Grant Proceeds	0	0	60,000	0	0	0	0.00%	100.00%
DP-51-4665	FEMA Reimbursement	0	0	0	0	0	277,000	22.49%	100.00%
DP-51-4215	Camping Admins (29.7% of Income)	208,707	221,008	206,792	165,168	180,451	211,528	17.17%	17.22%
Total Beach User-Restricted Income		239,033	258,177	298,803	201,046	196,553	520,567	42.26%	164.85%

Expense

PERSONNEL

DP-51-5000	Salaries	4,784	4,344	4,628	5,113	5,282	16,704	1.72%	216.22%
DP-51-5038	Overtime	353	71	74	103	400	166	0.02%	(58.50%)
DP-51-5050	Payroll Taxes	386	317	369	393	404	1,278	0.13%	216.22%
DP-51-5055	Pension Plan	0	15	80	146	119	146	0.02%	22.37%
DP-51-5060	Insurance - Employee	0	0	0	0	0	0	0.00%	0.00%
DP-51-5061	Insurance - Contingency	0	0	0	0	0	0	0.00%	0.00%
DP-51-5065	Worker's Compensation	-12	135	118	106	96	304	0.03%	216.21%
DP-51-5075	Uniforms	0	0	0	279	0	0	0.00%	0.00%
DP-51-5080	Salary Contingency	0	0	0	0	0	0	0.00%	0.00%
Total Personnel		5,511	4,882	5,269	6,140	6,302	18,598	1.92%	195.12%

MATERIALS, SUPPLIES & SERVICES

DP-51-5117	Bank Charges	0	26	65	29	0	65	0.01%	0.00%
DP-51-5118	Cash Over /Short	-9	157	-96	-69	0	0	0.00%	0.00%
DP-51-5155	Office Supplies	0	0	40	40	0	0	0.00%	0.00%
DP-51-5162	Signage	0	0	0	0	0	0	0.00%	0.00%
DP-51-5163	Licenses/Permits	0	0	0	0	0	0	0.00%	100.00%
DP-51-5164	Meetings & Seminars	0	0	140	0	200	200	0.02%	100.00%
DP-51-5170	Miscellaneous	0	0	127	0	500	0	0.00%	(100.00%)
DP-51-5187	Tickets	192	0	400	0	1,300	1,600	0.16%	100.00%
DP-51-5195	FEMA/ Storm Expense	0	0	25,619	0	0	15,435	1.59%	100.00%
DP-51-5230	Insurance - Auto/Property	0	0	0	0	165	0	0.00%	0.00%
DP-51-5232	Insurance - Liability	2,138	881	732	566	805	0	0.00%	(100.00%)
DP-51-5204	Professional Fees	0	0	0	17,250	17,250	7,950	0.82%	100.00%
DP-51-5240	M & R Building	0	0	0	0	0	0	0.00%	0.00%
DP-51-5242	M & R Equipment	0	0	0	769	0	0	0.00%	0.00%
DP-51-5407	Grants	0	0	0	0	0	0	0.00%	100.00%
DP-51-5910	Car Counters & Cameras	0	0	0	0	0	0	0.00%	0.00%
DP-51-6000	29.7% Related Beach User	123,201	129,772	180,491	168,993	243,873	249,706	25.74%	2.39%
Total Materials, Supplies & Services		125,522	130,836	207,518	187,577	264,093	274,956	28.34%	4.11%

Net Income Excl Capital & Transfers **108,000** **122,459** **86,016** **7,329** **(73,841)** **227,013**

Dellanera Park

Beach User-Restricted	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
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CAPITAL OUTLAY & DEBT SERVICE

DP-51-5250	Capital Improvements	0	0	0	0	0	0.00%	0.00%
Total Capital Outlay		0	0	0	0	0	0.00%	0.00%

TRANSFERS

DP-51-8003	Beach Cleaning Transfer	15,443	15,443	15,443	0	0	0.00%	0.00%
DP-51-8006	Beach Patrol	33,565	33,565	33,565	0	0	0.00%	0.00%
DP-51-8008	Nourished Beach	0	0	0	0	0	0.00%	100.00%
DP-51-8012	Sand Replenishment Fund	4,091	4,948	3,664	0	0	0.00%	0.00%
DP-51-8000	General Fund Allocation	23,436	26,846	23,880	19,195	19,195	2.28%	15.39%
Total Transfers		76,535	80,802	76,552	19,195	19,195	2.28%	15.39%

Total Beach User-Restricted Expense	207,568	216,520	289,339	212,912	289,589	315,702	32.54%	9.02%
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Net Income: Vehicle Admissions	31,465	41,657	9,464	(11,866)	(93,036)	204,865		
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Dellanera Park

Pavilion & Camping-Unrestricted	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
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Income

PAVILION INCOME

DP-52-4300	Gross Sales- Store	2,060	65	18	38	28,000	28,000	2.27%	0.00%
DP-52-6005	Cost of Sales - Store	(4,557)	(3,626)	(2,990)	(2,366)	(14,000)	(14,000)	-1.14%	0.00%
DP-52-4305	Gross Sales - Gift Shop	13,510	15,673	20,101	16,680	30,000	20,000	1.62%	(33.33%)
DP-52-6010	Cost of Sales - Gift Shop	(5,125)	(5,165)	(9,709)	(6,721)	(15,000)	(9,700)	-0.79%	(35.33%)
Net Pavilion Income		5,889	6,946	7,420	7,632	29,000	24,300	1.97%	(16.21%)

CAMPING & OTHER INCOME

DP52-4215-4218	Camping Admissions (RV Park)	699,942	741,339	712,215	656,708	607,578	712,215	57.82%	17.22%
DP-52-4041	Concessionaire Agreements	1,023	675	525	75	341	525	0.04%	53.85%
DP-52-4310	Vending Machines	464	309	438	213	293	438	0.04%	100.00%
DP-52-4330	Washers & Dryers	3,339	3,732	4,815	3,538	2,925	4,815	0.39%	64.62%
DP-52-4335	Umbrella/Chair Rental	5,787	50	1,567	0	9,360	2,000	0.16%	(78.63%)
DP-52-4340	Pavilion Rental	0	60	0	0	0	0	0.00%	0.00%
DP-52-4585	Miscellaneous	-30	149	96	3	0	96	0.01%	0.00%
DP-52-4675	Sales Tax Discounts	8	-6	9	5	0	0	0.00%	0.00%
DP-52-4050	Loan Proceeds-Line of Credit	0	0	0	0	49,200	124,260	10.09%	100.00%
DP-52-4650	Grant Proceeds (IDC Pass-thru)	0	0	0	0	0	0	0.00%	0.00%
DP-52-4666	Insurance Reimbursement	0	0	300	0	0	0	0.00%	0.00%
DP-52-4215	To Beach User (29.7%)	(205,934)	(218,213)	(222,739)	(195,042)	(180,451)	(211,528)	-17.17%	17.22%
Nonrecurring Income		0	0	0	0	45,103	54,159	4.40%	0.00%
Total Camping/Other Income		504,600	528,096	497,226	465,500	534,349	686,980	51.37%	28.56%
Total Pavilion & Camping		510,489	535,043	504,646	473,132	563,349	711,280	57.74%	

Expense

PERSONNEL

DP-52-5000	Salaries	88,307	147,588	161,119	171,491	186,072	194,439	20.04%	4.50%
DP-52-5002	Field Auditor	5,778	3,456	3,520	159	0	0	0.00%	0.00%
DP-52-5038	Overtime	4,614	1,056	1,815	4,248	4,600	2,495	0.26%	(45.76%)
DP-52-5042	Incentive Salary	0	0	0	0	0	3,100	0.32%	100.00%
DP-52-5048	Contract Labor	1,348	0	2,363	7,598	6,872	0	0.00%	0.00%
DP-52-5050	Payroll Taxes	7,790	11,763	12,746	12,910	14,873	14,875	1.53%	0.01%
DP-52-5055	Pension Plan	776	1,247	1,536	2,286	7,997	8,944	0.92%	11.84%
DP-52-5060	Insurance - Employee	30,769	25,123	28,489	44,466	36,617	38,726	3.99%	5.76%
DP-52-5061	Insurance - Contingency	0	0	0	0	3,662	3,873	0.40%	5.76%
DP-52-5065	Worker's Compensation	2,048	4,562	3,632	3,699	7,581	7,060	0.73%	(6.88%)
DP-52-5070	TEC-Unemployment	0	0	0	6,470	1,000	4,839	0.50%	383.85%
DP-52-5071	Sick Leave/Vacation Accrual	-2,866	611	2,952	1,536	1,536	3,570	0.37%	132.50%
DP-52-5075	Uniforms	349	542	671	1,481	3,000	521	0.05%	(82.63%)
DP-52-5078	Drug Testing/Back Ground Check	349	283	197	345	345	345	0.04%	0.00%
DP-52-5079	Employee Recruitment	702	0	1,161	0	0	500	0.05%	0.00%
DP-52-5080	Salary Contingency	0	0	0	0	0	5,946	0.61%	0.00%
Total Personnel		139,964	196,231	220,199	256,689	274,155	289,231	29.81%	5.50%

Dellanera Park

Pavilion & Camping-Unrestricted		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
MATERIALS, SUPPLIES & SERVICES									
DP-52-5100	Alarm	1,250	970	1,055	1,000	1,000	1,000	0.10%	0.00%
DP-52-5110	Auto Mileage Reimbursement	0	0	0	0	300	0	0.00%	0.00%
DP-52-5115	Advertising & Promotions	25,354	24,295	26,126	13,015	37,500	37,500	3.86%	0.00%
DP-52-5116	Bad Debt Expense	0	0	0	0	0	0	0.00%	0.00%
DP-52-5117	Bank Charges	23,865	25,742	26,152	20,693	35,000	35,000	3.61%	0.00%
DP-52-5118	Cash over/short	-2,390	-140	-174	202	0	0	0.00%	0.00%
DP-52-5120	Cleaning Supplies	3,007	3,929	1,627	3,127	4,000	4,000	0.41%	0.00%
DP-52-5125	Contract Services	39,369	35,297	27,817	33,066	40,374	40,374	4.16%	0.00%
DP-52-5130	Copier Usage	0	0	178	0	350	200	0.02%	100.00%
DP-52-5135	Data Processing/Software/Mtc	5,161	6,908	4,028	3,720	5,200	3,390	0.35%	(34.81%)
DP-52-5137	Discounts	82	0	0	0	0	0	0.00%	0.00%
DP-52-5155	Office Supplies	1,651	1,962	1,854	677	2,000	2,000	0.21%	0.00%
DP-52-5157	Paper Goods & Supplies	1,593	1,849	2,215	1,800	2,000	2,000	0.21%	0.00%
DP-52-5162	Signage	445	886	1,667	960	3,000	3,000	0.31%	0.00%
DP-52-5163	Licenses/Permits	245	100	50	75	75	75	0.01%	0.00%
DP-52-5165	Memberships	55	878	819	0	225	765	0.08%	240.00%
DP-52-5164	Meetings and Seminars	728	5,457	3,570	105	261	3,337	0.34%	1178.54%
DP-52-5170	Miscellaneous	110	725	3,275	691	2,500	3,000	0.31%	20.00%
DP-52-5185	Supplies	422	1,377	627	1,000	1,500	1,000	0.10%	(33.33%)
DP-52-5187	Tickets	476	167	1,176	0	0	1,000	0.10%	0.00%
DP-52-5189	Telephone/Cells/Internet	10,489	17,304	12,021	14,823	15,412	15,412	1.59%	0.00%
DP-52-5190	Utilities Electricity/Gas/Water	53,291	69,881	70,533	77,000	77,000	77,000	7.94%	0.00%
DP-52-5195	FEMA/Storm Repair	1,486	49,689	216	55,938	55,939	0	0.00%	(100.00%)
DP-52-5200	Audit Fees	4,501	2,038	3,001	6,452	3,328	3,328	0.34%	0.00%
DP-52-5202	Legal	59	1,001	1,575	500	1,500	1,500	0.15%	0.00%
DP-52-5204	Professional Fees	6,000	4,938	11,477	0	0	0	0.00%	0.00%
DP-52-5230	Insurance - Property	23,208	24,054	25,727	28,298	28,298	31,128	3.21%	10.00%
DP-52-5232	Insurance - Liability	3,154	3,458	2,757	3,056	2,936	3,230	0.33%	10.00%
DP-52-5234	Insurance - Claims	0	0	0	2,432	0	0	0.00%	0.00%
DP-52-5240	M & R Building	14,647	22,548	50,823	28,417	26,000	27,500	2.83%	5.77%
DP-52-5242	M & R Equipment	4,980	1,795	3,127	1,015	4,000	8,000	0.82%	100.00%
DP-52-5254	Small Tools & Equip	742	2,477	756	1,466	2,500	2,500	0.26%	0.00%
DP-52-5256	Equipment Rental	195	0	0	0	2,000	7,000	0.72%	250.00%
DP-52-5260	Gasoline	2,927	1,267	701	704	3,000	3,000	0.31%	0.00%
DP-52-5370	Courier Service	0	0	0	29	0	0	0.00%	0.00%
DP-52-5407	Grants	0	-264	120,000	0	0	0	0.00%	0.00%
DP-52-5625	First Aid Supplies	0	0	35	400	1,500	150	0.02%	(90.00%)
DP-52-5710	Trash Barrel Liners	0	0	1,354	500	1,000	1,000	0.10%	100.00%
DP-52-6020	Damaged/Spoiled	187	15	65	0	2,000	2,000	0.21%	0.00%
DP-52-5800	Commissions - (incl's 6035)	0	0	0	0	0	0	0.00%	0.00%
DP-52-7000	Special Project	60,000	0	0	0	0	0	0.00%	0.00%
DP-52-7100	Radios	450	0	0	393	393	500	0.05%	27.23%
Total Materials, Supplies & Services		287,738	310,601	406,227	301,555	362,091	320,888	33.07%	(11.38%)
Net Income Excl Capital & Transfers		82,788	28,211	(121,780)	(85,112)	(72,897)	101,161		

Dellanera Park

Pavilion & Camping-Unrestricted		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
<i>CAPITAL OUTLAY & DEBT SERVICE</i>									
DP-52-5250	Capital Improvements	7,900	2,511	266	5,551	7,551	80,000	8.25%	959.43%
DP-52-5251	FFE/Capital-Financed	0	0	0	0	16,400	44,620	4.60%	100.00%
DP-52-5251	Debt Service Principal	0	0	0	0	0	42,141	4.34%	
DP-52-5156	Interest Expense	0	0	0	0	861	2,181	0.22%	100.00%
DP-52-5253	Lease Payments - Prior Year	0	0	0	0	0	0	0.00%	0.00%
DP-52-5255	Gain/Loss Sale of Asset	-744	-5,134	0	0	0	0	0.00%	0.00%
DP-52-5830	Landscaping	0	1,600	2,337	2,025	3,000	14,500	1.49%	383.33%
DP-52-5253	Lease Purchase-Current Year	0	0	0	0	0	0	0.00%	0.00%
DP-52-5252	Equipment Purchases	1,699	0	3,927	3,179	1,279	47,200	4.86%	3590.38%
Total Capital Outlay		8,855	-1,023	6,529	10,755	29,091	230,642	23.77%	692.82%
Total Operating Expenses		436,556	505,809	632,956	568,999	665,337	840,761	86.65%	26.37%
<i>TRANSFERS</i>									
DP-52-6025	29.7% to Beach User Expense	(123,201)	(129,772)	(180,491)	(168,993)	(243,873)	(249,706)	-25.74%	2.39%
DP-52-8000	General Fund Allocation	77,000	77,000	77,000	55,055	55,055	63,525	6.55%	15.38%
Total Transfers		(46,201)	(52,772)	(103,491)	(113,938)	(188,818)	(186,181)	-19.19%	(1.40%)
Total Pavilion & Camping Expense		390,355	453,037	529,464	455,061	476,520	654,580	67.46%	37.37%
Net Income: Pavilion & Camping		120,134	82,006	(24,818)	18,070	86,829	56,700		

**2020-2021 PROPOSED BUDGET
Dellanera Park
Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Beach User</u>	
			<u>Dept 51 Cost</u>	<u>Dept 52 Cost</u>
5042	Incentive	Manager Incentive	\$ -	\$ 3,100
5078	Drug Test/Background Cks	Drug Tests (5 @ \$25)	\$ -	\$ 125
		Background Checks (5 @ \$44)	\$ -	\$ 220
			\$ -	\$ 345
5080	Salary Contingency	3.0% Merit	\$ -	\$ 5,946
5100	Alarm System	Office \$60 x 12	\$ -	\$ 720
		Misc: Updates/Batteries	\$ -	\$ 280
			\$ -	\$ 1,000
5115	Advertising/Publicity	Good Sam	\$ -	\$ 10,500
		TACO	\$ -	\$ 1,000
		OnLine Ads (Facebook, Google, etc)	\$ -	\$ 5,000
		Park Events (Cookouts/Games/etc)	\$ -	\$ 2,000
		Daily Coffee Svc/ Pastries for Guests	\$ -	\$ 1,000
		Decorations (Holidays/Events/etc)	\$ -	\$ 2,000
		Billboard Ads	\$ -	\$ 16,000
			\$ -	\$ 37,500
5117	Bank Charges	Credit Card Processing Fees	\$ 65	\$ 35,000
5125	Contract Services	Sparklets Rental (\$2/mth x 12)	\$ -	\$ 24
		Sparklets Products & other Chgs	\$ -	\$ 700
		Dumpsters (70 dumps @ \$275 each)	\$ -	\$ 19,250
		Pest Control \$100/mth x 12	\$ -	\$ 1,200
		Mosquito Treatment (\$275/mth-6 mths)	\$ -	\$ 1,650
		Lawn Care (\$1167/mth x 12)	\$ -	\$ 14,000
		Direct TV (\$175/mth x 12)	\$ -	\$ 2,100
		Trugreen Week Ctrl/Fertilizer (Qtrly @ \$250)	\$ -	\$ 1,000
		Annual Fire Extinguisher Inspection	\$ -	\$ 65
		Backflow Inspection (Annual)	\$ -	\$ 385
			\$ -	\$ 40,374
5135	Data Process/Software Mtc	ResNexus Reservation System 12 x \$192	\$ -	\$ 2,300
		GCS DocsVault (Annual Mtc) 1 user	\$ -	\$ 90
		Facility Dude Software (Annual)	\$ -	\$ 485
		Misc Software & Upgrades	\$ -	\$ 515
			\$ -	\$ 3,390
5156	Interest Expense	New; Capital Projects	\$ -	\$ 1,400
		New: Capital Equipment	\$ -	\$ 781
			\$ -	\$ 2,181
5157	Paper Goods	Toilet Paper/Napkins/Towels	\$ -	\$ 2,000
5162	Signage	Update Gift Shop/Store Signage	\$ -	\$ 2,000
		Environmental Education Signage	\$ -	\$ 1,000
			\$ -	\$ 3,000

2020-2021 PROPOSED BUDGET
Dellanera Park
Line Item Support

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Beach User</u>	
			<u>Dept 51</u>	<u>Dept 52</u>
			<u>Cost</u>	<u>Cost</u>
5163	Licenses/Permits	Misc.	\$ -	\$ 50
		COG Alarm Permit	\$ -	\$ 25
			\$ -	\$ 75
5164	Meetings & Seminars	TACO (Mgr) Conroe	\$ -	\$ 611
		CPR Training (8 @ \$22/ea)	\$ -	\$ 176
		Turtle Training (4 @ \$50/ea)	\$ 200	\$ -
		IAAPA (Ops Dir) 1/4 of Cost	\$ -	\$ -
		IAAPA (Exec Dir) 1/4 of Cost	\$ -	\$ -
		IAAPA (Park Supt) 1/4 of Cost	\$ -	\$ -
		GHLA (Mgr/Asst Mgr)	\$ -	\$ 50
		Leadership and staff training	\$ -	\$ 2,500
			\$ 200	\$ 3,337
5165	Memberships	TRAPS (Mgr)	\$ -	\$ 100
		NRPA (Mgr)	\$ -	\$ -
		TACO (TX Assoc of Campground Owners)	\$ -	\$ 665
		IAAPA (\$700/4 parks)	\$ -	\$ -
	\$ -	\$ 765		
5187	Tickets	Gate Tickets	\$ 300	\$ -
		Park Season Passes	\$ 400	\$ -
		Beach Parking Window Hanger	\$ 900	\$ -
		RV Parking Tags	\$ -	\$ 1,000
	\$ 1,600	\$ 1,000		
5189	Telephone/Cell/Internet	Cell Reimburse (Mgr) \$75/mth x 12	\$ -	\$ 900
		Comcast (Network) \$540/mth	\$ -	\$ 6,480
		Comcast (Dedicated Svc) \$225/mth	\$ -	\$ 2,700
		Distinct Data Ph (3 lines @ \$35/ea)	\$ -	\$ 1,260
		Distinct Data LD (\$6/mth x 12)	\$ -	\$ 72
		AT&T (1 lines @ \$50/mth + LD @ \$50/mth)	\$ -	\$ 1,200
		T-Mobile (1 Hot Spot @ \$30/mth)	\$ -	\$ 360
		Misc (repairs, equipment, etc.)	\$ -	\$ 2,440
	\$ -	\$ 15,412		
5190	Utilities	City of Galveston-Water	\$ -	\$ 23,500
		Electricity	\$ -	\$ 53,500
	\$ -	\$ 77,000		
5195	FEMA	DP-SAS-009 8409 Seascape & DP Beaches	\$ 3,800	\$ -
		DP-101 14051 Park Site Utilities	\$ 11,635	\$ -
		DP-SAS-009 Seascape & DP Beaches (Ike)	\$ -	\$ -
	\$ 15,435	\$ -		
5204	Professional Fees	Coastal Strategies Consulting Contract	\$ 6,700	\$ -
		Drainage Consultant	\$ -	\$ -
		Maximus	\$ 1,250	\$ -
	\$ 7,950	\$ -		

**2020-2021 PROPOSED BUDGET
Dellanera Park
Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Beach User</u>	
			<u>Dept 51 Cost</u>	<u>Dept 52 Cost</u>
5240	M & R Building	Cooler Mtc/Repairs	\$ -	\$ 4,500
		Electrical Repairs	\$ -	\$ 10,000
		Outdoor Community Green Space	\$ -	\$ 10,000
		Plumbing Repairs	\$ -	\$ 3,000
			\$ -	\$ 27,500
5242	M & R Equipment	Truck M&R	\$ -	\$ 2,000
		Washer/Dryers	\$ -	\$ 2,000
		Golf Carts M&R	\$ -	\$ 2,000
		Trailer Repairs	\$ -	\$ 1,000
		Miscellaneous	\$ -	\$ 1,000
			\$ -	\$ 8,000
5250	Capital Improvements 3 yrs @ 1.75% Int) Total offset to #52-4050	Ultimate Camp Sites (2 ea + 1 ea Community)	\$ -	\$ 25,000
		Pavilion Remodel	\$ -	\$ 55,000
			\$ -	\$ 80,000
5251	Capital-Financed (Principal) (Financed via Line of Cr 3 yrs @ 1.75% Int) Total offset to #52-4050	New: Capital Improvements	\$ -	\$ 31,286
		New: Capital Equipment	\$ -	\$ 13,334
			\$ -	\$ 44,620
5252	Equipment Purchases	Computers (1 @ 1200)	\$ -	\$ 1,200
		Furniture for Community Room/Counter/Office	\$ -	\$ 6,000
		*Trailer Mounted Refuse Compactor	\$ -	\$ 40,000
			\$ -	\$ 47,200
5256	Equipment Rental	Miscellaneous	\$ -	\$ 7,000
5830	Landscaping	Add Large Palm Trees (32 @ \$297/ea)	\$ -	\$ 9,500
		Palm Tree Trimming	\$ -	\$ 2,000
		Fertilizer	\$ -	\$ 1,000
		Flowers/Bushes	\$ -	\$ 1,000
		Grass Seed	\$ -	\$ 1,000
			\$ -	\$ 14,500
7100	Radios	Galv Cty Emerg Mgmt. (3 ea x \$90)	\$ -	\$ 270
		Replacement Parts	\$ -	\$ 230
			\$ -	\$ 500

**R A APFFEL PARK
PROPOSED BUDGET FISCAL YEAR 2020/2021
OPERATIONS**

REVENUES	627,666
TOTAL OPERATING REVENUE	627,666
PERSONNEL EXPENSE	(262,150)
MATERIAL / SUPPLIES / SERVICES	(202,926)
TOTAL OPERATING EXPENSE	(465,076)
NET OPERATING INCOME	162,590

OTHER REVENUE/EXPENSE

INTERFUND TRANSFERS IN	-
NONRECURRING REVENUE SOURCE	-
TOTAL OTHER REVENUE	-
INTERFUND TRANSFERS-OUT	(144,990)
TOTAL OTHER EXPENSE	(144,990)
NET INCOME AFTER TRANSFERS	17,599

CAPITAL OUTLAY

LOAN PROCEEDS FOR CAPITAL EXP.	76,300
TOTAL OTHER REVENUE	76,300
CAPITAL EXPENDITURES	(53,911)
LANDSCAPING	(2,000)
EQUIPMENT	(56,300)
TOTAL CAPITAL EXPENDITURES	(112,211)
NET INCOME AFTER CAPITAL	(18,312)

FEMA

FEMA - REIMBURSEMENT	347,000
FEMA- EXPENSE	(26,996)
NET FEMA	320,004

NET INCOME AFTER FEMA	301,692
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BEGINNING CASH RESERVE	(1,986,425)
NET INCOME FISCAL YEAR 2020/2021	301,692
ENDING CASH	(1,684,733)

R.A. Apffel Park

Summary	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
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Income Summary - Does Not Include FEMA Reimbursement

Beach User Fees-Dept 51	505,568	597,027	576,925	374,020	450,606	652,977	92.76%	44.91%
Sales Tax Refund	0	0	0	0	0	0	0.00%	0.00%
Law Suit Contingency	0	0	0	0	0	0	0.00%	0.00%
FEMA - Beach User	0	0	0	0	0	0		
Grant-TX Parks & Wildlife	0	0	0	0	0	0	0.00%	0.00%
Other Income-Dept 52	201,460	52,073	56,475	37,568	37,426	50,989	7.24%	36.24%
Total Revenue	707,028	649,101	633,400	411,588	488,032	703,966	100.00%	44.25%

Nonrecurring Revenue Source	0	0	0	0	0	0	0.00%	0.00%
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Total Revenue Sources	707,028	649,101	633,400	411,588	488,032	703,966		
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Expense Summary-Does Not Include FEMA Related Expenses

Beach User Fees - Dept 51	554,811	540,313	550,467	358,861	487,577	699,159	96.80%	43.39%
Other Expense-Dept 52	52,036	47,982	60,180	12,643	22,193	23,119	3.20%	4.17%
Total Expense	606,847	588,295	610,648	371,504	509,770	722,278	100.00%	41.69%

Net Income	100,181	60,805	22,753	40,084	(21,738)	(18,312)		
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FEMA Reimbursement	0	0	28,943	2,412	392,054	347,000		
FEMA Related Expenditures	20,399	4,337	1,952	4,875	26,429	26,996		
Net FEMA	(20,399)	(4,337)	26,991	(2,463)	365,625	320,004		

Net Income Including FEMA	79,782	56,469	49,744	37,621	343,887	301,692		
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Depreciation Expense	237,702	208,105	158,625	158,626	158,626	163,126		
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Net Income After Depreciation	(157,920)	(151,637)	(108,881)	(121,005)	185,261	138,566		
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Capital Outlays	678	-2,098	-2,229	15,809	14,250	85,000		
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Net Income Excl Capital	100,859	58,707	20,524	55,893	(7,488)	66,688		
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Cash Reserves 9/30/2020:

Beach User						\$0		
Operating Cash						(\$1,986,425)		
Nonrecurring Revenue						\$0		
Total Cash						(\$1,986,425)		
Net Revenue						\$301,692		
Cash Adjusted by Net Income 9/30/2020						(\$1,684,733)		

R.A. Apfel Park

PERSONNEL SUMMARY

	<u>Full Time</u>	<u>Part Time</u>	<u>Seasonal</u>
<u>Vehicle Admissions (51)</u>			
Guest Experience Mgr (20%)	0.20	0.00	0.00
Manager (95%)	0.95	0.00	0.00
COO (10%)	0.10	0.00	0.00
Office Coordinator (8%)	0.08	0.00	0.00
Grounds Maintenance	1.00	0.00	2.00
Relief Manager	0.00	0.00	1.00
Gate Attendant	0.00	0.00	6.00
Pavilion Attendant	0.00	0.00	2.00
Subtotal	2.33	0.00	11.00
<u>Concessions (52)</u>			
Manager (5%)	0.05	0.00	0.00
General Manager (13%)	0.13	0.00	0.00
Subtotal	0.18	0.00	0.00
TOTAL	2.51	0.00	11.00

R.A. Appfel Park

Consolidated	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
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Income

Vehicle Admission Based on 39,770 vehicles: 20% @ \$12 (M-Th) 80% @ \$15 (Fri-Sun)

CONSOL-4200	Vehicle Admissions	462,763	544,424	568,137	352,696	409,293	568,137	54.06%	38.81%
CONSOL-4200	Vehicle Admissions \$1(NB)	37,349	43,857	0	0	0	0	0.00%	0.00%
CONSOL-4201	Vehicle Admissions Special Ev	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4210	Park Pass Revenue	5,456	7,914	8,140	7,516	813	8,140	0.77%	901.85%
CONSOL-4008	Sales Tax Refund	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4585	Miscellaneous	0	0	225	450	0	0	0.00%	0.00%
CONSOL-4665	FEMA Reimbursement	0	0	28,943	2,412	392,054	347,000	33.02%	(11.49%)
CONSOL-4666	Insurance Reimbursement	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4650	Grant-TX Parks & Wildlife	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4041	Management Contract	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4041	Concession-Unrestricted	22,100	25,892	21,375	31,818	15,528	23,889	2.27%	53.85%
CONSOL-4300	Concession Sales	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4340	Pavilion Rental	5,550	5,925	4,100	0	4,349	4,100	0.39%	(5.71%)
CONSOL-4335	Floats & Umbrellas	12,000	12,000	12,000	5,750	7,150	12,000	1.14%	67.83%
CONSOL-4338	Special Event	8,123	7,900	19,000	0	10,400	11,000	1.05%	5.77%
CONSOL-4436	Water Slide	0	0	0	0	0	0	0.00%	100.00%
CONSOL-2227	Less: Sales Tax-Water Slide	0	0	0	0	0	0	0.00%	100.00%
CONSOL-4585	Misc Income	271	356	0	0	0	0	0.00%	0.00%
CONSOL-4586	Donations Income	0	833	424	0	500	400	0.04%	(20.00%)
CONSOL-4650	Grant	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4050	Loan/Line of Credit Proceeds	0	0	0	13,359	40,000	76,300	7.26%	100.00%
CONSOL-4740	Transfer- Debit Service	153,417	0	0	0	0	0	0.00%	0.00%
CONSOL-4760	Transfer-Sand Replenishment	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4735	Transfer-Stewart Beach	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4750	Transfer-General Fund	0	0	0	0	0	0	0.00%	0.00%
	Nonrecurring Revenue Source	0	0	0	0	0	0	0.00%	0.00%
	Total Revenue	707,028	649,101	662,344	414,000	880,086	1,050,966	100.00%	19.42%

Personnel Expense

CONSOL-5000	Salaries	98,129	122,530	153,280	91,500	162,034	195,677	26.12%	20.76%
CONSOL-5002	Field Auditor	5,778	2,997	3,080	139	0	0	0.00%	0.00%
CONSOL-5031	Security	67,079	65,188	52,005	38,493	51,100	0	0.00%	(100.00%)
CONSOL-5038	Overtime	650	31	61	18	15	1,000	0.13%	100.00%
CONSOL-5042	Incentive	0	0	0	0	0	3,100	0.41%	0.00%
CONSOL-5048	Contract Labor	1,826	1,616	11,260	1,201	2,500	2,500	0.33%	0.00%
CONSOL-5050	Payroll Taxes	12,887	14,451	17,450	9,783	22,985	14,969	2.00%	(34.87%)
CONSOL-5055	Pension Plan	618	1,468	1,008	516	5,631	4,987	0.67%	(11.43%)
CONSOL-5060	Insurance - Employees	8,875	5,895	7,681	2,061	17,409	18,881	2.52%	8.45%
CONSOL-5061	Insurance-Contingency	0	0	0	0	1,741	1,888	0.25%	8.45%
CONSOL-5065	Worker's Compensation	3,992	5,829	6,800	5,546	13,658	8,790	1.17%	(35.64%)
CONSOL-5070	TEC	6,172	6,733	204	7,465	2,000	2,000	0.27%	0.00%
CONSOL-5071	Sick Leave/Vacation Accrued	-1,658	1,123	0	1,401	1,401	621	0.08%	100.00%
CONSOL-5075	Uniforms	1,047	1,421	1,686	502	700	1,000	0.13%	42.86%
CONSOL-5078	Drug Testing/Background Chec	775	893	580	1,470	863	1,725	0.23%	100.00%
CONSOL-5079	Employee Recruitment	443	1,351	1,241	0	550	1,100	0.15%	100.00%
CONSOL-5080	Salary Contingency	0	0	0	0	0	3,911	0.52%	0.00%
	Total	206,612	231,525	256,337	160,094	282,588	262,150	34.99%	(7.23%)

R.A. Apffel Park

Consolidated		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
MATERIALS, SUPPLIES & SERVICES									
CONSOL-5100	Alarm System	1,685	1,595	3,065	2,173	2,000	2,000	0.27%	0.00%
CONSOL-5115	Advertising & Promotions	666	0	650	0	0	0	0.00%	0.00%
CONSOL-5116	Bad Debt Expense	0	0	500	0	0	0	0.00%	0.00%
CONSOL-5117	Bank Fees	1,590	2,673	2,699	2,873	3,350	3,350	0.45%	0.00%
CONSOL-5118	Cash Over Short	12	-224	860	468	0	0	0.00%	0.00%
CONSOL-5120	Cleaning Supplies	1,793	1,262	879	1,573	1,575	3,000	0.40%	90.48%
CONSOL-5125	Contract Services	19,431	10,710	7,990	12,214	12,966	14,774	1.97%	13.94%
CONSOL-5135	Data Processing/Software	1,121	887	1,896	1,032	3,445	1,926	0.26%	(44.09%)
CONSOL-5137	Discounts	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5155	Office Supplies	735	1,250	1,740	370	750	1,365	0.18%	82.00%
CONSOL-5157	Paper goods	2,974	2,160	2,917	1,017	2,177	3,500	0.47%	60.77%
CONSOL-5162	Signage	3,578	4,628	4,757	2,500	2,500	6,000	0.80%	140.00%
CONSOL-5163	License/Permits	50	25	25	50	50	50	0.01%	0.00%
CONSOL-5164	Meetings and Seminars	3,966	4,510	2,652	185	35	2,958	0.39%	8327.35%
CONSOL-5165	Memberships	350	253	170	0	500	100	0.01%	(80.00%)
CONSOL-5166	Travel/Seminars	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5170	Miscellaneous	320	588	731	0	750	0	0.00%	(100.00%)
CONSOL-5175	Office Lease/Rent	0	0	0	234	0	0	0.00%	0.00%
CONSOL-5185	Materials and Supplies	1,404	1,111	2,644	757	1,475	2,140	0.29%	45.08%
CONSOL-5187	Tickets	1,452	613	1,860	1,718	1,400	2,200	0.29%	57.14%
CONSOL-5189	Telephone	21,165	12,336	10,951	11,122	10,240	8,580	1.15%	(16.21%)
CONSOL-5190	Utilities	2,529	3,531	2,786	4,675	4,675	5,800	0.77%	24.06%
CONSOL-5195	FEMA / Storm Expense	20,399	4,337	1,952	4,875	26,429	26,996	3.60%	2.15%
CONSOL-5192	Emergency Cleanup	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5200	Outside Audit	3,288	1,626	3,342	7,184	3,706	3,706	0.49%	0.00%
CONSOL-5202	Legal Fees	954	518	175	375	1,500	1,000	0.13%	(33.33%)
CONSOL-5204	Professional Fees	0	0	2,167	1,250	1,250	2,000	0.27%	60.00%
CONSOL-5230	Insurance - Property	53,309	65,998	69,223	73,101	87,395	103,389	13.80%	18.30%
CONSOL-5232	Insurance - Liability	4,149	4,437	4,340	4,854	4,065	4,329	0.58%	6.50%
CONSOL-5240	Mtc & Repairs-Building	9,876	18,261	16,262	5,000	5,000	12,850	1.71%	157.00%
CONSOL-5242	Mtc & Repairs-Equip	7,064	10,255	11,564	8,028	6,500	6,750	0.90%	3.85%
CONSOL-5254	Small Tools and Equipment	2,092	1,540	2,965	1,279	1,050	1,030	0.14%	(1.90%)
CONSOL-5256	Equipment Rental	172	0	4,310	0	0	0	0.00%	0.00%
CONSOL-5260	Gasoline	5,293	5,078	2,055	2,385	2,385	4,000	0.53%	67.71%
CONSOL-5401	Dumping Fees	1,954	1,107	0	975	975	1,500	0.20%	100.00%
CONSOL-5420	Port-o-lets	3,178	1,904	2,446	0	2,500	2,500	0.33%	0.00%
CONSOL-5625	First Aid Supplies	0	0	0	200	200	0	0.00%	100.00%
CONSOL-5710	Trash Barrel Liners	654	1,054	896	1,000	1,000	1,000	0.13%	0.00%
CONSOL-5720	Trash Barrels/Timbers	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5910	Car Counters & Cameras	750	0	0	0	0	0	0.00%	0.00%
CONSOL-6005	Cost of Sales-Snack Bar	0	0	0	0	0	0	0.00%	0.00%
CONSOL-6006	Cost of Sales-Bar/Alcohol	0	0	0	0	0	0	0.00%	0.00%
CONSOL-6010	Cost of Sales-Gift Shop	0	0	0	0	0	0	0.00%	0.00%
CONSOL-7006	Contingency-Board Approval	60,185	0	0	0	0	0	0.00%	0.00%
CONSOL-7100	Radio Expense	770	785	949	880	880	1,130	0.15%	28.41%
CONSOL-5257	Cap Asset Replacement Reserve	0	0	0	0	0	0	0.00%	0.00%
Total Materials, Supplies & Services		238,906	164,807	172,420	154,346	192,723	229,922	30.69%	19.30%
Total Expense		445,518	396,331	428,758	314,440	475,310	492,072	65.67%	3.53%

R.A. Appfel Park

Consolidated	Actual 2017	Actual 2018	Actual 2019	Actual 2020	Actual 2020	Actual 2021	Percent of Budget	Budget Increase or Decrease
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Capital Outlay & Debit Service

CONSOL-5250	Boddeker Drive Bridge (Contin	0	0	0	0	0	0.00%	0.00%	
CONSOL-5251	Debt Service-Principal	0	0	0	0	25,876	3.45%	0.00%	
CONSOL-5156	Debt Service-Interest	489	200	0	87	596	1,335	0.18%	124.04%
CONSOL-5253	Lease Payments-Prior Year	1,311	703	-405	0	0	0	0.00%	0.00%
CONSOL-5250	Capital Improvement	0	0	3,726	0	0	26,700	3.56%	100.00%
CONSOL-5255	Gain/Loss on Sale of Equip	-222	-2,706	-5,954	0	0	0	0.00%	0.00%
CONSOL-5830	Landscaping	400	0	0	0	0	2,000	0.27%	100.00%
CONSOL-5252	Lease Purchase	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5252	Equipment Purchase (Cash)	500	608	0	15,809	5,250	0	0.00%	100.00%
CONSOL-5252	Equipment Purchase (Financed)	0	0	0	0	9,000	56,300	7.51%	100.00%
Total Capital Outlay		2,478	-1,195	-2,634	15,896	14,846	112,211	14.98%	655.83%

Interfund Transfers

CONSOL-8003	Beach Cleaning Transfer	0	0	0	0	0	0	0.00%	0.00%
CONSOL-8007	Beach Patrol Transfer (Security	57,000	57,000	57,000	0	0	91,864	12.26%	0.00%
CONSOL-8008	Nourished Beach	0	0	0	0	0	0	0.00%	0.00%
CONSOL-8001	Stewart Beach	0	0	0	0	0	0	0.00%	0.00%
CONSOL-8017	Sand Replenishment Fund	37,349	43,857	37,504	0	0	0	0.00%	0.00%
CONSOL-8000	General Fund Transfer	84,901	96,639	91,972	46,043	46,043	53,126	7.09%	15.38%
Total Transfers		179,250	197,496	186,475	46,043	46,043	144,990	19.35%	214.90%

Total Consolidated Expenses	627,246	592,632	612,599	376,379	536,199	749,274	100.00%	39.74%
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Net Income	79,782	56,469	49,744	37,621	343,887	301,692
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Depreciation on Capitalized Equipment

RA-90-6500	Depreciation-Other Improvemen	0	0	0	0	0	0
RA-90-6505	Depreciation-Building	109,154	109,154	109,154	109,154	109,154	109,154
RA-90-6510	Depreciation-Bldg Improvemen	2,427	12,399	12,399	12,399	12,399	12,399
RA-90-6515	Depreciation-Machine & Equip	62,535	28,636	5,041	5,041	5,041	9,541
RA-90-6525	Depreciation-Auto & Trucks	33,874	30,287	16,051	16,051	16,051	16,051
RA-90-6530	Depreciation-Furniture & Fixtur	29,712	27,628	15,981	15,981	15,981	15,981
RA-90-6535	Depreciation-Naval Display	0	0	0	0	0	0
RA-90-6545	Depreciation-Big Reef	0	0	0	0	0	0
RA-90-6550	Depreciation-Play Ground Equi	0	0	0	0	0	0
Total Depreciation Expense		237,702	208,105	158,625	158,626	158,626	163,126

Net Income After Depreciation	(157,920)	(151,637)	(108,881)	(121,005)	185,261	138,566
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R.A. Apffel Park

Beach User Fees	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
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Income

Vehicle Admission Based on 39,769 vehicles: 20% @ \$12 (M-Th) 80% @ \$15 (Fri-Sun)

RA-51-4200	Vehicle Admissions	462,763	544,424	568,137	352,696	409,293	568,137	54.06%	38.81%
RA-51-4200	VA-Sand Replenishment Fund	37,349	43,857	0	0	0	0	0.00%	0.00%
RA-51-4200	Vehicle Admissions Spec Event	0	0	0	0	0	0	0.00%	0.00%
RA-51-4210	Park Pass Revenue	5,456	7,914	8,140	7,516	813	8,140	0.77%	901.85%
RA-51-4008	Sales Tax Refund	0	0	0	0	0	0	0.00%	0.00%
RA-51-4585	Miscellaneous Income	0	0	225	450	0	0	0.00%	0.00%
RA-51-4586	Donations Income	0	833	424	0	500	400	0.04%	0.00%
RA-51-4665	FEMA Reimbursement	0	0	28,943	2,412	392,054	347,000	33.02%	(11.49%)
RA-51-4666	Insurance Reimbursement	0	0	0	0	0	0	0.00%	0.00%
RA-51-4650	Grant-TX Parks & Wildlife	0	0	0	0	0	0	0.00%	0.00%
RA-51-4050	Loan/Line of Credit Proceeds	0	0	0	13,359	40,000	76,300	7.26%	100.00%
RA-51-4750	Transfer-General Fund	0	0	0	0	0	0	0.00%	0.00%
RA-51-4760	Transfer-Sand Replenishment	0	0	0	0	0	0	0.00%	0.00%
RA-51-4756	Transfer-Pocket Park 3	0	0	0	0	0	0	0.00%	0.00%
RA-51-4754	Transfer-Pocket Park 2	0	0	0	0	0	0	0.00%	0.00%
	Nonrecurring Revenue	0	0	0	0	0	0	0.00%	0.00%
	Total Revenue	505,568	597,027	605,869	376,432	842,660	999,977	95.15%	18.67%

Personnel Expense

RA-51-4680	Recovered Labor	0	0	0	0	0	0	0.00%	0.00%
RA-51-5000	Salaries	86,325	110,881	141,356	85,290	148,893	181,139	24.18%	21.66%
RA-51-5002	Field Auditor	5,778	2,997	3,080	139	0	0	0.00%	0.00%
RA-51-5031	Security	67,079	65,188	52,005	38,493	51,100	0	0.00%	(100.00%)
RA-51-5031	Special Event Security	0	0	0	0	0	0	0.00%	0.00%
RA-51-5038	Overtime	631	31	61	18	15	1,000	0.13%	100.00%
RA-51-5042	Incentive	0	0	0	0	0	3,100	0.41%	0.00%
RA-51-5048	Contract Labor	1,826	1,616	11,260	1,201	2,500	2,500	0.33%	0.00%
RA-51-5050	Payroll Taxes	11,985	13,578	16,542	9,320	20,277	13,857	1.85%	(31.66%)
RA-51-5055	Pension Plan	231	982	933	400	4,917	4,260	0.57%	(13.35%)
RA-51-5060	Insurance - Employees	8,975	5,895	7,681	2,061	17,409	18,881	2.52%	8.45%
RA-51-5061	Insurance-Contingency	0	0	0	0	1,741	1,888	0.25%	8.45%
RA-51-5065	Worker's Compensation	3,684	5,473	5,029	4,901	12,168	8,354	1.11%	(31.34%)
RA-51-5070	TEC-Unemployment	6,172	6,733	204	7,465	2,000	2,000	0.27%	0.00%
RA-51-5071	Sick Leave/Vacation Accrual	-1,658	1,123	0	1,401	1,401	621	0.08%	100.00%
RA-51-5075	Uniforms	1,047	1,421	1,686	502	700	1,000	0.13%	42.86%
RA-51-5078	Drug Testing/Backgrd Check	775	893	580	1,470	863	1,725	0.23%	100.00%
RA-51-5079	Employee Recruitment	443	1,351	497	0	550	1,100	0.15%	100.00%
RA-51-5080	Salary Contingency	0	0	0	0	0	3,475	0.46%	0.00%
	Total	193,291	218,159	240,915	152,659	264,535	244,901	32.69%	(7.42%)

R.A. Apffel Park

Beach User Fees		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
Operating Expense									
RA-51-5100	Alarm System	1,685	1,595	3,065	2,173	2,000	2,000	0.27%	0.00%
RA-51-5110	Auto Mileage Reimbursement	0	0	0	0	0	0	0.00%	0.00%
RA-51-5115	Advertising & Promotions	199	0	0	0	0	0	0.00%	0.00%
RA-51-5116	Bad Debt Expense	0	0	0	0	0	0	0.00%	0.00%
RA-51-5117	Bank Fees	1,459	2,462	2,568	2,873	3,000	3,350	0.45%	11.67%
RA-51-5118	Cash Over Short	12	-224	860	468	0	0	0.00%	0.00%
RA-51-5120	Cleaning Supplies	1,793	1,262	879	1,573	1,575	3,000	0.40%	90.48%
RA-51-5125	Contract Services	19,431	10,710	7,990	12,214	12,966	14,774	1.97%	13.94%
RA-51-5135	Data Processing/Software	1,121	887	1,896	1,032	3,445	1,926	0.26%	(44.09%)
RA-51-5140	Dues & Subscriptions	0	0	0	0	0	0	0.00%	0.00%
RA-51-5155	Office Supplies	735	1,250	1,740	370	750	1,365	0.18%	82.00%
RA-51-5157	Paper Goods	2,974	2,160	2,917	1,017	2,177	3,500	0.47%	60.77%
RA-51-5162	Signage	3,578	4,628	4,757	2,500	2,500	6,000	0.80%	140.00%
RA-51-5163	License/Permits	50	25	25	50	50	50	0.01%	0.00%
RA-51-5164	Meetings and Seminars	3,966	4,510	2,105	185	35	408	0.05%	1062.39%
RA-51-5165	Memberships	350	253	20	0	0	0	0.00%	0.00%
RA-51-5166	Travel/Seminars	0	0	0	0	0	0	0.00%	0.00%
RA-51-5170	Miscellaneous	320	588	731	0	250	0	0.00%	0.00%
RA-51-5175	Office Lease/Rent	0	0	0	234	0	0	0.00%	0.00%
RA-51-5185	Supplies	1,404	1,111	2,644	757	1,475	2,140	0.29%	45.08%
RA-51-5187	Tickets	1,452	613	1,860	1,718	1,400	2,200	0.29%	57.14%
RA-51-5189	Telephone/Cell/Internet	21,165	12,336	10,951	11,122	10,240	8,580	1.15%	(16.21%)
RA-51-5190	Utilities	2,529	3,531	2,786	4,675	4,675	5,800	0.77%	24.06%
RA-51-5192	Emergency Cleanup	0	0	0	0	0	0	0.00%	0.00%
RA-51-5195	FEMA/Storm Expense	20,399	4,337	1,952	4,875	26,429	26,996	3.60%	2.15%
RA-51-5200	Audit Fees	3,288	1,626	3,342	7,184	3,706	3,706	0.49%	0.00%
RA-51-5202	Legal Fees	1,229	518	100	1,625	1,500	1,000	0.13%	(33.33%)
RA-51-5204	Professional Fees	0	0	2,167	1,250	1,250	2,000	0.27%	60.00%
RA-51-5230	Insurance - Property	53,309	65,998	65,119	73,101	87,395	103,389	13.80%	18.30%
RA-51-5232	Insurance - Liability	100	1,670	115	1,186	4,065	4,329	0.58%	6.50%
RA-51-5234	Insurance - Claims	0	0	0	0	0	0	0.00%	0.00%
RA-51-5240	Mtc & Repairs-Building	9,876	18,261	16,230	5,000	5,000	12,850	1.71%	157.00%
RA-51-5242	Mtc & Repairs-Equipment	7,064	10,255	11,564	8,028	6,500	6,750	0.90%	3.85%
RA-51-5254	Small Tools & Equipment	2,092	1,540	2,965	1,279	1,050	1,030	0.14%	(1.90%)
RA-51-5256	Equipment Rental	172	0	4,310	0	0	0	0.00%	0.00%
RA-51-5260	Gasoline	5,293	5,078	2,055	2,385	2,385	4,000	0.53%	67.71%
RA-51-5401	Dumping Fees	1,954	1,107	0	975	975	1,500	0.20%	100.00%
RA-51-5420	Port-o-lets	3,178	1,904	2,446	0	2,500	2,500	0.33%	0.00%
RA-51-5625	First Aid Supplies	0	0	0	200	200	0	0.00%	100.00%
RA-51-5710	Trash Barrel Liners	654	1,054	896	1,000	1,000	1,000	0.13%	0.00%
RA-51-5720	Trash Barrels	0	0	0	0	0	0	0.00%	0.00%
RA-51-5910	Car Counters & Cameras	750	0	0	0	0	0	0.00%	0.00%
RA-51-7001	New Projects	0	0	0	0	0	0	0.00%	0.00%
RA-51-7006	Contingency-Board Approval	60,185	0	0	0	0	0	0.00%	0.00%
RA-51-7100	Radio Expense	770	785	949	880	880	1,130	0.15%	28.41%
RA-51-5257	Cap Asset Replacement Reserve	0	0	0	0	0	0	0.00%	0.00%
Total		234,534	161,829	162,006	151,928	191,373	227,272	30.33%	18.76%
Total Expense		427,825	379,988	402,921	304,587	455,907	472,173	63.02%	3.57%

R.A. Apffel Park

Beach User Fees	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
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Capital Outlay & Debt Service

RA-51-5251	Debit Service-Principal	0	0	0	0	0	25,876	3.45%	0.00%
RA-51-5156	Interest Expense	489	200	0	87	596	1,335	0.18%	124.04%
RA-51-5253	Lease Payments-Prior Year	1,311	703	-405	0	0	0	0.00%	0.00%
RA-51-5255	Gain/Loss Sale of Asset(4682)	-222	0	-5,954	0	0	0	0.00%	0.00%
RA-51-5250	Capital Improvement	0	0	3,726	0	0	26,700	3.56%	100.00%
RA-51-5830	Landscaping	400	0	0	0	0	2,000	0.27%	100.00%
RA-51-5253	Lease Purchase (Current Year)	0	0	0	0	0	0	0.00%	0.00%
RA-51-5252	Equipment Purchase (Cash)	500	608	0	15,809	5,250	0	0.00%	0.00%
RA-51-5252	Equipment Purchase (Financed)	0	0	0	0	9,000	56,300	7.51%	100.00%
Total Capital Outlay		2,478	1,511	-2,634	15,896	14,846	112,211	14.98%	655.83%

Interfund Transfers

RA-51-8003	Beach Cleaning Transfer	0	0	0	0	0	0	0.00%	0.00%
RA-51-8006	Beach Patrol Transfer (Security)	57,000	57,000	57,000	0	0	91,864	12.26%	0.00%
RA-51-8008	Nourished Beach	0	0	0	0	0	0	0.00%	0.00%
RA-51-8012	Sand Replenishment Fund	37,349	43,857	37,504	0	0	0	0.00%	0.00%
RA-51-8000	General Fund Transfer	50,557	62,295	57,628	43,253	43,253	49,907	6.66%	0.00%
Total Transfers		144,906	163,152	152,131	43,253	43,253	141,771	18.92%	227.77%

Total Parking Expense	575,209	544,650	552,419	363,736	514,006	726,155	96.91%	41.27%
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Net Income	(69,642)	52,378	53,449	12,696	328,653	273,822
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R.A. Apffel Park

Other Income & Expense	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
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Income

RA-52-4041	Concession-Unrestricted	22,100	25,892	21,375	31,818	15,528	23,889	2.27%	53.85%
RA-52-4050	Loan/Line of Credit Proceeds	0	0	0	0	0	0	0.00%	0.00%
RA-52-4335	Umbrella Rentals	12,000	12,000	12,000	5,750	7,150	12,000	1.14%	67.83%
RA-52-4340	Pavilion Rental	5,550	5,925	4,100	0	4,349	4,100	0.39%	(5.71%)
RA-52-4338	Special Event	8,123	7,900	19,000	0	10,400	11,000	1.05%	5.77%
RA-52-4436	Water Slide	0	0	0	0	0	0	0.00%	100.00%
RA-52-2227	Less: Sales Tax-Water Slide		0	0	0	0	0	0.00%	100.00%
RA-52-4585	Miscellaneous	271	356	0	0	0	0	0.00%	0.00%
RA-52-4740	Transfer - Debt Service	153,417	0	0	0	0	0	0.00%	0.00%

Other Income 201,460 52,073 56,475 37,568 37,426 50,989 4.85% 36.24%

Expenses

Personnel Expense

RA-52-5000	Salaries	11,803	11,649	11,924	6,211	13,141	14,538	1.94%	10.64%
RA-52-5038	Overtime	19	0	0	0	0		0.00%	0.00%
RA-52-5042	Incentive	0	0	0	0	0	0	0.00%	0.00%
RA-52-5050	Payroll Taxes	902	873	908	463	2,708	1,112	0.15%	(58.93%)
RA-52-5055	Pension	387	487	75	117	714	727	0.10%	1.82%
RA-52-5060	Insurance - Employees	-100	0	0	0	0	0	0.00%	0.00%
RA-52-5061	Insurance-Contingency	0	0	0	0	0	0	0.00%	0.00%
RA-52-5065	Worker's Compensation	309	357	1,771	645	1,490	436	0.06%	(70.73%)
RA-52-5070	TEC-Unemployment	0	0	0	0	0		0.00%	0.00%
RA-52-5075	Uniforms	0	0	0	0	0	0	0.00%	0.00%
RA-52-5078	Drug Testing/Backgrd Check	0	0	0	0	0	0	0.00%	100.00%
RA-52-5079	Employment Recruit/Relocate	0	0	744	0	0	0	0.00%	0.00%
RA-52-5080	Salary Contingency	0	0	0	0	0	436	0.06%	0.00%
Total		13,320	13,366	15,422	7,435	18,053	17,250	2.30%	(4.45%)

Operating Expense

RA-52-5117	Bank Charges	132	210	131	0	350	0	0.00%	(100.00%)
RA-52-5115	Advertising/Promotions	467	0	650	0	0	0	0.00%	0.00%
RA-52-5116	Bad Debt Expense	0	0	500	0	0	0	0.00%	0.00%
RA-52-5135	Data Processing/Software Mtc	0	0	0	0	0	0	0.00%	0.00%
RA-52-5164	Meetings and Seminars	0	0	547	0	0	2,550	0.34%	0.00%
RA-52-5165	Memberships	0	0	150	0	500	100	0.01%	(80.00%)
RA-52-5170	Miscellaneous	0	0	0	0	500	0	0.00%	(100.00%)
RA-52-5202	Legal	-275	0	75	-1,250	0	0	0.00%	0.00%
RA-52-5230	Insurance - Property	0	0	4,104	0	0	0	0.00%	0.00%
RA-52-5232	Insurance - Liability	4,049	2,768	4,225	3,668	0	0	0.00%	0.00%
RA-52-5240	Mtc & Repairs-Building	0	0	32	0	0	0	0.00%	0.00%
RA-52-5256	Equipment Rental	0	0	0	0	0	0	0.00%	0.00%
RA-52-7100	Radio Expense	0	0	0	0	0	0	0.00%	100.00%
Total		4,372	2,978	10,414	2,418	1,350	2,650	0.35%	96.30%

R.A. Apfel Park

Other Income & Expense	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
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Capital Outlay & Debt Service

RA-52-5250	Capital Improvements(Financed	0	0	0	0	0	0.00%	0.00%
RA-52-5252	Equipment Purchase (Cash)	0	0	0	0	0	0.00%	0.00%
RA-52-5252	Equipment Purchase (Financed)	0	0	0	0	0	0.00%	0.00%
RA-52-5255	Gain#4682/Loss Equip Dispos	0	-2,706	0	0	0	0.00%	0.00%
Total		0	-2,706	0	0	0	0.00%	0.00%

Interfund Transfers

RA-52-8000	General Fund Allocation	34,344	34,344	34,344	2,790	2,790	3,219	0.43%	15.38%
RA-52-8006	Beach Patrol (Security)	0	0	0	0	0	0	0.00%	0.00%
Total Transfers		34,344	34,344	34,344	2,790	2,790	3,219	0.43%	15.38%

Total Expense	52,036	47,982	60,180	12,643	22,193	23,119	3.09%	4.17%
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Net Income: Other	149,424	4,091	(3,705)	24,925	15,233	27,870
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Net Income Dept 51 & 52	79,782	56,469	49,744	37,621	343,887	301,692
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2020-2021 PROPOSED BUDGET

R.A. Apffel

Line Item Support

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Beach User Dept 51 Cost</u>	<u>Unrestricted Dept 52 Cost</u>
5042	Incentive Salary	Manager Incentive	\$ 3,100	\$ -
5048	Contract Labor	Park Cars 20 ea @ 5 hrs x \$15/hr	\$ 2,500	\$ -
5075	Uniforms	Polos, Manager Shirts, Hats	\$ 1,000	\$ -
5078	Drug/Background Checks	Drug Tests (20 @ \$25)	\$ 625	\$ -
		Background Checks (20 @ \$44)	\$ 1,100	\$ -
			\$ 1,725	\$ -
5079	Employee Recruitment	Job Postings/Relocation Expense	\$ 1,100	\$ -
5080	Salary Contingency	3.0% Merit	\$ 3,475	\$ -
5100	Alarms	Alarm (\$65-Pav; \$70-Fire) x 12	\$ 1,620	\$ -
		Batteries/Personnel code changes/Etc.	\$ 380	\$ -
			\$ 2,000	\$ -
5120	Cleaning Supplies	Soap, Gloves, Disinfectant, Sanitizer, etc.	\$ 3,000	\$ -
5125	Contract Services	Dumpsters \$1000/mth (30 yd)	\$ 10,000	\$ -
		Pest Control	\$ 1,440	\$ -
		Mosquito Control \$175 @ 7 mths	\$ 1,225	\$ -
		Money Counters Contract (annual)	\$ 600	\$ -
		Sparklets Rental (\$2/mth x 12)	\$ 24	\$ -
		Sparklets Products & other Chgs	\$ 500	\$ -
		Backflow Inspection (Annual)	\$ 400	\$ -
		Fire Extinguisher Inspection	\$ 35	\$ -
		Fire Alarm Inspection (Annual)	\$ 50	\$ -
		Miscellaneous	\$ 500	\$ -
			\$ 14,774	\$ -
5135	Data Process/Software Mtc	GCS Uattend Time Clock	\$ 500	\$ -
		GCS DocsVault (Annual Mtc) 1 user	\$ 100	\$ -
		Cognito Form Software @ \$10 p/month	\$ 120	\$ -
		Facility Dude Software (Annual)	\$ 506	\$ -
		When to Work (Scheduling Software)	\$ 200	\$ -
		Misc Software & Upgrades	\$ 500	\$ -
			\$ 1,926	\$ -
5156	Interest Expense	New: Capital Projects	\$ 985	\$ -
		New: Capital Equipment	\$ 350	\$ -
			\$ 1,335	\$ -
5157	Paper Goods	Toilet Paper/Paper Towels	\$ 3,500	\$ -
5162	Signage	New Entrance Sign, Hours and Rules, Replacements	\$ 6,000	\$ -

2020-2021 PROPOSED BUDGET

R.A. Apffel

Line Item Support

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Beach User Dept 51 Cost</u>	<u>Unrestricted Dept 52 Cost</u>
5163	Licenses/Permits	COG Dumpster Permit	\$ 25	\$ -
		Alarm Permit	\$ 25	\$ -
			\$ 50	\$ -
5164	Meetings & Seminars	Turtle Training (2 @ \$50/ea)	\$ 100	\$ -
		CPR Training (14 @ \$22/ea)	\$ 308	\$ -
		GHLA (Mgr/Asst Mgr)	\$ -	\$ 50
		Miscellaneous - Leadership and staff training	\$ -	\$ 2,500
			\$ 408	\$ 2,550
5165	Memberships	TRAPS (Mgr)	\$ -	\$ 100
5185	Materials & Supplies	Insect Repellant (8 cs @ \$80/cs)	\$ 640	\$ -
		Misc: Screws, nuts, bolts, gas cans, rope, chains, locks, valves, oil for machines, grass cutter line, pvc pipe, bottled water, etc.	\$ 1,500	\$ -
			\$ 2,140	\$ -
5187	Tickets	Park Season Passes	\$ 200	\$ -
		Gate Tickets	\$ 2,000	\$ -
			\$ 2,200	\$ -
5189	Telephone/Cell/Internet	T-Mobile (2 Hot Spot @ \$30/ea per mth)	\$ 360	\$ -
		Cell Reimburse (Mgr) \$75/mth ea	\$ 900	\$ -
		Distinct Data Ph (1 line @ \$35/ea)	\$ 420	\$ -
		AT&T (1 line @ \$50/mth)	\$ 600	\$ -
		Satellite Internet (2 @ \$200/mth ea)	\$ 4,800	\$ -
		Misc (repairs, equipment, etc.)	\$ 1,500	\$ -
			\$ 8,580	\$ -
5190	Utilities	City of Galveston-Water	\$ 2,000	\$ -
		Electricity	\$ 3,800	\$ -
			\$ 5,800	\$ -
4665	FEMA Reimbursement	EB-102 Pavilion Replacement (Ike)	\$ (347,000)	\$ -
5195	FEMA	EB-102 Pavilion Replacement (Ike)	\$ 1,450	\$ -
		BR-100 Big Reef (Ike)	\$ 1,335	\$ -
		RA-H100 RA Cat G/roof (Harvey)	\$ 24,211	\$ -
			\$ 26,996	\$ -
5204	Professional Fees	Maximus	\$ 1,250	\$ -
		Coastal Strategies (John Lee)	\$ 750	\$ -
			\$ 2,000	\$ -

2020-2021 PROPOSED BUDGET

R.A. Apffel

Line Item Support

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Beach User Dept 51 Cost</u>	<u>Unrestricted Dept 52 Cost</u>
5240 M & R Building		Plumbing	\$ 2,500	\$ -
		Electrical	\$ 2,500	\$ -
		HVAC	\$ 500	\$ -
		Paint	\$ 750	\$ -
		Boardwalk	\$ 4,000	\$ -
		Fire Suppression system	\$ 1,250	\$ -
		Bollards	\$ 600	\$ -
		Fencing	\$ 500	\$ -
		Masonry	\$ 250	\$ -
		\$ 12,850	\$ -	
5242 M & R Equipment		Security Vehicles	\$ 1,500	\$ -
		Park Vehicles (including Utility)	\$ 1,500	\$ -
		Golf Carts	\$ 250	\$ -
		Tractor & Surf Rake	\$ 1,000	\$ -
		Miscellaneous	\$ 2,500	\$ -
			\$ 6,750	\$ -
5250 Capital Improvements	3 yrs @ 1.75% Int) Offset in #4050-Loan Proceeds * All Financed via Line of Cr	* New fencing underneath pavilion	\$ 20,000	\$ -
		Volleyballs Frames	\$ 6,700	\$ -
			\$ 26,700	\$ -
5252 Equipment Purchase	* Financed via Line of Cr 3 yrs @ 1.75% Int Offset in #4050-Loan Proceeds	* Camera System	\$ 3,300	\$ -
		* John Deere 3 Series Tractor w/ FE Loader, brush hog, & auger	\$ 35,000	\$ -
		*Pavilion Door Replacement (Roll-Up Doors)	\$ 18,000	\$ -
			\$ 56,300	\$ -
5254 Small Tools & Equipment		Tiller	\$ 400	\$ -
		Portable A/C for ticket booths x 2 @ \$380	\$ 380	\$ -
		Push Mower	\$ 250	\$ -
		\$ 1,030	\$ -	
5420 Port-o-Lets		4 units serviced 2x per week all season	\$ 2,500	\$ -
7100 Radios		Airtime (7 ea @ 90) GCEM	\$ 630	\$ -
		Misc Parts/Repairs/Batteries	\$ 500	\$ -
			\$ 1,130	\$ -

**STEWART BEACH PARK
PROPOSED BUDGET FISCAL YEAR 2020/2021
OPERATIONS**

REVENUES		2,534,652
TOTAL OPERATING REVENUE		<u>2,534,652</u>
PERSONNEL EXPENSE	(376,130)	
MATERIAL / SUPPLIES / SERVICES	(2,402,366)	
TOTAL OPERATING EXPENSE		<u>(2,778,496)</u>
NET OPERATING INCOME		<u>(243,845)</u>

OTHER REVENUE/EXPENSE

INTERFUND TRANSFERS IN		391,280
NONRECURRING REVENUE SOURCE		48,372
TOTAL OTHER REVENUE		<u>439,652</u>
INTERFUND TRANSFERS-OUT	(182,819)	
TOTAL OTHER EXPENSE		<u>(182,819)</u>
NET INCOME AFTER TRANSFERS		<u>12,988</u>

CAPITAL OUTLAY

LOAN PROCEEDS FOR CAPITAL EXP.		65,000
TOTAL OTHER REVENUE		<u>65,000</u>
CAPITAL EXPENDITURES	(88,829)	
LANDSCAPING	(10,000)	
EQUIPMENT	(12,000)	
TOTAL CAPITAL EXPENDITURES		<u>(110,829)</u>
NET INCOME AFTER CAPITAL		<u>(32,840)</u>

FEMA

FEMA - REIMBURSEMENT		34,000
FEMA- EXPENSE	(1,160)	
NET FEMA		<u>32,840</u>

NET INCOME AFTER FEMA		<u>(0)</u>
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BEGINNING CASH RESERVE		493,338
NET INCOME FISCAL YEAR 2020/2021		(48,372)
ENDING CASH		444,966

Stewart Beach

<u>PERSONNEL SUMMARY</u>	<u>Full time</u>	<u>Part Time</u>	<u>Seasonal</u>
<u>Vehicle Admissions</u>			
Manager (95%)	0.95	0.00	0.00
Guest Experience Mgr (20%)	0.20	0.00	0.00
Office Coordinator	0.08	0.00	0.00
COO (10%)	0.10	0.00	0.00
Relief Manager	0.00	0.00	1.00
Gate/Slide Attendant	0.00	0.00	5.00
Pavilion Attendant	0.00	0.00	3.00
Grounds Maintenance	1.00	0.00	3.00
Subtotal	2.33	0.00	12.00
<u>Pavilion</u>			
Manager (5%)	0.05	0.00	0.00
Parks GM (25%)	0.25	0.00	0.00
Subtotal	0.30	0.00	0.00
Total	2.63	0.00	12.00

Stewart Beach

CONSOLIDATED		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percentage of Budget	Budget Increase or Decrease
Income	Vehicle Admission Based on 66,492 vehicles: 30% @ \$12 (M-Th) 70% @ \$15 (Fri-Sun)								
CONSOL-4200	Vehicle Admissions	794,827	898,746	927,794	648,300	747,891	927,794	30.67%	24.05%
CONSOL-4200	Vehicle Adm. Beach Nourishment	146,402	165,365	0	0	0	0	0.00%	0.00%
CONSOL-4210	Park Pass Revenue	5,456	7,765	8,107	7,416	813	8,000	0.26%	884.62%
CONSOL-4338	Special Event Revenue	1,250	3,950	1,250	0	1,000	1,000	0.03%	0.00%
CONSOL-4340	Community Room Rental	11,356	14,425	7,000	0	6,482	1,000	0.03%	(84.57%)
CONSOL-4405	Beach Service	84,569	117,956	85,952	20,308	74,750	90,000	2.98%	20.40%
CONSOL-4410	Snow Cone Concession	0	17,775	11,667	13,170	8,725	8,725	0.29%	0.00%
CONSOL-4416	Pavilion Concession	29,000	29,568	29,569	11,289	14,758	29,500	0.98%	99.89%
CONSOL-4425	BP & UP Office (Rent)	32,144	32,144	32,144	32,144	32,144	32,144	1.06%	0.00%
CONSOL-4041	Miscellaneous Concessions	45,123	9,250	10,272	19,003	15,000	10,000	0.33%	(33.33%)
CONSOL-4041	Helicopter Rides	0	0	0	0	11,000	11,000	0.36%	0.00%
CONSOL-4436	Water Slide	0	8,300	0	0	53,674	16,500	0.55%	(69.26%)
CONSOL-2227	Less: Sales Tax-Water Slide	0	0	0	0	-4,428	-1,361	-0.05%	100.00%
CONSOL-4585	Miscellaneous Income	158	416	396	520	0	0	0.00%	0.00%
CONSOL-4586	Donations Income	0	3,274	350	628	2,500	350	0.01%	(86.00%)
CONSOL-4650	Grant Proceeds	0	0	0	0	0	1,400,000	46.28%	0.00%
CONSOL-4665	FEMA Reimbursement	0	0	18,427	488	0	34,000	1.12%	0.00%
CONSOL-4666	Insurance Reimbursement	0	3,120	0	0	0	0	0.00%	0.00%
CONSOL-4050	Loan Proceeds-Cap Improvements	0	0	0	0	121,000	65,000	2.15%	100.00%
CONSOL-4705	Transfer-Beach Patrol	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4752	Transfer - Pocket Park 1	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4740	Transfer- Debt Service	138,483	28,623	278,149	0	350,000	391,280	12.94%	11.79%
CONSOL-4760	Transfer - Sand Replenishment	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4699	Nonrecurring Revenue Source	0	0	0	144,864	208,549	48,372	1.60%	0.00%
Total Admissions		1,288,769	1,340,678	1,411,074	898,130	1,643,858	3,073,303	100.00%	86.96%

Expense

PERSONNEL

CONSOL-5000	Salaries	195,471	195,900	217,635	198,708	232,234	257,648	8.38%	10.94%
CONSOL-5002	Field Auditor	5,778	2,997	3,079	139	0	0	0.00%	0.00%
CONSOL-5031	Security	50,794	48,375	46,954	46,609	43,000	0	0.00%	(100.00%)
CONSOL-5038	Overtime	1,030	1,354	312	18	313	900	0.03%	187.54%
CONSOL-5042	Incentive	0	0	0	0	0	3,100	0.10%	0.00%
CONSOL-5048	Contract Labor	1,596	0	1,800	0	0	3,000	0.10%	0.00%
CONSOL-5050	Payroll Taxes	18,675	18,844	21,547	18,582	25,705	19,710	0.64%	(23.32%)
CONSOL-5055	Pension Plan	4,933	4,116	2,862	5,226	6,142	6,624	0.22%	7.85%
CONSOL-5060	Insurance - Employees	25,107	31,217	28,122	31,696	35,352	48,124	1.57%	36.13%
CONSOL-5061	Insurance - Contingency	0	0	0	0	3,535	4,812	0.16%	36.13%
CONSOL-5065	Worker's Compensation	5,955	7,583	7,206	6,172	15,520	10,925	0.36%	(29.61%)
CONSOL-5070	TEC-unemployment	6,642	2,517	3,337	25,972	6,500	6,500	0.21%	0.00%
CONSOL-5071	Sick Leave/Vacation Accrual	(5,159)	(3,655)	4,234	1,583	1,583	5,397	0.18%	240.95%
CONSOL-5075	Uniforms	1,720	2,267	2,697	2,291	2,500	2,000	0.07%	(20.00%)
CONSOL-5078	Drug Testing/Background Check	1,257	1,637	1,002	2,131	2,105	2,415	0.08%	14.73%
CONSOL-5079	Employment Recruitment	271	956	2,201	89	79	1,000	0.03%	1160.24%
CONSOL-5080	Salary Contingency	0	0	0	0	986	3,975	0.13%	303.12%
Total Personnel		314,069	314,108	342,987	339,217	375,555	376,130	12.24%	0.15%

Stewart Beach

CONSOLIDATED		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percentage of Budget	Budget Increase or Decrease
<i>MATERIALS, SUPPLIES & SERVICES</i>									
CONSOL-5100	Alarm System	2,070	2,840	2,390	2,465	2,800	2,800	0.09%	0.00%
CONSOL-5110	Auto Mileage Reimbursement	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5115	Advertising & Promotions	8,711	12,501	538	185	11,500	17,500	0.57%	52.17%
CONSOL-5117	Bank Fees	4,481	4,810	7,998	3,680	12,481	12,481	0.41%	0.00%
CONSOL-5166	Bad Debt Expense	0	0	11,104	0	0	0	0.00%	0.00%
CONSOL-5118	Cash Over/Short	2,904	(442)	(282)	(3,205)	0	0	0.00%	0.00%
CONSOL-5120	Cleaning Supplies	5,738	3,950	834	2,761	4,000	4,000	0.13%	0.00%
CONSOL-5125	Contract Services	27,611	24,209	19,978	24,525	27,200	27,460	0.89%	0.96%
CONSOL-5130	Copier Usage	0	0	62	0	150	0	0.00%	100.00%
CONSOL-5135	Data Processing/Software	1,249	1,746	2,846	2,800	2,200	1,890	0.06%	(14.09%)
CONSOL-5155	Office Supplies	1,663	2,004	787	1,045	1,100	1,500	0.05%	36.36%
CONSOL-5157	Paper Goods	1,752	3,544	4,981	2,172	3,000	4,000	0.13%	33.33%
CONSOL-5162	Signage	9,486	5,882	3,996	2,200	2,300	10,000	0.33%	334.78%
CONSOL-5163	Licenses/Permits	1,320	45	45	20	1,070	570	0.02%	(46.73%)
CONSOL-5164	Meeting/Seminars	4,685	4,758	2,329	345	250	2,850	0.09%	1040.00%
CONSOL-5165	Memberships	775	333	70	0	50	535	0.02%	970.00%
CONSOL-5170	Miscellaneous	5,316	3,217	3,046	10,127	7,000	6,000	0.20%	(14.29%)
CONSOL-5185	Materials & Supplies	1,610	1,672	647	420	1,000	1,600	0.05%	60.00%
CONSOL-5187	Tickets	1,452	613	3,237	1,718	2,500	3,237	0.11%	29.48%
CONSOL-5189	Telephone/Cells/Internet	16,359	20,182	14,398	16,695	20,100	20,980	0.68%	4.38%
CONSOL-5190	Utilities	32,331	46,080	44,931	56,200	56,200	56,200	1.83%	0.00%
CONSOL-5195	FEMA/ Storm Expense	6,907	3,607	1,726	14,739	3,230	1,160	0.04%	(64.09%)
CONSOL-5200	Outside Audit	4,435	2,965	4,834	5,360	5,360	5,360	0.17%	0.00%
CONSOL-5202	Legal Fees	1,410	1,035	771	6,720	1,500	1,500	0.05%	0.00%
CONSOL-5204	Professional Fees	5,000	13,315	18,035	16,600	17,750	17,000	0.55%	(4.23%)
CONSOL-5230	Insurance - Property	78,565	99,616	130,249	138,141	138,141	167,427	5.45%	21.20%
CONSOL-5232	Insurance - Liability	6,147	6,462	5,575	6,860	5,358	5,454	0.18%	1.79%
CONSOL-5234	Insurance - Claims	877	38	0	0	0	0	0.00%	0.00%
CONSOL-5240	M & R Building	45,875	27,561	31,681	47,930	60,000	51,000	1.66%	(15.00%)
CONSOL-5242	M & R Equipment	13,529	13,417	14,259	15,513	15,000	12,500	0.41%	(16.67%)
CONSOL-5254	Small Tools & Equipment	1,297	2,671	750	1,000	1,000	1,268	0.04%	26.80%
CONSOL-5256	Equipment Rental	770	615	1,892	0	0	0	0.00%	0.00%
CONSOL-5260	Gasoline	8,413	7,534	5,698	7,215	10,000	6,000	0.20%	(40.00%)
CONSOL-5370	Courier Service	0	10	65	0	0	0	0.00%	0.00%
CONSOL-5401	Dumping Fees	1,954	1,302	0	500	500	2,000	0.07%	100.00%
CONSOL-5407	Grant	20,000	0	0	0	0	1,400,000	45.55%	0.00%
CONSOL-5420	Port-o-Lets	2,661	2,331	1,372	5,809	3,876	4,224	0.14%	8.98%
CONSOL-5610	Community Awareness	0	0	0	0	0	15,000	0.49%	100.00%
CONSOL-5625	First Aid Supplies	0	0	0	0	100	200	0.01%	100.00%
CONSOL-5710	Trash Barrel Liners	0	356	846	999	1,000	500	0.02%	(50.00%)
CONSOL-5720	Trash Barrels	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5910	Car Counters/Cameras	2,547	1,259	0	0	0	4,000	0.13%	0.00%
CONSOL-7000	Special Projects	0	15,200	15,000	0	0	0	0.00%	100.00%
CONSOL-7001	Special Projects - New	0	0	0	0	0	143,000	4.65%	0.00%
CONSOL-7006	Contingency-Board Approval	139,982	28,623	181,742	36,224	500,000	391,280	12.73%	(21.74%)
CONSOL-7100	Radios	1,220	1,324	900	468	1,050	1,050	0.03%	0.00%
CONSOL-5257	Capital Asset Replacement Reserve	0	0	0	0	0	0	0.00%	0.00%
Total Materials, Supplies & Services		471,100	367,188	539,330	428,232	918,766	2,403,526	78.21%	161.60%
Net Income Excl Capital & Transfers		503,599	659,383	528,757	130,682	349,538	293,647		(15.99%)

Stewart Beach

CONSOLIDATED	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percentage of Budget	Budget Increase or Decrease
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CAPITAL OUTLAY & DEBT SERVICE

CONSOL-5250	Capital Improvements	0	12,024	0	28,778	72,532	65,000	2.11%	(10.38%)
CONSOL-5250	Debt Service Principal	0	0	0	0	40,335	22,204	0.72%	(44.95%)
CONSOL-5250	Debt Service Interest	448	187	0	105	2,119	1,625	0.05%	(23.31%)
CONSOL-5253	Lease Payments - Prior Year	1,144	269	(405)	0	0	0	0.00%	0.00%
CONSOL-5252	Equipment Purchase	1,795	708	8,015	21,617	44,000	12,000	0.39%	(72.73%)
CONSOL-5253	Leased Equipment	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5255	Gain/Loss on Sale of Equipment	(934)	0	(658)	0	0	0	0.00%	0.00%
CONSOL-5830	Landscaping	2,490	0	959	0	0	10,000	0.33%	0.00%
Total Capital Outlay		4,943	13,187	7,911	50,500	158,986	110,829	3.61%	(30.29%)

Total Expense	790,112	694,483	890,228	817,949	1,453,307	2,890,485	94.05%	98.89%
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TRANSFERS

CONSOL-8003	Beach Cleaning Transfer	0	0	0	0	0	0	0.00%	0.00%
CONSOL-8006	Beach Patrol-Security	84,000	84,000	84,000	0	0	90,789	2.95%	0.00%
CONSOL-4720	NB (Nourishment)	0	0	0	0	0	0	0.00%	0.00%
CONSOL-8007	Dellanera Park Cap Improvement	0	0	0	0	0	0	0.00%	0.00%
CONSOL-8008	R. A. Apffel	0	0	0	0	0	0	0.00%	0.00%
CONSOL-8017	Sand Replenishment (Restricted)	146,402	165,365	130,639	0	0	0	0.00%	0.00%
CONSOL-8006	Seawolf Park	0	0	0	0	0	0	0.00%	0.00%
CONSOL-8000	General Fund Allocation	94,668	109,968	93,590	79,759	79,759	92,030	2.99%	15.38%
Total Transfers		325,071	359,333	308,229	79,759	79,759	182,819	5.95%	129.21%

Total Parking Expense	1,115,183	1,053,815	1,198,457	897,708	1,533,066	3,073,304	100.00%	100.47%
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Net Consolidated Income	173,586	286,863	212,617	422	110,793	(0)
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Depreciation on Capitalized Assets

SB-90-6500	Depreciation-Other Improvement	11,797	11,797	11,797	11,797	11,797	11,797
SB-90-6510	Depreciation-Bldg Improvements	104,546	112,596	115,169	114,770	114,770	110,770
SB-90-6515	Depreciation-Machine & Equip	86,857	54,927	13,881	13,882	13,882	13,882
SB-90-6525	Depreciation-Auto & Trucks	44,003	41,134	11,357	17,036	17,036	17,036
SB-90-6530	Depreciation-Furniture & Fixtures	11,648	11,648	0	0	0	0
SB-90-6550	Depreciation-Play Ground Equip	22,295	22,295	7,160	7,160	7,160	7,160
Total Depreciation Expense		281,146	254,397	159,365	164,645	164,645	160,645
Net Income After Depreciation		(107,560)	32,467	53,252	(164,223)	(53,852)	(160,645)

Stewart Beach

BEACH USER FEES	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percentage of Budget	Budget Increase or Decrease
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Income

Vehicle Admission Based on 66,492 vehicles: 30% @ \$12 (M-Th) 70% @ \$15 (Fri-Sun)

SB-51-4200	Vehicle Admissions	794,827	898,746	927,794	648,300	747,891	927,794	30.67%	24.05%
SB-51-4200	Vehicle Adm. Beach Nourishment	146,402	165,365	0	0	0	0	0.00%	0.00%
SB-51-4210	Park Pass Revenue	5,456	7,765	8,107	7,416	813	8,000	0.26%	884.62%
SB-51-4585	Miscellaneous Income	0	0	0	520	0	0	0.00%	0.00%
SB-51-4586	Donations Income	0	431	350	628	2,500	0	0.00%	0.00%
SB-51-4665	FEMA Reimbursement	0	0	18,427	488	0	34,000	1.12%	0.00%
SB-51-4666	Insurance Reimbursement	0	3,120	0	0	0	0	0.00%	0.00%
SB-51-4050	Loan/Line of Credit Proceeds	0	0	0	0	121,000	65,000	2.15%	100.00%
	Nonrecurring Revenue Source	0	0	0	144,864	208,549	48,372	1.60%	0.00%
	Total Admissions	946,685	1,075,427	954,677	802,216	1,080,753	1,083,166	34.21%	0.22%

Expense

PERSONNEL

SB-51-5000	Salaries	173,435	175,634	197,220	186,464	207,582	232,430	7.56%	11.97%
SB-51-5002	Field Auditor	5,778	2,997	3,079	139	0	0	0.00%	0.00%
SB-51-5031	Security	50,794	48,375	46,954	46,609	43,000	0	0.00%	(100.00%)
SB-51-5038	Overtime	1,030	1,354	312	18	313	900	0.03%	187.54%
SB-51-5042	Incentive	0	0	0	0	0	3,100	0.10%	100.00%
SB-51-5048	Contract Labor	1,596	0	1,800	0	0	3,000	0.10%	0.00%
SB-51-5050	Payroll Taxes	17,028	17,325	19,989	17,660	23,819	17,781	0.58%	(25.35%)
SB-51-5055	Pension Plan	4,025	3,174	2,784	4,862	4,910	5,363	0.17%	9.24%
SB-51-5060	Insurance - Employees	25,107	21,490	26,280	31,350	34,114	37,349	1.22%	9.48%
SB-51-5061	Insurance - Contingency	0	0	0	0	3,411	3,735	0.12%	9.48%
SB-51-5065	Worker's Compensation	5,394	6,963	6,823	5,712	14,482	10,168	0.33%	(29.79%)
SB-51-5070	TEC-unemployment	6,642	2,517	3,337	25,972	6,500	6,500	0.21%	0.00%
SB-51-5071	Sick Leave/Vacation Accrual	-5,159	-3,655	4,234	1,583	1,583	5,397	0.18%	240.95%
SB-51-5075	Uniforms	1,720	2,267	2,697	2,291	2,500	2,000	0.07%	(20.00%)
SB-51-5078	Drug Testing/Background Check	1,257	1,637	1,002	2,131	2,105	2,415	0.08%	14.73%
SB-51-5079	Employee Recruitment/Relocate	271	956	2,201	89	79	1,000	0.03%	1160.24%
SB-51-5080	Salary Contingency	0	0	0	0	0	3,975	0.13%	0.00%
	Total Personnel	288,918	281,033	318,713	324,881	344,399	335,113	10.90%	(2.70%)

Stewart Beach

BEACH USER FEES		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percentage of Budget	Budget increase or Decrease
<i>MATERIALS, SUPPLIES & SERVICES</i>									
SB-51-5100	Alarm System	2,070	2,250	1,850	1,865	2,200	2,200	0.07%	0.00%
SB-51-5115	Advertising & Promotions	0	0	0	0	0	0	0.00%	0.00%
SB-51-5117	Bank Fees	4,190	4,527	7,837	3,637	12,081	12,081	0.39%	0.00%
SB-51-5118	Cash Over/Short	2,904	(442)	(282)	(3,205)	0	0	0.00%	0.00%
SB-51-5120	Cleaning Supplies	5,738	3,950	834	2,761	4,000	4,000	0.13%	0.00%
SB-51-5125	Contract Services	27,611	24,209	19,978	24,525	27,200	27,460	0.89%	0.96%
SB-51-5130	Copier Usage	0	0	62	0	150	0	0.00%	100.00%
SB-51-5135	Data Processing/Software	1,249	1,746	2,846	2,800	2,200	1,890	0.06%	(14.09%)
SB-51-5155	Office Supplies	1,663	2,004	787	1,045	1,100	1,500	0.05%	36.36%
SB-51-5157	Paper Goods	1,752	3,544	4,981	2,172	3,000	4,000	0.13%	33.33%
SB-51-5162	Signage	9,486	5,882	3,996	2,200	2,300	10,000	0.33%	334.78%
SB-51-5163	Licenses/Permits	1,320	45	45	20	1,070	570	0.02%	(46.73%)
SB-51-5164	Meeting/Seminars	4,685	4,709	1,211	315	165	1,300	0.04%	687.88%
SB-51-5165	Memberships	775	333	20	0	0	0	0.00%	0.00%
SB-51-5170	Miscellaneous	5,316	374	3,046	10,127	7,000	4,000	0.13%	(42.86%)
SB-51-5185	Materials & Supplies	1,610	1,672	647	420	1,000	1,600	0.05%	60.00%
SB-51-5187	Tickets	1,452	613	3,237	1,718	2,500	3,237	0.11%	29.48%
SB-51-5189	Telephone/Cells/Internet	15,054	20,182	14,398	16,695	20,100	20,980	0.68%	4.38%
SB-51-5190	Utilities	32,331	46,080	44,931	56,200	56,200	56,200	1.83%	0.00%
SB-51-5195	FEMA/Storm Repairs	6,907	3,607	1,726	14,739	3,230	1,160	0.04%	(64.09%)
SB-51-5200	Audit Fees	4,435	2,965	4,834	5,360	5,360	5,360	0.17%	0.00%
SB-51-5202	Legal Fees	2,354	585	750	6,720	1,500	1,500	0.05%	0.00%
SB-51-5204	Professional Fees	5,000	13,315	18,035	16,600	17,750	17,000	0.55%	(4.23%)
SB-51-5230	Insurance - Property	78,565	99,616	130,249	138,141	138,141	167,427	5.45%	21.20%
SB-51-5232	Insurance - Liability	5,645	5,787	5,024	5,358	5,358	5,454	0.18%	1.79%
SB-51-5234	Insurance - Claims	877	0	0	0	0	0	0.00%	0.00%
SB-51-5240	M & R Building	42,184	27,561	31,681	39,290	60,000	51,000	1.66%	(15.00%)
SB-51-5242	M & R Equipment	13,498	13,417	14,259	15,513	15,000	12,500	0.41%	(16.67%)
SB-51-5254	Small Tools & Equipment	1,297	2,671	750	1,000	1,000	1,268	0.04%	26.80%
SB-51-5256	Equipment Rental	770	615	1,892	0	0	0	0.00%	0.00%
SB-51-5260	Gasoline	8,413	7,534	5,698	7,215	10,000	6,000	0.20%	(40.00%)
SB-51-5370	Courier Service	0	10	65	0	0	0	0.00%	0.00%
SB-51-5401	Dumping Fees	1,954	1,302	0	500	500	2,000	0.07%	100.00%
SB-51-5420	Port-o-Lets	2,661	2,331	1,372	5,809	3,876	4,224	0.14%	8.98%
SB-51-5610	Community Awareness	0	0	0	0	0	15,000	0.49%	100.00%
SB-51-5625	First Aid Supplies	0	0	0	0	100	200	0.01%	100.00%
SB-51-5710	Trash Barrel Liners	0	356	846	999	1,000	500	0.02%	(50.00%)
SB-51-5720	Trash Barrels	0	0	0	0	0	0	0.00%	0.00%
SB-51-5910	Car Counters/Cameras	2,547	1,259	0	0	0	4,000	0.13%	0.00%
SB-51-7000	Special Projects	0	15,200	15,000	0	0	0	0.00%	100.00%
SB-51-7001	New Special Projects	0	0	0	0	0	143,000	4.65%	0.00%
SB-51-7006	Contingency-Board Approval	139,982	28,623	181,742	36,224	500,000	391,280	12.73%	(21.74%)
SB-51-7100	Radios	1,220	1,324	900	468	1,050	1,050	0.03%	0.00%
Total Materials, Supplies & Services		437,513	349,759	525,248	417,231	906,131	980,941	31.92%	8.26%
Net Income Excl Capital & Transfers		68,396	267,954	83,833	(93,812)	(169,777)	(388,260)		128.69%

Stewart Beach

BEACH USER FEES		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percentage of Budget	Budget Increase or Decrease
<i>CAPITAL OUTLAY & DEBT SERVICE</i>									
SB-51-5250	Capital Improvements	0	12,024	0	28,778	72,532	65,000	2.11%	(10.38%)
SB-51-5251	Debt Service Principal	0	0	0	0	40,335	22,204	0.72%	(44.95%)
SB-51-5156	Interest Expense	448	187	0	105	2,119	1,625	0.05%	(23.31%)
SB-51-5253	Lease Payments - Prior Year	1,144	269	(405)	0	0	0	0.00%	0.00%
SB-51-5252	Equipment Purchase	1,795	708	8,015	21,617	30,000	12,000	0.39%	(60.00%)
SB-51-5253	Lease Purchase (Current Year)	0	0	0	0	0	0	0.00%	0.00%
SB-51-5255	Gain/Loss on Sale of Equipment	(934)	0	(658)	0	0	0	0.00%	0.00%
SB-51-5830	Landscaping	2,490	0	959	0	0	10,000	0.33%	0.00%
Total Capital Outlay		4,943	13,187	7,911	50,500	144,986	110,829	3.61%	(23.56%)
Total Expense		731,374	643,980	851,872	792,612	1,395,516	1,426,883	46.43%	2.25%
<i>TRANSFERS</i>									
SB-51-8006	Beach Patrol-Security	84,000	84,000	84,000	0	0	90,789	2.95%	0.00%
SB-51-8012	Sand Replenishment Fund	146,402	165,365	130,639	0	0	0	0.00%	0.00%
SB-51-8000	General Fund Allocation	94,668	109,968	93,590	73,603	73,603	84,926	2.76%	15.38%
Total Transfers		325,071	359,333	308,229	73,603	73,603	175,715	5.72%	138.73%
Total Parking Expense		1,056,445	1,003,312	1,160,101	866,215	1,469,119	1,602,598	52.15%	9.09%
Net Parking Income		(109,760)	72,115	(205,424)	(63,999)	(388,366)	(519,433)		

Stewart Beach

Other Income & Expense	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percentage of Budget	Budget Increase or Decrease
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Income

SB-52-4340	Pavilion Rental	11,356	14,425	7,000	0	6,482	1,000	0.03%	(84.57%)
SB-52-4405	John's Beach Service	84,569	117,956	85,952	20,308	74,750	90,000	2.98%	20.40%
SB-52-4410	Snow Cone Concession	0	17,775	11,667	13,170	8,725	8,725	0.29%	0.00%
SB-52-4416	Pavilion Concession	29,000	29,568	29,569	11,289	14,758	29,500	0.98%	99.89%
SB-52-4338	Special Event Revenue	1,250	3,950	1,250	0	1,000	1,000	0.03%	0.00%
SB-52-4425	BP & UP Office (Rent)	32,144	32,144	32,144	32,144	32,144	32,144	1.06%	0.00%
SB-52-4041	Concession-Unrestricted	45,123	9,250	10,272	19,003	15,000	10,000	0.33%	(33.33%)
SB-52-4041	Helicopter	0	0	0	0	11,000	11,000	0.36%	0.00%
SB-52-4436	Water Slide	0	8,300	0	0	53,674	16,500	0.55%	(69.26%)
SB-52-2227	Less: Sales Tax-Water Slide	0	0	0	0	(4,428)	(1,361)	-0.05%	100.00%
SB-52-4585	Miscellaneous	158	416	396	0	0	0	0.00%	0.00%
SB-52-4586	Donations Income	0	2,843	0	0	0	350	0.01%	0.00%
SB-52-4650	Grant Proceeds	0	0		0	0	1,400,000	46.28%	0.00%
SB-52-4665	FEMA Reimbursement	0	0		0	0	0	0.00%	0.00%
SB-52-4740	Transfer-Debit Service	138,483	28,623	278,149	0	350,000	391,280	12.94%	11.79%
Other Income		342,084	265,251	456,397	95,914	563,105	1,990,138	6.56%	253.42%

Expense

PERSONNEL

SB-52-5000	Salaries	22,036	20,266	20,414	12,244	24,652	25,218	0.82%	2.29%
SB-52-5042	Incentive	0	0	0	0		0	0.00%	0.00%
SB-52-5048	Contract Labor	0	0	0	0		0	0.00%	0.00%
SB-52-5050	Payroll Taxes	1,647	1,519	1,558	922	1,886	1,929	0.06%	2.29%
SB-52-5055	Pension Plan	908	942	78	364	1,233	1,261	0.04%	2.29%
SB-52-5060	Insurance - Employees	0	9,727	1,842	347	1,237	10,775	0.35%	770.76%
SB-52-5061	Insurance - Contingency	0	0	0	0	124	1,078	0.04%	770.76%
SB-52-5065	Worker's Compensation	561	620	383	460	1,038	757	0.02%	(27.11%)
SB-52-5070	TEC-Unemployment	0	0	0	0	0	0	0.00%	0.00%
SB-52-5080	Salary Contingency	0	0	0	0	986	0	0.00%	(100.00%)
Total Personnel		25,151	33,074	24,274	14,336	31,156	41,017	1.33%	31.65%

MATERIALS, SUPPLIES & SERVICES

SB-52-5100	Alarm System	0	590	540	600	600	600	0.02%	100.00%
SB-52-5115	Advertising & Promotions	8,711	12,501	538	185	11,500	17,500	0.57%	52.17%
SB-52-5116	Bad Debt Expense	0	0	11,104	0	0	0	0.00%	0.00%
SB-52-5125	Contract Services	0	0	0	0	0	0	0.00%	0.00%
SB-52-5135	Data Process/Software Mtc	0	0	0	0	0	0	0.00%	0.00%
SB-52-5117	Bank Charges	292	283	161	44	400	400	0.01%	0.00%
SB-52-5164	Meetings & Seminars	0	49	1,118	30	85	1,550	0.05%	0.00%
SB-52-5165	Memberships	0	0	50	0	50	535	0.02%	100.00%
SB-52-5170	Miscellaneous	0	2,843	0	0	0	2,000	0.07%	0.00%
SB-52-5185	Supplies	0	0	0	0	0	0	0.00%	0.00%
SB-52-5189	Telephone/Cells/Internet	1,305	0	0	0	0	0	0.00%	0.00%
SB-52-5200	Outside Audit	0	0	0	0	0	0	0.00%	0.00%
SB-52-5202	Legal	(944)	450	21	0	0	0	0.00%	0.00%
SB-52-5230	Insurance - Property	0	0	0	0	0	0	0.00%	0.00%
SB-52-5232	Insurance - Liability	502	674	551	1,502	0	0	0.00%	0.00%
SB-52-5234	Insurance - Claims	0	38	0	0	0	0	0.00%	0.00%
SB-52-5240	M & R Building	3,691	0	0	8,640	0	0	0.00%	0.00%
SB-52-5242	M & R Equipment	31	0	0	0	0	0	0.00%	0.00%
SB-52-5260	Gasoline	0	0	0	0	0	0	0.00%	0.00%
SB-52-5256	Equipment Rental	0	0	0	0	0	0	0.00%	0.00%
SB-52-5407	Grant	20,000	0	0	0	0	1,400,000	45.55%	0.00%
SB-52-5635	Training	0	0	0	423	0	0	0.00%	0.00%
SB-52-7001	Special Projects-New Programs	0	0	0	0	0	0	0.00%	0.00%
Total Materials, Supplies & Services		33,587	17,429	14,082	11,423	12,635	1,422,585	46.29%	11159.08%

Net Income Excl Capital & Transfers **283,346** **214,748** **418,041** **70,155** **519,314** **526,536**

Stewart Beach

Other Income & Expense		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percentage of Budget	Budget Increase or Decrease
<i>CAPITAL OUTLAY & DEBT SERVICE</i>									
SB-52-5250	Capital Improvements	0	0	0	0	0	0	0.00%	0.00%
SB-52-5252	Equipment Purchases	0	0	0	0	14,000	0	0.00%	100.00%
Total Capital Outlay		0	0	0	0	14,000	0	0.00%	100.00%
Total Expense		58,738	50,503	38,356	25,759	57,791	1,463,602	47.62%	
<i>TRANSFERS</i>									
SB-52-8000	General Fund Allocation	0	0	0	6,156	6,156	7,103	0.23%	100.00%
SB-52-8009	R. A. Apffel	0	0	0	0	0	0	0.00%	0.00%
SB-52-8006	Transfer to Beach Patrol	0	0	0	0	0	0	0.00%	0.00%
Total Transfers		0	0	0	6,156	6,156	7,103	0.23%	100.00%
Total Other Expense		58,738	50,503	38,356	31,915	63,947	1,470,705	47.85%	2199.89%
Net Income: Other		283,346	214,748	418,041	63,999	499,158	519,432		

2020-2021 PROPOSED BUDGET
Stewart Beach
Line Item Support

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Beach User</u>	<u>Unrestricted</u>
			<u>Dept 51</u>	<u>Dept 52</u>
			<u>Cost</u>	<u>Cost</u>
5042	Incentive Salary	Seasonal Program (\$500/ Empl)	\$ -	\$ -
		Park Manager Incentive	\$ 3,100	\$ -
			\$ 3,100	\$ -
5078	Drug Testing/Backgrd Cks	Drug Tests (35 @ \$25)	\$ 875	\$ -
		Background Checks (35 @ \$44)	\$ 1,540	\$ -
			\$ 2,415	\$ -
5080	Salary Contingency	3% Salary Contingency	\$ 3,975	\$ -
5100	Alarm System	Office \$80 x 12/mths	\$ 960	\$ -
		Elevator Phone \$75 x 4 Qtrly	\$ 300	\$ -
		Pavilion \$45 x 12/mths	\$ 540	\$ -
		Concessionaire Ofc \$45 x 12/mths	\$ -	\$ 540
		Fees: Batteries/Chg Codes/etc	\$ 400	\$ 60
		\$ 2,200	\$ 600	
5115	Advertising	Concessionaire Bids/Notices	\$ -	\$ 2,500
		Natl Event Ads (special events)	\$ -	\$ 15,000
			\$ -	\$ 17,500
5125	Contract Services	Dumpsters (60 dumps @ \$313/ea)Srcv fee	\$ 18,780	\$ -
		Sewer Cleanout (4 @ 175)	\$ 700	\$ -
		Sparklets	\$ 480	\$ -
		Pest Control 12 @ \$145	\$ 1,740	\$ -
		Elevator Inspection (Including load test)	\$ 325	\$ -
		Elevator Mtc Contract (\$1100/qtr)+Parts	\$ 4,400	\$ -
		Fire Extinguisher Inspection	\$ 35	\$ -
		Money Counters Contract (annual) + Parts	\$ 1,000	\$ -
			\$ 27,460	\$ -
5135	Data Processing/Software/ Maintenance	GCS DocsVault (Annual Mtc) 3 users	\$ 270	\$ -
		GCS Uattend Time Clock (\$38.33/mth)	\$ 460	\$ -
		Facility Dude Software (Annual)	\$ 485	\$ -
		When to Work (Scheduling Software)	\$ 100	\$ -
		CivicRec Software	\$ -	\$ -
		Misc Software & Upgrades	\$ 575	\$ -
	\$ 1,890	\$ -		
5156	Interest Expense	Finance \$65,000 @ 2.5%	\$ 1,625	\$ -
5157	Paper Goods	Toilet Tissue/ Paper Goods	\$ 4,000	\$ -
5162	Signage	Replace/ New/ Entrance	\$ 10,000	\$ -

2020-2021 PROPOSED BUDGET
Stewart Beach
Line Item Support

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Beach User</u>	
			<u>Dept 51</u>	<u>Unrestricted Dept 52</u>
			<u>Cost</u>	<u>Cost</u>
5163 Licenses/Permits		COG Beach Permit	\$ -	\$ -
		COG Dumpster Permit	\$ 25	\$ -
		Elevator Compliance Permit	\$ 20	\$ -
		Alarm Permit	\$ 25	\$ -
		Misc	\$ 500	\$ -
			\$ 570	\$ -
5164 Meetings & Seminars		Sea Turtle Seminar/Training 6 @ \$50 Each	\$ 300	\$ -
		GHLA (Mngr/Ass Mngr)	\$ -	\$ 50
		Misc	\$ 1,000	\$ 1,500
			\$ 1,300	\$ 1,550
5165 Memberships		Misc	\$ -	\$ 535
5170 Miscellaneous		AIA Sand Castle Shuttle Bus	\$ 3,000	\$ -
		Holiday W/end Staff/Security Lunches	\$ -	\$ -
		Miscellaneous	\$ 1,000	\$ 2,000
			\$ 4,000	\$ 2,000
5185 Materials & Supplies		Nuts/Bolts/Gloves/Nails/etc.	\$ 1,600	\$ -
5189 Telephone/Cell/Internet		Comcast (Network) \$540/mth	\$ 6,480	\$ -
		Comcast (Dedicated Svc) \$135/mth	\$ 1,620	\$ -
		Distinct Data Ph (3 lines @ \$35/ea)	\$ 1,260	\$ -
		Distinct Data LD (\$2/mth x 12)	\$ 24	\$ -
		T-Mobile (1 Cell @ 30/mth)	\$ 360	\$ -
		T-Mobile (2 @ \$30/mth)	\$ 720	\$ -
		Cell Reimburse (Supt & Mgr) \$75/mth ea	\$ 1,800	\$ -
		AT&T (2 lines @ \$50/ea)	\$ 1,200	\$ -
		HughesNet Satelite Internet 2 @ \$200/mth ea	\$ 4,800	\$ -
		Misc (repairs, equipment, etc.)	\$ 2,716	\$ -
			\$ 20,980	\$ -
5190 Utilities		City of Galveston-Water	\$ 34,200	\$ -
		Electricity	\$ 22,000	\$ -
			\$ -	\$ -
		\$ 56,200	\$ -	
5195 FEMA/Storm Repairs			\$ 1,160	\$ -
5204 Professional Fees		Coastal Strategies	\$ 5,750	\$ -
		Maximus	\$ 1,250	\$ -
		A&E	\$ 10,000	\$ -
			\$ 17,000	\$ -

2020-2021 PROPOSED BUDGET
Stewart Beach
Line Item Support

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Beach User Dept 51 Cost</u>	<u>Unrestricted Dept 52 Cost</u>
5240	M & R Building	Electrical Maintenance	\$ 5,000	\$ -
		Plumbing Maintenance	\$ 5,000	\$ -
		HVAC Maintenance	\$ 5,000	\$ -
		Replace windows in GM office	\$ -	\$ -
		Fencing/Doors Mtc & Replacement	\$ 5,000	\$ -
		Concrete Work	\$ 10,000	\$ -
		Elevator Maintenance	\$ 20,000	\$ -
		Misc Mtc & Repairs	\$ 1,000	\$ -
			\$ 51,000	\$ -
5242	M & R Equipment	Equipment	\$ 4,000	\$ -
		Vehicles	\$ 4,500	\$ -
		ATV (4 ea)	\$ 4,000	\$ -
			\$ 12,500	\$ -
5250	Capital Improvements	Concrete Work on Building	\$ 65,000	\$ -
5252	Equipment Purchase	Gator	\$ 9,000	\$ -
		Utility Trailer	\$ 3,000	\$ -
			\$ 12,000	\$ -
5254	Small Tools & Equip	Misc Cordless & Hand Tools	\$ 1,268	\$ -
5420	Port-a-Lets	Special events (6 ea-4 times/yr x \$96)	\$ 1,152	\$ 1,152
		7 months at 4wks	\$ 3,072	\$ -
			\$ 4,224	\$ -
5610	Community Awareness	Bucket Brigade, Educational Outreach	\$ 15,000	\$ -
7006	Contingency Board Approval	Atkins Construction Mgmt. Drainage Proj	\$ 66,512	\$ -
		Atkins Post Const, Monitoring & Maint. Review	\$ 9,887	\$ -
		Drainage - Other Costs	\$ 314,881	\$ -
			\$ 391,280	\$ -
7001	New Special Projects	Consultant Public Private Partnerships	\$ 143,000	\$ -
7100	Radios	GCEM Airtime 7ea @ \$90	\$ 630	\$ -
		Contingency	\$ 420	\$ -
			\$ 1,050	\$ -

**SEAWOLF PARK
PROPOSED BUDGET FISCAL YEAR 2020/2021
OPERATIONS**

REVENUES		1,097,900
TOTAL OPERATING REVENUE		1,097,900
PERSONNEL EXPENSE	(613,698)	
MATERIAL / SUPPLIES / SERVICES	(578,444)	
TOTAL OPERATING EXPENSE		(1,192,142)
NET OPERATING INCOME		(94,242)

OTHER REVENUE/EXPENSE

INTERFUND TRANSFERS IN		-
NONRECURRING REVENUE SOURCE		468,225
TOTAL OTHER REVENUE		468,225
INTERFUND TRANSFERS-OUT	(124,701)	
TOTAL OTHER EXPENSE		(124,701)
NET INCOME AFTER TRANSFERS		249,283

CAPITAL OUTLAY

LOAN PROCEEDS FOR CAPITAL EXP.		178,703
TOTAL FINANCING PROCEEDS		178,703
CAPITAL EXPENDITURES	(192,803)	
LANDSCAPING	(3,500)	
EQUIPMENT	-	
TOTAL CAPITAL EXPENDITURES		(196,303)
NET INCOME AFTER CAPITAL		231,683

FEMA

FEMA - REIMBURSEMENT		231,000
FEMA- EXPENSE	(462,683)	
NET FEMA		(231,683)

NET INCOME AFTER FEMA		(0)
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BEGINNING CASH RESERVE		903,942
NET INCOME FISCAL YEAR 2020/2021		(468,225)
ENDING CASH		435,717

Seawolf Park

Summary	Projected				COVID Adjusted	Proposed	Percent	Budget
	Actual 2017	Actual 2018	Actual 2019	Actual 2020	Budget 2020	Budget 2021	of Budget	Increase or Decrease

INCOME SUMMARY-Does Not Include FEMA Reimbursement

Vehicle Admissions	390,013	314,690	340,947	304,640	278,138	312,819	17.93%	12.47%
Pavilion Food /Vending	1,738	1,004	1,415	892	1,500	1,415	0.08%	100.00%
Concessions/Bait Camp	8,000	3,499	4,470	1,408	6,175	6,970	0.40%	12.87%
Naval Display	335,531	331,304	391,332	40,900	211,249	78,420	4.49%	(62.88%)
Fishing-Admissions	770,549	648,544	698,276	731,536	501,654	698,276	40.02%	39.19%
Fishing-Grants	0	0	0	0	0	0	0.00%	0.00%
Miniature Golf - Admissions	0	0	0	0	0	0	0.00%	0.00%
Interfund Transfers	0	0	0	0	0	0	0.00%	0.00%
Loan Proceeds-Finance Cap Impr	0	0	0	0	65,400	178,703	10.24%	173.25%
FEMA Reimbursement								
Other Income	175	64	142	92	0	0	0.00%	0.00%
Total Revenue	1,506,005	1,299,105	1,436,583	1,079,468	1,064,117	1,276,603	73.16%	19.97%

Nonrecurring Revenue Source	0	0	0	93,314	740,045	468,225	26.84%	(100.00%)
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Total Revenue Sources	1,506,005	1,299,105	1,436,583	1,172,782	1,804,162	1,744,828	100.00%	(3.29%)
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EXPENSE SUMMARY-Does Not Include FEMA Related Expenditures

Vehicle Admissions	73,759	92,031	95,917	87,834	97,595	130,699	8.64%	33.92%
Pavilion Food & Beverage	0	0	0	0	0	0	0.00%	0.00%
Pavilion Rent & Gift Shop	0	0	0	0	0	0	0.00%	0.00%
Naval Display	248,973	239,774	287,369	157,363	198,121	0	0.00%	(100.00%)
Fishing	83,751	103,833	70,971	77,215	121,861	147,791	9.77%	21.28%
Fishing-Pier Construction	0	0	0	0	0	0	0.00%	0.00%
Miniature Golf	0	0	0	0	0	0	0.00%	100.00%
FEMA Expense								
Other Expense	645,539	601,486	860,647	920,505	729,078	1,234,656	81.60%	69.34%
Total Expense	1,052,021	1,037,124	1,314,905	1,242,916	1,146,654	1,513,145	100.00%	31.96%

Net Income	453,984	261,981	121,678	(70,135)	657,508	231,683		
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FEMA-Reimbursement	0	0	11,848	987	425,662	231,000		
FEMA-Expense	166,128	10,498	21,142	180,853	1,083,170	462,683		
Net FEMA	(166,128)	(10,498)	(9,294)	(179,865)	(657,508)	(231,683)		

Net Income	287,856	251,484	112,384	(250,000)	(0)	(0)		
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Depreciation Expense	312,028	310,054	325,358	325,770	325,770	325,770		
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Net Income After Depreciation	(24,172)	(58,570)	(212,974)	(575,770)	(325,770)	(325,770)		
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Capital Outlay	13,674	2,899	21,866	40,820	102,553	136,713		
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Net Income Excluding Capital	301,530	254,383	134,250	(209,180)	102,553	136,713		
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Seawolf Park

Estimated Unrestricted Cash September 30, 2020

\$903,942

Nonrecurring Income Source

(\$468,225)

Net Income 2020/2021

(\$0)

Adjusted Cash

\$435,717

<u>PERSONNEL SUMMARY</u>	<u>Fulltime</u>	<u>Part-time</u>	<u>Seasonal</u>
<u>Vehicle Admissions (45)</u>			
Gate Attendant	3.00	1.00	0.00
<u>Vending & Concessions (52)</u>			
Attendant	0.00	0.00	0.00
<u>Submarine & Ship (54)</u>			
Manager	0.00	0.00	0.00
Assistant Manager	0.00	0.00	0.00
Gate Attendant	0.00	0.00	0.00
Maintenance	0.00	0.00	0.00
<u>Fishing (55)</u>			
Gate Attendant	3.00	2.00	0.00
Maintenance	0.00	0.00	0.00
<u>Miniature Golf (57)</u>			
Gate Attendant	0.00	0.00	0.00
<u>Operating (70)</u>			
Park Mgr	1.00	0.00	0.00
Assistant Manager	1.00	0.00	0.00
Parks GM (25%)	0.25	0.00	0.00
Guest Experience Mgr (20%)	0.20	0.00	0.00
Office Coordinator	0.08	0.00	0.00
COO (10%)	0.10	0.00	0.00
Lead Maintenance	1.00	0.00	0.00
Maintenance	1.00	1.00	0.00
TOTAL	<u>10.63</u>	<u>4.00</u>	<u>0.00</u>

Seawolf Park

Consolidated Budget		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
Income:									
CONSOL-4042	Bait Stand Lease	3,500	3,499	4,470	1,408	3,675	4,470	0.23%	21.63%
CONSOL-4041	Concession Fees	4,500	0	0	0	2,500	2,500	0.13%	0.00%
CONSOL-4200	Vehicle Admissions	424,891	339,870	340,947	304,640	303,148	340,947	17.26%	12.47%
CONSOL-4200	Golf Admissions	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4200	Sales Tax	(34,878)	(25,179)	0	0	(25,010)	(28,128)	-1.42%	12.47%
CONSOL-4200	Fishing Admissions	768,785	647,138	697,248	730,530	501,654	697,248	35.29%	38.99%
CONSOL-4200	Admissions - Sub & Destroyer	330,237	331,304	391,332	40,900	211,249	78,420	3.97%	(62.88%)
CONSOL-4200	Admissions - Miniature Golf	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4300	Food & Beverage	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4310	Vending Machines	1,738	1,004	1,415	892	1,500	1,415	0.07%	100.00%
CONSOL-4310	Sales Tax-Vending	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4305	Sub & Ship Gift Shop Sales	0	0	0	0	0	0	0.00%	0.00%
CONSOL-6005	Cost of Sales-Food/Bev/Vending	0	0	0	0	0	0	0.00%	0.00%
CONSOL-6010	Cost of Sales- S& S Gift Shop	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4315	Viewer Review	0	0	0	0	0	0	0.00%	0.00%
CONSOL-6035	Viewer Commission	0	0	0	0	0	0	0.00%	0.00%
CONSOL-6005	Cost of Sales-Catering	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4340	Rental Income	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4585	Miscellaneous Revenue	7,059	1,515	1,028	1,006	0	1,028	0.05%	0.00%
CONSOL-4050	Loan Proceeds-Financed Cap Imp	0	0	0	0	65,400	178,703	9.04%	173.25%
CONSOL-4650	Grants / Donations	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4665	FEMA Reimbursement	0	0	11,848	987	425,662	231,000	11.69%	(45.73%)
CONSOL-4740	Transfer-Debit Service	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4675	Sales Tax Discounts	175	(45)	142	92	0	0	0.00%	0.00%
CONSOL-5800	Commissions Paid	0	0	0	0	0	0	0.00%	0.00%
CONSOL-9999	Overnight Program	0	0	0	0	0	0	0.00%	0.00%
Nonrecurring Income Source		0	0	0	93,314	740,045	468,225	23.70%	(36.73%)
Total Revenue		1,506,005	1,299,105	1,448,431	1,173,769	2,229,824	1,975,828	100.00%	(11.39%)

Expense

PERSONNEL

CONSOL-5000	Salaries	343,728	365,629	375,156	337,438	405,866	397,327	20.11%	(2.10%)
CONSOL-5002	Field Auditor	4,889	3,489	3,520	159	0	0	0.00%	0.00%
CONSOL-5038	Overtime	18,829	12,919	16,085	11,050	29,086	16,620	0.84%	(42.86%)
CONSOL-5042	Incentive-Manager	0	0	0	0	0	4,600	0.23%	0.00%
CONSOL-5042	Incentive-Staff	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5048	Contract Labor	4,669	0	0	0	0	5,000	0.25%	0.00%
CONSOL-5050	Payroll Taxes	27,679	29,217	30,761	26,646	31,967	30,396	1.54%	(4.92%)
CONSOL-5065	Worker's Compensation	8,900	11,890	7,357	8,320	18,477	14,723	0.75%	(20.32%)
CONSOL-5060	Insurance - Employees	87,708	70,929	71,071	81,804	83,464	88,538	4.48%	6.08%
CONSOL-5061	Insurance - Contingency	0	0	0	0	8,346	8,854	0.45%	6.08%
CONSOL-5055	Pension Plans	5,115	10,157	8,040	5,275	20,293	17,401	0.88%	(14.25%)
CONSOL-5031	Security	10,340	9,100	13,760	9,010	12,005	0	0.00%	(100.00%)
CONSOL-5075	Uniforms	2,067	2,637	683	2,636	3,000	3,000	0.15%	0.00%
CONSOL-5070	TEC-Unemployment	0	1,102	0	13,314	1,500	6,020	0.30%	301.35%
CONSOL-5071	Sick Leave/Vacation Accrual	3,192	(207)	(4,621)	484	484	7,472	0.38%	1444.18%
CONSOL-5078	Drug Testing	119	335	245	1,110	828	828	0.04%	0.00%
CONSOL-5079	Recruitment	2,183	0	2,201	0	0	1,000	0.05%	0.00%
CONSOL-5080	Salary Contingency	0	0	0	0	0	11,920	0.60%	0.00%
Total Personnel		519,419	517,197	524,259	497,246	615,317	613,698	31.06%	(0.26%)

Seawolf Park

Consolidated Budget		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
MATERIALS, SUPPLIES & SERVICES									
CONSOL-5100	Alarms	1,165	1,190	1,155	1,239	1,240	1,240	0.06%	0.00%
CONSOL-5110	Auto Mileage Reimbursement	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5115	Advertising & Promotions	18,652	3,879	9,335	7,644	10,000	8,600	0.44%	(14.00%)
CONSOL-5116	Bad Debt Expense	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5117	Bank Charges	12,139	11,671	14,611	18,847	14,500	14,500	0.73%	0.00%
CONSOL-5118	Cash Over/Short	-277	-353	-336	225	0	0	0.00%	0.00%
CONSOL-5120	Cleaning Supplies	2,321	1,433	1,817	3,711	4,000	4,000	0.20%	0.00%
CONSOL-5125	Contract Services	35,212	35,799	29,425	36,779	36,804	36,804	1.86%	0.00%
CONSOL-5130	Copier Usage	0	0	3	0	50	0	0.00%	(100.00%)
CONSOL-5135	Data Processing/Software/Mtc	1,036	1,476	2,485	1,707	3,345	1,557	0.08%	(53.45%)
CONSOL-5137	Discounts	-20	0	0	0	0	0	0.00%	0.00%
CONSOL-5155	Office Supplies	1,479	1,799	2,621	2,189	2,500	2,500	0.13%	0.00%
CONSOL-5157	Paper Goods	741	711	2,007	2,079	2,500	2,100	0.11%	(16.00%)
CONSOL-5162	Signage	1,256	4,864	2,150	4,285	3,000	2,000	0.10%	(33.33%)
CONSOL-5163	Licenses/Permits	50	50	50	50	50	50	0.00%	0.00%
CONSOL-5164	Meetings & Seminars	3,227	4,746	1,420	125	125	3,524	0.18%	2716.95%
CONSOL-5165	Memberships	0	381	20	0	335	0	0.00%	(100.00%)
CONSOL-5170	Miscellaneous	0	0	187	703	2,000	2,000	0.10%	0.00%
CONSOL-5185	Supplies	1,128	964	530	2,854	3,300	2,200	0.11%	(33.33%)
CONSOL-5187	Tickets	1,668	1,733	0	1,735	1,750	1,750	0.09%	0.00%
CONSOL-5189	Telephone/Cells/Internet	18,441	9,229	11,933	13,294	14,280	9,900	0.50%	(30.67%)
CONSOL-5190	Utilities	23,166	29,942	32,900	40,000	40,000	40,000	2.02%	0.00%
CONSOL-5192	Emergency Cleanup	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5195	FEMA/ Storm Expense	166,128	10,498	21,142	180,853	1,083,170	462,683	23.42%	(57.28%)
CONSOL-5200	Outside Audit	3,873	3,855	4,410	9,480	4,890	4,890	0.25%	0.00%
CONSOL-5202	Legal Expense	17,852	2,588	225	36,043	1,500	3,000	0.15%	100.00%
CONSOL-5204	Professional Fees	0	0	0	20,500	4,500	10,000	0.51%	122.22%
CONSOL-5230	Insurance - Property	36,899	39,044	41,095	40,647	42,844	45,500	2.30%	6.20%
CONSOL-5232	Insurance - Liability	3,525	4,554	4,104	4,291	1,822	2,071	0.10%	13.69%
CONSOL-5234	Insurance - Claims	932	0	967	0	0	0	0.00%	0.00%
CONSOL-5240	Maintenance & Repairs-Building	10,918	7,782	25,068	24,119	26,120	37,670	1.91%	44.22%
CONSOL-5242	Maintenance & Repairs-Equip	3,707	6,068	12,285	6,999	7,000	7,000	0.35%	0.00%
CONSOL-5254	Small Tools & Equipment	4,219	3,643	3,739	10,400	10,400	2,500	0.13%	(75.96%)
CONSOL-5256	Equipment Rentals	0	0	1,119	0	750	1,500	0.08%	100.00%
CONSOL-5260	Gasoline	516	2,668	1,835	2,480	4,250	3,500	0.18%	(17.65%)
CONSOL-5408	50% Sub & Ship Admissions	170,502	165,630	195,666	20,450	23,181	0	0.00%	(100.00%)
CONSOL-5420	Port-a-Lets	13,830	14,144	13,363	19,573	15,888	15,888	0.80%	0.00%
CONSOL-5625	First Aid Supplies	0	103	0	150	150	150	0.01%	0.00%
CONSOL-5720	Trash Barrels	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5710	Trash Barrel Liners	2,870	2,895	2,606	3,469	3,800	3,800	0.19%	0.00%
CONSOL-5815	Wrist Bands	2,720	3,767	2,455	3,721	3,800	3,000	0.15%	(21.05%)
CONSOL-6020	Damaged/Spoiled Inventory	0	0	0	0	0	0	0.00%	0.00%
CONSOL-7000	Special Projects	1,582	2,484	2,478	2,300	2,300	4,300	0.22%	86.96%
CONSOL-7001	Special Projects-New Programs	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5910	Car Counter & Cameras	0	1,505	0	0	0	0	0.00%	0.00%
CONSOL-7100	Radio Expense	3,131	719	270	902	950	950	0.05%	0.00%
CONSOL-7007	Revenue Sharing	0	0	200,000	250,000	0	300,000	15.18%	0.00%
CONSOL-7006	Contingency (Board Approval Only)	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5257	Capital Asset Replacement Reserve	0	0	0	0	0	0	0.00%	0.00%
Total Materials, Supplies & Services		564,590	381,461	645,142	773,841	1,377,093	1,041,127	52.69%	(24.40%)

Seawolf Park

Consolidated Budget		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
<i>CAPITAL OUTLAY & DEBT SERVICE</i>									
CONSOL-5250	Capital Improvements	0	0	20,621	30,700	92,153	133,213	6.74%	44.56%
CONSOL-5251	Principal Payment Capital Imp	0	0	0	0	21,801	56,260	2.85%	158.06%
CONSOL-5156	Interest Payment - Capital Imp	0	0	0	0	1,145	3,330	0.17%	190.83%
CONSOL-5253	Lease Payment - Prior Year	0	0	-1,285	11,000	11,053	0	0.00%	(100.00%)
CONSOL-5830	Landscaping	3,000	472	1,245	0	0	3,500	0.18%	0.00%
CONSOL-5255	Gain/Loss on Sale of Equipment	5,573	0	0	0	0	0	0.00%	0.00%
CONSOL-5253	Leased Equipment	0	24	0	0	0	0	0.00%	0.00%
CONSOL-5252	Equipment Purchases	5,101	2,402	0	10,120	10,400	0	0.00%	(100.00%)
Total Capital Outlay		13,674	2,899	20,581	51,820	136,552	196,303	9.94%	43.76%
Other Operating Expense		1,097,683	901,557	1,189,982	1,322,907	2,128,962	1,851,128	93.69%	(13.05%)
<i>Transfers</i>									
CONSOL-8000	General Fund Allocation	115,466	141,065	141,065	100,862	100,862	106,262	5.38%	5.35%
CONSOL-8020	East End Lagoon	0	0	0	0	0	0	0.00%	0.00%
CONSOL-8006	Beach Patrol (Security)	0	0	0	0	0	18,439	0.93%	0.00%
CONSOL-8003	Beach Cleaning	5,000	5,000	5,000	0	0	0	0.00%	0.00%
Total Transfers		120,466	146,065	146,065	100,862	100,862	124,701	6.31%	23.63%
Total Other Operating Expenses		1,218,149	1,047,622	1,336,047	1,423,769	2,229,824	1,975,828	100.00%	(11.39%)
Net Income		287,856	251,484	112,384	(250,000)	0	(0)		

Depreciation on Capitalized Assets

SW-90-6500	Depreciation-Other Improvement	170,901	174,291	179,551	179,550	179,550	179,550
SW-90-6505	Depreciation-Building	78,254	78,254	78,253	78,254	78,254	78,254
SW-90-6510	Depreciation-Building Improvement	1,378	1,378	2,174	2,571	2,571	2,571
SW-90-6515	Depreciation-Machine & Equipment	1,737	545	545	545	545	545
SW-90-6525	Depreciation-Auto & Trucks	6,432	0	9,662	9,263	9,263	9,263
SW-90-6530	Depreciation-Furniture & Fixtures	0	0	0	0	0	0
SW-90-6535	Depreciation-Naval Display	49,327	51,587	51,174	51,587	51,587	51,587
SW-90-6545	Depreciation-Big Reef	0	0	0	0	0	0
SW-90-6550	Depreciation-Play Ground Equip	4,000	4,000	4,000	4,000	4,000	4,000
Total Depreciation Expense		312,028	310,054	325,358	325,770	325,770	325,770
Net Income After Depreciation		(24,172)	(58,570)	(212,974)	(575,770)	(325,770)	(325,770)

Seawolf Park

Vehicle Admissions		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
Income:									
Vehicle admissions based on 56,824 vehicles@\$6.00									
SW-45-4200	Vehicle & Bus Admissions	424,891	339,870	340,947	304,640	303,148	340,947	17.26%	12.47%
SW-45-4201	Vehicles Admissions (Sub & Ship)	0	0	0	0	0	0	0.00%	0.00%
	Sales Tax	(34,878)	(25,179)	0	0	(25,010)	(28,128)	-1.42%	12.47%
SW-45-4675	Sales Tax Discounts	0	0	0	0	0	0	0.00%	0.00%
	Net Vehicle Admissions	390,013	314,690	340,947	304,640	278,138	312,819	15.83%	12.47%

Expenses:

PERSONNEL

SW-45-5000	Salaries	60,705	66,111	74,251	57,394	61,690	88,754	4.49%	43.87%
SW-45-5038	Overtime	4,165	2,990	3,317	2,487	5,800	6,321	0.32%	8.97%
SW-45-5050	Payroll Taxes	4,599	5,177	5,717	4,452	4,719	6,790	0.34%	43.87%
SW-45-5055	Pension Plan	1,351	1,326	999	0	3,085	4,438	0.22%	43.87%
SW-45-5060	Employee Insurance	0	9,876	9,679	19,707	16,321	18,168	0.92%	11.31%
SW-45-5061	Insurance Contingency	0	0	0	0	1,632	1,817	0.09%	11.31%
SW-45-5065	Worker's Compensation	1,271	2,116	992	1,255	2,597	2,663	0.13%	2.52%
SW-45-5080	Salary Contingency	0	0	0	0	0	0	0.00%	0.00%
	Total Personnel	72,091	87,595	94,956	85,296	95,845	128,949	6.53%	34.54%

MATERIALS, SUPPLIES & SERVICES

SW-45-5100	Alarm Systems	0	0	0	0	0	0	0.00%	0.00%
SW-45-5118	Cash Over/Short	0	0	0	0	0	0	0.00%	0.00%
SW-45-5170	Miscellaneous	0	0	0	0	0	0	0.00%	0.00%
SW-45-5187	Tickets	1,668	1,733	0	1,735	1,750	1,750	0.09%	0.00%
SW-45-5232	Insurance-Liability	0	1,198	961	803	0	0	0.00%	0.00%
SW-45-5240	Maintenance & Repair-Building	0	0	0	0	0	0	0.00%	0.00%
SW-45-5242	Maintenance & Repair-Equipment	0	0	0	0	0	0	0.00%	0.00%
SW-45-5805	Coupons	0	0	0	0	0	0	0.00%	0.00%
SW-45-5910	Car Counter & Cameras	0	1,505	0	0	0	0	0.00%	0.00%
	Total Materials, Supplies & Services	1,668	4,436	961	2,538	1,750	1,750	0.09%	0.00%

Net Operating Income

316,254 222,659 245,030 216,806 180,544 182,120

CAPITAL OUTLAY

SW-45-5252	Equipment Purchase	0	0	0	0	0	0	0.00%	0.00%
SW-45-5250	Capital Improvements	0	0	0	0	0	0	0.00%	0.00%
	Total Capital Outlay	0	0	0	0	0	0	0.00%	0.00%

Total Expense

73,759 92,031 95,917 87,834 97,595 130,699 6.61% 33.92%

Net Income

316,254 222,659 245,030 216,806 180,544 182,120

Seawolf Park

Concessions/Vending		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
Income									
SW-52-4300	Food & Beverage/Commissions	0	0	0	0	0	0	0.00%	0.00%
SW-52-4042	Bait Camp	0	0	0	0	0	0	0.00%	0.00%
SW-52-4310	Vending Machines	1,738	1,004	1,415	892	1,500	1,415	0.07%	(5.67%)
SW-52-4310	Sales Tax-Vending	0	0	0	0	0	0	0.00%	0.00%
SW-52-6005	Cost of Sales	0	0	0	0	0	0	0.00%	0.00%
Total Concessions/Vending		1,738	1,004	1,415	892	1,500	1,415	0.07%	0.00%
Expense									
<i>PERSONNEL</i>									
SW-52-5000	Salaries	0	0	0	0	0	0	0.00%	0.00%
SW-52-5050	Payroll Taxes	0	0	0	0	0	0	0.00%	0.00%
SW-52-5055	Pension Plan	0	0	0	0	0	0	0.00%	0.00%
SW-52-5060	Employee Insurance	0	0	0	0	0	0	0.00%	0.00%
SW-52-5065	Worker's Compensation	0	0	0	0	0	0	0.00%	0.00%
SW-52-5075	Uniforms	0	0	0	0	0	0	0.00%	0.00%
Total Personnel		0	0	0	0	0	0	0.00%	0.00%
<i>MATERIALS, SUPPLIES, & SERVICES</i>									
SW-52-5157	Paper Goods	0	0	0	0	0	0	0.00%	0.00%
SW-52-5120	Cleaning Supplies	0	0	0	0	0	0	0.00%	0.00%
SW-52-6020	Damaged Spoiled	0	0	0	0	0	0	0.00%	0.00%
SW-52-5137	Discounts	0	0	0	0	0	0	0.00%	0.00%
SW-52-5195	FEMA Storm Repairs	0	0	0	0	0	0	0.00%	0.00%
SW-52-5242	M&R Equipment	0	0	0	0	0	0	0.00%	0.00%
Total Materials, Supplies & Services		0	0	0	0	0	0	0.00%	0.00%
<i>Capital Outlay</i>									
SW-52-5252	Equipment Purchases	0	0	0	0	0	0	0.00%	0.00%
SW-52-5250	Capital Improvement	0	0	0	0	0	0	0.00%	0.00%
Total Capital Outlay		0	0	0	0	0	0	0.00%	0.00%
Total Expense		0	0	0	0	0	0	0.00%	0.00%
Net Income - Dept 52		1,738	1,004	1,415	892	1,500	1,415		

Seawolf Park

Submarine & Destroyer	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
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Income

Admission rate \$10/adults; \$5/Sr, Child, Military; \$3/Group

SW-54-4200	Admissions - Sub & Destroyer	330,237	331,304	391,332	40,900	211,249	24,420	1.24%	(88.44%)
SW-54-4201	Parking Admissions	0	0	0	0	0	0	0.00%	0.00%
SW-54-4585	Miscellaneous Income	5,295	0	0	0	0	0	0.00%	0.00%
SW-54-4665	FEMA Reimbursement	0	0	0	0	0	0	0.00%	0.00%
SW-54-4428	CHF Rent	0	0	0	0	54,000		2.73%	0.00%
SW-54-4650	Grants / Donations (CHF)	0	0	0	0	0	0	0.00%	0.00%
Total Income		335,531	331,304	391,332	40,900	211,249	78,420	3.97%	(62.88%)

Expense

PERSONNEL

SW-54-5000	Salaries	65,646	49,250	60,331	72,711	89,794	0	0.00%	(100.00%)
SW-54-5038	Overtime	6,613	2,583	3,738	2,609	7,762	0	0.00%	(100.00%)
SW-54-5050	Payroll Taxes	5,464	3,701	4,621	5,558	6,869	0	0.00%	(100.00%)
SW-54-5055	Pension Plan	-5	1,156	1,258	957	4,490	0	0.00%	(100.00%)
SW-54-5060	Employee Insurance	0	14,811	15,669	20,402	16,340	0	0.00%	(100.00%)
SW-54-5061	Insurance Contingency	0	0	0	0	1,634	0	0.00%	(100.00%)
SW-54-5065	Worker's Compensation	1,271	1,587	1,212	1,815	4,008	0	0.00%	(100.00%)
SW-54-4600	Recovered Labor	0	0	0	0	0	0	0.00%	0.00%
SW-54-5048	Contract Labor	0	0	0	0	0	0	0.00%	0.00%
SW-54-5075	Uniforms	0	0	0	338	1,000	0	0.00%	(100.00%)
SW-54-5080	Salary Contingency	0	0	0	0	0	0	0.00%	0.00%
Total Personnel		78,990	73,088	86,830	104,390	131,897	0	0.00%	(100.00%)

MATERIALS, SUPPLIES & SERVICES

SW-54-5115	Advertising	463	0	0	0	1,400	0	0.00%	(100.00%)
SW-54-5100	Alarm System	0	0	0	0	0	0	0.00%	0.00%
SW-54-5120	Cleaning Supplies	24	0	0	500	500	0	0.00%	(100.00%)
SW-54-5125	Contract Services	0	0	0	6,600	11,400	0	0.00%	(100.00%)
SW-54-5135	Data Processing	0	0	0	0	500	0	0.00%	(100.00%)
SW-54-5157	Paper Goods	0	0	0	400	400	0	0.00%	(100.00%)
SW-54-5162	Signage	0	0	342	685	2,000	0	0.00%	(100.00%)
SW-54-5164	Meetings & Seminars	0	0	0	0	0	0	0.00%	0.00%
SW-54-5165	Memberships	0	0	0	0	160	0	0.00%	(100.00%)
SW-54-5185	Supplies	0	0	0	1,100	1,100	0	0.00%	(100.00%)
SW-54-5187	Tickets	0	0	0	0	0	0	0.00%	0.00%
SW-54-5170	Miscellaneous	0	0	0	0	0	0	0.00%	0.00%
SW-54-5190	Utilities- Electricity	-1,962	-656	0	13,333	13,333	0	0.00%	(100.00%)
SW-54-5195	FEMA/Storm Repairs	0	0	8,522	630	0	0	0.00%	0.00%
SW-54-5202	Legal	0	0	100	0	0	0	0.00%	0.00%
SW-54-5230	Insurance-Property	166	757	601	444	0	0	0.00%	0.00%
SW-54-5232	Insurance-Liability	357	-466	-390	-38	0	0	0.00%	0.00%
SW-54-5234	Insurance-Claims	0	0	0	0	0	0	0.00%	0.00%
SW-54-5240	M & R - Building	433	630	1,699	8,699	10,700	0	0.00%	(100.00%)
SW-54-5242	M & R - Equipment	0	0	0	0	0	0	0.00%	0.00%
SW-54-5254	Small Tools & Equipment	0	0	0	0	0	0	0.00%	0.00%

Seawolf Park

Submarine & Destroyer		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
MATERIALS, SUPPLIES & SERVICES									
SW-54-5408	Overnight Program Expenses	0	0	0	0	0	0	0.00%	0.00%
SW-54-5256	Equipment Rental	0	0	0	0	750	0	0.00%	(100.00%)
SW-54-5408	Sub & Ship Admissions 50%	170,502	165,630	195,666	20,450	23,181	0	0.00%	(100.00%)
SW-54-5805	Coupons	0	0	0	0	0	0	0.00%	0.00%
SW-54-5815	Wrist Bands	0	791	1,023	800	800	0	0.00%	(100.00%)
Total Materials, Supplies & Services		169,983	166,686	207,563	53,602	66,224	0	0.00%	(100.00%)
Net Operating Income		86,558	91,530	96,939	(117,093)	13,129	78,420		
CAPITAL OUTLAY									
SW-54-5250	Capital Improvements	0	0	1,499	0	0	0	0.00%	0.00%
SW-54-5156	Interest Expense	0	0	0	0	0	0	0.00%	0.00%
Total Capital Outlay		0	0	1,499	0	0	0	0.00%	0.00%
Total Expense		248,973	239,774	295,892	157,993	198,121	0	0.00%	0.00%
Net Income		86,558	91,530	95,440	(117,093)	13,129	78,420		

Seawolf Park

Fishing		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
Income									
SW-55-4200	Fishing Admissions	768,785	647,138	697,248	730,530	501,654	697,248	35.29%	38.99%
SW-55-4042	Bait Camp	3,500	3,499	4,470	1,408	3,675	4,470	0.23%	21.63%
SW-55-4585	Miscellaneous Income	1,764	1,406	1,028	1,006	0	1,028	0.05%	0.00%
SW-55-4650	Grant Proceeds	0	0	0	0	0	0	0.00%	0.00%
SW-55-4665	FEMA Reimbursement	0	0	0	0	0	0	0.00%	0.00%
Total Fishing		774,049	652,043	702,746	732,944	505,329	702,746	35.57%	39.07%

Expenses

PERSONNEL

SW-55-5000	Salaries	65,553	67,380	45,611	57,445	79,495	97,651	4.94%	22.84%
SW-55-5038	Overtime	5,163	4,553	4,681	2,943	7,762	4,800	0.24%	(38.16%)
SW-55-5050	Payroll Taxes	5,134	5,287	3,763	4,572	6,081	7,470	0.38%	22.84%
SW-55-5055	Pension Plan	1,901	3,501	2,466	1,086	3,975	3,291	0.17%	(17.19%)
SW-55-5060	Employee Insurance	0	15,717	9,654	5,012	16,338	25,315	1.28%	54.95%
SW-55-5061	Insurance Contingency	0	0	0	0	1,634	2,532	0.13%	54.95%
SW-55-5065	Worker's Compensation	1,250	2,202	1,491	1,623	3,576	3,731	0.19%	4.35%
SW-55-5080	Salary Contingency	0	0	0	0	0	0	0.00%	0.00%
Total Personnel		79,001	98,640	67,667	72,682	118,861	144,791	7.33%	21.82%

MATERIALS, SUPPLIES & SERVICES

SW-55-5240	Maintenance & Repair -Building	0	0	0	0	0	0	0.00%	0.00%
SW-55-5118	Cash Over/Short	0	-1	1	10	0	0	0.00%	0.00%
SW-55-5185	Supplies	0	0	0	0	0	0	0.00%	0.00%
SW-55-5125	Contract Services	0	0	0	0	0	0	0.00%	0.00%
SW-55-5230	Insurance-Property	139	147	150	140	0	0	0.00%	0.00%
SW-55-5232	Insurance-Liability	1,891	2,072	1,721	1,462	0	0	0.00%	0.00%
SW-55-5805	Coupons	0	0	0	0	0	0	0.00%	0.00%
SW-55-5815	Wrist Bands (Fishing)	2,720	2,975	1,432	2,921	3,000	3,000	0.15%	0.00%
Total Materials, Supplies & Services		4,750	5,193	3,304	4,533	3,000	3,000	0.15%	0.00%

Net Operating Income

690,297 548,211 631,775 655,729 383,469 554,955

Capital Outlay

SW-55-5550	Capital Improvements	0	0	0	0	0	0	0.00%	0.00%
Total Expenses		83,751	103,833	70,971	77,215	121,861	147,791	7.48%	0.00%

Other Income

SW-55-4315	Viewer Income	0	0	0	0	0	0	0.00%	0.00%
SW-55-6035	Viewer Commissions	0	0	0	0	0	0	0.00%	0.00%
Total Other Income		0	0	0	0	0	0	0.00%	0.00%

Net Income - Dept 55

690,297 548,211 631,775 655,729 383,469 554,955

Seawolf Park

Operating		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
Income									
SW-70-4735	Stewart Beach Transfer	0	0	0	0	0	0	0.00%	0.00%
SW-70-4050	Loan Proceeds-Financed Cap Impr	0	0	0	0	65,400	178,703	9.04%	173.25%
SW-70-4585	Miscellaneous Income	0	109	0	0	0	0	0.00%	0.00%
SW-70-4650	Grants	0	0	0	0			0.00%	0.00%
SW-70-4041	Concessions-Unrestricted	4,500	0	0	0	2,500	2,500	0.13%	0.00%
SW-70-4754	Transfer-Pocket Park Two	0	0	0	0			0.00%	0.00%
SW-70-4756	Transfer-Pocket Park Three	0	0	0	0			0.00%	0.00%
SW-70-4740	Transfer-Debit Service	0	0	0	0	0	0	0.00%	0.00%
SW-70-4665	FEMA Reimbursement	0	0	11,848	987	425,662	231,000	11.69%	(45.73%)
SW-70-4666	Insurance Reimbursement	0	0	0	0	0	0	0.00%	0.00%
SW-70-4675	Sales Tax Discounts	175	-45	142	92	0	0	0.00%	0.00%
	Nonrecurring Income Source	0	0	0	93,314	740,045	468,225	23.70%	(36.73%)
	Total Income	4,675	64	11,990	94,393	1,233,607	880,428	44.56%	(28.63%)

Expense									
<i>PERSONNEL</i>									
SW-70-5000	Salaries	151,824	182,888	194,962	149,888	174,886	210,922	10.68%	20.61%
SW-70-5002	Field Auditor	4,889	3,489	3,520	159	0	0	0.00%	0.00%
SW-70-5038	Overtime	2,888	2,794	4,349	3,012	7,762	5,500	0.28%	(29.15%)
SW-70-5042	Incentive	0	0	0	0	0	4,600	0.23%	0.00%
SW-70-5042	Incentive-Other	0	0	0	0			0.00%	0.00%
SW-70-5050	Payroll Taxes	12,482	15,052	16,660	12,063	14,297	16,136	0.82%	12.86%
SW-70-5065	Worker's Compensation	5,108	5,985	3,662	3,626	8,297	8,329	0.42%	0.39%
SW-70-5060	Insurance - Employees	87,708	30,525	36,069	36,683	34,465	45,055	2.28%	30.73%
SW-70-5061	Insurance - Contingency	0	0	0	0	3,446	4,505	0.23%	30.73%
SW-70-5055	Pension Plans	1,868	4,175	3,317	3,231	8,744	9,671	0.49%	10.60%
SW-70-5031	Security	10,340	9,100	13,760	9,010	12,005	0	0.00%	(100.00%)
SW-70-5048	Contract Labor	4,669	0	0	0	0	5,000	0.25%	0.00%
SW-70-5075	Uniforms	2,067	2,637	683	2,298	2,000	3,000	0.15%	50.00%
SW-70-5070	TEC-Unemployment	0	1,102	0	13,314	1,500	6,020	0.30%	301.35%
SW-70-5071	Sick Leave/Vacation Accrual	3,192	-207	-4,621	484	484	7,472	0.38%	1444.18%
SW-70-5078	Drug Testing/Background Check	119	335	245	1,110	828	828	0.04%	0.00%
SW-70-5079	Recruitment /Relocation	2,183	0	2,201	0	0	1,000	0.05%	0.00%
SW-70-5080	Salary Contingency	0	0	0	0	0	11,920	0.60%	0.00%
SW-70-5845	Beach Cleaning Charge backs	0	0	0	0	0	0	0.00%	0.00%
	Total Personnel	289,338	257,874	274,806	234,878	268,715	339,958	17.21%	26.51%

Seawolf Park

Operating		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percent of Budget	Budget Increase or Decrease
MATERIALS, SUPPLIES & SERVICES									
SW-70-5100	Alarm Systems	1,165	1,190	1,155	1,239	1,240	1,240	0.06%	0.00%
SW-70-5110	Auto Mileage Reimbursement	0	0	0	0	0	0	0.00%	0.00%
SW-70-5115	Advertising & Promotions	18,189	3,879	9,335	7,644	8,600	8,600	0.44%	0.00%
SW-70-5116	Bad Debt Expense	0	0	0	0	0	0	0.00%	0.00%
SW-70-5118	Cash Over/Short	-277	-352	-337	215	0	0	0.00%	0.00%
SW-70-5117	Bank Charges	12,139	11,671	14,611	18,847	14,500	14,500	0.73%	0.00%
SW-70-5120	Cleaning Supplies	2,297	1,433	1,817	3,211	3,500	4,000	0.20%	14.29%
SW-70-5125	Contract Services	35,212	35,799	29,425	30,179	25,404	36,804	1.86%	44.87%
SW-70-5130	Copier Usage	0	0	3	0	50	0	0.00%	(100.00%)
SW-70-5135	Data Processing/Software/Maintenan	1,036	1,476	2,485	1,707	2,845	1,557	0.08%	(45.27%)
SW-70-5137	Discounts	-20	0	0	0	0	0	0.00%	0.00%
SW-70-5140	Dues and Subscriptions	0	0	0	0	0	0	0.00%	0.00%
SW-70-5155	Office Supplies	1,479	1,799	2,621	2,189	2,500	2,500	0.13%	0.00%
SW-70-5157	Paper Goods	741	711	2,007	1,679	2,100	2,100	0.11%	0.00%
SW-70-5162	Signage	1,256	4,864	1,808	3,600	1,000	2,000	0.10%	100.00%
SW-70-5163	License/Permits	50	50	50	50	50	50	0.00%	0.00%
SW-70-5164	Meetings & Seminars	3,227	4,746	1,420	125	125	3,524	0.18%	2716.95%
SW-70-5165	Memberships	0	381	20	0	175	0	0.00%	(100.00%)
SW-70-5170	Miscellaneous	0	0	187	703	2,000	2,000	0.10%	0.00%
SW-70-5185	Supplies	1,128	964	530	1,754	2,200	2,200	0.11%	0.00%
SW-70-5189	Telephone/Cells/Internet	18,441	9,229	11,933	13,294	14,280	9,900	0.50%	(30.67%)
SW-70-5190	Utilities	25,129	30,599	32,900	26,667	26,667	40,000	2.02%	50.00%
SW-70-5192	Emergency Cleanup	0	0	0	0	0	0	0.00%	0.00%
SW-70-5195	FEMA/Storm Expense	166,128	10,498	12,620	180,223	1,083,170	462,683	23.42%	(57.28%)
SW-70-5200	Audit Fees	3,873	3,855	4,410	9,480	4,890	4,890	0.25%	0.00%
SW-70-5202	Legal Expense	17,852	2,588	125	36,043	1,500	3,000	0.15%	100.00%
SW-70-5204	Professional Fees	0	0	0	20,500	4,500	10,000	0.51%	122.22%
SW-70-5230	Insurance - Property	36,594	38,141	40,344	40,063	42,844	45,500	2.30%	6.20%
SW-70-5232	Insurance - Liability	1,277	1,750	1,811	2,064	1,822	2,071	0.10%	13.69%
SW-70-5234	Insurance - Claims	932	0	967	0	0	0	0.00%	0.00%
SW-70-5240	Maintenance & Repairs-Building	10,485	7,151	23,369	15,420	15,420	37,670	1.91%	144.29%
SW-70-5242	Maintenance & Repairs-Equip	3,707	6,068	12,285	6,999	7,000	7,000	0.35%	0.00%
SW-70-5254	Small Tools & Equipment	4,219	3,643	3,739	10,400	10,400	2,500	0.13%	(75.96%)
SW-70-5256	Equipment Rentals	0	0	1,119	0	750	1,500	0.08%	100.00%
SW-70-5260	Gasoline	516	2,668	1,835	2,480	3,500	3,500	0.18%	0.00%
SW-70-5420	Port-a-Lets	13,830	14,144	13,363	19,573	15,888	15,888	0.80%	0.00%
SW-70-5625	First Aid Supplies	0	103	0	150	150	150	0.01%	0.00%
SW-70-5720	Trash Barrels	0	0	0	0	0	0	0.00%	0.00%
SW-70-5710	Trash Barrel Liners	2,870	2,895	2,606	3,469	3,800	3,800	0.19%	0.00%
SW-70-7000	Special Projects	1,582	2,484	2,478	2,300	2,300	4,300	0.22%	86.96%
SW-70-7001	New Special Projects	0	0	0	0	0	0	0.00%	0.00%
SW-70-7100	Radio Expense	3,131	719	270	902	950	950	0.05%	0.00%
SW-70-7006	Contingency (Board Approval Only)	0	0	0	0	0	0	0.00%	0.00%
SW-70-7007	Revenue Sharing	0	0	200,000	250,000	0	300,000	15.18%	0.00%
SW-70-5257	Capital Asset Replacement Reserve	0	0	0	0	0	0	0.00%	0.00%
Total Materials, Supplies & Services		388,189	205,146	433,313	713,168	1,306,120	1,036,377	52.45%	(20.65%)

Seawolf Park

		Actual	Actual	Actual	Projected	COVID Adjusted	Proposed	Percent	Budget
Operating		2017	2018	2019	Actual	Budget	Budget	of	Increase or
					2020	2020	2021	Budget	Decrease
<i>CAPITAL OUTLAY & DEBT SERVICE</i>									
SW-70-5250	Capital Improvements	0	0	19,122	30,700	92,153	133,213	6.74%	44.56%
SW-70-5251	Principal Payment - Financed	0	0	0	0	21,801	56,260	2.85%	158.06%
SW-70-5255	Gain/Loss Sale of Asset	5,573	0	0	0	0	0	0.00%	0.00%
SW-70-5156	Interest Payment- Financed	0	0	0	0	1,145	3,330	0.17%	190.83%
SW-70-5253	Leased Equip Pymt - Prior Year	0	0	-1,285	11,000	11,053	0	0.00%	(100.00%)
SW-70-5830	Landscaping	3,000	472	1,245	0	0	3,500	0.18%	0.00%
SW-70-5253	Leased Equip Pymt - New	0	24	0	0	0	0	0.00%	0.00%
SW-70-5252	Equipment Purchases	5,101	2,402	0	10,120	10,400	0	0.00%	(100.00%)
Total Capital Outlay		13,674	2,899	19,082	51,820	136,552	196,303	9.94%	43.76%
Other Operating Expense		691,200	465,919	727,202	999,866	1,711,386	1,572,638	79.59%	0.00%
<i>Transfers</i>									
SW-70-8000	General Fund Allocation	115,466	141,065	141,065	100,862	100,862	106,262	5.38%	5.35%
SW-70-8020	East End Lagoon	0	0	0	0	0	0	0.00%	(100.00%)
SW-70-8006	Beach Patrol (Security)	0	0	0	0	0	18,439		(100.00%)
SW-70-8003	Beach Cleaning	5,000	5,000	5,000	0	0	0	0.00%	0.00%
Total Transfers		120,466	146,065	146,065	100,862	100,862	124,701	5.38%	23.63%
Total Other Operating Expenses		811,666	611,984	873,267	1,100,728	1,812,248	1,697,339	85.91%	0.00%
Operating Payroll Expense									
<i>PERSONNEL</i>									
SW-70-5035	Payroll - Janitorial	0	0	0	0	0	0	0.00%	0.00%
SW-70-5050	Payroll Taxes	0	0	0	0	0	0	0.00%	0.00%
SW-70-5065	Worker's Compensation	0	0	0	0	0	0	0.00%	0.00%
SW-70-5080	Salary Contingency	0	0	0	0	0	0	0.00%	0.00%
Total Operating Payroll		0	0	0	0	0	0	0.00%	0.00%
Net Income - Dept 70		(806,991)	(611,920)	(861,277)	(1,006,335)	(578,641)	(816,911)		
NET INCOME		287,856	251,484	112,384	(250,000)	0	(0)		

2020-2021 PROPOSED BUDGET

Seawolf Park

Line Item Support

<u>Account #</u>	<u>Name</u>	<u>Description</u>	SW	SW	SW	SW	SW
			45	54	55	52	70
			<u>Cost</u>	<u>Cost</u>	<u>Cost</u>	<u>Cost</u>	<u>Cost</u>
5042	Incentive	Manager Incentive	\$ -	\$ -	\$ -	\$ -	\$ 4,600
5075	Uniforms	Shirts/Hoodies/Hats/etc	\$ -	\$ -	\$ -	\$ -	\$ 3,000
5078	Drug Test/Bckgrd Cks	Drug Tests (12 @ \$25)	\$ -	\$ -	\$ -	\$ -	\$ 300
		Background Checks (12 @ \$44)	\$ -	\$ -	\$ -	\$ -	\$ 528
			\$ -	\$ -	\$ -	\$ -	\$ 828
5080	Salary Contingency	3% Merit	\$ -	\$ -	\$ -	\$ -	\$ 11,920
5100	Alarms	Office \$90/mth	\$ -	\$ -	\$ -	\$ -	\$ 1,080
		Updates/Batteries	\$ -	\$ -	\$ -	\$ -	\$ 160
			\$ -	\$ -	\$ -	\$ -	\$ 1,240
5115	Advertising & Promo	Billboard & Advertising by TD	\$ -	\$ -	\$ -	\$ -	\$ 8,400
		Published Notices/Job Postings/etc.	\$ -	\$ -	\$ -	\$ -	\$ 200
			\$ -	\$ -	\$ -	\$ -	\$ 8,600
5120	Cleaning Supplies	Misc Cleaning Supplies	\$ -	\$ -	\$ -	\$ -	\$ 4,000
5125	Contract Services	Sparklets Rental \$2/mth	\$ -	\$ -	\$ -	\$ -	\$ 24
		Sparklets Products & Supplies	\$ -	\$ -	\$ -	\$ -	\$ 480
		Dumpster (Pot-O-Gold) 72 @ \$275/ea	\$ -	\$ -	\$ -	\$ -	\$ 19,800
		Pest Control (Genesis) \$140/mth + Misc	\$ -	\$ -	\$ -	\$ -	\$ 1,800
		Grounds Mtc (Beach Town) \$1200/mth	\$ -	\$ -	\$ -	\$ -	\$ 14,400
		Fire Extinguisher Inspection	\$ -	\$ -	\$ -	\$ -	\$ 300
		\$ -	\$ -	\$ -	\$ -	\$ 36,804	
5135	Data Processing	GCS DocsVault (Annual Mtc) 1 user	\$ -	\$ -	\$ -	\$ -	\$ 90
		GCS Uattend Time Clock (\$38.33/mth)	\$ -	\$ -	\$ -	\$ -	\$ 460
		JOLT Tasking Software	\$ -	\$ -	\$ -	\$ -	\$ -
		Survey Monkey	\$ -	\$ -	\$ -	\$ -	\$ -
		Facility Dude Software (Annual)	\$ -	\$ -	\$ -	\$ -	\$ 507
		Misc Software & Upgrades	\$ -	\$ -	\$ -	\$ -	\$ 500
		\$ -	\$ -	\$ -	\$ -	\$ 1,557	
5156	Interest-Financed (New)	\$165,893@2.5%	\$ -	\$ -	\$ -	\$ -	\$ 3,330
5157	Paper Goods	Paper Towels/Toilet Paper	\$ -	\$ -	\$ -	\$ -	\$ 2,100
5162	Signage	Update/Replace all Signs					\$ 2,000
5163	Licenses/Permits	Alarm Permit	\$ -	\$ -	\$ -	\$ -	\$ 25
		Dumpster Permit	\$ -	\$ -	\$ -	\$ -	\$ 25
			\$ -	\$ -	\$ -	\$ -	\$ 50
5164	Meetings & Seminars	Turtle Training (2 @ \$50/ea)	\$ -	\$ -	\$ -	\$ -	\$ 100
		CPR Training (17 @ \$22/ea)	\$ -	\$ -	\$ -	\$ -	\$ 374
		GHLA	\$ -	\$ -	\$ -	\$ -	\$ 50
		Fishing Shows	\$ -	\$ -	\$ -	\$ -	\$ 500
		Miscellaneous - leadership and staff training	\$ -	\$ -	\$ -	\$ -	\$ 2,500
		LEAD (Park Supt) 1/5 of Cost	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ 3,524	
5185	Supplies	Consumables (nuts/bolts/bug spray/etc)	\$ -	\$ -	\$ -	\$ -	\$ 2,200

2020-2021 PROPOSED BUDGET

**Seawolf Park
Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	SW	SW	SW	SW	SW
			45	54	55	52	70
			<u>Cost</u>	<u>Cost</u>	<u>Cost</u>	<u>Cost</u>	<u>Cost</u>
5187	Tickets	Vehicles (70/bxs of 1000 @ \$25/bx)	\$ 1,750	\$ -	\$ -	\$ -	\$ -
5189	Phone/Cell/Internet	Distinct Data Ph (2 lines @ \$35/ea)	\$ -	\$ -	\$ -	\$ -	\$ 840
		Distinct Data LD	\$ -	\$ -	\$ -	\$ -	\$ 2
		Galv Internet (\$447/qtr)	\$ -	\$ -	\$ -	\$ -	\$ 1,788
		Comcast (Dedicated Svc) \$90/mth	\$ -	\$ -	\$ -	\$ -	\$ 1,080
		T-Mobile (1 Cell @ \$30/mth)	\$ -	\$ -	\$ -	\$ -	\$ 360
		T-Mobile (1 Cr Card Reader @ \$30/mth)	\$ -	\$ -	\$ -	\$ -	\$ 360
		T-Mobile (2 Hot Spots @ \$30/mth)	\$ -	\$ -	\$ -	\$ -	\$ 720
		Cell Reimburse (1 @ \$75/mth)	\$ -	\$ -	\$ -	\$ -	\$ 900
		Misc (repairs, equipment, etc.)	\$ -	\$ -	\$ -	\$ -	\$ 3,850
			\$ -	\$ -	\$ -	\$ -	\$ 9,900
5190	Utilities	City of Galveston-Water	\$ -	\$ -	\$ -	\$ -	\$ 10,350
		Electricity	\$ -	\$ -	\$ -	\$ -	\$ 29,650
			\$ -	\$ -	\$ -	\$ -	\$ 40,000
5195	FEMA	SP-100 1657 USS Stewart Moorings	\$ -	\$ -	\$ -	\$ -	\$ 302,647
		SP-110 14510 AP Pavilion (demo & rip rap)	\$ -	\$ -	\$ -	\$ -	\$ 133,148
		SP-107 14613 Park Site Restore (apron)	\$ -	\$ -	\$ -	\$ -	\$ 11,553
		SP-106 14644 USS Cavalla Repairs	\$ -	\$ -	\$ -	\$ -	\$ 3,525
		SP-122 14646 AP Pier	\$ -	\$ -	\$ -	\$ -	\$ 11,810
			\$ -	\$ -	\$ -	\$ -	\$ 462,683
5204	Professional Fees	Grant Writing Support	\$ -	\$ -	\$ -	\$ -	\$ 10,000
5240	M & R Building	A/C Unit-2 Restrooms @2260/ea	\$ -	\$ -	\$ -	\$ -	\$ 4,520
		Toilet Repairs (Museum Area)	\$ -	\$ -	\$ -	\$ -	\$ 600
		A/C Unit-Restroom Trailer (Museum Area)	\$ -	\$ -	\$ -	\$ -	\$ 2,400
		Electrical Systems	\$ -	\$ -	\$ -	\$ -	\$ 7,000
		Toilet Repairs/Parts	\$ -	\$ -	\$ -	\$ -	\$ 6,800
		Repairs to Picnic Areas (Lumber, etc)	\$ -	\$ -	\$ -	\$ -	\$ 2,350
		Replace Car Stops/Lot (200 stops)	\$ -	\$ -	\$ -	\$ -	\$ 9,000
		Miscellaneous	\$ -	\$ -	\$ -	\$ -	\$ 5,000
			\$ -	\$ -	\$ -	\$ -	\$ 37,670
5242	M & R Equipment	Golf Carts Maintenance	\$ -	\$ -	\$ -	\$ -	\$ 1,600
		Tires (Golf Cart \$250 \$ Mule \$350)	\$ -	\$ -	\$ -	\$ -	\$ 600
		Replace Lights On Pier (3 @ \$1000)	\$ -	\$ -	\$ -	\$ -	\$ 3,000
		Truck Repairs (oil, tires, etc)	\$ -	\$ -	\$ -	\$ -	\$ 500
		Miscellaneous	\$ -	\$ -	\$ -	\$ -	\$ 1,300
			\$ -	\$ -	\$ -	\$ -	\$ 7,000
5250	Capital Improvement (in order of Priority)	Fencing Replacement Near Entry	\$ -	\$ -	\$ -	\$ -	\$ 11,000
		Replace HVAC Main Condenser	\$ -	\$ -	\$ -	\$ -	\$ -
	(*Financed via Line of Cr	Lighting Southside	\$ -	\$ -	\$ -	\$ -	\$ 17,250
	3 yrs @ 1.75% Int)	Waste Water Treatment Plant (est10%)	\$ -	\$ -	\$ -	\$ -	\$ 67,970
	Offset in #4050-Loan Proceeds	Waste Water Pkg Plt Contingency	\$ -	\$ -	\$ -	\$ -	\$ 16,993
		Waste Water PKG Plt Electrical	\$ -	\$ -	\$ -	\$ -	\$ 20,000
			\$ -	\$ -	\$ -	\$ -	\$ 133,213
5251	Principal-Financed (New)		\$ -	\$ -	\$ -	\$ -	\$ 56,260

2020-2021 PROPOSED BUDGET

Seawolf Park

Line Item Support

<u>Account #</u>	<u>Name</u>	<u>Description</u>	SW	SW	SW	SW	SW
			45	54	55	52	70
			<u>Cost</u>	<u>Cost</u>	<u>Cost</u>	<u>Cost</u>	<u>Cost</u>
5254	Small Tools & Equip	Hand Tools & power Equip (Drills, etc)	\$ -	\$ -	\$ -	\$ -	\$ 1,000
		Miscellaneous	\$ -	\$ -	\$ -	\$ -	\$ 1,500
			\$ -	\$ -	\$ -	\$ -	\$ 2,500
5256	Equipment Rental	Miscellaneous	\$ -	\$ -	\$ -	\$ -	\$ 1,500
5420	Port-a-Lets	13 ea + 1 ADA + 2 Wash Stations	\$ -	\$ -	\$ -	\$ -	\$ 15,888
5815	Wrist Bands	Fish (150/bxs of 1000@\$20/bx)	\$ -	\$ -	\$ 3,000	\$ -	\$ -
5830	Landscaping	Landscaping (Floral, Plants, Beds, etc)	\$ -	\$ -	\$ -	\$ -	\$ 3,500
7000	Special Projects	Fall Tournament (Flounder or Red Drum)	\$ -	\$ -	\$ -	\$ -	\$ 1,000
		Spring Tournament (Blk Drum or Sheepshead)	\$ -	\$ -	\$ -	\$ -	\$ 1,000
		Easter Egg Hunt	\$ -	\$ -	\$ -	\$ -	\$ 2,300
			\$ -	\$ -	\$ -	\$ -	\$ 4,300
7100	Radios	Airtime for 5 @ \$90/ea	\$ -	\$ -	\$ -	\$ -	\$ 450
		Misc (Accessories/batteries/repairs)	\$ -	\$ -	\$ -	\$ -	\$ 500
			\$ -	\$ -	\$ -	\$ -	\$ 950
7007	Revenue Sharing	Revenue sharing with City of Galveston	\$ -	\$ -	\$ -	\$ -	\$ 200,000

URBAN PARK (SEAWALL PARKING)
PROPOSED BUDGET FISCAL YEAR 2020/2021

OPERATIONS

REVENUES		1,276,846
TOTAL OPERATING REVENUE		<u>1,276,846</u>
PERSONNEL EXPENSE	(473,955)	
MATERIAL / SUPPLIES / SERVICES	(627,787)	
TOTAL OPERATING EXPENSE		<u>(1,101,742)</u>
NET OPERATING INCOME		<u><u>175,104</u></u>

OTHER REVENUE/EXPENSE

INTERFUND TRANSFERS IN		-
NONRECURRING REVENUE SOURCE		-
TOTAL OTHER REVENUE		<u>-</u>
INTERFUND TRANSFERS-OUT	(118,429)	
TOTAL OTHER EXPENSE		<u>(118,429)</u>
NET INCOME AFTER TRANSFERS		<u><u>56,675</u></u>

CAPITAL OUTLAY

LOAN PROCEEDS FOR CAPITAL EXP.		-
TOTAL FINANCING PROCEEDS		<u>-</u>
CAPITAL EXPENDITURES	(2,375)	
LANDSCAPING	(4,000)	
EQUIPMENT	(50,300)	
TOTAL CAPITAL EXPENDITURES		<u>(56,675)</u>
NET INCOME AFTER CAPITAL		<u><u>0</u></u>

FEMA

FEMA - REIMBURSEMENT		-
FEMA- EXPENSE	-	
NET FEMA		<u>-</u>

NET INCOME AFTER FEMA		<u><u>0</u></u>
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BEGINNING CASH RESERVE		34,388
NET INCOME FISCAL YEAR 2020/2021		0
ENDING CASH		34,388

Seawall Parking (Urban Park)

Summary	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percentage of Budget	Budget increase or Decrease
<i>Income Summary-Does Not Include FEMA Reimbursement</i>								
Beach User Fees - Dept 51	775,706	824,563	839,728	711,871	791,307	1,276,846	100.00%	61.36%
Other Income - Dept 52	0	0	0	0	0	0	0.00%	0.00%
Total Revenue	775,706	824,563	839,728	711,871	791,307	1,276,846	100%	61.36%
Nonrecurring Revenue Source	0	0	0	68,273	115,120	0	0.00%	(100.00%)
Total Revenue Sources	775,706	824,563	839,728	780,144	906,427	1,276,846	100.00%	40.87%
<i>Expense Summary-Does Not Include FEMA Related Expenditures</i>								
Beach User Fees - Dept 51	742,375	788,457	819,331	780,144	908,306	1,276,846	100.00%	40.57%
Other Income - Dept 52	0	0	0	0	0	0	0.00%	0.00%
Total Expense	742,375	788,457	819,331	780,144	908,306	1,276,846	100.00%	40.57%
Net Income	33,331	36,106	20,397	0	(1,880)	0		
FEMA Reimbursement	0	0	0	0	0	0		
FEMA Related Expenses	0	0	0	0	0	0		
Net FEMA	0	0	0	0	0	0		
Net Income Including FEMA	33,331	36,106	20,397	0	(1,880)	0		
Depreciation Expense	33,331	36,106	20,397	11,308	11,308	15,594		
	0	0						
Net Income After Depreciation	0	0	(0)	(11,308)	(13,188)	(15,594)		
Capital Outlay	0	17,978	1,000	1,170	6,800	6,800		56,675
Net Income Excluding Capital	51,309	37,106	21,567	6,800	4,920	56,675		

Seawall Parking (Urban Park)

Beach User (Reserved) Cash September 30, 2020	\$34,388
Unrestricted Cash Sept 30, 2019	\$0
Nonrecurring Revenue Source	\$0
Total Cash Reserve	\$34,388
Net Income	\$0
Remaining Cash Reserve 9/30/2020	\$34,388

PERSONNEL SUMMARY

Vehicle Admissions (Department 51)

	<u>Full time</u>	<u>Part time</u>	<u>Seasonal</u>
Park GM (25%)	0.25	0.00	0.00
Guest Experience Mgr (20%)	0.20	0.00	0.00
COO (10%)	0.10	0.00	0.00
Office Coordinator (8%)	0.08	0.00	0.00
UP Manager	1.00	0.00	0.00
Asst. Manager	1.00	0.00	0.00
Call Center	1.00	0.00	0.00
Ambassador	0.00	5.00	0.00
Seawall Custodian	1.00	5.00	0.00
TOTAL	4.63	10.00	0.00

Seawall Parking (Urban Park)

CONSOLIDATED	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percentage of Budget	Budget increase or Decrease
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Income

CONSOL-4200	Vehicle Admissions	747,238	800,408	804,074	680,957	721,097	1,184,286	92.75%	64.23%
CONSOL-4200	Annual UP Parking Pass Revenue	0	0	0	0	29,250	90,000	7.05%	207.69%
CONSOL-4200	Vehicle Adm. Beach Nourishment	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4210	Park Pass Revenue	27,188	22,875	24,250	23,700	0	0	0.00%	0.00%
CONSOL-4338	Special Event Revenue	1,280	1,280	9,552	7,214	2,560	2,560	0.20%	0.00%
CONSOL-4340	Community Room Rental	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4405	Beach Service	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4410	Rolling Thunder	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4410	Snow Cone Concession	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4415	Pavilion Lease	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4420	Golf Course	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4425	Beach Patrol Office	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4430	Miscellaneous Concessions	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4435	Free Style Slides	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4436	South Beach	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4585	Miscellaneous Income	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4665	FEMA Reimbursement	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4670	City of Galveston Reimbursement	0	0	0	0	38,400	0	0.00%	(100.00%)
CONSOL-4666	Insurance Reimbursement	0	0	1,852	0	0	0	0.00%	0.00%
CONSOL-2310	Loan Proceeds-Capital Improvements	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4705	Transfer-Beach Patrol	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4752	Transfer - Pocket Park 1	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4760	Transfer - Sand Replenishment	0	0	0	0	0	0	0.00%	0.00%
	Nonrecurring Revenue Source	0	0	0	68,273	115,120	0	0.00%	(100.00%)
	Total Admissions	775,706	824,563	839,728	780,144	906,427	1,276,846	100.00%	40.87%

Expense

PERSONNEL

CONSOL-5000	Salaries	228,654	271,637	282,965	257,636	294,752	338,387	26.50%	14.80%
CONSOL-5038	Overtime	7,958	4,979	5,522	5,801	6,120	6,153	0.48%	0.54%
CONSOL-5042	Incentive	0	0	0	0	0	4,600	0.36%	0.00%
CONSOL-5048	Contract Labor	0	0	0	9,456	0	0	0.00%	0.00%
CONSOL-5050	Payroll Taxes	17,849	20,795	22,971	19,881	25,131	25,887	2.03%	3.01%
CONSOL-5055	Pension Plan	931	2,939	2,595	5,202	8,904	9,368	0.73%	5.22%
CONSOL-5060	Insurance - Employees	32,629	33,527	40,754	41,300	33,300	38,371	3.01%	15.23%
CONSOL-5061	Insurance - Contingency	0	0	0	0	3,330	3,837	0.30%	15.23%
CONSOL-5065	Worker's Compensation	6,660	8,469	6,619	6,325	14,248	12,503	0.98%	(12.25%)
CONSOL-5070	TEC-unemployment	0	0	0	33,533	1,500	13,810	1.08%	820.67%
CONSOL-5071	Sick Leave/Vacation Accrual	4,392	2,201	88	0	0	3,335	0.26%	0.00%
CONSOL-5075	Uniforms	1,588	2,853	2,254	1,755	1,585	7,000	0.55%	341.64%
CONSOL-5078	Drug Testing/Background Check	702	775	360	103	552	552	0.04%	0.00%
CONSOL-5079	Employment Recruitment	0	0	2,201	0	0	0	0.00%	0.00%
CONSOL-5080	Salary Contingency	0	0	0	0	13,140	10,152	0.80%	(22.74%)
	Total Personnel	301,364	348,175	366,329	380,993	402,563	473,955	37.12%	17.73%

Seawall Parking (Urban Park)

CONSOLIDATED		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percentage of Budget	Budget increase or Decrease
MATERIALS, SUPPLIES & SERVICES									
CONSOL-5115	Advertising & Promotions	0	178	0	0	0	0	0.00%	0.00%
CONSOL-5117	Bank Fees	80,756	88,856	92,538	88,808	104,215	170,387	13.34%	63.50%
CONSOL-5121	PBP Convenience Fees	59,987	64,826	67,049	52,785	101,895	53,246	4.17%	(47.74%)
CONSOL-5118	Cash Over/Short	219	2	27	566	0	0	0.00%	0.00%
CONSOL-5120	Cleaning Supplies	253	918	833	2,334	2,649	4,495	0.35%	69.70%
CONSOL-5125	Contract Services	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5135	Data Processing/Software	521	872	4,365	3,103	6,845	3,195	0.25%	(53.32%)
CONSOL-5155	Office Supplies	911	1,411	654	1,375	1,306	1,000	0.08%	(23.42%)
CONSOL-5157	Paper Goods	164	957	2,412	724	1,800	4,300	0.34%	138.89%
CONSOL-5162	Signage	5,193	1,723	5,288	311	1,700	7,500	0.59%	341.18%
CONSOL-5163	Licenses/Permits	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5164	Meeting/Seminars	4,328	4,494	1,637	(1,473)	505	2,595	0.20%	413.86%
CONSOL-5165	Memberships	225	186	30	0	0	595	0.05%	0.00%
CONSOL-5170	Miscellaneous	0	100	54	0	1,000	2,000	0.16%	100.00%
CONSOL-5175	Office Rent	10,644	10,644	10,644	10,644	10,644	10,644	0.83%	0.00%
CONSOL-5185	Materials & Supplies	2,135	896	999	450	500	1,500	0.12%	200.00%
CONSOL-5187	Tickets	192	0	303	0	0	0	0.00%	0.00%
CONSOL-5190	Telephone/Cells/Internet	4,132	7,223	6,506	7,859	7,080	7,080	0.55%	0.00%
CONSOL-5190	Utilities	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5195	FEMA/ Storm Expense	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5200	Outside Audit	2,071	3,306	2,950	6,236	3,217	3,217	0.25%	0.00%
CONSOL-5202	Legal Fees	0	1,361	150	100	1,500	1,500	0.12%	0.00%
CONSOL-5204	Professional Fees	0	0	0	0	0	1,250	0.10%	0.00%
CONSOL-5230	Insurance - Property	3,644	1,054	1,227	1,411	1,469	1,747	0.14%	18.90%
CONSOL-5232	Insurance - Liability	48	4,637	3,819	4,318	4,075	4,075	0.32%	0.00%
CONSOL-5233	Insurance - Security	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5234	Insurance - Claims	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5240	M & R Building	1,395	7,868	0	10,765	11,500	35,000	2.74%	204.35%
CONSOL-5242	M & R Equipment	726	6,521	10,372	5,699	5,800	1,000	0.08%	(82.76%)
CONSOL-5254	Small Tools & Equipment	2,802	6,352	1,895	2,114	1,700	3,250	0.25%	91.18%
CONSOL-5256	Equipment Rental	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5260	Gasoline	3,974	6,152	6,773	5,342	6,500	6,700	0.52%	3.08%
CONSOL-5625	First Aid Supplies	0	0	0	0	250	0	0.00%	(100.00%)
CONSOL-5635	Training	350	859	0	423	0	0	0.00%	0.00%
CONSOL-5385	Collateral	0	1,986	0	0	1,000	2,000	0.16%	100.00%
CONSOL-5401	Dumping Fees	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5420	Port-o-Lets	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5710	Trash Barrel Liners	0	1,700	27	0	0	0	0.00%	0.00%
CONSOL-7006	Contingency - Board Approval	0	0	0	0	0	0	0.00%	0.00%
CONSOL-7100	Radios	12,661	1,146	540	378	778	900	0.07%	15.68%
CONSOL-5258	City - Capital Reserve Fund	116,356	123,684	125,681	102,144	128,000	191,527	15.00%	49.63%
CONSOL-5259	City - Maint/Repair/Operations	35,928	10,102	21,115	0	0	107,085	8.39%	0.00%
Total Materials, Supplies & Services		349,614	360,014	367,888	306,414	405,927	627,787	49.17%	54.65%
Net Income (excl Capital & Transfers)		96,260	92,219	69,857	(6,450)	(87,394)	82,544	6.46%	(194.45%)

Seawall Parking (Urban Park)

CONSOLIDATED		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percentage of Budget	Budget increase or Decrease
CAPITAL OUTLAY & DEBT SERVICE									
CONSOL-5250	Improvements	0	0	0	0	0	0	0.00%	0.00%
CONSOL-5250	Debt Service Principal	0	80	0	0	4,664	0	0.00%	(100.00%)
CONSOL-5156	Debt Service Interest	215	190	157	37	77	0	0.00%	(100.00%)
CONSOL-5245	Leasehold Improvements	0	0	0	0	500	2,375	0.19%	375.00%
CONSOL-5253	Lease Payments - Prior Year	0	80	0	0	0	0	0.00%	0.00%
CONSOL-5252	Equipment Purchase	17,650	0	1,170	2,800	2,800	50,300	3.94%	1696.43%
CONSOL-5253	Leased Equipment	328	0	0	0	0	0	0.00%	0.00%
CONSOL-5255	Gain/Loss on Sale of Equipment	(4,367)	(3,538)	0	0	0	0	0.00%	0.00%
CONSOL-5830	Landscaping	0	1,000	0	4,000	4,000	4,000	0.31%	0.00%
Total Capital Outlay		13,826	(2,189)	1,326	6,837	12,041	56,675	4.44%	370.68%
Total Expense		664,804	706,000	735,543	694,244	820,531	1,158,417	90.72%	41.18%
TRANSFERS									
CONSOL-8003	Beach Cleaning Transfer	0	0	0	0	0	0	0.00%	0.00%
CONSOL-8006	Beach Patrol (Security)	0	0	0	0	0	0	0.00%	0.00%
CONSOL-4720	NB (Nourishment)	0	0	0	0	0	0	0.00%	0.00%
CONSOL-8007	Dellanera Park Capital Improvement	0	0	0	0	0	0	0.00%	0.00%
CONSOL-8008	R. A. Apffel	0	0	0	0	0	0	0.00%	0.00%
CONSOL-8017	Sand Replenishment Fund (Restricted)	0	0	0	0	0	0	0.00%	0.00%
CONSOL-8006	Seawolf Park	0	0	0	0	0	0	0.00%	0.00%
CONSOL-8000	General Fund Allocation	77,571	82,456	83,788	85,900	85,900	118,429	9.28%	37.87%
Total Transfers		77,571	82,456	83,788	85,900	85,900	118,429	9.28%	37.87%
Total Parking Expense		742,375	788,457	819,331	780,144	906,431	1,276,846	100.00%	40.87%
Net Consolidated Income		33,331	36,106	20,397	0	(5)	0		
<hr/>									
Depreciation on Capitalized Assets									
UP-90-6515	Depreciation-Machine & Equipment	20,054	22,473	11,070	6,645	6,645	6,645		
UP-90-6525	Depreciation-Auto & Trucks	13,276	13,634	9,327	4,663	4,663	8,949		
Total Depreciation Expense		33,331	36,106	20,397	11,308	11,308	15,594		
Net Income After Depreciation		0	0	(0)	(11,308)	(11,313)	(15,594)		

Seawall Parking (Urban Park)

BEACH USER FEES	Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percentage of Budget	Budget increase or Decrease
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Income

UP-51-4200	Vehicle Admissions	747,238	800,408	804,074	680,957	721,097	1,184,286	92.75%	64.23%
UP-51-4200	Annual UP Parking Pass Revenue	0	0	0	0	29,250	90,000	7.05%	100.00%
UP-51-4210	Park Pass Revenue	27,188	22,875	24,250	23,700	0	0	0.00%	0.00%
UP-51-4338	Special Event Revenue	1,280	1,280	9,552	7,214	2,560	2,560	0.20%	0.00%
UP-51-4665	FEMA Reimbursement	0	0	0	0	0	0	0.00%	100.00%
UP-51-4666	Insurance Reimbursement	0	0	1,852	0	0	0	0.00%	0.00%
UP-51-4670	City Reimbursement	0	0	0	0	38,400	0	0.00%	100.00%
UP-51-4040	Loan Proceeds-Capital Improvements	0	0	0	0	0	0	0.00%	0.00%
	Nonrecurring Revenue Source	0	0	0	68,273	115,120	0	0.00%	0.00%
	Total Admissions	775,706	824,563	839,728	780,144	906,427	1,276,846	100.00%	40.87%

Expense

PERSONNEL

UP-51-5000	Salaries	228,654	271,637	282,965	257,636	294,752	338,387	26.50%	14.80%
UP-51-5038	Overtime	7,958	4,979	5,522	5,801	6,120	6,153	0.48%	0.54%
UP-51-5042	Incentive	0	0	0	0	0	4,600	0.36%	100.00%
UP-51-5048	Contract Labor	0	0	0	9,456	0	0	0.00%	0.00%
UP-51-5050	Payroll Taxes	17,849	20,795	22,971	19,881	25,131	25,887	2.03%	3.01%
UP-51-5055	Pension Plan	931	2,939	2,595	5,202	8,904	9,368	0.73%	5.22%
UP-51-5060	Insurance - Employees	32,629	33,527	40,754	41,300	33,300	38,371	3.01%	15.23%
UP-51-5061	Insurance - Empl Contingency	0	0	0	0	3,330	3,837	0.30%	15.23%
UP-51-5065	Worker's Compensation	6,660	8,469	6,619	6,325	14,248	12,503	0.98%	(12.25%)
UP-51-5070	TEC-unemployment	0	0	0	33,533	1,500	13,810	1.08%	820.67%
UP-51-5071	Sick Leave/Vacation Accrual	4,392	2,201	88	0	0	3,335	0.26%	0.00%
UP-51-5075	Uniforms	1,588	2,853	2,254	1,755	1,585	7,000	0.55%	341.64%
UP-51-5078	Drug Testing/Background Check	702	775	360	103	552	552	0.04%	0.00%
UP-51-5079	Employee Recruitment	0	0	2,201	0	0	0	0.00%	0.00%
UP-51-5080	Salary Contingency	0	0	0	0	13,140	10,152	0.80%	(22.74%)
	Total Personnel	301,364	348,175	366,329	380,993	402,563	473,955	37.12%	17.73%

Seawall Parking (Urban Park)

BEACH USER FEES		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percentage of Budget	Budget increase or Decrease
MATERIALS, SUPPLIES & SERVICES									
UP-51-5115	Advertising & Promotions	0	178	0	0	0	0	0.00%	0.00%
UP-51-5117	Bank Fees	80,756	88,856	92,538	88,808	104,215	170,387	13.34%	63.50%
UP-51-5121	PBP Convenience Fees	59,987	64,826	67,049	52,785	101,895	53,246	4.17%	(47.74%)
UP-51-5118	Cash Over/Short	219	2	27	566	0	0	0.00%	0.00%
UP-51-5120	Cleaning Supplies	253	918	833	2,334	2,649	4,495	0.35%	69.70%
UP-51-5135	Data Processing/Software	521	872	4,365	3,103	6,845	3,195	0.25%	(53.32%)
UP-51-5155	Office Supplies	911	1,411	654	1,375	1,306	1,000	0.08%	(23.42%)
UP-51-5157	Paper Goods	164	957	2,412	724	1,800	4,300	0.34%	138.89%
UP-51-5162	Signage	5,193	1,723	5,288	311	1,700	7,500	0.59%	341.18%
UP-51-5164	Meeting/Seminars	4,328	4,494	1,637	(1,473)	505	2,595	0.20%	413.86%
UP-51-5165	Memberships	225	186	30	0	0	595	0.05%	0.00%
UP-51-5170	Miscellaneous	0	100	54	0	1,000	2,000	0.16%	100.00%
UP-51-5175	Office Rent	10,644	10,644	10,644	10,644	10,644	10,644	0.83%	0.00%
UP-51-5185	Supplies	2,135	896	999	450	500	1,500	0.12%	200.00%
UP-51-5187	Tickets	192	0	303	0	0	0	0.00%	0.00%
UP-51-5189	Telephone/Cells/Internet	4,132	7,223	6,506	7,859	7,080	7,080	0.55%	0.00%
UP-51-5190	Utilities	0	0	0	0	0	0	0.00%	0.00%
UP-51-5195	FEMA/Storm Damage Expense	0	0	0	0	0	0	0.00%	0.00%
UP-51-5200	Audit Fees	2,071	3,306	2,950	6,236	3,217	3,217	0.25%	0.00%
UP-51-5202	Legal Fees	0	1,361	150	100	1,500	1,500	0.12%	0.00%
UP-51-5204	Professional Fees	0	0	0	0	0	1,250	0.10%	0.00%
UP-51-5230	Insurance - Property	3,644	1,054	1,227	1,411	1,469	1,747	0.14%	18.90%
UP-51-5232	Insurance - Liability	48	4,637	3,819	4,318	4,075	4,075	0.32%	0.00%
UP-51-5240	M & R Building	1,395	7,868	0	10,765	11,500	35,000	2.74%	204.35%
UP-51-5242	M & R Equipment	726	6,521	10,372	5,699	5,800	1,000	0.08%	(82.76%)
UP-51-5254	Small Tools & Equipment	2,802	6,352	1,895	2,114	1,700	3,250	0.25%	91.18%
UP-51-5256	Equipment Rental	0	0	0	0	0	0	0.00%	100.00%
UP-51-5260	Gasoline	3,974	6,152	6,773	5,342	6,500	6,700	0.52%	3.08%
UP-51-5385	Collateral	0	1,986	0	0	1,000	2,000	0.16%	100.00%
UP-51-5625	First Aid Supplies	0	0	0	0	250	0	0.00%	100.00%
UP-51-5635	Training	350	859	0	423	0	0	0.00%	0.00%
UP-51-5710	Trash Barrel Liners	0	1,700	27	0	0	0	0.00%	100.00%
UP-51-7100	Radios	12,661	1,146	540	378	778	900	0.07%	15.68%
UP-51-5258	City - Capital Reserve Fund	116,356	123,684	125,681	102,144	128,000	191,527	15.00%	49.63%
UP-51-5259	City - Maint/Repair/Operations	35,928	10,102	21,115	0	0	107,085	8.39%	0.00%
Total Materials, Supplies & Services		349,614	360,014	367,888	306,414	405,927	627,787	49.17%	54.65%
Net Income (excl Capital & Transfers)		96,260	92,219	69,857	(6,450)	(87,394)	82,544	6.46%	(194.45%)

Seawall Parking (Urban Park)

BEACH USER FEES		Actual 2017	Actual 2018	Actual 2019	Projected Actual 2020	COVID Adjusted Budget 2020	Proposed Budget 2021	Percentage of Budget	Budget increase or Decrease
<i>CAPITAL OUTLAY & DEBT SERVICE</i>									
UP-51-5250	Capital Improvements	0	0	0	0	0	0	0.00%	100.00%
UP-51-5251	FFE/Capital-Financed	0	80	0	0	4,664	0	0.00%	(100.00%)
UP-51-5245	Leasehold Improvements	0	0	0	0	2,375	2,375	0.19%	100.00%
UP-51-5156	Interest Expense	215	190	157	37	77	0	0.00%	(100.00%)
UP-51-5253	Lease Payments - Prior Year	0	80	0	0	0	0	0.00%	0.00%
UP-51-5252	Equipment Purchase	17,650	0	1,170	2,800	2,800	50,300	3.94%	100.00%
UP-51-5253	Lease Purchase (Current Year)	328	0	0	0	0	0	0.00%	0.00%
UP-51-5255	Gain/Loss on Sale of Equipment	(4,367)	(3,538)	0	0	0	0	0.00%	0.00%
UP-51-5830	Landscaping	0	1,000	0	4,000	4,000	4,000	0.31%	100.00%
Total Capital Outlay		13,826	(2,189)	1,326	6,837	13,916	56,675	4.44%	307.27%
Total Expense		664,804	706,000	735,543	694,244	822,406	1,158,417	90.72%	40.86%
<i>TRANSFERS</i>									
UP-51-8000	General Fund Allocation	77,571	82,456	83,788	85,900	85,900	118,429	9.28%	37.87%
Total Transfers		77,571	82,456	83,788	85,900	85,900	118,429	9.28%	0.00%
Total Parking Expense		742,375	788,457	819,331	780,144	908,306	1,276,846	100.00%	0.00%
Net Parking Income		33,331	36,106	20,397	0	(1,880)	0		

**2020-2021 PROPOSED BUDGET
Urban Park
Line Item Support**

<u>Account #</u>	<u>Name</u>	<u>Description</u>	<u>Beach User Dept 51 Cost</u>	<u>Unrestricted Dept 52 Cost</u>
5042	Incentive	Manager Incentive	\$ 4,600	\$ -
5075	Uniforms	Shirts/Coats/Hats	\$ 7,000	\$ -
5078	Drug Testing/Background Cks	Drug Tests (8 @ \$25)	\$ 200	\$ -
		Background Checks (8 @ \$44)	\$ 352	\$ -
			\$ 552	\$ -
5080	Salary Contingency	3% Merit	\$ 10,152	\$ -
5117	Bank Fees	Total Admissions Income x 12.13%	\$ 170,387	\$ -
5120	Cleaning Supplies	Rags 4 bx@\$30	\$ 120	\$ -
		Johnny Mops (disposable)	\$ 100	\$ -
		Enzyme Urine Remover 5@ \$75	\$ 375	\$ -
		Gloves 20@ \$50/cs	\$ 900	\$ -
		Hand Soap 10 @ \$100/cs	\$ 900	\$ -
		Stainless Polish 7 @ \$128/cs	\$ 850	\$ -
		COVID Response cleaning materials	\$ 750	\$ -
		Miscellaneous	\$ 500	\$ -
			\$ 4,495	\$ -
5121	PBP Convenience Fees	Total Admissions Income x 11.86%	\$ 53,246	\$ -
5135	Data Processing/Software/ Maintenance	GCS Uattend Time clocks	\$ 460	\$ -
		GCS DocsVault (Annual Mtc) 1 user	\$ 90	\$ -
		Facility Dude Software (Annual)	\$ 485	\$ -
		JOLT Tasking Software	\$ -	\$ -
		Survey Monkey	\$ -	\$ -
		MT&P Paystation Software (\$830/stat	\$ 1,660	\$ -
		Misc Software & Upgrades	\$ 500	\$ -
			\$ 3,195	\$ -
5157	Paper Goods	Paper Towels/Toilet Paper	\$ 4,300	\$ -
5162	Signage	Replacement Poles/Signs	\$ 7,500	\$ -
5164	Meetings/Seminars	IPMI (Mgr) San Antonio	\$ 1,199	\$ -
		Turtle Training (13 @ \$50/ea)	\$ 650	\$ -
		CPR Training (15 @ \$22/ea)	\$ 330	\$ -
		GHLA (Mgr/Asst Mgr)	\$ 50	\$ -
		Miscellaneous	\$ 366	\$ -
			\$ 2,595	\$ -
5165	Memberships	IPMI	\$ 595	\$ -

**2020-2021 PROPOSED BUDGET
Urban Park
Line Item Support**

			Beach User Dept 51	Unrestricted Dept 52
5185	Supplies	Misc & Water	\$ 1,500	\$ -
5189	Telephone/Cell/Internet	Distinct Data Ph (5 lines @ \$35/ea)	\$ 2,100	\$ -
		Distinct Data LD (\$2.50/mth x 12)	\$ 30	\$ -
		Comcast (Dedicated Svc) \$180/mth	\$ 2,160	\$ -
		T-Mobile (7 Cells @ \$30/ea per mth)	\$ 2,520	\$ -
		Misc (repairs, equipment, etc.)	\$ 270	\$ -
			\$ 7,080	\$ -
5240	M & R Bldg	Rest Rooms (5 ea)	\$ 7,000	\$ -
		Planters	\$ 2,000	\$ -
		Benches Repairs/Mtc	\$ 6,000	\$ -
		Bus Stops & Lighted Bollards	\$ 17,000	\$ -
		Trash Cans & Bike Racks	\$ 3,000	\$ -
			\$ 35,000	\$ -
5242	M & R Equip	Employee Accessibility Equipment	\$ 1,000	\$ -
5245	Leasehold Improvements	Breakroom	\$ 1,500	\$ -
		Paint	\$ 875	\$ -
			\$ 2,375	\$ -
5252	Equipment Purchase	Computers for Call Ctr (2 ea)	\$ 2,800	\$ -
		Segway	\$ 14,000	\$ -
		New maintenance truck	\$ 30,000	\$ -
		Wrap for Explorer	\$ 3,500	\$ -
			\$ 50,300	\$ -
5254	Sm Tools & Equip	Blower	\$ 300	\$ -
		Weed Eaters	\$ 200	\$ -
		Squeegees/Sweepers	\$ 400	\$ -
		Tool Boxes and hand tools	\$ 750	\$ -
		Miscellaneous	\$ 1,600	\$ -
			\$ 3,250	\$ -
5385	Collateral	Parking Brochures	\$ 2,000	\$ -
5830	Landscaping	Palm Tree Shaving (67 ea)	\$ 4,000	\$ -
7100	Radios	GCEM Airtime 5 ea @ \$90	\$ 450	\$ -
		Misc Supplies/Parts/etc.	\$ 450	\$ -
			\$ 900	\$ -